



City of Phoenix

To: Mayor and City Council

Date: January 3, 2020

From: Ed Zuercher
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 5 MONTHS ACTUAL REVENUE

The 2019-20 year-to-date (YTD) General Fund (GF) revenue collections at 5 months were \$34.6 million or 7.0% higher than the 2018-19 collections of \$491.0 million. This increase is driven by higher revenue collections in primary property tax, city sales tax, state-shared sales and income taxes, and fees from street transportation utility ordinance inspection and emergency transportation services.

Staff is currently working to develop more refined revenue estimates for the current and upcoming fiscal year. These estimates will be reflected in upcoming budget discussions with the City Council during the annual budget development process that will take place over the next few months.

General Fund Sales Tax

In the first five months of 2019-20, combined GF revenue from city and state sales tax was \$274.6 million, reflecting growth of 6.3% compared to the first five months of 2018-19.

City Sales Tax- Year-to-date (YTD) 2019-20 city sales tax collections were \$205.3 million, which represents 6.0% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 7.8%
- contracting: 22.3%
- restaurants & bars: 5.7%
- hotel/motel: 8.5%
- telecommunications: -4.2%
- commercial property rentals: 3.5%

State Sales Tax- YTD 2019-20 state sales tax collections were \$69.3 million, representing 7.0% growth over 2018-19.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 7.6%
- contracting: 17.3 %
- restaurants & bars: 6.9%

- hotel/motel: 9.2%
- communications: -10.3%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	18-19 Act to 17-18 Act % Change	5 Month Actuals 2018-19	5 Month Actuals 2019-20	% Change from PY	Budget 2019-20	19-20 Bud to 18-19 Actual \$ Change	19-20 Bud to 18-19 Actual % Change
Local Taxes												
Primary Property Tax	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	4.9%	\$ 63,905	\$ 72,387	13.3%	\$ 170,899	\$ 8,769	5.4%
Sales Taxes	407,014	416,522	421,239	432,358	468,015	8.2%	193,612	205,291	6.0%	483,874	15,859	3.4%
Privilege License Fees	2,477	2,476	1,485	2,893	2,957	2.2%	426	316	-25.8%	2,779	(178)	-6.0%
Other General Fund Excise Taxes	17,174	17,832	17,984	18,138	18,535	2.2%	7,502	7,613	1.5%	18,776	241	1.3%
											0	
Subtotal	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	7.2%	\$ 265,445	\$ 285,607	7.6%	\$ 676,328	\$ 24,691	3.8%
Non Taxes												
Licenses & Permits	2,783	2,754	2,879	2,872	2,970	3.4%	984	998	1.4%	2,998	28	0.9%
Cable Communications	9,574	10,028	10,391	10,884	10,876	-0.1%	2,919	2,535	-13.2%	11,152	276	2.5%
Fines & Forfeitures	15,676	13,460	12,039	12,711	12,456	-2.0%	5,021	4,518	-10.0%	12,663	207	1.7%
Court Default Fee	897	1,047	1,164	1,273	1,320	3.7%	478	454	-5.0%	1,409	89	6.7%
Parks & Libraries	8,937	8,308	8,272	18,221	8,629	-52.6%	3,364	3,153	-6.3%	7,733	(896)	-10.4%
Planning	1,312	1,647	1,690	1,752	1,783	1.8%	695	691	-0.6%	1,755	(28)	-1.6%
Police	14,687	13,729	13,720	14,347	15,332	6.9%	3,550	3,944	11.1%	14,230	(1,102)	-7.2%
Street Transportation	4,672	4,369	5,194	5,863	6,497	10.8%	1,874	3,074	64.0%	4,786	(1,711)	-26.3%
Emergency Transportation	34,502	37,005	34,518	35,884	36,910	2.9%	13,846	15,447	11.6%	36,964	54	0.1%
Hazardous Materials Inspection Fee	1,312	1,358	1,388	1,364	1,369	0.4%	341	342	0.3%	1,400	31	2.3%
Other Service Charges	14,710	17,245	16,752	20,302	23,486	15.7%	9,613	9,566	-0.5%	22,530	(956)	-4.1%
All Others	15,923	14,052	14,168	16,456	15,308	-7.0%	6,673	6,406	-4.0%	15,499	191	1.2%
Subtotal	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	-3.5%	\$ 49,358	\$ 51,128	3.6%	\$ 133,119	\$ (3,817)	-2.8%
State Shared Revenues												
Sales Tax	132,218	137,544	143,976	155,998	165,066	5.8%	64,756	69,297	7.0%	172,557	7,491	4.5%
Income Tax	175,184	174,234	191,225	200,036	196,918	-1.6%	82,048	89,457	9.0%	215,228	18,310	9.3%
Vehicle License Tax	55,293	59,801	61,586	66,784	70,210	5.1%	29,347	30,064	2.4%	75,597	5,387	7.7%
Subtotal	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	2.2%	\$ 176,151	\$ 188,818	7.2%	\$ 463,382	\$ 31,188	7.2%
TOTAL	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	4.1%	\$ 490,954	\$ 525,553	7.0%	\$ 1,272,829	\$ 52,062	4.3%

Change from Prior Year

18-19 - 5 Month Actual Revenue:	\$ 490,954
19-20 - 5 Month Actual Revenue:	\$ 525,553
Dollars Over/Under Prior Year:	\$34,599
Percent Over/Under Prior Year:	7.0%

% Change from Prior Year and Estimate

19-20 % Change from Prior Year Actual:	7.0%
19-20 Budget % Change from Prior Year Actual:	4.3%

CITY PLT BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$38,000	\$40,676	\$39,917	5.0%	\$39,917	5.0%	\$0	NA
August	39,071	40,377	40,554	3.8%	40,554	3.8%	0	NA
September	39,531	39,893	41,442	4.8%	41,442	4.8%	0	NA
October	38,640	41,719	41,690	7.9%	41,690	7.9%	0	NA
November	38,370	39,755	41,689	8.7%	41,689	8.7%	0	NA
December	37,085	38,590	0	NA	0	NA	0	NA
January	41,824	44,233	0	NA	0	NA	0	NA
February	36,673	37,405	0	NA	0	NA	0	NA
March	37,026	38,100	0	NA	0	NA	0	NA
April	42,047	43,001	0	NA	0	NA	0	NA
May	39,345	39,869	0	NA	0	NA	0	NA
June	39,618	40,600	0	NA	0	NA	0	NA
Subtotal:	\$467,230	\$484,218	\$205,291	NA	\$205,291	-56.1%	\$0	NA
Year End Adjustments	785	(344)	0	NA	0	NA	0	NA
TOTAL:	\$468,015	\$483,874	\$205,291	NA	\$205,291	-56.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$205,291
YTD Budget Estimate:	202,420
Dollars Over/Under Budget:	\$2,871
Percent Over/Under Budget:	1.4%

