

To:

Mayor and City Council

Date: June 12, 2023

From:

Jeff Barto City Mana

Subject:

GENERAL FUND REVENUE REPORT - 10 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$1,363.5 million at ten months were \$158.6 million or 13.2% higher than the 2021-22 collections of \$1,204.9 million. The growth rate is primarily attributable to higher revenue collections in city and state-shared sales and income taxes. The City has benefited from inflationary pressures, drawing in greater tax revenue from higher-priced taxable goods and a rise in wages. However, the retail category has experienced a significant slowdown since June 2022, with only 3.9% average growth for city retail sales tax and 4.7% for state-shared retail sales tax, which represents a considerable decline from last fiscal year's double-digit growth rates. As retail sales tax represents the largest sales tax category, this slowdown will be closely monitored in the coming months. Moreover, the most recent General Fund Revenue Update received from the Joint Legislative Budget Committee (JLBC) on June 9th stated that the state General Fund revenue collections experienced a significant decline in recent months. The committee projected taxpayers would generate fewer taxable capital gains in Tax Year (TY) 2022 compared to TY 2021 and the fiscal impact of the individual income tax reduction is expected to be greater than the JLBC projection. As the City receives state income tax from two years prior, the City's state-shared income tax in FY 2024-25 and later will be negatively affected by this. The JLBC also highlighted the rapid deceleration of the state sales tax collections. Please refer to **Attachment A** at the end of this report for further details.

It is also worth noting the year-over-year (YOY) monthly growth rates in the city retail category were negative in October and December 2022, and March 2023, with declines of 3.6%, 4.1%, and 0.8%, respectively. Furthermore, YOY monthly state retail sales tax decreased by 3.2% in April 2023, marking the first negative growth since the start of the economic recovery from the pandemic in June 2020. The recent fiscal report from the JLBC suggests that the slowdown in retail sales tax may be due to decreased consumer activity. High-interest rates seem to have a significant effect on motor vehicle sales, while general inflation for consumer staples, such as gasoline (not subject to sales tax), may finally be slowing down consumer spending in other areas, such as general merchandise that is subject to sales tax.

Additionally, audit adjustments occurred in October and December 2022, and February 2023 impacting city sales taxes in the rentals of personal property category, which artificially increased the year-to-date (YTD) growth rate. The YTD growth in city sales taxes at ten months is 9.0%, however after accounting for the audit adjustments, the growth is 7.7%, and the overall GF revenue growth rate of 13.2% is 12.6%.

The revised 2022-23 GF revenue estimate is \$1.66 billion, representing 11.0% growth over 2021-22 actuals. Several revenue categories were adjusted from the 2022-23 GF budgeted revenue of \$1.59 billion to more closely align with YTD growth, most notably increases to city and state sales taxes. However, economic conditions continue to be highly uncertain and difficult to predict with many economists anticipating a recession in 2023 due to inflation, market volatility, potential impacts from Federal Reserve actions, and a slowdown in hiring and layoffs in many business sectors. Because of these factors, a cautious and prudent approach to revenue estimations is necessary. Staff will continue to closely monitor monthly revenue collections and look to trusted economic sources to determine if further adjustments are needed in the future.

General Fund Sales Tax (June – March Business Activity)

At ten months of 2022-23, the combined GF revenue from city and state-shared sales tax was \$759.5 million, reflecting growth of 8.2% compared to April 2022.

City Sales Tax- YTD 2022-23 collections were \$560.2 million, representing 9.0% growth compared to April 2022, and 7.7% growth excluding the audit adjustments.

The cumulative April YOY growth percentages in key categories of city sales tax include:

• retail: 3.5%

• contracting: 11.3%

• restaurants & bars: 14.8%

hotel/motel: 24.9%

• telecommunications: -0.5%

• commercial property rentals: 11.3%

State-Shared Sales Tax- YTD 2022-23 collections were \$199.3 million, representing 6.0% growth compared to April 2022.

The cumulative April YOY growth percentages in key categories of state sales tax include:

retail: 4.7%

• contracting: 19.1%

• restaurants & bars: 12.0%

hotel/motel: 12.2%

• communications: 2.1%

SUMMARY OF GENERAL FUND REVENUE (In Thousands of Dollars)

| Revenue Source | Actuals 2017-18 | Actuals 2018-19 | Actuals 2019-20 | Actuals 2020-21 | Actuals 2021-22 | 21-22 Act to 20-21 Act % Change | 10 Month Actuals 2021-22 | 10 Month Actuals 2022-23 | % Change from PY | Revised Estimate 2022-23 | % Change Revised Est from PY | Proposed Budget (PB) 2023-34 | % Change PB from Revised Est |
|------------------------------------|--------------------|--------------------|--------------------|--------------------|-----------------|---------------------------------------|--------------------------------|--------------------------------|---------------------|--------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Local Taxes | | | | | | | | | | | | | |
| Primary Property Tax | \$ 154,560 | \$ 162,130 | \$ 170,210 | \$ 182,043 | \$ 192,214 | 5.6% | \$ 128,553 | \$ 134,688 | 4.8% | 200,199 | 4.2% | 206,935 | 3.4% |
| Sales Taxes 1/ | 432,358 | 468.015 | 479.705 | 536,889 | 627.072 | 16.8% | 513,973 | 560,241 | 9.0% | 656,938 | 4.8% | 676,607 | 3.0% |
| Privilege License Fees | 2,893 | 2,957 | 2,436 | 2,915 | 3,467 | 18.9% | 2,978 | 2,849 | -4.3% | 3,005 | -13.3% | 3,005 | 0.0% |
| Other General Fund Excise Taxes | 18,138 | 18,535 | 18,837 | 19,148 | 19,277 | 0.7% | 16,140 | 16,286 | 0.9% | 19,459 | 0.9% | 19,617 | 0.8% |
| Subtotal | \$ 607,949 | \$ 651,637 | \$ 671,188 | \$ 740,995 | \$ 842,030 | 13.6% | \$ 661,644 | \$ 714,064 | 7.9% | 879,601 | 4.5% | 906,164 | 3.0% |
| Non Taxes | | | | | | | | | | | | | |
| Licenses & Permits | 2,872 | 2,969 | 2,812 | 2,694 | 3,022 | 12.2% | 2,654 | 2,520 | -5.0% | 3,020 | -0.1% | 3,070 | 1.7% |
| Cable Communications | 10,884 | 10,876 | 10,369 | 9,424 | 8,982 | -4.7% | 4,411 | 3,914 | -11.3% | 8,200 | -8.7% | 8,000 | -2.4% |
| Fines & Forfeitures | 12,711 | 12,456 | 10,734 | 9,211 | 8,109 | -12.0% | 6,692 | 6,655 | -0.6% | 8,007 | -1.3% | 7,987 | -0.3% |
| Court Default Fee | 1,273 | 1,320 | 1,310 | 1,288 | 880 | -31.7% | 736 | 716 | -2.7% | 778 | -11.6% | 778 | 0.0% |
| Parks & Libraries | 18,221 | 8,629 | 5,824 | 3,790 | 5,576 | 47.1% | 4,732 | 5,540 | 17.1% | 6,757 | 21.2% | 6,810 | 0.8% |
| Planning | 1,752 | 1,783 | 1,589 | 1,723 | 1,904 | 10.5% | 1,650 | 1,364 | -17.3% | 1,811 | -4.9% | 1,811 | 0.0% |
| Police | 14,347 | 15,332 | 14,848 | 12,637 | 13,841 | 9.5% | 12,280 | 11,498 | -6.4% | 13,592 | -1.8% | 14,511 | 6.8% |
| Street Transportation | 5,863 | 6,497 | 6,155 | 5,881 | 4,526 | -23.0% | 6,821 | 8,217 | 20.5% | 6,264 | 38.4% | 6,976 | 11.4% |
| Emergency Transportation | 35,884 | 36,910 | 36,706 | 34,092 | 46,481 | 36.3% | 38,995 | 38,473 | -1.3% | 49,739 | 7.0% | 51,332 | 3.2% |
| Hazardous Materials Inspection Fee | 1,364 | 1,369 | 1,408 | 1,464 | 1,299 | -11.3% | 1,056 | 1,101 | 4.3% | 1,500 | 15.5% | 1,700 | 13.3% |
| Other Service Charges | 20,302 | 23,486 | 22,519 | 15,026 | 15,882 | 5.7% | 12,319 | 30,140 | 100%+ | 30,849 | 94.2% | 30,221 | -2.0% |
| All Others | 16,456 | 15,309 | 16,254 | 19,464 | 21,291 | 9.4% | 20,193 | 18,020 | -10.8% | 21,436 | 0.7% | 21,605 | 0.8% |
| Subtotal | \$ 141,929 | \$ 136,936 | \$ 130,528 | \$ 116,694 | \$ 131,792 | 12.9% | \$ 112,539 | \$ 128,158 | 13.9% | 151,953 | 15.3% | 154,801 | 1.9% |
| State Shared Revenues | | | | | | | | | | | | | |
| Sales Tax | 155,998 | 165,066 | 171,927 | 201,292 | 229,901 | 14.2% | 188,026 | 199,291 | 6.0% | 241,628 | 5.1% | 248,655 | 2.9% |
| Income Tax | 200,036 | 196,918 | 214,697 | 240,237 | 213,294 | -11.2% | 177,946 | 256,819 | 44.3% | 308,183 | 44.5% | 435,656 | 41.4% |
| Vehicle License Tax | 66,784 | 70,210 | 70,484 | 79,768 | 78,695 | -1.3% | 64,730 | 65,160 | 0.7% | 79,065 | 0.5% | 85,627 | 8.3% |
| Subtotal | \$ 422,818 | \$ 432,194 | \$ 457,108 | \$ 521,297 | \$ 521,890 | 0.1% | \$ 430,703 | \$ 521,270 | 21.0% | 628,876 | 20.5% | 769,938 | 22.4% |
| Subtotal All GF Funds | \$ 1,172,696 | \$ 1,220,767 | \$ 1,258,824 | \$ 1,378,986 | \$ 1,495,712 | 8.5% | \$ 1,204,886 | \$ 1,363,492 | 13.2% | 1,660,431 | 11.0% | 1,830,903 | 10.3% |
| Coronavirus Relief Fund | \$ - | \$ - | \$ 48,533 | \$ 109,126 | \$ - | -100.0% | \$ - | \$ - | NA : | - | NA \$ | - | NA |
| TOTAL 1/ | \$ 1,172,696 | \$ 1,220,767 | \$ 1,307,357 | \$ 1,488,112 | \$ 1,495,712 | 0.5% | \$ 1,204,886 | \$ 1,363,492 | 13.2% | 1,660,431 | 11.0% | 1,830,903 | 10.3% |

¹/In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property sales tax category, which artificially increased city sales tax collections. The 10-month adjusted General Fund city sales taxes growth rate is 7.7%, and the total 10-month adjusted growth is 12.6%.

Change from Prior Year 1/

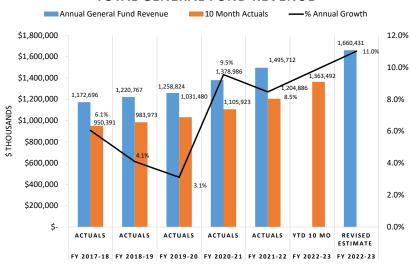
| 21-22 | 10 Month Actual Revenue: | 1,204,886 |
|-------|--|------------------------|
| 22-23 | 10 Month Actual Revenue: | 1,363,492 |
| | Over/Under Prior Year: t Over/Under Prior Year: | \$ 158,606 13.2% |

| % Change | from | Prior | Year | ¹′ and | Revised | Estimate |
|----------|------|-------|------|--------|---------|----------|
|----------|------|-------|------|--------|---------|----------|

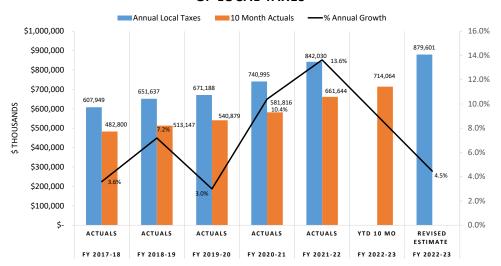
| % Change from Prior fear and Revised Estimate | |
|--|-------|
| 22-23 YTD % Change from Prior Year Actual: | 13.2% |
| 22-23 Revised Estimate % Change from Prior Year Actual: | 11.0% |

General Fund Revenue

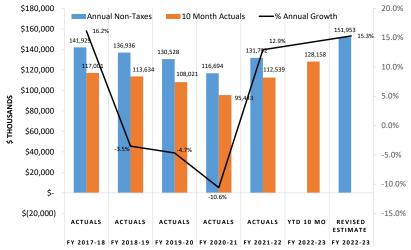
TOTAL GENERAL FUND REVENUE



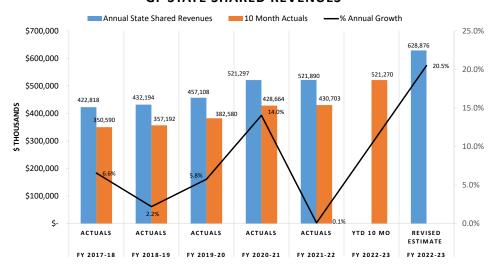
GF LOCAL TAXES



GF NON-TAXES



GF STATE SHARED REVENUES



Notes

- Total General Fund revenues for the ten months of the fiscal year were \$1.36 billion, reflecting a year-over-year (YOY) growth of 13.2%. This increase can be attributed to the significant state-shared income tax collections and continued solid growth in the city and state-shared sales taxes. The revised estimate for FY 2022-23 is \$1.66 billion, which is 11.0% higher than the overall FY 2021-22 actual. The variance between the YOY and estimated growth is to account for additional economic uncertainty. Economic conditions remain highly uncertain and difficult to predict due to factors such as inflation, market volatility, potential impacts from Federal Reserve actions, and a slowdown in hiring and layoffs in many business sectors. Staff is closely monitoring revenue collections and will make any necessary adjustments.
- Local taxes represent approximately \$879.6 million, or 53.0% of total GF collections. Local taxes are comprised primarily of property and city sales taxes. City sales taxes include various categories, such as retail/remote sales and contracting, which have exhibited strong growth throughout the pandemic. However, the retail category has shown a significant slowdown in several months, with only 3.9% average growth from June 2022 through April 2023, considerably slower than the YOY monthly growth rates ranging from 10.8% to 23.9% from July 2021 through May 2022. In addition, YOY monthly growth rates in the retail category were negative for October and December 2022, and March 2023, -3.6% in October, -4.1% in December, and -0.8% in March. As retail sales tax represents the largest sales tax category, this slowdown will be closely monitored in the coming months.
- Total Non-Tax revenues represent approximately \$152.0 million, or 9.1% of total annual GF revenues. Year-to-date (YTD) collections of \$128.2 million indicate an 13.9% increase, primarily due to higher interest earnings, building and facility rentals, and parking fees.
- State Shared revenues represent \$628.9 million or 37.9% of total annual GF revenue and are comprised of state sales, income, and vehicle license taxes. Like city retail sales tax, state retail sales tax grew slower, averaging 4.7% from June 2022 through April 2023, compared to double-digit growth rates ranging from 10.5% to 19.7% from July 2021 through May 2022. JLBC's recent fiscal report suggests that the slowdown in retail sales tax might be due to the decrease in consumer activity. High-interest rates seem to have a significant effect on motor vehicle sales, while general inflation for consumer staples, such as gasoline (not subject to sales tax), may finally be slowing down consumer spending in other areas, such as general merchandise that is subject to sales tax. The cumulative state-shared income tax, which lags two years and is based on collections from FY 2020-21, increased by 44.3% in April 2023. The surge in FY 2022-23 resulted from the State's action to defer income tax filings in the 4th quarter of FY 2019-20 to FY 2020-21 due to the pandemic. The cumulative state-shared vehicle license tax increased by 0.7% in April 2023.

