



City of Phoenix

To: Mayor and City Council

Date: August 26, 2021

From: Ed Zuercher
City Manager

Subject: GENERAL FUND REVENUE REPORT – 12 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$1.38 billion at twelve months were \$120.2 million or 9.5% higher than the 2019-20 collections of \$1.26 billion. The increase includes an audit adjustment in the first two months of 2020-21 that artificially increased city sales tax collections. Excluding this audit adjustment, the 12-month revenue collections were \$115.3 million or 9.2% higher than the prior year. This is attributable to higher revenue collections in primary property tax, city sales tax, state-shared sales and income taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories. Additionally, state-shared vehicle license tax (VLT) growth of 13.2% at twelve months includes collections from the last fiscal year due to a setback caused by a newly implemented system. This caused the current year VLT collections to be artificially increased in August and September of 2020-21.

The City GF revenue collections at twelve months also includes the Council approved transfer of \$109.1 million from the Coronavirus Relief Fund (CRF) to offset public safety salaries from July through December as permitted by the Federal guidelines and to fund other Council approved COVID-19 related costs. This is a one-time revenue source to the General Fund and should not be considered an ongoing resource.

The revised 2020-21 GF revenue estimate is \$1.432 billion and year-end actuals are \$1.488 billion, representing 13.8% growth over 2019-20 actuals and a revenue variance of 3.9%. The revised 2020-21 GF revenue estimate excluding the CRF is \$1.323 billion, representing 5.1% growth over 2019-20 actuals of \$1.258 billion. The annual growth rate excluding the CRF of 9.5% surpasses the revised estimate. The variance is primarily caused by substantial city and state sales tax growth over the past three months, ranging from 12.7% to 48.7%. Given the last three months of 2019-20 were affected severely by COVID-19, significant percentage growth was expected in 2020-21. Even with that expectation, the last quarter's collections of 2020-21 were still well above forecast. This unprecedented growth is also driven by federal stimulus packages provided by CARES and ARPA funding, which is temporarily helping to support the economy. However, data was not available to clearly identify the impact to City revenues from federal financial assistance. Other factors contributing to increased sales tax collections, which also contributed to the challenge of predicting revenue growth in this economic climate, include the faster than expected vaccine distribution, earlier than anticipated lifted restrictions on indoor and outdoor activities, a shift in consumer spending from services (mostly nontaxable) to taxable durable goods, and the higher than expected Consumer Price Index.

It is important to note, the overall GF 2020-21 actual to estimate revenue variance of 3.9% is in-line or less than the variances of our peers. For example, the 2020-21 GF revenue variance of five surrounding cities ranges from 5.9% (Scottsdale) to 11.7% (Glendale). And, as reported by

the JLBC the State GF variance was 3.6%, further demonstrating the challenges with forecasting revenues in the current economic climate.

Staff will continue to diligently analyze revenue data and seek the input of our trusted economic sources to develop revised estimates for the current fiscal year and FY 2022-23.

General Fund Sales Tax (June - May Business Activity)

For the 2020-21 fiscal year, the combined GF revenue from city and state-shared sales tax was \$738.2 million, reflecting a growth of 13.3% compared to the 2019-20 fiscal year. Excluding the audit adjustment, the combined growth rate is 12.5%.

City Sales Tax- City sales tax collections for the 2020-21 fiscal year were \$536.9 million, which represents 11.9% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 10.2%.

The year-end growth rates in key categories of city sales tax include:

- retail: 18.8%
- contracting: 9.7%
- restaurants & bars: -2.6%
- hotel/motel: -29.8%
- telecommunications: -17.1%
- commercial property rentals: 15.6% (3.2% without audit adjustment)

State-Shared Sales Tax- State sales tax collections for the 2020-21 fiscal year were \$201.3 million, representing 17.1% growth over 2019-20.

The year-end growth percentages in key categories of state sales tax were:

- retail: 21.5%
- contracting: 13.7%
- restaurants & bars: 5.4%
- hotel/motel: -3.2%
- communications: -21.7%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

| Revenue Source | Actuals 2015-16 | Actuals 2016-17 | Actuals 2017-18 | Actuals 2018-19 | Actuals 2019-20 | 19-20 Act to 18-19 Act % Change ¹ | 12 Month Actuals 2019-20 | 12 Month Actuals 2020-21 ¹ | % Change from PY ² | Revised Estimate 2020-21 | 20-21 Rev Est to 19-20 Act. % Change | Proposed Budget 2021-22 | 21/22 PB to 20/21 Rev Est % Change |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--|--------------------------------|---|----------------------------------|--------------------------------|--|-------------------------------|--|
| Local Taxes | | | | | | | | | | | | | |
| Primary Property Tax | \$ 141,309 | \$ 146,121 | \$ 154,560 | \$ 162,130 | \$ 170,210 | 5.0% | \$ 170,210 | \$ 182,043 | 7.0% | \$ 179,950 | 5.7% | \$ 191,294 | 6.3% |
| Sales Taxes ² | 416,522 | 421,239 | 432,358 | 468,015 | 479,705 | 2.5% | 479,705 | 536,889 | 11.9% | 505,957 | 5.5% | 528,111 | 4.4% |
| Privilege License Fees | 2,476 | 1,485 | 2,893 | 2,957 | 2,436 | -17.6% | 2,436 | 2,915 | 19.7% | 2,800 | 14.9% | 2,800 | 0.0% |
| Other General Fund Excise Taxes | 17,832 | 17,984 | 18,138 | 18,535 | 18,837 | 1.6% | 18,837 | 19,148 | 1.7% | 19,106 | 1.4% | 19,286 | 0.9% |
| Subtotal | \$ 578,139 | \$ 586,829 | \$ 607,949 | \$ 651,637 | \$ 671,188 | 3.0% | \$ 671,188 | \$ 740,995 | 10.4% | \$ 707,813 | 5.5% | \$ 741,491 | 4.8% |
| Non Taxes | | | | | | | | | | | | | |
| Licenses & Permits | 2,754 | 2,879 | 2,872 | 2,969 | 2,812 | -5.3% | 2,812 | 2,694 | -4.2% | 2,502 | -11.0% | 2,771 | 10.8% |
| Cable Communications | 10,028 | 10,391 | 10,884 | 10,876 | 10,369 | -4.7% | 10,369 | 9,424 | -9.1% | 9,600 | -7.4% | 9,600 | 0.0% |
| Fines & Forfeitures | 13,460 | 12,039 | 12,711 | 12,456 | 10,734 | -13.8% | 10,734 | 9,211 | -14.2% | 8,918 | -16.9% | 8,956 | 0.4% |
| Court Default Fee | 1,047 | 1,164 | 1,273 | 1,320 | 1,310 | -0.8% | 1,310 | 1,288 | -1.7% | 1,216 | -7.2% | 1,451 | 19.3% |
| Parks & Libraries | 8,308 | 8,272 | 18,221 | 8,629 | 5,824 | -32.5% | 5,824 | 3,790 | -34.9% | 3,665 | -37.1% | 4,576 | 24.9% |
| Planning | 1,647 | 1,690 | 1,752 | 1,783 | 1,589 | -10.9% | 1,589 | 1,723 | 8.4% | 1,387 | -12.7% | 1,497 | 7.9% |
| Police | 13,729 | 13,720 | 14,347 | 15,332 | 14,848 | -3.2% | 14,848 | 12,637 | -14.9% | 12,975 | -12.6% | 13,108 | 1.0% |
| Street Transportation | 4,369 | 5,194 | 5,863 | 6,497 | 6,155 | -5.3% | 6,155 | 5,881 | -4.5% | 6,145 | -0.2% | 6,481 | 5.5% |
| Emergency Transportation | 37,005 | 34,518 | 35,884 | 36,910 | 36,706 | -0.6% | 36,706 | 34,092 | -7.1% | 30,371 | -17.3% | 33,500 | 10.3% |
| Hazardous Materials Inspection Fee | 1,358 | 1,388 | 1,364 | 1,369 | 1,408 | 2.8% | 1,408 | 1,464 | 4.0% | 1,400 | -0.6% | 1,500 | 7.1% |
| Other Service Charges | 17,245 | 16,752 | 20,302 | 23,486 | 22,519 | -4.1% | 22,519 | 15,026 | -33.3% | 13,589 | -39.7% | 15,306 | 12.6% |
| All Others | 14,052 | 14,168 | 16,456 | 15,309 | 16,254 | 6.2% | 16,254 | 19,464 | 19.7% | 17,989 | 10.7% | 19,177 | 6.6% |
| Subtotal | \$ 125,002 | \$ 122,175 | \$ 141,929 | \$ 136,936 | \$ 130,528 | -4.7% | \$ 130,528 | \$ 116,694 | -10.6% | \$ 109,757 | -15.9% | \$ 117,923 | 7.4% |
| State Shared Revenues | | | | | | | | | | | | | |
| Sales Tax | 137,544 | 143,976 | 155,998 | 165,066 | 171,927 | 4.2% | 171,927 | 201,292 | 17.1% | 189,898 | 10.5% | 197,945 | 4.2% |
| Income Tax | 174,234 | 191,225 | 200,036 | 196,918 | 214,697 | 9.0% | 214,697 | 240,237 | 11.9% | 240,237 | 11.9% | 219,316 | -8.7% |
| Vehicle License Tax ³ | 59,801 | 61,586 | 66,784 | 70,210 | 70,484 | 0.4% | 70,484 | 79,768 | 13.2% | 75,200 | 6.7% | 79,100 | 5.2% |
| Subtotal | \$ 371,579 | \$ 396,787 | \$ 422,818 | \$ 432,194 | \$ 457,108 | 5.8% | \$ 457,108 | \$ 521,297 | 14.0% | \$ 505,335 | 10.6% | \$ 496,361 | -1.8% |
| Subtotal All GF Funds | \$ 1,074,720 | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,258,824 | 3.1% | \$ 1,258,824 | \$ 1,378,986 | 9.5% | \$ 1,322,905 | 5.1% | \$ 1,355,775 | 2.5% |
| Coronavirus Relief Fund | \$ - | \$ - | \$ - | \$ - | \$ 48,533 | NA | \$ 48,533 | \$ 109,126 | 100%+ | \$ 109,225 | 100%+ | \$ - | -100% |
| TOTAL | \$ 1,074,720 | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,307,357 | 7.1% | \$ 1,307,357 | \$ 1,488,112 | 13.8% | \$ 1,432,130 | 9.5% | \$ 1,355,775 | -5.3% |

1. Excluding the Coronavirus Relief Funds of \$48,533,000 in FY 2019-20 and \$109,126,000 in FY 2020-21, the total General Fund growth rates were 3.1% in FY 2019-20 and 9.5% at 12 months of FY 2020-21.

2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates were 10.2% and 9.2% (excluding Coronavirus Relief Fund), respectively.

3. The ADOT's newly implemented system did not recognize some revenue transactions from May through July in FY 2019-20, leading to a temporary increase in the VLT distribution amounts in August and September in FY 2020-21.

Change from Prior Year

| | |
|--------------------------------|--------------|
| 19-20 12 Month Actual Revenue: | \$ 1,307,357 |
| 20-21 12 Month Actual Revenue: | \$ 1,488,112 |
| Dollars Over/Under Prior Year: | \$ 180,755 |
| Percent Over/Under Prior Year: | 13.8% |

% Change from Prior Year and Estimate

| | |
|---|-------|
| 20-21 % Change from Prior Year Actual: | 13.8% |
| 20-21 Estimate % Change from Prior Year Actual: | 9.5% |

CITY PLT BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|-------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$39,917 | \$40,223 | \$42,845 | 7.3% | \$42,845 | 7.3% | \$43,764 | 2.1% |
| August ¹ | 40,554 | 40,152 | 47,748 | 17.7% | 47,748 | 17.7% | 43,743 | -8.4% |
| September | 41,442 | 39,910 | 44,049 | 6.3% | 44,049 | 6.3% | 44,442 | 0.9% |
| October | 41,690 | 41,157 | 44,815 | 7.5% | 44,815 | 7.5% | 45,148 | 0.7% |
| November | 41,689 | 39,507 | 42,487 | 1.9% | 42,487 | 1.9% | 44,532 | 4.8% |
| December | 40,695 | 38,708 | 42,968 | 5.6% | 42,968 | 5.6% | 43,360 | 0.9% |
| January | 45,262 | 43,942 | 48,421 | 7.0% | 48,421 | 7.0% | 49,348 | 1.9% |
| February | 40,451 | 38,011 | 41,224 | 1.9% | 41,224 | 1.9% | 42,908 | 4.1% |
| March | 38,347 | 38,415 | 39,573 | 3.2% | 37,678 | -1.7% | 42,208 | 12.0% |
| April | 39,329 | 43,751 | 47,741 | 21.4% | 35,705 | -9.2% | 42,253 | 18.3% |
| May | 33,265 | 40,537 | 47,976 | 44.2% | 36,915 | 11.0% | 41,744 | 13.1% |
| June | 39,733 | 40,945 | 46,641 | 12.7% | 40,060 | 0.8% | 44,842 | 11.9% |
| Subtotal: | \$482,375 | \$485,258 | \$536,488 | 11.2% | \$504,916 | 4.7% | \$528,292 | 4.6% |
| Year End Adjustments | (2,670) | 1,041 | 401 | 100%+ | 1,041 | 100%+ | (181) | -100%+ |
| TOTAL: | \$479,705 | \$486,299 | \$536,889 | 11.9% | \$505,957 | 5.5% | \$528,111 | 4.4% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 10.2%.

