

Date: November 25, 2019

From:

To:

Ed Zuercher City Manager

Mayor and City Council

Subject: GENERAL FUND REVENUE REPORT – 4 MONTHS ACTUAL REVENUE

The 2019-20 year-to-date (YTD) General Fund (GF) revenue collections at 4 months were \$19.1 million or 5.5% higher than the 2018-19 collections of \$349.8 million. This increase is driven by higher revenue collections in city sales tax and state-shared sales and income taxes. In addition, about \$2.5 million in Cable Communications revenue that was received in October this year wasn't received until November last year. Excluding the timing issue of the Cable Communications revenue, the GF revenue collections at 4 months were \$16.6 million or 4.7% higher than the prior year. Budgeted GF revenue for 2019-20 is \$1.273 billion, representing 4.3% growth over 2018-19.

Staff is monitoring revenue collections closely and annual technical revenue reviews are in process. Refined revenue estimates for the current and upcoming fiscal year will be reflected in discussions with the City Council during the annual budget development process.

## **General Fund Sales Tax**

In the first four months of 2019-20, combined GF revenue from city and state sales tax was \$218.4 million, reflecting growth of 5.6% compared to the first four months of 2018-19.

*City Sales Tax*- Year-to-date (YTD) 2019-20 city sales tax collections were \$163.6 million, which represents 5.4% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 6.4%
- contracting: 20.4%
- restaurants & bars: 5.7%
- hotel/motel: 12.6%
- telecommunications: -6.4%
- commercial property rentals: 4.1%

*State Sales Tax-* YTD 2019-20 state sales tax collections were \$54.8 million, representing 6.1% growth over 2018-19.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 6.1%
- contracting: 16.8 %
- restaurants & bars: 7.1%
- hotel/motel: 10.3%
- communications: -11.2%

### SUMMARY OF GENERAL FUND REVENUE (In Thousands of Dollars)

Revenue Source	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	Actuals 2018-19	18-19 Act to 17-18 Act % Change	4 Month Actuals 2018-19	4	Month Actuals 019-20	% Change from PY	Budget 2019-20	18-		19-20 Bud to 18-19 Actual % Change
	 2014-13	 2013-10	2010-17	 2017-10	2010-13	/6 Onlange	2010-13		013-20		2013-20	Ψ	onange	/o Onlange
Local Taxes														
Primary Property Tax	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	\$ 162,130	4.9%	+ -)		7,416	-7.3% \$	- )	\$	8,769	5.4%
Sales Taxes	407,014	416,522	421,239	432,358	468,015	8.2%	,		163,602	5.4%	483,874		15,859	3.4%
Privilege License Fees	2,477	2,476	1,485	2,893	2,957	2.2%	367		255	-30.5%	2,779		(178)	-6.0%
Other General Fund Excise Taxes	 17,174	 17,832	 17,984	18,138	18,535	2.2%	6,001		6,093	1.5%	18,776		241	1.3%
Subtotal	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	\$ 651,637	7.2%	\$ 169,611	\$	177,366	4.6% \$	676,328	\$	24,691	3.8%
Non Taxes														
Licenses & Permits	2,783	2,754	2,879	2,872	2,970	3.4%	1,110		887	-20.1%	2,998		28	0.9%
Cable Communications	9,574	10,028	10,391	10,884	10,876	-0.1%	233		2,535	988.0%	11,152		276	2.5%
Fines & Forfeitures	15,676	13,460	12,039	12,711	12,456	-2.0%	4,057		3,668	-9.6%	12,663		207	1.7%
Court Default Fee	897	1,047	1,164	1,273	1,320	3.7%	392		373	-4.8%	1,409		89	6.7%
Parks & Libraries	8,937	8,308	8,272	18,221	8,629	-52.6%	2,246		2,180	-2.9%	7,733		(896)	-10.4%
Planning	1,312	1,647	1,690	1,752	1,783	1.8%	567		600	5.8%	1,755		(28)	-1.6%
Police	14,687	13,729	13,720	14,347	15,332	6.9%	2,579		2,680	3.9%	14,230		(1,102)	-7.2%
Street Transportation	4,672	4,369	5,194	5,863	6,497	10.8%	1,618		2,365	46.2%	4,786		(1,711)	-26.3%
Emergency Transportation	34,502	37,005	34,518	35,884	36,910	2.9%	12,548		12,282	-2.1%	36,964		54	0.1%
Hazardous Materials Inspection Fee	1,312	1,358	1,388	1,364	1,369	0.4%	269		264	-1.9%	1,400		31	2.3%
Other Service Charges	14,710	17,245	16,752	20,302	23,486	15.7%	6,729		6,509	-3.3%	22,530		(956)	-4.1%
All Others	 15,923	14,052	14,168	16,456	15,308	-7.0%	6,417		6,077	-5.3%	15,499		191	1.2%
Subtotal	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	\$ 136,936	-3.5%	\$ 38,765	\$	40,420	4.3% \$	133,119	\$	(3,817)	-2.8%
State Shared Revenues														
Sales Tax	132,218	137,544	143,976	155,998	165,066	5.8%	51,642		54,769	6.1%	172,557		7,491	4.5%
Income Tax	175,184	174,234	191,225	200,036	196,918	-1.6%	65,638		71,566	9.0%	215,228		18,310	9.3%
Vehicle License Tax	 55,293	59,801	61,586	66,784	70,210	5.1%	24,187		24,828	2.7%	75,597		5,387	7.7%
Subtotal	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	\$ 432,194	2.2%	\$ 141,467	\$	151,163	6.9% \$	463,382	\$	31,188	7.2%
TOTAL	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	\$ 1,220,767	4.1%	\$ 349,843	\$	368,949	5.5% \$	1,272,829	\$	52,062	4.3%

Change from Prior Year		% Change from Prior Year and Estimate
18-19 - 4 Month Actual Revenue:	\$ 349,843	19-20 % Change from Prior Year Actual: 5.5%
19-20 - 4 Month Actual Revenue:	\$ 368,949	
		19-20 Budget % Change
Dollars Over/Under Prior Year:	\$19,106	from Prior Year Actual: 4.3%
Percent Over/Under Prior Year:	5.5%	

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## CITY PLT BY MONTH (In Thousands) (4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$38,000	\$40,676	\$39,917	5.0%	\$39,917	5.0%	\$0	NA
August	39,071	40,377	40,554	3.8%	40,554	3.8%	0	NA
September	39,531	39,893	41,442	4.8%	41,442	4.8%	0	NA
October	38,640	41,719	41,690	7.9%	41,690	7.9%	0	NA
November	38,370	39,755	0	NA	0	NA	0	NA
December	37,085	38,590	0	NA	0	NA	0	NA
January	41,824	44,233	0	NA	0	NA	0	NA
February	36,673	37,405	0	NA	0	NA	0	NA
March	37,026	38,100	0	NA	0	NA	0	NA
April	42,047	43,001	0	NA	0	NA	0	NA
May	39,345	39,869	0	NA	0	NA	0	NA
June	39,618	40,600	0	NA	0	NA	0	NA
Subtotal:	\$467,230	\$484,218	\$163,602	NA	\$163,602	-65.0%	\$0	NA
Year End Adjustments	785	(344)	0	NA	0	NA	0	NA
TOTAL:	\$468,015	\$483,874	\$163,602	NA	\$163,602	-65.0%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$163,602
YTD Budget Estimate:	162,665
-	
Dollars Over/Under Budget:	\$937
Percent Over/Under Budget:	0.6%

### Actual vs. PY

YTD Actual Revenue:	\$163,602
YTD Actual Revenue: YTD Prior Year Actual:	155,241
Dollars Over/Under PY:	8,361
Percent Over/Under PY:	5.4%

