

To: Mayor and City Council Date: June 28, 2021

From: Ed Zuercher

City Manager

Subject: GENERAL FUND REVENUE REPORT – 11 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$1.26 billion at eleven months were \$104.8 million or 9.1% higher than the 2019-20 collections of \$1.15 billion. The increase includes an audit adjustment in the first two months of 2020-21 that artificially increased city sales tax collections. Excluding this audit adjustment, the 11-month revenue collections were \$100.0 million or 8.7% higher than the prior year. This is attributable to higher revenue collections in primary property tax, city sales tax, state-shared sales and income taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories. Additionally, state-shared vehicle license tax (VLT) growth of 13.8% at eleven months includes collections from May through July due to a setback caused by a newly implemented system. This caused the current year VLT collections to be artificially increased in August and September.

The City GF revenue collections at eleven months also includes the Council approved transfer of \$109.1 million from the Coronavirus Relief Fund (CRF) to offset public safety salaries from July through December as permitted by the Federal guidelines. This is a one-time revenue source to the General Fund and should not be considered an ongoing resource.

The revised 2020-21 GF revenue estimate excluding the CRF is \$1.323 billion, representing 5.1% growth over 2019-20 actuals. The 11-month year-over-year (YOY) growth rate of 9.1% is on pace to exceed the annual revenue estimate. However, the pace of growth is not anticipated to continue and is largely impacted by the economic shutdown experienced this time last year due to the pandemic. The variance is primarily caused by substantial city and state sales tax growth over the past two months. This month's city and state sales tax growth of 44.2% and 48.7% marks the largest month-over-month percentage increase in recent history (our earliest records are in 1993-94). Given the May 2020 revenue base (April sales) reflected a month completely covered by the COVID-19 stay at home order, significant percentage growth was expected. Even with that expectation, May sales tax collections were still well above forecast. This unprecedented growth is also driven by federal stimulus packages provided by CARES and ARPA funding, which is temporarily helping to support the economy. Other factors contributing to increased sales tax collections, which is also contributing to the challenge of predicting revenue growth in this economic climate, include the faster than expected vaccine distribution, earlier than anticipated lifted restrictions on indoor and outdoor activities, and the higher than expected Consumer Price Index.

### **General Fund Sales Tax (June-April Business Activity)**

At eleven months of 2020-21, the combined GF revenue from city and state-shared sales tax was \$670.5 million, reflecting a growth of 11.8% compared to the same period of 2019-20. Excluding the audit adjustment, the combined growth rate is 11.0%.

City Sales Tax- Year-to-date (YTD) 2020-21 city sales tax collections were \$489.8 million, which represents 10.7% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 9.6%.

The cumulative annual growth rates in key categories of city sales tax include:

• retail: 19.2%

• contracting: 8.6%

• restaurants & bars: -6.9%

hotel/motel: -37.3%

telecommunications: -16.5%

• commercial property rentals: 15.5% (2.1% without audit adjustment)

*State-Shared Sales Tax-* YTD 2020-21 state-shared sales tax collections were \$180.7 million, representing 15.1% growth over 2019-20.

The cumulative annual growth percentages in key categories of state sales tax were:

retail: 21.4%

• contracting: 14.7%

restaurants & bars: 1.6%

hotel/motel: -10.8%

• communications: -21.5%

## (In Thousands of Dollars)

Revenue Source		Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	Actuals 2019-20	19-20 Act to 18-19 Act % Change <sup>1</sup>	11 Mont Actuals 2019-20	6	A	1 Month Actuals 020-21 <sup>1</sup>	% Change from PY <sup>2</sup>	Revised Estimate 2020-21	20-21 Rev Est to 19-20 Act. % Change	Proposed Budget 2021-22	21/22 PB to 20/21 Rev Est % Change
Local Taxes																
Primary Property Tax	\$	141,309	\$ 146,121	\$ 154,560	\$ 162,130	\$ 170,210	5.0%	153,4	99	\$	167,990	9.4%	179,950	5.7%	191,294	6.3%
Sales Taxes <sup>2</sup>		416,522	421,239	432,358	468,015	479,705	2.5%	442,6	42		489,847	10.7%	505,957	5.5%	528,111	4.4%
Privilege License Fees		2,476	1,485	2,893	2,957	2,436	-17.6%	2,3			2,778	17.7%	2,800	14.9%	2,800	0.0%
Other General Fund Excise Taxes		17,832	17,984	18,138	18,535	18,837	1.6%	17,3	00		17,587	1.7%	19,106	1.4%	19,286	0.9%
Subtotal	\$	578,139	\$ 586,829	\$ 607,949	\$ 651,637	\$ 671,188	3.0% \$	615,8	02	\$	678,202	10.1%	707,813	5.5%	741,491	4.8%
Non Taxes																
Licenses & Permits		2,754	2,879	2,872	2,969	2,812	-5.3%	2,3	96		2,284	-4.7%	2,502	-11.0%	2,771	10.8%
Cable Communications		10,028	10,391	10,884	10,876	10,369	-4.7%	7,7	69		7,024	-9.6%	9,600	-7.4%	9,600	0.0%
Fines & Forfeitures		13,460	12,039	12,711	12,456	10,734	-13.8%	9,7	75		8,400	-14.1%	8,918	-16.9%	8,956	0.4%
Court Default Fee		1,047	1,164	1,273	1,320	1,310	-0.8%	1,1	53		1,172	1.6%	1,216	-7.2%	1,451	19.3%
Parks & Libraries		8,308	8,272	18,221	8,629	5,824	-32.5%	5,5	85		3,520	-37.0%	3,665	-37.1%	4,576	24.9%
Planning		1,647	1,690	1,752	1,783	1,589	-10.9%	1,4	67		1,513	3.1%	1,387	-12.7%	1,497	7.9%
Police		13,729	13,720	14,347	15,332	14,848	-3.2%	14,0	94		12,060	-14.4%	12,975	-12.6%	13,108	1.0%
Street Transportation		4,369	5,194	5,863	6,497	6,155	-5.3%	6,2	88		7,010	11.5%	6,145	-0.2%	6,481	5.5%
Emergency Transportation		37,005	34,518	35,884	36,910	36,706	-0.6%	34,4	61		28,620	-16.9%	30,371	-17.3%	33,500	10.3%
Hazardous Materials Inspection Fee		1,358	1,388	1,364	1,369	1,408	2.8%	1,3	03		1,282	-1.6%	1,400	-0.6%	1,500	7.1%
Other Service Charges		17,245	16,752	20,302	23,486	22,519	-4.1%	20,0			14,157	-29.5%	13,589	-39.7%	15,306	12.6%
All Others	-	14,052	14,168	16,456	15,309	16,254	6.2%	14,4	90		18,261	26.0%	17,989	10.7%	19,177	6.6%
Subtotal	\$	125,002	\$ 122,175	\$ 141,929	\$ 136,936	\$ 130,528	-4.7% \$	3 118,8	59	\$	105,303	-11.4%	109,757	-15.9%	117,923	7.4%
State Shared Revenues																
Sales Tax		137,544	143,976	155,998	165,066	171,927	4.2%	156,9	68		180,652	15.1%	189,898	10.5%	197,945	4.2%
Income Tax		174,234	191,225	200,036	196,918	214,697	9.0%	196,8	06		220,217	11.9%	240,237	11.9%	219,316	-8.7%
Vehicle License Tax <sup>3</sup>		59,801	61,586	66,784	70,210	70,484	0.4%	64,1	99		73,087	13.8%	75,200	6.7%	79,100	5.2%
Subtotal	\$	371,579	\$ 396,787	\$ 422,818	\$ 432,194	\$ 457,108	5.8% \$	417,9	73	\$	473,956	13.4%	505,335	10.6%	\$ 496,361	-1.8%
Subtotal All GF Funds	\$	1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,258,824	3.1% \$	1,152,6	34	\$ '	1,257,461	9.1%	1,322,905	5.1%	\$ 1,355,775	2.5%
Coronavirus Relief Fund	\$	-	\$ -	\$ -	\$ -	\$ 48,533	NA \$	3	-	\$	109,126	NA S	109,225	125.1%	-	-100%
TOTAL	\$	1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,307,357	7.1%	1,152,6	34	\$ '	1,366,587	18.6%	1,432,130	9.5%	1,355,775	-5.3%

- 1. Excluding the Coronavirus Relief Funds of \$48,533,000 in FY 2019-20 and \$109,126,000 in FY 2020-21, the total General Fund growth rates were 3.1% in FY 2019-20 and 9.1% at 11 months of FY 2020-21.
- 2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates were 9.6% and 8.7% (excluding Coronavirus Relief Fund), respectively.
- 3. The ADOT's newly implemented system did not recognize some revenue transactions from May through July, leading to a temporary increase in the VLT distribution amounts in August and September.

## **Change from Prior Year**

,634
.,054
,587
,953
8.6%
3

## % Change from Prior Year and Estimate

20-21 % Change from Prior Year Actual:	18.6%
20-21 Estimate % Change from Prior Year Actual:	9.5%

### **CITY PLT BY MONTH**

(In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$39,917	\$40,223	\$42,845	7.3%	\$42,845	7.3%	\$43,764	2.1%
August 1	40,554	40,152	47,748	17.7%	47,748	17.7%	43,743	-8.4%
September	41,442	39,910	44,049	6.3%	44,049	6.3%	44,442	0.9%
October	41,690	41,157	44,815	7.5%	44,815	7.5%	45,148	0.7%
November	41,689	39,507	42,487	1.9%	42,487	1.9%	44,532	4.8%
December	40,695	38,708	42,968	5.6%	42,968	5.6%	43,360	0.9%
January	45,262	43,942	48,421	7.0%	48,421	7.0%	49,348	1.9%
February	40,451	38,011	41,224	1.9%	41,224	1.9%	42,908	4.1%
March	38,347	38,415	39,573	3.2%	37,678	-1.7%	42,208	12.0%
April	39,329	43,751	47,741	21.4%	35,705	-9.2%	42,253	18.3%
May	33,265	40,537	47,976	44.2%	36,915	11.0%	41,744	13.1%
June	39,733	40,945		NA	40,060	0.8%	44,842	11.9%
Subtotal:	\$482,375	\$485,258	\$489,847	NA	\$504,916	4.7%	\$528,292	4.6%
Year End Adjustments	(2,670)	(811)	0	NA	1,041	NA	(181)	NA
TOTAL:	\$479,705	\$484,447	\$489,847	NA	\$505,957	5.5%	\$528,111	4.4%

<sup>1.</sup> A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 9.6%.

