



## City of Phoenix

To: Mayor and City Council

Date: October 20, 2020

From: Ed Zuercher  
City Manager

A handwritten signature in black ink, appearing to be 'EZ', written over a horizontal line.

Subject: GENERAL FUND REVENUE REPORT – 3 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$289.0 million at three months were \$20.9 million or 7.8% higher than the 2019-20 collections of \$268.1 million. The increase includes a large audit adjustment in the first two months of 2020-21 that artificially increased city sales tax collections. Excluding this audit adjustment, the 3-month revenue collections were \$16.1 million or 6.0% higher than the prior year. This is attributable to higher revenue collections in city sales tax and state-shared sales, income and vehicle license taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories.

The adjusted total GF growth rate of 6.0% at three months is encouraging. However, it accounts for additional retail sales tax collected from online retailers, which became effective October 2019. We anticipate the growth rate of retail sales tax will slow down when we have a full year of online sales tax collections. Furthermore, given the uncertainty of how COVID-19 will impact the economy in the current year, potential negative impacts due to the election, the end of enhanced unemployment and stimulus payments, more time and data is needed in order to develop revised revenue estimates. Staff will continue to closely monitor the economy and revenue collection data as we work to develop revised revenue estimates over the coming months.

GF revenue collections at three months into the fiscal year also includes the Council approved transfer of \$72.8 million from the Coronavirus Relief Fund to offset public safety salaries from July through December as permitted by the Federal guidelines. This is a one-time source of revenue to the General Fund and is intended to offset any negative impact from the pandemic.

### **General Fund Sales Tax (June-August Business Activity)**

In the first three months of 2020-21, combined GF revenue from city and state-shared sales tax was \$180.2 million, reflecting growth of 10.4% compared to the same period of 2019-20. Excluding the audit adjustment, the combined growth rate is 7.4%.

*City Sales Tax*- Year-to-date (YTD) 2020-21 city sales tax collections were \$134.6 million, which represents 10.4% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 6.5%.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 19.3%
- contracting: 4.5%
- restaurants & bars: -20.6%

- hotel/motel: -44.1%
- telecommunications: -6.9%
- commercial property rentals: 43.7% (-3.2% without audit adjustment)

*State-Shared Sales Tax*- YTD 2020-21 state-shared sales tax collections were \$45.6 million, representing 10.3% growth over 2019-20.

The cumulative annual growth percentages in key categories of state sales tax were:

- retail: 19.5%
- contracting: 19.2%
- restaurants & bars: -12.2%
- hotel/motel: -26.5%
- communications: -10.0%

**SUMMARY OF GENERAL FUND REVENUE**  
(In Thousands of Dollars)

Revenue Source	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	Actuals 2019-20	19-20 Act to 18-19 Act % Change <sup>1</sup>	3 Month Actuals 2019-20	3 Month Actuals 2020-21 <sup>1</sup>	% Change from PY <sup>2</sup>	Budget 2020-21	20-21 Bud to 19-20 Actual \$ Change	20-21 Bud to 19-20 Actual % Change
<b>Local Taxes</b>												
Primary Property Tax	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	\$ 170,210	5.0%	\$ 326	\$ 697	113.8%	\$ 179,950	\$ 9,740	5.7%
Sales Taxes <sup>2</sup>	416,522	421,239	432,358	468,015	479,705	2.5%	121,912	134,642	10.4%	484,447	4,742	1.0%
Privilege License Fees	2,476	1,485	2,893	2,957	2,437	-17.6%	208	172	-17.3%	3,050	613	25.2%
Other General Fund Excise Taxes	17,832	17,984	18,138	18,535	18,837	1.6%	4,564	4,599	0.8%	18,920	83	0.4%
Subtotal	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	\$ 671,189	3.0%	\$ 127,010	\$ 140,110	10.3%	\$ 686,367	\$ 15,178	2.3%
<b>Non Taxes</b>												
Licenses & Permits	2,754	2,879	2,872	2,969	2,812	-5.3%	818	540	-34.0%	2,960	148	5.3%
Cable Communications	10,028	10,391	10,884	10,876	10,369	-4.7%	5	(61)	-100%+	10,120	(249)	-2.4%
Fines & Forfeitures	13,460	12,039	12,711	12,456	10,733	-13.8%	2,724	2,151	-21.0%	11,548	815	7.6%
Court Default Fee	1,047	1,164	1,273	1,320	1,310	-0.8%	282	308	9.2%	1,296	(14)	-1.1%
Parks & Libraries	8,308	8,272	18,221	8,629	5,824	-32.5%	1,631	636	-61.0%	8,327	2,503	43.0%
Planning	1,647	1,690	1,752	1,783	1,589	-10.9%	458	324	-29.3%	1,808	219	13.8%
Police	13,729	13,720	14,347	15,332	14,848	-3.2%	1,972	1,955	-0.9%	15,481	633	4.3%
Street Transportation	4,369	5,194	5,863	6,497	6,155	-5.3%	1,876	1,474	-21.4%	6,684	529	8.6%
Emergency Transportation	37,005	34,518	35,884	36,910	36,706	-0.6%	9,213	7,614	-17.4%	37,875	1,169	3.2%
Hazardous Materials Inspection Fee	1,358	1,388	1,364	1,369	1,408	2.8%	205	196	-4.4%	1,400	(8)	-0.6%
Other Service Charges	17,245	16,752	20,302	23,486	22,519	-4.1%	4,891	2,874	-41.2%	22,612	93	0.4%
All Others	14,052	14,168	16,456	15,309	16,254	6.2%	3,434	3,043	-11.4%	16,059	(195)	-1.2%
Subtotal	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	\$ 130,527	-4.7%	\$ 27,509	\$ 21,054	-23.5%	\$ 136,170	\$ 5,643	4.3%
<b>State Shared Revenues</b>												
Sales Tax	137,544	143,976	155,998	165,066	171,926	4.2%	41,327	45,577	10.3%	174,072	2,146	1.2%
Income Tax	174,234	191,225	200,036	196,918	214,697	9.0%	53,674	60,059	11.9%	241,167	26,470	12.3%
Vehicle License Tax	59,801	61,586	66,784	70,210	70,484	0.4%	18,560	22,186	19.5%	71,743	1,259	1.8%
Subtotal	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	\$ 457,107	5.8%	\$ 113,561	\$ 127,822	12.6%	\$ 486,982	\$ 29,875	6.5%
<b>Subtotal All GF Funds</b>	<b>\$ 1,074,720</b>	<b>\$ 1,105,791</b>	<b>\$ 1,172,696</b>	<b>\$ 1,220,767</b>	<b>\$ 1,258,823</b>	<b>3.1%</b>	<b>\$ 268,080</b>	<b>\$ 288,986</b>	<b>7.8%</b>	<b>\$ 1,309,519</b>	<b>\$ 50,696</b>	<b>4.0%</b>
<b>Coronavirus Relief Fund</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 48,533</b>	<b>NA</b>	<b>\$ -</b>	<b>\$ 72,800</b>	<b>NA</b>	<b>\$ -</b>	<b>\$ (48,533)</b>	<b>-100.0%</b>
<b>TOTAL</b>	<b>\$ 1,074,720</b>	<b>\$ 1,105,791</b>	<b>\$ 1,172,696</b>	<b>\$ 1,220,767</b>	<b>\$ 1,307,356</b>	<b>7.1%</b>	<b>\$ 268,080</b>	<b>\$ 361,786</b>	<b>35.0%</b>	<b>\$ 1,309,519</b>	<b>\$ 2,163</b>	<b>0.2%</b>

1. Excluding the Coronavirus Relief Funds of \$48,533,000 in FY 2019-20 and \$72,800,000 in FY 2020-21, the total General Fund growth rates were 3.1% in FY 2019-20 and 7.8% at 3 months of FY 2020-21.

2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates were 6.5% and 6.0% (excluding Coronavirus Relief Fund), respectively.

**Change from Prior Year**

19-20 - 3 Month Actual Revenue:	\$ 268,080
20-21 - 3 Month Actual Revenue:	\$ 361,786
Dollars Over/Under Prior Year:	\$93,706
Percent Over/Under Prior Year:	35.0%

**% Change from Prior Year and Estimate**

20-21 % Change from Prior Year Actual:	35.0%
20-21 Budget % Change from Prior Year Actual:	0.2%

**CITY PLT BY MONTH**  
**(In Thousands)**  
**(3+9)**

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$39,917	\$40,223	\$42,845	7.3%	\$42,845	7.3%	\$0	NA
August <sup>1</sup>	40,554	40,152	47,748	17.7%	47,748	17.7%	0	NA
September	41,442	39,910	44,049	6.3%	44,049	6.3%	0	NA
October	41,690	41,157	0	NA	0	NA	0	NA
November	41,689	39,507	0	NA	0	NA	0	NA
December	40,695	38,708	0	NA	0	NA	0	NA
January	45,262	43,942	0	NA	0	NA	0	NA
February	40,451	38,011	0	NA	0	NA	0	NA
March	38,347	38,415	0	NA	0	NA	0	NA
April	39,329	43,751	0	NA	0	NA	0	NA
May	33,265	40,537	0	NA	0	NA	0	NA
June	39,733	40,945	0	NA	0	NA	0	NA
<b>Subtotal:</b>	<b>\$482,375</b>	<b>\$485,258</b>	<b>\$134,642</b>	<b>NA</b>	<b>\$134,642</b>	<b>-72.1%</b>	<b>\$0</b>	<b>NA</b>
Year End Adjustments	(2,670)	(811)	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$479,705</b>	<b>\$484,447</b>	<b>\$134,642</b>	<b>NA</b>	<b>\$134,642</b>	<b>-71.9%</b>	<b>\$0</b>	<b>NA</b>

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 6.5%.