Actual vs. Estimate

| | |
|-----------------------------|-----------|
| YTD Actual Revenue: | \$536,889 |
| YTD Revised Estimate: | 505,957 |
| Dollars Over/Under Rev Est: | \$30,933 |
| Percent Over/Under Rev Est: | 6.1% |

Actual vs. PY

| | |
|------------------------|-----------|
| YTD Actual Revenue: | \$536,889 |
| YTD Prior Year Actual: | 479,705 |
| Dollars Over/Under PY: | 57,185 |
| Percent Over/Under PY: | 11.9% |

GENERAL FUND PLT CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 71 | 107 | 87 | 111 | 158 | 153 | 133 | 156 | 210 | 294 | 278 | 389 | 2,148 | 1,359 | -67.5% |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | -67.3% | -67.5% | -58.5% | -50.5% | 36.8% | 305.4% | 368.1% | -48.6% | | |
| Commercial Property Rental ¹ | 4,173 | 7,490 | 3,107 | 3,781 | 3,570 | 3,607 | 3,883 | 3,442 | 3,505 | 3,890 | 3,698 | 3,652 | 47,797 | 45,622 | 9.5% |
| (% change from prior year) | 15.6% | 127.0% | -7.8% | -4.5% | 3.6% | 0.4% | -0.8% | 1.9% | 11.4% | 0.4% | 26.1% | 16.5% | 14.7% | | |
| Construction Contracting | 2,564 | 2,279 | 2,252 | 2,192 | 2,528 | 2,773 | 2,505 | 2,044 | 2,236 | 2,783 | 2,471 | 2,592 | 29,220 | 27,813 | 4.4% |
| (% change from prior year) | 8.5% | 1.1% | 3.6% | -0.5% | 1.8% | 17.0% | 8.1% | -10.5% | 20.1% | 30.3% | 19.0% | 22.0% | 9.7% | | |
| Hotel/Motel Lodging | 385 | 344 | 403 | 421 | 527 | 535 | 437 | 512 | 751 | 682 | 957 | 900 | 6,853 | 6,734 | -31.1% |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | -47.7% | -49.0% | -62.5% | -46.7% | -8.7% | 310.7% | 220.5% | -29.8% | | |
| Job Printing | 52 | 60 | 51 | 63 | 50 | 52 | 52 | 38 | 38 | 52 | 35 | 54 | 597 | 624 | 5.3% |
| (% change from prior year) | -12.9% | -6.0% | -1209.9% | 1.5% | -20.8% | -22.8% | -0.9% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | |
| Mining | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 16.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | 16.0% | | |
| Other Utilities | 5,764 | 9,045 | 8,849 | 7,995 | 6,991 | 5,022 | 4,637 | 5,022 | 4,433 | 3,036 | 6,262 | 5,745 | 72,801 | 69,996 | 4.0% |
| (% change from prior year) | 6.0% | 4.8% | 6.8% | -1.9% | 16.7% | 10.1% | 19.4% | 5.6% | 0.9% | -27.3% | 84.7% | -31.4% | 8.2% | | |
| Penalty & Interest | 225 | 234 | 284 | 216 | 235 | 230 | 180 | 252 | 249 | 475 | 243 | 265 | 3,088 | 2,721 | -1.9% |
| (% change from prior year) | -22.0% | -13.1% | 57.3% | 2.0% | -11.9% | -19.7% | -28.5% | -1.3% | 37.5% | 187.3% | 12.0% | 32.8% | 11.4% | | |
| Publishing | 2 | 2 | 1 | 2 | 2 | 1 | 4 | 1 | 1 | 2 | 3 | 2 | 24 | 24 | -22.5% |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | |
| Rentals of Personal Property | 1,458 | 1,506 | 1,454 | 1,535 | 1,642 | 1,666 | 2,013 | 1,513 | 1,505 | 2,751 | 1,935 | 1,767 | 20,745 | 19,107 | -8.0% |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.6% | -15.2% | 10.4% | -18.3% | -20.4% | 43.6% | 53.6% | 36.5% | -0.1% | | |
| Residential Property Rental | 2,544 | 2,371 | 2,400 | 2,650 | 2,321 | 2,628 | 2,786 | 2,461 | 2,564 | 2,812 | 2,563 | 2,854 | 30,953 | 29,933 | 6.1% |
| (% change from prior year) | 10.5% | 9.3% | 3.6% | 14.7% | 3.9% | 15.0% | 5.4% | 3.9% | 1.8% | 18.0% | 12.0% | 19.2% | 9.7% | | |
| Restaurant and Bars | 1,740 | 1,601 | 1,752 | 1,882 | 1,943 | 1,934 | 1,961 | 1,997 | 2,153 | 2,666 | 2,485 | 2,645 | 24,759 | 23,135 | -9.0% |
| (% change from prior year) | -22.1% | -20.8% | -18.8% | -16.4% | -18.4% | -20.2% | -20.4% | -19.3% | -2.9% | 49.7% | 85.2% | 57.8% | -2.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -78.1% | -100.0% | -100.0% | -89.2% | | |
| Retail Sales | 20,742 | 19,757 | 20,710 | 20,719 | 19,388 | 21,165 | 25,909 | 20,526 | 20,226 | 24,730 | 24,149 | 23,241 | 261,262 | 241,218 | 9.7% |
| (% change from prior year) | 17.4% | 20.8% | 19.6% | 25.6% | 4.2% | 12.8% | 11.9% | 11.9% | 15.0% | 32.2% | 44.7% | 15.1% | 18.8% | | |
| Telecommunication and Cable TV | 974 | 920 | 844 | 756 | 905 | 748 | 775 | 711 | 724 | 775 | 749 | 728 | 9,608 | 10,634 | -8.2% |
| (% change from prior year) | 0.4% | -5.3% | -15.5% | -19.0% | -9.7% | -23.7% | -20.9% | -25.2% | -22.1% | -19.6% | -22.0% | -22.9% | -17.1% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 10 | 11 | 11 | 12 | 13 | 172 | 16 | 11 | 12 | 10 | 11 | 9 | 298 | 146 | 269.0% |
| (% change from prior year) | 5481.1% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3380.7% | 2002.0% | 86.2% | 110.9% | 66.3% | 193.4% | 1.5% | 651.4% | | |
| Use Tax | 2,142 | 2,021 | 1,844 | 2,480 | 2,214 | 2,280 | 3,132 | 2,538 | 966 | 2,783 | 2,137 | 1,798 | 26,335 | 25,850 | 9.9% |
| (% change from prior year) | 4.8% | 12.6% | -3.0% | 16.6% | 20.7% | 19.8% | 25.0% | 27.8% | -44.2% | 26.1% | 21.0% | 5.0% | 12.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | -1 | | |
| Total | 42,845 | 47,748 | 44,049 | 44,815 | 42,487 | 42,968 | 48,421 | 41,224 | 39,573 | 47,741 | 47,976 | 46,641 | 536,488 | 504,916 | 4.7% |
| (% change from prior year) | 7.3% | 17.7% | 6.3% | 7.5% | 1.9% | 5.6% | 7.0% | 1.9% | 3.2% | 21.4% | 44.2% | 17.4% | 11.2% | | |

| | | | |
|----------------|----------------|----------------|-------------|
| GASB | 3,541 | 3,541 | 100%+ |
| Year-End (A/R) | (3,140) | (2,500) | 0.0% |
| Total | 536,889 | 505,957 | 5.5% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for Commercial Rentals in July and August are -2.4% and 0.8%, separately. The adjusted growth rates for GF in July and August are 5.7% and 7.5%, respectively.

**GENERAL FUND PLT CATEGORY ANALYSIS
June 2021**

| Category | 2019-20 Actual | 2020-21 | | | Actual/Actual | | Actual/Estimate | |
|------------------------------|-------------------|-----------------|-----------------|-----------------|----------------|--------------|-----------------|--------------|
| | | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Contracting | 2,124 | 2,219 | 2,376 | 2,592 | 468 | 22.0% | 216 | 9.1% |
| Job Printing | 31 | 55 | 38 | 54 | 22 | 71.5% | 16 | 41.7% |
| Publishing | 2 | 1 | 2 | 2 | 0 | 5.7% | 0 | 6.5% |
| Transportation & Towing | 9 | 5 | 12 | 9 | 0 | 1.5% | (3) | -24.4% |
| Restaurants & Bars | 1,676 | 2,418 | 1,913 | 2,645 | 969 | 57.8% | 732 | 38.2% |
| Leases & Rentals (Property) | 1,294 | 1,818 | 1,425 | 1,767 | 472 | 36.5% | 341 | 23.9% |
| Commercial Rentals | 3,136 | 3,589 | 3,190 | 3,653 | 517 | 16.5% | 463 | 14.5% |
| Hotel/Motel | 281 | 876 | 447 | 900 | 619 | 220.5% | 452 | 101.2% |
| Residential Property Rentals | 2,395 | 2,340 | 2,420 | 2,854 | 459 | 19.2% | 434 | 17.9% |
| Retail | 20,192 | 18,857 | 20,469 | 23,241 | 3,048 | 15.1% | 2,772 | 13.5% |
| Food | 1 | 0 | (0) | 0 | (1) | -100.0% | 0 | NA |
| Amusements | 83 | 520 | 107 | 389 | 306 | 368.1% | 282 | 264.0% |
| Telecommunications | 945 | 900 | 907 | 728 | (217) | -22.9% | (179) | -19.7% |
| Other Utilities | 5,652 | 5,236 | 5,567 | 5,745 | 93 | 1.6% | 178 | 3.2% |
| Use | 1,712 | 1,860 | 1,982 | 1,798 | 86 | 5.0% | (184) | -9.3% |
| Penalty & Interest | 200 | 251 | 241 | 265 | 66 | 32.8% | 24 | 10.0% |
| Subtotal | \$39,733 | \$40,945 | \$41,098 | \$46,641 | \$6,908 | 17.4% | \$5,543 | 13.5% |
| Balance to Cash | 0 | 0 | 1 | 0 | 0 | NA | (1) | NA |
| TOTAL | \$39,733 | \$40,945 | \$41,099 | \$46,641 | \$6,908 | 17.4% | \$5,542 | 13.5% |

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2020-21 ACTUALS COMPARED TO 2019-20
(12+0)**

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Revised Est |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|-------------|
| Advertising | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Contracting | 8.5% | 4.9% | 4.5% | 3.3% | 2.9% | 5.3% | 5.7% | 3.7% | 5.2% | 7.6% | 8.6% | 9.7% | 4.4% |
| Job Printing | -12.9% | -9.4% | 37.4% | 25.2% | 13.3% | 5.4% | 4.5% | -0.3% | -4.0% | -3.8% | -3.3% | 0.7% | 5.3% |
| Publishing | 111.0% | -16.6% | -29.4% | -22.6% | -22.9% | -23.7% | -20.2% | -24.3% | -27.9% | -27.7% | -24.3% | -22.4% | -22.5% |
| Transportation & Towing | 5474.9% | 2468.2% | 2121.8% | 1966.8% | 1576.5% | 2647.0% | 2594.5% | 1623.3% | 1208.6% | 942.4% | 850.0% | 651.4% | 269.0% |
| Restaurants & Bars | -22.1% | -21.5% | -20.6% | -19.5% | -19.3% | -19.4% | -19.6% | -19.5% | -17.8% | -12.4% | -6.9% | -2.6% | -9.0% |
| Leases & Rentals (Property) | -20.9% | -15.4% | -14.2% | -13.6% | -13.4% | -13.7% | -10.2% | -11.2% | -12.3% | -6.4% | -2.5% | -0.1% | -8.0% |
| Commercial Rentals ¹ | 15.6% | 68.8% | 43.7% | 33.0% | 27.2% | 22.6% | 18.9% | 16.9% | 16.4% | 14.6% | 15.5% | 15.6% | 9.5% |
| Hotel/Motel | -49.9% | -47.5% | -44.1% | -44.7% | -46.0% | -46.4% | -46.8% | -49.8% | -49.3% | -46.0% | -37.3% | -29.8% | -31.1% |
| Residential Property Rentals | 10.5% | 9.9% | 7.8% | 9.5% | 8.4% | 9.5% | 8.9% | 8.2% | 7.5% | 8.5% | 8.8% | 9.7% | 6.1% |
| Retail | 17.4% | 19.1% | 19.3% | 20.8% | 17.2% | 16.4% | 15.6% | 15.1% | 15.1% | 16.9% | 19.2% | 18.8% | 9.7% |
| Food | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Amusements | -78.9% | -76.8% | -78.4% | -77.7% | -75.0% | -73.6% | -72.8% | -71.2% | -68.9% | -63.2% | -57.1% | -48.6% | -67.5% |
| Telecommunications | 0.4% | -2.4% | -6.9% | -9.8% | -9.8% | -12.1% | -13.4% | -14.8% | -15.6% | -16.0% | -16.5% | -17.1% | -8.2% |
| Other Utility | 6.0% | 5.2% | 5.8% | 3.7% | 5.9% | 6.3% | 7.5% | 7.3% | 6.8% | 4.3% | 8.8% | 8.2% | 4.0% |
| Use | 4.8% | 8.4% | 4.6% | 7.9% | 10.3% | 11.9% | 14.2% | 15.9% | 10.0% | 11.8% | 12.5% | 12.0% | 9.9% |
| Penalty & Interest | -22.0% | -17.7% | 0.6% | 0.9% | -1.9% | -5.3% | -8.6% | -7.7% | -3.9% | 9.5% | 9.7% | 11.3% | -1.9% |
| Subtotal | 7.3% | 12.6% | 10.4% | 9.7% | 8.1% | 7.7% | 7.6% | 6.9% | 6.5% | 7.9% | 10.7% | 11.2% | 4.7% |
| Balance to Cash | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| SUBTOTAL | 7.3% | 12.6% | 10.4% | 9.7% | 8.1% | 7.7% | 7.6% | 6.9% | 6.5% | 7.9% | 10.7% | 11.2% | 4.7% |
| Year End Adj. | | | | | | | | | | | | | N/A |
| TOTAL | 7.3% | 12.6% | 10.4% | 9.7% | 8.1% | 7.7% | 7.6% | 6.9% | 6.5% | 7.9% | 10.7% | 11.9% | 5.5% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are 3.2% and 10.2%, respectively.