Actual vs. PY

YTD Actual Revenue:	\$205,291
YTD Prior Year Actual:	193,611
Dollars Over/Under PY:	11,681
Percent Over/Under PY:	6.0%

GENERAL FUND PLT CATEGORY ANALYSIS
November 2019

Category	2018-19	2019-20			Actual/Actual		Actual/Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,912	2,256	2,256	2,483	571	29.9%	227	10.1%
Job Printing	65	68	68	63	(2)	-2.8%	(5)	-7.3%
Publishing	18	15	15	3	(15)	-85.6%	(12)	-82.9%
Transportation & Towing	1	0	0	1	0	16.5%	1	NA
Restaurants & Bars	2,251	2,484	2,484	2,382	131	5.8%	(102)	-4.1%
Leases & Rentals (Property)	1,695	1,879	1,879	1,878	183	10.8%	(1)	0.0%
Commercial Rentals	3,398	3,665	3,665	3,445	47	1.4%	(220)	-6.0%
Hotel/Motel	1,063	1,072	1,072	1,049	(14)	-1.3%	(23)	-2.1%
Residential Property Rentals	1,971	2,098	2,098	2,234	263	13.4%	136	6.5%
Retail	16,420	16,318	16,318	18,607	2,187	13.3%	2,289	14.0%
Food	0	0	0	0	0	NA	0	NA
Amusements	329	427	427	447	118	35.7%	20	4.7%
Telecommunications	952	1,015	1,015	1,002	50	5.3%	(13)	-1.3%
Other Utilities	6,250	6,351	6,351	5,993	(258)	-4.1%	(358)	-5.6%
Use	1,898	1,981	1,981	1,835	(64)	-3.4%	(146)	-7.4%
Penalty & Interest	147	126	126	267	119	81.0%	141	111.5%
Subtotal	\$38,371	\$39,755	39,755	\$41,689	\$3,319	8.6%	1,934	4.9%
Balance to Cash	(1)	0	0	0	1	NA	0	NA
TOTAL	\$38,370	\$39,755	\$39,755	\$41,689	\$3,320	8.7%	\$1,934	4.9%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$4,280	\$4,768	\$4,784	11.8%	\$4,784	11.8%	\$0	NA
August	3,829	4,280	4,263	11.3%	4,263	11.3%	0	NA
September	4,007	4,343	4,345	8.4%	4,345	8.4%	0	NA
October	4,383	4,801	4,689	7.0%	4,689	7.0%	0	NA
November	5,220	5,580	5,436	4.1%	5,436	4.1%	0	NA
December	4,719	5,212	0	NA	0	NA	0	NA
January	4,828	5,900	0	NA	0	NA	0	NA
February	5,987	5,505	0	NA	0	NA	0	NA
March	5,459	6,233	0	NA	0	NA	0	NA
April	6,659	7,643	0	NA	0	NA	0	NA
May	5,692	6,263	0	NA	0	NA	0	NA
June	5,087	5,785	0	NA	0	NA	0	NA
Subtotal:	\$60,150	\$66,311	\$23,517	NA	\$23,517	-60.9%	\$0	NA
Year End Adjustment	1,050	315	0	NA	0	NA	0	NA
TOTAL:	\$61,200	\$66,626	\$23,517	NA	\$23,517	-61.6%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$23,517
YTD Budget Estimate:	23,771
Dollars Over/Under:	(\$254)
Percent Over/Under:	-1.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$23,517
YTD Prior Year Actual:	21,720
Dollars Over/Under PY:	1,797
Percent Over/Under PY:	8.3%

**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$182 14.7%	\$140 -11.3%	\$195 19.5%	\$161 -33.9%	\$170 -52.4%	\$316 13.5%	\$314 13.5%	\$212 13.5%	\$257 13.5%	\$209 13.5%	\$202 13.5%	\$203 13.5%	\$2,560 -1.1%	\$2,560	-1.1%	
Contracting	1,688 18.5%	1,610 34.2%	1,552 9.8%	1,573 22.9%	1,774 29.9%	1,415 18.6%	1,737 2.2%	1,330 -1.9%	1,412 2.4%	1,521 17.7%	1,634 1.4%	1,600 0.5%	18,847 12.1%	18,847	12.1%	
Job Printing	43 8.4%	45 49.9%	(3) -106.6%	44 -6.3%	45 -2.8%	49 -12.2%	51 -7.0%	49 17.3%	46 2.9%	47 9.3%	69 -39.0%	46 13.5%	531 -12.6%	531	-12.6%	
Publishing	1 -91.1%	2 -74.8%	2 -79.1%	2 -81.4%	2 -85.6%	15 609.7%	17 388.7%	15 383.5%	14 692.7%	15 529.8%	17 1017.2%	14 309.5%	116 72.5%	116	72.5%	
Transportation & Towing	0 -89.5%	0 -69.1%	0 100.9%	0 28.5%	1 16.5%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	3 1375.2%	5 -68.3%	5	-68.3%	
Restaurants & Bars	1,595 7.1%	1,443 0.8%	1,542 9.5%	1,609 5.5%	1,701 5.8%	1,739 9.9%	1,911 18.4%	1,835 9.1%	1,925 14.5%	2,204 9.6%	2,072 15.3%	1,947 10.4%	21,524 9.9%	21,524	9.9%	
Hotel/Motel	1,275 10.0%	1,022 2.5%	1,057 9.9%	1,300 1.7%	1,743 -4.7%	1,843 14.7%	1,353 14.7%	3,115 14.7%	2,437 14.7%	3,584 14.7%	2,271 14.7%	1,730 14.7%	22,729 11.0%	22,729	11.0%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,784 11.8%	\$4,263 11.4%	\$4,345 8.4%	\$4,689 7.0%	\$5,436 4.1%	\$5,377 13.9%	\$5,383 11.5%	\$6,556 9.5%	\$6,091 11.6%	\$7,580 13.8%	\$6,265 10.1%	\$5,543 9.0%	\$66,311	\$66,311	10.2%	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
TOTAL	\$4,784	\$4,263	\$4,345	\$4,689	\$5,436	\$5,377	\$5,383	\$6,556	\$6,091	\$7,580	\$6,265	\$5,543	\$66,311	\$66,311	10.2%	
(% change from prior year)	11.8%	11.3%	8.4%	7.0%	4.1%	13.9%	11.5%	9.5%	11.6%	13.8%	10.1%	9.0%	66,311			
REVISED ESTIMATE	\$4,784	\$4,263	\$4,345	\$4,689	\$5,436	\$5,377	\$5,383	\$6,556	\$6,091	\$7,580	\$6,265	\$5,543	66,311			
														Year End Adjustment	315	-70.0%
														TOTAL	\$66,626	8.9%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$1,257	\$1,369	\$1,772	40.9%	\$1,772	40.9%	\$0	NA
August	1,144	1,141	1,247	9.0%	1,247	9.0%	0	NA
September	1,154	1,244	1,207	4.7%	1,207	4.7%	0	NA
October	1,340	1,364	1,352	0.8%	1,352	0.8%	0	NA
November	1,877	1,944	1,877	0.0%	1,877	0.0%	0	NA
December	1,647	1,840	0	NA	0	NA	0	NA
January	1,330	1,718	0	NA	0	NA	0	NA
February	2,234	2,016	0	NA	0	NA	0	NA
March	2,084	2,543	0	NA	0	NA	0	NA
April	2,973	3,582	0	NA	0	NA	0	NA
May	1,998	2,400	0	NA	0	NA	0	NA
June	1,494	1,842	0	NA	0	NA	0	NA
Subtotal:	\$20,532	\$23,005	\$7,455	NA	\$7,455	-63.7%	\$0	NA
Year End Adjustment	200	58	0	NA	58	-71.0%	0	NA
TOTAL:	\$20,732	\$23,063	\$7,455	NA	\$7,513	-63.8%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$7,455
YTD Budget Estimate:	7,063
Dollars Over/Under:	\$392
Percent Over/Under:	5.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$7,455
YTD Prior Year Actual:	6,772
Dollars Over/Under PY:	683
Percent Over/Under PY:	10.1%

