



City of Phoenix

To: Mayor and City Council

Date: January 15, 2021

From: Ed Zuercher
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 5 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$551.9 million at five months were \$26.3 million or 5.0% higher than the 2019-20 collections of \$525.6 million. The increase includes an audit adjustment in the first two months of 2020-21 that artificially increased city sales tax collections. Excluding this audit adjustment, the 5-month revenue collections were \$21.5 million or 4.1% higher than the prior year. This is attributable to higher revenue collections in city sales tax, state-shared sales and income taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories. Additionally, state-shared vehicle license tax (VLT) growth of 12.4% at five months includes collections from May through July due to a setback caused by a newly implemented system. This caused the current year VLT collections to be artificially increased in August and September.

The adjusted total GF growth rate of 4.1% at five months continues to be an encouraging sign and is very close to the annual budgeted revenue growth rate of 4.0% for the fiscal year. However, growth has slowed as expected compared to last month's overall growth of 7.2% and reflects a full year comparison of online retail city and state sales tax collections. Several challenges exist in estimating revenues primarily the uncertainty of how the rising cases of COVID-19 and vaccine distribution may impact the recovering economy, the uncertainty of whether a second round of stimulus funding is enough to support the state and local economy for families who have suffered income or job losses since the pandemic, and impacts to state shared revenues due to potential changes to our relative population share from Census 2020. Staff is monitoring revenue collections closely and developing refined estimates for the current and upcoming fiscal year. These estimates will be reflected in the GF Status and long term forecast to be presented to City Council in early March.

GF revenue collections at five months into the fiscal year also include the Council approved transfer of \$72.8 million from the Coronavirus Relief Fund to offset public safety salaries from July through December as permitted by the Federal guidelines. This is a one-time revenue source to the General Fund and should not be considered an ongoing resource.

General Fund Sales Tax (June-October Business Activity)

In the first five months of 2020-21, combined GF revenue from city and state-shared sales tax was \$298.6 million, reflecting growth of 8.7% compared to the same period of 2019-20. Excluding the audit adjustment, the combined growth rate is 7.0%.

City Sales Tax- Year-to-date (YTD) 2020-21 city sales tax collections were \$221.9 million, which represents 8.1% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 5.8%.

The cumulative annual growth rates in key categories of city sales tax are highlighted below:

- retail: 17.2%
- contracting: 2.9%
- restaurants & bars: -19.3%
- hotel/motel: -46.0%
- telecommunications: -9.8%
- commercial property rentals: 27.2% (-2.1% without audit adjustment)

State-Shared Sales Tax- YTD 2020-21 state-shared sales tax collections were \$76.6 million, representing 10.6% growth over 2019-20.

The cumulative annual growth percentages in key categories of state sales tax were:

- retail: 19.3%
- contracting: 21.1%
- restaurants & bars: -10.8%
- hotel/motel: -25.9%
- communications: -16.4%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

| Revenue Source | Actuals 2015-16 | Actuals 2016-17 | Actuals 2017-18 | Actuals 2018-19 | Actuals 2019-20 | 19-20 Act to 18-19 Act % Change ¹ | 5 Month Actuals 2019-20 | 5 Month Actuals 2020-21 ¹ | % Change from PY ² | Budget 2020-21 | 20-21 Bud to 19-20 Actual \$ Change | 20-21 Bud to 19-20 Actual % Change |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--|-------------------------------|--|----------------------------------|---------------------|---|--|
| Local Taxes | | | | | | | | | | | | |
| Primary Property Tax | \$ 141,309 | \$ 146,121 | \$ 154,560 | \$ 162,130 | \$ 170,210 | 5.0% | \$ 72,387 | \$ 68,510 | -5.4% | \$ 179,950 | \$ 9,740 | 5.7% |
| Sales Taxes ² | 416,522 | 421,239 | 432,358 | 468,015 | 479,705 | 2.5% | 205,291 | 221,944 | 8.1% | 484,447 | 4,742 | 1.0% |
| Privilege License Fees | 2,476 | 1,485 | 2,893 | 2,957 | 2,437 | -17.6% | 316 | 763 | +100% | 3,050 | 613 | 25.2% |
| Other General Fund Excise Taxes | 17,832 | 17,984 | 18,138 | 18,535 | 18,837 | 1.6% | 7,613 | 7,674 | 0.8% | 18,920 | 83 | 0.4% |
| Subtotal | \$ 578,139 | \$ 586,829 | \$ 607,949 | \$ 651,637 | \$ 671,189 | 3.0% | \$ 285,607 | \$ 298,891 | 4.7% | \$ 686,367 | \$ 15,178 | 2.3% |
| Non Taxes | | | | | | | | | | | | |
| Licenses & Permits | 2,754 | 2,879 | 2,872 | 2,969 | 2,812 | -5.3% | 998 | 932 | -6.6% | 2,960 | 148 | 5.3% |
| Cable Communications | 10,028 | 10,391 | 10,884 | 10,876 | 10,369 | -4.7% | 2,535 | 2,096 | -17.3% | 10,120 | (249) | -2.4% |
| Fines & Forfeitures | 13,460 | 12,039 | 12,711 | 12,456 | 10,733 | -13.8% | 4,518 | 3,455 | -23.5% | 11,548 | 815 | 7.6% |
| Court Default Fee | 1,047 | 1,164 | 1,273 | 1,320 | 1,310 | -0.8% | 454 | 444 | -2.2% | 1,296 | (14) | -1.1% |
| Parks & Libraries | 8,308 | 8,272 | 18,221 | 8,629 | 5,824 | -32.5% | 3,153 | 1,656 | -47.5% | 8,327 | 2,503 | 43.0% |
| Planning | 1,647 | 1,690 | 1,752 | 1,783 | 1,589 | -10.9% | 691 | 566 | -18.1% | 1,808 | 219 | 13.8% |
| Police | 13,729 | 13,720 | 14,347 | 15,332 | 14,848 | -3.2% | 3,944 | 4,007 | 1.6% | 15,481 | 633 | 4.3% |
| Street Transportation | 4,369 | 5,194 | 5,863 | 6,497 | 6,155 | -5.3% | 3,074 | 2,263 | -26.4% | 6,684 | 529 | 8.6% |
| Emergency Transportation | 37,005 | 34,518 | 35,884 | 36,910 | 36,706 | -0.6% | 15,447 | 11,722 | -24.1% | 37,875 | 1,169 | 3.2% |
| Hazardous Materials Inspection Fee | 1,358 | 1,388 | 1,364 | 1,369 | 1,408 | 2.8% | 342 | 346 | 1.2% | 1,400 | (8) | -0.6% |
| Other Service Charges | 17,245 | 16,752 | 20,302 | 23,486 | 22,519 | -4.1% | 9,566 | 6,927 | -27.6% | 22,612 | 93 | 0.4% |
| All Others | 14,052 | 14,168 | 16,456 | 15,309 | 16,254 | 6.2% | 6,406 | 8,024 | 25.3% | 16,059 | (195) | -1.2% |
| Subtotal | \$ 125,002 | \$ 122,175 | \$ 141,929 | \$ 136,936 | \$ 130,527 | -4.7% | \$ 51,128 | \$ 42,438 | -17.0% | \$ 136,170 | \$ 5,643 | 4.3% |
| State Shared Revenues | | | | | | | | | | | | |
| Sales Tax | 137,544 | 143,976 | 155,998 | 165,066 | 171,926 | 4.2% | 69,297 | 76,646 | 10.6% | 174,072 | 2,146 | 1.2% |
| Income Tax | 174,234 | 191,225 | 200,036 | 196,918 | 214,697 | 9.0% | 89,457 | 100,099 | 11.9% | 241,167 | 26,470 | 12.3% |
| Vehicle License Tax ³ | 59,801 | 61,586 | 66,784 | 70,210 | 70,484 | 0.4% | 30,064 | 33,777 | 12.4% | 71,743 | 1,259 | 1.8% |
| Subtotal | \$ 371,579 | \$ 396,787 | \$ 422,818 | \$ 432,194 | \$ 457,107 | 5.8% | \$ 188,818 | \$ 210,522 | 11.5% | \$ 486,982 | \$ 29,875 | 6.5% |
| Subtotal All GF Funds | \$ 1,074,720 | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,258,823 | 3.1% | \$ 525,553 | \$ 551,851 | 5.0% | \$ 1,309,519 | \$ 50,696 | 4.0% |
| Coronavirus Relief Fund | \$ - | \$ - | \$ - | \$ - | \$ 48,533 | NA | \$ - | \$ 72,800 | NA | \$ - | \$ (48,533) | -100.0% |
| TOTAL | \$ 1,074,720 | \$ 1,105,791 | \$ 1,172,696 | \$ 1,220,767 | \$ 1,307,356 | 7.1% | \$ 525,553 | \$ 624,651 | 18.9% | \$ 1,309,519 | \$ 2,163 | 0.2% |

1. Excluding the Coronavirus Relief Funds of \$48,533,000 in FY 2019-20 and \$72,800,000 in FY 2020-21, the total General Fund growth rates were 3.1% in FY 2019-20 and 5.0% at 5 months of FY 2020-21.

2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates were 5.8% and 4.1% (excluding Coronavirus Relief Fund), respectively.

3. The ADOT's newly implemented system did not recognize some revenue transactions from May through July, leading to a temporary increase in the VLT distribution amounts in August and September.

Change from Prior Year

| | |
|---------------------------------|------------|
| 19-20 - 5 Month Actual Revenue: | \$ 525,553 |
| 20-21 - 5 Month Actual Revenue: | \$ 624,651 |
| Dollars Over/Under Prior Year: | \$99,098 |
| Percent Over/Under Prior Year: | 18.9% |

% Change from Prior Year and Estimate

| | |
|--|-------|
| 20-21 % Change from Prior Year Actual: | 18.9% |
| 20-21 Budget % Change from Prior Year Actual: | 0.2% |

CITY PLT BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|-------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$39,917 | \$40,223 | \$42,845 | 7.3% | \$42,845 | 7.3% | \$0 | NA |
| August ¹ | 40,554 | 40,152 | 47,748 | 17.7% | 47,748 | 17.7% | 0 | NA |
| September | 41,442 | 39,910 | 44,049 | 6.3% | 44,049 | 6.3% | 0 | NA |
| October | 41,690 | 41,157 | 44,815 | 7.5% | 44,815 | 7.5% | 0 | NA |
| November | 41,689 | 39,507 | 42,486 | 1.9% | 42,486 | 1.9% | 0 | NA |
| December | 40,695 | 38,708 | 0 | NA | 0 | NA | 0 | NA |
| January | 45,262 | 43,942 | 0 | NA | 0 | NA | 0 | NA |
| February | 40,451 | 38,011 | 0 | NA | 0 | NA | 0 | NA |
| March | 38,347 | 38,415 | 0 | NA | 0 | NA | 0 | NA |
| April | 39,329 | 43,751 | 0 | NA | 0 | NA | 0 | NA |
| May | 33,265 | 40,537 | 0 | NA | 0 | NA | 0 | NA |
| June | 39,733 | 40,945 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$482,375 | \$485,258 | \$221,944 | NA | \$221,944 | -54.0% | \$0 | NA |
| Year End Adjustments | (2,670) | (811) | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$479,705 | \$484,447 | \$221,944 | NA | \$221,944 | -53.7% | \$0 | NA |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 5.8%.