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$4,784 | \$4,265 | \$3,920 | -18.1% | \$3,920 | -18.1% | \$4,395 | 12.1% |
| August | 4,263 | 3,797 | 3,521 | -17.4% | 3,521 | -17.4% | 3,870 | 9.9% |
| September | 4,345 | 3,951 | 3,747 | -13.8% | 3,747 | -13.8% | 4,093 | 9.2% |
| October | 4,689 | 4,376 | 3,933 | -16.1% | 3,933 | -16.1% | 4,361 | 10.9% |
| November | 5,436 | 5,241 | 4,468 | -17.8% | 4,468 | -17.8% | 5,068 | 13.4% |
| December | 5,356 | 4,780 | 4,801 | -10.4% | 4,801 | -10.4% | 4,825 | 0.5% |
| January | 5,049 | 4,822 | 4,111 | -18.6% | 4,111 | -18.6% | 4,965 | 20.8% |
| February | 5,849 | 5,843 | 3,904 | -33.3% | 3,904 | -33.3% | 5,218 | 33.7% |
| March | 5,522 | 5,430 | 4,521 | -18.1% | 4,690 | -15.1% | 5,282 | 12.6% |
| April | 4,224 | 6,771 | 6,563 | 55.4% | 5,015 | 18.7% | 5,633 | 12.3% |
| May | 2,953 | 5,627 | 5,290 | 79.2% | 4,193 | 42.0% | 4,748 | 13.2% |
| June | 3,299 | 4,989 | 5,421 | 64.3% | 3,987 | 20.9% | 4,479 | 12.3% |
| Subtotal: | \$55,769 | \$59,892 | \$54,201 | -2.8% | \$50,290 | -9.8% | \$56,937 | 13.2% |
| Year End Adjustment | (503) | 158 | 130 | 100%+ | 130 | 100%+ | 259 | 99% |
| TOTAL: | \$55,266 | \$60,050 | \$54,331 | -1.7% | \$50,420 | -8.8% | \$57,196 | 13.4% |

Actual vs. Estimate

| | |
|-----------------------------|----------|
| YTD Actual Revenue: | \$54,331 |
| YTD Revised Estimate: | 50,420 |
| Dollars Over/Under Rev Est: | \$3,911 |
| Percent Over/Under Rev Est: | 7.8% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$54,331 |
| YTD Prior Year Actual: | 55,266 |
| Dollars Over/Under PY: | (936) |
| Percent Over/Under PY: | -1.7% |

PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg | |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|-----------------|----------------|--------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Advertising | 166 | 138 | 189 | 287 | 362 | 404 | 162 | 151 | 133 | 164 | 153 | 169 | 2,480 | 2,340 | 21.0% | |
| (% change from prior year) | -8.7% | -1.0% | -3.2% | 78.4% | 113.2% | 129.9% | -12.9% | 1.7% | -41.6% | 7.2% | 53.0% | 77.5% | 28.2% | | | |
| Construction Contracting | 1,831 | 1,628 | 1,609 | 1,565 | 1,805 | 1,981 | 1,789 | 1,460 | 1,597 | 1,988 | 1,765 | 1,852 | 20,871 | 19,866 | 4.4% | |
| (% change from prior year) | 8.5% | 1.1% | 3.6% | -0.5% | 1.8% | 17.0% | 8.1% | -10.5% | 20.1% | 30.3% | 19.0% | 22.0% | 9.7% | | | |
| Hotel/Motel Lodging | 634 | 560 | 652 | 681 | 866 | 873 | 709 | 830 | 1,217 | 2,460 | 1,562 | 1,464 | 12,509 | 10,992 | -32.0% | |
| (% change from prior year) | -50.3% | -45.2% | -38.3% | -47.6% | -50.3% | -48.7% | -49.6% | -63.2% | -47.9% | 100.2% | 307.8% | 218.7% | -22.6% | | | |
| Job Printing | 37 | 43 | 37 | 45 | 36 | 37 | 37 | 27 | 27 | 37 | 25 | 39 | 426 | 446 | 5.3% | |
| (% change from prior year) | -12.9% | -6.0% | -1209.9% | 1.5% | -20.8% | -22.8% | -0.9% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | | |
| Publishing | 2 | 1 | 1 | 2 | 1 | 1 | 3 | 1 | 1 | 1 | 2 | 1 | 17 | 17 | -22.5% | |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | | |
| Restaurant and Bars | 1,243 | 1,144 | 1,251 | 1,344 | 1,388 | 1,382 | 1,400 | 1,427 | 1,538 | 1,905 | 1,775 | 1,889 | 17,685 | 16,525 | -9.0% | |
| (% change from prior year) | -22.1% | -20.8% | -18.8% | -16.4% | -18.4% | -20.2% | -20.4% | -19.3% | -2.9% | 49.7% | 85.2% | 57.8% | -2.6% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 7 | 8 | 8 | 8 | 9 | 123 | 11 | 8 | 8 | 7 | 8 | 7 | 213 | 105 | 269.0% | |
| (% change from prior year) | 5481.1% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3380.7% | 2002.0% | 86.2% | 110.9% | 66.3% | 193.4% | 1.5% | 651.4% | | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 3,920 | 3,521 | 3,747 | 3,933 | 4,468 | 4,801 | 4,111 | 3,904 | 4,521 | 6,563 | 5,290 | 5,421 | 54,201 | 50,290 | -9.8% | |
| (% change from prior year) | -18.1% | -17.4% | -13.8% | -16.1% | -17.8% | -10.4% | -18.6% | -33.2% | -18.1% | 55.4% | 79.1% | 64.3% | -2.8% | | | |
| | | | | | | | | | | | | | GASB | 130 | 100%+ | |
| | | | | | | | | | | | | | Total | 54,331 | 50,420 | -8.8% |

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$1,772 | \$1,271 | \$644 | -63.7% | \$644 | -63.7% | \$1,072 | 66.4% |
| August | 1,247 | 1,156 | 611 | -51.0% | 611 | -51.0% | 862 | 41.1% |
| September | 1,207 | 1,167 | 694 | -42.5% | 694 | -42.5% | 876 | 26.2% |
| October | 1,352 | 1,354 | 788 | -41.7% | 788 | -41.7% | 990 | 25.6% |
| November | 1,877 | 1,897 | 1,065 | -43.3% | 1,065 | -43.3% | 1,392 | 30.7% |
| December | 1,765 | 1,665 | 1,074 | -39.1% | 1,074 | -39.1% | 1,279 | 19.1% |
| January | 1,569 | 1,344 | 833 | -46.9% | 833 | -46.9% | 1,110 | 33.2% |
| February | 2,079 | 2,256 | 974 | -53.2% | 974 | -53.2% | 2,196 | 125.5% |
| March | 2,297 | 2,105 | 1,256 | -45.3% | 1,305 | -43.2% | 1,697 | 30.0% |
| April | 1,549 | 2,925 | 2,375 | 53.3% | 1,505 | -2.9% | 1,973 | 31.1% |
| May | 402 | 1,940 | 2,029 | 405.0% | 889 | 121.3% | 1,170 | 31.6% |
| June | 431 | 1,431 | 1,846 | 328.6% | 693 | 60.9% | 905 | 30.6% |
| Subtotal: | \$17,547 | \$20,511 | \$14,189 | -19.1% | \$11,076 | -36.9% | \$15,522 | 40.1% |
| Year End Adjustment | (98) | 47 | (199) | -100%+ | (199) | -100%+ | 56 | 100%+ |
| TOTAL: | \$17,449 | \$20,558 | \$13,990 | -19.8% | \$10,877 | -37.7% | \$15,578 | 43.2% |

Actual vs. Estimate

| | |
|-----------------------------|----------|
| YTD Actual Revenue: | \$13,990 |
| YTD Revised Estimate: | 10,877 |
| Dollars Over/Under Rev Est: | \$3,113 |
| Percent Over/Under Rev Est: | 28.6% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$13,990 |
| YTD Prior Year Actual: | 17,449 |
| Dollars Over/Under PY: | (3,458) |
| Percent Over/Under PY: | -19.8% |

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2020-21 Estimate | % Chg from PY Actuals | |
|---------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|-----------------------------|--------------------------------------|---------------|
| Hotel/Motel Lodging | 317 | 280 | 326 | 341 | 433 | 437 | 354 | 415 | 609 | 1,230 | 781 | 732 | 6,254 | 5,496 | -32.0% | |
| (% change from prior year) | -50.3% | -45.2% | -38.3% | -47.6% | -50.3% | -48.7% | -49.6% | -63.2% | -47.9% | 100.2% | 307.8% | 218.7% | -22.6% | | | |
| Short-Term Motor Vehicle Rental | 327 | 331 | 368 | 448 | 632 | 637 | 479 | 558 | 647 | 1,145 | 1,248 | 1,114 | 7,935 | 5,580 | -41.0% | |
| (% change from prior year) | -71.2% | -55.0% | -45.7% | -36.2% | -37.1% | -30.3% | -44.7% | -41.4% | -42.6% | 22.5% | 493.6% | 454.3% | -16.1% | | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 644 | 611 | 694 | 788 | 1,065 | 1,074 | 833 | 974 | 1,256 | 2,375 | 2,029 | 1,846 | 14,189 | 11,076 | -36.9% | |
| (% change from prior year) | -63.7% | -51.0% | -42.5% | -41.7% | -43.3% | -39.1% | -46.9% | -53.2% | -45.3% | 53.3% | 405.0% | 328.7% | -19.1% | | | |
| | | | | | | | | | | | | | GASB | (199) | (199) | -100%+ |
| | | | | | | | | | | | | | Total | 13,990 | 10,877 | -37.7% |

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$51 | \$25 | \$33 | -35.2% | \$33 | -35.2% | \$82 | 100%+ |
| August | 43 | 22 | 34 | -22.4% | 34 | -22.4% | 81 | 100%+ |
| September | 43 | 43 | 33 | -23.5% | 33 | -23.5% | 60 | 81.7% |
| October | (69) | 44 | 43 | 100%+ | 43 | 100%+ | 7 | -83.8% |
| November | 50 | 50 | 28 | -44.2% | 28 | -44.2% | 36 | 29.2% |
| December | 46 | 46 | 55 | 21.3% | 55 | 21.3% | 41 | -25.9% |
| January | 67 | 67 | 54 | -19.3% | 54 | -19.3% | 51 | -5.0% |
| February | 222 | 222 | 201 | -9.5% | 201 | -9.5% | 168 | -16.4% |
| March | 90 | 50 | 46 | -48.9% | 52 | -42.2% | 55 | 5.8% |
| April | 81 | 102 | 96 | 18.4% | 74 | -8.7% | 78 | 5.4% |
| May | 26 | 54 | 103 | 100%+ | 39 | 48.4% | 41 | 5.1% |
| June | 42 | 45 | 56 | 33.6% | 39 | -7.1% | 43 | 10.8% |
| Subtotal: | \$691 | \$769 | \$781 | 13.1% | \$684 | -0.9% | \$743 | 8.6% |
| Year End Adjustment | (34) | 0 | 57 | 100%+ | 57 | 100%+ | 1 | -98.2% |
| TOTAL: | \$657 | \$769 | \$838 | 27.6% | \$741 | 12.9% | \$744 | 0.4% |

Actual vs. Estimate

| | |
|-----------------------------|-------|
| YTD Actual Revenue: | \$838 |
| YTD Revised Estimate: | 741 |
| Dollars Over/Under Rev Est: | \$97 |
| Percent Over/Under Rev Est: | 13.1% |

Actual vs. Prior Year

| | |
|------------------------|-------|
| YTD Actual Revenue: | \$838 |
| YTD Prior Year Actual: | 657 |
| Dollars Over/Under PY: | \$181 |
| Percent Over/Under PY: | 27.6% |

JET FUEL EXCISE TAXES EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2020-21 Estimate | % Chg from PY Actuals | |
|----------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|-----------------------------|--------------------------------------|--------------|
| Jet Fuel | 33 | 34 | 33 | 43 | 28 | 55 | 54 | 201 | 46 | 96 | 103 | 56 | 781 | 684 | -0.9% | |
| (% change from prior year) | -35.2% | -22.4% | -25.2% | -161.4% | -44.2% | 21.3% | -19.3% | -10.0% | -48.5% | 17.0% | 306.4% | 40.4% | 13.0% | | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 33 | 34 | 33 | 43 | 28 | 55 | 54 | 201 | 46 | 96 | 103 | 56 | 781 | 684 | -0.9% | |
| (% change from prior year) | -35.2% | -22.4% | -25.2% | -161.4% | -44.2% | 21.3% | -19.3% | -10.0% | -48.5% | 17.0% | 306.4% | 40.4% | 13.0% | | | |
| | | | | | | | | | | | | | GASB | 57 | 57 | 100%+ |
| | | | | | | | | | | | | | Total | 838 | 741 | 12.9% |

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$20,629 | \$20,066 | \$22,041 | 6.8% | \$22,041 | 6.8% | \$22,402 | 1.6% |
| August ¹ | 19,089 | 18,664 | 22,675 | 18.8% | 22,675 | 18.8% | 20,581 | -9.2% |
| September | 19,765 | 19,406 | 20,872 | 5.6% | 20,872 | 5.6% | 21,422 | 2.6% |
| October | 20,022 | 19,538 | 21,895 | 9.4% | 21,895 | 9.4% | 21,626 | -1.2% |
| November | 21,563 | 20,042 | 21,208 | -1.6% | 21,208 | -1.6% | 22,476 | 6.0% |
| December | 21,702 | 20,225 | 22,922 | 5.6% | 22,922 | 5.6% | 22,703 | -1.0% |
| January | 24,619 | 23,527 | 26,022 | 5.7% | 26,022 | 5.7% | 26,481 | 1.8% |
| February | 21,502 | 19,857 | 21,572 | 0.3% | 21,572 | 0.3% | 22,432 | 4.0% |
| March | 20,247 | 20,364 | 21,094 | 4.2% | 19,120 | -5.6% | 22,274 | 16.5% |
| April | 20,945 | 23,550 | 26,728 | 27.6% | 21,312 | 1.8% | 24,865 | 16.7% |
| May | 17,669 | 21,697 | 25,000 | 41.5% | 19,287 | 9.2% | 22,527 | 16.8% |
| June | 20,146 | 21,392 | 24,981 | 24.0% | 19,920 | -1.1% | 23,255 | 16.7% |
| Subtotal: | \$247,900 | \$248,327 | \$277,012 | 11.7% | \$258,847 | 4.4% | \$273,044 | 5.5% |
| Year End Adjustment | (307) | 903 | 2,336 | 100%+ | 2,336 | 100%+ | 1,351 | -42.2% |
| TOTAL: | \$247,593 | \$249,230 | \$279,348 | 12.8% | \$261,183 | 5.5% | \$274,395 | 5.1% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 10.7%.

