



City of Phoenix

To: Mayor and City Council

Date: January 21, 2021

From: Ed Zuercher
City Manager

A handwritten signature in black ink, appearing to read 'Ed Zuercher'.

Subject: GENERAL FUND REVENUE REPORT – 6 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$669.9 million at six months were \$37.0 million or 5.9% higher than the 2019-20 collections of \$632.9 million. The increase includes an audit adjustment in the first two months of 2020-21 that artificially increased city sales tax collections. Excluding this audit adjustment, the 6-month revenue collections were \$32.2 million or 5.1% higher than the prior year. This is attributable to higher revenue collections in city sales tax, state-shared sales and income taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories. Additionally, state-shared vehicle license tax (VLT) growth of 12.0% at six months includes collections from May through July due to a setback caused by a newly implemented system. This caused the current year VLT collections to be artificially increased in August and September.

The adjusted total GF growth rate of 5.1% at six months continues to be an encouraging sign. However, it is unclear how long such strong growth will last given the uncertainty of how the rising cases of COVID-19 may impact the recovering economy, and the uncertainty of the impacts to state shared revenues due to potential changes to our relative population share from Census 2020. Staff is monitoring revenue collections closely and developing refined estimates for the current and upcoming fiscal year. These estimates will be reflected in the GF Status and long term forecast to be presented to City Council in late February and early March.

GF revenue collections at six months also include the Council approved transfer of \$72.8 million from the Coronavirus Relief Fund to offset public safety salaries from July through December as permitted by the Federal guidelines. This is a one-time revenue source to the General Fund and should not be considered an ongoing resource.

General Fund Sales Tax (June-November Business Activity)

In the first six months of 2020-21, combined GF revenue from city and state-shared sales tax was \$357.4 million, reflecting growth of 8.3% compared to the same period of 2019-20. Excluding the audit adjustment, the combined growth rate is 6.8%.

City Sales Tax- Year-to-date (YTD) 2020-21 city sales tax collections were \$264.9 million, which represents 7.7% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 5.7%.

The cumulative annual growth rates in key categories of city sales tax are highlighted below:

- retail: 16.4%
- contracting: 5.3%

- restaurants & bars: -19.4%
- hotel/motel: -46.4%
- telecommunications: -12.1%
- commercial property rentals: 22.6% (-1.7% without audit adjustment)

State-Shared Sales Tax- YTD 2020-21 state-shared sales tax collections were \$92.5 million, representing 9.9% growth over 2019-20.

The cumulative annual growth percentages in key categories of state sales tax were:

- retail: 18.2%
- contracting: 19.3%
- restaurants & bars: -11.0%
- hotel/motel: -26.6%
- communications: -18.0%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	Actuals 2019-20	19-20 Act to 18-19 Act % Change ¹	6 Month Actuals 2019-20	6 Month Actuals 2020-21 ¹	% Change from PY ²	Budget 2020-21	20-21 Bud to 19-20 Actual \$ Change	20-21 Bud to 19-20 Actual % Change
Local Taxes												
Primary Property Tax	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	\$ 170,210	5.0%	\$ 87,066	\$ 92,292	6.0%	\$ 179,950	\$ 9,740	5.7%
Sales Taxes ²	416,522	421,239	432,358	468,015	479,705	2.5%	245,987	264,912	7.7%	484,447	4,742	1.0%
Privilege License Fees	2,476	1,485	2,893	2,957	2,436	-17.6%	403	732	81.6%	3,050	614	25.2%
Other General Fund Excise Taxes	17,832	17,984	18,138	18,535	18,837	1.6%	9,465	9,328	-1.4%	18,920	83	0.4%
Subtotal	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	\$ 671,188	3.0%	\$ 342,921	\$ 367,264	7.1%	\$ 686,367	\$ 15,179	2.3%
Non Taxes												
Licenses & Permits	2,754	2,879	2,872	2,969	2,812	-5.3%	1,368	1,217	-11.0%	2,960	148	5.3%
Cable Communications	10,028	10,391	10,884	10,876	10,369	-4.7%	2,535	2,096	-17.3%	10,120	(249)	-2.4%
Fines & Forfeitures	13,460	12,039	12,711	12,456	10,734	-13.8%	5,444	4,082	-25.0%	11,548	814	7.6%
Court Default Fee	1,047	1,164	1,273	1,320	1,310	-0.8%	532	502	-5.6%	1,296	(14)	-1.1%
Parks & Libraries	8,308	8,272	18,221	8,629	5,824	-32.5%	3,582	1,876	-47.6%	8,327	2,503	43.0%
Planning	1,647	1,690	1,752	1,783	1,589	-10.9%	823	685	-16.8%	1,808	219	13.8%
Police	13,729	13,720	14,347	15,332	14,848	-3.2%	5,689	4,451	-21.8%	15,481	633	4.3%
Street Transportation	4,369	5,194	5,863	6,497	6,155	-5.3%	3,476	3,105	-10.7%	6,684	529	8.6%
Emergency Transportation	37,005	34,518	35,884	36,910	36,706	-0.6%	19,210	14,133	-26.4%	37,875	1,169	3.2%
Hazardous Materials Inspection Fee	1,358	1,388	1,364	1,369	1,408	2.8%	410	410	0.0%	1,400	(8)	-0.6%
Other Service Charges	17,245	16,752	20,302	23,486	22,519	-4.1%	12,402	8,741	-29.5%	22,612	93	0.4%
All Others	14,052	14,168	16,456	15,309	16,254	6.2%	7,395	8,882	20.1%	16,059	(195)	-1.2%
Subtotal	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	\$ 130,528	-4.7%	\$ 62,866	\$ 50,180	-20.2%	\$ 136,170	\$ 5,642	4.3%
State Shared Revenues												
Sales Tax	137,544	143,976	155,998	165,066	171,927	4.2%	84,186	92,540	9.9%	174,072	2,145	1.2%
Income Tax	174,234	191,225	200,036	196,918	214,697	9.0%	107,349	120,119	11.9%	241,167	26,470	12.3%
Vehicle License Tax ³	59,801	61,586	66,784	70,210	70,484	0.4%	35,561	39,831	12.0%	71,743	1,259	1.8%
Subtotal	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	\$ 457,108	5.8%	\$ 227,096	\$ 252,490	11.2%	\$ 486,982	\$ 29,874	6.5%
Subtotal All GF Funds	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,258,824	3.1%	\$ 632,883	\$ 669,934	5.9%	\$ 1,309,519	\$ 50,695	4.0%
Coronavirus Relief Fund	\$ -	\$ -	\$ -	\$ -	\$ 48,533	NA	\$ -	\$ 72,800	NA	\$ -	\$ (48,533)	-100.0%
TOTAL	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,307,357	7.1%	\$ 632,883	\$ 742,734	17.4%	\$ 1,309,519	\$ 2,162	0.2%

1. Excluding the Coronavirus Relief Funds of \$48,533,000 in FY 2019-20 and \$72,800,000 in FY 2020-21, the total General Fund growth rates were 3.1% in FY 2019-20 and 5.9% at 6 months of FY 2020-21.

2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates were 5.7% and 5.1% (excluding Coronavirus Relief Fund), respectively.

3. The ADOT's newly implemented system did not recognize some revenue transactions from May through July, leading to a temporary increase in the VLT distribution amounts in August and September.

Change from Prior Year

19-20 - 6 Month Actual Revenue:	\$ 632,883
20-21 - 6 Month Actual Revenue:	\$ 742,734
Dollars Over/Under Prior Year:	\$109,851
Percent Over/Under Prior Year:	17.4%

% Change from Prior Year and Estimate

20-21 % Change from Prior Year Actual:	17.4%
20-21 Budget % Change from Prior Year Actual:	0.2%

CITY PLT BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$39,917	\$40,223	\$42,845	7.3%	\$42,845	7.3%	\$0	NA
August ¹	40,554	40,152	47,748	17.7%	47,748	17.7%	0	NA
September	41,442	39,910	44,049	6.3%	44,049	6.3%	0	NA
October	41,690	41,157	44,815	7.5%	44,815	7.5%	0	NA
November	41,689	39,507	42,486	1.9%	42,486	1.9%	0	NA
December	40,695	38,708	42,968	5.6%	42,968	5.6%	0	NA
January	45,262	43,942	0	NA	0	NA	0	NA
February	40,451	38,011	0	NA	0	NA	0	NA
March	38,347	38,415	0	NA	0	NA	0	NA
April	39,329	43,751	0	NA	0	NA	0	NA
May	33,265	40,537	0	NA	0	NA	0	NA
June	39,733	40,945	0	NA	0	NA	0	NA
Subtotal:	\$482,375	\$485,258	\$264,912	NA	\$264,912	-45.1%	\$0	NA
Year End Adjustments	(2,670)	(811)	0	NA	0	NA	0	NA
TOTAL:	\$479,705	\$484,447	\$264,912	NA	\$264,912	-44.8%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 5.7%.