Actual vs. Budget

| | |
|----------------------------|-----------|
| YTD Actual Revenue: | \$221,944 |
| YTD Budget Estimate: | 200,949 |
| Dollars Over/Under Budget: | \$20,995 |
| Percent Over/Under Budget: | 10.4% |

Actual vs. PY

| | |
|------------------------|-----------|
| YTD Actual Revenue: | \$221,944 |
| YTD Prior Year Actual: | 205,291 |
| Dollars Over/Under PY: | 16,652 |
| Percent Over/Under PY: | 8.1% |

PLT CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000's)

| Category | Jul ¹ | Aug ¹ | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change | |
|---------------------------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|-------------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | TOTAL | from PY ACTUAL |
| Advertising | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | NA |
| Contracting | 2,564 | 2,279 | 2,252 | 2,192 | 2,528 | 1,783 | 1,984 | 1,773 | 1,674 | 1,802 | 1,976 | 1,917 | 24,723 | 24,723 | -7.2% |
| (% change from prior year) | 8.5% | 1.1% | 3.6% | -0.5% | 1.8% | -24.8% | -14.4% | -22.4% | -10.1% | -15.6% | -4.8% | -9.7% | -7.2% | | |
| Job Printing | 52 | 60 | 51 | 63 | 50 | 64 | 59 | 60 | 56 | 57 | 74 | 45 | 691 | 691 | 16.5% |
| (% change from prior year) | -12.9% | -6.0% | -1209.8% | 1.5% | -20.8% | -5.2% | 12.9% | 7.7% | 1.7% | 6.9% | 116.9% | 44.3% | 16.5% | | |
| Publishing | 2 | 2 | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 26 | 26 | -15.4% |
| (% change from prior year) | 111.0% | -55.8% | -50.9% | -2.2% | -24.2% | 13.3% | -26.4% | -15.4% | -10.7% | -11.3% | -10.0% | 12.7% | -15.4% | | |
| Transportation & Towing | 10 | 11 | 12 | 12 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | (35) | 22 | 22 | -44.6% |
| (% change from prior year) | 5474.9% | 1648.6% | 1682.9% | 1631.8% | 911.6% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -475.9% | -44.6% | | |
| Restaurants & Bars | 1,740 | 1,601 | 1,752 | 1,882 | 1,943 | 2,557 | 2,757 | 2,692 | 2,635 | 2,778 | 2,427 | 2,464 | 27,230 | 27,230 | 7.1% |
| (% change from prior year) | -22.1% | -20.8% | -18.8% | -16.4% | -18.4% | 5.5% | 11.9% | 8.8% | 18.9% | 56.0% | 80.9% | 47.0% | 7.1% | | |
| Leases & Rentals (Property) | 1,458 | 1,506 | 1,454 | 1,535 | 1,642 | 2,021 | 1,985 | 2,067 | 2,298 | 2,376 | 1,947 | 1,794 | 22,084 | 22,084 | 6.3% |
| (% change from prior year) | -20.9% | -9.4% | -11.7% | -11.6% | -12.6% | 2.8% | 8.9% | 11.7% | 21.5% | 24.1% | 54.6% | 38.6% | 6.3% | | |
| Commercial Rentals ¹ | 4,173 | 7,490 | 3,107 | 3,781 | 3,570 | 2,859 | 3,274 | 2,804 | 2,724 | 3,194 | 2,927 | 2,794 | 42,698 | 42,698 | 2.5% |
| (% change from prior year) | 15.6% | 127.0% | -7.8% | -4.5% | 3.6% | -20.4% | -16.4% | -16.9% | -13.4% | -17.6% | -0.2% | -10.9% | 2.5% | | |
| Hotel/Motel | 385 | 344 | 403 | 421 | 527 | 1,205 | 1,029 | 1,363 | 1,735 | 1,874 | 1,064 | 879 | 11,228 | 11,228 | 14.9% |
| (% change from prior year) | -49.9% | -44.5% | -36.6% | -46.2% | -49.8% | 17.8% | 20.0% | -0.3% | 23.2% | 151.0% | 356.3% | 213.2% | 14.9% | | |
| Residential Property Rentals | 2,544 | 2,371 | 2,400 | 2,650 | 2,321 | 2,260 | 2,394 | 2,229 | 2,330 | 2,384 | 2,217 | 2,196 | 28,297 | 28,297 | 0.3% |
| (% change from prior year) | 10.5% | 9.3% | 3.6% | 14.7% | 3.9% | -1.0% | -9.5% | -5.9% | -7.5% | 0.1% | -3.1% | -8.3% | 0.3% | | |
| Retail | 20,742 | 19,757 | 20,710 | 20,719 | 19,388 | 15,833 | 19,197 | 15,416 | 14,833 | 17,039 | 15,504 | 16,765 | 215,902 | 215,902 | -1.8% |
| (% change from prior year) | 17.4% | 20.8% | 19.6% | 25.6% | 4.2% | -15.6% | -17.1% | -16.0% | -15.6% | -8.9% | -7.1% | -17.0% | -1.8% | | |
| Food | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | (0) | NA |
| (% change from prior year) | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | -100.0% | #DIV/0! | -100.0% | #DIV/0! | #DIV/0! | -100.0% | -100.0% | -119.9% | -101.8% | | |
| Amusements | 71 | 107 | 87 | 111 | 158 | 730 | 649 | 668 | 749 | 830 | 495 | 614 | 5,271 | 5,271 | 26.1% |
| (% change from prior year) | -78.9% | -75.2% | -81.2% | -75.7% | -64.7% | 55.7% | 58.7% | 78.2% | 77.0% | 285.6% | 621.7% | 639.2% | 26.1% | | |
| Telecommunications | 974 | 920 | 844 | 756 | 905 | 948 | 960 | 967 | 929 | 967 | 974 | 978 | 11,122 | 11,122 | -4.0% |
| (% change from prior year) | 0.4% | -5.3% | -15.5% | -19.0% | -9.7% | -3.3% | -2.0% | 1.7% | 0.0% | 0.4% | 1.5% | 3.5% | -4.0% | | |
| Other Utilities | 5,764 | 9,045 | 8,849 | 7,995 | 6,991 | 4,418 | 4,023 | 4,470 | 4,102 | 4,052 | 3,785 | 5,365 | 68,858 | 68,858 | 2.3% |
| (% change from prior year) | 6.0% | 4.8% | 6.8% | -1.9% | 16.7% | -3.1% | 3.6% | -6.0% | -6.7% | -2.9% | 11.7% | -5.1% | 2.3% | | |
| Use | 2,142 | 2,021 | 1,844 | 2,480 | 2,214 | 1,811 | 2,289 | 2,007 | 1,755 | 2,141 | 1,812 | 1,778 | 24,295 | 24,295 | 3.3% |
| (% change from prior year) | 4.8% | 12.6% | -3.0% | 16.6% | 20.7% | -4.9% | -8.7% | 1.1% | 1.4% | -3.0% | 2.6% | 3.9% | 3.3% | | |
| Penalty & Interest | 225 | 234 | 284 | 216 | 235 | 216 | 230 | 226 | 210 | 212 | 267 | 255 | 2,811 | 2,811 | 1.4% |
| Subtotal | \$42,845 | \$47,748 | \$44,049 | \$44,815 | \$42,487 | \$36,705 | 40,833 | 36,746 | 36,034 | 39,709 | 35,474 | 37,813 | 485,258 | 485,258 | 0.6% |
| Increase over PY | 7.3% | 17.7% | 6.3% | 7.5% | 1.9% | -9.8% | -9.8% | -9.2% | -6.0% | 1.0% | 6.6% | -4.8% | 0.6% | 0.6% | |
| Balance to Cash | 0 | 0 | 0 | 0 | (1) | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | NA |
| TOTAL | \$42,845 | \$47,748 | \$44,049 | \$44,815 | \$42,486 | \$36,705 | \$40,833 | \$36,746 | \$36,034 | \$39,709 | \$35,474 | \$37,814 | \$485,258 | \$485,258 | 0.6% |
| (% change from prior year) | 7.3% | 17.7% | 6.3% | 7.5% | 1.9% | -9.8% | -9.8% | -9.2% | -6.0% | 1.0% | 6.6% | 24.3% | | | |
| REVISED ESTIMATE | \$42,845 | \$47,748 | \$44,049 | \$44,815 | \$42,486 | \$36,705 | \$40,833 | \$36,746 | \$36,034 | \$39,709 | \$35,474 | \$37,814 | \$485,258 | | |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for Commercial Rentals in July and August are -2.4% and 0.8%, separately. The adjusted growth rates for GF in July and August are 5.7% and 7.5%, respectively.

| | | |
|----------------------|------------------|-------------|
| Year End (A/R) | (2,500) | NA |
| GASB | 1,689 | NA |
| Clearing Account/Adj | 0 | -100.0% |
| TOTAL: | \$484,447 | 1.0% |

**GENERAL FUND PLT CATEGORY ANALYSIS
November 2020**

| Category | 2019-20 | 2020-21 | | | Actual/Actual | | Actual/Budget | |
|------------------------------|-----------------|-----------------|-----------------|-----------------|---------------|-------------|----------------|-------------|
| | Actual | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Contracting | 2,483 | 2,134 | 2,134 | 2,528 | 44 | 1.8% | 394 | 18.4% |
| Job Printing | 63 | 61 | 61 | 50 | (13) | -20.8% | (11) | -18.1% |
| Publishing | 3 | 3 | 3 | 2 | (1) | -24.2% | (1) | -35.1% |
| Transportation & Towing | 1 | 1 | 1 | 13 | 11 | 911.6% | 12 | 1169.6% |
| Restaurants & Bars | 2,382 | 2,244 | 2,244 | 1,943 | (439) | -18.4% | (301) | -13.4% |
| Leases & Rentals (Property) | 1,878 | 1,869 | 1,869 | 1,642 | (236) | -12.6% | (227) | -12.1% |
| Commercial Rentals | 3,445 | 3,570 | 3,570 | 3,570 | 125 | 3.6% | 0 | 0.0% |
| Hotel/Motel | 1,049 | 999 | 999 | 527 | (522) | -49.8% | (472) | -47.2% |
| Residential Property Rentals | 2,234 | 2,282 | 2,282 | 2,321 | 87 | 3.9% | 39 | 1.7% |
| Retail | 18,607 | 16,907 | 16,907 | 19,388 | 781 | 4.2% | 2,481 | 14.7% |
| Food | 0 | 0 | 0 | 0 | (0) | -100.0% | 0 | NA |
| Amusements | 447 | 406 | 406 | 158 | (289) | -64.7% | (248) | -61.1% |
| Telecommunications | 1,002 | 945 | 945 | 905 | (97) | -9.7% | (40) | -4.2% |
| Other Utilities | 5,993 | 6,064 | 6,064 | 6,991 | 998 | 16.7% | 927 | 15.3% |
| Use | 1,835 | 1,833 | 1,833 | 2,214 | 380 | 20.7% | 381 | 20.8% |
| Penalty & Interest | 267 | 189 | 189 | 235 | (32) | -11.9% | 46 | 24.3% |
| Subtotal | \$41,689 | \$39,507 | 39,507 | \$42,487 | \$798 | 1.9% | 2,980 | 7.5% |
| Balance to Cash | 0 | 0 | 0 | (1) | (1) | NA | (1) | NA |
| TOTAL | \$41,689 | \$39,507 | \$39,507 | \$42,486 | \$797 | 1.9% | \$2,979 | 7.5% |

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2020-21 ACTUALS COMPARED TO 2019-20
(5+7)**

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Budget |
|---------------------------------|---------|---------|---------|---------|---------|-----|-----|-----|-----|-----|-----|-----|--------|
| Advertising | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Contracting | 8.5% | 4.9% | 4.5% | 3.3% | 2.9% | --- | --- | --- | --- | --- | --- | --- | -7.2% |
| Job Printing | -12.9% | -9.4% | 37.4% | 25.2% | 13.3% | --- | --- | --- | --- | --- | --- | --- | 16.5% |
| Publishing | 111.0% | -16.6% | -29.4% | -22.6% | -22.9% | --- | --- | --- | --- | --- | --- | --- | -15.4% |
| Transportation & Towing | 5474.9% | 2468.2% | 2121.8% | 1966.8% | 1576.5% | --- | --- | --- | --- | --- | --- | --- | -44.6% |
| Restaurants & Bars | -22.1% | -21.5% | -20.6% | -19.5% | -19.3% | --- | --- | --- | --- | --- | --- | --- | 7.1% |
| Leases & Rentals (Property) | -20.9% | -15.4% | -14.2% | -13.6% | -13.4% | --- | --- | --- | --- | --- | --- | --- | 6.3% |
| Commercial Rentals ¹ | 15.6% | 68.8% | 43.7% | 33.0% | 27.2% | --- | --- | --- | --- | --- | --- | --- | 2.5% |
| Hotel/Motel | -49.9% | -47.5% | -44.1% | -44.7% | -46.0% | --- | --- | --- | --- | --- | --- | --- | 14.9% |
| Residential Property Rentals | 10.5% | 9.9% | 7.8% | 9.5% | 8.4% | --- | --- | --- | --- | --- | --- | --- | 0.3% |
| Retail | 17.4% | 19.1% | 19.3% | 20.8% | 17.2% | --- | --- | --- | --- | --- | --- | --- | -1.8% |
| Food | N/A | N/A | N/A | N/A | N/A | --- | --- | --- | --- | --- | --- | --- | NA |
| Amusements | -78.9% | -76.8% | -78.4% | -77.7% | -75.0% | --- | --- | --- | --- | --- | --- | --- | 26.1% |
| Telecommunications | 0.4% | -2.4% | -6.9% | -9.8% | -9.8% | --- | --- | --- | --- | --- | --- | --- | -4.0% |
| Other Utility | 6.0% | 5.2% | 5.8% | 3.7% | 5.9% | --- | --- | --- | --- | --- | --- | --- | 2.3% |
| Use | 4.8% | 8.4% | 4.6% | 7.9% | 10.3% | --- | --- | --- | --- | --- | --- | --- | 3.3% |
| Penalty & Interest | -22.0% | -17.7% | 0.6% | 0.9% | -1.9% | --- | --- | --- | --- | --- | --- | --- | 1.4% |
| Subtotal | 7.3% | 12.6% | 10.4% | 9.7% | 8.1% | --- | --- | --- | --- | --- | --- | --- | 0.6% |
| Balance to Cash | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| SUBTOTAL | 7.3% | 12.6% | 10.4% | 9.7% | 8.1% | --- | --- | --- | --- | --- | --- | --- | 0.6% |
| Year End Adj. | | | | | | | | | | | | | N/A |
| TOTAL | 7.3% | 12.6% | 10.4% | 9.7% | 8.1% | --- | --- | --- | --- | --- | --- | --- | 1.0% |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are -2.1% and 5.8%, respectively.

