

To: Mayor and City Council

Date: November 19, 2020

From: Ed

Ed Zuercher **Citv Manager**

Subject: GENERAL FUND REVENUE REPORT – 4 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$400.4 million at four months were \$31.5 million or 8.5% higher than the 2019-20 collections of \$368.9 million. The increase includes an audit adjustment in the first two months of 2020-21 that artificially increased city sales tax collections. Excluding this audit adjustment, the 4-month revenue collections were \$26.7 million or 7.2% higher than the prior year. This is attributable to higher revenue collections in city sales tax and state-shared sales, income and vehicle license taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories.

The adjusted total GF growth rate of 7.2% at four months is encouraging. However, it accounts for additional retail sales tax collected from online retailers, which became effective in October 2019. We anticipate the growth rate of retail sales tax for both city and state-shared sales taxes will slow down next month once we have a full year of online sales tax collections to compare. Staff is monitoring revenue collections closely and annual technical revenue reviews are underway. Several challenges exist in estimating revenues primarily the uncertainty of how the rising cases of COVID-19 may impact the recovering economy, the end of enhanced unemployment and stimulus payments from the CARES Act, the uncertainty of any further economic stimulus and impacts to state shared revenue estimates for the current and upcoming fiscal year will be developed over the coming months as more revenue data is collected and information is gathered on the local and state economy.

GF revenue collections at four months into the fiscal year also include the Council approved transfer of \$72.8 million from the Coronavirus Relief Fund to offset public safety salaries from July through December as permitted by the Federal guidelines. This is a one-time revenue source to the General Fund and should not be considered an ongoing resource.

General Fund Sales Tax (June-September Business Activity)

In the first four months of 2020-21, combined GF revenue from city and state-shared sales tax was \$240.7 million, reflecting growth of 10.2% compared to the same period of 2019-20. Excluding the audit adjustment, the combined growth rate is 8.0%.

City Sales Tax- Year-to-date (YTD) 2020-21 city sales tax collections were \$179.5 million, which represents 9.7% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 6.7%.

The cumulative annual growth rates in key categories of city sales tax are highlighted below:

- retail: 20.8%
- contracting: 3.3%
- restaurants & bars: -19.5%
- hotel/motel: -44.7%
- telecommunications: -9.8%
- commercial property rentals: 33.0% (-3.5% without audit adjustment)

State-Shared Sales Tax- YTD 2020-21 state-shared sales tax collections were \$61.2 million, representing 11.7% growth over 2019-20.

The cumulative annual growth percentages in key categories of state sales tax were:

- retail: 21.3%
- contracting: 20.2%
- restaurants & bars: -11.3%
- hotel/motel: -25.7%
- communications: -13.2%

SUMMARY OF GENERAL FUND REVENUE (In Thousands of Dollars)

Revenue Source	2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	Actuals 2019-20	19-20 Act to 18-19 Act % Change ¹	4 Month Actuals 2019-20	4 Month Actuals 2020-21 ¹	% Change from PY ²	Budget 2020-21	20-21 Bud to 19-20 Actual \$ Change	20-21 Bud to 19-20 Actual % Change
Local Taxes												
Primary Property Tax \$	141.309	\$ 146,121	\$ 154,560	\$ 162,130	\$ 170,210	5.0% \$	5 7,416	\$ 13,870	87.0% \$	179,950	\$ 9,740	5.7%
Sales Taxes ²	416.522	421.239	432,358	468.015	479,705	2.5%	163.602	179,458	9.7%	484.447	4,742	1.0%
Privilege License Fees	2,476	1,485	2,893	2,957	2,437	-17.6%	255	569	+100%	3.050	613	25.2%
Other General Fund Excise Taxes	17,832	17,984	18,138	18,535	18,837	1.6%	6,093	6,141	0.8%	18,920	83	0.4%
	17,002	17,001	10,100	10,000	10,007	1.070	0,000	0,141	0.070	10,020	0	0.170
Subtotal \$	578,139	\$ 586,829	\$ 607,949	\$ 651,637	\$ 671,189	3.0% \$	5 177,366	\$ 200,038	12.8% \$	686,367	-	2.3%
Non Taxes												
Licenses & Permits	2,754	2,879	2,872	2,969	2,812	-5.3%	887	937	5.6%	2,960	148	5.3%
Cable Communications	10,028	10,391	10,884	10,876	10,369	-4.7%	2,535	(61)	-100%+	10,120	(249)	-2.4%
Fines & Forfeitures	13,460	12,039	12,711	12,456	10,733	-13.8%	3,668	2,823	-23.0%	11,548	815	7.6%
Court Default Fee	1,047	1,164	1,273	1,320	1,310	-0.8%	373	378	1.3%	1,296	(14)	-1.1%
Parks & Libraries	8,308	8,272	18,221	8,629	5,824	-32.5%	2,180	1,151	-47.2%	8,327	2,503	43.0%
Planning	1,647	1,690	1,752	1,783	1,589	-10.9%	600	444	-26.0%	1,808	219	13.8%
Police	13,729	13,720	14,347	15,332	14,848	-3.2%	2,680	2,519	-6.0%	15,481	633	4.3%
Street Transportation	4,369	5,194	5,863	6,497	6,155	-5.3%	2,365	1,852	-21.7%	6,684	529	8.6%
Emergency Transportation	37,005	34,518	35,884	36,910	36,706	-0.6%	12,282	9,640	-21.5%	37,875	1,169	3.2%
Hazardous Materials Inspection Fee	1,358	1,388	1,364	1,369	1,408	2.8%	264	267	1.1%	1,400	(8)	-0.6%
Other Service Charges	17,245	16,752	20,302	23,486	22,519	-4.1%	6,509	4,106	-36.9%	22,612	93	0.4%
All Others	14,052	14,168	16,456	15,309	16,254	6.2%	6,077	6,826	12.3%	16,059	(195)	-1.2%
Subtotal \$	125,002	\$ 122,175	\$ 141,929	\$ 136,936	\$ 130,527	-4.7% 5	40,420	\$ 30,882	-23.6% \$	3 136,170	\$ 5,643	4.3%
State Shared Revenues												
Sales Tax	137,544	143,976	155,998	165,066	171,926	4.2%	54,769	61,179	11.7%	174,072	2,146	1.2%
Income Tax	174,234	191,225	200,036	196,918	214,697	9.0%	71,566	80,079	11.9%	241,167	26,470	12.3%
Vehicle License Tax	59,801	61,586	66,784	70,210	70,484	0.4%	24,828	28,249	13.8%	71,743	1,259	1.8%
Subtotal \$	371,579	\$ 396,787	\$ 422,818	\$ 432,194	\$ 457,107	5.8% \$	5 151,163	\$ 169,507	12.1% \$	6 486,982	\$ 29,875	6.5%
Subtotal All GF Funds \$	1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,258,823	3.1% \$	368,949	\$ 400,427	8.5% \$	6 1,309,519	\$ 50,696	4.0%
Coronavirus Relief Fund \$	-	\$ -	\$-	\$-	\$ 48,533	NA S	- 6	\$ 72,800	NA \$	- 3	\$ (48,533)	-100.0%
TOTAL \$	1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,307,356	7.1% \$	368,949	\$ 473,227	28.3% \$	5 1,309,519	\$ 2,163	0.2%

1. Excluding the Coronavirus Relief Funds of \$48,533,000 in FY 2019-20 and \$72,800,000 in FY 2020-21, the total General Fund growth rates were 3.1% in FY 2019-20 and 8.5% at 4 months of FY 2020-21. 2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates were 6.7% and 7.2% (excluding Coronavirus Relief Fund), respectively.

Change from Prior Year		% Chang	e from Prior Year and
19-20 - 4 Month Actual Revenue:	\$ 368,949	20-21 % 0	Change from Prior Yea
20-21 - 4 Month Actual Revenue:	\$ 473,227		
		20-21 Bu	dget % Change
Dollars Over/Under Prior Year:	\$104,278	from Prior	r Year Actual:
Percent Over/Under Prior Year:	28.3%		

nd Estimate

20-21 % Change from Prior Year Actual:	28.3%
20-21 Budget % Change from Prior Year Actual:	0.2%

CITY PLT BY MONTH (In Thousands) (4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$39,917	\$40,223	\$42,845	7.3%	\$42,845	7.3%	\$0	NA
August ¹	40,554	40,152	47,748	17.7%	47,748	17.7%	0	NA
September	41,442	39,910	44,049	6.3%	44,049	6.3%	0	NA
October	41,690	41,157	44,815	7.5%	44,815	7.5%	0	NA
November	41,689	39,507	0	NA	0	NA	0	NA
December	40,695	38,708	0	NA	0	NA	0	NA
January	45,262	43,942	0	NA	0	NA	0	NA
February	40,451	38,011	0	NA	0	NA	0	NA
March	38,347	38,415	0	NA	0	NA	0	NA
April	39,329	43,751	0	NA	0	NA	0	NA
May	33,265	40,537	0	NA	0	NA	0	NA
June	39,733	40,945	0	NA	0	NA	0	NA
Subtotal:	\$482,375	\$485,258	\$179,458	NA	\$179,458	-62.8%	\$0	NA
Year End Adjustments	(2,670)	(811)	0	NA	0	NA	0	NA
TOTAL:	\$479,705	\$484,447	\$179,458	NA	\$179,458	-62.6%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 6.7%.

