



City of Phoenix

To: Mayor and City Council

Date: August 29, 2022

From: Jeff Barton
City Manager

Subject: GENERAL FUND REVENUE REPORT – 12 MONTHS ACTUAL REVENUE

General Fund (GF) FY 2021-22 revenue collections of \$1.50 billion at twelve months were \$116.7 million or 8.5% higher than the FY 2020-21 collections of \$1.38 billion. This is primarily attributable to higher revenue collections in city and state-shared sales taxes. Retail sales tax has demonstrated strong growth this fiscal year, and the hospitality and leisure categories, which were most adversely impacted by the COVID-19 pandemic, have seen substantial increases.

Year-to-date (YTD) revenue growth is offset by reduced collections in state-shared income and vehicle license taxes. State-shared income tax, which lags two years and is based on collections from FY 2019-20, declined by 11.2%. This decline was anticipated and is due to the impacts of COVID-19 and the State's decision to defer income tax filings for the 2019 tax year from April 2020 to July 2020. This shift artificially suppressed the fiscal year 2019-20 collections. The YTD state-shared income tax collections are also trending lower than last year due to the negative impact of the 2020 Census on Phoenix's relative population share, which is used to distribute state-shared revenues. Additionally, YTD state-shared vehicle license tax (VLT) collections decreased by 1.3% because of the implementation of a new system by the Arizona Department of Transportation (ADOT) in 2020, which recognized revenues from FY 2019-20 in FY 2020-21 and artificially boosted revenue collections in August and September 2020. The decreased VLT collections might also be attributable to the supply chain shortages and declined car sales.

The revised FY 2021-22 GF revenue estimate is \$1.45 billion and year-end actuals are \$1.50 billion, representing a 3.2% variance. This variance is primarily caused by higher than anticipated city and state sales tax growth. The pandemic, coupled with significant economic volatility and uncertainty, created challenges forecasting revenue. Economic impacts from global conflicts, ongoing high inflation, supply chain issues, market volatility, all support a cautious and prudent approach to revenue estimating.

As we look ahead, economic conditions remain uncertain and difficult to predict. According to the Economic Business and Research Center of the University of Arizona, the baseline forecast for Arizona calls for slowing growth in 2022 and 2023 as fiscal policy contracts. While the baseline forecast calls for continued state and national growth in the near term, the pessimistic scenario, which includes a national recession, is almost as likely. Staff will

continue to diligently analyze revenue data and seek the input of our trusted economic sources to develop revised estimates for the current fiscal year and FY 2023-24.

General Fund Sales Tax (June 2021 – May 2022 Business Activity)

For the FY 2021-22, the combined GF revenue from city and state-shared sales tax was \$857.0 million, reflecting growth of 16.1% compared to FY 2020-21.

City Sales Tax – FY 2021-22 collections were \$627.1 million, representing 16.8% growth compared to the prior year.

The year-end growth rates in key categories of city sales tax include:

- retail: 15.2%
- contracting: 25.2%
- restaurants & bars: 33.8%
- hotel/motel: 107.8%
- telecommunications: -11.2%
- commercial property rentals: 2.2%

State-Shared Sales Tax- FY 2021-22 collections were \$229.9 million, representing 14.2% growth over FY 2020-21.

The year-end growth rates in key categories of state sales tax include:

- retail: 14.6%
- contracting: 10.5%
- restaurants & bars: 28.1%
- hotel/motel: 64.0%
- communications: -9.6%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

| Revenue Source | Actuals 2016-17 | Actuals 2017-18 | Actuals 2018-19 | Actuals 2019-20 | Actuals 2020-21 | 20-21 Act to 19-20 Act % Change | 12 Month Actuals 2020-21 | 12 Month Actuals 2021-22 | % Change from PY | Estimate 2021-22 | % Change from PY | Budget 2022-23 | % Change from Est |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------------------------|--------------------------------|--------------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Local Taxes | | | | | | | | | | | | | |
| Primary Property Tax | \$ 146,121 | \$ 154,560 | \$ 162,130 | \$ 170,210 | \$ 182,043 | 7.0% | \$ 182,043 | \$ 192,214 | 5.6% | \$ 191,294 | 5.1% | \$ 199,194 | 4.1% |
| Sales Taxes | 421,239 | 432,358 | 468,015 | 479,705 | 536,889 | 11.9% | 536,889 | 627,072 | 16.8% | 589,217 | 9.7% | 609,803 | 3.5% |
| Privilege License Fees | 1,485 | 2,893 | 2,957 | 2,436 | 2,915 | 19.7% | 2,915 | 3,467 | 18.9% | 3,006 | 3.1% | 3,006 | 0.0% |
| Other General Fund Excise Taxes | 17,984 | 18,138 | 18,535 | 18,837 | 19,148 | 1.7% | 19,148 | 19,277 | 0.7% | 19,264 | 0.6% | 19,451 | 1.0% |
| Subtotal | \$ 586,829 | \$ 607,949 | \$ 651,637 | \$ 671,188 | \$ 740,995 | 10.4% | \$ 740,995 | \$ 842,030 | 13.6% | \$ 802,781 | 8.3% | \$ 831,454 | 3.6% |
| Non Taxes | | | | | | | | | | | | | |
| Licenses & Permits | 2,879 | 2,872 | 2,969 | 2,812 | 2,694 | -4.2% | 2,694 | 3,022 | 12.2% | 2,847 | 5.7% | 2,872 | 0.9% |
| Cable Communications | 10,391 | 10,884 | 10,876 | 10,369 | 9,424 | -9.1% | 9,424 | 8,982 | -4.7% | 9,200 | -2.4% | 9,000 | -2.2% |
| Fines & Forfeitures | 12,039 | 12,711 | 12,456 | 10,734 | 9,211 | -14.2% | 9,211 | 8,109 | -12.0% | 8,256 | -10.4% | 8,184 | -0.9% |
| Court Default Fee | 1,164 | 1,273 | 1,320 | 1,310 | 1,288 | -1.7% | 1,288 | 880 | -31.7% | 920 | -28.6% | 920 | 0.0% |
| Parks & Libraries | 8,272 | 18,221 | 8,629 | 5,824 | 3,790 | -34.9% | 3,790 | 5,576 | 47.1% | 5,056 | 33.4% | 6,121 | 21.1% |
| Planning | 1,690 | 1,752 | 1,783 | 1,589 | 1,723 | 8.4% | 1,723 | 1,904 | 10.5% | 1,792 | 4.0% | 1,828 | 2.0% |
| Police | 13,720 | 14,347 | 15,332 | 14,848 | 12,637 | -14.9% | 12,637 | 13,841 | 9.5% | 14,766 | 16.8% | 14,154 | -4.1% |
| Street Transportation | 5,194 | 5,863 | 6,497 | 6,155 | 5,881 | -4.5% | 5,881 | 4,526 | -23.0% | 9,107 | 54.9% | 6,831 | -25.0% |
| Emergency Transportation | 34,518 | 35,884 | 36,910 | 36,706 | 34,092 | -7.1% | 34,092 | 46,481 | 36.3% | 42,955 | 26.0% | 44,313 | 3.2% |
| Hazardous Materials Inspection Fee | 1,388 | 1,364 | 1,369 | 1,408 | 1,464 | 4.0% | 1,464 | 1,299 | -11.3% | 1,500 | 2.5% | 1,500 | 0.0% |
| Other Service Charges | 16,752 | 20,302 | 23,486 | 22,519 | 15,026 | -33.3% | 15,026 | 15,882 | 5.7% | 14,715 | -2.1% | 19,193 | 30.4% |
| All Others | 14,168 | 16,456 | 15,309 | 16,254 | 19,464 | 19.7% | 19,464 | 21,291 | 9.4% | 20,401 | 4.8% | 20,293 | -0.5% |
| Subtotal | \$ 122,175 | \$ 141,929 | \$ 136,936 | \$ 130,528 | \$ 116,694 | -10.6% | \$ 116,694 | \$ 131,792 | 12.9% | \$ 131,514 | 12.7% | \$ 135,209 | 2.8% |
| State Shared Revenues | | | | | | | | | | | | | |
| Sales Tax | 143,976 | 155,998 | 165,066 | 171,927 | 201,292 | 17.1% | 201,292 | 229,901 | 14.2% | 223,359 | 11.0% | 227,155 | 1.7% |
| Income Tax | 191,225 | 200,036 | 196,918 | 214,697 | 240,237 | 11.9% | 240,237 | 213,294 | -11.2% | 213,294 | -11.2% | 310,387 | 45.5% |
| Vehicle License Tax | 61,586 | 66,784 | 70,210 | 70,484 | 79,768 | 13.2% | 79,768 | 78,695 | -1.3% | 79,000 | -1.0% | 83,100 | 5.2% |
| Subtotal | \$ 396,787 | \$ 422,818 | \$ 432,194 | \$ 457,108 | \$ 521,297 | 14.0% | \$ 521,297 | \$ 521,890 | 0.1% | \$ 515,653 | -1.1% | \$ 620,642 | 20.4% |
| Subtotal All GF Funds | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,258,824 | \$ 1,378,986 | 9.5% | \$ 1,378,986 | \$ 1,495,712 | 8.5% | \$ 1,449,948 | 5.1% | \$ 1,587,305 | 9.5% |
| Coronavirus Relief Fund | \$ - | \$ - | \$ - | \$ 48,533 | \$ 109,126 | 100%+ | \$ 109,126 | \$ - | -100.0% | \$ - | -100.0% | \$ - | - |
| TOTAL | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,307,357 | \$ 1,488,112 | 13.8% | \$ 1,488,112 | \$ 1,495,712 | 0.5% | \$ 1,449,948 | -2.6% | \$ 1,587,305 | 9.5% |

Change from Prior Year

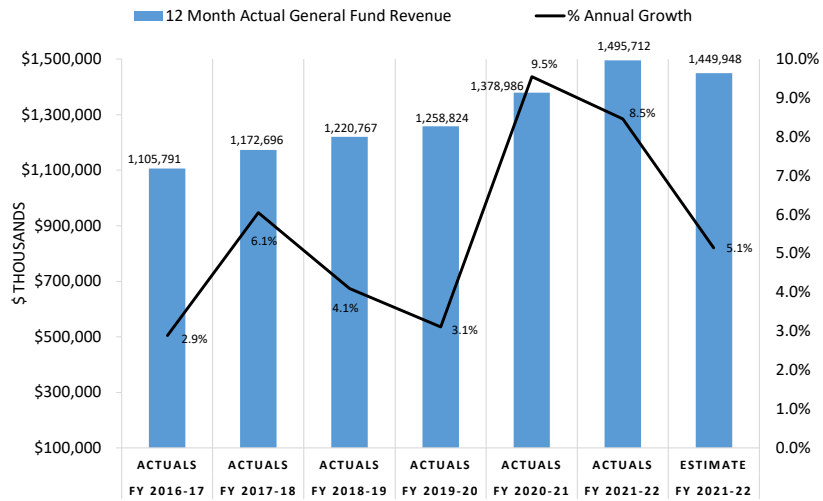
| | |
|--------------------------------|--------------|
| 20-21 12 Month Actual Revenue: | \$ 1,488,112 |
| 21-22 12 Month Actual Revenue: | \$ 1,495,712 |
| Dollars Over/Under Prior Year: | \$ 7,600 |
| Percent Over/Under Prior Year: | 0.5% |

% Change from Prior Year and Estimate

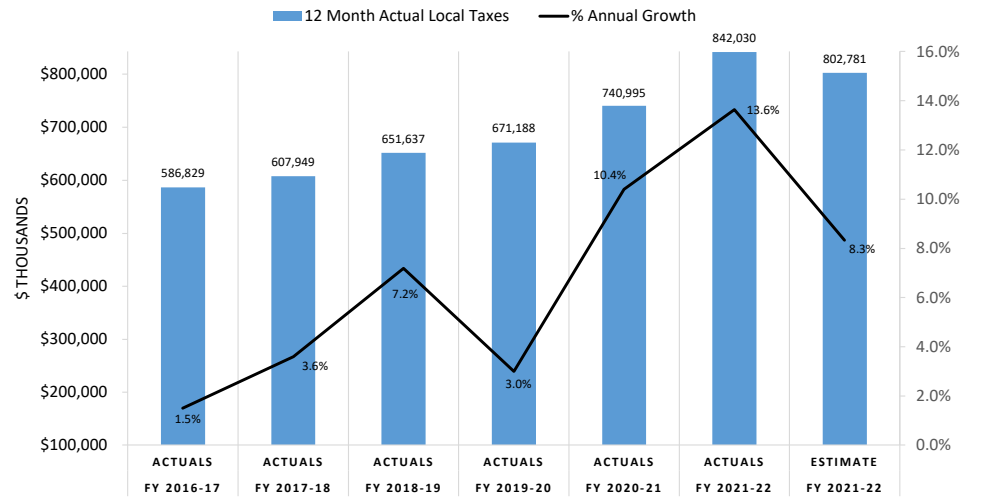
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|---|-------|
| 21-22 % Change from Prior Year Actual: | 0.5% |
| 21-22 Estimate % Change from Prior Year Actual: | -2.6% |