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY
Hotel/Motel	\$637	\$511	\$529	\$650	\$ 871	\$ 921	\$ 676	\$ 1,558	\$ 1,219	\$ 1,792	\$ 1,136	\$865	\$11,365	\$11,365	11.0%
	10.0%	2.5%	9.9%	1.7%	-4.7%	14.7%	14.7%	14.7%	14.7%	14.7%	14.7%	14.7%	14.7%		
Car Rental	1,135	736	678	702	1,006	939	824	974	1,136	1,569	1,121	822	11,640	11,640	13.1%
	67.3%	14.1%	0.6%	0.1%	4.5%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Subtotal	\$1,772	\$1,247	\$1,206	\$1,352	\$1,877	\$1,860	\$1,500	\$2,532	\$2,355	\$3,361	\$2,256	\$1,687	\$23,005	\$23,005	12.0%
	40.9%	9.0%	4.5%	0.8%	0.0%	12.9%	12.8%	13.3%	13.0%	13.1%	13.0%	13.0%			
Balance to Cash	0	0	1	0	0	0	0	0	0	0	0	(1)	0	0	-65.9%
TOTAL	\$1,772	\$1,247	\$1,207	\$1,352	\$1,877	\$1,860	\$1,500	\$2,532	\$2,355	\$3,361	\$2,256	\$1,686	\$23,005	\$23,005	12.0%
(% change from prior year)	40.9%	9.0%	4.7%	0.8%	0.0%	12.9%	12.8%	13.3%	13.0%	13.1%	13.0%	12.8%			
REVISED ESTIMATE	\$1,772	\$1,247	\$1,207	\$1,352	\$1,877	\$1,860	\$1,500	\$2,532	\$2,355	\$3,361	\$2,256	\$1,686	\$23,005		
														Year End Adjustment	
														58	-71.0%
													TOTAL:	\$23,063	11.2%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$59	\$59	\$51	-13.3%	\$51	-13.3%	\$0	NA
August	55	57	43	-22.0%	43	-22.0%	0	NA
September	54	55	43	-20.6%	43	-20.6%	0	NA
October ¹	44	45	(69)	-100%	(69)	NA	0	NA
November	33	48	50	51.6%	50	51.6%	0	NA
December	44	48	0	NA	0	NA	0	NA
January	53	48	0	NA	0	NA	0	NA
February	205	210	0	NA	0	NA	0	NA
March	55	50	0	NA	0	NA	0	NA
April	108	51	0	NA	0	NA	0	NA
May	60	51	0	NA	0	NA	0	NA
June	47	57	0	NA	0	NA	0	NA
Subtotal:	\$815	\$779	\$118	NA	\$118	-85.6%	\$0	NA
Year End Adjustment	1	0	0	NA	0	NA	0	NA
TOTAL:	\$816	\$779	\$118	NA	\$118	-85.6%	\$0	NA

1. The negative Jet Fuel excise tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.

Actual vs. Budget

YTD Actual Revenue:	\$118
YTD Budget Estimate:	264
Dollars Over/Under:	(\$146)
Percent Over/Under:	-55.4%

Actual vs. Prior Year

YTD Actual Revenue:	\$118
YTD Prior Year Actual:	245
Dollars Over/Under PY:	(\$127)
Percent Over/Under PY:	-52.0%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$18,915	\$20,373	\$20,629	9.1%	\$20,629	9.1%	\$0	NA
August	17,866	18,948	19,089	6.8%	19,089	6.8%	0	NA
September	18,388	19,452	19,765	7.5%	19,765	7.5%	0	NA
October	18,482	19,856	20,022	8.3%	20,022	8.3%	0	NA
November	19,261	20,192	21,563	12.0%	21,563	12.0%	0	NA
December	19,297	20,223	0	NA	0	NA	0	NA
January	22,359	23,769	0	NA	0	NA	0	NA
February	19,098	19,528	0	NA	0	NA	0	NA
March	19,223	20,318	0	NA	0	NA	0	NA
April	22,421	23,281	0	NA	0	NA	0	NA
May	21,021	21,347	0	NA	0	NA	0	NA
June	20,349	21,421	0	NA	0	NA	0	NA
Subtotal:	\$236,679	\$248,708	\$101,069	NA	\$101,069	-57.3%	\$0	NA
Year End Adjustment	2,500	1,228	0	NA	0	NA	0	NA
TOTAL:	\$239,179	\$249,936	\$101,069	NA	\$101,069	-57.7%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$101,069
YTD Budget Estimate:	98,821
Dollars Over/Under:	\$2,248
Percent Over/Under:	2.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$101,069
YTD Prior Year Actual:	92,911
Dollars Over/Under PY:	8,158
Percent Over/Under PY:	8.8%