### Actual vs. Estimate

YTD Actual Revenue:	\$489,847
YTD Revised Estimate:	463,817
Dollars Over/Under:	\$26,030
Percent Over/Under:	5.6%

## Actual vs. PY

YTD Actual Revenue:	\$489,847
YTD Prior Year Actual:	442,642
Dollars Over/Under PY:	47,205
Percent Over/Under PY:	10.7%

### **GENERAL FUND PLT CATEGORY ANALYSIS FY 2021 ACTUALS** (11+1)(000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	71 -78.9%	107 -75.2%	87 -81.2%	111 -75.7%	158 -64.7%	153 -67.3%	133 -67.5%	156 -58.5%	210 -50.5%	294 36.8%	278 305.4%	(401)	1,359 -67.5%	1,359	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	4,173 15.6%	7,490 127.0%	3,107 -7.8%	3,781 -4.5%	3,570 3.6%	3,607 0.4%	3,883 -0.8%	3,442 1.9%	3,505 11.4%	3,890 0.4%	3,698 26.1%	1,477 -52.9%	45,622 9.5%	45,622	9.5%
Construction Contracting (% change from prior year)	2,564 8.5%	2,279 1.1%	2,252 3.6%	2,192 -0.5%	2,528 1.8%	2,773 17.0%	2,505 8.1%	2,044 -10.5%	2,236 20.1%	2,783 30.3%	2,471 19.0%	1,186 -44.2%	27,813 4.4%	27,813	4.4%
Hotel/Motel Lodging (% change from prior year)	385 -49.9%	344 -44.5%	403 -36.6%	421 -46.2%	527 -49.8%	535 -47.7%	437 -49.0%	512 -62.5%	751 -46.7%	682 -8.7%	957 310.7%	781 178.2%	6,734 -31.1%	6,734	-31.1%
Job Printing (% change from prior year)	52 -12.9%	60 -6.0%	51 -1209.9%	63 1.5%	50 -20.8%	52 -22.8%	52 -0.9%	38 -31.9%	38 -31.5%	52 -2.3%	35 4.1%	82 159.2%	<b>624</b> 5.3%	624	5.3%
Mining (% change from prior year)	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	0 16.0%	0 -100.0%	0 -100.0%	-100.0%	-100.0%	-100.0%	0 -100.0%	0	-100.0%
Other Utilities (% change from prior year)	5,764 6.0%	9,045 4.8%	8,849 6.8%	7,995 -1.9%	6,991 16.7%	5,022 10.1%	4,637 19.4%	5,022 5.6%	4,433 0.9%	3,036 -27.3%	6,262 84.7%	2,939 -48.0%	69,996 4.0%	69,996	4.0%
Penalty & Interest (% change from prior year)	225 -22.0%	234 -13.1%	284 57.3%	216 2.0%	235 -11.9%	230 -19.7%	180 -28.5%	252 -1.3%	249 37.5%	475 187.3%	243 12.0%	(102) -150.9%	2,721 -1.9%	2,721	-1.9%
Publishing (% change from prior year)	2 110.9%	-55.8%	-50.9%	2 -2.2%	2 -24.2%	1 -28.8%	-9.3%	1 -53.9%	-59.3%	2 -25.8%	3 7.4%	2 4.3%	24 -22.5%	24	-22.5%
Rentals of Personal Property (% change from prior year)	1,458 -20.9%	1,506 -9.4%	1,454 -11.7%	1,535 -11.6%	1,642 -12.6%	1,666 -15.2%	2,013 10.4%	1,513 -18.3%	1,505 -20.4%	2,751 43.6%	1,935 53.6%	129 -90.0%	19,107 -8.0%	19,107	-8.0%
Residential Property Rental (% change from prior year)	2,544 10.5%	2,371 9.3%	2,400 3.6%	2,650 14.7%	2,321 3.9%	2,628 15.0%	2,786 5.4%	2,461 3.9%	2,564 1.8%	2,812 18.0%	2,563 12.0%	1,834 -23.4%	29,933 6.1%	29,933	6.1%
Restaurant and Bars (% change from prior year)	1,740 -22.1%	1,601 -20.8%	1,752 -18.8%	1,882 -16.4%	1,943 -18.4%	1,934 -20.2%	1,961 -20.4%	1,997 -19.3%	2,153 -2.9%	2,666 49.7%	2,485 85.2%	1,021 -39.1%	23,135 -9.0%	23,135	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	-100.0%	0 -100.0%	0 -100.0%	-100.0%	-100.0%	-100.0%	0 -100.0%	0 -100.0%	0 -78.1%	-100.0%	-100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	20,742 17.4%	19,757 20.8%	20,710 19.6%	20,719 25.6%	19,388 4.2%	21,165 12.8%	25,909 11.9%	20,526 11.9%	20,226 15.0%	24,730 32.2%	24,149 44.7%	3,196 -84.2%	241,218 9.7%	241,218	9.7%
Telecommunication and Cable TV (% change from prior year)	974 0.4%	920 -5.3%	844 -15.5%	756 -19.0%	905 -9.7%	748 -23.7%	775 -20.9%	711 -25.2%	724 -22.1%	775 -19.6%	749 -22.0%	1,754 85.7%	10,634 -8.2%	10,634	-8.2%
Timber/Extracting (% change from prior year)	0 -100.0%	-100.0%	0 -100.0%	0 -100.0%	-100.0%	-100.0%	-100.0%	0 -100.0%	0 -100.0%	-100.0%	-100.0%	-100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	10 5481.1%	11 1647.7%	11 1683.9%	12 1632.8%	13 911.6%	172 3380.7%	16 2002.0%	11 86.2%	12 110.9%	10 66.3%	11 193.4%	(142) -1632.2%	146 269.0%	146	269.0%
Use Tax (% change from prior year)	2,142 4.8%	2,021 12.6%	1,844 -3.0%	2,480 16.6%	2,214 20.7%	2,280 19.8%	3,132 25.0%	2,538 27.8%	966 -44.2%	2,783 26.1%	2,137 21.0%	1,313 -23.4%	25,850 9.9%	25,850	9.9%
Rounding Adjustment													0		
Total	42,845	47,748	44,049	44,815	42,487	42,968	48,421	41,224	39,573	47,741	47,976	15,068	504,916	504,916	4.7%
(% change from prior year)	7.3%	17.7%	6.3%	7.5%	1.9%	5.6%	7.0%	1.9%	3.2%	21.4%	44.2%	-62.1%	4.7%		
A large audit adjustment occurred	I in the Comi	mercial Rer	ntals catego	ry which ar	tificially inc	eased colle	ections.				GASB Year-End ( <i>A</i>	VR)	3,541 (2,500)	3,541 (2,500)	NA NA
The adjusted growth rates for Comm			•	•	•					_	Total	,	505,957	505,957	5.5%

## GENERAL FUND PLT CATEGORY ANALYSIS May 2021

	2019-20	2020-21				Actual/A		Actual/Estimate		
Category	Actual	Budget	Estimate	Actual		Amount	Percent	Amount	Percent	
Contracting	2,076	2,263	2,449	2,471		395	19.0%	22	0.9%	
Job Printing	34	82	62	35		1	4.1%	(26)	-42.8%	
Publishing	3	2	2	3		0	7.5%	1	35.7%	
Transportation & Towing	4	5	13	11		7	193.5%	(2)	-13.6%	
Restaurants & Bars	1,342	2,574	1,884	2,485		1,143	85.2%	600	31.9%	
Leases & Rentals (Property)	1,259	1,993	1,547	1,935		675	53.6%	388	25.1%	
Commercial Rentals	2,933	3,763	3,343	3,698		764	26.1%	354	10.6%	
Hotel/Motel	233	1,220	541	957		724	310.7%	416	76.9%	
Residential Property Rentals	2,287	2,349	2,444	2,563		275	12.0%	119	4.9%	
Retail	16,692	18,294	18,929	24,149		7,456	44.7%	5,219	27.6%	
Food	1	0	0	0		(1)	-100.0%	0	NA	
Amusements	69	422	86	278		210	305.4%	192	222.9%	
Telecommunications	960	903	904	749		(211)	-22.0%	(155)	-17.1%	
Other Utilities	3,390	4,458	3,928	6,262		2,873	84.7%	2,335	59.4%	
Use	1,766	1,952	2,019	2,137		371	21.0%	117	5.8%	
Penalty & Interest	217	257	252	243		26	12.0%	(9)	-3.7%	
Subtotal	\$33,265	\$40,537	\$38,405	\$47,976		\$14,711	44.2%	\$9,571	24.9%	
Balance to Cash	0	0	0	0		0	900.0%	0	NA	
TOTAL	\$33,265	\$40,537	\$38,405	\$47,976		\$14,711	44.2%	\$9,571	24.9%	

# PLT CATEGORY ANALYSIS CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2020-21 ACTUALS COMPARED TO 2019-20 (11+1)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Revised Est
Advertising	N/A	N/A	Seρ N/A	N/A	N/A	N/A	N/A	N/A	N/A	Αρι N/A	N/A	N/A	N/A
Contracting	8.5%	4.9%	4.5%	3.3%	2.9%	5.3%	5.7%	3.7%	5.2%	7.6%	8.6%		4.4%
Job Printing	-12.9%	-9.4%	37.4%	25.2%	13.3%	5.4%	4.5%	-0.3%	-4.0%	-3.8%	-3.3%		5.3%
·													
Publishing	111.0%	-16.6%	-29.4%	-22.6%	-22.9%	-23.7%	-20.2%	-24.3%	-27.9%	-27.7%	-24.3%		-22.5%
Transportation & Towing	5474.9%	2468.2%	2121.8%	1966.8%	1576.5%	2647.0%	2594.5%	1623.3%	1208.6%	942.4%	850.0%		269.0%
Restaurants & Bars	-22.1%	-21.5%	-20.6%	-19.5%	-19.3%	-19.4%	-19.6%	-19.5%	-17.8%	-12.4%	-6.9%		-9.0%
Leases & Rentals (Property)	-20.9%	-15.4%	-14.2%	-13.6%	-13.4%	-13.7%	-10.2%	-11.2%	-12.3%	-6.4%	-2.5%		-8.0%
Commercial Rentals <sup>1</sup>	15.6%	68.8%	43.7%	33.0%	27.2%	22.6%	18.9%	16.9%	16.4%	14.6%	15.5%		9.5%
Hotel/Motel	-49.9%	-47.5%	-44.1%	-44.7%	-46.0%	-46.4%	-46.8%	-49.8%	-49.3%	-46.0%	-37.3%		-31.1%
Residential Property Rentals	10.5%	9.9%	7.8%	9.5%	8.4%	9.5%	8.9%	8.2%	7.5%	8.5%	8.8%		6.1%
Retail	17.4%	19.1%	19.3%	20.8%	17.2%	16.4%	15.6%	15.1%	15.1%	16.9%	19.2%		9.7%
Food	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A
Amusements	-78.9%	-76.8%	-78.4%	-77.7%	-75.0%	-73.6%	-72.8%	-71.2%	-68.9%	-63.2%	-57.1%		-67.5%
Telecommunications	0.4%	-2.4%	-6.9%	-9.8%	-9.8%	-12.1%	-13.4%	-14.8%	-15.6%	-16.0%	-16.5%		-8.2%
Other Utility	6.0%	5.2%	5.8%	3.7%	5.9%	6.3%	7.5%	7.3%	6.8%	4.3%	8.8%		4.0%
Use	4.8%	8.4%	4.6%	7.9%	10.3%	11.9%	14.2%	15.9%	10.0%	11.8%	12.5%		9.9%
Penalty & Interest	-22.0%	-17.7%	0.6%	0.9%	-1.9%	-5.3%	-8.6%	-7.7%	-3.9%	9.5%	9.7%		-1.9%
Subtotal	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	7.6%	6.9%	6.5%	7.9%	10.7%		4.7%
Balance to Cash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SUBTOTAL	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	7.6%	6.9%	6.5%	7.9%	10.7%		4.7%
Year End Adj.													N/A
TOTAL	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	7.6%	6.9%	6.5%	7.9%	10.7%		5.5%

<sup>1.</sup> A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are 2.1% and 9.6%, respectively.