Actual vs. Estimate

| | |
|-----------------------------|-----------|
| YTD Actual Revenue: | \$279,348 |
| YTD Revised Estimate: | 261,183 |
| Dollars Over/Under Rev Est: | \$18,165 |
| Percent Over/Under Rev Est: | 7.0% |

Actual vs. Prior Year

| | |
|------------------------|-----------|
| YTD Actual Revenue: | \$279,348 |
| YTD Prior Year Actual: | 247,593 |
| Dollars Over/Under PY: | 31,755 |
| Percent Over/Under PY: | 12.8% |

TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 36 | 54 | 44 | 56 | 79 | 77 | 67 | 78 | 105 | 148 | 140 | 196 | 1,080 | 683 | -67.5% |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | -67.3% | -67.5% | -58.5% | -50.5% | 36.7% | 305.2% | 368.1% | -48.6% | | |
| Commercial Property Rental ¹ | 1,941 | 3,464 | 1,446 | 1,759 | 1,656 | 1,675 | 1,806 | 1,601 | 1,632 | 1,809 | 1,720 | 1,699 | 22,210 | 21,173 | 9.5% |
| (% change from prior year) | 15.4% | 125.8% | -7.9% | -2.1% | 3.3% | 0.3% | -0.9% | 2.0% | 12.2% | 0.3% | 26.1% | 16.5% | 14.9% | | |
| Construction Contracting | 2,205 | 1,959 | 1,939 | 1,888 | 2,172 | 2,390 | 2,152 | 1,760 | 1,927 | 2,398 | 2,129 | 2,234 | 25,153 | 23,926 | 4.2% |
| (% change from prior year) | 8.3% | 0.8% | 3.6% | -0.6% | 1.4% | 17.0% | 7.7% | -10.6% | 20.0% | 29.4% | 19.2% | 22.3% | 9.5% | | |
| Hotel/Motel Lodging | 193 | 173 | 203 | 212 | 265 | 269 | 220 | 258 | 378 | 343 | 481 | 452 | 3,446 | 3,386 | -31.1% |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | -47.7% | -49.0% | -62.5% | -46.7% | -8.7% | 310.7% | 220.5% | -29.8% | | |
| Job Printing | 45 | 51 | 44 | 54 | 43 | 45 | 45 | 33 | 33 | 45 | 30 | 46 | 514 | 538 | 5.3% |
| (% change from prior year) | -12.9% | -6.0% | -1209.9% | 1.4% | -20.8% | -22.8% | -0.8% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | |
| Publishing | 2 | 1 | 1 | 2 | 2 | 1 | 4 | 1 | 1 | 2 | 3 | 2 | 21 | 21 | -22.5% |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | |
| Rentals of Personal Property | 733 | 757 | 731 | 772 | 825 | 838 | 1,012 | 761 | 757 | 1,383 | 973 | 888 | 10,430 | 9,607 | -8.0% |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.6% | -15.2% | 10.4% | -18.4% | -20.4% | 44.0% | 53.1% | 36.4% | -0.1% | | |
| Residential Property Rental | 1,277 | 1,192 | 1,207 | 1,332 | 1,167 | 1,321 | 1,401 | 1,237 | 1,289 | 1,414 | 1,289 | 1,435 | 15,561 | 15,045 | 6.1% |
| (% change from prior year) | 10.4% | 9.4% | 3.7% | 14.7% | 4.0% | 15.2% | 5.3% | 3.9% | 1.9% | 18.0% | 12.1% | 19.2% | 9.7% | | |
| Restaurant and Bars | 1,500 | 1,380 | 1,510 | 1,622 | 1,675 | 1,667 | 1,690 | 1,722 | 1,855 | 2,298 | 2,145 | 2,280 | 21,344 | 19,941 | -9.0% |
| (% change from prior year) | -22.0% | -20.7% | -18.8% | -16.4% | -18.7% | -20.2% | -20.4% | -19.3% | -2.9% | 49.6% | 86.4% | 57.8% | -2.6% | | |
| Retail Sales | 10,026 | 9,530 | 9,957 | 9,991 | 9,338 | 10,232 | 12,500 | 9,909 | 9,751 | 11,844 | 11,606 | 11,440 | 126,125 | 116,287 | 9.7% |
| (% change from prior year) | 18.3% | 21.1% | 19.8% | 26.1% | 3.6% | 13.0% | 12.3% | 11.5% | 15.1% | 30.5% | 43.6% | 17.6% | 19.0% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 8 | 10 | 10 | 10 | 11 | 149 | 13 | 9 | 10 | 9 | 9 | 8 | 257 | 126 | 267.2% |
| (% change from prior year) | 2331.2% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3557.3% | 2002.0% | 86.2% | 110.9% | 66.3% | 178.0% | 1.5% | 647.7% | | |
| Use Tax | 1,034 | 974 | 900 | 1,176 | 1,051 | 1,094 | 1,523 | 1,226 | 445 | 1,347 | 1,024 | 853 | 12,647 | 12,401 | 10.2% |
| (% change from prior year) | 6.2% | 14.0% | 1.7% | 17.3% | 17.4% | 20.8% | 26.0% | 32.1% | -45.6% | 24.5% | 17.6% | 2.7% | 12.4% | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | |
| Total | 19,001 | 19,546 | 17,991 | 18,874 | 18,284 | 19,759 | 22,431 | 18,595 | 18,183 | 23,040 | 21,549 | 21,534 | 238,788 | 223,134 | 4.4% |
| (% change from prior year) | 6.8% | 18.8% | 5.6% | 9.3% | -1.6% | 5.6% | 5.7% | 0.3% | 4.2% | 27.6% | 41.5% | 24.0% | 11.7% | | |

| | | | |
|--------------|----------------|----------------|-------------|
| GASB | 2,012 | 2,012 | 100%+ |
| Total | 240,800 | 225,146 | 5.5% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.1% and 7.1%, respectively.

TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 6 | 9 | 7 | 9 | 13 | 12 | 11 | 13 | 17 | 24 | 22 | 31 | 173 | 109 | -67.5% |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | -67.3% | -67.5% | -58.5% | -50.5% | 36.5% | 304.9% | 368.1% | -48.6% | | |
| Commercial Property Rental ¹ | 311 | 555 | 232 | 282 | 265 | 268 | 289 | 256 | 261 | 290 | 275 | 272 | 3,555 | 3,389 | 10.1% |
| (% change from prior year) | 15.4% | 125.8% | -7.9% | 3.3% | 3.2% | 0.3% | -0.9% | 2.0% | 12.2% | 0.1% | 26.2% | 16.5% | 15.5% | | |
| Construction Contracting | 353 | 313 | 310 | 302 | 348 | 383 | 345 | 282 | 308 | 384 | 341 | 358 | 4,025 | 3,827 | 4.0% |
| (% change from prior year) | 8.3% | 0.5% | 3.6% | -0.6% | 1.5% | 17.0% | 7.8% | -10.6% | 19.9% | 27.8% | 19.4% | 22.5% | 9.4% | | |
| Hotel/Motel Lodging | 31 | 28 | 32 | 34 | 42 | 43 | 35 | 41 | 60 | 55 | 77 | 72 | 552 | 542 | -31.1% |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | -47.7% | -49.0% | -62.5% | -46.7% | -8.7% | 310.7% | 220.5% | -29.8% | | |
| Job Printing | 7 | 8 | 7 | 9 | 7 | 7 | 7 | 5 | 5 | 7 | 5 | 7 | 82 | 86 | 5.3% |
| (% change from prior year) | -12.7% | -6.1% | -1209.9% | 1.3% | -20.8% | -22.8% | -0.7% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | -22.5% |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | |
| Rentals of Personal Property | 117 | 121 | 117 | 124 | 132 | 134 | 162 | 122 | 121 | 221 | 156 | 142 | 1,670 | 1,538 | -8.1% |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.7% | -15.2% | 10.3% | -18.6% | -20.4% | 44.7% | 52.2% | 36.3% | -0.2% | | |
| Residential Property Rental | 204 | 191 | 193 | 213 | 187 | 212 | 224 | 198 | 206 | 226 | 206 | 230 | 2,490 | 2,407 | 6.1% |
| (% change from prior year) | 10.1% | 9.6% | 4.0% | 14.7% | 4.2% | 15.5% | 5.2% | 3.9% | 1.9% | 18.0% | 12.1% | 19.1% | 9.8% | | |
| Restaurant and Bars | 240 | 221 | 242 | 260 | 268 | 267 | 271 | 276 | 297 | 368 | 344 | 365 | 3,418 | 3,192 | -9.0% |
| (% change from prior year) | -21.8% | -20.6% | -18.8% | -16.3% | -19.1% | -20.2% | -20.4% | -19.3% | -2.9% | 49.5% | 88.7% | 57.8% | -2.5% | | |
| Retail Sales | 1,605 | 1,526 | 1,594 | 1,600 | 1,492 | 1,638 | 2,001 | 1,586 | 1,561 | 1,896 | 1,858 | 1,831 | 20,188 | 18,610 | 9.7% |
| (% change from prior year) | 18.4% | 21.2% | 20.0% | 26.2% | 3.5% | 13.1% | 12.3% | 11.6% | 15.1% | 30.2% | 43.3% | 17.6% | 19.0% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 1 | 2 | 2 | 2 | 2 | 24 | 2 | 1 | 2 | 1 | 2 | 1 | 41 | 20 | 263.7% |
| (% change from prior year) | 1052.3% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3962.9% | 2002.0% | 86.2% | 110.9% | 66.3% | 151.9% | 1.5% | 640.5% | | |
| Use Tax | 165 | 156 | 145 | 188 | 169 | 175 | 244 | 196 | 71 | 216 | 164 | 137 | 2,027 | 1,990 | 10.2% |
| (% change from prior year) | 6.1% | 13.8% | 2.1% | 18.1% | 17.9% | 20.9% | 24.2% | 34.8% | -45.8% | 24.0% | 16.9% | 1.1% | 12.2% | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | |
| Total | 3,041 | 3,128 | 2,882 | 3,021 | 2,924 | 3,163 | 3,591 | 2,977 | 2,911 | 3,688 | 3,451 | 3,447 | 38,224 | 35,713 | 4.4% |
| (% change from prior year) | 6.9% | 18.8% | 5.7% | 9.9% | -1.7% | 5.7% | 5.7% | 0.4% | 4.2% | 27.3% | 41.5% | 23.9% | 11.8% | | |

| | | | |
|--------------|---------------|---------------|-------------|
| GASB | 324 | 324 | 100%+ |
| Total | 38,548 | 36,037 | 5.5% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.2% and 7.1%, respectively.

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$3,024 | \$2,941 | \$3,224 | 6.6% | \$3,224 | 6.6% | \$3,282 | 1.8% |
| August ¹ | 2,794 | 2,740 | 3,314 | 18.6% | 3,314 | 18.6% | 3,015 | -9.0% |
| September | 2,901 | 2,847 | 3,062 | 5.5% | 3,062 | 5.5% | 3,138 | 2.5% |
| October | 2,944 | 2,867 | 3,211 | 9.1% | 3,211 | 9.1% | 3,167 | -1.4% |
| November | 3,141 | 2,935 | 3,110 | -1.0% | 3,110 | -1.0% | 3,290 | 5.8% |
| December | 3,173 | 2,962 | 3,351 | 5.6% | 3,351 | 5.6% | 3,325 | -0.8% |
| January | 3,610 | 3,459 | 3,815 | 5.7% | 3,815 | 5.7% | 3,884 | 1.8% |
| February | 3,140 | 2,905 | 3,158 | 0.6% | 3,158 | 0.6% | 3,285 | 4.0% |
| March | 2,963 | 2,983 | 3,090 | 4.3% | 2,800 | -5.5% | 3,260 | 16.4% |
| April | 3,048 | 3,456 | 3,925 | 28.8% | 3,123 | 2.5% | 3,642 | 16.6% |
| May | 2,579 | 3,180 | 3,668 | 42.2% | 2,826 | 9.6% | 3,298 | 16.7% |
| June | 2,953 | 3,137 | 3,670 | 24.3% | 2,924 | -1.0% | 3,411 | 16.7% |
| Subtotal: | \$36,272 | \$36,412 | \$40,599 | 11.9% | \$37,918 | 4.5% | \$39,997 | 5.5% |
| Year End Adjustment | (39) | 127 | 341 | 100%+ | 341 | 100%+ | 217 | -36.4% |
| TOTAL: | \$36,233 | \$36,539 | \$40,940 | 13.0% | \$38,259 | 5.6% | \$40,214 | 5.1% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 10.9%.

Actual vs. Estimate

| | |
|-----------------------------|----------|
| YTD Actual Revenue: | \$40,940 |
| YTD Revised Estimate: | 38,259 |
| Dollars Over/Under Rev Est: | \$2,681 |
| Percent Over/Under Rev Est: | 7.0% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$40,940 |
| YTD Prior Year Actual: | 36,233 |
| Dollars Over/Under PY: | 4,707 |
| Percent Over/Under PY: | 13.0% |

PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 4 | 5 | 4 | 6 | 8 | 8 | 7 | 8 | 10 | 15 | 14 | 19 | 107 | 68 | -67.5% |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | -67.3% | -67.5% | -58.5% | -50.5% | 36.8% | 305.4% | 368.1% | -48.6% | | |
| Commercial Property Rental ¹ | 193 | 344 | 144 | 175 | 165 | 167 | 180 | 159 | 162 | 180 | 171 | 169 | 2,208 | 2,105 | 9.3% |
| (% change from prior year) | 15.4% | 125.8% | -7.9% | -4.6% | 3.3% | 0.3% | -1.0% | 2.0% | 12.1% | 0.3% | 26.0% | 16.5% | 14.6% | | |
| Construction Contracting | 220 | 195 | 193 | 188 | 217 | 238 | 215 | 175 | 192 | 239 | 212 | 222 | 2,505 | 2,384 | 4.4% |
| (% change from prior year) | 8.5% | 1.1% | 3.6% | -0.5% | 1.8% | 17.0% | 8.1% | -10.5% | 20.1% | 30.3% | 19.0% | 22.0% | 9.7% | | |
| Hotel/Motel Lodging | 19 | 17 | 20 | 21 | 26 | 27 | 22 | 26 | 38 | 34 | 48 | 45 | 343 | 337 | -31.1% |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | -47.7% | -49.0% | -62.5% | -46.7% | -8.7% | 310.7% | 220.5% | -29.8% | | |
| Job Printing | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 5 | 51 | 54 | 5.3% |
| (% change from prior year) | -12.9% | -6.0% | -1209.9% | 1.5% | -20.8% | -22.8% | -0.9% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | -22.5% |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | |
| Rentals of Personal Property | 73 | 75 | 73 | 77 | 82 | 83 | 101 | 76 | 75 | 138 | 97 | 88 | 1,037 | 955 | -8.0% |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.6% | -15.2% | 10.4% | -18.3% | -20.4% | 43.6% | 53.6% | 36.5% | -0.1% | | |
| Residential Property Rental | 127 | 119 | 120 | 132 | 116 | 131 | 139 | 123 | 128 | 141 | 128 | 143 | 1,548 | 1,497 | 6.1% |
| (% change from prior year) | 10.5% | 9.3% | 3.6% | 14.7% | 3.9% | 15.0% | 5.4% | 3.9% | 1.8% | 18.0% | 12.0% | 19.2% | 9.7% | | |
| Restaurant and Bars | 149 | 137 | 150 | 161 | 167 | 166 | 168 | 171 | 185 | 229 | 213 | 227 | 2,122 | 1,983 | -9.0% |
| (% change from prior year) | -22.1% | -20.8% | -18.8% | -16.4% | -18.4% | -20.2% | -20.4% | -19.3% | -2.9% | 49.7% | 85.2% | 57.8% | -2.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -78.1% | -100.0% | -100.0% | -100.0% | | |
| Retail Sales | 1,037 | 988 | 1,035 | 1,036 | 969 | 1,058 | 1,295 | 1,026 | 1,011 | 1,237 | 1,207 | 1,193 | 13,094 | 12,061 | 9.7% |
| (% change from prior year) | 17.4% | 20.8% | 19.6% | 25.6% | 4.2% | 12.8% | 11.9% | 11.9% | 15.0% | 32.2% | 44.7% | 18.1% | 19.1% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 1 | 1 | 1 | 1 | 1 | 15 | 1 | 1 | 1 | 1 | 1 | 1 | 26 | 13 | 269.0% |
| (% change from prior year) | 5481.1% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3380.7% | 2002.0% | 86.2% | 110.9% | 66.3% | 193.4% | 1.5% | 651.4% | | |
| Use Tax | 107 | 101 | 92 | 124 | 111 | 114 | 157 | 127 | 48 | 139 | 107 | 90 | 1,317 | 1,292 | 9.9% |
| (% change from prior year) | 4.8% | 12.6% | -3.0% | 16.6% | 20.7% | 19.8% | 25.0% | 27.8% | -44.2% | 26.1% | 21.0% | 5.0% | 12.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | |
| Total | 1,934 | 1,989 | 1,837 | 1,926 | 1,866 | 2,011 | 2,289 | 1,895 | 1,854 | 2,355 | 2,201 | 2,202 | 24,359 | 22,751 | 4.5% |
| (% change from prior year) | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | 5.6% | 5.7% | 0.6% | 4.3% | 28.8% | 42.2% | 24.2% | 11.9% | | |
| | | | | | | | | | | | | | GASB | 205 | 100%+ |
| | | | | | | | | | | | | | Total | 24,564 | 5.6% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2020-21 Estimate | % Chg from PY Actuals | |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------------|-----------------------------|--------------------------------------|-------------|
| Amusements (% change from prior year) | 2 -78.9% | 4 -75.2% | 3 -81.2% | 4 -75.7% | 5 -64.7% | 5 -67.3% | 4 -67.5% | 5 -58.5% | 7 -50.5% | 10 36.8% | 9 305.4% | 13 368.1% | 72 -48.6% | 45 | -67.5% | |
| Commercial Property Rental ¹ (% change from prior year) | 129 15.4% | 230 125.8% | 96 -7.9% | 117 -4.6% | 110 3.3% | 111 0.3% | 120 -1.0% | 106 2.0% | 108 12.1% | 120 0.3% | 114 26.0% | 113 16.5% | 1,472 14.6% | 1,404 | 9.3% | |
| Construction Contracting (% change from prior year) | 147 8.5% | 130 1.1% | 129 3.6% | 125 -0.5% | 144 1.8% | 158 17.0% | 143 8.1% | 117 -10.5% | 128 20.1% | 159 30.3% | 141 19.0% | 148 22.0% | 1,670 9.7% | 1,589 | 4.4% | |
| Hotel/Motel Lodging (% change from prior year) | 13 -49.9% | 11 -44.5% | 13 -36.6% | 14 -46.2% | 18 -49.8% | 18 -47.7% | 15 -49.0% | 17 -62.5% | 25 -46.7% | 23 -8.7% | 32 310.7% | 30 220.5% | 228 -29.8% | 224 | -31.1% | |
| Job Printing (% change from prior year) | 3 -12.9% | 3 -6.0% | 3 -1209.9% | 4 1.5% | 3 -20.8% | 3 -22.8% | 3 -0.9% | 2 -31.9% | 2 -31.5% | 3 -2.3% | 2 4.1% | 3 71.5% | 34 0.7% | 36 | 5.3% | |
| Publishing (% change from prior year) | 0 110.9% | 0 -55.8% | 0 -50.9% | 0 -2.2% | 0 -24.2% | 0 -28.8% | 0 -9.3% | 0 -53.9% | 0 -59.3% | 0 -25.8% | 0 7.4% | 0 5.7% | 1 -22.4% | 1 | -22.5% | |
| Rentals of Personal Property (% change from prior year) | 49 -20.9% | 50 -9.4% | 48 -11.7% | 51 -11.6% | 55 -12.6% | 56 -15.2% | 67 10.4% | 50 -18.3% | 50 -20.4% | 92 43.6% | 64 53.6% | 59 36.5% | 691 -0.1% | 637 | -8.0% | |
| Residential Property Rental (% change from prior year) | 85 10.5% | 79 9.3% | 80 3.6% | 88 14.7% | 77 3.9% | 88 15.0% | 93 5.4% | 82 3.9% | 85 1.8% | 94 18.0% | 85 12.0% | 95 19.2% | 1,032 9.7% | 998 | 6.1% | |
| Restaurant and Bars (% change from prior year) | 99 -22.1% | 91 -20.8% | 100 -18.8% | 108 -16.4% | 111 -18.4% | 111 -20.2% | 112 -20.4% | 114 -19.3% | 123 -2.9% | 152 49.7% | 142 85.2% | 151 57.8% | 1,415 -2.6% | 1,322 | -9.0% | |
| Retail Food Sales (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -78.1% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 | -100.0% | |
| Retail Sales (% change from prior year) | 691 17.4% | 659 20.8% | 690 19.6% | 691 25.6% | 646 4.2% | 706 12.8% | 864 11.9% | 684 11.9% | 674 15.0% | 824 32.2% | 805 44.7% | 795 18.1% | 8,729 19.1% | 8,041 | 9.7% | |
| Timber/Extracting (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 | -100.0% | |
| Transportation (% change from prior year) | 1 5481.1% | 1 1647.7% | 1 1683.9% | 1 1632.8% | 1 911.6% | 10 3380.7% | 1 2002.0% | 1 86.2% | 1 110.9% | 1 66.3% | 1 193.4% | 1 1.5% | 17 651.4% | 8 | 269.0% | |
| Use Tax (% change from prior year) | 71 4.8% | 67 12.6% | 61 -3.0% | 83 16.6% | 74 20.7% | 76 19.8% | 104 25.0% | 85 27.8% | 32 -44.2% | 93 26.1% | 71 21.0% | 60 5.0% | 878 12.0% | 862 | 9.9% | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 1,290 | 1,326 | 1,225 | 1,284 | 1,244 | 1,341 | 1,526 | 1,263 | 1,236 | 1,570 | 1,467 | 1,468 | 16,240 | 15,167 | 4.5% | |
| (% change from prior year) | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | 5.6% | 5.7% | 0.6% | 4.3% | 28.8% | 42.2% | 24.2% | 11.9% | | | |
| | | | | | | | | | | | | | GASB | 136 | 100%+ | |
| | | | | | | | | | | | | | Total | 16,376 | 15,303 | 5.6% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$3,024 | \$2,941 | \$3,224 | 6.6% | \$3,224 | 6.6% | \$3,282 | 1.8% |
| August ¹ | 2,793 | 2,740 | 3,314 | 18.6% | 3,314 | 18.6% | 3,016 | -9.0% |
| September | 2,901 | 2,847 | 3,064 | 5.6% | 3,064 | 5.6% | 3,139 | 2.4% |
| October | 2,944 | 2,867 | 3,210 | 9.0% | 3,210 | 9.0% | 3,167 | -1.3% |
| November | 3,140 | 2,935 | 3,111 | -0.9% | 3,111 | -0.9% | 3,291 | 5.8% |
| December | 3,173 | 2,962 | 3,351 | 5.6% | 3,351 | 5.6% | 3,325 | -0.8% |
| January | 3,609 | 3,459 | 3,815 | 5.7% | 3,815 | 5.7% | 3,884 | 1.8% |
| February | 3,140 | 2,905 | 3,159 | 0.6% | 3,159 | 0.6% | 3,285 | 4.0% |
| March | 2,962 | 2,983 | 3,089 | 4.3% | 2,800 | -5.5% | 3,260 | 16.4% |
| April | 3,048 | 3,456 | 3,925 | 28.8% | 3,123 | 2.5% | 3,641 | 16.6% |
| May | 2,578 | 3,180 | 3,668 | 42.3% | 2,826 | 9.6% | 3,299 | 16.7% |
| June | 2,959 | 3,137 | 3,668 | 24.0% | 2,920 | -1.3% | 3,407 | 16.7% |
| Subtotal: | \$36,272 | \$36,412 | \$40,599 | 11.9% | \$37,917 | 4.5% | \$39,996 | 5.5% |
| Year End Adjustment | (39) | 127 | 341 | 100%+ | 341 | 100%+ | 218 | -36.1% |
| TOTAL: | \$36,233 | \$36,539 | \$40,940 | 13.0% | \$38,258 | 5.6% | \$40,214 | 5.1% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 10.9%

Actual vs. Estimate

| | |
|-----------------------------|----------|
| YTD Actual Revenue: | \$40,940 |
| YTD Revised Estimate: | 38,258 |
| Dollars Over/Under Rev Est: | \$2,682 |
| Percent Over/Under Rev Est: | 7.0% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$40,940 |
| YTD Prior Year Actual: | 36,233 |
| Dollars Over/Under PY: | 4,706 |
| Percent Over/Under PY: | 13.0% |

**NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)**

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2020-21 Estimate | % Chg from PY Actuals | |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------------|-----------------------------|--------------------------------------|-------------|
| Amusements (% change from prior year) | 0 -78.9% | 0 -75.2% | 0 -81.2% | 0 -75.7% | 1 -64.7% | 1 -67.3% | 1 -67.5% | 1 -58.5% | 1 -50.5% | 1 36.8% | 1 305.4% | 2 368.1% | 9 -48.6% | 6 | -67.5% | |
| Commercial Property Rental ¹ (% change from prior year) | 16 15.4% | 29 125.8% | 12 -7.9% | 15 -4.6% | 14 3.3% | 14 0.3% | 15 -1.0% | 13 2.0% | 14 12.1% | 15 0.3% | 14 26.0% | 14 16.5% | 184 14.6% | 175 | 9.3% | |
| Construction Contracting (% change from prior year) | 18 8.5% | 16 1.1% | 16 3.6% | 16 -0.5% | 18 1.8% | 20 17.0% | 18 8.1% | 15 -10.5% | 16 20.1% | 20 30.3% | 18 19.0% | 19 22.0% | 209 9.7% | 199 | 4.4% | |
| Hotel/Motel Lodging (% change from prior year) | 2 -49.9% | 1 -44.5% | 2 -36.6% | 2 -46.2% | 2 -49.8% | 2 -47.7% | 2 -49.0% | 2 -62.5% | 3 -46.7% | 3 -8.7% | 4 310.7% | 4 220.5% | 29 -29.8% | 28 | -31.1% | |
| Job Printing (% change from prior year) | 0 -12.9% | 0 -6.0% | 0 -1209.9% | 0 1.5% | 0 -20.8% | 0 -22.8% | 0 -0.9% | 0 -31.9% | 0 -31.5% | 0 -2.3% | 0 4.1% | 0 71.5% | 4 0.7% | 4 | 5.3% | |
| Publishing (% change from prior year) | 0 110.9% | 0 -55.8% | 0 -50.9% | 0 -2.2% | 0 -24.2% | 0 -28.8% | 0 -9.3% | 0 -53.9% | 0 -59.3% | 0 -25.8% | 0 7.4% | 0 5.7% | 0 -22.4% | 0 | -22.5% | |
| Rentals of Personal Property (% change from prior year) | 6 -20.9% | 6 -9.4% | 6 -11.7% | 6 -11.6% | 7 -12.6% | 7 -15.2% | 8 10.4% | 6 -18.3% | 6 -20.4% | 11 43.6% | 8 53.6% | 7 36.5% | 86 -0.1% | 80 | -8.0% | |
| Residential Property Rental (% change from prior year) | 11 10.5% | 10 9.3% | 10 3.6% | 11 14.7% | 10 3.9% | 11 15.0% | 12 5.4% | 10 3.9% | 11 1.8% | 12 18.0% | 11 12.0% | 12 19.2% | 129 9.7% | 125 | 6.1% | |
| Restaurant and Bars (% change from prior year) | 12 -22.1% | 11 -20.8% | 13 -18.8% | 13 -16.4% | 14 -18.4% | 14 -20.2% | 14 -20.4% | 14 -19.3% | 15 -2.9% | 19 49.7% | 18 85.2% | 19 57.8% | 177 -2.6% | 165 | -9.0% | |
| Retail Food Sales (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -78.1% | 0 -100.0% | 0 -100.0% | 0 -89.2% | 0 | -100.0% | |
| Retail Sales (% change from prior year) | 86 17.4% | 82 20.8% | 86 19.6% | 86 25.6% | 81 4.2% | 88 12.8% | 108 11.9% | 86 11.9% | 84 15.0% | 103 32.2% | 101 44.7% | 99 18.1% | 1,091 19.1% | 1,005 | 9.7% | |
| Timber/Extracting (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 | -100.0% | |
| Transportation (% change from prior year) | 0 5481.1% | 0 1647.7% | 0 1683.9% | 0 1632.8% | 0 911.6% | 1 3380.7% | 0 2002.0% | 0 86.2% | 0 110.9% | 0 66.3% | 0 193.4% | 0 1.5% | 2 651.4% | 1 | 269.0% | |
| Use Tax (% change from prior year) | 9 4.8% | 8 12.6% | 8 -3.0% | 10 16.6% | 9 20.7% | 10 19.8% | 13 25.0% | 11 27.8% | 4 -44.2% | 12 26.1% | 9 21.0% | 7 5.0% | 110 12.0% | 108 | 9.9% | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 161 | 166 | 153 | 161 | 156 | 168 | 191 | 158 | 154 | 196 | 183 | 183 | 2,030 | 1,896 | 4.5% | |
| (% change from prior year) | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | 5.6% | 5.7% | 0.6% | 4.3% | 28.8% | 42.2% | 24.2% | 11.9% | | | |
| | | | | | | | | | | | | | GASB | 17 | 100%+ | |
| | | | | | | | | | | | | | Total | 2,047 | 1,913 | 5.6% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