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	326	311	300	304	342	272	334	256	271	292	314	308	3,630	3,630	12.0%	
Job Printing	8	9	(1)	9	9	9	10	9	9	9	13	9	102	102	-1.1%	
Publishing	0	0	0	0	0	3	3	3	3	3	3	3	22	22	71.3%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-67.3%	
Restaurants & Bars	307	278	298	310	332	335	369	354	371	425	400	376	4,154	4,154	9.8%	
Leases & Rentals (Property)	148	134	133	140	151	135	131	139	154	176	147	134	1,721	1,721	3.8%	
Commercial Rentals	269	246	252	272	257	267	294	256	264	292	289	276	3,232	3,232	2.6%	
Hotel/Motel	62	50	51	63	84	79	67	85	122	163	110	79	1,015	1,015	12.8%	
Residential Property Rentals	185	174	186	186	179	169	171	153	169	176	165	165	2,078	2,078	0.6%	
Retail (amounts = or < \$10k)	1,271	1,184	1,245	1,188	1,369	1,214	1,478	1,165	1,144	1,342	1,247	1,281	15,128	15,128	3.9%	
Retail (amounts > \$10k)	85	74	83	79	72	67	81	64	63	74	68	70	881	881	-0.7%	
Amusements	27	35	37	37	36	28	25	27	32	43	29	36	391	391	-6.0%	
Use (amounts = or < \$10k)	144	126	127	146	137	133	174	160	135	163	129	129	1,703	1,703	0.5%	
Use (amounts > \$10k)	12	11	16	13	6	19	24	22	19	23	18	18	200	200	21.5%	
Subtotal	\$2,845	\$2,633	\$2,726	\$2,748	\$2,975	\$2,729	\$3,161	\$2,692	\$2,754	\$3,180	\$2,933	\$2,882	\$34,258	\$34,258	5.0%	
Balance to Cash	0	0	0	(1)	0	0	0	0	0	0	0	1	\$0	0	-61.7%	
TOTAL	\$2,845	\$2,633	\$2,726	\$2,747	\$2,975	\$2,729	\$3,161	\$2,692	\$2,754	\$3,180	\$2,933	\$2,883	\$34,258	\$34,258	5.0%	
(% change from prior year)*	9.1%	7.0%	7.3%	7.8%	12.0%	2.4%	2.5%	2.2%	3.9%	2.8%	1.5%	2.9%				
REVISED ESTIMATE	\$2,845	\$2,633	\$2,726	\$2,747	\$2,975	\$2,729	\$3,161	\$2,692	\$2,754	\$3,180	\$2,933	\$2,883	\$34,258			
														Year End Adjustment	169	-50.6%
														TOTAL:	\$34,427	4.4%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$0	NA
August	2,620	2,778	2,794	6.6%	2,794	6.6%	0	NA
September ¹	2,691	2,850	2,901	7.8%	2,901	7.8%	0	NA
October	2,706	2,909	2,944	8.8%	2,944	8.8%	0	NA
November	2,816	2,953	3,141	11.5%	3,141	11.5%	0	NA
December	2,821	2,957	0	NA	0	NA	0	NA
January	3,277	3,491	0	NA	0	NA	0	NA
February	2,787	2,857	0	NA	0	NA	0	NA
March	2,809	2,975	0	NA	0	NA	0	NA
April	3,286	3,411	0	NA	0	NA	0	NA
May	3,081	3,128	0	NA	0	NA	0	NA
June	2,988	3,134	0	NA	0	NA	0	NA
Subtotal:	\$34,654	\$36,422	\$14,804	NA	\$14,804	-57.3%	\$0	NA
Year End Adjustment	359	197	0	NA	0	NA	0	NA
TOTAL:	\$35,013	\$36,619	\$14,804	NA	\$14,804	-57.7%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$14,804
YTD Budget Estimate:	14,471
Dollars Over/Under:	\$333
Percent Over/Under:	2.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$14,804
YTD Prior Year Actual:	13,605
Dollars Over/Under PY:	1,199
Percent Over/Under PY:	8.8%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	338	322	310	315	355	283	347	266	282	304	327	320	3,769	\$3,769	12.1%
Job Printing	9	9	(1)	9	9	10	10	10	9	9	14	9	106	\$106	-12.6%
Publishing	0	0	0	0	0	3	3	3	3	3	3	3	23	\$23	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	1	\$1	-68.3%
Restaurants & Bars	319	289	308	322	340	348	382	367	385	441	414	389	4,305	\$4,305	9.9%
Leases & Rentals (Property)	154	139	137	145	157	141	137	145	161	183	154	140	1,791	\$1,791	4.2%
Commercial Rentals	279	254	260	306	266	276	304	265	273	302	299	262	3,346	\$3,346	3.0%
Hotel/Motel	64	52	53	65	87	82	69	88	126	168	114	82	1,051	\$1,051	13.3%
Residential Property Rentals	192	181	193	192	186	176	179	160	176	184	173	172	2,164	\$2,164	0.9%
Retail	1,472	1,363	1,443	1,375	1,551	1,387	1,687	1,331	1,306	1,532	1,424	1,463	17,333	\$17,333	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	-99.8%
Amusements	28	36	39	38	37	29	27	28	33	45	30	37	408	\$408	-5.6%
Use	170	150	158	177	153	172	224	206	174	209	166	166	2,125	\$2,125	3.9%
Subtotal	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$2,906	\$3,370	\$2,868	\$2,928	\$3,382	\$3,118	\$3,045	\$36,422	\$36,422	5.1%
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	3.0%	2.9%	2.9%	4.2%	2.9%	1.2%	1.9%	0	0	-54.9%
TOTAL	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$2,906	\$3,370	\$2,868	\$2,928	\$3,382	\$3,118	\$3,045	\$36,422	\$36,422	5.1%
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	3.0%	2.9%	2.9%	4.3%	2.9%	1.2%	1.9%			
REVISED ESTIMATE	\$3,024	\$2,794	\$2,901	\$2,944	\$3,141	\$2,906	\$3,370	\$2,868	\$2,928	\$3,382	\$3,118	\$3,045	\$36,422		
													Year End Adjustment	197	-45.1%
													TOTAL:	\$36,619	4.6%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$0	NA
August	2,620	2,778	2,793	6.6%	2,793	6.6%	0	NA
September	2,690	2,850	2,901	7.9%	2,901	7.9%	0	NA
October	2,707	2,909	2,945	8.8%	2,945	8.8%	0	NA
November	2,814	2,953	3,141	11.6%	3,141	11.6%	0	NA
December	2,822	2,957	0	NA	0	NA	0	NA
January	3,278	3,491	0	NA	0	NA	0	NA
February	2,786	2,857	0	NA	0	NA	0	NA
March	2,811	2,975	0	NA	0	NA	0	NA
April	3,286	3,411	0	NA	0	NA	0	NA
May	3,080	3,128	0	NA	0	NA	0	NA
June	2,988	3,133	0	NA	0	NA	0	NA
Subtotal:	\$34,654	\$36,422	\$14,804	NA	\$14,804	-57.3%	\$0	NA
Year End Adjustment	359	197	0	NA	0	NA	0	NA
TOTAL:	\$35,013	\$36,619	\$14,804	NA	\$14,804	-57.7%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$14,804
YTD Budget Estimate:	14,471
Dollars Over/Under:	\$333
Percent Over/Under:	2.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$14,804
YTD Prior Year Actual:	13,603
Dollars Over/Under PY:	1,201
Percent Over/Under PY:	8.8%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	17	16	16	16	18	14	17	13	14	15	16	16	188	188	12.1%	
Job Printing	0	0	(0)	0	0	0	1	0	0	0	1	0	5	5	-12.6%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	72.5%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.3%	
Restaurants & Bars	16	14	15	16	17	17	19	18	19	22	21	19	215	215	9.9%	
Leases & Rentals (Property)	8	7	7	7	8	7	7	7	8	9	8	7	90	90	4.2%	
Commercial Rentals	14	13	13	15	13	14	15	13	14	15	15	13	167	167	3.0%	
Hotel/Motel	3	3	3	3	4	4	3	4	6	8	6	4	53	53	13.3%	
Residential Property Rental	10	9	10	10	9	9	9	8	9	9	9	9	108	108	0.9%	
Retail	74	68	72	69	78	69	84	67	65	77	71	73	867	867	3.7%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%	
Amusements	1	2	2	2	2	1	1	1	2	2	2	2	20	20	-5.6%	
Use	9	7	8	9	8	9	11	10	9	10	8	8	106	106	3.9%	
Subtotal	\$151	\$140	\$145	\$147	\$157	\$145	\$169	\$143	\$146	\$169	\$156	\$152	\$1,821	\$1,821	5.1%	
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	3.0%	2.9%	2.9%	4.2%	2.9%	1.2%	1.9%	0	0	-61.7%	
	0	0	0	1	0	0	0	0	0	0	0	(1)				
TOTAL	\$151	\$140	\$145	\$148	\$157	\$145	\$169	\$143	\$146	\$169	\$156	\$151	\$1,821	\$1,821	5.1%	
(% change from prior year)*	9.1%	6.6%	7.8%	9.6%	12.3%	2.3%	2.9%	2.9%	4.2%	2.9%	1.2%	1.3%				
REVISED ESTIMATE	\$151	\$140	\$145	\$148	\$157	\$145	\$169	\$143	\$146	\$169	\$156	\$151	\$1,821			
														Year End Adjustment	10	-44.4%
														TOTAL:	\$1,831	4.6%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	84	81	78	79	89	71	87	66	71	76	82	80	942	942	12.1%
Job Printing	2	2	(0)	2	2	2	3	2	2	2	3	2	27	27	-12.6%
Publishing	0	0	0	0	0	1	1	1	1	1	1	1	6	6	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.3%
Restaurants & Bars	80	72	77	80	85	87	96	92	96	110	104	97	1,076	1,076	9.9%
Leases & Rentals (Property)	38	35	34	36	39	35	34	36	40	46	38	35	448	448	4.2%
Commercial Rentals	70	64	65	76	66	69	76	66	68	76	75	66	837	837	3.0%
Hotel/Motel	16	13	13	16	22	20	17	22	31	42	29	20	263	263	13.3%
Residential Property Rentals	48	45	48	48	47	44	45	40	44	46	43	43	541	541	0.9%
Retail	368	341	361	344	388	347	422	333	327	383	356	366	4,333	4,333	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%
Amusements	7	9	10	10	9	7	7	7	8	11	8	9	102	102	-5.6%
Use	43	37	40	44	38	43	56	51	43	52	41	41	531	531	3.9%
Subtotal	\$756	\$699	\$725	\$736	\$785	\$726	\$843	\$717	\$732	\$846	\$780	\$761	\$9,106	\$9,106	5.1%
Balance to Cash	9.1%	6.6%	7.8%	8.8%	11.5%	3.0%	2.9%	2.9%	4.2%	2.9%	1.2%	1.9%	0	0	-32.8%
TOTAL	\$756	\$699	\$725	\$736	\$785	\$726	\$843	\$717	\$732	\$846	\$780	\$761	\$9,106	\$9,106	5.1%
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	3.0%	2.7%	3.0%	4.1%	2.9%	1.3%	1.9%			
REVISED ESTIMATE	\$756	\$699	\$725	\$736	\$785	\$726	\$843	\$717	\$732	\$846	\$780	\$761	\$9,106		
													Year End Adjustment	49	-45.6%
													TOTAL:	\$9,155	4.6%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$766	\$787	\$719	-6.1%	\$719	-6.1%	\$0	NA
August	761	727	719	-5.5%	719	-5.5%	0	NA
September	838	756	740	-11.7%	740	-11.7%	0	NA
October	701	744	692	-1.3%	692	-1.3%	0	NA
November	705	752	742	5.2%	742	5.2%	0	NA
December	677	744	0	NA	0	NA	0	NA
January	683	741	0	NA	0	NA	0	NA
February	696	722	0	NA	0	NA	0	NA
March	708	686	0	NA	0	NA	0	NA
April	733	685	0	NA	0	NA	0	NA
May	755	696	0	NA	0	NA	0	NA
June	779	684	0	NA	0	NA	0	NA
Subtotal:	\$8,802	\$8,724	\$3,612	NA	\$3,612	-59.0%	\$0	NA
Year End Adjustment	10	19	0	NA	0	NA	0	NA
TOTAL:	\$8,812	\$8,743	\$3,612	NA	\$3,612	-59.0%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$3,612
YTD Budget Estimate:	3,766
Dollars Over/Under:	(\$154)
Percent Over/Under:	-4.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$3,612
YTD Prior Year Actual:	3,771
Dollars Over/Under PY:	(159)
Percent Over/Under PY:	-4.2%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Telecommunications	718	719	740	692	742	740	752	735	711	712	733	730	8,724	8,724	-0.9%
% Change															
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$718	\$719	\$740	\$692	\$742	\$740	\$752	\$735	\$711	\$712	\$733	\$730	\$8,724	\$8,724	-0.9%
Balance to Cash	-6.3%	-5.4%	-11.7%	-1.3%	5.2%	9.3%	10.3%	5.5%	0.4%	-2.9%	-2.9%	-6.2%	0	0	-100.0%
	1	0	0	0	0	0	0	0	0	0	0	(1)	0	0	
TOTAL	\$719	\$719	\$740	\$692	\$742	\$740	\$752	\$735	\$711	\$712	\$733	\$729	\$8,724	\$8,724	-0.9%
(% change from prior year)	-6.1%	-5.5%	-11.7%	-1.3%	5.2%	9.3%	10.1%	5.6%	0.4%	-2.9%	-2.9%	-6.4%			
REVISED ESTIMATE	\$719	\$719	\$740	\$692	\$742	\$740	\$752	\$735	\$711	\$712	\$733	\$729	\$8,724		
														Year End Adjustment	19 90.0%
														TOTAL:	\$8,743 -0.8%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,471	\$2,527	\$2,092	-15.3%	\$2,092	-15.3%	\$0	NA
August	2,898	2,967	2,648	-8.6%	2,648	-8.6%	0	NA
September	2,927	2,992	2,806	-4.1%	2,806	-4.1%	0	NA
October	2,811	2,876	2,875	2.3%	2,875	2.3%	0	NA
November	2,260	2,508	2,127	-5.9%	2,127	-5.9%	0	NA
December	1,745	1,899	0	NA	0	NA	0	NA
January	1,788	1,973	0	NA	0	NA	0	NA
February	2,051	2,113	0	NA	0	NA	0	NA
March	1,461	1,931	0	NA	0	NA	0	NA
April	1,608	1,913	0	NA	0	NA	0	NA
May	1,629	1,808	0	NA	0	NA	0	NA
June	1,882	2,491	0	NA	0	NA	0	NA
Subtotal:	\$25,529	\$27,998	\$12,546	NA	\$12,546	-50.9%	\$0	NA
Year End Adjustment	\$490	\$79	0	NA	0	-100.0%	0	NA
TOTAL:	\$26,019	\$28,077	\$12,546	NA	\$12,546	-51.8%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$12,546
YTD Budget Estimate:	13,870
Dollars Over/Under:	(\$1,324)
Percent Over/Under:	-9.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$12,546
YTD Prior Year Actual:	13,366
Dollars Over/Under PY:	(820)
Percent Over/Under PY:	-6.1%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	1,297	1,641	1,739	1,782	1,319	1,374	1,409	1,616	1,151	1,267	1,284	1,481	17,360	17,360	9.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$1,374	\$1,409	\$1,616	\$1,151	\$1,267	\$1,284	\$1,481	\$17,360	\$17,360	9.7%
Balance to Cash	-15.3%	-8.7%	-4.1%	2.3%	-5.9%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%	0	0	-50.0%
TOTAL	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$1,374	\$1,409	\$1,616	\$1,151	\$1,267	\$1,284	\$1,481	\$17,360	\$17,360	9.7%
(% change from prior year)	-15.3%	-8.7%	-4.2%	2.3%	-5.9%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%			
REVISED ESTIMATE	\$1,297	\$1,641	\$1,739	\$1,782	\$1,319	\$1,374	\$1,409	\$1,616	\$1,151	\$1,267	\$1,284	\$1,481	\$17,360		
													Year End Adjustment	49	-83.9%
													TOTAL:	\$17,409	7.9%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$5,544	\$5,961	\$6,047	9.1%	\$6,047	9.1%	\$0	NA
August	5,246	5,557	5,590	6.5%	5,590	6.5%	0	NA
September	5,381	5,700	5,802	7.8%	5,802	7.8%	0	NA
October	5,411	5,819	5,889	8.8%	5,889	8.8%	0	NA
November	5,633	5,906	6,282	11.5%	6,282	11.5%	0	NA
December	5,642	5,914	0	NA	0	NA	0	NA
January	6,554	6,982	0	NA	0	NA	0	NA
February	5,575	5,713	0	NA	0	NA	0	NA
March	5,620	5,949	0	NA	0	NA	0	NA
April	6,573	6,823	0	NA	0	NA	0	NA
May	6,162	6,255	0	NA	0	NA	0	NA
June	5,976	6,266	0	NA	0	NA	0	NA
Subtotal:	\$69,315	\$72,844	\$29,610	NA	\$29,610	-57.3%	\$0	NA
Year End Adjustment	718	393	0	NA	0	NA	0	NA
TOTAL:	\$70,033	\$73,237	\$29,610	NA	\$29,610	-57.7%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$29,610
YTD Budget Estimate:	28,942
Dollars Over/Under:	\$668
Percent Over/Under:	2.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$29,610
YTD Prior Year Actual:	27,215
Dollars Over/Under PY:	2,394
Percent Over/Under PY:	8.8%

