



City of Phoenix

To: Mayor and City Council

Date: September 21, 2020

From: Ed Zuercher
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 2 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$193.9 million at 2 months into the fiscal year were \$16.3 million or 9.2% higher than the 2019-20 collections of \$177.6 million. This substantial increase is driven by a large audit adjustment that occurred in the Commercial Rentals category, which artificially increased city sales tax collections. The adjusted total GF growth rate is 6.5%, which is attributable to higher revenue collections in city sales tax and state-shared sales, income and vehicle license taxes, and is offset by reduced revenue collections in a variety of fees, fines, and permit categories. The adjusted total GF growth rate of 6.5% at 2 months into the fiscal year is an encouraging sign, however given the uncertainty of how COVID-19 will impact the economy in the current year, and the end of enhanced unemployment and stimulus payments, more data is needed in order to develop revised revenue estimates. Staff will continue to closely monitor the economy and revenue collection data as we work to develop revised revenue estimates over the coming months.

General Fund Sales Tax (June-July Business Activity)

In the first two months of 2020-21, combined GF revenue from city and state-shared sales tax was \$120.9 million, reflecting growth of 12.1% compared to the same period of 2019-20. Excluding the audit adjustment, the combined growth rate is 7.6%.

City Sales Tax- Year-to-date (YTD) 2020-21 city sales tax collections were \$90.6 million, which represents 12.6% growth compared to the prior year. Excluding the audit adjustment, the city sales tax growth rate is 6.6%.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 19.1%
- contracting: 4.9%
- restaurants & bars: -21.5%
- hotel/motel: -47.5%
- telecommunications: -2.4%
- commercial property rentals: 68.8% (-0.9% without audit adjustment)

State-Shared Sales Tax- YTD 2020-21 state-shared sales tax collections were \$30.3 million, representing 10.6% growth over 2019-20.

The cumulative annual growth percentages in key categories of state sales tax were:

- retail: 20.2%
- contracting: 23.2%
- restaurants & bars: -12.7%
- hotel/motel: -27.8%
- communications: -6.1%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	Actuals 2019-20	19-20 Act to 18-19 Act % Change ¹	2 Month Actuals 2019-20	2 Month Actuals 2020-21	% Change from PY ²	Budget 2020-21	20-21 Bud to 19-20 Actual \$ Change	20-21 Bud to 19-20 Actual % Change
Local Taxes												
Primary Property Tax	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	\$ 170,210	5.0%	\$ (70)	\$ (90)	28.6%	\$ 179,950	\$ 9,740	5.7%
Sales Taxes ²	416,522	421,239	432,358	468,015	479,705	2.5%	80,471	90,593	12.6%	484,447	4,742	1.0%
Privilege License Fees	2,476	1,485	2,893	2,957	2,437	-17.6%	142	109	-23.2%	3,050	613	25.2%
Other General Fund Excise Taxes	17,832	17,984	18,138	18,535	18,837	1.6%	3,043	3,061	0.6%	18,920	83	0.4%
Subtotal	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	\$ 671,189	3.0%	\$ 83,586	\$ 93,673	12.1%	\$ 686,367	\$ 15,178	2.3%
Non Taxes												
Licenses & Permits	2,754	2,879	2,872	2,969	2,812	-5.3%	225	245	8.9%	2,960	148	5.3%
Cable Communications	10,028	10,391	10,884	10,876	10,369	-4.7%	5	(61)	-100%+	10,120	(249)	-2.4%
Fines & Forfeitures	13,460	12,039	12,711	12,456	10,733	-13.8%	1,854	1,496	-19.3%	11,548	815	7.6%
Court Default Fee	1,047	1,164	1,273	1,320	1,310	-0.8%	191	220	15.2%	1,296	(14)	-1.1%
Parks & Libraries	8,308	8,272	18,221	8,629	5,824	-32.5%	1,107	367	-66.8%	8,327	2,503	43.0%
Planning	1,647	1,690	1,752	1,783	1,589	-10.9%	329	220	-33.1%	1,808	219	13.8%
Police	13,729	13,720	14,347	15,332	14,848	-3.2%	1,543	1,295	-16.1%	15,481	633	4.3%
Street Transportation	4,369	5,194	5,863	6,497	6,155	-5.3%	965	680	-29.5%	6,684	529	8.6%
Emergency Transportation	37,005	34,518	35,884	36,910	36,706	-0.6%	5,797	5,332	-8.0%	37,875	1,169	3.2%
Hazardous Materials Inspection Fee	1,358	1,388	1,364	1,369	1,408	2.8%	122	118	-3.3%	1,400	(8)	-0.6%
Other Service Charges	17,245	16,752	20,302	23,486	22,519	-4.1%	3,295	1,974	-40.1%	22,612	93	0.4%
All Others	14,052	14,168	16,456	15,309	16,254	6.2%	2,353	2,871	22.0%	16,059	(195)	-1.2%
Subtotal	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	\$ 130,527	-4.7%	\$ 17,786	\$ 14,757	-17.0%	\$ 136,170	\$ 5,643	4.3%
State Shared Revenues												
Sales Tax	137,544	143,976	155,998	165,066	171,926	4.2%	27,422	30,332	10.6%	174,072	2,146	1.2%
Income Tax	174,234	191,225	200,036	196,918	214,697	9.0%	35,783	40,040	11.9%	241,167	26,470	12.3%
Vehicle License Tax	59,801	61,586	66,784	70,210	70,484	0.4%	13,014	15,117	16.2%	71,743	1,259	1.8%
Subtotal	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	\$ 457,107	5.8%	\$ 76,219	\$ 85,489	12.2%	\$ 486,982	\$ 29,875	6.5%
Subtotal All GF Funds	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,258,823	3.1%	\$ 177,591	\$ 193,919	9.2%	\$ 1,309,519	\$ 50,696	4.0%
Coronavirus Relief Fund	\$ -	\$ -	\$ -	\$ -	\$ 48,533	NA	\$ -	\$ -	NA	\$ -	\$ (48,533)	-100.0%
TOTAL	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	\$ 1,307,356	7.1%	\$ 177,591	\$ 193,919	9.2%	\$ 1,309,519	\$ 2,163	0.2%

1. Excluding the one-time Coronavirus Relief Fund of \$48,533,000, the FY 2019-20 total General Fund growth rate was 3.1% over the prior year.

2. A large audit adjustment occurred in the Commercial Rentals category which artificially increased sales tax collections. The adjusted local sales tax and total General Fund growth rates are 6.6% and 6.5%, respectively.

Change from Prior Year

19-20 - 2 Month Actual Revenue:	\$ 177,591
20-21 - 2 Month Actual Revenue:	\$ 193,919
Dollars Over/Under Prior Year:	\$16,328
Percent Over/Under Prior Year:	9.2%

% Change from Prior Year and Estimate

20-21 % Change from Prior Year Actual:	9.2%
20-21 Budget % Change from Prior Year Actual:	0.2%

CITY PLT BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$39,917	\$40,223	\$42,845	7.3%	\$42,845	7.3%	\$0	NA
August ¹	40,554	40,152	47,748	17.7%	47,748	17.7%	0	NA
September	41,442	39,910	0	NA	0	NA	0	NA
October	41,690	41,157	0	NA	0	NA	0	NA
November	41,689	39,507	0	NA	0	NA	0	NA
December	40,695	38,708	0	NA	0	NA	0	NA
January	45,262	43,942	0	NA	0	NA	0	NA
February	40,451	38,011	0	NA	0	NA	0	NA
March	38,347	38,415	0	NA	0	NA	0	NA
April	39,329	43,751	0	NA	0	NA	0	NA
May	33,265	40,537	0	NA	0	NA	0	NA
June	39,733	40,945	0	NA	0	NA	0	NA
Subtotal:	\$482,375	\$485,258	\$90,593	NA	\$90,593	-81.2%	\$0	NA
Year End Adjustments	(2,670)	(811)	0	NA	0	NA	0	NA
TOTAL:	\$479,705	\$484,447	\$90,593	NA	\$90,593	-81.1%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.7% and 7.5%, respectively. The year-to-date adjusted growth rate is 6.6%.