Actual vs. Budget

Adduar to: Budgot	
YTD Actual Revenue:	\$179,458
YTD Budget Estimate:	161,442
Dollars Over/Under Budget:	\$18,016
Percent Over/Under Budget:	11.2%

Actual vs. PY

YTD Actual Revenue:	\$179,458
YTD Prior Year Actual:	163,602
Dollars Over/Under PY:	15,855
Percent Over/Under PY:	9.7%

PLT CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000's)

						(-,								% Change
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	TOTAL	from PY
Advertising	0	0	0	0	0	<u>(L31)</u> 0	0	0	0	0	0	0	0	0	NA
Contracting	2,564	2.279	2,252	2,192	1,935	1.864	2.075	1.854	1.750	1.885	2,067	2,005	24,723	24,723	-7.2%
(% change from prior year)	8.5%	1.1%	3.6%	-0.5%	-22.1%	-21.3%	-10.5%	-18.9%	-6.0%	-11.7%	-0.4%	-5.6%	-7.2%	,	
Job Printing	52	60	51	63	61	62	57	58	55	55	72	44	691	691	16.5%
(% change from prior year)	-12.9%	-6.0%	-1209.8%	1.5%	-2.9%	-7.7%	9.9%	4.8%	-1.0%	4.0%	111.1%	40.4%	16.5%		
Publishing	2	2	1	2	4	2	3	2	2	2	2	2	26	26	-15.4%
(% change from prior year)	111.0%	-55.8%	-50.9%	-2.2%	47.8%	0.7%	-34.6%	-24.8%	-20.7%	-21.2%	-20.0%	0.2%	-15.4%		
Transportation & Towing	10	11	12	12	0	0	0	0	0	0	0	(22)	22	22	-44.6%
(% change from prior year)	5474.9%	1648.6%	1682.9%	1631.8%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-339.1%	-44.6%		
Restaurants & Bars	1,740	1,601	1,752	1,882	2,520	2,477	2,671	2,607	2,552	2,690	2,351	2,387	27,230	27,230	7.1%
(% change from prior year)	-22.1%	-20.8%	-18.8%	-16.4%	5.8%	2.2%	8.4%	5.4%	15.1%	51.1%	75.2%	42.4%	7.1%		I
Leases & Rentals (Property)	1,458	1,506	1,454	1,535	1,964	1,976	1,941	2,022	2,247	2,323	1,904	1,754	22,084	22,084	6.3%
(% change from prior year)	-20.9%	-9.4%	-11.7%	-11.6%	4.6%	0.5%	6.5%	9.2%	18.8%	21.3%	51.2%	35.5%	6.3%		
Commercial Rentals ¹	4,173	7,490	3,107	3,781	2,946	2,946	3,373	2,889	2,807	3,291	3,016	2,878	42,698	42,698	2.5%
(% change from prior year)	15.6%	127.0%	-7.8%	-4.5%	-14.5%	-18.0%	-13.8%	-14.4%	-10.8%	-15.1%	2.8%	-8.2%	2.5%		
Hotel/Motel	385	344	403	421	1,217	1,114	951	1,260	1,604	1,733	984	813	11,228	11,228	14.9%
(% change from prior year)	-49.9%	-44.5%	-36.6%	-46.2%	16.0%	8.9%	10.9%	-7.8%	13.9%	132.1%	321.9%	189.5%	14.9%		
Residential Property Rentals	2,544	2,371	2,400	2,650	2,159	2,283	2,418	2,251	2,354	2,408	2,240	2,218	28,297	28,297	0.3%
(% change from prior year)	10.5%	9.3%	3.6%	14.7%	-3.4%	0.0%	-8.5%	-5.0%	-6.5%	1.1%	-2.1%	-7.4%	0.3%		
Retail	20,742	19,757	20,710	20,719	15,905	16,314	19,780	15,885	15,283	17,557	15,975	17,275	215,902	215,902	-1.8%
(% change from prior year)	17.4%	20.8%	19.6%	25.6%	-14.5%	-13.1%	-14.6%	-13.4%	-13.1%	-6.1%	-4.3%	-14.4%	-1.8%		
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
(% change from prior year)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	-119.9%	-101.8%		
Amusements	71	107	87	111	605	661	588	605	678	752	449	556	5,271	5,271	26.1%
(% change from prior year)	-78.9%	-75.2%	-81.2%	-75.7%	35.4%	41.0%	43.7%	61.4%	60.3%	249.1%	553.5%	569.3%	26.1%		
Telecommunications	974	920	844	756	980	937	949	957	919	957	963	967	11,122	11,122	-4.0%
(% change from prior year)	0.4%	-5.3%	-15.5%	-19.0%	-2.2%	-4.4%	-3.1%	0.6%	-1.1%	-0.7%	0.4%	2.3%	-4.0%		
Other Utilities	5,764	9,045	8,849	7,995	5,944	4,571	4,162	4,624	4,244	4,193	3,916	5,551	68,858	68,858	2.3%
(% change from prior year)	6.0%	4.8%	6.8%	-1.9%	-0.8%	0.2%	7.1%	-2.7%	-3.4%	0.4%	15.5%	-1.8%	2.3%		
Use	2,142	2,021	1,844	2,480	1,756	1,872	2,366	2,075	1,815	2,213	1,873	1,838	24,295	24,295	3.3%
(% change from prior year)	4.8%	12.6%	-3.0%	16.6%	-4.3%	-1.7%	-5.6%	4.5%	4.8%	0.3%	6.1%	7.4%	3.3%		
Penalty & Interest	225	234	284	216	204	220	235	230	214	216	272	260	2,811	2,811	1.4%
Subtotal	\$42,845	\$47,748	\$44,049	\$44,815	\$38,202	\$37,298	41,569	37,321	36,525	40,275	36,084	38,527	485,258	485,258	0.6%
Increase over PY	7.3%	17.7%	6.3%	7.5%	-8.4%	-8.3%	-8.2%	-7.7%	-4.8%	2.4%	8.5%	-3.0%	0.6%	0.6%	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
TOTAL	\$42,845	\$47,748	\$44,049	\$44,815	\$38,202	\$37,298	\$41,569	\$37,321	\$36,525	\$40,275	\$36,084	\$38,527	\$485,258	\$485,258	0.6%
															ļ
(% change from prior year)	7.3%	17.7%	6.3%	7.5%	-8.4%	-8.3%	-8.2%	-7.7%	-4.8%	2.4%	8.5%	26.7%			
REVISED ESTIMATE	\$42,845	\$47,748	\$44,049	\$44,815	\$38,202	\$37,298	\$41,569	\$37,321	\$36,525	\$40,275	\$36,084	\$38,527	\$485,258		
1. A large audit adjustment occurred	in the Comn	nercial Renta	ls category w	hich artificia	llv increased	collections	. The adjuste	ed arowth ra	tes for Comr	nercial					

Rentals in July and August are -2.4% and 0.8%, separately. The adjusted growth rates for GF in July and August are 5.7% and 7.5%, respectively.

Year End (A/R) (2,500) NA GASB 1,689 NA Clearing Account/Adj 0 -100.0% TOTAL: \$484,447 1.0%

Budget & Research :plt2104

17-Nov-20

2019-20 2020-21 Actual/Actual Actual/Budget Category Actual Budget Estimate Actual Amount Percent Amount Percent Contracting 2,203 1,950 1,950 2,192 -0.5% 242 12.4% (11) Job Printing 62 55 55 63 1 1.5% 8 13.8% Publishing 2 3 3 2 (0) -2.2% (1) -22.2% Transportation & Towing 1 1 1 12 11 1631.8% 11 1070.7% Restaurants & Bars 2,102 2,102 1,882 (370) -16.4% (220) -10.5% 2,252 Leases & Rentals (Property) 1,598 1,598 1,535 (202) (63) -3.9% 1,737 -11.6% Commercial Rentals 3,961 3,556 3,556 3,781 (180) -4.5% 225 6.3% Hotel/Motel 783 712 712 421 (361) -46.2% (291) -40.8% Residential Property Rentals 2,310 2,342 2,342 2,650 340 14.7% 308 13.1% 16,502 17,030 17,030 20,719 25.6% 21.7% Retail 4,218 3,689 Food 0 0 0 0 0 NA 0 NA 457 Amusements 442 442 111 (346) -75.7% (331) -74.8% 934 933 756 Telecommunications 933 (178) -19.0% (177)-19.0% 8,280 7,995 -3.4% Other Utilities 8,148 8,280 (154) -1.9% (285) 2,127 1,938 1,938 2,480 353 16.6% 542 28.0% Use Penalty & Interest 212 215 215 216 4 2.0% 0.7% 1 Subtotal \$41,690 \$41,157 41,157 \$44,815 \$3,125 7.5% 3,658 8.9% Balance to Cash 0 0 0 0 0 NA 0 NA TOTAL \$41,690 \$41,157 \$41,157 \$44,815 \$3,125 7.5% \$3,658 8.9%

GENERAL FUND PLT CATEGORY ANALYSIS October 2020

Budget & Research :plt2104

PLT CATEGORY ANALYSIS CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2020-21 ACTUALS COMPARED TO 2019-20 (4+8)

(4+0)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Budget
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Contracting	8.5%	4.9%	4.5%	3.3%									-7.2%
Job Printing	-12.9%	-9.4%	37.4%	25.2%									16.5%
Publishing	111.0%	-16.6%	-29.4%	-22.6%									-15.4%
Transportation & Towing	5474.9%	2468.2%	2121.8%	1966.8%									-44.6%
Restaurants & Bars	-22.1%	-21.5%	-20.6%	-19.5%									7.1%
Leases & Rentals (Property)	-20.9%	-15.4%	-14.2%	-13.6%									6.3%
Commercial Rentals ¹	15.6%	68.8%	43.7%	33.0%									2.5%
Hotel/Motel	-49.9%	-47.5%	-44.1%	-44.7%									14.9%
Residential Property Rentals	10.5%	9.9%	7.8%	9.5%									0.3%
Retail	17.4%	19.1%	19.3%	20.8%									-1.8%
Food	N/A	N/A	N/A	N/A									NA
Amusements	-78.9%	-76.8%	-78.4%	-77.7%									26.1%
Telecommunications	0.4%	-2.4%	-6.9%	-9.8%									-4.0%
Other Utility	6.0%	5.2%	5.8%	3.7%									2.3%
Use	4.8%	8.4%	4.6%	7.9%									3.3%
Penalty & Interest	-22.0%	-17.7%	0.6%	0.9%									1.4%
Subtotal	7.3%	12.6%	10.4%	9.7%									0.6%
Balance to Cash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SUBTOTAL	7.3%	12.6%	10.4%	9.7%									0.6%
Year End Adj.													N/A
TOTAL	7.3%	12.6%	10.4%	9.7%									1.0%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are -3.5% and 6.7%, respectively.