NEIGHBORHOOD PROTECTION - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2020-21 Estimate | % Chg from PY Actuals |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------------|-----------------------------|--------------------------------------|
| Amusements (% change from prior year) | 1 -78.9% | 2 -75.2% | 2 -81.2% | 2 -75.7% | 3 -64.7% | 3 -67.3% | 3 -67.5% | 3 -58.5% | 4 -50.5% | 6 36.8% | 6 305.4% | 8 368.1% | 45 -48.6% | 28 | -67.5% |
| Commercial Property Rental ¹ (% change from prior year) | 80 15.4% | 144 125.8% | 60 -7.9% | 73 -4.6% | 69 3.3% | 69 0.3% | 75 -1.0% | 66 2.0% | 68 12.1% | 75 0.3% | 71 26.0% | 70 16.5% | 920 14.6% | 877 | 9.3% |
| Construction Contracting (% change from prior year) | 92 8.5% | 81 1.1% | 80 3.6% | 78 -0.5% | 90 1.8% | 99 17.0% | 89 8.1% | 73 -10.5% | 80 20.1% | 99 30.3% | 88 19.0% | 93 22.0% | 1,044 9.7% | 993 | 4.4% |
| Hotel/Motel Lodging (% change from prior year) | 8 -49.9% | 7 -44.5% | 8 -36.6% | 9 -46.2% | 11 -49.8% | 11 -47.7% | 9 -49.0% | 11 -62.5% | 16 -46.7% | 14 -8.7% | 20 310.7% | 19 220.5% | 143 -29.8% | 140 | -31.1% |
| Job Printing (% change from prior year) | 2 -12.9% | 2 -6.0% | 2 -1209.9% | 2 1.5% | 2 -20.8% | 2 -22.8% | 2 -0.9% | 1 -31.9% | 1 -31.5% | 2 -2.3% | 1 4.1% | 2 71.5% | 21 0.7% | 22 | 5.3% |
| Publishing (% change from prior year) | 0 110.9% | 0 -55.8% | 0 -50.9% | 0 -2.2% | 0 -24.2% | 0 -28.8% | 0 -9.3% | 0 -53.9% | 0 -59.3% | 0 -25.8% | 0 7.4% | 0 5.7% | 1 -22.4% | 1 | -22.5% |
| Rentals of Personal Property (% change from prior year) | 30 -20.9% | 31 -9.4% | 30 -11.7% | 32 -11.6% | 34 -12.6% | 35 -15.2% | 42 10.4% | 32 -18.3% | 31 -20.4% | 57 43.6% | 40 53.6% | 37 36.5% | 432 -0.1% | 398 | -8.0% |
| Residential Property Rental (% change from prior year) | 53 10.5% | 49 9.3% | 50 3.6% | 55 14.7% | 48 3.9% | 55 15.0% | 58 5.4% | 51 3.9% | 53 1.8% | 59 18.0% | 53 12.0% | 59 19.2% | 645 9.7% | 624 | 6.1% |
| Restaurant and Bars (% change from prior year) | 62 -22.1% | 57 -20.8% | 63 -18.8% | 67 -16.4% | 69 -18.4% | 69 -20.2% | 70 -20.4% | 71 -19.3% | 77 -2.9% | 95 49.7% | 89 85.2% | 94 57.8% | 884 -2.6% | 826 | -9.0% |
| Retail Food Sales (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -78.1% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 | -100.0% |
| Retail Sales (% change from prior year) | 432 17.4% | 412 20.8% | 431 19.6% | 432 25.6% | 404 4.2% | 441 12.8% | 540 11.9% | 428 11.9% | 421 15.0% | 515 32.2% | 503 44.7% | 497 18.1% | 5,456 19.1% | 5,025 | 9.7% |
| Timber/Extracting (% change from prior year) | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 | -100.0% |
| Transportation (% change from prior year) | 0 5481.1% | 0 1647.7% | 0 1683.9% | 0 1632.8% | 0 911.6% | 6 3380.7% | 1 2002.0% | 0 86.2% | 0 110.9% | 0 66.3% | 0 193.4% | 0 1.5% | 11 651.4% | 5 | 269.0% |
| Use Tax (% change from prior year) | 45 4.8% | 42 12.6% | 38 -3.0% | 52 16.6% | 46 20.7% | 48 19.8% | 65 25.0% | 53 27.8% | 20 -44.2% | 58 26.1% | 45 21.0% | 37 5.0% | 549 12.0% | 539 | 9.9% |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | |
| Total | 806 | 829 | 766 | 803 | 778 | 838 | 954 | 790 | 772 | 981 | 917 | 917 | 10,150 | 9,479 | 4.5% |
| (% change from prior year) | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | 5.6% | 5.7% | 0.6% | 4.3% | 28.8% | 42.2% | 24.2% | 11.9% | | |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

| | | | |
|--------------|---------------|--------------|-------------|
| GASB | 86 | 86 | 100%+ |
| Total | 10,236 | 9,565 | 5.6% |

NEIGHBORHOOD PROTECTION - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|-----------------|----------------|-------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 4 | 6 | 5 | 6 | 9 | 9 | 8 | 9 | 12 | 17 | 16 | 23 | 125 | 79 | -67.5% | |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | -67.3% | -67.5% | -58.5% | -50.5% | 36.8% | 305.4% | 368.1% | -48.6% | | | |
| Commercial Property Rental ¹ | 225 | 402 | 168 | 204 | 192 | 194 | 210 | 186 | 189 | 210 | 200 | 197 | 2,577 | 2,456 | 9.3% | |
| (% change from prior year) | 15.4% | 125.8% | -7.9% | -4.6% | 3.3% | 0.3% | -1.0% | 2.0% | 12.1% | 0.3% | 26.0% | 16.5% | 14.6% | | | |
| Construction Contracting | 256 | 228 | 225 | 219 | 253 | 277 | 251 | 204 | 224 | 278 | 247 | 259 | 2,922 | 2,781 | 4.4% | |
| (% change from prior year) | 8.5% | 1.1% | 3.6% | -0.5% | 1.8% | 17.0% | 8.1% | -10.5% | 20.1% | 30.3% | 19.0% | 22.0% | 9.7% | | | |
| Hotel/Motel Lodging | 22 | 20 | 23 | 25 | 31 | 31 | 25 | 30 | 44 | 40 | 56 | 52 | 400 | 393 | -31.1% | |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | -47.7% | -49.0% | -62.5% | -46.7% | -8.7% | 310.7% | 220.5% | -29.8% | | | |
| Job Printing | 5 | 6 | 5 | 6 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 60 | 62 | 5.3% | |
| (% change from prior year) | -12.9% | -6.0% | -1209.9% | 1.5% | -20.8% | -22.8% | -0.9% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | -22.5% | |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | | |
| Rentals of Personal Property | 85 | 88 | 85 | 90 | 96 | 97 | 117 | 88 | 88 | 160 | 113 | 103 | 1,210 | 1,115 | -8.0% | |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.6% | -15.2% | 10.4% | -18.3% | -20.4% | 43.6% | 53.6% | 36.5% | -0.1% | | | |
| Residential Property Rental | 148 | 138 | 140 | 155 | 135 | 153 | 163 | 144 | 150 | 164 | 149 | 166 | 1,806 | 1,746 | 6.1% | |
| (% change from prior year) | 10.5% | 9.3% | 3.6% | 14.7% | 3.9% | 15.0% | 5.4% | 3.9% | 1.8% | 18.0% | 12.0% | 19.2% | 9.7% | | | |
| Restaurant and Bars | 174 | 160 | 175 | 188 | 194 | 193 | 196 | 200 | 215 | 267 | 248 | 265 | 2,476 | 2,313 | -9.0% | |
| (% change from prior year) | -22.1% | -20.8% | -18.8% | -16.4% | -18.4% | -20.2% | -20.4% | -19.3% | -2.9% | 49.7% | 85.2% | 57.8% | -2.6% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -78.1% | -100.0% | -100.0% | -89.2% | | | |
| Retail Sales | 1,210 | 1,152 | 1,208 | 1,209 | 1,131 | 1,235 | 1,511 | 1,197 | 1,180 | 1,443 | 1,409 | 1,391 | 15,276 | 14,071 | 9.7% | |
| (% change from prior year) | 17.4% | 20.8% | 19.6% | 25.6% | 4.2% | 12.8% | 11.9% | 11.9% | 15.0% | 32.2% | 44.7% | 18.1% | 19.1% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 1 | 1 | 1 | 1 | 1 | 17 | 2 | 1 | 1 | 1 | 1 | 1 | 30 | 15 | 269.0% | |
| (% change from prior year) | 5481.1% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3380.7% | 2002.0% | 86.2% | 110.9% | 66.3% | 193.4% | 1.5% | 651.4% | | | |
| Use Tax | 125 | 118 | 108 | 145 | 129 | 133 | 183 | 148 | 56 | 162 | 125 | 105 | 1,536 | 1,508 | 9.9% | |
| (% change from prior year) | 4.8% | 12.6% | -3.0% | 16.6% | 20.7% | 19.8% | 25.0% | 27.8% | -44.2% | 26.1% | 21.0% | 5.0% | 12.0% | | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 2,257 | 2,320 | 2,144 | 2,248 | 2,177 | 2,346 | 2,670 | 2,211 | 2,163 | 2,748 | 2,568 | 2,568 | 28,419 | 26,542 | 4.5% | |
| (% change from prior year) | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | 5.6% | 5.7% | 0.6% | 4.3% | 28.8% | 42.2% | 24.2% | 11.9% | | | |
| | | | | | | | | | | | | | GASB | 238 | 238 | 100%+ |
| | | | | | | | | | | | | | Total | 28,657 | 26,780 | 5.6% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$719 | \$754 | \$722 | 0.4% | \$722 | 0.4% | \$667 | -7.6% |
| August | 719 | 687 | 681 | -5.3% | 681 | -5.3% | 605 | -11.2% |
| September | 740 | 744 | 625 | -15.5% | 625 | -15.5% | 659 | 5.4% |
| October | 692 | 691 | 560 | -19.1% | 560 | -19.1% | 603 | 7.7% |
| November | 742 | 700 | 670 | -9.7% | 670 | -9.7% | 624 | -6.9% |
| December | 725 | 675 | 554 | -23.6% | 554 | -23.6% | 596 | 7.6% |
| January | 726 | 685 | 574 | -20.9% | 574 | -20.9% | 605 | 5.4% |
| February | 705 | 670 | 527 | -25.2% | 527 | -25.2% | 610 | 15.7% |
| March | 689 | 648 | 536 | -22.2% | 716 | 3.9% | 584 | -18.4% |
| April | 713 | 649 | 574 | -19.5% | 745 | 4.5% | 609 | -18.3% |
| May | 710 | 669 | 555 | -21.8% | 750 | 5.6% | 613 | -18.3% |
| June | 701 | 667 | 539 | -23.1% | 753 | 7.4% | 614 | -18.5% |
| Subtotal: | \$8,581 | \$8,239 | \$7,117 | -17.1% | \$7,877 | -8.2% | \$7,389 | -6.2% |
| Year End Adjustment | (33) | 0 | (87) | -100%+ | (87) | -100%+ | (19) | 100%+ |
| TOTAL: | \$8,548 | \$8,239 | \$7,030 | -17.8% | \$7,790 | -8.9% | \$7,370 | -5.4% |

Actual vs. Estimate

| | |
|-----------------------------|---------|
| YTD Actual Revenue: | \$7,030 |
| YTD Revised Estimate: | 7,790 |
| Dollars Over/Under Rev Est: | (\$760) |
| Percent Over/Under Rev Est: | -9.8% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$7,030 |
| YTD Prior Year Actual: | 8,548 |
| Dollars Over/Under PY: | (1,518) |
| Percent Over/Under PY: | -17.8% |

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$2,092 | \$1,882 | \$1,816 | -13.2% | \$1,816 | -13.2% | \$2,182 | 20.2% |
| August | 2,648 | 2,382 | 2,614 | -1.3% | 2,614 | -1.3% | 2,661 | 1.8% |
| September | 2,806 | 2,805 | 2,986 | 6.4% | 2,986 | 6.4% | 2,705 | -9.4% |
| October | 2,875 | 2,874 | 2,750 | -4.3% | 2,750 | -4.3% | 1,887 | -31.4% |
| November | 2,127 | 2,127 | 2,098 | -1.3% | 2,098 | -1.3% | 1,524 | -27.4% |
| December | 1,610 | 1,611 | 1,663 | 3.3% | 1,663 | 3.3% | 1,187 | -28.6% |
| January | 1,256 | 1,255 | 1,651 | 31.5% | 1,651 | 31.5% | 1,102 | -33.3% |
| February | 1,880 | 1,881 | 1,845 | -1.9% | 1,845 | -1.9% | 1,349 | -26.9% |
| March | 1,741 | 1,741 | 1,726 | -0.9% | 865 | -50.3% | 1,307 | 51.1% |
| April | 1,539 | 1,321 | 1,562 | 1.5% | 3,350 | 117.7% | 5,063 | 51.1% |
| May | 2,154 | 1,339 | 1,718 | -20.2% | 1,182 | -45.1% | 1,785 | 51.0% |
| June | 1,897 | 1,545 | 1,745 | -8.0% | 1,260 | -33.6% | 1,906 | 51.3% |
| Subtotal: | \$24,623 | \$22,763 | \$24,175 | -1.8% | \$24,081 | -2.2% | \$24,658 | 2.4% |
| Year End Adjustment | (\$645) | \$26 | 300 | 100%+ | 300 | 100%+ | 48 | -100%+ |
| TOTAL: | \$23,978 | \$22,789 | \$24,475 | 2.1% | \$24,381 | 1.7% | \$24,706 | 1.3% |

Actual vs. Estimate

| | |
|-----------------------------|----------|
| YTD Actual Revenue: | \$24,475 |
| YTD Revised Estimate: | 24,381 |
| Dollars Over/Under Rev Est: | \$94 |
| Percent Over/Under Rev Est: | 0.4% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$24,475 |
| YTD Prior Year Actual: | 23,978 |
| Dollars Over/Under PY: | 497 |
| Percent Over/Under PY: | 2.1% |