### PLT CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000's)

						(000)	3)								
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		% Change from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	2,364	2,254	2,173	2,203	2,197	2,019	2,479	1,897	2,014	2,171	2,332	2,283	26,386	26.386	12.1%
(% change from prior year)	18.5%	34.2%	9.8%	22.9%	14.9%	20.9%	4.1%	0.0%	4.4%	20.0%	3.4%	2.4%	12.1%		
Job Printing	60	64	(5)	62	71	67	70	67	63	65	95	64	743	743	-12.6%
(% change from prior year)	8.4%	49.9%	-106.6%	-6.3%	9.4%	-13.6%	-8.5%	15.4%	1.3%	7.6%	-40.0%	11.7%	-12.6%		
Publishing	1	3	3	2	32	17	19	17	16	17	19	16	162	162	72.5%
(% change from prior year)	-91.1%	-74.8%	-79.1%	-81.4%	80.0%	470.2%	292.6%	288.5%	536.9%	406.0%	797.6%	229.0%	72.5%		
Transportation & Towing	0	1	1	1	0	0	0	0	0	0	0	5	7	7	-68.1%
(% change from prior year)	-89.5%	-69.1%	100.9%	28.5%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	1912.4%	-68.1%	00.400	0.00/
Restaurants & Bars (% change from prior year)	2,233 7.1%	2,021 0.8%	2,158 9.5%	2,252 5.5%	2,512 11.6%	2,418 9.2%	2,658 17.6%	2,551 8.4%	2,677 13.7%	3,064 8.9%	2,882 14.6%	2,708 9.6%	30,133 <sub>9.9%</sub>	30,133	9.9%
Leases & Rentals (Property)	1.842	1.663	1.647	1,737	1.749	1.705	1.656	1.755	1.949	2,223	1.864	1,700	21.490	21.490	4.2%
(% change from prior year)	28.0%	10.2%	12.1%	19.8%	3.2%	5.5%	-3.8%	-2.4%	-7.8%	4.1%	-5.2%	-0.2%	4.2%	21,450	7.270
Commercial Bentals	3.608	3,300	3,369	3,961	3,656	3,553	3,919	3.408	3.514	3,892	3,854	3,378	43,413	43,413	2.6%
(% change from prior year)	0.5%	-1.3%	4.5%	16.6%	7.6%	1.7%	-0.4%	0.4%	5.7%	0.0%	0.3%	-2.4%	2.6%	40,410	2.070
Hotel/Motel	768	619	635	783	1,113	976	822	1.054	1,501	2,005	1,358	976	12,609	12,609	13.3%
(% change from prior year)	18.4%	10.2%	15.9%	6.8%	4.7%	6.6%	18.8%	52.4%	15.3%	6.5%	14.1%	8.0%	13.3%	,000	
Residential Property Rentals	2,302	2,169	2,317	2,310	2,040	2,143	2,175	1,941	2,141	2,239	2,100	2,095	25,971	25,971	0.9%
(% change from prior year)	16.9%	1.4%	12.9%	12.7%	3.5%	-8.5%	-4.9%	-7.6%	0.6%	-8.8%	-6.2%	4.1%	0.9%	*	
Retail	17,660	16,356	17,311	16,502	16,130	16,978	20,662	16,294	15,997	18,763	17,435	17,909	207,998	207,998	3.7%
(% change from prior year)	9.1%	5.8%	7.3%	3.2%	-1.8%	2.1%	3.0%	3.4%	3.9%	2.7%	2.2%	4.1%	3.7%		
Amusements	337	433	463	457	362	359	330	345	409	555	377	463	4,890	4,890	-5.6%
(% change from prior year)	-12.9%	26.7%	12.6%	20.0%	10.0%	2.6%	-18.0%	-14.1%	-14.1%	-17.5%	-12.2%	-22.4%	-5.6%		
Telecommunications	970	971	999	934	1,032	995	1,010	988	956	956	986	980	11,777	11,777	-0.9%
(% change from prior year)	-6.2%	-5.4%	-11.7%	-1.3%	8.4%	8.8%	9.6%	5.0%	-0.1%	-3.4%	-3.3%	-6.7%	-0.9%		
Other Utilities <sup>1</sup>	5,437	8,635	8,289	8,148	6,413	5,050	4,707	5,038	4,650	4,658	4,715	5,539	71,280	71,280	0.4%
(% change from prior year)	-12.6%	-2.8%	-1.4%	6.7%	2.6%	6.9%	3.3%	2.0%	-7.2%	5.0%	8.7%	-0.8%	0.4%	05 500	0.00/
	2,044	1,795	1,901	2,127	1,929	2,051	2,673	2,456	2,072	2,498	1,975	1,977	25,500	25,500	3.9%
(% change from prior year)	-6.5%	-4.8%	-0.9%	14.7%	1.6%	4.4%	11.2%	13.6%	16.8%	4.9%	-4.5%	-3.3%	3.9%	1 050	00.00/
Penalty & Interest	289	269	180	212	94	102	116	110	121	112	128	126	1,859	1,859	-20.0%
Subtotal	\$39,917	\$40,553	\$41,442	\$41,690	\$39,330	\$38,433	43,295	37,922	38,080	43,218	40,119	40,219	484,218	484,218	3.6%
Increase over PY	5.0%	3.8%	4.8%	7.9%	2.5%	3.6%	3.5%	3.4%	2.8%	2.8%	2.0%	1.5%	3.6%	3.6%	
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	NA
TOTAL	\$39,917	\$40,554	\$41,442	\$41,690	\$39,330	\$38,433	\$43,295	\$37,922	\$38,080	\$43,218	\$40,119	\$40,218	\$484,218	\$484,218	3.6%
(% change from prior year)	5.0%	3.8%	4.8%	7.9%	2.5%	3.6%	3.5%	3.4%	2.8%	2.8%	2.0%	24.2%			
(% change from prior year) REVISED ESTIMATE	\$39,917	3.8% \$40,554	4.8% \$41,442	7.9% \$41,690	\$39,330	3.6% \$38,433	3.5% \$43,295	3.4% \$37,922	2.8% \$38,080	2.8% \$43,218	2.0% \$40,119	24.2% \$40,218	\$484,218		

Year End (A/R) (2,500) NA GASB 2,156 -37.7%

 Clearing Account/Adj
 0
 NA

 TOTAL:
 \$483,874
 3.4%

### GENERAL FUND PLT CATEGORY ANALYSIS October 2019

	2018-19		2019-20		[	Actual/A	ctual	Actu	al/Budget
Category	Actual	Budget	Estimate	Actual	.	Amount	Percent	Amount	Percent
Contracting	1,792	2,144	2,144	2,203		411	22.9%	59	2.7%
Job Printing	66	61	61	62		(4)	-6.3%	1	1.1%
Publishing	13	12	12	2		(10)	-81.4%	(10)	-80.1%
Transportation & Towing	1	0	0	1		0	28.5%	1	NA
Restaurants & Bars	2,135	2,303	2,303	2,252		117	5.5%	(51)	-2.2%
Leases & Rentals (Property)	1,450	1,539	1,539	1,737		288	19.8%	198	12.9%
Commercial Rentals	3,396	3,574	3,574	3,961		565	16.6%	387	10.8%
Hotel/Motel	732	765	765	783		50	6.8%	18	2.3%
Residential Property Rentals	2,049	2,151	2,151	2,310		261	12.7%	159	7.4%
Retail	15,992	16,846	16,846	16,502		510	3.2%	(344)	-2.0%
Amusements	381	413	413	457		76	20.0%	44	10.7%
Telecommunications	946	1,004	1,004	934		(13)	-1.3%	(70)	-7.0%
Other Utilities	7,637	8,634	8,634	8,148		511	6.7%	(486)	-5.6%
Use	1,855	2,143	2,143	2,127		272	14.7%	(16)	-0.7%
Penalty & Interest	196	130	130	212		16	8.4%	82	63.2%
Subtotal	\$38,640	\$41,719	41,719	\$41,690		\$3,050	7.9%	(29)	-0.1%
Balance to Cash	0	0	0	0		-	NA	0	NA
TOTAL	\$38,640	\$41,719	\$41,719	\$41,690		\$3,050	7.9%	(\$29)	-0.1%

### PLT CATEGORY ANALYSIS CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2019-20 ACTUALS COMPARED TO 2018-19 (4+8)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun	Budget
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	18.5%	24.9%	19.6%	20.4%									12.1%
Job Printing	8.4%	26.4%	-29.4%	-22.9%									-12.6%
Publishing	-91.1%	-82.3%	-81.2%	-81.3%									72.5%
Transportation & Towing	-89.5%	-78.2%	-64.0%	-53.4%									-68.1%
Restaurants & Bars	7.1%	4.0%	5.8%	5.7%									9.9%
Leases & Rentals (Property)	28.0%	18.9%	16.6%	17.4%									4.2%
Commercial Rentals	0.5%	-0.4%	2.8%	4.1%									2.6%
Hotel/Motel	18.4%	14.6%	15.0%	12.6%									13.3%
Residential Property Rentals	16.9%	8.8%	10.2%	10.8%									0.9%
Retail	9.1%	7.5%	7.4%	6.4%									3.7%
Food	-100.0%	-100.0%	-100.0%	-100.0%									-100.0%
Amusements	-12.9%	5.6%	8.2%	11.1%									-5.6%
Telecommunications	-6.2%	-5.8%	-7.9%	-6.4%									-0.9%
Other Utility	-12.6%	-6.8%	-4.9%	-2.0%									0.4%
Use	-6.5%	-5.7%	-4.2%	0.3%									3.9%
Penalty & Interest	63.1%	64.3%	37.0%	29.4%									-20.0%
Subtotal	5.0%	4.4%	4.5%	5.4%									3.6%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	5.0%	4.4%	4.5%	5.4%									3.6%
Year End Adj.													NA
TOTAL	5.0%	4.4%	4.5%	5.4%									3.4%

## CONVENTION CENTER EXCISE TAX BY MONTH

(In Thousands) (4+8)

-	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$4,280	\$4,768	\$4,784	11.8%	\$4,784	11.8%	\$0	NA
August	3,829	4,280	4,263	11.3%	4,263	11.3%	0	NA
September	4,007	4,343	4,345	8.4%	4,345	8.4%	0	NA
October	4,383	4,801	4,689	7.0%	4,689	7.0%	0	NA
November	5,220	5,580	0	NA	0	NA	0	NA
December	4,719	5,212	0	NA	0	NA	0	NA
January	4,828	5,900	0	NA	0	NA	0	NA
February	5,987	5,505	0	NA	0	NA	0	NA
March	5,459	6,233	0	NA	0	NA	0	NA
April	6,659	7,643	0	NA	0	NA	0	NA
Мау	5,692	6,263	0	NA	0	NA	0	NA
June	5,087	5,785	0	NA	0	NA	0	NA
Subtotal:	\$60,150	\$66,311	\$18,081	NA	\$18,081	-69.9%	\$0	NA
Year End Adjustment	1,050	315	0	NA	0	NA	0	NA
TOTAL:	\$61,200	\$66,626	\$18,081	NA	\$18,081	-70.5%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$18,081
YTD Budget Estimate:	18,191
Dollars Over/Under:	(\$110)
Percent Over/Under:	-0.6%