CONVENTION CENTER EXCISE TAX BY MONTH

(In Thousands) (4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$4,784	\$4,265	\$3,920	-18.1%	\$3,920	-18.1%	\$0	NA
August	4,263	3,797	3,521	-17.4%	3,521	-17.4%	0	NA
September	4,345	3,951	3,747	-13.8%	3,747	-13.8%	0	NA
October	4,689	4,376	3,933	-16.1%	3,933	-16.1%	0	NA
November	5,436	5,241	0	NA	0	NA	0	NA
December	5,356	4,780	0	NA	0	NA	0	NA
January	5,049	4,822	0	NA	0	NA	0	NA
February	5,849	5,843	0	NA	0	NA	0	NA
March	5,522	5,430	0	NA	0	NA	0	NA
April	4,224	6,771	0	NA	0	NA	0	NA
May	2,953	5,627	0	NA	0	NA	0	NA
June	3,299	4,989	0	NA	0	NA	0	NA
Subtotal:	\$55,769	\$59,892	\$15,121	NA	\$15,121	-72.9%	\$0	NA
Year End Adjustment	(503)	158	0	NA	0	NA	0	NA
TOTAL:	\$55,266	\$60,050	\$15,121	NA	\$15,121	-72.6%	\$0	NA

	Actual	VS.	Budget
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YTD Actual Revenue:	\$15,121
YTD Budget Estimate:	16,389
Dollars Over/Under:	(\$1,268)
Percent Over/Under:	-7.7%

Actual	vs.	Prior	Year
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YTD Actual Revenue:	\$15,121
YTD Actual Revenue: YTD Prior Year Actual:	18,081
Dollars Over/Under PY:	(2,960)
Dollars Over/Under PY: Percent Over/Under PY:	-16.4%

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CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000'S)

						(000	-,								
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		% Change from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Advertising	\$166 -8.7%	\$138 -1.0%	\$189 -3.2%	\$287 78.4%	\$137 -19.1%	\$120 -31.8%	\$117 -37.3%	\$83 -44.4%	\$99 -56.6%	\$85 -44.7%	\$93 -6.8%	\$93 -2.8%	\$1,606	\$1,606	-17.0%
Contracting	1,831 8.5%	1,628 1.1%	1,609 3.6%	1,565 -0.5%	1,382 -22.1%	1,332 -21.3%	1,482 -10.5%	1,324 -18.9%	1,250 -6.0%	1,347 -11.7%	1,476 -0.4%	1,432 -5.6%	17,659 -7.2%	17,659	-7.2%
Job Printing	37 -12.9%	43 -6.0%	37 -1209.8%	45 1.5%	44 -2.9%	45 -7.7%	41 9.9%	42 4.8%	39 -1.0%	40 4.0%	51 111.1%	32 40.4%	494 16.5%	494	16.5%
Publishing	2 111.0%	1 -55.8%	1 -50.9%	2 -2.2%	3 47.8%	1 0.7%	2 -34.6%	1 -24.8%	1 -20.7%	1 -21.2%	2 -20.0%	1 0.2%	19 -15.4%	19	-15.4%
Transportation & Towing	7 5474.9%	8 1648.6%	8 1682.9%	8 1631.8%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	(16) -339.1%		16	-44.6%
Restaurants & Bars	1,243 -22.1%	1,144 -20.8%	1,251 -18.8%	1,344 -16.4%	1,800 5.8%	1,769 2.2%	1,908 8.4%	1,862 5.4%	1,823 15.1%	1,922 51.1%	1,679 _{75.2%}	1,705 42.4%	19,450 7.1%	19,450	7.1%
Hotel/Motel	634 -50.3%	560 -45.2%	652 -38.3%	681 -47.6%	1,995 14.4%	1,778 4.4%	1,620 15.2%	2,623 16.3%	2,518 7.8%	3,576 191.0%	2,261 490.3%	1,751 281.3%	20,649 27.7%	20,649	27.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$3,920	\$3,521	\$3,747	\$3,933	\$5,361	\$5,044	\$5,169	\$5,935	\$5,730	\$6,970	\$5,562	\$4,998	\$59,892	\$59,892	7.4%
Balance to Cash	-18.1% 0	-17.4% 0	-13.8% 0	-16.1% 0	-1.4% 0	-5.8% 0	2.4% 0	1.5% 0	3.8% 0	65.0% 0	88.4% 0	51.5% 0	0	0	-56.0%
TOTAL	\$3,920	\$3,521	\$3,747	\$3,933	\$5,361	\$5,044	\$5,169	\$5,935	\$5,730	\$6,970	\$5,562	\$4,998	\$59,892	\$59,892	7.4%
(% change from prior year) REVISED ESTIMATE	-18.1% \$3,920	-17.4% \$3,521	-13.8% \$3,747	-16.1% \$3,933	-1.4% \$5,361	-5.8% \$5,044	2.4% \$5,169	1.5% \$5,935	3.8% \$5,730	65.0% \$6,970	^{88.4%} \$5,562	51.5% \$4,998	59,892		
													Year End Adjustment	158	NA
													TOTAL	\$60,050	8.7%

17-Nov-20

SPORTS FACILITIES EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$1,772	\$1,271	\$644	-63.7%	\$644	-63.7%	\$0	NA
August	1,247	1,156	611	-51.0%	611	-51.0%	0	NA
September	1,207	1,167	694	-42.5%	694	-42.5%	0	NA
October	1,352	1,354	788	-41.7%	788	-41.7%	0	NA
November	1,877	1,897	0	NA	0	NA	0	NA
December	1,765	1,665	0	NA	0	NA	0	NA
January	1,569	1,344	0	NA	0	NA	0	NA
February	2,079	2,256	0	NA	0	NA	0	NA
March	2,297	2,105	0	NA	0	NA	0	NA
April	1,549	2,925	0	NA	0	NA	0	NA
May	402	1,940	0	NA	0	NA	0	NA
June	431	1,431	0	NA	0	NA	0	NA
Subtotal:	\$17,547	\$20,511	\$2,738	NA	\$2,738	-84.4%	\$0	NA
Year End Adjustment	(98)	47	0	NA	47	NA	0	NA
TOTAL:	\$17,449	\$20,558	\$2,738	NA	\$2,785	-84.0%	\$0	NA

Actual vs. Budget									
YTD Actual Revenue:	\$2,738								
YTD Budget Estimate:	4,948								
Dollars Over/Under:	(\$2,210)								
Percent Over/Under:	(\$2,210) -44.7%								

Actual vs. Prior Year	
YTD Actual Revenue:	\$2,738
YTD Prior Year Actual:	5,578
Dollars Over/Under PY:	(2,840)
Percent Over/Under PY:	-50.9%

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SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000'S)

						(-,								
															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL							
Hotel/Motel	\$317	\$280	\$326	\$341	\$997	\$889	\$810	\$1,312	\$1,259	\$1,788	\$1,130	\$876	\$10,325	\$10,325	27.7%
	-50.3%	-45.2%	-38.3%	-47.6%	14.4%	4.4%	15.3%	16.3%	7.8%	191.0%	490.3%	281.4%	. ,	ψ10,020	21.170
Car Rental	327	331	368	448	1,036	962	793	966	1,187	1,681	1,198	888	10,186	10,186	7.6%
	-71.2%	-55.0%	-45.7%	-36.2%	3.0%	5.3%	-8.4%	1.4%	5.2%	79.9%	469.8%	341.7%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$644	\$611	\$694	\$788	\$2,033	\$1,851	\$1,604	\$2,278	\$2,446	\$3,469	\$2,328	\$1,764	\$20,511	\$20,511	16.9%
	-63.7%	-51.0%	-42.5%	-41.7%	8.3%	4.9%	2.2%	9.5%	6.5%	123.9%	479.5%	309.5%			
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-56.0%
TOTAL	\$644	\$611	\$694	\$788	\$2,033	\$1,851	\$1,604	\$2,278	\$2,446	\$3,469	\$2,328	\$1,764	\$20,511	\$20,511	16.9%
(% change from prior year)	-63.7%	-51.0%	-42.5%	-41.7%	8.3%	4.9%	2.2%	9.5%	6.5%	123.9%	479.5%	309.5%			
REVISED ESTIMATE	\$644	\$611	\$694	\$788	\$2,033	\$1,851	\$1,604	\$2,278	\$2,446	\$3,469	\$2,328	\$1,764	\$20,511		
													Year End		

Adjustment 47 NA

TOTAL: \$20,558 17.8%

17-Nov-20

JET FUEL EXCISE TAX BY MONTH (In Thousands) (4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$51	\$25	\$33	-35.2%	\$33	-35.2%	\$0	NA
August	43	22	35	-20.0%	35	-20.0%	0	NA
September	43	43	33	-23.5%	33	-23.5%	0	NA
October	(69)	44	42	100%+	42	100%+	0	NA
November	50	50	0	NA	0	NA	0	NA
December	46	46	0	NA	0	NA	0	NA
January	67	67	0	NA	0	NA	0	NA
February	222	222	0	NA	0	NA	0	NA
March	90	50	0	NA	0	NA	0	NA
April	81	102	0	NA	0	NA	0	NA
May	26	54	0	NA	0	NA	0	NA
June	42	45	0	NA	0	NA	0	NA
Subtotal:	\$691	\$769	\$142	NA	\$142	-79.4%	\$0	NA
Year End Adjustment	(34)	0	0	NA	0	NA	0	NA
TOTAL:	\$657	\$769	\$142	NA	\$142	-78.4%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$142
YTD Actual Revenue: YTD Budget Estimate:	134
Dollars Over/Under:	\$9
Percent Over/Under:	6.5%

YTD Actual Revenue:	\$142
YTD Prior Year Actual:	68
Dollars Over/Under PY:	\$74 109.8%
Percent Over/Under PY:	109.8%

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JET FUEL EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000's)