## CONVENTION CENTER EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$4,784	\$4,265	\$3,920	-18.1%	\$3,920	-18.1%	\$4,395	12.1%
August	4,263	3,797	3,521	-17.4%	3,521	-17.4%	3,870	9.9%
September	4,345	3,951	3,747	-13.8%	3,747	-13.8%	4,093	9.2%
October	4,689	4,376	3,933	-16.1%	3,933	-16.1%	4,361	10.9%
November	5,436	5,241	4,468	-17.8%	4,468	-17.8%	5,068	13.4%
December	5,356	4,780	4,801	-10.4%	4,801	-10.4%	4,825	0.5%
January	5,049	4,822	4,111	-18.6%	4,111	-18.6%	4,965	20.8%
February	5,849	5,843	3,904	-33.3%	3,904	-33.3%	5,218	33.7%
March	5,522	5,430	4,521	-18.1%	4,690	-15.1%	5,282	12.6%
April	4,224	6,771	6,563	55.4%	5,015	18.7%	5,633	12.3%
May	2,953	5,627	5,290	79.1%	4,193	42.0%	4,748	13.2%
June	3,299	4,989		NA	3,987	20.9%	4,479	12.3%
Subtotal:	\$55,769	\$59,892	\$48,779	NA	\$50,290	-9.8%	\$56,937	13.2%
Year End Adjustment	(503)	158	0	NA	130	NA	259	99%
TOTAL:	\$55,266	\$60,050	\$48,779	NA	\$50,420	-8.8%	\$57,196	13.4%

### Actual vs. Estimate

YTD Actual Revenue:	\$48,779
YTD Revised Estimate:	46,203
Dollars Over/Under:	\$2,576
Percent Over/Under:	5.6%

YTD Actual Revenue:	\$48,779
YTD Prior Year Actual:	52,470
Dollars Over/Under PY:	(3,691)
Percent Over/Under PY:	-7.0%

## PHOENIX CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS (11+1) (000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Advertising (% change from prior year)	166 -8.7%	138 -1.0%	189 -3.2%	287 78.4%	362 113.2%	404 129.9%	162 -12.9%	151 1.7%	133 -41.6%	164 7.2%	153 53.0%	30 -68.7%	2,340 21.0%	2,340	21.0%
Construction Contracting (% change from prior year)	1,831 8.5%	1,628 1.1%	1,609 3.6%	1,565 -0.5%	1,805 1.8%	1,981 17.0%	1,789 8.1%	1,460 -10.5%	1,597 20.1%	1,988 30.3%	1,765 19.0%	847 -44.2%	19,866 4.4%	19,866	4.4%
Hotel/Motel Lodging (% change from prior year)	634 -50.3%	560 -45.2%	652 -38.3%	681 -47.6%	866 -50.3%	873 -48.7%	709 -49.6%	830 -63.2%	1,217 -47.9%	2,460 100.2%	1,562 307.8%	(53) -111.6%	10,992 -32.0%	10,992	-32.0%
Job Printing (% change from prior year)	37 -12.9%	43 -6.0%	37 -1209.9%	45 1.5%	36 -20.8%	37 -22.8%	37 -0.9%	27 -31.9%	27 -31.5%	37 -2.3%	25 4.1%	58 159.2%	446 5.3%	446	5.3%
Publishing (% change from prior year)	2 110.9%	1 -55.8%	-50.9%	2 -2.2%	1 -24.2%	1 -28.8%	-9.3%	1 -53.9%	1 -59.3%	1 -25.8%	2 7.4%	1 4.3%	17 -22.5%	17	-22.5%
Restaurant and Bars (% change from prior year)	1,243 -22.1%	1,144 -20.8%	1,251 -18.8%	1,344 -16.4%	1,388 -18.4%	1,382 -20.2%	1,400 -20.4%	1,427 -19.3%	1,538 -2.9%	1,905 49.7%	1,775 85.2%	729 -39.1%	16,525 -9.0%	16,525	-9.0%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0	-100.0%											
Transportation (% change from prior year)	7 5481.1%	8 1647.7%	8 1683.9%	8 1632.8%	9 911.6%	123 3380.7%	11 2002.0%	8 86.2%	8 110.9%	7 66.3%	8 193.4%	(102) -1632.2%	105 269.0%	105	269.0%
Rounding Adjustment													0		
Total	3,920	3,521	3,747	3,933	4,468	4,801	4,111	3,904	4,521	6,563	5,290	1,510	50,290	50,290	-9.8%
(% change from prior year)	-18.1%	-17.4%	-13.8%	-16.1%	-17.8%	-10.4%	-18.6%	-33.2%	-18.1%	55.4%	79.1%	-54.2%	-9.8%		
										(	GASB		130	130	NA
										-	Total		50,420	50,420	-8.8%

## SPORTS FACILITIES EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$1,772	\$1,271	\$644	-63.7%	\$644	-63.7%	\$1,072	66.4%
August	1,247	1,156	611	-51.0%	611	-51.0%	862	41.1%
September	1,207	1,167	694	-42.5%	694	-42.5%	876	26.2%
October	1,352	1,354	788	-41.7%	788	-41.7%	990	25.6%
November	1,877	1,897	1,065	-43.3%	1,065	-43.3%	1,392	30.7%
December	1,765	1,665	1,074	-39.1%	1,074	-39.1%	1,279	19.1%
January	1,569	1,344	833	-46.9%	833	-46.9%	1,110	33.2%
February	2,079	2,256	974	-53.2%	974	-53.2%	2,196	125.5%
March	2,297	2,105	1,256	-45.3%	1,305	-43.2%	1,697	30.0%
April	1,549	2,925	2,375	53.3%	1,505	-2.9%	1,973	31.1%
May	402	1,940	2,029	405.1%	889	121.3%	1,170	31.6%
June	431	1,431		NA	693	60.9%	905	30.6%
Subtotal:	\$17,547	\$20,511	\$12,344	NA	\$11,076	-36.9%	\$15,522	40.1%
Year End Adjustment	(98)	47	0	NA	(199)	NA	56	NA
TOTAL:	\$17,449	\$20,558	\$12,344	NA	\$10,877	-37.7%	\$15,578	43.2%

### Actual vs. Estimate

YTD Actual Revenue:	\$12,344
YTD Revised Estimate:	10,261
Dollars Over/Under:	\$2,083 20.3%
Percent Over/Under:	20.3%

YTD Actual Revenue:	\$12,344
YTD Prior Year Actual:	17,116
Dollars Over/Under PY:	(4,772)
Percent Over/Under PY:	-27.9%

## SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS (11+1)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Hotel/Motel Lodging (% change from prior year)	317 -50.3%	280 -45.2%	326 -38.3%	341 -47.6%	433 -50.3%	437 -48.7%	354 -49.6%	415 -63.2%	609 -47.9%	1,230 100.2%	781 307.8%	(27) -111.6%	5,496 -32.0%	5,496	-32.0%
Short-Term Motor Vehicle Rental (% change from prior year)	327 -71.2%	331 -55.0%	368 -45.7%	448 -36.2%	632 -37.1%	637 -30.3%	479 -44.7%	558 -41.4%	647 -42.6%	1,145 22.5%	1,248 493.6%	(1,241) -717.2%	5,580 -41.0%	5,580	-41.0%
Rounding Adjustment													0		
Total	644	611	694	788	1,065	1,074	833	974	1,256	2,375	2,029	-1,267	11,076	11,076	-36.9%
(% change from prior year)	-63.7%	-51.0%	-42.5%	-41.7%	-43.3%	-39.1%	-46.9%	-53.2%	-45.3%	53.3%	405.0%	-394.3%	-36.9%		
										(	GASB		(199)	(199)	NA
										-	Total		10,877	10,877	-37.7%

## JET FUEL EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$51	\$25	\$33	-35.2%	\$33	-35.2%	\$82	149.0%
August	43	22	34	-22.4%	34	-22.4%	81	141.3%
September	43	43	33	-23.5%	33	-23.5%	60	81.7%
October	(69)	44	43	100%+	43	100%+	7	-83.8%
November	50	50	28	-44.2%	28	-44.2%	36	29.2%
December	46	46	55	21.3%	55	21.3%	41	-25.9%
January	67	67	54	-19.3%	54	-19.3%	51	-5.0%
February	222	222	201	-9.5%	201	-9.5%	168	-16.4%
March	90	50	46	-48.9%	52	-42.2%	55	5.8%
April	81	102	96	18.4%	74	-8.7%	78	5.4%
May	26	54	103	291.9%	39	48.4%	41	5.1%
June	42	45		NA	39	-7.1%	43	10.8%
Subtotal:	\$691	\$769	\$726	NA	\$684	-0.9%	\$743	8.6%
Year End Adjustment	(34)	0	0	NA	57	NA	1	-98.2%
TOTAL:	\$657	\$769	\$726	NA	\$741	12.9%	\$744	0.4%

### Actual vs. Estimate

YTD Actual Revenue:	\$726
YTD Revised Estimate:	644
Dollars Over/Under:	\$82 12.7%
Percent Over/Under:	12.7%

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YTD Actual Revenue:	\$726
YTD Prior Year Actual:	649
Dollars Over/Under PY:	\$76
Percent Over/Under PY:	11.8%

## JET FUEL EXCISE TAXES EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS (11+1)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Jet Fuel (% change from prior year)	33 -35.2%	34 -22.4%	33 -25.2%	43 -161.4%	28 -44.2%	55 21.3%	54 -19.3%	201 -10.0%	46 -48.5%	96 17.0%	103 306.4%	(40) -201.4%	684 -0.9%	684	-0.9%
Rounding Adjustment													0		
Total	33	34	33	43	28	55	54	201	46	96	103	-40	684	684	-0.9%
(% change from prior year)	-35.2%	-22.4%	-25.2%	-161.4%	-44.2%	21.3%	-19.3%	-10.0%	-48.5%	17.0%	306.4%	-201.4%	-0.9%		
										(	GASB		57	57	NA

## TRANSPORTATION 2050 EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$20,629	\$20,066	\$22,041	6.8%	\$22,041	6.8%	\$22,402	1.6%
August 1	19,089	18,664	22,675	18.8%	22,675	18.8%	20,581	-9.2%
September	19,765	19,406	20,872	5.6%	20,872	5.6%	21,422	2.6%
October	20,022	19,538	21,895	9.4%	21,895	9.4%	21,626	-1.2%
November	21,563	20,042	21,208	-1.6%	21,208	-1.6%	22,476	6.0%
December	21,702	20,225	22,922	5.6%	22,922	5.6%	22,703	-1.0%
January	24,619	23,527	26,022	5.7%	26,022	5.7%	26,481	1.8%
February	21,502	19,857	21,572	0.3%	21,572	0.3%	22,432	4.0%
March	20,247	20,364	21,094	4.2%	19,120	-5.6%	22,274	16.5%
April	20,945	23,550	26,728	27.6%	21,312	1.8%	24,865	16.7%
May	17,669	21,697	25,000	41.5%	19,287	9.2%	22,527	16.8%
June	20,146	21,392		NA	19,920	-1.1%	23,255	16.7%
Subtotal:	\$247,900	\$248,327	\$252,030	NA	\$258,847	4.4%	\$273,044	5.5%
Year End Adjustment	(307)	903	0	NA	2,336	NA	1,351	-42.2%
TOTAL:	\$247,593	\$249,230	\$252,030	NA	\$261,183	5.5%	\$274,395	5.1%

<sup>1.</sup> A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 9.5%.

### Actual vs. Estimate

YTD Actual Revenue:	\$252,030
YTD Revised Estimate:	237,676
Dollars Over/Under:	\$14,353
Percent Over/Under:	6.0%

ľ	YTD Actual Revenue:	\$252,030
ľ	YTD Actual Revenue: YTD Prior Year Actual:	227,753
ı		
I	Dollars Over/Under PY:	24,276
	Percent Over/Under PY:	10.7%

