



City of Phoenix

To: Mayor and City Council

Date: August 18, 2020

From: Ed Zuercher
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 12 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections for the 2019-20 fiscal year were \$1,307.4 million or 7.1% more than 2018-19 collections of \$1,220.8 million. The increase is primarily attributable to the transfer of \$48.5 million from the Coronavirus Relief Fund to offset public safety salaries from March through June. Excluding this one-time revenue, the 2019-20 revenue collections were \$1,258.8 million or 3.1% higher than the prior year. The 3.1% revenue growth is driven by higher revenue collections in primary property tax, city and state sales taxes, and income tax. This increase is offset by reduced revenue collections in a variety of fees, fines, and permit categories. It's also important to note that the majority of our revenue growth occurred prior to COVID-19.

The revised 2019-20 GF Revenue Estimate is \$1.254 billion, representing 2.7% growth over 2018-19 actuals. GF revenues are 0.4% higher than the revised estimate, excluding the one-time revenue in Coronavirus Relief Fund, with the variance mostly attributable to city and state sales taxes.

General Fund Sales Tax

For the full 2019-20 fiscal year, combined GF revenue from city and state sales taxes was \$651.6 million, reflecting growth of 2.9% compared to the 2018-19 fiscal year.

City Sales Tax-City sales tax collections for the 2019-20 fiscal year were \$479.7 million, which represents 2.5% growth compared to the prior year. As expected, the sales tax related to the leisure and hospitality sectors experienced the most significant decline due to the weakening business activities in these sectors affected by the COVID-19 pandemic. However, since the retail, contracting, and residential property rental sectors performed better than the prior year, the overall GF city sales tax was higher than last year's collections.

The year-end growth rates in the key categories of city sales tax are highlighted below:

- retail: 9.6%
- contracting: 13.1%
- restaurants & bars: -7.3%
- hotel/motel: -12.2%
- telecommunications: -2.5%
- commercial property rentals: -1.8%

State Sales Tax- State sales tax collections for the 2019-20 fiscal year were \$171.9 million, representing 4.2% growth over 2018-19.

The year-end growth percentages in the key categories of state sales tax were:

- retail: 9.2%
- contracting: 16.2%
- restaurants & bars: -5.0%
- hotel/motel: -13.3%
- communications: -7.7%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	18-19 Act to 17-18 Act % Change	12 Month Actuals 2018-19	12 Month Actuals 2019-20	% Change from PY	Revised Estimate 2019-20	19-20 Rev Est to 18-19 Act. % Change	Base 2020-21	20/21 Base to 19/20 Est % Change
Local Taxes													
Primary Property Tax	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	4.9%	\$ 162,130	\$ 170,210	5.0%	\$ 170,899	5.4%	\$ 179,950	5.3%
Sales Taxes	407,014	416,522	421,239	432,358	468,015	8.2%	468,015	479,705	2.5%	470,100	0.4%	484,447	3.1%
Privilege License Fees	2,477	2,476	1,485	2,893	2,957	2.2%	2,957	2,437	-17.6%	3,050	3.1%	3,050	0.0%
Other General Fund Excise Taxes	17,174	17,832	17,984	18,138	18,535	2.2%	18,535	18,837	1.6%	18,920	2.1%	18,920	0.0%
Subtotal	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	7.2%	\$ 651,637	\$ 671,189	3.0%	\$ 662,969	1.7%	\$ 686,367	3.5%
Non Taxes													
Licenses & Permits	2,783	2,754	2,879	2,872	2,969	3.4%	2,969	2,812	-5.3%	2,960	-0.3%	2,960	0.0%
Cable Communications	9,574	10,028	10,391	10,884	10,876	-0.1%	10,876	10,369	-4.7%	10,625	-2.3%	10,120	-4.8%
Fines & Forfeitures	15,676	13,460	12,039	12,711	12,456	-2.0%	12,456	10,733	-13.8%	11,549	-7.3%	11,548	0.0%
Court Default Fee	897	1,047	1,164	1,273	1,320	3.7%	1,320	1,310	-0.8%	1,296	-1.8%	1,296	0.0%
Parks & Libraries	8,937	8,308	8,272	18,221	8,629	-52.6%	8,629	5,824	-32.5%	8,332	-3.4%	8,327	-0.1%
Planning	1,312	1,647	1,690	1,752	1,783	1.8%	1,783	1,589	-10.9%	1,791	0.4%	1,808	0.9%
Police	14,687	13,729	13,720	14,347	15,332	6.9%	15,332	14,848	-3.2%	15,481	1.0%	15,481	0.0%
Street Transportation	4,672	4,369	5,194	5,863	6,497	10.8%	6,497	6,155	-5.3%	6,949	7.0%	6,684	-3.8%
Emergency Transportation	34,502	37,005	34,518	35,884	36,910	2.9%	36,910	36,706	-0.6%	37,500	1.6%	37,875	1.0%
Hazardous Materials Inspection Fee	1,312	1,358	1,388	1,364	1,369	0.4%	1,369	1,408	2.8%	1,400	2.3%	1,400	0.0%
Other Service Charges	14,710	17,245	16,752	20,302	23,486	15.7%	23,486	22,519	-4.1%	22,592	-3.8%	22,612	0.1%
All Others	15,923	14,052	14,168	16,456	15,309	-7.0%	15,309	16,254	6.2%	15,537	1.5%	16,059	3.4%
Subtotal	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	-3.5%	\$ 136,936	\$ 130,527	-4.7%	\$ 136,012	-0.7%	\$ 136,170	0.1%
State Shared Revenues													
Sales Tax	132,218	137,544	143,976	155,998	165,066	5.8%	165,066	171,926	4.2%	168,964	2.4%	174,072	3.0%
Income Tax	175,184	174,234	191,225	200,036	196,918	-1.6%	196,918	214,697	9.0%	214,697	9.0%	241,167	12.3%
Vehicle License Tax	55,293	59,801	61,586	66,784	70,210	5.1%	70,210	70,484	0.4%	71,386	1.7%	71,743	0.5%
Subtotal	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	2.2%	\$ 432,194	\$ 457,107	5.8%	\$ 455,047	5.3%	\$ 486,982	7.0%
Subtotal All GF Funds	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	4.1%	\$ 1,220,767	\$ 1,258,823	3.1%	\$ 1,254,028	2.7%	\$ 1,309,519	4.4%
Coronavirus Relief Fund								\$ 48,533	NA				
TOTAL	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	4.1%	\$ 1,220,767	\$ 1,307,356	7.1%	\$ 1,254,028	2.7%	\$ 1,309,519	4.4%

Change from Prior Year

18-19 - 12 Month Actual Revenue:	\$ 1,220,767
19-20 - 12 Month Actual Revenue:	\$ 1,307,356
Dollars Over/Under Prior Year:	\$86,589
Percent Over/Under Prior Year:	7.1%

% Change from Prior Year and Estimate

19-20 % Change from Prior Year Actual:	7.1%
19-20 Estimate % Change from Prior Year Actual:	2.7%

CITY PLT BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$38,000	\$40,676	\$39,917	5.0%	\$39,917	5.0%	\$40,223	0.8%
August	39,071	40,377	40,554	3.8%	40,554	3.8%	40,152	-1.0%
September	39,531	39,893	41,442	4.8%	41,442	4.8%	39,910	-3.7%
October	38,640	41,719	41,690	7.9%	41,690	7.9%	41,157	-1.3%
November	38,370	39,755	41,689	8.7%	41,689	8.7%	39,507	-5.2%
December	37,085	38,590	40,695	9.7%	40,695	9.7%	38,708	-4.9%
January	41,824	44,233	45,262	8.2%	45,262	8.2%	43,942	-2.9%
February	36,673	37,405	40,451	10.3%	40,451	10.3%	38,011	-6.0%
March	37,026	38,100	38,347	3.6%	38,347	3.6%	38,415	0.2%
April	42,047	43,001	39,329	-6.5%	39,329	-6.5%	43,751	11.2%
May	39,345	39,869	33,265	-15.5%	33,265	-15.5%	40,537	21.9%
June	39,618	40,600	39,733	0.3%	30,411	-23.2%	40,945	34.6%
Subtotal:	\$467,230	\$484,218	\$482,375	3.2%	\$473,053	1.2%	\$485,258	2.6%
Year End Adjustments	785	(344)	(2,670)	-100%+	(2,953)	-100%+	(811)	72.5%
TOTAL:	\$468,015	\$483,874	\$479,705	2.5%	\$470,100	0.4%	\$484,447	3.1%

Actual vs. Estimate

YTD Actual Revenue:	\$479,705
YTD Revised Estimate:	470,100
Dollars Over/Under Rev Est:	\$9,604
Percent Over/Under Rev Est:	2.0%