**Actual vs. Budget**

YTD Actual Revenue:	\$134,642
YTD Budget Estimate:	120,285
Dollars Over/Under Budget:	\$14,357
Percent Over/Under Budget:	11.9%

**Actual vs. PY**

YTD Actual Revenue:	\$134,642
YTD Prior Year Actual:	121,912
Dollars Over/Under PY:	12,730
Percent Over/Under PY:	10.4%

**PLT CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000's)**

Category	Jul <sup>1</sup>	Aug <sup>1</sup>	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	2,564	2,279	2,252	1,781	1,986	1,914	2,130	1,903	1,797	1,935	2,122	2,059	24,723	24,723	-7.2%
(% change from prior year)	8.5%	1.1%	3.6%	-19.1%	-20.0%	-19.3%	-8.1%	-16.7%	-3.5%	-9.4%	2.2%	-3.1%	-7.2%		
Job Printing	52	60	51	59	62	63	58	59	55	56	72	45	691	691	16.5%
(% change from prior year)	-12.9%	-6.0%	-1209.8%	-4.9%	-2.1%	-6.9%	10.8%	5.7%	-0.2%	4.8%	112.9%	41.6%	16.5%		
Publishing	2	2	1	3	4	2	3	2	2	2	2	2	26	26	-15.4%
(% change from prior year)	111.0%	-55.8%	-50.9%	18.9%	43.8%	-2.0%	-36.4%	-26.9%	-22.8%	-23.3%	-22.2%	-2.5%	-15.4%		
Transportation & Towing	10	11	12	0	0	0	0	0	0	0	0	(11)	22	22	-44.6%
(% change from prior year)	5474.9%	1648.6%	1682.9%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-213.1%	-44.6%		
Restaurants & Bars	1,740	1,601	1,752	2,337	2,464	2,421	2,611	2,549	2,495	2,630	2,298	2,333	27,230	27,230	7.1%
(% change from prior year)	-22.1%	-20.8%	-18.8%	3.8%	3.4%	-0.1%	6.0%	3.0%	12.5%	47.7%	71.3%	39.2%	7.1%		
Leases & Rentals (Property)	1,458	1,506	1,454	1,721	1,942	1,953	1,918	1,998	2,221	2,296	1,882	1,734	22,084	22,084	6.3%
(% change from prior year)	-20.9%	-9.4%	-11.7%	-0.9%	3.4%	-0.6%	5.3%	7.9%	17.4%	19.9%	49.4%	34.0%	6.3%		
Commercial Rentals <sup>1</sup>	4,173	7,490	3,107	3,224	3,014	3,014	3,451	2,956	2,872	3,367	3,086	2,945	42,698	42,698	2.5%
(% change from prior year)	15.6%	127.0%	-7.8%	-18.6%	-12.5%	-16.1%	-11.8%	-12.5%	-8.7%	5.2%	-13.1%	-6.1%	2.5%		
Hotel/Motel	385	344	403	833	1,166	1,067	911	1,207	1,536	1,659	942	778	11,228	11,228	14.9%
(% change from prior year)	-49.9%	-44.5%	-36.6%	6.4%	11.1%	4.3%	6.2%	-11.7%	9.1%	122.2%	304.0%	177.2%	14.9%		
Residential Property Rentals	2,544	2,371	2,400	2,257	2,205	2,332	2,470	2,300	2,405	2,460	2,288	2,266	28,297	28,297	0.3%
(% change from prior year)	10.5%	9.3%	3.6%	-2.3%	-1.3%	2.1%	-6.6%	-2.9%	-4.5%	3.2%	0.0%	-5.4%	0.3%		
Retail	20,742	19,757	20,710	15,687	16,503	16,927	20,523	16,481	15,857	18,217	16,575	17,923	215,902	215,902	-1.8%
(% change from prior year)	17.4%	20.8%	19.6%	-4.9%	-11.3%	-9.8%	-11.4%	-10.2%	-9.8%	-2.6%	-0.7%	-11.2%	-1.8%		
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
(% change from prior year)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	-119.9%	-101.8%		
Amusements	71	107	87	594	546	595	530	545	611	677	404	501	5,271	5,271	26.1%
(% change from prior year)	-78.9%	-75.2%	-81.2%	30.0%	22.0%	27.1%	29.5%	45.4%	44.4%	214.7%	489.0%	503.2%	26.1%		
Telecommunications	974	920	844	925	958	916	928	935	899	935	942	945	11,122	11,122	-4.0%
(% change from prior year)	0.4%	-5.3%	-15.5%	-1.0%	-4.4%	-6.5%	-5.3%	-1.6%	-3.3%	-2.9%	-1.8%	0.1%	-4.0%		
Other Utilities	5,764	9,045	8,849	7,559	6,014	4,624	4,211	4,679	4,293	4,242	3,962	5,616	68,858	68,858	2.3%
(% change from prior year)	6.0%	4.8%	6.8%	-7.2%	0.4%	1.4%	8.4%	-1.6%	-2.3%	1.6%	16.9%	-0.6%	2.3%		
Use	2,142	2,021	1,844	1,984	1,811	1,930	2,440	2,140	1,872	2,282	1,932	1,896	24,295	24,295	3.3%
(% change from prior year)	4.8%	12.6%	-3.0%	-6.7%	-1.3%	1.4%	-2.6%	7.8%	8.1%	3.4%	9.4%	10.8%	3.3%		
Penalty & Interest	225	234	284	216	204	220	235	231	214	216	273	261	2,811	2,811	1.4%
<b>Subtotal</b>	<b>\$42,845</b>	<b>\$47,748</b>	<b>\$44,049</b>	<b>\$39,179</b>	<b>\$38,878</b>	<b>\$37,979</b>	<b>\$42,418</b>	<b>\$37,985</b>	<b>\$37,129</b>	<b>\$40,975</b>	<b>\$36,780</b>	<b>\$39,293</b>	<b>\$485,258</b>	<b>\$485,258</b>	<b>0.6%</b>
Increase over PY	7.3%	17.7%	6.3%	-6.0%	-6.7%	-6.7%	-6.3%	-6.1%	-3.2%	4.2%	10.6%	-1.1%	0.6%	0.6%	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>TOTAL</b>	<b>\$42,845</b>	<b>\$47,748</b>	<b>\$44,049</b>	<b>\$39,179</b>	<b>\$38,878</b>	<b>\$37,979</b>	<b>\$42,418</b>	<b>\$37,985</b>	<b>\$37,129</b>	<b>\$40,975</b>	<b>\$36,780</b>	<b>\$39,293</b>	<b>\$485,258</b>	<b>\$485,258</b>	<b>0.6%</b>
(% change from prior year)	7.3%	17.7%	6.3%	-6.0%	-6.7%	-6.7%	-6.3%	-6.1%	-3.2%	4.2%	10.6%	29.2%			
<b>REVISED ESTIMATE</b>	<b>\$42,845</b>	<b>\$47,748</b>	<b>\$44,049</b>	<b>\$39,179</b>	<b>\$38,878</b>	<b>\$37,979</b>	<b>\$42,418</b>	<b>\$37,985</b>	<b>\$37,129</b>	<b>\$40,975</b>	<b>\$36,780</b>	<b>\$39,293</b>	<b>\$485,258</b>		

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for Commercial Rentals in July and August are -2.4% and 0.8%, separately. The adjusted growth rates for GF in July and August are 5.7% and 7.5%, respectively.

Year End (A/R)	(2,500)	NA
GASB	1,689	NA
Clearing Account/Adj	0	-100.0%
<b>TOTAL:</b>	<b>\$484,447</b>	<b>1.0%</b>

**GENERAL FUND PLT CATEGORY ANALYSIS**  
**September 2020**

Category	2019-20	2020-21			Actual/Actual		Actual/Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	2,173	2,009	2,009	2,252	79	3.6%	243	12.1%
Job Printing	(5)	58	58	51	56	NA	(7)	-11.3%
Publishing	3	2	2	1	(1)	-50.9%	(1)	-34.5%
Transportation & Towing	1	1	1	12	11	1682.9%	11	1050.0%
Restaurants & Bars	2,158	1,962	1,962	1,752	(406)	-18.8%	(210)	-10.7%
Leases & Rentals (Property)	1,647	1,637	1,637	1,454	(193)	-11.7%	(183)	-11.2%
Commercial Rentals	3,369	3,303	3,303	3,107	(262)	-7.8%	(196)	-5.9%
Hotel/Motel	635	534	534	403	(232)	-36.6%	(131)	-24.6%
Residential Property Rentals	2,317	2,538	2,538	2,400	83	3.6%	(138)	-5.4%
Retail	17,311	17,120	17,120	20,710	3,399	19.6%	3,590	21.0%
Food	0	0	0	0	0	NA	0	NA
Amusements	463	499	499	87	(376)	-81.2%	(412)	-82.5%
Telecommunications	999	1,005	1,005	844	(155)	-15.5%	(161)	-16.0%
Other Utilities	8,289	7,135	7,135	8,849	560	6.8%	1,714	24.0%
Use	1,901	1,867	1,867	1,844	(57)	-3.0%	(23)	-1.3%
Penalty & Interest	180	240	240	284	103	57.3%	44	18.2%
Subtotal	\$41,442	\$39,910	\$39,910	\$44,049	\$2,608	6.3%	4,139	10.4%
Balance to Cash	0	0	0	0	0	NA	0	NA
<b>TOTAL</b>	<b>\$41,442</b>	<b>\$39,910</b>	<b>\$39,910</b>	<b>\$44,049</b>	<b>\$2,608</b>	<b>6.3%</b>	<b>\$4,139</b>	<b>10.4%</b>

**PLT CATEGORY ANALYSIS  
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE  
2020-21 ACTUALS COMPARED TO 2019-20  
(3+9)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Budget
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Contracting	8.5%	4.9%	4.5%	---	---	---	---	---	---	---	---	---	-7.2%
Job Printing	-12.9%	-9.4%	37.4%	---	---	---	---	---	---	---	---	---	16.5%
Publishing	111.0%	-16.6%	-29.4%	---	---	---	---	---	---	---	---	---	-15.4%
Transportation & Towing	5474.9%	2468.2%	2121.8%	---	---	---	---	---	---	---	---	---	-44.6%
Restaurants & Bars	-22.1%	-21.5%	-20.6%	---	---	---	---	---	---	---	---	---	7.1%
Leases & Rentals (Property)	-20.9%	-15.4%	-14.2%	---	---	---	---	---	---	---	---	---	6.3%
Commercial Rentals <sup>1</sup>	15.6%	68.8%	43.7%	---	---	---	---	---	---	---	---	---	2.5%
Hotel/Motel	-49.9%	-47.5%	-44.1%	---	---	---	---	---	---	---	---	---	14.9%
Residential Property Rentals	10.5%	9.9%	7.8%	---	---	---	---	---	---	---	---	---	0.3%
Retail	17.4%	19.1%	19.3%	---	---	---	---	---	---	---	---	---	-1.8%
Food	N/A	N/A	N/A	---	---	---	---	---	---	---	---	---	NA
Amusements	-78.9%	-76.8%	-78.4%	---	---	---	---	---	---	---	---	---	26.1%
Telecommunications	0.4%	-2.4%	-6.9%	---	---	---	---	---	---	---	---	---	-4.0%
Other Utility	6.0%	5.2%	5.8%	---	---	---	---	---	---	---	---	---	2.3%
Use	4.8%	8.4%	4.6%	---	---	---	---	---	---	---	---	---	3.3%
Penalty & Interest	-22.0%	-17.7%	0.6%	---	---	---	---	---	---	---	---	---	1.4%
Subtotal	7.3%	12.6%	10.4%	---	---	---	---	---	---	---	---	---	0.6%
Balance to Cash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>SUBTOTAL</b>	7.3%	12.6%	10.4%	---	---	---	---	---	---	---	---	---	0.6%
Year End Adj.													N/A
<b>TOTAL</b>	7.3%	12.6%	10.4%	---	---	---	---	---	---	---	---	---	1.0%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are -3.2% and 6.5%, respectively.

