



City of Phoenix

To: Mayor and City Council

Date: June 16, 2020

From: Ed Zuercher
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 11 MONTHS ACTUAL REVENUE

The 2019-20 year-to-date (YTD) General Fund (GF) revenue collections at 11 months were \$39.7 million or 3.6% higher than the 2018-19 collections of \$1,112.9 million. This increase is primarily driven by higher revenue collections in primary property tax, city sales tax, and state-shared sales and income taxes. The increase is offset by reduced revenue collections in a variety of fees, fines and permit categories. This report reflects business activity from the month of April but not reported until the end of May, which has shown the full-month effects of COVID-19 on the City's revenue. As expected, the sales tax related to the leisure and hospitality sectors experienced the most significant decline due to largely being closed for the month. However, since the retail and contracting sectors outperformed expectations, the overall GF city and state-shared sales taxes were better than the forecast.

The revised 2019-20 GF Revenue Estimate is \$1.254 billion, representing 2.7% growth over 2018-19 actuals and a 2.2% decrease from the GF Five Year Forecast and Trial Budget released in March 2020. Several revenue categories were adjusted to reflect the impact of COVID-19 on city and state sales taxes, state-shared vehicle license tax, and other GF revenue sources. Budget and Research staff used the impact of the Great Recession on the revenues as a guide for the estimated declines and assumed the crisis concludes by the end of July 2020. This event is unprecedented and is vastly different than the Great Recession. Due to the timing and insufficient data, the damage of COVID-19 to the City's revenue might be different from what we projected in this scenario.

General Fund Sales Tax

In the eleventh month of 2019-20, combined GF revenue from city and state sales tax was \$599.6 million, reflecting growth of 3.9% compared to eleven months of 2018-19.

City Sales Tax- Year-to-date (YTD) 2019-20 city sales tax collections were \$442.6 million, which represents 3.5% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 8.9%
- contracting: 15.0%
- restaurants & bars: -4.8%
- hotel/motel: -7.2%
- telecommunications: -1.8%

- commercial property rentals: -1.2%

State Sales Tax- YTD 2019-20 state sales tax collections were \$157.0 million, representing 4.9% growth over 2018-19.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 8.6%
- contracting: 15.6%
- restaurants & bars: -3.4%
- hotel/motel: -9.2%
- communications: -7.4%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	18-19 Act to 17-18 Act % Change	11 Month Actuals 2018-19	11 Month Actuals 2019-20	% Change from PY	Revised Estimate 2019-20	19-20 Rev Est to 18-19 Act. % Change	Base 2020-21	20/21 Base to 19/20 Est % Change
Local Taxes													
Primary Property Tax	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	4.9%	\$ 148,951	\$ 153,499	3.1%	\$ 170,899	5.4%	\$ 179,950	5.3%
Sales Taxes	407,014	416,522	421,239	432,358	468,015	8.2%	427,612	442,642	3.5%	470,100	0.4%	484,447	3.1%
Privilege License Fees	2,477	2,476	1,485	2,893	2,957	2.2%	2,580	2,361	-8.5%	3,050	3.1%	3,050	0.0%
Other General Fund Excise Taxes	17,174	17,832	17,984	18,138	18,535	2.2%	17,024	17,300	1.6%	18,920	2.1%	18,920	0.0%
Subtotal	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	7.2%	\$ 596,167	\$ 615,802	3.3%	\$ 662,969	1.7%	\$ 686,367	3.5%
Non Taxes													
Licenses & Permits	2,783	2,754	2,879	2,872	2,969	3.4%	2,670	2,396	-10.3%	2,960	-0.3%	2,960	0.0%
Cable Communications	9,574	10,028	10,391	10,884	10,876	-0.1%	8,276	7,769	-6.1%	10,625	-2.3%	10,120	-4.8%
Fines & Forfeitures	15,676	13,460	12,039	12,711	12,456	-2.0%	11,566	9,775	-15.5%	11,549	-7.3%	11,548	0.0%
Court Default Fee	897	1,047	1,164	1,273	1,320	3.7%	1,218	1,153	-5.3%	1,296	-1.8%	1,296	0.0%
Parks & Libraries	8,937	8,308	8,272	18,221	8,629	-52.6%	7,222	5,585	-22.7%	8,332	-3.4%	8,327	-0.1%
Planning	1,312	1,647	1,690	1,752	1,783	1.8%	1,617	1,467	-9.3%	1,791	0.4%	1,808	0.9%
Police	14,687	13,729	13,720	14,347	15,332	6.9%	14,148	14,094	-0.4%	15,481	1.0%	15,481	0.0%
Street Transportation	4,672	4,369	5,194	5,863	6,497	10.8%	6,382	6,288	-1.5%	6,949	7.0%	6,684	-3.8%
Emergency Transportation	34,502	37,005	34,518	35,884	36,910	2.9%	33,546	34,461	2.7%	37,500	1.6%	37,875	1.0%
Hazardous Materials Inspection Fee	1,312	1,358	1,388	1,364	1,369	0.4%	1,212	1,303	7.5%	1,400	2.3%	1,400	0.0%
Other Service Charges	14,710	17,245	16,752	20,302	23,486	15.7%	20,805	20,078	-3.5%	22,592	-3.8%	22,612	0.1%
All Others	15,923	14,052	14,168	16,456	15,309	-7.0%	13,677	14,490	5.9%	15,537	1.5%	16,059	3.4%
Subtotal	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	-3.5%	\$ 122,339	\$ 118,859	-2.8%	\$ 136,012	-0.7%	\$ 136,170	0.1%
State Shared Revenues													
Sales Tax	132,218	137,544	143,976	155,998	165,066	5.8%	149,702	156,968	4.9%	168,964	2.4%	174,072	3.0%
Income Tax	175,184	174,234	191,225	200,036	196,918	-1.6%	180,508	196,806	9.0%	214,697	9.0%	241,167	12.3%
Vehicle License Tax	55,293	59,801	61,586	66,784	70,210	5.1%	64,229	64,199	0.0%	71,386	1.7%	71,743	0.5%
Subtotal	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	2.2%	\$ 394,439	\$ 417,973	6.0%	\$ 455,047	5.3%	\$ 486,982	7.0%
TOTAL	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	4.1%	\$ 1,112,945	\$ 1,152,634	3.6%	\$ 1,254,028	2.7%	\$ 1,309,519	4.4%

Change from Prior Year

18-19 - 11 Month Actual Revenue:	\$ 1,112,945
19-20 - 11 Month Actual Revenue:	\$ 1,152,634
Dollars Over/Under Prior Year:	\$39,689
Percent Over/Under Prior Year:	3.6%

% Change from Prior Year and Estimate

19-20 % Change from Prior Year Actual:	3.6%
19-20 Estimate % Change from Prior Year Actual:	2.7%

CITY PLT BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$38,000	\$40,676	\$39,917	5.0%	\$39,917	5.0%	\$40,223	0.8%
August	39,071	40,377	40,554	3.8%	40,554	3.8%	40,152	-1.0%
September	39,531	39,893	41,442	4.8%	41,442	4.8%	39,910	-3.7%
October	38,640	41,719	41,690	7.9%	41,690	7.9%	41,157	-1.3%
November	38,370	39,755	41,689	8.7%	41,689	8.7%	39,507	-5.2%
December	37,085	38,590	40,695	9.7%	40,695	9.7%	38,708	-4.9%
January	41,824	44,233	45,262	8.2%	45,262	8.2%	43,942	-2.9%
February	36,673	37,405	40,451	10.3%	40,451	10.3%	38,011	-6.0%
March	37,026	38,100	38,347	3.6%	38,347	3.6%	38,415	0.2%
April	42,047	43,001	39,329	-6.5%	39,329	-6.5%	43,751	11.2%
May	39,345	39,869	33,265	-15.5%	33,265	-15.5%	40,537	21.9%
June	39,618	40,600	0	NA	30,411	-23.2%	40,945	34.6%
Subtotal:	\$467,230	\$484,218	\$442,642	NA	\$473,053	1.2%	\$485,258	2.6%
Year End Adjustments	785	(344)	0	NA	(2,953)	-100%+	(811)	72.5%
TOTAL:	\$468,015	\$483,874	\$442,642	NA	\$470,100	0.4%	\$484,447	3.1%