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	540	515	497	503	568	453	556	425	452	487	523	512	6,031	6,031	12.0%
Job Printing	14	15	(1)	14	14	16	16	16	15	15	22	15	170	170	-12.6%
Publishing	0	1	1	1	1	5	5	5	5	5	5	5	37	37	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	2	2	-68.3%
Restaurants & Bars	510	462	493	515	544	556	612	587	616	705	663	623	6,888	6,888	9.9%
Leases & Rentals (Property)	246	222	220	232	250	225	219	232	257	293	246	224	2,865	2,865	4.2%
Commercial Rentals	446	407	416	489	425	441	487	423	437	484	479	420	5,354	5,354	3.0%
Hotel/Motel	102	82	85	104	140	131	110	142	202	269	182	131	1,681	1,681	13.3%
Residential Property Rentals	307	289	309	308	298	282	286	255	282	295	276	276	3,463	3,463	0.9%
Retail	2,355	2,181	2,308	2,200	2,481	2,219	2,700	2,129	2,090	2,452	2,278	2,340	27,733	27,733	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%
Amusements	45	58	62	61	60	46	43	45	53	72	49	60	652	652	-5.6%
Use	273	239	253	284	245	275	359	329	278	335	265	265	3,400	3,400	3.9%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,838	\$4,471	\$4,642	\$4,711	\$5,026	\$4,649	\$5,392	\$4,588	\$4,685	\$5,412	\$4,989	\$4,872	\$58,275	\$58,275	5.1%
Balance to Cash	9.1% 0	6.5% 1	7.8% 0	8.8% 0	11.5% 0	3.0% 0	2.9% 0	2.9% 0	4.2% 0	2.9% 0	1.2% 0	1.9% (1)	0	0	-61.7%
TOTAL	\$4,838	\$4,472	\$4,642	\$4,711	\$5,026	\$4,649	\$5,392	\$4,588	\$4,685	\$5,412	\$4,989	\$4,871	\$58,275	\$58,275	5.1%
(% change from prior year)*	9.1%	6.6%	7.8%	8.8%	11.5%	3.0%	2.9%	2.9%	4.2%	2.9%	1.2%	1.9%			
REVISED ESTIMATE	\$4,838	\$4,472	\$4,642	\$4,711	\$5,026	\$4,649	\$5,392	\$4,588	\$4,685	\$5,412	\$4,989	\$4,871	\$58,275		
													Year End Adjustment	314	-45.4%
													TOTAL:	\$58,589	4.6%

FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(5+7)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	135	129	124	126	142	113	139	106	113	122	131	128	1,508	1,508	12.0%	
Job Printing	3	4	(0)	4	4	4	4	4	4	4	6	4	42	42	-12.6%	
Publishing	0	0	0	0	0	1	1	1	1	1	1	1	9	9	72.5%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.3%	
Restaurants & Bars	128	115	123	129	136	139	153	147	154	176	166	156	1,722	1,722	9.9%	
Leases & Rentals (Property)	61	55	55	58	63	56	55	58	64	73	62	56	716	716	4.2%	
Commercial Rentals	111	102	104	122	106	110	122	106	109	121	120	105	1,338	1,338	3.0%	
Hotel/Motel	26	21	21	26	35	33	28	35	50	67	46	33	420	420	13.3%	
Apartment Rentals	77	72	77	77	74	70	72	64	70	74	69	69	866	866	0.9%	
Retail	589	545	577	550	620	555	675	532	523	613	570	585	6,933	6,933	3.7%	
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-99.8%	
Amusements	11	14	15	15	15	12	11	11	13	18	12	15	163	163	-5.6%	
Use	68	60	63	71	61	69	90	82	69	84	66	66	850	850	3.9%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,209	\$1,118	\$1,161	\$1,178	\$1,256	\$1,162	\$1,348	\$1,147	\$1,171	\$1,353	\$1,247	\$1,218	\$14,569	\$14,569	5.1%	
Balance to Cash	9.1%	6.5%	7.8%	8.8%	11.5%	3.0%	2.9%	2.9%	4.2%	2.9%	1.2%	1.9%	0	0	-49.2%	
	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0		
TOTAL	\$1,209	\$1,118	\$1,160	\$1,178	\$1,256	\$1,162	\$1,348	\$1,147	\$1,171	\$1,353	\$1,247	\$1,219	\$14,569	\$14,569	5.1%	
(% change from prior year)*	9.1%	6.5%	7.7%	8.8%	11.5%	3.1%	2.9%	2.9%	4.2%	2.9%	1.3%	1.9%				
REVISED ESTIMATE	\$1,209	\$1,118	\$1,160	\$1,178	\$1,256	\$1,162	\$1,348	\$1,147	\$1,171	\$1,353	\$1,247	\$1,219	\$14,569			
													Year End Adjustment	79	-44.8%	
													TOTAL:	\$14,648	4.6%	