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$4,784 | \$4,265 | \$3,920 | -18.1% | \$3,920 | -18.1% | \$0 | NA |
| August | 4,263 | 3,797 | 3,521 | -17.4% | 3,521 | -17.4% | 0 | NA |
| September | 4,345 | 3,951 | 3,747 | -13.8% | 3,747 | -13.8% | 0 | NA |
| October | 4,689 | 4,376 | 3,933 | -16.1% | 3,933 | -16.1% | 0 | NA |
| November | 5,436 | 5,241 | 4,468 | -17.8% | 4,468 | -17.8% | 0 | NA |
| December | 5,356 | 4,780 | 0 | NA | 0 | NA | 0 | NA |
| January | 5,049 | 4,822 | 0 | NA | 0 | NA | 0 | NA |
| February | 5,849 | 5,843 | 0 | NA | 0 | NA | 0 | NA |
| March | 5,522 | 5,430 | 0 | NA | 0 | NA | 0 | NA |
| April | 4,224 | 6,771 | 0 | NA | 0 | NA | 0 | NA |
| May | 2,953 | 5,627 | 0 | NA | 0 | NA | 0 | NA |
| June | 3,299 | 4,989 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$55,769 | \$59,892 | \$19,589 | NA | \$19,589 | -64.9% | \$0 | NA |
| Year End Adjustment | (503) | 158 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$55,266 | \$60,050 | \$19,589 | NA | \$19,589 | -64.6% | \$0 | NA |

Actual vs. Budget

| | |
|----------------------|-----------|
| YTD Actual Revenue: | \$19,589 |
| YTD Budget Estimate: | 21,630 |
| Dollars Over/Under: | (\$2,041) |
| Percent Over/Under: | -9.4% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$19,589 |
| YTD Prior Year Actual: | 23,517 |
| Dollars Over/Under PY: | (3,928) |
| Percent Over/Under PY: | -16.7% |

**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000'S)**

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change from PY ACTUAL | | |
|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|-------------------------|-------------------|-------------------------------|-----------------|-------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | | |
| Advertising | \$166 -8.7% | \$138 -1.0% | \$189 -3.2% | \$287 78.4% | \$362 113.2% | \$81 -54.1% | \$78 -57.8% | \$56 -62.5% | \$66 -70.8% | \$57 -62.7% | \$63 -37.2% | \$62 -34.6% | \$1,606 -17.0% | \$1,606 | -17.0% | |
| Contracting | 1,831 8.5% | 1,628 1.1% | 1,609 3.6% | 1,565 -0.5% | 1,805 1.8% | 1,273 -24.8% | 1,417 -14.4% | 1,266 -22.4% | 1,195 -10.1% | 1,287 -15.6% | 1,412 -4.8% | 1,370 -9.7% | 17,659 -7.2% | 17,659 | -7.2% | |
| Job Printing | 37 -12.9% | 43 -6.0% | 37 -1209.8% | 45 1.5% | 36 -20.8% | 46 -5.2% | 42 12.9% | 43 7.7% | 40 1.7% | 41 6.9% | 53 116.9% | 32 44.3% | 494 16.5% | 494 | 16.5% | |
| Publishing | 2 111.0% | 1 -55.8% | 1 -50.9% | 2 -2.2% | 1 -24.2% | 1 13.3% | 2 -26.4% | 2 -15.4% | 2 -10.7% | 2 -11.3% | 2 -10.0% | 2 12.7% | 19 -15.4% | 19 | -15.4% | |
| Transportation & Towing | 7 5474.9% | 8 1648.6% | 8 1682.9% | 8 1631.8% | 9 911.6% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -100.0% | 0 -475.9% | 16 -44.6% | 16 | -44.6% | |
| Restaurants & Bars | 1,243 -22.1% | 1,144 -20.8% | 1,251 -18.8% | 1,344 -16.4% | 1,388 -18.4% | 1,827 5.5% | 1,970 11.9% | 1,923 8.8% | 1,882 18.9% | 1,984 56.0% | 1,734 80.9% | 1,760 47.0% | 19,450 7.1% | 19,450 | 7.1% | |
| Hotel/Motel | 634 -50.3% | 560 -45.2% | 652 -38.3% | 681 -47.6% | 866 -50.3% | 1,902 11.8% | 1,734 23.3% | 2,806 24.5% | 2,694 15.3% | 3,827 211.4% | 2,419 531.6% | 1,874 308.0% | 20,649 27.7% | 20,649 | 27.7% | |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | NA | |
| Subtotal | \$3,920 -18.1% | \$3,521 -17.4% | \$3,747 -13.8% | \$3,933 -16.1% | \$4,468 -17.8% | \$5,130 -4.2% | \$5,243 3.9% | \$6,096 4.2% | \$5,880 6.5% | \$7,198 70.4% | \$5,681 92.4% | \$5,075 53.8% | \$59,892 | \$59,892 | 7.4% | |
| Balance to Cash | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -45.1% | |
| TOTAL | \$3,920 | \$3,521 | \$3,747 | \$3,933 | \$4,468 | \$5,130 | \$5,243 | \$6,096 | \$5,880 | \$7,198 | \$5,681 | \$5,075 | \$59,892 | \$59,892 | 7.4% | |
| (% change from prior year) | -18.1% | -17.4% | -13.8% | -16.1% | -17.8% | -4.2% | 3.8% | 4.2% | 6.5% | 70.4% | 92.4% | 53.8% | 59,892 | | | |
| REVISED ESTIMATE | \$3,920 | \$3,521 | \$3,747 | \$3,933 | \$4,468 | \$5,130 | \$5,243 | \$6,096 | \$5,880 | \$7,198 | \$5,681 | \$5,075 | 59,892 | | | |
| | | | | | | | | | | | | | | Year End Adjustment | 158 | NA |
| | | | | | | | | | | | | | | TOTAL | \$60,050 | 8.7% |

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$1,772 | \$1,271 | \$644 | -63.7% | \$644 | -63.7% | \$0 | NA |
| August | 1,247 | 1,156 | 611 | -51.0% | 611 | -51.0% | 0 | NA |
| September | 1,207 | 1,167 | 694 | -42.5% | 694 | -42.5% | 0 | NA |
| October | 1,352 | 1,354 | 788 | -41.7% | 788 | -41.7% | 0 | NA |
| November | 1,877 | 1,897 | 1,065 | -43.3% | 1,065 | -43.3% | 0 | NA |
| December | 1,765 | 1,665 | 0 | NA | 0 | NA | 0 | NA |
| January | 1,569 | 1,344 | 0 | NA | 0 | NA | 0 | NA |
| February | 2,079 | 2,256 | 0 | NA | 0 | NA | 0 | NA |
| March | 2,297 | 2,105 | 0 | NA | 0 | NA | 0 | NA |
| April | 1,549 | 2,925 | 0 | NA | 0 | NA | 0 | NA |
| May | 402 | 1,940 | 0 | NA | 0 | NA | 0 | NA |
| June | 431 | 1,431 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$17,547 | \$20,511 | \$3,803 | NA | \$3,803 | -78.3% | \$0 | NA |
| Year End Adjustment | (98) | 47 | 0 | NA | 47 | NA | 0 | NA |
| TOTAL: | \$17,449 | \$20,558 | \$3,803 | NA | \$3,850 | -77.9% | \$0 | NA |

Actual vs. Budget

| | |
|----------------------|-----------|
| YTD Actual Revenue: | \$3,803 |
| YTD Budget Estimate: | 6,845 |
| Dollars Over/Under: | (\$3,042) |
| Percent Over/Under: | -44.4% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$3,803 |
| YTD Prior Year Actual: | 7,455 |
| Dollars Over/Under PY: | (3,652) |
| Percent Over/Under PY: | -49.0% |

**SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000'S)**

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change from PY ACTUAL | | |
|----------------------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|--------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | | |
| Hotel/Motel | \$317 | \$280 | \$326 | \$341 | 433 | \$951 | \$867 | \$1,403 | \$1,347 | \$1,913 | \$1,209 | \$937 | \$10,325 | \$10,325 | 27.7% | |
| | -50.3% | -45.2% | -38.3% | -47.6% | -50.3% | 11.8% | 23.3% | 24.5% | 15.3% | 211.4% | 531.6% | 308.0% | | | | |
| Car Rental | 327 | 331 | 368 | 448 | 632 | 1,013 | 835 | 1,017 | 1,250 | 1,770 | 1,261 | 935 | 10,186 | 10,186 | 7.6% | |
| | -71.2% | -55.0% | -45.7% | -36.2% | -37.1% | 10.9% | -3.6% | 6.7% | 10.7% | 89.3% | 499.7% | 364.9% | | | | |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | NA | |
| Subtotal | \$644 | \$611 | \$694 | \$788 | \$1,065 | \$1,964 | \$1,702 | \$2,420 | \$2,597 | \$3,683 | \$2,470 | \$1,872 | \$20,511 | \$20,511 | 16.9% | |
| | -63.7% | -51.0% | -42.5% | -41.7% | -43.3% | 11.3% | 8.5% | 16.3% | 13.1% | 137.7% | 514.9% | 334.6% | | | | |
| Balance to Cash | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -45.1% | |
| TOTAL | \$644 | \$611 | \$694 | \$788 | \$1,065 | \$1,964 | \$1,702 | \$2,420 | \$2,597 | \$3,683 | \$2,470 | \$1,872 | \$20,511 | \$20,511 | 16.9% | |
| (% change from prior year) | -63.7% | -51.0% | -42.5% | -41.7% | -43.3% | 11.3% | 8.5% | 16.4% | 13.1% | 137.7% | 514.9% | 334.6% | | | | |
| REVISED ESTIMATE | \$644 | \$611 | \$694 | \$788 | \$1,065 | \$1,964 | \$1,702 | \$2,420 | \$2,597 | \$3,683 | \$2,470 | \$1,872 | \$20,511 | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | Year End Adjustment | 47 | NA |
| | | | | | | | | | | | | | | TOTAL: | \$20,558 | 17.8% |

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$51 | \$25 | \$33 | -35.2% | \$33 | -35.2% | \$0 | NA |
| August | 43 | 22 | 35 | -20.0% | 35 | -20.0% | 0 | NA |
| September | 43 | 43 | 33 | -23.5% | 33 | -23.5% | 0 | NA |
| October | (69) | 44 | 42 | 100%+ | 42 | 100%+ | 0 | NA |
| November | 50 | 50 | 28 | -43.1% | 28 | -43.1% | 0 | NA |
| December | 46 | 46 | 0 | NA | 0 | NA | 0 | NA |
| January | 67 | 67 | 0 | NA | 0 | NA | 0 | NA |
| February | 222 | 222 | 0 | NA | 0 | NA | 0 | NA |
| March | 90 | 50 | 0 | NA | 0 | NA | 0 | NA |
| April | 81 | 102 | 0 | NA | 0 | NA | 0 | NA |
| May | 26 | 54 | 0 | NA | 0 | NA | 0 | NA |
| June | 42 | 45 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$691 | \$769 | \$171 | NA | \$171 | -75.3% | \$0 | NA |
| Year End Adjustment | (34) | 0 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$657 | \$769 | \$171 | NA | \$171 | -74.0% | \$0 | NA |

