



## City of Phoenix

To: Mayor and City Council

Date: April 27, 2020

From: Ed Zuercher  
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 9 MONTHS ACTUAL REVENUE

The 2019-20 year-to-date (YTD) General Fund (GF) revenue collections at 9 months were \$58.1 million or 6.6% higher than the 2018-19 collections of \$878.3 million. This increase is driven by higher revenue collections in primary property tax, city sales tax, and state-shared vehicle license, sales and income taxes. The growth is also due to increased emergency transportation services (ambulance) revenue. The increase is offset by reduced revenue collections in cable communications, parks and libraries, and fines and forfeitures. This report reflects business activity from the month of February but not reported until the end of March. Because of the lag in sales tax collections and reporting, the impact of COVID-19 will not be reflected until next month's report which will reflect March 2020 activity.

The revised 2019-20 GF Revenue Estimate is \$1.254 billion, representing 2.7% growth over 2018-19 actuals and 2.2% decrease from the GF Five Year Forecast and Trial Budget released in March 2020. Several revenue categories were adjusted to reflect the impact of COVID-19 on city and state sales taxes, state-shared vehicle license tax, and other GF revenue sources. Budget and Research staff used the impact of the Great Recession on the revenues as a guide for the estimated declines and assumed the crisis concludes by the end of July 2020. This event is unprecedented and is vastly different than the Great Recession. Due to the timing and insufficient data, the damage of COVID-19 to the City's revenue might be more severe than we projected in this scenario.

### General Fund Sales Tax

In the ninth month of 2019-20, combined GF revenue from city and state sales tax was \$500.4 million, reflecting growth of 7.4% compared to nine months of 2018-19.

*City Sales Tax*- Year-to-date (YTD) 2019-20 city sales tax collections were \$370.0 million, which represents 6.9% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 11.0%
- contracting: 17.7%
- restaurants & bars: 5.1%
- hotel/motel: 18.9%
- telecommunications: -1.2%
- commercial property rentals: 1.5%

*State Sales Tax*- YTD 2019-20 state sales tax collections were \$130.4 million, representing 8.8% growth over 2018-19.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 10.8%
- contracting: 15.4%
- restaurants & bars: 5.8%
- hotel/motel: 10.4%
- communications: -7.5%

## SUMMARY OF GENERAL FUND REVENUE

(In Thousands of Dollars)

Revenue Source	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	18-19 Act to 17-18 Act % Change	9 Month Actuals 2018-19	9 Month Actuals 2019-20	% Change from PY	Revised Estimate 2019-20	19-20 Rev Est to 18-19 Act. % Change	Base 2020-21	20/21 Base to 19/20 Est % Change
<b>Local Taxes</b>													
Primary Property Tax	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	4.9%	\$ 99,527	\$ 105,926	6.4%	\$ 170,899	5.4%	\$ 179,950	5.3%
Sales Taxes	407,014	416,522	421,239	432,358	468,015	8.2%	346,220	370,048	6.9%	470,100	0.4%	484,447	3.1%
Privilege License Fees	2,477	2,476	1,485	2,893	2,957	2.2%	2,382	2,362	-0.8%	3,050	3.1%	3,050	0.0%
Other General Fund Excise Taxes	17,174	17,832	17,984	18,138	18,535	2.2%	13,998	14,250	1.8%	18,920	2.1%	18,920	0.0%
Subtotal	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	7.2%	\$ 462,127	\$ 492,586	6.6%	\$ 662,969	1.7%	\$ 686,367	3.5%
<b>Non Taxes</b>													
Licenses & Permits	2,783	2,754	2,879	2,872	2,969	3.4%	2,122	2,343	10.4%	2,960	-0.3%	2,960	0.0%
Cable Communications	9,574	10,028	10,391	10,884	10,876	-0.1%	5,594	5,110	-8.7%	10,625	-2.3%	10,120	-4.8%
Fines & Forfeitures	15,676	13,460	12,039	12,711	12,456	-2.0%	9,395	8,209	-12.6%	11,549	-7.3%	11,548	0.0%
Court Default Fee	897	1,047	1,164	1,273	1,320	3.7%	955	893	-6.5%	1,296	-1.8%	1,296	0.0%
Parks & Libraries	8,937	8,308	8,272	18,221	8,629	-52.6%	5,677	5,105	-10.1%	8,332	-3.4%	8,327	-0.1%
Planning	1,312	1,647	1,690	1,752	1,783	1.8%	1,239	1,272	2.7%	1,791	0.4%	1,808	0.9%
Police	14,687	13,729	13,720	14,347	15,332	6.9%	11,106	10,967	-1.3%	15,481	1.0%	15,481	0.0%
Street Transportation	4,672	4,369	5,194	5,863	6,497	10.8%	4,344	4,559	4.9%	6,949	7.0%	6,684	-3.8%
Emergency Transportation	34,502	37,005	34,518	35,884	36,910	2.9%	27,726	30,046	8.4%	37,500	1.6%	37,875	1.0%
Hazardous Materials Inspection Fee	1,312	1,358	1,388	1,364	1,369	0.4%	868	893	2.9%	1,400	2.3%	1,400	0.0%
Other Service Charges	14,710	17,245	16,752	20,302	23,486	15.7%	17,446	17,594	0.8%	22,592	-3.8%	22,612	0.1%
All Others	15,923	14,052	14,168	16,456	15,309	-7.0%	10,709	11,122	3.9%	15,537	1.5%	16,059	3.4%
Subtotal	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	-3.5%	\$ 97,181	\$ 98,113	1.0%	\$ 136,012	-0.7%	\$ 136,170	0.1%
<b>State Shared Revenues</b>													
Sales Tax	132,218	137,544	143,976	155,998	165,066	5.8%	119,856	130,398	8.8%	168,964	2.4%	174,072	3.0%
Income Tax	175,184	174,234	191,225	200,036	196,918	-1.6%	147,688	161,023	9.0%	214,697	9.0%	241,167	12.3%
Vehicle License Tax	55,293	59,801	61,586	66,784	70,210	5.1%	51,490	54,296	5.4%	71,386	1.7%	71,743	0.5%
Subtotal	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	2.2%	\$ 319,034	\$ 345,717	8.4%	\$ 455,047	5.3%	\$ 486,982	7.0%
<b>TOTAL</b>	<b>\$ 1,052,589</b>	<b>\$ 1,074,720</b>	<b>\$ 1,105,791</b>	<b>\$ 1,172,696</b>	<b>\$ 1,220,767</b>	<b>4.1%</b>	<b>\$ 878,342</b>	<b>\$ 936,416</b>	<b>6.6%</b>	<b>\$ 1,254,028</b>	<b>2.7%</b>	<b>\$ 1,309,519</b>	<b>4.4%</b>

## Change from Prior Year

18-19 - 9 Month Actual Revenue:	\$ 878,342
19-20 - 9 Month Actual Revenue:	\$ 936,416
Dollars Over/Under Prior Year:	\$58,074
Percent Over/Under Prior Year:	6.6%

## % Change from Prior Year and Estimate

19-20 % Change from Prior Year Actual:	6.6%
19-20 Estimate % Change from Prior Year Actual:	2.7%

**CITY PLT BY MONTH**  
**(In Thousands)**  
**(9+3)**

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$38,000	\$40,676	\$39,917	5.0%	\$39,917	5.0%	\$40,223	0.8%
August	39,071	40,377	40,554	3.8%	40,554	3.8%	40,152	-1.0%
September	39,531	39,893	41,442	4.8%	41,442	4.8%	39,910	-3.7%
October	38,640	41,719	41,690	7.9%	41,690	7.9%	41,157	-1.3%
November	38,370	39,755	41,689	8.7%	41,689	8.7%	39,507	-5.2%
December	37,085	38,590	40,695	9.7%	40,695	9.7%	38,708	-4.9%
January	41,824	44,233	45,262	8.2%	45,262	8.2%	43,942	-2.9%
February	36,673	37,405	40,451	10.3%	40,451	10.3%	38,011	-6.0%
March	37,026	38,100	38,347	3.6%	38,347	3.6%	38,415	0.2%
April	42,047	43,001	0	NA	35,908	-14.6%	43,751	21.8%
May	39,345	39,869	0	NA	33,391	-15.1%	40,537	21.4%
June	39,618	40,600	0	NA	33,706	-14.9%	40,945	21.5%
<b>Subtotal:</b>	<b>\$467,230</b>	<b>\$484,218</b>	<b>\$370,047</b>	<b>NA</b>	<b>\$473,053</b>	<b>1.2%</b>	<b>\$485,258</b>	<b>2.6%</b>
Year End Adjustments	785	(344)	0	NA	(2,953)	-100%+	(811)	72.5%
<b>TOTAL:</b>	<b>\$468,015</b>	<b>\$483,874</b>	<b>\$370,047</b>	<b>NA</b>	<b>\$470,100</b>	<b>0.4%</b>	<b>\$484,447</b>	<b>3.1%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$370,047
YTD Revised Estimate:	370,047
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. PY**

YTD Actual Revenue:	\$370,047
YTD Prior Year Actual:	346,220
Dollars Over/Under PY:	23,828
Percent Over/Under PY:	6.9%