**CONVENTION CENTER EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(3+9)**

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$4,784	\$4,265	\$3,920	-18.1%	\$3,920	-18.1%	\$0	NA
August	4,263	3,797	3,521	-17.4%	3,521	-17.4%	0	NA
September	4,345	3,951	3,747	-13.8%	3,747	-13.8%	0	NA
October	4,689	4,376	0	NA	0	NA	0	NA
November	5,436	5,241	0	NA	0	NA	0	NA
December	5,356	4,780	0	NA	0	NA	0	NA
January	5,049	4,822	0	NA	0	NA	0	NA
February	5,849	5,843	0	NA	0	NA	0	NA
March	5,522	5,430	0	NA	0	NA	0	NA
April	4,224	6,771	0	NA	0	NA	0	NA
May	2,953	5,627	0	NA	0	NA	0	NA
June	3,299	4,989	0	NA	0	NA	0	NA
<b>Subtotal:</b>	<b>\$55,769</b>	<b>\$59,892</b>	<b>\$11,188</b>	<b>NA</b>	<b>\$11,188</b>	<b>-79.9%</b>	<b>\$0</b>	<b>NA</b>
Year End Adjustment	(503)	158	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$55,266</b>	<b>\$60,050</b>	<b>\$11,188</b>	<b>NA</b>	<b>\$11,188</b>	<b>-79.8%</b>	<b>\$0</b>	<b>NA</b>

**Actual vs. Budget**

YTD Actual Revenue:	\$11,188
YTD Budget Estimate:	12,013
Dollars Over/Under:	(\$825)
Percent Over/Under:	-6.9%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$11,188
YTD Prior Year Actual:	13,392
Dollars Over/Under PY:	(2,204)
Percent Over/Under PY:	-16.5%



**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS**  
**FY 2020-21 ACTUALS**  
**(3+9)**  
**(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$166 -8.7%	\$138 -1.0%	\$189 -3.2%	\$131 -18.4%	\$163 -3.9%	\$142 -19.0%	\$138 -25.5%	\$98 -33.9%	\$117 -48.4%	\$101 -34.2%	\$111 10.8%	\$110 15.5%	\$1,606 -17.0%	\$1,606	-17.0%
Contracting	1,831 8.5%	1,628 1.1%	1,609 3.6%	1,272 -19.1%	1,419 -20.0%	1,367 -19.3%	1,521 -8.1%	1,359 -16.7%	1,284 -3.5%	1,382 -9.4%	1,516 2.2%	1,470 -3.1%	17,659 -7.2%	17,659	-7.2%
Job Printing	37 -12.9%	43 -6.0%	37 -1209.8%	42 -4.9%	44 -2.1%	45 -6.9%	41 10.8%	42 5.7%	39 -0.2%	40 4.8%	52 112.9%	32 41.6%	494 16.5%	494	16.5%
Publishing	2 111.0%	1 -55.8%	1 -50.9%	2 18.9%	3 43.8%	1 -2.0%	2 -36.4%	1 -26.9%	1 -22.8%	1 -23.3%	2 -22.2%	1 -2.5%	19 -15.4%	19	-15.4%
Transportation & Towing	7 5474.9%	8 1648.6%	8 1682.9%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	(8) -213.1%	16 -44.6%	16	-44.6%
Restaurants & Bars	1,243 -22.1%	1,144 -20.8%	1,251 -18.8%	1,669 3.8%	1,760 3.4%	1,729 -0.1%	1,865 6.0%	1,821 3.0%	1,782 12.5%	1,879 47.7%	1,641 71.3%	1,666 39.2%	19,450 7.1%	19,450	7.1%
Hotel/Motel	634 -50.3%	560 -45.2%	652 -38.3%	1,349 3.8%	1,921 10.2%	1,712 0.6%	1,561 11.0%	2,526 12.0%	2,425 3.8%	3,445 180.3%	2,177 468.5%	1,687 267.3%	20,649 27.7%	20,649	27.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$3,920</b> -18.1%	<b>\$3,521</b> -17.4%	<b>\$3,747</b> -13.8%	<b>\$4,466</b> -4.8%	<b>\$5,310</b> -2.3%	<b>\$4,998</b> -6.7%	<b>\$5,128</b> 1.6%	<b>\$5,848</b> 0.0%	<b>\$5,649</b> 2.3%	<b>\$6,848</b> 62.1%	<b>\$5,499</b> 86.2%	<b>\$4,960</b> 50.3%	<b>\$59,892</b>	<b>\$59,892</b>	<b>7.4%</b>
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-67.0%
<b>TOTAL</b>	<b>\$3,920</b>	<b>\$3,521</b>	<b>\$3,747</b>	<b>\$4,466</b>	<b>\$5,310</b>	<b>\$4,998</b>	<b>\$5,128</b>	<b>\$5,848</b>	<b>\$5,649</b>	<b>\$6,848</b>	<b>\$5,499</b>	<b>\$4,960</b>	<b>\$59,892</b>	<b>\$59,892</b>	<b>7.4%</b>
(% change from prior year)	-18.1%	-17.4%	-13.8%	-4.8%	-2.3%	-6.7%	1.6%	0.0%	2.3%	62.1%	86.2%	50.3%			
REVISED ESTIMATE	\$3,920	\$3,521	\$3,747	\$4,466	\$5,310	\$4,998	\$5,128	\$5,848	\$5,649	\$6,848	\$5,499	\$4,960	59,892		
														Year End Adjustment	NA
														TOTAL	\$60,050 8.7%

**SPORTS FACILITIES EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(3+9)**

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$1,772	\$1,271	\$644	-63.7%	\$644	-63.7%	\$0	NA
August	1,247	1,156	611	-51.0%	611	-51.0%	0	NA
September	1,207	1,167	694	-42.5%	694	-42.5%	0	NA
October	1,352	1,354	0	NA	0	NA	0	NA
November	1,877	1,897	0	NA	0	NA	0	NA
December	1,765	1,665	0	NA	0	NA	0	NA
January	1,569	1,344	0	NA	0	NA	0	NA
February	2,079	2,256	0	NA	0	NA	0	NA
March	2,297	2,105	0	NA	0	NA	0	NA
April	1,549	2,925	0	NA	0	NA	0	NA
May	402	1,940	0	NA	0	NA	0	NA
June	431	1,431	0	NA	0	NA	0	NA
<b>Subtotal:</b>	<b>\$17,547</b>	<b>\$20,511</b>	<b>\$1,949</b>	<b>NA</b>	<b>\$1,949</b>	<b>-88.9%</b>	<b>\$0</b>	<b>NA</b>
Year End Adjustment	(98)	47	0	NA	47	NA	0	NA
<b>TOTAL:</b>	<b>\$17,449</b>	<b>\$20,558</b>	<b>\$1,949</b>	<b>NA</b>	<b>\$1,996</b>	<b>-88.6%</b>	<b>\$0</b>	<b>NA</b>

**Actual vs. Budget**

YTD Actual Revenue:	\$1,949
YTD Budget Estimate:	3,594
Dollars Over/Under:	(\$1,644)
Percent Over/Under:	-45.8%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$1,949
YTD Prior Year Actual:	4,226
Dollars Over/Under PY:	(2,277)
Percent Over/Under PY:	-53.9%

**SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Hotel/Motel	\$317	\$280	\$326	\$674	\$961	\$856	\$780	\$1,263	\$1,213	\$1,722	\$1,089	\$843	\$10,325	\$10,325	27.7%	
	-50.3%	-45.2%	-38.3%	3.8%	10.2%	0.6%	11.0%	12.1%	3.8%	180.3%	468.5%	267.3%				
Car Rental	327	331	368	716	1,004	933	769	936	1,151	1,629	1,161	861	10,186	10,186	7.6%	
	-71.2%	-55.0%	-45.7%	2.1%	-0.2%	2.1%	-11.2%	-1.7%	2.0%	74.3%	452.2%	328.1%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$644	\$611	\$694	\$1,391	\$1,964	\$1,789	\$1,550	\$2,200	\$2,363	\$3,352	\$2,250	\$1,704	\$20,511	\$20,511	16.9%	
	-63.7%	-51.0%	-42.5%	2.9%	4.7%	1.4%	-1.3%	5.7%	2.9%	116.3%	460.0%	295.7%				
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-67.0%	
<b>TOTAL</b>	\$644	\$611	\$694	\$1,391	\$1,964	\$1,789	\$1,550	\$2,200	\$2,363	\$3,352	\$2,250	\$1,704	\$20,511	\$20,511	16.9%	
(% change from prior year)	-63.7%	-51.0%	-42.5%	2.9%	4.7%	1.4%	-1.3%	5.8%	2.9%	116.3%	460.0%	295.7%				
REVISED ESTIMATE	\$644	\$611	\$694	\$1,391	\$1,964	\$1,789	\$1,550	\$2,200	\$2,363	\$3,352	\$2,250	\$1,704	\$20,511			
														Year End Adjustment	47	NA
														TOTAL:	\$20,558	17.8%

**JET FUEL EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(3+9)**

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$51	\$25	\$33	-35.2%	\$33	-35.2%	\$0	NA
August	43	22	35	-20.0%	35	-20.0%	0	NA
September	43	43	33	-23.5%	33	-23.5%	0	NA
October	(69)	44	0	NA	0	NA	0	NA
November	50	50	0	NA	0	NA	0	NA
December	46	46	0	NA	0	NA	0	NA
January	67	67	0	NA	0	NA	0	NA
February	222	222	0	NA	0	NA	0	NA
March	90	50	0	NA	0	NA	0	NA
April	81	102	0	NA	0	NA	0	NA
May	26	54	0	NA	0	NA	0	NA
June	42	45	0	NA	0	NA	0	NA
<b>Subtotal:</b>	<b>\$691</b>	<b>\$769</b>	<b>\$101</b>	<b>NA</b>	<b>\$101</b>	<b>-85.5%</b>	<b>\$0</b>	<b>NA</b>
Year End Adjustment	(34)	0	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$657</b>	<b>\$769</b>	<b>\$101</b>	<b>NA</b>	<b>\$101</b>	<b>-84.7%</b>	<b>\$0</b>	<b>NA</b>