Actual vs. Budget

| | |
|----------------------|--------|
| YTD Actual Revenue: | \$171 |
| YTD Budget Estimate: | 183 |
| Dollars Over/Under: | (\$12) |
| Percent Over/Under: | -6.8% |

Actual vs. Prior Year

| | |
|------------------------|-------|
| YTD Actual Revenue: | \$171 |
| YTD Prior Year Actual: | 118 |
| Dollars Over/Under PY: | \$53 |
| Percent Over/Under PY: | 44.9% |

**JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000's)**

| Category | Jul (Act) | Aug (Act) | Sep (Act) | Oct (Act) | Nov (Act) | Dec (Est) | Jan (Est) | Feb (Est) | Mar (Est) | Apr (Est) | May (Est) | Jun (Est) | TOTAL (Act/Est) | % Change | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------|------------------------|-------------------|
| | | | | | | | | | | | | | | Total | from PY ACTUAL |
| Jet Fuel Sales | \$21 | \$29 | \$28 | \$27 | \$20 | \$41 | \$42 | \$217 | \$55 | \$71 | \$61 | \$42 | \$653 | \$653 | 13.6% |
| | -54.9% | -21.8% | -27.2% | 100%+ | -54.5% | -1.2% | -18.6% | -0.3% | -34.1% | 87.8% | 183.0% | 31.7% | 13.6% | | |
| Jet Fuel Use | 12 | 5 | 5 | 15 | 8 | 5 | 12 | 3 | 3 | 38 | 4 | 5 | 116 | 116 | -0.6% |
| | 145.5% | -25.6% | -13.5% | 157.1% | 28.1% | 21.4% | -19.3% | -54.9% | -38.5% | -14.6% | -1.9% | -33.8% | -0.6% | | |
| Subtotal | \$33 | \$34 | \$33 | \$43 | \$28 | \$46 | \$54 | \$219 | \$58 | \$109 | \$64 | \$47 | \$769 | \$769 | 11.2% |
| | -35.2% | -22.4% | -25.2% | -161.4% | -44.2% | 0.9% | -18.7% | -1.7% | -34.4% | 32.8% | 154.8% | 18.1% | 11.2% | | |
| Balance to Cash | 0 | 1 | 0 | (1) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -40.0% |
| TOTAL | \$33 | \$35 | \$33 | \$42 | \$28 | \$46 | \$54 | \$219 | \$58 | \$109 | \$64 | \$47 | \$769 | \$769 | 11.2% |
| (% change from prior year) REVISED ESTIMATE | \$33 | \$35 | \$33 | \$42 | \$28 | \$46 | \$54 | \$219 | \$58 | \$109 | \$64 | \$47 | \$769 | \$769 | 11.2% |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | Year End Adjustment | 0 NA |
| | | | | | | | | | | | | | | TOTAL: | \$769 17.0% |

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$20,629 | \$20,066 | \$22,041 | 6.8% | \$22,041 | 6.8% | \$0 | NA |
| August ¹ | 19,089 | 18,664 | 22,675 | 18.8% | 22,675 | 18.8% | 0 | NA |
| September | 19,765 | 19,406 | 20,872 | 5.6% | 20,872 | 5.6% | 0 | NA |
| October | 20,022 | 19,538 | 21,895 | 9.4% | 21,895 | 9.4% | 0 | NA |
| November | 21,563 | 20,042 | 21,208 | -1.6% | 21,208 | -1.6% | 0 | NA |
| December | 21,702 | 20,225 | 0 | NA | 0 | NA | 0 | NA |
| January | 24,619 | 23,527 | 0 | NA | 0 | NA | 0 | NA |
| February | 21,502 | 19,857 | 0 | NA | 0 | NA | 0 | NA |
| March | 20,247 | 20,364 | 0 | NA | 0 | NA | 0 | NA |
| April | 20,945 | 23,550 | 0 | NA | 0 | NA | 0 | NA |
| May | 17,669 | 21,697 | 0 | NA | 0 | NA | 0 | NA |
| June | 20,146 | 21,392 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$247,900 | \$248,327 | \$108,692 | NA | \$108,692 | -56.2% | \$0 | NA |
| Year End Adjustment | (307) | 903 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$247,593 | \$249,230 | \$108,692 | NA | \$108,692 | -56.1% | \$0 | NA |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 5.0%.

Actual vs. Budget

| | |
|----------------------|-----------|
| YTD Actual Revenue: | \$108,692 |
| YTD Budget Estimate: | 97,715 |
| Dollars Over/Under: | \$10,977 |
| Percent Over/Under: | 11.2% |

Actual vs. Prior Year

| | |
|------------------------|-----------|
| YTD Actual Revenue: | \$108,692 |
| YTD Prior Year Actual: | 101,069 |
| Dollars Over/Under PY: | 7,623 |
| Percent Over/Under PY: | 7.5% |

**TRANSPORTATION 2050 - TRANSIT
EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000'S)**

| Category | Jul ¹ | Aug ¹ | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change | | |
|--|------------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------------|------------------|-------------------|----|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | from PY ACTUAL | |
| Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| Contracting | 2,205 | 1,959 | 1,939 | 1,888 | 2,172 | 1,538 | 1,712 | 1,530 | 1,444 | 1,555 | 1,706 | 1,655 | 21,303 | 21,303 | -7.3% | |
| Job Printing | 45 | 51 | 44 | 54 | 43 | 55 | 51 | 52 | 49 | 49 | 63 | 39 | 596 | 596 | 16.5% | |
| Publishing | 2 | 1 | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 22 | 22 | -15.4% | |
| Transportation & Towing | 8 | 10 | 10 | 10 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | (30) | 19 | 19 | -44.9% | |
| Restaurants & Bars | 1,500 | 1,380 | 1,510 | 1,622 | 1,675 | 2,202 | 2,375 | 2,319 | 2,270 | 2,392 | 2,090 | 2,122 | 23,457 | 23,457 | 7.1% | |
| Leases & Rentals (Property) | 733 | 757 | 731 | 772 | 825 | 1,016 | 998 | 1,040 | 1,156 | 1,195 | 979 | 902 | 11,104 | 11,104 | 6.3% | |
| Commercial Rentals ¹ | 1,941 | 3,464 | 1,446 | 1,759 | 1,656 | 1,336 | 1,530 | 1,310 | 1,273 | 1,493 | 1,368 | 1,305 | 19,882 | 19,882 | 2.9% | |
| Hotel/Motel | 193 | 173 | 203 | 212 | 265 | 606 | 517 | 685 | 873 | 942 | 535 | 442 | 5,646 | 5,646 | 14.9% | |
| Residential Property Rentals | 1,277 | 1,192 | 1,207 | 1,332 | 1,167 | 1,136 | 1,203 | 1,120 | 1,171 | 1,198 | 1,114 | 1,103 | 14,219 | 14,219 | 0.3% | |
| Retail (amounts = or < \$11k) | 9,487 | 8,992 | 9,348 | 9,422 | 8,785 | 7,069 | 8,571 | 6,883 | 6,622 | 7,608 | 6,922 | 7,485 | 97,194 | 97,194 | -2.8% | |
| Retail (amounts > \$11k) | 539 | 539 | 608 | 569 | 553 | 512 | 621 | 498 | 480 | 551 | 501 | 542 | 6,513 | 6,513 | 7.6% | |
| Amusements | 36 | 54 | 44 | 56 | 79 | 367 | 326 | 336 | 377 | 417 | 249 | 309 | 2,650 | 2,650 | 26.1% | |
| Use (amounts = or < \$11k) | 976 | 917 | 866 | 1,081 | 968 | 756 | 956 | 839 | 733 | 894 | 757 | 743 | 10,487 | 10,487 | -0.2% | |
| Use (amounts > \$11k) | 58 | 57 | 34 | 95 | 82 | 88 | 111 | 98 | 86 | 104 | 88 | 87 | 988 | 988 | 31.8% | |
| Subtotal | \$19,001 | \$19,546 | \$17,991 | \$18,874 | \$18,284 | \$16,684 | \$18,974 | \$16,711 | \$16,534 | \$18,401 | \$16,375 | \$16,707 | \$214,082 | \$214,082 | 0.2% | |
| Balance to Cash | 6.8% | 18.8% | 5.6% | 9.3% | -1.6% | -10.8% | -10.6% | -9.9% | -5.3% | 1.9% | 7.5% | -3.8% | 0 | 0 | -82.0% | |
| TOTAL | \$19,001 | \$19,547 | \$17,990 | \$18,874 | \$18,284 | \$16,684 | \$18,974 | \$16,711 | \$16,534 | \$18,401 | \$16,375 | \$16,707 | \$214,082 | \$214,082 | 0.2% | |
| (% change from prior year)* | 6.8% | 18.8% | 5.6% | 9.3% | -1.6% | -10.8% | -10.6% | -9.9% | -5.3% | 2.0% | 7.5% | -3.8% | | | | |
| REVISED ESTIMATE | \$19,001 | \$19,547 | \$17,990 | \$18,874 | \$18,284 | \$16,684 | \$18,974 | \$16,711 | \$16,534 | \$18,401 | \$16,375 | \$16,707 | \$214,082 | | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.1% and 7.1%, respectively. | | | | | | | | | | | | | Year End Adjustment | 778 | NA | |
| | | | | | | | | | | | | | TOTAL: | \$214,860 | 0.7% | |

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000'S)**

| Category | Jul ¹ (Act) | Aug ¹ (Act) | Sep (Act) | Oct (Act) | Nov (Act) | Dec (Est) | Jan (Est) | Feb (Est) | Mar (Est) | Apr (Est) | May (Est) | Jun (Est) | TOTAL (Act/Est) | % Change | | |
|--|---------------------------|---------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------------|---------------------|-------------------|-------------|
| | | | | | | | | | | | | | | Total | from PY ACTUAL | |
| Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA | |
| Contracting | 353 | 313 | 310 | 302 | 348 | 246 | 274 | 245 | 231 | 249 | 273 | 265 | 3,410 | 3,410 | -7.3% | |
| Job Printing | 7 | 8 | 7 | 9 | 7 | 9 | 8 | 8 | 8 | 8 | 10 | 6 | 95 | 95 | 16.6% | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | -15.4% | |
| Transportation & Towing | 1 | 2 | 2 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | (5) | 3 | 3 | -45.4% | |
| Restaurants & Bars | 240 | 221 | 242 | 260 | 268 | 352 | 379 | 371 | 363 | 382 | 334 | 339 | 3,751 | 3,751 | 7.0% | |
| Leases & Rentals (Property) | 117 | 121 | 117 | 124 | 132 | 163 | 160 | 166 | 185 | 191 | 157 | 144 | 1,778 | 1,778 | 6.3% | |
| Commercial Rentals ¹ | 311 | 555 | 232 | 282 | 265 | 214 | 245 | 210 | 204 | 239 | 219 | 209 | 3,183 | 3,183 | 3.4% | |
| Hotel/Motel | 31 | 28 | 32 | 34 | 42 | 97 | 83 | 110 | 140 | 151 | 86 | 71 | 904 | 904 | 14.9% | |
| Residential Property Rentals | 204 | 191 | 193 | 213 | 187 | 182 | 192 | 179 | 187 | 191 | 178 | 176 | 2,273 | 2,273 | 0.2% | |
| Retail (amounts = or < \$11k) | 1,519 | 1,439 | 1,497 | 1,508 | 1,406 | 1,132 | 1,372 | 1,102 | 1,060 | 1,218 | 1,108 | 1,198 | 15,560 | 15,560 | -2.8% | |
| Retail (amounts > \$11k) | 86 | 86 | 98 | 91 | 86 | 80 | 97 | 78 | 75 | 86 | 78 | 84 | 1,023 | 1,023 | 6.3% | |
| Amusements | 6 | 9 | 7 | 9 | 13 | 59 | 52 | 54 | 60 | 67 | 40 | 49 | 424 | 424 | 26.1% | |
| Use (amounts = or < \$11k) | 156 | 147 | 139 | 173 | 155 | 121 | 153 | 134 | 117 | 143 | 121 | 119 | 1,679 | 1,679 | -0.2% | |
| Use (amounts > \$11k) | 9 | 9 | 7 | 15 | 14 | 14 | 18 | 15 | 13 | 16 | 14 | 14 | 158 | 158 | 27.4% | |
| Subtotal | \$3,041 | \$3,128 | \$2,882 | \$3,021 | \$2,924 | \$2,668 | \$3,034 | \$2,672 | \$2,644 | \$2,942 | \$2,618 | \$2,671 | \$34,245 | \$34,245 | 0.1% | |
| Balance to Cash | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | \$0 | 0 | -45.1% | |
| TOTAL | \$3,041 | \$3,128 | \$2,882 | \$3,021 | \$2,924 | \$2,668 | \$3,034 | \$2,672 | \$2,644 | \$2,942 | \$2,618 | \$2,671 | \$34,245 | \$34,245 | 0.1% | |
| (% change from prior year)* | 6.9% | 18.8% | 5.7% | 10.0% | -1.7% | -10.9% | -10.7% | -9.9% | -5.4% | 1.6% | 7.3% | -4.0% | | | | |
| REVISED ESTIMATE | \$3,041 | \$3,128 | \$2,882 | \$3,021 | \$2,924 | \$2,668 | \$3,034 | \$2,672 | \$2,644 | \$2,942 | \$2,618 | \$2,671 | \$34,245 | | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.2% and 7.1%, respectively. | | | | | | | | | | | | | | Year End Adjustment | 125 | NA |
| | | | | | | | | | | | | | | TOTAL: | \$34,370 | 0.6% |