CITY PLT BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|-------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$50,394 | \$49,198 | \$55,016 | 9.2% | \$55,016 | 9.2% | \$54,538 | -0.9% |
| August | 50,505 | 50,988 | 51,260 | 1.5% | 51,260 | 1.5% | 56,336 | 9.9% |
| September | 49,299 | 50,335 | 58,378 | 18.4% | 58,378 | 18.4% | 54,860 | -6.0% |
| October 1/ | 50,834 | 51,351 | 57,175 | 12.5% | 57,175 | 12.5% | 56,003 | -2.0% |
| November | 48,003 | 50,552 | 54,408 | 13.3% | 54,408 | 13.3% | 54,289 | -0.2% |
| December 1/ | 51,196 | 50,053 | 54,030 | 5.5% | 54,030 | 5.5% | 55,447 | 2.6% |
| January | 58,335 | 56,504 | 62,619 | 7.3% | 62,619 | 7.3% | 62,763 | 0.2% |
| February ^{1/} | 46,975 | 49,268 | 54,375 | 15.8% | 54,375 | 15.8% | 53,024 | -2.5% |
| March | 49,958 | 47,636 | 52,871 | 5.8% | 52,871 | 5.8% | 52,905 | 0.1% |
| April | 58,475 | 49,974 | 60,110 | 2.8% | 60,110 | 2.8% | 60,553 | 0.7% |
| May | 55,052 | 49,551 | 0 | NA | 45,074 | -18.1% | 56,210 | 24.7% |
| June | 52,438 | 51,877 | 0 | NA | 46,038 | -12.2% | 57,355 | 24.6% |
| Subtotal: | \$621,464 | \$607,285 | \$560,241 | NA | \$651,354 | 4.8% | \$674,283 | 3.5% |
| Year End Adjustments | 5,608 | 2,518 | 0 | NA | 5,584 | -0.4% | 2,324 | -58.4% |
| TOTAL: | \$627,072 | \$609,803 | \$560,241 | NA | \$656,938 | 4.8% | \$676,607 | 3.0% |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased the collections. The adjusted growth rates for October, December, and February are as follows: 6.7%, 0.6%, and 13.2%, respectively. The year-to-date adjusted growth rate is 7.7%.

Actual vs. Estimate

| YTD Actual Revenue: | \$560,241 544,307 |
|-----------------------|----------------------|
| YTD Revised Estimate: | 544,307 |
| | |
| Dollars Over/Under: | \$15,933 |
| Percent Over/Under: | 2.9% |

Actual vs. Prior Year 1/

| YTD Actual Revenue: | \$560,241 |
|------------------------|-----------|
| YTD Prior Year Actual: | 513,973 |
| | |
| Dollars Over/Under: | 46,268 |
| Percent Over/Under: | 9.0% |

GENERAL FUND PLT CATEGORY ANALYSIS FY 2023 ACTUALS (10+2) (000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2022-23 Estimate | % Chg from PY Actuals |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|---------------------|-----------------------|
| Amusements | 512 | 390 | 738 | 716 | 518 | 828 | 621 | 466 | 534 | 1,076 | 81 | 97 | 6,577 | 6,577 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | | |
| Commercial Property Rental | 4,449 | 4,187 | 4,044 | 4,548 | 4,200 | 4,651 | 4,848 | 4,423 | 4,231 | 4,703 | 3,378 | 3,725 | 51,387 | 51,387 | 5.2% |
| (% change from prior year) | 6.7% | 11.6% | 3.3% | 15.8% | 10.8% | 19.1% | 12.9% | 18.3% | 6.6% | 8.5% | -16.6% | -25.3% | 5.2% | | |
| Construction Contracting | 3,304 | 2,877 | 3,694 | 3,332 | 3,319 | 3,410 | 3,780 | 2,764 | 3,225 | 3,457 | 3,352 | 3,148 | 39,662 | 39,662 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 1,313 | 795 | 830 | 1,094 | 1,428 | 1,440 | 1,223 | 1,542 | 2,304 | 2,251 | 771 | 663 | 15,654 | 15,654 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | | |
| Job Printing | 71 | 65 | 59 | 62 | 101 | 62 | 63 | 58 | 65 | 55 | 51 | 54 | 766 | 766 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Mining | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Other Utilities | 6,978 | 7,186 | 11,493 | 8,440 | 7,162 | 5,123 | 5,547 | 5,704 | 5,416 | 5,365 | 4,505 | 5,385 | 78,304 | 78,304 | 4.8% |
| (% change from prior year) | 5.0% | -22.1% | 40.3% | 10.0% | 46.4% | -23.5% | 16.9% | 7.4% | 15.7% | 3.9% | -12.5% | -15.3% | 4.8% | | |
| Penalty & Interest | 266 | 307 | 310 | 256 | 275 | 422 | 359 | 265 | 477 | 385 | 49 | 52 | 3,423 | 3,423 | -13.7% |
| (% change from prior year) | 0.9% | -38.3% | 9.1% | -8.6% | -22.9% | 25.9% | 29.1% | 15.8% | 33.3% | -17.8% | -82.7% | -84.2% | -13.7% | | |
| Publishing | 6 | 2 | 2 | 5 | 4 | 3 | 16 | 6 | 4 | 3 | (7) | (5) | 39 | 39 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property 1/ | 3,136 | 2,327 | 2,293 | 5,496 | 2,740 | 5,105 | 2,746 | 3,844 | 2,687 | 3,139 | (126) | (117) | 33,270 | 33,270 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Residential Property Rental | 3,674 | 3,292 | 3,463 | 3,557 | 3,291 | 3,605 | 3,726 | 3,346 | 3,545 | 3,799 | 2,273 | 2,391 | 39,962 | 39,962 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 3,173 | 2,648 | 2,710 | 2,938 | 3,139 | 2,998 | 3,164 | 3,066 | 3,288 | 3,667 | 2,525 | 2,667 | 35,983 | 35,983 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 25,033 | 24,453 | 25,501 | 23,336 | 26,096 | 24,141 | 32,839 | 26,092 | 24,122 | 29,086 | 25,102 | 25,344 | 311,145 | 311,145 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | | |
| Telecommunication and Cable TV | 696 | 677 | 685 | 704 | 675 | 658 | 679 | 644 | 745 | 1,032 | 445 | 355 | 7,995 | 7,995 | -6.3% |
| (% change from prior year) | -9.4% | -2.5% | -4.6% | -4.9% | -7.8% | -6.7% | -10.0% | -6.9% | 5.7% | 42.4% | -50.4% | -11.9% | -6.3% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 3 | 0 | (3) | 10 | 10 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 2,611 | 2,296 | 2,788 | 2,923 | 1,710 | 1,830 | 3,278 | 2,380 | 2,501 | 2,346 | 2,854 | 2,459 | 29,976 | 29,976 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 55,223 | 51,504 | 58,610 | 57,409 | 54,657 | 54,278 | 62,891 | 54,601 | 53,145 | 60,367 | 45,252 | 46,216 | 654,153 | 654,153 | 4.9% |
| Marijuana Sales Tax earmarked for PSPRS | (207) | (244) | (232) | (234) | (249) | (248) | (272) | (226) | (274) | (257) | (178) | (178) | (2,799) | (2,799) | -20.4% |
| Total ^{1/} | 55,016 | 51,260 | 58,378 | 57,175 | 54,408 | 54,030 | 62,619 | 54,375 | 52,871 | 60,110 | 45,074 | 46,038 | 651,354 | 651,354 | 4.8% |
| (% change from prior year) | 9.2% | 1.5% | 18.4% | 12.5% | 13.3% | 5.5% | 7.3% | 15.8% | 5.8% | 2.8% | -18.1% | -12.2% | 4.8% | • | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for Rentals of Personal Property in October, December and February are 26.9%, 22.8% and 29.7%, respectively, and the total adjusted growth rates are 6.7%, 0.6% and 13.2%, respectively.

| Total | 656,938 | 656,938 | 4.8% |
|----------------|---------|---------|-------|
| Year-End (A/R) | 0 | 0 | NA |
| GASB | 5,584 | 5,584 | -0.4% |

GENERAL FUND PLT CATEGORY ANALYSIS April 2023

| Cotomoni | 2021-22 |
|--------------------------------|---------|
| Category | Actual |
| Amusements | \$696 |
| Commercial Property Rental | 4,334 |
| Construction Contracting | 3,800 |
| Hotel/Motel Lodging | 2,050 |
| Job Printing | 61 |
| Other Utilities | 5,166 |
| Penalty & Interest | 468 |
| Publishing | 1 |
| Rentals of Personal Property | 3,075 |
| Residential Property Rentals | 3,397 |
| Restaurants & Bars | 3,351 |
| Retail Sales | 28,497 |
| Telecommunication and Cable TV | 725 |
| Transportation | 89 |
| Use | 2,764 |
| Subtotal | 58,475 |
| Balance to Cash | 0 |
| TOTAL | 58,475 |

| | 2022-23 | |
|----------|----------|---------|
| Budget | Estimate | Actual |
| \$535 | \$583 | \$1,076 |
| 4,346 | 4,592 | 4,703 |
| 3,098 | 3,670 | 3,457 |
| 1,617 | 1,902 | 2,251 |
| 49 | 63 | 55 |
| 348 | 4,458 | 5,365 |
| 457 | 388 | 385 |
| 3 | 2 | 3 |
| 2,823 | 3,177 | 3,139 |
| 3,301 | 3,360 | 3,799 |
| 2,887 | 3,277 | 3,667 |
| 26,941 | 28,165 | 28,829 |
| 688 | 668 | 1,032 |
| 2 | 2 | 3 |
| 2,879 | 2,896 | 2,346 |
| \$49,974 | \$57,203 | 60,110 |
| 0 | 0 | 0 |
| \$49,974 | \$57,203 | 60,110 |

| Actual/Actual | | | | | |
|---------------|---------|--|--|--|--|
| Amount | Percent | | | | |
| \$380 | 54.5% | | | | |
| 369 | 8.5% | | | | |
| (343) | -9.0% | | | | |
| 201 | 9.8% | | | | |
| (6) | -9.2% | | | | |
| 199 | 3.9% | | | | |
| (83) | -17.8% | | | | |
| 2 | 149.0% | | | | |
| 64 | 2.1% | | | | |
| 402 | 11.8% | | | | |
| 316 | 9.4% | | | | |
| 332 | 1.2% | | | | |
| 307 | 42.4% | | | | |
| (86) | -96.6% | | | | |
| (418) | -15.1% | | | | |
| \$1,635 | 2.8% | | | | |
| (0) | NA | | | | |
| \$1,635 | 2.8% | | | | |

| Actual/A | ctual | Actual/ | Estimate |
|----------|---------|---------|----------|
| Amount | Percent | Amount | Percent |
| \$380 | 54.5% | 493 | 84.6% |
| 369 | 8.5% | 111 | 2.4% |
| (343) | -9.0% | (213) | -5.8% |
| 201 | 9.8% | 349 | 18.3% |
| (6) | -9.2% | (8) | -12.7% |
| 199 | 3.9% | 907 | 20.3% |
| (83) | -17.8% | (3) | -0.8% |
| 2 | 149.0% | 1 | 50.0% |
| 64 | 2.1% | (38) | -1.2% |
| 402 | 11.8% | 439 | 13.1% |
| 316 | 9.4% | 390 | 11.9% |
| 332 | 1.2% | 664 | 2.4% |
| 307 | 42.4% | 364 | 54.5% |
| (86) | -96.6% | 1 | NA |
| (418) | -15.1% | (550) | -19.0% |
| \$1,635 | 2.8% | 2,907 | 5.1% |
| (0) | NA | 0 | NA |
| \$1,635 | 2.8% | \$2,907 | 5.1% |
| | | | |

PLT CATEGORY ANALYSIS CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2022-23 ACTUALS COMPARED TO 2021-22 (10+2)

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | .lun | Revised Estimate |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----|------|---------------------|
| Amusements | -29.8% | -39.0% | -10.2% | 10.2% | 12.8% | 22.4% | 21.5% | 24.6% | 20.7% | 25.3% | | | 0.7% |
| Commercial Property Rental | 6.7% | 9.0% | 7.1% | 9.3% | 9.6% | 11.1% | 11.4% | 12.2% | 11.6% | 11.3% | | | 5.2% |
| Construction Contracting | 8.6% | 11.2% | 17.5% | 16.9% | 16.7% | 19.4% | 14.0% | 15.6% | 14.3% | 11.3% | | | 8.5% |
| Hotel/Motel Lodging | 65.9% | 32.7% | 28.1% | 28.2% | 27.9% | 27.7% | 25.5% | 24.4% | 28.3% | 24.9% | | | 9.9% |
| Job Printing | 33.8% | 39.8% | 32.6% | 22.6% | 19.2% | 21.1% | 23.8% | 16.6% | 15.9% | 13.3% | | | 9.4% |
| Other Utilities | 5.0% | -10.7% | 6.6% | 7.5% | 12.7% | 7.1% | 8.0% | 8.0% | 8.6% | 8.2% | | | 4.8% |
| Penalty & Interest | 0.9% | -24.8% | -15.6% | -14.1% | -16.0% | -9.0% | -4.4% | -2.5% | 1.9% | -0.8% | | | -13.7% |
| Publishing | 335.4% | -79.6% | -75.4% | -65.8% | -59.0% | -54.6% | -31.5% | -25.9% | -21.3% | -18.0% | | | -42.2% |
| Rentals of Personal Property 1/ | 51.7% | 35.6% | 28.2% | 64.4% | 57.8% | 72.2% | 63.6% | 66.8% | 59.7% | 51.6% | | | 22.9% |
| Residential Property Rentals | 34.3% | 27.5% | 23.7% | 23.1% | 22.2% | 20.6% | 18.6% | 18.0% | 17.0% | 16.4% | | | 9.2% |
| Restaurants & Bars | 30.3% | 20.1% | 18.8% | 18.4% | 17.1% | 16.4% | 15.3% | 15.5% | 15.6% | 14.8% | | | 8.6% |
| Retail Sales | 2.3% | 3.5% | 5.9% | 3.4% | 4.4% | 2.9% | 3.5% | 4.4% | 3.8% | 3.5% | | | 2.6% |
| Telecommunication and Cable TV | -9.4% | -6.1% | -5.6% | -5.4% | -5.9% | -6.0% | -6.6% | -6.7% | -5.3% | -0.5% | | | -6.3% |
| Transportation | -16.9% | 43.2% | 40.9% | 31.6% | 30.8% | 26.6% | 50.3% | 56.7% | 62.6% | -86.4% | | | -89.3% |
| Use Tax | 8.0% | 11.8% | 17.6% | 15.9% | 7.9% | 2.2% | 1.7% | 1.7% | 2.0% | 0.1% | | | 1.7% |
| Subtotal | 9.2% | 5.3% | 9.6% | 10.3% | 10.9% | 10.0% | 9.6% | 10.3% | 9.8% | 9.0% | | | 4.8% |
| Balance to Cash | N/A | | | |
| SUBTOTAL | 9.2% | 5.3% | 9.6% | 10.3% | 10.9% | 10.0% | 9.6% | 10.3% | 9.8% | 9.0% | | | 4.8% |
| Year End Adj. | | | | | | | | | | | | | -0.4% |
| TOTAL 1/ | 9.2% | 5.3% | 9.6% | 10.3% | 10.9% | 10.0% | 9.6% | 10.3% | 9.8% | 9.0% | | | 4.8% |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted cumulative growth rate for Rentals of Personal Property category is 21.5% and the total adjusted cumulative growth rate is 7.7%.