Actual vs. Budget

YTD Actual Revenue:	\$264,912
YTD Budget Estimate:	239,657
Dollars Over/Under Budget:	\$25,255
Percent Over/Under Budget:	10.5%

Actual vs. PY

YTD Actual Revenue:	\$264,912
YTD Prior Year Actual:	245,987
Dollars Over/Under PY:	18,925
Percent Over/Under PY:	7.7%

PLT CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000's)

Category	Jul ¹	Aug ¹	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	2,564	2,279	2,252	2,192	2,528	2,773	1,807	1,615	1,525	1,642	1,800	1,747	24,723	24,723	-7.2%
(% change from prior year)	8.5%	1.1%	3.6%	-0.5%	1.8%	17.0%	-22.0%	-29.3%	-18.1%	-23.1%	-13.3%	-17.8%	-7.2%		
Job Printing	52	60	51	63	50	52	61	62	58	59	76	47	691	691	16.5%
(% change from prior year)	-12.9%	-6.0%	-1209.8%	1.5%	-20.8%	-22.8%	16.7%	11.3%	5.2%	10.5%	124.3%	49.2%	16.5%		
Publishing	2	2	1	2	2	1	4	2	2	2	3	2	26	26	-15.4%
(% change from prior year)	111.0%	-55.8%	-50.9%	-2.2%	-24.2%	-28.8%	-22.6%	-11.0%	-6.0%	-6.7%	-5.3%	18.7%	-15.4%		
Transportation & Towing	10	11	12	12	13	172	0	0	0	0	0	(207)	22	22	-44.4%
(% change from prior year)	5474.9%	1648.6%	1682.9%	1631.8%	911.6%	3380.4%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-2331.6%	-44.4%		
Restaurants & Bars	1,740	1,601	1,752	1,882	1,943	1,934	2,866	2,799	2,740	2,888	2,523	2,562	27,230	27,230	7.1%
(% change from prior year)	-22.1%	-20.8%	-18.8%	-16.4%	-18.4%	-20.2%	16.4%	13.1%	23.6%	62.1%	88.1%	52.8%	7.1%		
Leases & Rentals (Property)	1,458	1,506	1,454	1,535	1,642	1,666	2,041	2,126	2,363	2,443	2,003	1,845	22,084	22,084	6.3%
(% change from prior year)	-20.9%	-9.4%	-11.7%	-11.6%	-12.6%	-15.2%	12.0%	14.9%	25.0%	27.6%	59.0%	42.5%	6.3%		
Commercial Rentals ¹	4,173	7,490	3,107	3,781	3,570	3,607	3,136	2,686	2,609	3,059	2,804	2,676	42,698	42,698	2.5%
(% change from prior year)	15.6%	127.0%	-7.8%	-4.5%	3.6%	0.4%	-19.9%	-20.5%	-17.1%	-21.1%	-4.4%	-14.7%	2.5%		
Hotel/Motel	385	344	403	421	527	535	1,115	1,478	1,882	2,032	1,153	953	11,228	11,228	14.9%
(% change from prior year)	-49.9%	-44.5%	-36.6%	-46.2%	-49.8%	-47.7%	30.1%	8.1%	33.6%	172.2%	394.8%	239.6%	14.9%		
Residential Property Rentals	2,544	2,371	2,400	2,650	2,321	2,628	2,330	2,169	2,268	2,320	2,158	2,137	28,297	28,297	0.3%
(% change from prior year)	10.5%	9.3%	3.6%	14.7%	3.9%	15.0%	-11.9%	-8.4%	-9.9%	-2.6%	-5.7%	-10.7%	0.3%		
Retail	20,742	19,757	20,710	20,719	19,388	21,165	18,160	14,584	14,032	16,119	14,667	15,860	215,902	215,902	-1.8%
(% change from prior year)	17.4%	20.8%	19.6%	25.6%	4.2%	12.8%	-21.6%	-20.5%	-20.2%	-13.8%	-12.1%	-21.5%	-1.8%		
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
(% change from prior year)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	-119.9%	-101.8%		
Amusements	71	107	87	111	158	153	742	764	857	950	567	703	5,271	5,271	26.1%
(% change from prior year)	-78.9%	-75.2%	-81.2%	-75.7%	-64.7%	-67.3%	81.5%	103.9%	102.4%	341.0%	725.5%	745.5%	26.1%		
Telecommunications	974	920	844	756	905	748	993	1,001	961	1,001	1,008	1,012	11,122	11,122	-4.0%
(% change from prior year)	0.4%	-5.3%	-15.5%	-19.0%	-9.7%	-23.7%	1.4%	5.2%	3.4%	3.9%	5.0%	7.1%	-4.0%		
Other Utilities	5,764	9,045	8,849	7,995	6,991	5,022	3,929	4,365	4,006	3,957	3,697	5,239	68,858	68,858	2.3%
(% change from prior year)	6.0%	4.8%	6.8%	-1.9%	16.7%	10.1%	1.1%	-8.2%	-8.8%	-5.2%	9.1%	-7.3%	2.3%		
Use	2,142	2,021	1,844	2,480	2,214	2,280	2,197	1,927	1,685	2,055	1,740	1,708	24,295	24,295	3.3%
(% change from prior year)	4.8%	12.6%	-3.0%	16.6%	20.7%	19.8%	-12.3%	-3.0%	-2.6%	-6.9%	-1.5%	-0.3%	3.3%		
Penalty & Interest	225	234	284	216	235	230	228	224	208	210	265	253	2,811	2,811	1.4%
Subtotal	\$42,845	\$47,748	\$44,049	\$44,815	\$42,487	\$42,968	39,610	35,802	35,197	38,738	34,463	36,535	485,258	485,258	0.6%
Increase over PY	7.3%	17.7%	6.3%	7.5%	1.9%	5.6%	-12.5%	-11.5%	-8.2%	-1.5%	3.6%	-8.0%	0.6%	0.6%	
Balance to Cash	0	0	0	0	(1)	0	0	0	0	0	0	1	0	0	NA
TOTAL	\$42,845	\$47,748	\$44,049	\$44,815	\$42,486	\$42,968	\$39,610	\$35,802	\$35,197	\$38,738	\$34,463	\$36,536	\$485,258	\$485,258	0.6%
(% change from prior year)	7.3%	17.7%	6.3%	7.5%	1.9%	5.6%	-12.5%	-11.5%	-8.2%	-1.5%	3.6%	20.1%			
REVISED ESTIMATE	\$42,845	\$47,748	\$44,049	\$44,815	\$42,486	\$42,968	\$39,610	\$35,802	\$35,197	\$38,738	\$34,463	\$36,536	\$485,258		

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for Commercial Rentals in July and August are -2.4% and 0.8%, separately. The adjusted growth rates for GF in July and August are 5.7% and 7.5%, respectively.

Year End (A/R)	(2,500)	NA
GASB	1,689	NA
Clearing Account/Adj	0	-100.0%
TOTAL:	\$484,447	1.0%