YTD Actual Revenue:	\$18,081
YTD Actual Revenue: YTD Prior Year Actual:	16,500
Dollars Over/Under PY:	1,581
Dollars Over/Under PY: Percent Over/Under PY:	9.6%

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### CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000'S)

						(000	-,								
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun			% Change from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Advertising	\$182 14.7%	\$140 -11.3%	\$195 19.5%	\$161 -33.9%	\$360 0.9%	\$281 0.9%	\$279 0.9%	\$189 <sub>0.9%</sub>	\$228 0.9%	\$186 0.9%	\$180 0.9%	\$180 <sub>0.9%</sub>	\$2,560 -1.1%	\$2,560	-1.1%
Contracting	1,688 18.5%	1,610 34.2%	1,552 <sub>9.8%</sub>	1,573 22.9%	1,570 14.9%	1,442 20.9%	1,771 4.1%	1,355 <sub>0.0%</sub>	1,439 4.4%	1,551 20.0%	1,665 3.4%	1,631 2.4%	18,847 12.1%	18,847	12.1%
Job Printing	43 8.4%	45 49.9%	(3) -106.6%	44 -6.3%	51 9.4%	48 -13.6%	50 -8.5%	48 15.4%	45 1.3%	<b>47</b> 7.6%	68 -40.0%	45 11.7%	531 -12.6%	531	-12.6%
Publishing	<b>1</b> -91.1%	2 -74.8%	2 -79.1%	2 -81.4%	23 80.0%	12 470.2%	13 292.6%	12 288.5%	11 536.9%	12 406.0%	13 797.6%	12 229.0%	116 72.5%	116	72.5%
Transportation & Towing	0 -89.5%	0 -69.1%	0 100.9%	0 28.5%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	3 1796.7%	5 -69.4%	5	-69.4%
Restaurants & Bars	1,595 7.1%	1,443 0.8%	1,542 <sub>9.5%</sub>	1,609 5.5%	1,794 11.6%	1,727 9.2%	1,898 17.6%	1,822 8.4%	1,912 13.7%	2,189 8.9%	2,058 14.6%	1,934 <sub>9.7%</sub>	21,524 9.9%	21,524	9.9%
Hotel/Motel	1,275 10.0%	1,022 2.5%	1,057 <sub>9.9%</sub>	1,300 1.7%	2,058 12.4%	1,807 12.4%	1,326 12.4%	3,055 12.4%	2,390 12.4%	3,515 12.4%	2,227 12.4%	1,696 12.4%	22,729 11.0%	22,729	11.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,784	\$4,263	\$4,345	\$4,689	\$5,855	\$5,318	\$5,338	\$6,481	\$6,026	\$7,499	\$6,212	\$5,501	\$66,311	\$66,311	10.2%
	11.8%	11.4%	8.4%	7.0%	12.2%	12.7%	10.5%	8.3%	10.4%	12.6%	9.1%	8.1%			
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
TOTAL	\$4,784	\$4,263	\$4,345	\$4,689	\$5,855	\$5,318	\$5,338	\$6,481	\$6,026	\$7,499	\$6,212	\$5,501	\$66,311	\$66,311	10.2%
(% change from prior year) REVISED ESTIMATE	11.8% \$4,784	11.3% \$4,263	<sup>8.4%</sup> \$4,345	7.0% \$4,689	12.2% \$5,855	12.7% \$5,318	10.6% \$5,338	<sup>8.3%</sup> \$6,481	10.4% \$6,026	12.6% \$7,499	<sup>9.1%</sup> \$6,212	8.1% \$5,501	66,311		
													Year End Adjustment	315	-70.0%
													TOTAL	\$66,626	8.9%

## SPORTS FACILITIES EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$1,257	\$1,369	\$1,772	40.9%	\$1,772	40.9%	\$0	NA
August	1,144	1,141	1,247	9.0%	1,247	9.0%	0	NA
September	1,154	1,244	1,207	4.7%	1,207	4.7%	0	NA
October	1,340	1,364	1,352	0.8%	1,352	0.8%	0	NA
November	1,877	1,944	0	NA	0	NA	0	NA
December	1,647	1,840	0	NA	0	NA	0	NA
January	1,330	1,718	0	NA	0	NA	0	NA
February	2,234	2,016	0	NA	0	NA	0	NA
March	2,084	2,543	0	NA	0	NA	0	NA
April	2,973	3,582	0	NA	0	NA	0	NA
Мау	1,998	2,400	0	NA	0	NA	0	NA
June	1,494	1,842	0	NA	0	NA	0	NA
Subtotal:	\$20,532	\$23,005	\$5,578	NA	\$5,578	-72.8%	\$0	NA
Year End Adjustment	200	58	0	NA	58	-71.0%	0	NA
TOTAL:	\$20,732	\$23,063	\$5,578	NA	\$5,636	-72.8%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$5,578
YTD Budget Estimate:	5,119
-	
Dollars Over/Under:	\$459
Percent Over/Under:	9.0%

YTD Actual Revenue:	\$5,578
YTD Actual Revenue: YTD Prior Year Actual:	4,895
Dollars Over/Under PY:	683
Dollars Over/Under PY: Percent Over/Under PY:	14.0%

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### SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000'S)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Hotel/Motel	\$637	\$511	\$529	\$650	\$ 1,029	\$ 904	\$ 663	\$ 1,528	\$ 1,195	\$ 1,757	\$ 1,114	\$848	\$11,365	\$11,365	11.0%
	10.0%	2.5%	9.9%	1.7%	12.4%	12.4%	12.4%	12.4%	12.4%	12.4%	12.4%	12.4%	,		
Car Rental	1,135	736	678	702	1,062	932	818	966	1,127	1,557	1,112	816	11,640	11,640	13.1%
	67.3%	14.1%	0.6%	0.1%	10.4%	10.4%	10.4%	10.4%	10.4%	10.4%	10.4%	10.4%	,		
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Subtotal	\$1,772	\$1,247	\$1,206	\$1,352	\$2,091	\$1,835	\$1,481	\$2,494	\$2,322	\$3,314	\$2,226	\$1,664	\$23,005	\$23,005	12.0%
	40.9%	9.0%	4.5%	0.8%	11.4%	11.4%	11.3%	11.7%	11.5%	11.5%	11.4%	11.4%	,		
Balance to Cash	0	0	1	0	0	0	0	0	0	0	0	(1)	0	0	-76.9%
TOTAL	\$1,772	\$1,247	\$1,207	\$1,352	\$2,091	\$1,835	\$1,481	\$2,494	\$2,322	\$3,314	\$2,226	\$1,663	\$23,005	\$23,005	12.0%
(% change from prior year)	40.9%	9.0%	4.7%	0.8%	11.4%	11.4%	11.3%	11.7%	11.5%	11.5%	11.4%	11.3%			
REVISED ESTIMATE	\$1,772	\$1,247	\$1,207	\$1,352	\$2,091	\$1,835	\$1,481	\$2,494	\$2,322	\$3,314	\$2,226	\$1,663	\$23,005		
													Year End		
													Adjustment	58	-71.0%

Adjustment	58	-71.0%
TOTAL:	\$23,063	11.2%

### JET FUEL EXCISE TAX BY MONTH (In Thousands) (4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$59	\$59	\$51	-13.3%	\$51	-13.3%	\$0	NA
August	55	57	43	-22.0%	43	-22.0%	0	NA
September	54	55	43	-20.6%	43	-20.6%	0	NA
October <sup>1</sup>	44	45	(69)	-100%	(69)	NA	0	NA
November	33	48	0	NA	0	NA	0	NA
December	44	48	0	NA	0	NA	0	NA
January	53	48	0	NA	0	NA	0	NA
February	205	210	0	NA	0	NA	0	NA
March	55	50	0	NA	0	NA	0	NA
April	108	51	0	NA	0	NA	0	NA
May	60	51	0	NA	0	NA	0	NA
June	47	57	0	NA	0	NA	0	NA
Subtotal:	\$815	\$779	\$68	NA	\$68	-91.7%	\$0	NA
Year End Adjustment	1	0	0	NA	0	NA	0	NA
TOTAL:	\$816	\$779	\$68	NA	\$68	-91.7%	\$0	NA

1. The negative Jet Fuel excise tax shown in October is due to a refund that covered several tax periods in FY 2017-18 and FY 2018-19.