**GENERAL FUND PLT CATEGORY ANALYSIS**  
**March 2020**

Category	2018-19	2019-20			Actual/Actual		Actual/Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,930	2,002	1,815	1,862	(69)	-3.6%	47	2.6%
Job Printing	62	61	95	55	(7)	-11.4%	(40)	-41.7%
Publishing	3	13	5	2	(0)	-4.9%	(3)	-51.8%
Transportation & Towing	0	1	0	6	5	1434.8%	6	NA
Restaurants & Bars	2,353	2,679	2,500	2,217	(136)	-5.8%	(283)	-11.3%
Leases & Rentals (Property)	2,114	1,920	2,239	1,891	(222)	-10.5%	(348)	-15.5%
Commercial Rentals	3,325	3,580	3,710	3,147	(179)	-5.4%	(563)	-15.2%
Hotel/Motel	1,302	1,527	1,322	1,409	107	8.2%	87	6.6%
Residential Property Rentals	2,127	2,199	2,418	2,518	391	18.4%	100	4.1%
Retail	15,397	16,135	15,225	17,581	2,184	14.2%	2,356	15.5%
Food	0	0	0	0	(0)	-100.0%	0	NA
Amusements	476	392	500	423	(53)	-11.1%	(76)	-15.3%
Telecommunications	956	926	822	930	(26)	-2.8%	108	13.1%
Other Utilities	5,012	4,434	4,723	4,394	(618)	-12.3%	(329)	-7.0%
Use	1,774	2,057	2,053	1,731	(43)	-2.4%	(322)	-15.7%
Penalty & Interest	194	174	78	181	(13)	-6.6%	103	132.2%
Subtotal	\$37,026	\$38,100	37,505	\$38,348	\$1,322	3.6%	843	2.2%
Balance to Cash	0	0	0	(1)	(1)	NA	(1)	NA
<b>TOTAL</b>	<b>\$37,026</b>	<b>\$38,100</b>	<b>\$37,505</b>	<b>\$38,347</b>	<b>\$1,321</b>	<b>3.6%</b>	<b>\$842</b>	<b>2.2%</b>

**PLT CATEGORY ANALYSIS  
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE  
2019-20 ACTUALS COMPARED TO 2018-19  
(9+3)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Revised Est
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	18.5%	24.9%	19.6%	20.4%	22.3%	25.3%	20.3%	20.3%	17.7%	---	---	---	3.0%
Job Printing	8.4%	26.4%	-29.4%	-22.9%	-18.6%	-17.4%	-19.8%	-18.0%	-17.3%	---	---	---	-18.8%
Publishing	-91.1%	-82.3%	-81.2%	-81.3%	-82.4%	-80.6%	-75.9%	-74.0%	-71.9%	---	---	---	-72.3%
Transportation & Towing	-89.5%	-78.2%	-64.0%	-53.4%	-40.1%	38.2%	40.6%	119.1%	186.4%	---	---	---	-0.8%
Restaurants & Bars	7.1%	4.0%	5.8%	5.7%	5.7%	6.4%	6.8%	6.6%	5.1%	---	---	---	-5.0%
Leases & Rentals (Property)	28.0%	18.9%	16.6%	17.4%	15.9%	17.0%	15.2%	13.5%	10.0%	---	---	---	4.0%
Commercial Rentals	0.5%	-0.4%	2.8%	4.1%	3.5%	3.4%	2.8%	2.4%	1.5%	---	---	---	-2.0%
Hotel/Motel	18.4%	14.6%	15.0%	12.6%	8.5%	9.1%	11.1%	21.3%	18.9%	---	---	---	-3.0%
Residential Property Rentals	16.9%	8.8%	10.2%	10.8%	11.3%	8.7%	9.8%	10.2%	11.1%	---	---	---	6.0%
Retail	9.1%	7.5%	7.4%	6.4%	7.8%	8.6%	9.8%	10.6%	11.0%	---	---	---	4.2%
Food	-100.0%	-100.0%	-100.0%	-100.0%	-99.8%	-99.8%	-99.8%	-99.8%	-99.8%	---	---	---	-99.8%
Amusements	-12.9%	5.6%	8.2%	11.1%	15.5%	18.4%	15.9%	12.9%	9.6%	---	---	---	0.0%
Telecommunications	-6.2%	-5.8%	-7.9%	-6.4%	-4.2%	-2.5%	-1.3%	-1.0%	-1.2%	---	---	---	-6.4%
Other Utility	-12.6%	-6.8%	-4.9%	-2.0%	-2.4%	-2.5%	-3.7%	-3.7%	-4.5%	---	---	---	-3.0%
Use	-6.5%	-5.7%	-4.2%	0.3%	-0.4%	-0.9%	0.0%	-1.1%	-1.2%	---	---	---	-1.0%
Penalty & Interest	63.1%	64.3%	37.0%	29.4%	38.0%	44.0%	50.6%	50.8%	43.5%	---	---	---	11.2%
Subtotal	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	---	---	---	1.2%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
<b>SUBTOTAL</b>	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	---	---	---	1.2%
Year End Adj.													NA
<b>TOTAL</b>	5.0%	4.4%	4.5%	5.4%	6.0%	6.6%	6.9%	7.3%	6.9%	---	---	---	0.4%

**CONVENTION CENTER EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(9+3)**

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$4,280	\$4,768	\$4,784	11.8%	\$4,784	11.8%	\$4,265	-10.8%
August	3,829	4,280	4,263	11.3%	4,263	11.3%	3,797	-10.9%
September	4,007	4,343	4,345	8.4%	4,345	8.4%	3,951	-9.1%
October	4,383	4,801	4,689	7.0%	4,689	7.0%	4,376	-6.7%
November	5,220	5,580	5,436	4.1%	5,436	4.1%	5,241	-3.6%
December	4,719	5,212	5,356	13.5%	5,356	13.5%	4,780	-10.8%
January	4,828	5,900	5,049	4.6%	5,049	4.6%	4,822	-4.5%
February	5,987	5,505	5,849	-2.3%	5,849	-2.3%	5,843	-0.1%
March	5,459	6,233	5,522	1.2%	5,522	1.2%	5,430	-1.7%
April	6,659	7,643	0	NA	5,158	-22.5%	6,771	31.3%
May	5,692	6,263	0	NA	4,162	-26.9%	5,627	35.2%
June	5,087	5,785	0	NA	3,631	-28.6%	4,989	37.4%
<b>Subtotal:</b>	<b>\$60,150</b>	<b>\$66,311</b>	<b>\$45,293</b>	<b>NA</b>	<b>\$58,244</b>	<b>-3.2%</b>	<b>\$59,892</b>	<b>2.8%</b>
Year End Adjustment	1,050	315	0	NA	(503)	-100%+	158	100%+
<b>TOTAL:</b>	<b>\$61,200</b>	<b>\$66,626</b>	<b>\$45,293</b>	<b>NA</b>	<b>\$57,741</b>	<b>-5.7%</b>	<b>\$60,050</b>	<b>4.0%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$45,293
YTD Revised Estimate:	45,293
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$45,293
YTD Prior Year Actual:	42,712
Dollars Over/Under PY:	2,581
Percent Over/Under PY:	6.0%