## TRANSPORTATION 2050 - PUBLIC TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS (11+1)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	36 -78.9%	54 -75.2%	44 -81.2%	56 -75.7%	79 -64.7%	77 -67.3%	67 -67.5%	78 -58.5%	105 -50.5%	148 36.7%	140 305.2%	(201) -581.3%	683 -67.5%	683	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	1,941 15.4%	3,464 125.8%	1,446 -7.9%	1,759 -2.1%	1,656 3.3%	1,675 0.3%	1,806 -0.9%	1,601 2.0%	1,632 12.2%	1,809 0.3%	1,720 26.1%	663 -54.5%	21,173 9.5%	21,173	9.5%
Construction Contracting (% change from prior year)	2,205 8.3%	1,959 0.8%	1,939 3.6%	1,888 -0.6%	2,172 1.4%	2,390 17.0%	2,152 7.7%	1,760 -10.6%	1,927 20.0%	2,398 29.4%	2,129 19.2%	1,007 -44.9%	23,926 4.2%	23,926	4.2%
Hotel/Motel Lodging (% change from prior year)	193 -49.9%	173 -44.5%	203 -36.6%	212 -46.2%	265 -49.8%	269 -47.7%	220 -49.0%	258 -62.5%	378 -46.7%	343 -8.7%	481 310.7%	393 178.2%	3,386 -31.1%	3,386	-31.1%
Job Printing (% change from prior year)	45 -12.9%	51 -6.0%	44 -1209.9%	54 1.4%	43 -20.8%	45 -22.8%	45 -0.8%	33 -31.9%	33 -31.5%	45 -2.3%	30 4.1%	70 159.1%	538 5.3%	538	5.3%
Publishing (% change from prior year)	2 110.9%	1 -55.8%	1 -50.9%	2 -2.2%	2 -24.2%	1 -28.8%	-9.3%	-53.9%	1 -59.3%	2 -25.8%	3 7.4%	2 4.3%	21 -22.5%	21	-22.5%
Rentals of Personal Property (% change from prior year)	733 -20.9%	757 -9.4%	731 -11.7%	772 -11.6%	825 -12.6%	838 -15.2%	1,012 10.4%	761 -18.4%	757 -20.4%	1,383 44.0%	973 53.1%	64 -90.1%	9,607 -8.0%	9,607	-8.0%
Residential Property Rental (% change from prior year)	1,277 10.4%	1,192 9.4%	1,207 3.7%	1,332 14.7%	1,167 4.0%	1,321 15.2%	1,401 5.3%	1,237 3.9%	1,289 1.9%	1,414 18.0%	1,289 12.1%	918 -23.7%	15,045 6.1%	15,045	6.1%
Restaurant and Bars (% change from prior year)	1,500 -22.0%	1,380 -20.7%	1,510 -18.8%	1,622 -16.4%	1,675 -18.7%	1,667 -20.2%	1,690 -20.4%	1,722 -19.3%	1,855 -2.9%	2,298 49.6%	2,145 86.4%	877 -39.3%	19,941 -9.0%	19,941	-9.0%
Retail Sales (% change from prior year)	10,026 18.3%	9,530 21.1%	9,957 19.8%	9,991 26.1%	9,338 3.6%	10,232 13.0%	12,500 12.3%	9,909 11.5%	9,751 15.1%	11,844 30.5%	11,606 43.6%	1,602 -83.5%	116,287 9.7%	116,287	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%							
Transportation (% change from prior year)	8 2331.2%	10 1647.7%	10 1683.9%	10 1632.8%	11 911.6%	149 3557.3%	13 2002.0%	9 86.2%	10 110.9%	9 66.3%	9 178.0%	(123) -1632.1%	126 267.2%	126	267.2%
Use Tax (% change from prior year)	1,034 6.2%	974 14.0%	900 1.7%	1,176 17.3%	1,051 17.4%	1,094 20.8%	1,523 26.0%	1,226 32.1%	445 -45.6%	1,347 24.5%	1,024 17.6%	607 -27.0%	<b>12,401</b> <b>10.2%</b>	12,401	10.2%
Rounding Adjustment															
Total	19,001	19,546	17,991	18,874	18,284	19,759	22,431	18,595	18,183	23,040	21,549	5,880	223,134	223,134	4.4%
(% change from prior year)	6.8%	18.8%	5.6%	9.3%	-1.6%	5.6%	5.7%	0.3%	4.2%	27.6%	41.5%	-66.1%	4.4%		
										(	GASB		2,012	2,012	NA
A large audit adjustment occurr	rod in the Com	moreial De	entale catag	ory which a	rtificially inc	roseed call	actions Th	o total adiu	stod	-	Total		225,146	225,146	5.5%

A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.1% and 7.1%, respectively.

## TRANSPORTATION 2050 - STREET TRANSPORTATION EXCISE TAX CATEGORY ANALYSIS **FY 2021 ACTUALS** (11+1) (000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	6 -78.9%	9 -75.2%	7 -81.2%	9 -75.7%	13 -64.7%	12 -67.3%	11 -67.5%	13 -58.5%	17 -50.5%	24 36.5%	22 304.9%	(32) -580.2%	109 -67.5%	109	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	311 15.4%	555 125.8%	232 -7.9%	282 3.3%	265 3.2%	268 0.3%	289 -0.9%	256 2.0%	261 12.2%	290 0.1%	275 26.2%	106 -54.6%	3,389 10.1%	3,389	10.1%
Construction Contracting (% change from prior year)	353 8.3%	313 0.5%	310 3.6%	302 -0.6%	348 1.5%	383 17.0%	345 7.8%	282 -10.6%	308 19.9%	384 27.8%	341 19.4%	159 -45.4%	3,827 4.0%	3,827	4.0%
Hotel/Motel Lodging (% change from prior year)	31 -49.9%	28 -44.5%	32 -36.6%	34 -46.2%	42 -49.8%	43 -47.7%	35 -49.0%	41 -62.5%	60 -46.7%	55 -8.7%	77 310.7%	63 178.2%	542 -31.1%	542	-31.1%
Job Printing (% change from prior year)	7 -12.7%	-6.1%	7 -1209.9%	9 1.3%	7 -20.8%	7 -22.8%	7 -0.7%	5 -31.9%	5 -31.5%	7 -2.3%	5 4.1%	11 158.9%	8 <b>6</b> 5.3%	86	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	-9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 7.4%	0 4.3%	3 -22.5%	3	-22.5%
Rentals of Personal Property (% change from prior year)	117 -20.9%	121 -9.4%	117 -11.7%	124 -11.6%	132 -12.7%	134 -15.2%	162 10.3%	122 -18.6%	121 -20.4%	221 44.7%	156 52.2%	10 -90.3%	1,538 -8.1%	1,538	-8.1%
Residential Property Rental (% change from prior year)	204 10.1%	191 9.6%	193 4.0%	213 14.7%	187 4.2%	212 15.5%	224 5.2%	198 3.9%	206 1.9%	226 18.0%	206 12.1%	146 -24.3%	2,407 6.1%	2,407	6.1%
Restaurant and Bars (% change from prior year)	240 -21.8%	221 -20.6%	242 -18.8%	260 -16.3%	268 -19.1%	267 -20.2%	271 -20.4%	276 -19.3%	297 -2.9%	368 49.5%	344 88.7%	140 -39.7%	3,192 -9.0%	3,192	-9.0%
Retail Sales (% change from prior year)	1,605 18.4%	1,526 21.2%	1,594 20.0%	1,600 26.2%	1,492 3.5%	1,638 13.1%	2,001 12.3%	1,586 11.6%	1,561 15.1%	1,896 30.2%	1,858 43.3%	253 -83.7%	18,610 9.7%	18,610	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 1052.3%	2 1647.7%	2 1683.9%	2 1632.8%	2 911.6%	24 3962.9%	2 2002.0%	1 86.2%	2 110.9%	1 66.3%	2 151.9%	(20) -1631.8%	20 263.7%	20	263.7%
Use Tax (% change from prior year)	165 6.1%	156 13.8%	145 2.1%	188 18.1%	169 17.9%	175 20.9%	244 24.2%	196 34.8%	71 -45.8%	216 24.0%	164 16.9%	99 -26.6%	1,990 10.2%	1,990	10.2%
Rounding Adjustment													0		
Total	3,041	3,128	2,882	3,021	2,924	3,163	3,591	2,977	2,911	3,688	3,451	936	35,713	35,713	4.4%
(% change from prior year)	6.9%	18.8%	5.7%	9.9%	-1.7%	5.7%	5.7%	0.4%	4.2%	27.3%	41.5%	-66.3%	4.4%		
										(	GASB		324	324	NA
A large audit adjustment occur     rates for July and August are for				ory which a	artificially in	creased co	llections. Th	ne total adju	usted growt	h 1	Γotal		36,037	36,037	5.5%

rates for July and August are 5.2% and 7.1%, respectively.

GASB	324	324	NA
Total	36,037	36,037	5.5%

## PARKS & PRESERVES EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$3,282	1.8%
August 1	2,794	2,740	3,314	18.6%	3,314	18.6%	3,015	-9.0%
September	2,901	2,847	3,062	5.5%	3,062	5.5%	3,138	2.5%
October	2,944	2,867	3,211	9.1%	3,211	9.1%	3,167	-1.4%
November	3,141	2,935	3,110	-1.0%	3,110	-1.0%	3,290	5.8%
December	3,173	2,962	3,351	5.6%	3,351	5.6%	3,325	-0.8%
January	3,610	3,459	3,815	5.7%	3,815	5.7%	3,884	1.8%
February	3,140	2,905	3,158	0.6%	3,158	0.6%	3,285	4.0%
March	2,963	2,983	3,090	4.3%	2,800	-5.5%	3,260	16.4%
April	3,048	3,456	3,925	28.8%	3,123	2.5%	3,642	16.6%
May	2,579	3,180	3,668	42.2%	2,826	9.6%	3,298	16.7%
June	2,953	3,137		NA	2,924	-1.0%	3,411	16.7%
Subtotal:	\$36,272	\$36,412	\$36,928	NA	\$37,918	4.5%	\$39,997	5.5%
Year End Adjustment	(39)	127	0	NA	341	NA	217	-36.4%
TOTAL:	\$36,233	\$36,539	\$36,928	NA	\$38,259	5.6%	\$40,214	5.1%

<sup>1.</sup> A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 9.7%.

### Actual vs. Estimate

YTD Actual Revenue:	\$36,928
YTD Revised Estimate:	34,814
Dollars Over/Under:	\$2,114
Percent Over/Under:	6.1%

YTD Actual Revenue:	\$36,928
YTD Prior Year Actual:	33,319
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Dollars Over/Under PY:	3,609
Percent Over/Under PY:	10.8%

## PHOENIX PARKS AND PRESERVES INITIATIVE - PARKS EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS (11+1)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	-78.9%	5 -75.2%	-81.2%	6 -75.7%	8 -64.7%	-67.3%	7 -67.5%	-58.5%	10 -50.5%	15 36.8%	14 305.4%	(20) -581.8%	68 -67.5%	68	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	193 15.4%	344 125.8%	144 -7.9%	175 -4.6%	165 3.3%	167 0.3%	180 -1.0%	159 2.0%	162 12.1%	180 0.3%	171 26.0%	66 -54.5%	2,105 9.3%	2,105	9.3%
Construction Contracting (% change from prior year)	220 8.5%	195 1.1%	193 3.6%	188 -0.5%	217 1.8%	238 17.0%	215 8.1%	175 -10.5%	192 20.1%	239 30.3%	212 19.0%	102 -44.2%	2,384 4.4%	2,384	4.4%
Hotel/Motel Lodging (% change from prior year)	19 -49.9%	17 -44.5%	20 -36.6%	21 -46.2%	26 -49.8%	27 -47.7%	22 -49.0%	26 -62.5%	38 -46.7%	34 -8.7%	48 310.7%	39 178.2%	337 -31.1%	337	-31.1%
Job Printing (% change from prior year)	-12.9%	5 -6.0%	4 -1209.9%	5 1.5%	-20.8%	4 -22.8%	-0.9%	3 -31.9%	3 -31.5%	4 -2.3%	3 4.1%	7 159.2%	<b>54</b> 5.3%	54	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	-9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 7.4%	0 4.3%	2 -22.5%	2	-22.5%
Rentals of Personal Property (% change from prior year)	73 -20.9%	75 -9.4%	73 -11.7%	77 -11.6%	82 -12.6%	83 -15.2%	101 10.4%	76 -18.3%	75 -20.4%	138 43.6%	97 53.6%	-90.0%	955 -8.0%	955	-8.0%
Residential Property Rental (% change from prior year)	127 10.5%	119 9.3%	120 3.6%	132 14.7%	116 3.9%	131 15.0%	139 5.4%	123 3.9%	128 1.8%	141 18.0%	128 12.0%	92 -23.4%	1,497 6.1%	1,497	6.1%
Restaurant and Bars (% change from prior year)	149 -22.1%	137 -20.8%	150 -18.8%	161 -16.4%	167 -18.4%	166 -20.2%	168 -20.4%	171 -19.3%	185 -2.9%	229 49.7%	213 85.2%	87 -39.1%	1,983 -9.0%	1,983	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	1,037 17.4%	988 20.8%	1,035 19.6%	1,036 25.6%	969 4.2%	1,058 12.8%	1,295 11.9%	1,026 11.9%	1,011 15.0%	1,237 32.2%	1,207 44.7%	160 -84.2%	12,061 9.7%	12,061	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 5481.1%	1 1647.7%	1 1683.9%	1 1632.8%	1 911.6%	15 3380.7%	1 2002.0%	1 86.2%	1 110.9%	1 66.3%	1 193.4%	(12) -1632.2%	13 269.0%	13	269.0%
Use Tax (% change from prior year)	107 4.8%	101 12.6%	92 -3.0%	124 16.6%	111 20.7%	114 19.8%	157 25.0%	127 27.8%	48 -44.2%	139 26.1%	107 21.0%	66 -23.4%	1,292 9.9%	1,292	9.9%
Rounding Adjustment													0		
Total	1,934	1,989	1,837	1,926	1,866	2,011	2,289	1,895	1,854	2,355	2,201	593	22,751	22,751	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	42.2%	-66.6%	4.5%		
										(	GASB		205	205	NA
A large audit adjustment occurre	ed in the Com	mercial Rei	ntals cateno	rv which ar	tificially inc	reased call	octions The	total adjus	stad	-	Γotal		22,956	22,956	5.6%