General Fund Revenue

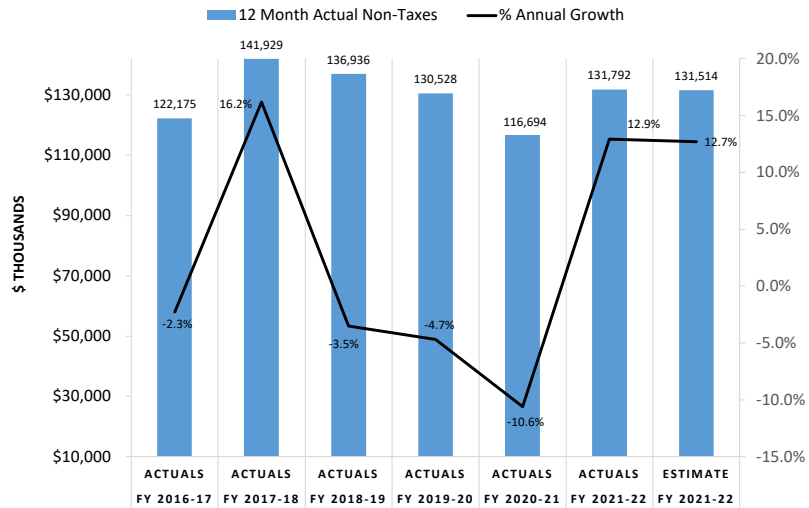
TOTAL GENERAL FUND REVENUE



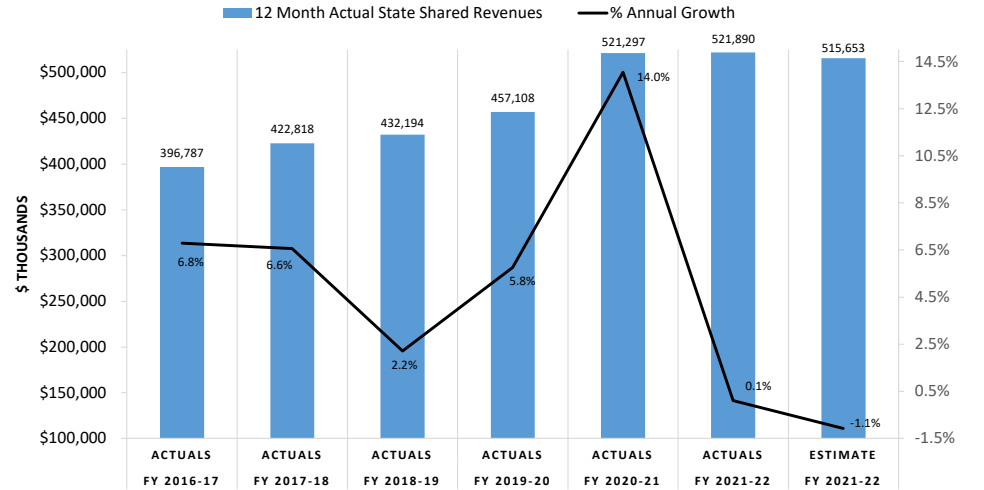
GF LOCAL TAXES



GF NON-TAXES



GF STATE SHARED REVENUES



Notes

- Total General Fund (GF) revenues at twelve months of \$1.5 billion reflect year-over-year (YOY) growth of 8.5%, which is primarily caused by strong results in city and state sales taxes. The twelve-month GF revenues also exceeded the revised estimate by \$45.8 million, or 3.2%. The more-than-anticipated revenue collections are primarily attributable to: stronger economic conditions resulting from federal assistance; higher than expected Consumer Price Index; rapid wage increases; and higher than expected consumer spending level.
- Local taxes represent approximately \$842 million, or 56.3% of total GF collections. Local taxes are comprised primarily of property and city sales taxes. City sales taxes include various categories, such as retail/remote sales and contracting, which have exhibited strong growth throughout the pandemic, with the YOY growth of 15.2% and 25.2%, respectively. The hospitality and leisure categories have significantly surpassed their pre-pandemic level of sales tax collections. Following are the positive YOY growth rates in the hospitality and leisure categories: Restaurants and Bars (33.8%), Hotel/Motel (107.8%), and Amusements (204.0%). Beyond the aforementioned reasons, the low base of FY 2020-21 affected by COVID is contributing to the dramatic growth rates for these categories in FY 2021-22.
- Total Non-Tax revenues represent approximately \$131.8 million, or 8.8% of total annual GF revenues. The 12-month collection of \$131.8 million or 12.9% YOY growth is due to the increased revenue collections in Emergency Transportation Services, Police Personal Service Billings, Parks and Libraries, Parking Meters, and other miscellaneous fees.
- State Shared revenues represent \$521.9 million or 34.9% of total annual GF revenue and are comprised of state sales, income, and vehicle license taxes. State Sales taxes continue to show strong positive growth with the YOY growth rate of 14.2%, primarily due to retail revenue collections and the recovery of hospitality and leisure categories. The YOY positive growth rates are: Restaurants and Bars (28.1%), Hotel/Motel (64.0%), and Amusements (108.5%). State shared income tax declined by 11.2%, is based on collections received by the state from two years prior, and aligns with the revised estimate. Affected by COVID-19, both the federal and state governments deferred their individual and corporate income tax filing dates from April 15 to July 15 for Tax Year 2019 (filed in 2020). This shift artificially suppressed the fiscal year 2019-20 collections. The declined state-shared income tax collections also accounts for the negative impact of the 2020 Census on Phoenix's relative population share, which is used to distribute state-shared revenues. The YOY state-shared vehicle license tax category decreased by 1.3% because of the implementation of a new system by the Arizona Department of Transportation (ADOT) in 2020, which recognized revenues from FY 2019-20 in FY 2020-21 and artificially boosted the revenue collections in August and September 2020. The decrease might also be attributable to the supply-chain shortages and declined car sales.
- Lastly, it is important to note how the Federal stimulus funding from the CARES Act and ARPA have impacted the state and local economy. Enhanced and extended unemployment, the paycheck protection program, and individual rebates to households have certainly indirectly positively impacted city revenues. In addition, strong wage and salary growth boosted consumer spending and, as a result, sales tax collections. According to the federal Bureau of Economic Analysis (BEA), wages and salaries increased by 12.2% in Arizona during the first 3 quarters of the fiscal year.

CITY PLT BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|-------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$42,845 | \$43,764 | \$50,394 | 17.6% | \$50,394 | 17.6% | \$49,198 | -2.4% |
| August | 47,748 | 43,743 | 50,505 | 5.8% | 50,505 | 5.8% | 50,988 | 1.0% |
| September | 44,049 | 44,442 | 49,299 | 11.9% | 49,299 | 11.9% | 50,335 | 2.1% |
| October | 44,815 | 45,148 | 50,834 | 13.4% | 50,834 | 13.4% | 51,351 | 1.0% |
| November | 42,487 | 44,532 | 48,003 | 13.0% | 48,003 | 13.0% | 50,552 | 5.3% |
| December | 42,968 | 43,360 | 51,196 | 19.2% | 51,196 | 19.2% | 50,053 | -2.2% |
| January | 48,421 | 49,348 | 58,335 | 20.5% | 58,335 | 20.5% | 56,504 | -3.1% |
| February | 41,224 | 42,908 | 46,975 | 14.0% | 46,975 | 14.0% | 49,268 | 4.9% |
| March | 39,573 | 42,208 | 49,958 | 26.2% | 49,958 | 26.2% | 47,636 | -4.6% |
| April | 47,741 | 42,253 | 58,475 | 22.5% | 58,475 | 22.5% | 49,974 | -14.5% |
| May | 47,976 | 41,744 | 55,052 | 14.7% | 55,052 | 14.7% | 49,551 | -10.0% |
| June | 46,641 | 44,840 | 52,438 | 12.4% | 17,077 | -63.4% | 51,877 | 100%+ |
| Subtotal: | \$536,488 | \$528,292 | \$621,464 | 15.8% | \$586,102 | 9.2% | \$607,285 | 3.6% |
| Year End Adjustments | 401 | (181) | 5,608 | 100%+ | 3,115 | 100%+ | 2,518 | -19.2% |
| TOTAL: | \$536,889 | \$528,111 | \$627,072 | 16.8% | \$589,217 | 9.7% | \$609,803 | 3.5% |

Actual vs. Estimate

| | |
|----------------------------|-----------|
| YTD Actual Revenue: | \$627,072 |
| YTD Revised Estimate: | 589,217 |
| Dollars Over/Under Budget: | \$37,854 |
| Percent Over/Under Budget: | 6.4% |

Actual vs. PY

| | |
|------------------------|-----------|
| YTD Actual Revenue: | \$627,072 |
| YTD Prior Year Actual: | 536,889 |
| Dollars Over/Under PY: | 90,182 |
| Percent Over/Under PY: | 16.8% |

GENERAL FUND PLT CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2021-22 Estimate | % Chg from PY Actuals |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|---------------------|--------------------------|
| Amusements | 729 | 751 | 347 | 311 | 411 | 475 | 533 | 286 | 568 | 696 | 673 | 750 | 6,531 | 5,057 | 135.4% |
| (% change from prior year) | 922.5% | 600.0% | 296.9% | 179.4% | 160.0% | 210.5% | 300.7% | 84.0% | 170.7% | 136.5% | 142.0% | 92.8% | 204.0% | | |
| Commercial Property Rental | 4,171 | 3,752 | 3,913 | 3,928 | 3,791 | 3,904 | 4,294 | 3,740 | 3,970 | 4,334 | 4,051 | 4,989 | 48,837 | 47,652 | -0.3% |
| (% change from prior year) | -0.0% | -49.9% | 25.9% | 3.9% | 6.2% | 8.2% | 10.6% | 8.7% | 13.3% | 11.4% | 9.6% | 36.6% | 2.2% | | |
| Construction Contracting | 3,042 | 2,518 | 2,842 | 2,890 | 2,868 | 2,530 | 4,105 | 2,093 | 3,085 | 3,800 | 3,736 | 3,057 | 36,567 | 34,794 | 19.1% |
| (% change from prior year) | 18.6% | 10.5% | 26.2% | 31.9% | 13.5% | -8.8% | 63.9% | 2.4% | 37.9% | 36.5% | 51.2% | 17.9% | 25.1% | | |
| Hotel/Motel Lodging | 791 | 798 | 704 | 851 | 1,126 | 1,134 | 1,068 | 1,295 | 1,564 | 2,050 | 1,622 | 1,240 | 14,243 | 11,880 | 73.4% |
| (% change from prior year) | 105.8% | 132.1% | 74.8% | 102.1% | 113.6% | 112.0% | 144.4% | 152.8% | 108.3% | 200.7% | 69.4% | 37.8% | 107.8% | | |
| Job Printing | 53 | 44 | 50 | 62 | 91 | 46 | 43 | 74 | 59 | 61 | 64 | 53 | 700 | 602 | 0.9% |
| (% change from prior year) | 2.3% | -25.6% | -2.6% | -0.2% | 81.6% | -11.4% | -16.6% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | |
| Mining | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 26.7% | | |
| Other Utilities | 6,648 | 9,221 | 8,192 | 7,670 | 4,893 | 6,697 | 4,743 | 5,312 | 4,680 | 5,166 | 5,147 | 6,355 | 74,724 | 68,812 | -5.5% |
| (% change from prior year) | 15.3% | 1.9% | -7.4% | -4.1% | -30.0% | 33.4% | 2.3% | 5.8% | 5.6% | 70.1% | -17.8% | 10.6% | 2.6% | | |
| Penalty & Interest | 264 | 498 | 284 | 280 | 357 | 335 | 278 | 229 | 357 | 468 | 283 | 336 | 3,969 | 4,038 | 30.7% |
| (% change from prior year) | 17.1% | 113.3% | 0.0% | 29.4% | 51.8% | 45.5% | 54.9% | -9.2% | 43.3% | -1.4% | 16.5% | 26.5% | 28.5% | | |
| Publishing | 1 | 35 | 1 | 4 | 2 | 2 | 10 | 4 | 2 | 1 | 4 | 2 | 68 | 60 | 150.7% |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | |
| Rentals of Personal Property | 2,068 | 1,962 | 2,021 | 2,008 | 2,073 | 2,118 | 2,320 | 2,027 | 2,427 | 3,075 | 2,636 | 2,336 | 27,072 | 25,042 | 20.7% |
| (% change from prior year) | 41.8% | 30.3% | 39.0% | 30.8% | 26.2% | 27.1% | 15.3% | 34.0% | 61.2% | 11.8% | 36.2% | 32.2% | 30.5% | | |
| Residential Property Rental | 2,735 | 2,730 | 2,966 | 2,927 | 2,779 | 3,172 | 3,434 | 2,947 | 3,229 | 3,397 | 3,131 | 3,152 | 36,598 | 33,891 | 9.5% |
| (% change from prior year) | 7.5% | 15.1% | 23.6% | 10.5% | 19.7% | 20.7% | 23.2% | 19.8% | 25.9% | 20.8% | 22.2% | 10.4% | 18.2% | | |
| Restaurant and Bars | 2,436 | 2,412 | 2,335 | 2,504 | 2,794 | 2,646 | 2,881 | 2,635 | 2,822 | 3,351 | 3,210 | 3,108 | 33,134 | 29,952 | 21.0% |
| (% change from prior year) | 40.0% | 50.7% | 33.3% | 33.0% | 43.8% | 36.8% | 46.9% | 31.9% | 31.1% | 25.7% | 29.2% | 17.5% | 33.8% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -96.0% | | |
| Retail Sales | 24,423 | 23,304 | 22,940 | 24,214 | 24,018 | 25,178 | 30,774 | 23,494 | 24,322 | 28,711 | 27,164 | 24,694 | 303,236 | 289,949 | 10.7% |
| (% change from prior year) | 17.7% | 18.0% | 10.8% | 16.9% | 23.9% | 19.0% | 18.8% | 14.5% | 20.3% | 16.1% | 12.5% | 3.5% | 15.8% | | |
| Telecommunication and Cable TV | 768 | 695 | 718 | 741 | 732 | 705 | 755 | 692 | 705 | 725 | 897 | 402 | 8,533 | 8,373 | -12.9% |
| (% change from prior year) | -21.2% | -24.4% | -15.0% | -2.0% | -19.1% | -5.7% | -2.6% | -2.8% | -2.6% | -6.4% | 19.7% | -44.8% | -11.2% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 5 | 0 | 0 | 0 | 0 | 8 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | |
| Transportation | 1 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 89 | 0 | 2 | 97 | 36 | -88.0% |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | |
| Use Tax | 2,419 | 1,971 | 2,155 | 2,618 | 2,259 | 2,435 | 3,293 | 2,342 | 2,383 | 2,764 | 2,660 | 2,173 | 29,471 | 28,065 | 6.6% |
| (% change from prior year) | 12.9% | -2.5% | 16.9% | 5.6% | 2.0% | 6.8% | 5.1% | -7.7% | 146.8% | -0.7% | 24.5% | 20.9% | 11.9% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 50,549 | 50,692 | 49,468 | 51,009 | 48,193 | 51,378 | 58,535 | 47,177 | 50,173 | 58,688 | 55,278 | 52,647 | 623,788 | 588,205 | 9.5% |
| Marijuana Sales Tax earmarked for PSPRS | (155) | (187) | (169) | (175) | (190) | (182) | (200) | (202) | (215) | (213) | (226) | (209) | (2,324) | (2,103) | -244% |
| Total | 50,394 | 50,505 | 49,299 | 50,834 | 48,003 | 51,196 | 58,335 | 46,975 | 49,958 | 58,475 | 55,052 | 52,438 | 621,464 | 586,102 | 9.2% |
| (% change from prior year) | 17.6% | 5.8% | 11.9% | 13.4% | 13.0% | 19.2% | 20.5% | 14.0% | 26.2% | 22.5% | 14.7% | 12.4% | 15.8% | | |