PUBLIC SAFETY ENHANCEMENT - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | Total (Act) | 2020-21 Estimate | % Chg from PY Actuals | |
|----------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|-----------------------------|--------------------------------------|-------------|
| Other Utilities | 690 | 993 | 1,135 | 1,045 | 797 | 632 | 627 | 701 | 656 | 594 | 653 | 663 | 9,186 | 9,151 | -2.2% | |
| (% change from prior year) | -13.2% | -1.3% | 6.5% | -4.3% | -1.4% | 3.2% | 31.6% | -1.9% | -0.8% | 1.5% | -20.3% | -8.1% | -1.8% | | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 690 | 993 | 1,135 | 1,045 | 797 | 632 | 627 | 701 | 656 | 594 | 653 | 663 | 9,186 | 9,151 | -2.2% | |
| (% change from prior year) | -13.2% | -1.3% | 6.5% | -4.3% | -1.4% | 3.2% | 31.6% | -1.9% | -0.8% | 1.5% | -20.3% | -8.1% | -1.8% | | | |
| | | | | | | | | | | | | | GASB | 114 | 100%+ | |
| | | | | | | | | | | | | | Total | 9,300 | 9,265 | 1.7% |

PUBLIC SAFETY ENHANCEMENT - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Other Utilities | 1,126 | 1,621 | 1,852 | 1,705 | 1,300 | 1,031 | 1,024 | 1,144 | 1,070 | 968 | 1,065 | 1,083 | 14,988 | 14,930 | -2.2% |
| (% change from prior year) | -13.2% | -1.3% | 6.5% | -4.3% | -1.4% | 3.2% | 31.6% | -1.9% | -0.8% | 1.5% | -20.3% | -7.9% | -1.8% | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | |
| Total | 1,126 | 1,621 | 1,852 | 1,705 | 1,300 | 1,031 | 1,024 | 1,144 | 1,070 | 968 | 1,065 | 1,083 | 14,988 | 14,930 | -2.2% |
| (% change from prior year) | -13.2% | -1.3% | 6.5% | -4.3% | -1.4% | 3.2% | 31.6% | -1.9% | -0.8% | 1.5% | -20.3% | -7.9% | -1.8% | | |
| | | | | | | | | | | | | | GASB | 186 | 100%+ |
| | | | | | | | | | | | | | Total | 15,174 | 1.7% |
| | | | | | | | | | | | | | | 15,116 | |

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$6,047 | \$5,882 | \$6,448 | 6.6% | \$6,448 | 6.6% | \$6,564 | 1.8% |
| August ¹ | 5,590 | 5,479 | 6,628 | 18.6% | 6,628 | 18.6% | 6,030 | -9.0% |
| September | 5,802 | 5,694 | 6,124 | 5.6% | 6,124 | 5.6% | 6,277 | 2.5% |
| October | 5,889 | 5,734 | 6,423 | 9.1% | 6,423 | 9.1% | 6,334 | -1.4% |
| November | 6,282 | 5,870 | 6,220 | -1.0% | 6,220 | -1.0% | 6,581 | 5.8% |
| December | 6,347 | 5,924 | 6,703 | 5.6% | 6,703 | 5.6% | 6,650 | -0.8% |
| January | 7,219 | 6,919 | 7,630 | 5.7% | 7,630 | 5.7% | 7,768 | 1.8% |
| February | 6,280 | 5,811 | 6,317 | 0.6% | 6,317 | 0.6% | 6,571 | 4.0% |
| March | 5,924 | 5,965 | 6,180 | 4.3% | 5,600 | -5.5% | 6,520 | 16.4% |
| April | 6,098 | 6,912 | 7,850 | 28.7% | 6,246 | 2.4% | 7,283 | 16.6% |
| May | 5,158 | 6,360 | 7,336 | 42.2% | 5,652 | 9.6% | 6,597 | 16.7% |
| June | 5,907 | 6,274 | 7,339 | 24.2% | 5,844 | -1.1% | 6,818 | 16.7% |
| Subtotal: | \$72,543 | \$72,824 | \$81,199 | 11.9% | \$75,835 | 4.5% | \$79,993 | 5.5% |
| Year End Adjustment | (79) | 259 | 682 | 100%+ | 682 | 100%+ | 435 | -36.2% |
| TOTAL: | \$72,464 | \$73,083 | \$81,881 | 13.0% | \$76,517 | 5.6% | \$80,428 | 5.1% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 10.9%.

Actual vs. Estimate

| | |
|-----------------------------|----------|
| YTD Actual Revenue: | \$81,881 |
| YTD Revised Estimate: | 76,517 |
| Dollars Over/Under Rev Est: | \$5,364 |
| Percent Over/Under Rev Est: | 7.0% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$81,881 |
| YTD Prior Year Actual: | 72,464 |
| Dollars Over/Under PY: | 9,417 |
| Percent Over/Under PY: | 13.0% |

PUBLIC SAFETY EXPANSION - FIRE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|-----------------|----------------|-------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY | |
| | | | | | | | | | | | | | | | Actuals | |
| Amusements | 2 | 4 | 3 | 4 | 5 | 5 | 4 | 5 | 7 | 10 | 9 | 13 | 72 | 45 | -67.5% | |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | -67.3% | -67.5% | -58.5% | -50.5% | 36.8% | 305.4% | 368.1% | -48.6% | | | |
| Commercial Property Rental ¹ | 129 | 230 | 96 | 117 | 110 | 111 | 120 | 106 | 108 | 120 | 114 | 113 | 1,472 | 1,404 | 9.3% | |
| (% change from prior year) | 15.4% | 125.8% | -7.9% | -4.6% | 3.3% | 0.3% | -1.0% | 2.0% | 12.1% | 0.3% | 26.0% | 16.5% | 14.6% | | | |
| Construction Contracting | 147 | 130 | 129 | 125 | 144 | 158 | 143 | 117 | 128 | 159 | 141 | 148 | 1,670 | 1,589 | 4.4% | |
| (% change from prior year) | 8.5% | 1.1% | 3.6% | -0.5% | 1.8% | 17.0% | 8.1% | -10.5% | 20.1% | 30.3% | 19.0% | 22.0% | 9.7% | | | |
| Hotel/Motel Lodging | 13 | 11 | 13 | 14 | 18 | 18 | 15 | 17 | 25 | 23 | 32 | 30 | 228 | 224 | -31.1% | |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | -47.7% | -49.0% | -62.5% | -46.7% | -8.7% | 310.7% | 220.5% | -29.8% | | | |
| Job Printing | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | 34 | 36 | 5.3% | |
| (% change from prior year) | -12.9% | -6.0% | -1209.9% | 1.5% | -20.8% | -22.8% | -0.9% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | -22.5% | |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | | |
| Rentals of Personal Property | 49 | 50 | 48 | 51 | 55 | 56 | 67 | 50 | 50 | 92 | 64 | 59 | 691 | 637 | -8.0% | |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.6% | -15.2% | 10.4% | -18.3% | -20.4% | 43.6% | 53.6% | 36.5% | -0.1% | | | |
| Residential Property Rental | 85 | 79 | 80 | 88 | 77 | 88 | 93 | 82 | 85 | 94 | 85 | 95 | 1,032 | 998 | 6.1% | |
| (% change from prior year) | 10.5% | 9.3% | 3.6% | 14.7% | 3.9% | 15.0% | 5.4% | 3.9% | 1.8% | 18.0% | 12.0% | 19.2% | 9.7% | | | |
| Restaurant and Bars | 99 | 91 | 100 | 108 | 111 | 111 | 112 | 114 | 123 | 152 | 142 | 151 | 1,415 | 1,322 | -9.0% | |
| (% change from prior year) | -22.1% | -20.8% | -18.8% | -16.4% | -18.4% | -20.2% | -20.4% | -19.3% | -2.9% | 49.7% | 85.2% | 57.8% | -2.6% | | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -78.1% | -100.0% | -100.0% | -89.2% | | | |
| Retail Sales | 691 | 659 | 690 | 691 | 646 | 706 | 864 | 684 | 674 | 824 | 805 | 795 | 8,729 | 8,041 | 9.7% | |
| (% change from prior year) | 17.4% | 20.8% | 19.6% | 25.6% | 4.2% | 12.8% | 11.9% | 11.9% | 15.0% | 32.2% | 44.7% | 18.1% | 19.1% | | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% | |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | | |
| Transportation | 1 | 1 | 1 | 1 | 1 | 10 | 1 | 1 | 1 | 1 | 1 | 1 | 17 | 8 | 269.0% | |
| (% change from prior year) | 5481.1% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3380.7% | 2002.0% | 86.2% | 110.9% | 66.3% | 193.4% | 1.5% | 651.4% | | | |
| Use Tax | 71 | 67 | 61 | 83 | 74 | 76 | 104 | 85 | 32 | 93 | 71 | 60 | 878 | 862 | 9.9% | |
| (% change from prior year) | 4.8% | 12.6% | -3.0% | 16.6% | 20.7% | 19.8% | 25.0% | 27.8% | -44.2% | 26.1% | 21.0% | 5.0% | 12.0% | | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | | |
| Total | 1,290 | 1,326 | 1,225 | 1,284 | 1,244 | 1,341 | 1,526 | 1,263 | 1,236 | 1,570 | 1,467 | 1,468 | 16,240 | 15,167 | 4.5% | |
| (% change from prior year) | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | 5.6% | 5.7% | 0.6% | 4.3% | 28.8% | 42.2% | 24.2% | 11.9% | | | |
| | | | | | | | | | | | | | GASB | 137 | 100%+ | |
| | | | | | | | | | | | | | Total | 16,377 | 15,304 | 5.6% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS
FY 2021 ACTUALS
(12+0)
(000'S)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Total | 2020-21 | % Chg |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|-----------------|----------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | (Act) | Estimate | from PY |
| | | | | | | | | | | | | | | | Actuals |
| Amusements | 10 | 14 | 12 | 15 | 21 | 20 | 18 | 21 | 28 | 39 | 37 | 52 | 286 | 181 | -67.5% |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | -67.3% | -67.5% | -58.5% | -50.5% | 36.8% | 305.4% | 368.1% | -48.6% | | |
| Commercial Property Rental ¹ | 515 | 919 | 383 | 466 | 439 | 444 | 479 | 425 | 433 | 480 | 456 | 451 | 5,889 | 5,615 | 9.3% |
| (% change from prior year) | 15.4% | 125.8% | -7.9% | -4.6% | 3.3% | 0.3% | -1.0% | 2.0% | 12.1% | 0.3% | 26.0% | 16.5% | 14.6% | | |
| Construction Contracting | 586 | 521 | 515 | 501 | 578 | 634 | 573 | 467 | 511 | 636 | 565 | 593 | 6,679 | 6,357 | 4.4% |
| (% change from prior year) | 8.5% | 1.1% | 3.6% | -0.5% | 1.8% | 17.0% | 8.1% | -10.5% | 20.1% | 30.3% | 19.0% | 22.0% | 9.7% | | |
| Hotel/Motel Lodging | 51 | 46 | 54 | 56 | 70 | 71 | 58 | 68 | 100 | 91 | 128 | 120 | 914 | 898 | -31.1% |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | -47.7% | -49.0% | -62.5% | -46.7% | -8.7% | 310.7% | 220.5% | -29.8% | | |
| Job Printing | 12 | 14 | 12 | 14 | 11 | 12 | 12 | 9 | 9 | 12 | 8 | 12 | 136 | 143 | 5.3% |
| (% change from prior year) | -12.9% | -6.0% | -1209.9% | 1.5% | -20.8% | -22.8% | -0.9% | -31.9% | -31.5% | -2.3% | 4.1% | 71.5% | 0.7% | | |
| Publishing | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 5 | 5 | -22.5% |
| (% change from prior year) | 110.9% | -55.8% | -50.9% | -2.2% | -24.2% | -28.8% | -9.3% | -53.9% | -59.3% | -25.8% | 7.4% | 5.7% | -22.4% | | |
| Rentals of Personal Property | 194 | 201 | 194 | 205 | 219 | 222 | 268 | 202 | 201 | 367 | 258 | 236 | 2,766 | 2,548 | -8.0% |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.6% | -15.2% | 10.4% | -18.3% | -20.4% | 43.6% | 53.6% | 36.5% | -0.1% | | |
| Residential Property Rental | 339 | 316 | 320 | 353 | 309 | 350 | 371 | 328 | 342 | 375 | 342 | 381 | 4,127 | 3,991 | 6.1% |
| (% change from prior year) | 10.5% | 9.3% | 3.6% | 14.7% | 3.9% | 15.0% | 5.4% | 3.9% | 1.8% | 18.0% | 12.0% | 19.2% | 9.7% | | |
| Restaurant and Bars | 398 | 366 | 400 | 430 | 444 | 442 | 448 | 457 | 492 | 609 | 568 | 605 | 5,659 | 5,288 | -9.0% |
| (% change from prior year) | -22.1% | -20.8% | -18.8% | -16.4% | -18.4% | -20.2% | -20.4% | -19.3% | -2.9% | 49.7% | 85.2% | 57.8% | -2.6% | | |
| Retail Food Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -78.1% | -100.0% | -100.0% | -89.2% | | |
| Retail Sales | 2,766 | 2,634 | 2,761 | 2,763 | 2,585 | 2,822 | 3,455 | 2,737 | 2,697 | 3,297 | 3,220 | 3,180 | 34,917 | 32,162 | 9.7% |
| (% change from prior year) | 17.4% | 20.8% | 19.6% | 25.6% | 4.2% | 12.8% | 11.9% | 11.9% | 15.0% | 32.2% | 44.7% | 18.1% | 19.1% | | |
| Timber/Extracting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100.0% |
| (% change from prior year) | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | | |
| Transportation | 2 | 3 | 3 | 3 | 3 | 39 | 4 | 2 | 3 | 2 | 3 | 2 | 68 | 33 | 269.0% |
| (% change from prior year) | 5481.1% | 1647.7% | 1683.9% | 1632.8% | 911.6% | 3380.7% | 2002.0% | 86.2% | 110.9% | 66.3% | 193.4% | 1.5% | 651.4% | | |
| Use Tax | 286 | 270 | 246 | 331 | 295 | 304 | 418 | 338 | 129 | 371 | 285 | 240 | 3,511 | 3,447 | 9.9% |
| (% change from prior year) | 4.8% | 12.6% | -3.0% | 16.6% | 20.7% | 19.8% | 25.0% | 27.8% | -44.2% | 26.1% | 21.0% | 5.0% | 12.0% | | |
| Rounding Adjustment | | | | | | | | | | | | | 0 | | |
| Total | 5,159 | 5,303 | 4,900 | 5,137 | 4,976 | 5,362 | 6,104 | 5,054 | 4,944 | 6,280 | 5,869 | 5,871 | 64,959 | 60,668 | 4.5% |
| (% change from prior year) | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | 5.6% | 5.7% | 0.6% | 4.3% | 28.8% | 42.2% | 24.2% | 11.9% | | |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

| | | | |
|--------------|---------------|---------------|-------------|
| GASB | 545 | 545 | 100%+ |
| Total | 65,504 | 61,213 | 5.6% |