Jul (Act) \$21	Aug (Act) \$29	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan	Feb	Mar	Apr	May	Jun	TOTAL		% Change from PY
(Act) \$21	(Act)	(Act)						Mar	Apr	Mav	Jun	TOTAL		from PY
\$21			(Act)	(Est)	(Est)	(Eat)								
	\$29					(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
		\$28	\$27	\$29	\$40	\$41	\$213	\$54	\$70	\$60	\$41	\$653	\$653	13.6%
-54.9%	-21.8%	-27.2%	100%+	-34.7%	-2.9%	-20.0%	-1.9%	-35.2%	84.7%	178.3%	29.5%	13.6%		
12	5	5	15	4	5	13	3	3	40	4	6	116	116	-0.6%
145.5%	-25.6%	-13.5%	157.1%	-34.6%	28.3%	-14.7%	-52.4%	-35.0%	-9.7%	3.7%	-30.0%	-0.6%		
\$33	\$34	\$33	\$43	\$33	\$46	\$54	\$216	\$58	\$110	\$64	\$47	\$769	\$769	11.2%
-35.2%	-22.4%	-25.2%	-161.4%	-34.7%	0.0%	-18.8%	-3.3%	-35.2%	33.9%	151.6%	17.1%	11.2%		
0	1	0	(1)	0	0	0	0	0	0	0	0	0	0	-60.0%
\$33	\$35	\$33	\$42	\$33	\$46	\$54	\$216	\$58	\$110	\$64	\$47	\$769	\$769	11.2%
\$33	\$35	\$33	\$42	\$33	\$46	\$54	\$216	\$58	\$110	\$64	\$47	\$769	\$769	11.2%
ψυυ	ψ00	ψ00	ΨτΖ	ψ00	φ+0	ΨΟΤ	φ210	ψ 00	φπο	ΨΟΨ	ν τη	ψ105	ψ105	11.2
												Year End		
												Adjustment	0	NA
	45.5% \$33 -35.2% 0	45.5% -25.6% \$33 \$34 -35.2% -22.4% 0 1 \$33 \$35	45.5% -25.6% -13.5% \$33 \$34 \$33 -35.2% -22.4% -25.2% 0 1 0 \$33 \$35 \$33	45.5% -25.6% -13.5% 157.1% \$33 \$34 \$33 \$43 -35.2% -22.4% -25.2% -161.4% 0 1 0 (1) \$33 \$35 \$33 \$42	45.5% -25.6% -13.5% 157.1% -34.6% \$33 \$34 \$33 \$43 \$33 -35.2% -22.4% -25.2% -161.4% -34.7% 0 1 0 (1) 0 \$33 \$35 \$33 \$42 \$33	45.5% -25.6% -13.5% 157.1% -34.6% 28.3% \$33 \$34 \$33 \$43 \$33 \$46 -35.2% -22.4% -25.2% -161.4% -34.7% 0.0% 0 1 0 (1) 0 0 \$33 \$35 \$33 \$42 \$33 \$46	45.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% \$33 \$34 \$33 \$43 \$33 \$46 \$54 -35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% 0 1 0 (1) 0 0 0 \$33 \$35 \$33 \$42 \$33 \$46 \$54	45.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% -52.4% \$33 \$34 \$33 \$43 \$33 \$46 \$54 \$216 -35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% -3.3% 0 1 0 (1) 0 0 0 0 \$33 \$35 \$33 \$42 \$33 \$46 \$54 \$216	45.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% -52.4% -35.0% \$33 \$34 \$33 \$43 \$33 \$46 \$54 \$216 \$58 :35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% -3.3% -35.2% 0 1 0 (1) 0 0 0 0 0 \$33 \$35 \$33 \$42 \$33 \$46 \$54 \$216 \$58	445.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% -52.4% -35.0% -9.7% \$33 \$34 \$33 \$43 \$33 \$46 \$54 \$216 \$58 \$110 :35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% -3.3% -35.2% 33.9% 0 1 0 (1) 0 0 0 0 0 0 \$33 \$35 \$33 \$42 \$33 \$46 \$54 \$216 \$58 \$110 \$33 \$35 \$33 \$42 \$33 \$46 \$54 \$216 \$58 \$110	445.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% -52.4% -35.0% -9.7% 3.7% \$33 \$34 \$33 \$43 \$33 \$46 \$54 \$216 \$58 \$110 \$64 :35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% -3.3% -35.2% 33.9% 151.6% 0 1 0 (1) 0 0 0 0 0 0 0 \$33 \$35 \$33 \$42 \$33 \$46 \$54 \$216 \$58 \$110 \$64	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	445.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% -52.4% -35.0% -9.7% 3.7% -30.0% -0.6% \$33 \$34 \$33 \$43 \$33 \$46 \$54 \$216 \$58 \$110 \$64 \$47 \$769 :35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% -3.3% -35.2% 33.9% 151.6% 17.1% 11.2% 0 1 0 (1) 0 568 </td <td>45.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% -52.4% -35.0% -9.7% 3.7% -30.0% -0.6% \$33 \$34 \$33 \$43 \$33 \$46 \$54 \$216 \$58 \$110 \$64 \$47 \$769 \$769 35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% -3.3% -35.2% 33.9% 151.6% 17.1% 11.2% 0 1 0 (1) 0 564<</td>	45.5% -25.6% -13.5% 157.1% -34.6% 28.3% -14.7% -52.4% -35.0% -9.7% 3.7% -30.0% -0.6% \$33 \$34 \$33 \$43 \$33 \$46 \$54 \$216 \$58 \$110 \$64 \$47 \$769 \$769 35.2% -22.4% -25.2% -161.4% -34.7% 0.0% -18.8% -3.3% -35.2% 33.9% 151.6% 17.1% 11.2% 0 1 0 (1) 0 564<

TOTAL: \$769 17.0%

Budget & Research :plt2104

TRANSPORTATION 2050 EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$20,629	\$20,066	\$22,041	6.8%	\$22,041	6.8%	\$0	NA
August ¹	19,089	18,664	22,675	18.8%	22,675	18.8%	0	NA
September	19,765	19,406	20,872	5.6%	20,872	5.6%	0	NA
October	20,022	19,538	21,895	9.4%	21,895	9.4%	0	NA
November	21,563	20,042	0	NA	0	NA	0	NA
December	21,702	20,225	0	NA	0	NA	0	NA
January	24,619	23,527	0	NA	0	NA	0	NA
February	21,502	19,857	0	NA	0	NA	0	NA
March	20,247	20,364	0	NA	0	NA	0	NA
April	20,945	23,550	0	NA	0	NA	0	NA
May	17,669	21,697	0	NA	0	NA	0	NA
June	20,146	21,392	0	NA	0	NA	0	NA
Subtotal:	\$247,900	\$248,327	\$87,484	NA	\$87,484	-64.7%	\$0	NA
Year End Adjustment	(307)	903	0	NA	0	NA	0	NA
TOTAL:	\$247,593	\$249,230	\$87,484	NA	\$87,484	-64.7%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 6.8%.

Actual vs. Budget

YTD Actual Revenue: YTD Budget Estimate:	\$87,484 77,673
Dollars Over/Under:	\$9,811
Percent Over/Under:	12.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$87,484
YTD Prior Year Actual:	79,506
Dollars Over/Under PY:	7,978
Percent Over/Under PY:	10.0%

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TRANSPORTATION 2050 - TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000'S)

						(000	•,								
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	2,205	1,959	1,939	1,888	1,669	1,608	1,789	1,599	1,510	1,626	1,783	1,729	21,303	21,303	-7.3%
Job Printing	45	51	44	54	53	54	49	50	47	48	62	38	596	596	16.5%
Publishing	2	1	1	2	3	2	3	2	2	2	2	2	22	22	-15.4%
Transportation & Towing	8	10	10	10	0	0	0	0	0	0	0	(19)	19	19	-44.8%
Restaurants & Bars	1,500	1,380	1,510	1,622	2,171	2,133	2,300	2,246	2,198	2,317	2,024	2,056	23,457	23,457	7.1%
Leases & Rentals (Property)	733	757	731	772	988	993	976	1,017	1,130	1,168	957	882	11,104	11,104	6.3%
Commercial Rentals ¹	1,941	3,464	1,446	1,759	1,375	1,375	1,574	1,349	1,310	1,536	1,408	1,343	19,882	19,882	2.9%
Hotel/Motel	193	173	203	212	612	560	478	634	807	871	495	409	5,646	5,646	14.9%
Residential Property Rentals	1,277	1,192	1,207	1,332	1,085	1,147	1,215	1,131	1,183	1,210	1,125	1,114	14,219	14,219	0.3%
Retail (amounts = or < \$11k)	9,487	8,992	9,348	9,422	7,117	7,299	8,850	7,107	6,838	7,856	7,148	7,729	97,194	97,194	-2.8%
Retail (amounts > \$11k)	539	539	608	569	505	518	629	505	486	558	508	549	6,513	6,513	7.6%
Amusements	36	54	44	56	304	332	296	304	341	378	226	280	2,650	2,650	26.1%
Use (amounts = or < \$11k)	976	917	866	1,081	738	787	995	873	763	931	788	773	10,487	10,487	-0.2%
Use (amounts > \$11k)	58	57	34	95	83	88	111	98	85	104	88	87	988	988	31.8%
Subtotal	\$19,001	\$19,546	\$17,991	\$18,874	\$16,703	\$16,898	\$19,266	\$16,913	\$16,700	\$18,605	\$16,613	\$16,972	\$214,082	\$214,082	0.2%
Balance to Cash	6.8% 0	18.8% 1	5.6% (1)	9.3% 0	-10.1% 0	-9.7% 0	-9.2% 0	-8.8% 0	-4.3% 0	3.1% 0	9.1% 0	-2.3% 0	\$0	0	-82.0%
TOTAL	\$19,001	\$19,547	\$17,990	\$18,874	\$16,703	\$16,898	\$19,266	\$16,913	\$16,700	\$18,605	\$16,613	\$16,972	\$214,082	\$214,082	0.2%
(% change from prior year)* REVISED ESTIMATE	6.8% \$19,001	18.8% \$19,547	5.6% \$17,990	^{9.3%} \$18,874	-10.1% \$16,703	-9.7% \$16,898	-9.2% \$19,266	-8.8% \$16,913	-4.3% \$16,700	3.1% \$18,605	^{9.1%} \$16,613	-2.3% \$16,972	\$214,082		
1. A large audit adjustment occu				ategory wh	ich artificial	ly increase	d collection	ns. The tota	al adjusted	growth					
rates for July and August are 5.	1% and 7.1%	, respectiv	ely.										Year End Adjustment	778	NA

TOTAL: \$214,860 0.7%

:plt2104

TRANSPORTATION 2050 - STREETS EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000'S)