**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS  
FY 2019-20 ACTUALS  
(9+3)  
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$182 14.7%	\$140 -11.3%	\$195 19.5%	\$161 -33.9%	\$170 -52.4%	\$176 -36.9%	\$186 -32.8%	\$149 -20.3%	\$227 0.3%	\$120 -35.0%	\$116 -35.0%	\$116 -35.0%	\$1,936 -25.2%	\$1,936	-25.2%
Contracting	1,688 18.5%	1,610 34.2%	1,552 9.8%	1,573 22.9%	1,774 29.9%	1,693 41.9%	1,655 -2.7%	1,632 20.4%	1,330 -3.6%	897 -30.6%	964 -40.2%	943 -40.7%	17,313 3.0%	17,313	3.0%
Job Printing	43 8.4%	45 49.9%	(3) -106.6%	44 -6.3%	45 -2.8%	48 -12.9%	37 -31.7%	40 -4.0%	40 -11.4%	45 3.4%	65 -42.3%	44 7.4%	493 -18.8%	493	-18.8%
Publishing	1 -91.1%	2 -74.8%	2 -79.1%	2 -81.4%	2 -85.6%	1 -39.6%	3 -5.4%	2 -40.3%	2 -4.9%	1 -75.2%	1 -56.0%	1 -83.9%	19 -72.3%	19	-72.3%
Transportation & Towing	0 -89.5%	0 -69.1%	0 100.9%	0 28.5%	1 16.5%	4 1231.5%	1 75.4%	4 1770.0%	4 1434.8%	0 -100.0%	0 -100.0%	1 561.2%	16 0.3%	16	0.3%
Restaurants & Bars	1,595 7.1%	1,443 0.8%	1,542 9.5%	1,609 5.5%	1,701 5.8%	1,732 9.5%	1,760 9.0%	1,767 5.1%	1,584 -5.8%	1,374 -31.7%	1,292 -28.1%	1,214 -31.2%	18,612 -5.0%	18,612	-5.0%
Hotel/Motel	1,275 10.0%	1,022 2.5%	1,057 9.9%	1,300 1.7%	1,743 -4.7%	1,702 5.9%	1,406 19.2%	2,255 -17.0%	2,336 9.9%	2,722 -12.9%	1,725 -12.9%	1,314 -12.9%	19,856 -3.0%	19,856	-3.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$4,784</b> 11.8%	<b>\$4,263</b> 11.4%	<b>\$4,345</b> 8.4%	<b>\$4,689</b> 7.0%	<b>\$5,436</b> 4.1%	<b>\$5,356</b> 13.5%	<b>\$5,048</b> 4.5%	<b>\$5,849</b> -2.3%	<b>\$5,522</b> 1.2%	<b>\$5,158</b> -22.5%	<b>\$4,162</b> -26.9%	<b>\$3,632</b> -28.6%	<b>\$58,244</b>	<b>\$58,244</b>	<b>-3.2%</b>
Balance to Cash	0	0	0	0	0	0	1	0	0	0	0	(1)	0	0	-99.9%
<b>TOTAL</b>	<b>\$4,784</b>	<b>\$4,263</b>	<b>\$4,345</b>	<b>\$4,689</b>	<b>\$5,436</b>	<b>\$5,356</b>	<b>\$5,049</b>	<b>\$5,849</b>	<b>\$5,522</b>	<b>\$5,158</b>	<b>\$4,162</b>	<b>\$3,631</b>	<b>\$58,244</b>	<b>\$58,244</b>	<b>-3.2%</b>
(% change from prior year)	11.8%	11.3%	8.4%	7.0%	4.1%	13.5%	4.6%	-2.3%	1.2%	-22.5%	-26.9%	-28.6%			
REVISED ESTIMATE	\$4,784	\$4,263	\$4,345	\$4,689	\$5,436	\$5,356	\$5,049	\$5,849	\$5,522	\$5,158	\$4,162	\$3,631	58,244		
														Year End Adjustment	NA
														TOTAL	\$57,741 -5.7%

**SPORTS FACILITIES EXCISE TAX BY MONTH**  
(In Thousands)  
(9+3)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$1,257	\$1,369	\$1,772	40.9%	\$1,772	40.9%	\$1,271	-28.3%
August	1,144	1,141	1,247	9.0%	1,247	9.0%	1,156	-7.3%
September	1,154	1,244	1,207	4.7%	1,207	4.7%	1,167	-3.3%
October	1,340	1,364	1,352	0.8%	1,352	0.8%	1,354	0.2%
November	1,877	1,944	1,877	0.0%	1,877	0.0%	1,897	1.0%
December	1,647	1,840	1,765	7.1%	1,765	7.1%	1,665	-5.7%
January	1,330	1,718	1,569	18.0%	1,569	18.0%	1,344	-14.3%
February	2,234	2,016	2,079	-6.9%	2,079	-6.9%	2,256	8.5%
March	2,084	2,543	2,297	10.2%	2,297	10.2%	2,105	-8.3%
April	2,973	3,582	0	NA	2,285	-23.1%	2,925	28.0%
May	1,998	2,400	0	NA	1,523	-23.8%	1,940	27.4%
June	1,494	1,842	0	NA	1,141	-23.6%	1,431	25.4%
<b>Subtotal:</b>	<b>\$20,532</b>	<b>\$23,005</b>	<b>\$15,165</b>	<b>NA</b>	<b>\$20,114</b>	<b>-2.0%</b>	<b>\$20,511</b>	<b>2.0%</b>
Year End Adjustment	200	58	0	NA	(98)	-100%+	47	100%+
<b>TOTAL:</b>	<b>\$20,732</b>	<b>\$23,063</b>	<b>\$15,165</b>	<b>NA</b>	<b>\$20,016</b>	<b>-3.5%</b>	<b>\$20,558</b>	<b>2.7%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$15,165
YTD Revised Estimate:	15,165
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$15,165
YTD Prior Year Actual:	14,067
Dollars Over/Under PY:	1,098
Percent Over/Under PY:	7.8%

**SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY	ACTUAL							
Hotel/Motel	\$637	\$511	\$529	\$650	\$ 871	\$ 851	\$ 703	\$ 1,127	\$ 1,168	\$ 1,361	\$ 862	\$657	\$9,928	\$9,928	-3.0%	
	10.0%	2.5%	9.9%	1.7%	-4.7%	5.9%	19.2%	-17.0%	9.9%	-12.9%	-12.9%	-12.9%				
Car Rental	1,135	736	678	702	1,006	913	866	953	1,129	924	660	484	10,186	10,186	-1.1%	
	67.3%	14.1%	0.6%	0.1%	4.5%	8.2%	17.0%	8.9%	10.5%	-34.4%	-34.4%	-34.4%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
Subtotal	\$1,772	\$1,247	\$1,206	\$1,352	\$1,877	\$1,765	\$1,569	\$2,080	\$2,297	\$2,285	\$1,523	\$1,141	\$20,114	\$20,114	-2.0%	
	40.9%	9.0%	4.5%	0.8%	0.0%	7.1%	18.0%	-6.9%	10.2%	-23.1%	-23.8%	-23.6%				
Balance to Cash	0	0	1	0	0	0	0	(1)	0	0	0	0	0	0	-33.0%	
<b>TOTAL</b>	\$1,772	\$1,247	\$1,207	\$1,352	\$1,877	\$1,765	\$1,569	\$2,079	\$2,297	\$2,285	\$1,523	\$1,141	\$20,114	\$20,114	-2.0%	
(% change from prior year)	40.9%	9.0%	4.7%	0.8%	0.0%	7.1%	18.0%	-6.9%	10.2%	-23.1%	-23.8%	-23.6%				
REVISED ESTIMATE	\$1,772	\$1,247	\$1,207	\$1,352	\$1,877	\$1,765	\$1,569	\$2,079	\$2,297	\$2,285	\$1,523	\$1,141	\$20,114			
														Year End Adjustment	(98)	NA
														TOTAL:	\$20,016	-3.5%

**JET FUEL EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(9+3)**

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$59	\$59	\$51	-13.3%	\$51	-13.3%	\$25	-50.3%
August	55	57	43	-22.0%	43	-22.0%	22	-49.8%
September	54	55	43	-20.6%	43	-20.6%	43	-1.4%
October <sup>1</sup>	44	45	(69)	-100%+	(69)	-100%+	44	100%+
November	33	48	50	51.6%	50	51.6%	50	-0.8%
December	44	48	46	4.3%	46	4.3%	46	1.1%
January	53	48	67	26.7%	67	26.7%	67	0.6%
February	205	210	222	8.6%	222	8.6%	222	0.0%
March	55	50	90	63.8%	90	63.8%	50	-44.4%
April	108	51	0	NA	34	-69.1%	102	204.4%
May	60	51	0	NA	13	-78.5%	54	322.2%
June	47	57	0	NA	15	-67.1%	45	193.3%
<b>Subtotal:</b>	<b>\$815</b>	<b>\$779</b>	<b>\$542</b>	<b>NA</b>	<b>\$603</b>	<b>-26.0%</b>	<b>\$769</b>	<b>27.4%</b>
Year End Adjustment	1	0	0	NA	(34)	-100%+	0	100%+
<b>TOTAL:</b>	<b>\$816</b>	<b>\$779</b>	<b>\$542</b>	<b>NA</b>	<b>\$569</b>	<b>-30.2%</b>	<b>\$769</b>	<b>35.1%</b>

1. The negative Jet Fuel excise tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.

**Actual vs. Estimate**

YTD Actual Revenue:	\$542
YTD Revised Estimate:	542
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$542
YTD Prior Year Actual:	601
Dollars Over/Under PY:	(\$59)
Percent Over/Under PY:	-9.8%

**JET FUEL EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act) <sup>1</sup>	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY	ACTUAL
Jet Fuel Sales	\$46	\$37	\$38	(\$75)	\$45	\$41	\$52	\$217	\$84	\$19	\$10	\$10	\$522	\$522	-24.6%	
	47.3%	-29.8%	-22.3%	-283.4%	61.8%	8.8%	32.0%	7.7%	63.1%	-72.1%	-82.6%	-73.2%	-24.6%			
Jet Fuel Use	5	6	6	6	6	4	15	6	5	15	3	3	81	81	-33.7%	
	-81.9%	60.4%	11.9%	73.9%	45.1%	-26.0%	11.2%	99.2%	46.1%	-64.2%	-28.9%	-50.6%	-33.7%			
<b>Subtotal</b>	<b>\$51</b>	<b>\$43</b>	<b>\$44</b>	<b>(\$69)</b>	<b>\$51</b>	<b>\$46</b>	<b>\$67</b>	<b>\$223</b>	<b>\$89</b>	<b>\$34</b>	<b>\$13</b>	<b>\$13</b>	<b>\$603</b>	<b>\$603</b>	<b>-26.0%</b>	
	-13.3%	-23.4%	-18.8%	-255.8%	59.5%	4.3%	26.7%	9.1%	62.0%	-69.1%	-78.9%	-70.2%	-26.0%			
Balance to Cash	0	0	(1)	0	(1)	0	0	(1)	1	0	0	2	0	0	-28.6%	
<b>TOTAL</b>	<b>\$51</b>	<b>\$43</b>	<b>\$43</b>	<b>(\$69)</b>	<b>\$50</b>	<b>\$46</b>	<b>\$67</b>	<b>\$222</b>	<b>\$90</b>	<b>\$34</b>	<b>\$13</b>	<b>\$15</b>	<b>\$603</b>	<b>\$603</b>	<b>-26.0%</b>	
(% change from prior year)																
REVISED ESTIMATE	\$51	\$43	\$43	(\$69)	\$50	\$46	\$67	\$222	\$90	\$34	\$13	\$15	\$603	\$603	-26.0%	
													Year End Adjustment	(34)	NA	
													TOTAL:	\$569	-30.2%	