* A format change is occurred in the February report to display the Marijuana Sale Tax earmarked for the public safety pension system separately; it was merged in the retail sales tax category in the past.

| | | | |
|----------------|----------------|----------------|-------------|
| GASB | 5,615 | 5,615 | 58.6% |
| Year-End (A/R) | (7) | (2,500) | 20.4% |
| Total | 627,072 | 589,217 | 9.7% |

GENERAL FUND PLT CATEGORY ANALYSIS
June 2022

| Category | 2020-21 Actual | 2021-22 | | | Actual/Actual | | Actual/Estimate | |
|------------------------------|-------------------|-----------------|-----------------|-----------------|----------------|--------------|-----------------|--------------|
| | | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Contracting | \$2,592 | \$2,541 | \$3,067 | \$3,057 | \$465 | 17.9% | (\$9) | 20.3% |
| Job Printing | 54 | 41 | 36 | 53 | (1) | -1.3% | 17 | 29.8% |
| Publishing | 2 | 2 | 3 | 2 | (0) | -19.3% | (1) | -19.4% |
| Transportation & Towing | 9 | 22 | 2 | 2 | (8) | -83.8% | (0) | -93.1% |
| Restaurants & Bars | 2,645 | 2,105 | 2,511 | 3,108 | 463 | 17.5% | 597 | 47.7% |
| Leases & Rentals (Property) | 1,767 | 1,605 | 1,859 | 2,336 | 570 | 32.2% | 477 | 45.5% |
| Commercial Rentals | 3,653 | 3,436 | 3,844 | 4,989 | 1,336 | 36.6% | 1,144 | 45.2% |
| Hotel/Motel | 900 | 578 | 821 | 1,240 | 340 | 37.8% | 419 | 114.5% |
| Residential Property Rentals | 2,854 | 2,609 | 2,805 | 3,152 | 298 | 10.4% | 346 | 20.8% |
| Retail | 23,241 | 22,573 | 25,082 | 24,485 | 1,244 | 5.4% | (597) | 8.5% |
| Food | 0 | 0 | 0 | 0 | 0 | NA | 0 | NA |
| Amusements | 389 | 182 | 387 | 750 | 361 | 92.8% | 364 | 312.1% |
| Telecommunications | 728 | 830 | 687 | 402 | (326) | -44.8% | (285) | -51.6% |
| Other Utilities | 5,745 | 5,971 | 5,856 | 6,355 | 611 | 10.6% | 499 | 6.4% |
| Use | 1,798 | 2,115 | 2,087 | 2,173 | 375 | 20.9% | 85 | 2.7% |
| Penalty & Interest | 265 | 230 | 340 | 336 | 70 | 26.5% | (5) | 45.9% |
| Subtotal | \$46,641 | \$44,840 | \$49,388 | \$52,438 | \$5,797 | 12.4% | 3,050 | 16.9% |
| Balance to Cash | 0 | 0 | 0 | 0 | 0 | NA | 0 | NA |
| TOTAL | \$46,641 | \$44,840 | \$49,388 | \$52,438 | \$5,797 | 12.4% | \$3,050 | 6.2% |

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2021-22 ACTUALS COMPARED TO 2020-21
(12+0)**

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Revised Estimate |
|------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------------|
| Contracting | 18.6% | 14.8% | 18.4% | 21.6% | 19.9% | 14.4% | 21.7% | 19.6% | 21.6% | 23.3% | 25.9% | 25.2% | 19.1% |
| Job Printing | 2.3% | -12.6% | -9.4% | -6.9% | 9.1% | 5.9% | 2.8% | 11.1% | 14.8% | 15.0% | 19.2% | 17.4% | 0.9% |
| Publishing | -41.5% | 865.6% | 632.8% | 455.2% | 361.9% | 325.1% | 275.6% | 272.1% | 260.1% | 230.2% | 202.5% | 183.9% | 150.7% |
| Transportation & Towing | -89.5% | -92.7% | -94.0% | -93.8% | -94.2% | -98.2% | -97.8% | -97.8% | -97.7% | -65.7% | -66.8% | -67.4% | -88.0% |
| Restaurants & Bars | 40.0% | 45.1% | 41.0% | 38.9% | 39.9% | 39.4% | 40.5% | 39.4% | 38.3% | 36.6% | 35.8% | 33.8% | 21.0% |
| Leases & Rentals (Property) | 41.8% | 36.0% | 37.0% | 35.4% | 33.4% | 32.3% | 29.2% | 29.8% | 33.1% | 29.7% | 30.3% | 30.5% | 20.7% |
| Commercial Rentals | 0.0% | -32.1% | -19.9% | -15.0% | -11.6% | -8.8% | -6.3% | -4.7% | -3.0% | -1.6% | -0.7% | 2.2% | -0.3% |
| Hotel/Motel | 105.8% | 118.2% | 102.8% | 102.6% | 105.4% | 106.8% | 112.1% | 118.0% | 116.3% | 127.8% | 118.4% | 107.8% | 73.4% |
| Residential Property Rentals | 7.5% | 11.2% | 15.3% | 14.0% | 15.1% | 16.1% | 17.2% | 17.5% | 18.5% | 18.7% | 19.0% | 18.2% | 9.5% |
| Retail | 17.0% | 17.0% | 14.6% | 15.0% | 16.5% | 16.8% | 17.0% | 16.6% | 16.8% | 16.7% | 16.1% | 15.2% | 10.7% |
| Amusements | 922.5% | 728.8% | 587.0% | 466.8% | 376.2% | 339.4% | 333.1% | 293.4% | 271.7% | 244.8% | 228.6% | 204.0% | 135.4% |
| Telecommunications | -21.2% | -22.8% | -20.4% | -16.4% | -17.0% | -15.3% | -13.7% | -12.5% | -11.5% | -11.0% | -8.4% | -11.2% | -12.9% |
| Other Utility | 15.3% | 7.2% | 1.7% | 0.2% | -5.2% | -0.8% | -0.5% | 0.1% | 0.5% | 4.0% | 2.0% | 2.6% | -5.5% |
| Use | 12.9% | 5.4% | 8.9% | 8.0% | 6.7% | 6.7% | 6.4% | 4.5% | 11.5% | 10.0% | 11.3% | 11.9% | 6.6% |
| Penalty & Interest | 17.1% | 66.1% | 40.8% | 38.2% | 40.9% | 41.7% | 43.1% | 36.0% | 36.9% | 29.9% | 28.7% | 28.5% | 30.7% |
| Subtotal | 17.6% | 11.4% | 11.6% | 12.0% | 12.2% | 13.3% | 14.4% | 14.4% | 15.6% | 16.3% | 16.2% | 15.8% | 9.6% |
| Balance to Cash | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| SUBTOTAL | 17.6% | 11.4% | 11.6% | 12.0% | 12.2% | 13.3% | 14.4% | 14.4% | 15.6% | 16.3% | 16.2% | 15.8% | 9.6% |
| Year End Adj. | | | | | | | | | | | | | 20.4% |
| TOTAL | 17.6% | 11.4% | 11.6% | 12.0% | 12.2% | 13.3% | 14.4% | 14.4% | 15.6% | 16.3% | 16.2% | 16.8% | 9.7% |

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$3,920 | \$4,395 | \$5,402 | 37.8% | \$5,402 | 37.8% | \$5,635 | 4.3% |
| August | 3,521 | 3,870 | 5,055 | 43.6% | 5,055 | 43.6% | 5,035 | -0.4% |
| September | 3,747 | 4,093 | 5,058 | 35.0% | 5,058 | 35.0% | 5,240 | 3.6% |
| October | 3,933 | 4,361 | 5,462 | 38.9% | 5,462 | 38.9% | 5,617 | 2.8% |
| November | 4,468 | 5,068 | 6,154 | 37.7% | 6,154 | 37.7% | 6,566 | 6.7% |
| December | 4,801 | 4,825 | 6,519 | 35.8% | 6,519 | 35.8% | 6,405 | -1.7% |
| January | 4,111 | 4,965 | 6,806 | 65.6% | 6,806 | 65.6% | 6,070 | -10.8% |
| February | 3,904 | 5,218 | 5,723 | 46.6% | 5,723 | 46.6% | 6,608 | 15.5% |
| March | 4,521 | 5,282 | 7,043 | 55.8% | 7,043 | 55.8% | 6,818 | -3.2% |
| April | 6,563 | 5,633 | 8,832 | 34.6% | 8,832 | 34.6% | 7,429 | -15.9% |
| May | 5,290 | 4,748 | 7,803 | 47.5% | 7,803 | 47.5% | 6,088 | -22.0% |
| June | 5,421 | 4,479 | 6,687 | 23.4% | 674 | -87.6% | 6,018 | 100%+ |
| Subtotal: | \$54,201 | \$56,937 | \$76,545 | 41.2% | \$70,531 | 30.1% | \$73,530 | 4.3% |
| Year End Adjustment | 130 | 259 | 1,241 | 100%+ | 1,241 | 100%+ | 353 | -72% |
| TOTAL: | \$54,331 | \$57,196 | \$77,786 | 43.2% | \$71,772 | 32.1% | \$73,883 | 2.9% |

Actual vs. Estimate

| | |
|-----------------------|----------|
| YTD Actual Revenue: | \$77,786 |
| YTD Revised Estimate: | 71,772 |
| Dollars Over/Under: | \$6,013 |
| Percent Over/Under: | 8.4% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$77,786 |
| YTD Prior Year Actual: | 54,331 |
| Dollars Over/Under PY: | 23,455 |
| Percent Over/Under PY: | 43.2% |

PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Advertising | 159 | 185 | 181 | 177 | 210 | 928 | 33 | 166 | 198 | 251 | 127 | 211 | 2,826 | 2,100 | -15.3% |
| (% change from prior year) | -4.1% | 33.8% | -4.1% | -38.3% | -42.1% | 129.4% | -79.4% | 9.4% | 49.3% | 52.9% | -17.1% | 24.7% | 14.0% | | |
| Construction Contracting | 2,173 | 1,799 | 2,030 | 2,065 | 2,048 | 1,807 | 2,932 | 1,495 | 2,203 | 2,714 | 2,668 | 2,184 | 26,119 | 24,853 | 19.1% |
| (% change from prior year) | 18.6% | 10.5% | 26.2% | 31.9% | 13.5% | -8.8% | 63.9% | 2.4% | 37.9% | 36.5% | 51.2% | 17.9% | 25.1% | | |
| Hotel/Motel Lodging | 1,291 | 1,291 | 1,143 | 1,384 | 1,833 | 1,859 | 1,742 | 2,120 | 2,583 | 3,365 | 2,666 | 2,031 | 23,309 | 21,685 | 73.4% |
| (% change from prior year) | 103.5% | 130.7% | 75.1% | 103.1% | 111.7% | 112.9% | 145.8% | 155.4% | 112.2% | 36.8% | 70.7% | 38.8% | 86.3% | | |
| Job Printing | 38 | 32 | 36 | 45 | 65 | 33 | 31 | 53 | 42 | 43 | 45 | 38 | 500 | 430 | 0.9% |
| (% change from prior year) | 2.3% | -25.6% | -2.6% | -0.2% | 81.6% | -11.4% | -16.6% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | |
| Publishing | 1 | 25 | 1 | 3 | 1 | 1 | 7 | 3 | 1 | 1 | 3 | 1 | 48 | 43 | 150.7% |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | |
| Restaurant and Bars | 1,740 | 1,723 | 1,668 | 1,788 | 1,995 | 1,890 | 2,058 | 1,882 | 2,015 | 2,394 | 2,293 | 2,220 | 23,667 | 21,394 | 21.0% |
| (% change from prior year) | 40.0% | 50.7% | 33.3% | 33.0% | 43.8% | 36.8% | 46.9% | 31.9% | 31.1% | 25.7% | 29.2% | 17.5% | 33.8% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 4 | 0 | 0 | 0 | 0 | 5 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | |
| Transportation | 1 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 64 | 0 | 1 | 69 | 25 | -88.0% |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 5,402 | 5,055 | 5,058 | 5,462 | 6,154 | 6,519 | 6,806 | 5,723 | 7,043 | 8,832 | 7,803 | 6,687 | 76,545 | 70,531 | 30.1% |
| (% change from prior year) | 37.8% | 43.6% | 35.0% | 38.9% | 37.7% | 35.8% | 65.5% | 46.6% | 55.8% | 34.6% | 47.5% | 23.4% | 41.2% | | |
| | | | | | | | | | | | | | GASB | 1,241 | 854.6% |
| | | | | | | | | | | | | | Total | 77,786 | 43.2% |

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$644 | \$1,072 | \$1,638 | 100%+ | \$1,638 | 100%+ | \$1,735 | 5.9% |
| August | 611 | 862 | 1,530 | 100%+ | 1,530 | 100%+ | 1,420 | -7.2% |
| September | 694 | 876 | 1,385 | 99.4% | 1,385 | 99.4% | 1,446 | 4.4% |
| October | 788 | 990 | 1,653 | 100%+ | 1,653 | 100%+ | 1,646 | -0.4% |
| November | 1,065 | 1,392 | 2,233 | 100%+ | 2,233 | 100%+ | 2,281 | 2.1% |
| December | 1,074 | 1,279 | 2,259 | 100%+ | 2,259 | 100%+ | 2,120 | -6.1% |
| January | 833 | 1,110 | 1,938 | 100%+ | 1,938 | 100%+ | 1,771 | -8.6% |
| February | 974 | 2,196 | 2,118 | 100%+ | 2,118 | 100%+ | 2,349 | 10.9% |
| March | 1,256 | 1,697 | 2,653 | 100%+ | 2,653 | 100%+ | 2,680 | 1.0% |
| April | 2,375 | 1,973 | 3,635 | 53.1% | 3,635 | 53.1% | 3,136 | -13.7% |
| May | 2,029 | 1,170 | 3,030 | 49.4% | 3,030 | 49.4% | 2,104 | -30.5% |
| June | 1,846 | 905 | 2,306 | 24.9% | (881) | -100%+ | 1,791 | 100%+ |
| Subtotal: | \$14,189 | \$15,522 | \$26,377 | 85.9% | \$23,191 | 63.4% | \$24,481 | 5.6% |
| Year End Adjustment | (199) | 56 | 663 | 100%+ | 663 | 100%+ | 96 | -85.5% |
| TOTAL: | \$13,990 | \$15,578 | \$27,040 | 93.3% | \$23,854 | 70.5% | \$24,577 | 3.0% |