						(000 0)							1		% Change
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	from PN
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	353	313	310	302	267	257	287	256	242	260	285	277	3,410	3,410	-7.3%
Job Printing	7	8	7	9	8	9	8	8	8	8	10	6	95	95	16.6%
Publishing	0	0	0	0	1	0	0	0	0	0	0	0	4	4	-15.4%
Fransportation & Towing	1	2	2	2	0	0	0	0	0	0	0	(3)	3	3	-45.4%
Restaurants & Bars	240	221	242	260	347	341	368	359	351	370	324	329	3,751	3,751	7.0%
eases & Rentals (Property)	117	121	117	124	158	159	156	163	181	187	153	141	1,778	1,778	6.3%
Commercial Rentals ¹	311	555	232	282	220	220	252	216	210	246	225	215	3,183	3,183	3.4%
lotel/Motel	31	28	32	34	98	90	77	101	129	139	79	65	904	904	14.9%
Residential Property Rentals	204	191	193	213	173	183	194	181	189	193	180	178	2,273	2,273	0.2%
Retail (amounts = or < \$11k)	1,519	1,439	1,497	1,508	1,139	1,169	1,417	1,138	1,095	1,258	1,144	1,237	15,560	15,560	-2.8%
Retail (amounts > \$11k)	86	86	98	91	79	81	98	78	76	87	79	85	1,023	1,023	6.3%
Amusements	6	9	7	9	49	53	47	49	55	61	36	45	424	424	26.1%
lse (amounts = or < \$11k)	156	147	139	173	118	126	159	140	122	149	126	124	1,679	1,679	-0.2%
Jse (amounts > \$11k)	9	9	7	15	13	14	18	15	14	17	14	14	158	158	27.4%
Subtotal	\$3,041	\$3,128	\$2,882	\$3,021	\$2,671	\$2,702	\$3,080	\$2,704	\$2,670	\$2,975	\$2,656	\$2,714	\$34,245	\$34,245	0.1%
	6.9%	18.8%	5.7%	9.9%	-10.2%	-9.7%	-9.4%	-8.8%	-4.4%	2.7%	8.9%	-2.4%			
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	-56.0%
TOTAL	\$3,041	\$3,128	\$2,882	\$3,021	\$2,671	\$2,702	\$3,080	\$2,704	\$2,670	\$2,975	\$2,656	\$2,714	\$34,245	\$34,245	0.1%
(% change from prior year)* REVISED ESTIMATE	6.9% \$3,041	18.8% \$3,128	5.7% \$2,882	10.0% \$3,021	-10.2% \$2,671	-9.7% \$2,702	-9.4% \$3,080	-8.8% \$2,704	-4.4% \$2,670	2.7% \$2,975	^{8.9%} \$2,656	-2.4% \$2,714	\$34,245		

and August are 5.2% and 7.1%, respectively.

Year End Adjustment

TOTAL:

125

\$34,370

NA

0.6%

Budget & Research :plt2104

17-Nov-20 06:21 PM

PARKS & PRESERVES EXCISE TAX BY MONTH

(In Thousands) (4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August ¹	2,794	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	3,062	5.5%	3,062	5.5%	0	NA
October	2,944	2,867	3,211	9.1%	3,211	9.1%	0	NA
November	3,141	2,935	0	NA	0	NA	0	NA
December	3,173	2,962	0	NA	0	NA	0	NA
January	3,610	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,963	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,579	3,180	0	NA	0	NA	0	NA
June	2,953	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$12,811	NA	\$12,811	-64.7%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
TOTAL:	\$36,233	\$36,539	\$12,811	NA	\$12,811	-64.6%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 6.7%.

Actual vs. Budget YTD Actual Revenue: \$12,811 YTD Budget Estimate: 11,395 Dollars Over/Under: \$1,416 Percent Over/Under: 12.4% Actual vs. Prior Year YTD Actual Revenue: \$12,811 YTD Prior Year Actual: 11,664 Dollars Over/Under PY: 1,147 Percent Over/Under PY: 9.8%

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PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000'S)

															% Change
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	from PY
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	366	326	322	313	276	266	296	265	250	269	295	286	3,532	\$3,532	-7.2%
Job Printing	7	9	7	9	9	9	8	8	8	8	10	6	99	\$99	16.5%
Publishing	0	0	0	0	1	0	0	0	0	0	0	0	4	\$4	-15.4%
Transportation & Towing	1	2	2	2	0	0	0	0	0	0	0	(3)	3	\$3	-44.6%
Restaurants & Bars	249	229	250	269	360	354	382	372	365	384	336	341	3,890	\$3,890	7.1%
Leases & Rentals (Property)	121	125	121	128	164	165	162	168	187	194	159	146	1,840	\$1,840	6.3%
Commercial Rentals ¹	322	574	240	292	228	228	261	224	217	255	233	223	3,295	\$3,295	2.6%
Hotel/Motel	32	29	34	35	101	93	79	105	134	144	82	68	936	\$936	14.9%
Residential Property Rentals	212	198	200	221	180	190	202	188	196	201	187	185	2,358	\$2,358	0.3%
Retail	1,728	1,646	1,726	1,727	1,325	1,359	1,648	1,324	1,274	1,463	1,331	1,440	17,992	\$17,992	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(\$0)	NA
Amusements	6	9	7	9	50	55	49	50	57	63	37	46	439	\$439	26.1%
Use	179	168	154	207	146	156	197	173	151	184	156	153	2,025	\$2,025	3.3%
Subtotal	\$3,224	\$3,314	\$3,062	\$3,211	\$2,841	\$2,876	\$3,284	\$2,878	\$2,838	\$3,165	\$2,827	\$2,891	\$36,412	\$36,412	0.4%
Capitola	6.6%	18.6%	5.5%	9.1%	-9.6%	-9.4%	-9.0%	-8.4%	-4.2%	3.8%	9.6%	-2.1%	<i>\\\\\\\\\\\\\</i>	<i>\\</i> 000,112	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
TOTAL	\$3,224	\$3,314	\$3,062	\$3,211	\$2,841	\$2,876	\$3,284	\$2,878	\$2,838	\$3,165	\$2,827	\$2,891	\$36,412	\$36,412	0.4%
(% change from prior year)* REVISED ESTIMATE	6.6% \$3,224	18.6% \$3,314	^{5.5%} \$3,062	^{9.1%} \$3,211	-9.6% \$2,841	-9.4% \$2,876	-9.0% \$3,284	-8.4% \$2,878	-4.2% \$2,838	^{3.8%} \$3,165	^{9.6%} \$2,827	-2.1% \$2,891	\$36,412		

rates for July and August are 4.9% and 7.2%, respectively.

TOTAL: \$36,539 0.8%

127

NA

Year End Adjustment

Budget & Research :plt2104

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August ¹	2,793	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	3,064	5.6%	3,064	5.6%	0	NA
October	2,944	2,867	3,210	9.0%	3,210	9.0%	0	NA
November	3,140	2,935	0	NA	0	NA	0	NA
December	3,173	2,962	0	NA	0	NA	0	NA
January	3,609	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,962	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,578	3,180	0	NA	0	NA	0	NA
June	2,959	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$12,812	NA	\$12,812	-64.7%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
TOTAL:	\$36,233	\$36,539	\$12,812	NA	\$12,812	-64.6%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 6.7%.

Actual vs. Budget

YTD Actual Revenue:	\$12,812
YTD Budget Estimate:	11,395
-	
Dollars Over/Under:	\$1,417
Dollars Over/Under: Percent Over/Under:	12.4%

Actual vs. Prior Year

YTD Actual Revenue:	\$12,812
YTD Prior Year Actual:	11,663
Dollars Over/Under PY:	1,149
Dollars Over/Under PY: Percent Over/Under PY:	9.9%

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						•							Г		
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	256	228	225	219	193	186	207	185	175	189	207	201	2,472	2,472	-7.2%
Job Printing	5	6	5	6	6	6	6	6	5	6	7	4	69	69	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	3	3	-15.4%
Transportation & Towing	1	1	1	1	0	0	0	0	0	0	0	(2)	2	2	-44.6%
Restaurants & Bars	174	160	175	188	252	248	267	261	255	269	235	239	2,723	2,723	7.1%
Leases & Rentals (Property)	85	88	85	90	115	115	113	118	131	136	111	102	1,288	1,288	6.3%
Commercial Rentals ¹	225	402	168	204	160	160	183	156	152	178	163	156	2,306	2,306	2.6%
Hotel/Motel	22	20	23	25	71	65	55	74	94	101	57	47	655	655	14.9%
Residential Property Rentals	148	138	140	155	126	133	141	131	137	140	131	129	1,651	1,651	0.3%
Retail	1,210	1,152	1,208	1,209	928	952	1,154	927	892	1,024	932	1,007	12,594	12,594	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	4	6	5	6	35	39	34	35	40	44	26	32	307	307	26.1%
Use	125	118	108	145	102	109	138	121	106	129	109	107	1,417	1,417	3.3%
Subtotal	\$2,257	\$2,320	\$2,144	\$2,248	\$1,989	\$2,013	\$2,299	\$2,014	\$1,987	\$2,216	\$1,979	\$2,024	\$25,488	25,488	0.4%
Balance to Cash	6.6% 0	18.6% 0	5.5% 1	9.1% 0	-9.6% 0	-9.4% 0	-9.0% 0	-8.4% 0	-4.2% 0	3.8% 0	9.6% 0	-2.1% (1)	0	0	-65.6%
TOTAL	\$2,257	\$2,320	\$2,145	\$2,248	\$1,989	\$2,013	\$2,299	\$2,014	\$1,987	\$2,216	\$1,979	\$2,023	\$25,488	25,488	0.4%
(% change from prior year)* REVISED ESTIMATE	6.6% \$2,257	18.7% \$2,320	^{5.6%} \$2,145	9.1% \$2,248	-9.6% \$1,989	-9.4% \$2,013	-9.0% \$2,299	-8.4% \$2,014	-4.2% \$1,987	^{3.8%} \$2,216	^{9.7%} \$1,979	-2.3% \$2,023	\$25,488		

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.3%, respectively.