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
5+7

	2018-19 Actual	2019-20 Budget	% Change from PY Actual	2019-20 Actual	% Change from PY Actual	% Change from CY Budget	2019-20 Estimate	% Change from PY Actual	2020-21 Base	% Change from PY Estimate
July	\$13,215	\$13,762	4.1%	\$13,817	4.6%	0.4%	\$13,817	4.6%	0	NA
August	12,658	13,397	5.8%	13,604	7.5%	1.5%	13,604	7.5%	0	NA
September	12,893	13,384	3.8%	13,905	7.8%	3.9%	13,905	7.8%	0	NA
October	12,875	13,662	6.1%	13,442	4.4%	-1.6%	13,442	4.4%	0	NA
November	13,114	13,738	4.8%	14,528	10.8%	5.8%	14,528	10.8%	0	NA
December	13,682	14,060	2.8%	0	NA	NA	0	NA	0	NA
January	15,496	16,561	6.9%	0	NA	NA	0	NA	0	NA
February	13,065	13,650	4.5%	0	NA	NA	0	NA	0	NA
March	12,857	14,053	9.3%	0	NA	NA	0	NA	0	NA
April	15,547	16,107	3.6%	0	NA	NA	0	NA	0	NA
May	14,299	14,620	2.2%	0	NA	NA	0	NA	0	NA
June	14,148	14,847	4.9%	0	NA	NA	0	NA	0	NA
Subtotal	\$163,850	\$171,841	4.9%	\$69,297	NA	NA	\$69,297	-57.7%	\$0	NA
Year end adjust. (GASB)	1,216	716	-41.1%	0	NA	NA	0	NA	0	NA
TOTAL:	\$165,066	\$172,557	4.5%	\$69,297	NA	NA	\$69,297	-58.0%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$69,297
YTD Budget:	67,943
Dollars Over/(Under):	\$1,354
Percent Over/(Under):	2.0%

Actual vs. PY

YTD Actual Revenue:	\$69,297
YTD Prior Year Actual:	64,756
Dollars Over/(Under):	\$4,542
Percent Over/(Under):	7.0%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2019-20 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Est)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$25	\$20	\$24	\$26	\$17	\$37	\$42	\$37	\$28	\$49	\$28	\$27	360	14.0%
% change from PY actual	-46.4%	-47.4%	-10.1%	1.7%	-46.8%	58.1%	127.6%	103.2%	35.4%	104.3%	45.0%	19.6%		
Mining-Oil & Gas Production	\$154	\$140	\$163	\$157	\$151	\$133	\$158	\$161	\$137	\$155	\$168	\$175	1,852	12.9%
% change from PY actual	5.2%	6.3%	1.6%	13.5%	13.9%	0.7%	31.6%	14.8%	21.2%	17.5%	21.0%	12.6%		
Utilities	\$8,437	\$11,286	\$11,902	\$11,142	\$8,628	\$7,365	\$7,171	\$8,036	\$7,246	\$7,069	\$6,989	\$8,132	103,403	0.2%
% change from PY actual	-10.8%	-5.3%	-0.8%	6.6%	-4.9%	7.4%	1.6%	0.0%	-0.3%	3.3%	5.1%	7.6%		
Communications	\$1,490	\$1,497	\$1,500	\$1,436	\$1,535	\$1,856	\$1,918	\$1,943	\$1,879	\$1,955	\$1,883	\$1,902	20,794	8.4%
% change from PY actual	-11.7%	-12.2%	-12.0%	-8.9%	-6.3%	25.3%	21.6%	21.0%	27.6%	21.6%	22.2%	20.3%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$29	\$28	\$28	\$28	\$29	\$18	\$18	\$19	\$31	\$21	\$30	\$29	307	-8.1%
% change from PY actual	6.0%	1.4%	-1.5%	3.5%	3.3%	-36.7%	-36.0%	-31.2%	10.7%	-23.1%	5.6%	0.8%		
Publishing	\$27	\$27	\$25	\$33	\$29	\$107	\$118	\$111	\$102	\$107	\$118	\$97	901	60.7%
% change from PY actual	-64.1%	-57.8%	-59.9%	-55.8%	-66.8%	332.4%	226.3%	343.5%	256.3%	255.5%	365.7%	257.6%		
Printing	\$171	\$176	(\$172)	\$182	\$194	\$347	\$310	\$305	\$292	\$307	\$347	\$314	2,773	14.6%
% change from PY actual	-0.6%	10.0%	-173.2%	-21.8%	-11.4%	59.7%	47.7%	62.3%	62.8%	59.8%	46.0%	77.8%		
Restaurants & Bars	\$24,940	\$23,693	\$24,397	\$25,042	\$26,265	\$25,022	\$27,542	\$26,600	\$27,673	\$31,944	\$29,396	\$28,080	320,595	5.2%
% change from PY actual	6.5%	6.6%	10.5%	5.0%	6.4%	2.1%	6.9%	2.3%	6.5%	1.8%	6.5%	3.4%		
Amusements	\$3,267	\$2,158	\$2,391	\$2,111	\$2,287	\$2,165	\$2,282	\$2,285	\$2,279	\$3,086	\$2,409	\$2,182	28,902	-2.5%
% change from PY actual	5.7%	8.2%	32.4%	9.6%	12.6%	-15.0%	-10.8%	-16.8%	-7.5%	-15.0%	6.8%	-16.2%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-98.6%
% change from PY actual	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%		
Rentals-Personal Property	\$8,255	\$8,271	\$7,738	\$8,002	\$8,369	\$7,587	\$8,033	\$8,080	\$8,315	\$9,409	\$8,318	\$8,061	98,438	3.4%
% change from PY actual	-1.7%	17.4%	9.0%	11.9%	7.9%	0.3%	5.3%	0.1%	-5.2%	2.5%	-2.2%	-0.1%		
Contracting	\$13,093	\$12,904	\$13,277	\$12,303	\$13,175	\$11,120	\$12,809	\$11,155	\$10,673	\$12,460	\$12,087	\$13,105	148,161	8.9%
% change from PY actual	14.4%	17.9%	21.3%	13.6%	19.3%	3.8%	0.7%	3.1%	1.9%	6.4%	0.3%	5.6%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$121,523	\$118,773	\$121,944	\$115,404	\$128,486	\$126,029	\$154,247	\$115,871	\$114,992	\$136,720	\$125,664	\$129,313	1,508,966	5.0%
% change from PY actual	5.8%	8.1%	7.4%	3.1%	13.7%	1.2%	5.2%	4.2%	6.5%	2.9%	0.2%	3.5%		
Severance - Mining	\$1,097	\$1,138	\$1,022	\$988	\$935	\$1,825	\$1,955	\$1,615	\$1,512	\$1,929	\$1,786	\$1,882	17,684	28.1%
% change from PY actual	-33.8%	10.1%	-1.9%	-8.4%	-12.0%	69.5%	49.2%	69.0%	62.0%	44.3%	42.9%	76.6%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$7,171	\$6,645	\$6,647	\$7,677	\$9,340	\$7,770	\$6,554	\$9,114	\$10,938	\$14,428	\$10,802	\$8,758	105,843	5.5%
% change from PY actual	10.9%	7.3%	14.1%	9.4%	5.9%	1.6%	1.2%	0.9%	6.3%	3.2%	6.9%	3.9%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-55.2%
State Total	189,680	186,755	190,887	184,530	199,440	191,381	223,157	185,332	186,097	219,639	200,025	202,056	2,358,979	5.1%
Cities Share (25%)	47,420	46,689	47,722	46,133	49,860	47,845	55,789	46,333	46,524	54,910	50,006	50,514	589,745	5.1%
Phoenix Population Percentage	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%		
Phoenix TOTAL	\$13,817	\$13,604	\$13,905	\$13,442	\$14,528	\$13,941	\$16,256	\$13,501	\$13,556	\$16,000	\$14,571	\$14,719	\$171,841	4.9%