Actual vs. PY

YTD Actual Revenue:	\$479,705
YTD Prior Year Actual:	468,015
Dollars Over/Under PY:	11,690
Percent Over/Under PY:	2.5%

GENERAL FUND PLT CATEGORY ANALYSIS
June 2020

Category	2018-19	2019-20			Actual/Actual		Actual/Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	2,228	2,537	(285)	2,124	(104)	-4.7%	2,410	NA
Job Printing	57	62	129	31	(25)	-44.7%	(97)	-75.5%
Publishing	5	13	(3)	2	(3)	-61.4%	5	NA
Transportation & Towing	0	1	(8)	9	9	3736.8%	18	NA
Restaurants & Bars	2,470	2,652	2,309	1,676	(794)	-32.1%	(633)	-27.4%
Leases & Rentals (Property)	1,703	1,808	1,968	1,294	(408)	-24.0%	(674)	-34.2%
Commercial Rentals	3,462	3,826	2,932	3,136	(326)	-9.4%	204	7.0%
Hotel/Motel	904	974	1,308	281	(623)	-68.9%	(1,027)	-78.5%
Residential Property Rentals	2,013	2,205	1,469	2,395	382	19.0%	925	63.0%
Retail	17,210	17,709	9,329	20,192	2,982	17.3%	10,863	116.4%
Food	0	0	(1)	1	0	274.6%	2	NA
Amusements	597	425	1,080	83	(513)	-86.1%	(997)	-92.3%
Telecommunications	1,051	923	483	945	(106)	-10.1%	462	95.7%
Other Utilities	5,582	5,406	7,200	5,652	70	1.3%	(1,549)	-21.5%
Use	2,044	1,915	2,492	1,712	(332)	-16.2%	(780)	-31.3%
Penalty & Interest	294	144	10	200	(94)	-32.0%	189	1843.6%
Subtotal	\$39,619	\$40,600	30,411	\$39,733	\$114	0.3%	9,321	30.7%
Balance to Cash	(1)	0	0	0	1	100%+	0	NA
TOTAL	\$39,618	\$40,600	\$30,411	\$39,733	\$115	0.3%	\$9,321	30.7%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2019-20 ACTUALS COMPARED TO 2018-19
(12+0)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Revised Est
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	18.5%	24.9%	19.6%	20.4%	22.3%	25.3%	20.3%	20.3%	17.7%	17.7%	15.0%	13.1%	3.0%
Job Printing	8.4%	26.4%	-29.4%	-22.9%	-18.6%	-17.4%	-19.8%	-18.0%	-17.3%	-16.8%	-29.2%	-30.2%	-18.8%
Publishing	-91.1%	-82.3%	-81.2%	-81.3%	-82.4%	-80.6%	-75.9%	-74.0%	-71.9%	-70.1%	-67.6%	-67.3%	-72.0%
Transportation & Towing	-89.5%	-78.2%	-64.0%	-53.4%	-40.1%	38.2%	40.6%	119.1%	186.4%	257.5%	39.8%	80.6%	0.0%
Restaurants & Bars	7.1%	4.0%	5.8%	5.7%	5.7%	6.4%	6.8%	6.6%	5.1%	-0.2%	-4.8%	-7.3%	-5.0%
Leases & Rentals (Property)	28.0%	18.9%	16.6%	17.4%	15.9%	17.0%	15.2%	13.5%	10.0%	7.5%	3.0%	0.7%	4.0%
Commercial Rentals	0.5%	-0.4%	2.8%	4.1%	3.5%	3.4%	2.8%	2.4%	1.5%	1.3%	-1.2%	-1.8%	-2.0%
Hotel/Motel	18.4%	14.6%	15.0%	12.6%	8.5%	9.1%	11.1%	21.3%	18.9%	2.4%	-7.2%	-12.2%	-3.0%
Residential Property Rentals	16.9%	8.8%	10.2%	10.8%	11.3%	8.7%	9.8%	10.2%	11.1%	9.5%	8.8%	9.6%	6.0%
Retail	9.1%	7.5%	7.4%	6.4%	7.8%	8.6%	9.8%	10.6%	11.0%	10.0%	8.9%	9.6%	4.2%
Food	-100.0%	-100.0%	-100.0%	-100.0%	-99.8%	-99.8%	-99.8%	-99.8%	-99.8%	-98.7%	-94.7%	-92.4%	0.0%
Amusements	-12.9%	5.6%	8.2%	11.1%	15.5%	18.4%	15.9%	12.9%	9.6%	-3.0%	-10.6%	-19.3%	0.0%
Telecommunications	-6.2%	-5.8%	-7.9%	-6.4%	-4.2%	-2.5%	-1.3%	-1.0%	-1.2%	-1.4%	-1.8%	-2.5%	-6.4%
Other Utility	-12.6%	-6.8%	-4.9%	-2.0%	-2.4%	-2.5%	-3.7%	-3.7%	-4.5%	-4.6%	-5.7%	-5.2%	-3.0%
Use	-6.5%	-5.7%	-4.2%	0.3%	-0.4%	-0.9%	0.0%	-1.1%	-1.2%	-1.9%	-3.1%	-4.2%	0.0%
Penalty & Interest	63.1%	64.3%	37.0%	29.4%	38.0%	44.0%	50.6%	50.8%	43.5%	32.4%	26.8%	19.3%	11.2%
Subtotal	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	5.4%	3.5%	3.2%	1.2%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	5.4%	3.5%	3.2%	1.2%
Year End Adj.													
TOTAL	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	5.4%	3.5%	2.5%	0.4%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$4,280	\$4,768	\$4,784	11.8%	\$4,784	11.8%	\$4,265	-10.8%
August	3,829	4,280	4,263	11.3%	4,263	11.3%	3,797	-10.9%
September	4,007	4,343	4,345	8.4%	4,345	8.4%	3,951	-9.1%
October	4,383	4,801	4,689	7.0%	4,689	7.0%	4,376	-6.7%
November	5,220	5,580	5,436	4.1%	5,436	4.1%	5,241	-3.6%
December	4,719	5,212	5,356	13.5%	5,356	13.5%	4,780	-10.8%
January	4,828	5,900	5,049	4.6%	5,049	4.6%	4,822	-4.5%
February	5,987	5,505	5,849	-2.3%	5,849	-2.3%	5,843	-0.1%
March	5,459	6,233	5,522	1.2%	5,522	1.2%	5,430	-1.7%
April	6,659	7,643	4,224	-36.6%	4,224	-36.6%	6,771	60.3%
May	5,692	6,263	2,953	-48.1%	2,953	-48.1%	5,627	90.5%
June	5,087	5,785	3,299	-35.2%	5,774	13.5%	4,989	-13.6%
Subtotal:	\$60,150	\$66,311	\$55,769	-7.3%	\$58,244	-3.2%	\$59,892	2.8%
Year End Adjustment	1,050	315	(503)	-100%+	(503)	-100%+	158	100%+
TOTAL:	\$61,200	\$66,626	\$55,266	-9.7%	\$57,741	-5.7%	\$60,050	4.0%

Actual vs. Estimate

YTD Actual Revenue:	\$55,266
YTD Revised Estimate:	57,741
Dollars Over/Under Rev Est:	(\$2,474)
Percent Over/Under Rev Est:	-4.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$55,266
YTD Prior Year Actual:	61,200
Dollars Over/Under PY:	(5,933)
Percent Over/Under PY:	-9.7%

CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$182 14.7%	\$140 -11.3%	\$195 19.5%	\$161 -33.9%	\$170 -52.4%	\$176 -36.9%	\$186 -32.8%	\$149 -20.3%	\$227 0.3%	\$153 -16.7%	\$100 -43.7%	\$95 -46.5%	\$1,934 -25.3%	\$1,934	-25.3%	
Contracting	1,688 18.5%	1,610 34.2%	1,552 9.8%	1,573 22.9%	1,774 29.9%	1,693 41.9%	1,655 -2.7%	1,632 20.4%	1,330 -3.6%	1,525 18.0%	1,483 -8.0%	1,517 -4.7%	19,034 13.2%	19,034	13.2%	
Job Printing	43 8.4%	45 49.9%	(3) -106.6%	44 -6.3%	45 -2.8%	48 -12.9%	37 -31.7%	40 -4.0%	40 -11.4%	38 -12.5%	24 -78.6%	22 -44.7%	423 -30.2%	423	-30.2%	
Publishing	1 -91.1%	2 -74.8%	2 -79.1%	2 -81.4%	2 -85.6%	1 -39.6%	3 -5.4%	2 -40.3%	2 -4.9%	2 -22.9%	2 34.8%	1 -61.4%	22 -67.3%	22	-67.3%	
Transportation & Towing	0 -89.5%	0 -69.1%	0 100.9%	0 28.5%	1 16.5%	4 1231.5%	1 75.4%	4 1770.0%	4 1434.8%	4 1857.7%	3 -73.7%	7 3736.8%	28 80.6%	28	80.6%	
Restaurants & Bars	1,595 7.1%	1,443 0.8%	1,542 9.5%	1,609 5.5%	1,701 5.8%	1,732 9.5%	1,760 9.0%	1,767 5.1%	1,584 -5.8%	1,272 -36.7%	958 -46.7%	1,197 -32.1%	18,160 -7.3%	18,160	-7.3%	
Hotel/Motel	1,275 10.0%	1,022 2.5%	1,057 9.9%	1,300 1.7%	1,743 -4.7%	1,702 5.9%	1,406 19.2%	2,255 -17.0%	2,336 9.9%	1,229 -60.7%	383 -80.7%	459 -69.6%	16,167 -21.0%	16,167	-21.0%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,784 11.8%	\$4,263 11.4%	\$4,345 8.4%	\$4,689 7.0%	\$5,436 4.1%	\$5,356 13.5%	\$5,048 4.5%	\$5,849 -2.3%	\$5,522 1.2%	\$4,224 -36.6%	\$2,953 -48.1%	\$3,300 -35.1%	\$55,769	\$55,769	-7.3%	
Balance to Cash	0	0	0	0	0	0	1	0	0	0	0	(1)	0	0	-99.9%	
TOTAL	\$4,784	\$4,263	\$4,345	\$4,689	\$5,436	\$5,356	\$5,049	\$5,849	\$5,522	\$4,224	\$2,953	\$3,299	\$55,769	\$55,769	-7.3%	
(% change from prior year)	11.8%	11.3%	8.4%	7.0%	4.1%	13.5%	4.6%	-2.3%	1.2%	-36.6%	-48.1%	13.5%				
REVISED ESTIMATE	\$4,784	\$4,263	\$4,345	\$4,689	\$5,436	\$5,356	\$5,049	\$5,849	\$5,522	\$4,224	\$2,953	\$5,774	58,244			
														Year End Adjustment	(503)	-100%+
														TOTAL	\$55,266	-9.7%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$1,257	\$1,369	\$1,772	40.9%	\$1,772	40.9%	\$1,271	-28.3%
August	1,144	1,141	1,247	9.0%	1,247	9.0%	1,156	-7.3%
September	1,154	1,244	1,207	4.7%	1,207	4.7%	1,167	-3.3%
October	1,340	1,364	1,352	0.8%	1,352	0.8%	1,354	0.2%
November	1,877	1,944	1,877	0.0%	1,877	0.0%	1,897	1.0%
December	1,647	1,840	1,765	7.1%	1,765	7.1%	1,665	-5.7%
January	1,330	1,718	1,569	18.0%	1,569	18.0%	1,344	-14.3%
February	2,234	2,016	2,079	-6.9%	2,079	-6.9%	2,256	8.5%
March	2,084	2,543	2,297	10.2%	2,297	10.2%	2,105	-8.3%
April	2,973	3,582	1,549	-47.9%	1,549	-47.9%	2,925	88.8%
May	1,998	2,400	402	-79.9%	402	-79.9%	1,940	383.0%
June	1,494	1,842	431	-71.2%	2,998	100.7%	1,431	-52.3%
Subtotal:	\$20,532	\$23,005	\$17,547	-14.5%	\$20,114	-2.0%	\$20,511	2.0%
Year End Adjustment	200	58	(98)	-100%+	(98)	-100%+	47	100%+
TOTAL:	\$20,732	\$23,063	\$17,449	-15.8%	\$20,016	-3.5%	\$20,558	2.7%

Actual vs. Estimate

YTD Actual Revenue:	\$17,449
YTD Revised Estimate:	20,016
Dollars Over/Under Rev Est:	(\$2,567)
Percent Over/Under Rev Est:	-12.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$17,449
YTD Prior Year Actual:	20,732
Dollars Over/Under PY:	(3,283)
Percent Over/Under PY:	-15.8%

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY							
Hotel/Motel	\$637	\$511	\$529	\$650	\$ 871	\$ 851	\$ 703	\$ 1,127	\$ 1,168	\$ 614	\$ 191	\$230	\$8,084	\$8,084	-21.0%
	10.0%	2.5%	9.9%	1.7%	-4.7%	5.9%	19.2%	-17.0%	9.9%	-60.7%	-80.7%	-69.6%			
Car Rental	1,135	736	678	702	1,006	913	866	953	1,129	935	210	201	9,463	9,463	-8.1%
	67.3%	14.1%	0.6%	0.1%	4.5%	8.2%	17.0%	8.9%	10.5%	-33.7%	-79.1%	-72.8%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Subtotal	\$1,772	\$1,247	\$1,206	\$1,352	\$1,877	\$1,765	\$1,569	\$2,080	\$2,297	\$1,549	\$402	\$431	\$17,546	\$17,546	-14.5%
	40.9%	9.0%	4.5%	0.8%	0.0%	7.1%	18.0%	-6.9%	10.2%	-47.9%	-79.9%	-71.2%			
Balance to Cash	0	0	1	0	0	0	0	(1)	0	0	0	0	0	0	0.0%
TOTAL	\$1,772	\$1,247	\$1,207	\$1,352	\$1,877	\$1,765	\$1,569	\$2,079	\$2,297	\$1,549	\$402	\$431	\$17,547	\$17,547	-14.5%
(% change from prior year)	40.9%	9.0%	4.7%	0.8%	0.0%	7.1%	18.0%	-6.9%	10.2%	-47.9%	-79.9%	100.7%			
REVISED ESTIMATE	\$1,772	\$1,247	\$1,207	\$1,352	\$1,877	\$1,765	\$1,569	\$2,079	\$2,297	\$1,549	\$402	\$2,998	\$20,114		
													Year End Adjustment	(98)	-100%+
													TOTAL:	\$17,449	-15.8%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$59	\$59	\$51	-13.3%	\$51	-13.3%	\$25	-50.3%
August	55	57	43	-22.0%	43	-22.0%	22	-49.8%
September	54	55	43	-20.6%	43	-20.6%	43	-1.4%
October ¹	44	45	(69)	-100%+	(69)	-100%+	44	100%+
November	33	48	50	51.6%	50	51.6%	50	-0.8%
December	44	48	46	4.3%	46	4.3%	46	1.1%
January	53	48	67	26.7%	67	26.7%	67	0.6%
February	205	210	222	8.6%	222	8.6%	222	0.0%
March	55	50	90	63.8%	90	63.8%	50	-44.4%
April	108	51	81	-25.1%	81	-25.1%	102	25.8%
May	60	51	26	-55.9%	26	-55.9%	54	100%+
June	47	57	42	-10.6%	(46)	-100%+	45	100%+
Subtotal:	\$815	\$779	\$691	-15.3%	\$603	-26.0%	\$769	27.5%
Year End Adjustment	1	0	(34)	-100%+	(34)	-100%+	0	100%+
TOTAL:	\$816	\$779	\$657	-19.5%	\$569	-30.3%	\$769	35.1%

1. The negative Jet Fuel excise tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.

Actual vs. Estimate

YTD Actual Revenue:	\$657
YTD Revised Estimate:	569
Dollars Over/Under Rev Est:	\$88
Percent Over/Under Rev Est:	15.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$657
YTD Prior Year Actual:	816
Dollars Over/Under PY:	(\$159)
Percent Over/Under PY:	-19.5%

JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY		
	(Act)	(Act)	(Act)	(Act) ¹	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	ACTUAL	
Jet Fuel Sales	\$46	\$37	\$38	(\$75)	\$45	\$41	\$52	\$217	\$84	\$38	\$21	\$32	\$574	\$574	-17.1%	
	47.3%	-29.8%	-22.3%	-283.4%	61.8%	8.8%	32.0%	7.7%	63.1%	-42.8%	-62.0%	-18.4%	-17.1%			
Jet Fuel Use	5	6	6	6	6	4	15	6	5	44	4	8	117	117	-5.1%	
	-81.9%	60.4%	11.9%	73.9%	45.1%	-26.0%	11.2%	99.2%	46.1%	5.1%	-8.4%	35.6%	-5.1%			
Subtotal	\$51	\$43	\$44	(\$69)	\$51	\$46	\$67	\$223	\$89	\$82	\$25	\$40	\$691	\$691	-15.3%	
	-13.3%	-23.4%	-18.8%	-255.8%	59.5%	4.3%	26.7%	9.1%	62.0%	-24.2%	-58.3%	-11.0%	-15.3%			
Balance to Cash	0	0	(1)	0	(1)	0	0	(1)	1	(1)	1	2	0	0	-28.6%	
TOTAL	\$51	\$43	\$43	(\$69)	\$50	\$46	\$67	\$222	\$90	\$81	\$26	\$42	\$691	\$691	-15.3%	
(% change from prior year)	-13.3%	-22.0%	-20.6%	-259.4%	51.6%	4.3%	26.7%	8.6%	63.8%	-25.1%	-55.9%	-198.8%				
REVISED ESTIMATE	\$51	\$43	\$43	(\$69)	\$50	\$46	\$67	\$222	\$90	\$81	\$26	(\$46)	\$603	\$691	-15.3%	
1. The negative Jet Fuel Sales tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.																
														Year End Adjustment	(34)	-100%+
														TOTAL:	\$657	-19.5%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$18,915	\$20,373	\$20,629	9.1%	\$20,629	9.1%	\$20,066	-2.7%
August	17,866	18,948	19,089	6.8%	19,089	6.8%	18,664	-2.2%
September	18,388	19,452	19,765	7.5%	19,765	7.5%	19,406	-1.8%
October	18,482	19,856	20,022	8.3%	20,022	8.3%	19,538	-2.4%
November	19,261	20,192	21,563	12.0%	21,563	12.0%	20,042	-7.1%
December	19,297	20,223	21,702	12.5%	21,702	12.5%	20,225	-6.8%
January	22,359	23,769	24,619	10.1%	24,619	10.1%	23,527	-4.4%
February	19,098	19,528	21,502	12.6%	21,502	12.6%	19,857	-7.6%
March	19,223	20,318	20,247	5.3%	20,247	5.3%	20,364	0.6%
April	22,421	23,281	20,945	-6.6%	20,945	-6.6%	23,550	12.4%
May	21,021	21,347	17,669	-15.9%	17,669	-15.9%	21,697	22.8%
June	20,349	21,421	20,146	-1.0%	13,132	-35.5%	21,392	62.9%
Subtotal:	\$236,679	\$248,708	\$247,900	4.7%	\$240,885	1.8%	\$248,327	3.1%
Year End Adjustment	2,500	1,228	(307)	-100%+	(307)	-100%+	903	100%+
TOTAL:	\$239,179	\$249,936	\$247,593	3.5%	\$240,578	0.6%	\$249,230	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$247,593
YTD Revised Estimate:	240,578
Dollars Over/Under Rev Est:	\$7,015
Percent Over/Under Rev Est:	2.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$247,593
YTD Prior Year Actual:	239,179
Dollars Over/Under PY:	8,414
Percent Over/Under PY:	3.5%

**TRANSPORTATION 2050 - TRANSIT
EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	Total	from PY ACTUAL													
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	2,036	1,943	1,872	1,898	2,141	2,043	1,997	1,969	1,605	1,853	1,786	1,827	22,971	22,971	13.4%	
Job Printing	52	55	(4)	53	54	58	45	48	48	46	29	27	511	511	-27.3%	
Publishing	1	3	2	2	2	2	4	2	2	2	2	2	26	26	-67.2%	
Transportation & Towing	0	1	1	1	1	4	1	5	5	5	3	8	34	34	83.4%	
Restaurants & Bars	1,923	1,741	1,860	1,940	2,059	2,090	2,123	2,133	1,911	1,536	1,151	1,445	21,911	21,911	-7.3%	
Leases & Rentals (Property)	926	836	828	874	944	988	917	932	951	961	635	651	10,444	10,444	0.8%	
Commercial Rentals	1,682	1,534	1,570	1,796	1,603	1,669	1,823	1,570	1,455	1,805	1,364	1,459	19,331	19,331	-1.6%	
Hotel/Motel	386	311	319	393	528	514	431	687	708	375	117	141	4,912	4,912	-12.3%	
Residential Property Rentals	1,157	1,090	1,163	1,161	1,122	1,147	1,330	1,191	1,266	1,198	1,150	1,204	14,180	14,180	9.7%	
Retail (amounts = or < \$11k)	7,938	7,398	7,777	7,423	8,552	8,540	10,455	8,431	7,975	8,648	7,675	9,165	99,977	99,977	9.9%	
Retail (amounts > \$11k)	540	474	532	501	461	513	679	454	495	431	409	565	6,052	6,052	6.3%	
Amusements	170	218	233	230	225	236	206	189	213	108	35	42	2,102	2,102	-19.2%	
Use (amounts = or < \$11k)	901	790	792	911	857	837	1,146	828	750	1,047	850	796	10,506	10,506	-0.8%	
Use (amounts > \$11k)	73	64	93	92	37	69	63	100	68	35	21	35	750	750	-24.8%	
Subtotal	\$17,784	\$16,457	\$17,038	\$17,276	\$18,588	\$18,709	\$21,220	\$18,537	\$17,452	\$18,050	\$15,228	\$17,367	\$213,706	\$213,706	4.7%	
	9.1%	6.8%	7.5%	8.4%	11.9%	12.5%	10.1%	12.6%	5.3%	-6.6%	-16.0%	-1.0%				
Balance to Cash	0	0	1	0	0	0	0	0	1	(1)	1	(2)	\$0	0	NA	
TOTAL	\$17,784	\$16,457	\$17,039	\$17,276	\$18,588	\$18,709	\$21,220	\$18,537	\$17,453	\$18,049	\$15,229	\$17,365	\$213,706	\$213,706	4.7%	
(% change from prior year)*	9.1%	6.8%	7.5%	8.4%	11.9%	12.5%	10.1%	12.6%	5.3%	-6.6%	-16.0%	-35.5%				
REVISED ESTIMATE	\$17,784	\$16,457	\$17,039	\$17,276	\$18,588	\$18,709	\$21,220	\$18,537	\$17,453	\$18,049	\$15,229	\$11,325	\$207,666			
													Year End Adjustment	(268)	-100%+	
													TOTAL:	\$213,438	3.5%	