## Actual vs. Budget

\$68
216
(\$148)
-68.6%

YTD Actual Revenue:	\$68
YTD Actual Revenue: YTD Prior Year Actual:	212
Dollars Over/Under PY:	(\$144)
Percent Over/Under PY:	-68.0%

# JET FUEL EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000's)

							(								
															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act) <sup>1</sup>	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Jet Fuel Sales	\$46	\$37	\$38	(\$75)	\$34	\$47	\$48	\$249	\$63	\$82	\$70	\$48	\$687	\$687	-0.8%
	47.3%	-29.8%	-22.3%	-283.4%	23.6%	23.6%	23.6%	23.6%	23.6%	23.6%	23.6%	23.6%	-0.8%		
Jet Fuel Use	5	6	6	6	4	5	11	2	3	35	3	5	92	92	-25.2%
	-81.9%	60.4%	11.9%	73.9%	-17.1%	-17.1%	-17.1%	-17.1%	-17.1%	-17.1%	-17.1%	-17.1%	-25.2%		
Subtotal	\$51	\$43	\$44	(\$69)	\$38	\$52	\$59	\$252	\$66	\$117	\$73	\$53	\$779	\$779	-4.5%
	-13.3%	-23.4%	-18.8%	-255.8%	18.1%	18.4%	13.2%	23.0%	20.9%	7.9%	20.8%	18.1%	-4.5%		
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-57.1%
TOTAL	\$51	\$43	\$43	(\$69)	\$38	\$52	\$59	\$252	\$66	\$117	\$73	\$54	\$779	\$779	-4.5%
(% change from prior year) REVISED ESTIMATE	\$51	\$43	\$43	(\$69)	\$38	\$52	\$59	\$252	\$66	\$117	\$73	\$54	\$779	\$779	-4.5%
1. The negative Jet Fuel Sal	les tax shown	in October	is due to a		coverd sev	eral tax per	riods in FY	2017-18 ar	nd FY 2018	-19.	· · ·				
0															
													Year End Adjustment	0	-100.0%
													Aujustinent	0	100.076
													TOTAL:	\$779	-4.6%

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## TRANSPORTATION 2050 EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$18,915	\$20,373	\$20,629	9.1%	\$20,629	9.1%	\$0	NA
August	17,866	18,948	19,089	6.8%	19,089	6.8%	0	NA
September	18,388	19,452	19,765	7.5%	19,765	7.5%	0	NA
October	18,482	19,856	20,022	8.3%	20,022	8.3%	0	NA
November	19,261	20,192	0	NA	0	NA	0	NA
December	19,297	20,223	0	NA	0	NA	0	NA
January	22,359	23,769	0	NA	0	NA	0	NA
February	19,098	19,528	0	NA	0	NA	0	NA
March	19,223	20,318	0	NA	0	NA	0	NA
April	22,421	23,281	0	NA	0	NA	0	NA
May	21,021	21,347	0	NA	0	NA	0	NA
June	20,349	21,421	0	NA	0	NA	0	NA
Subtotal:	\$236,679	\$248,708	\$79,506	NA	\$79,506	-66.4%	\$0	NA
Year End Adjustment	2,500	1,228	0	NA	0	NA	0	NA
TOTAL:	\$239,179	\$249,936	\$79,506	NA	\$79,506	-66.8%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$79,506 78,629
YTD Budget Estimate:	78,629
Dollars Over/Under:	\$877
Percent Over/Under:	1.1%

Actual vs. Prior Year	
YTD Actual Revenue:	\$79,506
YTD Prior Year Actual:	73,650
Dollars Over/Under PY:	5,856
Percent Over/Under PY:	8.0%

### TRANSPORTATION 2050 - TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000'S)

						(000	5)								
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	2,036	1,943	1,872	1,898	1,889	1,736	2,132	1,631	1,732	1,867	2,005	1,963	22,704	22,704	12.1%
Job Printing	52	55	(4)	53	61	58	60	58	54	56	82	55	640	640	-9.0%
Publishing	1	3	2	2	27	15	16	14	14	14	16	14	139	139	72.1%
Transportation & Towing	0	1	1	1	0	0	0	0	0	0	0	4	6	6	-67.8%
Restaurants & Bars	1,923	1,741	1,860	1,940	2,165	2,084	2,290	2,199	2,307	2,641	2,483	2,333	25,966	25,966	9.8%
Leases & Rentals (Property)	926	836	828	874	877	855	831	880	977	1,115	935	853	10,786	10,786	4.1%
Commercial Rentals	1,682	1,534	1,570	1,796	1,699	1,652	1,822	1,584	1,634	1,809	1,791	1,616	20,191	20,191	2.8%
Hotel/Motel	386	311	319	393	559	491	413	530	755	1,008	683	491	6,340	6,340	13.1%
Residential Property Rentals	1,157	1,090	1,163	1,161	1,023	1,074	1,091	973	1,073	1,123	1,053	1,051	13,033	13,033	0.8%
Retail (amounts = or < \$10k)	7,938	7,398	7,777	7,423	7,360	7,747	9,428	7,435	7,300	8,561	7,955	8,172	94,494	94,494	3.9%
Retail (amounts > \$10k)	540	474	532	501	433	456	555	438	430	504	468	481	5,811	5,811	2.1%
Amusements	170	218	233	230	182	180	165	173	205	278	189	232	2,454	2,454	-5.7%
Use (amounts = or < \$10k)	901	790	792	911	792	842	1,098	1,009	851	1,026	811	812	10,636	10,636	0.5%
Use (amounts > \$10k)	73	64	93	92	102	108	141	129	109	131	104	104	1,249	1,249	25.3%
Subtotal	\$17,784	\$16,457	\$17,038	\$17,276	\$17,170	\$17,297	\$20,042	\$17,054	\$17,441	\$20,134	\$18,576	\$18,180	\$214,450	\$214,450	5.1%
Balance to Cash	9.1% 0	6.8% 0	7.5% 1	8.4% 0	3.4% 0	4.0% 0	4.0% 0	3.6% 0	5.2% 0	4.2% 0	2.5% 0	3.6% (1)	\$0	0	NA
TOTAL	\$17,784	\$16,457	\$17,039	\$17,276	\$17,170	\$17,297	\$20,042	\$17,054	\$17,441	\$20,134	\$18,576	\$18,179	\$214,450	\$214,450	5.1%
(% change from prior year)* REVISED ESTIMATE	9.1% \$17,784	6.8% \$16,457	7.5% \$17,039	8.4% \$17,276	3.4% \$17,170	4.0% \$17,297	4.0% \$20,042	3.6% \$17,054	5.2% \$17,441	4.2% \$20,134	2.5% \$18,576	3.6% \$18,179	\$214,450		
													Year End Adjustment	1,059	-50.9%

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TOTAL:

\$215,509

4.5%

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#### TRANSPORTATION 2050 - STREETS EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000'S)

						(000 0)									
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	326	311	300	304	302	277	341	261	277	298	320	314	3,630	3,630	12.0%
Job Printing	8	9	(1)	9	10	9	10	9	9	9	13	9	102	102	-1.1%
Publishing	0	0	0	0	4	2	3	2	2	2	3	2	22	22	71.3%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	1	1	-67.0%
Restaurants & Bars	307	278	298	310	346	333	367	352	369	423	397	373	4,154	4,154	9.8%
Leases & Rentals (Property)	148	134	133	140	140	136	132	140	156	178	149	136	1,721	1,721	3.8%
Commercial Rentals	269	246	252	272	272	265	292	254	262	290	287	273	3,232	3,232	2.6%
Hotel/Motel	62	50	51	63	90	79	66	85	121	161	109	79	1,015	1,015	12.8%
Residential Property Rentals	185	174	186	186	163	171	174	155	171	179	168	167	2,078	2,078	0.6%
Retail (amounts = or < \$10k)	1,271	1,184	1,245	1,188	1,178	1,240	1,509	1,190	1,169	1,371	1,274	1,308	15,128	15,128	3.9%
Retail (amounts > \$10k)	85	74	83	79	64	68	82	65	64	75	70	71	881	881	-0.7%
Amusements	27	35	37	37	29	29	26	28	33	44	30	37	391	391	-6.0%
Use (amounts = or < \$10k)	144	126	127	146	127	135	176	162	136	164	130	130	1,703	1,703	0.5%
Use (amounts > \$10k)	12	11	16	13	16	17	23	21	17	21	17	17	200	200	21.5%
Subtotal	\$2,845	\$2,633	\$2,726	\$2,748	\$2,741	\$2,761	\$3,199	\$2,723	\$2,785	\$3,215	\$2,966	\$2,917	\$34,258	\$34,258	5.0%
Balance to Cash	9.1% 0	7.0% 0	7.3% 0	7.8% (1)	3.2% 0	3.6% 0	3.8% 0	3.4% 0	5.1% 0	4.0% 0	2.6% 0	4.0% 1	\$0	0	-74.1%
TOTAL	\$2,845	\$2,633	\$2,726	\$2,747	\$2,741	\$2,761	\$3,199	\$2,723	\$2,785	\$3,215	\$2,966	\$2,918	\$34,258	\$34,258	5.0%
(% change from prior year)* REVISED ESTIMATE	9.1% \$2,845	7.0% \$2,633	7.3% \$2,726	<sup>7.8%</sup> \$2,747	3.2% \$2,741	3.6% \$2,761	3.8% \$3,199	3.4% \$2,723	5.1% \$2,785	4.0% \$3,215	2.6% \$2,966	4.1% \$2,918	\$34,258		

Year End	100	50.00/
Adjustment	169	-50.6%
TOTAL:	\$34,427	4.4%

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### PARKS & PRESERVES EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$0	NA
August	2,620	2,778	2,794	6.6%	2,794	6.6%	0	NA
September <sup>1</sup>	2,691	2,850	2,901	7.8%	2,901	7.8%	0	NA
October	2,706	2,909	2,944	8.8%	2,944	8.8%	0	NA
November	2,816	2,953	0	NA	0	NA	0	NA
December	2,821	2,957	0	NA	0	NA	0	NA
January	3,277	3,491	0	NA	0	NA	0	NA
February	2,787	2,857	0	NA	0	NA	0	NA
March	2,809	2,975	0	NA	0	NA	0	NA
April	3,286	3,411	0	NA	0	NA	0	NA
Мау	3,081	3,128	0	NA	0	NA	0	NA
June	2,988	3,134	0	NA	0	NA	0	NA
Subtotal:	\$34,654	\$36,422	\$11,663	NA	\$11,663	-66.3%	\$0	NA
Year End Adjustment	359	197	0	NA	0	NA	0	NA
TOTAL:	\$35,013	\$36,619	\$11,663	NA	\$11,663	-66.7%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$11,663
YTD Budget Estimate:	11,518
Dollars Over/Under:	\$145
Percent Over/Under:	1.3%