<sup>1.</sup> A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

## PHOENIX PARKS AND PRESERVES INITIATIVE - PRESERVES EXCISE TAX CATEGORY ANALYSIS **FY 2021 ACTUALS**

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	2 -78.9%	4 -75.2%	3 -81.2%	4 -75.7%	5 -64.7%	5 -67.3%	-67.5%	5 -58.5%	7 -50.5%	10 36.8%	9 305.4%	(13) -581.8%	45 -67.5%	45	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	129 15.4%	230 125.8%	96 -7.9%	117 -4.6%	110 3.3%	111 0.3%	120 -1.0%	106 2.0%	108 12.1%	120 0.3%	114 26.0%	44 -54.5%	1,404 9.3%	1,404	9.3%
Construction Contracting (% change from prior year)	147 8.5%	130 1.1%	129 3.6%	125 -0.5%	144 1.8%	158 17.0%	143 8.1%	117 -10.5%	128 20.1%	159 30.3%	141 19.0%	68 -44.2%	1,589 4.4%	1,589	4.4%
Hotel/Motel Lodging (% change from prior year)	13 -49.9%	11 -44.5%	13 -36.6%	14 -46.2%	18 -49.8%	18 -47.7%	15 -49.0%	17 -62.5%	25 -46.7%	23 -8.7%	32 310.7%	26 178.2%	224 -31.1%	224	-31.1%
Job Printing (% change from prior year)	3 -12.9%	-6.0%	3 -1209.9%	4 1.5%	-20.8%	3 -22.8%	-0.9%	-31.9%	2 -31.5%	3 -2.3%	2 4.1%	5 159.2%	36 5.3%	36	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	-9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 7.4%	0 4.3%	1 -22.5%	1	-22.5%
Rentals of Personal Property (% change from prior year)	49 -20.9%	50 -9.4%	48 -11.7%	51 -11.6%	55 -12.6%	56 -15.2%	67 10.4%	50 -18.3%	50 -20.4%	92 43.6%	64 53.6%	-90.0%	637 -8.0%	637	-8.0%
Residential Property Rental (% change from prior year)	85 10.5%	79 9.3%	80 3.6%	88 14.7%	77 3.9%	88 15.0%	93 5.4%	82 3.9%	85 1.8%	94 18.0%	85 12.0%	61 -23.4%	998 6.1%	998	6.1%
Restaurant and Bars (% change from prior year)	99 -22.1%	91 -20.8%	100 -18.8%	108 -16.4%	111 -18.4%	111 -20.2%	112 -20.4%	114 -19.3%	123 -2.9%	152 49.7%	142 85.2%	58 -39.1%	1,322 -9.0%	1,322	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	691 17.4%	659 20.8%	690 19.6%	691 25.6%	646 4.2%	706 12.8%	864 11.9%	684 11.9%	674 15.0%	824 32.2%	805 44.7%	107 -84.2%	8,041 9.7%	8,041	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 5481.1%	1 1647.7%	1 1683.9%	1 1632.8%	1 911.6%	10 3380.7%	1 2002.0%	1 86.2%	1 110.9%	1 66.3%	1 193.4%	(8) -1632.2%	8 269.0%	8	269.0%
Use Tax (% change from prior year)	71 4.8%	67 12.6%	61 -3.0%	83 16.6%	74 20.7%	76 19.8%	104 25.0%	85 27.8%	32 -44.2%	93 26.1%	71 21.0%	44 -23.4%	862 9.9%	862	9.9%
Rounding Adjustment													0		
Total	1,290	1,326	1,225	1,284	1,244	1,341	1,526	1,263	1,236	1,570	1,467	395	15,167	15,167	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	42.2%	-66.6%	4.5%		
										(	GASB		136	136	NA
A large audit adjustment occur     adjusted growth rates for July a	red in the Cor	mmercial R	entals categ	gory which a	artificially in	creased co	llections. TI	ne total		7	Γotal		15,303	15,303	5.6%

adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

## NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$3,282	1.8%
August <sup>1</sup>	2,793	2,740	3,314	18.6%	3,314	18.6%	3,016	-9.0%
September	2,901	2,847	3,064	5.6%	3,064	5.6%	3,139	2.4%
October	2,944	2,867	3,210	9.0%	3,210	9.0%	3,167	-1.3%
November	3,140	2,935	3,111	-0.9%	3,111	-0.9%	3,291	5.8%
December	3,173	2,962	3,351	5.6%	3,351	5.6%	3,325	-0.8%
January	3,609	3,459	3,815	5.7%	3,815	5.7%	3,884	1.8%
February	3,140	2,905	3,159	0.6%	3,159	0.6%	3,285	4.0%
March	2,962	2,983	3,089	4.3%	2,800	-5.5%	3,260	16.4%
April	3,048	3,456	3,925	28.8%	3,123	2.5%	3,641	16.6%
May	2,578	3,180	3,668	42.3%	2,826	9.6%	3,299	16.7%
June	2,959	3,137		NA	2,920	-1.3%	3,407	16.7%
Subtotal:	\$36,272	\$36,412	\$36,930	NA	\$37,917	4.5%	\$39,996	5.5%
Year End Adjustment	(39)	127	0	NA	341	NA	218	-36.1%
TOTAL:	\$36,233	\$36,539	\$36,930	NA	\$38,258	5.6%	\$40,214	5.1%

<sup>1.</sup> A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 9.7%

#### Actual vs. Estimate

YTD Actual Revenue:	\$36,930
YTD Revised Estimate:	34,815
Dollars Over/Under:	\$2,115
Percent Over/Under:	6.1%

YTD Actual Revenue:	\$36,930
YTD Prior Year Actual:	33,314
TTD FIIOI Teal Actual.	33,314
Dollars Over/Under PY:	3,616
Percent Over/Under PY:	10.9%

#### NEIGHBORHOOD PROTECTION - BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS (11+1)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	0 -78.9%	0 -75.2%	0 -81.2%	0 -75.7%	1 -64.7%	-67.3%	-67.5%	1 -58.5%	-50.5%	1 36.8%	1 305.4%	(2) -581.8%	-67.5%	6	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	16 15.4%	29 125.8%	12 -7.9%	15 -4.6%	14 3.3%	14 0.3%	15 -1.0%	13 2.0%	14 12.1%	15 0.3%	14 26.0%	5 -54.5%	175 9.3%	175	9.3%
Construction Contracting (% change from prior year)	18 8.5%	16 1.1%	16 3.6%	16 -0.5%	18 1.8%	20 17.0%	18 8.1%	15 -10.5%	16 20.1%	20 30.3%	18 19.0%	8 -44.2%	199 4.4%	199	4.4%
Hotel/Motel Lodging (% change from prior year)	-49.9%	1 -44.5%	-36.6%	2 -46.2%	-49.8%	2 -47.7%	-49.0%	-62.5%	3 -46.7%	3 -8.7%	4 310.7%	3 178.2%	28 -31.1%	28	-31.1%
Job Printing (% change from prior year)	0 -12.9%	-6.0%	0 -1209.9%	0 1.5%	0 -20.8%	0 -22.8%	0 -0.9%	0 -31.9%	0 -31.5%	0 -2.3%	0 4.1%	1 159.2%	4 5.3%	4	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	-50.9%	0 -2.2%	0 -24.2%	0 -28.8%	-9.3%	-53.9%	0 -59.3%	0 -25.8%	0 7.4%	0 4.3%	0 -22.5%	0	-22.5%
Rentals of Personal Property (% change from prior year)	6 -20.9%	-9.4%	6 -11.7%	6 -11.6%	7 -12.6%	7 -15.2%	8 10.4%	6 -18.3%	6 -20.4%	11 43.6%	8 53.6%	-90.0%	80 -8.0%	80	-8.0%
Residential Property Rental (% change from prior year)	11 10.5%	10 9.3%	10 3.6%	11 14.7%	10 3.9%	11 15.0%	12 5.4%	10 3.9%	11 1.8%	12 18.0%	11 12.0%	8 -23.4%	125 6.1%	125	6.1%
Restaurant and Bars (% change from prior year)	12 -22.1%	11 -20.8%	13 -18.8%	13 -16.4%	14 -18.4%	14 -20.2%	14 -20.4%	14 -19.3%	15 -2.9%	19 49.7%	18 85.2%	7 -39.1%	165 -9.0%	165	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	86 17.4%	82 20.8%	86 19.6%	86 25.6%	81 4.2%	88 12.8%	108 11.9%	86 11.9%	84 15.0%	103 32.2%	101 44.7%	13 -84.2%	1,005 9.7%	1,005	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	0 5481.1%	0 1647.7%	0 1683.9%	0 1632.8%	0 911.6%	1 3380.7%	0 2002.0%	0 86.2%	0 110.9%	0 66.3%	0 193.4%	(1) -1632.2%	1 269.0%	1	269.0%
Use Tax (% change from prior year)	9 4.8%	8 12.6%	-3.0%	10 16.6%	9 20.7%	10 19.8%	13 25.0%	11 27.8%	4 -44.2%	12 26.1%	9 21.0%	5 -23.4%	108 9.9%	108	9.9%
Rounding Adjustment													0		
Total	161	166	153	161	156	168	191	158	154	196	183	49	1,896	1,896	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	42.2%	-66.6%	4.5%		
										(	GASB		17	17	NA
1. A large audit adjustment occu	irred in the Co	mmercial F	Rentals cate	gory which	artificially ir	ncreased co	ollections. T	he total adi	iusted	7	Γotal		1,913	1,913	5.6%

A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

## **NEIGHBORHOOD PROTECTION - FIRE EXCISE TAX CATEGORY ANALYSIS** FY 2021 ACTUALS (11+1) (000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	1 -78.9%	2 -75.2%	-81.2%	2 -75.7%	-64.7%	-67.3%	-67.5%	-58.5%	-50.5%	6 36.8%	6 305.4%	(8) -581.8%	28 -67.5%	28	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	80 15.4%	144 125.8%	60 -7.9%	73 -4.6%	69 3.3%	69 0.3%	75 -1.0%	66 2.0%	68 12.1%	75 0.3%	71 26.0%	27 -54.5%	877 9.3%	877	9.3%
Construction Contracting (% change from prior year)	92 8.5%	81 1.1%	80 3.6%	78 -0.5%	90 1.8%	99 17.0%	89 8.1%	73 -10.5%	80 20.1%	99 30.3%	88 19.0%	42 -44.2%	993 4.4%	993	4.4%
Hotel/Motel Lodging (% change from prior year)	-49.9%	7 -44.5%	-36.6%	9 -46.2%	11 -49.8%	11 -47.7%	9 -49.0%	11 -62.5%	16 -46.7%	14 -8.7%	20 310.7%	16 178.2%	140 -31.1%	140	-31.1%
Job Printing (% change from prior year)	-12.9%	-6.0%	-1209.9%	2 1.5%	-20.8%	2 -22.8%	-0.9%	1 -31.9%	1 -31.5%	2 -2.3%	1 4.1%	3 159.2%	22 5.3%	22	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	0 -50.9%	0 -2.2%	0 -24.2%	0 -28.8%	-9.3%	-53.9%	0 -59.3%	0 -25.8%	0 7.4%	0 4.3%	1 -22.5%	1	-22.5%
Rentals of Personal Property (% change from prior year)	30 -20.9%	31 -9.4%	30 -11.7%	32 -11.6%	34 -12.6%	35 -15.2%	42 10.4%	32 -18.3%	31 -20.4%	57 43.6%	40 53.6%	-90.0%	398 -8.0%	398	-8.0%
Residential Property Rental (% change from prior year)	53 10.5%	49 9.3%	50 3.6%	55 14.7%	48 3.9%	55 15.0%	58 5.4%	51 3.9%	53 1.8%	59 18.0%	53 12.0%	38 -23.4%	624 6.1%	624	6.1%
Restaurant and Bars (% change from prior year)	62 -22.1%	57 -20.8%	63 -18.8%	67 -16.4%	69 -18.4%	69 -20.2%	70 -20.4%	71 -19.3%	77 -2.9%	95 49.7%	89 85.2%	36 -39.1%	826 -9.0%	826	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	432 17.4%	412 20.8%	431 19.6%	432 25.6%	404 4.2%	441 12.8%	540 11.9%	428 11.9%	421 15.0%	515 32.2%	503 44.7%	67 -84.2%	5,025 9.7%	5,025	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	0 5481.1%	0 1647.7%	0 1683.9%	0 1632.8%	0 911.6%	6 3380.7%	1 2002.0%	0 86.2%	0 110.9%	0 66.3%	0 193.4%	(5) -1632.2%	5 269.0%	5	269.0%
Use Tax (% change from prior year)	45 4.8%	42 12.6%	38 -3.0%	52 16.6%	46 20.7%	48 19.8%	65 25.0%	53 27.8%	20 -44.2%	58 26.1%	45 21.0%	27 -23.4%	<b>539</b> <b>9.9%</b> 0	539	9.9%
Rounding Adjustment												<u> </u>		-	
Total	806	829	766	803	778	838	954	790	772	981	917	247	9,479	9,479	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	42.2%	-66.6%	4.5%		
4 A Laure and the attractor				a mara da ta t				. 4.4.1 . 2	4 1	(	GASB		86	86	NA
A large audit adjustment occur  growth rates for July and August				ory wnich a	iruiiciaily ind	creased col	iections. In	e total adju	Istea	-	Total		9,565	9,565	5.6%

growth rates for July and August are 4.9% and 7.2%, respectively.