GENERAL FUND PLT CATEGORY ANALYSIS
December 2020

Category	2019-20 Actual	2020-21			Actual/Actual		Actual/Budget	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	2,371	1,961	1,961	2,773	403	17.0%	812	41.4%
Job Printing	68	57	57	52	(15)	-22.8%	(5)	-8.5%
Publishing	2	2	2	1	(1)	-28.8%	(1)	-34.9%
Transportation & Towing	5	1	1	172	167	3380.4%	171	17138.2%
Restaurants & Bars	2,425	2,160	2,160	1,934	(490)	-20.2%	(226)	-10.4%
Leases & Rentals (Property)	1,966	1,823	1,823	1,666	(299)	-15.2%	(157)	-8.6%
Commercial Rentals	3,591	3,471	3,471	3,607	16	0.4%	136	3.9%
Hotel/Motel	1,023	876	876	535	(488)	-47.7%	(341)	-38.9%
Residential Property Rentals	2,284	2,396	2,396	2,628	343	15.0%	232	9.7%
Retail	18,764	17,740	17,740	21,165	2,402	12.8%	3,425	19.3%
Food	0	0	0	0	0	NA	0	NA
Amusements	469	403	403	153	(315)	-67.3%	(250)	-62.0%
Telecommunications	980	911	911	748	(232)	-23.7%	(163)	-17.9%
Other Utilities	4,559	4,775	4,775	5,022	463	10.1%	247	5.2%
Use	1,904	1,927	1,927	2,280	377	19.8%	353	18.3%
Penalty & Interest	287	205	205	230	(57)	-19.7%	25	12.3%
Subtotal	\$40,695	\$38,708	38,708	\$42,968	\$2,272	5.6%	4,260	11.0%
Balance to Cash	0	0	0	0	0	0.0%	0	NA
TOTAL	\$40,695	\$38,708	\$38,708	\$42,968	\$2,272	5.6%	\$4,260	11.0%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2020-21 ACTUALS COMPARED TO 2019-20
(6+6)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Budget
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Contracting	8.5%	4.9%	4.5%	3.3%	2.9%	5.3%	---	---	---	---	---	---	-7.2%
Job Printing	-12.9%	-9.4%	37.4%	25.2%	13.3%	5.4%	---	---	---	---	---	---	16.5%
Publishing	111.0%	-16.6%	-29.4%	-22.6%	-22.9%	-23.7%	---	---	---	---	---	---	-15.4%
Transportation & Towing	5474.9%	2468.2%	2121.8%	1966.8%	1576.5%	2647.0%	---	---	---	---	---	---	-44.4%
Restaurants & Bars	-22.1%	-21.5%	-20.6%	-19.5%	-19.3%	-19.4%	---	---	---	---	---	---	7.1%
Leases & Rentals (Property)	-20.9%	-15.4%	-14.2%	-13.6%	-13.4%	-13.7%	---	---	---	---	---	---	6.3%
Commercial Rentals ¹	15.6%	68.8%	43.7%	33.0%	27.2%	22.6%	---	---	---	---	---	---	2.5%
Hotel/Motel	-49.9%	-47.5%	-44.1%	-44.7%	-46.0%	-46.4%	---	---	---	---	---	---	14.9%
Residential Property Rentals	10.5%	9.9%	7.8%	9.5%	8.4%	9.5%	---	---	---	---	---	---	0.3%
Retail	17.4%	19.1%	19.3%	20.8%	17.2%	16.4%	---	---	---	---	---	---	-1.8%
Food	N/A	N/A	N/A	N/A	N/A	91.9%	---	---	---	---	---	---	NA
Amusements	-78.9%	-76.8%	-78.4%	-77.7%	-75.0%	-73.6%	---	---	---	---	---	---	26.1%
Telecommunications	0.4%	-2.4%	-6.9%	-9.8%	-9.8%	-12.1%	---	---	---	---	---	---	-4.0%
Other Utility	6.0%	5.2%	5.8%	3.7%	5.9%	6.3%	---	---	---	---	---	---	2.3%
Use	4.8%	8.4%	4.6%	7.9%	10.3%	11.9%	---	---	---	---	---	---	3.3%
Penalty & Interest	-22.0%	-17.7%	0.6%	0.9%	-1.9%	-5.3%	---	---	---	---	---	---	1.4%
Subtotal	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	---	---	---	---	---	---	0.6%
Balance to Cash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SUBTOTAL	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	---	---	---	---	---	---	0.6%
Year End Adj.													N/A
TOTAL	7.3%	12.6%	10.4%	9.7%	8.1%	7.7%	---	---	---	---	---	---	1.0%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are -1.7% and 5.7%, respectively.

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$4,784	\$4,265	\$3,920	-18.1%	\$3,920	-18.1%	\$0	NA
August	4,263	3,797	3,521	-17.4%	3,521	-17.4%	0	NA
September	4,345	3,951	3,747	-13.8%	3,747	-13.8%	0	NA
October	4,689	4,376	3,933	-16.1%	3,933	-16.1%	0	NA
November	5,436	5,241	4,468	-17.8%	4,468	-17.8%	0	NA
December	5,356	4,780	4,801	-10.4%	4,801	-10.4%	0	NA
January	5,049	4,822	0	NA	0	NA	0	NA
February	5,849	5,843	0	NA	0	NA	0	NA
March	5,522	5,430	0	NA	0	NA	0	NA
April	4,224	6,771	0	NA	0	NA	0	NA
May	2,953	5,627	0	NA	0	NA	0	NA
June	3,299	4,989	0	NA	0	NA	0	NA
Subtotal:	\$55,769	\$59,892	\$24,390	NA	\$24,390	-56.3%	\$0	NA
Year End Adjustment	(503)	158	0	NA	0	NA	0	NA
TOTAL:	\$55,266	\$60,050	\$24,390	NA	\$24,390	-55.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$24,390
YTD Budget Estimate:	26,410
Dollars Over/Under:	(\$2,020)
Percent Over/Under:	-7.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$24,390
YTD Prior Year Actual:	28,873
Dollars Over/Under PY:	(4,483)
Percent Over/Under PY:	-15.5%

**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$166 -8.7%	\$138 -1.0%	\$189 -3.2%	\$287 78.4%	\$362 113.2%	\$404 129.9%	\$12 -93.4%	\$9 -94.2%	\$10 -95.5%	\$9 -94.2%	\$10 -90.3%	\$10 -89.8%	\$1,606 -17.0%	\$1,606	-17.0%
Contracting	1,831 8.5%	1,628 1.1%	1,609 3.6%	1,565 -0.5%	1,805 1.8%	1,981 17.0%	1,291 -22.0%	1,153 -29.3%	1,089 -18.1%	1,173 -23.1%	1,286 -13.3%	1,248 -17.8%	17,659 -7.2%	17,659	-7.2%
Job Printing	37 -12.9%	43 -6.0%	37 -1209.8%	45 1.5%	36 -20.8%	37 -22.8%	43 16.7%	44 11.3%	42 5.2%	42 10.5%	54 124.3%	34 49.2%	494 16.5%	494	16.5%
Publishing	2 111.0%	1 -55.8%	1 -50.9%	2 -2.2%	1 -24.2%	1 -28.8%	3 -22.6%	2 -11.0%	2 -6.0%	2 -6.7%	2 -5.3%	2 18.7%	19 -15.4%	19	-15.4%
Transportation & Towing	7 5474.9%	8 1648.6%	8 1682.9%	8 1631.8%	9 911.6%	123 3380.4%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	(148) -2331.6%	16 -44.4%	16	-44.4%
Restaurants & Bars	1,243 -22.1%	1,144 -20.8%	1,251 -18.8%	1,344 -16.4%	1,388 -18.4%	1,382 -20.2%	2,047 16.4%	1,999 13.1%	1,957 23.6%	2,063 62.1%	1,802 88.1%	1,830 52.8%	19,450 7.1%	19,450	7.1%
Hotel/Motel	634 -50.3%	560 -45.2%	652 -38.3%	681 -47.6%	866 -50.3%	873 -48.7%	1,850 31.6%	2,994 32.8%	2,875 23.0%	4,083 232.3%	2,581 573.9%	2,000 335.4%	20,649 27.7%	20,649	27.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$3,920 -18.1%	\$3,521 -17.4%	\$3,747 -13.8%	\$3,933 -16.1%	\$4,468 -17.8%	\$4,801 -10.4%	\$5,246 3.9%	\$6,202 6.0%	\$5,974 8.2%	\$7,371 74.5%	\$5,735 94.2%	\$4,974 50.7%	\$59,892	\$59,892	7.4%
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	64.8%
TOTAL	\$3,920	\$3,521	\$3,747	\$3,933	\$4,468	\$4,801	\$5,246	\$6,202	\$5,974	\$7,371	\$5,735	\$4,974	\$59,892	\$59,892	7.4%
(% change from prior year)	-18.1%	-17.4%	-13.8%	-16.1%	-17.8%	-10.4%	3.9%	6.0%	8.2%	74.5%	94.2%	50.8%			
REVISED ESTIMATE	\$3,920	\$3,521	\$3,747	\$3,933	\$4,468	\$4,801	\$5,246	\$6,202	\$5,974	\$7,371	\$5,735	\$4,974	59,892		
														Year End Adjustment	NA
														TOTAL	\$60,050 8.7%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$1,772	\$1,271	\$644	-63.7%	\$644	-63.7%	\$0	NA
August	1,247	1,156	611	-51.0%	611	-51.0%	0	NA
September	1,207	1,167	694	-42.5%	694	-42.5%	0	NA
October	1,352	1,354	788	-41.7%	788	-41.7%	0	NA
November	1,877	1,897	1,065	-43.3%	1,065	-43.3%	0	NA
December	1,765	1,665	1,074	-39.1%	1,074	-39.1%	0	NA
January	1,569	1,344	0	NA	0	NA	0	NA
February	2,079	2,256	0	NA	0	NA	0	NA
March	2,297	2,105	0	NA	0	NA	0	NA
April	1,549	2,925	0	NA	0	NA	0	NA
May	402	1,940	0	NA	0	NA	0	NA
June	431	1,431	0	NA	0	NA	0	NA
Subtotal:	\$17,547	\$20,511	\$4,877	NA	\$4,877	-72.2%	\$0	NA
Year End Adjustment	(98)	47	0	NA	47	NA	0	NA
TOTAL:	\$17,449	\$20,558	\$4,877	NA	\$4,924	-71.8%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$4,877
YTD Budget Estimate:	8,509
Dollars Over/Under:	(\$3,632)
Percent Over/Under:	-42.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$4,877
YTD Prior Year Actual:	9,220
Dollars Over/Under PY:	(4,343)
Percent Over/Under PY:	-47.1%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$51	\$25	\$33	-35.2%	\$33	-35.2%	\$0	NA
August	43	22	35	-20.0%	35	-20.0%	0	NA
September	43	43	33	-23.5%	33	-23.5%	0	NA
October	(69)	44	42	100%+	42	100%+	0	NA
November	50	50	28	-43.1%	28	-43.1%	0	NA
December	46	46	55	21.3%	55	21.3%	0	NA
January	67	67	0	NA	0	NA	0	NA
February	222	222	0	NA	0	NA	0	NA
March	90	50	0	NA	0	NA	0	NA
April	81	102	0	NA	0	NA	0	NA
May	26	54	0	NA	0	NA	0	NA
June	42	45	0	NA	0	NA	0	NA
Subtotal:	\$691	\$769	\$226	NA	\$226	-67.3%	\$0	NA
Year End Adjustment	(34)	0	0	NA	0	NA	0	NA
TOTAL:	\$657	\$769	\$226	NA	\$226	-65.6%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$226
YTD Budget Estimate:	229
Dollars Over/Under:	(\$3)
Percent Over/Under:	-1.4%