**Actual vs. Budget**

YTD Actual Revenue:	\$101
YTD Budget Estimate:	90
Dollars Over/Under:	\$11
Percent Over/Under:	12.3%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$101
YTD Prior Year Actual:	137
Dollars Over/Under PY:	(\$37)
Percent Over/Under PY:	-26.8%

:plt2103

**JET FUEL EXCISE TAX CATEGORY ANALYSIS**  
**FY 2020-21 ACTUALS**  
**(3+9)**  
**(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL		
														Total		
Jet Fuel Sales	\$21	\$29	\$28	\$42	\$28	\$39	\$40	\$207	\$53	\$68	\$58	\$40	\$653	\$653	13.6%	
	-54.9%	-21.8%	-27.2%	100%+	-36.5%	-5.5%	-22.1%	-4.6%	-37.0%	79.6%	170.7%	25.9%	13.6%			
Jet Fuel Use	12	5	5	4	5	6	15	3	4	46	5	7	116	116	-0.6%	
	145.5%	-25.6%	-13.5%	-37.3%	-24.9%	47.4%	-2.0%	-45.3%	-25.4%	3.7%	19.1%	-19.6%	-0.6%			
<b>Subtotal</b>	<b>\$33</b>	<b>\$34</b>	<b>\$33</b>	<b>\$46</b>	<b>\$33</b>	<b>\$45</b>	<b>\$55</b>	<b>\$210</b>	<b>\$57</b>	<b>\$114</b>	<b>\$63</b>	<b>\$46</b>	<b>\$769</b>	<b>\$769</b>	<b>11.2%</b>	
	-35.2%	-22.4%	-25.2%	-166.3%	-35.0%	-0.7%	-17.6%	-5.7%	-36.3%	38.8%	147.5%	16.5%	11.2%			
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	-60.0%	
<b>TOTAL</b>	<b>\$33</b>	<b>\$35</b>	<b>\$33</b>	<b>\$46</b>	<b>\$33</b>	<b>\$45</b>	<b>\$55</b>	<b>\$210</b>	<b>\$57</b>	<b>\$114</b>	<b>\$63</b>	<b>\$45</b>	<b>\$769</b>	<b>\$769</b>	<b>11.2%</b>	
(% change from prior year)																
REVISED ESTIMATE	\$33	\$35	\$33	\$46	\$33	\$45	\$55	\$210	\$57	\$114	\$63	\$45	\$769	\$769	11.2%	
														Year End Adjustment	0	NA
														<b>TOTAL:</b>	<b>\$769</b>	<b>17.0%</b>

**TRANSPORTATION 2050 EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(3+9)**

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$20,629	\$20,066	\$22,041	6.8%	\$22,041	6.8%	\$0	NA
August <sup>1</sup>	19,089	18,664	22,675	18.8%	22,675	18.8%	0	NA
September	19,765	19,406	20,872	5.6%	20,872	5.6%	0	NA
October	20,022	19,538	0	NA	0	NA	0	NA
November	21,563	20,042	0	NA	0	NA	0	NA
December	21,702	20,225	0	NA	0	NA	0	NA
January	24,619	23,527	0	NA	0	NA	0	NA
February	21,502	19,857	0	NA	0	NA	0	NA
March	20,247	20,364	0	NA	0	NA	0	NA
April	20,945	23,550	0	NA	0	NA	0	NA
May	17,669	21,697	0	NA	0	NA	0	NA
June	20,146	21,392	0	NA	0	NA	0	NA
<b>Subtotal:</b>	<b>\$247,900</b>	<b>\$248,327</b>	<b>\$65,589</b>	<b>NA</b>	<b>\$65,589</b>	<b>-73.5%</b>	<b>\$0</b>	<b>NA</b>
Year End Adjustment	(307)	903	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$247,593</b>	<b>\$249,230</b>	<b>\$65,589</b>	<b>NA</b>	<b>\$65,589</b>	<b>-73.5%</b>	<b>\$0</b>	<b>NA</b>

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 5.9%.

**Actual vs. Budget**

YTD Actual Revenue:	\$65,589
YTD Budget Estimate:	58,136
Dollars Over/Under:	\$7,453
Percent Over/Under:	12.8%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$65,589
YTD Prior Year Actual:	59,483
Dollars Over/Under PY:	6,106
Percent Over/Under PY:	10.3%

**TRANSPORTATION 2050 - TRANSIT  
EXCISE TAX CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000'S)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	2,205	1,959	1,939	1,536	1,713	1,650	1,837	1,641	1,549	1,669	1,830	1,775	21,303	21,303	-7.3%	
Job Printing	45	51	44	51	53	54	50	51	48	48	62	38	596	596	16.5%	
Publishing	2	1	1	2	3	2	2	2	2	2	2	2	22	22	-15.4%	
Transportation & Towing	8	10	10	0	0	0	0	0	0	0	0	(9)	19	19	-44.9%	
Restaurants & Bars	1,500	1,380	1,510	2,013	2,122	2,085	2,249	2,195	2,149	2,265	1,979	2,010	23,457	23,457	7.1%	
Leases & Rentals (Property)	733	757	731	865	976	982	965	1,005	1,117	1,155	946	872	11,104	11,104	6.3%	
Commercial Rentals <sup>1</sup>	1,941	3,464	1,446	1,504	1,406	1,406	1,610	1,379	1,340	1,571	1,440	1,374	19,882	19,882	2.9%	
Hotel/Motel	193	173	203	419	586	536	458	607	772	834	474	391	5,646	5,646	14.9%	
Residential Property Rentals	1,277	1,192	1,207	1,134	1,108	1,172	1,241	1,156	1,208	1,236	1,150	1,138	14,219	14,219	0.3%	
Retail (amounts = or < \$11k)	9,487	8,992	9,348	7,034	7,400	7,590	9,203	7,391	7,111	8,169	7,433	8,037	97,194	97,194	-2.8%	
Retail (amounts > \$11k)	539	539	608	490	515	528	640	514	495	568	517	559	6,513	6,513	7.6%	
Amusements	36	54	44	299	274	299	266	274	307	341	203	252	2,650	2,650	26.1%	
Use (amounts = or < \$11k)	976	917	866	838	765	816	1,031	904	791	965	817	801	10,487	10,487	-0.2%	
Use (amounts > \$11k)	58	57	34	91	83	89	112	98	86	105	89	87	988	988	31.8%	
<b>Subtotal</b>	<b>\$19,001</b>	<b>\$19,546</b>	<b>\$17,991</b>	<b>\$16,276</b>	<b>\$17,006</b>	<b>\$17,210</b>	<b>\$19,664</b>	<b>\$17,217</b>	<b>\$16,975</b>	<b>\$18,927</b>	<b>\$16,940</b>	<b>\$17,328</b>	<b>\$214,082</b>	<b>\$214,082</b>	<b>0.2%</b>	
Balance to Cash	6.8%	18.8%	5.6%	-5.8%	-8.5%	-8.0%	-7.3%	-7.1%	-2.7%	4.9%	11.2%	-0.2%	\$0	0	-98.4%	
	0	1	(1)	0	0	0	0	0	0	0	0	0				
<b>TOTAL</b>	<b>\$19,001</b>	<b>\$19,547</b>	<b>\$17,990</b>	<b>\$16,276</b>	<b>\$17,006</b>	<b>\$17,210</b>	<b>\$19,664</b>	<b>\$17,217</b>	<b>\$16,975</b>	<b>\$18,927</b>	<b>\$16,940</b>	<b>\$17,328</b>	<b>\$214,082</b>	<b>\$214,082</b>	<b>0.2%</b>	
(% change from prior year)*	6.8%	18.8%	5.6%	-5.8%	-8.5%	-8.0%	-7.3%	-7.1%	-2.7%	4.9%	11.2%	-0.2%				
<b>REVISED ESTIMATE</b>	<b>\$19,001</b>	<b>\$19,547</b>	<b>\$17,990</b>	<b>\$16,276</b>	<b>\$17,006</b>	<b>\$17,210</b>	<b>\$19,664</b>	<b>\$17,217</b>	<b>\$16,975</b>	<b>\$18,927</b>	<b>\$16,940</b>	<b>\$17,328</b>	<b>\$214,082</b>			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.1% and 7.1%, respectively.													Year End Adjustment	778	NA	
													<b>TOTAL:</b>	<b>\$214,860</b>	<b>0.7%</b>	