YTD Actual Revenue:	\$11,663
YTD Actual Revenue: YTD Prior Year Actual:	10,788
Dollars Over/Under PY:	875
Percent Over/Under PY:	8.1%

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### PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000'S)

						(000	0)								
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	338	322	310	315	314	288	354	271	288	310	333	326	3,769	\$3,769	12.1%
Job Printing	9	9	(1)	9	10	10	10	10	9	9	14	9	106	\$106	-12.6%
Publishing	0	0	0	0	5	2	3	2	2	2	3	2	23	\$23	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	1	\$1	-68.1%
Restaurants & Bars	319	289	308	322	359	345	380	364	382	438	412	387	4,305	\$4,305	9.9%
Leases & Rentals (Property)	154	139	137	145	146	142	138	146	162	185	155	142	1,791	\$1,791	4.2%
Commercial Rentals	279	254	260	306	282	274	302	263	271	300	297	260	3,346	\$3,346	3.0%
Hotel/Motel	64	52	53	65	93	81	68	88	125	167	113	81	1,051	\$1,051	13.3%
Residential Property Rentals	192	181	193	192	170	179	181	162	178	187	175	175	2,164	\$2,164	0.9%
Retail	1,472	1,363	1,443	1,375	1,344	1,415	1,722	1,358	1,333	1,564	1,453	1,493	17,333	\$17,333	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	-100.0%
Amusements	28	36	39	38	30	30	27	29	34	46	31	39	408	\$408	-5.6%
Use	170	150	158	177	161	171	223	205	173	208	165	165	2,125	\$2,125	3.9%
Subtotal	\$3,024	\$2,794	\$2,901	\$2,944	\$2,913	\$2,937	\$3,408	\$2,897	\$2,958	\$3,416	\$3,150	\$3,079	\$36,422	\$36,422	5.1%
Balance to Cash	9.1% 0	6.6% 0	7.8% 0	8.8% 0	3.4% 0	4.1% 0	4.0% 0	3.9% 0	5.3% 0	4.0% 0	2.2% 0	3.1% 0	0	0	-65.9%
TOTAL	\$3,024	\$2,794	\$2,901	\$2,944	\$2,913	\$2,937	\$3,408	\$2,897	\$2,958	\$3,416	\$3,150	\$3,079	\$36,422	\$36,422	5.1%
(% change from prior year)* REVISED ESTIMATE	9.1% \$3,024	6.6% \$2,794	<sup>7.8%</sup> \$2,901	<sup>8.8%</sup> \$2,944	3.4% \$2,913	4.1% \$2,937	4.0% \$3,408	3.9% \$2,897	5.3% \$2,958	4.0% \$3,416	2.2% \$3,150	3.0% \$3,079	\$36,422		

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Year End Adjustment 197 -45.1% TOTAL: \$36,619 4.6%

## NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,772	\$2,980	\$3,024	9.1%	\$3,024	9.1%	\$0	NA
August	2,620	2,778	2,793	6.6%	2,793	6.6%	0	NA
September	2,690	2,850	2,901	7.9%	2,901	7.9%	0	NA
October	2,707	2,909	2,945	8.8%	2,945	8.8%	0	NA
November	2,814	2,953	0	NA	0	NA	0	NA
December	2,822	2,957	0	NA	0	NA	0	NA
January	3,278	3,491	0	NA	0	NA	0	NA
February	2,786	2,857	0	NA	0	NA	0	NA
March	2,811	2,975	0	NA	0	NA	0	NA
April	3,286	3,411	0	NA	0	NA	0	NA
Мау	3,080	3,128	0	NA	0	NA	0	NA
June	2,988	3,133	0	NA	0	NA	0	NA
Subtotal:	\$34,654	\$36,422	\$11,663	NA	\$11,663	-66.3%	\$0	NA
Year End Adjustment	359	197	0	NA	0	NA	0	NA
TOTAL:	\$35,013	\$36,619	\$11,663	NA	\$11,663	-66.7%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$11,663
YTD Budget Estimate:	11,518
Dollars Over/Under:	\$145
Percent Over/Under:	1.3%

YTD Actual Revenue:	\$11,663
YTD Actual Revenue: YTD Prior Year Actual:	10,788
Dollars Over/Under PY:	875
Dollars Over/Under PY: Percent Over/Under PY:	8.1%

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### POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8)

(000'S)

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Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	236	225	217	220	220	202	248	190	201	217	233	228	2,639	2,639	12.1%
Job Printing	6	6	(0)	6	7	7	7	7	6	7	10	6	74	74	-12.6%
Publishing	0	0	0	0	3	2	2	2	2	2	2	2	16	16	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-68.1%
Restaurants & Bars	223	202	216	225	251	242	266	255	268	306	288	271	3,013	3,013	9.9%
Leases & Rentals (Proper	107	97	96	101	102	99	97	102	114	130	109	99	1,254	1,254	4.2%
Commercial Rentals	195	178	182	214	197	192	211	184	190	210	208	182	2,342	2,342	3.0%
Hotel/Motel	45	36	37	46	65	57	48	61	88	117	79	57	736	736	13.3%
Residential Property Rent	134	127	135	135	119	125	127	113	125	131	123	122	1,515	1,515	0.9%
Retail	1,030	954	1,010	963	941	990	1,205	950	933	1,094	1,017	1,045	12,133	12,133	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Amusements	20	25	27	27	21	21	19	20	24	32	22	27	285	285	-5.6%
Use	119	105	111	124	113	120	156	143	121	146	115	115	1,488	1,488	3.9%
Subtotal	\$2,116	\$1,956	\$2,031	\$2,061	\$2,039	\$2,056	\$2,386	\$2,028	\$2,071	\$2,391	\$2,205	\$2,155	\$25,495	25,495	5.1%
Balance to Cash	9.1% 0	6.6% (1)	7.8% 0	8.8% 0	3.4% 0	4.1% 0	4.0% 0	3.9% 0	5.3% 0	4.0% 0	2.2% 0	3.1% 1	0	0	-70.4%
TOTAL	\$2,116	\$1,955	\$2,031	\$2,061	\$2,039	\$2,056	\$2,386	\$2,028	\$2,071	\$2,391	\$2,205	\$2,156	\$25,495	25,495	5.1%
(% change from prior year)* REVISED ESTIMATE	<sup>9.1%</sup> \$2,116	6.6% \$1,955	7.9% \$2,031	<sup>8.8%</sup> \$2,061	3.5% \$2,039	4.1% \$2,056	4.0% \$2,386	3.9% \$2,028	5.3% \$2,071	4.0% \$2,391	2.2% \$2,205	3.1% \$2,156	\$25,495		
													Year End Adjustment	138	-45.0%

25,633

TOTAL:

4.6%

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## POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000'S)

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Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	17	16	16	16	16	14	18	14	14	16	17	16	188	188	12.1%
Job Printing	0	0	(0)	0	1	0	0	0	0	0	1	0	5	5	-12.6%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.1%
Restaurants & Bars	16	14	15	16	18	17	19	18	19	22	21	19	215	215	9.9%
Leases & Rentals (Propert	8	7	7	7	7	7	7	7	8	9	8	7	90	90	4.2%
Commercial Rentals	14	13	13	15	14	14	15	13	14	15	15	13	167	167	3.0%
Hotel/Motel	3	3	3	3	5	4	3	4	6	8	6	4	53	53	13.3%
Residential Property Renta	10	9	10	10	9	9	9	8	9	9	9	9	108	108	0.9%
Retail	74	68	72	69	67	71	86	68	67	78	73	75	867	867	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Amusements	1	2	2	2	2	1	1	1	2	2	2	2	20	20	-5.6%
Use	9	7	8	9	8	9	11	10	9	10	8	8	106	106	3.9%
Subtotal	\$151	\$140	\$145	\$147	\$146	\$147	\$170	\$145	\$148	\$171	\$158	\$154	\$1,821	\$1,821	5.1%
Balance to Cash	9.1% 0	6.6% 0	7.8% 0	8.8% 1	3.4% 0	4.1% 0	4.0% 0	3.9% 0	5.3% 0	4.0% 0	2.2% 0	3.1% (1)	0	0	-74.1%
TOTAL	\$151	\$140	\$145	\$148	\$146	\$147	\$170	\$145	\$148	\$171	\$158	\$153	\$1,821	\$1,821	5.1%
(% change from prior year)* REVISED ESTIMATE	9.1% \$151	6.6% \$140	7.8% \$145	<sup>9.6%</sup> \$148	4.2% \$146	3.4% \$147	4.0% \$170	3.9% \$145	5.3% \$148	4.0% \$171	2.2% \$158	2.4% \$153	\$1,821		

Year End Adjustment 10 -44.4% TOTAL: \$1,831 4.6%

15-Nov-19

(4+8) (000's)