CONVENTION CENTER EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$5,402 | \$5,635 | \$7,108 | 31.6% | \$7,108 | 31.6% | \$6,461 | -9.1% |
| August | 5,055 | 5,035 | 5,544 | 9.7% | 5,544 | 9.7% | 5,881 | 6.1% |
| September | 5,058 | 5,240 | 6,196 | 22.5% | 6,196 | 22.5% | 6,023 | -2.8% |
| October | 5,462 | 5,617 | 6,705 | 22.8% | 6,705 | 22.8% | 6,477 | -3.4% |
| November | 6,154 | 6,566 | 7,433 | 20.8% | 7,433 | 20.8% | 7,434 | 0.0% |
| December | 6,519 | 6,405 | 7,227 | 10.9% | 7,227 | 10.9% | 7,674 | 6.2% |
| January | 6,806 | 6,070 | 7,480 | 9.9% | 7,480 | 9.9% | 7,333 | -2.0% |
| February | 5,723 | 6,608 | 6,900 | 20.6% | 6,900 | 20.6% | 7,244 | 5.0% |
| March | 7,043 | 6,818 | 8,700 | 23.5% | 8,700 | 23.5% | 8,028 | -7.7% |
| April | 8,832 | 7,429 | 9,124 | 3.3% | 9,124 | 3.3% | 8,884 | -2.6% |
| May | 7,803 | 6,088 | 0 | NA | 5,781 | -25.9% | 7,435 | 28.6% |
| June | 6,687 | 6,018 | 0 | NA | 5,603 | -16.2% | 7,110 | 26.9% |
| Subtotal: | \$76,545 | \$73,530 | \$72,417 | NA | \$83,801 | 9.5% | \$85,983 | 2.6% |
| Year End Adjustment | 1,241 | 353 | 0 | NA | 824 | -33.6% | 180 | -78% |
| TOTAL: | \$77,786 | \$73,883 | \$72,417 | NA | \$84,625 | 8.8% | \$86,163 | 1.8% |

Actual vs. Estimate

| YTD Actual Revenue: | \$72,417 |
|-----------------------|----------|
| YTD Revised Estimate: | 70,011 |
| | |
| Dollars Over/Under: | \$2,406 |
| Percent Over/Under: | 3.4% |

Actual vs. Prior Year

| YTD Actual Revenue: | \$72,417 |
|------------------------|----------|
| YTD Prior Year Actual: | 62,055 |
| | |
| Dollars Over/Under: | 10,363 |
| Percent Over/Under: | 16.7% |

PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | | | | | | | | | | % Chg |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | from PY |
| | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Advertising | 265 | 243 | 239 | 382 | 393 | 244 | 454 | 173 | 190 | 234 | 202 | 253 | 3,272 | 3,272 | 15.8% |
| (% change from prior year) | 66.7% | 31.7% | 31.8% | 115.7% | 87.3% | -73.7% | 1264.7% | 4.3% | -3.9% | -6.8% | 58.8% | 19.5% | 15.8% | | |
| Construction Contracting | 2,360 | 2,055 | 2,639 | 2,380 | 2,371 | 2,436 | 2,700 | 1,974 | 2,303 | 2,469 | 2,394 | 2,249 | 28,330 | 28,330 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 2,161 | 1,306 | 1,339 | 1,796 | 2,352 | 2,359 | 2,008 | 2,516 | 3,808 | 3,757 | 1,351 | 1,161 | 25,914 | 25,914 | 11.2% |
| (% change from prior year) | 67.4% | 1.1% | 17.2% | 29.8% | 28.3% | 26.9% | 15.3% | 18.7% | 47.4% | 11.6% | -49.3% | -42.9% | 11.2% | | |
| Job Printing | 51 | 47 | 42 | 44 | 72 | 44 | 45 | 42 | 47 | 39 | 36 | 38 | 547 | 547 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Publishing | 4 | 1 | 1 | 4 | 3 | 2 | 12 | 4 | 3 | 2 | (5) | (3) | 28 | 28 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Restaurant and Bars | 2,267 | 1,892 | 1,935 | 2,099 | 2,242 | 2,142 | 2,260 | 2,190 | 2,349 | 2,619 | 1,803 | 1,904 | 25,702 | 25,702 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 2 | 0 | (1) | 7 | 7 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 7,108 | 5,544 | 6,196 | 6,705 | 7,433 | 7,227 | 7,480 | 6,900 | 8,700 | 9,124 | 5,781 | 5,603 | 83,801 | 83,801 | 9.5% |
| (% change from prior year) | 31.6% | 9.7% | 22.5% | 22.8% | 20.8% | 10.9% | 9.9% | 20.6% | 23.5% | 3.3% | -25.9% | -16.2% | 9.5% | | |
| | | | | | | | | | | | GASB | | 824 | 824 | -33.6% |
| | | | | | | | | | | • | Total | | 84,625 | 84,625 | 8.8% |
| | | | | | | | | | | | | | | | |

SPORTS FACILITIES EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$1,638 | \$1,735 | \$2,049 | 25.1% | \$2,049 | 25.1% | \$1,977 | -3.5% |
| August | 1,530 | 1,420 | 1,544 | 0.9% | 1,544 | 0.9% | 1,661 | 7.6% |
| September | 1,385 | 1,446 | 1,565 | 13.0% | 1,565 | 13.0% | 1,611 | 2.9% |
| October | 1,653 | 1,646 | 1,924 | 16.4% | 1,924 | 16.4% | 1,862 | -3.2% |
| November | 2,233 | 2,281 | 2,557 | 14.5% | 2,557 | 14.5% | 2,535 | -0.9% |
| December | 2,259 | 2,120 | 2,514 | 11.3% | 2,514 | 11.3% | 2,497 | -0.7% |
| January | 1,938 | 1,771 | 2,165 | 11.7% | 2,165 | 11.7% | 2,133 | -1.5% |
| February | 2,118 | 2,349 | 2,532 | 19.6% | 2,532 | 19.6% | 2,554 | 0.9% |
| March | 2,653 | 2,680 | 3,516 | 32.5% | 3,516 | 32.5% | 3,061 | -12.9% |
| April | 3,635 | 3,136 | 3,904 | 7.4% | 3,904 | 7.4% | 3,566 | -8.7% |
| May | 3,030 | 2,104 | 0 | NA | 1,961 | -35.3% | 2,673 | 36.3% |
| June | 2,306 | 1,791 | 0 | NA | 1,641 | -28.8% | 2,248 | 37.0% |
| Subtotal: | \$26,377 | \$24,481 | \$24,270 | NA | \$27,872 | 5.7% | \$28,378 | 1.8% |
| Year End Adjustment | 663 | 96 | 0 | NA | 242 | -100%+ | 110 | -54.5% |
| TOTAL: | \$27,040 | \$24,577 | \$24,270 | -10.2% | \$28,114 | 4.0% | \$28,488 | 1.3% |

Actual vs. Estimate

| YTD Actual Revenue: | \$24,270 |
|-----------------------|----------|
| YTD Revised Estimate: | 23,072 |
| | |
| Dollars Over/Under: | \$1,198 |
| Percent Over/Under: | 5.2% |

Actual vs. Prior Year

| YTD Actual Revenue: | \$24,270 |
|------------------------|----------|
| YTD Prior Year Actual: | 21,042 |
| | |
| Dollars Over/Under: | 3,228 |
| Percent Over/Under: | 15.3% |

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2022-23 Estimate | % Chg from PY Actuals |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|---------------------|-----------------------------|
| Hotel/Motel Lodging | 1,081 | 653 | 670 | 898 | 1,176 | 1,180 | 1,004 | 1,258 | 1,904 | 1,878 | 676 | 579 | 12,957 | 12,957 | 11.2% |
| (% change from prior year) | 67.4% | 1.1% | 17.2% | 29.8% | 28.3% | 26.9% | 15.3% | 18.7% | 47.4% | 11.6% | -49.3% | -42.9% | 11.2% | | |
| Short-Term Motor Vehicle Rental | 969 | 891 | 895 | 1,026 | 1,381 | 1,335 | 1,161 | 1,274 | 1,612 | 2,026 | 1,286 | 1,059 | 14,915 | 14,915 | 1.3% |
| (% change from prior year) Rounding Adjustment | -2.4% | 0.7% | 10.0% | 6.7% | 4.9% | 0.4% | 8.8% | 20.5% | 18.4% | 3.8% | -24.2% | -17.7% | 1.3% | | |
| Total | 2,049 | 1,544 | 1,565 | 1,924 | 2,557 | 2,514 | 2,165 | 2,532 | 3,516 | 3,904 | 1,961 | 1,641 | 27,872 | 27,872 | 5.7% |
| (% change from prior year) | 25.1% | 0.9% | 13.0% | 16.4% | 14.5% | 11.3% | 11.7% | 19.6% | 32.5% | 7.4% | -35.3% | -28.8% | 5.7% | | |
| | | | | | | | | | | _ | GASB | | 242 | 242 | -63.5% |
| | | | | | | | | | | - | Total | • | 28,114 | 28,114 | 4.0% |

JET FUEL EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$59 | \$58 | \$53 | -9.5% | \$53 | -9.5% | \$48 | -10.0% |
| August | 48 | 54 | 42 | -11.2% | 42 | -11.2% | 46 | 8.7% |
| September | 45 | 53 | 40 | -12.9% | 40 | -12.9% | 46 | 16.2% |
| October | 32 | 7 | 44 | 36.3% | 44 | 36.3% | 44 | 0.0% |
| November | 44 | 45 | 51 | 15.0% | 51 | 15.0% | 46 | -8.9% |
| December | 43 | 59 | 58 | 33.7% | 58 | 33.7% | 54 | -6.9% |
| January | 41 | 70 | 66 | 61.8% | 66 | 61.8% | 60 | -9.1% |
| February | 209 | 254 | 232 | 11.2% | 232 | 11.2% | 236 | 1.7% |
| March | 46 | 77 | 77 | 66.7% | 77 | 66.7% | 57 | -26.0% |
| April | 93 | 116 | 132 | 41.6% | 132 | 41.6% | 86 | -34.8% |
| May | 36 | 76 | 0 | NA | 15 | -58.2% | 53 | 253.3% |
| June | 35 | 57 | 0 | NA | 11 | -68.1% | 46 | 318.2% |
| Subtotal: | \$731 | \$926 | \$795 | NA | \$821 | 12.3% | \$822 | 0.2% |
| Year End Adjustment | (24) | 3 | 0 | NA | (10) | +100% | 1 | +100% |
| TOTAL: | \$707 | \$929 | \$795 | NA | \$811 | 14.7% | \$823 | 1.5% |

Actual vs. Estimate

| YTD Actual Revenue: | \$795 |
|-----------------------|-------|
| YTD Revised Estimate: | 643 |
| | |
| Dollars Over/Under: | \$152 |
| Percent Over/Under: | 23.6% |

Actual vs. Prior Year

| YTD Actual Revenue: | \$795 |
|------------------------|-------|
| YTD Prior Year Actual: | 660 |
| | |
| Dollars Over/Under: | \$134 |
| Percent Over/Under: | 20.3% |

JET FUEL EXCISE TAXES EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2022-23 Estimate | % Chg from PY Actuals |
|----------------------------------|--------------|--------------|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|---------------------|-----------------------------|
| Jet Fuel | 53 | 42 | 40 | 44 | 51 | 58 | 66 | 232 | 77 | 132 | 15 | 11 | 821 | 821 | 12.3% |
| (% change from prior year) | -9.5% | -11.2% | -12.9% | 36.3% | 15.0% | 33.7% | 61.8% | 11.2% | 66.4% | 41.2% | -58.8% | -66.1% | 12.3% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| | | | | | | | | | 77 | 400 | 45 | 4.4 | | 004 | 40.00/ |
| Total | 53 | 42 | 40 | 44 | 51 | 58 | 66 | 232 | 77 | 132 | 15 | 11 | 821 | 821 | 12.3% |
| Total (% change from prior year) | -9.5% | -11.2% | 40 -12.9% | 36.3% | 15.0% | 33.7% | 61.8% | 11.2% | 66.4% | 41.2% | -58.8% | -66.1% | 12.3% | 821 | 12.3% |
| | | | | | | | | | | 41.2% | | | | (10) | +100% |

TRANSPORTATION 2050 EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$26,452 | \$26,258 | \$29,218 | 10.5% | \$29,218 | 10.5% | \$29,265 | 0.2% |
| August | 24,715 | 25,327 | 26,686 | 8.0% | 26,686 | 8.0% | 28,119 | 5.4% |
| September | 24,870 | 25,252 | 28,633 | 15.1% | 28,633 | 15.1% | 27,761 | -3.0% |
| October 1/ | 26,094 | 25,748 | 29,672 | 13.7% | 29,672 | 13.7% | 28,829 | -2.8% |
| November | 26,202 | 26,439 | 28,899 | 10.3% | 28,899 | 10.3% | 29,264 | 1.3% |
| December 1/ | 26,767 | 27,193 | 29,818 | 11.4% | 29,818 | 11.4% | 30,218 | 1.3% |
| January | 32,730 | 31,155 | 34,561 | 5.6% | 34,561 | 5.6% | 35,227 | 1.9% |
| February ^{1/} | 25,112 | 26,581 | 29,467 | 17.3% | 29,467 | 17.3% | 28,917 | -1.9% |
| March | 27,445 | 25,839 | 29,065 | 5.9% | 29,065 | 5.9% | 29,352 | 1.0% |
| April | 32,635 | 29,962 | 33,241 | 1.9% | 33,241 | 1.9% | 34,203 | 2.9% |
| May | 30,560 | 27,178 | 0 | NA | 25,437 | -16.8% | 31,057 | 22.1% |
| June | 28,172 | 28,023 | 0 | NA | 25,476 | -9.6% | 31,131 | 22.2% |
| Subtotal: | \$331,753 | \$324,957 | \$299,259 | NA | \$350,172 | 5.6% | \$363,343 | 3.8% |
| Year End Adjustment | 3,856 | 1,498 | 0 | NA | 3,006 | -22.0% | 1,430 | -52.4% |
| TOTAL: | \$335,609 | \$326,455 | \$299,259 | NA | \$353,178 | 5.2% | \$364,773 | 3.3% |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.1%, 5.9% and 14.5%, respectively, and the year-to-date adjusted growth rate is 8.2%.