Actual vs. Budget

YTD Actual Revenue:	\$90,593
YTD Budget Estimate:	80,375
Dollars Over/Under Budget:	\$10,218
Percent Over/Under Budget:	12.7%

Actual vs. PY

YTD Actual Revenue:	\$90,593
YTD Prior Year Actual:	80,471
Dollars Over/Under PY:	10,122
Percent Over/Under PY:	12.6%

**PLT CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000's)**

Category	Jul ¹	Aug ¹	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	from PY ACTUAL	
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	2,564	2,279	1,910	1,816	2,025	1,951	2,171	1,940	1,832	1,973	2,163	2,099	24,723	24,723	-7.2%	
(% change from prior year)	8.5%	1.1%	-12.1%	-17.6%	-18.5%	-17.7%	-6.3%	-15.1%	-1.6%	-7.6%	4.2%	-1.2%	-7.2%	-7.2%		
Job Printing	52	60	37	60	63	65	59	61	57	57	74	46	691	691	16.5%	
(% change from prior year)	-12.9%	-6.0%	-892.8%	-2.3%	0.6%	-4.4%	13.9%	8.6%	2.6%	7.8%	118.8%	45.5%	16.5%	16.5%		
Publishing	2	2	3	3	3	2	3	2	2	2	2	2	26	26	-15.4%	
(% change from prior year)	111.0%	-55.8%	-0.3%	11.2%	34.5%	-8.3%	-40.5%	-31.6%	-27.8%	-28.3%	-27.2%	-8.8%	-15.4%	-15.4%		
Transportation & Towing	10	11	0	0	0	0	0	0	0	0	0	1	22	22	-44.6%	
(% change from prior year)	5474.9%	1648.6%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-89.2%	-44.6%	-44.6%		
Restaurants & Bars	1,740	1,601	2,143	2,296	2,420	2,378	2,564	2,504	2,451	2,584	2,257	2,292	27,230	27,230	7.1%	
(% change from prior year)	-22.1%	-20.8%	-0.7%	1.9%	1.6%	-1.9%	4.1%	1.2%	10.5%	45.0%	68.2%	36.7%	7.1%	7.1%		
Leases & Rentals (Property)	1,458	1,506	1,673	1,700	1,917	1,929	1,895	1,973	2,194	2,268	1,859	1,712	22,084	22,084	6.3%	
(% change from prior year)	-20.9%	-9.4%	1.6%	-2.1%	2.1%	-1.9%	3.9%	6.6%	16.0%	18.4%	47.6%	32.3%	6.3%	6.3%		
Commercial Rentals ¹	4,173	7,490	2,848	3,254	3,042	3,042	3,483	2,983	2,898	3,398	3,114	2,972	42,698	42,698	2.5%	
(% change from prior year)	15.6%	127.0%	-15.5%	-17.9%	-17.9%	-11.7%	-15.3%	-11.6%	-7.9%	-12.3%	6.2%	-11.6%	-5.2%	2.5%		
Hotel/Motel	385	344	640	813	1,138	1,042	889	1,178	1,500	1,620	920	760	11,228	11,228	14.9%	
(% change from prior year)	-49.9%	-44.5%	0.8%	3.9%	8.5%	1.8%	3.7%	-13.8%	6.5%	117.0%	294.5%	170.7%	14.9%	14.9%		
Residential Property Rentals	2,544	2,371	2,339	2,264	2,212	2,339	2,477	2,306	2,411	2,467	2,294	2,272	28,297	28,297	0.3%	
(% change from prior year)	10.5%	9.3%	1.0%	-2.0%	-1.0%	2.4%	-6.3%	-2.7%	-4.2%	3.5%	0.3%	-5.1%	0.3%	0.3%		
Retail	20,742	19,757	16,481	16,116	16,954	17,389	21,084	16,932	16,291	18,715	17,028	18,413	215,902	215,902	-1.8%	
(% change from prior year)	17.4%	20.8%	-4.8%	-2.3%	-8.9%	-7.3%	-8.9%	-7.7%	-7.3%	0.0%	2.0%	-8.8%	-1.8%	-1.8%		
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA	
(% change from prior year)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	-119.9%	-101.8%	-101.8%		
Amusements	71	107	589	535	491	536	477	491	550	610	364	451	5,271	5,271	26.1%	
(% change from prior year)	-78.9%	-75.2%	27.2%	16.9%	9.8%	14.3%	16.5%	30.9%	29.9%	183.1%	429.9%	442.7%	26.1%	26.1%		
Telecommunications	974	920	995	908	941	900	912	919	882	919	925	928	11,122	11,122	-4.0%	
(% change from prior year)	0.4%	-5.3%	-0.4%	-2.7%	-6.1%	-8.2%	-7.0%	-3.4%	-5.1%	-4.7%	-3.6%	-1.7%	-4.0%	-4.0%		
Other Utilities	5,764	9,045	8,151	7,676	6,107	4,696	4,276	4,751	4,360	4,307	4,023	5,702	68,858	68,858	2.3%	
(% change from prior year)	6.0%	4.8%	-1.7%	-5.8%	1.9%	3.0%	10.1%	-0.1%	-0.8%	3.2%	18.7%	0.9%	2.3%	2.3%		
Use	2,142	2,021	1,775	1,991	1,818	1,938	2,449	2,148	1,879	2,291	1,939	1,903	24,295	24,295	3.3%	
(% change from prior year)	4.8%	12.6%	-6.6%	-6.4%	-0.9%	1.8%	-2.3%	8.2%	8.5%	3.8%	9.8%	11.2%	3.3%	3.3%		
Penalty & Interest	225	234	218	222	210	227	242	238	221	223	281	269	2,811	2,811	1.4%	
Subtotal	\$42,845	\$47,748	\$39,803	\$39,653	\$39,342	\$38,432	42,982	38,426	37,528	41,432	37,245	39,823	485,258	485,258	0.6%	
Increase over PY	7.3%	17.7%	-4.0%	-4.9%	-5.6%	-5.6%	-5.0%	-5.0%	-2.1%	5.3%	12.0%	0.2%	0.6%	0.6%		
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
TOTAL	\$42,845	\$47,748	\$39,803	\$39,653	\$39,342	\$38,432	\$42,982	\$38,426	\$37,528	\$41,432	\$37,245	\$39,823	\$485,258	\$485,258	0.6%	
(% change from prior year)	7.3%	17.7%	-4.0%	-4.9%	-5.6%	-5.6%	-5.0%	-5.0%	-2.1%	5.3%	12.0%	30.9%				
REVISED ESTIMATE	\$42,845	\$47,748	\$39,803	\$39,653	\$39,342	\$38,432	\$42,982	\$38,426	\$37,528	\$41,432	\$37,245	\$39,823	\$485,258			

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for Commercial Rentals in July and August are -2.4% and 0.8%, separately. The adjusted growth rates for GF in July and August are 5.7% and 7.5%, respectively.

Year End (A/R)	(2,500)	NA
GASB	1,689	NA
Clearing Account/Adj	0	-100.0%
TOTAL:	\$484,447	1.0%

GENERAL FUND PLT CATEGORY ANALYSIS
August 2020

Category	2019-20	2020-21			Actual/Actual		Actual/Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	2,254	1,770	1,770	2,279	25	1.1%	509	28.8%
Job Printing	64	45	45	60	(4)	-6.0%	15	32.8%
Publishing	3	3	3	2	(2)	-55.8%	(1)	-49.1%
Transportation & Towing	1	1	1	11	11	1648.6%	10	1022.6%
Restaurants & Bars	2,021	1,951	1,951	1,601	(419)	-20.8%	(350)	-17.9%
Leases & Rentals (Property)	1,663	1,633	1,633	1,506	(157)	-9.4%	(127)	-7.8%
Commercial Rentals	3,300	3,436	3,436	7,490	4,190	127.0%	4,054	118.0%
Hotel/Motel	619	540	540	344	(275)	-44.5%	(196)	-36.4%
Residential Property Rentals	2,169	2,306	2,306	2,371	202	9.3%	65	2.8%
Retail	16,356	16,534	16,534	19,757	3,400	20.8%	3,223	19.5%
Food	0	0	0	0	-	NA	0	NA
Amusements	433	365	365	107	(325)	-75.2%	(258)	-70.6%
Telecommunications	971	927	927	920	(52)	-5.3%	(7)	-0.8%
Other Utilities	8,635	8,521	8,521	9,045	411	4.8%	524	6.2%
Use	1,795	1,853	1,853	2,021	226	12.6%	168	9.1%
Penalty & Interest	269	267	267	234	(35)	-13.1%	(33)	-12.5%
Subtotal	\$40,553	\$40,152	40,152	\$47,748	\$7,195	17.7%	7,596	18.9%
Balance to Cash	1	0	0	0	(1)	-100.0%	0	NA
TOTAL	\$40,554	\$40,152	\$40,152	\$47,748	\$7,194	17.7%	\$7,596	18.9%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2020-21 ACTUALS COMPARED TO 2019-20
(2+10)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Budget
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Contracting	8.5%	4.9%	---	---	---	---	---	---	---	---	---	---	-7.2%
Job Printing	-12.9%	-9.4%	---	---	---	---	---	---	---	---	---	---	16.5%
Publishing	111.0%	-16.6%	---	---	---	---	---	---	---	---	---	---	-15.4%
Transportation & Towing	5474.9%	2468.2%	---	---	---	---	---	---	---	---	---	---	-44.6%
Restaurants & Bars	-22.1%	-21.5%	---	---	---	---	---	---	---	---	---	---	7.1%
Leases & Rentals (Property)	-20.9%	-15.4%	---	---	---	---	---	---	---	---	---	---	6.3%
Commercial Rentals ¹	15.6%	68.8%	---	---	---	---	---	---	---	---	---	---	2.5%
Hotel/Motel	-49.9%	-47.5%	---	---	---	---	---	---	---	---	---	---	14.9%
Residential Property Rentals	10.5%	9.9%	---	---	---	---	---	---	---	---	---	---	0.3%
Retail	17.4%	19.1%	---	---	---	---	---	---	---	---	---	---	-1.8%
Food	N/A	N/A	---	---	---	---	---	---	---	---	---	---	NA
Amusements	-78.9%	-76.8%	---	---	---	---	---	---	---	---	---	---	26.1%
Telecommunications	0.4%	-2.4%	---	---	---	---	---	---	---	---	---	---	-4.0%
Other Utility	6.0%	5.2%	---	---	---	---	---	---	---	---	---	---	2.3%
Use	4.8%	8.4%	---	---	---	---	---	---	---	---	---	---	3.3%
Penalty & Interest	-22.0%	-17.7%	---	---	---	---	---	---	---	---	---	---	1.4%
Subtotal	7.3%	12.6%	---	---	---	---	---	---	---	---	---	---	0.6%
Balance to Cash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SUBTOTAL	7.3%	12.6%	---	---	---	---	---	---	---	---	---	---	0.6%
Year End Adj.													N/A
TOTAL	7.3%	12.6%	---	---	---	---	---	---	---	---	---	---	1.0%

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The year-to-date adjusted growth rates for Commercial Rentals and GF are -0.9% and 6.6%, respectively.