	716	-41.1%
Total	\$172,557	4.5%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
5+7

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$32	\$25	\$25	\$17	(\$15)	-46.8%	(\$8)	-32.2%
Mining-Oil & Gas Production	\$132	\$148	\$148	\$151	18	13.9%	3	1.9%
Utilities	\$9,074	\$9,150	\$9,150	\$8,628	(446)	-4.9%	(522)	-5.7%
Communications	\$1,639	\$1,743	\$1,743	\$1,535	(104)	-6.3%	(208)	-11.9%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$35	\$35	\$29	1	3.3%	(7)	-19.2%
Publishing	\$88	\$79	\$79	\$29	(59)	-66.8%	(49)	-62.8%
Printing	\$218	\$252	\$252	\$194	(25)	-11.4%	(59)	-23.3%
Restaurants & Bars	\$24,679	\$26,248	\$26,248	\$26,265	1,587	6.4%	17	0.1%
Amusements	\$2,031	\$2,092	\$2,092	\$2,287	256	12.6%	195	9.3%
Rentals-Real Property	(\$0)	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,754	\$7,623	\$7,623	\$8,369	614	7.9%	745	9.8%
Contracting	\$11,039	\$12,278	\$12,278	\$13,175	2,136	19.3%	897	7.3%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$112,986	\$118,040	\$118,040	\$128,486	15,500	13.7%	10,446	8.8%
Severance - Mining	\$1,062	\$1,462	\$1,462	\$935	(127)	-12.0%	(527)	-36.0%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$8,817	\$8,954	\$8,954	\$9,340	523	5.9%	387	4.3%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$179,580	\$188,129	\$188,129	\$199,440	\$19,860	11.1%	\$11,310	6.0%
Distribution to Cities (25% of distribution base)	44,895	47,032	47,032	49,860	4,965	11.1%	2,828	6.0%
Phoenix Share of Distribution (actual is 29.14%)	\$13,114	\$13,738	\$13,738	\$14,528	\$1,414	10.8%	\$790	5.8%

CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2019-20 COMPARED TO 2018-19
5+7

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Budgeted		
													Annual Growth		
Transportation & Towing	-46.4%	-46.9%	-38.1%	-30.8%	-33.8%	---	---	---	---	---	---	---	14.0%		
Mining-Oil & Gas Production	5.2%	5.7%	4.2%	6.5%	7.8%	---	---	---	---	---	---	---	12.9%		
Utilities	-10.8%	-7.7%	-5.2%	-2.4%	-2.8%	---	---	---	---	---	---	---	0.2%		
Communications	-11.7%	-12.0%	-12.0%	-11.2%	-10.3%	---	---	---	---	---	---	---	8.4%		
Railroads & Aircraft	NA	NA	NA	NA	NA	---	---	---	---	---	---	---	NA		
Private Car & Pipelines	6.0%	3.7%	1.9%	2.3%	2.5%	---	---	---	---	---	---	---	-8.1%		
Publishing	-64.1%	-61.2%	-60.8%	-59.4%	-61.2%	---	---	---	---	---	---	---	60.7%		
Printing	-0.6%	4.5%	-69.1%	-55.3%	-45.9%	---	---	---	---	---	---	---	14.6%		
Restaurants & Bars	6.5%	6.5%	7.8%	7.1%	6.9%	---	---	---	---	---	---	---	5.2%		
Amusements	5.7%	6.7%	13.5%	12.6%	12.6%	---	---	---	---	---	---	---	-2.5%		
Rentals-Real Property	NA	-99.2%	-99.2%	-99.2%	-99.2%	---	---	---	---	---	---	---	-98.6%		
Rentals-Personal Property	-1.7%	7.0%	7.6%	8.7%	8.5%	---	---	---	---	---	---	---	3.4%		
Contracting	14.4%	16.1%	17.8%	16.8%	17.3%	---	---	---	---	---	---	---	8.9%		
Feed - Wholesale	NA	NA	NA	NA	NA	---	---	---	---	---	---	---	NA		
Retail	5.8%	6.9%	7.1%	6.1%	7.6%	---	---	---	---	---	---	---	5.0%		
Severance - Mining	-33.8%	-16.9%	-12.7%	-11.8%	-11.8%	---	---	---	---	---	---	---	28.1%		
Severance - Timber	NA	NA	NA	NA	NA	---	---	---	---	---	---	---	NA		
Bed Tax - Hotel/Motel	10.9%	9.1%	10.7%	10.3%	9.2%	---	---	---	---	---	---	---	5.5%		
Other	NA	81.8%	42.9%	29.0%	22.0%	---	---	---	---	---	---	---	-55.2%		
Subtotal (State)	4.8%	6.2%	6.9%	6.3%	7.3%	---	---	---	---	---	---	---	5.1%		
Cities Share (25%)	4.8%	6.2%	6.9%	6.3%	7.3%	---	---	---	---	---	---	---	5.1%		
TOTAL (Phoenix Share)	4.6%	6.0%	6.6%	6.1%	7.0%	---	---	---	---	---	---	---	4.9%		
													GASB (Y/E Adj)	---	-41.1%
														---	<u>4.5%</u>