						•	•						Ī		% Change
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	84	81	78	79	78	72	89	68	72	78	83	81	942	942	12.1%
Job Printing	2	2	(0)	2	3	2	2	2	2	2	3	2	27	27	-12.6%
Publishing	0	0	0	0	1	1	1	1	1	1	1	1	6	6	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.1%
Restaurants & Bars	80	72	77	80	90	86	95	91	96	109	103	97	1,076	1,076	9.9%
Leases & Rentals (Propert	38	35	34	36	36	36	35	37	41	46	39	35	448	448	4.2%
Commercial Rentals	70	64	65	76	70	68	75	66	68	75	74	65	837	837	3.0%
Hotel/Motel	16	13	13	16	23	20	17	22	31	42	28	20	263	263	13.3%
Residential Property Renta	48	45	48	48	43	45	45	40	45	47	44	44	541	541	0.9%
Retail	368	341	361	344	336	354	430	339	333	391	363	373	4,333	4,333	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Amusements	7	9	10	10	8	7	7	7	9	12	8	10	102	102	-5.6%
Use	43	37	40	44	40	43	56	51	43	52	41	41	531	531	3.9%
Subtotal	\$756	\$699	\$725	\$736	\$728	\$734	\$852	\$724	\$739	\$854	\$788	\$770	\$9,106	\$9,106	5.1%
	9.1%	6.6%	7.8%	8.8%	3.4%	4.1%	4.0%	3.9%	5.3%	4.0%	2.2%	3.1%	<b>+•</b> , • • •	<b>+-</b> , <b>· - -</b>	
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-49.2%
TOTAL	\$756	\$699	\$725	\$736	\$728	\$734	\$852	\$724	\$739	\$854	\$788	\$770	\$9,106	\$9,106	5.1%
(% change from prior year)* REVISED ESTIMATE	9.1% \$756	6.6% \$699	7.8% \$725	<sup>8.8%</sup> \$736	3.4% \$728	4.1% \$734	3.9% \$852	4.1% \$724	5.1% \$739	4.0% \$854	2.4% \$788	3.1% \$770	\$9,106		
													Year End Adjustment	49	-45.6%

TOTAL:

\$9,155

4.6%

## CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$766	\$787	\$719	-6.1%	\$719	-6.1%	\$0	NA
August	761	727	719	-5.5%	719	-5.5%	0	NA
September	838	756	740	-11.7%	740	-11.7%	0	NA
October	701	744	692	-1.3%	692	-1.3%	0	NA
November	705	752	0	NA	0	NA	0	NA
December	677	744	0	NA	0	NA	0	NA
January	683	741	0	NA	0	NA	0	NA
February	696	722	0	NA	0	NA	0	NA
March	708	686	0	NA	0	NA	0	NA
April	733	685	0	NA	0	NA	0	NA
May	755	696	0	NA	0	NA	0	NA
June	779	684	0	NA	0	NA	0	NA
Subtotal:	\$8,802	\$8,724	\$2,870	NA	\$2,870	-67.4%	\$0	NA
Year End Adjustment	10	19	0	NA	0	NA	0	NA
TOTAL:	\$8,812	\$8,743	\$2,870	NA	\$2,870	-67.4%	\$0	NA

### Actual vs. Budget

Actual vs. Budget	
YTD Actual Revenue:	\$2,870
YTD Budget Estimate:	3,014
Dollars Over/Under:	(\$144)
Percent Over/Under:	-4.8%

YTD Actual Revenue:	\$2,870
YTD Prior Year Actual:	3,066
Dollars Over/Under PY: Percent Over/Under PY:	(196) -6.4%

## CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Telecommunications	718	719	740	692	764	737	748	732	708	708	730	728	8,724	8,724	-0.9%
% Change Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$718	\$719	\$740	\$692	\$764	\$737	\$748	\$732	\$708	\$708	\$730	\$728	\$8,724	\$8,724	-0.9%
Balance to Cash	-6.3% 1	-5.4% 0	-11.7% 0	-1.3% 0	8.4% 0	8.9% 0	9.7% 0	5.0% 0	0.0% 0	-3.4% 0	-3.3% 0	-6.4% (1)	0	0	-100.0%
TOTAL	\$719	\$719	\$740	\$692	\$764	\$737	\$748	\$732	\$708	\$708	\$730	\$727	\$8,724	\$8,724	-0.9%
(% change from prior year) REVISED ESTIMATE	-6.1% \$719	-5.5% \$719	-11.7% \$740	-1.3% \$692	8.4% \$764	8.9% \$737	9.5% \$748	5.2% \$732	0.0% \$708	-3.4% \$708	-3.3% \$730	-6.7% \$727	\$8,724		
													Year End Adjustment	19	90.0%
													TOTAL:	\$8,743	-0.8%

15-Nov-19

## PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH (In Thousands)

(4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$2,471	\$2,527	\$2,092	-15.3%	\$2,092	-15.3%	\$0	NA
August	2,898	2,967	2,648	-8.6%	2,648	-8.6%	0	NA
September	2,927	2,992	2,806	-4.1%	2,806	-4.1%	0	NA
October	2,811	2,876	2,875	2.3%	2,875	2.3%	0	NA
November	2,260	2,508	0	NA	0	NA	0	NA
December	1,745	1,899	0	NA	0	NA	0	NA
January	1,788	1,973	0	NA	0	NA	0	NA
February	2,051	2,113	0	NA	0	NA	0	NA
March	1,461	1,931	0	NA	0	NA	0	NA
April	1,608	1,913	0	NA	0	NA	0	NA
May	1,629	1,808	0	NA	0	NA	0	NA
June	1,882	2,491	0	NA	0	NA	0	NA
Subtotal:	\$25,529	\$27,998	\$10,419	NA	\$10,419	-59.2%	\$0	NA
Year End Adjustment	\$490	\$79	0	NA	0	-100.0%	0	NA
TOTAL:	\$26,019	\$28,077	\$10,419	NA	\$10,419	-60.0%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$10,419
YTD Budget Estimate:	11,362
_	
Dollars Over/Under:	(\$943)
Percent Over/Under:	-8.3%

YTD Actual Revenue:	\$10,419
YTD Actual Revenue: YTD Prior Year Actual:	\$10,419 11,106
Dollars Over/Under PY:	(687)
Percent Over/Under PY:	-6.2%

### POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL							
Utilities	1,297	1,641	1,739	1,782	1,708	1,319	1,351	1,551	1,104	1,215	1,232	1,421	17,360	17,360	9.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,297	\$1,641	\$1,739	\$1,782	\$1,708	\$1,319	\$1,351	\$1,551	\$1,104	\$1,215	\$1,232	\$1,421	\$17,360	\$17,360	9.7%
	-15.3%	-8.7%	-4.1%	2.3%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%			
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-60.0%
TOTAL	\$1,297	\$1,641	\$1,739	\$1,782	\$1,708	\$1,319	\$1,351	\$1,551	\$1,104	\$1,215	\$1,232	\$1,421	\$17,360	\$17,360	9.7%
(% change from prior year) REVISED ESTIMATE	-15.3% \$1,297	-8.7% \$1,641	-4.2% \$1,739	2.3% \$1,782	21.9% \$1,708	21.9% \$1,319	21.9% \$1,351	21.9% \$1,551	21.9% \$1,104	21.9% \$1,215	21.9% \$1,232	21.9% \$1,421	\$17,360		
													Year End Adjustment TOTAL:	49 \$17,409	-83.9% 7.9%

### FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Utilities	795	1,006	1,066	1,092	1,046	808	828	950	677	745	755	871	10,638	10,638	9.7%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$795	\$1,006	\$1,066	\$1,092	\$1,046	\$808	\$828	\$950	\$677	\$745	\$755	\$871	\$10,638	\$10,638	9.7%
	-15.3%	-8.7%	-4.1%	2.3%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%			
Balance to Cash	0	0	1	0	0	0	0	0	0	0	0	(1)	0	0	-57.1%
TOTAL	\$795	\$1,006	\$1,067	\$1,092	\$1,046	\$808	\$828	\$950	\$677	\$745	\$755	\$870	\$10,638	\$10,638	9.7%
(% change from prior year)	-15.4%	-8.6%	-4.1%	2.3%	21.8%	21.9%	22.0%	22.0%	21.9% \$677	21.9%	21.9% \$755	21.6% \$870	\$10,638		
REVISED ESTIMATE	\$795	\$1,006	\$1,067	\$1,092	\$1,046	\$808	\$828	\$950	φ0//	\$745	\$755	φ070	\$10,030		
													Year End		
													Adjustment	30	-83.9%
													TOTAL:	\$10,668	7.9%

# 2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH

(In Thousands) (4+8)