Actual vs. Estimate

| YTD Actual Revenue: | \$299,259 |
|-----------------------|-----------|
| YTD Revised Estimate: | 291,652 |
| | |
| Dollars Over/Under: | \$7,607 |
| Percent Over/Under: | 2.6% |

Actual vs. Prior Year 1/

| YTD Actual Revenue: | \$299,259 |
|------------------------|-----------|
| VTD D: V A 1 | φ200,200 |
| YTD Prior Year Actual: | 273,021 |
| | |
| Dollars Over/Under: | 26,238 |
| Percent Over/Under: | 9.6% |

TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | • | , | | | | | | | | |
|-------------------------------|--------------|---------|--------------|---------|-----------------|----------------|--------------|--------------|--------------|----------------|--------------|-------------|------------------|---------------------|--------------------|
| | | AUG | SEP | ост | NOV | DEC | JAN | FEB | MAD | ADD | MAY | JUN | Total | 2022 22 | % Chg |
| | JUL (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | MAR (Act) | APR (Act) | MAY (Est) | (Est) | Total Act/Est | 2022-23 Estimate | from PY Actuals |
| Amusements | 258 | 196 | 371 | 360 | 260 | 416 | 312 | 235 | 269 | 541 | 38 | 46 | 3,302 | 3,302 | 0.7% |
| (% change from prior year) | -29.8% | -48.1% | 112.9% | 130.2% | 26.1% | 74.2% | 16.4% | 62.9% | -5.9% | 56.8% | -88.7% | -87.8% | 0.7% | 3,302 | 0.7 70 |
| Commercial Property Rental | 2,071 | 1.949 | 1,883 | 2,118 | 1,929 | 2,150 | 2,260 | 2,039 | 1,973 | 2,190 | 1,588 | 1.752 | 23,902 | 23,902 | 5.2% |
| (% change from prior year) | 6.6% | 1,949 | 3.5% | 16.0% | 9.3% | 18.6% | 13.1% | 17.4% | 6.9% | 2, 190 8.6% | -15.7% | -24.6% | 5.2% | 23,902 | 3.270 |
| Construction Contracting | 2,848 | 2.480 | 3.184 | 2,872 | 2.861 | 2.939 | 3.258 | 2,382 | 2.779 | 2,979 | 2.890 | 2.714 | 34,186 | 34.186 | 8.5% |
| · · | , | , | -, - | , | 2,00 i 15.7% | 2,939 34.8% | -, | , | 4.5% | 2,979 -9.1% | , | , | 34,100 8.5% | 34,100 | 0.5% |
| (% change from prior year) | 8.6% | 14.3% | 30.0% 417 | 15.2% | 718 | | -7.9% 615 | 32.0% 775 | | | -10.3% | 3.0% 367 | | 7 074 | 10.2% |
| Hotel/Motel Lodging | 586 | 400 | | 550 | | 724 | | | 1,159 | 1,132 | 428 | | 7,871 | 7,871 | 10.2% |
| (% change from prior year) | 47.2% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 22.1% | 47.3% | 9.8% | -47.6% | -41.1% | 10.2% | 000 | 0.40/ |
| Job Printing | 62 | 56 | 51 | 53 | 87 | 53 | 54 | 50 | 56 | 48 | 44 | 46 | 660 | 660 | 9.4% |
| (% change from prior year) | 33.8% | 45.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.5% | 0.3% | 9.4% | | |
| Publishing | 5 | 1 | 1 | 4 | 3 | 2 | 14 | 5 | 3 | 3 | (6) | (1) | 34 | 34 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 1,577 | 1,170 | 1,153 | 2,763 | 1,378 | 2,567 | 1,381 | 1,933 | 1,351 | 1,578 | (63) | (59) | 16,729 | 16,729 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Residential Property Rental | 1,847 | 1,655 | 1,741 | 1,789 | 1,655 | 1,813 | 1,873 | 1,683 | 1,783 | 1,910 | 1,143 | 1,202 | 20,094 | 20,094 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.8% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 2,735 | 2,283 | 2,336 | 2,533 | 2,706 | 2,584 | 2,727 | 2,643 | 2,834 | 3,161 | 2,177 | 2,298 | 31,017 | 31,017 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.1% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.3% | -14.2% | 8.6% | | |
| Retail Sales | 12,011 | 11,768 | 12,265 | 11,181 | 12,572 | 11,612 | 15,745 | 12,541 | 11,642 | 13,970 | 12,186 | 12,304 | 149,797 | 149,797 | 2.6% |
| (% change from prior year) | 2.2% | 5.3% | 11.0% | -3.9% | 8.7% | -4.5% | 5.9% | 10.4% | 0.0% | 0.9% | -6.9% | 3.9% | 2.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 1 | 1 | 0 | 1 | 1 | 1 | 2 | 1 | 0 | 3 | 0 | (2) | 9 | 9 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 1,206 | 1,046 | 1,278 | 1,352 | 742 | 842 | 1,551 | 1,114 | 1,204 | 1,140 | 1,498 | 1,289 | 14,262 | 14,262 | 1.7% |
| (% change from prior year) | 4.1% | 12.8% | 24.9% | 8.1% | -32.2% | -26.4% | -1.4% | -0.6% | 7.9% | -15.1% | 18.5% | 28.5% | 1.7% | , | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total 1/ | 25,206 | 23,005 | 24,682 | 25,577 | 24,911 | 25,703 | 29,792 | 25,401 | 25,054 | 28,654 | 21,922 | 21,958 | 301,865 | 301,865 | 5.6% |
| (% change from prior year) | 10.5% | 8.0% | 15.1% | 13.7% | 10.3% | 11.3% | 5.6% | 17.3% | 5.9% | 1.9% | -16.8% | -9.6% | 5.6% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.1%, 5.9% and 14.5%, respectively.

| GASB | 2,593 | 2,593 | -22.0% |
|-------|---------|---------|--------|
| Total | 304,458 | 304,458 | 5.2% |

TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | | | | | | | | | | % Chg |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | from PY |
| | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Amusements | 41 | 31 | 59 | 58 | 42 | 67 | 50 | 38 | 43 | 87 | 5 | 6 | 527 | 527 | 0.7% |
| (% change from prior year) | -29.8% | -48.1% | 112.9% | 130.2% | 26.1% | 74.2% | 16.4% | 62.9% | -5.9% | 61.5% | -90.0% | -89.3% | 0.7% | | |
| Commercial Property Rental | 332 | 312 | 301 | 339 | 309 | 344 | 362 | 326 | 316 | 351 | 254 | 280 | 3,826 | 3,826 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.5% | 16.0% | 9.3% | 18.6% | 13.1% | 17.4% | 7.0% | 8.6% | -15.8% | -24.6% | 5.2% | | |
| Construction Contracting | 456 | 397 | 510 | 460 | 458 | 470 | 522 | 381 | 445 | 477 | 463 | 434 | 5,473 | 5,473 | 8.5% |
| (% change from prior year) | 8.6% | 14.3% | 30.0% | 15.2% | 15.8% | 34.7% | -7.9% | 32.0% | 4.5% | -9.1% | -10.2% | 3.1% | 8.5% | | |
| Hotel/Motel Lodging | 70 | 64 | 67 | 88 | 115 | 116 | 98 | 124 | 186 | 181 | 81 | 70 | 1,260 | 1,260 | 10.7% |
| (% change from prior year) | 10.5% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 28.7% | 47.3% | 9.8% | -37.9% | -30.3% | 10.7% | | |
| Job Printing | 10 | 9 | 8 | 9 | 14 | 9 | 9 | 8 | 9 | 8 | 7 | 6 | 106 | 106 | 9.4% |
| (% change from prior year) | 33.8% | 43.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -18.8% | 1.2% | 9.4% | | |
| Publishing | 1 | 0 | 0 | 1 | 1 | 0 | 2 | 1 | 1 | 0 | (1) | (1) | 5 | 5 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 252 | 187 | 185 | 442 | 221 | 411 | 221 | 309 | 216 | 253 | (10) | (9) | 2,678 | 2,678 | 22.9% |
| (% change from prior year) | 51.7% | 18.5% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.7% | -104.9% | 22.9% | | |
| Residential Property Rental | 296 | 265 | 279 | 286 | 265 | 290 | 300 | 269 | 285 | 306 | 183 | 193 | 3,217 | 3,217 | 9.3% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 19.6% | 13.7% | 8.7% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.3% | | |
| Restaurant and Bars | 438 | 365 | 374 | 406 | 433 | 413 | 437 | 423 | 454 | 506 | 349 | 368 | 4,966 | 4,966 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.1% | 17.4% | 12.4% | 13.2% | 9.8% | 16.4% | 16.5% | 9.4% | -21.3% | -14.2% | 8.6% | | |
| Retail Sales | 1,923 | 1,884 | 1,964 | 1,790 | 2,013 | 1,859 | 2,521 | 2,008 | 1,864 | 2,236 | 1,943 | 1,960 | 23,965 | 23,965 | 2.6% |
| (% change from prior year) | 2.2% | 5.1% | 11.0% | -3.9% | 8.7% | -3.9% | 5.9% | 10.4% | 0.0% | 1.1% | -7.3% | 3.5% | 2.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 193 | 165 | 205 | 216 | 119 | 135 | 248 | 178 | 193 | 182 | 241 | 208 | 2,283 | 2,283 | 1.6% |
| (% change from prior year) | 4.1% | 11.3% | 24.9% | 8.1% | -32.2% | -26.5% | -1.5% | -0.6% | 7.9% | -16.5% | 19.1% | 29.2% | 1.6% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total 1/ | 4,012 | 3,681 | 3,951 | 4,095 | 3,988 | 4,115 | 4,769 | 4,066 | 4,011 | 4,587 | 3,515 | 3,517 | 48,307 | 48,307 | 5.6% |
| (% change from prior year) | 9.9% | 7.8% | 15.1% | 13.7% | 10.3% | 11.7% | 5.6% | 17.5% | 5.9% | 1.9% | -16.6% | -9.5% | 5.6% | | |

^{1/} In October and December 2022, and February 2023, , audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.1%, 6.2% and 14.7%, respectively.

| GASB | 413 | 413 | -22.5% |
|-------|--------|--------|--------|
| Total | 48,720 | 48,720 | 5.2% |

PARKS & PRESERVES EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$3,876 | \$3,845 | \$4,303 | 11.0% | \$4,303 | 11.0% | \$4,285 | -0.4% |
| August | 3,632 | 3,707 | 3,918 | 7.9% | 3,918 | 7.9% | 4,115 | 5.0% |
| September | 3,643 | 3,700 | 4,203 | 15.4% | 4,203 | 15.4% | 4,067 | -3.2% |
| October 1/ | 3,827 | 3,770 | 4,350 | 13.7% | 4,350 | 13.7% | 4,222 | -2.9% |
| November | 3,837 | 3,870 | 4,239 | 10.5% | 4,239 | 10.5% | 4,283 | 1.0% |
| December 1/ | 3,923 | 3,982 | 4,360 | 11.1% | 4,360 | 11.1% | 4,425 | 1.5% |
| January | 4,790 | 4,570 | 5,080 | 6.0% | 5,080 | 6.0% | 5,167 | 1.7% |
| February ^{1/} | 3,675 | 3,892 | 4,320 | 17.6% | 4,320 | 17.6% | 4,235 | -2.0% |
| March | 4,033 | 3,780 | 4,242 | 5.2% | 4,242 | 5.2% | 4,294 | 1.2% |
| April | 4,768 | 4,387 | 4,864 | 2.0% | 4,864 | 2.0% | 5,007 | 2.9% |
| May | 4,472 | 3,982 | 0 | NA | 3,688 | -17.5% | 4,549 | 23.3% |
| June | 4,135 | 4,107 | 0 | NA | 3,700 | -10.5% | 4,560 | 23.2% |
| Subtotal: | \$48,610 | \$47,593 | \$43,879 | NA | \$51,267 | 5.5% | \$53,209 | 3.8% |
| Year End | | | | | | | | |
| Adjustment | 563 | 251 | 0 | NA | 441 | -21.7% | 211 | -52.2% |
| TOTAL: | \$49,173 | \$47,844 | \$43,879 | NA | \$51,708 | 5.2% | \$53,420 | 3.3% |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.2%, 5.8% and 14.8%, respectively, and the year-to-date adjusted growth rate is 8.3%.