Actual vs. Prior Year

YTD Actual Revenue:	\$226
YTD Prior Year Actual:	163
Dollars Over/Under PY:	\$63
Percent Over/Under PY:	38.4%

**JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Jet Fuel Sales	\$21	\$29	\$28	\$27	\$20	\$49	\$41	\$213	\$54	\$70	\$60	\$41	\$653	\$653	13.6%
	-54.9%	-21.8%	-27.2%	100%+	-54.5%	18.7%	-20.0%	-1.9%	-35.3%	84.6%	178.2%	29.4%	13.6%		
Jet Fuel Use	12	5	5	15	8	6	12	3	3	37	4	5	116	116	-0.6%
	145.5%	-25.6%	-13.5%	157.1%	28.1%	47.6%	-20.6%	-55.7%	-39.5%	-16.0%	-3.5%	-34.9%	-0.6%		
Subtotal	\$33	\$34	\$33	\$43	\$28	\$55	\$53	\$216	\$57	\$107	\$63	\$46	\$769	\$769	11.2%
	-35.2%	-22.4%	-25.2%	-161.4%	-44.2%	21.3%	-20.1%	-3.4%	-35.5%	30.5%	150.5%	16.1%	11.2%		
Balance to Cash	0	1	0	(1)	0	0	0	0	0	0	0	0	0	0	160.0%
TOTAL	\$33	\$35	\$33	\$42	\$28	\$55	\$53	\$216	\$57	\$107	\$63	\$46	\$769	\$769	11.2%
(% change from prior year) REVISED ESTIMATE	\$33	\$35	\$33	\$42	\$28	\$55	\$53	\$216	\$57	\$107	\$63	\$46	\$769	\$769	11.2%
													Year End Adjustment	0	NA
													TOTAL:	\$769	17.0%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$20,629	\$20,066	\$22,041	6.8%	\$22,041	6.8%	\$0	NA
August ¹	19,089	18,664	22,675	18.8%	22,675	18.8%	0	NA
September	19,765	19,406	20,872	5.6%	20,872	5.6%	0	NA
October	20,022	19,538	21,895	9.4%	21,895	9.4%	0	NA
November	21,563	20,042	21,208	-1.6%	21,208	-1.6%	0	NA
December	21,702	20,225	22,922	5.6%	22,922	5.6%	0	NA
January	24,619	23,527	0	NA	0	NA	0	NA
February	21,502	19,857	0	NA	0	NA	0	NA
March	20,247	20,364	0	NA	0	NA	0	NA
April	20,945	23,550	0	NA	0	NA	0	NA
May	17,669	21,697	0	NA	0	NA	0	NA
June	20,146	21,392	0	NA	0	NA	0	NA
Subtotal:	\$247,900	\$248,327	\$131,614	NA	\$131,614	-46.9%	\$0	NA
Year End Adjustment	(307)	903	0	NA	0	NA	0	NA
TOTAL:	\$247,593	\$249,230	\$131,614	NA	\$131,614	-46.8%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 5.1%.

Actual vs. Budget

YTD Actual Revenue:	\$131,614
YTD Budget Estimate:	117,941
Dollars Over/Under:	\$13,673
Percent Over/Under:	11.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$131,614
YTD Prior Year Actual:	122,771
Dollars Over/Under PY:	8,843
Percent Over/Under PY:	7.2%

**TRANSPORTATION 2050 - TRANSIT
EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000'S)**

Category	Jul ¹	Aug ¹	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	2,205	1,959	1,939	1,888	2,172	2,390	1,560	1,394	1,316	1,418	1,554	1,508	21,303	21,303	-7.3%	
Job Printing	45	51	44	54	43	45	52	54	50	51	66	40	596	596	16.5%	
Publishing	2	1	1	2	2	1	3	2	2	2	2	2	22	22	-15.4%	
Transportation & Towing	8	10	10	10	11	149	0	0	0	0	0	(179)	19	19	-44.7%	
Restaurants & Bars	1,500	1,380	1,510	1,622	1,675	1,667	2,468	2,410	2,359	2,487	2,173	2,206	23,457	23,457	7.1%	
Leases & Rentals (Property)	733	757	731	772	825	838	1,026	1,069	1,188	1,229	1,007	928	11,104	11,104	6.3%	
Commercial Rentals ¹	1,941	3,464	1,446	1,759	1,656	1,675	1,467	1,257	1,221	1,432	1,312	1,252	19,882	19,882	2.9%	
Hotel/Motel	193	173	203	212	265	269	561	743	946	1,022	580	479	5,646	5,646	14.9%	
Residential Property Rentals	1,277	1,192	1,207	1,332	1,167	1,321	1,171	1,090	1,139	1,166	1,084	1,074	14,219	14,219	0.3%	
Retail (amounts = or < \$11k)	9,487	8,992	9,348	9,422	8,785	9,685	8,062	6,475	6,230	7,156	6,512	7,041	97,194	97,194	-2.8%	
Retail (amounts > \$11k)	539	539	608	569	553	548	614	493	474	545	496	536	6,513	6,513	7.6%	
Amusements	36	54	44	56	79	77	373	384	431	477	285	353	2,650	2,650	26.1%	
Use (amounts = or < \$11k)	976	917	866	1,081	968	1,025	904	793	693	846	716	703	10,487	10,487	-0.2%	
Use (amounts > \$11k)	58	57	34	95	82	70	115	101	88	108	91	89	988	988	31.8%	
Subtotal	\$19,001	\$19,546	\$17,991	\$18,874	\$18,284	\$19,759	\$18,378	\$16,264	\$16,139	\$17,937	\$15,877	\$16,033	\$214,082	\$214,082	0.2%	
Balance to Cash	6.8%	18.8%	5.6%	9.3%	-1.6%	5.6%	-13.4%	-12.3%	-7.5%	-0.6%	4.3%	-7.7%	0	0	82.0%	
TOTAL	\$19,001	\$19,547	\$17,990	\$18,874	\$18,284	\$19,759	\$18,378	\$16,264	\$16,139	\$17,937	\$15,877	\$16,033	\$214,082	\$214,082	0.2%	
(% change from prior year)*	6.8%	18.8%	5.6%	9.3%	-1.6%	5.6%	-13.4%	-12.3%	-7.5%	-0.6%	4.3%	-7.7%				
REVISED ESTIMATE	\$19,001	\$19,547	\$17,990	\$18,874	\$18,284	\$19,759	\$18,378	\$16,264	\$16,139	\$17,937	\$15,877	\$16,033	\$214,082			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.1% and 7.1%, respectively.													Year End Adjustment	778	NA	
													TOTAL:	\$214,860	0.7%	