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$4,784	\$4,265	\$3,920	-18.1%	\$3,920	-18.1%	\$0	NA
August	4,263	3,797	3,521	-17.4%	3,521	-17.4%	0	NA
September	4,345	3,951	0	NA	0	NA	0	NA
October	4,689	4,376	0	NA	0	NA	0	NA
November	5,436	5,241	0	NA	0	NA	0	NA
December	5,356	4,780	0	NA	0	NA	0	NA
January	5,049	4,822	0	NA	0	NA	0	NA
February	5,849	5,843	0	NA	0	NA	0	NA
March	5,522	5,430	0	NA	0	NA	0	NA
April	4,224	6,771	0	NA	0	NA	0	NA
May	2,953	5,627	0	NA	0	NA	0	NA
June	3,299	4,989	0	NA	0	NA	0	NA
Subtotal:	\$55,769	\$59,892	\$7,441	NA	\$7,441	-86.7%	\$0	NA
Year End Adjustment	(503)	158	0	NA	0	NA	0	NA
TOTAL:	\$55,266	\$60,050	\$7,441	NA	\$7,441	-86.5%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$7,441
YTD Budget Estimate:	8,062
Dollars Over/Under:	(\$621)
Percent Over/Under:	-7.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$7,441
YTD Prior Year Actual:	9,047
Dollars Over/Under PY:	(1,606)
Percent Over/Under PY:	-17.7%

**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000'S)**

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Advertising	\$166 -8.7%	\$138 -1.0%	\$118 -39.5%	\$140 -13.2%	\$174 2.3%	\$152 -13.8%	\$147 -20.7%	\$105 -29.7%	\$125 -45.2%	\$107 -30.0%	\$118 17.8%	\$117 22.8%	\$1,606 -17.0%	\$1,606	-17.0%
Contracting	1,831 8.5%	1,628 1.1%	1,364 -12.1%	1,297 -17.6%	1,446 -18.5%	1,394 -17.7%	1,551 -6.3%	1,386 -15.1%	1,308 -1.6%	1,409 -7.6%	1,545 4.2%	1,499 -1.2%	17,659 -7.2%	17,659	-7.2%
Job Printing	37 -12.9%	43 -6.0%	26 -892.8%	43 -2.3%	45 0.6%	46 -4.4%	42 13.9%	43 8.6%	41 2.6%	41 7.8%	53 118.8%	33 45.5%	494 16.5%	494	16.5%
Publishing	2 111.0%	1 -55.8%	2 -0.3%	2 11.2%	2 34.5%	1 -8.3%	2 -40.5%	1 -31.6%	1 -27.8%	1 -28.3%	1 -27.2%	1 -8.8%	19 -15.4%	19	-15.4%
Transportation & Towing	7 5474.9%	8 1648.6%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	1 -89.2%	16 -44.6%	16	-44.6%
Restaurants & Bars	1,243 -22.1%	1,144 -20.8%	1,531 -0.7%	1,640 1.9%	1,729 1.6%	1,699 -1.9%	1,832 4.1%	1,788 1.2%	1,751 10.5%	1,845 45.0%	1,612 68.2%	1,637 36.7%	19,450 7.1%	19,450	7.1%
Hotel/Motel	634 -50.3%	560 -45.2%	1,016 -3.9%	1,322 1.8%	1,884 8.1%	1,679 -1.3%	1,530 8.9%	2,477 9.9%	2,378 1.8%	3,378 174.9%	2,135 457.5%	1,654 260.2%	20,649 27.7%	20,649	27.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$3,920 -18.1%	\$3,521 -17.4%	\$4,058 -6.6%	\$4,444 -5.2%	\$5,281 -2.9%	\$4,971 -7.2%	\$5,105 1.1%	\$5,801 -0.8%	\$5,604 1.5%	\$6,782 60.6%	\$5,465 85.1%	\$4,942 49.8%	\$59,892	\$59,892	7.4%
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-78.0%
TOTAL	\$3,920	\$3,521	\$4,058	\$4,444	\$5,281	\$4,971	\$5,105	\$5,801	\$5,604	\$6,782	\$5,465	\$4,942	\$59,892	\$59,892	7.4%
(% change from prior year)	-18.1%	-17.4%	-6.6%	-5.2%	-2.9%	-7.2%	1.1%	-0.8%	1.5%	60.6%	85.1%	49.8%			
REVISED ESTIMATE	\$3,920	\$3,521	\$4,058	\$4,444	\$5,281	\$4,971	\$5,105	\$5,801	\$5,604	\$6,782	\$5,465	\$4,942	59,892		
														Year End Adjustment	NA
														TOTAL	\$60,050 8.7%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$1,772	\$1,271	\$644	-63.7%	\$644	-63.7%	\$0	NA
August	1,247	1,156	611	-51.0%	611	-51.0%	0	NA
September	1,207	1,167	0	NA	0	NA	0	NA
October	1,352	1,354	0	NA	0	NA	0	NA
November	1,877	1,897	0	NA	0	NA	0	NA
December	1,765	1,665	0	NA	0	NA	0	NA
January	1,569	1,344	0	NA	0	NA	0	NA
February	2,079	2,256	0	NA	0	NA	0	NA
March	2,297	2,105	0	NA	0	NA	0	NA
April	1,549	2,925	0	NA	0	NA	0	NA
May	402	1,940	0	NA	0	NA	0	NA
June	431	1,431	0	NA	0	NA	0	NA
Subtotal:	\$17,547	\$20,511	\$1,255	NA	\$1,255	-92.8%	\$0	NA
Year End Adjustment	(98)	47	0	NA	47	NA	0	NA
TOTAL:	\$17,449	\$20,558	\$1,255	NA	\$1,302	-92.5%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$1,255
YTD Budget Estimate:	2,426
Dollars Over/Under:	(\$1,171)
Percent Over/Under:	-48.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$1,255
YTD Prior Year Actual:	3,019
Dollars Over/Under PY:	(1,764)
Percent Over/Under PY:	-58.4%

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Hotel/Motel	\$317	\$280	\$508	\$661	\$942	\$840	\$765	\$1,239	\$1,189	\$1,689	\$1,068	\$827	\$10,325	\$10,325	27.7%	
	-50.3%	-45.2%	-3.9%	1.8%	8.1%	-1.3%	8.9%	9.9%	1.8%	174.9%	457.5%	260.2%				
Car Rental	327	331	689	691	969	900	742	904	1,110	1,572	1,120	830	10,186	10,186	7.6%	
	-71.2%	-55.0%	1.6%	-1.5%	-3.7%	-1.5%	-14.3%	-5.2%	-1.6%	68.2%	432.9%	313.1%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$644	\$611	\$1,197	\$1,353	\$1,911	\$1,740	\$1,507	\$2,142	\$2,299	\$3,261	\$2,188	\$1,658	\$20,511	\$20,511	16.9%	
	-63.7%	-51.0%	-0.8%	0.1%	1.8%	-1.4%	-3.9%	3.0%	0.1%	110.5%	444.6%	284.9%				
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-78.0%	
TOTAL	\$644	\$611	\$1,197	\$1,353	\$1,911	\$1,740	\$1,507	\$2,142	\$2,299	\$3,261	\$2,188	\$1,658	\$20,511	\$20,511	16.9%	
(% change from prior year)	-63.7%	-51.0%	-0.9%	0.1%	1.8%	-1.4%	-3.9%	3.0%	0.1%	110.5%	444.6%	284.9%				
REVISED ESTIMATE	\$644	\$611	\$1,197	\$1,353	\$1,911	\$1,740	\$1,507	\$2,142	\$2,299	\$3,261	\$2,188	\$1,658	\$20,511			
														Year End Adjustment	47	NA
														TOTAL:	\$20,558	17.8%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$51	\$25	\$33	-35.2%	\$33	-35.2%	\$0	NA
August	43	22	35	-20.0%	35	-20.0%	0	NA
September	43	43	0	NA	0	NA	0	NA
October	(69)	44	0	NA	0	NA	0	NA
November	50	50	0	NA	0	NA	0	NA
December	46	46	0	NA	0	NA	0	NA
January	67	67	0	NA	0	NA	0	NA
February	222	222	0	NA	0	NA	0	NA
March	90	50	0	NA	0	NA	0	NA
April	81	102	0	NA	0	NA	0	NA
May	26	54	0	NA	0	NA	0	NA
June	42	45	0	NA	0	NA	0	NA
Subtotal:	\$691	\$769	\$68	NA	\$68	-90.2%	\$0	NA
Year End Adjustment	(34)	0	0	NA	0	NA	0	NA
TOTAL:	\$657	\$769	\$68	NA	\$68	-89.7%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$68
YTD Budget Estimate:	47
Dollars Over/Under:	\$21
Percent Over/Under:	43.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$68
YTD Prior Year Actual:	94
Dollars Over/Under PY:	(\$27)
Percent Over/Under PY:	-28.3%

**JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Jet Fuel Sales	\$21	\$29	\$48	\$41	\$27	\$38	\$39	\$200	\$51	\$66	\$56	\$38	\$653	\$653	13.6%
	-54.9%	-21.8%	27.5%	100%+	-38.8%	-8.9%	-24.9%	-8.0%	-39.3%	73.2%	160.9%	21.4%	13.6%		
Jet Fuel Use	12	5	6	4	5	6	15	3	4	45	5	7	116	116	-0.6%
	145.5%	-25.6%	-3.2%	-37.7%	-25.4%	46.4%	-2.7%	-45.7%	-25.9%	3.0%	18.3%	-20.2%	-0.6%		
Subtotal	\$33	\$34	\$54	\$44	\$32	\$44	\$53	\$203	\$55	\$111	\$60	\$45	\$769	\$769	11.2%
	-35.2%	-22.4%	23.1%	-164.0%	-37.1%	-3.9%	-19.9%	-9.0%	-38.5%	35.4%	139.1%	12.8%	11.2%		
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	-80.0%
TOTAL	\$33	\$35	\$54	\$44	\$32	\$44	\$53	\$203	\$55	\$111	\$60	\$44	\$769	\$769	11.2%
(% change from prior year) REVISED ESTIMATE	\$33	\$35	\$54	\$44	\$32	\$44	\$53	\$203	\$55	\$111	\$60	\$44	\$769	\$769	11.2%
													Year End Adjustment	0	NA
													TOTAL:	\$769	17.0%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$20,629	\$20,066	\$22,041	6.8%	\$22,041	6.8%	\$0	NA
August ¹	19,089	18,664	22,675	18.8%	22,675	18.8%	0	NA
September	19,765	19,406	0	NA	0	NA	0	NA
October	20,022	19,538	0	NA	0	NA	0	NA
November	21,563	20,042	0	NA	0	NA	0	NA
December	21,702	20,225	0	NA	0	NA	0	NA
January	24,619	23,527	0	NA	0	NA	0	NA
February	21,502	19,857	0	NA	0	NA	0	NA
March	20,247	20,364	0	NA	0	NA	0	NA
April	20,945	23,550	0	NA	0	NA	0	NA
May	17,669	21,697	0	NA	0	NA	0	NA
June	20,146	21,392	0	NA	0	NA	0	NA
Subtotal:	\$247,900	\$248,327	\$44,717	NA	\$44,717	-82.0%	\$0	NA
Year End Adjustment	(307)	903	0	NA	0	NA	0	NA
TOTAL:	\$247,593	\$249,230	\$44,717	NA	\$44,717	-81.9%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 5.1% and 7.1%, respectively. The year-to-date adjusted growth rate is 6.1%.

Actual vs. Budget

YTD Actual Revenue:	\$44,717
YTD Budget Estimate:	38,730
Dollars Over/Under:	\$5,987
Percent Over/Under:	15.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$44,717
YTD Prior Year Actual:	39,718
Dollars Over/Under PY:	4,999
Percent Over/Under PY:	12.6%

**TRANSPORTATION 2050 - TRANSIT
EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000'S)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	2,205	1,959	1,647	1,566	1,746	1,682	1,872	1,673	1,579	1,701	1,865	1,809	21,303	21,303	-7.3%	
Job Printing	45	51	32	52	55	56	51	52	49	49	64	39	596	596	16.5%	
Publishing	2	1	2	2	3	1	2	2	1	2	2	1	22	22	-15.4%	
Transportation & Towing	8	10	0	0	0	0	0	0	0	0	0	1	19	19	-44.9%	
Restaurants & Bars	1,500	1,380	1,846	1,977	2,085	2,049	2,209	2,157	2,111	2,225	1,944	1,974	23,457	23,457	7.1%	
Leases & Rentals (Property)	733	757	841	855	964	970	953	992	1,103	1,140	935	861	11,104	11,104	6.3%	
Commercial Rentals ¹	1,941	3,464	1,329	1,518	1,419	1,419	1,625	1,392	1,352	1,585	1,453	1,386	19,882	19,882	2.9%	
Hotel/Motel	193	173	322	409	572	524	447	592	754	815	462	382	5,646	5,646	14.9%	
Residential Property Rentals	1,277	1,192	1,175	1,137	1,111	1,175	1,245	1,159	1,212	1,240	1,153	1,142	14,219	14,219	0.3%	
Retail (amounts = or < \$11k)	9,487	8,992	7,396	7,232	7,608	7,804	9,462	7,599	7,311	8,399	7,642	8,263	97,194	97,194	-2.8%	
Retail (amounts > \$11k)	539	539	511	499	525	539	653	525	505	580	528	571	6,513	6,513	7.6%	
Amusements	36	54	296	269	247	269	240	247	277	306	183	227	2,650	2,650	26.1%	
Use (amounts = or < \$11k)	976	917	758	850	776	827	1,046	917	802	978	828	813	10,487	10,487	-0.2%	
Use (amounts > \$11k)	58	57	77	86	79	84	106	93	81	99	84	83	988	988	31.8%	
Subtotal	\$19,001	\$19,546	\$16,232	\$16,453	\$17,191	\$17,399	\$19,910	\$17,399	\$17,138	\$19,119	\$17,142	\$17,552	\$214,082	\$214,082	0.2%	
Balance to Cash	6.8%	18.8%	-4.7%	-4.8%	-7.5%	-7.0%	-6.2%	-6.1%	-1.8%	5.9%	12.6%	1.1%	\$0	0	-98.4%	
	0	1	0	0	0	0	0	0	0	0	0	(1)				
TOTAL	\$19,001	\$19,547	\$16,232	\$16,453	\$17,191	\$17,399	\$19,910	\$17,399	\$17,138	\$19,119	\$17,142	\$17,551	\$214,082	\$214,082	0.2%	
(% change from prior year)*	6.8%	18.8%	-4.7%	-4.8%	-7.5%	-7.0%	-6.2%	-6.1%	-1.8%	5.9%	12.6%	1.1%				
REVISED ESTIMATE	\$19,001	\$19,547	\$16,232	\$16,453	\$17,191	\$17,399	\$19,910	\$17,399	\$17,138	\$19,119	\$17,142	\$17,551	\$214,082			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.1% and 7.1%, respectively.													Year End Adjustment	778	NA	
													TOTAL:	\$214,860	0.7%	

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000'S)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	353	313	264	251	280	269	300	268	253	272	299	290	3,410	3,410	-7.3%
Job Printing	7	8	5	8	9	9	8	8	8	8	10	6	95	95	16.6%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	4	4	-15.4%
Transportation & Towing	1	2	0	0	0	0	0	0	0	0	0	0	3	3	-45.4%
Restaurants & Bars	240	221	295	316	333	328	353	345	338	356	311	316	3,751	3,751	7.0%
Leases & Rentals (Property)	117	121	135	137	154	155	153	159	177	183	150	138	1,778	1,778	6.3%
Commercial Rentals ¹	311	555	213	243	227	227	260	223	216	254	233	222	3,183	3,183	3.4%
Hotel/Motel	31	28	52	65	92	84	72	95	121	130	74	61	904	904	14.9%
Residential Property Rentals	204	191	188	182	178	188	199	185	194	198	184	183	2,273	2,273	0.2%
Retail (amounts = or < \$11k)	1,519	1,439	1,184	1,158	1,218	1,249	1,515	1,216	1,170	1,345	1,223	1,323	15,560	15,560	-2.8%
Retail (amounts > \$11k)	86	86	80	78	82	84	102	82	79	91	83	89	1,023	1,023	6.3%
Amusements	6	9	47	43	40	43	38	39	44	49	29	36	424	424	26.1%
Use (amounts = or < \$11k)	156	147	121	136	124	132	167	147	128	157	133	130	1,679	1,679	-0.2%
Use (amounts > \$11k)	9	9	12	14	13	13	17	15	13	16	13	13	158	158	27.4%
Subtotal	\$3,041	\$3,128	\$2,596	\$2,632	\$2,750	\$2,783	\$3,184	\$2,783	\$2,741	\$3,058	\$2,742	\$2,807	\$34,245	\$34,245	0.1%
Balance to Cash	6.9% 0	18.8% 0	-4.8% 0	-4.2% 0	-7.6% 0	-7.0% 0	-6.3% 0	-6.1% 0	-1.9% 0	5.6% 0	12.4% 0	0.9% 0	\$0	0	-78.0%
TOTAL	\$3,041	\$3,128	\$2,596	\$2,632	\$2,750	\$2,783	\$3,184	\$2,783	\$2,741	\$3,058	\$2,742	\$2,807	\$34,245	\$34,245	0.1%
(% change from prior year)*	6.9%	18.8%	-4.8%	-4.2%	-7.6%	-7.0%	-6.3%	-6.1%	-1.9%	5.6%	12.4%	0.9%			
REVISED ESTIMATE	\$3,041	\$3,128	\$2,596	\$2,632	\$2,750	\$2,783	\$3,184	\$2,783	\$2,741	\$3,058	\$2,742	\$2,807	\$34,245		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 5.2% and 7.1%, respectively.													Year End Adjustment	125	NA
													TOTAL:	\$34,370	0.6%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August ¹	2,794	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	0	NA	0	NA	0	NA
October	2,944	2,867	0	NA	0	NA	0	NA
November	3,141	2,935	0	NA	0	NA	0	NA
December	3,173	2,962	0	NA	0	NA	0	NA
January	3,610	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,963	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,579	3,180	0	NA	0	NA	0	NA
June	2,953	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$6,538	NA	\$6,538	-82.0%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
TOTAL:	\$36,233	\$36,539	\$6,538	NA	\$6,538	-82.0%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 6.0%.