Actual vs. Estimate

YTD Actual Revenue:	\$442,642
YTD Revised Estimate:	439,346
Dollars Over/Under Rev Est:	\$3,295
Percent Over/Under Rev Est:	0.8%

Actual vs. PY

YTD Actual Revenue:	\$442,642
YTD Prior Year Actual:	427,612
Dollars Over/Under PY:	15,030
Percent Over/Under PY:	3.5%

GENERAL FUND PLT CATEGORY ANALYSIS
May 2020

Category	2018-19	2019-20			Actual/Actual		Actual/Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	2,256	2,290	905	2,076	(180)	-8.0%	1,171	129.5%
Job Printing	159	62	98	34	(125)	-78.6%	(64)	-65.2%
Publishing	2	17	(0)	3	1	34.8%	3	NA
Transportation & Towing	14	1	0	4	(11)	-73.7%	4	NA
Restaurants & Bars	2,515	2,883	1,882	1,342	(1,174)	-46.7%	(540)	-28.7%
Leases & Rentals (Property)	1,967	1,897	1,688	1,259	(707)	-36.0%	(429)	-25.4%
Commercial Rentals	3,842	3,732	3,154	2,933	(909)	-23.7%	(221)	-7.0%
Hotel/Motel	1,190	1,367	897	233	(957)	-80.4%	(663)	-74.0%
Residential Property Rentals	2,239	2,150	1,881	2,287	49	2.2%	407	21.6%
Retail	17,054	17,257	12,836	16,692	(362)	-2.1%	3,856	30.0%
Food	0	0	0	1	1	NA	1	NA
Amusements	429	388	515	69	(360)	-84.0%	(447)	-86.7%
Telecommunications	1,019	940	723	960	(60)	-5.9%	236	32.7%
Other Utilities	4,339	4,711	4,869	3,390	(949)	-21.9%	(1,480)	-30.4%
Use	2,067	2,016	2,128	1,766	(302)	-14.6%	(362)	-17.0%
Penalty & Interest	250	158	115	217	(33)	-13.2%	102	89.2%
Subtotal	\$39,344	\$39,869	31,690	\$33,265	(\$6,079)	-15.4%	1,575	5.0%
Balance to Cash	1	0	0	0	(1)	NA	0	NA
TOTAL	\$39,345	\$39,869	\$31,690	\$33,265	(\$6,080)	-15.5%	\$1,575	5.0%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2019-20 ACTUALS COMPARED TO 2018-19
(11+1)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Revised Est
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	18.5%	24.9%	19.6%	20.4%	22.3%	25.3%	20.3%	20.3%	17.7%	17.7%	15.0%	---	3.0%
Job Printing	8.4%	26.4%	-29.4%	-22.9%	-18.6%	-17.4%	-19.8%	-18.0%	-17.3%	-16.8%	-29.2%	---	-18.8%
Publishing	-91.1%	-82.3%	-81.2%	-81.3%	-82.4%	-80.6%	-75.9%	-74.0%	-71.9%	-70.1%	-67.6%	---	-72.3%
Transportation & Towing	-89.5%	-78.2%	-64.0%	-53.4%	-40.1%	38.2%	40.6%	119.1%	186.4%	257.5%	39.8%	---	-0.1%
Restaurants & Bars	7.1%	4.0%	5.8%	5.7%	5.7%	6.4%	6.8%	6.6%	5.1%	-0.2%	-4.8%	---	-5.0%
Leases & Rentals (Property)	28.0%	18.9%	16.6%	17.4%	15.9%	17.0%	15.2%	13.5%	10.0%	7.5%	3.0%	---	4.0%
Commercial Rentals	0.5%	-0.4%	2.8%	4.1%	3.5%	3.4%	2.8%	2.4%	1.5%	1.3%	-1.2%	---	-2.0%
Hotel/Motel	18.4%	14.6%	15.0%	12.6%	8.5%	9.1%	11.1%	21.3%	18.9%	2.4%	-7.2%	---	-3.0%
Residential Property Rentals	16.9%	8.8%	10.2%	10.8%	11.3%	8.7%	9.8%	10.2%	11.1%	9.5%	8.8%	---	6.0%
Retail	9.1%	7.5%	7.4%	6.4%	7.8%	8.6%	9.8%	10.6%	11.0%	10.0%	8.9%	---	4.2%
Food	-100.0%	-100.0%	-100.0%	-100.0%	-99.8%	-99.8%	-99.8%	-99.8%	-99.8%	-98.7%	-94.7%	---	-99.9%
Amusements	-12.9%	5.6%	8.2%	11.1%	15.5%	18.4%	15.9%	12.9%	9.6%	-3.0%	-10.6%	---	0.0%
Telecommunications	-6.2%	-5.8%	-7.9%	-6.4%	-4.2%	-2.5%	-1.3%	-1.0%	-1.2%	-1.4%	-1.8%	---	-6.4%
Other Utility	-12.6%	-6.8%	-4.9%	-2.0%	-2.4%	-2.5%	-3.7%	-3.7%	-4.5%	-4.6%	-5.7%	---	-3.0%
Use	-6.5%	-5.7%	-4.2%	0.3%	-0.4%	-0.9%	0.0%	-1.1%	-1.2%	-1.9%	-3.1%	---	-1.0%
Penalty & Interest	63.1%	64.3%	37.0%	29.4%	38.0%	44.0%	50.6%	50.8%	43.5%	32.4%	26.8%	---	11.2%
Subtotal	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	5.4%	3.5%	---	1.2%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	5.4%	3.5%	---	1.2%
Year End Adj.													NA
TOTAL	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	5.4%	3.5%	---	0.4%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$4,280	\$4,768	\$4,784	11.8%	\$4,784	11.8%	\$4,265	-10.8%
August	3,829	4,280	4,263	11.3%	4,263	11.3%	3,797	-10.9%
September	4,007	4,343	4,345	8.4%	4,345	8.4%	3,951	-9.1%
October	4,383	4,801	4,689	7.0%	4,689	7.0%	4,376	-6.7%
November	5,220	5,580	5,436	4.1%	5,436	4.1%	5,241	-3.6%
December	4,719	5,212	5,356	13.5%	5,356	13.5%	4,780	-10.8%
January	4,828	5,900	5,049	4.6%	5,049	4.6%	4,822	-4.5%
February	5,987	5,505	5,849	-2.3%	5,849	-2.3%	5,843	-0.1%
March	5,459	6,233	5,522	1.2%	5,522	1.2%	5,430	-1.7%
April	6,659	7,643	4,224	-36.6%	4,224	-36.6%	6,771	60.3%
May	5,692	6,263	2,953	-48.1%	2,953	-48.1%	5,627	90.5%
June	5,087	5,785	0	NA	5,774	13.5%	4,989	-13.6%
Subtotal:	\$60,150	\$66,311	\$52,470	NA	\$58,244	-3.2%	\$59,892	2.8%
Year End Adjustment	1,050	315	0	NA	(503)	-100%+	158	100%+
TOTAL:	\$61,200	\$66,626	\$52,470	NA	\$57,741	-5.7%	\$60,050	4.0%

Actual vs. Estimate

YTD Actual Revenue:	\$52,470
YTD Revised Estimate:	54,613
Dollars Over/Under Rev Est:	(\$2,143)
Percent Over/Under Rev Est:	-3.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$52,470
YTD Prior Year Actual:	55,063
Dollars Over/Under PY:	(2,592)
Percent Over/Under PY:	-4.7%

CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$182 14.7%	\$140 -11.3%	\$195 19.5%	\$161 -33.9%	\$170 -52.4%	\$176 -36.9%	\$186 -32.8%	\$149 -20.3%	\$227 0.3%	\$153 -16.7%	\$100 -43.7%	\$98 -45.3%	\$1,936 -25.2%	\$1,936	-25.2%
Contracting	1,688 18.5%	1,610 34.2%	1,552 9.8%	1,573 22.9%	1,774 29.9%	1,693 41.9%	1,655 -2.7%	1,632 20.4%	1,330 -3.6%	1,525 18.0%	1,483 -8.0%	(204) -112.8%	17,313 3.0%	17,313	3.0%
Job Printing	43 8.4%	45 49.9%	(3) -106.6%	44 -6.3%	45 -2.8%	48 -12.9%	37 -31.7%	40 -4.0%	40 -11.4%	38 -12.5%	24 -78.6%	92 125.9%	493 -18.8%	493	-18.8%
Publishing	1 -91.1%	2 -74.8%	2 -79.1%	2 -81.4%	2 -85.6%	1 -39.6%	3 -5.4%	2 -40.3%	2 -4.9%	2 -22.9%	2 34.8%	(2) -157.9%	19 -72.3%	19	-72.3%
Transportation & Towing	0 -89.5%	0 -69.1%	0 100.9%	0 28.5%	1 16.5%	4 1231.5%	1 75.4%	4 1770.0%	4 1434.8%	4 1857.7%	4 -73.7%	3 -3488.4%	16 1.0%	16	1.0%
Restaurants & Bars	1,595 7.1%	1,443 0.8%	1,542 9.5%	1,609 5.5%	1,701 5.8%	1,732 9.5%	1,760 9.0%	1,767 5.1%	1,584 -5.8%	1,272 -36.7%	958 -46.7%	1,649 -6.5%	18,612 -5.0%	18,612	-5.0%
Hotel/Motel	1,275 10.0%	1,022 2.5%	1,057 9.9%	1,300 1.7%	1,743 -4.7%	1,702 5.9%	1,406 19.2%	2,255 -17.0%	2,336 9.9%	1,229 -60.7%	383 -80.7%	4,148 174.9%	19,856 -3.0%	19,856	-3.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,784 11.8%	\$4,263 11.4%	\$4,345 8.4%	\$4,689 7.0%	\$5,436 4.1%	\$5,356 13.5%	\$5,048 4.5%	\$5,849 -2.3%	\$5,522 1.2%	\$4,224 -36.6%	\$2,953 -48.1%	\$5,775 13.5%	\$58,244	\$58,244	-3.2%
Balance to Cash	0	0	0	0	0	0	1	0	0	0	0	(1)	0	0	-99.9%
TOTAL	\$4,784	\$4,263	\$4,345	\$4,689	\$5,436	\$5,356	\$5,049	\$5,849	\$5,522	\$4,224	\$2,953	\$5,774	\$58,244	\$58,244	-3.2%
(% change from prior year)	11.8%	11.3%	8.4%	7.0%	4.1%	13.5%	4.6%	-2.3%	1.2%	-36.6%	-48.1%	13.5%			
REVISED ESTIMATE	\$4,784	\$4,263	\$4,345	\$4,689	\$5,436	\$5,356	\$5,049	\$5,849	\$5,522	\$4,224	\$2,953	\$5,774	58,244		
														Year End Adjustment	NA
														TOTAL	\$57,741 -5.7%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$1,257	\$1,369	\$1,772	40.9%	\$1,772	40.9%	\$1,271	-28.3%
August	1,144	1,141	1,247	9.0%	1,247	9.0%	1,156	-7.3%
September	1,154	1,244	1,207	4.7%	1,207	4.7%	1,167	-3.3%
October	1,340	1,364	1,352	0.8%	1,352	0.8%	1,354	0.2%
November	1,877	1,944	1,877	0.0%	1,877	0.0%	1,897	1.0%
December	1,647	1,840	1,765	7.1%	1,765	7.1%	1,665	-5.7%
January	1,330	1,718	1,569	18.0%	1,569	18.0%	1,344	-14.3%
February	2,234	2,016	2,079	-6.9%	2,079	-6.9%	2,256	8.5%
March	2,084	2,543	2,297	10.2%	2,297	10.2%	2,105	-8.3%
April	2,973	3,582	1,549	-47.9%	1,549	-47.9%	2,925	88.8%
May	1,998	2,400	402	-79.9%	402	-79.9%	1,940	383.0%
June	1,494	1,842	0	NA	2,998	100.7%	1,431	-52.3%
Subtotal:	\$20,532	\$23,005	\$17,116	NA	\$20,114	-2.0%	\$20,511	2.0%
Year End Adjustment	200	58	0	NA	(98)	-100%+	47	100%+
TOTAL:	\$20,732	\$23,063	\$17,116	NA	\$20,016	-3.5%	\$20,558	2.7%

Actual vs. Estimate

YTD Actual Revenue:	\$17,116
YTD Revised Estimate:	18,973
Dollars Over/Under Rev Est:	(\$1,857)
Percent Over/Under Rev Est:	-9.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$17,116
YTD Prior Year Actual:	19,038
Dollars Over/Under PY:	(1,922)
Percent Over/Under PY:	-10.1%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$59	\$59	\$51	-13.3%	\$51	-13.3%	\$25	-50.3%
August	55	57	43	-22.0%	43	-22.0%	22	-49.8%
September	54	55	43	-20.6%	43	-20.6%	43	-1.4%
October ¹	44	45	(69)	-100%+	(69)	-100%+	44	100%+
November	33	48	50	51.6%	50	51.6%	50	-0.8%
December	44	48	46	4.3%	46	4.3%	46	1.1%
January	53	48	67	26.7%	67	26.7%	67	0.6%
February	205	210	222	8.6%	222	8.6%	222	0.0%
March	55	50	90	63.8%	90	63.8%	50	-44.4%
April	108	51	81	-25.1%	81	-25.1%	102	25.8%
May	60	51	26	-55.9%	26	-55.9%	54	100%+
June	47	57	0	NA	(46)	-100%+	45	100%+
Subtotal:	\$815	\$779	\$649	NA	\$603	-26.0%	\$769	27.5%
Year End Adjustment	1	0	0	NA	(34)	-100%+	0	100%+
TOTAL:	\$816	\$779	\$649	NA	\$569	-30.3%	\$769	35.1%

1. The negative Jet Fuel excise tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.

Actual vs. Estimate

YTD Actual Revenue:	\$649
YTD Revised Estimate:	588
Dollars Over/Under Rev Est:	\$61
Percent Over/Under Rev Est:	10.4%

Actual vs. Prior Year

YTD Actual Revenue:	\$649
YTD Prior Year Actual:	769
Dollars Over/Under PY:	(\$119)
Percent Over/Under PY:	-15.5%