Actual vs. Estimate

| | |
|-----------------------|----------|
| YTD Actual Revenue: | \$27,040 |
| YTD Revised Estimate: | 23,854 |
| Dollars Over/Under: | \$3,187 |
| Percent Over/Under: | 13.4% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$27,040 |
| YTD Prior Year Actual: | 13,990 |
| Dollars Over/Under PY: | 13,050 |
| Percent Over/Under PY: | 93.3% |

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2021-22 Estimate | % Chg from PY Actuals | |
|---------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|-----------------------------|--------------------------------------|--------------|
| Hotel/Motel Lodging | 645 | 645 | 571 | 692 | 917 | 930 | 871 | 1,060 | 1,292 | 1,682 | 1,333 | 1,016 | 11,655 | 10,842 | 73.4% | |
| (% change from prior year) | 103.5% | 130.7% | 75.1% | 103.1% | 111.7% | 112.9% | 145.8% | 155.4% | 112.2% | 36.8% | 70.7% | 38.8% | 86.3% | | | |
| Short-Term Motor Vehicle Rental | 993 | 885 | 813 | 961 | 1,316 | 1,329 | 1,067 | 1,058 | 1,361 | 1,952 | 1,697 | 1,290 | 14,723 | 12,349 | 55.6% | |
| (% change from prior year) | 203.6% | 167.0% | 121.0% | 114.6% | 108.2% | 108.6% | 122.9% | 89.4% | 110.3% | 70.5% | 36.0% | 15.8% | 85.5% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 1,638 | 1,530 | 1,385 | 1,653 | 2,233 | 2,259 | 1,938 | 2,118 | 2,653 | 3,635 | 3,030 | 2,306 | 26,377 | 23,191 | 63.4% | |
| (% change from prior year) | 154.4% | 150.4% | 99.4% | 109.6% | 109.6% | 110.4% | 132.6% | 117.5% | 111.2% | 53.0% | 49.3% | 24.9% | 85.9% | | | |
| | | | | | | | | | | | | | GASB | 663 | 663 | 233.2% |
| | | | | | | | | | | | | | Total | 27,040 | 23,854 | 70.5% |

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$33 | \$82 | \$59 | 78.9% | \$59 | 78.9% | \$58 | -1.5% |
| August | 34 | 81 | 48 | 42.0% | 48 | 42.0% | 54 | 13.3% |
| September | 33 | 60 | 45 | 37.8% | 45 | 37.8% | 53 | 17.1% |
| October | 43 | 7 | 32 | -27.0% | 32 | -27.0% | 7 | -77.8% |
| November | 28 | 36 | 44 | 56.4% | 44 | 56.4% | 45 | 3.3% |
| December | 55 | 41 | 44 | -21.3% | 44 | -21.3% | 59 | 35.4% |
| January | 54 | 51 | 41 | -24.0% | 41 | -24.0% | 70 | 71.6% |
| February | 201 | 168 | 209 | 4.1% | 209 | 4.1% | 254 | 21.4% |
| March | 46 | 55 | 46 | 0.6% | 46 | 0.6% | 77 | 66.4% |
| April | 96 | 78 | 93 | -2.9% | 93 | -2.8% | 116 | 24.3% |
| May | 103 | 41 | 36 | -65.1% | 36 | -64.8% | 76 | 100%+ |
| June | 56 | 43 | 35 | -37.9% | 144 | 100%+ | 57 | -60.5% |
| Subtotal: | \$781 | \$743 | \$731 | -6.5% | \$841 | 7.6% | \$926 | 10.1% |
| Year End Adjustment | 57 | 1 | (24) | -100%+ | (24) | -100%+ | 3 | 100%+ |
| TOTAL: | \$838 | \$744 | \$707 | -15.7% | \$817 | -2.5% | \$929 | 13.7% |

Actual vs. Estimate

| | |
|-----------------------|---------|
| YTD Actual Revenue: | \$707 |
| YTD Revised Estimate: | 817 |
| Dollars Over/Under: | (\$110) |
| Percent Over/Under: | -13.5% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$707 |
| YTD Prior Year Actual: | 838 |
| Dollars Over/Under PY: | (\$132) |
| Percent Over/Under PY: | -15.7% |

JET FUEL EXCISE TAXES EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2021-22 Estimate | % Chg from PY Actuals |
|----------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|-----------------------------|--------------------------------------|
| Jet Fuel | 59 | 48 | 45 | 32 | 44 | 44 | 41 | 209 | 46 | 93 | 36 | 35 | 731 | 841 | 7.8% |
| (% change from prior year) | 78.9% | 42.0% | 37.8% | -25.0% | 56.4% | -21.3% | -24.0% | 4.1% | 0.6% | -2.9% | -65.1% | -37.9% | -6.3% | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | |
| Total | 59 | 48 | 45 | 32 | 44 | 44 | 41 | 209 | 46 | 93 | 36 | 35 | 731 | 841 | 7.8% |
| (% change from prior year) | 78.9% | 42.0% | 37.8% | -25.0% | 56.4% | -21.3% | -24.0% | 4.1% | 0.6% | -2.9% | -65.1% | -37.9% | -6.3% | | |
| | | | | | | | | | | | | | (24) | (24) | -142.1% |
| | | | | | | | | | | | | | 707 | 817 | -2.5% |

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$22,041 | \$22,402 | \$26,452 | 20.0% | \$26,452 | 20.0% | \$26,258 | -0.7% |
| August | 22,675 | 20,581 | 24,715 | 9.0% | 24,715 | 9.0% | 25,327 | 2.5% |
| September | 20,872 | 21,422 | 24,870 | 19.2% | 24,870 | 19.2% | 25,252 | 1.5% |
| October | 21,895 | 21,626 | 26,094 | 19.2% | 26,094 | 19.2% | 25,748 | -1.3% |
| November | 21,208 | 22,476 | 26,202 | 23.5% | 26,202 | 23.5% | 26,439 | 0.9% |
| December | 22,922 | 22,703 | 26,767 | 16.8% | 26,767 | 16.8% | 27,193 | 1.6% |
| January | 26,022 | 26,481 | 32,730 | 25.8% | 32,730 | 25.8% | 31,155 | -4.8% |
| February | 21,572 | 22,432 | 25,112 | 16.4% | 25,112 | 16.4% | 26,581 | 5.9% |
| March | 21,094 | 22,274 | 27,445 | 30.1% | 27,445 | 30.1% | 25,839 | -5.9% |
| April | 26,728 | 24,865 | 32,635 | 22.1% | 32,635 | 22.1% | 29,962 | -8.2% |
| May | 25,000 | 22,527 | 30,560 | 22.2% | 30,560 | 22.2% | 27,178 | -11.1% |
| June | 24,981 | 23,255 | 28,172 | 12.8% | 9,393 | -62.4% | 28,023 | 100%+ |
| Subtotal: | \$277,012 | \$273,044 | \$331,753 | 19.8% | \$312,974 | 13.0% | \$324,957 | 3.8% |
| Year End Adjustment | 2,336 | 1,351 | 3,856 | 65.1% | 3,856 | 65.1% | 1,498 | -61.2% |
| TOTAL: | \$279,348 | \$274,395 | \$335,609 | 20.1% | \$316,830 | 13.4% | \$326,455 | 3.0% |

Actual vs. Estimate

| | |
|-----------------------|-----------|
| YTD Actual Revenue: | \$335,609 |
| YTD Revised Estimate: | 316,830 |
| Dollars Over/Under: | \$18,779 |
| Percent Over/Under: | 5.9% |

Actual vs. Prior Year

| | |
|------------------------|-----------|
| YTD Actual Revenue: | \$335,609 |
| YTD Prior Year Actual: | 279,348 |
| Dollars Over/Under PY: | 56,262 |
| Percent Over/Under PY: | 20.1% |

TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|-----------------|----------------|--------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 367 | 378 | 174 | 156 | 206 | 239 | 268 | 144 | 285 | 345 | 339 | 377 | 3,279 | 2,542 | 135.4% | |
| (% change from prior year) | 922.5% | 600.0% | 296.9% | 179.4% | 160.0% | 210.5% | 300.7% | 84.0% | 170.8% | 133.2% | 142.1% | 92.8% | 203.6% | | | |
| Commercial Property Rental | 1,942 | 1,746 | 1,820 | 1,827 | 1,765 | 1,812 | 1,999 | 1,737 | 1,845 | 2,017 | 1,884 | 2,321 | 22,716 | 22,142 | -0.3% | |
| (% change from prior year) | 0.1% | -49.6% | 25.8% | 3.9% | 6.6% | 8.2% | 10.7% | 8.5% | 13.0% | 11.5% | 9.5% | 36.6% | 2.3% | | | |
| Construction Contracting | 2,621 | 2,170 | 2,449 | 2,492 | 2,472 | 2,181 | 3,539 | 1,804 | 2,659 | 3,276 | 3,220 | 2,635 | 31,519 | 29,952 | 19.1% | |
| (% change from prior year) | 18.9% | 10.8% | 26.3% | 32.0% | 13.8% | -8.8% | 64.4% | 2.5% | 38.0% | 36.6% | 51.3% | 18.0% | 25.3% | | | |
| Hotel/Motel Lodging | 398 | 401 | 354 | 428 | 566 | 570 | 537 | 635 | 787 | 1,031 | 815 | 623 | 7,145 | 5,974 | 73.4% | |
| (% change from prior year) | 105.8% | 132.1% | 74.8% | 102.1% | 113.6% | 112.0% | 144.4% | 146.4% | 108.3% | 200.7% | 69.4% | 37.8% | 107.4% | | | |
| Job Printing | 46 | 38 | 43 | 54 | 78 | 40 | 37 | 64 | 51 | 52 | 55 | 46 | 604 | 519 | 0.9% | |
| (% change from prior year) | 2.3% | -25.6% | -2.6% | -0.2% | 81.6% | -11.4% | -16.7% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | | |
| Publishing | 1 | 30 | 1 | 3 | 2 | 2 | 9 | 3 | 1 | 1 | 3 | 1 | 58 | 52 | 150.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | | |
| Rentals of Personal Property | 1,040 | 987 | 1,016 | 1,010 | 1,042 | 1,065 | 1,167 | 1,019 | 1,220 | 1,546 | 1,325 | 1,175 | 13,613 | 12,591 | 20.7% | |
| (% change from prior year) | 41.8% | 30.3% | 39.0% | 30.8% | 26.3% | 27.1% | 15.3% | 34.0% | 61.3% | 11.8% | 36.2% | 32.3% | 30.5% | | | |
| Residential Property Rental | 1,375 | 1,372 | 1,491 | 1,472 | 1,393 | 1,595 | 1,726 | 1,482 | 1,624 | 1,708 | 1,575 | 1,585 | 18,397 | 17,042 | 9.5% | |
| (% change from prior year) | 7.7% | 15.1% | 23.6% | 10.5% | 19.4% | 20.7% | 23.2% | 19.8% | 25.9% | 20.8% | 22.2% | 10.5% | 18.2% | | | |
| Restaurant and Bars | 2,099 | 2,079 | 2,013 | 2,158 | 2,408 | 2,281 | 2,483 | 2,272 | 2,432 | 2,889 | 2,767 | 2,679 | 28,561 | 25,819 | 21.0% | |
| (% change from prior year) | 40.0% | 50.7% | 33.3% | 33.0% | 43.8% | 36.8% | 46.9% | 31.9% | 31.1% | 25.7% | 29.0% | 17.5% | 33.8% | | | |
| Retail Sales | 11,753 | 11,172 | 11,053 | 11,641 | 11,562 | 12,154 | 14,873 | 11,364 | 11,638 | 13,851 | 13,095 | 11,835 | 145,989 | 139,646 | 10.7% | |
| (% change from prior year) | 17.2% | 17.2% | 11.0% | 16.5% | 23.8% | 18.8% | 19.0% | 14.7% | 19.4% | 16.9% | 12.8% | 3.5% | 15.8% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 5 | 0 | 0 | 0 | 0 | 7 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | | |
| Transportation | 1 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 77 | 0 | 1 | 84 | 31 | -88.0% | |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | | |
| Use Tax | 1,158 | 927 | 1,023 | 1,251 | 1,094 | 1,145 | 1,574 | 1,122 | 1,115 | 1,342 | 1,264 | 1,005 | 14,019 | 13,480 | 6.6% | |
| (% change from prior year) | 12.1% | -4.8% | 13.7% | 6.4% | 4.1% | 4.6% | 3.3% | -8.5% | 150.5% | -0.4% | 23.5% | 17.7% | 10.8% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 22,802 | 21,302 | 21,438 | 22,493 | 22,588 | 23,083 | 28,214 | 21,651 | 23,658 | 28,134 | 26,344 | 24,284 | 285,990 | 269,789 | 13.0% | |
| (% change from prior year) | 20.0% | 9.0% | 19.2% | 19.2% | 23.5% | 16.8% | 25.8% | 16.4% | 30.1% | 22.1% | 22.2% | 12.8% | 19.8% | | | |
| | | | | | | | | | | | | | GASB | 3,323 | 65.2% | |
| | | | | | | | | | | | | | Total | 289,313 | 273,112 | 13.4% |

TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|-----------------|----------------|--------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 59 | 60 | 28 | 25 | 33 | 38 | 43 | 23 | 46 | 54 | 54 | 60 | 523 | 407 | 135.4% | |
| (% change from prior year) | 922.5% | 600.0% | 296.9% | 179.4% | 160.0% | 210.5% | 300.7% | 84.0% | 171.1% | 126.8% | 142.4% | 92.8% | 202.8% | | | |
| Commercial Property Rental | 311 | 280 | 291 | 292 | 282 | 290 | 320 | 278 | 295 | 323 | 302 | 372 | 3,636 | 3,545 | -0.3% | |
| (% change from prior year) | 0.1% | -49.6% | 25.7% | 3.9% | 6.6% | 8.2% | 10.6% | 8.5% | 13.0% | 11.4% | 9.5% | 36.6% | 2.3% | | | |
| Construction Contracting | 420 | 347 | 392 | 399 | 396 | 349 | 567 | 289 | 426 | 524 | 516 | 422 | 5,046 | 4,793 | 19.1% | |
| (% change from prior year) | 18.9% | 11.0% | 26.3% | 32.2% | 13.8% | -8.8% | 64.4% | 2.5% | 38.0% | 36.7% | 51.3% | 18.0% | 25.4% | | | |
| Hotel/Motel Lodging | 64 | 64 | 57 | 69 | 91 | 91 | 86 | 96 | 126 | 165 | 131 | 100 | 1,139 | 956 | 73.4% | |
| (% change from prior year) | 105.8% | 132.1% | 74.8% | 102.1% | 113.6% | 112.0% | 144.4% | 133.8% | 108.3% | 200.7% | 69.4% | 37.8% | 106.4% | | | |
| Job Printing | 7 | 6 | 7 | 9 | 13 | 6 | 6 | 10 | 8 | 8 | 9 | 7 | 97 | 83 | 0.9% | |
| (% change from prior year) | 2.3% | -25.5% | -2.6% | -0.3% | 81.6% | -11.4% | -16.7% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | | |
| Publishing | 0 | 5 | 0 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 9 | 8 | 150.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | | |
| Rentals of Personal Property | 166 | 158 | 163 | 162 | 167 | 170 | 187 | 163 | 195 | 248 | 212 | 188 | 2,179 | 2,016 | 20.7% | |
| (% change from prior year) | 41.8% | 30.4% | 39.0% | 30.8% | 26.4% | 27.1% | 15.3% | 34.0% | 61.3% | 11.8% | 36.2% | 32.3% | 30.5% | | | |
| Residential Property Rental | 220 | 220 | 239 | 236 | 221 | 255 | 276 | 237 | 260 | 273 | 252 | 254 | 2,943 | 2,728 | 9.6% | |
| (% change from prior year) | 7.9% | 15.1% | 23.6% | 10.6% | 18.7% | 20.7% | 23.1% | 19.8% | 25.9% | 20.8% | 22.2% | 10.5% | 18.2% | | | |
| Restaurant and Bars | 336 | 333 | 322 | 345 | 386 | 365 | 398 | 364 | 389 | 462 | 443 | 429 | 4,572 | 4,133 | 20.9% | |
| (% change from prior year) | 40.0% | 50.6% | 33.3% | 33.1% | 43.8% | 36.8% | 46.9% | 32.0% | 31.1% | 25.7% | 28.7% | 17.5% | 33.8% | | | |
| Retail Sales | 1,881 | 1,792 | 1,769 | 1,863 | 1,851 | 1,934 | 2,381 | 1,819 | 1,863 | 2,212 | 2,095 | 1,895 | 23,356 | 22,352 | 10.7% | |
| (% change from prior year) | 17.2% | 17.4% | 11.0% | 16.5% | 24.0% | 18.1% | 19.0% | 14.7% | 19.3% | 16.7% | 12.8% | 3.5% | 15.7% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 0 | 13 | 5 | -88.0% | |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | | |
| Use Tax | 185 | 148 | 164 | 200 | 175 | 183 | 252 | 180 | 179 | 218 | 202 | 161 | 2,248 | 2,158 | 6.5% | |
| (% change from prior year) | 12.1% | -4.8% | 12.6% | 6.4% | 3.7% | 4.5% | 3.3% | -8.5% | 150.5% | 1.3% | 23.1% | 17.7% | 10.9% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 3,650 | 3,413 | 3,432 | 3,601 | 3,615 | 3,684 | 4,516 | 3,461 | 3,787 | 4,501 | 4,216 | 3,888 | 45,763 | 43,185 | 13.0% | |
| (% change from prior year) | 20.0% | 9.1% | 19.1% | 19.2% | 23.6% | 16.5% | 25.8% | 16.3% | 30.1% | 22.0% | 22.2% | 12.8% | 19.7% | | | |
| | | | | | | | | | | | | | GASB | 533 | 64.5% | |
| | | | | | | | | | | | | | Total | 46,296 | 43,718 | 13.4% |

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$3,224 | \$3,282 | \$3,876 | 20.2% | \$3,876 | 20.2% | \$3,845 | -0.8% |
| August | 3,314 | 3,015 | 3,632 | 9.6% | 3,632 | 9.6% | 3,707 | 2.1% |
| September | 3,062 | 3,138 | 3,643 | 19.0% | 3,643 | 19.0% | 3,700 | 1.6% |
| October | 3,211 | 3,167 | 3,827 | 19.2% | 3,827 | 19.2% | 3,770 | -1.5% |
| November | 3,110 | 3,290 | 3,837 | 23.4% | 3,837 | 23.4% | 3,870 | 0.9% |
| December | 3,351 | 3,325 | 3,923 | 17.1% | 3,923 | 17.1% | 3,982 | 1.5% |
| January | 3,815 | 3,884 | 4,790 | 25.6% | 4,790 | 25.6% | 4,570 | -4.6% |
| February | 3,158 | 3,285 | 3,675 | 16.4% | 3,675 | 16.4% | 3,892 | 5.9% |
| March | 3,090 | 3,260 | 4,033 | 30.5% | 4,033 | 30.5% | 3,780 | -6.3% |
| April | 3,925 | 3,642 | 4,768 | 21.5% | 4,768 | 21.5% | 4,387 | -8.0% |
| May | 3,668 | 3,298 | 4,472 | 21.9% | 4,472 | 21.9% | 3,982 | -10.9% |
| June | 3,670 | 3,411 | 4,135 | 12.7% | 1,367 | -62.8% | 4,107 | 100%+ |
| Subtotal: | \$40,599 | \$39,997 | \$48,610 | 19.7% | \$45,843 | 12.9% | \$47,593 | 3.8% |
| Year End Adjustment | 341 | 217 | 563 | 65.1% | 563 | 65.1% | 251 | -55.4% |
| TOTAL: | \$40,940 | \$40,214 | \$49,173 | 20.1% | \$46,406 | 13.4% | \$47,844 | 3.1% |

Actual vs. Estimate

| | |
|-----------------------|----------|
| YTD Actual Revenue: | \$49,173 |
| YTD Revised Estimate: | 46,406 |
| Dollars Over/Under: | \$2,767 |
| Percent Over/Under: | 6.0% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$49,173 |
| YTD Prior Year Actual: | 40,940 |
| Dollars Over/Under PY: | 8,233 |
| Percent Over/Under PY: | 20.1% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2021-22 Estimate | % Chg from PY Actuals | |
|------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|-----------------------------|--------------------------------------|--------------|
| Amusements | 36 | 38 | 17 | 16 | 21 | 24 | 27 | 14 | 28 | 35 | 34 | 38 | 327 | 253 | 135.4% | |
| (% change from prior year) | 922.5% | 600.0% | 296.9% | 179.4% | 160.0% | 210.5% | 300.7% | 84.0% | 170.7% | 136.5% | 142.0% | 92.8% | 204.0% | | | |
| Commercial Property Rental | 193 | 174 | 181 | 182 | 175 | 180 | 199 | 173 | 184 | 201 | 187 | 231 | 2,259 | 2,202 | -0.3% | |
| (% change from prior year) | 0.1% | -49.6% | 25.9% | 3.9% | 6.5% | 8.2% | 10.7% | 8.5% | 13.1% | 11.5% | 9.6% | 36.6% | 2.3% | | | |
| Construction Contracting | 261 | 216 | 244 | 248 | 246 | 217 | 352 | 179 | 264 | 326 | 320 | 262 | 3,134 | 2,982 | 19.1% | |
| (% change from prior year) | 18.6% | 10.5% | 26.2% | 31.9% | 13.5% | -8.8% | 63.9% | 2.4% | 37.9% | 36.5% | 51.2% | 17.9% | 25.1% | | | |
| Hotel/Motel Lodging | 40 | 40 | 35 | 43 | 56 | 57 | 53 | 65 | 78 | 102 | 81 | 62 | 712 | 594 | 73.4% | |
| (% change from prior year) | 105.8% | 132.1% | 74.8% | 102.1% | 113.6% | 112.0% | 144.4% | 152.8% | 108.3% | 200.7% | 69.4% | 37.8% | 107.8% | | | |
| Job Printing | 5 | 4 | 4 | 5 | 8 | 4 | 4 | 6 | 5 | 5 | 5 | 5 | 60 | 52 | 0.9% | |
| (% change from prior year) | 2.3% | -25.6% | -2.6% | -0.2% | 81.6% | -11.4% | -16.6% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | | |
| Publishing | 0 | 3 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 6 | 5 | 150.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | | |
| Rentals of Personal Property | 103 | 98 | 101 | 100 | 104 | 106 | 116 | 101 | 121 | 154 | 132 | 117 | 1,354 | 1,252 | 20.7% | |
| (% change from prior year) | 41.8% | 30.3% | 39.0% | 30.8% | 26.2% | 27.1% | 15.3% | 34.0% | 61.2% | 11.8% | 36.2% | 32.2% | 30.5% | | | |
| Residential Property Rental | 137 | 136 | 148 | 146 | 139 | 159 | 172 | 147 | 161 | 170 | 157 | 158 | 1,830 | 1,695 | 9.5% | |
| (% change from prior year) | 7.5% | 15.1% | 23.6% | 10.5% | 19.7% | 20.7% | 23.2% | 19.8% | 25.9% | 20.8% | 22.2% | 10.4% | 18.2% | | | |
| Restaurant and Bars | 209 | 207 | 200 | 215 | 239 | 227 | 247 | 226 | 242 | 287 | 275 | 266 | 2,840 | 2,567 | 21.0% | |
| (% change from prior year) | 40.0% | 50.7% | 33.3% | 33.0% | 43.8% | 36.8% | 46.9% | 31.9% | 31.1% | 25.7% | 29.2% | 17.5% | 33.8% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -96.0% | | | |
| Retail Sales | 1,221 | 1,165 | 1,147 | 1,211 | 1,201 | 1,259 | 1,539 | 1,175 | 1,216 | 1,436 | 1,358 | 1,235 | 15,162 | 14,497 | 10.7% | |
| (% change from prior year) | 17.7% | 18.0% | 10.8% | 16.9% | 23.9% | 19.0% | 18.8% | 14.5% | 20.3% | 16.1% | 12.5% | 3.5% | 15.8% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 8 | 3 | -88.0% | |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | | |
| Use Tax | 121 | 99 | 108 | 131 | 113 | 122 | 165 | 117 | 119 | 138 | 133 | 109 | 1,474 | 1,403 | 6.6% | |
| (% change from prior year) | 12.9% | -2.5% | 16.9% | 5.6% | 2.0% | 6.8% | 5.1% | -7.7% | 146.8% | -0.7% | 24.5% | 20.9% | 11.9% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 2,326 | 2,179 | 2,186 | 2,296 | 2,302 | 2,354 | 2,874 | 2,205 | 2,420 | 2,861 | 2,683 | 2,481 | 29,166 | 27,506 | 12.9% | |
| (% change from prior year) | 20.2% | 9.6% | 19.0% | 19.2% | 23.4% | 17.1% | 25.5% | 16.3% | 30.5% | 21.5% | 21.9% | 12.7% | 19.7% | | | |
| | | | | | | | | | | | | | GASB | 338 | 338 | 64.9% |
| | | | | | | | | | | | | | Total | 29,504 | 27,844 | 13.4% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2021-22 Estimate | % Chg from PY Actuals | |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-------------------------------|-----------------------------|--------------------------------------|--------------|
| Amusements (% change from prior year) | 24 922.5% | 25 600.0% | 12 296.9% | 10 179.4% | 14 160.0% | 16 210.5% | 18 300.7% | 10 84.0% | 19 170.7% | 23 136.5% | 22 142.0% | 25 92.8% | 218 204.0% | 169 | 135.4% | |
| Commercial Property Rental (% change from prior year) | 129 0.1% | 116 -49.6% | 121 25.9% | 121 3.9% | 117 6.5% | 120 8.2% | 133 10.7% | 115 8.5% | 122 13.1% | 134 11.5% | 125 9.6% | 154 36.6% | 1,506 2.3% | 1,468 | -0.3% | |
| Construction Contracting (% change from prior year) | 174 18.6% | 144 10.5% | 162 26.2% | 165 31.9% | 164 13.5% | 145 -8.8% | 235 63.9% | 120 2.4% | 176 37.9% | 217 36.5% | 213 51.2% | 175 17.9% | 2,090 25.1% | 1,988 | 19.1% | |
| Hotel/Motel Lodging (% change from prior year) | 26 105.8% | 27 132.1% | 23 74.8% | 28 102.1% | 38 113.6% | 38 112.0% | 36 144.4% | 43 152.8% | 52 108.3% | 68 200.7% | 54 69.4% | 41 37.8% | 475 107.8% | 396 | 73.4% | |
| Job Printing (% change from prior year) | 3 2.3% | 3 -25.6% | 3 -2.6% | 4 -0.2% | 5 81.6% | 3 -11.4% | 2 -16.6% | 4 94.6% | 3 55.2% | 3 16.5% | 4 80.1% | 3 -1.3% | 40 17.4% | 34 | 0.9% | |
| Publishing (% change from prior year) | 0 -41.5% | 2 2196.3% | 0 -36.4% | 0 68.8% | 0 6.8% | 0 60.5% | 1 147.0% | 0 228.6% | 0 63.0% | 0 -36.4% | 0 29.5% | 0 -19.3% | 4 183.9% | 3 | 150.7% | |
| Rentals of Personal Property (% change from prior year) | 69 41.8% | 65 30.3% | 67 39.0% | 67 30.8% | 69 26.2% | 71 27.1% | 77 15.3% | 68 34.0% | 81 61.2% | 103 11.8% | 88 36.2% | 78 32.2% | 902 30.5% | 835 | 20.7% | |
| Residential Property Rental (% change from prior year) | 91 7.5% | 91 15.1% | 99 23.6% | 98 10.5% | 93 19.7% | 106 20.7% | 114 23.2% | 98 19.8% | 108 25.9% | 113 20.8% | 104 22.2% | 105 10.4% | 1,220 18.2% | 1,130 | 9.5% | |
| Restaurant and Bars (% change from prior year) | 139 40.0% | 138 50.7% | 133 33.3% | 143 33.0% | 160 43.8% | 151 36.8% | 165 46.9% | 151 31.9% | 161 31.1% | 191 25.7% | 183 29.2% | 178 17.5% | 1,893 33.8% | 1,712 | 21.0% | |
| Retail Food Sales (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -96.0% | 0 | -100.0% | |
| Retail Sales (% change from prior year) | 814 17.7% | 777 18.0% | 765 10.8% | 807 16.9% | 801 23.9% | 839 19.0% | 1,026 18.8% | 783 14.5% | 811 20.3% | 957 16.1% | 905 12.5% | 823 3.5% | 10,108 15.8% | 9,665 | 10.7% | |
| Timber/Extracting (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 11378.1% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 12324.9% | 0 | -100.0% | |
| Transportation (% change from prior year) | 0 -89.5% | 0 -95.6% | 0 -96.4% | 0 -93.3% | 0 -95.5% | 0 -99.5% | 0 -92.0% | 0 -96.1% | 0 -96.5% | 5 763.7% | 0 -95.8% | 0 -83.8% | 6 -67.4% | 2 | -88.0% | |
| Use Tax (% change from prior year) | 81 12.9% | 66 -2.5% | 72 16.9% | 87 5.6% | 75 2.0% | 81 6.8% | 110 5.1% | 78 -7.7% | 79 146.8% | 92 -0.7% | 89 24.5% | 72 20.9% | 982 11.9% | 936 | 6.6% | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 1,550 | 1,453 | 1,457 | 1,531 | 1,535 | 1,569 | 1,916 | 1,470 | 1,613 | 1,907 | 1,789 | 1,654 | 19,444 | 18,337 | 12.9% | |
| (% change from prior year) | 20.2% | 9.6% | 19.0% | 19.2% | 23.4% | 17.1% | 25.5% | 16.3% | 30.5% | 21.5% | 21.9% | 12.7% | 19.7% | | | |
| | | | | | | | | | | | | | GASB | 225 | 65.4% | |
| | | | | | | | | | | | | | Total | 19,669 | 18,562 | 13.3% |