Year End Adjustment	90	NA
TOTAL:	25,578	0.8%

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POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000'Ś)

						•	•						Г		% Change
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	18	16	16	16	14	13	15	13	13	13	15	14	177	177	-7.2%
Job Printing	0	0	0	0	0	0	0	0	0	0	1	0	5	5	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-15.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-44.6%
Restaurants & Bars	12	11	13	13	18	18	19	19	18	19	17	17	195	195	7.1%
Leases & Rentals (Property)	6	6	6	6	8	8	8	8	9	10	8	7	92	92	6.3%
Commercial Rentals ¹	16	29	12	15	11	11	13	11	11	13	12	11	165	165	2.6%
Hotel/Motel	2	1	2	2	5	5	4	5	7	7	4	3	47	47	14.9%
Residential Property Rentals	11	10	10	11	9	10	10	9	10	10	9	9	118	118	0.3%
Retail	86	82	86	86	66	68	82	66	64	73	67	72	900	900	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	0	0	0	0	3	3	2	3	3	3	2	2	22	22	26.1%
Use	9	8	8	10	7	8	10	9	8	9	8	8	101	101	3.3%
Subtotal	\$161	\$166	\$153	\$161	\$142	\$144	\$164	\$144	\$142	\$158	\$141	\$145	\$1,821	\$1,821	0.4%
	6.6%	18.6%	5.5%	9.1%	-9.6%	-9.4%	-9.0%	-8.4%	-4.2%	3.8%	9.6%	-2.1%	. ,		
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-74.1%
TOTAL	\$161	\$166	\$153	\$161	\$142	\$144	\$164	\$144	\$142	\$158	\$141	\$145	\$1,821	\$1,821	0.4%
(% change from prior year)*	6.6%	18.6%	5.5%	9.1%	-9.0%	-9.9%	-9.0%	-8.4%	-4.2%	3.8%	9.6%	-2.1%			
REVISED ESTIMATE	\$161	\$166	\$153	\$161	\$142	\$144	\$164	\$144	\$142	\$158	\$141	\$145	\$1,821		

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.

NA

0.9%

Year End Adjustment

TOTAL:

6

\$1,827

17-Nov-20

:plt2104

FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8)

(000's)

						(000	5)						г		
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	92	81	80	78	69	67	74	66	63	67	74	72	883	883	-7.2%
Job Printing	2	2	2	2	2	2	2	2	2	2	3	2	25	25	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(1)	1	1	-44.6%
Restaurants & Bars	62	57	63	67	90	88	95	93	91	96	84	85	973	973	7.1%
Leases & Rentals (Property)	30	31	30	32	41	41	40	42	47	48	40	37	460	460	6.3%
Commercial Rentals ¹	80	144	60	73	57	57	65	56	54	64	58	56	824	824	2.6%
Hotel/Motel	8	7	8	9	25	23	20	26	33	36	20	17	234	234	14.9%
Residential Property Rentals	53	49	50	55	45	48	50	47	49	50	47	46	590	590	0.3%
Retail	432	412	431	432	331	340	412	331	318	366	333	360	4,498	4,498	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	1	2	2	2	13	14	12	13	14	16	9	12	110	110	26.1%
Use	45	42	38	52	37	39	49	43	38	46	39	38	506	506	3.3%
Subtotal	\$806	\$829	\$766	\$803	\$710	\$719	\$821	\$719	\$710	\$791	\$707	\$723	\$9,103	\$9,103	0.4%
	6.6%	18.6%	5.5%	9.1%	-9.6%	-9.4%	-9.0%	-8.4%	-4.2%	3.8%	9.6%	-2.1%	· · / · · ·	, - ,	
Balance to Cash	0	0	1	(1)	0	0	0	0	0	0	0	0	0	0	-87.9%
TOTAL	\$806	\$829	\$767	\$802	\$710	\$719	\$821	\$719	\$710	\$791	\$707	\$723	\$9,103	\$9,103	0.4%
(% change from prior year)* REVISED ESTIMATE	6.6% \$806	18.6% \$829	5.7% \$767	8.9% \$802	-9.6% \$710	-9.3% \$719	-9.0% \$821	-8.4% \$719	-4.2% \$710	3.8% \$791	9.6% \$707	-2.2% \$723	\$9,103		

for July and August are 4.9% and 7.2%, respectively.

Year End Adjustment

TOTAL:

31

\$9,134

NA

0.8%

Budget & Research :plt2104

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$719	\$754	\$721	0.3%	\$721	0.3%	\$0	NA
August	719	687	682	-5.1%	682	-5.1%	0	NA
September	740	744	625	-15.5%	625	-15.5%	0	NA
October	692	691	559	-19.2%	559	-19.2%	0	NA
November	742	700	0	NA	0	NA	0	NA
December	725	675	0	NA	0	NA	0	NA
January	726	685	0	NA	0	NA	0	NA
February	705	670	0	NA	0	NA	0	NA
March	689	648	0	NA	0	NA	0	NA
April	713	649	0	NA	0	NA	0	NA
May	710	669	0	NA	0	NA	0	NA
June	701	667	0	NA	0	NA	0	NA
Subtotal:	\$8,581	\$8,239	\$2,587	NA	\$2,587	-69.9%	\$0	NA
Year End Adjustment	(33)	0	0	NA	0	NA	0	NA
TOTAL:	\$8,548	\$8,239	\$2,587	NA	\$2,587	-69.7%	\$0	NA

Actual vs. Budget

Actual vs. Budget	
YTD Actual Revenue:	\$2,587
YTD Budget Estimate:	2,876
Dollars Over/Under:	(\$289)
Percent Over/Under:	-10.0%

Actual vs. Prior Year

\$2,587
2,870
-
(283)
-9.9%

Budget & Research :plt2104

CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Telecommunications	722	681	625	560	726	694	703	709	681	709	714	715	8,239	8,239	-4.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$722	\$681	\$625	\$560	\$726	\$694	\$703	\$709	\$681	\$709	\$714	\$715	\$8,239	\$8,239	-4.0%
Balance to Cash	0.6% (1)	-5.3% 1	-15.5% 0	-19.1% (1)	-2.2% 0	-4.4% 0	-3.2% 0	0.7% 0	-1.2% 0	-0.7% 0	0.4% 0	2.3% 1	0	0	-100.0%
TOTAL	\$721	\$682	\$625	\$559	\$726	\$694	\$703	\$709	\$681	\$709	\$714	\$716	\$8,239	\$8,239	-4.0%
(% change from prior year) REVISED ESTIMATE	0.3% \$721	-5.1% \$682	-15.5% \$625	-19.2% \$559	-2.2% \$726	-4.3% \$694	-3.2% \$703	0.6% \$709	-1.2% \$681	-0.6% \$709	0.6% \$714	2.1% \$716	\$8,239		
													Year End Adjustment TOTAL:	0 \$8,239	NA -3.6%

17-Nov-20

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Budget & Research :plt2104

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$2,092	\$1,882	\$1,816	-13.2%	\$1,816	-13.2%	\$0	NA
August	2,648	2,382	2,614	-1.3%	2,614	-1.3%	0	NA
September	2,806	2,805	2,986	6.4%	2,986	6.4%	0	NA
October	2,875	2,874	2,750	-4.3%	2,750	-4.3%	0	NA
November	2,127	2,127	0	NA	0	NA	0	NA
December	1,610	1,611	0	NA	0	NA	0	NA
January	1,256	1,255	0	NA	0	NA	0	NA
February	1,880	1,881	0	NA	0	NA	0	NA
March	1,741	1,741	0	NA	0	NA	0	NA
April	1,539	1,321	0	NA	0	NA	0	NA
May	2,154	1,339	0	NA	0	NA	0	NA
June	1,897	1,545	0	NA	0	NA	0	NA
Subtotal:	\$24,623	\$22,763	\$10,167	NA	\$10,167	-58.7%	\$0	NA
Year End Adjustment	(\$645)	\$26	0	NA	0	NA	0	NA
TOTAL:	\$23,978	\$22,789	\$10,167	NA	\$10,167	-57.6%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$10,167
YTD Budget Estimate:	9,943
Dollars Over/Under:	\$224
Percent Over/Under:	2.2%

Actual vs. Prior Year

YTD Actual Revenue:	\$10,167
YTD Prior Year Actual:	\$10,167 10,420
Dollars Over/Under PY:	(253) -2.4%
Dollars Over/Under PY: Percent Over/Under PY:	-2.4%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Utilities	1,126	1,621	1,852	1,705	1,169	886	690	1,034	957	846	1,184	1,043	14,113	14,113	-7.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,126	\$1,621	\$1,852	\$1,705	\$1,169	\$886	\$690	\$1,034	\$957	\$846	\$1,184	\$1,043	\$14,113	\$14,113	-7.6%
	-13.2%	-1.3%	6.5%	-4.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%			
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-66.7%
TOTAL	\$1,126	\$1,621	\$1,852	\$1,705	\$1,169	\$886	\$690	\$1,034	\$957	\$846	\$1,184	\$1,043	\$14,113	\$14,113	-7.6%
(% change from prior year) REVISED ESTIMATE	-13.2% \$1,126	-1.3% \$1,621	6.5% \$1,852	-4.3% \$1,705	-11.3% \$1,169	-11.3% \$886	-11.3% \$690	-11.3% \$1,034	-11.3% \$957	-11.3% \$846	-11.3% \$1,184	-11.3% \$1,043	\$14,113		
													Year End Adjustment TOTAL:	16 \$14,129	NA -5.0%

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FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL							
Utilities	690	993	1,135	1,045	717	543	423	634	587	518	726	639	8,650	8,650	-7.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$690	\$993	\$1,135	\$1,045	\$717	\$543	\$423	\$634	\$587	\$518	\$726	\$639	\$8,650	\$8,650	-7.6%
	-13.2%	-1.3%	6.5%	-4.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%	-11.3%			
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-50.0%
TOTAL	\$690	\$993	\$1,134	\$1,045	\$717	\$543	\$423	\$634	\$587	\$518	\$726	\$640	\$8,650	\$8,650	-7.6%
(% change from prior year)	-13.2%	-1.2%	6.3%	-4.3%	-11.3%	-11.1%	-11.6%	-11.2%	-11.4%	-11.4%	-11.3%	-11.2%			
REVISED ESTIMATE	\$690	\$993	\$1,134	\$1,045	\$717	\$543	\$423	\$634	\$587	\$518	\$726	\$640	\$8,650		
													Year End Adjustment	10	NA
													TOTAL:	\$8,660	-5.0%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$6,047	\$5,882	\$6,448	6.6%	\$6,448	6.6%	\$0	NA
August ¹	5,590	5,479	6,628	18.6%	6,628	18.6%	0	NA
September	5,802	5,694	6,124	5.6%	6,124	5.6%	0	NA
October	5,889	5,734	6,423	9.1%	6,423	9.1%	0	NA
November	6,282	5,870	0	NA	0	NA	0	NA
December	6,347	5,924	0	NA	0	NA	0	NA
January	7,219	6,919	0	NA	0	NA	0	NA
February	6,280	5,811	0	NA	0	NA	0	NA
March	5,924	5,965	0	NA	0	NA	0	NA
April	6,098	6,912	0	NA	0	NA	0	NA
May	5,158	6,360	0	NA	0	NA	0	NA
June	5,907	6,274	0	NA	0	NA	0	NA
Subtotal:	\$72,543	\$72,824	\$25,623	NA	\$25,623	-64.7%	\$0	NA
Year End Adjustment	(79)	259	0	NA	0	NA	0	NA
TOTAL:	\$72,464	\$73,083	\$25,623	NA	\$25,623	-64.6%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 6.7%.