Actual vs. Budget

YTD Actual Revenue:	\$6,538
YTD Budget Estimate:	5,681
Dollars Over/Under:	\$857
Percent Over/Under:	15.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$6,538
YTD Prior Year Actual:	5,818
Dollars Over/Under PY:	720
Percent Over/Under PY:	12.4%

**PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000'S)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	366	326	273	259	289	279	310	277	262	282	309	300	3,532	\$3,532	-7.2%
Job Printing	7	9	5	9	9	9	8	9	8	8	11	7	99	\$99	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	4	\$4	-15.4%
Transportation & Towing	1	2	0	0	0	0	0	0	0	0	0	0	3	\$3	-44.6%
Restaurants & Bars	249	229	306	328	346	340	366	358	350	369	322	327	3,890	\$3,890	7.1%
Leases & Rentals (Property)	121	125	139	142	160	161	158	164	183	189	155	143	1,840	\$1,840	6.3%
Commercial Rentals ¹	322	574	220	252	235	235	269	231	224	263	241	230	3,295	\$3,295	2.6%
Hotel/Motel	32	29	53	68	95	87	74	98	125	135	77	63	936	\$936	14.9%
Residential Property Rentals	212	198	195	189	184	195	206	192	201	206	191	189	2,358	\$2,358	0.3%
Retail	1,728	1,646	1,373	1,343	1,413	1,449	1,757	1,411	1,358	1,560	1,419	1,534	17,992	\$17,992	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(\$0)	NA
Amusements	6	9	49	45	41	45	40	41	46	51	30	38	439	\$439	26.1%
Use	179	168	148	166	152	161	204	179	157	191	162	159	2,025	\$2,025	3.3%
Subtotal	\$3,224	\$3,314	\$2,763	\$2,799	\$2,924	\$2,961	\$3,394	\$2,960	\$2,913	\$3,253	\$2,917	\$2,990	\$36,412	\$36,412	0.4%
Balance to Cash	6.6% 0	18.6% 0	-4.8% 0	-4.9% 0	-6.9% 0	-6.7% 0	-6.0% 0	-5.7% 0	-1.7% 0	6.7% 0	13.1% 0	1.2% 0	0	0	-100.0%
TOTAL	\$3,224	\$3,314	\$2,763	\$2,799	\$2,924	\$2,961	\$3,394	\$2,960	\$2,913	\$3,253	\$2,917	\$2,990	\$36,412	\$36,412	0.4%
(% change from prior year)* REVISED ESTIMATE	6.6% \$3,224	18.6% \$3,314	-4.8% \$2,763	-4.9% \$2,799	-6.9% \$2,924	-6.7% \$2,961	-6.0% \$3,394	-5.7% \$2,960	-1.7% \$2,913	6.7% \$3,253	13.1% \$2,917	1.2% \$2,990	\$36,412		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	127	NA
													TOTAL:	\$36,539	0.8%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$3,024	\$2,941	\$3,224	6.6%	\$3,224	6.6%	\$0	NA
August ¹	2,793	2,740	3,314	18.6%	3,314	18.6%	0	NA
September	2,901	2,847	0	NA	0	NA	0	NA
October	2,944	2,867	0	NA	0	NA	0	NA
November	3,140	2,935	0	NA	0	NA	0	NA
December	3,173	2,962	0	NA	0	NA	0	NA
January	3,609	3,459	0	NA	0	NA	0	NA
February	3,140	2,905	0	NA	0	NA	0	NA
March	2,962	2,983	0	NA	0	NA	0	NA
April	3,048	3,456	0	NA	0	NA	0	NA
May	2,578	3,180	0	NA	0	NA	0	NA
June	2,959	3,137	0	NA	0	NA	0	NA
Subtotal:	\$36,272	\$36,412	\$6,538	NA	\$6,538	-82.0%	\$0	NA
Year End Adjustment	(39)	127	0	NA	0	NA	0	NA
TOTAL:	\$36,233	\$36,539	\$6,538	NA	\$6,538	-82.0%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.3%, respectively. The year-to-date adjusted growth rate is 6.1%.

Actual vs. Budget

YTD Actual Revenue:	\$6,538
YTD Budget Estimate:	5,681
Dollars Over/Under:	\$857
Percent Over/Under:	15.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$6,538
YTD Prior Year Actual:	5,817
Dollars Over/Under PY:	721
Percent Over/Under PY:	12.4%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000'S)

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	256	228	191	182	202	195	217	194	183	197	216	210	2,472	2,472	-7.2%
Job Printing	5	6	4	6	6	6	6	6	6	6	7	5	69	69	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	3	3	-15.4%
Transportation & Towing	1	1	0	0	0	0	0	0	0	0	0	0	2	2	-44.6%
Restaurants & Bars	174	160	214	230	242	238	256	250	245	258	226	229	2,723	2,723	7.1%
Leases & Rentals (Property)	85	88	98	99	112	113	111	115	128	132	108	100	1,288	1,288	6.3%
Commercial Rentals ¹	225	402	154	176	165	165	188	161	157	184	169	161	2,306	2,306	2.6%
Hotel/Motel	22	20	37	47	66	61	52	69	88	95	54	44	655	655	14.9%
Residential Property Rentals	148	138	136	132	129	136	145	135	141	144	134	133	1,651	1,651	0.3%
Retail	1,210	1,152	961	940	989	1,014	1,230	988	950	1,092	993	1,074	12,594	12,594	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	4	6	34	31	29	31	28	29	32	36	21	26	307	307	26.1%
Use	125	118	104	116	106	113	143	125	110	134	113	111	1,417	1,417	3.3%
Subtotal	\$2,257	\$2,320	\$1,934	\$1,960	\$2,047	\$2,073	\$2,376	\$2,072	\$2,039	\$2,277	\$2,042	\$2,093	\$25,488	25,488	0.4%
Balance to Cash	6.6% 0	18.6% 0	-4.8% 0	-4.9% 0	-6.9% 0	-6.7% 0	-6.0% 0	-5.7% 0	-1.7% 0	6.7% 0	13.1% 0	1.2% 0	0	0	-82.0%
TOTAL	\$2,257	\$2,320	\$1,934	\$1,960	\$2,047	\$2,073	\$2,376	\$2,072	\$2,039	\$2,277	\$2,042	\$2,093	\$25,488	25,488	0.4%
(% change from prior year)* REVISED ESTIMATE	6.6% \$2,257	18.7% \$2,320	-4.8% \$1,934	-4.9% \$1,960	-6.9% \$2,047	-6.7% \$2,073	-5.9% \$2,376	-5.7% \$2,072	-1.7% \$2,039	6.7% \$2,277	13.2% \$2,042	1.1% \$2,093	\$25,488		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.3%, respectively.													Year End Adjustment	90	NA
													TOTAL:	25,578	0.8%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000'S)