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**JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act) ¹	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Jet Fuel Sales	\$46	\$37	\$38	(\$75)	\$45	\$41	\$52	\$217	\$84	\$38	\$21	(\$21)	\$522	\$522	-24.6%	
	47.3%	-29.8%	-22.3%	-283.4%	61.8%	8.8%	32.0%	7.7%	63.1%	-42.8%	-62.0%	-153.7%	-24.6%			
Jet Fuel Use	5	6	6	6	6	4	15	6	5	44	4	(27)	81	81	-34.1%	
	-81.9%	60.4%	11.9%	73.9%	45.1%	-26.0%	11.2%	99.2%	46.1%	5.1%	-8.4%	-551.1%	-34.1%			
Subtotal	\$51	\$43	\$44	(\$69)	\$51	\$46	\$67	\$223	\$89	\$82	\$25	(\$48)	\$603	\$603	-26.0%	
	-13.3%	-23.4%	-18.8%	-255.8%	59.5%	4.3%	26.7%	9.1%	62.0%	-24.2%	-58.3%	-207.7%	-26.0%			
Balance to Cash	0	0	(1)	0	(1)	0	0	(1)	1	(1)	1	2	0	0	-28.6%	
TOTAL	\$51	\$43	\$43	(\$69)	\$50	\$46	\$67	\$222	\$90	\$81	\$26	(\$46)	\$603	\$603	-26.0%	
(% change from prior year)																
REVISED ESTIMATE	\$51	\$43	\$43	(\$69)	\$50	\$46	\$67	\$222	\$90	\$81	\$26	(\$46)	\$603	\$603	-26.0%	
1. The negative Jet Fuel Sales tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.																
														Year End Adjustment	(34)	NA
														TOTAL:	\$569	-30.3%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$18,915	\$20,373	\$20,629	9.1%	\$20,629	9.1%	\$20,066	-2.7%
August	17,866	18,948	19,089	6.8%	19,089	6.8%	18,664	-2.2%
September	18,388	19,452	19,765	7.5%	19,765	7.5%	19,406	-1.8%
October	18,482	19,856	20,022	8.3%	20,022	8.3%	19,538	-2.4%
November	19,261	20,192	21,563	12.0%	21,563	12.0%	20,042	-7.1%
December	19,297	20,223	21,702	12.5%	21,702	12.5%	20,225	-6.8%
January	22,359	23,769	24,619	10.1%	24,619	10.1%	23,527	-4.4%
February	19,098	19,528	21,502	12.6%	21,502	12.6%	19,857	-7.6%
March	19,223	20,318	20,247	5.3%	20,247	5.3%	20,364	0.6%
April	22,421	23,281	20,945	-6.6%	20,945	-6.6%	23,550	12.4%
May	21,021	21,347	17,669	-15.9%	17,669	-15.9%	21,697	22.8%
June	20,349	21,421	0	NA	13,132	-35.5%	21,392	62.9%
Subtotal:	\$236,679	\$248,708	\$227,753	NA	\$240,885	1.8%	\$248,327	3.1%
Year End Adjustment	2,500	1,228	0	NA	(307)	-100%+	903	100%+
TOTAL:	\$239,179	\$249,936	\$227,753	NA	\$240,578	0.6%	\$249,230	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$227,753
YTD Revised Estimate:	224,312
Dollars Over/Under Rev Est:	\$3,442
Percent Over/Under Rev Est:	1.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$227,753
YTD Prior Year Actual:	216,331
Dollars Over/Under PY:	11,423
Percent Over/Under PY:	5.3%