Actual vs. Estimate

| YTD Actual Revenue: | \$43,879 |
|-----------------------|----------|
| YTD Revised Estimate: | 42,714 |
| | |
| Dollars Over/Under: | \$1,165 |
| Percent Over/Under: | 2.7% |

Actual vs. Prior Year 1/

| YTD Actual Revenue: | \$43,879 |
|------------------------|----------|
| YTD Prior Year Actual: | 40,003 |
| | _ |
| Dollars Over/Under: | 3,876 |
| Percent Over/Under: | 9.7% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | • | , | | | | | | | | |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|------------------|
| | JUL | AUG | SEP | ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | % Chg from PY |
| | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Amusements | 26 | 20 | 37 | 36 | 26 | 41 | 31 | 23 | 27 | 54 | 4 | 4 | 329 | 329 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | | |
| Commercial Property Rental | 206 | 194 | 187 | 211 | 192 | 214 | 225 | 203 | 196 | 218 | 158 | 173 | 2,377 | 2,377 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.4% | 16.0% | 9.3% | 18.6% | 13.0% | 17.4% | 6.9% | 8.6% | -15.7% | -24.5% | 5.2% | | |
| Construction Contracting | 283 | 247 | 317 | 286 | 284 | 292 | 324 | 237 | 276 | 296 | 287 | 271 | 3,400 | 3,400 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 66 | 40 | 41 | 55 | 71 | 72 | 61 | 77 | 115 | 113 | 39 | 33 | 783 | 783 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | | |
| Job Printing | 6 | 6 | 5 | 5 | 9 | 5 | 5 | 5 | 6 | 5 | 4 | 5 | 66 | 66 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | (1) | 2 | 3 | 3 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 157 | 116 | 115 | 275 | 137 | 255 | 137 | 192 | 134 | 157 | (6) | (6) | 1,663 | 1,663 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Residential Property Rental | 184 | 165 | 173 | 178 | 165 | 180 | 186 | 167 | 177 | 190 | 114 | 119 | 1,998 | 1,998 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 272 | 227 | 232 | 252 | 269 | 257 | 271 | 263 | 282 | 314 | 216 | 229 | 3,084 | 3,084 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | , | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 1,252 | 1,223 | 1,275 | 1,167 | 1,305 | 1,207 | 1,642 | 1,305 | 1,206 | 1,454 | 1,255 | 1,266 | 15,557 | 15,557 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | , | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 131 | 115 | 139 | 146 | 85 | 92 | 164 | 119 | 125 | 117 | 143 | 123 | 1,499 | 1,499 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | , | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total 1/ | 2,582 | 2,351 | 2,522 | 2,610 | 2,543 | 2,616 | 3,048 | 2,592 | 2,545 | 2,918 | 2,213 | 2,220 | 30,760 | 30,760 | 5.5% |
| (% change from prior year) | 11.0% | 7.9% | 15.4% | 13.7% | 10.5% | 11.2% | 6.1% | 17.5% | 5.2% | 2.0% | -17.5% | -10.6% | 5.5% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.3%, 5.8% and 14.8%, respectively.

| GASB | 265 | 265 | -19.2% |
|-------|--------|--------|--------|
| Total | 31,025 | 31,025 | 5.2% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | • | , | | | | | | | | |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|------------------|
| | JUL | AUG | SEP | ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | % Chg from PY |
| | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Amusements | 17 | 13 | 25 | 24 | 17 | 28 | 21 | 16 | 18 | 36 | 3 | 1 | 219 | 219 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | | |
| Commercial Property Rental | 137 | 129 | 125 | 140 | 128 | 143 | 150 | 135 | 131 | 145 | 105 | 117 | 1,585 | 1,585 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.4% | 16.0% | 9.3% | 18.6% | 13.0% | 17.4% | 6.9% | 8.6% | -15.7% | -24.5% | 5.2% | | |
| Construction Contracting | 189 | 164 | 211 | 190 | 190 | 195 | 216 | 158 | 184 | 198 | 192 | 179 | 2,266 | 2,266 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 44 | 27 | 28 | 36 | 48 | 48 | 41 | 51 | 77 | 75 | 26 | 21 | 522 | 522 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | | |
| Job Printing | 4 | 4 | 3 | 4 | 6 | 4 | 4 | 3 | 4 | 3 | 3 | 2 | 44 | 44 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 2 | 2 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 105 | 78 | 76 | 183 | 91 | 170 | 92 | 128 | 90 | 105 | (4) | (5) | 1,109 | 1,109 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Residential Property Rental | 122 | 110 | 115 | 119 | 110 | 120 | 124 | 112 | 118 | 127 | 76 | 79 | 1,332 | 1,332 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 181 | 151 | 155 | 168 | 179 | 171 | 181 | 175 | 188 | 210 | 144 | 153 | 2,056 | 2,056 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 834 | 815 | 850 | 778 | 870 | 805 | 1,095 | 870 | 804 | 970 | 837 | 843 | 10,371 | 10,371 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 87 | 77 | 93 | 97 | 57 | 61 | 109 | 79 | 83 | 78 | 95 | 83 | 999 | 999 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total 1/ | 1,721 | 1,567 | 1,681 | 1,740 | 1,696 | 1,744 | 2,032 | 1,728 | 1,697 | 1,946 | 1,475 | 1,480 | 20,507 | 20,507 | 5.5% |
| (% change from prior year) | 11.0% | 7.9% | 15.4% | 13.7% | 10.5% | 11.2% | 6.1% | 17.5% | 5.2% | 2.0% | -17.5% | -10.6% | 5.5% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.2%, 5.8% and 14.8%, respectively.

| GASB | 176 | 176 | -21.8% |
|-------|--------|--------|--------|
| Total | 20,683 | 20,683 | 5.2% |

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| July | \$3,876 | \$3,845 | \$4,303 | 11.0% | \$4,303 | 11.0% | \$4,285 | -0.4% |
| August | 3,632 | 3,707 | 3,918 | 7.9% | 3,918 | 7.9% | 4,116 | 5.1% |
| September | 3,643 | 3,700 | 4,203 | 15.4% | 4,203 | 15.4% | 4,066 | -3.3% |
| October 1/ | 3,827 | 3,771 | 4,351 | 13.7% | 4,351 | 13.7% | 4,223 | -2.9% |
| November | 3,837 | 3,871 | 4,239 | 10.5% | 4,239 | 10.5% | 4,284 | 1.1% |
| December 1/ | 3,923 | 3,981 | 4,360 | 11.1% | 4,360 | 11.1% | 4,424 | 1.5% |
| January | 4,789 | 4,569 | 5,081 | 6.1% | 5,081 | 6.1% | 5,167 | 1.7% |
| February ^{1/} | 3,675 | 3,893 | 4,320 | 17.6% | 4,320 | 17.6% | 4,236 | -1.9% |
| March | 4,033 | 3,781 | 4,241 | 5.2% | 4,241 | 5.2% | 4,294 | 1.2% |
| April | 4,768 | 4,387 | 4,864 | 2.0% | 4,864 | 2.0% | 5,007 | 2.9% |
| May | 4,472 | 3,981 | 0 | NA | 3,688 | -17.5% | 4,548 | 23.3% |
| June | 4,135 | 4,107 | 0 | NA | 3,699 | -10.5% | 4,558 | 23.2% |
| Subtotal: | \$48,609 | \$47,594 | \$43,880 | NA | \$51,267 | 5.5% | \$53,208 | 3.8% |
| Year End Adjustment | 564 | 249 | 0 | NA | 438 | -22.3% | 213 | -51.4% |
| TOTAL: | \$49,173 | \$47,843 | \$43,880 | NA | \$51,705 | 5.1% | \$53,421 | 3.3% |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.3%, 5.8% and 14.8%, respectively, and the year-to-date adjusted growth rate is 8.3%.

Actual vs. Estimate

| YTD Actual Revenue: | \$43,880 |
|--|-----------------|
| YTD Revised Estimate: | 42,717 |
| Dollars Over/Under: Percent Over/Under: | \$1,163 2.7% |

Actual vs. Prior Year 1/

| YTD Actual Revenue: | \$43,880 |
|------------------------|----------|
| YTD Prior Year Actual: | 40,003 |
| | , |
| Dollars Over/Under: | 3,877 |
| Percent Over/Under: | 9.7% |

NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | | | | | | | | | | % Chg |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | from PY |
| | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Amusements | 2 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 4 | 0 | 1 | 27 | 27 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | | |
| Commercial Property Rental | 17 | 16 | 16 | 18 | 16 | 18 | 19 | 17 | 16 | 18 | 13 | 14 | 198 | 198 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.4% | 16.0% | 9.3% | 18.6% | 13.0% | 17.4% | 6.9% | 8.6% | -15.7% | -24.5% | 5.2% | | |
| Construction Contracting | 24 | 21 | 26 | 24 | 24 | 24 | 27 | 20 | 23 | 25 | 24 | 21 | 283 | 283 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 5 | 3 | 3 | 5 | 6 | 6 | 5 | 6 | 10 | 9 | 3 | 4 | 65 | 65 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | | |
| Job Printing | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 5 | 5 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 13 | 10 | 10 | 23 | 11 | 21 | 11 | 16 | 11 | 13 | (1) | 1 | 139 | 139 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Residential Property Rental | 15 | 14 | 14 | 15 | 14 | 15 | 16 | 14 | 15 | 16 | 9 | 10 | 167 | 167 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 23 | 19 | 19 | 21 | 22 | 21 | 23 | 22 | 23 | 26 | 18 | 20 | 257 | 257 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 104 | 102 | 106 | 97 | 109 | 101 | 137 | 109 | 101 | 121 | 105 | 104 | 1,296 | 1,296 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 11 | 10 | 12 | 12 | 7 | 8 | 14 | 10 | 10 | 10 | 12 | 9 | 125 | 125 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total 1/ | 215 | 196 | 210 | 218 | 212 | 218 | 254 | 216 | 212 | 243 | 184 | 185 | 2,563 | 2,563 | 5.5% |
| (% change from prior year) | 11.0% | 7.9% | 15.4% | 13.7% | 10.5% | 11.2% | 6.1% | 17.5% | 5.2% | 2.0% | -17.5% | -10.6% | 5.5% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.5%, 5.9% and 14.6%, respectively.

| GASB | 22 | 22 | -21.4% |
|-------|-------|-------|--------|
| Total | 2,585 | 2,585 | 5.2% |

NEIGHBORHOOD PROTECTION - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | • | , | | | | | | | | |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|------------------|
| | JUL | AUG | SEP | ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | % Chg from PY |
| A | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Amusements | 11 | 8 | 15 | 15 | 11 | 17 | 13 | 10 | 11 | 22 | 2 | 2 | 137 | 137 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | | |
| Commercial Property Rental | 86 | 81 | 78 | 88 | 80 | 89 | 94 | 84 | 82 | 91 | 66 | 71 | 990 | 990 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.4% | 16.0% | 9.3% | 18.6% | 13.0% | 17.4% | 6.9% | 8.6% | -15.7% | -24.5% | 5.2% | | |
| Construction Contracting | 118 | 103 | 132 | 119 | 119 | 122 | 135 | 99 | 115 | 123 | 120 | 112 | 1,417 | 1,417 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 27 | 17 | 17 | 23 | 30 | 30 | 25 | 32 | 48 | 47 | 16 | 14 | 326 | 326 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | | |
| Job Printing | 3 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 27 | 27 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 65 | 48 | 48 | 114 | 57 | 106 | 57 | 80 | 56 | 65 | (3) | 0 | 693 | 693 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Residential Property Rental | 77 | 69 | 72 | 74 | 69 | 75 | 78 | 70 | 74 | 79 | 47 | 49 | 833 | 833 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 113 | 95 | 97 | 105 | 112 | 107 | 113 | 110 | 117 | 131 | 90 | 95 | 1,285 | 1,285 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | , | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 522 | 509 | 531 | 486 | 544 | 503 | 684 | 544 | 503 | 606 | 523 | 527 | 6.482 | 6.482 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | -, | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | - | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | ŭ | 00.070 |
| Use Tax | 54 | 48 | 58 | 61 | 36 | 38 | 68 | 50 | 52 | 49 | 59 | 51 | 624 | 624 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | 024 | 1.7 70 |
| Rounding Adjustment | 3.070 | 10.070 | 20.470 | 11.770 | 24.070 | 24.070 | J. 470 | 1.070 | 0.070 | 10.170 | 7.070 | 10.270 | 11.70 | | |
| Total 1/ | 1,076 | 980 | 1,051 | 1,088 | 1,060 | 1,090 | 1,270 | 1,080 | 1,060 | 1,216 | 922 | 924 | 12,817 | 12,817 | 5.5% |
| (% change from prior year) | 11.0% | 7.9% | 15.4% | 13.7% | 10.5% | 11.2% | 6.1% | 17.5% | 5.2% | 2.0% | -17.5% | -10.6% | 5.5% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.3%, 5.8% and 14.8%, respectively.

| GASB | 109 | 109 | -22.7% |
|-------|--------|--------|--------|
| Total | 12,926 | 12,926 | 5.1% |

NEIGHBORHOOD PROTECTION - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | | | | | | | | | | % Chg |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | from PY |
| | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Amusements | 30 | 23 | 43 | 42 | 30 | 48 | 36 | 27 | 31 | 63 | 5 | 6 | 384 | 384 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | | |
| Commercial Property Rental | 240 | 226 | 218 | 246 | 224 | 249 | 262 | 237 | 229 | 254 | 184 | 204 | 2,773 | 2,773 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.4% | 16.0% | 9.3% | 18.6% | 13.0% | 17.4% | 6.9% | 8.6% | -15.7% | -24.5% | 5.2% | | |
| Construction Contracting | 330 | 288 | 369 | 333 | 332 | 341 | 378 | 276 | 322 | 346 | 335 | 316 | 3,966 | 3,966 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 77 | 46 | 48 | 64 | 83 | 84 | 71 | 90 | 134 | 131 | 45 | 40 | 913 | 913 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | | |
| Job Printing | 7 | 7 | 6 | 6 | 10 | 6 | 6 | 6 | 7 | 6 | 5 | 5 | 77 | 77 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Publishing | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | (1) | 1 | 4 | 4 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 183 | 136 | 134 | 321 | 160 | 298 | 160 | 224 | 157 | 183 | (7) | (8) | 1,941 | 1,941 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Residential Property Rental | 214 | 192 | 202 | 208 | 192 | 210 | 217 | 195 | 207 | 222 | 133 | 139 | 2,331 | 2,331 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 317 | 265 | 271 | 294 | 314 | 300 | 316 | 307 | 329 | 367 | 252 | 266 | 3,598 | 3,598 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 1,460 | 1,426 | 1,488 | 1,361 | 1,522 | 1,408 | 1,916 | 1,522 | 1,407 | 1,697 | 1,464 | 1,479 | 18,150 | 18,150 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 152 | 134 | 163 | 171 | 100 | 107 | 191 | 139 | 146 | 137 | 166 | 143 | 1,749 | 1,749 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total 1/ | 3,012 | 2,743 | 2,942 | 3,045 | 2,967 | 3,052 | 3,557 | 3,024 | 2,969 | 3,405 | 2,582 | 2,589 | 35,887 | 35,887 | 5.5% |
| (% change from prior year) | 11.0% | 7.9% | 15.4% | 13.7% | 10.5% | 11.2% | 6.1% | 17.5% | 5.2% | 2.0% | -17.5% | -10.6% | 5.5% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.2%, 5.8% and 14.8%, respectively.