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	18	16	14	13	14	14	16	14	13	14	15	15	177	177	-7.2%
Job Printing	0	0	0	0	0	0	0	0	0	0	1	0	5	5	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-15.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-44.6%
Restaurants & Bars	12	11	15	16	17	17	18	18	18	18	16	16	195	195	7.1%
Leases & Rentals (Property)	6	6	7	7	8	8	8	8	9	9	8	7	92	92	6.3%
Commercial Rentals ¹	16	29	11	13	12	12	13	12	11	13	12	11	165	165	2.6%
Hotel/Motel	2	1	3	3	5	4	4	5	6	7	4	3	47	47	14.9%
Residential Property Rentals	11	10	10	9	9	10	10	10	10	10	10	9	118	118	0.3%
Retail	86	82	69	67	71	72	88	71	68	78	71	77	900	900	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	0	0	2	2	2	2	2	2	2	3	2	2	22	22	26.1%
Use	9	8	7	8	8	8	10	9	8	10	8	8	101	101	3.3%
Subtotal	\$161	\$166	\$138	\$140	\$146	\$148	\$170	\$148	\$146	\$163	\$146	\$149	\$1,821	\$1,821	0.4%
Balance to Cash	6.6%	18.6%	-4.8%	-4.9%	-6.9%	-6.7%	-6.0%	-5.7%	-1.7%	6.7%	13.1%	1.2%	0	0	-98.8%
TOTAL	\$161	\$166	\$138	\$140	\$146	\$148	\$170	\$148	\$146	\$163	\$146	\$149	\$1,821	\$1,821	0.4%
(% change from prior year)*	6.6%	18.6%	-4.8%	-4.9%	-6.3%	-7.3%	-6.0%	-5.7%	-1.7%	6.7%	13.1%	1.2%			
REVISED ESTIMATE	\$161	\$166	\$138	\$140	\$146	\$148	\$170	\$148	\$146	\$163	\$146	\$149	\$1,821		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	6	NA
													TOTAL:	\$1,827	0.9%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000's)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	92	81	68	65	72	70	78	69	65	70	77	75	883	883	-7.2%	
Job Printing	2	2	1	2	2	2	2	2	2	2	3	2	25	25	16.5%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-44.6%	
Restaurants & Bars	62	57	77	82	86	85	92	89	88	92	81	82	973	973	7.1%	
Leases & Rentals (Property)	30	31	35	35	40	40	39	41	46	47	39	36	460	460	6.3%	
Commercial Rentals ¹	80	144	55	63	59	59	67	58	56	66	60	57	824	824	2.6%	
Hotel/Motel	8	7	13	17	24	22	19	25	31	34	19	16	234	234	14.9%	
Residential Property Rentals	53	49	49	47	46	49	52	48	50	51	48	47	590	590	0.3%	
Retail	432	412	343	336	353	362	439	353	339	390	355	384	4,498	4,498	-1.8%	
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA	
Amusements	1	2	12	11	10	11	10	10	11	13	8	9	110	110	26.1%	
Use	45	42	37	41	38	40	51	45	39	48	40	40	506	506	3.3%	
Subtotal	\$806	\$829	\$691	\$700	\$731	\$740	\$848	\$740	\$728	\$813	\$729	\$747	\$9,103	\$9,103	0.4%	
	6.6%	18.6%	-4.8%	-4.9%	-6.9%	-6.7%	-6.0%	-5.7%	-1.7%	6.7%	13.1%	1.3%				
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-87.9%	
TOTAL	\$806	\$829	\$691	\$700	\$731	\$740	\$848	\$740	\$728	\$813	\$729	\$747	\$9,103	\$9,103	0.4%	
(% change from prior year)*	6.6%	18.6%	-4.8%	-4.9%	-6.9%	-6.6%	-6.0%	-5.7%	-1.7%	6.7%	13.1%	1.1%				
REVISED ESTIMATE	\$806	\$829	\$691	\$700	\$731	\$740	\$848	\$740	\$728	\$813	\$729	\$747	\$9,103			
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.																
														Year End Adjustment	31	NA
														TOTAL:	\$9,134	0.8%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$719	\$754	\$721	0.3%	\$721	0.3%	\$0	NA
August	719	687	682	-5.1%	682	-5.1%	0	NA
September	740	744	0	NA	0	NA	0	NA
October	692	691	0	NA	0	NA	0	NA
November	742	700	0	NA	0	NA	0	NA
December	725	675	0	NA	0	NA	0	NA
January	726	685	0	NA	0	NA	0	NA
February	705	670	0	NA	0	NA	0	NA
March	689	648	0	NA	0	NA	0	NA
April	713	649	0	NA	0	NA	0	NA
May	710	669	0	NA	0	NA	0	NA
June	701	667	0	NA	0	NA	0	NA
Subtotal:	\$8,581	\$8,239	\$1,403	NA	\$1,403	-83.6%	\$0	NA
Year End Adjustment	(33)	0	0	NA	0	NA	0	NA
TOTAL:	\$8,548	\$8,239	\$1,403	NA	\$1,403	-83.6%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$1,403
YTD Budget Estimate:	1,441
Dollars Over/Under:	(\$38)
Percent Over/Under:	-2.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$1,403
YTD Prior Year Actual:	1,438
Dollars Over/Under PY:	(35)
Percent Over/Under PY:	-2.4%

CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY	
														Total	ACTUAL
Telecommunications	722	681	737	673	697	666	675	680	654	680	685	689	8,239	8,239	-4.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$722	\$681	\$737	\$673	\$697	\$666	\$675	\$680	\$654	\$680	\$685	\$689	\$8,239	\$8,239	-4.0%
Balance to Cash	0.6% (1)	-5.3% 1	-0.4% 0	-2.7% 0	-6.1% 0	-8.3% 0	-7.0% 0	-3.4% 0	-5.1% 0	-4.8% 0	-3.7% 0	-1.4% 0	0	0	-100.0%
TOTAL	\$721	\$682	\$737	\$673	\$697	\$666	\$675	\$680	\$654	\$680	\$685	\$689	\$8,239	\$8,239	-4.0%
(% change from prior year)	0.3%	-5.1%	-0.4%	-2.7%	-6.1%	-8.1%	-7.0%	-3.5%	-5.1%	-4.6%	-3.5%	-1.7%			
REVISED ESTIMATE	\$721	\$682	\$737	\$673	\$697	\$666	\$675	\$680	\$654	\$680	\$685	\$689	\$8,239		
														Year End Adjustment	0 NA
														TOTAL:	\$8,239 -3.6%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July	\$2,092	\$1,882	\$1,816	-13.2%	\$1,816	-13.2%	\$0	NA
August	2,648	2,382	2,614	-1.3%	2,614	-1.3%	0	NA
September	2,806	2,805	0	NA	0	NA	0	NA
October	2,875	2,874	0	NA	0	NA	0	NA
November	2,127	2,127	0	NA	0	NA	0	NA
December	1,610	1,611	0	NA	0	NA	0	NA
January	1,256	1,255	0	NA	0	NA	0	NA
February	1,880	1,881	0	NA	0	NA	0	NA
March	1,741	1,741	0	NA	0	NA	0	NA
April	1,539	1,321	0	NA	0	NA	0	NA
May	2,154	1,339	0	NA	0	NA	0	NA
June	1,897	1,545	0	NA	0	NA	0	NA
Subtotal:	\$24,623	\$22,763	\$4,430	NA	\$4,430	-82.0%	\$0	NA
Year End Adjustment	(\$645)	\$26	0	NA	0	NA	0	NA
TOTAL:	\$23,978	\$22,789	\$4,430	NA	\$4,430	-81.5%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$4,430
YTD Budget Estimate:	4,264
Dollars Over/Under:	\$166
Percent Over/Under:	3.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$4,430
YTD Prior Year Actual:	4,740
Dollars Over/Under PY:	(309)
Percent Over/Under PY:	-6.5%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Utilities	1,126	1,621	1,603	1,643	1,216	921	717	1,075	995	880	1,231	1,084	14,113	14,113	-7.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,126	\$1,621	\$1,603	\$1,643	\$1,216	\$921	\$717	\$1,075	\$995	\$880	\$1,231	\$1,084	\$14,113	\$14,113	-7.6%
Balance to Cash	-13.2%	-1.3%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	0	0	-83.3%
TOTAL	\$1,126	\$1,621	\$1,603	\$1,643	\$1,216	\$921	\$717	\$1,075	\$995	\$880	\$1,231	\$1,084	\$14,113	\$14,113	-7.6%
(% change from prior year)	-13.2%	-1.3%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%	-7.8%			
REVISED ESTIMATE	\$1,126	\$1,621	\$1,603	\$1,643	\$1,216	\$921	\$717	\$1,075	\$995	\$880	\$1,231	\$1,084	\$14,113		
													Year End Adjustment	16	NA
													TOTAL:	\$14,129	-5.0%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2019-20 Actual	2020-21 Budget	2020-21 Actual	% Change from PY	2020-21 Estimate	% Change from PY	2021-22 Estimate	% Change from PY
July ¹	\$6,047	\$5,882	\$6,448	6.6%	\$6,448	6.6%	\$0	NA
August ¹	5,590	5,479	6,628	18.6%	6,628	18.6%	0	NA
September	5,802	5,694	0	NA	0	NA	0	NA
October	5,889	5,734	0	NA	0	NA	0	NA
November	6,282	5,870	0	NA	0	NA	0	NA
December	6,347	5,924	0	NA	0	NA	0	NA
January	7,219	6,919	0	NA	0	NA	0	NA
February	6,280	5,811	0	NA	0	NA	0	NA
March	5,924	5,965	0	NA	0	NA	0	NA
April	6,098	6,912	0	NA	0	NA	0	NA
May	5,158	6,360	0	NA	0	NA	0	NA
June	5,907	6,274	0	NA	0	NA	0	NA
Subtotal:	\$72,543	\$72,824	\$13,076	NA	\$13,076	-82.0%	\$0	NA
Year End Adjustment	(79)	259	0	NA	0	NA	0	NA
TOTAL:	\$72,464	\$73,083	\$13,076	NA	\$13,076	-82.0%	\$0	NA

1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The adjusted growth rates for July and August are 4.9% and 7.2%, respectively. The year-to-date adjusted growth rate is 6.0%.