**TRANSPORTATION 2050 - STREETS  
EXCISE TAX CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000'S)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	353	313	310	246	274	264	294	263	248	267	293	284	3,410	3,410	-7.3%
Job Printing	7	8	7	8	9	9	8	8	8	8	10	6	95	95	16.6%
Publishing	0	0	0	0	1	0	0	0	0	0	0	0	4	4	-15.4%
Transportation & Towing	1	2	2	0	0	0	0	0	0	0	0	(1)	3	3	-45.4%
Restaurants & Bars	240	221	242	322	339	333	359	351	344	362	316	321	3,751	3,751	7.0%
Leases & Rentals (Property)	117	121	117	139	156	157	154	161	179	185	152	140	1,778	1,778	6.3%
Commercial Rentals <sup>1</sup>	311	555	232	241	225	225	258	221	214	251	230	220	3,183	3,183	3.4%
Hotel/Motel	31	28	32	67	94	86	73	97	124	134	76	63	904	904	14.9%
Residential Property Rentals	204	191	193	181	177	187	198	185	193	198	184	182	2,273	2,273	0.2%
Retail (amounts = or < \$11k)	1,519	1,439	1,497	1,126	1,185	1,215	1,473	1,183	1,138	1,308	1,190	1,287	15,560	15,560	-2.8%
Retail (amounts > \$11k)	86	86	98	76	80	82	100	80	77	89	81	87	1,023	1,023	6.3%
Amusements	6	9	7	48	44	48	43	44	49	55	33	40	424	424	26.1%
Use (amounts = or < \$11k)	156	147	139	134	123	131	165	145	127	154	131	128	1,679	1,679	-0.2%
Use (amounts > \$11k)	9	9	7	14	13	14	18	16	14	17	14	14	158	158	27.4%
<b>Subtotal</b>	<b>\$3,041</b>	<b>\$3,128</b>	<b>\$2,882</b>	<b>\$2,603</b>	<b>\$2,720</b>	<b>\$2,752</b>	<b>\$3,144</b>	<b>\$2,753</b>	<b>\$2,715</b>	<b>\$3,027</b>	<b>\$2,709</b>	<b>\$2,771</b>	<b>\$34,245</b>	<b>\$34,245</b>	<b>0.1%</b>
Balance to Cash	6.9% 0	18.8% 0	5.7% 0	-5.3% 0	-8.6% 0	-8.0% 0	-7.5% 0	-7.1% 0	-2.9% 0	4.5% 0	11.1% 0	-0.4% 0	\$0	0	-67.0%
<b>TOTAL</b>	<b>\$3,041</b>	<b>\$3,128</b>	<b>\$2,882</b>	<b>\$2,603</b>	<b>\$2,720</b>	<b>\$2,752</b>	<b>\$3,144</b>	<b>\$2,753</b>	<b>\$2,715</b>	<b>\$3,027</b>	<b>\$2,709</b>	<b>\$2,771</b>	<b>\$34,245</b>	<b>\$34,245</b>	<b>0.1%</b>
(% change from prior year)*	6.9%	18.8%	5.7%	-5.2%	-8.6%	-8.0%	-7.5%	-7.1%	-2.9%	4.5%	11.0%	-0.4%			
<b>REVISED ESTIMATE</b>	<b>\$3,041</b>	<b>\$3,128</b>	<b>\$2,882</b>	<b>\$2,603</b>	<b>\$2,720</b>	<b>\$2,752</b>	<b>\$3,144</b>	<b>\$2,753</b>	<b>\$2,715</b>	<b>\$3,027</b>	<b>\$2,709</b>	<b>\$2,771</b>	<b>\$34,245</b>		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.2% and 7.1%, respectively.													Year End Adjustment	125	NA
													<b>TOTAL:</b>	<b>\$34,370</b>	<b>0.6%</b>



**PARKS & PRESERVES EXCISE TAX BY MONTH**  
(In Thousands)  
(3+9)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August <sup>1</sup>	2,794	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	3,062	5.5%	3,062	5.5%	0	NA
October	2,944	2,867	0	NA	0	NA	0	NA
November	3,141	2,935	0	NA	0	NA	0	NA
December	3,173	2,962	0	NA	0	NA	0	NA
January	3,610	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,963	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,579	3,180	0	NA	0	NA	0	NA
June	2,953	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$9,600	NA	\$9,600	-73.5%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$36,233</b>	<b>\$36,539</b>	<b>\$9,600</b>	<b>NA</b>	<b>\$9,600</b>	<b>-73.5%</b>	<b>\$0</b>	<b>NA</b>

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 5.9%.

**Actual vs. Budget**

YTD Actual Revenue:	\$9,600
YTD Budget Estimate:	8,528
Dollars Over/Under:	\$1,072
Percent Over/Under:	12.6%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$9,600
YTD Prior Year Actual:	8,719
Dollars Over/Under PY:	881
Percent Over/Under PY:	10.1%

**PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000'S)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	366	326	322	254	284	273	304	272	257	276	303	294	3,532	\$3,532	-7.2%
Job Printing	7	9	7	8	9	9	8	8	8	8	10	6	99	\$99	16.5%
Publishing	0	0	0	0	1	0	0	0	0	0	0	0	4	\$4	-15.4%
Transportation & Towing	1	2	2	0	0	0	0	0	0	0	0	(2)	3	\$3	-44.6%
Restaurants & Bars	249	229	250	334	352	346	373	364	356	376	328	333	3,890	\$3,890	7.1%
Leases & Rentals (Property)	121	125	121	143	162	163	160	167	185	191	157	145	1,840	\$1,840	6.3%
Commercial Rentals <sup>1</sup>	322	574	240	249	233	233	267	229	222	260	239	228	3,295	\$3,295	2.6%
Hotel/Motel	32	29	34	69	97	89	76	101	128	138	78	65	936	\$936	14.9%
Residential Property Rentals	212	198	200	188	184	194	206	192	200	205	191	189	2,358	\$2,358	0.3%
Retail	1,728	1,646	1,726	1,307	1,375	1,411	1,710	1,373	1,321	1,518	1,381	1,494	17,992	\$17,992	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(\$0)	NA
Amusements	6	9	7	50	45	50	44	45	51	56	34	42	439	\$439	26.1%
Use	179	168	154	165	151	161	203	178	156	190	161	158	2,025	\$2,025	3.3%
<b>Subtotal</b>	<b>\$3,224</b>	<b>\$3,314</b>	<b>\$3,062</b>	<b>\$2,769</b>	<b>\$2,892</b>	<b>\$2,929</b>	<b>\$3,352</b>	<b>\$2,929</b>	<b>\$2,885</b>	<b>\$3,220</b>	<b>\$2,883</b>	<b>\$2,952</b>	<b>\$36,412</b>	<b>\$36,412</b>	<b>0.4%</b>
Balance to Cash	6.6% 0	18.6% 0	5.5% 0	-5.9% 0	-7.9% 0	-7.7% 0	-7.1% 0	-6.7% 0	-2.6% 0	5.6% 0	11.8% 0	-0.1% 0	0	0	-100.0%
<b>TOTAL</b>	<b>\$3,224</b>	<b>\$3,314</b>	<b>\$3,062</b>	<b>\$2,769</b>	<b>\$2,892</b>	<b>\$2,929</b>	<b>\$3,352</b>	<b>\$2,929</b>	<b>\$2,885</b>	<b>\$3,220</b>	<b>\$2,883</b>	<b>\$2,952</b>	<b>\$36,412</b>	<b>\$36,412</b>	<b>0.4%</b>
(% change from prior year)* REVISED ESTIMATE	6.6% \$3,224	18.6% \$3,314	5.5% \$3,062	-5.9% \$2,769	-7.9% \$2,892	-7.7% \$2,929	-7.1% \$3,352	-6.7% \$2,929	-2.6% \$2,885	5.6% \$3,220	11.8% \$2,883	-0.1% \$2,952	\$36,412		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	127	NA
													<b>TOTAL:</b>	<b>\$36,539</b>	<b>0.8%</b>

**NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(3+9)**

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August <sup>1</sup>	2,793	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	3,064	5.6%	3,064	5.6%	0	NA
October	2,944	2,867	0	NA	0	NA	0	NA
November	3,140	2,935	0	NA	0	NA	0	NA
December	3,173	2,962	0	NA	0	NA	0	NA
January	3,609	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,962	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,578	3,180	0	NA	0	NA	0	NA
June	2,959	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$9,602	NA	\$9,602	-73.5%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$36,233</b>	<b>\$36,539</b>	<b>\$9,602</b>	<b>NA</b>	<b>\$9,602</b>	<b>-73.5%</b>	<b>\$0</b>	<b>NA</b>

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 5.9%.

**Actual vs. Budget**

YTD Actual Revenue:	\$9,602
YTD Budget Estimate:	8,528
Dollars Over/Under:	\$1,074
Percent Over/Under:	12.6%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$9,602
YTD Prior Year Actual:	8,718
Dollars Over/Under PY:	884
Percent Over/Under PY:	10.1%

**POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2020-21 ACTUALS**  
**(3+9)**  
**(000'S)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	256	228	225	178	199	191	213	190	180	194	212	206	2,472	2,472	-7.2%
Job Printing	5	6	5	6	6	6	6	6	6	6	7	4	69	69	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	3	3	-15.4%
Transportation & Towing	1	1	1	0	0	0	0	0	0	0	0	(1)	2	2	-44.6%
Restaurants & Bars	174	160	175	234	246	242	261	255	250	263	230	233	2,723	2,723	7.1%
Leases & Rentals (Property)	85	88	85	100	113	114	112	117	130	134	110	101	1,288	1,288	6.3%
Commercial Rentals <sup>1</sup>	225	402	168	174	163	163	187	160	155	182	167	159	2,306	2,306	2.6%
Hotel/Motel	22	20	23	49	68	62	53	70	90	97	55	45	655	655	14.9%
Residential Property Rentals	148	138	140	132	129	136	144	134	140	143	133	132	1,651	1,651	0.3%
Retail	1,210	1,152	1,208	915	963	987	1,197	961	925	1,063	967	1,045	12,594	12,594	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	4	6	5	35	32	35	31	32	36	40	24	29	307	307	26.1%
Use	125	118	108	116	106	113	142	125	109	133	113	111	1,417	1,417	3.3%
<b>Subtotal</b>	<b>\$2,257</b>	<b>\$2,320</b>	<b>\$2,144</b>	<b>\$1,939</b>	<b>\$2,025</b>	<b>\$2,050</b>	<b>\$2,346</b>	<b>\$2,050</b>	<b>\$2,020</b>	<b>\$2,254</b>	<b>\$2,018</b>	<b>\$2,066</b>	<b>\$25,488</b>	<b>25,488</b>	<b>0.4%</b>
Balance to Cash	6.6% 0	18.6% 0	5.5% 1	-5.9% 0	-7.9% 0	-7.7% 0	-7.1% 0	-6.7% 0	-2.6% 0	5.6% 0	11.8% 0	-0.1% (1)	0	0	-82.0%
<b>TOTAL</b>	<b>\$2,257</b>	<b>\$2,320</b>	<b>\$2,145</b>	<b>\$1,939</b>	<b>\$2,025</b>	<b>\$2,050</b>	<b>\$2,346</b>	<b>\$2,050</b>	<b>\$2,020</b>	<b>\$2,254</b>	<b>\$2,018</b>	<b>\$2,065</b>	<b>\$25,488</b>	<b>25,488</b>	<b>0.4%</b>
(% change from prior year)* REVISED ESTIMATE	6.6% \$2,257	18.7% \$2,320	5.6% \$2,145	-5.9% \$1,939	-7.9% \$2,025	-7.7% \$2,050	-7.1% \$2,346	-6.7% \$2,050	-2.6% \$2,020	5.6% \$2,254	11.8% \$2,018	-0.3% \$2,065			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.3%, respectively.													Year End Adjustment	90	NA
													<b>TOTAL:</b>	<b>25,578</b>	<b>0.8%</b>

**POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000'S)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	18	16	16	13	14	14	15	14	13	14	15	15	177	177	-7.2%	
Job Printing	0	0	0	0	0	0	0	0	0	0	1	0	5	5	16.5%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-15.4%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-44.6%	
Restaurants & Bars	12	11	13	17	18	17	19	18	18	19	16	17	195	195	7.1%	
Leases & Rentals (Property)	6	6	6	7	8	8	8	8	9	10	8	7	92	92	6.3%	
Commercial Rentals <sup>1</sup>	16	29	12	12	12	12	13	11	11	13	12	11	165	165	2.6%	
Hotel/Motel	2	1	2	3	5	4	4	5	6	7	4	3	47	47	14.9%	
Residential Property Rentals	11	10	10	9	9	10	10	10	10	10	10	9	118	118	0.3%	
Retail	86	82	86	65	69	71	86	69	66	76	69	75	900	900	-1.8%	
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA	
Amusements	0	0	0	2	2	2	2	2	3	3	2	2	22	22	26.1%	
Use	9	8	8	8	8	8	10	9	8	10	8	8	101	101	3.3%	
<b>Subtotal</b>	<b>\$161</b>	<b>\$166</b>	<b>\$153</b>	<b>\$138</b>	<b>\$145</b>	<b>\$146</b>	<b>\$168</b>	<b>\$146</b>	<b>\$144</b>	<b>\$161</b>	<b>\$144</b>	<b>\$148</b>	<b>\$1,821</b>	<b>\$1,821</b>	<b>0.4%</b>	
Balance to Cash	6.6%	18.6%	5.5%	-5.9%	-7.9%	-7.7%	-7.1%	-6.7%	-2.6%	5.6%	11.8%	-0.1%	0	0	-86.4%	
<b>TOTAL</b>	<b>\$161</b>	<b>\$166</b>	<b>\$153</b>	<b>\$138</b>	<b>\$145</b>	<b>\$146</b>	<b>\$168</b>	<b>\$146</b>	<b>\$144</b>	<b>\$161</b>	<b>\$144</b>	<b>\$148</b>	<b>\$1,821</b>	<b>\$1,821</b>	<b>0.4%</b>	
(% change from prior year)*	6.6%	18.6%	5.5%	-5.9%	-7.3%	-8.3%	-7.1%	-6.7%	-2.6%	5.6%	11.8%	-0.1%				
<b>REVISED ESTIMATE</b>	<b>\$161</b>	<b>\$166</b>	<b>\$153</b>	<b>\$138</b>	<b>\$145</b>	<b>\$146</b>	<b>\$168</b>	<b>\$146</b>	<b>\$144</b>	<b>\$161</b>	<b>\$144</b>	<b>\$148</b>	<b>\$1,821</b>			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.																
														Year End Adjustment	6	NA
														TOTAL:	\$1,827	0.9%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000's)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	92	81	80	64	71	68	76	68	64	69	76	73	883	883	-7.2%
Job Printing	2	2	2	2	2	2	2	2	2	2	3	2	25	25	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	1	1	-44.6%
Restaurants & Bars	62	57	63	83	88	86	93	91	89	94	82	83	973	973	7.1%
Leases & Rentals (Property)	30	31	30	36	40	41	40	42	46	48	39	36	460	460	6.3%
Commercial Rentals <sup>1</sup>	80	144	60	62	58	58	67	57	56	65	60	57	824	824	2.6%
Hotel/Motel	8	7	8	17	24	22	19	25	32	35	20	16	234	234	14.9%
Residential Property Rentals	53	49	50	47	46	49	51	48	50	51	48	47	590	590	0.3%
Retail	432	412	431	327	344	353	428	343	330	380	345	373	4,498	4,498	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	1	2	2	12	11	12	11	11	13	14	8	10	110	110	26.1%
Use	45	42	38	41	38	40	51	45	39	48	40	40	506	506	3.3%
<b>Subtotal</b>	<b>\$806</b>	<b>\$829</b>	<b>\$766</b>	<b>\$692</b>	<b>\$723</b>	<b>\$732</b>	<b>\$838</b>	<b>\$732</b>	<b>\$721</b>	<b>\$805</b>	<b>\$721</b>	<b>\$738</b>	<b>\$9,103</b>	<b>\$9,103</b>	<b>0.4%</b>
Balance to Cash	0	0	1	0	0	0	0	0	0	0	0	(1)	0	0	-87.9%
<b>TOTAL</b>	<b>\$806</b>	<b>\$829</b>	<b>\$767</b>	<b>\$692</b>	<b>\$723</b>	<b>\$732</b>	<b>\$838</b>	<b>\$732</b>	<b>\$721</b>	<b>\$805</b>	<b>\$721</b>	<b>\$737</b>	<b>\$9,103</b>	<b>\$9,103</b>	<b>0.4%</b>
(% change from prior year)*	6.6%	18.6%	5.7%	-5.9%	-7.9%	-7.6%	-7.1%	-6.7%	-2.6%	5.6%	11.8%	-0.3%			
<b>REVISED ESTIMATE</b>	<b>\$806</b>	<b>\$829</b>	<b>\$767</b>	<b>\$692</b>	<b>\$723</b>	<b>\$732</b>	<b>\$838</b>	<b>\$732</b>	<b>\$721</b>	<b>\$805</b>	<b>\$721</b>	<b>\$737</b>	<b>\$9,103</b>		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	31	NA
													<b>TOTAL:</b>	<b>\$9,134</b>	<b>0.8%</b>

**CAPITAL CONSTRUCTION EXCISE TAX BY MONTH**  
(In Thousands)  
(3+9)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$719	\$754	\$721	0.3%	\$721	0.3%	\$0	NA
August	719	687	682	-5.1%	682	-5.1%	0	NA
September	740	744	625	-15.5%	625	-15.5%	0	NA
October	692	691	0	NA	0	NA	0	NA
November	742	700	0	NA	0	NA	0	NA
December	725	675	0	NA	0	NA	0	NA
January	726	685	0	NA	0	NA	0	NA
February	705	670	0	NA	0	NA	0	NA
March	689	648	0	NA	0	NA	0	NA
April	713	649	0	NA	0	NA	0	NA
May	710	669	0	NA	0	NA	0	NA
June	701	667	0	NA	0	NA	0	NA
<b>Subtotal:</b>	<b>\$8,581</b>	<b>\$8,239</b>	<b>\$2,028</b>	<b>NA</b>	<b>\$2,028</b>	<b>-76.4%</b>	<b>\$0</b>	<b>NA</b>
Year End Adjustment	(33)	0	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$8,548</b>	<b>\$8,239</b>	<b>\$2,028</b>	<b>NA</b>	<b>\$2,028</b>	<b>-76.3%</b>	<b>\$0</b>	<b>NA</b>

**Actual vs. Budget**

YTD Actual Revenue:	\$2,028
YTD Budget Estimate:	2,185
Dollars Over/Under:	(\$157)
Percent Over/Under:	-7.2%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$2,028
YTD Prior Year Actual:	2,178
Dollars Over/Under PY:	(150)
Percent Over/Under PY:	-6.9%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2020-21 ACTUALS**  
**(3+9)**  
**(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY	
														Total	ACTUAL
Telecommunications	722	681	625	685	710	679	688	693	666	693	698	699	8,239	8,239	-4.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$722	\$681	\$625	\$685	\$710	\$679	\$688	\$693	\$666	\$693	\$698	\$699	\$8,239	\$8,239	-4.0%
Balance to Cash	0.6% (1)	-5.3% 1	-15.5% 0	-1.0% 0	-4.3% 0	-6.5% 0	-5.2% 0	-1.6% 0	-3.3% 0	-2.9% 0	-1.8% 0	0.0% 0	0	0	-100.0%
<b>TOTAL</b>	\$721	\$682	\$625	\$685	\$710	\$679	\$688	\$693	\$666	\$693	\$698	\$699	\$8,239	\$8,239	-4.0%
(% change from prior year)	0.3%	-5.1%	-15.5%	-1.0%	-4.3%	-6.3%	-5.2%	-1.7%	-3.3%	-2.8%	-1.7%	-0.3%			
REVISED ESTIMATE	\$721	\$682	\$625	\$685	\$710	\$679	\$688	\$693	\$666	\$693	\$698	\$699	\$8,239		
													Year End Adjustment	0	NA
													TOTAL:	\$8,239	-3.6%



**PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH**  
(In Thousands)  
(3+9)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$2,092	\$1,882	\$1,816	-13.2%	\$1,816	-13.2%	\$0	NA
August	2,648	2,382	2,614	-1.3%	2,614	-1.3%	0	NA
September	2,806	2,805	2,986	6.4%	2,986	6.4%	0	NA
October	2,875	2,874	0	NA	0	NA	0	NA
November	2,127	2,127	0	NA	0	NA	0	NA
December	1,610	1,611	0	NA	0	NA	0	NA
January	1,256	1,255	0	NA	0	NA	0	NA
February	1,880	1,881	0	NA	0	NA	0	NA
March	1,741	1,741	0	NA	0	NA	0	NA
April	1,539	1,321	0	NA	0	NA	0	NA
May	2,154	1,339	0	NA	0	NA	0	NA
June	1,897	1,545	0	NA	0	NA	0	NA
<b>Subtotal:</b>	<b>\$24,623</b>	<b>\$22,763</b>	<b>\$7,416</b>	<b>NA</b>	<b>\$7,416</b>	<b>-69.9%</b>	<b>\$0</b>	<b>NA</b>
Year End Adjustment	(\$645)	\$26	0	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$23,978</b>	<b>\$22,789</b>	<b>\$7,416</b>	<b>NA</b>	<b>\$7,416</b>	<b>-69.1%</b>	<b>\$0</b>	<b>NA</b>

**Actual vs. Budget**

YTD Actual Revenue:	\$7,416
YTD Budget Estimate:	7,069
Dollars Over/Under:	\$347
Percent Over/Under:	4.9%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$7,416
YTD Prior Year Actual:	7,545
Dollars Over/Under PY:	(129)
Percent Over/Under PY:	-1.7%

**POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS**  
**FY 2020-21 ACTUALS**  
**(3+9)**  
**(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Utilities	1,126	1,621	1,852	1,601	1,185	898	699	1,048	970	857	1,200	1,057	14,113	14,113	-7.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,126	\$1,621	\$1,852	\$1,601	\$1,185	\$898	\$699	\$1,048	\$970	\$857	\$1,200	\$1,057	\$14,113	\$14,113	-7.6%
Balance to Cash	-13.2%	-1.3%	6.5%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	0	0	-75.0%
<b>TOTAL</b>	<b>\$1,126</b>	<b>\$1,621</b>	<b>\$1,852</b>	<b>\$1,601</b>	<b>\$1,185</b>	<b>\$898</b>	<b>\$699</b>	<b>\$1,048</b>	<b>\$970</b>	<b>\$857</b>	<b>\$1,200</b>	<b>\$1,057</b>	<b>\$14,113</b>	<b>\$14,113</b>	<b>-7.6%</b>
(% change from prior year)	-13.2%	-1.3%	6.5%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%	-10.1%			
REVISED ESTIMATE	\$1,126	\$1,621	\$1,852	\$1,601	\$1,185	\$898	\$699	\$1,048	\$970	\$857	\$1,200	\$1,057	\$14,113		
													Year End Adjustment	16	NA
													TOTAL:	\$14,129	-5.0%



**2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH**  
(In Thousands)  
(3+9)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July <sup>1</sup>	\$6,047	\$5,882	\$6,448	6.6%	\$6,448	6.6%	\$0	NA
August <sup>1</sup>	5,590	5,479	6,628	18.6%	6,628	18.6%	0	NA
September	5,802	5,694	6,124	5.6%	6,124	5.6%	0	NA
October	5,889	5,734	0	NA	0	NA	0	NA
November	6,282	5,870	0	NA	0	NA	0	NA
December	6,347	5,924	0	NA	0	NA	0	NA
January	7,219	6,919	0	NA	0	NA	0	NA
February	6,280	5,811	0	NA	0	NA	0	NA
March	5,924	5,965	0	NA	0	NA	0	NA
April	6,098	6,912	0	NA	0	NA	0	NA
May	5,158	6,360	0	NA	0	NA	0	NA
June	5,907	6,274	0	NA	0	NA	0	NA
Subtotal:	\$72,543	\$72,824	\$19,200	NA	\$19,200	-73.5%	\$0	NA
Year End Adjustment	(79)	259	0	NA	0	NA	0	NA
<b>TOTAL:</b>	\$72,464	\$73,083	\$19,200	NA	\$19,200	-73.5%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 5.9%.

**Actual vs. Budget**

YTD Actual Revenue:	\$19,200
YTD Budget Estimate:	17,056
Dollars Over/Under:	\$2,145
Percent Over/Under:	12.6%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$19,200
YTD Prior Year Actual:	17,439
Dollars Over/Under PY:	1,762
Percent Over/Under PY:	10.1%

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS  
FY 2020-21 ACTUALS  
(3+9)  
(000's)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	586	521	515	407	454	437	487	435	411	442	485	471	5,651	5,651	-7.2%
Job Printing	12	14	12	13	14	14	13	13	13	13	17	10	158	158	16.5%
Publishing	1	0	0	1	1	0	1	0	0	0	0	0	6	6	-15.4%
Transportation & Towing	2	3	3	0	0	0	0	0	0	0	0	(2)	5	5	-44.6%
Restaurants & Bars	398	366	400	534	563	553	597	583	570	601	525	533	6,224	6,224	7.1%
Leases & Rentals (Property)	194	201	194	229	259	260	256	266	296	306	251	231	2,945	2,945	6.3%
Commercial Rentals <sup>1</sup>	515	919	383	399	373	373	427	366	355	417	382	364	5,272	5,272	2.6%
Hotel/Motel	51	46	54	111	155	142	121	161	205	221	126	104	1,497	1,497	14.9%
Residential Property Rentals	339	316	320	301	294	311	329	307	321	328	305	302	3,773	3,773	0.3%
Retail	2,766	2,634	2,761	2,092	2,200	2,257	2,736	2,198	2,114	2,429	2,210	2,390	28,787	28,787	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	10	14	12	79	73	79	71	73	82	90	54	67	703	703	26.1%
Use	286	270	246	264	241	257	325	285	250	304	258	253	3,239	3,239	3.3%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$5,159</b>	<b>\$5,303</b>	<b>\$4,900</b>	<b>\$4,431</b>	<b>\$4,628</b>	<b>\$4,686</b>	<b>\$5,363</b>	<b>\$4,687</b>	<b>\$4,616</b>	<b>\$5,152</b>	<b>\$4,612</b>	<b>\$4,723</b>	<b>\$58,259</b>	<b>\$58,259</b>	<b>0.4%</b>
Balance to Cash	6.6%	18.6%	5.5%	-5.9%	-7.9%	-7.7%	-7.1%	-6.7%	-2.6%	5.6%	11.8%	-0.1%	0	0	-76.9%
<b>TOTAL</b>	<b>\$5,159</b>	<b>\$5,303</b>	<b>\$4,900</b>	<b>\$4,431</b>	<b>\$4,628</b>	<b>\$4,686</b>	<b>\$5,363</b>	<b>\$4,687</b>	<b>\$4,616</b>	<b>\$5,152</b>	<b>\$4,612</b>	<b>\$4,723</b>	<b>\$58,259</b>	<b>\$58,259</b>	<b>0.4%</b>
(% change from prior year)*	6.6%	18.6%	5.5%	-5.9%	-7.9%	-7.7%	-7.1%	-6.7%	-2.6%	5.6%	11.8%	-0.1%			
REVISED ESTIMATE	\$5,159	\$5,303	\$4,900	\$4,431	\$4,628	\$4,686	\$5,363	\$4,687	\$4,616	\$5,152	\$4,612	\$4,723	\$58,259		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	207	NA
													<b>TOTAL:</b>	<b>\$58,466</b>	<b>0.9%</b>

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2020-21 ACTUALS**  
**(3+9)**  
**(000's)**

Category	Jul <sup>1</sup> (Act)	Aug <sup>1</sup> (Act)	Sep (Act)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	147	130	129	102	114	109	122	109	103	111	121	118	1,413	1,413	-7.2%
Job Printing	3	3	3	3	4	4	3	3	3	3	4	3	39	39	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%
Transportation & Towing	1	1	1	0	0	0	0	0	0	0	0	(1)	1	1	-44.6%
Restaurants & Bars	99	91	100	134	141	138	149	146	143	150	131	133	1,556	1,556	7.1%
Leases & Rentals (Property)	49	50	48	57	65	65	64	67	74	77	63	58	736	736	6.3%
Commercial Rentals <sup>1</sup>	129	230	96	100	93	93	107	91	89	104	95	91	1,318	1,318	2.6%
Hotel/Motel	13	11	13	28	39	36	30	40	51	55	31	26	374	374	14.9%
Apartment Rentals	85	79	80	75	74	78	82	77	80	82	76	76	943	943	0.3%
Retail	691	659	690	523	550	564	684	549	529	607	553	597	7,197	7,197	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	2	4	3	20	18	20	18	18	20	23	13	17	176	176	26.1%
Use	71	67	61	66	60	64	81	71	62	76	64	63	810	810	3.3%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$1,290</b>	<b>\$1,326</b>	<b>\$1,225</b>	<b>\$1,108</b>	<b>\$1,157</b>	<b>\$1,171</b>	<b>\$1,341</b>	<b>\$1,172</b>	<b>\$1,154</b>	<b>\$1,288</b>	<b>\$1,153</b>	<b>\$1,181</b>	<b>\$14,565</b>	<b>\$14,565</b>	<b>0.4%</b>
Balance to Cash	6.6%	18.6%	5.5%	-5.9%	-7.9%	-7.7%	-7.1%	-6.7%	-2.6%	5.6%	11.8%	-0.1%	0	0	-82.0%
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	
<b>TOTAL</b>	<b>\$1,290</b>	<b>\$1,325</b>	<b>\$1,225</b>	<b>\$1,108</b>	<b>\$1,157</b>	<b>\$1,171</b>	<b>\$1,341</b>	<b>\$1,172</b>	<b>\$1,154</b>	<b>\$1,288</b>	<b>\$1,153</b>	<b>\$1,182</b>	<b>\$14,565</b>	<b>\$14,565</b>	<b>0.4%</b>
(% change from prior year)*	6.6%	18.5%	5.6%	-5.9%	-7.9%	-7.8%	-7.1%	-6.7%	-2.5%	5.5%	11.8%	0.0%			
<b>REVISED ESTIMATE</b>	<b>\$1,290</b>	<b>\$1,325</b>	<b>\$1,225</b>	<b>\$1,108</b>	<b>\$1,157</b>	<b>\$1,171</b>	<b>\$1,341</b>	<b>\$1,172</b>	<b>\$1,154</b>	<b>\$1,288</b>	<b>\$1,153</b>	<b>\$1,182</b>	<b>\$14,565</b>		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.1%, respectively.													Year End Adjustment	52	NA
													<b>TOTAL:</b>	<b>\$14,617</b>	<b>0.9%</b>

**STATE SALES TAX BY MONTH**  
**PHOENIX SHARE**  
(In Thousands)  
**3+9**

	<b>2019-20 Actual</b>	<b>2020-21 Budget</b>	% Change from PY Actual	<b>2020-21 Actual</b>	% Change from PY Actual	% Change from CY Budget	<b>2019-20 Estimate</b>	% Change from PY Actual	<b>2020-21 Base</b>	% Change from PY Estimate
<b>July</b>	\$13,817	\$14,019	1.5%	\$15,466	11.9%	10.3%	\$15,466	11.9%	0	NA
<b>August</b>	13,604	13,400	-1.5%	14,866	9.3%	10.9%	14,866	9.3%	0	NA
<b>September</b>	13,905	13,572	-2.4%	15,244	9.6%	12.3%	15,244	9.6%	0	NA
<b>October</b>	13,442	13,707	2.0%	0	NA	NA	0	NA	0	NA
<b>November</b>	14,528	13,765	-5.3%	0	NA	NA	0	NA	0	NA
<b>December</b>	14,889	14,289	-4.0%	0	NA	NA	0	NA	0	NA
<b>January</b>	17,735	16,713	-5.8%	0	NA	NA	0	NA	0	NA
<b>February</b>	14,476	13,810	-4.6%	0	NA	NA	0	NA	0	NA
<b>March</b>	14,001	13,864	-1.0%	0	NA	NA	0	NA	0	NA
<b>April</b>	14,218	16,377	15.2%	0	NA	NA	0	NA	0	NA
<b>May</b>	12,353	14,915	20.7%	0	NA	NA	0	NA	0	NA
<b>June</b>	14,701	15,052	2.4%	0	NA	NA	0	NA	0	NA
<b>Subtotal</b>	<b>\$171,669</b>	<b>\$173,483</b>	1.1%	<b>\$45,577</b>	<b>NA</b>	NA	<b>\$45,577</b>	<b>-73.5%</b>	<b>\$0</b>	<b>NA</b>
<b>Year end adjust. (GASB)</b>	257	589	100%+	0	NA	NA	0	NA	0	NA
<b>TOTAL:</b>	<b>\$171,926</b>	<b>\$174,072</b>	1.2%	<b>\$45,577</b>	<b>NA</b>	<b>NA</b>	<b>\$45,577</b>	<b>-73.5%</b>	<b>\$0</b>	<b>NA</b>