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$3,024 | \$2,941 | \$3,224 | 6.6% | \$3,224 | 6.6% | \$0 | NA |
| August ¹ | 2,794 | 2,740 | 3,314 | 18.6% | 3,314 | 18.6% | 0 | NA |
| September | 2,901 | 2,847 | 3,062 | 5.5% | 3,062 | 5.5% | 0 | NA |
| October | 2,944 | 2,867 | 3,211 | 9.1% | 3,211 | 9.1% | 0 | NA |
| November | 3,141 | 2,935 | 3,110 | -1.0% | 3,110 | -1.0% | 0 | NA |
| December | 3,173 | 2,962 | 0 | NA | 0 | NA | 0 | NA |
| January | 3,610 | 3,459 | 0 | NA | 0 | NA | 0 | NA |
| February | 3,140 | 2,905 | 0 | NA | 0 | NA | 0 | NA |
| March | 2,963 | 2,983 | 0 | NA | 0 | NA | 0 | NA |
| April | 3,048 | 3,456 | 0 | NA | 0 | NA | 0 | NA |
| May | 2,579 | 3,180 | 0 | NA | 0 | NA | 0 | NA |
| June | 2,953 | 3,137 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$36,272 | \$36,412 | \$15,921 | NA | \$15,921 | -56.1% | \$0 | NA |
| Year End Adjustment | (39) | 127 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$36,233 | \$36,539 | \$15,921 | NA | \$15,921 | -56.1% | \$0 | NA |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 5.0%.

Actual vs. Budget

| | |
|----------------------|----------|
| YTD Actual Revenue: | \$15,921 |
| YTD Budget Estimate: | 14,330 |
| Dollars Over/Under: | \$1,591 |
| Percent Over/Under: | 11.1% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$15,921 |
| YTD Prior Year Actual: | 14,805 |
| Dollars Over/Under PY: | 1,116 |
| Percent Over/Under PY: | 7.5% |

**PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000'S)**

| Category | Jul ¹ (Act) | Aug ¹ (Act) | Sep (Act) | Oct (Act) | Nov (Act) | Dec (Est) | Jan (Est) | Feb (Est) | Mar (Est) | Apr (Est) | May (Est) | Jun (Est) | TOTAL (Act/Est) | % Change | |
|--|---------------------------|---------------------------|-----------------|-----------------|------------------|-------------------|-------------------|------------------|------------------|-----------------|-----------------|------------------|---------------------|-----------------|-------------------|
| | | | | | | | | | | | | | | Total | from PY ACTUAL |
| Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| Contracting | 366 | 326 | 322 | 313 | 361 | 255 | 283 | 253 | 239 | 257 | 282 | 274 | 3,532 | \$3,532 | -7.2% |
| Job Printing | 7 | 9 | 7 | 9 | 7 | 9 | 8 | 9 | 8 | 8 | 11 | 6 | 99 | \$99 | 16.5% |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | \$4 | -15.4% |
| Transportation & Towing | 1 | 2 | 2 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | (5) | 3 | \$3 | -44.6% |
| Restaurants & Bars | 249 | 229 | 250 | 269 | 278 | 365 | 394 | 385 | 376 | 397 | 347 | 352 | 3,890 | \$3,890 | 7.1% |
| Leases & Rentals (Property) | 121 | 125 | 121 | 128 | 137 | 168 | 165 | 172 | 192 | 198 | 162 | 150 | 1,840 | \$1,840 | 6.3% |
| Commercial Rentals ¹ | 322 | 574 | 240 | 292 | 275 | 221 | 254 | 217 | 211 | 247 | 227 | 216 | 3,295 | \$3,295 | 2.6% |
| Hotel/Motel | 32 | 29 | 34 | 35 | 44 | 100 | 86 | 114 | 145 | 156 | 89 | 73 | 936 | \$936 | 14.9% |
| Residential Property Rentals | 212 | 198 | 200 | 221 | 193 | 188 | 200 | 186 | 194 | 199 | 185 | 183 | 2,358 | \$2,358 | 0.3% |
| Retail | 1,728 | 1,646 | 1,726 | 1,727 | 1,616 | 1,319 | 1,600 | 1,285 | 1,236 | 1,420 | 1,292 | 1,397 | 17,992 | \$17,992 | -1.8% |
| Food | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | (\$0) | NA |
| Amusements | 6 | 9 | 7 | 9 | 13 | 61 | 54 | 56 | 62 | 69 | 41 | 51 | 439 | \$439 | 26.1% |
| Use | 179 | 168 | 154 | 207 | 185 | 151 | 191 | 167 | 146 | 178 | 151 | 148 | 2,025 | \$2,025 | 3.3% |
| Subtotal | \$3,224 | \$3,314 | \$3,062 | \$3,211 | \$3,110 | \$2,839 | \$3,235 | \$2,843 | \$2,810 | \$3,131 | \$2,787 | \$2,846 | \$36,412 | \$36,412 | 0.4% |
| Balance to Cash | 6.6% 0 | 18.6% 0 | 5.5% 0 | 9.1% 0 | -1.0% 0 | -10.5% 0 | -10.4% 0 | -9.5% 0 | -5.1% 0 | 2.7% 0 | 8.0% 0 | -3.6% 0 | 0 | 0 | -100.0% |
| TOTAL | \$3,224 | \$3,314 | \$3,062 | \$3,211 | \$3,110 | \$2,839 | \$3,235 | \$2,843 | \$2,810 | \$3,131 | \$2,787 | \$2,846 | \$36,412 | \$36,412 | 0.4% |
| (% change from prior year)* REVISED ESTIMATE | 6.6% \$3,224 | 18.6% \$3,314 | 5.5% \$3,062 | 9.1% \$3,211 | -1.0% \$3,110 | -10.5% \$2,839 | -10.4% \$3,235 | -9.5% \$2,843 | -5.2% \$2,810 | 2.7% \$3,131 | 8.0% \$2,787 | -3.6% \$2,846 | | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively. | | | | | | | | | | | | | Year End Adjustment | 127 | NA |
| | | | | | | | | | | | | | TOTAL: | \$36,539 | 0.8% |

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$3,024 | \$2,941 | \$3,224 | 6.6% | \$3,224 | 6.6% | \$0 | NA |
| August ¹ | 2,793 | 2,740 | 3,314 | 18.6% | 3,314 | 18.6% | 0 | NA |
| September | 2,901 | 2,847 | 3,064 | 5.6% | 3,064 | 5.6% | 0 | NA |
| October | 2,944 | 2,867 | 3,210 | 9.0% | 3,210 | 9.0% | 0 | NA |
| November | 3,140 | 2,935 | 3,111 | -0.9% | 3,111 | -0.9% | 0 | NA |
| December | 3,173 | 2,962 | 0 | NA | 0 | NA | 0 | NA |
| January | 3,609 | 3,459 | 0 | NA | 0 | NA | 0 | NA |
| February | 3,140 | 2,905 | 0 | NA | 0 | NA | 0 | NA |
| March | 2,962 | 2,983 | 0 | NA | 0 | NA | 0 | NA |
| April | 3,048 | 3,456 | 0 | NA | 0 | NA | 0 | NA |
| May | 2,578 | 3,180 | 0 | NA | 0 | NA | 0 | NA |
| June | 2,959 | 3,137 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$36,272 | \$36,412 | \$15,923 | NA | \$15,923 | -56.1% | \$0 | NA |
| Year End Adjustment | (39) | 127 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$36,233 | \$36,539 | \$15,923 | NA | \$15,923 | -56.1% | \$0 | NA |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 5.1%.

Actual vs. Budget

| | |
|----------------------|----------|
| YTD Actual Revenue: | \$15,923 |
| YTD Budget Estimate: | 14,330 |
| Dollars Over/Under: | \$1,593 |
| Percent Over/Under: | 11.1% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$15,923 |
| YTD Prior Year Actual: | 14,803 |
| Dollars Over/Under PY: | 1,120 |
| Percent Over/Under PY: | 7.6% |

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000'S)

| Category | Jul ¹ | Aug ¹ | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change | |
|--|------------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------------|---------------|-------------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | from PY ACTUAL |
| Advertising | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | \$0 | 0 | NA |
| Contracting | 256 | 228 | 225 | 219 | 253 | 178 | 198 | 177 | 167 | 180 | 198 | 192 | 2,472 | 2,472 | -7.2% |
| Job Printing | 5 | 6 | 5 | 6 | 5 | 6 | 6 | 6 | 6 | 6 | 7 | 5 | 69 | 69 | 16.5% |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | -15.4% |
| Transportation & Towing | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | (3) | 2 | 2 | -44.6% |
| Restaurants & Bars | 174 | 160 | 175 | 188 | 194 | 256 | 276 | 269 | 264 | 278 | 243 | 246 | 2,723 | 2,723 | 7.1% |
| Leases & Rentals (Property) | 85 | 88 | 85 | 90 | 96 | 118 | 116 | 121 | 134 | 139 | 114 | 105 | 1,288 | 1,288 | 6.3% |
| Commercial Rentals ¹ | 225 | 402 | 168 | 204 | 192 | 155 | 177 | 152 | 148 | 173 | 159 | 151 | 2,306 | 2,306 | 2.6% |
| Hotel/Motel | 22 | 20 | 23 | 25 | 31 | 70 | 60 | 80 | 101 | 109 | 62 | 51 | 655 | 655 | 14.9% |
| Residential Property Rentals | 148 | 138 | 140 | 155 | 135 | 132 | 140 | 130 | 136 | 139 | 129 | 128 | 1,651 | 1,651 | 0.3% |
| Retail | 1,210 | 1,152 | 1,208 | 1,209 | 1,131 | 924 | 1,120 | 899 | 865 | 994 | 904 | 978 | 12,594 | 12,594 | -1.8% |
| Food | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | (0) | NA |
| Amusements | 4 | 6 | 5 | 6 | 9 | 43 | 38 | 39 | 44 | 48 | 29 | 36 | 307 | 307 | 26.1% |
| Use | 125 | 118 | 108 | 145 | 129 | 106 | 134 | 117 | 102 | 125 | 106 | 104 | 1,417 | 1,417 | 3.3% |
| Subtotal | \$2,257 | \$2,320 | \$2,144 | \$2,248 | \$2,177 | \$1,987 | \$2,264 | \$1,990 | \$1,967 | \$2,191 | \$1,951 | \$1,992 | \$25,488 | 25,488 | 0.4% |
| Balance to Cash | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | -10.5% | -10.4% | -9.5% | -5.1% | 2.7% | 8.0% | -3.7% | 0 | 0 | -65.6% |
| | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | (2) | 0 | 0 | |
| TOTAL | \$2,257 | \$2,320 | \$2,145 | \$2,248 | \$2,178 | \$1,987 | \$2,264 | \$1,990 | \$1,967 | \$2,191 | \$1,951 | \$1,990 | \$25,488 | 25,488 | 0.4% |
| (% change from prior year)* | 6.6% | 18.7% | 5.6% | 9.1% | -0.9% | -10.5% | -10.3% | -9.5% | -5.1% | 2.7% | 8.1% | -3.9% | | | |
| REVISED ESTIMATE | \$2,257 | \$2,320 | \$2,145 | \$2,248 | \$2,178 | \$1,987 | \$2,264 | \$1,990 | \$1,967 | \$2,191 | \$1,951 | \$1,990 | \$25,488 | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.3%, respectively. | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | Year End Adjustment | 90 | NA |
| | | | | | | | | | | | | | TOTAL: | 25,578 | 0.8% |

**POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000'S)**

| Category | Jul ¹ (Act) | Aug ¹ (Act) | Sep (Act) | Oct (Act) | Nov (Act) | Dec (Est) | Jan (Est) | Feb (Est) | Mar (Est) | Apr (Est) | May (Est) | Jun (Est) | TOTAL (Act/Est) | % Change | |
|--|---------------------------|---------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------|----------------|-------------------|
| | | | | | | | | | | | | | | Total | from PY ACTUAL |
| Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| Contracting | 18 | 16 | 16 | 16 | 18 | 13 | 14 | 13 | 12 | 13 | 14 | 14 | 177 | 177 | -7.2% |
| Job Printing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 5 | 5 | 16.5% |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -15.4% |
| Transportation & Towing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | 0 | 0 | -44.6% |
| Restaurants & Bars | 12 | 11 | 13 | 13 | 14 | 18 | 20 | 19 | 19 | 20 | 17 | 18 | 195 | 195 | 7.1% |
| Leases & Rentals (Property) | 6 | 6 | 6 | 6 | 7 | 8 | 8 | 9 | 10 | 10 | 8 | 7 | 92 | 92 | 6.3% |
| Commercial Rentals ¹ | 16 | 29 | 12 | 15 | 14 | 11 | 13 | 11 | 11 | 12 | 11 | 11 | 165 | 165 | 2.6% |
| Hotel/Motel | 2 | 1 | 2 | 2 | 2 | 5 | 4 | 6 | 7 | 8 | 4 | 4 | 47 | 47 | 14.9% |
| Residential Property Rentals | 11 | 10 | 10 | 11 | 10 | 9 | 10 | 9 | 10 | 10 | 9 | 9 | 118 | 118 | 0.3% |
| Retail | 86 | 82 | 86 | 86 | 81 | 66 | 80 | 64 | 62 | 71 | 65 | 70 | 900 | 900 | -1.8% |
| Food | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | (0) | NA |
| Amusements | 0 | 0 | 0 | 0 | 1 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 22 | 22 | 26.1% |
| Use | 9 | 8 | 8 | 10 | 9 | 8 | 10 | 8 | 7 | 9 | 8 | 7 | 101 | 101 | 3.3% |
| Subtotal | \$161 | \$166 | \$153 | \$161 | \$156 | \$142 | \$162 | \$142 | \$140 | \$157 | \$139 | \$142 | \$1,821 | \$1,821 | 0.4% |
| Balance to Cash | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | (1) | 0 | 0 | -74.1% |
| TOTAL | \$161 | \$166 | \$153 | \$161 | \$157 | \$142 | \$162 | \$142 | \$140 | \$157 | \$139 | \$141 | \$1,821 | \$1,821 | 0.4% |
| (% change from prior year)* | 6.6% | 18.6% | 5.5% | 9.1% | 0.3% | -11.1% | -10.4% | -9.5% | -5.1% | 2.7% | 8.0% | -4.3% | | | |
| REVISED ESTIMATE | \$161 | \$166 | \$153 | \$161 | \$157 | \$142 | \$162 | \$142 | \$140 | \$157 | \$139 | \$141 | \$1,821 | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively. | | | | | | | | | | | | | Year End Adjustment | 6 | NA |
| | | | | | | | | | | | | | TOTAL: | \$1,827 | 0.9% |

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000's)**

| Category | Jul ¹ (Act) | Aug ¹ (Act) | Sep (Act) | Oct (Act) | Nov (Act) | Dec (Est) | Jan (Est) | Feb (Est) | Mar (Est) | Apr (Est) | May (Est) | Jun (Est) | TOTAL (Act/Est) | % Change | |
|--|---------------------------|---------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------|----------------|-------------------|
| | | | | | | | | | | | | | | Total | from PY ACTUAL |
| Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| Contracting | 92 | 81 | 80 | 78 | 90 | 64 | 71 | 63 | 60 | 64 | 71 | 68 | 883 | 883 | -7.2% |
| Job Printing | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 25 | 25 | 16.5% |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | -15.4% |
| Transportation & Towing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (1) | 1 | 1 | -44.6% |
| Restaurants & Bars | 62 | 57 | 63 | 67 | 69 | 91 | 98 | 96 | 94 | 99 | 87 | 88 | 973 | 973 | 7.1% |
| Leases & Rentals (Property) | 30 | 31 | 30 | 32 | 34 | 42 | 41 | 43 | 48 | 49 | 41 | 37 | 460 | 460 | 6.3% |
| Commercial Rentals ¹ | 80 | 144 | 60 | 73 | 69 | 55 | 63 | 54 | 53 | 62 | 57 | 54 | 824 | 824 | 2.6% |
| Hotel/Motel | 8 | 7 | 8 | 9 | 11 | 25 | 21 | 28 | 36 | 39 | 22 | 18 | 234 | 234 | 14.9% |
| Residential Property Rentals | 53 | 49 | 50 | 55 | 48 | 47 | 50 | 46 | 49 | 50 | 46 | 46 | 590 | 590 | 0.3% |
| Retail | 432 | 412 | 431 | 432 | 404 | 330 | 400 | 321 | 309 | 355 | 323 | 349 | 4,498 | 4,498 | -1.8% |
| Food | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | (0) | NA |
| Amusements | 1 | 2 | 2 | 2 | 3 | 15 | 14 | 14 | 16 | 17 | 10 | 13 | 110 | 110 | 26.1% |
| Use | 45 | 42 | 38 | 52 | 46 | 38 | 48 | 42 | 37 | 45 | 38 | 37 | 506 | 506 | 3.3% |
| Subtotal | \$806 | \$829 | \$766 | \$803 | \$778 | \$710 | \$809 | \$711 | \$702 | \$783 | \$697 | \$712 | \$9,103 | \$9,103 | 0.4% |
| Balance to Cash | 6.6% 0 | 18.6% 0 | 5.5% 1 | 9.1% (1) | -1.0% (1) | -10.5% 0 | -10.4% 0 | -9.5% 0 | -5.1% 0 | 2.7% 0 | 8.0% 0 | -3.6% 1 | 0 | 0 | -87.9% |
| TOTAL | \$806 | \$829 | \$767 | \$802 | \$777 | \$710 | \$809 | \$711 | \$702 | \$783 | \$697 | \$713 | \$9,103 | \$9,103 | 0.4% |
| (% change from prior year)* | 6.6% | 18.6% | 5.7% | 8.9% | -1.1% | -10.4% | -10.4% | -9.5% | -5.1% | 2.7% | 8.0% | -3.6% | | | |
| REVISED ESTIMATE | \$806 | \$829 | \$767 | \$802 | \$777 | \$710 | \$809 | \$711 | \$702 | \$783 | \$697 | \$713 | \$9,103 | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively. | | | | | | | | | | | | | Year End Adjustment | 31 | NA |
| | | | | | | | | | | | | | TOTAL: | \$9,134 | 0.8% |

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$719 | \$754 | \$721 | 0.3% | \$721 | 0.3% | \$0 | NA |
| August | 719 | 687 | 682 | -5.1% | 682 | -5.1% | 0 | NA |
| September | 740 | 744 | 625 | -15.5% | 625 | -15.5% | 0 | NA |
| October | 692 | 691 | 559 | -19.2% | 559 | -19.2% | 0 | NA |
| November | 742 | 700 | 671 | -9.6% | 671 | -9.6% | 0 | NA |
| December | 725 | 675 | 0 | NA | 0 | NA | 0 | NA |
| January | 726 | 685 | 0 | NA | 0 | NA | 0 | NA |
| February | 705 | 670 | 0 | NA | 0 | NA | 0 | NA |
| March | 689 | 648 | 0 | NA | 0 | NA | 0 | NA |
| April | 713 | 649 | 0 | NA | 0 | NA | 0 | NA |
| May | 710 | 669 | 0 | NA | 0 | NA | 0 | NA |
| June | 701 | 667 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$8,581 | \$8,239 | \$3,258 | NA | \$3,258 | -62.0% | \$0 | NA |
| Year End Adjustment | (33) | 0 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$8,548 | \$8,239 | \$3,258 | NA | \$3,258 | -61.9% | \$0 | NA |

Actual vs. Budget

| | |
|----------------------|---------|
| YTD Actual Revenue: | \$3,258 |
| YTD Budget Estimate: | 3,576 |
| Dollars Over/Under: | (\$318) |
| Percent Over/Under: | -8.9% |

Actual vs. Prior Year

| | |
|------------------------|---------|
| YTD Actual Revenue: | \$3,258 |
| YTD Prior Year Actual: | 3,612 |
| Dollars Over/Under PY: | (355) |
| Percent Over/Under PY: | -9.8% |

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000's)**

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change from PY | |
|----------------------------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|------------------------|---------------------|--------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | ACTUAL |
| Telecommunications | 722 | 681 | 625 | 560 | 670 | 702 | 711 | 717 | 688 | 717 | 722 | 724 | 8,239 | 8,239 | -4.0% |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | NA |
| Subtotal | \$722 | \$681 | \$625 | \$560 | \$670 | \$702 | \$711 | \$717 | \$688 | \$717 | \$722 | \$724 | \$8,239 | \$8,239 | -4.0% |
| | 0.6% | -5.3% | -15.5% | -19.1% | -9.7% | -3.3% | -2.1% | 1.8% | -0.1% | 0.4% | 1.5% | 3.6% | | | |
| Balance to Cash | (1) | 1 | 0 | (1) | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | NA |
| TOTAL | \$721 | \$682 | \$625 | \$559 | \$671 | \$702 | \$711 | \$717 | \$688 | \$717 | \$722 | \$724 | \$8,239 | \$8,239 | -4.0% |
| (% change from prior year) | 0.3% | -5.1% | -15.5% | -19.2% | -9.6% | -3.2% | -2.1% | 1.7% | -0.1% | 0.6% | 1.7% | 3.3% | | | |
| REVISED ESTIMATE | \$721 | \$682 | \$625 | \$559 | \$671 | \$702 | \$711 | \$717 | \$688 | \$717 | \$722 | \$724 | \$8,239 | | |
| | | | | | | | | | | | | | Year End Adjustment | 0 | NA |
| | | | | | | | | | | | | | TOTAL: | \$8,239 | -3.6% |

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July | \$2,092 | \$1,882 | \$1,816 | -13.2% | \$1,816 | -13.2% | \$0 | NA |
| August | 2,648 | 2,382 | 2,614 | -1.3% | 2,614 | -1.3% | 0 | NA |
| September | 2,806 | 2,805 | 2,986 | 6.4% | 2,986 | 6.4% | 0 | NA |
| October | 2,875 | 2,874 | 2,750 | -4.3% | 2,750 | -4.3% | 0 | NA |
| November | 2,127 | 2,127 | 2,098 | -1.3% | 2,098 | -1.3% | 0 | NA |
| December | 1,610 | 1,611 | 0 | NA | 0 | NA | 0 | NA |
| January | 1,256 | 1,255 | 0 | NA | 0 | NA | 0 | NA |
| February | 1,880 | 1,881 | 0 | NA | 0 | NA | 0 | NA |
| March | 1,741 | 1,741 | 0 | NA | 0 | NA | 0 | NA |
| April | 1,539 | 1,321 | 0 | NA | 0 | NA | 0 | NA |
| May | 2,154 | 1,339 | 0 | NA | 0 | NA | 0 | NA |
| June | 1,897 | 1,545 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$24,623 | \$22,763 | \$12,265 | NA | \$12,265 | -50.2% | \$0 | NA |
| Year End Adjustment | (\$645) | \$26 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$23,978 | \$22,789 | \$12,265 | NA | \$12,265 | -48.9% | \$0 | NA |

Actual vs. Budget

| | |
|----------------------|----------|
| YTD Actual Revenue: | \$12,265 |
| YTD Budget Estimate: | 12,070 |
| Dollars Over/Under: | \$195 |
| Percent Over/Under: | 1.6% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$12,265 |
| YTD Prior Year Actual: | 12,546 |
| Dollars Over/Under PY: | (282) |
| Percent Over/Under PY: | -2.2% |

**POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000's)**

| Category | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change from PY | |
|----------------------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|----------------|--------------|--------------|----------------|----------------|------------------------|---------------------|--------------|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | ACTUAL |
| Utilities | 1,126 | 1,621 | 1,852 | 1,705 | 1,300 | 868 | 676 | 1,014 | 938 | 829 | 1,161 | 1,022 | 14,113 | 14,113 | -7.6% |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | NA |
| Subtotal | \$1,126 | \$1,621 | \$1,852 | \$1,705 | \$1,300 | \$868 | \$676 | \$1,014 | \$938 | \$829 | \$1,161 | \$1,022 | \$14,113 | \$14,113 | -7.6% |
| Balance to Cash | -13.2% | -1.3% | 6.5% | -4.3% | -1.4% | -13.1% | -13.1% | -13.1% | -13.1% | -13.1% | -13.1% | -13.1% | 0 | 0 | 16.7% |
| TOTAL | \$1,126 | \$1,621 | \$1,852 | \$1,705 | \$1,300 | \$868 | \$676 | \$1,014 | \$938 | \$829 | \$1,161 | \$1,022 | \$14,113 | \$14,113 | -7.6% |
| (% change from prior year) | -13.2% | -1.3% | 6.5% | -4.3% | -1.4% | -13.1% | -13.1% | -13.1% | -13.1% | -13.1% | -13.1% | -13.1% | | | |
| REVISED ESTIMATE | \$1,126 | \$1,621 | \$1,852 | \$1,705 | \$1,300 | \$868 | \$676 | \$1,014 | \$938 | \$829 | \$1,161 | \$1,022 | \$14,113 | | |
| | | | | | | | | | | | | | Year End Adjustment | 16 | NA |
| | | | | | | | | | | | | | TOTAL: | \$14,129 | -5.0% |

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

| | 2019-20 Actual | 2020-21 Budget | 2020-21 Actual | % Change from PY | 2020-21 Estimate | % Change from PY | 2021-22 Estimate | % Change from PY |
|------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July ¹ | \$6,047 | \$5,882 | \$6,448 | 6.6% | \$6,448 | 6.6% | \$0 | NA |
| August ¹ | 5,590 | 5,479 | 6,628 | 18.6% | 6,628 | 18.6% | 0 | NA |
| September | 5,802 | 5,694 | 6,124 | 5.6% | 6,124 | 5.6% | 0 | NA |
| October | 5,889 | 5,734 | 6,423 | 9.1% | 6,423 | 9.1% | 0 | NA |
| November | 6,282 | 5,870 | 6,220 | -1.0% | 6,220 | -1.0% | 0 | NA |
| December | 6,347 | 5,924 | 0 | NA | 0 | NA | 0 | NA |
| January | 7,219 | 6,919 | 0 | NA | 0 | NA | 0 | NA |
| February | 6,280 | 5,811 | 0 | NA | 0 | NA | 0 | NA |
| March | 5,924 | 5,965 | 0 | NA | 0 | NA | 0 | NA |
| April | 6,098 | 6,912 | 0 | NA | 0 | NA | 0 | NA |
| May | 5,158 | 6,360 | 0 | NA | 0 | NA | 0 | NA |
| June | 5,907 | 6,274 | 0 | NA | 0 | NA | 0 | NA |
| Subtotal: | \$72,543 | \$72,824 | \$31,843 | NA | \$31,843 | -56.1% | \$0 | NA |
| Year End Adjustment | (79) | 259 | 0 | NA | 0 | NA | 0 | NA |
| TOTAL: | \$72,464 | \$73,083 | \$31,843 | NA | \$31,843 | -56.1% | \$0 | NA |

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 5.0%.

Actual vs. Budget

| | |
|----------------------|----------|
| YTD Actual Revenue: | \$31,843 |
| YTD Budget Estimate: | 28,659 |
| Dollars Over/Under: | \$3,184 |
| Percent Over/Under: | 11.1% |

Actual vs. Prior Year

| | |
|------------------------|----------|
| YTD Actual Revenue: | \$31,843 |
| YTD Prior Year Actual: | 29,610 |
| Dollars Over/Under PY: | 2,234 |
| Percent Over/Under PY: | 7.5% |

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000's)**

| Category | Jul ¹ | Aug ¹ | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change | | |
|--|------------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------------|-----------------|-------------------|----|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | from PY ACTUAL | |
| Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| Contracting | 586 | 521 | 515 | 501 | 578 | 407 | 453 | 405 | 383 | 412 | 452 | 438 | 5,651 | 5,651 | -7.2% | |
| Job Printing | 12 | 14 | 12 | 14 | 11 | 15 | 13 | 14 | 13 | 13 | 17 | 10 | 158 | 158 | 16.5% | |
| Publishing | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 | 1 | 1 | 0 | 6 | 6 | -15.4% | |
| Transportation & Towing | 2 | 3 | 3 | 3 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | (8) | 5 | 5 | -44.6% | |
| Restaurants & Bars | 398 | 366 | 400 | 430 | 444 | 585 | 630 | 615 | 602 | 635 | 555 | 563 | 6,224 | 6,224 | 7.1% | |
| Leases & Rentals (Property) | 194 | 201 | 194 | 205 | 219 | 269 | 265 | 276 | 306 | 317 | 260 | 239 | 2,945 | 2,945 | 6.3% | |
| Commercial Rentals ¹ | 515 | 919 | 383 | 466 | 439 | 354 | 406 | 347 | 338 | 396 | 363 | 346 | 5,272 | 5,272 | 2.6% | |
| Hotel/Motel | 51 | 46 | 54 | 56 | 70 | 161 | 137 | 182 | 231 | 250 | 142 | 117 | 1,497 | 1,497 | 14.9% | |
| Residential Property Rentals | 339 | 316 | 320 | 353 | 309 | 301 | 319 | 297 | 311 | 318 | 296 | 293 | 3,773 | 3,773 | 0.3% | |
| Retail | 2,766 | 2,634 | 2,761 | 2,763 | 2,585 | 2,111 | 2,560 | 2,055 | 1,978 | 2,272 | 2,067 | 2,235 | 28,787 | 28,787 | -1.8% | |
| Food | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | (0) | NA | |
| Amusements | 10 | 14 | 12 | 15 | 21 | 97 | 87 | 89 | 100 | 111 | 66 | 82 | 703 | 703 | 26.1% | |
| Use | 286 | 270 | 246 | 331 | 295 | 241 | 305 | 268 | 234 | 285 | 242 | 237 | 3,239 | 3,239 | 3.3% | |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | NA | |
| Subtotal | \$5,159 | \$5,303 | \$4,900 | \$5,137 | \$4,976 | \$4,543 | \$5,176 | \$4,549 | \$4,496 | \$5,009 | \$4,459 | \$4,554 | \$58,259 | \$58,259 | 0.4% | |
| Balance to Cash | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | -10.5% | -10.4% | -9.5% | -5.1% | 2.7% | 8.0% | -3.6% | 0 | 0 | -65.9% | |
| TOTAL | \$5,159 | \$5,303 | \$4,900 | \$5,138 | \$4,976 | \$4,543 | \$5,176 | \$4,549 | \$4,496 | \$5,009 | \$4,459 | \$4,553 | \$58,259 | \$58,259 | 0.4% | |
| (% change from prior year)* | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | -10.5% | -10.4% | -9.5% | -5.1% | 2.7% | 8.0% | -3.6% | | | | |
| REVISED ESTIMATE | \$5,159 | \$5,303 | \$4,900 | \$5,138 | \$4,976 | \$4,543 | \$5,176 | \$4,549 | \$4,496 | \$5,009 | \$4,459 | \$4,553 | \$58,259 | | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively. | | | | | | | | | | | | | Year End Adjustment | 207 | NA | |
| | | | | | | | | | | | | | TOTAL: | \$58,466 | 0.9% | |

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(5+7)
(000's)**

| Category | Jul ¹ | Aug ¹ | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL | % Change | | |
|--|------------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------------|-----------------|-------------------|----|
| | (Act) | (Act) | (Act) | (Act) | (Act) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Est) | (Act/Est) | Total | from PY ACTUAL | |
| Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| Contracting | 147 | 130 | 129 | 125 | 144 | 102 | 113 | 101 | 96 | 103 | 113 | 110 | 1,413 | 1,413 | -7.2% | |
| Job Printing | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 39 | 39 | 16.5% | |
| Publishing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | -15.4% | |
| Transportation & Towing | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | (2) | 1 | 1 | -44.6% | |
| Restaurants & Bars | 99 | 91 | 100 | 108 | 111 | 146 | 158 | 154 | 151 | 159 | 139 | 141 | 1,556 | 1,556 | 7.1% | |
| Leases & Rentals (Property) | 49 | 50 | 48 | 51 | 55 | 67 | 66 | 69 | 77 | 79 | 65 | 60 | 736 | 736 | 6.3% | |
| Commercial Rentals ¹ | 129 | 230 | 96 | 117 | 110 | 89 | 101 | 87 | 84 | 99 | 91 | 87 | 1,318 | 1,318 | 2.6% | |
| Hotel/Motel | 13 | 11 | 13 | 14 | 18 | 40 | 34 | 45 | 58 | 62 | 35 | 29 | 374 | 374 | 14.9% | |
| Apartment Rentals | 85 | 79 | 80 | 88 | 77 | 75 | 80 | 74 | 78 | 79 | 74 | 73 | 943 | 943 | 0.3% | |
| Retail | 691 | 659 | 690 | 691 | 646 | 528 | 640 | 514 | 494 | 568 | 517 | 559 | 7,197 | 7,197 | -1.8% | |
| Food | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | (0) | (0) | NA | |
| Amusements | 2 | 4 | 3 | 4 | 5 | 24 | 22 | 22 | 25 | 28 | 17 | 20 | 176 | 176 | 26.1% | |
| Use | 71 | 67 | 61 | 83 | 74 | 60 | 76 | 67 | 59 | 71 | 60 | 59 | 810 | 810 | 3.3% | |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | NA | |
| Subtotal | \$1,290 | \$1,326 | \$1,225 | \$1,284 | \$1,244 | \$1,136 | \$1,294 | \$1,137 | \$1,124 | \$1,252 | \$1,115 | \$1,139 | \$14,565 | \$14,565 | 0.4% | |
| Balance to Cash | 6.6% | 18.6% | 5.5% | 9.1% | -1.0% | -10.5% | -10.4% | -9.5% | -5.1% | 2.7% | 8.0% | -3.6% | 0 | 0 | -49.2% | |
| | 0 | (1) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | | |
| TOTAL | \$1,290 | \$1,325 | \$1,225 | \$1,284 | \$1,244 | \$1,136 | \$1,294 | \$1,137 | \$1,124 | \$1,252 | \$1,115 | \$1,140 | \$14,565 | \$14,565 | 0.4% | |
| (% change from prior year)* | 6.6% | 18.5% | 5.6% | 9.1% | -1.0% | -10.6% | -10.4% | -9.5% | -5.1% | 2.6% | 8.0% | -3.6% | | | | |
| REVISED ESTIMATE | \$1,290 | \$1,325 | \$1,225 | \$1,284 | \$1,244 | \$1,136 | \$1,294 | \$1,137 | \$1,124 | \$1,252 | \$1,115 | \$1,140 | \$14,565 | | | |
| 1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.1%, respectively. | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | Year End Adjustment | 52 | NA | |
| | | | | | | | | | | | | | TOTAL: | \$14,617 | 0.9% | |

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
5+7

| | 2019-20 Actual | 2020-21 Budget | % Change from PY Actual | 2020-21 Actual | % Change from PY Actual | % Change from CY Budget | 2020-21 Estimate | % Change from PY Actual | 2021-22 Base | % Change from PY Estimate |
|------------------------------------|---------------------------|---------------------------|--|---------------------------|--|--|-----------------------------|--|-------------------------|--|
| July | \$13,817 | \$14,019 | 1.5% | \$15,466 | 11.9% | 10.3% | \$15,466 | 11.9% | 0 | NA |
| August | 13,604 | 13,400 | -1.5% | 14,866 | 9.3% | 10.9% | 14,866 | 9.3% | 0 | NA |
| September | 13,905 | 13,572 | -2.4% | 15,244 | 9.6% | 12.3% | 15,244 | 9.6% | 0 | NA |
| October | 13,442 | 13,707 | 2.0% | 15,603 | 16.1% | 13.8% | 15,603 | 16.1% | 0 | NA |
| November | 14,528 | 13,765 | -5.3% | 15,466 | 6.5% | 12.4% | 15,466 | 6.5% | 0 | NA |
| December | 14,889 | 14,289 | -4.0% | 0 | NA | NA | 0 | NA | 0 | NA |
| January | 17,735 | 16,713 | -5.8% | 0 | NA | NA | 0 | NA | 0 | NA |
| February | 14,476 | 13,810 | -4.6% | 0 | NA | NA | 0 | NA | 0 | NA |
| March | 14,001 | 13,864 | -1.0% | 0 | NA | NA | 0 | NA | 0 | NA |
| April | 14,218 | 16,377 | 15.2% | 0 | NA | NA | 0 | NA | 0 | NA |
| May | 12,353 | 14,915 | 20.7% | 0 | NA | NA | 0 | NA | 0 | NA |
| June | 14,701 | 15,052 | 2.4% | 0 | NA | NA | 0 | NA | 0 | NA |
| Subtotal | \$171,669 | \$173,483 | 1.1% | \$76,646 | NA | NA | \$76,646 | -55.4% | \$0 | NA |
| Year end adjust. (GASB) | 257 | 589 | 100%+ | 0 | NA | NA | 0 | NA | 0 | NA |
| TOTAL: | \$171,926 | \$174,072 | 1.2% | \$76,646 | NA | NA | \$76,646 | -55.4% | \$0 | NA |