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$3,224 | \$3,282 | \$3,876 | 20.2% | \$3,876 | 20.2% | \$3,845 | -0.8% |
| August | 3,314 | 3,016 | 3,632 | 9.6% | 3,632 | 9.6% | 3,707 | 2.1% |
| September | 3,064 | 3,139 | 3,643 | 18.9% | 3,643 | 18.9% | 3,700 | 1.6% |
| October | 3,210 | 3,167 | 3,827 | 19.2% | 3,827 | 19.2% | 3,771 | -1.5% |
| November | 3,111 | 3,291 | 3,837 | 23.3% | 3,837 | 23.3% | 3,871 | 0.9% |
| December | 3,351 | 3,325 | 3,923 | 17.1% | 3,923 | 17.1% | 3,981 | 1.5% |
| January | 3,815 | 3,884 | 4,789 | 25.5% | 4,789 | 25.5% | 4,569 | -4.6% |
| February | 3,159 | 3,285 | 3,675 | 16.3% | 3,675 | 16.3% | 3,893 | 5.9% |
| March | 3,089 | 3,260 | 4,033 | 30.6% | 4,033 | 30.6% | 3,781 | -6.2% |
| April | 3,925 | 3,641 | 4,768 | 21.5% | 4,768 | 21.5% | 4,387 | -8.0% |
| May | 3,668 | 3,299 | 4,472 | 21.9% | 4,472 | 21.9% | 3,981 | -11.0% |
| June | 3,668 | 3,407 | 4,135 | 12.7% | 1,368 | -62.7% | 4,107 | 100%+ |
| Subtotal: | \$40,599 | \$39,996 | \$48,609 | 19.7% | \$45,843 | 12.9% | \$47,594 | 3.8% |
| Year End Adjustment | 341 | 218 | 564 | 65.4% | 564 | 65.4% | 249 | -55.9% |
| TOTAL: | \$40,940 | \$40,214 | \$49,173 | 20.1% | \$46,407 | 13.4% | \$47,843 | 3.1% |

Actual vs. Estimate

| | |
|-----------------------|----------|
| YTD Actual Revenue: | \$49,173 |
| YTD Revised Estimate: | 46,407 |
| Dollars Over/Under: | \$2,767 |
| Percent Over/Under: | 6.0% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$49,173 |
| YTD Prior Year Actual: | 40,940 |
| Dollars Over/Under PY: | 8,233 |
| Percent Over/Under PY: | 20.1% |

NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 3 | 3 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 3 | 3 | 3 | 27 | 21 | 135.4% |
| (% change from prior year) | 922.5% | 600.0% | 296.9% | 179.4% | 160.0% | 210.5% | 300.7% | 84.0% | 170.7% | 136.5% | 142.0% | 92.8% | 204.0% | | |
| Commercial Property Rental | 16 | 14 | 15 | 15 | 15 | 15 | 17 | 14 | 15 | 17 | 16 | 19 | 188 | 183 | -0.3% |
| (% change from prior year) | 0.1% | -49.6% | 25.9% | 3.9% | 6.5% | 8.2% | 10.7% | 8.5% | 13.1% | 11.5% | 9.6% | 36.6% | 2.3% | | |
| Construction Contracting | 22 | 18 | 20 | 21 | 20 | 18 | 29 | 15 | 22 | 27 | 27 | 22 | 261 | 249 | 19.1% |
| (% change from prior year) | 18.6% | 10.5% | 26.2% | 31.9% | 13.5% | -8.8% | 63.9% | 2.4% | 37.9% | 36.5% | 51.2% | 17.9% | 25.1% | | |
| Hotel/Motel Lodging | 3 | 3 | 3 | 4 | 5 | 5 | 4 | 5 | 7 | 9 | 7 | 5 | 59 | 50 | 73.4% |
| (% change from prior year) | 105.8% | 132.1% | 74.8% | 102.1% | 113.6% | 112.0% | 144.4% | 152.8% | 108.3% | 200.7% | 69.4% | 37.8% | 107.8% | | |
| Job Printing | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 5 | 4 | 0.9% |
| (% change from prior year) | 2.3% | -25.6% | -2.6% | -0.2% | 81.6% | -11.4% | -16.6% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 150.7% |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | |
| Rentals of Personal Property | 9 | 8 | 8 | 8 | 9 | 9 | 10 | 8 | 10 | 13 | 11 | 10 | 113 | 104 | 20.7% |
| (% change from prior year) | 41.8% | 30.3% | 39.0% | 30.8% | 26.2% | 27.1% | 15.3% | 34.0% | 61.2% | 11.8% | 36.2% | 32.2% | 30.5% | | |
| Residential Property Rental | 11 | 11 | 12 | 12 | 12 | 13 | 14 | 12 | 13 | 14 | 13 | 13 | 152 | 141 | 9.5% |
| (% change from prior year) | 7.5% | 15.1% | 23.6% | 10.5% | 19.7% | 20.7% | 23.2% | 19.8% | 25.9% | 20.8% | 22.2% | 10.4% | 18.2% | | |
| Restaurant and Bars | 17 | 17 | 17 | 18 | 20 | 19 | 21 | 19 | 20 | 24 | 23 | 22 | 237 | 214 | 21.0% |
| (% change from prior year) | 40.0% | 50.7% | 33.3% | 33.0% | 43.8% | 36.8% | 46.9% | 31.9% | 31.1% | 25.7% | 29.2% | 17.5% | 33.8% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -96.0% | | |
| Retail Sales | 102 | 97 | 96 | 101 | 100 | 105 | 128 | 98 | 101 | 120 | 113 | 103 | 1,263 | 1,208 | 10.7% |
| (% change from prior year) | 17.7% | 18.0% | 10.8% | 16.9% | 23.9% | 19.0% | 18.8% | 14.5% | 20.3% | 16.1% | 12.5% | 3.5% | 15.8% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | -88.0% |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | |
| Use Tax | 10 | 8 | 9 | 11 | 9 | 10 | 14 | 10 | 10 | 12 | 11 | 9 | 123 | 117 | 6.6% |
| (% change from prior year) | 12.9% | -2.5% | 16.9% | 5.6% | 2.0% | 6.8% | 5.1% | -7.7% | 146.8% | -0.7% | 24.5% | 20.9% | 11.9% | | |
| Rounding Adjustment | | | | | | | | | | | | | | | |
| Total | 194 | 182 | 182 | 191 | 192 | 196 | 239 | 184 | 202 | 238 | 224 | 207 | 2,430 | 2,292 | 12.9% |
| (% change from prior year) | 20.2% | 9.6% | 19.0% | 19.2% | 23.4% | 17.1% | 25.5% | 16.3% | 30.5% | 21.5% | 21.9% | 12.7% | 19.7% | | |
| | | | | | | | | | | | GASB | | 28 | 28 | 64.7% |
| | | | | | | | | | | | Total | | 2,458 | 2,320 | 13.3% |

NEIGHBORHOOD PROTECTION - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2021-22 Estimate | % Chg from PY Actuals | |
|------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|-----------------------------|--------------------------------------|--------------|
| Amusements | 15 | 16 | 7 | 6 | 9 | 10 | 11 | 6 | 12 | 15 | 14 | 16 | 136 | 105 | 135.4% | |
| (% change from prior year) | 922.5% | 600.0% | 296.9% | 179.4% | 160.0% | 210.5% | 300.7% | 84.0% | 170.7% | 136.5% | 142.0% | 92.8% | 204.0% | | | |
| Commercial Property Rental | 80 | 72 | 75 | 76 | 73 | 75 | 83 | 72 | 76 | 84 | 78 | 96 | 941 | 917 | -0.3% | |
| (% change from prior year) | 0.1% | -49.6% | 25.9% | 3.9% | 6.5% | 8.2% | 10.7% | 8.5% | 13.1% | 11.5% | 9.6% | 36.6% | 2.3% | | | |
| Construction Contracting | 109 | 90 | 102 | 103 | 102 | 90 | 147 | 75 | 110 | 136 | 133 | 109 | 1,306 | 1,243 | 19.1% | |
| (% change from prior year) | 18.6% | 10.5% | 26.2% | 31.9% | 13.5% | -8.8% | 63.9% | 2.4% | 37.9% | 36.5% | 51.2% | 17.9% | 25.1% | | | |
| Hotel/Motel Lodging | 16 | 17 | 15 | 18 | 23 | 24 | 22 | 27 | 33 | 43 | 34 | 26 | 297 | 248 | 73.4% | |
| (% change from prior year) | 105.8% | 132.1% | 74.8% | 102.1% | 113.6% | 112.0% | 144.4% | 152.8% | 108.3% | 200.7% | 69.4% | 37.8% | 107.8% | | | |
| Job Printing | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 25 | 22 | 0.9% | |
| (% change from prior year) | 2.3% | -25.6% | -2.6% | -0.2% | 81.6% | -11.4% | -16.6% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | | |
| Publishing | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 150.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | | |
| Rentals of Personal Property | 43 | 41 | 42 | 42 | 43 | 44 | 48 | 42 | 51 | 64 | 55 | 49 | 564 | 522 | 20.7% | |
| (% change from prior year) | 41.8% | 30.3% | 39.0% | 30.8% | 26.2% | 27.1% | 15.3% | 34.0% | 61.2% | 11.8% | 36.2% | 32.2% | 30.5% | | | |
| Residential Property Rental | 57 | 57 | 62 | 61 | 58 | 66 | 72 | 61 | 67 | 71 | 65 | 66 | 762 | 706 | 9.5% | |
| (% change from prior year) | 7.5% | 15.1% | 23.6% | 10.5% | 19.7% | 20.7% | 23.2% | 19.8% | 25.9% | 20.8% | 22.2% | 10.4% | 18.2% | | | |
| Restaurant and Bars | 87 | 86 | 83 | 89 | 100 | 95 | 103 | 94 | 101 | 120 | 115 | 111 | 1,183 | 1,070 | 21.0% | |
| (% change from prior year) | 40.0% | 50.7% | 33.3% | 33.0% | 43.8% | 36.8% | 46.9% | 31.9% | 31.1% | 25.7% | 29.2% | 17.5% | 33.8% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -96.0% | | | |
| Retail Sales | 509 | 486 | 478 | 504 | 500 | 525 | 641 | 489 | 507 | 598 | 566 | 514 | 6,317 | 6,041 | 10.7% | |
| (% change from prior year) | 17.7% | 18.0% | 10.8% | 16.9% | 23.9% | 19.0% | 18.8% | 14.5% | 20.3% | 16.1% | 12.5% | 3.5% | 15.8% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 3 | 1 | -88.0% | |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | | |
| Use Tax | 50 | 41 | 45 | 55 | 47 | 51 | 69 | 49 | 50 | 58 | 55 | 45 | 614 | 585 | 6.6% | |
| (% change from prior year) | 12.9% | -2.5% | 16.9% | 5.6% | 2.0% | 6.8% | 5.1% | -7.7% | 146.8% | -0.7% | 24.5% | 20.9% | 11.9% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 969 | 908 | 911 | 957 | 959 | 981 | 1,197 | 919 | 1,008 | 1,192 | 1,118 | 1,034 | 12,152 | 11,461 | 12.9% | |
| (% change from prior year) | 20.2% | 9.6% | 19.0% | 19.2% | 23.4% | 17.1% | 25.5% | 16.3% | 30.5% | 21.5% | 21.9% | 12.7% | 19.7% | | | |
| | | | | | | | | | | | | | GASB | 141 | 141 | 64.0% |
| | | | | | | | | | | | | | Total | 12,293 | 11,602 | 13.3% |

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$722 | \$667 | \$569 | -21.3% | \$569 | -21.3% | \$556 | -2.2% |
| August | 681 | 605 | 515 | -24.4% | 515 | -24.4% | 545 | 5.9% |
| September | 625 | 659 | 532 | -14.9% | 532 | -14.9% | 556 | 4.6% |
| October | 560 | 603 | 549 | -2.0% | 549 | -2.0% | 492 | -10.2% |
| November | 670 | 624 | 542 | -19.1% | 542 | -19.1% | 534 | -1.5% |
| December | 554 | 596 | 522 | -5.7% | 522 | -5.7% | 493 | -5.6% |
| January | 574 | 605 | 559 | -2.6% | 559 | -2.6% | 500 | -10.5% |
| February | 527 | 610 | 512 | -2.8% | 512 | -2.8% | 486 | -5.2% |
| March | 536 | 584 | 522 | -2.6% | 522 | -2.6% | 487 | -6.7% |
| April | 574 | 609 | 537 | -6.4% | 537 | -6.4% | 509 | -5.2% |
| May | 555 | 613 | 664 | 19.6% | 664 | 19.6% | 509 | -23.4% |
| June | 539 | 614 | 298 | -44.8% | 179 | -66.8% | 509 | 100%+ |
| Subtotal: | \$7,117 | \$7,389 | \$6,321 | -11.2% | \$6,202 | -12.9% | \$6,177 | -0.4% |
| Year End Adjustment | (87) | (19) | (111) | -27.6% | (111) | -27.6% | 2 | 100%+ |
| TOTAL: | \$7,030 | \$7,370 | \$6,210 | -11.7% | \$6,091 | -13.4% | \$6,179 | 1.4% |