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	Total	from PY ACTUAL												
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	326	311	300	304	342	327	320	315	257	300	285	292	3,679	3,679	13.5%
Job Printing	8	9	(1)	9	9	9	7	8	8	7	5	4	82	82	-20.7%
Publishing	0	0	0	0	0	0	1	0	0	0	0	0	4	4	-67.1%
Transportation & Towing	0	0	0	0	0	1	0	1	1	1	1	1	6	6	89.2%
Restaurants & Bars	307	278	298	310	332	334	340	341	306	246	182	231	3,506	3,506	-7.3%
Leases & Rentals (Property)	148	134	133	140	151	158	147	150	152	153	102	104	1,672	1,672	0.9%
Commercial Rentals	269	246	252	272	257	267	292	251	233	289	218	233	3,079	3,079	-2.3%
Hotel/Motel	62	50	51	63	84	82	69	110	113	60	19	23	786	786	-12.6%
Residential Property Rentals	185	174	186	186	179	183	213	191	203	192	184	193	2,268	2,268	9.8%
Retail (amounts = or < \$11k)	1,271	1,184	1,245	1,188	1,369	1,367	1,674	1,350	1,277	1,384	1,229	1,467	16,006	16,006	9.9%
Retail (amounts > \$11k)	85	74	83	79	72	81	108	72	79	72	67	90	962	962	8.5%
Amusements	27	35	37	37	36	38	33	30	34	17	6	7	337	337	-19.1%
Use (amounts = or < \$11k)	144	126	127	146	137	134	184	133	120	168	136	127	1,682	1,682	-0.8%
Use (amounts > \$11k)	12	11	16	13	6	11	13	13	11	6	5	8	124	124	-24.5%
Subtotal	\$2,845	\$2,633	\$2,726	\$2,748	\$2,975	\$2,993	\$3,399	\$2,964	\$2,794	\$2,896	\$2,439	\$2,782	\$34,194	\$34,194	4.8%
	9.1%	7.0%	7.3%	7.8%	12.0%	12.3%	10.2%	12.5%	5.4%	-6.3%	-15.6%	-0.9%			
Balance to Cash	0	0	0	(1)	0	0	0	0	0	0	1	0	\$0	0	12.3%
TOTAL	\$2,845	\$2,633	\$2,726	\$2,747	\$2,975	\$2,993	\$3,399	\$2,964	\$2,794	\$2,896	\$2,440	\$2,782	\$34,194	\$34,194	4.8%
(% change from prior year)*	9.1%	7.0%	7.3%	7.8%	12.0%	12.3%	10.2%	12.5%	5.4%	-6.3%	-15.6%	-35.6%			
REVISED ESTIMATE	\$2,845	\$2,633	\$2,726	\$2,747	\$2,975	\$2,993	\$3,399	\$2,964	\$2,794	\$2,896	\$2,440	\$1,806	\$33,219		
													Year End Adjustment	(39)	-100%+
													TOTAL:	\$34,155	3.6%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$2,941	-2.7%
August	2,620	2,778	2,794	6.6%	2,794	6.6%	2,740	-2.0%
September	2,691	2,850	2,901	7.8%	2,901	7.8%	2,847	-1.9%
October	2,706	2,909	2,944	8.8%	2,944	8.8%	2,867	-2.6%
November	2,816	2,953	3,141	11.5%	3,141	11.5%	2,935	-6.6%
December	2,821	2,957	3,173	12.5%	3,173	12.5%	2,962	-6.6%
January	3,277	3,491	3,610	10.2%	3,610	10.2%	3,459	-4.2%
February	2,787	2,857	3,140	12.7%	3,140	12.7%	2,905	-7.5%
March	2,809	2,975	2,963	5.5%	2,963	5.5%	2,983	0.6%
April	3,286	3,411	3,048	-7.2%	3,048	-7.2%	3,456	13.4%
May	3,081	3,128	2,579	-16.3%	2,579	-16.3%	3,180	23.3%
June	2,988	3,134	2,953	-1.2%	2,004	-32.9%	3,137	56.6%
Subtotal:	\$34,654	\$36,422	\$36,272	4.7%	\$35,322	1.9%	\$36,412	3.1%
Year End Adjustment	359	197	(39)	-100%+	(39)	-100%+	127	100%+
TOTAL:	\$35,013	\$36,619	\$36,233	3.5%	\$35,283	0.8%	\$36,539	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$36,233
YTD Revised Estimate:	35,283
Dollars Over/Under Rev Est:	\$950
Percent Over/Under Rev Est:	2.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$36,233
YTD Prior Year Actual:	35,013
Dollars Over/Under PY:	1,220
Percent Over/Under PY:	3.5%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	Total	from PY	ACTUAL												
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	338	322	310	315	355	339	331	326	266	305	297	303	3,807	\$3,807	13.2%	
Job Printing	9	9	(1)	9	9	10	7	8	8	8	5	4	85	\$85	-30.2%	
Publishing	0	0	0	0	0	0	1	0	0	0	0	0	4	\$4	-67.3%	
Transportation & Towing	0	0	0	0	0	1	0	1	1	1	1	1	6	\$6	80.6%	
Restaurants & Bars	319	289	308	322	340	346	352	353	317	254	192	239	3,632	\$3,632	-7.3%	
Leases & Rentals (Property)	154	139	137	145	157	164	152	154	158	160	105	108	1,731	\$1,731	0.7%	
Commercial Rentals	279	254	260	306	266	277	302	260	241	299	226	242	3,212	\$3,212	-1.2%	
Hotel/Motel	64	52	53	65	87	85	71	114	117	62	19	23	814	\$814	-12.2%	
Residential Property Rentals	192	181	193	192	186	190	220	197	210	199	191	200	2,351	\$2,351	9.6%	
Retail	1,472	1,363	1,443	1,375	1,551	1,564	1,929	1,529	1,465	1,559	1,391	1,682	18,322	\$18,322	9.6%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	-92.4%	
Amusements	28	36	39	38	37	39	34	31	35	18	6	7	348	\$348	-19.3%	
Use	170	150	158	177	153	159	209	166	144	184	147	143	1,960	\$1,960	-4.2%	
Subtotal	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$3,173	\$3,610	\$3,140	\$2,962	\$3,048	\$2,579	\$2,953	\$36,271	\$36,271	4.7%	
Balance to Cash	9.1% 0	6.6% 0	7.8% 0	8.8% 0	11.5% 0	12.5% 0	10.2% 0	12.7% 0	5.4% 1	-7.2% 0	-16.3% 0	-1.1% 0	1	1	100%+	
TOTAL	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$3,173	\$3,610	\$3,140	\$2,963	\$3,048	\$2,579	\$2,953	\$36,272	\$36,272	4.7%	
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.5%	-7.2%	-16.3%	-32.9%				
REVISED ESTIMATE	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$3,173	\$3,610	\$3,140	\$2,963	\$3,048	\$2,579	\$2,004				
													Year End Adjustment	(39)	-100%+	
													TOTAL:	\$36,233	3.5%	

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$2,941	-2.7%
August	2,620	2,778	2,793	6.6%	2,793	6.6%	2,740	-1.9%
September	2,690	2,850	2,901	7.9%	2,901	7.9%	2,847	-1.9%
October	2,707	2,909	2,945	8.8%	2,945	8.8%	2,867	-2.7%
November	2,814	2,953	3,141	11.6%	3,141	11.6%	2,935	-6.6%
December	2,822	2,957	3,172	12.4%	3,172	12.4%	2,962	-6.6%
January	3,278	3,491	3,608	10.1%	3,608	10.1%	3,459	-4.1%
February	2,786	2,857	3,140	12.7%	3,140	12.7%	2,905	-7.5%
March	2,811	2,975	2,961	5.4%	2,961	5.4%	2,983	0.7%
April	3,286	3,411	3,048	-7.2%	3,048	-7.2%	3,456	13.4%
May	3,080	3,128	2,578	-16.3%	2,578	-16.3%	3,180	23.3%
June	2,988	3,133	2,959	-1.0%	2,010	-32.7%	3,137	56.1%
Subtotal:	\$34,654	\$36,422	\$36,272	4.7%	\$35,322	1.9%	\$36,412	3.1%
Year End Adjustment	359	197	(39)	-100%+	(39)	-100%+	127	100%+
TOTAL:	\$35,013	\$36,619	\$36,233	3.5%	\$35,283	0.8%	\$36,539	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$36,233
YTD Revised Estimate:	35,283
Dollars Over/Under Rev Est:	\$950
Percent Over/Under Rev Est:	2.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$36,233
YTD Prior Year Actual:	35,013
Dollars Over/Under PY:	1,220
Percent Over/Under PY:	3.5%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY ACTUAL	
	(Act)	Total													
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	236	225	217	220	248	237	232	229	186	214	208	212	2,665	2,665	13.2%
Job Printing	6	6	(0)	6	6	7	5	6	6	5	3	3	59	59	-30.2%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	3	3	-67.3%
Transportation & Towing	0	0	0	0	0	0	0	1	1	1	0	1	4	4	80.6%
Restaurants & Bars	223	202	216	225	238	242	246	247	222	178	134	168	2,542	2,542	-7.3%
Leases & Rentals (Proper	107	97	96	101	110	115	106	108	110	112	73	76	1,211	1,211	0.7%
Commercial Rentals	195	178	182	214	186	194	212	182	169	209	158	169	2,248	2,248	-1.2%
Hotel/Motel	45	36	37	46	61	60	50	80	82	44	14	16	570	570	-12.2%
Residential Property Rent	134	127	135	135	130	133	154	138	147	139	133	140	1,646	1,646	9.6%
Retail	1,030	954	1,010	963	1,085	1,095	1,351	1,070	1,026	1,091	974	1,178	12,826	12,826	9.6%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-92.4%
Amusements	20	25	27	27	26	27	24	22	25	13	4	5	244	244	-19.3%
Use	119	105	111	124	107	111	146	116	101	129	103	100	1,372	1,372	-4.2%
Subtotal	\$2,116	\$1,956	\$2,031	\$2,061	\$2,199	\$2,221	\$2,527	\$2,198	\$2,074	\$2,134	\$1,805	\$2,068	\$25,390	25,390	4.7%
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-1.1%	0	0	-14.1%
	0	(1)	0	0	0	0	(1)	0	0	0	(1)	3	0	0	
TOTAL	\$2,116	\$1,955	\$2,031	\$2,061	\$2,199	\$2,221	\$2,526	\$2,198	\$2,074	\$2,134	\$1,804	\$2,071	\$25,390	25,390	4.7%
(% change from prior year)*	9.1%	6.6%	7.9%	8.8%	11.6%	12.5%	10.1%	12.7%	5.4%	-7.2%	-16.3%	-32.7%			
REVISED ESTIMATE	\$2,116	\$1,955	\$2,031	\$2,061	\$2,199	\$2,221	\$2,526	\$2,198	\$2,074	\$2,134	\$1,804	\$1,407	\$24,726		
													Year End Adjustment	(27)	-100%+
													TOTAL:	25,363	3.5%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	Total	from PY ACTUAL												
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	17	16	16	16	18	17	17	16	13	15	15	15	190	190	13.2%
Job Printing	0	0	(0)	0	0	0	0	0	0	0	0	0	4	4	-30.2%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-67.3%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	80.6%
Restaurants & Bars	16	14	15	16	17	17	18	18	16	13	10	12	182	182	-7.3%
Leases & Rentals (Propert	8	7	7	7	8	8	8	8	8	8	5	5	87	87	0.7%
Commercial Rentals	14	13	13	15	13	14	15	13	12	15	11	12	161	161	-1.2%
Hotel/Motel	3	3	3	3	4	4	4	6	6	3	1	1	41	41	-12.2%
Residential Property Renta	10	9	10	10	9	10	11	10	10	10	10	10	118	118	9.6%
Retail	74	68	72	69	78	78	96	76	73	78	70	84	916	916	9.6%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-92.4%
Amusements	1	2	2	2	2	2	2	2	2	1	0	0	17	17	-19.3%
Use	9	7	8	9	8	8	10	8	7	9	7	7	98	98	-4.2%
Subtotal	\$151	\$140	\$145	\$147	\$157	\$159	\$180	\$157	\$148	\$152	\$129	\$148	\$1,814	\$1,814	4.7%
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-1.1%	0	0	-12.3%
	0	0	0	1	0	0	(1)	0	(1)	0	0	1			
TOTAL	\$151	\$140	\$145	\$148	\$157	\$159	\$179	\$157	\$147	\$152	\$129	\$149	\$1,814	\$1,814	4.7%
(% change from prior year)*	9.1%	6.6%	7.8%	9.6%	12.3%	11.7%	9.5%	12.7%	4.7%	-7.2%	-16.3%	-32.2%			
REVISED ESTIMATE	\$151	\$140	\$145	\$148	\$157	\$159	\$179	\$157	\$147	\$152	\$129	\$101	\$1,766		
													Year End Adjustment	(2)	-100%+
													TOTAL:	\$1,812	3.5%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	Total	from PY ACTUAL												
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	84	81	78	79	89	85	83	82	66	76	74	76	952	952	13.2%
Job Printing	2	2	(0)	2	2	2	2	2	2	2	1	1	21	21	-30.2%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-67.3%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	80.6%
Restaurants & Bars	80	72	77	80	85	87	88	88	79	64	48	60	908	908	-7.3%
Leases & Rentals (Property)	38	35	34	36	39	41	38	39	39	40	26	27	433	433	0.7%
Commercial Rentals	70	64	65	76	66	69	76	65	60	75	57	60	803	803	-1.2%
Hotel/Motel	16	13	13	16	22	21	18	28	29	16	5	6	204	204	-12.2%
Residential Property Rentals	48	45	48	48	47	48	55	49	52	50	48	50	588	588	9.6%
Retail	368	341	361	344	388	391	482	382	366	390	348	420	4,580	4,580	9.6%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-92.4%
Amusements	7	9	10	10	9	10	9	8	9	4	1	2	87	87	-19.3%
Use	43	37	40	44	38	40	52	41	36	46	37	36	490	490	-4.2%
Subtotal	\$756	\$699	\$725	\$736	\$785	\$793	\$902	\$785	\$741	\$762	\$645	\$738	\$9,068	\$9,068	4.7%
Balance to Cash	9.1% 0	6.6% 0	7.8% 0	8.8% 0	11.5% 0	12.5% (1)	10.2% 0	12.7% 0	5.4% 0	-7.2% 0	-16.3% 0	-1.1% 1	0	0	49.2%
TOTAL	\$756	\$699	\$725	\$736	\$785	\$792	\$902	\$785	\$741	\$762	\$645	\$739	\$9,068	\$9,068	4.7%
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	12.3%	10.0%	12.8%	5.3%	-7.2%	-16.2%	-32.8%			
REVISED ESTIMATE	\$756	\$699	\$725	\$736	\$785	\$792	\$902	\$785	\$741	\$762	\$645	\$502	\$8,830		
													Year End Adjustment	(10)	-100%+
													TOTAL:	\$9,058	3.5%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$766	\$787	\$719	-6.1%	\$719	-6.1%	\$754	4.9%
August	761	727	719	-5.5%	719	-5.5%	687	-4.5%
September	838	756	740	-11.7%	740	-11.7%	744	0.5%
October	701	744	692	-1.3%	692	-1.3%	691	-0.1%
November	705	752	742	5.2%	742	5.2%	700	-5.7%
December	677	744	725	7.1%	725	7.1%	675	-6.9%
January	683	741	726	6.3%	726	6.3%	685	-5.6%
February	696	722	705	1.3%	705	1.3%	670	-5.0%
March	708	686	689	-2.7%	689	-2.7%	648	-6.0%
April	733	685	713	-2.7%	713	-2.7%	649	-9.0%
May	755	696	710	-6.0%	710	-6.0%	669	-5.8%
June	779	684	701	-10.0%	358	-54.0%	667	86.3%
Subtotal:	\$8,802	\$8,724	\$8,581	-2.5%	\$8,238	-6.4%	\$8,239	0.0%
Year End Adjustment	10	19	(33)	-100%+	(33)	-100%+	0	100%+
TOTAL:	\$8,812	\$8,743	\$8,548	-3.0%	\$8,205	-6.9%	\$8,239	0.4%