Actual vs. Budget

YTD Actual Revenue:	\$25,623
YTD Budget Estimate:	22,789
Dollars Over/Under:	\$2,834
Percent Over/Under:	12.4%

Actual vs. Prior Year

YTD Actual Revenue:	\$25,623
YTD Prior Year Actual:	23,327
Dollars Over/Under PY:	2,296
Percent Over/Under PY:	9.8%

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POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS FY 2020-21 ACTUALS (4+8)

(000's)

						•	-								A/ 01
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	586	521	515	501	442	426	474	424	400	431	472	458	5,651	5,651	-7.2%
Job Printing	12	14	12	14	14	14	13	13	13	13	16	10	158	158	16.5%
Publishing	1	0	0	1	1	0	1	0	0	0	1	0	6	6	-15.4%
Transportation & Towing	2	3	3	3	0	0	0	0	0	0	0	(5)	5	5	-44.6%
Restaurants & Bars	398	366	400	430	576	566	610	596	583	615	537	546	6,224	6,224	7.1%
Leases & Rentals (Property)	194	201	194	205	262	263	259	270	300	310	254	234	2,945	2,945	6.3%
Commercial Rentals ¹	515	919	383	466	365	365	417	358	347	407	373	356	5,272	5,272	2.6%
Hotel/Motel	51	46	54	56	162	149	127	168	214	231	131	108	1,497	1,497	14.9%
Residential Property Rentals	339	316	320	353	288	304	322	300	314	321	299	296	3,773	3,773	0.3%
Retail	2,766	2,634	2,761	2,763	2,121	2,175	2,637	2,118	2,038	2,341	2,130	2,303	28,787	28,787	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	10	14	12	15	81	88	78	81	90	100	60	74	703	703	26.1%
Use	286	270	246	331	234	250	315	277	242	295	250	245	3,239	3,239	3.3%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$5,159	\$5,303	\$4,900	\$5,137	\$4,546	\$4,601	\$5,255	\$4,604	\$4,541	\$5,064	\$4,523	\$4,626	\$58,259	\$58,259	0.4%
Balance to Cash	6.6% 0	18.6% 0	5.5% 0	9.1% 1	-9.6% 0	-9.4% 0	-9.0% 0	-8.4% 0	-4.2% 0	3.8% 0	9.6% 0	-2.1% (1)	0	0	-76.9%
TOTAL	\$5,159	\$5,303	\$4,900	\$5,138	\$4,546	\$4,601	\$5,255	\$4,604	\$4,541	\$5,064	\$4,523	\$4,625	\$58,259	\$58,259	0.4%
(% change from prior year)* REVISED ESTIMATE	^{6.6%} \$5,159	18.6% \$5,303	^{5.5%} \$4,900	^{9.1%} \$5,138	-9.6% \$4,546	-9.4% \$4,601	-9.0% \$5,255	-8.4% \$4,604	-4.2% \$4,541	^{3.8%} \$5,064	^{9.6%} \$4,523	-2.1% \$4,625	\$58,259		
1. A large audit adjustment occu rates for July and August are 4.9				ategory wh	iich artificia	lly increase	d collection	ns. The tota	al adjusted	growth			Year End		

Adjustment 207

TOTAL: \$58,466 0.9%

NA

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(4+8) (000's)

						(000	,								
Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	147	130	129	125	111	107	119	106	100	108	118	115	1,413	1,413	-7.2%
Job Printing	3	3	3	4	3	4	3	3	3	3	4	3	39	39	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%
Transportation & Towing	1	1	1	1	0	0	0	0	0	0	0	(1)	1	1	-44.6%
Restaurants & Bars	99	91	100	108	144	142	153	149	146	154	134	136	1,556	1,556	7.1%
Leases & Rentals (Property)	49	50	48	51	65	66	65	67	75	77	63	58	736	736	6.3%
Commercial Rentals ¹	129	230	96	117	91	91	104	89	87	102	93	89	1,318	1,318	2.6%
Hotel/Motel	13	11	13	14	41	37	32	42	53	58	33	27	374	374	14.9%
Apartment Rentals	85	79	80	88	72	76	81	75	78	80	75	74	943	943	0.3%
Retail	691	659	690	691	530	544	659	529	509	585	533	576	7,197	7,197	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	2	4	3	4	20	22	20	20	23	25	15	19	176	176	26.1%
Use	71	67	61	83	59	62	79	69	60	74	62	61	810	810	3.3%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,290	\$1,326	\$1,225	\$1,284	\$1,136	\$1,150	\$1,314	\$1,151	\$1,135	\$1,266	\$1,131	\$1,157	\$14,565	\$14,565	0.4%
Balance to Cash	6.6% 0	18.6% (1)	5.5% 0	9.1% 0	-9.6% 0	-9.4% 0	-9.0% 0	-8.4% 0	-4.2% 0	3.8% 0	9.6% 0	-2.1% 1	0	0	-65.6%
TOTAL	\$1,290	\$1,325	\$1,225	\$1,284	\$1,136	\$1,150	\$1,314	\$1,151	\$1,135	\$1,266	\$1,131	\$1,158	\$14,565	\$14,565	0.4%
(% change from prior year)* REVISED ESTIMATE	6.6% \$1,290	^{18.5%} \$1,325	^{5.6%} \$1,225	^{9.1%} \$1,284	-9.6% \$1,136	-9.4% \$1,150	-9.0% \$1,314	-8.4% \$1,151	-4.1% \$1,135	^{3.8%} \$1,266	^{9.6%} \$1,131	-2.0% \$1,158	\$14,565		
1. A large audit adjustment occ rates for July and August are 4.			al Rentals o	category w	hich artificia	ally increas		ons. The to	tal adjuste	d growth			Year End Adjustment	52	NA

TOTAL: \$14,617 0.9%

STATE SALES TAX BY MONTH PHOENIX SHARE (In Thousands)

4+8

	2019-20 Actual	2020-21 Budget	% Change from PY Actual	2020-21 Actual	% Change from PY Actual	% Change from CY Budget	2020-21 Estimate	% Change from PY Actual	2021-22 Base	% Change from PY Estimate
July	\$13,817	\$14,019	1.5%	\$15,466	11.9%	10.3%	\$15,466	11.9%	0	NA
August	13,604	13,400	-1.5%	14,866	9.3%	10.9%	14,866	9.3%	0	NA
September	13,905	13,572	-2.4%	15,244	9.6%	12.3%	15,244	9.6%	0	NA
October	13,442	13,707	2.0%	15,603	16.1%	13.8%	15,603	16.1%	0	NA
November	14,528	13,765	-5.3%	0	NA	NA	0	NA	0	NA
December	14,889	14,289	-4.0%	0	NA	NA	0	NA	0	NA
January	17,735	16,713	-5.8%	0	NA	NA	0	NA	0	NA
February	14,476	13,810	-4.6%	0	NA	NA	0	NA	0	NA
March	14,001	13,864	-1.0%	0	NA	NA	0	NA	0	NA
April	14,218	16,377	15.2%	0	NA	NA	0	NA	0	NA
Мау	12,353	14,915	20.7%	0	NA	NA	0	NA	0	NA
June	14,701	15,052	2.4%	0	NA	NA	0	NA	0	NA
Subtotal	\$171,669	\$173,483	1.1%	\$61,179	NA	NA	\$61,179	-64.4%	\$0	NA
Year end adjust. (GASB)	257	589	100%+	0	NA	NA	0	NA	0	NA
TOTAL:	\$171,926	\$174,072	1.2%	\$61,179	NA	NA	\$61,179	-64.4%	\$0	NA

Actual vs. Budget	
YTD Actual Revenue:	\$61,179
YTD Budget:	54,698
Dollars Over/(Under):	\$6,481
Percent Over/(Under):	11.8%

Actual vs. PYYTD Actual Revenue:\$61,179YTD Prior Year Actual:54,769Dollars Over/(Under):\$6,410Percent Over/(Under):11.7%

STATE SALES TAX - CATEGORY ANALYSIS FY 2020-21 ACTUALS (in thousands)