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000'S)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	353	313	310	302	348	383	250	223	211	227	249	242	3,410	3,410	-7.3%	
Job Printing	7	8	7	9	7	7	8	9	8	8	11	6	95	95	16.6%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	4	4	-15.4%	
Transportation & Towing	1	2	2	2	2	24	0	0	0	0	0	(29)	3	3	-45.3%	
Restaurants & Bars	240	221	242	260	268	267	394	385	377	397	347	352	3,751	3,751	7.0%	
Leases & Rentals (Property)	117	121	117	124	132	134	164	171	190	197	161	149	1,778	1,778	6.3%	
Commercial Rentals ¹	311	555	232	282	265	268	235	201	195	229	210	200	3,183	3,183	3.4%	
Hotel/Motel	31	28	32	34	42	43	90	119	151	164	93	77	904	904	14.9%	
Residential Property Rentals	204	191	193	213	187	212	187	174	182	186	173	172	2,273	2,273	0.2%	
Retail (amounts = or < \$11k)	1,519	1,439	1,497	1,508	1,406	1,550	1,291	1,037	997	1,146	1,042	1,127	15,560	15,560	-2.8%	
Retail (amounts > \$11k)	86	86	98	91	86	87	95	76	73	84	77	83	1,023	1,023	6.3%	
Amusements	6	9	7	9	13	12	60	62	69	76	46	57	424	424	26.1%	
Use (amounts = or < \$11k)	156	147	139	173	155	164	145	127	111	135	115	112	1,679	1,679	-0.2%	
Use (amounts > \$11k)	9	9	7	15	14	11	18	16	14	17	14	14	158	158	27.4%	
Subtotal	\$3,041	\$3,128	\$2,882	\$3,021	\$2,924	\$3,163	\$2,938	\$2,600	\$2,580	\$2,867	\$2,538	\$2,563	\$34,245	\$34,245	0.1%	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	64.8%	
TOTAL	\$3,041	\$3,128	\$2,882	\$3,021	\$2,924	\$3,163	\$2,938	\$2,600	\$2,580	\$2,867	\$2,538	\$2,563	\$34,245	\$34,245	0.1%	
(% change from prior year)*	6.9%	18.8%	5.7%	10.0%	-1.7%	5.7%	-13.6%	-12.3%	-7.7%	-1.0%	4.0%	-7.9%				
REVISED ESTIMATE	\$3,041	\$3,128	\$2,882	\$3,021	\$2,924	\$3,163	\$2,938	\$2,600	\$2,580	\$2,867	\$2,538	\$2,563	\$34,245			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.2% and 7.1%, respectively.																
														Year End Adjustment	125	NA
														TOTAL:	\$34,370	0.6%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August ¹	2,794	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	3,062	5.5%	3,062	5.5%	0	NA
October	2,944	2,867	3,211	9.1%	3,211	9.1%	0	NA
November	3,141	2,935	3,110	-1.0%	3,110	-1.0%	0	NA
December	3,173	2,962	3,351	5.6%	3,351	5.6%	0	NA
January	3,610	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,963	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,579	3,180	0	NA	0	NA	0	NA
June	2,953	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$19,272	NA	\$19,272	-46.9%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
TOTAL:	\$36,233	\$36,539	\$19,272	NA	\$19,272	-46.8%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 5.1%.

Actual vs. Budget

YTD Actual Revenue:	\$19,272
YTD Budget Estimate:	17,292
Dollars Over/Under:	\$1,980
Percent Over/Under:	11.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$19,272
YTD Prior Year Actual:	17,978
Dollars Over/Under PY:	1,294
Percent Over/Under PY:	7.2%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000'S)

Category	Jul ¹	Aug ¹	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	366	326	322	313	361	396	258	231	218	235	257	250	3,532	\$3,532	-7.2%	
Job Printing	7	9	7	9	7	7	9	9	8	8	11	7	99	\$99	16.5%	
Publishing	0	0	0	0	0	0	1	0	0	0	0	0	4	\$4	-15.4%	
Transportation & Towing	1	2	2	2	2	25	0	0	0	0	0	(30)	3	\$3	-44.4%	
Restaurants & Bars	249	229	250	269	278	276	409	400	391	413	360	366	3,890	\$3,890	7.1%	
Leases & Rentals (Property)	121	125	121	128	137	139	170	177	197	204	167	154	1,840	\$1,840	6.3%	
Commercial Rentals ¹	322	574	240	292	275	278	243	208	202	237	217	207	3,295	\$3,295	2.6%	
Hotel/Motel	32	29	34	35	44	45	93	123	157	169	96	79	936	\$936	14.9%	
Residential Property Rentals	212	198	200	221	193	219	194	181	189	193	180	178	2,358	\$2,358	0.3%	
Retail	1,728	1,646	1,726	1,727	1,616	1,764	1,513	1,215	1,169	1,343	1,222	1,322	17,992	\$17,992	-1.8%	
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(\$0)	NA	
Amusements	6	9	7	9	13	13	62	64	71	79	47	59	439	\$439	26.1%	
Use	179	168	154	207	185	190	183	161	140	171	145	142	2,025	\$2,025	3.3%	
Subtotal	\$3,224	\$3,314	\$3,062	\$3,211	\$3,110	\$3,351	\$3,136	\$2,769	\$2,744	\$3,053	\$2,704	\$2,734	\$36,412	\$36,412	0.4%	
Balance to Cash	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	-13.1%	-11.8%	-7.4%	0.2%	4.8%	-7.4%	0	0	-99.9%	
TOTAL	\$3,224	\$3,314	\$3,062	\$3,211	\$3,110	\$3,351	\$3,136	\$2,769	\$2,744	\$3,053	\$2,704	\$2,734	\$36,412	\$36,412	0.4%	
(% change from prior year)*	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	-13.1%	-11.8%	-7.4%	0.2%	4.8%	-7.4%				
REVISED ESTIMATE	\$3,224	\$3,314	\$3,062	\$3,211	\$3,110	\$3,351	\$3,136	\$2,769	\$2,744	\$3,053	\$2,704	\$2,734	\$36,412			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	127	NA	
													TOTAL:	\$36,539	0.8%	

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August ¹	2,793	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	3,064	5.6%	3,064	5.6%	0	NA
October	2,944	2,867	3,210	9.0%	3,210	9.0%	0	NA
November	3,140	2,935	3,111	-0.9%	3,111	-0.9%	0	NA
December	3,173	2,962	3,351	5.6%	3,351	5.6%	0	NA
January	3,609	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,962	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,578	3,180	0	NA	0	NA	0	NA
June	2,959	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$19,274	NA	\$19,274	-46.9%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
TOTAL:	\$36,233	\$36,539	\$19,274	NA	\$19,274	-46.8%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 5.2%.

Actual vs. Budget

YTD Actual Revenue:	\$19,274
YTD Budget Estimate:	17,292
Dollars Over/Under:	\$1,982
Percent Over/Under:	11.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$19,274
YTD Prior Year Actual:	17,976
Dollars Over/Under PY:	1,298
Percent Over/Under PY:	7.2%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000'S)

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	256	228	225	219	253	277	181	161	152	164	180	175	2,472	2,472	-7.2%
Job Printing	5	6	5	6	5	5	6	6	6	6	8	5	69	69	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	3	3	-15.4%
Transportation & Towing	1	1	1	1	1	17	0	0	0	0	0	(21)	2	2	-44.4%
Restaurants & Bars	174	160	175	188	194	193	287	280	274	289	252	256	2,723	2,723	7.1%
Leases & Rentals (Property)	85	88	85	90	96	97	119	124	138	143	117	108	1,288	1,288	6.3%
Commercial Rentals ¹	225	402	168	204	192	194	170	146	142	166	152	145	2,306	2,306	2.6%
Hotel/Motel	22	20	23	25	31	31	65	86	110	119	67	56	655	655	14.9%
Residential Property Rentals	148	138	140	155	135	153	136	127	132	135	126	125	1,651	1,651	0.3%
Retail	1,210	1,152	1,208	1,209	1,131	1,235	1,059	851	819	940	856	925	12,594	12,594	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	4	6	5	6	9	9	43	45	50	55	33	41	307	307	26.1%
Use	125	118	108	145	129	133	128	112	98	120	101	100	1,417	1,417	3.3%
Subtotal	\$2,257	\$2,320	\$2,144	\$2,248	\$2,177	\$2,346	\$2,195	\$1,938	\$1,921	\$2,137	\$1,893	\$1,914	\$25,488	25,488	0.4%
Balance to Cash	6.6% 0	18.6% 0	5.5% 1	9.1% 0	-1.0% 1	5.6% 0	-13.1% 0	-11.8% 0	-7.4% 0	0.2% 0	4.8% 0	-7.4% (2)	0	0	98.4%
TOTAL	\$2,257	\$2,320	\$2,145	\$2,248	\$2,178	\$2,346	\$2,195	\$1,938	\$1,921	\$2,137	\$1,893	\$1,912	\$25,488	25,488	0.4%
(% change from prior year)* REVISED ESTIMATE	6.6% \$2,257	18.7% \$2,320	5.6% \$2,145	9.1% \$2,248	-0.9% \$2,178	5.6% \$2,346	-13.1% \$2,195	-11.8% \$1,938	-7.4% \$1,921	0.2% \$2,137	4.9% \$1,893	-7.7% \$1,912	\$25,488		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.3%, respectively.													Year End Adjustment	90	NA
													TOTAL:	25,578	0.8%

**POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000'S)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	18	16	16	16	18	20	13	12	11	12	13	12	177	177	-7.2%
Job Printing	0	0	0	0	0	0	0	0	0	0	1	0	5	5	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-15.4%
Transportation & Towing	0	0	0	0	0	1	0	0	0	0	0	(1)	0	0	-44.4%
Restaurants & Bars	12	11	13	13	14	14	20	20	20	21	18	18	195	195	7.1%
Leases & Rentals (Property)	6	6	6	6	7	7	9	9	10	10	8	8	92	92	6.3%
Commercial Rentals ¹	16	29	12	15	14	14	12	10	10	12	11	10	165	165	2.6%
Hotel/Motel	2	1	2	2	2	2	5	6	8	8	5	4	47	47	14.9%
Residential Property Rentals	11	10	10	11	10	11	10	9	9	10	9	9	118	118	0.3%
Retail	86	82	86	86	81	88	76	61	58	67	61	66	900	900	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	0	0	0	0	1	1	3	3	4	4	2	3	22	22	26.1%
Use	9	8	8	10	9	10	9	8	7	9	7	7	101	101	3.3%
Subtotal	\$161	\$166	\$153	\$161	\$156	\$168	\$157	\$138	\$137	\$153	\$135	\$137	\$1,821	\$1,821	0.4%
Balance to Cash	0	0	0	0	1	0	0	0	0	0	0	(1)	0	0	49.4%
TOTAL	\$161	\$166	\$153	\$161	\$157	\$168	\$157	\$138	\$137	\$153	\$135	\$136	\$1,821	\$1,821	0.4%
(% change from prior year)*	6.6%	18.6%	5.5%	9.1%	0.3%	5.0%	-13.1%	-11.8%	-7.4%	0.2%	4.8%	-8.1%			
REVISED ESTIMATE	\$161	\$166	\$153	\$161	\$157	\$168	\$157	\$138	\$137	\$153	\$135	\$136	\$1,821		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	6	NA
													TOTAL:	\$1,827	0.9%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000's)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	92	81	80	78	90	99	65	58	54	59	64	62	883	883	-7.2%
Job Printing	2	2	2	2	2	2	2	2	2	2	3	2	25	25	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%
Transportation & Towing	0	0	0	0	0	6	0	0	0	0	0	(7)	1	1	-44.4%
Restaurants & Bars	62	57	63	67	69	69	102	100	98	103	90	92	973	973	7.1%
Leases & Rentals (Property)	30	31	30	32	34	35	43	44	49	51	42	38	460	460	6.3%
Commercial Rentals ¹	80	144	60	73	69	69	61	52	51	59	54	52	824	824	2.6%
Hotel/Motel	8	7	8	9	11	11	23	31	39	42	24	20	234	234	14.9%
Residential Property Rentals	53	49	50	55	48	55	49	45	47	48	45	45	590	590	0.3%
Retail	432	412	431	432	404	441	378	304	292	336	306	330	4,498	4,498	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	1	2	2	2	3	3	15	16	18	20	12	15	110	110	26.1%
Use	45	42	38	52	46	48	46	40	35	43	36	36	506	506	3.3%
Subtotal	\$806	\$829	\$766	\$803	\$778	\$838	\$784	\$692	\$686	\$763	\$676	\$684	\$9,103	\$9,103	0.4%
Balance to Cash	6.6% 0	18.6% 0	5.5% 1	9.1% (1)	-1.0% (1)	5.6% 0	-13.1% 0	-11.8% 0	-7.4% 0	0.2% 0	4.8% 0	-7.4% 1	0	0	22.0%
TOTAL	\$806	\$829	\$767	\$802	\$777	\$838	\$784	\$692	\$686	\$763	\$676	\$685	\$9,103	\$9,103	0.4%
(% change from prior year)*	6.6%	18.6%	5.7%	8.9%	-1.1%	5.8%	-13.1%	-11.8%	-7.4%	0.2%	4.8%	-7.4%			
REVISED ESTIMATE	\$806	\$829	\$767	\$802	\$777	\$838	\$784	\$692	\$686	\$763	\$676	\$685	\$9,103		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	31	NA
													TOTAL:	\$9,134	0.8%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$719	\$754	\$721	0.3%	\$721	0.3%	\$0	NA
August	719	687	682	-5.1%	682	-5.1%	0	NA
September	740	744	625	-15.5%	625	-15.5%	0	NA
October	692	691	559	-19.2%	559	-19.2%	0	NA
November	742	700	671	-9.6%	671	-9.6%	0	NA
December	725	675	555	-23.4%	555	-23.4%	0	NA
January	726	685	0	NA	0	NA	0	NA
February	705	670	0	NA	0	NA	0	NA
March	689	648	0	NA	0	NA	0	NA
April	713	649	0	NA	0	NA	0	NA
May	710	669	0	NA	0	NA	0	NA
June	701	667	0	NA	0	NA	0	NA
Subtotal:	\$8,581	\$8,239	\$3,813	NA	\$3,813	-55.6%	\$0	NA
Year End Adjustment	(33)	0	0	NA	0	NA	0	NA
TOTAL:	\$8,548	\$8,239	\$3,813	NA	\$3,813	-55.4%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$3,813
YTD Budget Estimate:	4,251
Dollars Over/Under:	(\$438)
Percent Over/Under:	-10.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$3,813
YTD Prior Year Actual:	4,337
Dollars Over/Under PY:	(525)
Percent Over/Under PY:	-12.1%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Telecommunications	722	681	625	560	670	554	736	741	712	741	747	749	8,238	8,238	-4.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$722	\$681	\$625	\$560	\$670	\$554	\$736	\$741	\$712	\$741	\$747	\$749	\$8,238	\$8,238	-4.0%
	0.6%	-5.3%	-15.5%	-19.1%	-9.7%	-23.7%	1.4%	5.3%	3.3%	3.8%	5.1%	7.2%			
Balance to Cash	(1)	1	0	(1)	1	1	0	0	0	0	0	0	1	1	-50.0%
TOTAL	\$721	\$682	\$625	\$559	\$671	\$555	\$736	\$741	\$712	\$741	\$747	\$749	\$8,239	\$8,239	-4.0%
(% change from prior year)	0.3%	-5.1%	-15.5%	-19.2%	-9.6%	-23.4%	1.4%	5.1%	3.3%	3.9%	5.2%	6.8%			
REVISED ESTIMATE	\$721	\$682	\$625	\$559	\$671	\$555	\$736	\$741	\$712	\$741	\$747	\$749	\$8,239		
													Year End Adjustment	0	NA
													TOTAL:	\$8,239	-3.6%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$2,092	\$1,882	\$1,816	-13.2%	\$1,816	-13.2%	\$0	NA
August	2,648	2,382	2,614	-1.3%	2,614	-1.3%	0	NA
September	2,806	2,805	2,986	6.4%	2,986	6.4%	0	NA
October	2,875	2,874	2,750	-4.3%	2,750	-4.3%	0	NA
November	2,127	2,127	2,098	-1.3%	2,098	-1.3%	0	NA
December	1,610	1,611	1,663	3.3%	1,663	3.3%	0	NA
January	1,256	1,255	0	NA	0	NA	0	NA
February	1,880	1,881	0	NA	0	NA	0	NA
March	1,741	1,741	0	NA	0	NA	0	NA
April	1,539	1,321	0	NA	0	NA	0	NA
May	2,154	1,339	0	NA	0	NA	0	NA
June	1,897	1,545	0	NA	0	NA	0	NA
Subtotal:	\$24,623	\$22,763	\$13,928	NA	\$13,928	-43.4%	\$0	NA
Year End Adjustment	(\$645)	\$26	0	NA	0	NA	0	NA
TOTAL:	\$23,978	\$22,789	\$13,928	NA	\$13,928	-41.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$13,928
YTD Budget Estimate:	13,681
Dollars Over/Under:	\$247
Percent Over/Under:	1.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$13,928
YTD Prior Year Actual:	14,157
Dollars Over/Under PY:	(229)
Percent Over/Under PY:	-1.6%

**POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY ACTUAL	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	
Utilities	1,126	1,621	1,852	1,705	1,300	1,031	657	984	911	805	1,127	993	14,113	14,113	-7.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,126	\$1,621	\$1,852	\$1,705	\$1,300	\$1,031	\$657	\$984	\$911	\$805	\$1,127	\$993	\$14,113	\$14,113	-7.6%
Balance to Cash	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	-15.6%	-15.6%	-15.6%	-15.6%	-15.6%	-15.6%	0	0	100.0%
TOTAL	\$1,126	\$1,621	\$1,852	\$1,705	\$1,300	\$1,031	\$657	\$984	\$911	\$805	\$1,127	\$993	\$14,113	\$14,113	-7.6%
(% change from prior year)	-13.2%	-1.3%	6.5%	-4.3%	-1.4%	3.2%	-15.6%	-15.6%	-15.6%	-15.6%	-15.6%	-15.6%			
REVISED ESTIMATE	\$1,126	\$1,621	\$1,852	\$1,705	\$1,300	\$1,031	\$657	\$984	\$911	\$805	\$1,127	\$993	\$14,113		
													Year End Adjustment	16	NA
													TOTAL:	\$14,129	-5.0%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(6+6)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$6,047	\$5,882	\$6,448	6.6%	\$6,448	6.6%	\$0	NA
August ¹	5,590	5,479	6,628	18.6%	6,628	18.6%	0	NA
September	5,802	5,694	6,124	5.6%	6,124	5.6%	0	NA
October	5,889	5,734	6,423	9.1%	6,423	9.1%	0	NA
November	6,282	5,870	6,220	-1.0%	6,220	-1.0%	0	NA
December	6,347	5,924	6,703	5.6%	6,703	5.6%	0	NA
January	7,219	6,919	0	NA	0	NA	0	NA
February	6,280	5,811	0	NA	0	NA	0	NA
March	5,924	5,965	0	NA	0	NA	0	NA
April	6,098	6,912	0	NA	0	NA	0	NA
May	5,158	6,360	0	NA	0	NA	0	NA
June	5,907	6,274	0	NA	0	NA	0	NA
Subtotal:	\$72,543	\$72,824	\$38,546	NA	\$38,546	-46.9%	\$0	NA
Year End Adjustment	(79)	259	0	NA	0	NA	0	NA
TOTAL:	\$72,464	\$73,083	\$38,546	NA	\$38,546	-46.8%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 5.1%.

Actual vs. Budget

YTD Actual Revenue:	\$38,546
YTD Budget Estimate:	34,584
Dollars Over/Under:	\$3,962
Percent Over/Under:	11.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$38,546
YTD Prior Year Actual:	35,957
Dollars Over/Under PY:	2,589
Percent Over/Under PY:	7.2%

POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000's)

Category	Jul ¹	Aug ¹	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	586	521	515	501	578	634	413	369	348	375	412	399	5,651	5,651	-7.2%	
Job Printing	12	14	12	14	11	12	14	14	13	13	17	11	158	158	16.5%	
Publishing	1	0	0	1	0	0	1	1	1	1	1	1	6	6	-15.4%	
Transportation & Towing	2	3	3	3	3	39	0	0	0	0	0	(47)	5	5	-44.4%	
Restaurants & Bars	398	366	400	430	444	442	655	640	626	660	577	586	6,224	6,224	7.1%	
Leases & Rentals (Property)	194	201	194	205	219	222	272	283	315	326	267	246	2,945	2,945	6.3%	
Commercial Rentals ¹	515	919	383	466	439	444	389	333	324	380	348	332	5,272	5,272	2.6%	
Hotel/Motel	51	46	54	56	70	71	149	197	251	271	154	127	1,497	1,497	14.9%	
Residential Property Rentals	339	316	320	353	309	350	311	289	302	309	288	285	3,773	3,773	0.3%	
Retail	2,766	2,634	2,761	2,763	2,585	2,822	2,421	1,944	1,871	2,149	1,956	2,114	28,787	28,787	-1.8%	
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA	
Amusements	10	14	12	15	21	20	99	102	114	127	76	94	703	703	26.1%	
Use	286	270	246	331	295	304	293	257	225	274	232	228	3,239	3,239	3.3%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$5,159	\$5,303	\$4,900	\$5,137	\$4,976	\$5,362	\$5,017	\$4,430	\$4,391	\$4,885	\$4,326	\$4,375	\$58,259	\$58,259	0.4%	
Balance to Cash	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	-13.1%	-11.8%	-7.4%	0.2%	4.8%	-7.4%	0	0	44.0%	
	0	0	0	1	0	0	0	0	0	0	0	(1)	0	0		
TOTAL	\$5,159	\$5,303	\$4,900	\$5,138	\$4,976	\$5,362	\$5,017	\$4,430	\$4,391	\$4,885	\$4,326	\$4,374	\$58,259	\$58,259	0.4%	
(% change from prior year)*	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	-13.1%	-11.8%	-7.4%	0.2%	4.8%	-7.4%				
REVISED ESTIMATE	\$5,159	\$5,303	\$4,900	\$5,138	\$4,976	\$5,362	\$5,017	\$4,430	\$4,391	\$4,885	\$4,326	\$4,374	\$58,259			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	207	NA	
													TOTAL:	\$58,466	0.9%	

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(6+6)
(000's)**

Category	Jul ¹	Aug ¹	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	147	130	129	125	144	158	103	92	87	94	103	100	1,413	1,413	-7.2%	
Job Printing	3	3	3	4	3	3	3	4	3	3	4	3	39	39	16.5%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%	
Transportation & Towing	1	1	1	1	1	10	0	0	0	0	0	(12)	1	1	-44.4%	
Restaurants & Bars	99	91	100	108	111	111	164	160	157	165	144	146	1,556	1,556	7.1%	
Leases & Rentals (Property)	49	50	48	51	55	56	68	71	79	81	67	62	736	736	6.3%	
Commercial Rentals ¹	129	230	96	117	110	111	97	83	81	95	87	83	1,318	1,318	2.6%	
Hotel/Motel	13	11	13	14	18	18	37	49	63	68	38	32	374	374	14.9%	
Apartment Rentals	85	79	80	88	77	88	78	72	76	77	72	71	943	943	0.3%	
Retail	691	659	690	691	646	706	605	486	468	537	489	529	7,197	7,197	-1.8%	
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA	
Amusements	2	4	3	4	5	5	25	25	29	32	19	23	176	176	26.1%	
Use	71	67	61	83	74	76	73	64	56	69	58	57	810	810	3.3%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,290	\$1,326	\$1,225	\$1,284	\$1,244	\$1,341	\$1,254	\$1,107	\$1,098	\$1,221	\$1,081	\$1,094	\$14,565	\$14,565	0.4%	
Balance to Cash	6.6%	18.6%	5.5%	9.1%	-1.0%	5.6%	-13.1%	-11.8%	-7.4%	0.2%	4.8%	-7.4%	0	0	114.8%	
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0		
TOTAL	\$1,290	\$1,325	\$1,225	\$1,284	\$1,244	\$1,341	\$1,254	\$1,107	\$1,098	\$1,221	\$1,081	\$1,095	\$14,565	\$14,565	0.4%	
(% change from prior year)*	6.6%	18.5%	5.6%	9.1%	-1.0%	5.5%	-13.1%	-11.8%	-7.3%	0.1%	4.8%	-7.4%				
REVISED ESTIMATE	\$1,290	\$1,325	\$1,225	\$1,284	\$1,244	\$1,341	\$1,254	\$1,107	\$1,098	\$1,221	\$1,081	\$1,095	\$14,565			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.1%, respectively.																
														Year End Adjustment	52	NA
TOTAL:														\$14,617	0.9%	

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
6+6

	2019-20 Actual	2020-21 Budget	% Change from PY Actual	2020-21 Actual	% Change from PY Actual	% Change from CY Budget	2020-21 Estimate	% Change from PY Actual	2021-22 Base	% Change from PY Estimate
July	\$13,817	\$14,019	1.5%	\$15,466	11.9%	10.3%	\$15,466	11.9%	0	NA
August	13,604	13,400	-1.5%	14,866	9.3%	10.9%	14,866	9.3%	0	NA
September	13,905	13,572	-2.4%	15,244	9.6%	12.3%	15,244	9.6%	0	NA
October	13,442	13,707	2.0%	15,603	16.1%	13.8%	15,603	16.1%	0	NA
November	14,528	13,765	-5.3%	15,466	6.5%	12.4%	15,466	6.5%	0	NA
December	14,889	14,289	-4.0%	15,894	6.8%	11.2%	15,894	6.8%	0	NA
January	17,735	16,713	-5.8%	0	NA	NA	0	NA	0	NA
February	14,476	13,810	-4.6%	0	NA	NA	0	NA	0	NA
March	14,001	13,864	-1.0%	0	NA	NA	0	NA	0	NA
April	14,218	16,377	15.2%	0	NA	NA	0	NA	0	NA
May	12,353	14,915	20.7%	0	NA	NA	0	NA	0	NA
June	14,701	15,052	2.4%	0	NA	NA	0	NA	0	NA
Subtotal	\$171,669	\$173,483	1.1%	\$92,540	NA	NA	\$92,540	-46.1%	\$0	NA
Year end adjust. (GASB)	257	589	100%+	0	NA	NA	0	NA	0	NA
TOTAL:	\$171,926	\$174,072	1.2%	\$92,540	NA	NA	\$92,540	-46.2%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$92,540
YTD Budget:	82,752
Dollars Over/(Under):	\$9,788
Percent Over/(Under):	11.8%