	2018-19 Actual	2019-20 Budget	2019-20 Actual	% Change from PY	2019-20 Estimate	% Change from PY	2020-21 Estimate	% Change from PY
July	\$5,544	\$5,961	\$6,047	9.1%	\$6,047	9.1%	\$0	NA
August	5,246	5,557	5,590	6.5%	5,590	6.5%	0	NA
September <sup>1</sup>	5,381	5,700	5,802	7.8%	5,802	7.8%	0	NA
October	5,411	5,819	5,889	8.8%	5,889	8.8%	0	NA
November	5,633	5,906	0	NA	0	NA	0	NA
December	5,642	5,914	0	NA	0	NA	0	NA
January	6,554	6,982	0	NA	0	NA	0	NA
February	5,575	5,713	0	NA	0	NA	0	NA
March	5,620	5,949	0	NA	0	NA	0	NA
April	6,573	6,823	0	NA	0	NA	0	NA
Мау	6,162	6,255	0	NA	0	NA	0	NA
June	5,976	6,266	0	NA	0	NA	0	NA
Subtotal:	\$69,315	\$72,844	\$23,327	NA	\$23,327	-66.3%	\$0	NA
Year End Adjustment	718	393	0	NA	0	NA	0	NA
TOTAL:	\$70,033	\$73,237	\$23,327	NA	\$23,327	-66.7%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$23,327
YTD Budget Estimate:	\$23,327 23,036
Dollars Over/Under:	\$291
Percent Over/Under:	1.3%

YTD Actual Revenue:	\$23,327
YTD Prior Year Actual:	21,582
Dollars Over/Under PY:	1,745
Percent Over/Under PY:	8.1%

TOTAL:

\$58,589

4.6%

### POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS FY 2019-20 ACTUALS (4+8)

(000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)		Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	540	515	497	503	502	461	567	434	460	496	533	522	6,031	6,031	12.0%
Job Printing	14	15	(1)	14	16	15	16	15	14	15	22	15	170	170	-12.6%
Publishing	0	1	1	1	7	4	4	4	4	4	4	4	37	37	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	1	2	2	-68.1%
Restaurants & Bars	510	462	493	515	574	553	607	583	612	700	659	619	6,888	6,888	9.9%
Leases & Rentals (Property)	246	222	220	232	233	227	221	234	260	296	249	227	2,865	2,865	4.2%
Commercial Rentals	446	407	416	489	451	438	483	420	433	480	475	416	5,354	5,354	3.0%
Hotel/Motel	102	82	85	104	148	130	110	140	200	267	181	130	1,681	1,681	13.3%
Residential Property Rentals	307	289	309	308	272	286	290	259	285	299	280	279	3,463	3,463	0.9%
Retail	2,355	2,181	2,308	2,200	2,151	2,264	2,755	2,173	2,133	2,502	2,325	2,388	27,733	27,733	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Amusements	45	58	62	61	48	48	44	46	55	74	50	62	652	652	-5.6%
Use	273	239	253	284	257	273	356	328	276	333	263	264	3,400	3,400	3.9%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,838	\$4.471	\$4,642	\$4,711	\$4,660	\$4.699	\$5,453	\$4,636	\$4,733	\$5,466	\$5,040	\$4,926	\$58,275	\$58,275	5.1%
Balance to Cash	9.1% 0	6.5% 1	7.8% 0	8.8% 0	3.4% 0	4.1% 0	4.0% 0	3.9% 0	5.3% 0	4.0% 0	2.2% 0	3.1% (1)		0	-74.1%
TOTAL	\$4,838	\$4,472	\$4,642	\$4,711	\$4,660	\$4,699	\$5,453	\$4,636	\$4,733	\$5,466	\$5,040	\$4,925	\$58,275	\$58,275	5.1%
(% change from prior year)* REVISED ESTIMATE	9.1% \$4,838	6.6% \$4,472	<sup>7.8%</sup> \$4,642	<sup>8.8%</sup> \$4,711	3.4% \$4,660	4.1% \$4,699	4.0% \$5,453	3.9% \$4,636	5.3% \$4,733	4.0% \$5,466	2.2% \$5,040	3.0% \$4,925	\$58,275		
													Year End Adjustment	314	-45.4%

(4+8) (000's)

(0003)															
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)		Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	135	129	124	126	126	115	142	108	115	124	133	130	1,508	1,508	12.0%
Job Printing	3	4	(0)	4	4	4	4	4	4	4	5	4	42	42	-12.6%
Publishing	0	0	0	0	2	1	1	1	1	1	1	1	9	9	72.5%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-68.1%
Restaurants & Bars	128	115	123	129	144	138	152	146	153	175	165	155	1,722	1,722	9.9%
Leases & Rentals (Property)	61	55	55	58	58	57	55	59	65	74	62	57	716	716	4.2%
Commercial Rentals	111	102	104	122	113	109	121	105	108	120	119	104	1,338	1,338	3.0%
Hotel/Motel	26	21	21	26	37	33	27	35	50	67	45	33	420	420	13.3%
Apartment Rentals	77	72	77	77	68	71	72	65	71	75	70	70	866	866	0.9%
Retail	589	545	577	550	538	566	689	543	533	625	581	597	6,933	6,933	3.7%
Food	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
Amusements	11	14	15	15	12	12	11	12	14	18	13	15	163	163	-5.6%
Use	68	60	63	71	64	68	89	82	69	83	66	66	850	850	3.9%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,209	\$1,118	\$1,161	\$1,178	\$1,165	\$1,175	\$1,363	\$1,159	\$1,183	\$1,367	\$1,260	\$1,231	\$14,569	\$14,569	5.1%
Balance to Cash	9.1% 0	6.5% 0	7.8% (1)	8.8% 0	3.4% 0	4.1% 0	4.0% 0	3.9% 0	5.3% 0	4.0% 0	2.2% 0	3.1% 1	0	0	-65.6%
TOTAL	\$1,209	\$1,118	\$1,160	\$1,178	\$1,165	\$1,175	\$1,363	\$1,159	\$1,183	\$1,367	\$1,260	\$1,232	\$14,569	\$14,569	5.1%
(% change from prior year)* REVISED ESTIMATE	9.1% \$1,209	6.5% \$1,118	7.7% \$1,160	<sup>8.8%</sup> \$1,178	3.4% \$1,165	4.2% \$1,175	4.0% \$1,363	3.9% \$1,159	5.3% \$1,183	3.9% \$1,367	2.3% \$1,260	3.1% \$1,232	\$14,569		
													Year End Adjustment	79	-44.8%

TOTAL:

15-Nov-19

\$14,648 4.6%

# STATE SALES TAX BY MONTH PHOENIX SHARE (In Thousands) 4+8

	2018-19 Actual	2019-20 Budget	% Change from PY Actual	2019-20 Actual	% Change from PY Actual	% Change from CY Budget	2019-20 Estimate	% Change from PY Actual	2020-21 Base	% Change from PY Estimate
July	\$13,215	\$13,762	4.1%	\$13,817	4.6%	0.4%	\$13,817	4.6%	0	NA
August	12,658	13,397	5.8%	13,604	7.5%	1.5%	13,604	7.5%	0	NA
September	12,893	13,384	3.8%	13,905	7.8%	3.9%	13,905	7.8%	0	NA
October	12,875	13,662	6.1%	13,442	4.4%	-1.6%	13,442	4.4%	0	NA
November	13,114	13,738	4.8%	0	NA	NA	0	NA	0	NA
December	13,682	14,060	2.8%	0	NA	NA	0	NA	0	NA
January	15,496	16,561	6.9%	0	NA	NA	0	NA	0	NA
February	13,065	13,650	4.5%	0	NA	NA	0	NA	0	NA
March	12,857	14,053	9.3%	0	NA	NA	0	NA	0	NA
April	15,547	16,107	3.6%	0	NA	NA	0	NA	0	NA
Мау	14,299	14,620	2.2%	0	NA	NA	0	NA	0	NA
June	14,148	14,847	4.9%	0	NA	NA	0	NA	0	NA
Subtotal	\$163,850	\$171,841	4.9%	\$54,769	NA	NA	\$54,769	<b>-66.6%</b>	\$0	NA
Year end adjust. (GASB)	1,216	716	-41.1%	0	NA	NA	0	NA	0	NA
TOTAL:	\$165,066	\$172,557	4.5%	\$54,769	NA	NA	\$54,769	-66.8%	\$0	NA

Actual vs. Budget	
YTD Actual Revenue:	\$54,769
YTD Budget:	54,205
Dollars Over/(Under):	\$564
Percent Over/(Under):	1.0%

### Actual vs. PY

ſ	YTD Actual Revenue:	\$54,769
	YTD Actual Revenue: YTD Prior Year Actual:	51,642
	Dollars Over/(Under):	\$3,127
	Percent Over/(Under):	6.1%