Actual vs. Budget

| | |
|-----------------------|-----------------|
| YTD Actual Revenue: | \$76,646 |
| YTD Budget: | 68,463 |
| Dollars Over/(Under): | \$8,183 |
| Percent Over/(Under): | 12.0% |

Actual vs. PY

| | |
|------------------------|-----------------|
| YTD Actual Revenue: | \$76,646 |
| YTD Prior Year Actual: | 69,297 |
| Dollars Over/(Under): | \$7,348 |
| Percent Over/(Under): | 10.6% |

STATE SALES TAX - CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(in thousands)

| Category | JUL (Act) | AUG (Act) | SEP (Act) | OCT (Act) | NOV (Act) | DEC (Est) | JAN (Est) | FEB (Est) | MAR (Est) | APR (Est) | MAY (Est) | JUN (Est) | TOTAL | % Change fr PY Acts |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------------|
| Transportation & Towing | \$51 | \$55 | \$59 | \$218 | \$245 | (\$34) | (\$38) | (\$50) | (\$47) | (\$74) | (\$48) | (\$53) | 284 | -17.7% |
| % change from PY actual | 104.6% | 172.0% | 146.1% | 750.4% | 1361.5% | -340.1% | -338.0% | -219.4% | -234.1% | -300.9% | -226.0% | -202.1% | | |
| Mining-Oil & Gas Production | \$198 | \$157 | \$194 | \$153 | \$196 | \$112 | \$110 | \$126 | \$105 | \$118 | \$133 | \$138 | 1,739 | -7.2% |
| % change from PY actual | 28.4% | 12.0% | 19.1% | -2.6% | 29.9% | -30.2% | -14.6% | -15.9% | -29.8% | -18.1% | -32.0% | -23.8% | | |
| Utilities | \$9,079 | \$11,951 | \$12,696 | \$11,812 | \$9,772 | \$5,434 | \$5,645 | \$6,677 | \$5,889 | \$5,745 | \$5,537 | \$6,737 | 96,974 | -1.2% |
| % change from PY actual | 7.6% | 5.9% | 6.7% | 6.0% | 13.3% | 1.3% | -8.6% | -15.2% | -11.9% | -12.3% | -9.2% | -16.0% | | |
| Communications | \$1,436 | \$1,368 | \$1,232 | \$1,104 | \$1,096 | \$1,643 | \$1,702 | \$1,675 | \$1,598 | \$1,691 | \$1,645 | \$1,646 | 17,837 | 0.7% |
| % change from PY actual | -3.6% | -8.6% | -17.9% | -23.1% | -28.6% | 10.6% | 10.7% | 14.7% | 11.9% | 15.9% | 11.9% | 16.6% | | |
| Railroads & Aircraft | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| % change from PY actual | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | | |
| Private Car & Pipelines | \$39 | \$39 | \$38 | \$39 | \$38 | \$17 | \$17 | \$10 | \$17 | \$11 | \$19 | \$19 | 302 | -8.2% |
| % change from PY actual | 33.9% | 40.7% | 34.7% | 36.5% | 34.4% | -45.2% | -38.8% | -401.1% | -39.3% | -61.2% | -49.9% | -50.3% | | |
| Publishing | \$29 | \$25 | \$27 | \$29 | \$28 | \$22 | \$27 | \$24 | \$23 | \$24 | \$24 | \$21 | 303 | -14.2% |
| % change from PY actual | 10.5% | -6.9% | 6.0% | -11.2% | -5.5% | -21.2% | -20.3% | -27.4% | -17.1% | -23.5% | -22.6% | -23.5% | | |
| Printing | \$150 | \$159 | \$152 | \$189 | \$151 | \$149 | \$139 | \$143 | \$132 | \$134 | \$137 | \$124 | 1,759 | 6.8% |
| % change from PY actual | -12.4% | -9.9% | -188.3% | 3.8% | -21.9% | -19.7% | -15.9% | -16.3% | -18.3% | -16.6% | 19.8% | -9.8% | | |
| Restaurants & Bars | \$22,173 | \$20,295 | \$21,651 | \$22,912 | \$23,929 | \$26,947 | \$29,005 | \$27,936 | \$27,644 | \$29,380 | \$25,532 | \$26,683 | 304,088 | 5.1% |
| % change from PY actual | -11.1% | -14.3% | -11.3% | -8.5% | -8.9% | -0.6% | 3.3% | 3.0% | 12.9% | 41.3% | 57.9% | 25.0% | | |
| Amusements | \$842 | \$721 | \$785 | \$982 | \$1,213 | \$3,794 | \$4,016 | \$3,887 | \$3,669 | \$4,223 | \$2,662 | \$2,772 | 29,565 | 13.4% |
| % change from PY actual | -74.2% | -66.6% | -67.2% | -53.5% | -47.0% | 39.9% | 33.0% | 52.2% | 52.0% | 150.4% | 321.9% | 231.8% | | |
| Rentals-Real Property | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | -83.3% |
| % change from PY actual | 0.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | | |
| Rentals-Personal Property | \$7,469 | \$7,600 | \$7,490 | \$8,132 | \$7,836 | \$8,880 | \$9,701 | \$9,333 | \$9,472 | \$9,861 | \$8,566 | \$8,541 | 102,880 | 5.1% |
| % change from PY actual | -9.5% | -8.1% | -3.2% | 1.6% | -6.4% | 9.2% | -6.0% | 6.8% | 12.0% | 17.7% | 33.7% | 25.6% | | |
| Contracting | \$16,379 | \$15,638 | \$14,807 | \$15,152 | \$16,431 | \$10,507 | \$11,718 | \$10,572 | \$10,108 | \$11,628 | \$11,562 | \$12,394 | 156,897 | -0.8% |
| % change from PY actual | 25.1% | 21.2% | 11.5% | 23.2% | 24.7% | -17.5% | -13.2% | -13.1% | -16.9% | -16.2% | -15.8% | -18.7% | | |
| Feed - Wholesale | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| % change from PY actual | | | | | | | | | | | | | | |
| Retail | \$148,816 | \$139,972 | \$144,009 | \$146,619 | \$143,908 | \$118,664 | \$144,976 | \$109,418 | \$107,651 | \$125,755 | \$113,915 | \$122,442 | 1,566,145 | -0.1% |
| % change from PY actual | 22.5% | 17.8% | 18.1% | 27.0% | 12.0% | -13.5% | -15.5% | -14.2% | -13.8% | -7.1% | -6.5% | -14.9% | | |
| Severance - Mining | \$1,281 | \$2,118 | \$1,877 | \$1,799 | \$1,441 | \$468 | \$550 | \$435 | \$373 | \$390 | \$450 | \$549 | 11,731 | 15.4% |
| % change from PY actual | 16.8% | 86.1% | 83.6% | 82.1% | 54.1% | -29.4% | -41.8% | -37.8% | -34.1% | 128.2% | -37.3% | -55.1% | | |
| Severance - Timber | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | NA |
| % change from PY actual | | | | | | | | | | | | | | |
| Bed Tax - Hotel/Motel | \$5,194 | \$4,775 | \$5,066 | \$5,878 | \$6,852 | \$9,561 | \$8,429 | \$11,310 | \$12,785 | \$13,709 | \$8,671 | \$8,028 | 100,258 | 15.3% |
| % change from PY actual | -27.6% | -28.1% | -23.8% | -23.4% | -26.6% | 11.0% | 6.6% | 11.6% | 19.6% | 112.2% | 302.0% | 130.2% | | |
| Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | -50.2% |
| % change from PY actual | | | | | | | | | | | | | | |
| State Total | 213,136 | 204,874 | 210,083 | 215,017 | 213,137 | 186,164 | 215,997 | 181,496 | 179,419 | 202,595 | 178,805 | 190,040 | 2,390,762 | 1.4% |
| Cities Share (25%) | 53,284 | 51,218 | 52,521 | 53,754 | 53,284 | 46,541 | 53,999 | 45,374 | 44,855 | 50,649 | 44,701 | 47,510 | 597,691 | 1.4% |
| Phoenix Population Percentage | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | 29.03% | | |
| Phoenix TOTAL | \$15,466 | \$14,866 | \$15,244 | \$15,603 | \$15,466 | \$13,509 | \$15,674 | \$13,170 | \$13,019 | \$14,701 | \$12,975 | \$13,790 | \$173,483 | 1.1% |

| | | |
|--------------|------------------|-------------|
| | 589 | 100%+ |
| Total | \$174,072 | 1.2% |

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
5+7

| Category | Prior Year Actual | Current Year | | | CY Actual/PY Actual | | CY Actual/CY Budget | |
|---|----------------------|------------------|------------------|------------------|---------------------|-------------|---------------------|--------------|
| | | Budget | Estimate | Actual | Amount | Percent | Amount | Percent |
| Transportation & Towing | \$17 | \$20 | \$20 | \$245 | \$228 | 1361.5% | \$225 | 1121.2% |
| Mining-Oil & Gas Production | \$151 | \$148 | \$148 | \$196 | 45 | 29.9% | 48 | 32.3% |
| Utilities | \$8,628 | \$8,474 | \$8,474 | \$9,772 | 1,144 | 13.3% | 1,297 | 15.3% |
| Communications | \$1,535 | \$1,507 | \$1,507 | \$1,096 | (439) | -28.6% | (411) | -27.3% |
| Railroads & Aircraft | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Private Car & Pipelines | \$29 | \$29 | \$29 | \$38 | 10 | 34.4% | 9 | 31.7% |
| Publishing | \$29 | \$34 | \$34 | \$28 | (2) | -5.5% | (6) | -17.9% |
| Printing | \$194 | \$160 | \$160 | \$151 | (42) | -21.9% | (9) | -5.5% |
| Restaurants & Bars | \$26,265 | \$24,794 | \$24,794 | \$23,929 | (2,336) | -8.9% | (865) | -3.5% |
| Amusements | \$2,287 | \$2,147 | \$2,147 | \$1,213 | (1,074) | -47.0% | (934) | -43.5% |
| Rentals-Real Property | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Rentals-Personal Property | \$8,369 | \$7,901 | \$7,901 | \$7,836 | (533) | -6.4% | (65) | -0.8% |
| Contracting | \$13,175 | \$13,117 | \$13,117 | \$16,431 | 3,256 | 24.7% | 3,315 | 25.3% |
| Feed - Wholesale | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Retail | \$128,486 | \$121,213 | \$121,213 | \$143,908 | 15,422 | 12.0% | 22,695 | 18.7% |
| Severance - Mining | \$935 | \$845 | \$845 | \$1,441 | 506 | 54.1% | 597 | 70.6% |
| Severance - Timber | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| Bed Tax - Hotel/Motel | \$9,340 | \$8,579 | \$8,579 | \$6,852 | (2,489) | -26.6% | (1,727) | -20.1% |
| Other | \$0 | \$0 | \$0 | \$0 | 0 | NA | 0 | NA |
| DISTRIBUTION BASE TOTAL | \$199,440 | \$188,967 | \$188,967 | \$213,137 | \$13,697 | 6.9% | \$24,169 | 12.8% |
| Distribution to Cities (25% of distribution base) | 49,860 | 47,242 | 47,242 | 53,284 | 3,424 | 6.9% | 6,042 | 12.8% |
| Phoenix Share of Distribution (actual is 29.03%) | \$14,528 | \$13,765 | \$13,765 | \$15,466 | \$938 | 6.5% | \$1,701 | 12.4% |