1. The negative Jet Fuel Sales tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.

**TRANSPORTATION 2050 EXCISE TAX BY MONTH**  
(In Thousands)  
(9+3)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$18,915	\$20,373	\$20,629	9.1%	\$20,629	9.1%	\$20,066	-2.7%
August	17,866	18,948	19,089	6.8%	19,089	6.8%	18,664	-2.2%
September	18,388	19,452	19,765	7.5%	19,765	7.5%	19,406	-1.8%
October	18,482	19,856	20,022	8.3%	20,022	8.3%	19,538	-2.4%
November	19,261	20,192	21,563	12.0%	21,563	12.0%	20,042	-7.1%
December	19,297	20,223	21,702	12.5%	21,702	12.5%	20,225	-6.8%
January	22,359	23,769	24,619	10.1%	24,619	10.1%	23,527	-4.4%
February	19,098	19,528	21,502	12.6%	21,502	12.6%	19,857	-7.6%
March	19,223	20,318	20,247	5.3%	20,247	5.3%	20,364	0.6%
April	22,421	23,281	0	NA	18,318	-18.3%	23,550	28.6%
May	21,021	21,347	0	NA	16,855	-19.8%	21,697	28.7%
June	20,349	21,421	0	NA	16,572	-18.6%	21,392	29.1%
<b>Subtotal:</b>	<b>\$236,679</b>	<b>\$248,708</b>	<b>\$189,140</b>	<b>NA</b>	<b>\$240,885</b>	<b>1.8%</b>	<b>\$248,327</b>	<b>3.1%</b>
Year End Adjustment	2,500	1,228	0	NA	(307)	-100%+	903	100%+
<b>TOTAL:</b>	<b>\$239,179</b>	<b>\$249,936</b>	<b>\$189,140</b>	<b>NA</b>	<b>\$240,578</b>	<b>0.6%</b>	<b>\$249,230</b>	<b>3.6%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$189,140
YTD Revised Estimate:	189,140
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$189,140
YTD Prior Year Actual:	172,888
Dollars Over/Under PY:	16,251
Percent Over/Under PY:	9.4%



**TRANSPORTATION 2050 - STREETS  
EXCISE TAX CATEGORY ANALYSIS  
FY 2019-20 ACTUALS  
(9+3)  
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL								
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	326	311	300	304	342	327	320	315	257	173	186	182	3,343	3,343	3.1%
Job Printing	8	9	(1)	9	9	9	7	8	8	9	13	8	95	95	-7.7%
Publishing	0	0	0	0	0	0	1	0	0	0	0	0	4	4	-72.2%
Transportation & Towing	0	0	0	0	0	1	0	1	1	0	0	0	3	3	3.4%
Restaurants & Bars	307	278	298	310	332	334	340	341	306	263	247	232	3,589	3,589	-5.1%
Leases & Rentals (Property)	148	134	133	140	151	158	147	150	152	159	133	121	1,726	1,726	4.2%
Commercial Rentals	269	246	252	272	257	267	292	251	233	256	254	242	3,090	3,090	-1.9%
Hotel/Motel	62	50	51	63	84	82	69	110	113	85	58	41	869	869	-3.4%
Residential Property Rentals	185	174	186	186	179	183	213	191	203	172	161	160	2,192	2,192	6.1%
Retail (amounts = or < \$11k)	1,271	1,184	1,245	1,188	1,369	1,367	1,674	1,350	1,277	1,088	1,011	1,039	15,063	15,063	3.5%
Retail (amounts > \$11k)	85	74	83	79	72	81	108	72	79	89	83	85	990	990	11.7%
Amusements	27	35	37	37	36	38	33	30	34	44	30	36	417	417	0.2%
Use (amounts = or < \$11k)	144	126	127	146	137	134	184	133	120	166	131	131	1,679	1,679	-1.0%
Use (amounts > \$11k)	12	11	16	13	6	11	13	13	11	20	16	16	158	158	-3.8%
<b>Subtotal</b>	<b>\$2,845</b>	<b>\$2,633</b>	<b>\$2,726</b>	<b>\$2,748</b>	<b>\$2,975</b>	<b>\$2,993</b>	<b>\$3,399</b>	<b>\$2,964</b>	<b>\$2,794</b>	<b>\$2,524</b>	<b>\$2,322</b>	<b>\$2,296</b>	<b>\$33,219</b>	<b>\$33,219</b>	<b>1.8%</b>
Balance to Cash	0	0	0	(1)	0	0	0	0	0	0	0	1	\$0	0	-12.3%
<b>TOTAL</b>	<b>\$2,845</b>	<b>\$2,633</b>	<b>\$2,726</b>	<b>\$2,747</b>	<b>\$2,975</b>	<b>\$2,993</b>	<b>\$3,399</b>	<b>\$2,964</b>	<b>\$2,794</b>	<b>\$2,524</b>	<b>\$2,322</b>	<b>\$2,297</b>	<b>\$33,219</b>	<b>\$33,219</b>	<b>1.8%</b>
(% change from prior year)*	9.1%	7.0%	7.3%	7.8%	12.0%	12.3%	10.2%	12.5%	5.4%	-18.4%	-19.6%	-18.2%			
REVISED ESTIMATE	\$2,845	\$2,633	\$2,726	\$2,747	\$2,975	\$2,993	\$3,399	\$2,964	\$2,794	\$2,524	\$2,322	\$2,297	\$33,219		
													Year End Adjustment	(39)	NA
													<b>TOTAL:</b>	<b>\$33,180</b>	<b>0.6%</b>

**PARKS & PRESERVES EXCISE TAX BY MONTH**  
(In Thousands)  
(9+3)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$2,941	-2.7%
August	2,620	2,778	2,794	6.6%	2,794	6.6%	2,740	-1.9%
September	2,691	2,850	2,901	7.8%	2,901	7.8%	2,847	-1.9%
October	2,706	2,909	2,944	8.8%	2,944	8.8%	2,867	-2.6%
November	2,816	2,953	3,141	11.5%	3,141	11.5%	2,935	-6.6%
December	2,821	2,957	3,173	12.5%	3,173	12.5%	2,962	-6.6%
January	3,277	3,491	3,610	10.2%	3,610	10.2%	3,459	-4.2%
February	2,787	2,857	3,140	12.7%	3,140	12.7%	2,905	-7.5%
March	2,809	2,975	2,963	5.5%	2,963	5.5%	2,983	0.7%
April	3,286	3,411	0	NA	2,705	-17.7%	3,456	27.7%
May	3,081	3,128	0	NA	2,488	-19.3%	3,180	27.8%
June	2,988	3,134	0	NA	2,438	-18.4%	3,137	28.7%
<b>Subtotal:</b>	<b>\$34,654</b>	<b>\$36,422</b>	<b>\$27,690</b>	<b>NA</b>	<b>\$35,322</b>	<b>1.9%</b>	<b>\$36,412</b>	<b>3.1%</b>
Year End Adjustment	359	197	0	NA	(39)	-100%+	127	100%+
<b>TOTAL:</b>	<b>\$35,013</b>	<b>\$36,619</b>	<b>\$27,690</b>	<b>NA</b>	<b>\$35,283</b>	<b>0.8%</b>	<b>\$36,539</b>	<b>3.6%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$27,690
YTD Revised Estimate:	27,690
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$27,690
YTD Prior Year Actual:	25,299
Dollars Over/Under PY:	2,391
Percent Over/Under PY:	9.5%

**PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	338	322	310	315	355	339	331	326	266	179	193	189	3,463	\$3,463	3.0%
Job Printing	9	9	(1)	9	9	10	7	8	8	9	13	9	99	\$99	-18.8%
Publishing	0	0	0	0	0	0	1	0	0	0	0	0	4	\$4	-72.3%
Transportation & Towing	0	0	0	0	0	1	0	1	1	0	0	0	3	\$3	0.3%
Restaurants & Bars	319	289	308	322	340	346	352	353	317	275	258	243	3,722	\$3,722	-5.0%
Leases & Rentals (Property)	154	139	137	145	157	164	152	154	158	165	138	126	1,787	\$1,787	4.0%
Commercial Rentals	279	254	260	306	266	277	302	260	241	265	262	227	3,199	\$3,199	-1.6%
Hotel/Motel	64	52	53	65	87	85	71	114	117	88	60	43	900	\$900	-3.0%
Residential Property Rentals	192	181	193	192	186	190	220	197	210	178	167	167	2,274	\$2,274	6.0%
Retail	1,472	1,363	1,443	1,375	1,551	1,564	1,929	1,529	1,465	1,293	1,201	1,233	17,417	\$17,417	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	-99.8%
Amusements	28	36	39	38	37	39	34	31	35	45	31	38	432	\$432	0.0%
Use	170	150	158	177	153	159	209	166	144	209	165	165	2,025	\$2,025	-1.0%
<b>Subtotal</b>	<b>\$3,024</b>	<b>\$2,794</b>	<b>\$2,901</b>	<b>\$2,944</b>	<b>\$3,141</b>	<b>\$3,173</b>	<b>\$3,610</b>	<b>\$3,140</b>	<b>\$2,962</b>	<b>\$2,705</b>	<b>\$2,488</b>	<b>\$2,439</b>	<b>\$35,322</b>	<b>\$35,322</b>	<b>1.9%</b>
Balance to Cash	9.1% 0	6.6% 0	7.8% 0	8.8% 0	11.5% 0	12.5% 0	10.2% 0	12.7% 0	5.4% 1	-17.7% 0	-19.3% 0	-18.3% (1)	0	0	-22.0%
<b>TOTAL</b>	<b>\$3,024</b>	<b>\$2,794</b>	<b>\$2,901</b>	<b>\$2,944</b>	<b>\$3,141</b>	<b>\$3,173</b>	<b>\$3,610</b>	<b>\$3,140</b>	<b>\$2,963</b>	<b>\$2,705</b>	<b>\$2,488</b>	<b>\$2,438</b>	<b>\$35,322</b>	<b>\$35,322</b>	<b>1.9%</b>
(% change from prior year)* REVISED ESTIMATE	9.1% \$3,024	6.6% \$2,794	7.8% \$2,901	8.8% \$2,944	11.5% \$3,141	12.5% \$3,173	10.2% \$3,610	12.7% \$3,140	5.5% \$2,963	-17.7% \$2,705	-19.3% \$2,488	-18.4% \$2,438	\$35,322		
													Year End Adjustment	(39)	NA
													<b>TOTAL:</b>	<b>\$35,283</b>	<b>0.8%</b>

**NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH**  
(In Thousands)  
(9+3)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$2,941	-2.7%
August	2,620	2,778	2,793	6.6%	2,793	6.6%	2,740	-1.9%
September	2,690	2,850	2,901	7.9%	2,901	7.9%	2,847	-1.9%
October	2,707	2,909	2,945	8.8%	2,945	8.8%	2,867	-2.7%
November	2,814	2,953	3,141	11.6%	3,141	11.6%	2,935	-6.6%
December	2,822	2,957	3,172	12.4%	3,172	12.4%	2,962	-6.6%
January	3,278	3,491	3,608	10.1%	3,608	10.1%	3,459	-4.1%
February	2,786	2,857	3,140	12.7%	3,140	12.7%	2,905	-7.5%
March	2,811	2,975	2,961	5.3%	2,961	5.3%	2,983	0.7%
April	3,286	3,411	0	NA	2,705	-17.7%	3,456	27.7%
May	3,080	3,128	0	NA	2,488	-19.2%	3,180	27.8%
June	2,988	3,133	0	NA	2,444	-18.2%	3,137	28.4%
<b>Subtotal:</b>	<b>\$34,654</b>	<b>\$36,422</b>	<b>\$27,685</b>	<b>NA</b>	<b>\$35,322</b>	<b>1.9%</b>	<b>\$36,412</b>	<b>3.1%</b>
Year End Adjustment	359	197	0	NA	(39)	-100%+	127	100%+
<b>TOTAL:</b>	<b>\$35,013</b>	<b>\$36,619</b>	<b>\$27,685</b>	<b>NA</b>	<b>\$35,283</b>	<b>0.8%</b>	<b>\$36,539</b>	<b>3.6%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$27,685
YTD Revised Estimate:	27,685
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$27,685
YTD Prior Year Actual:	25,300
Dollars Over/Under PY:	2,385
Percent Over/Under PY:	9.4%

**POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL								
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	236	225	217	220	248	237	232	229	186	126	135	132	2,424	2,424	3.0%
Job Printing	6	6	(0)	6	6	7	5	6	6	6	9	6	69	69	-18.8%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	3	3	-72.3%
Transportation & Towing	0	0	0	0	0	0	0	1	1	0	0	0	2	2	0.3%
Restaurants & Bars	223	202	216	225	238	242	246	247	222	192	181	170	2,606	2,606	-5.0%
Leases & Rentals (Proper	107	97	96	101	110	115	106	108	110	115	97	88	1,251	1,251	4.0%
Commercial Rentals	195	178	182	214	186	194	212	182	169	185	184	159	2,239	2,239	-1.6%
Hotel/Motel	45	36	37	46	61	60	50	80	82	62	42	30	630	630	-3.0%
Residential Property Rent	134	127	135	135	130	133	154	138	147	125	117	117	1,592	1,592	6.0%
Retail	1,030	954	1,010	963	1,085	1,095	1,351	1,070	1,026	905	841	864	12,192	12,192	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%
Amusements	20	25	27	27	26	27	24	22	25	32	21	26	302	302	0.0%
Use	119	105	111	124	107	111	146	116	101	146	115	116	1,417	1,417	-1.0%
<b>Subtotal</b>	<b>\$2,116</b>	<b>\$1,956</b>	<b>\$2,031</b>	<b>\$2,061</b>	<b>\$2,199</b>	<b>\$2,221</b>	<b>\$2,527</b>	<b>\$2,198</b>	<b>\$2,074</b>	<b>\$1,894</b>	<b>\$1,742</b>	<b>\$1,708</b>	<b>\$24,726</b>	<b>24,726</b>	<b>1.9%</b>
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-17.7%	-19.3%	-18.3%	0	0	-14.1%
	0	(1)	0	0	0	0	(1)	0	0	0	0	2	0	0	
<b>TOTAL</b>	<b>\$2,116</b>	<b>\$1,955</b>	<b>\$2,031</b>	<b>\$2,061</b>	<b>\$2,199</b>	<b>\$2,221</b>	<b>\$2,526</b>	<b>\$2,198</b>	<b>\$2,074</b>	<b>\$1,894</b>	<b>\$1,742</b>	<b>\$1,710</b>	<b>\$24,726</b>	<b>24,726</b>	<b>1.9%</b>
(% change from prior year)*	9.1%	6.6%	7.9%	8.8%	11.6%	12.5%	10.1%	12.7%	5.4%	-17.7%	-19.3%	-18.3%			
REVISED ESTIMATE	\$2,116	\$1,955	\$2,031	\$2,061	\$2,199	\$2,221	\$2,526	\$2,198	\$2,074	\$1,894	\$1,742	\$1,710	\$24,726		
													Year End Adjustment	(27)	NA
													TOTAL:	24,699	0.8%

**POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000'S)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	17	16	16	16	18	17	17	16	13	9	10	9	173	173	3.0%
Job Printing	0	0	(0)	0	0	0	0	0	0	0	1	0	5	5	-18.8%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-72.3%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.3%
Restaurants & Bars	16	14	15	16	17	17	18	18	16	14	13	12	186	186	-5.0%
Leases & Rentals (Propert	8	7	7	7	8	8	8	8	8	8	7	6	89	89	4.0%
Commercial Rentals	14	13	13	15	13	14	15	13	12	13	13	11	160	160	-1.6%
Hotel/Motel	3	3	3	3	4	4	4	6	6	4	3	2	45	45	-3.0%
Residential Property Renta	10	9	10	10	9	10	11	10	10	9	8	8	114	114	6.0%
Retail	74	68	72	69	78	78	96	76	73	65	60	62	871	871	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%
Amusements	1	2	2	2	2	2	2	2	2	2	2	2	22	22	0.0%
Use	9	7	8	9	8	8	10	8	7	10	8	8	101	101	-1.0%
<b>Subtotal</b>	<b>\$151</b>	<b>\$140</b>	<b>\$145</b>	<b>\$147</b>	<b>\$157</b>	<b>\$159</b>	<b>\$180</b>	<b>\$157</b>	<b>\$148</b>	<b>\$135</b>	<b>\$124</b>	<b>\$122</b>	<b>\$1,766</b>	<b>\$1,766</b>	<b>1.9%</b>
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-17.7%	-19.3%	-18.3%	0	0	-37.0%
<b>TOTAL</b>	<b>\$151</b>	<b>\$140</b>	<b>\$145</b>	<b>\$148</b>	<b>\$157</b>	<b>\$159</b>	<b>\$179</b>	<b>\$157</b>	<b>\$147</b>	<b>\$135</b>	<b>\$124</b>	<b>\$123</b>	<b>\$1,766</b>	<b>\$1,766</b>	<b>1.9%</b>
(% change from prior year)*	9.1%	6.6%	7.8%	9.6%	12.3%	11.7%	9.5%	12.7%	4.7%	-17.7%	-19.3%	-17.6%			
REVISED ESTIMATE	\$151	\$140	\$145	\$148	\$157	\$159	\$179	\$157	\$147	\$135	\$124	\$123	\$1,766		
														Year End Adjustment	NA
														TOTAL:	\$1,764 0.8%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS  
FY 2019-20 ACTUALS  
(9+3)  
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL								
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	84	81	78	79	89	85	83	82	66	45	48	47	866	866	3.0%
Job Printing	2	2	(0)	2	2	2	2	2	2	2	3	2	25	25	-18.8%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-72.3%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	0.3%
Restaurants & Bars	80	72	77	80	85	87	88	88	79	69	65	61	931	931	-5.0%
Leases & Rentals (Property)	38	35	34	36	39	41	38	39	39	41	35	31	447	447	4.0%
Commercial Rentals	70	64	65	76	66	69	76	65	60	66	66	57	800	800	-1.6%
Hotel/Motel	16	13	13	16	22	21	18	28	29	22	15	11	225	225	-3.0%
Residential Property Rental	48	45	48	48	47	48	55	49	52	45	42	42	568	568	6.0%
Retail	368	341	361	344	388	391	482	382	366	323	300	308	4,354	4,354	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%
Amusements	7	9	10	10	9	10	9	8	9	11	8	9	108	108	0.0%
Use	43	37	40	44	38	40	52	41	36	52	41	41	506	506	-1.0%
<b>Subtotal</b>	<b>\$756</b>	<b>\$699</b>	<b>\$725</b>	<b>\$736</b>	<b>\$785</b>	<b>\$793</b>	<b>\$902</b>	<b>\$785</b>	<b>\$741</b>	<b>\$676</b>	<b>\$622</b>	<b>\$610</b>	<b>\$8,830</b>	<b>\$8,830</b>	<b>1.9%</b>
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-17.7%	-19.3%	-18.4%	0	0	16.4%
	0	0	0	0	0	(1)	0	0	0	0	0	1	0	0	
<b>TOTAL</b>	<b>\$756</b>	<b>\$699</b>	<b>\$725</b>	<b>\$736</b>	<b>\$785</b>	<b>\$792</b>	<b>\$902</b>	<b>\$785</b>	<b>\$741</b>	<b>\$676</b>	<b>\$622</b>	<b>\$611</b>	<b>\$8,830</b>	<b>\$8,830</b>	<b>1.9%</b>
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	12.3%	10.0%	12.8%	5.3%	-17.7%	-19.2%	-18.2%			
<b>REVISED ESTIMATE</b>	<b>\$756</b>	<b>\$699</b>	<b>\$725</b>	<b>\$736</b>	<b>\$785</b>	<b>\$792</b>	<b>\$902</b>	<b>\$785</b>	<b>\$741</b>	<b>\$676</b>	<b>\$622</b>	<b>\$611</b>	<b>\$8,830</b>		
														Year End Adjustment	NA
														(10)	NA
													<b>TOTAL:</b>	<b>\$8,820</b>	<b>0.8%</b>

**CAPITAL CONSTRUCTION EXCISE TAX BY MONTH**  
(In Thousands)  
(9+3)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$766	\$787	\$719	-6.1%	\$719	-6.1%	\$754	4.9%
August	761	727	719	-5.5%	719	-5.5%	687	-4.5%
September	838	756	740	-11.7%	740	-11.7%	744	0.5%
October	701	744	692	-1.3%	692	-1.3%	691	-0.1%
November	705	752	742	5.2%	742	5.2%	700	-5.7%
December	677	744	725	7.1%	725	7.1%	675	-6.9%
January	683	741	726	6.3%	726	6.3%	685	-5.6%
February	696	722	705	1.3%	705	1.3%	670	-5.0%
March	708	686	689	-2.7%	689	-2.7%	648	-6.0%
April	733	685	0	NA	583	-20.5%	649	11.3%
May	755	696	0	NA	601	-20.4%	669	11.3%
June	779	684	0	NA	597	-23.4%	667	11.7%
<b>Subtotal:</b>	<b>\$8,802</b>	<b>\$8,724</b>	<b>\$6,457</b>	<b>NA</b>	<b>\$8,238</b>	<b>-6.4%</b>	<b>\$8,239</b>	<b>0.0%</b>
Year End Adjustment	10	19	0	NA	(33)	-100%+	0	100%+
<b>TOTAL:</b>	<b>\$8,812</b>	<b>\$8,743</b>	<b>\$6,457</b>	<b>NA</b>	<b>\$8,205</b>	<b>-6.9%</b>	<b>\$8,239</b>	<b>0.4%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$6,457
YTD Revised Estimate:	6,457
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$6,457
YTD Prior Year Actual:	6,535
Dollars Over/Under PY:	(78)
Percent Over/Under PY:	-1.2%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS  
FY 2019-20 ACTUALS  
(9+3)  
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL	
Telecommunications	718	719	740	692	742	726	726	704	689	583	601	598	8,238	8,238	-6.4%	
% Change																
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$718	\$719	\$740	\$692	\$742	\$726	\$726	\$704	\$689	\$583	\$601	\$598	\$8,238	\$8,238	-6.4%	
Balance to Cash	-6.3%	-5.4%	-11.7%	-1.3%	5.2%	7.2%	6.5%	1.0%	-2.7%	-20.5%	-20.4%	-23.1%	0	0	-100.0%	
	1	0	0	0	0	(1)	0	1	0	0	0	(1)	0	0		
<b>TOTAL</b>	\$719	\$719	\$740	\$692	\$742	\$725	\$726	\$705	\$689	\$583	\$601	\$597	\$8,238	\$8,238	-6.4%	
(% change from prior year)	-6.1%	-5.5%	-11.7%	-1.3%	5.2%	7.1%	6.3%	1.3%	-2.7%	-20.5%	-20.4%	-23.4%				
REVISED ESTIMATE	\$719	\$719	\$740	\$692	\$742	\$725	\$726	\$705	\$689	\$583	\$601	\$597	\$8,238			
														Year End Adjustment	(33)	NA
														TOTAL:	\$8,205	-6.9%

**PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH**  
(In Thousands)  
(9+3)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,471	\$2,527	\$2,092	-15.3%	\$2,092	-15.3%	\$1,882	-10.0%
August	2,898	2,967	2,648	-8.6%	2,648	-8.6%	2,382	-10.0%
September	2,927	2,992	2,806	-4.1%	2,806	-4.1%	2,805	0.0%
October	2,811	2,876	2,875	2.3%	2,875	2.3%	2,874	0.0%
November	2,260	2,508	2,127	-5.9%	2,127	-5.9%	2,127	0.0%
December	1,745	1,899	1,610	-7.7%	1,610	-7.7%	1,611	0.0%
January	1,788	1,973	1,256	-29.8%	1,256	-29.8%	1,255	-0.1%
February	2,051	2,113	1,880	-8.4%	1,880	-8.4%	1,881	0.1%
March	1,461	1,931	1,741	19.2%	1,741	19.2%	1,741	0.0%
April	1,608	1,913	0	NA	1,321	-17.9%	1,321	0.0%
May	1,629	1,808	0	NA	1,339	-17.8%	1,339	0.0%
June	1,882	2,491	0	NA	1,544	-17.9%	1,545	0.0%
<b>Subtotal:</b>	<b>\$25,529</b>	<b>\$27,998</b>	<b>\$19,033</b>	<b>NA</b>	<b>\$23,237</b>	<b>-9.0%</b>	<b>\$22,763</b>	<b>-2.0%</b>
Year End Adjustment	\$490	\$79	0	NA	(645)	-100%+	26	100%+
<b>TOTAL:</b>	<b>\$26,019</b>	<b>\$28,077</b>	<b>\$19,033</b>	<b>NA</b>	<b>\$22,592</b>	<b>-13.2%</b>	<b>\$22,789</b>	<b>0.9%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$19,033
YTD Revised Estimate:	19,033
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$19,033
YTD Prior Year Actual:	20,411
Dollars Over/Under PY:	(1,378)
Percent Over/Under PY:	-6.7%

**POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	1,297	1,641	1,739	1,782	1,319	999	778	1,166	1,079	819	830	958	14,407	14,407	-9.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$819	\$830	\$958	\$14,407	\$14,407	-9.0%
Balance to Cash	-15.3%	-8.7%	-4.1%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-17.9%	-17.9%	-17.9%	0	0	-10.0%
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
<b>TOTAL</b>	<b>\$1,297</b>	<b>\$1,641</b>	<b>\$1,739</b>	<b>\$1,782</b>	<b>\$1,319</b>	<b>\$999</b>	<b>\$778</b>	<b>\$1,166</b>	<b>\$1,079</b>	<b>\$819</b>	<b>\$830</b>	<b>\$958</b>	<b>\$14,407</b>	<b>\$14,407</b>	<b>-9.0%</b>
(% change from prior year)	-15.3%	-8.7%	-4.2%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-17.9%	-17.9%	-17.9%			
REVISED ESTIMATE	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$999	\$778	\$1,166	\$1,079	\$819	\$830	\$958	\$14,407		
													Year End Adjustment	(400)	NA
													TOTAL:	\$14,007	-13.2%

**FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Utilities	795	1,006	1,066	1,092	808	612	477	715	662	502	509	587	8,830	8,830	-9.0%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$795	\$1,006	\$1,066	\$1,092	\$808	\$612	\$477	\$715	\$662	\$502	\$509	\$587	\$8,830	\$8,830	-9.0%	
	-15.3%	-8.7%	-4.1%	2.3%	-5.9%	-7.6%	-29.8%	-8.3%	19.1%	-17.9%	-17.9%	-17.9%				
Balance to Cash	0	0	1	0	0	(1)	1	(1)	0	0	0	0	0	0	-42.9%	
<b>TOTAL</b>	\$795	\$1,006	\$1,067	\$1,092	\$808	\$611	\$478	\$714	\$662	\$502	\$509	\$587	\$8,830	\$8,830	-9.0%	
(% change from prior year)	-15.4%	-8.6%	-4.1%	2.3%	-5.9%	-7.8%	-29.6%	-8.4%	19.2%	-17.9%	-17.8%	-17.9%				
REVISED ESTIMATE	\$795	\$1,006	\$1,067	\$1,092	\$808	\$611	\$478	\$714	\$662	\$502	\$509	\$587	\$8,830			
														Year End Adjustment	NA	
															(245)	
														TOTAL:	\$8,585	-13.2%

**2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH**  
(In Thousands)  
(9+3)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$5,544	\$5,961	\$6,047	9.1%	\$6,047	9.1%	\$5,882	-2.7%
August	5,246	5,557	5,590	6.5%	5,590	6.5%	5,479	-2.0%
September	5,381	5,700	5,802	7.8%	5,802	7.8%	5,694	-1.9%
October	5,411	5,819	5,889	8.8%	5,889	8.8%	5,734	-2.6%
November	5,633	5,906	6,282	11.5%	6,282	11.5%	5,870	-6.6%
December	5,642	5,914	6,347	12.5%	6,347	12.5%	5,924	-6.7%
January	6,554	6,982	7,219	10.2%	7,219	10.2%	6,919	-4.2%
February	5,575	5,713	6,280	12.7%	6,280	12.7%	5,811	-7.5%
March	5,620	5,949	5,924	5.4%	5,924	5.4%	5,965	0.7%
April	6,573	6,823	0	NA	5,411	-17.7%	6,912	27.7%
May	6,162	6,255	0	NA	4,976	-19.2%	6,360	27.8%
June	5,976	6,266	0	NA	4,879	-18.3%	6,274	28.6%
<b>Subtotal:</b>	<b>\$69,315</b>	<b>\$72,844</b>	<b>\$55,380</b>	<b>NA</b>	<b>\$70,646</b>	<b>1.9%</b>	<b>\$72,824</b>	<b>3.1%</b>
Year End Adjustment	718	393	0	NA	(79)	-100%+	259	100%+
<b>TOTAL:</b>	<b>\$70,033</b>	<b>\$73,237</b>	<b>\$55,380</b>	<b>NA</b>	<b>\$70,567</b>	<b>0.8%</b>	<b>\$73,083</b>	<b>3.6%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$55,380
YTD Revised Estimate:	55,380
Dollars Over/Under Rev Est:	\$0
Percent Over/Under Rev Est:	0.0%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$55,380
YTD Prior Year Actual:	50,605
Dollars Over/Under PY:	4,776
Percent Over/Under PY:	9.4%

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL								
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	540	515	497	503	568	542	530	522	426	287	308	302	5,540	5,540	2.9%
Job Printing	14	15	(1)	14	14	15	12	13	13	14	21	14	158	158	-18.8%
Publishing	0	1	1	1	1	0	1	1	1	0	0	0	6	6	-72.3%
Transportation & Towing	0	0	0	0	0	1	0	1	1	0	0	0	5	5	0.3%
Restaurants & Bars	510	462	493	515	544	554	563	566	507	440	413	388	5,956	5,956	-5.0%
Leases & Rentals (Property)	246	222	220	232	250	262	243	247	252	263	221	201	2,859	2,859	4.0%
Commercial Rentals	446	407	416	489	425	443	484	416	386	424	420	363	5,118	5,118	-1.6%
Hotel/Motel	102	82	85	104	140	136	114	182	188	141	95	69	1,439	1,439	-3.0%
Residential Property Rentals	307	289	309	308	298	305	353	316	336	285	267	267	3,638	3,638	6.0%
Retail	2,355	2,181	2,308	2,200	2,481	2,502	3,087	2,446	2,344	2,068	1,922	1,974	27,867	27,867	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%
Amusements	45	58	62	61	60	62	55	50	56	72	49	60	690	690	0.0%
Use	273	239	253	284	245	254	334	265	231	334	264	264	3,239	3,239	-1.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$4,838</b>	<b>\$4,471</b>	<b>\$4,642</b>	<b>\$4,711</b>	<b>\$5,026</b>	<b>\$5,077</b>	<b>\$5,775</b>	<b>\$5,024</b>	<b>\$4,740</b>	<b>\$4,328</b>	<b>\$3,981</b>	<b>\$3,903</b>	<b>\$56,517</b>	<b>\$56,517</b>	<b>1.9%</b>
Balance to Cash	9.1%	6.5%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-17.7%	-19.3%	-18.3%	0	0	-12.3%
	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	
<b>TOTAL</b>	<b>\$4,838</b>	<b>\$4,472</b>	<b>\$4,642</b>	<b>\$4,711</b>	<b>\$5,026</b>	<b>\$5,077</b>	<b>\$5,775</b>	<b>\$5,024</b>	<b>\$4,740</b>	<b>\$4,328</b>	<b>\$3,981</b>	<b>\$3,902</b>	<b>\$56,517</b>	<b>\$56,517</b>	<b>1.9%</b>
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-17.7%	-19.3%	-18.4%			
<b>REVISED ESTIMATE</b>	<b>\$4,838</b>	<b>\$4,472</b>	<b>\$4,642</b>	<b>\$4,711</b>	<b>\$5,026</b>	<b>\$5,077</b>	<b>\$5,775</b>	<b>\$5,024</b>	<b>\$4,740</b>	<b>\$4,328</b>	<b>\$3,981</b>	<b>\$3,902</b>	<b>\$56,517</b>		
														Year End Adjustment	NA
														(63)	NA
														<b>TOTAL:</b>	<b>0.8%</b>
														\$56,454	0.8%

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2019-20 ACTUALS**  
**(9+3)**  
**(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL								
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	135	129	124	126	142	135	132	131	106	72	77	75	1,385	1,385	2.9%
Job Printing	3	4	(0)	4	4	4	3	3	3	4	5	3	39	39	-18.8%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-72.3%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	0.3%
Restaurants & Bars	128	115	123	129	136	139	141	141	127	110	103	97	1,489	1,489	-5.0%
Leases & Rentals (Property)	61	55	55	58	63	66	61	62	63	66	55	50	715	715	4.0%
Commercial Rentals	111	102	104	122	106	111	121	104	96	106	105	91	1,280	1,280	-1.6%
Hotel/Motel	26	21	21	26	35	34	29	46	47	35	24	17	360	360	-3.0%
Apartment Rentals	77	72	77	77	74	76	88	79	84	71	67	67	910	910	6.0%
Retail	589	545	577	550	620	625	772	611	586	517	480	493	6,967	6,967	4.2%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%
Amusements	11	14	15	15	15	16	14	12	14	18	12	15	173	173	0.0%
Use	68	60	63	71	61	63	84	66	58	83	66	66	810	810	-1.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$1,209</b>	<b>\$1,118</b>	<b>\$1,161</b>	<b>\$1,178</b>	<b>\$1,256</b>	<b>\$1,269</b>	<b>\$1,444</b>	<b>\$1,256</b>	<b>\$1,185</b>	<b>\$1,082</b>	<b>\$995</b>	<b>\$976</b>	<b>\$14,129</b>	<b>\$14,129</b>	<b>1.9%</b>
Balance to Cash	9.1%	6.5%	7.8%	8.8%	11.5%	12.5%	10.2%	12.7%	5.4%	-17.7%	-19.3%	-18.3%	0	0	-16.4%
	0	0	(1)	0	0	1	0	0	(1)	0	0	1	0	0	
<b>TOTAL</b>	<b>\$1,209</b>	<b>\$1,118</b>	<b>\$1,160</b>	<b>\$1,178</b>	<b>\$1,256</b>	<b>\$1,270</b>	<b>\$1,444</b>	<b>\$1,256</b>	<b>\$1,184</b>	<b>\$1,082</b>	<b>\$995</b>	<b>\$977</b>	<b>\$14,129</b>	<b>\$14,129</b>	<b>1.9%</b>
(% change from prior year)*	9.1%	6.5%	7.7%	8.8%	11.5%	12.7%	10.2%	12.7%	5.3%	-17.7%	-19.2%	-18.3%			
<b>REVISED ESTIMATE</b>	<b>\$1,209</b>	<b>\$1,118</b>	<b>\$1,160</b>	<b>\$1,178</b>	<b>\$1,256</b>	<b>\$1,270</b>	<b>\$1,444</b>	<b>\$1,256</b>	<b>\$1,184</b>	<b>\$1,082</b>	<b>\$995</b>	<b>\$977</b>	<b>\$14,129</b>		
													Year End Adjustment	(16)	NA
													<b>TOTAL:</b>	<b>\$14,113</b>	<b>0.8%</b>