GASB	86	86	NA
Total	9,565	9,565	5.6%

## **NEIGHBORHOOD PROTECTION - POLICE EXCISE TAX CATEGORY ANALYSIS** FY 2021 ACTUALS (11+1) (000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	-78.9%	6 -75.2%	5 -81.2%	6 -75.7%	9 -64.7%	-67.3%	-67.5%	9 -58.5%	12 -50.5%	17 36.8%	16 305.4%	(23) -581.8%	79 -67.5%	79	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	225 15.4%	402 125.8%	168 -7.9%	204 -4.6%	192 3.3%	194 0.3%	210 -1.0%	186 2.0%	189 12.1%	210 0.3%	200 26.0%	77 -54.5%	2,456 9.3%	2,456	9.3%
Construction Contracting (% change from prior year)	256 8.5%	228 1.1%	225 3.6%	219 -0.5%	253 1.8%	277 17.0%	251 8.1%	204 -10.5%	224 20.1%	278 30.3%	247 19.0%	119 -44.2%	2,781 4.4%	2,781	4.4%
Hotel/Motel Lodging (% change from prior year)	22 -49.9%	20 -44.5%	23 -36.6%	25 -46.2%	31 -49.8%	31 -47.7%	25 -49.0%	30 -62.5%	44 -46.7%	40 -8.7%	56 310.7%	46 178.2%	393 -31.1%	393	-31.1%
Job Printing (% change from prior year)	5 -12.9%	-6.0%	5 -1209.9%	6 1.5%	5 -20.8%	5 -22.8%	5 -0.9%	-31.9%	-31.5%	5 -2.3%	4 4.1%	8 159.2%	<b>62</b> 5.3%	62	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	-50.9%	0 -2.2%	0 -24.2%	0 -28.8%	-9.3%	0 -53.9%	0 -59.3%	0 -25.8%	0 7.4%	0 4.3%	2 -22.5%	2	-22.5%
Rentals of Personal Property (% change from prior year)	85 -20.9%	88 -9.4%	85 -11.7%	90 -11.6%	96 -12.6%	97 -15.2%	117 10.4%	88 -18.3%	88 -20.4%	160 43.6%	113 53.6%	-90.0%	1,115 -8.0%	1,115	-8.0%
Residential Property Rental (% change from prior year)	148 10.5%	138 9.3%	140 3.6%	155 14.7%	135 3.9%	153 15.0%	163 5.4%	144 3.9%	150 1.8%	164 18.0%	149 12.0%	107 -23.4%	1,746 6.1%	1,746	6.1%
Restaurant and Bars (% change from prior year)	174 -22.1%	160 -20.8%	175 -18.8%	188 -16.4%	194 -18.4%	193 -20.2%	196 -20.4%	200 -19.3%	215 -2.9%	267 49.7%	248 85.2%	102 -39.1%	2,313 -9.0%	2,313	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	1,210 17.4%	1,152 20.8%	1,208 19.6%	1,209 25.6%	1,131 4.2%	1,235 12.8%	1,511 11.9%	1,197 11.9%	1,180 15.0%	1,443 32.2%	1,409 44.7%	186 -84.2%	14,071 9.7%	14,071	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 5481.1%	1 1647.7%	1 1683.9%	1 1632.8%	1 911.6%	17 3380.7%	2 2002.0%	1 86.2%	1 110.9%	1 66.3%	1 193.4%	(14) -1632.2%	15 269.0%	15	269.0%
Use Tax (% change from prior year)	125 4.8%	118 12.6%	108 -3.0%	145 16.6%	129 20.7%	133 19.8%	183 25.0%	148 27.8%	56 -44.2%	162 26.1%	125 21.0%	77 -23.4%	1,508 9.9%	1,508	9.9%
Rounding Adjustment													0		
Total	2,257	2,320	2,144	2,248	2,177	2,346	2,670	2,211	2,163	2,748	2,568	691	26,542	26,542	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	42.2%	-66.6%	4.5%		
										(	GASB		238	238	NA
A large audit adjustment occur  growth rates for July and August				ory which a	rtificially ind	creased col	lections. Th	e total adju	sted	]	Γotal		26,780	26,780	5.6%

growth rates for July and August are 4.9% and 7.2%, respectively.

## CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$719	\$754	\$722	0.4%	\$722	0.4%	\$667	-7.6%
August	719	687	681	-5.3%	681	-5.3%	605	-11.2%
September	740	744	625	-15.5%	625	-15.5%	659	5.4%
October	692	691	560	-19.1%	560	-19.1%	603	7.7%
November	742	700	670	-9.7%	670	-9.7%	624	-6.9%
December	725	675	554	-23.6%	554	-23.6%	596	7.6%
January	726	685	574	-20.9%	574	-20.9%	605	5.4%
February	705	670	527	-25.2%	527	-25.2%	610	15.7%
March	689	648	536	-22.2%	716	3.9%	584	-18.4%
April	713	649	574	-19.5%	745	4.5%	609	-18.3%
May	710	669	555	-21.8%	750	5.6%	613	-18.3%
June	701	667		NA	753	7.4%	614	-18.5%
Subtotal:	\$8,581	\$8,239	\$6,578	NA	\$7,877	-8.2%	\$7,389	-6.2%
Year End Adjustment	(33)	0	0	NA	(87)	NA	(19)	NA
TOTAL:	\$8,548	\$8,239	\$6,578	NA	\$7,790	-8.9%	\$7,370	-5.4%

### Actual vs. Estimate

- 10101011 101 <u></u>	
YTD Actual Revenue:	\$6,578
YTD Revised Estimate:	7,205
Dollars Over/Under:	(\$627)
Percent Over/Under:	-8.7%

YTD Actual Revenue:	\$6,578
YTD Prior Year Actual:	7,880
Dollars Over/Under PY:	(1,302)
Percent Over/Under PY:	-16.5%

## CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Telecommunication and Cable TV (% change from prior year)	722 0.4%	681 -5.3%	625 -15.5%	560 -19.0%	670 -9.7%	554 -23.7%	574 -20.9%	527 -25.2%	536 -22.1%	574 -19.6%	555 -22.0%	1,299 85.7%	7,877 -8.2%	7,877	-8.2%
Rounding Adjustment													0		
Total	722	681	625	560	670	554	574	527	536	574	555	1,299	7,877	7,877	-8.2%
(% change from prior year)	0.4%	-5.3%	-15.5%	-19.0%	-9.7%	-23.7%	-20.9%	-25.2%	-22.1%	-19.6%	-22.0%	85.7%	-8.2%		
										(	GASB		(87)	(87)	NA
										-	Total		7.790	7,790	-8.9%

## PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH (In Thousands) (11+1)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$2,092	\$1,882	\$1,816	-13.2%	\$1,816	-13.2%	\$2,182	20.2%
August	2,648	2,382	2,614	-1.3%	2,614	-1.3%	2,661	1.8%
September	2,806	2,805	2,986	6.4%	2,986	6.4%	2,705	-9.4%
October	2,875	2,874	2,750	-4.3%	2,750	-4.3%	1,887	-31.4%
November	2,127	2,127	2,098	-1.3%	2,098	-1.3%	1,524	-27.4%
December	1,610	1,611	1,663	3.3%	1,663	3.3%	1,187	-28.6%
January	1,256	1,255	1,651	31.5%	1,651	31.5%	1,102	-33.3%
February	1,880	1,881	1,845	-1.9%	1,845	-1.9%	1,349	-26.9%
March	1,741	1,741	1,726	-0.9%	865	-50.3%	1,307	51.1%
April	1,539	1,321	1,562	1.5%	3,350	117.7%	5,063	51.1%
May	2,154	1,339	1,718	-20.2%	1,182	-45.1%	1,785	51.0%
June	1,897	1,545		NA	1,260	-33.6%	1,906	51.3%
Subtotal:	\$24,623	\$22,763	\$22,430	NA	\$24,081	-2.2%	\$24,658	2.4%
Year End Adjustment	(\$645)	\$26	0	NA	300	NA	48	-84.0%
TOTAL:	\$23,978	\$22,789	\$22,430	NA	\$24,381	1.7%	\$24,706	1.3%

### Actual vs. Estimate

YTD Actual Revenue:	\$22,430
YTD Revised Estimate:	22,225
Dollars Over/Under:	\$205
Percent Over/Under:	0.9%

YTD Actual Revenue:	\$22,430
YTD Prior Year Actual:	22,727
Dollars Over/Under PY:	(297)
Percent Over/Under PY:	-1.3%

## PUBLIC SAFETY ENHANCEMENT - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Other Utilities (% change from prior year)	690 -13.2%	993 -1.3%	1,135 6.5%	1,045 -4.3%	797 -1.4%	632 3.2%	627 31.6%	701 -1.9%	656 -0.8%	594 1.5%	653 -20.3%	628 -12.9%	9,151 -2.2%	9,151	-2.2%
Rounding Adjustment													0		
Total	690	993	1,135	1,045	797	632	627	701	656	594	653	628	9,151	9,151	-2.2%
(% change from prior year)	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	31.6%	-1.9%	-0.8%	1.5%	-20.3%	-12.9%	-2.2%		
										(	GASB		114	114	NA
										-	Total		9,265	9,265	1.7%

## PUBLIC SAFETY ENHANCEMENT - POLICE EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Other Utilities (% change from prior year)	1,126 -13.2%	1,621 -1.3%	1,852 6.5%	1,705 -4.3%	1,300 -1.4%	1,031 3.2%	1,024 31.6%	1,144 -1.9%	1,070 -0.8%	968 1.5%	1,065 -20.3%	1,024 -12.9%	14,930 -2.2%	14,930	-2.2%
Rounding Adjustment													0		
Total	1,126	1,621	1,852	1,705	1,300	1,031	1,024	1,144	1,070	968	1,065	1,024	14,930	14,930	-2.2%
(% change from prior year)	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	31.6%	-1.9%	-0.8%	1.5%	-20.3%	-12.9%	-2.2%		
										(	GASB		186	186	NA
										-	Total		15,116	15,116	1.7%

## 2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH (In Thousands) (11+1)

_	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$6,047	\$5,882	\$6,448	6.6%	\$6,448	6.6%	\$6,564	1.8%
August <sup>1</sup>	5,590	5,479	6,628	18.6%	6,628	18.6%	6,030	-9.0%
September	5,802	5,694	6,124	5.6%	6,124	5.6%	6,277	2.5%
October	5,889	5,734	6,423	9.1%	6,423	9.1%	6,334	-1.4%
November	6,282	5,870	6,220	-1.0%	6,220	-1.0%	6,581	5.8%
December	6,347	5,924	6,703	5.6%	6,703	5.6%	6,650	-0.8%
January	7,219	6,919	7,630	5.7%	7,630	5.7%	7,768	1.8%
February	6,280	5,811	6,317	0.6%	6,317	0.6%	6,571	4.0%
March	5,924	5,965	6,180	4.3%	5,600	-5.5%	6,520	16.4%
April	6,098	6,912	7,850	28.7%	6,246	2.4%	7,283	16.6%
May	5,158	6,360	7,336	42.2%	5,652	9.6%	6,597	16.7%
June	5,907	6,274		NA	5,844	-1.1%	6,818	16.7%
Subtotal:	\$72,543	\$72,824	\$73,859	NA	\$75,835	4.5%	\$79,993	5.5%
Year End Adjustment	(79)	259	0	NA	682	NA	435	-36.2%
TOTAL:	\$72,464	\$73,083	\$73,859	NA	\$76,517	5.6%	\$80,428	5.1%

<sup>1.</sup> A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 9.7%.