**Actual vs. Budget**

YTD Actual Revenue:	<b>\$45,577</b>
YTD Budget:	<b>40,991</b>
Dollars Over/(Under):	<b>\$4,586</b>
Percent Over/(Under):	<b>11.2%</b>

**Actual vs. PY**

YTD Actual Revenue:	<b>\$45,577</b>
YTD Prior Year Actual:	<b>41,327</b>
Dollars Over/(Under):	<b>\$4,250</b>
Percent Over/(Under):	<b>10.3%</b>

**STATE SALES TAX - CATEGORY ANALYSIS**  
**FY 2020-21 ACTUALS**  
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Est)	NOV (Est)	DEC (Est)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
<b>Transportation &amp; Towing</b>	\$51	\$55	\$59	\$13	\$11	\$9	\$11	\$14	\$13	\$20	\$13	\$14	284	-17.9%
% change from PY actual	104.6%	172.0%	146.1%	-49.3%	-34.3%	-36.4%	-31.1%	-66.6%	-62.9%	-45.7%	-65.9%	-73.0%		
<b>Mining-Oil &amp; Gas Production</b>	\$198	\$157	\$194	\$122	\$133	\$124	\$122	\$140	\$117	\$131	\$147	\$154	1,739	-7.2%
% change from PY actual	28.4%	12.0%	19.1%	-22.1%	-11.8%	-22.7%	-5.3%	-6.6%	-21.8%	-9.0%	-24.8%	-14.9%		
<b>Utilities</b>	\$9,079	\$11,951	\$12,696	\$9,933	\$8,222	\$5,881	\$6,109	\$7,226	\$6,373	\$6,218	\$5,993	\$7,293	96,974	-1.2%
% change from PY actual	7.6%	5.9%	6.7%	-10.9%	-4.7%	9.7%	-1.1%	-8.3%	-4.6%	-5.1%	-1.7%	-9.0%		
<b>Communications</b>	\$1,436	\$1,368	\$1,232	\$1,535	\$1,583	\$1,513	\$1,567	\$1,542	\$1,472	\$1,557	\$1,515	\$1,516	17,837	0.7%
% change from PY actual	-3.6%	-8.6%	-17.9%	6.9%	3.1%	1.8%	1.9%	5.6%	3.1%	6.7%	3.1%	7.4%		
<b>Railroads &amp; Aircraft</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
<b>Private Car &amp; Pipelines</b>	\$39	\$39	\$38	\$22	\$21	\$23	\$22	\$14	\$22	\$14	\$24	\$25	302	-8.3%
% change from PY actual	33.9%	40.7%	34.7%	-22.8%	-26.3%	-25.9%	-20.8%	-521.5%	-21.5%	-50.7%	-36.7%	-34.7%		
<b>Publishing</b>	\$29	\$25	\$27	\$31	\$33	\$21	\$26	\$23	\$22	\$23	\$23	\$20	303	-14.2%
% change from PY actual	10.5%	-6.9%	6.0%	-5.8%	12.9%	-24.8%	-23.3%	-30.4%	-20.7%	-26.7%	-25.9%	-27.1%		
<b>Printing</b>	\$150	\$159	\$152	\$154	\$161	\$153	\$143	\$147	\$136	\$138	\$141	\$125	1,759	6.8%
% change from PY actual	-12.4%	-9.9%	-188.3%	-15.5%	-16.8%	-17.5%	-13.5%	-13.9%	-15.8%	-14.1%	23.3%	-9.0%		
<b>Restaurants &amp; Bars</b>	\$22,173	\$20,295	\$21,651	\$25,446	\$26,407	\$26,248	\$28,253	\$27,211	\$26,927	\$28,618	\$24,869	\$25,990	304,088	5.1%
% change from PY actual	-11.1%	-14.3%	-11.3%	1.6%	0.5%	-3.2%	0.6%	0.4%	10.0%	37.6%	53.8%	21.8%		
<b>Amusements</b>	\$842	\$721	\$785	\$2,577	\$2,770	\$3,316	\$3,510	\$3,397	\$3,207	\$3,691	\$2,327	\$2,423	29,565	13.4%
% change from PY actual	-74.2%	-66.6%	-67.2%	22.1%	21.1%	22.3%	16.3%	33.0%	32.8%	118.8%	268.8%	190.0%		
<b>Rentals-Real Property</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	0.0%
% change from PY actual	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
<b>Rentals-Personal Property</b>	\$7,469	\$7,600	\$7,490	\$8,368	\$8,732	\$8,723	\$9,530	\$9,169	\$9,305	\$9,687	\$8,415	\$8,392	102,880	5.1%
% change from PY actual	-9.5%	-8.1%	-3.2%	4.6%	4.3%	7.3%	-7.7%	4.9%	10.0%	15.6%	31.4%	23.4%		
<b>Contracting</b>	\$16,379	\$15,638	\$14,807	\$11,095	\$12,214	\$11,615	\$12,953	\$11,687	\$11,174	\$12,854	\$12,781	\$13,700	156,897	-0.8%
% change from PY actual	25.1%	21.2%	11.5%	-9.8%	-7.3%	-8.8%	-4.0%	-3.9%	-8.2%	-7.4%	-7.0%	-10.1%		
<b>Feed - Wholesale</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
<b>Retail</b>	\$148,816	\$139,972	\$144,009	\$113,564	\$117,035	\$127,101	\$155,284	\$117,198	\$115,305	\$134,696	\$122,015	\$131,150	1,566,145	-0.1%
% change from PY actual	22.5%	17.8%	18.1%	-1.6%	-8.9%	-7.3%	-9.5%	-8.1%	-7.7%	-0.5%	0.2%	-8.8%		
<b>Severance - Mining</b>	\$1,281	\$2,118	\$1,877	\$927	\$689	\$704	\$828	\$655	\$562	\$587	\$677	\$826	11,731	15.4%
% change from PY actual	16.8%	86.1%	83.6%	-6.2%	-26.3%	6.3%	-12.4%	-6.4%	-0.7%	243.4%	-5.6%	-32.4%		
<b>Severance - Timber</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
<b>Bed Tax - Hotel/Motel</b>	\$5,194	\$4,775	\$5,066	\$8,046	\$9,956	\$8,865	\$7,816	\$10,487	\$11,855	\$12,712	\$8,040	\$7,446	100,258	15.3%
% change from PY actual	-27.6%	-28.1%	-23.8%	4.8%	6.6%	2.9%	-1.1%	3.4%	10.9%	96.8%	272.7%	113.5%		
<b>Other</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-70.2%
<b>State Total</b>	<b>213,136</b>	<b>204,874</b>	<b>210,083</b>	<b>181,833</b>	<b>187,967</b>	<b>194,296</b>	<b>226,174</b>	<b>188,910</b>	<b>186,490</b>	<b>210,946</b>	<b>186,980</b>	<b>199,073</b>	<b>2,390,762</b>	<b>1.4%</b>
<b>Cities Share (25%)</b>	53,284	51,218	52,521	45,458	46,992	48,574	56,544	47,228	46,623	52,737	46,745	49,768	597,690	1.4%
<b>Phoenix Population Percentage</b>	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%		
<b>Phoenix TOTAL</b>	<b>\$15,466</b>	<b>\$14,866</b>	<b>\$15,244</b>	<b>\$13,195</b>	<b>\$13,640</b>	<b>\$14,099</b>	<b>\$16,412</b>	<b>\$13,708</b>	<b>\$13,532</b>	<b>\$15,307</b>	<b>\$13,568</b>	<b>\$14,446</b>	<b>\$173,483</b>	<b>1.1%</b>

	589	100%+
<b>Total</b>	<b>\$174,072</b>	<b>1.2%</b>



**STATE SALES TAX CATEGORY ANALYSIS**  
**STATEWIDE COLLECTIONS**  
(000's)  
3+9

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$24	\$27	\$27	\$59	\$35	146.1%	\$32	118.1%
Mining-Oil & Gas Production	\$163	\$168	\$168	\$194	31	19.1%	26	15.3%
Utilities	\$11,902	\$11,111	\$11,111	\$12,696	795	6.7%	1,585	14.3%
Communications	\$1,500	\$1,526	\$1,526	\$1,232	(268)	-17.9%	(293)	-19.2%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$19	\$19	\$38	10	34.7%	19	97.7%
Publishing	\$25	\$26	\$26	\$27	2	6.0%	1	3.9%
Printing	(\$172)	\$73	\$73	\$152	324	NA	79	107.1%
Restaurants & Bars	\$24,397	\$22,169	\$22,169	\$21,651	(2,746)	-11.3%	(518)	-2.3%
Amusements	\$2,391	\$1,966	\$1,966	\$785	(1,607)	-67.2%	(1,181)	-60.1%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,738	\$8,082	\$8,082	\$7,490	(248)	-3.2%	(591)	-7.3%
Contracting	\$13,277	\$12,672	\$12,672	\$14,807	1,530	11.5%	2,135	16.8%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$121,944	\$121,911	\$121,911	\$144,009	22,065	18.1%	22,098	18.1%
Severance - Mining	\$1,022	\$742	\$742	\$1,877	855	83.6%	1,136	153.1%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$6,647	\$5,814	\$5,814	\$5,066	(1,581)	-23.8%	(749)	-12.9%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
<b>DISTRIBUTION BASE TOTAL</b>	<b>\$190,887</b>	<b>\$186,307</b>	<b>\$186,307</b>	<b>\$210,083</b>	<b>\$19,196</b>	<b>10.1%</b>	<b>\$23,776</b>	<b>12.8%</b>
<b>Distribution to Cities</b> (25% of distribution base)	47,722	46,577	46,577	<b>52,521</b>	4,799	10.1%	5,944	12.8%
<b>Phoenix Share of Distribution</b> (actual is 29.03%)	\$13,905	\$13,572	\$13,572	<b>\$15,244</b>	\$1,339	9.6%	\$1,672	12.3%