Actual vs. Estimate

YTD Actual Revenue:	\$8,548
YTD Revised Estimate:	8,205
Dollars Over/Under Rev Est:	\$343
Percent Over/Under Rev Est:	4.2%

Actual vs. Prior Year

YTD Actual Revenue:	\$8,548
YTD Prior Year Actual:	8,812
Dollars Over/Under PY:	(264)
Percent Over/Under PY:	-3.0%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	ACTUAL
Telecommunications	718	719	740	692	742	726	726	704	689	714	711	699	8,580	8,580	-2.5%
% Change															
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$718	\$719	\$740	\$692	\$742	\$726	\$726	\$704	\$689	\$714	\$711	\$699	\$8,580	\$8,580	-2.5%
Balance to Cash	-6.3%	-5.4%	-11.7%	-1.3%	5.2%	7.2%	6.5%	1.0%	-2.7%	-2.6%	-5.8%	-10.2%	1	1	-50.0%
	1	0	0	0	0	(1)	0	1	0	(1)	(1)	2			
TOTAL	\$719	\$719	\$740	\$692	\$742	\$725	\$726	\$705	\$689	\$713	\$710	\$701	\$8,581	\$8,581	-2.5%
(% change from prior year)	-6.1%	-5.5%	-11.7%	-1.3%	5.2%	7.1%	6.3%	1.3%	-2.7%	-2.7%	-6.0%	-54.0%			
REVISED ESTIMATE	\$719	\$719	\$740	\$692	\$742	\$725	\$726	\$705	\$689	\$713	\$710	\$358	\$8,238		
														Year End Adjustment	(33) -100%+
														TOTAL:	\$8,548 -3.0%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,471	\$2,527	\$2,092	-15.3%	\$2,092	-15.3%	\$1,882	-10.0%
August	2,898	2,967	2,648	-8.6%	2,648	-8.6%	2,382	-10.0%
September	2,927	2,992	2,806	-4.1%	2,806	-4.1%	2,805	0.0%
October	2,811	2,876	2,875	2.3%	2,875	2.3%	2,874	0.0%
November	2,260	2,508	2,127	-5.9%	2,127	-5.9%	2,127	0.0%
December	1,745	1,899	1,610	-7.7%	1,610	-7.7%	1,611	0.0%
January	1,788	1,973	1,256	-29.8%	1,256	-29.8%	1,255	-0.1%
February	2,051	2,113	1,880	-8.4%	1,880	-8.4%	1,881	0.1%
March	1,461	1,931	1,741	19.2%	1,741	19.2%	1,741	0.0%
April	1,608	1,913	1,539	-4.3%	1,539	-4.3%	1,321	-14.1%
May	1,629	1,808	2,154	32.2%	2,154	32.2%	1,339	-37.8%
June	1,882	2,491	1,897	0.8%	511	-72.8%	1,545	202.2%
Subtotal:	\$25,529	\$27,998	\$24,623	-3.6%	\$23,237	-9.0%	\$22,763	-2.0%
Year End Adjustment	\$490	\$79	(645)	-100%+	(645)	-100%+	26	100%+
TOTAL:	\$26,019	\$28,077	\$23,978	-7.8%	\$22,592	-13.2%	\$22,789	0.9%

Actual vs. Estimate

YTD Actual Revenue:	\$23,978
YTD Revised Estimate:	22,592
Dollars Over/Under Rev Est:	\$1,385
Percent Over/Under Rev Est:	6.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$23,978
YTD Prior Year Actual:	26,019
Dollars Over/Under PY:	(2,042)
Percent Over/Under PY:	-7.8%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL
Utilities	1,297	1,641	1,739	1,782	1,319	999	778	1,166	1,079	954	1,335	1,176	15,266	15,266	-3.5%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$954	\$1,335	\$1,176	\$15,266	\$15,266	-3.5%
Balance to Cash	-15.3%	-8.7%	-4.1%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-4.3%	32.2%	0.9%	0	0	20.0%
TOTAL	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$954	\$1,335	\$1,176	\$15,266	\$15,266	-3.5%
(% change from prior year)	-15.3%	-8.7%	-4.2%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-4.3%	32.2%	-72.8%			
REVISED ESTIMATE	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$954	\$1,335	\$317	\$14,407		
													Year End Adjustment	(400)	-100%+
													TOTAL:	\$14,866	-7.8%

FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL
Utilities	795	1,006	1,066	1,092	808	612	477	715	662	585	818	721	9,357	9,357	-3.5%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$795	\$1,006	\$1,066	\$1,092	\$808	\$612	\$477	\$715	\$662	\$585	\$818	\$721	\$9,357	\$9,357	-3.5%
Balance to Cash	-15.3%	-8.7%	-4.1%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-4.3%	32.2%	0.9%	0	0	-14.3%
	0	0	1	0	0	(1)	1	(1)	0	0	0	0	0	0	
TOTAL	\$795	\$1,006	\$1,067	\$1,092	\$808	\$611	\$478	\$714	\$662	\$585	\$818	\$721	\$9,357	\$9,357	-3.5%
(% change from prior year)	-15.4%	-8.6%	-4.1%	2.3%	-5.9%	-7.8%	-29.6%	-8.4%	19.2%	-4.3%	32.2%	-72.8%			
REVISED ESTIMATE	\$795	\$1,006	\$1,067	\$1,092	\$808	\$611	\$478	\$714	\$662	\$585	\$818	\$194	\$8,830		
													Year End Adjustment	(245)	-100%+
													TOTAL:	\$9,112	-7.8%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$5,544	\$5,961	\$6,047	9.1%	\$6,047	9.1%	\$5,882	-2.7%
August	5,246	5,557	5,590	6.5%	5,590	6.5%	5,479	-2.0%
September	5,381	5,700	5,802	7.8%	5,802	7.8%	5,694	-1.9%
October	5,411	5,819	5,889	8.8%	5,889	8.8%	5,734	-2.6%
November	5,633	5,906	6,282	11.5%	6,282	11.5%	5,870	-6.6%
December	5,642	5,914	6,347	12.5%	6,347	12.5%	5,924	-6.7%
January	6,554	6,982	7,219	10.2%	7,219	10.2%	6,919	-4.2%
February	5,575	5,713	6,280	12.7%	6,280	12.7%	5,811	-7.5%
March	5,620	5,949	5,924	5.4%	5,924	5.4%	5,965	0.7%
April	6,573	6,823	6,098	-7.2%	6,098	-7.2%	6,912	13.4%
May	6,162	6,255	5,158	-16.3%	5,158	-16.3%	6,360	23.3%
June	5,976	6,266	5,907	-1.1%	4,010	-32.9%	6,274	56.5%
Subtotal:	\$69,315	\$72,844	\$72,543	4.7%	\$70,646	1.9%	\$72,824	3.1%
Year End Adjustment	718	393	(79)	-100%+	(79)	-100%+	259	100%+
TOTAL:	\$70,033	\$73,237	\$72,464	3.5%	\$70,567	0.8%	\$73,083	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$72,464
YTD Revised Estimate:	70,567
Dollars Over/Under Rev Est:	\$1,897
Percent Over/Under Rev Est:	2.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$72,464
YTD Prior Year Actual:	70,033
Dollars Over/Under PY:	2,431
Percent Over/Under PY:	3.5%

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	Total	from PY ACTUAL												
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	540	515	497	503	568	542	530	522	426	488	474	486	6,091	6,091	13.1%
Job Printing	14	15	(1)	14	14	15	12	13	13	12	8	7	136	136	-30.2%
Publishing	0	1	1	1	1	0	1	1	1	1	1	0	7	7	-67.3%
Transportation & Towing	0	0	0	0	0	1	0	1	1	1	1	2	9	9	80.6%
Restaurants & Bars	510	462	493	515	544	554	563	566	507	407	307	383	5,811	5,811	-7.3%
Leases & Rentals (Property)	246	222	220	232	250	262	243	247	252	255	168	173	2,769	2,769	0.7%
Commercial Rentals	446	407	416	489	425	443	484	416	386	478	362	387	5,139	5,139	-1.2%
Hotel/Motel	102	82	85	104	140	136	114	182	188	100	31	37	1,303	1,303	-12.2%
Residential Property Rentals	307	289	309	308	298	305	353	316	336	318	305	319	3,762	3,762	9.6%
Retail	2,355	2,181	2,308	2,200	2,481	2,502	3,087	2,446	2,344	2,494	2,226	2,692	29,316	29,316	9.6%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-92.4%
Amusements	45	58	62	61	60	62	55	50	56	29	9	11	557	557	-19.3%
Use	273	239	253	284	245	254	334	265	231	294	235	228	3,135	3,135	-4.2%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,838	\$4,471	\$4,642	\$4,711	\$5,026	\$5,077	\$5,775	\$5,024	\$4,740	\$4,877	\$4,127	\$4,726	\$58,034	\$58,034	4.7%
Balance to Cash	9.1% 0	6.5% 1	7.8% 0	8.8% 0	11.5% 0	12.5% 0	10.2% 0	12.7% 0	5.4% 0	-7.2% 0	-16.3% 0	-1.1% (1)	0	0	12.3%
TOTAL	\$4,838	\$4,472	\$4,642	\$4,711	\$5,026	\$5,077	\$5,775	\$5,024	\$4,740	\$4,877	\$4,127	\$4,725	\$58,034	\$58,034	4.7%
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-32.9%			
REVISED ESTIMATE	\$4,838	\$4,472	\$4,642	\$4,711	\$5,026	\$5,077	\$5,775	\$5,024	\$4,740	\$4,877	\$4,127	\$3,208	\$56,517		
													Year End Adjustment	(63)	-100%+
													TOTAL:	\$57,971	3.5%

FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(12+0)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	Total	from PY	ACTUAL												
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	135	129	124	126	142	135	132	131	106	122	119	121	1,523	1,523	13.1%	
Job Printing	3	4	(0)	4	4	4	3	3	3	3	2	2	34	34	-30.2%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	2	2	-67.3%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	2	2	80.6%	
Restaurants & Bars	128	115	123	129	136	139	141	141	127	102	77	96	1,453	1,453	-7.3%	
Leases & Rentals (Property)	61	55	55	58	63	66	61	62	63	64	42	43	692	692	0.7%	
Commercial Rentals	111	102	104	122	106	111	121	104	96	120	90	97	1,285	1,285	-1.2%	
Hotel/Motel	26	21	21	26	35	34	29	46	47	25	8	9	326	326	-12.2%	
Apartment Rentals	77	72	77	77	74	76	88	79	84	79	76	80	940	940	9.6%	
Retail	589	545	577	550	620	625	772	611	586	624	556	673	7,329	7,329	9.6%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-92.4%	
Amusements	11	14	15	15	15	16	14	12	14	7	2	3	139	139	-19.3%	
Use	68	60	63	71	61	63	84	66	58	74	59	57	784	784	-4.2%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,209	\$1,118	\$1,161	\$1,178	\$1,256	\$1,269	\$1,444	\$1,256	\$1,185	\$1,219	\$1,032	\$1,182	\$14,509	\$14,509	4.7%	
Balance to Cash	9.1%	6.5%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-1.1%	0	0	0.0%	
	0	0	(1)	0	0	1	0	0	(1)	1	0	0	0	0		
TOTAL	\$1,209	\$1,118	\$1,160	\$1,178	\$1,256	\$1,270	\$1,444	\$1,256	\$1,184	\$1,220	\$1,032	\$1,182	\$14,509	\$14,509	4.7%	
(% change from prior year)*	9.1%	6.5%	7.7%	8.8%	11.5%	12.7%	10.2%	12.7%	5.3%	-7.2%	-16.2%	-32.9%				
REVISED ESTIMATE	\$1,209	\$1,118	\$1,160	\$1,178	\$1,256	\$1,270	\$1,444	\$1,256	\$1,184	\$1,220	\$1,032	\$802	\$14,129			
													Year End Adjustment	(16)	-100%+	
													TOTAL:	\$14,493	3.5%	

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
12+0

	2018-19 Actual	2019-20 Actual	% Change from PY Actual	2019-20 Estimate	% Change from PY Actual	2020-21 Base	% Change from PY Estimate
July	\$13,215	\$13,817	4.6%	\$13,817	4.6%	14,019	1.5%
August	12,658	13,604	7.5%	13,604	7.5%	13,400	-1.5%
September	12,893	13,905	7.8%	13,905	7.8%	13,572	-2.4%
October	12,875	13,442	4.4%	13,442	4.4%	13,707	2.0%
November	13,114	14,528	10.8%	14,528	10.8%	13,765	-5.3%
December	13,682	14,889	8.8%	14,889	8.8%	14,289	-4.0%
January	15,496	17,735	14.4%	17,735	14.4%	16,713	-5.8%
February	13,065	14,476	10.8%	14,476	10.8%	13,810	-4.6%
March	12,857	14,001	8.9%	14,001	8.9%	13,864	-1.0%
April	15,547	14,218	-8.6%	14,218	-8.6%	16,377	15.2%
May	14,299	12,353	-13.6%	12,353	-13.6%	14,915	20.7%
June	14,148	14,701	3.9%	11,738	-17.0%	15,052	28.2%
Subtotal	\$163,850	\$171,669	4.8%	\$168,707	3.0%	\$173,483	2.8%
Year end adjust. (GASB)	1,216	257	-78.9%	257	-78.9%	589	100%+
TOTAL:	\$165,066	\$171,926	4.2%	\$168,964	2.4%	\$174,072	3.0%