#### Actual vs. Estimate

<u> </u>	
YTD Actual Revenue:	\$73,859
YTD Revised Estimate:	69,629
Dollars Over/Under:	\$4,229
Percent Over/Under:	6.1%

YTD Actual Revenue:	\$73,859
YTD Prior Year Actual:	66,636
Dollars Over/Under PY:	7,222
Percent Over/Under PY:	10.8%

## PUBLIC SAFETY EXPANSION - FIRE EXCISE TAX CATEGORY ANALYSIS FY 2021 ACTUALS (11+1) (000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	-78.9%	-75.2%	3 -81.2%	4 -75.7%	5 -64.7%	5 -67.3%	-67.5%	5 -58.5%	-50.5%	10 36.8%	9 305.4%	(13) -581.8%	45 -67.5%	45	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	129 15.4%	230 125.8%	96 -7.9%	117 -4.6%	110	111 0.3%	120 -1.0%	106 2.0%	108 12.1%	120 0.3%	114 26.0%	-54.5%	1,404 9.3%	1,404	9.3%
Construction Contracting (% change from prior year)	147 8.5%	130 1.1%	129 3.6%	125 -0.5%	144 1.8%	158 17.0%	143 8.1%	117 -10.5%	128 20.1%	159 30.3%	141 19.0%	68 -44.2%	1,589 4.4%	1,589	4.4%
Hotel/Motel Lodging (% change from prior year)	13 -49.9%	11 -44.5%	13 -36.6%	14 -46.2%	18 -49.8%	18 -47.7%	15 -49.0%	17 -62.5%	25 -46.7%	23 -8.7%	32 310.7%	26 178.2%	<b>224</b> -31.1%	224	-31.1%
Job Printing (% change from prior year)	3 -12.9%	-6.0%	3 -1209.9%	4 1.5%	-20.8%	3 -22.8%	-0.9%	-31.9%	-31.5%	3 -2.3%	2 4.1%	5 159.2%	36 5.3%	36	5.3%
Publishing (% change from prior year)	0 110.9%	0 -55.8%	-50.9%	0 -2.2%	0 -24.2%	0 -28.8%	-9.3%	-53.9%	-59.3%	0 -25.8%	0 7.4%	0 4.3%	1 -22.5%	1	-22.5%
Rentals of Personal Property (% change from prior year)	49 -20.9%	50 -9.4%	48 -11.7%	51 -11.6%	55 -12.6%	56 -15.2%	67 10.4%	50 -18.3%	50 -20.4%	92 43.6%	64 53.6%	-90.0%	637 -8.0%	637	-8.0%
Residential Property Rental (% change from prior year)	85 10.5%	79 9.3%	80 3.6%	88 14.7%	77 3.9%	88 15.0%	93 5.4%	82 3.9%	85 1.8%	94 18.0%	85 12.0%	61 -23.4%	998 6.1%	998	6.1%
Restaurant and Bars (% change from prior year)	99 -22.1%	91 -20.8%	100 -18.8%	108 -16.4%	111 -18.4%	111 -20.2%	112 -20.4%	114 -19.3%	123 -2.9%	152 49.7%	142 85.2%	58 -39.1%	1,322 -9.0%	1,322	-9.0%
Retail Food Sales (% change from prior year)	-100.0%	-100.0%	0 -100.0%	0 -100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	0 -78.1%	-100.0%	-100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	691 17.4%	659 20.8%	690 19.6%	691 25.6%	646 4.2%	706 12.8%	864 11.9%	684 11.9%	674 15.0%	824 32.2%	805 44.7%	107 -84.2%	8,041 9.7%	8,041	9.7%
Timber/Extracting (% change from prior year)	-100.0%	0 -100.0%	0 -100.0%	0 -100.0%	-100.0%	-100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	-100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	1 5481.1%	1 1647.7%	1 1683.9%	1 1632.8%	1 911.6%	10 3380.7%	1 2002.0%	1 86.2%	1 110.9%	1 66.3%	1 193.4%	(8) -1632.2%	8 269.0%	8	269.0%
Use Tax (% change from prior year)	71 4.8%	67 12.6%	61 -3.0%	83 16.6%	74 20.7%	76 19.8%	104 25.0%	85 27.8%	32 -44.2%	93 26.1%	71 21.0%	44 -23.4%	8 <b>62</b> 9.9%	862	9.9%
Rounding Adjustment													0		
Total	1,290	1,326	1,225	1,284	1,244	1,341	1,526	1,263	1,236	1,570	1,467	395	15,167	15,167	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	42.2%	-66.6%	4.5%		
										(	GASB		137	137	NA
1. A large audit adjustment occur	red in the Con	nmercial Re	entals cated	orv which a	rtificially in	creased col	lections Th	ne total		7	Γotal		15,304	15,304	5.6%

A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

## **PUBLIC SAFETY EXPANSION - POLICE EXCISE TAX CATEGORY ANALYSIS** FY 2021 ACTUALS (11+1) (000'S)

	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	Total Act/Est	2020-21 Estimate	% Chg from PY Actuals
Amusements (% change from prior year)	10 -78.9%	14 -75.2%	12 -81.2%	15 -75.7%	21 -64.7%	20 -67.3%	18 -67.5%	21 -58.5%	28 -50.5%	39 36.8%	37 305.4%	(53) -581.8%	181 -67.5%	181	-67.5%
Commercial Property Rental <sup>1</sup> (% change from prior year)	515 15.4%	919 125.8%	383 -7.9%	466 -4.6%	439 3.3%	444 0.3%	479 -1.0%	425 2.0%	433 12.1%	480 0.3%	456 26.0%	176 -54.5%	5,615 9.3%	5,615	9.3%
Construction Contracting (% change from prior year)	586 8.5%	521 1.1%	515 3.6%	501 -0.5%	578 1.8%	634 17.0%	573 8.1%	467 -10.5%	511 20.1%	636 30.3%	565 19.0%	271 -44.2%	6,357 4.4%	6,357	4.4%
Hotel/Motel Lodging (% change from prior year)	51 -49.9%	46 -44.5%	54 -36.6%	56 -46.2%	70 -49.8%	71 -47.7%	58 -49.0%	68 -62.5%	100 -46.7%	91 -8.7%	128 310.7%	104 178.2%	898 -31.1%	898	-31.1%
Job Printing (% change from prior year)	12 -12.9%	14 -6.0%	12 -1209.9%	14 1.5%	11 -20.8%	12 -22.8%	12 -0.9%	9 -31.9%	9 -31.5%	12 -2.3%	8 4.1%	19 159.2%	143 5.3%	143	5.3%
Publishing (% change from prior year)	1 110.9%	0 -55.8%	0 -50.9%	1 -2.2%	0 -24.2%	0 -28.8%	-9.3%	-53.9%	0 -59.3%	0 -25.8%	1 7.4%	0 4.3%	5 -22.5%	5	-22.5%
Rentals of Personal Property (% change from prior year)	194 -20.9%	201 -9.4%	194 -11.7%	205 -11.6%	219 -12.6%	222 -15.2%	268 10.4%	202 -18.3%	201 -20.4%	367 43.6%	258 53.6%	17 -90.0%	2,548 -8.0%	2,548	-8.0%
Residential Property Rental (% change from prior year)	339 10.5%	316 9.3%	320 3.6%	353 14.7%	309 3.9%	350 15.0%	371 5.4%	328 3.9%	342 1.8%	375 18.0%	342 12.0%	245 -23.4%	3,991 6.1%	3,991	6.1%
Restaurant and Bars (% change from prior year)	398 -22.1%	366 -20.8%	400 -18.8%	430 -16.4%	444 -18.4%	442 -20.2%	448 -20.4%	457 -19.3%	492 -2.9%	609 49.7%	568 85.2%	233 -39.1%	5,288 -9.0%	5,288	-9.0%
Retail Food Sales (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -78.1%	0 -100.0%	0 -100.0%	0 -100.0%	0	-100.0%
Retail Sales (% change from prior year)	2,766 17.4%	2,634 20.8%	2,761 19.6%	2,763 25.6%	2,585 4.2%	2,822 12.8%	3,455 11.9%	2,737 11.9%	2,697 15.0%	3,297 32.2%	3,220 44.7%	426 -84.2%	32,162 9.7%	32,162	9.7%
Timber/Extracting (% change from prior year)	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	-100.0%	0 -100.0%	0	-100.0%
Transportation (% change from prior year)	2 5481.1%	3 1647.7%	3 1683.9%	3 1632.8%	3 911.6%	39 3380.7%	4 2002.0%	2 86.2%	3 110.9%	2 66.3%	3 193.4%	(33) -1632.2%	33 269.0%	33	269.0%
Use Tax (% change from prior year)	286 4.8%	270 12.6%	246 -3.0%	331 16.6%	295 20.7%	304 19.8%	418 25.0%	338 27.8%	129 -44.2%	371 26.1%	285 21.0%	175 -23.4%	3,447 9.9%	3,447	9.9%
Rounding Adjustment													0		
Total	5,159	5,303	4,900	5,137	4,976	5,362	6,104	5,054	4,944	6,280	5,869	1,580	60,668	60,668	4.5%
(% change from prior year)	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	5.7%	0.6%	4.3%	28.8%	42.2%	-66.6%	4.5%		
										(	GASB		545	545	NA
1. A large audit adjustment occurr	ed in the Com	mercial Re	ntals catego	ory which a	rtificially inc	reased coll	ections. The	e total		7	Γotal		61,213	61,213	5.6%

adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

## STATE SALES TAX BY MONTH PHOENIX SHARE

(In Thousands)
11+1

			% Change		% Change		% Change
	2019-20	2020-21	from	2020-21	from	2021-22	from
	Actual	Actual	PY Actual	Estimate	PY Actual	Base	PY Estimate
July	\$13,817	\$15,466	11.9%	\$15,466	11.9%	\$15,890	2.7%
August	13,604	14,866	9.3%	14,866	9.3%	15,222	2.4%
September	13,905	15,244	9.6%	15,244	9.6%	15,628	2.5%
October	13,442	15,603	16.1%	15,603	16.1%	15,485	-0.8%
November	14,528	15,466	6.5%	15,466	6.5%	15,957	3.2%
December	14,889	15,894	6.8%	15,894	6.8%	16,583	4.3%
January	17,735	18,864	6.4%	18,864	6.4%	19,489	3.3%
February	14,476	15,274	5.5%	15,274	5.5%	15,976	4.6%
March	14,001	15,794	12.8%	15,794	12.8%	15,727	-0.4%
April	14,218	19,810	39.3%	19,810	39.3%	17,893	-9.7%
Мау	12,353	18,370	48.7%	18,370	48.7%	16,029	-12.7%
June	14,701	0	NA	7,375	-49.8%	17,128	132.2%
Subtotal	\$171,669	\$180,652	NA	\$188,027	9.5%	\$197,007	4.8%
Year end adjust. (GASB)	257	0	NA	1,871	628.0%	938	-49.9%
TOTAL:	\$171,926	\$180,652	NA	\$189,898	10.5%	\$197,945	4.2%

## Actual vs. PY

YTD Actual Revenue:	180,652
YTD Prior Year Actual:	156,968
Dollars Over/(Under):	\$23,684
Percent Over/(Under):	15.1%

## Actual vs. Estimate

_	
YTD Actual Revenue:	\$180,652
YTD Estimate:	171,973
Dollars Over/(Under):	\$8,679
Percent Over/(Under):	5.0%