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000'S)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	326	311	300	304	342	327	320	315	257	300	285	(45)	3,343	3,343	3.1%
Job Printing	8	9	(1)	9	9	9	7	8	8	7	5	18	95	95	-7.7%
Publishing	0	0	0	0	0	0	1	0	0	0	0	(0)	4	4	-72.2%
Transportation & Towing	0	0	0	0	0	1	0	1	1	1	1	(1)	3	3	3.3%
Restaurants & Bars	307	278	298	310	332	334	340	341	306	246	182	314	3,589	3,589	-5.1%
Leases & Rentals (Property)	148	134	133	140	151	158	147	150	152	153	102	158	1,726	1,726	4.2%
Commercial Rentals	269	246	252	272	257	267	292	251	233	289	218	244	3,090	3,090	-1.9%
Hotel/Motel	62	50	51	63	84	82	69	110	113	60	19	105	869	869	-3.4%
Residential Property Rentals	185	174	186	186	179	183	213	191	203	192	184	117	2,192	2,192	6.1%
Retail (amounts = or < \$11k)	1,271	1,184	1,245	1,188	1,369	1,367	1,674	1,350	1,277	1,384	1,229	525	15,063	15,063	3.5%
Retail (amounts > \$11k)	85	74	83	79	72	81	108	72	79	72	67	118	990	990	11.7%
Amusements	27	35	37	37	36	38	33	30	34	17	6	87	417	417	0.2%
Use (amounts = or < \$11k)	144	126	127	146	137	134	184	133	120	168	136	124	1,679	1,679	-1.0%
Use (amounts > \$11k)	12	11	16	13	6	11	13	13	11	6	5	42	158	158	-3.8%
Subtotal	\$2,845	\$2,633	\$2,726	\$2,748	\$2,975	\$2,993	\$3,399	\$2,964	\$2,794	\$2,896	\$2,439	\$1,806	\$33,219	\$33,219	1.8%
	9.1%	7.0%	7.3%	7.8%	12.0%	12.3%	10.2%	12.5%	5.4%	-6.3%	-15.6%	-35.6%			
Balance to Cash	0	0	0	(1)	0	0	0	0	0	0	1	0	\$0	0	0.0%
TOTAL	\$2,845	\$2,633	\$2,726	\$2,747	\$2,975	\$2,993	\$3,399	\$2,964	\$2,794	\$2,896	\$2,440	\$1,806	\$33,219	\$33,219	1.8%
(% change from prior year)*	9.1%	7.0%	7.3%	7.8%	12.0%	12.3%	10.2%	12.5%	5.4%	-6.3%	-15.6%	-35.6%			
REVISED ESTIMATE	\$2,845	\$2,633	\$2,726	\$2,747	\$2,975	\$2,993	\$3,399	\$2,964	\$2,794	\$2,896	\$2,440	\$1,806	\$33,219		
														Year End Adjustment	NA
														TOTAL:	\$33,180 0.6%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$2,941	-2.7%
August	2,620	2,778	2,794	6.6%	2,794	6.6%	2,740	-1.9%
September	2,691	2,850	2,901	7.8%	2,901	7.8%	2,847	-1.9%
October	2,706	2,909	2,944	8.8%	2,944	8.8%	2,867	-2.6%
November	2,816	2,953	3,141	11.5%	3,141	11.5%	2,935	-6.6%
December	2,821	2,957	3,173	12.5%	3,173	12.5%	2,962	-6.6%
January	3,277	3,491	3,610	10.2%	3,610	10.2%	3,459	-4.2%
February	2,787	2,857	3,140	12.7%	3,140	12.7%	2,905	-7.5%
March	2,809	2,975	2,963	5.5%	2,963	5.5%	2,983	0.7%
April	3,286	3,411	3,048	-7.2%	3,048	-7.2%	3,456	13.4%
May	3,081	3,128	2,579	-16.3%	2,579	-16.3%	3,180	23.3%
June	2,988	3,134	0	NA	2,004	-32.9%	3,137	56.5%
Subtotal:	\$34,654	\$36,422	\$33,317	NA	\$35,322	1.9%	\$36,412	3.1%
Year End Adjustment	359	197	0	NA	(39)	-100%+	127	100%+
TOTAL:	\$35,013	\$36,619	\$33,317	NA	\$35,283	0.8%	\$36,539	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$33,317
YTD Revised Estimate:	32,883
Dollars Over/Under Rev Est:	\$434
Percent Over/Under Rev Est:	1.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$33,317
YTD Prior Year Actual:	31,666
Dollars Over/Under PY:	1,651
Percent Over/Under PY:	5.2%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	338	322	310	315	355	339	331	326	266	305	297	(41)	3,463	\$3,463	3.0%
Job Printing	9	9	(1)	9	9	10	7	8	8	8	5	18	99	\$99	-18.8%
Publishing	0	0	0	0	0	0	1	0	0	0	0	(0)	4	\$4	-72.3%
Transportation & Towing	0	0	0	0	0	1	0	1	1	1	1	(1)	3	\$3	1.0%
Restaurants & Bars	319	289	308	322	340	346	352	353	317	254	192	330	3,722	\$3,722	-5.0%
Leases & Rentals (Property)	154	139	137	145	157	164	152	154	158	160	105	164	1,787	\$1,787	4.0%
Commercial Rentals	279	254	260	306	266	277	302	260	241	299	226	229	3,199	\$3,199	-1.6%
Hotel/Motel	64	52	53	65	87	85	71	114	117	62	19	109	900	\$900	-3.0%
Residential Property Rentals	192	181	193	192	186	190	220	197	210	199	191	122	2,274	\$2,274	6.0%
Retail	1,472	1,363	1,443	1,375	1,551	1,564	1,929	1,529	1,465	1,559	1,391	777	17,417	\$17,417	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	0	\$0	-99.9%
Amusements	28	36	39	38	37	39	34	31	35	18	6	90	432	\$432	0.0%
Use	170	150	158	177	153	159	209	166	144	184	147	208	2,025	\$2,025	-1.0%
Subtotal	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$3,173	\$3,610	\$3,140	\$2,962	\$3,048	\$2,579	\$2,005	\$35,322	\$35,322	1.9%
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-32.9%	0	0	0.0%
	0	0	0	0	0	0	0	0	1	0	0	(1)	0	0	0.0%
TOTAL	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$3,173	\$3,610	\$3,140	\$2,963	\$3,048	\$2,579	\$2,004	\$35,322	\$35,322	1.9%
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.5%	-7.2%	-16.3%	-32.9%			
REVISED ESTIMATE	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$3,173	\$3,610	\$3,140	\$2,963	\$3,048	\$2,579	\$2,004	\$35,322		
														Year End Adjustment	NA
														(39)	NA
													TOTAL:	\$35,283	0.8%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$2,941	-2.7%
August	2,620	2,778	2,793	6.6%	2,793	6.6%	2,740	-1.9%
September	2,690	2,850	2,901	7.9%	2,901	7.9%	2,847	-1.9%
October	2,707	2,909	2,945	8.8%	2,945	8.8%	2,867	-2.7%
November	2,814	2,953	3,141	11.6%	3,141	11.6%	2,935	-6.6%
December	2,822	2,957	3,172	12.4%	3,172	12.4%	2,962	-6.6%
January	3,278	3,491	3,608	10.1%	3,608	10.1%	3,459	-4.1%
February	2,786	2,857	3,140	12.7%	3,140	12.7%	2,905	-7.5%
March	2,811	2,975	2,961	5.3%	2,961	5.3%	2,983	0.7%
April	3,286	3,411	3,048	-7.2%	3,048	-7.2%	3,456	13.4%
May	3,080	3,128	2,578	-16.3%	2,578	-16.3%	3,180	23.3%
June	2,988	3,133	0	NA	2,010	-32.7%	3,137	56.1%
Subtotal:	\$34,654	\$36,422	\$33,311	NA	\$35,322	1.9%	\$36,412	3.1%
Year End Adjustment	359	197	0	NA	(39)	-100%+	127	100%+
TOTAL:	\$35,013	\$36,619	\$33,311	NA	\$35,283	0.8%	\$36,539	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$33,311
YTD Revised Estimate:	32,878
Dollars Over/Under Rev Est:	\$433
Percent Over/Under Rev Est:	1.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$33,311
YTD Prior Year Actual:	31,666
Dollars Over/Under PY:	1,645
Percent Over/Under PY:	5.2%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	236	225	217	220	248	237	232	229	186	214	208	(29)	2,424	2,424	3.0%
Job Printing	6	6	(0)	6	6	7	5	6	6	5	3	13	69	69	-18.8%
Publishing	0	0	0	0	0	0	0	0	0	0	0	(0)	3	3	-72.3%
Transportation & Towing	0	0	0	0	0	0	0	1	1	1	0	(1)	2	2	1.0%
Restaurants & Bars	223	202	216	225	238	242	246	247	222	178	134	231	2,606	2,606	-5.0%
Leases & Rentals (Proper	107	97	96	101	110	115	106	108	110	112	73	115	1,251	1,251	4.0%
Commercial Rentals	195	178	182	214	186	194	212	182	169	209	158	160	2,239	2,239	-1.6%
Hotel/Motel	45	36	37	46	61	60	50	80	82	44	14	76	630	630	-3.0%
Residential Property Rent	134	127	135	135	130	133	154	138	147	139	133	86	1,592	1,592	6.0%
Retail	1,030	954	1,010	963	1,085	1,095	1,351	1,070	1,026	1,091	974	544	12,192	12,192	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-99.9%
Amusements	20	25	27	27	26	27	24	22	25	13	4	63	302	302	0.0%
Use	119	105	111	124	107	111	146	116	101	129	103	145	1,417	1,417	-1.0%
Subtotal	\$2,116	\$1,956	\$2,031	\$2,061	\$2,199	\$2,221	\$2,527	\$2,198	\$2,074	\$2,134	\$1,805	\$1,404	\$24,726	24,726	1.9%
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-32.9%	0	0	-14.1%
	0	(1)	0	0	0	0	(1)	0	0	0	(1)	3	0	0	
TOTAL	\$2,116	\$1,955	\$2,031	\$2,061	\$2,199	\$2,221	\$2,526	\$2,198	\$2,074	\$2,134	\$1,804	\$1,407	\$24,726	24,726	1.9%
(% change from prior year)*	9.1%	6.6%	7.9%	8.8%	11.6%	12.5%	10.1%	12.7%	5.4%	-7.2%	-16.3%	-32.7%			
REVISED ESTIMATE	\$2,116	\$1,955	\$2,031	\$2,061	\$2,199	\$2,221	\$2,526	\$2,198	\$2,074	\$2,134	\$1,804	\$1,407	\$24,726		
														Year End Adjustment	NA
														(27)	NA
													TOTAL:	24,699	0.8%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	17	16	16	16	18	17	17	16	13	15	15	(2)	173	173	3.0%
Job Printing	0	0	(0)	0	0	0	0	0	0	0	0	1	5	5	-18.8%
Publishing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-72.3%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	1.0%
Restaurants & Bars	16	14	15	16	17	17	18	18	16	13	10	16	186	186	-5.0%
Leases & Rentals (Propert	8	7	7	7	8	8	8	8	8	8	5	8	89	89	4.0%
Commercial Rentals	14	13	13	15	13	14	15	13	12	15	11	11	160	160	-1.6%
Hotel/Motel	3	3	3	3	4	4	4	6	6	3	1	5	45	45	-3.0%
Residential Property Renta	10	9	10	10	9	10	11	10	10	10	10	6	114	114	6.0%
Retail	74	68	72	69	78	78	96	76	73	78	70	39	871	871	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-99.9%
Amusements	1	2	2	2	2	2	2	2	2	1	0	5	22	22	0.0%
Use	9	7	8	9	8	8	10	8	7	9	7	10	101	101	-1.0%
Subtotal	\$151	\$140	\$145	\$147	\$157	\$159	\$180	\$157	\$148	\$152	\$129	\$100	\$1,766	\$1,766	1.9%
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-32.9%	0	0	-12.3%
	0	0	0	1	0	0	(1)	0	(1)	0	0	1	0	0	
TOTAL	\$151	\$140	\$145	\$148	\$157	\$159	\$179	\$157	\$147	\$152	\$129	\$101	\$1,766	\$1,766	1.9%
(% change from prior year)*	9.1%	6.6%	7.8%	9.6%	12.3%	11.7%	9.5%	12.7%	4.7%	-7.2%	-16.3%	-32.2%			
REVISED ESTIMATE	\$151	\$140	\$145	\$148	\$157	\$159	\$179	\$157	\$147	\$152	\$129	\$101	\$1,766		
														Year End Adjustment	NA
														(2)	NA
														TOTAL:	0.8%
														\$1,764	0.8%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$766	\$787	\$719	-6.1%	\$719	-6.1%	\$754	4.9%
August	761	727	719	-5.5%	719	-5.5%	687	-4.5%
September	838	756	740	-11.7%	740	-11.7%	744	0.5%
October	701	744	692	-1.3%	692	-1.3%	691	-0.1%
November	705	752	742	5.2%	742	5.2%	700	-5.7%
December	677	744	725	7.1%	725	7.1%	675	-6.9%
January	683	741	726	6.3%	726	6.3%	685	-5.6%
February	696	722	705	1.3%	705	1.3%	670	-5.0%
March	708	686	689	-2.7%	689	-2.7%	648	-6.0%
April	733	685	713	-2.7%	713	-2.7%	649	-9.0%
May	755	696	710	-6.0%	710	-6.0%	669	-5.8%
June	779	684	0	NA	358	-54.0%	667	86.3%
Subtotal:	\$8,802	\$8,724	\$7,880	NA	\$8,238	-6.4%	\$8,239	0.0%
Year End Adjustment	10	19	0	NA	(33)	-100%+	0	100%+
TOTAL:	\$8,812	\$8,743	\$7,880	NA	\$8,205	-6.9%	\$8,239	0.4%