Actual vs. Budget

YTD Actual Revenue:	\$13,076
YTD Budget Estimate:	11,361
Dollars Over/Under:	\$1,715
Percent Over/Under:	15.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$13,076
YTD Prior Year Actual:	11,637
Dollars Over/Under PY:	1,439
Percent Over/Under PY:	12.4%

POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000's)

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	586	521	437	415	463	446	496	443	419	451	494	480	5,651	5,651	-7.2%
Job Printing	12	14	8	14	14	15	14	14	13	13	17	10	158	158	16.5%
Publishing	1	0	1	1	1	0	1	0	0	0	0	0	6	6	-15.4%
Transportation & Towing	2	3	0	0	0	0	0	0	0	0	0	0	5	5	-44.6%
Restaurants & Bars	398	366	490	525	553	544	586	572	560	591	516	524	6,224	6,224	7.1%
Leases & Rentals (Property)	194	201	223	227	256	257	253	263	292	302	248	228	2,945	2,945	6.3%
Commercial Rentals ¹	515	919	352	402	376	376	431	369	358	420	385	368	5,272	5,272	2.6%
Hotel/Motel	51	46	85	108	152	139	119	157	200	216	123	101	1,497	1,497	14.9%
Residential Property Rentals	339	316	312	302	295	312	330	308	322	329	306	303	3,773	3,773	0.3%
Retail	2,766	2,634	2,197	2,149	2,261	2,319	2,811	2,258	2,172	2,495	2,270	2,455	28,787	28,787	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	10	14	79	71	65	71	64	65	73	81	48	60	703	703	26.1%
Use	286	270	237	265	242	258	327	286	250	305	259	254	3,239	3,239	3.3%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$5,159	\$5,303	\$4,421	\$4,479	\$4,678	\$4,737	\$5,430	\$4,736	\$4,661	\$5,205	\$4,667	\$4,784	\$58,259	\$58,259	0.4%
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-87.9%
TOTAL	\$5,159	\$5,303	\$4,421	\$4,479	\$4,678	\$4,737	\$5,430	\$4,736	\$4,661	\$5,205	\$4,667	\$4,784	\$58,259	\$58,259	0.4%
(% change from prior year)*	6.6%	18.6%	-4.8%	-4.9%	-6.9%	-6.7%	-6.0%	-5.7%	-1.7%	6.7%	13.1%	1.2%			
REVISED ESTIMATE	\$5,159	\$5,303	\$4,421	\$4,479	\$4,678	\$4,737	\$5,430	\$4,736	\$4,661	\$5,205	\$4,667	\$4,784	\$58,259		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.2%, respectively.													Year End Adjustment	207	NA
													TOTAL:	\$58,466	0.9%

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(2+10)
(000's)**

Category	Jul ¹ (Act)	Aug ¹ (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	147	130	109	104	116	111	124	111	105	113	124	120	1,413	1,413	-7.2%
Job Printing	3	3	2	3	4	4	3	3	3	3	4	3	39	39	16.5%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-15.4%
Transportation & Towing	1	1	0	0	0	0	0	0	0	0	0	0	1	1	-44.6%
Restaurants & Bars	99	91	122	131	138	136	147	143	140	148	129	131	1,556	1,556	7.1%
Leases & Rentals (Property)	49	50	56	57	64	64	63	66	73	76	62	57	736	736	6.3%
Commercial Rentals ¹	129	230	88	101	94	94	108	92	90	105	96	92	1,318	1,318	2.6%
Hotel/Motel	13	11	21	27	38	35	30	39	50	54	31	25	374	374	14.9%
Apartment Rentals	85	79	78	75	74	78	83	77	80	82	76	76	943	943	0.3%
Retail	691	659	549	537	565	580	703	564	543	624	568	614	7,197	7,197	-1.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	2	4	20	18	16	18	16	16	18	20	12	15	176	176	26.1%
Use	71	67	59	66	61	65	82	72	63	76	65	63	810	810	3.3%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,290	\$1,326	\$1,105	\$1,120	\$1,170	\$1,184	\$1,358	\$1,184	\$1,165	\$1,301	\$1,167	\$1,196	\$14,565	\$14,565	0.4%
Balance to Cash	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	-98.4%
TOTAL	\$1,290	\$1,325	\$1,105	\$1,120	\$1,170	\$1,184	\$1,358	\$1,184	\$1,165	\$1,301	\$1,167	\$1,197	\$14,565	\$14,565	0.4%
(% change from prior year)*	6.6%	18.5%	-4.7%	-4.9%	-6.9%	-6.8%	-6.0%	-5.7%	-1.6%	6.6%	13.1%	1.3%			
REVISED ESTIMATE	\$1,290	\$1,325	\$1,105	\$1,120	\$1,170	\$1,184	\$1,358	\$1,184	\$1,165	\$1,301	\$1,167	\$1,197	\$14,565		
1. A large audit adjustment occurred in the Commercial Rentals category which artificially increased collections. The total adjusted growth rates for July and August are 4.9% and 7.1%, respectively.													Year End Adjustment	52	NA
													TOTAL:	\$14,617	0.9%

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
2+10

	2019-20 Actual	2020-21 Budget	% Change from PY Actual	2020-21 Actual	% Change from PY Actual	% Change from CY Budget	2019-20 Estimate	% Change from PY Actual	2020-21 Base	% Change from PY Estimate
July	\$13,817	\$14,019	1.5%	\$15,466	11.9%	10.3%	\$15,466	11.9%	0	NA
August	13,604	13,400	-1.5%	14,866	9.3%	10.9%	14,866	9.3%	0	NA
September	13,905	13,572	-2.4%	0	NA	NA	0	NA	0	NA
October	13,442	13,707	2.0%	0	NA	NA	0	NA	0	NA
November	14,528	13,765	-5.3%	0	NA	NA	0	NA	0	NA
December	14,889	14,289	-4.0%	0	NA	NA	0	NA	0	NA
January	17,735	16,713	-5.8%	0	NA	NA	0	NA	0	NA
February	14,476	13,810	-4.6%	0	NA	NA	0	NA	0	NA
March	14,001	13,864	-1.0%	0	NA	NA	0	NA	0	NA
April	14,218	16,377	15.2%	0	NA	NA	0	NA	0	NA
May	12,353	14,915	20.7%	0	NA	NA	0	NA	0	NA
June	14,701	15,052	2.4%	0	NA	NA	0	NA	0	NA
Subtotal	\$171,669	\$173,483	1.1%	\$30,332	NA	NA	\$30,332	-82.3%	\$0	NA
Year end adjust. (GASB)	257	589	129.1%	0	NA	NA	0	NA	0	NA
TOTAL:	\$171,926	\$174,072	1.2%	\$30,332	NA	NA	\$30,332	-82.4%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$30,332
YTD Budget:	27,419
Dollars Over/(Under):	\$2,913
Percent Over/(Under):	10.6%