| GASB | 307 | 307 | -22.3% |
|-------|--------|--------|--------|
| Total | 36,194 | 36,194 | 5.1% |

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$569 | \$556 | \$515 | -9.4% | \$515 | -9.4% | \$513 | -0.5% |
| August | 515 | 545 | 502 | -2.5% | 502 | -2.5% | 489 | -2.6% |
| September | 532 | 556 | 507 | -4.6% | 507 | -4.6% | 485 | -4.3% |
| October | 549 | 492 | 522 | -4.9% | 522 | -4.9% | 460 | -11.9% |
| November | 542 | 534 | 500 | -7.8% | 500 | -7.8% | 499 | -0.2% |
| December | 522 | 493 | 488 | -6.6% | 488 | -6.6% | 460 | -5.7% |
| January | 559 | 500 | 503 | -10.0% | 503 | -10.0% | 475 | -5.6% |
| February | 512 | 486 | 477 | -6.9% | 477 | -6.9% | 446 | -6.5% |
| March | 522 | 487 | 552 | 5.7% | 552 | 5.7% | 446 | -19.2% |
| April | 537 | 509 | 765 | 42.5% | 765 | 42.5% | 466 | -39.1% |
| May | 664 | 509 | 0 | NA | 330 | -50.3% | 493 | 49.5% |
| June | 298 | 509 | 0 | NA | 262 | -12.0% | 393 | 50.1% |
| Subtotal: | \$6,321 | \$6,177 | \$5,331 | NA | \$5,923 | -6.3% | \$5,626 | -5.0% |
| Year End Adjustment | (111) | 2 | 0 | NA | (43) | +100% | (3) | +100% |
| TOTAL: | \$6,210 | \$6,179 | \$5,331 | NA | \$5,880 | -5.3% | \$5,623 | -4.4% |

Actual vs. Estimate

| YTD Actual Revenue: | \$5,331 |
|-----------------------|---------|
| YTD Revised Estimate: | 4,981 |
| | |
| Dollars Over/Under: | \$350 |
| Percent Over/Under: | 7.0% |

Actual vs. Prior Year

| YTD Actual Revenue: | \$5,331 |
|------------------------|---------|
| YTD Prior Year Actual: | 5,359 |
| | |
| Dollars Over/Under: | (27) |
| Percent Over/Under: | -0.5% |

CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2022-23 Estimate | % Chg from PY Actuals |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|--------------|---------------------|----------------------|---------------------|--------------------|---------------------|--------------|--------------|-----------------------|---------------------|-----------------------------|
| Telecommunication and Cable TV | 515 | 502 | 507 | 522 | 500 | 488 | 503 | 477 | 552 | 765 | 330 | 262 | 5,923 | 5,923 | -6.3% |
| (% change from prior year) | -9.4% | -2.5% | -4.6% | -4.9% | -7.8% | -6.7% | -10.0% | -6.9% | 5.7% | 42.4% | -50.4% | -11.9% | -6.3% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Total | 515 | 502 | 507 | 522 | 500 | 488 | 503 | 477 | 552 | 765 | 330 | 262 | 5,923 | 5,923 | -6.3% |
| Total (% change from prior year) | 515 -9.4% | 502 -2.5% | 507 -4.6% | 522 -4.9% | -7.8% | 488 -6.7% | 503 -10.0% | 477 -6.9% | 552 5.7% | 765 42.4% | -50.4% | -11.9% | 5,923 -6.3% | 5,923 | -6.3% |
| | | | | | | | | | | 42.4% | | | | 5,923 (43) | -6.3% +100% |

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------------------|------------------|
| July | \$2,618 | \$2,213 | \$2,632 | 0.5% | \$2,632 | 0.5% | \$2,582 | -1.9% |
| August | 2,769 | 2,832 | 3,086 | 11.5% | 3,086 | 11.5% | 3,178 | 3.0% |
| September | 2,762 | 3,024 | 3,033 | 9.8% | 3,033 | 9.8% | 3,384 | 11.6% |
| October | 2,674 | 2,002 | 3,029 | 13.3% | 3,029 | 13.3% | 3,284 | 8.4% |
| November | 2,228 | 1,529 | 2,616 | 17.4% | 2,616 | 17.4% | 2,553 | -2.4% |
| December | 1,765 | 1,210 | 1,961 | 11.1% | 1,961 | 11.1% | 1,994 | 1.7% |
| January | 1,715 | 1,121 | 2,000 | 16.6% | 2,000 | 16.6% | 1,828 | -8.6% |
| February | 2,141 | 1,436 | 2,368 | 10.6% | 2,368 | 10.6% | 2,321 | -2.0% |
| March | 1,758 | 1,207 | 2,292 | 30.4% | 2,292 | 30.4% | 2,068 | -9.8% |
| April | 2,061 | 5,388 | 2,216 | 7.5% | 2,216 | 7.5% | 2,042 | -7.9% |
| May | 1,824 | 1,908 | 0 | NA | 1,986 | 8.9% | 2,252 | 13.4% |
| June | 2,190 | 1,916 | 0 | NA | 2,035 | -7.1% | 2,307 | 13.4% |
| Subtotal: | \$26,505 | \$25,786 | \$25,234 | NA | \$29,255 | 10.4% | \$29,793 | 1.8% |
| Year End | | | | | | | | |
| Adjustment | 31 | 35 | 0 | NA | 369 | +100% | 52 | -85.9% |
| TOTAL: | \$26,536 | \$25,821 | \$25,234 | NA | \$29,624 | 11.6% | \$29,845 | 0.7% |

Actual vs. Estimate

| YTD Actual Revenue: | \$25,234 |
|-----------------------|----------|
| YTD Revised Estimate: | 22,632 |
| | |
| Dollars Over/Under: | \$2,602 |
| Percent Over/Under: | 11.5% |

Actual vs. Prior Year

| YTD Actual Revenue: | \$25,234 |
|------------------------|----------|
| YTD Prior Year Actual: | 22,490 |
| | |
| Dollars Over/Under: | 2,743 |
| Percent Over/Under: | 12.2% |

PUBLIC SAFETY ENHANCEMENT - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2022-23 Estimate | % Chg from PY Actuals |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|---------------------|-----------------------------|
| Other Utilities | 1,000 | 1,173 | 1,153 | 1,151 | 994 | 745 | 760 | 900 | 871 | 842 | 755 | 773 | 11,117 | 11,117 | 10.4% |
| (% change from prior year) Rounding Adjustment | 0.5% | 11.4% | 9.8% | 13.3% | 17.4% | 11.1% | 16.7% | 10.6% | 30.4% | 7.5% | 8.9% | -7.1% | 10.4% | | |
| Total | 1,000 | 1,173 | 1,153 | 1,151 | 994 | 745 | 760 | 900 | 871 | 842 | 755 | 773 | 11,117 | 11,117 | 10.4% |
| (% change from prior year) | 0.5% | 11.4% | 9.8% | 13.3% | 17.4% | 11.1% | 16.7% | 10.6% | 30.4% | 7.5% | 8.9% | -7.1% | 10.4% | | |
| | | | | | | | | | | <u>.</u> | GASB | | 140 | 140 | +100% |
| | | | | | | | | | | - | Total | | 11,257 | 11,257 | 11.6% |

PUBLIC SAFETY ENHANCEMENT - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2022-23 Estimate | % Chg from PY Actuals |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|---------------------|-----------------------------|
| Other Utilities | 1,632 | 1,913 | 1,881 | 1,878 | 1,622 | 1,216 | 1,240 | 1,468 | 1,421 | 1,374 | 1,231 | 1,262 | 18,138 | 18,138 | 10.4% |
| (% change from prior year) Rounding Adjustment | 0.5% | 11.4% | 9.8% | 13.3% | 17.4% | 11.1% | 16.7% | 10.6% | 30.4% | 7.5% | 8.9% | -7.1% | 10.4% | | |
| Total | 1,632 | 1,913 | 1,881 | 1,878 | 1,622 | 1,216 | 1,240 | 1,468 | 1,421 | 1,374 | 1,231 | 1,262 | 18,138 | 18,138 | 10.4% |
| (% change from prior year) | 0.5% | 11.4% | 9.8% | 13.3% | 17.4% | 11.1% | 16.7% | 10.6% | 30.4% | 7.5% | 8.9% | -7.1% | 10.4% | | |
| | | | | | | | | | | _ | GASB | | 229 | 229 | +100% |
| | | | | | | | | | | - | Total | | 18,367 | 18,367 | 11.6% |

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH (In Thousands) (10+2)

| | 2021-22 Actual | 2022-23 Budget | 2022-23 Actual | % Change from PY | 2022-23 Estimate | % Change from PY | 2023-24 Proposed Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|------------------|---------------------|------------------|-------------------------------|------------------|
| July | \$7,752 | \$7,691 | \$8,606 | 11.0% | \$8,606 | 11.0% | \$8,571 | -0.4% |
| August | 7,263 | 7,414 | 7,836 | 7.9% | 7,836 | 7.9% | 8,230 | 5.0% |
| September | 7,286 | 7,400 | 8,407 | 15.4% | 8,407 | 15.4% | 8,133 | -3.3% |
| October 1/ | 7,654 | 7,541 | 8,700 | 13.7% | 8,700 | 13.7% | 8,445 | -2.9% |
| November | 7,673 | 7,741 | 8,479 | 10.5% | 8,479 | 10.5% | 8,567 | 1.0% |
| December 1/ | 7,846 | 7,964 | 8,721 | 11.2% | 8,721 | 11.2% | 8,850 | 1.5% |
| January | 9,579 | 9,140 | 10,161 | 6.1% | 10,161 | 6.1% | 10,333 | 1.7% |
| February ^{1/} | 7,349 | 7,784 | 8,639 | 17.5% | 8,639 | 17.5% | 8,471 | -1.9% |
| March | 8,065 | 7,561 | 8,484 | 5.2% | 8,484 | 5.2% | 8,588 | 1.2% |
| April | 9,537 | 8,774 | 9,729 | 2.0% | 9,729 | 2.0% | 10,014 | 2.9% |
| May | 8,944 | 7,963 | 0 | NA | 7,377 | -17.5% | 9,098 | 23.3% |
| June | 8,271 | 8,214 | 0 | NA | 7,394 | -10.6% | 9,118 | 23.3% |
| Subtotal: | \$97,219 | \$95,187 | \$87,762 | NA | \$102,533 | 5.5% | \$106,418 | 3.8% |
| Year End Adjustment | 1,128 | 499 | 0 | NA | 879 | -22.1% | 425 | -51.6% |
| TOTAL: | \$98,347 | \$95,686 | \$87,762 | NA | \$103,412 | 5.1% | \$106,843 | 3.3% |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.2%, 5.8% and 14.8%, respectively, and the year-to-date adjusted growth rate is 8.3%.

Actual vs. Estimate

| YTD Actual Revenue: | \$87,762 |
|--|----------|
| YTD Actual Revenue: YTD Revised Estimate: | 76,034 |
| | |
| Dollars Over/Under: | \$11,728 |
| Dollars Over/Under: Percent Over/Under: | 15.4% |

Actual vs. Prior Year 1/

| YTD Actual Revenue: | \$87,762 |
|------------------------|----------|
| YTD Prior Year Actual: | 80,005 |
| | _ |
| Dollars Over/Under: | 7,757 |
| Percent Over/Under: | 9.7% |

PUBLIC SAFETY EXPANSION - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | | | | | | | | | | % Chg |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2022-23 | from PY |
| | (Act) | (Est) | (Est) | Act/Est | Estimate | Actuals |
| Amusements | 17 | 13 | 25 | 24 | 17 | 28 | 21 | 16 | 18 | 36 | 3 | 1 | 219 | 219 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | | |
| Commercial Property Rental | 137 | 129 | 125 | 140 | 128 | 143 | 150 | 135 | 131 | 145 | 105 | 117 | 1,585 | 1,585 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.4% | 16.0% | 9.3% | 18.6% | 13.0% | 17.4% | 6.9% | 8.6% | -15.7% | -24.5% | 5.2% | | |
| Construction Contracting | 189 | 164 | 211 | 190 | 190 | 195 | 216 | 158 | 184 | 198 | 192 | 179 | 2,266 | 2,266 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | | |
| Hotel/Motel Lodging | 44 | 27 | 28 | 36 | 48 | 48 | 41 | 51 | 77 | 75 | 26 | 21 | 522 | 522 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | | |
| Job Printing | 4 | 4 | 3 | 4 | 6 | 4 | 4 | 3 | 4 | 3 | 3 | 2 | 44 | 44 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | |
| Publishing | (% cł | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 2 | 2 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property | 105 | 78 | 76 | 183 | 91 | 170 | 92 | 128 | 90 | 105 | (4) | (5) | 1,109 | 1,109 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | | |
| Rentals of Personal Property" | 122 | 110 | 115 | 119 | 110 | 120 | 124 | 112 | 118 | 127 | 76 | 79 | 1,332 | 1,332 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 181 | 151 | 155 | 168 | 179 | 171 | 181 | 175 | 188 | 210 | 144 | 153 | 2,056 | 2,056 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 834 | 815 | 850 | 778 | 870 | 805 | 1,095 | 870 | 804 | 970 | 837 | 843 | 10,371 | 10,371 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 87 | 77 | 93 | 97 | 57 | 61 | 109 | 79 | 83 | 78 | 95 | 83 | 999 | 999 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total 1/ | 1,721 | 1,567 | 1,681 | 1,740 | 1,696 | 1,744 | 2,032 | 1,728 | 1,697 | 1,946 | 1,475 | 1,480 | 20,507 | 20,507 | 5.5% |
| (% change from prior year) | 11.0% | 7.9% | 15.4% | 13.7% | 10.5% | 11.2% | 6.1% | 17.5% | 5.2% | 2.0% | -17.5% | -10.6% | 5.5% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.2%, 5.8% and 14.8%, respectively.

| GASB | 175 | 175 | -22.6% |
|-------|--------|--------|--------|
| Total | 20,682 | 20,682 | 5.1% |

PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2023 ACTUALS

| | | | | | | - | • | | | | | | | | |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|---------------------|---|
| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Est) | JUN (Est) | Total Act/Est | 2022-23 Estimate | % Chg from PY Actuals |
| Amusements | (ACI) | 52 | 98 | (ACI) 95 | (ACI) 69 | 110 | (ACI) 83 | (ACI) 62 | 71 | 143 | 11 | 15 | 877 | 877 | 0.7% |
| (% change from prior year) | -29.8% | -48.0% | 112.9% | 130.2% | 26.2% | 74.2% | 16.4% | 62.9% | -5.9% | 54.5% | -88.0% | -87.1% | 0.7% | 0// | 0.770 |
| Commercial Property Rental | 549 | 517 | 499 | 562 | 512 | 570 | 599 | 541 | 523 | 581 | 421 | 465 | 6,339 | 6.339 | 5.2% |
| (% change from prior year) | 6.6% | 11.6% | 3.4% | 16.0% | 9.3% | 18.6% | 13.0% | 17.4% | 6.9% | 8.6% | -15.7% | -24.5% | 5.2% | 0,000 | 0.270 |
| Construction Contracting | 755 | 658 | 844 | 762 | 759 | 779 | 864 | 632 | 737 | 790 | 766 | 720 | 9.066 | 9.066 | 8.5% |
| (% change from prior year) | 8.6% | 14.2% | 30.0% | 15.3% | 15.7% | 34.8% | -7.9% | 32.0% | 4.5% | -9.0% | -10.3% | 3.0% | 8.5% | 0,000 | 0.070 |
| Hotel/Motel Lodging | 175 | 106 | 111 | 146 | 190 | 192 | 163 | 206 | 307 | 300 | 103 | 88 | 2,087 | 2.087 | 9.9% |
| (% change from prior year) | 65.9% | -0.3% | 17.8% | 28.6% | 26.8% | 27.0% | 14.5% | 19.0% | 47.3% | 9.8% | -52.5% | -46.6% | 9.9% | 2,007 | 0.070 |
| Job Printing | 16 | 15 | 14 | 14 | 23 | 14 | 14 | 13 | 15 | 13 | 12 | 12 | 175 | 175 | 9.4% |
| (% change from prior year) | 33.8% | 46.9% | 18.5% | -1.0% | 11.3% | 33.5% | 45.9% | -20.9% | 10.8% | -9.0% | -19.9% | -0.1% | 9.4% | | • |
| Publishing | 1 | 0 | 0 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | (2) | 0 | 9 | 9 | -42.2% |
| (% change from prior year) | 335.5% | -95.1% | 106.4% | 25.2% | 75.4% | 36.4% | 60.5% | 52.7% | 143.7% | 176.5% | -278.5% | -344.6% | -42.2% | | |
| Rentals of Personal Property" | 418 | 310 | 306 | 733 | 365 | 681 | 366 | 512 | 358 | 419 | (17) | (15) | 4,436 | 4,436 | 22.9% |
| (% change from prior year) | 51.7% | 18.6% | 13.4% | 173.7% | 32.2% | 141.0% | 18.3% | 89.6% | 10.7% | 2.1% | -104.8% | -105.0% | 22.9% | * | |
| Residential Property Rental | 490 | 439 | 462 | 474 | 439 | 481 | 497 | 446 | 473 | 506 | 303 | 318 | 5,328 | 5,328 | 9.2% |
| (% change from prior year) | 34.3% | 20.6% | 16.8% | 21.5% | 18.4% | 13.7% | 8.5% | 13.5% | 9.8% | 11.8% | -27.4% | -24.1% | 9.2% | | |
| Restaurant and Bars | 725 | 605 | 619 | 672 | 717 | 685 | 723 | 701 | 752 | 838 | 577 | 611 | 8,225 | 8,225 | 8.6% |
| (% change from prior year) | 30.3% | 9.8% | 16.0% | 17.4% | 12.4% | 13.3% | 9.8% | 16.4% | 16.5% | 9.4% | -21.4% | -14.2% | 8.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 3,338 | 3,260 | 3,400 | 3,112 | 3,479 | 3,219 | 4,379 | 3,479 | 3,216 | 3,878 | 3,347 | 3,379 | 41,486 | 41,486 | 2.6% |
| (% change from prior year) | 2.5% | 4.9% | 11.2% | -3.6% | 8.7% | -4.1% | 6.7% | 11.1% | -0.8% | 1.3% | -7.6% | 2.6% | 2.6% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 2 | 2 | -89.3% |
| (% change from prior year) | -16.9% | 167.8% | 32.5% | 8.9% | 26.7% | 8.9% | 46.2% | 66.7% | 23.4% | -96.3% | -202.7% | -140.9% | -89.3% | | |
| Use Tax | 348 | 306 | 372 | 390 | 228 | 244 | 437 | 317 | 334 | 313 | 380 | 328 | 3,997 | 3,997 | 1.7% |
| (% change from prior year) | 8.0% | 16.5% | 29.4% | 11.7% | -24.3% | -24.8% | -0.4% | 1.6% | 5.0% | -15.1% | 7.3% | 13.2% | 1.7% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total ^{1/} | 6,885 | 6,269 | 6,725 | 6,960 | 6,783 | 6,977 | 8,129 | 6,911 | 6,787 | 7,783 | 5,902 | 5,915 | 82,026 | 82,026 | 5.5% |
| (% change from prior year) | 11.0% | 7.9% | 15.4% | 13.7% | 10.5% | 11.2% | 6.1% | 17.5% | 5.2% | 2.0% | -17.5% | -10.6% | 5.5% | | |

^{1/} In October and December 2022, and February 2023, audit adjustments occurred in the Rentals of Personal Property category, which artificially increased collections. The adjusted growth rates for October, December, and February are 7.3%, 5.8% and 14.8%, respectively.

| GASB | 704 | 704 | -22.0% |
|-------|--------|--------|--------|
| Total | 82,730 | 82,730 | 5.2% |

STATE SALES TAX BY MONTH PHOENIX SHARE

(In Thousands) 10+2

| | 2021-22 Actual | 2022-23 Actual | % Change from PY Actual | 2022-23 Estimate | % Change from PY Actual | 2023-24 Proposed Budget | % Change from PY Estimate |
|----------------------------|-------------------|-------------------|----------------------------------|---------------------|----------------------------------|-------------------------------|------------------------------------|
| July | \$18,856 | \$19,827 | 5.1% | \$19,827 | 5.1% | \$19,627 | -1.0% |
| August | 17,238 | 18,231 | 5.8% | 18,231 | 5.8% | 18,847 | 3.4% |
| September | 17,194 | 18,939 | 10.2% | 18,939 | 10.2% | 19,131 | 1.0% |
| October | 17,888 | 18,932 | 5.8% | 18,932 | 5.8% | 19,342 | 2.2% |
| November | 18,136 | 19,693 | 8.6% | 19,693 | 8.6% | 19,995 | 1.5% |
| December | 18,796 | 19,530 | 3.9% | 19,530 | 3.9% | 20,606 | 5.5% |
| January | 21,923 | 23,182 | 5.7% | 23,182 | 5.7% | 24,330 | 5.0% |
| February | 17,697 | 19,379 | 9.5% | 19,379 | 9.5% | 19,734 | 1.8% |
| March | 18,254 | 19,306 | 5.8% | 19,306 | 5.8% | 19,991 | 3.6% |
| April | 22,044 | 22,272 | 1.0% | 22,272 | 1.0% | 23,516 | 5.6% |
| Мау | 20,440 | 0 | NA | 20,029 | -2.0% | 21,526 | 7.5% |
| June | 19,365 | 0 | NA | 20,640 | 6.6% | 21,154 | 2.5% |
| Subtotal | \$227,832 | \$199,291 | NA | \$239,960 | 5.3% | \$247,797 | 3.3% |
| Year end adjust. (GASB) | 2,069 | 0 | NA | 1,668 | -19.4% | 858 | -48.5% |
| TOTAL: | \$229,901 | \$199,291 | NA | \$241,628 | 5.1% | \$248,655 | 2.9% |

Actual vs. Prior Year

| YTD Actual Revenue: | \$199,291 |
|------------------------|-----------|
| YTD Prior Year Actual: | 188,026 |
| Dollars Over/(Under): | \$11,265 |
| Percent Over/(Under): | 6.0% |

Actual vs. Estimate

| YTD Actual Revenue: | \$199,291 |
|-----------------------|-----------|
| YTD Estimate: | 198,122 |
| Dollars Over/(Under): | \$1,168 |
| Percent Over/(Under): | 0.6% |

STATE SALES TAX - CATEGORY ANALYSIS FY 2022-23 ACTUALS (in thousands)

| | JUL | AUG | SEP | ост | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | | % Change |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Category | (Act) | (Est) | (Est) | TOTAL | fr PY Acts |
| Transportation & Towing | \$31 | \$40 | \$28 | \$28 | \$39 | \$36 | \$62 | \$37 | \$47 | \$39 | \$255 | \$257 | 898 | 15.2% |
| % change from PY actual | 9.1% | 51.7% | -13.0% | -3.8% | 47.3% | 32.4% | 117.0% | 79.2% | 82.6% | -91.6% | 600.1% | 548.8% | | .0.270 |
| Mining-Oil & Gas Production | \$219 | \$203 | \$232 | \$204 | \$217 | \$204 | \$220 | \$181 | \$222 | \$215 | \$242 | \$222 | 2,581 | 5.5% |
| % change from PY actual | 8.8% | 20.0% | 25.2% | -2.7% | 2.9% | 3.5% | 8.9% | -9.7% | 3.9% | -6.8% | 6.3% | 11.8% | · | |
| Utilities 1/ | \$10,923 | \$11,972 | \$13,573 | \$2,789 | \$9,807 | \$5,151 | \$8,552 | \$9,448 | \$9,057 | \$8,683 | \$6,499 | \$7,655 | 104,109 | -5.2% |
| % change from PY actual | -1.1% | -4.2% | 13.5% | -74.8% | 12.8% | -36.8% | 52.0% | 2.5% | 30.8% | 10.6% | -15.6% | -15.6% | | |
| Communications | \$1,146 | \$1,057 | \$977 | \$1,009 | \$969 | \$950 | \$1,013 | \$942 | \$1,165 | \$1,594 | \$668 | \$563 | 12,053 | -3.9% |
| % change from PY actual | 3.3% | 0.6% | -10.4% | -6.8% | -9.3% | -8.7% | -5.5% | -7.0% | 16.6% | 48.3% | -44.7% | -23.9% | | |
| Private Car & Pipelines | \$40 | \$38 | \$38 | \$40 | \$61 | \$39 | \$40 | \$39 | \$38 | \$38 | \$57 | \$56 | 523 | 12.2% |
| % change from PY actual | -0.8% | -1.4% | 0.3% | 4.5% | 54.6% | 2.3% | -43.8% | 1.5% | -4.0% | -4.5% | 48.5% | 45.6% | | |
| Publishing | \$31 | \$24 | \$29 | \$29 | \$31 | \$23 | \$50 | \$43 | \$24 | \$25 | \$19 | \$18 | 346 | -41.6% |
| % change from PY actual | -16.2% | -90.7% | 7.1% | -10.6% | 5.6% | -13.0% | 18.8% | 45.2% | -9.3% | -5.8% | -28.7% | -30.3% | | |
| Printing | \$204 | \$213 | \$185 | \$192 | \$267 | \$201 | \$220 | \$192 | \$199 | \$190 | \$172 | \$192 | 2,426 | 6.0% |
| % change from PY actual | 9.8% | 25.8% | 18.6% | -1.7% | 3.2% | 8.9% | 17.5% | -5.4% | 11.0% | -5.5% | -10.8% | 7.9% | | |
| Restaurants & Bars | \$36,184 | \$31,689 | \$31,817 | \$33,619 | \$35,715 | \$34,358 | \$37,601 | \$35,623 | \$37,867 | \$42,164 | \$28,869 | \$31,580 | 417,086 | 6.8% |
| % change from PY actual | 23.8% | 8.4% | 12.9% | 13.0% | 8.4% | 10.8% | 10.2% | 16.5% | 11.7% | 7.1% | -20.1% | -12.7% | | |
| Amusements | \$3,317 | \$2,642 | \$2,869 | \$2,974 | \$3,065 | \$3,798 | \$4,309 | \$3,006 | \$3,094 | \$9,392 | \$942 | \$917 | 40,326 | 9.9% |
| % change from PY actual | -10.1% | -8.8% | 61.3% | 46.5% | 15.5% | 16.7% | 22.2% | 27.8% | -2.9% | 139.2% | -75.3% | -74.3% | | |
| Rentals-Personal Property | \$13,037 | \$10,582 | \$9,960 | \$23,876 | \$11,627 | \$19,670 | \$12,454 | \$11,296 | \$11,160 | \$13,634 | \$7,841 | \$7,640 | 152,779 | 24.7% |
| % change from PY actual | 38.3% | 12.1% | 4.1% | 135.9% | 21.2% | 92.3% | 14.4% | 23.4% | 4.9% | 10.5% | -28.0% | -25.6% | | |
| Contracting | \$20,272 | \$18,315 | \$20,455 | \$19,988 | \$19,724 | \$13,169 | \$21,004 | \$18,747 | \$18,898 | \$21,044 | \$21,298 | \$24,097 | 237,010 | 19.3% |
| % change from PY actual | 24.9% | 29.3% | 38.0% | 24.2% | 28.1% | -13.9% | 12.6% | 28.4% | 12.1% | 11.9% | 19.9% | 20.8% | | |
| Retail | \$187,885 | \$175,156 | \$182,487 | \$175,882 | \$187,121 | \$189,215 | \$234,464 | \$182,460 | \$176,026 | \$201,665 | \$207,433 | \$210,135 | 2,309,930 | 5.7% |
| % change from PY actual | 6.8% | 6.7% | 9.8% | 3.0% | 8.6% | 2.9% | 4.7% | 6.9% | 3.2% | -3.2% | 6.0% | 15.4% | | |
| Severance - Mining | \$2,004 | \$971 | \$671 | \$660 | \$1,042 | \$1,143 | \$1,541 | \$2,072 | \$1,327 | \$1,871 | \$324 | \$443 | 14,070 | -64.6% |
| % change from PY actual | -46.5% | -67.6% | -80.2% | -83.9% | -68.9% | -67.7% | -52.4% | -33.2% | -45.4% | -49.0% | -89.5% | -85.8% | | |
| Bed Tax - Hotel/Motel | \$9,257 | \$8,746 | \$8,494 | \$10,417 | \$12,937 | \$12,337 | \$11,167 | \$14,034 | \$17,950 | \$19,092 | \$12,833 | \$12,446 | 149,709 | 8.6% |
| % change from PY actual | 4.2% | 2.3% | 10.9% | 12.1% | 9.2% | 12.1% | 3.5% | 28.5% | 27.2% | 6.8% | -11.6% | 0.0% | | |
| Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| | | | | | | | | | | | | | | |
| State Total | \$284,550 | \$261,648 | \$271,814 | \$271,708 | \$282,622 | \$280,295 | \$332,696 | \$278,120 | \$277,074 | \$319,646 | \$287,452 | \$296,221 | 3,443,846 | 6.3% |
| Cities Share (25%) | \$71,138 | \$65,412 | \$67,953 | \$67,927 | \$70,656 | \$70,074 | \$83,174 | \$69,530 | \$69,268 | \$79,911 | \$71,863 | \$74,055 | 860,962 | 6.3% |
| Phoenix Population Percentage | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | 27.87% | | |
| Phoenix TOTAL | \$19,827 | \$18,231 | \$18,939 | \$18,932 | \$19,693 | \$19,530 | \$23,182 | \$19,379 | \$19,306 | \$22,272 | \$20,029 | \$20,640 | 239,960 | 5.3% |