Actual vs. Estimate

YTD Actual Revenue:	\$7,880
YTD Revised Estimate:	7,641
Dollars Over/Under Rev Est:	\$239
Percent Over/Under Rev Est:	3.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$7,880
YTD Prior Year Actual:	8,023
Dollars Over/Under PY:	(143)
Percent Over/Under PY:	-1.8%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL	
Telecommunications	718	719	740	692	742	726	726	704	689	714	711	357	8,238	8,238	-6.4%	
% Change																
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$718	\$719	\$740	\$692	\$742	\$726	\$726	\$704	\$689	\$714	\$711	\$357	\$8,238	\$8,238	-6.4%	
Balance to Cash	-6.3%	-5.4%	-11.7%	-1.3%	5.2%	7.2%	6.5%	1.0%	-2.7%	-2.6%	-5.8%	-54.1%				
	1	0	0	0	0	(1)	0	1	0	(1)	(1)	1	0	0	-100.0%	
TOTAL	\$719	\$719	\$740	\$692	\$742	\$725	\$726	\$705	\$689	\$713	\$710	\$358	\$8,238	\$8,238	-6.4%	
(% change from prior year)	-6.1%	-5.5%	-11.7%	-1.3%	5.2%	7.1%	6.3%	1.3%	-2.7%	-2.7%	-6.0%	-54.0%				
REVISED ESTIMATE	\$719	\$719	\$740	\$692	\$742	\$725	\$726	\$705	\$689	\$713	\$710	\$358	\$8,238			
														Year End Adjustment	(33)	NA
														TOTAL:	\$8,205	-6.9%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,471	\$2,527	\$2,092	-15.3%	\$2,092	-15.3%	\$1,882	-10.0%
August	2,898	2,967	2,648	-8.6%	2,648	-8.6%	2,382	-10.0%
September	2,927	2,992	2,806	-4.1%	2,806	-4.1%	2,805	0.0%
October	2,811	2,876	2,875	2.3%	2,875	2.3%	2,874	0.0%
November	2,260	2,508	2,127	-5.9%	2,127	-5.9%	2,127	0.0%
December	1,745	1,899	1,610	-7.7%	1,610	-7.7%	1,611	0.0%
January	1,788	1,973	1,256	-29.8%	1,256	-29.8%	1,255	-0.1%
February	2,051	2,113	1,880	-8.4%	1,880	-8.4%	1,881	0.1%
March	1,461	1,931	1,741	19.2%	1,741	19.2%	1,741	0.0%
April	1,608	1,913	1,539	-4.3%	1,539	-4.3%	1,321	-14.1%
May	1,629	1,808	2,154	32.2%	2,154	32.2%	1,339	-37.8%
June	1,882	2,491	0	NA	511	-72.8%	1,545	202.2%
Subtotal:	\$25,529	\$27,998	\$22,726	NA	\$23,237	-9.0%	\$22,763	-2.0%
Year End Adjustment	\$490	\$79	0	NA	(645)	-100%+	26	100%+
TOTAL:	\$26,019	\$28,077	\$22,726	NA	\$22,592	-13.2%	\$22,789	0.9%

Actual vs. Estimate

YTD Actual Revenue:	\$22,726
YTD Revised Estimate:	21,683
Dollars Over/Under Rev Est:	\$1,043
Percent Over/Under Rev Est:	4.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$22,726
YTD Prior Year Actual:	23,648
Dollars Over/Under PY:	(922)
Percent Over/Under PY:	-3.9%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	1,297	1,641	1,739	1,782	1,319	999	778	1,166	1,079	954	1,335	317	14,407	14,407	-9.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$954	\$1,335	\$317	\$14,407	\$14,407	-9.0%
Balance to Cash	-15.3%	-8.7%	-4.1%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-4.3%	32.2%	-72.8%	0	0	10.0%
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$954	\$1,335	\$317	\$14,407	\$14,407	-9.0%
(% change from prior year)	-15.3%	-8.7%	-4.2%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-4.3%	32.2%	-72.8%			
REVISED ESTIMATE	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$954	\$1,335	\$317	\$14,407		
														Year End Adjustment	NA
														(400)	NA
													TOTAL:	\$14,007	-13.2%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(11+1)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$5,544	\$5,961	\$6,047	9.1%	\$6,047	9.1%	\$5,882	-2.7%
August	5,246	5,557	5,590	6.5%	5,590	6.5%	5,479	-2.0%
September	5,381	5,700	5,802	7.8%	5,802	7.8%	5,694	-1.9%
October	5,411	5,819	5,889	8.8%	5,889	8.8%	5,734	-2.6%
November	5,633	5,906	6,282	11.5%	6,282	11.5%	5,870	-6.6%
December	5,642	5,914	6,347	12.5%	6,347	12.5%	5,924	-6.7%
January	6,554	6,982	7,219	10.2%	7,219	10.2%	6,919	-4.2%
February	5,575	5,713	6,280	12.7%	6,280	12.7%	5,811	-7.5%
March	5,620	5,949	5,924	5.4%	5,924	5.4%	5,965	0.7%
April	6,573	6,823	6,098	-7.2%	6,098	-7.2%	6,912	13.4%
May	6,162	6,255	5,158	-16.3%	5,158	-16.3%	6,360	23.3%
June	5,976	6,266	0	NA	4,010	-32.9%	6,274	56.5%
Subtotal:	\$69,315	\$72,844	\$66,636	NA	\$70,646	1.9%	\$72,824	3.1%
Year End Adjustment	718	393	0	NA	(79)	-100%+	259	100%+
TOTAL:	\$70,033	\$73,237	\$66,636	NA	\$70,567	0.8%	\$73,083	3.6%

Actual vs. Estimate

YTD Actual Revenue:	\$66,636
YTD Revised Estimate:	65,767
Dollars Over/Under Rev Est:	\$869
Percent Over/Under Rev Est:	1.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$66,636
YTD Prior Year Actual:	63,339
Dollars Over/Under PY:	3,297
Percent Over/Under PY:	5.2%

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	540	515	497	503	568	542	530	522	426	488	474	(65)	5,540	5,540	2.9%	
Job Printing	14	15	(1)	14	14	15	12	13	13	12	8	29	158	158	-18.8%	
Publishing	0	1	1	1	1	0	1	1	1	1	1	(1)	6	6	-72.3%	
Transportation & Towing	0	0	0	0	0	1	0	1	1	1	1	(2)	5	5	1.0%	
Restaurants & Bars	510	462	493	515	544	554	563	566	507	407	307	528	5,956	5,956	-5.0%	
Leases & Rentals (Property)	246	222	220	232	250	262	243	247	252	255	168	262	2,859	2,859	4.0%	
Commercial Rentals	446	407	416	489	425	443	484	416	386	478	362	367	5,118	5,118	-1.6%	
Hotel/Motel	102	82	85	104	140	136	114	182	188	100	31	174	1,439	1,439	-3.0%	
Residential Property Rentals	307	289	309	308	298	305	353	316	336	318	305	196	3,638	3,638	6.0%	
Retail	2,355	2,181	2,308	2,200	2,481	2,502	3,087	2,446	2,344	2,494	2,226	1,244	27,867	27,867	4.2%	
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-99.9%	
Amusements	45	58	62	61	60	62	55	50	56	29	9	144	690	690	0.0%	
Use	273	239	253	284	245	254	334	265	231	294	235	332	3,239	3,239	-1.0%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,838	\$4,471	\$4,642	\$4,711	\$5,026	\$5,077	\$5,775	\$5,024	\$4,740	\$4,877	\$4,127	\$3,209	\$56,517	\$56,517	1.9%	
Balance to Cash	9.1%	6.5%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-32.9%	0	0	12.3%	
	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0		
TOTAL	\$4,838	\$4,472	\$4,642	\$4,711	\$5,026	\$5,077	\$5,775	\$5,024	\$4,740	\$4,877	\$4,127	\$3,208	\$56,517	\$56,517	1.9%	
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-32.9%				
REVISED ESTIMATE	\$4,838	\$4,472	\$4,642	\$4,711	\$5,026	\$5,077	\$5,775	\$5,024	\$4,740	\$4,877	\$4,127	\$3,208	\$56,517			
														Year End Adjustment	(63)	NA
														TOTAL:	\$56,454	0.8%

FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(11+1)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	135	129	124	126	142	135	132	131	106	122	119	(16)	1,385	1,385	2.9%	
Job Printing	3	4	(0)	4	4	4	3	3	3	3	2	7	39	39	-18.8%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	(0)	1	1	-72.3%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	1	1	1.0%	
Restaurants & Bars	128	115	123	129	136	139	141	141	127	102	77	132	1,489	1,489	-5.0%	
Leases & Rentals (Property)	61	55	55	58	63	66	61	62	63	64	42	66	715	715	4.0%	
Commercial Rentals	111	102	104	122	106	111	121	104	96	120	90	92	1,280	1,280	-1.6%	
Hotel/Motel	26	21	21	26	35	34	29	46	47	25	8	44	360	360	-3.0%	
Apartment Rentals	77	72	77	77	74	76	88	79	84	79	76	49	910	910	6.0%	
Retail	589	545	577	550	620	625	772	611	586	624	556	311	6,967	6,967	4.2%	
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-99.9%	
Amusements	11	14	15	15	15	16	14	12	14	7	2	36	173	173	0.0%	
Use	68	60	63	71	61	63	84	66	58	74	59	83	810	810	-1.0%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,209	\$1,118	\$1,161	\$1,178	\$1,256	\$1,269	\$1,444	\$1,256	\$1,185	\$1,219	\$1,032	\$802	\$14,129	\$14,129	1.9%	
Balance to Cash	9.1%	6.5%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-7.2%	-16.3%	-32.9%	0	0	0.0%	
	0	0	(1)	0	0	1	0	0	(1)	1	0	0	0	0		
TOTAL	\$1,209	\$1,118	\$1,160	\$1,178	\$1,256	\$1,270	\$1,444	\$1,256	\$1,184	\$1,220	\$1,032	\$802	\$14,129	\$14,129	1.9%	
(% change from prior year)*	9.1%	6.5%	7.7%	8.8%	11.5%	12.7%	10.2%	12.7%	5.3%	-7.2%	-16.2%	-32.9%				
REVISED ESTIMATE	\$1,209	\$1,118	\$1,160	\$1,178	\$1,256	\$1,270	\$1,444	\$1,256	\$1,184	\$1,220	\$1,032	\$802	\$14,129			
													Year End Adjustment	(16)	NA	
													TOTAL:	\$14,113	0.8%	

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
11+1

	2018-19 Actual	2019-20 Actual	% Change from PY Actual	2019-20 Estimate	% Change from PY Actual	2020-21 Base	% Change from PY Estimate
July	\$13,215	\$13,817	4.6%	\$13,817	4.6%	14,019	1.5%
August	12,658	13,604	7.5%	13,604	7.5%	13,400	-1.5%
September	12,893	13,905	7.8%	13,905	7.8%	13,572	-2.4%
October	12,875	13,442	4.4%	13,442	4.4%	13,707	2.0%
November	13,114	14,528	10.8%	14,528	10.8%	13,765	-5.3%
December	13,682	14,889	8.8%	14,889	8.8%	14,289	-4.0%
January	15,496	17,735	14.4%	17,735	14.4%	16,713	-5.8%
February	13,065	14,476	10.8%	14,476	10.8%	13,810	-4.6%
March	12,857	14,001	8.9%	14,001	8.9%	13,864	-1.0%
April	15,547	14,218	-8.6%	14,218	-8.6%	16,377	15.2%
May	14,299	12,353	-13.6%	12,353	-13.6%	14,915	20.7%
June	14,148	0	NA	11,738	-17.0%	15,052	28.2%
Subtotal	\$163,850	\$156,968	NA	\$168,707	3.0%	\$173,483	2.8%
Year end adjust. (GASB)	1,216	0	NA	257	-78.9%	589	100%+
TOTAL:	\$165,066	\$156,968	NA	\$168,964	2.4%	\$174,072	3.0%

Actual vs. PY

YTD Actual Revenue:	\$156,968
YTD Prior Year Actual:	149,702
Dollars Over/(Under):	\$7,266
Percent Over/(Under):	4.9%

Actual vs. Estimate

YTD Actual Revenue:	\$156,968
YTD Estimate:	156,213
Dollars Over/(Under):	\$755
Percent Over/(Under):	0.5%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$25	\$20	\$24	\$26	\$17	\$14	\$16	\$42	\$35	\$37	\$38	(\$10)	284	-10.0%
% change from PY actual	-46.4%	-47.4%	-10.1%	1.7%	-46.8%	-39.5%	-13.5%	130.0%	69.5%	53.6%	97.3%	-144.3%		
Mining-Oil & Gas Production	\$154	\$140	\$163	\$157	\$151	\$160	\$129	\$150	\$150	\$144	\$196	\$46	1,739	6.0%
% change from PY actual	5.2%	6.3%	1.6%	13.5%	13.9%	21.5%	7.3%	6.8%	32.3%	9.2%	40.9%	-70.4%		
Utilities	\$8,437	\$11,286	\$11,902	\$11,142	\$8,628	\$5,363	\$6,178	\$7,878	\$6,682	\$6,553	\$6,099	\$6,826	96,974	-6.0%
% change from PY actual	-10.8%	-5.3%	-0.8%	6.6%	-4.9%	-21.8%	-12.4%	-2.0%	-8.1%	-4.2%	-8.3%	-9.7%		
Communications	\$1,490	\$1,497	\$1,500	\$1,436	\$1,535	\$1,486	\$1,537	\$1,460	\$1,428	\$1,459	\$1,470	\$1,538	17,837	-7.0%
% change from PY actual	-11.7%	-12.2%	-12.0%	-8.9%	-6.3%	0.3%	-2.5%	-9.1%	-3.0%	-9.2%	-4.6%	-2.7%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$29	\$28	\$28	\$28	\$29	\$31	\$28	(\$3)	\$28	\$28	\$38	\$11	302	-9.7%
% change from PY actual	6.0%	1.4%	-1.5%	3.5%	3.3%	9.1%	-1.1%	-112.0%	0.0%	3.9%	33.5%	-61.8%		
Publishing	\$27	\$27	\$25	\$33	\$29	\$28	\$34	\$33	\$28	\$31	\$31	\$11	337	-39.9%
% change from PY actual	-64.1%	-57.8%	-59.9%	-55.8%	-66.8%	12.8%	-6.3%	32.0%	-3.1%	4.3%	22.5%	-59.4%		
Printing	\$171	\$176	(\$172)	\$182	\$194	\$186	\$165	\$171	\$161	\$161	\$114	\$250	1,759	-27.3%
% change from PY actual	-0.6%	10.0%	-173.2%	-21.8%	-11.4%	-14.6%	-21.2%	-9.1%	-10.0%	-16.3%	-51.9%	41.6%		
Restaurants & Bars	\$24,940	\$23,693	\$24,397	\$25,042	\$26,265	\$27,104	\$28,090	\$27,114	\$24,476	\$20,796	\$16,168	\$27,431	295,518	-3.0%
% change from PY actual	6.5%	6.6%	10.5%	5.0%	6.4%	10.6%	9.0%	4.3%	-5.8%	-33.7%	-41.4%	1.0%		
Amusements	\$3,267	\$2,158	\$2,391	\$2,111	\$2,287	\$2,712	\$3,019	\$2,553	\$2,415	\$1,687	\$631	\$3,530	28,760	-3.0%
% change from PY actual	5.7%	8.2%	32.4%	9.6%	12.6%	6.5%	18.0%	-7.0%	-2.0%	-53.5%	-72.0%	35.6%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-98.6%
% change from PY actual	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Rentals-Personal Property	\$8,255	\$8,271	\$7,738	\$8,002	\$8,369	\$8,129	\$10,323	\$8,741	\$8,459	\$8,382	\$6,406	\$9,888	100,962	6.0%
% change from PY actual	-1.7%	17.4%	9.0%	11.9%	7.9%	7.4%	35.3%	8.3%	-3.6%	-8.7%	-24.7%	22.6%		
Contracting	\$13,093	\$12,904	\$13,277	\$12,303	\$13,175	\$12,736	\$13,493	\$12,161	\$12,166	\$13,882	\$13,738	\$6,782	149,711	10.0%
% change from PY actual	14.4%	17.9%	21.3%	13.6%	19.3%	18.8%	6.1%	12.4%	16.1%	18.6%	14.0%	-45.4%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$121,523	\$118,773	\$121,944	\$115,404	\$128,486	\$137,165	\$171,595	\$127,583	\$124,922	\$135,383	\$121,773	\$87,003	1,511,553	5.2%
% change from PY actual	5.8%	8.1%	7.4%	3.1%	13.7%	10.1%	17.0%	14.7%	15.6%	1.9%	-2.9%	-30.4%		
Severance - Mining	\$1,097	\$1,138	\$1,022	\$988	\$935	\$663	\$945	\$700	\$566	\$171	\$717	\$2,789	11,731	-15.0%
% change from PY actual	-33.8%	10.1%	-1.9%	-8.4%	-12.0%	-38.5%	-27.9%	-26.8%	-39.3%	-87.2%	-42.6%	161.8%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$7,171	\$6,645	\$6,647	\$7,677	\$9,340	\$8,612	\$7,905	\$10,138	\$10,686	\$6,461	\$2,157	\$15,046	98,485	-1.8%
% change from PY actual	10.9%	7.3%	14.1%	9.4%	5.9%	12.6%	22.1%	12.2%	3.8%	-53.8%	-78.7%	78.5%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$0)	0	-10.1%
State Total	189,680	186,755	190,887	184,530	199,440	204,389	243,458	198,722	192,201	195,174	169,575	161,141	2,315,952	3.2%
Cities Share (25%)	47,420	46,689	47,722	46,133	49,860	51,097	60,864	49,680	48,050	48,794	42,394	40,285	578,988	3.2%
Phoenix Population Percentage	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%		
Phoenix TOTAL	\$13,817	\$13,604	\$13,905	\$13,442	\$14,528	\$14,889	\$17,735	\$14,476	\$14,001	\$14,218	\$12,353	\$11,738	\$168,707	3.0%
													257	-78.9%
Total													\$168,964	2.4%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
11+1