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
12+0

| | 2019-20 Actual | 2020-21 Actual | % Change from PY Actual | 2020-21 Estimate | % Change from PY Actual | 2021-22 Base | % Change from PY Estimate |
|------------------------------------|---------------------------|---------------------------|--|-----------------------------|--|-------------------------|--|
| July | \$13,817 | \$15,466 | 11.9% | \$15,466 | 11.9% | \$15,890 | 2.7% |
| August | 13,604 | 14,866 | 9.3% | 14,866 | 9.3% | 15,222 | 2.4% |
| September | 13,905 | 15,244 | 9.6% | 15,244 | 9.6% | 15,628 | 2.5% |
| October | 13,442 | 15,603 | 16.1% | 15,603 | 16.1% | 15,485 | -0.8% |
| November | 14,528 | 15,466 | 6.5% | 15,466 | 6.5% | 15,957 | 3.2% |
| December | 14,889 | 15,894 | 6.8% | 15,894 | 6.8% | 16,583 | 4.3% |
| January | 17,735 | 18,864 | 6.4% | 18,864 | 6.4% | 19,489 | 3.3% |
| February | 14,476 | 15,274 | 5.5% | 15,274 | 5.5% | 15,976 | 4.6% |
| March | 14,001 | 15,794 | 12.8% | 15,794 | 12.8% | 15,727 | -0.4% |
| April | 14,218 | 19,810 | 39.3% | 19,810 | 39.3% | 17,893 | -9.7% |
| May | 12,353 | 18,370 | 48.7% | 18,370 | 48.7% | 16,029 | -12.7% |
| June | 14,701 | 18,769 | 27.7% | 7,375 | -49.8% | 17,128 | 100%+ |
| Subtotal | \$171,669 | \$199,421 | 16.2% | \$188,027 | 9.5% | \$197,007 | 4.8% |
| Year end adjust. (GASB) | 257 | 1,871 | 100%+ | 1,871 | 100%+ | 938 | -49.9% |
| TOTAL: | \$171,926 | \$201,292 | 17.1% | \$189,898 | 10.5% | \$197,945 | 4.2% |

Actual vs. PY

| | |
|------------------------|-----------------|
| YTD Actual Revenue: | 201,292 |
| YTD Prior Year Actual: | 171,926 |
| Dollars Over/(Under): | \$29,366 |
| Percent Over/(Under): | 17.1% |

Actual vs. Estimate

| | |
|-----------------------|------------------|
| YTD Actual Revenue: | \$201,292 |
| YTD Estimate: | 189,898 |
| Dollars Over/(Under): | \$11,394 |
| Percent Over/(Under): | 6.0% |

STATE SALES TAX - CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(in thousands)

| Category | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Act) | JAN (Act) | FEB (Act) | MAR (Act) | APR (Act) | MAY (Act) | JUN (Act) | TOTAL | % Change fr PY Acts |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------------|
| Transportation & Towing | \$51 | \$55 | \$59 | \$218 | \$245 | \$244 | \$63 | \$50 | \$65 | \$58 | \$50 | \$62 | 1,218 | 252.5% |
| <i>% change from PY actual</i> | 104.6% | 172.0% | 146.1% | 750.4% | 1361.5% | 1620.9% | 291.6% | 19.5% | 85.3% | 56.8% | 30.0% | 18.6% | | |
| Mining-Oil & Gas Production | \$198 | \$157 | \$194 | \$153 | \$196 | \$171 | \$172 | \$164 | \$166 | \$205 | \$192 | \$184 | 2,152 | 14.8% |
| <i>% change from PY actual</i> | 28.4% | 12.0% | 19.1% | -2.6% | 29.9% | 6.7% | 33.8% | 9.5% | 11.3% | 42.1% | -2.0% | 1.4% | | |
| Utilities | \$9,079 | \$11,951 | \$12,696 | \$11,812 | \$9,772 | \$7,414 | \$7,272 | \$7,935 | \$7,396 | \$7,122 | \$7,416 | \$7,820 | 107,685 | 9.7% |
| <i>% change from PY actual</i> | 7.6% | 5.9% | 6.7% | 6.0% | 13.3% | 38.2% | 17.7% | 0.7% | 10.7% | 8.7% | 21.6% | -2.5% | | |
| Communications | \$1,436 | \$1,368 | \$1,232 | \$1,104 | \$1,096 | \$1,098 | \$1,117 | \$1,038 | \$1,064 | \$1,151 | \$1,085 | \$1,085 | 13,876 | -21.7% |
| <i>% change from PY actual</i> | -3.6% | -8.6% | -17.9% | -23.1% | -28.6% | -26.1% | -27.3% | -28.9% | -25.5% | -21.1% | -26.1% | -23.2% | | |
| Railroads & Aircraft | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| <i>% change from PY actual</i> | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | | |
| Private Car & Pipelines | \$39 | \$39 | \$38 | \$39 | \$38 | \$38 | \$71 | \$38 | \$38 | \$52 | \$40 | \$39 | 508 | 54.2% |
| <i>% change from PY actual</i> | 33.9% | 40.7% | 34.7% | 36.5% | 34.4% | 22.5% | 154.4% | -1252.9% | 36.0% | 81.5% | 5.5% | 2.0% | | |
| Publishing | \$29 | \$25 | \$27 | \$29 | \$28 | \$24 | \$34 | \$26 | \$24 | \$27 | \$28 | \$24 | 326 | -7.7% |
| <i>% change from PY actual</i> | 10.5% | -6.9% | 6.0% | -11.2% | -5.5% | -12.3% | 1.7% | -21.7% | -15.1% | -12.7% | -10.1% | -13.2% | | |
| Printing | \$150 | \$159 | \$152 | \$189 | \$151 | \$156 | \$169 | \$137 | \$132 | \$163 | \$131 | \$163 | 1,853 | 12.6% |
| <i>% change from PY actual</i> | -12.4% | -9.9% | -188.3% | 3.8% | -21.9% | -15.7% | 2.4% | -19.8% | -18.0% | 1.4% | 15.0% | 18.6% | | |
| Restaurants & Bars | \$22,173 | \$20,295 | \$21,651 | \$22,912 | \$23,929 | \$23,785 | \$24,220 | \$24,143 | \$26,391 | \$32,249 | \$30,747 | \$32,481 | 304,977 | 5.4% |
| <i>% change from PY actual</i> | -11.1% | -14.3% | -11.3% | -8.5% | -8.9% | -12.2% | -13.8% | -11.0% | 7.8% | 55.1% | 90.2% | 52.2% | | |
| Amusements | \$842 | \$721 | \$785 | \$982 | \$1,213 | \$1,425 | \$1,425 | \$1,389 | \$1,885 | \$2,544 | \$2,102 | \$2,279 | 17,591 | -32.5% |
| <i>% change from PY actual</i> | -74.2% | -66.6% | -67.2% | -53.5% | -47.0% | -47.5% | -52.8% | -45.6% | -21.9% | 50.9% | 233.1% | 172.8% | | |
| Rentals-Real Property | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | -83.3% |
| <i>% change from PY actual</i> | 0.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | | |
| Rentals-Personal Property | \$7,469 | \$7,600 | \$7,490 | \$8,132 | \$7,836 | \$7,800 | \$9,238 | \$7,644 | \$7,571 | \$11,515 | \$9,064 | \$8,541 | 99,900 | 2.1% |
| <i>% change from PY actual</i> | -9.5% | -8.1% | -3.2% | 1.6% | -6.4% | -4.1% | -10.5% | -12.5% | -10.5% | 37.4% | 41.5% | 25.6% | | |
| Contracting | \$16,379 | \$15,638 | \$14,807 | \$15,152 | \$16,431 | \$14,005 | \$17,415 | \$13,291 | \$12,710 | \$14,620 | \$13,534 | \$15,795 | 179,778 | 13.7% |
| <i>% change from PY actual</i> | 25.1% | 21.2% | 11.5% | 23.2% | 24.7% | 10.0% | 29.1% | 9.3% | 4.5% | 5.3% | -1.5% | 3.6% | | |
| Feed - Wholesale | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| <i>% change from PY actual</i> | | | | | | | | | | | | | | |
| Retail | \$148,816 | \$139,972 | \$144,009 | \$146,619 | \$143,908 | \$154,993 | \$190,726 | \$146,352 | \$149,892 | \$188,487 | \$175,500 | \$176,476 | 1,905,751 | 21.5% |
| <i>% change from PY actual</i> | 22.5% | 17.8% | 18.1% | 27.0% | 12.0% | 13.0% | 11.1% | 14.7% | 20.0% | 39.2% | 44.1% | 22.7% | | |
| Severance - Mining | \$1,281 | \$2,118 | \$1,877 | \$1,799 | \$1,441 | \$1,839 | \$2,645 | \$2,275 | \$2,911 | \$3,386 | \$2,905 | \$4,011 | 28,488 | 180.3% |
| <i>% change from PY actual</i> | 16.8% | 86.1% | 83.6% | 82.1% | 54.1% | 177.6% | 179.9% | 225.2% | 414.4% | 1880.8% | 304.9% | 228.3% | | |
| Severance - Timber | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| <i>% change from PY actual</i> | | | | | | | | | | | | | | |
| Bed Tax - Hotel/Motel | \$5,194 | \$4,775 | \$5,066 | \$5,878 | \$6,852 | \$6,047 | \$5,391 | \$6,010 | \$7,408 | \$11,421 | \$10,364 | \$9,702 | 84,108 | -3.2% |
| <i>% change from PY actual</i> | -27.6% | -28.1% | -23.8% | -23.4% | -26.6% | -29.8% | -31.8% | -40.7% | -30.7% | 76.8% | 380.4% | 178.2% | | |
| Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | -20.2% |
| <i>% change from PY actual</i> | | | | | | | | | | | | | | |
| State Total | 213,136 | 204,874 | 210,083 | 215,017 | 213,137 | 219,040 | 259,959 | 210,493 | 217,654 | 273,001 | 253,157 | 258,661 | 2,748,211 | 16.6% |
| Cities Share (25%) | 53,284 | 51,218 | 52,521 | 53,754 | 53,284 | 54,760 | 64,990 | 52,623 | 54,413 | 68,250 | 63,289 | 64,665 | 687,053 | 16.6% |
| Phoenix Population Percentage | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | | |
| Phoenix TOTAL | \$15,466 | \$14,866 | \$15,244 | \$15,603 | \$15,466 | \$15,894 | \$18,864 | \$15,274 | \$15,794 | \$19,810 | \$18,370 | \$18,769 | \$199,421 | 16.2% |

Year End GASB Adjustment **1,871** 100%+
Total **\$201,292** 17.1%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
12+0

| Category | Prior Year Actual | Current Year | | | CY Actual/PY Actual | | CY Actual/CY Estimate | |
|---|----------------------|------------------|------------------|------------------|---------------------|--------------|-----------------------|--------------|
| | | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Transportation & Towing | \$52 | \$16 | \$136 | \$62 | \$10 | 18.6% | (\$74) | -54.8% |
| Mining-Oil & Gas Production | \$181 | \$162 | \$210 | \$184 | 2 | 1.4% | (26) | -12.6% |
| Utilities | \$8,018 | \$7,359 | \$7,692 | \$7,820 | (199) | -2.5% | 128 | 1.7% |
| Communications | \$1,412 | \$1,470 | \$1,227 | \$1,085 | (327) | -23.2% | (142) | -11.6% |
| Railroads & Aircraft | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Private Car & Pipelines | \$38 | \$30 | \$45 | \$39 | 1 | 2.0% | (6) | -13.3% |
| Publishing | \$27 | \$20 | \$27 | \$24 | (4) | -13.2% | (3) | -11.7% |
| Printing | \$137 | \$149 | \$144 | \$163 | 26 | 18.6% | 19 | 13.2% |
| Restaurants & Bars | \$21,347 | \$26,895 | \$23,177 | \$32,481 | 11,134 | 52.2% | 9,305 | 40.1% |
| Amusements | \$835 | \$2,438 | \$1,226 | \$2,279 | 1,444 | 172.8% | 1,053 | 85.9% |
| Rentals-Real Property | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Rentals-Personal Property | \$6,799 | \$8,656 | \$7,201 | \$8,541 | 1,742 | 25.6% | 1,340 | 18.6% |
| Contracting | \$15,243 | \$14,640 | \$16,641 | \$15,795 | 552 | 3.6% | (846) | -5.1% |
| Feed - Wholesale | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Retail | \$143,797 | \$135,207 | \$156,485 | \$176,476 | 32,679 | 22.7% | 19,991 | 12.8% |
| Severance - Mining | \$1,222 | \$1,085 | \$1,312 | \$4,011 | 2,790 | 228.3% | 2,699 | 205.8% |
| Severance - Timber | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Bed Tax - Hotel/Motel | \$3,487 | \$8,496 | \$5,726 | \$9,702 | 6,215 | 178.2% | 3,976 | 69.4% |
| Other | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| DISTRIBUTION BASE TOTAL | \$202,596 | \$206,623 | \$221,248 | \$258,661 | \$56,064 | 27.7% | \$37,413 | 16.9% |
| Distribution to Cities (25% of distribution base) | 50,649 | 51,656 | 55,312 | 64,665 | 14,016 | 27.7% | 9,353 | 16.9% |
| Phoenix Share of Distribution (actual is 29.03%) | \$14,701 | \$15,052 | \$16,055 | \$18,769 | \$4,068 | 27.7% | \$2,714 | 16.9% |