^{1/} The Utilities category (electricity, natural gas and water) declined by (74.8)% in October was due to a one-time taxpayer refund of approximately \$40 million related to a tax ruling issued by the Department of Revenue in August 2021. Absent this ruling, the Utilities category would have grown by 8.5% in October. (JLBC, Monthly Fiscal Highlights. November 2022)

| Year End GASB | Adjustment | 1,668 | -19.4% |
|---------------|------------|---------|--------|
| • | Total | 241,628 | 5.1% |

STATE SALES TAX CATEGORY ANALYSIS STATEWIDE COLLECTIONS (000's) 10+2

| | Prior Year | | Current Year | | CY Actual/I | PY Actual | CY Actual/ | CY Actual/CY Estimate | | |
|---|------------|-----------|--------------|-----------|-------------|-----------|------------|-----------------------|--|--|
| Category | Actual | Budget | Estimate | Actual | Amount | Percent | Amount | Percent | | |
| Transportation & Towing | \$459 | \$34 | \$88 | \$39 | (\$420) | -91.6% | (\$49) | -55.7% | | |
| Mining-Oil & Gas Production | 231 | 207 | 226 | 215 | (16) | -6.8% | (11) | -4.8% | | |
| Utilities | 7,848 | 7,258 | 7,708 | 8,683 | 835 | 10.6% | 975 | 12.7% | | |
| Communications | 1,075 | 963 | 1,019 | 1,594 | 519 | 48.3% | 575 | 56.5% | | |
| Private Car & Pipelines | 40 | 75 | 47 | 38 | (2) | -4.5% | (9) | -19.5% | | |
| Publishing | 27 | 45 | 29 | 25 | (2) | -5.8% | (4) | -12.2% | | |
| Printing | 201 | 168 | 206 | 190 | (11) | -5.5% | (16) | -7.8% | | |
| Restaurants & Bars | 39,380 | 34,915 | 37,781 | 42,164 | 2,784 | 7.1% | 4,383 | 11.6% | | |
| Amusements | 3,926 | 3,532 | 3,706 | 9,392 | 5,466 | 139.2% | 5,687 | 153.5% | | |
| Rentals-Personal Property | 12,342 | 11,681 | 13,976 | 13,634 | 1,292 | 10.5% | (342) | -2.4% | | |
| Contracting | 18,810 | 16,102 | 20,624 | 21,044 | 2,234 | 11.9% | 420 | 2.0% | | |
| Retail | 208,242 | 204,917 | 213,689 | 201,665 | (6,578) | -3.2% | (12,024) | -5.6% | | |
| Severance - Mining | 3,668 | 3,253 | 1,136 | 1,871 | (1,796) | -49.0% | 735 | 64.7% | | |
| Bed Tax - Hotel/Motel | 17,874 | 14,799 | 20,242 | 19,092 | 1,218 | 6.8% | (1,150) | -5.7% | | |
| Other | 0 | 0 | 0 | 0 | - | 0.0% | 0 | NA | | |
| DISTRIBUTION BASE TOTAL | \$314,122 | \$297,949 | \$320,475 | \$319,646 | \$5,524 | 1.8% | (\$829) | -0.3% | | |
| Distribution to Cities (25% of distribution base) Phoenix Share of Distribution | \$78,531 | \$74,487 | \$80,119 | \$79,911 | \$1,381 | 1.8% | (\$207) | -0.3% | | |
| (actual is 27.87%) | \$22,044 | \$20,909 | \$22,330 | \$22,272 | \$228 | 1.0% | (\$58) | -0.3% | | |

CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE

2022-23 COMPARED TO 2021-22

10+2

| Category | JUL | AUG | SEP | ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | evised Est nual Growth |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----|---------------------------|
| Transportation & Towing | 9.1% | 29.5% | 13.8% | 9.4% | 16.4% | 19.0% | 33.2% | 37.5% | 42.3% | -45.1% | | 15.3% |
| Mining-Oil & Gas Production | 8.8% | 13.9% | 17.7% | 12.1% | 10.1% | 9.0% | 9.0% | 6.6% | 6.3% | 4.8% | | 5.5% |
| Utilities | -1.1% | -2.7% | 2.7% | -15.7% | -11.2% | -14.5% | -9.1% | -7.7% | -4.6% | -3.3% | | -5.2% |
| Communications | 3.3% | 2.0% | -2.2% | -3.3% | -4.5% | -5.2% | -5.2% | -5.4% | -3.1% | 2.1% | | -4.0% |
| Private Car & Pipelines | -0.8% | -1.1% | -0.6% | 0.6% | 11.6% | 10.1% | 8.7% | 7.8% | 6.5% | 5.3% | | 12.3% |
| Publishing | -16.2% | -81.5% | -74.3% | -68.5% | -62.8% | -59.7% | -52.5% | -46.7% | -44.8% | -42.8% | | -41.6% |
| Printing | 9.8% | 17.4% | 17.8% | 12.4% | 9.9% | 9.8% | 10.9% | 8.7% | 9.0% | 7.4% | | 5.9% |
| Restaurants & Bars | 23.8% | 16.1% | 15.0% | 14.5% | 13.2% | 12.8% | 12.4% | 12.9% | 12.7% | 12.0% | | 6.8% |
| Amusements | -10.1% | -9.5% | 5.5% | 13.5% | 14.0% | 14.5% | 15.9% | 17.1% | 14.6% | 31.3% | | 9.9% |
| Rentals-Personal Property | 38.3% | 25.2% | 18.1% | 49.0% | 43.5% | 52.0% | 46.1% | 43.5% | 38.9% | 35.4% | | 24.7% |
| Contracting | 24.9% | 26.9% | 30.6% | 28.9% | 28.7% | 21.7% | 20.1% | 21.1% | 20.0% | 19.1% | | 19.3% |
| Retail | 6.8% | 6.7% | 7.8% | 6.5% | 7.0% | 6.2% | 6.0% | 6.1% | 5.8% | 4.7% | | 5.7% |
| Severance - Mining | -46.5% | -55.9% | -64.0% | -69.7% | -69.6% | -69.3% | -67.0% | -63.2% | -61.8% | -60.4% | | -64.6% |
| Bed Tax - Hotel/Motel | 4.2% | 3.2% | 5.6% | 7.3% | 7.8% | 8.6% | 7.8% | 10.7% | 13.2% | 12.2% | | 8.6% |
| Other | NA | | NA |
| Subtotal (State) | 9.5% | 8.1% | 9.0% | 8.4% | 8.6% | 7.9% | 7.7% | 8.0% | 7.8% | 7.1% | | 6.3% |
| Cities Share (25%) | 9.5% | 8.1% | 9.0% | 8.4% | 8.6% | 7.9% | 7.7% | 8.0% | 7.8% | 7.1% | | |
| TOTAL (Phoenix Share) | 5.1% | 5.4% | 7.0% | 6.7% | 7.1% | 6.5% | 6.4% | 6.8% | 6.6% | 6.0% | | 5.3% |

GASB (Y/E Adj) -19.4%

TOTAL (Year End) 5.1%

City of Phoenix

Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report ^{1/} Tax Revenue from July 2022 to April 2023 (June 2022 - March 2023 Activity) (In Thousands)

| | Current Fiscal Year | | | | | | | | | | | | | Prior Fiscal Year | |
|---|---------------------|-----|------|-----|-----|-------|-----|-----|-------|-----|-------|------|------------|-------------------|------------|
| | luk | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Fiscal YTD | Fiscal YTD | Total |
| Recreational (Non-Medical) MJ Retail Sales Taxes | July | Aug | Зері | OCI | NOV | Dec | Jan | reb | IVIAI | Арі | iviay | Juli | FY 2022-23 | FY 2021-22 | FY 2021-22 |
| City Sales Tax Collection from Recreational MJ Retail Sales | 398 | 469 | 444 | 449 | 477 | 476 | 521 | 433 | 525 | 493 | - | - | 4,681 | 2,798 | 4,454 |
| State-Shared Sales Tax Collection from MJ Retail Sales | 88 | 109 | 105 | 100 | 110 | 115 | 115 | 113 | 114 | 117 | - | - | 1,085 | 657 | 1,052 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ^{2/} | NA | NA | NA | NA | NA | 5,680 | NA | NA | NA | NA | - | - | 5,680 | 4,762 | 10,488 |
| 16% Excise Tax on MJ Retail Sales for AHUR ^{2/, 4/} | NA | NA | NA | NA | NA | 1,699 | NA | NA | NA | NA | - | - | 1,699 | 2,218 | 3,862 |
| Total COP Recreational (Non-Medical) MJ Retail Sales Taxes | 486 | 577 | 548 | 549 | 587 | 7,970 | 635 | 546 | 639 | 609 | - | - | 13,146 | 10,435 | 19,856 |

| | Current Fiscal Year | | | | | | | | | | | | | | scal Year |
|---|---------------------|-----|------|-----|-----|-------|-----|-----|-------|-----|-------|-----|------------|------------|------------|
| | luke | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | lun | Fiscal YTD | Fiscal YTD | Total |
| Recreational MJ Sales Taxes Earmarked for Public Safety Pension 3/ | July Au | Aug | зері | OCI | NOV | DEC | Jan | ren | IVIAI | Ahı | iviay | Jun | FY 2022-23 | FY 2021-22 | FY 2021-22 |
| GF City Retail Sales Tax from Recreational MJ Retail Sales (1.2% of 2.3% tax rate) | 207 | 244 | 231 | 234 | 249 | 248 | 272 | 226 | 274 | 257 | - | - | 2,442 | 1,460 | 2,324 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ^{2/} | NA | NA | NA | NA | NA | 5,680 | NA | NA | NA | NA | - | - | 5,680 | 4,762 | 10,488 |
| Total Recreational MJ Sales Taxes Earmarked for Public Safety Pension | 207 | 244 | 231 | 234 | 249 | 5,928 | 272 | 226 | 274 | 257 | - | - | 8,122 | 6,222 | 12,812 |

Notes:

- 33.0% to community colleges
- 31.4% to local law enforcement and fire departments for personnel costs
- 25.4% to the Arizona Highway User Revenue fund (AHUR)
- 10.0% to the Justice Reinvestment fund
- 0.2% to the Attorney General, or to grant to localities for enforcement

^{1/} In the November 3, 2020 General Election, voters approved the Smart and Safe Arizona Act (Proposition 207), which has become effective to govern the possession, sale, and taxation of Recreational marijuana in Arizona. In January 2021, the City started collecting sales tax from Recreational marijuana sales. However, the business activity in January was not reported until February 2021.

^{2/} The additional 16% excise tax is deposited into the Smart and Safe Arizona Fund (SSAF). SSAF monies are first used to pay administrative costs of certain state agencies. The remainder of these monies will then be distributed on or before June 30 and December 31 of each year as follows:

^{3/}On June 16, 2021, the City Council adopted the pension funding policy that designated the General Fund (GF) portion of the City Sales tax from Recreational (non-medical) MJ retail sales and the state-shared 16% excise tax on the MJ sales for Police and Fire personnel costs to paying down public safety pension liability.

^{4/}The City received the AHUR portion of the MJ Excise Tax three times in FY 2021-22, one for FY 2020-21 and the other two for FY 2021-22. Thus, the FY 2021-22's YTD collections are significantly higher than the current year's collections.

City of Phoenix
Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report
Tax Revenue from July 2022 to April 2023 (June 2022 - March 2023 Activity)
(In Thousands)





Attachment A

May 2023 Preliminary General Fund Revenue Update

Since the Legislature is scheduled to return to session on Monday, June 12, we want to inform the members of a significant decline in General Fund revenue collections relative to the enacted budget forecast.

Our office started scoring revenue collections against the enacted budget forecast last month. Combining the April and preliminary May results, the state's revenue collections are currently \$(175) million below forecast. All of that forecast loss essentially occurred in May.

Individual Income Tax (IIT) payments are the primary reason for the forecast shortfall. In April and May combined, IIT payments were \$(152) million below forecast. The enacted budget forecast assumed a payment decline of (45)% during these 2 months due to the implementation of the lower Individual Income Tax rates. Instead, IIT payments declined by (54)% (which is \$971 million below last year). There are 2 possible reasons for the greater-than-expected decline:

- While we had projected that taxpayers would generate fewer taxable capital gains in Tax Year
 (TY) 2022 compared to TY 2021, the loss may have been greater than anticipated.
- The dollar value of the income tax rate reduction may have been greater than expected. The estimated cost was based on the Department of Revenue's (DOR) income tax model, which uses a sample of taxpayer returns and certain economic assumptions.

A smaller, but equally concerning component of the April-May results is the rapid deceleration of Sales Tax collections in the last 2 months. Through March, Sales Tax collections had grown 8.8% year to date (including 8.2% in March alone). In April, Sales Tax growth slowed to 2.5% compared to the prior year. Based on preliminary data, May Sales Tax collections increased by only 0.3%.

June is typically a volatile fiscal month that can have significant impacts on the budget. In terms of revenue, June is an estimated payment filing month for both Individual and Corporate Income Tax payments. While Corporate Income Tax collections have remained strong throughout the fiscal year, any June Corporate Income Tax gains may be offset by Individual Income Tax payment losses. The state also receives unclaimed property collections in June, which can vary considerably from year to year. Finally, the overall cash balance will be affected by the level of revertments of unspent appropriations, which could differ from projections by \$50 million in either direction.

The enacted FY 2024 budget assumed a General Fund cash balance at the end of <u>FY 2023</u> of \$2.5 billion. Even if June collections are below forecast, there are sufficient funds in the FY 2023 cash balance to absorb that loss.

The enacted budget's projected <u>FY 2024</u> ending balance, however, is only \$8 million. Given this very small margin for error, we will need to monitor revenue collections carefully throughout FY 2024 to determine whether the budget will still be balanced 12 months from now.

Our office reports the level of revenue collections on the 20th of each month to the Legislature and the public. We will elaborate further on the May revenue results on June 20th.