**STATE SALES TAX BY MONTH**  
**PHOENIX SHARE**  
(In Thousands)  
**9+3**

	<b>2018-19 Actual</b>	<b>2019-20 Actual</b>	<b>% Change from PY Actual</b>	<b>2019-20 Estimate</b>	<b>% Change from PY Actual</b>	<b>2020-21 Base</b>	<b>% Change from PY Estimate</b>
<b>July</b>	\$13,215	\$13,817	4.6%	\$13,817	4.6%	14,019	1.5%
<b>August</b>	12,658	13,604	7.5%	13,604	7.5%	13,400	-1.5%
<b>September</b>	12,893	13,905	7.8%	13,905	7.8%	13,572	-2.4%
<b>October</b>	12,875	13,442	4.4%	13,442	4.4%	13,707	2.0%
<b>November</b>	13,114	14,528	10.8%	14,528	10.8%	13,765	-5.3%
<b>December</b>	13,682	14,889	8.8%	14,889	8.8%	14,289	-4.0%
<b>January</b>	15,496	17,735	14.4%	17,735	14.4%	16,713	-5.8%
<b>February</b>	13,065	14,476	10.8%	14,476	10.8%	13,810	-4.6%
<b>March</b>	12,857	14,001	8.9%	14,001	8.9%	13,864	-1.0%
<b>April</b>	15,547	0	NA	13,496	-13.2%	16,377	21.3%
<b>May</b>	14,299	0	NA	12,319	-13.8%	14,915	21.1%
<b>June</b>	14,148	0	NA	12,494	-11.7%	15,052	20.5%
<b>Subtotal</b>	<b>\$163,850</b>	<b>\$130,398</b>	<b>NA</b>	<b>\$168,707</b>	<b>3.0%</b>	<b>\$173,483</b>	<b>2.8%</b>
<b>Year end adjust. (GASB)</b>	1,216	0	NA	257	-78.9%	589	100%+
<b>TOTAL:</b>	<b>\$165,066</b>	<b>\$130,398</b>	<b>NA</b>	<b>\$168,964</b>	<b>2.4%</b>	<b>\$174,072</b>	<b>3.0%</b>

**Actual vs. PY**

YTD Actual Revenue:	<b>\$130,398</b>
YTD Prior Year Actual:	<b>119,856</b>
Dollars Over/(Under):	<b>\$10,542</b>
Percent Over/(Under):	<b>8.8%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	<b>\$130,398</b>
YTD Estimate:	<b>130,398</b>
Dollars Over/(Under):	<b>\$0</b>
Percent Over/(Under):	<b>0.0%</b>



**STATE SALES TAX CATEGORY ANALYSIS**  
**STATEWIDE COLLECTIONS**  
(000's)  
9+3

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$21	\$25	\$21	\$35	\$14	69.5%	\$14	66.9%
Mining-Oil & Gas Production	\$113	\$135	\$116	\$150	37	32.3%	34	28.9%
Utilities	\$7,270	\$6,952	\$7,964	\$6,682	(588)	-8.1%	(1,282)	-16.1%
Communications	\$1,473	\$1,724	\$1,454	\$1,428	(45)	-3.0%	(26)	-1.8%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$42	\$41	\$28	0	0.0%	(13)	-31.6%
Publishing	\$29	\$74	\$24	\$28	(1)	-3.1%	4	15.6%
Printing	\$179	\$225	\$159	\$161	(18)	-10.0%	2	1.6%
Restaurants & Bars	\$25,994	\$28,601	\$27,483	\$24,476	(1,518)	-5.8%	(3,007)	-10.9%
Amusements	\$2,463	\$2,431	\$2,651	\$2,415	(49)	-2.0%	(236)	-8.9%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$8,774	\$8,292	\$8,195	\$8,459	(315)	-3.6%	264	3.2%
Contracting	\$10,475	\$10,865	\$10,285	\$12,166	1,691	16.1%	1,881	18.3%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$108,018	\$120,298	\$108,413	\$124,922	16,904	15.6%	16,509	15.2%
Severance - Mining	\$933	\$1,283	\$1,132	\$566	(367)	-39.3%	(566)	-50.0%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$10,292	\$11,488	\$10,756	\$10,686	394	3.8%	(70)	-0.7%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
<b>DISTRIBUTION BASE TOTAL</b>	<b>\$176,061</b>	<b>\$192,433</b>	<b>\$178,694</b>	<b>\$192,201</b>	<b>\$16,139</b>	<b>9.2%</b>	<b>\$13,507</b>	<b>7.6%</b>
<b>Distribution to Cities</b> (25% of distribution base)	44,015	48,108	44,674	<b>48,050</b>	4,035	9.2%	3,377	7.6%
<b>Phoenix Share of Distribution</b> (actual is 29.14%)	\$12,857	\$14,053	\$13,017	<b>\$14,001</b>	\$1,144	8.9%	\$984	7.6%

**CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE**  
**2019-20 COMPARED TO 2018-19**  
**9+3**

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Budgeted		
													Annual Growth		
Transportation & Towing	-46.4%	-46.9%	-38.1%	-30.8%	-33.8%	-34.5%	-32.7%	-19.7%	-12.3%	---	---	---	-10.0%		
Mining-Oil & Gas Production	5.2%	5.7%	4.2%	6.5%	7.8%	10.0%	9.7%	9.3%	11.4%	---	---	---	6.0%		
Utilities	-10.8%	-7.7%	-5.2%	-2.4%	-2.8%	-5.0%	-5.8%	-5.4%	-5.6%	---	---	---	-6.0%		
Communications	-11.7%	-12.0%	-12.0%	-11.2%	-10.3%	-8.7%	-7.8%	-8.0%	-7.5%	---	---	---	-7.0%		
Railroads & Aircraft	NA	---	---	---	NA										
Private Car & Pipelines	6.0%	3.7%	1.9%	2.3%	2.5%	3.6%	2.9%	-11.4%	-10.1%	---	---	---	-9.5%		
Publishing	-64.1%	-61.2%	-60.8%	-59.4%	-61.2%	-56.5%	-52.2%	-47.5%	-44.9%	---	---	---	-40.0%		
Printing	-0.6%	4.5%	-69.1%	-55.3%	-45.9%	-40.4%	-37.6%	-34.4%	-31.9%	---	---	---	-27.3%		
Restaurants & Bars	6.5%	6.5%	7.8%	7.1%	6.9%	7.6%	7.8%	7.3%	5.8%	---	---	---	-3.0%		
Amusements	5.7%	6.7%	13.5%	12.6%	12.6%	11.4%	12.5%	9.6%	8.3%	---	---	---	-3.0%		
Rentals-Real Property	NA	-99.2%	-99.2%	-99.2%	-99.2%	-98.6%	-98.6%	-98.6%	-98.6%	---	---	---	-98.6%		
Rentals-Personal Property	-1.7%	7.0%	7.6%	8.7%	8.5%	8.3%	12.2%	11.7%	9.8%	---	---	---	6.0%		
Contracting	14.4%	16.1%	17.8%	16.8%	17.3%	17.6%	15.7%	15.3%	15.4%	---	---	---	10.0%		
Feed - Wholesale	NA	---	---	---	NA										
Retail	5.8%	6.9%	7.1%	6.1%	7.6%	8.1%	9.6%	10.2%	10.8%	---	---	---	5.2%		
Severance - Mining	-33.8%	-16.9%	-12.7%	-11.8%	-11.8%	-15.9%	-17.8%	-18.8%	-20.7%	---	---	---	-15.0%		
Severance - Timber	NA	---	---	---	NA										
Bed Tax - Hotel/Motel	10.9%	9.1%	10.7%	10.3%	9.2%	9.8%	11.5%	11.6%	10.4%	---	---	---	-1.8%		
Other	NA	81.8%	42.9%	29.0%	22.0%	17.6%	14.8%	12.7%	11.1%	---	---	---	-19.1%		
Subtotal (State)	4.8%	6.2%	6.9%	6.3%	7.3%	7.6%	8.8%	9.1%	9.1%	---	---	---	3.2%		
Cities Share (25%)	4.8%	6.2%	6.9%	6.3%	7.3%	7.6%	8.8%	9.1%	9.1%	---	---	---	3.2%		
<b>TOTAL (Phoenix Share)</b>	<b>4.6%</b>	<b>6.0%</b>	<b>6.6%</b>	<b>6.1%</b>	<b>7.0%</b>	<b>7.3%</b>	<b>8.5%</b>	<b>8.8%</b>	<b>8.8%</b>	---	---	---	<b>3.0%</b>		
													GASB (Y/E Adj)	---	-78.9%
														---	<u>2.4%</u>