Actual vs. Estimate

| | |
|-----------------------|---------|
| YTD Actual Revenue: | \$6,210 |
| YTD Revised Estimate: | 6,091 |
| Dollars Over/Under: | \$119 |
| Percent Over/Under: | 1.9% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$6,210 |
| YTD Prior Year Actual: | 7,030 |
| Dollars Over/Under PY: | (821) |
| Percent Over/Under PY: | -11.7% |

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$1,816 | \$2,182 | \$2,618 | 44.2% | \$2,618 | 44.2% | \$2,213 | -15.5% |
| August | 2,614 | 2,661 | 2,769 | 5.9% | 2,769 | 5.9% | 2,832 | 2.3% |
| September | 2,986 | 2,705 | 2,762 | -7.5% | 2,762 | -7.5% | 3,024 | 9.5% |
| October | 2,750 | 1,887 | 2,674 | -2.8% | 2,674 | -2.8% | 2,002 | -25.1% |
| November | 2,098 | 1,524 | 2,228 | 6.2% | 2,228 | 6.2% | 1,529 | -31.4% |
| December | 1,663 | 1,187 | 1,765 | 6.1% | 1,765 | 6.1% | 1,210 | -31.4% |
| January | 1,651 | 1,102 | 1,715 | 3.9% | 1,715 | 3.9% | 1,121 | -34.6% |
| February | 1,845 | 1,349 | 2,141 | 16.0% | 2,141 | 16.0% | 1,436 | -32.9% |
| March | 1,726 | 1,307 | 1,758 | 1.9% | 1,758 | 1.9% | 1,207 | -31.3% |
| April | 1,562 | 5,063 | 2,061 | 31.9% | 2,061 | 31.9% | 5,388 | 100%+ |
| May | 1,718 | 1,785 | 1,824 | 6.2% | 1,824 | 6.2% | 1,908 | 4.6% |
| June | 1,745 | 1,906 | 2,190 | 25.5% | 1,091 | -37.5% | 1,916 | 75.6% |
| Subtotal: | \$24,175 | \$24,658 | \$26,505 | 9.6% | \$25,405 | 5.1% | \$25,786 | 1.5% |
| Year End Adjustment | \$300 | \$48 | 31 | -89.7% | 31 | -89.7% | 35 | 12.9% |
| TOTAL: | \$24,475 | \$24,706 | \$26,536 | 8.4% | \$25,436 | 3.9% | \$25,821 | 1.5% |

Actual vs. Estimate

| | |
|-----------------------|----------|
| YTD Actual Revenue: | \$26,536 |
| YTD Revised Estimate: | 25,436 |
| Dollars Over/Under: | \$1,099 |
| Percent Over/Under: | 4.3% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$26,536 |
| YTD Prior Year Actual: | 24,475 |
| Dollars Over/Under PY: | 2,061 |
| Percent Over/Under PY: | 8.4% |

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2020-21 Actual | 2021-22 Budget | 2021-22 Actual | % Change from PY | 2021-22 Estimate | % Change from PY | 2022-23 Budget | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| July | \$6,448 | \$6,564 | \$7,752 | 20.2% | \$7,752 | 20.2% | \$7,691 | -0.8% |
| August | 6,628 | 6,030 | 7,263 | 9.6% | 7,263 | 9.6% | 7,414 | 2.1% |
| September | 6,124 | 6,277 | 7,286 | 19.0% | 7,286 | 19.0% | 7,400 | 1.6% |
| October | 6,423 | 6,334 | 7,654 | 19.2% | 7,654 | 19.2% | 7,541 | -1.5% |
| November | 6,220 | 6,581 | 7,673 | 23.4% | 7,673 | 23.4% | 7,741 | 0.9% |
| December | 6,703 | 6,650 | 7,846 | 17.1% | 7,846 | 17.1% | 7,964 | 1.5% |
| January | 7,630 | 7,768 | 9,579 | 25.5% | 9,579 | 25.5% | 9,140 | -4.6% |
| February | 6,317 | 6,571 | 7,349 | 16.3% | 7,349 | 16.3% | 7,784 | 5.9% |
| March | 6,180 | 6,520 | 8,065 | 30.5% | 8,065 | 30.5% | 7,561 | -6.2% |
| April | 7,850 | 7,283 | 9,537 | 21.5% | 9,537 | 21.5% | 8,774 | -8.0% |
| May | 7,336 | 6,597 | 8,944 | 21.9% | 8,944 | 21.9% | 7,963 | -11.0% |
| June | 7,339 | 6,818 | 8,271 | 12.7% | 2,736 | -62.7% | 8,214 | 100%+ |
| Subtotal: | \$81,199 | \$79,993 | \$97,219 | 19.7% | \$91,685 | 12.9% | \$95,187 | 3.8% |
| Year End Adjustment | 682 | 435 | 1,128 | 65.4% | 1,128 | 65.4% | 499 | -55.8% |
| TOTAL: | \$81,881 | \$80,428 | \$98,347 | 20.1% | \$92,813 | 13.4% | \$95,686 | 3.1% |

Actual vs. Estimate

| | |
|-----------------------|----------|
| YTD Actual Revenue: | \$98,347 |
| YTD Revised Estimate: | 92,813 |
| Dollars Over/Under: | \$5,535 |
| Percent Over/Under: | 6.0% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$98,347 |
| YTD Prior Year Actual: | 81,881 |
| Dollars Over/Under PY: | 16,467 |
| Percent Over/Under PY: | 20.1% |

PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2022 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2021-22 | % Chg | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|-----------------|----------------|--------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 97 | 100 | 46 | 41 | 55 | 63 | 71 | 38 | 76 | 93 | 90 | 100 | 871 | 674 | 135.4% | |
| (% change from prior year) | 922.5% | 600.0% | 296.9% | 179.4% | 160.0% | 210.5% | 300.7% | 84.0% | 170.7% | 136.5% | 142.0% | 92.8% | 204.0% | | | |
| Commercial Property Rental | 515 | 463 | 483 | 484 | 468 | 481 | 530 | 461 | 489 | 535 | 500 | 615 | 6,024 | 5,871 | -0.3% | |
| (% change from prior year) | 0.1% | -49.6% | 25.9% | 3.9% | 6.5% | 8.2% | 10.7% | 8.5% | 13.1% | 11.5% | 9.6% | 36.6% | 2.3% | | | |
| Construction Contracting | 695 | 576 | 650 | 661 | 656 | 578 | 938 | 478 | 705 | 869 | 854 | 699 | 8,358 | 7,953 | 19.1% | |
| (% change from prior year) | 18.6% | 10.5% | 26.2% | 31.9% | 13.5% | -8.8% | 63.9% | 2.4% | 37.9% | 36.5% | 51.2% | 17.9% | 25.1% | | | |
| Hotel/Motel Lodging | 106 | 106 | 94 | 114 | 150 | 151 | 142 | 173 | 209 | 273 | 216 | 165 | 1,899 | 1,584 | 73.4% | |
| (% change from prior year) | 105.8% | 132.1% | 74.8% | 102.1% | 113.6% | 112.0% | 144.4% | 152.8% | 108.3% | 200.7% | 69.4% | 37.8% | 107.8% | | | |
| Job Printing | 12 | 10 | 11 | 14 | 21 | 11 | 10 | 17 | 13 | 14 | 15 | 12 | 160 | 138 | 0.9% | |
| (% change from prior year) | 2.3% | -25.6% | -2.6% | -0.2% | 81.6% | -11.4% | -16.6% | 94.6% | 55.2% | 16.5% | 80.1% | -1.3% | 17.4% | | | |
| Publishing | 0 | 8 | 0 | 1 | 0 | 0 | 2 | 1 | 0 | 0 | 1 | 0 | 15 | 14 | 150.7% | |
| (% change from prior year) | -41.5% | 2196.3% | -36.4% | 68.8% | 6.8% | 60.5% | 147.0% | 228.6% | 63.0% | -36.4% | 29.5% | -19.3% | 183.9% | | | |
| Rentals of Personal Property | 276 | 262 | 270 | 268 | 276 | 282 | 309 | 270 | 324 | 410 | 351 | 311 | 3,610 | 3,339 | 20.7% | |
| (% change from prior year) | 41.8% | 30.3% | 39.0% | 30.8% | 26.2% | 27.1% | 15.3% | 34.0% | 61.2% | 11.8% | 36.2% | 32.2% | 30.5% | | | |
| Residential Property Rental | 365 | 364 | 395 | 390 | 371 | 423 | 458 | 393 | 431 | 453 | 418 | 420 | 4,880 | 4,519 | 9.5% | |
| (% change from prior year) | 7.5% | 15.1% | 23.6% | 10.5% | 19.7% | 20.7% | 23.2% | 19.8% | 25.9% | 20.8% | 22.2% | 10.4% | 18.2% | | | |
| Restaurant and Bars | 557 | 551 | 534 | 572 | 639 | 605 | 658 | 602 | 645 | 766 | 734 | 710 | 7,573 | 6,846 | 21.0% | |
| (% change from prior year) | 40.0% | 50.7% | 33.3% | 33.0% | 43.8% | 36.8% | 46.9% | 31.9% | 31.1% | 25.7% | 29.2% | 17.5% | 33.8% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -96.0% | | | |
| Retail Sales | 3,256 | 3,107 | 3,059 | 3,229 | 3,202 | 3,357 | 4,103 | 3,133 | 3,243 | 3,828 | 3,622 | 3,292 | 40,431 | 38,660 | 10.7% | |
| (% change from prior year) | 17.7% | 18.0% | 10.8% | 16.9% | 23.9% | 19.0% | 18.8% | 14.5% | 20.3% | 16.1% | 12.5% | 3.5% | 15.8% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 11378.1% | -100.0% | -100.0% | -100.0% | -100.0% | 12324.9% | | | |
| Transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20 | 0 | 0 | 22 | 8 | -88.0% | |
| (% change from prior year) | -89.5% | -95.6% | -96.4% | -93.3% | -95.5% | -99.5% | -92.0% | -96.1% | -96.5% | 763.7% | -95.8% | -83.8% | -67.4% | | | |
| Use Tax | 323 | 263 | 287 | 349 | 301 | 325 | 439 | 312 | 318 | 369 | 355 | 290 | 3,929 | 3,742 | 6.6% | |
| (% change from prior year) | 12.9% | -2.5% | 16.9% | 5.6% | 2.0% | 6.8% | 5.1% | -7.7% | 146.8% | -0.7% | 24.5% | 20.9% | 11.9% | | | |
| Rounding Adjustment | | | | | | | | | | | | | | | | |
| Total | 6,202 | 5,810 | 5,829 | 6,123 | 6,139 | 6,276 | 7,663 | 5,880 | 6,452 | 7,630 | 7,155 | 6,617 | 77,775 | 73,348 | 12.9% | |
| (% change from prior year) | 20.2% | 9.6% | 19.0% | 19.2% | 23.4% | 17.1% | 25.5% | 16.3% | 30.5% | 21.5% | 21.9% | 12.7% | 19.7% | | | |
| | | | | | | | | | | | | | GASB | 902 | 902 | 65.5% |
| | | | | | | | | | | | | | Total | 78,677 | 74,250 | 13.4% |

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
12+0

| | 2020-21 Actual | 2021-22 Actual | % Change from PY Actual | 2021-22 Estimate | % Change from PY Actual | 2022-23 Budget | % Change from PY Estimate |
|------------------------------------|---------------------------|---------------------------|--|-----------------------------|--|---------------------------|--|
| July | \$15,466 | \$18,856 | 21.9% | \$18,856 | 21.9% | \$17,959 | -4.8% |
| August | 14,866 | 17,238 | 16.0% | 17,238 | 16.0% | 17,329 | 0.5% |
| September | 15,244 | 17,194 | 12.8% | 17,194 | 12.8% | 17,718 | 3.0% |
| October | 15,603 | 17,888 | 14.6% | 17,888 | 14.6% | 17,650 | -1.3% |
| November | 15,466 | 18,136 | 17.3% | 18,136 | 17.3% | 18,217 | 0.4% |
| December | 15,894 | 18,796 | 18.3% | 18,796 | 18.3% | 18,875 | 0.4% |
| January | 18,864 | 21,923 | 16.2% | 21,923 | 16.2% | 22,156 | 1.1% |
| February | 15,274 | 17,697 | 15.9% | 17,697 | 15.9% | 18,099 | 2.3% |
| March | 15,794 | 18,254 | 15.6% | 18,254 | 15.6% | 18,019 | -1.3% |
| April | 19,810 | 22,044 | 11.3% | 22,044 | 11.3% | 20,909 | -5.1% |
| May | 18,370 | 20,440 | 11.3% | 20,440 | 11.3% | 19,021 | -6.9% |
| June | 18,769 | 19,365 | 3.2% | 12,823 | -31.7% | 20,197 | 57.5% |
| Subtotal | \$199,421 | \$227,832 | 14.2% | \$221,290 | 11.0% | \$226,149 | 2.2% |
| Year end adjust. (GASB) | 1,871 | 2,069 | 10.6% | 2,069 | 10.6% | 1,006 | -51.4% |
| TOTAL: | \$201,292 | \$229,901 | 14.2% | \$223,359 | 11.0% | \$227,155 | 1.7% |

Actual vs. Prior Year

| | |
|------------------------|------------------|
| YTD Actual Revenue: | \$229,901 |
| YTD Prior Year Actual: | 201,292 |
| Dollars Over/(Under): | \$28,609 |
| Percent Over/(Under): | 14.2% |

Actual vs. Estimate

| | |
|-----------------------|------------------|
| YTD Actual Revenue: | \$229,901 |
| YTD Estimate: | 223,359 |
| Dollars Over/(Under): | \$6,542 |
| Percent Over/(Under): | 2.9% |