Actual vs. PY

YTD Actual Revenue:	\$171,926
YTD Prior Year Actual:	165,066
Dollars Over/(Under):	\$6,859
Percent Over/(Under):	4.2%

Actual vs. Estimate

YTD Actual Revenue:	\$171,926
YTD Estimate:	168,964
Dollars Over/(Under):	\$2,963
Percent Over/(Under):	1.8%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Act)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$25	\$20	\$24	\$26	\$17	\$14	\$16	\$42	\$35	\$37	\$38	\$52	346	9.6%
% change from PY actual	-46.4%	-47.4%	-10.1%	1.7%	-46.8%	-39.5%	-13.5%	130.0%	69.5%	53.6%	97.3%	129.8%		
Mining-Oil & Gas Production	\$154	\$140	\$163	\$157	\$151	\$160	\$129	\$150	\$150	\$144	\$196	\$181	1,874	14.2%
% change from PY actual	5.2%	6.3%	1.6%	13.5%	13.9%	21.5%	7.3%	6.8%	32.3%	9.2%	40.9%	16.5%		
Utilities	\$8,437	\$11,286	\$11,902	\$11,142	\$8,628	\$5,363	\$6,178	\$7,878	\$6,682	\$6,553	\$6,099	\$8,018	98,166	-4.8%
% change from PY actual	-10.8%	-5.3%	-0.8%	6.6%	-4.9%	-21.8%	-12.4%	-2.0%	-8.1%	-4.2%	-8.3%	6.1%		
Communications	\$1,490	\$1,497	\$1,500	\$1,436	\$1,535	\$1,486	\$1,537	\$1,460	\$1,428	\$1,459	\$1,470	\$1,412	17,710	-7.7%
% change from PY actual	-11.7%	-12.2%	-12.0%	-8.9%	-6.3%	0.3%	-2.5%	-9.1%	-3.0%	-9.2%	-4.6%	-10.7%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!													
Private Car & Pipelines	\$29	\$28	\$28	\$28	\$29	\$31	\$28	(\$3)	\$28	\$28	\$38	\$38	329	-1.5%
% change from PY actual	6.0%	1.4%	-1.5%	3.5%	3.3%	9.1%	-1.1%	-112.0%	0.0%	3.9%	33.5%	33.0%		
Publishing	\$27	\$27	\$25	\$33	\$29	\$28	\$34	\$33	\$28	\$31	\$31	\$27	353	-37.0%
% change from PY actual	-64.1%	-57.8%	-59.9%	-55.8%	-66.8%	12.8%	-6.3%	32.0%	-3.1%	4.3%	22.5%	1.2%		
Printing	\$171	\$176	(\$172)	\$182	\$194	\$186	\$165	\$171	\$161	\$161	\$114	\$137	1,647	-31.9%
% change from PY actual	-0.6%	10.0%	-173.2%	-21.8%	-11.4%	-14.6%	-21.2%	-9.1%	-10.0%	-16.3%	-51.9%	-22.2%		
Restaurants & Bars	\$24,940	\$23,693	\$24,397	\$25,042	\$26,265	\$27,104	\$28,090	\$27,114	\$24,476	\$20,796	\$16,168	\$21,347	289,434	-5.0%
% change from PY actual	6.5%	6.6%	10.5%	5.0%	6.4%	10.6%	9.0%	4.3%	-5.8%	-33.7%	-41.4%	-21.4%		
Amusements	\$3,267	\$2,158	\$2,391	\$2,111	\$2,287	\$2,712	\$3,019	\$2,553	\$2,415	\$1,687	\$631	\$835	26,065	-12.1%
% change from PY actual	5.7%	8.2%	32.4%	9.6%	12.6%	6.5%	18.0%	-7.0%	-2.0%	-53.5%	-72.0%	-67.9%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-98.6%
% change from PY actual	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%		
Rentals-Personal Property	\$8,255	\$8,271	\$7,738	\$8,002	\$8,369	\$8,129	\$10,323	\$8,741	\$8,459	\$8,382	\$6,406	\$6,799	97,873	2.8%
% change from PY actual	-1.7%	17.4%	9.0%	11.9%	7.9%	7.4%	35.3%	8.3%	-3.6%	-8.7%	-24.7%	-15.7%		
Contracting	\$13,093	\$12,904	\$13,277	\$12,303	\$13,175	\$12,736	\$13,493	\$12,161	\$12,166	\$13,882	\$13,738	\$15,243	158,172	16.2%
% change from PY actual	14.4%	17.9%	21.3%	13.6%	19.3%	18.8%	6.1%	12.4%	16.1%	18.6%	14.0%	22.8%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$121,523	\$118,773	\$121,944	\$115,404	\$128,486	\$137,165	\$171,595	\$127,583	\$124,922	\$135,383	\$121,773	\$143,797	1,568,347	9.2%
% change from PY actual	5.8%	8.1%	7.4%	3.1%	13.7%	10.1%	17.0%	14.7%	15.6%	1.9%	-2.9%	15.1%		
Severance - Mining	\$1,097	\$1,138	\$1,022	\$988	\$935	\$663	\$945	\$700	\$566	\$171	\$717	\$1,222	10,164	-26.4%
% change from PY actual	-33.8%	10.1%	-1.9%	-8.4%	-12.0%	-38.5%	-27.9%	-26.8%	-39.3%	-87.2%	-42.6%	14.7%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$7,171	\$6,645	\$6,647	\$7,677	\$9,340	\$8,612	\$7,905	\$10,138	\$10,686	\$6,461	\$2,157	\$3,487	86,926	-13.3%
% change from PY actual	10.9%	7.3%	14.1%	9.4%	5.9%	12.6%	22.1%	12.2%	3.8%	-53.8%	-78.7%	-58.6%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$0)	0	-10.1%
State Total	189,680	186,755	190,887	184,530	199,440	204,389	243,458	198,722	192,201	195,174	169,575	202,596	2,357,407	5.0%
Cities Share (25%)	47,420	46,689	47,722	46,133	49,860	51,097	60,864	49,680	48,050	48,794	42,394	50,649	589,352	5.0%
Phoenix Population Percentage	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.03%		
Phoenix TOTAL	\$13,817	\$13,604	\$13,905	\$13,442	\$14,528	\$14,889	\$17,735	\$14,476	\$14,001	\$14,218	\$12,353	\$14,701	\$171,669	4.8%
													257	-78.9%
Total													\$171,926	4.2%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
12+0

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$23	\$23	(\$10)	\$52	\$29	129.8%	\$62	NA
Mining-Oil & Gas Production	\$155	\$161	\$46	\$181	26	16.5%	135	293.6%
Utilities	\$7,560	\$7,839	\$6,826	\$8,018	459	6.1%	1,192	17.5%
Communications	\$1,581	\$1,686	\$1,538	\$1,412	(170)	-10.7%	(126)	-8.2%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$29	\$29	\$11	\$38	9	33.0%	27	247.8%
Publishing	\$27	\$67	\$11	\$27	0	1.2%	16	149.5%
Printing	\$177	\$247	\$250	\$137	(39)	-22.2%	(113)	-45.0%
Restaurants & Bars	\$27,166	\$28,302	\$27,431	\$21,347	(5,819)	-21.4%	(6,084)	-22.2%
Amusements	\$2,603	\$2,484	\$3,530	\$835	(1,767)	-67.9%	(2,695)	-76.3%
Rentals-Real Property	(\$0)	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$8,067	\$8,138	\$9,888	\$6,799	(1,268)	-15.7%	(3,089)	-31.2%
Contracting	\$12,413	\$13,559	\$6,782	\$15,243	2,830	22.8%	8,461	124.8%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$124,928	\$130,041	\$87,003	\$143,797	18,869	15.1%	56,794	65.3%
Severance - Mining	\$1,065	\$1,718	\$2,789	\$1,222	157	14.7%	(1,567)	-56.2%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$8,429	\$9,002	\$15,046	\$3,487	(4,942)	-58.6%	(11,559)	-76.8%
Other	\$0	\$0	(\$0)	(\$0)	(0)	NA	0	NA
DISTRIBUTION BASE TOTAL	\$194,222	\$203,295	\$161,141	\$202,596	\$8,374	4.3%	\$41,455	25.7%
Distribution to Cities (25% of distribution base)	48,555	50,824	40,285	50,649	2,094	4.3%	10,364	25.7%
Phoenix Share of Distribution (actual is 29.03%)	\$14,148	\$14,847	\$11,738	\$14,701	\$553	3.9%	\$2,963	25.2%