Actual vs. PY

YTD Actual Revenue:	\$30,332
YTD Prior Year Actual:	27,422
Dollars Over/(Under):	\$2,911
Percent Over/(Under):	10.6%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2020-21 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Est)	OCT (Est)	NOV (Est)	DEC (Est)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$51	\$55	\$17	\$17	\$15	\$13	\$14	\$18	\$18	\$27	\$18	\$20	284	-18.0%
% change from PY actual	104.6%	172.0%	-29.2%	-33.7%	-10.4%	-8.2%	-12.3%	-57.0%	-48.6%	-26.7%	-52.7%	-61.5%		
Mining-Oil & Gas Production	\$198	\$157	\$150	\$127	\$138	\$129	\$126	\$145	\$121	\$136	\$153	\$159	1,739	-7.2%
% change from PY actual	28.4%	12.0%	-7.9%	-18.9%	-8.5%	-19.6%	-2.2%	-3.2%	-19.1%	-5.6%	-21.8%	-12.2%		
Utilities	\$9,079	\$11,951	\$11,047	\$10,192	\$8,437	\$6,035	\$6,269	\$7,415	\$6,540	\$6,380	\$6,149	\$7,480	96,974	-1.2%
% change from PY actual	7.6%	5.9%	-7.2%	-8.5%	-2.2%	12.5%	1.5%	-5.9%	-2.1%	-2.6%	0.8%	-6.7%		
Communications	\$1,436	\$1,368	\$1,548	\$1,500	\$1,546	\$1,479	\$1,531	\$1,507	\$1,438	\$1,522	\$1,481	\$1,481	17,837	0.7%
% change from PY actual	-3.6%	-8.6%	3.2%	4.5%	0.7%	-0.5%	-0.4%	3.2%	0.7%	4.3%	0.8%	4.9%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$39	\$39	\$24	\$24	\$22	\$25	\$24	\$15	\$24	\$15	\$26	\$25	302	-8.5%
% change from PY actual	33.9%	40.7%	-13.8%	-15.8%	-22.8%	-19.4%	-13.6%	-551.6%	-14.4%	-47.1%	-31.4%	-34.7%		
Publishing	\$29	\$25	\$26	\$31	\$33	\$21	\$26	\$23	\$22	\$23	\$23	\$21	303	-14.2%
% change from PY actual	10.5%	-6.9%	2.5%	-5.8%	12.9%	-24.8%	-23.3%	-30.4%	-20.7%	-26.7%	-25.9%	-23.5%		
Printing	\$150	\$159	(\$39)	\$177	\$184	\$175	\$164	\$168	\$156	\$158	\$162	\$145	1,759	6.8%
% change from PY actual	-12.4%	-9.9%	-77.3%	-2.8%	-4.9%	-5.7%	-0.8%	-1.6%	-3.4%	-1.7%	41.7%	5.5%		
Restaurants & Bars	\$22,173	\$20,295	\$23,675	\$25,232	\$26,184	\$26,026	\$28,015	\$26,982	\$26,700	\$28,376	\$24,660	\$25,770	304,088	5.1%
% change from PY actual	-11.1%	-14.3%	-3.0%	0.8%	-0.3%	-4.0%	-0.3%	-0.5%	9.1%	36.4%	52.5%	20.7%		
Amusements	\$842	\$721	\$2,529	\$2,412	\$2,593	\$3,104	\$3,285	\$3,180	\$3,001	\$3,455	\$2,178	\$2,265	29,565	13.4%
% change from PY actual	-74.2%	-66.6%	5.8%	14.3%	13.4%	14.5%	8.8%	24.5%	24.3%	104.9%	245.2%	171.1%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	0.0%
% change from PY actual	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Rentals-Personal Property	\$7,469	\$7,600	\$7,957	\$8,320	\$8,681	\$8,673	\$9,475	\$9,116	\$9,251	\$9,631	\$8,366	\$8,342	102,880	5.1%
% change from PY actual	-9.5%	-8.1%	2.8%	4.0%	3.7%	6.7%	-8.2%	4.3%	9.4%	14.9%	30.6%	22.7%		
Contracting	\$16,379	\$15,638	\$12,406	\$11,337	\$12,481	\$11,868	\$13,235	\$11,942	\$11,418	\$13,134	\$13,059	\$14,000	156,897	-0.8%
% change from PY actual	25.1%	21.2%	-6.6%	-7.9%	-5.3%	-6.8%	-1.9%	-1.8%	-6.1%	-5.4%	-4.9%	-8.2%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$148,816	\$139,972	\$118,590	\$116,112	\$119,660	\$129,952	\$158,766	\$119,827	\$117,891	\$137,717	\$124,751	\$134,090	1,566,145	-0.1%
% change from PY actual	22.5%	17.8%	-2.8%	0.6%	-6.9%	-5.3%	-7.5%	-6.1%	-5.6%	1.7%	2.4%	-6.8%		
Severance - Mining	\$1,281	\$2,118	\$741	\$1,090	\$810	\$828	\$973	\$771	\$661	\$690	\$796	\$972	11,731	15.4%
% change from PY actual	16.8%	86.1%	-27.5%	10.3%	-13.4%	25.0%	3.0%	10.2%	16.8%	303.7%	11.0%	-20.5%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$5,194	\$4,775	\$6,710	\$7,891	\$9,764	\$8,694	\$7,665	\$10,285	\$11,626	\$12,467	\$7,885	\$7,302	100,258	15.3%
% change from PY actual	-27.6%	-28.1%	1.0%	2.8%	4.5%	1.0%	-3.0%	1.4%	8.8%	93.0%	265.5%	109.4%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-80.2%
State Total	213,136	204,874	185,381	184,462	190,548	197,022	229,568	191,394	188,867	213,731	189,707	202,072	2,390,762	1.4%
Cities Share (25%)	53,284	51,218	46,345	46,116	47,637	49,256	57,392	47,849	47,217	53,433	47,427	50,518	597,690	1.4%
Phoenix Population Percentage	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%	29.03%		
Phoenix TOTAL	\$15,466	\$14,866	\$13,452	\$13,385	\$13,827	\$14,297	\$16,658	\$13,888	\$13,705	\$15,509	\$13,766	\$14,663	\$173,483	1.1%

	589	129.1%
Total	\$174,072	1.2%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
2+10

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$20	\$33	\$33	\$55	\$35	172.0%	\$23	68.7%
Mining-Oil & Gas Production	\$140	\$135	\$135	\$157	17	12.0%	22	16.0%
Utilities	\$11,286	\$11,393	\$11,393	\$11,951	664	5.9%	558	4.9%
Communications	\$1,497	\$1,480	\$1,480	\$1,368	(128)	-8.6%	(111)	-7.5%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$31	\$31	\$39	11	40.7%	8	27.1%
Publishing	\$27	\$30	\$30	\$25	(2)	-6.9%	(5)	-15.7%
Printing	\$176	\$184	\$184	\$159	(17)	-9.9%	(25)	-13.5%
Restaurants & Bars	\$23,693	\$22,340	\$22,340	\$20,295	(3,397)	-14.3%	(2,045)	-9.2%
Amusements	\$2,158	\$2,006	\$2,006	\$721	(1,437)	-66.6%	(1,285)	-64.1%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$8,271	\$8,101	\$8,101	\$7,600	(671)	-8.1%	(501)	-6.2%
Contracting	\$12,904	\$12,528	\$12,528	\$15,638	2,734	21.2%	3,110	24.8%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$118,773	\$118,735	\$118,735	\$139,972	21,199	17.8%	21,237	17.9%
Severance - Mining	\$1,138	\$916	\$916	\$2,118	980	86.1%	1,202	131.3%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$6,645	\$6,036	\$6,036	\$4,775	(1,869)	-28.1%	(1,261)	-20.9%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$186,755	\$183,947	\$183,947	\$204,874	\$18,119	9.7%	\$20,927	11.4%
Distribution to Cities (25% of distribution base)	46,689	45,987	45,987	51,218	4,530	9.7%	5,232	11.4%
Phoenix Share of Distribution (actual is 29.03%)	\$13,604	\$13,400	\$13,400	\$14,866	\$1,262	9.3%	\$1,466	10.9%

CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2020-21 COMPARED TO 2019-20
2+10

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Budgeted		
													Annual Growth		
Transportation & Towing	104.6%	134.9%	---	---	---	---	---	---	---	---	---	---	-18.0%		
Mining-Oil & Gas Production	28.4%	20.6%	---	---	---	---	---	---	---	---	---	---	-7.2%		
Utilities	7.6%	6.6%	---	---	---	---	---	---	---	---	---	---	-1.2%		
Communications	-3.6%	-6.1%	---	---	---	---	---	---	---	---	---	---	0.7%		
Railroads & Aircraft	NA	NA	---	---	---	---	---	---	---	---	---	---	NA		
Private Car & Pipelines	33.9%	37.3%	---	---	---	---	---	---	---	---	---	---	-8.5%		
Publishing	10.5%	1.8%	---	---	---	---	---	---	---	---	---	---	-14.2%		
Printing	-12.4%	-11.1%	---	---	---	---	---	---	---	---	---	---	6.8%		
Restaurants & Bars	-11.1%	-12.7%	---	---	---	---	---	---	---	---	---	---	5.1%		
Amusements	-74.2%	-71.2%	---	---	---	---	---	---	---	---	---	---	13.4%		
Rentals-Real Property	NA	0.0%	---	---	---	---	---	---	---	---	---	---	0.0%		
Rentals-Personal Property	-9.5%	-8.8%	---	---	---	---	---	---	---	---	---	---	5.1%		
Contracting	25.1%	23.2%	---	---	---	---	---	---	---	---	---	---	-0.8%		
Feed - Wholesale	NA	NA	---	---	---	---	---	---	---	---	---	---	NA		
Retail	22.5%	20.2%	---	---	---	---	---	---	---	---	---	---	-0.1%		
Severance - Mining	16.8%	52.1%	---	---	---	---	---	---	---	---	---	---	15.4%		
Severance - Timber	NA	NA	---	---	---	---	---	---	---	---	---	---	NA		
Bed Tax - Hotel/Motel	-27.6%	-27.8%	---	---	---	---	---	---	---	---	---	---	15.3%		
Other	NA	0.0%	---	---	---	---	---	---	---	---	---	---	-80.2%		
Subtotal (State)	12.4%	11.0%	---	---	---	---	---	---	---	---	---	---	1.4%		
Cities Share (25%)	12.4%	11.0%	---	---	---	---	---	---	---	---	---	---	1.4%		
TOTAL (Phoenix Share)	11.9%	10.6%	---	---	---	---	---	---	---	---	---	---	1.1%		
													GASB (Y/E Adj)	---	129.1%
														---	<u>1.2%</u>