## STATE SALES TAX - CATEGORY ANALYSIS FY 2020-21 ACTUALS (in thousands)

	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN		% Change
Category	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	TOTAL	fr PY Acts
Transportation & Towing	\$51	\$55	\$59	\$218	\$245	\$244	\$63	\$50	\$65	\$58	\$50	\$351	1,508	336.2%
% change from PY actual	104.6%	172.0%	146.1%	750.4%	1361.5%	1620.9%	291.6%	19.5%	85.3%	56.8%	30.0%	575.7%	·	
Mining-Oil & Gas Production	\$198	\$157	\$194	\$153	\$196	\$171	\$172	\$164	\$166	\$205	\$192	\$210	2,178	16.2%
% change from PY actual	28.4%	12.0%	19.1%	-2.6%	29.9%	6.7%	33.8%	9.5%	11.3%	42.1%	-2.0%	16.2%		
Utilities	\$9,079	\$11,951	\$12,696	\$11,812	\$9,772	\$7,414	\$7,272	\$7,935	\$7,396	\$7,122	\$7,416	\$3,012	102,878	4.8%
% change from PY actual	7.6%	5.9%	6.7%	6.0%	13.3%	38.2%	17.7%	0.7%	10.7%	8.7%	21.6%	-62.4%		
Communications	\$1,436	\$1,368	\$1,232	\$1,104	\$1,096	\$1,098	\$1,117	\$1,038	\$1,064	\$1,151	\$1,085	\$2,085	14,876	-16.0%
% change from PY actual	-3.6%	-8.6%	-17.9%	-23.1%	-28.6%	-26.1%	-27.3%	-28.9%	-25.5%	-21.1%	-26.1%	47.7%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$39	\$39	\$38	\$39	\$38	\$38	\$71	\$38	\$38	\$52	\$40	(\$22)	447	35.8%
% change from PY actual	33.9%	40.7%	34.7%	36.5%	34.4%	22.5%	154.4%	-1252.9%	36.0%	81.5%	5.5%	-156.7%		
Publishing	\$29	\$25	\$27	\$29	\$28	\$24	\$34	\$26	\$24	\$27	\$28	\$44	346	-2.1%
% change from PY actual	10.5%	-6.9%	6.0%	-11.2%	-5.5%	-12.3%	1.7%	-21.7%	-15.1%	-12.7%	-10.1%	59.6%		
Printing	\$150	\$159	\$152	\$189	\$151	\$156	\$169	\$137	\$132	\$163	\$131	\$232	1,922	16.8%
% change from PY actual	-12.4%	-9.9%	-188.3%	3.8%	-21.9%	-15.7%	2.4%	-19.8%	-18.0%	1.4%	15.0%	68.8%		0.70/
Restaurants & Bars	\$22,173	\$20,295	\$21,651	\$22,912	\$23,929	\$23,785	\$24,220	\$24,143	\$26,391	\$32,249	\$30,747	\$6,230	278,725	-3.7%
% change from PY actual	-11.1%	-14.3%	-11.3%	-8.5%	-8.9%	-12.2%	-13.8%	-11.0%	7.8%	55.1%	90.2%	-70.8%	45.040	40.40/
Amusements	\$842	\$721	\$785	\$982	\$1,213	\$1,425	\$1,425	\$1,389	\$1,885	\$2,544	\$2,102	\$302	15,613	-40.1%
% change from PY actual	-74.2%	-66.6%	-67.2%	-53.5%	-47.0%	-47.5%	-52.8%	-45.6%	-21.9%	50.9%	233.1%	-63.8%		00.00/
Rentals-Real Property	\$0	\$0 400.0%	\$0 400.0%	\$0 400.0%	\$0 100.0%	\$0 100.0%	\$0 100.0%	\$0	\$0 #D///0/	\$0 #D0//0/	\$0 #D///0/	\$0 #DIV/OI	0	-83.3%
% change from PY actual	0.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	02.794	F 20/
Rentals-Personal Property % change from PY actual	\$7,469 -9.5%	\$7,600 -8.1%	\$7,490 -3.2%	\$8,132 <i>1.6%</i>	\$7,836 <i>-6.4%</i>	\$7,800 <i>-4.1%</i>	\$9,238 <i>-10.5%</i>	\$7,644 -12.5%	\$7,571 <i>-10.5%</i>	\$11,515 <i>37.4%</i>	\$9,064 <i>41.5%</i>	\$1,426 -79.0%	92,784	-5.2%
Contracting	\$16,379	\$15,638	\$14.807	\$15,152	\$16,431	\$14,005	\$17,415	\$13,291	\$12.710	\$14,620	\$13,534	\$19,813	183,796	16.2%
% change from PY actual	25.1%	21.2%	11.5%	23.2%	24.7%	10.0%	29.1%	9.3%	4.5%	5.3%	-1.5%	30.0%	103,790	10.2 /0
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	ΨΟ	· ·	IVA
Retail	\$148,816	\$139,972	\$144,009	\$146,619	\$143,908	\$154,993	\$190,726	\$146,352	\$149,892	\$188,487	\$175,500	\$71,187	1,800,462	14.8%
% change from PY actual	22.5%	17.8%	18.1%	27.0%	12.0%	13.0%	11.1%	14.7%	20.0%	39.2%	44.1%	-50.5%	1,000,402	14.070
Severance - Mining	\$1,281	\$2,118	\$1,877	\$1,799	\$1,441	\$1,839	\$2,645	\$2,275	\$2,911	\$3,386	\$2,905	(\$8,276)	16,201	59.4%
% change from PY actual	16.8%	86.1%	83.6%	82.1%	54.1%	177.6%	179.9%	225.2%	414.4%	1880.8%	304.9%	-777.3%	10,201	00.170
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	**	**	4.0	**	**	**	**	4.0	4.5	4.5	**	**		
Bed Tax - Hotel/Motel	\$5,194	\$4,775	\$5,066	\$5,878	\$6,852	\$6,047	\$5,391	\$6,010	\$7,408	\$11,421	\$10,364	\$5,043	79,450	-8.6%
% change from PY actual	-27.6%	-28.1%	-23.8%	-23.4%	-26.6%	-29.8%	-31.8%	-40.7%	-30.7%	76.8%	380.4%	44.6%	,	
Other	\$0	\$0	<b>\$</b> 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-20.2%
State Total	213,136	204,874	210,083	215,017	213,137	219,040	259,959	210,493	217,654	273,001	253,157	101,637	2,591,186	9.9%
Cities Share (25%)	53,284	51,218	52,521	53,754	53,284	54,760	64,990	52,623	54,413	68,250	63,289	25,409	647,797	9.9%
Phoenix Population Percentage	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%		
Phoenix TOTAL														

Total	\$189,898	10.5%
	1,871	100%-

# STATE SALES TAX CATEGORY ANALYSIS STATEWIDE COLLECTIONS (000's) 11+1

	Prior Year	C	Surrent Year		CY Actual/P	Y Actual	CY Actual/CY	/ Estimate
Category	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$38	\$17	\$123	\$50	\$11	30.0%	(\$73)	-59.7%
Mining-Oil & Gas Production	\$196	\$156	\$202	\$192	(4)	-2.0%	(10)	-5.1%
Utilities	\$6,099	\$6,325	\$6,322	\$7,416	1,317	21.6%	1,094	17.3%
Communications	\$1,470	\$1,455	\$1,225	\$1,085	(384)	-26.1%	(140)	-11.4%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$38	\$32	\$43	\$40	2	5.5%	(3)	-7.0%
Publishing	\$31	\$24	\$30	\$28	(3)	-10.1%	(2)	-7.0%
Printing	\$114	\$164	\$161	\$131	17	15.0%	(30)	-18.4%
Restaurants & Bars	\$16,168	\$28,156	\$22,179	\$30,747	14,579	90.2%	8,568	38.6%
Amusements	\$631	\$2,692	\$1,178	\$2,102	1,471	233.1%	924	78.4%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$6,406	\$8,932	\$7,222	\$9,064	2,659	41.5%	1,842	25.5%
Contracting	\$13,738	\$13,500	\$15,524	\$13,534	(204)	-1.5%	(1,990)	-12.8%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$121,773	\$131,779	\$145,585	\$175,500	53,728	44.1%	29,915	20.5%
Severance - Mining	\$717	\$1,031	\$1,075	\$2,905	2,187	304.9%	1,830	170.2%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$2,157	\$10,478	\$6,182	\$10,364	8,206	380.4%	4,182	67.6%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$169,575	\$204,742	\$207,051	\$253,157	\$83,582	49.3%	\$46,106	22.3%
Distribution to Cities								
(25% of distribution base)  Phoenix Share of Distribution	42,394	51,185	51,763	63,289	20,896	49.3%	11,527	22.3%
(actual is 29.03%)	\$12,353	\$14,915	\$15,024	\$18,370	\$6,017	48.7%	\$3,346	22.3%

## CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE **2020-21 COMPARED TO 2019-20** 11+1

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Revised Est Annual Growth
Transportation & Towing	104.6%	134.9%	138.8%	303.8%	462.4%	592.7%	558.8%	435.8%	379.7%	333.2%	293.9%		336.2%
Mining-Oil & Gas Production	28.4%	20.6%	20.1%	14.3%	17.4%	15.5%	17.7%	16.7%	16.1%	18.6%	16.2%		16.2%
Utilities	7.6%	6.6%	6.6%	6.5%	7.6%	10.5%	11.2%	10.1%	10.1%	10.0%	10.8%		4.8%
Communications	-3.6%	-6.1%	-10.0%	-13.2%	-16.4%	-18.0%	-19.4%	-20.5%	-21.1%	-21.1%	-21.5%		-16.0%
Railroads & Aircraft	NA		NA										
Private Car & Pipelines	33.9%	37.3%	36.4%	36.4%	36.0%	33.6%	50.4%	72.3%	67.8%	69.4%	61.0%		35.8%
Publishing	10.5%	1.8%	3.2%	-1.1%	-2.0%	-3.7%	-2.8%	-5.4%	-6.4%	-7.1%	-7.4%		-2.1%
Printing	-12.4%	-11.1%	162.8%	81.8%	45.4%	30.0%	24.9%	17.8%	13.1%	11.7%	12.0%		16.8%
Restaurants & Bars	-11.1%	-12.7%	-12.2%	-11.3%	-10.8%	-11.0%	-11.5%	-11.4%	-9.4%	-4.0%	1.6%		-3.7%
Amusements	-74.2%	-71.2%	-70.0%	-66.5%	-62.8%	-60.0%	-58.8%	-57.2%	-53.5%	-46.3%	-39.3%		-40.1%
Rentals-Real Property	NA	-50.0%	-66.7%	-75.0%	-80.0%	-83.3%	-83.3%	-83.3%	-83.3%	-83.3%	-83.3%		-83.3%
Rentals-Personal Property	-9.5%	-8.8%	-7.0%	-4.9%	-5.2%	-5.0%	-6.0%	-6.8%	-7.2%	-2.8%	0.3%		-5.2%
Contracting	25.1%	23.2%	19.2%	20.2%	21.1%	19.3%	20.7%	19.4%	17.8%	16.5%	14.7%		16.2%
Feed - Wholesale	NA		NA										
Retail	22.5%	20.2%	19.5%	21.3%	19.3%	18.2%	16.8%	16.6%	17.0%	19.3%	21.4%		14.8%
Severance - Mining	16.8%	52.1%	62.0%	66.7%	64.4%	77.2%	91.5%	104.0%	125.8%	162.3%	173.7%		59.4%
Severance - Timber	NA		NA										
Bed Tax - Hotel/Motel	-27.6%	-27.8%	-26.5%	-25.7%	-25.9%	-26.6%	-27.4%	-29.5%	-29.7%	-21.2%	-10.8%		-8.6%
Other	NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		-20.2%
Subtotal (State)	12.4%	11.0%	10.7%	12.1%	11.0%	10.3%	9.7%	9.3%	9.7%	12.7%	15.5%		9.9%
Cities Share (25%)	12.4%	11.0%	10.7%	12.1%	11.0%	10.3%	9.7%	9.3%	9.7%	12.7%	15.5%		9.9%
TOTAL (Phoenix Share)	11.9%	10.6%	10.3%	11.7%	10.6%	9.9%	9.3%	8.8%	9.3%	12.2%	15.1%		9.5%

100%+ GASB (Y/E Adj) 10.5%