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$19	\$25	\$15	\$38	\$19	97.3%	\$23	153.9%
Mining-Oil & Gas Production	\$139	\$162	\$118	\$196	57	40.9%	78	65.8%
Utilities	\$6,651	\$6,725	\$5,974	\$6,099	(552)	-8.3%	125	2.1%
Communications	\$1,540	\$1,703	\$1,496	\$1,470	(71)	-4.6%	(26)	-1.8%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$44	\$25	\$38	10	33.5%	13	51.7%
Publishing	\$25	\$88	\$23	\$31	6	22.5%	8	34.9%
Printing	\$238	\$251	\$191	\$114	(123)	-51.9%	(77)	-40.1%
Restaurants & Bars	\$27,590	\$29,857	\$22,299	\$16,168	(11,422)	-41.4%	(6,131)	-27.5%
Amusements	\$2,256	\$2,731	\$2,183	\$631	(1,625)	-72.0%	(1,552)	-71.1%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$8,503	\$8,485	\$8,275	\$6,406	(2,097)	-24.7%	(1,869)	-22.6%
Contracting	\$12,050	\$12,093	\$9,845	\$13,738	1,688	14.0%	3,893	39.5%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$125,404	\$125,415	\$102,894	\$121,773	(3,631)	-2.9%	18,879	18.3%
Severance - Mining	\$1,249	\$1,575	\$1,708	\$717	(532)	-42.6%	(991)	-58.0%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$10,108	\$11,056	\$9,500	\$2,157	(7,951)	-78.7%	(7,343)	-77.3%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$195,802	\$200,209	\$164,546	\$169,575	(\$26,226)	-13.4%	\$5,029	3.1%
Distribution to Cities (25% of distribution base)	48,950	50,052	41,137	42,394	(6,557)	-13.4%	1,257	3.1%
Phoenix Share of Distribution (actual is 29.14%)	\$14,299	\$14,620	\$11,986	\$12,353	(\$1,946)	-13.6%	\$367	3.1%

CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2019-20 COMPARED TO 2018-19
11+1

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Revised Est Growth	
Transportation & Towing	-46.4%	-46.9%	-38.1%	-30.8%	-33.8%	-34.5%	-32.7%	-19.7%	-12.3%	-6.5%	0.3%	---	-10.0%	
Mining-Oil & Gas Production	5.2%	5.7%	4.2%	6.5%	7.8%	10.0%	9.7%	9.3%	11.4%	11.2%	14.0%	---	6.0%	
Utilities	-10.8%	-7.7%	-5.2%	-2.4%	-2.8%	-5.0%	-5.8%	-5.4%	-5.6%	-5.5%	-5.7%	---	-6.0%	
Communications	-11.7%	-12.0%	-12.0%	-11.2%	-10.3%	-8.7%	-7.8%	-8.0%	-7.5%	-7.7%	-7.4%	---	-7.0%	
Railroads & Aircraft	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	NA	
Private Car & Pipelines	6.0%	3.7%	1.9%	2.3%	2.5%	3.6%	2.9%	-11.4%	-10.1%	-8.7%	-4.8%	---	-9.7%	
Publishing	-64.1%	-61.2%	-60.8%	-59.4%	-61.2%	-56.5%	-52.2%	-47.5%	-44.9%	-42.0%	-38.9%	---	-39.9%	
Printing	-0.6%	4.5%	-69.1%	-55.3%	-45.9%	-40.4%	-37.6%	-34.4%	-31.9%	-30.4%	-32.7%	---	-27.3%	
Restaurants & Bars	6.5%	6.5%	7.8%	7.1%	6.9%	7.6%	7.8%	7.3%	5.8%	0.8%	-3.4%	---	-3.0%	
Amusements	5.7%	6.7%	13.5%	12.6%	12.6%	11.4%	12.5%	9.6%	8.3%	-0.8%	-6.7%	---	-3.0%	
Rentals-Real Property	NA	-99.2%	-99.2%	-99.2%	-99.2%	-98.6%	-98.6%	-98.6%	-98.6%	-98.6%	-98.6%	---	-98.6%	
Rentals-Personal Property	-1.7%	7.0%	7.6%	8.7%	8.5%	8.3%	12.2%	11.7%	9.8%	7.6%	4.5%	---	6.0%	
Contracting	14.4%	16.1%	17.8%	16.8%	17.3%	17.6%	15.7%	15.3%	15.4%	15.7%	15.6%	---	10.0%	
Feed - Wholesale	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	NA	
Retail	5.8%	6.9%	7.1%	6.1%	7.6%	8.1%	9.6%	10.2%	10.8%	9.8%	8.6%	---	5.2%	
Severance - Mining	-33.8%	-16.9%	-12.7%	-11.8%	-11.8%	-15.9%	-17.8%	-18.8%	-20.7%	-28.4%	-29.8%	---	-15.0%	
Severance - Timber	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	NA	
Bed Tax - Hotel/Motel	10.9%	9.1%	10.7%	10.3%	9.2%	9.8%	11.5%	11.6%	10.4%	-0.6%	-9.2%	---	-1.8%	
Other	NA	81.8%	42.9%	29.0%	22.0%	17.6%	14.8%	12.7%	11.1%	9.9%	4949.5%	---	NA	
Subtotal (State)	4.8%	6.2%	6.9%	6.3%	7.3%	7.6%	8.8%	9.1%	9.1%	7.1%	5.1%	---	3.2%	
Cities Share (25%)	4.8%	6.2%	6.9%	6.3%	7.3%	7.6%	8.8%	9.1%	9.1%	7.1%	5.1%	---	3.2%	
TOTAL (Phoenix Share)	4.6%	6.0%	6.6%	6.1%	7.0%	7.3%	8.5%	8.8%	8.8%	6.8%	4.9%	---	3.0%	
												GASB (Y/E Adj)	---	-78.9%
													---	<u>2.4%</u>