	JUL	AUG	SEP	ост	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN		% Change
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	TOTAL	fr PY Acts
Transportation & Towing	\$51	\$55	\$59	\$218	(\$11)	(\$9)	(\$10)	(\$13)	(\$12)	(\$19)	(\$12)	(\$14)	284	-17.9%
% change from PY actual	104.6%	172.0%	146.1%	750.4%	-165.7%	-163.6%	-162.6%	-131.0%	-134.2%	-151.6%	-131.5%	-127.0%		
Mining-Oil & Gas Production	\$198	\$157	\$194	\$153	\$130	\$121	\$118	\$136	\$114	\$128	\$143	\$147	1,739	-7.2%
% change from PY actual	28.4%	12.0%	19.1%	-2.6%	-13.8%	-24.6%	-8.4%	-9.3%	-23.8%	-11.1%	-26.9%	-18.8%		
Utilities	\$9,079	\$11,951	\$12,696	\$11,812	\$7,932	\$5,674	\$5,894	\$6,972	\$6,149	\$5,999	\$5,781	\$7,035	96,974	-1.2%
% change from PY actual	7.6%	5.9%	6.7%	6.0%	-8.1%	5.8%	-4.6%	-11.5%	-8.0%	-8.5%	-5.2%	-12.3%		
Communications	\$1,436	\$1,368	\$1,232	\$1,104	\$1,638	\$1,566	\$1,622	\$1,596	\$1,523	\$1,612	\$1,568	\$1,571	17,837	0.7%
% change from PY actual	-3.6%	-8.6%	-17.9%	-23.1%	6.7%	5.4%	5.5%	9.3%	6.7%	10.4%	6.7%	11.3%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$39	\$39	\$38	\$39	\$19	\$21	\$20	\$12	\$20	\$13	\$22	\$21	302	-8.3%
% change from PY actual	33.9%	40.7%	34.7%	36.5%	-33.3%	-32.3%	-28.0%	-461.3%	-28.6%	-54.2%	-42.0%	-45.1%		
Publishing	\$29	\$25	\$27	\$29	\$33	\$21	\$26	\$23	\$22	\$23	\$23	\$21	303	-14.4%
% change from PY actual	10.5%	-6.9%	6.0%	-11.2%	12.9%	-24.8%	-23.3%	-30.4%	-20.7%	-26.7%	-25.9%	-23.5%		
Printing	\$150	\$159	\$152	\$189	\$156	\$148	\$138	\$142	\$132	\$133	\$137	\$123	1,759	6.8%
% change from PY actual	-12.4%	-9.9%	-188.3%	3.8%	-19.4%	-20.2%	-16.5%	-16.8%	-18.3%	-17.2%	19.8%	-10.5%		
Restaurants & Bars	\$22,173	\$20,295	\$21,651	\$22,912	\$26,719	\$26,558	\$28,587	\$27,533	\$27,245	\$28,956	\$25,163	\$26,296	304,088	5.1%
% change from PY actual	-11.1%	-14.3%	-11.3%	-8.5%	1.7%	-2.0%	1.8%	1.5%	11.3%	39.2%	55.6%	23.2%		10.4%
Amusements	\$842	\$721	\$785	\$982	\$2,949	\$3,531	\$3,737	\$3,617	\$3,414	\$3,930	\$2,477	\$2,581	29,565	13.4%
% change from PY actual	-74.2%	-66.6%	-67.2%	-53.5%	28.9%	30.2%	23.8%	41.7%	41.4%	133.0%	292.6%	209.0%		0.00/
Rentals-Real Property	\$0 <i>0.0%</i>	\$0 #DIV/0!	\$0 #DIV/0!	\$0 #DIV/0!	\$0 #DIV/0!	\$0 #DIV/0!	\$0 #DIV/0!	\$0 #DIV/0!	\$0	\$0 #DIV/0!	\$0 #DIV/0!	\$0	0	0.0%
% change from PY actual	\$7,469	\$7,600	\$7,490	\$8,132	\$8,760	\$8,752		\$9,199	#DIV/0! \$9,336	\$9,719	\$8,443	#DIV/0! \$8,420	102 890	5.1%
Rentals-Personal Property % change from PY actual	\$7,469 <i>-9.5%</i>	\$7,600 -8.1%	\$7,490 <i>-3.2%</i>	\$8,132 1.6%	\$8,760 4.7%	\$8,752 7.7%	\$9,561 <i>-7.4%</i>	\$9,199 5.2%	\$9,336 10.4%	\$9,719 16.0%	\$8,443 <i>31.8%</i>	\$8,420 <i>23.8%</i>	102,880	5.1%
Contracting	\$16,379	\$15,638	\$14,807	\$15,152	\$11.714	\$11.139	\$12,422	\$11,208	\$10.716	\$12,327	\$12,257	\$13,137	156,897	-0.8%
% change from PY actual	25.1%	21.2%	11.5%	23.2%	-11.1%	-12.5%	-7.9%	-7.8%	-11.9%	-11.2%	-10.8%	-13.8%	150,097	-0.0 %
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	φυ	φυ	φυ	ψυ	ψυ	φυ	φυ	ψυ	ψυ	ψυ	ψυ	ψυ	Ŭ	
Retail	\$148,816	\$139,972	\$144,009	\$146,619	\$113,242	\$122,981	\$150,250	\$113,399	\$111,567	\$130,330	\$118,060	\$126,901	1,566,145	-0.1%
% change from PY actual	22.5%	17.8%	18.1%	27.0%	-11.9%	-10.3%	-12.4%	-11.1%	-10.7%	-3.7%	-3.0%	-11.8%		
Severance - Mining	\$1,281	\$2,118	\$1,877	\$1,799	\$580	\$593	\$697	\$552	\$474	\$494	\$570	\$696	11,731	15.4%
% change from PY actual	16.8%	86.1%	83.6%	82.1%	-38.0%	-10.5%	-26.2%	-21.1%	-16.2%	189.0%	-20.5%	-43.0%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$5,194	\$4,775	\$5,066	\$5,878	\$10,235	\$9,114	\$8,035	\$10,782	\$12,188	\$13,069	\$8,266	\$7,656	100,258	15.3%
% change from PY actual	-27.6%	-28.1%	-23.8%	-23.4%	9.6%	5.8%	1.6%	6.3%	14.1%	102.3%	283.2%	119.6%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-60.2%
State Total	213,136	204,874	210,083	215,017	184,096	190,210	221,097	185,158	182,888	206,714	182,898	194,591	2,390,762	1.4%
Cities Share (25%)	53,284	51,218	52,521	53,754	46,024	47,553	55,274	46,290	45,722	51,679	45,725	48,648	597,690	1.4%
Phoenix Population Percentage	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%		
Phoenix TOTAL	\$15,466	\$14,866	\$15,244	\$15,603	\$13,359	\$13,802	\$16,044	\$13,436	\$13,271	\$15,000	\$13,272	\$14,120	\$173,483	1.1%

	589	100%+
Total	<u>\$174,072</u>	1.2%

10-Nov-20

STATE SALES TAX CATEGORY ANALYSIS STATEWIDE COLLECTIONS (000's) 4+8

	Prior Year		Current Year		CY Actual/F	Y Actual	CY Actual/CY Budget		
Category	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent	
Transportation & Towing	\$26	\$20	\$20	\$218	\$192	750.4%	\$198	980.6%	
Mining-Oil & Gas Production	\$157	\$128	\$128	\$153	(4)	-2.6%	25	19.6%	
Utilities	\$11,142	\$10,039	\$10,039	\$11,812	670	6.0%	1,773	17.7%	
Communications	\$1,436	\$1,491	\$1,491	\$1,104	(331)	-23.1%	(387)	-25.9%	
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA	
Private Car & Pipelines	\$28	\$31	\$31	\$39	10	36.5%	8	26.0%	
Publishing	\$33	\$29	\$29	\$29	(4)	-11.2%	1	2.0%	
Printing	\$182	\$157	\$157	\$189	7	3.8%	32	20.1%	
Restaurants & Bars	\$25,042	\$23,713	\$23,713	\$22,912	(2,130)	-8.5%	(801)	-3.4%	
Amusements	\$2,111	\$1,879	\$1,879	\$982	(1,129)	-53.5%	(897)	-47.8%	
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA	
Rentals-Personal Property	\$8,002	\$8,328	\$8,328	\$8,132	130	1.6%	(196)	-2.4%	
Contracting	\$12,303	\$12,199	\$12,199	\$15,152	2,850	23.2%	2,953	24.2%	
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA	
Retail	\$115,404	\$122,040	\$122,040	\$146,619	31,215	27.0%	24,578	20.1%	
Severance - Mining	\$988	\$1,155	\$1,155	\$1,799	811	82.1%	644	55.7%	
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA	
Bed Tax - Hotel/Motel	\$7,677	\$6,955	\$6,955	\$5,878	(1,799)	-23.4%	(1,077)	-15.5%	
Other	\$0	\$0	\$0	\$0	0	NA	0	NA	
DISTRIBUTION BASE TOTAL	\$184,530	\$188,164	\$188,164	\$215,017	\$30,487	16.5%	\$26,854	14.3%	
Distribution to Cities	16 122	47 041	47 041	50 7EA	7 600	16 50/	6 710	14.3%	
Phoenix Share of Distribution							-	13.8%	
(25% of distribution base)	46,133 \$13,442	47,041 \$13,707	47,041 \$13,707	53,754 \$15,603	7,622 \$2,161	16.5% 16.1%	6,713 \$1,896		

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CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2020-21 COMPARED TO 2019-20 4+8

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Budgeted Annual Growth
Transportation & Towing	104.6%	134.9%	138.8%	303.8%									-17.9%
Mining-Oil & Gas Production	28.4%	20.6%	20.1%	14.3%									-7.2%
Utilities	7.6%	6.6%	6.6%	6.5%									-1.2%
Communications	-3.6%	-6.1%	-10.0%	-13.2%									0.7%
Railroads & Aircraft	NA	NA	NA	NA									NA
Private Car & Pipelines	33.9%	37.3%	36.4%	36.4%									-8.3%
Publishing	10.5%	1.8%	3.2%	-1.1%									-14.4%
Printing	-12.4%	-11.1%	162.8%	81.8%									6.8%
Restaurants & Bars	-11.1%	-12.7%	-12.2%	-11.3%									5.1%
Amusements	-74.2%	-71.2%	-70.0%	-66.5%									13.4%
Rentals-Real Property	NA	0.0%	0.0%	0.0%									0.0%
Rentals-Personal Property	-9.5%	-8.8%	-7.0%	-4.9%									5.1%
Contracting	25.1%	23.2%	19.2%	20.2%									-0.8%
Feed - Wholesale	NA	NA	NA	NA									NA
Retail	22.5%	20.2%	19.5%	21.3%									-0.1%
Severance - Mining	16.8%	52.1%	62.0%	66.7%									15.4%
Severance - Timber	NA	NA	NA	NA									NA
Bed Tax - Hotel/Motel	-27.6%	-27.8%	-26.5%	-25.7%									15.3%
Other	NA	0.0%	0.0%	0.0%									-60.2%
Subtotal (State)	12.4%	11.0%	10.7%	12.1%									1.4%
Cities Share (25%)	12.4%	11.0%	10.7%	12.1%									1.4%
TOTAL (Phoenix Share)	11.9%	10.6%	10.3%	11.7%									1.1%

GASB (Y/E Adj) ---- 100%+

--- 1.2%