STATE SALES TAX - CATEGORY ANALYSIS
FY 2021-22 ACTUALS
(in thousands)

| Category | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | TOTAL | % Change fr PY Acts |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|------------------------|
| Transportation & Towing | \$28 | \$26 | \$32 | \$29 | \$26 | \$27 | \$29 | \$21 | \$26 | \$459 | \$36 | \$40 | \$779 | -36.1% |
| <i>% change from PY actual</i> | -44.4% | -52.8% | -45.8% | -86.8% | -89.3% | -88.9% | -54.3% | -58.5% | -60.4% | 694.9% | -26.5% | -35.6% | | |
| Mining-Oil & Gas Production | \$201 | \$169 | \$185 | \$210 | \$211 | \$197 | \$202 | \$201 | \$213 | \$231 | \$228 | \$199 | \$2,447 | 13.7% |
| <i>% change from PY actual</i> | 1.6% | 8.0% | -4.5% | 37.3% | 7.7% | 15.3% | 17.2% | 22.2% | 28.1% | 12.8% | 18.7% | 8.2% | | |
| Utilities | \$11,042 | \$12,495 | \$11,957 | \$11,060 | \$8,696 | \$8,152 | \$5,628 | \$9,219 | \$6,921 | \$7,848 | \$7,697 | \$9,069 | \$109,783 | 1.9% |
| <i>% change from PY actual</i> | 21.6% | 4.6% | -5.8% | -6.4% | -11.0% | 9.9% | -22.6% | 16.2% | -6.4% | 10.2% | 3.8% | 16.0% | | |
| Communications | \$1,109 | \$1,050 | \$1,090 | \$1,083 | \$1,069 | \$1,040 | \$1,072 | \$1,013 | \$999 | \$1,075 | \$1,209 | \$740 | \$12,549 | -9.6% |
| <i>% change from PY actual</i> | -22.8% | -23.2% | -11.5% | -2.0% | -2.5% | -5.3% | -4.0% | -2.5% | -6.1% | -6.6% | 11.4% | -31.8% | | |
| Private Car & Pipelines | \$40 | \$38 | \$38 | \$38 | \$39 | \$38 | \$40 | \$38 | \$39 | \$40 | \$38 | \$38 | \$466 | -8.3% |
| <i>% change from PY actual</i> | 4.5% | -1.7% | 1.2% | -1.6% | 2.8% | -0.3% | -44.1% | 0.2% | 3.0% | -23.0% | -4.1% | -1.5% | | |
| Publishing | \$37 | \$264 | \$27 | \$33 | \$30 | \$27 | \$42 | \$29 | \$26 | \$27 | \$27 | \$26 | \$594 | 82.3% |
| <i>% change from PY actual</i> | 26.6% | 959.0% | -0.8% | 12.1% | 7.8% | 8.7% | 21.0% | 13.2% | 11.0% | -1.7% | -4.5% | 8.3% | | |
| Printing | \$186 | \$169 | \$156 | \$196 | \$259 | \$185 | \$187 | \$202 | \$179 | \$201 | \$193 | \$178 | \$2,290 | 23.6% |
| <i>% change from PY actual</i> | 23.9% | 6.6% | 2.8% | 3.5% | 71.1% | 18.1% | 10.6% | 47.9% | 35.1% | 23.2% | 46.6% | 9.2% | | |
| Restaurants & Bars | \$29,239 | \$29,224 | \$28,192 | \$29,760 | \$32,953 | \$31,012 | \$34,108 | \$30,570 | \$33,897 | \$39,380 | \$36,151 | \$36,161 | \$390,647 | 28.1% |
| <i>% change from PY actual</i> | 31.9% | 44.0% | 30.2% | 29.9% | 37.7% | 30.4% | 40.8% | 26.6% | 28.4% | 22.1% | 17.6% | 11.3% | | |
| Amusements | \$3,689 | \$2,896 | \$1,779 | \$2,030 | \$2,653 | \$3,253 | \$3,527 | \$2,352 | \$3,187 | \$3,926 | \$3,817 | \$3,569 | \$36,680 | 108.5% |
| <i>% change from PY actual</i> | 338.3% | 301.6% | 126.7% | 106.8% | 118.7% | 128.3% | 147.5% | 69.3% | 69.1% | 54.3% | 81.6% | 56.6% | | |
| Rentals-Personal Property | \$9,429 | \$9,442 | \$9,564 | \$10,121 | \$9,592 | \$10,230 | \$10,882 | \$9,158 | \$10,634 | \$12,342 | \$10,885 | \$10,267 | \$122,546 | 22.7% |
| <i>% change from PY actual</i> | 26.3% | 24.2% | 27.7% | 24.5% | 22.4% | 31.2% | 17.8% | 19.8% | 40.5% | 7.2% | 20.1% | 20.2% | | |
| Contracting | \$16,236 | \$14,160 | \$14,827 | \$16,095 | \$15,392 | \$15,292 | \$18,658 | \$14,606 | \$16,857 | \$18,810 | \$17,763 | \$19,943 | \$198,639 | 10.5% |
| <i>% change from PY actual</i> | -0.9% | -9.5% | 0.1% | 6.2% | -6.3% | 9.2% | 7.1% | 9.9% | 32.6% | 28.7% | 31.2% | 26.3% | | |
| Retail | \$175,989 | \$164,151 | \$166,126 | \$170,831 | \$172,326 | \$183,831 | \$223,999 | \$170,733 | \$170,591 | \$208,242 | \$195,617 | \$182,123 | \$2,184,559 | 14.6% |
| <i>% change from PY actual</i> | 18.3% | 17.3% | 15.4% | 16.5% | 19.7% | 18.6% | 17.4% | 16.7% | 13.8% | 10.5% | 11.5% | 3.2% | | |
| Severance - Mining | \$3,743 | \$2,999 | \$3,379 | \$4,107 | \$3,346 | \$3,545 | \$3,239 | \$3,103 | \$2,431 | \$3,668 | \$3,082 | \$3,125 | \$39,767 | 39.6% |
| <i>% change from PY actual</i> | 192.3% | 41.6% | 80.0% | 128.4% | 132.2% | 92.8% | 22.5% | 36.4% | -16.5% | 8.3% | 6.1% | -22.1% | | |
| Bed Tax - Hotel/Motel | \$8,885 | \$8,551 | \$7,657 | \$9,294 | \$11,851 | \$11,004 | \$10,787 | \$10,925 | \$14,117 | \$17,874 | \$14,524 | \$12,447 | \$137,916 | 64.0% |
| <i>% change from PY actual</i> | 71.1% | 79.1% | 51.2% | 58.1% | 73.0% | 82.0% | 100.1% | 81.8% | 90.6% | 56.5% | 40.1% | 28.3% | | |
| Other | \$0 | \$0 | \$0 | \$17 | (\$17) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| State Total | \$259,854 | \$245,636 | \$245,010 | \$254,901 | \$258,428 | \$267,832 | \$312,399 | \$252,170 | \$260,117 | \$314,122 | \$291,266 | \$277,924 | \$3,239,661 | 17.9% |
| Cities Share (25%) | \$64,964 | \$61,409 | \$61,253 | \$63,725 | \$64,607 | \$66,958 | \$78,100 | \$63,042 | \$65,029 | \$78,531 | \$72,816 | \$69,481 | \$809,915 | 17.9% |
| Phoenix Population Percentage | 29.03% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 28.07% | 27.87% | | |
| Phoenix TOTAL | \$18,856 | \$17,238 | \$17,194 | \$17,888 | \$18,136 | \$18,796 | \$21,923 | \$17,697 | \$18,254 | \$22,044 | \$20,440 | \$19,365 | \$227,832 | 14.2% |

| | | |
|--------------------------|------------------|--------------|
| Year End GASB Adjustment | 2,069 | 10.6% |
| Total | \$229,901 | 14.2% |

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
12+0

| Category | Prior Year | Current Year | | | CY Actual/PY Actual | | CY Actual/CY Estimate | |
|---|------------------|------------------|------------------|------------------|---------------------|-------------|-----------------------|-------------|
| | Actual | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Transportation & Towing | \$62 | \$133 | \$49 | \$40 | (\$22) | -35.6% | (\$9) | -19.2% |
| Mining-Oil & Gas Production | 184 | 219 | 205 | 199 | 15 | 8.2% | (6) | -3.1% |
| Utilities | 7,820 | 8,113 | 8,126 | 9,069 | 1,249 | 16.0% | 943 | 11.6% |
| Communications | 1,085 | 1,218 | 1,025 | 740 | (345) | -31.8% | (285) | -27.8% |
| Private Car & Pipelines | 39 | 44 | 77 | 38 | (1) | -1.5% | (39) | -50.3% |
| Publishing | 24 | 23 | 28 | 26 | 2 | 8.3% | (2) | -8.8% |
| Printing | 163 | 154 | 161 | 178 | 15 | 9.2% | 17 | 10.5% |
| Restaurants & Bars | 32,481 | 24,129 | 31,983 | 36,161 | 3,680 | 11.3% | 4,178 | 13.1% |
| Amusements | 2,279 | 1,445 | 2,388 | 3,569 | 1,290 | 56.6% | 1,181 | 49.4% |
| Rentals-Personal Property | 8,541 | 7,791 | 8,945 | 10,267 | 1,725 | 20.2% | 1,322 | 14.8% |
| Contracting | 15,795 | 18,141 | 15,919 | 19,943 | 4,148 | 26.3% | 4,024 | 25.3% |
| Retail | 176,476 | 167,000 | 194,535 | 182,123 | 5,647 | 3.2% | (12,412) | -6.4% |
| Severance - Mining | 4,011 | 1,552 | 4,671 | 3,125 | (887) | -22.1% | (1,546) | -33.1% |
| Bed Tax - Hotel/Motel | 9,702 | 6,100 | 8,742 | 12,447 | 2,746 | 28.3% | 3,706 | 42.4% |
| Other | 0 | 0 | 0 | 0 | 0 | NA | 0 | NA |
| DISTRIBUTION BASE TOTAL | \$258,661 | \$236,061 | \$276,855 | \$277,924 | \$19,263 | 7.4% | \$1,070 | 0.4% |
| Distribution to Cities (25% of distribution base) | \$64,665 | \$59,015 | \$69,214 | \$69,481 | \$4,816 | 7.4% | 267 | 0.4% |
| Phoenix Share of Distribution (actual is 27.87%) | \$18,769 | \$17,130 | \$19,429 | \$19,365 | \$596 | 3.2% | (64) | -0.3% |

City of Phoenix
Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report¹
Tax Revenue from July 2021 through July 2022 (June 2021-June 2022 Activity)
(In Thousands)

| Recreational (Non-Medical) MJ Retail Sales Taxes | Current Fiscal Year | | | | | | | | | | | | | Prior Fiscal Year ¹ | |
|--|---------------------|------------|------------|------------|------------|--------------|------------|------------|------------|------------|------------|--------------|--------------------------|--------------------------------|---------------------|
| | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Fiscal YTD FY 2021-22 | Fiscal YTD FY 2020-21 | Total FY 2020-21 |
| City Sales Tax Collection from Recreational MJ Retail Sales | 296 | 359 | 324 | 336 | 365 | 348 | 383 | 387 | 413 | 409 | 434 | 400 | 4,454 | 1,174 | 1,174 |
| State-Shared Sales Tax Collection from MJ Retail Sales | 76 | 76 | 71 | 75 | 84 | 88 | 93 | 94 | 94 | 94 | 109 | 97 | 1,052 | 283 | 283 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ² | NA | NA | NA | NA | NA | 4,762 | NA | NA | NA | NA | NA | 5,726 | 10,488 | 2,811 | 2,811 |
| 16% Excise Tax on MJ Retail Sales for AHUR ^{2 3} | NA | NA | NA | NA | NA | 1,369 | NA | NA | NA | NA | NA | NA | 1,369 | 850 | 850 |
| Total COP Recreational (Non-Medical) MJ Retail Sales Taxes | 372 | 435 | 395 | 411 | 449 | 6,566 | 476 | 481 | 507 | 503 | 543 | 6,224 | 17,363 | 5,118 | 5,118 |

| Recreational MJ Sales Taxes Earmarked for Public Safety Pension ⁴ | Current Fiscal Year | | | | | | | | | | | | | Prior Fiscal Year ¹ | |
|--|---------------------|------------|------------|------------|------------|--------------|------------|------------|------------|------------|------------|--------------|--------------------------|--------------------------------|---------------------|
| | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Fiscal YTD FY 2021-22 | Fiscal YTD FY 2020-21 | Total FY 2020-21 |
| GF City Retail Sales Tax from Recreational MJ Retail Sales (1.2% of 2.3% tax rate) | 154 | 187 | 169 | 175 | 190 | 182 | 200 | 202 | 215 | 213 | 226 | 209 | 2,324 | 612 | 612 |
| 16% Excise Tax on MJ Retail Sales for Police and Fire Personnel Costs ² | NA | NA | NA | NA | NA | 4,762 | NA | NA | NA | NA | NA | 5,726 | 10,488 | 2,811 | 2,811 |
| Total Recreational MJ Sales Taxes Earmarked for Public Safety Pension | 154 | 187 | 169 | 175 | 190 | 4,944 | 200 | 202 | 215 | 213 | 226 | 5,935 | 12,812 | 3,423 | 3,423 |

Notes:

¹ In the November 3, 2020 General Election, voters approved the Smart and Safe Arizona Act (Proposition 207), which has become effective to govern the possession, sale, and taxation of Recreational marijuana in Arizona. In January 2021, the City started collecting sales tax from Recreational marijuana sales. However, the business activity in January was not reported until February 2021.

² The additional 16% excise tax is deposited into the Smart and Safe Arizona Fund (SSAF). SSAF monies are first used to pay administrative costs of certain state agencies. The remainder of these monies will then be distributed on or before June 30 and December 31 of each year as follows:

- 33.0% to community colleges
- 31.4% to local law enforcement and fire departments for personnel costs
- 25.4% to the Arizona Highway User Revenue fund (AHUR)
- 10.0% to the Justice Reinvestment fund
- 0.2% to the Attorney General, or to grant to localities for enforcement

³ The City received the AHUR portion of the MJ Excise Tax for FY 2020-21 in September 2021.

⁴ On June 16, 2021, the City Council adopted the pension funding policy that designated the General Fund (GF) portion of the City Sales tax from Recreational (non-medical) MJ retail sales and the state-shared 16% excise tax on the MJ sales for Police and Fire personnel costs to paying down public safety pension liability.

City of Phoenix
Recreational (Non-Medical) Marijuana (MJ) Retail Sales Tax Report
Tax Revenue from July 2021 through July 2022 (June 2021-June 2022 Activity)
(In Thousands)