Actual vs. PY

YTD Actual Revenue:	\$92,540
YTD Prior Year Actual:	84,186
Dollars Over/(Under):	\$8,354
Percent Over/(Under):	9.9%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$51	\$55	\$59	\$218	\$245	\$244	(\$72)	(\$94)	(\$90)	(\$140)	(\$91)	(\$101)	284	-17.8%
% change from PY actual	104.6%	172.0%	146.1%	750.4%	1361.5%	1620.9%	-550.9%	-324.4%	-356.8%	-480.0%	-338.9%	-294.7%		
Mining-Oil & Gas Production	\$198	\$157	\$194	\$153	\$196	\$171	\$101	\$116	\$97	\$109	\$122	\$125	1,739	-7.2%
% change from PY actual	28.4%	12.0%	19.1%	-2.6%	29.9%	6.7%	-21.6%	-22.6%	-35.1%	-24.3%	-37.6%	-31.0%		
Utilities	\$9,079	\$11,951	\$12,696	\$11,812	\$9,772	\$7,414	\$5,336	\$6,312	\$5,567	\$5,431	\$5,234	\$6,370	96,974	-1.2%
% change from PY actual	7.6%	5.9%	6.7%	6.0%	13.3%	38.2%	-13.6%	-19.9%	-16.7%	-17.1%	-14.2%	-20.6%		
Communications	\$1,436	\$1,368	\$1,232	\$1,104	\$1,096	\$1,098	\$1,795	\$1,766	\$1,685	\$1,784	\$1,735	\$1,737	17,837	0.7%
% change from PY actual	-3.6%	-8.6%	-17.9%	-23.1%	-28.6%	-26.1%	16.8%	20.9%	18.0%	22.2%	18.1%	23.0%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$39	\$39	\$38	\$39	\$38	\$38	\$13	\$8	\$13	\$8	\$14	\$16	302	-8.2%
% change from PY actual	33.9%	40.7%	34.7%	36.5%	34.4%	22.5%	-53.2%	-340.9%	-53.6%	-71.8%	-63.1%	-58.2%		
Publishing	\$29	\$25	\$27	\$29	\$28	\$24	\$27	\$23	\$22	\$23	\$24	\$21	303	-14.4%
% change from PY actual	10.5%	-6.9%	6.0%	-11.2%	-5.5%	-12.3%	-20.3%	-30.4%	-20.7%	-26.7%	-22.6%	-23.5%		
Printing	\$150	\$159	\$152	\$189	\$151	\$156	\$138	\$142	\$131	\$133	\$136	\$122	1,759	6.8%
% change from PY actual	-12.4%	-9.9%	-188.3%	3.8%	-21.9%	-15.7%	-16.5%	-16.8%	-18.9%	-17.2%	19.0%	-11.2%		
Restaurants & Bars	\$22,173	\$20,295	\$21,651	\$22,912	\$23,929	\$23,785	\$29,557	\$28,468	\$28,170	\$29,939	\$26,018	\$27,190	304,087	5.1%
% change from PY actual	-11.1%	-14.3%	-11.3%	-8.5%	-8.9%	-12.2%	5.2%	5.0%	15.1%	44.0%	60.9%	27.4%		
Amusements	\$842	\$721	\$785	\$982	\$1,213	\$1,425	\$4,464	\$4,321	\$4,079	\$4,695	\$2,959	\$3,080	29,565	13.4%
% change from PY actual	-74.2%	-66.6%	-67.2%	-53.5%	-47.0%	-47.5%	47.9%	69.2%	68.9%	178.4%	369.0%	268.7%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-83.3%
% change from PY actual	0.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Rentals-Personal Property	\$7,469	\$7,600	\$7,490	\$8,132	\$7,836	\$7,800	\$9,890	\$9,515	\$9,656	\$10,053	\$8,733	\$8,707	102,880	5.1%
% change from PY actual	-9.5%	-8.1%	-3.2%	1.6%	-6.4%	-4.1%	-4.2%	8.9%	14.2%	19.9%	36.3%	28.1%		
Contracting	\$16,379	\$15,638	\$14,807	\$15,152	\$16,431	\$14,005	\$11,115	\$10,028	\$9,588	\$11,030	\$10,967	\$11,756	156,897	-0.8%
% change from PY actual	25.1%	21.2%	11.5%	23.2%	24.7%	10.0%	-17.6%	-17.5%	-21.2%	-20.5%	-20.2%	-22.9%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$148,816	\$139,972	\$144,009	\$146,619	\$143,908	\$154,993	\$137,702	\$103,929	\$102,250	\$119,446	\$108,200	\$116,301	1,566,145	-0.1%
% change from PY actual	22.5%	17.8%	18.1%	27.0%	12.0%	13.0%	-19.8%	-18.5%	-18.1%	-11.8%	-11.1%	-19.1%		
Severance - Mining	\$1,281	\$2,118	\$1,877	\$1,799	\$1,441	\$1,839	\$275	\$218	\$187	\$195	\$225	\$276	11,731	15.4%
% change from PY actual	16.8%	86.1%	83.6%	82.1%	54.1%	177.6%	-70.9%	-68.8%	-67.0%	14.1%	-68.6%	-77.4%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$5,194	\$4,775	\$5,066	\$5,878	\$6,852	\$6,047	\$8,899	\$11,941	\$13,498	\$14,474	\$9,155	\$8,479	100,258	15.3%
% change from PY actual	-27.6%	-28.1%	-23.8%	-23.4%	-26.6%	-29.8%	12.6%	17.8%	26.3%	124.0%	324.4%	143.2%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-40.2%
% change from PY actual														
State Total	213,136	204,874	210,083	215,017	213,137	\$219,040	209,240	176,693	174,853	197,180	173,431	184,078	2,390,761	1.4%
Cities Share (25%)	53,284	51,218	52,521	53,754	53,284	54,760	52,310	44,173	43,713	49,295	43,358	46,019	597,690	1.4%
Phoenix Population Percentage	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%		
Phoenix TOTAL	\$15,466	\$14,866	\$15,244	\$15,603	\$15,466	\$15,894	\$15,183	\$12,822	\$12,688	\$14,308	\$12,585	\$13,357	\$173,483	1.1%

	589	100%+
Total	\$174,072	1.2%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
6+6

Category	Prior Year Actual	Current Year			CY Actual/PY Actual		CY Actual/CY Budget	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$14	\$23	\$23	\$244	\$230	1620.9%	\$221	982.5%
Mining-Oil & Gas Production	\$160	\$124	\$124	\$171	11	6.7%	47	38.3%
Utilities	\$5,363	\$6,665	\$6,665	\$7,414	2,051	38.2%	749	11.2%
Communications	\$1,486	\$1,435	\$1,435	\$1,098	(388)	-26.1%	(337)	-23.5%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$31	\$19	\$19	\$38	7	22.5%	19	104.6%
Publishing	\$28	\$22	\$22	\$24	(3)	-12.3%	2	10.7%
Printing	\$186	\$164	\$164	\$156	(29)	-15.7%	(8)	-4.6%
Restaurants & Bars	\$27,104	\$23,966	\$23,966	\$23,785	(3,320)	-12.2%	(181)	-0.8%
Amusements	\$2,712	\$2,419	\$2,419	\$1,425	(1,287)	-47.5%	(995)	-41.1%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$8,129	\$8,147	\$8,147	\$7,800	(329)	-4.1%	(347)	-4.3%
Contracting	\$12,736	\$12,420	\$12,420	\$14,005	1,268	10.0%	1,585	12.8%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$137,165	\$132,162	\$132,162	\$154,993	17,829	13.0%	22,832	17.3%
Severance - Mining	\$663	\$1,054	\$1,054	\$1,839	1,176	177.6%	785	74.5%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$8,612	\$7,538	\$7,538	\$6,047	(2,565)	-29.8%	(1,491)	-19.8%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$204,389	\$196,157	\$196,157	\$219,040	\$14,651	7.2%	\$22,883	11.7%
Distribution to Cities (25% of distribution base)	51,097	49,039	49,039	54,760	3,663	7.2%	5,721	11.7%
Phoenix Share of Distribution (actual is 29.03%)	\$14,889	\$14,289	\$14,289	\$15,894	\$1,005	6.8%	\$1,605	11.2%