#### STATE SALES TAX - CATEGORY ANALYSIS FY 2019-20 ACTUALS (in thousands)

	JUL	AUG	SEP	ост	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN		% Change
Category	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	TOTAL	fr PY Acts
Transportation & Towing	\$25	\$20	\$24	\$26	\$31	\$35	\$40	\$35	\$26	\$46	\$27	\$25	360	14.1%
% change from PY actual	-46.4%	-47.4%	-10.1%	1.7%	-1.6%	49.5%	116.8%	92.2%	25.7%	91.8%	39.8%	10.7%		,0
Mining-Oil & Gas Production	\$154	\$140	\$163	\$157	\$158	\$132	\$157	\$160	\$136	\$154	\$167	\$174	1,852	12.9%
% change from PY actual	5.2%	6.3%	1.6%	13.5%	19.3%	-0.1%	30.8%	14.1%	20.3%	16.7%	20.3%	12.0%	,	
Utilities	\$8,437	\$11,286	\$11,902	\$11,142	\$9,251	\$7,277	\$7,085	\$7,940	\$7,159	\$6,984	\$6,905	\$8,034	103,403	0.2%
% change from PY actual	-10.8%	-5.3%	-0.8%	6.6%	2.0%	6.1%	0.4%	-1.2%	-1.5%	2.1%	3.8%	6.3%		
Communications	\$1,490	\$1,497	\$1,500	\$1,436	\$1,897	\$1,806	\$1,866	\$1,890	\$1,828	\$1,902	\$1,832	\$1,850	20,794	8.4%
% change from PY actual	-11.7%	-12.2%	-12.0%	-8.9%	15.7%	22.0%	18.3%	17.7%	24.1%	18.3%	18.9%	17.0%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Private Car & Pipelines	\$29	\$28	\$28	\$28	\$28	\$18	\$18	\$19	\$31	\$21	\$30	\$29	307	-8.3%
% change from PY actual	6.0%	1.4%	-1.5%	3.5%	1.4%	-36.7%	-36.0%	-31.2%	10.7%	-23.1%	5.6%	0.8%		
Publishing	\$27	\$27	\$25	\$33	\$139	\$91	\$101	\$95	\$88	\$92	\$101	\$82	901	60.6%
% change from PY actual	-64.1%	-57.8%	-59.9%	-55.8%	57.7%	267.7%	179.3%	279.6%	207.4%	205.6%	298.6%	202.3%		
Printing	\$171	\$176	(\$172)	\$182	\$319	\$327	\$292	\$288	\$275	\$289	\$327	\$298	2,773	14.6%
% change from PY actual	-0.6%	10.0%	-173.2%	-21.8%	46.0%	50.5%	39.1%	53.3%	53.3%	50.4%	37.6%	68.7%		
Restaurants & Bars	\$24,940	\$23,693	\$24,397	\$25,042	\$25,931	\$25,065	\$27,589	\$26,646	\$27,720	\$31,999	\$29,446	\$28,127	320,595	5.2%
% change from PY actual	6.5%	6.6%	10.5%	5.0%	5.1%	2.3%	7.0%	2.5%	6.6%	2.0%	6.7%	3.5%		
Amusements	\$3,267	\$2,158	\$2,391	\$2,111	\$1,959	\$2,208	\$2,327	\$2,330	\$2,324	\$3,147	\$2,456	\$2,224	28,902	-2.5%
% change from PY actual	5.7%	8.2%	32.4%	9.6%	-3.6%	-13.3%	-9.1%	-15.2%	-5.7%	-13.3%	8.9%	-14.5%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-98.6%
% change from PY actual	#DIV/0!	-100.0%	#DIV/0!	#DIV/0!	-100.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100.0%		
Rentals-Personal Property	\$8,255	\$8,271	\$7,738	\$8,002	\$7,472	\$7,705	\$8,158	\$8,206	\$8,444	\$9,555	\$8,447	\$8,185	98,438	3.4%
% change from PY actual	-1.7%	17.4%	9.0%	11.9%	-3.6%	1.8%	6.9%	1.6%	-3.8%	4.1%	-0.7%	1.5%		
Contracting	\$13,093	\$12,904	\$13,277	\$12,303	\$11,920	\$11,287	\$13,002	\$11,322	\$10,833	\$12,647	\$12,269	\$13,304	148,161	8.9%
% change from PY actual	14.4%	17.9%	21.3%	13.6%	8.0%	5.3%	2.2%	4.7%	3.4%	8.0%	1.8%	7.2%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual		<b></b>				A		<b></b>		A	A /			
Retail	\$121,523	\$118,773	\$121,944	\$115,404	\$117,052	\$127,625	\$156,201	\$117,338	\$116,448	\$138,452	\$127,255	\$130,952	1,508,966	5.0%
% change from PY actual	5.8%	8.1%	7.4%	3.1%	3.6%	2.5%	6.5%	5.5%	7.8%	4.2%	1.5%	4.8%	17.004	00.40/
Severance - Mining	\$1,097	\$1,138	\$1,022	\$988 0.4%	\$1,408	\$1,756	\$1,881	\$1,554	\$1,455	\$1,856	\$1,718	\$1,811	17,684	28.1%
% change from PY actual Severance - Timber	<i>-33.8%</i> \$0	10.1%	-1.9% \$0	-8.4%	<i>32.5%</i> \$0	63.0% \$0	43.5% \$0	62.6%	55.9%	38.8%	37.5% \$0	70.0%	0	NA
% change from PY actual	20	\$0	\$0	\$0	<b>\$</b> 0	\$0	\$0	\$0	\$0	\$0	<b>\$</b> 0	\$0	U	INA
Bed Tax - Hotel/Motel	\$7,171	<b>C</b> C C 4 E	<b>C</b> C C 47	\$7,677	¢0.001	\$7,820	\$6,596	\$9,172	¢11.000	¢14.501	¢10.071	¢0.015	105,843	5.5%
% change from PY actual	\$7,171 10.9%	\$6,645 <i>7.3%</i>	\$6,647	. ,	\$8,901 <i>0.9%</i>	\$7,820 2.3%	\$6,596 1.9%	\$9,172 1.5%	\$11,008	\$14,521 <i>3.8%</i>	\$10,871	\$8,815 <i>4.6%</i>	105,843	5.5%
			14.1%	9.4%					7.0%		7.6%			
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-64.2%
State Total	189,680	186,755	190,887	184,530	186,466	193,152	225,313	186,995	187,775	221,665	201,851	203,910	2,358,979	5.1%
Cities Share (25%)	47,420	46,689	47,722	46,133	46,617	48,288	56,328	46,749	46,944	55,416	50,463	50,977	589,745	5.1%
. ,	. <u> </u>												•	
Phoenix Population Percentage	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%	29.14%		
Phoenix TOTAL	\$13,817	\$13,604	\$13,905	\$13,442	\$13,583	\$14,070	\$16,413	\$13,622	\$13,679	\$16,147	\$14,704	\$14,854	\$171,841	4.9%

	716	-41.1%
Total	<u>\$172,557</u>	4.5%

### STATE SALES TAX CATEGORY ANALYSIS STATEWIDE COLLECTIONS (000's) 4+8

	Prior Year		Current Yea	r	CY Actual/F	Y Actual	CY Actual/C)	Budget
Category	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$25	\$27	\$27	\$26	\$0	1.7%	(\$2)	-6.5%
Mining-Oil & Gas Production	\$138	\$126	\$126	\$157	19	13.5%	30	24.2%
Utilities	\$10,449	\$10,857	\$10,857	\$11,142	694	6.6%	285	2.6%
Communications	\$1,577	\$1,762	\$1,762	\$1,436	(141)	-8.9%	(326)	-18.5%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$32	\$32	\$28	1	3.5%	(4)	-11.5%
Publishing	\$74	\$66	\$66	\$33	(42)	-55.8%	(33)	-50.1%
Printing	\$233	\$235	\$235	\$182	(51)	-21.8%	(53)	-22.4%
Restaurants & Bars	\$23,859	\$24,578	\$24,578	\$25,042	1,184	5.0%	465	1.9%
Amusements	\$1,926	\$1,790	\$1,790	\$2,111	184	9.6%	321	17.9%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,152	\$8,065	\$8,065	\$8,002	849	11.9%	(63)	-0.8%
Contracting	\$10,830	\$11,238	\$11,238	\$12,303	1,473	13.6%	1,065	9.5%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$111,921	\$119,175	\$119,175	\$115,404	3,483	3.1%	(3,771)	-3.2%
Severance - Mining	\$1,078	\$1,824	\$1,824	\$988	(90)	-8.4%	(836)	-45.9%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$7,018	\$7,304	\$7,304	\$7,677	659	9.4%	372	5.1%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$176,307	\$187,079	\$187,079	\$184,530	\$8,223	4.7%	(\$2,549)	-1.4%
Distribution to Cities (25% of distribution base)	44,077	46,770	46,770	46,133	2,056	4.7%	(637)	-1.4%
Phoenix Share of Distribution (actual is 29.14%)	\$12,875	\$13,662	\$13,662	\$13,442	\$567	4.4%	(\$220)	-1.6%

#### Budget & Research :stx2004.xls

### CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2019-20 COMPARED TO 2018-19

4+8

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Budgeted Annual Growth
Transportation & Towing	-46.4%	-46.9%	-38.1%	-30.8%									14.1%
Mining-Oil & Gas Production	5.2%	5.7%	4.2%	6.5%									12.9%
Utilities	-10.8%	-7.7%	-5.2%	-2.4%									0.2%
Communications	-11.7%	-12.0%	-12.0%	-11.2%									8.4%
Railroads & Aircraft	NA	NA	NA	NA									NA
Private Car & Pipelines	6.0%	3.7%	1.9%	2.3%									-8.3%
Publishing	-64.1%	-61.2%	-60.8%	-59.4%									60.6%
Printing	-0.6%	4.5%	-69.1%	-55.3%									14.6%
Restaurants & Bars	6.5%	6.5%	7.8%	7.1%									5.2%
Amusements	5.7%	6.7%	13.5%	12.6%									-2.5%
Rentals-Real Property	NA	-99.2%	-99.2%	-99.2%									-98.6%
Rentals-Personal Property	-1.7%	7.0%	7.6%	8.7%									3.4%
Contracting	14.4%	16.1%	17.8%	16.8%									8.9%
Feed - Wholesale	NA	NA	NA	NA									NA
Retail	5.8%	6.9%	7.1%	6.1%									5.0%
Severance - Mining	-33.8%	-16.9%	-12.7%	-11.8%									28.1%
Severance - Timber	NA	NA	NA	NA									NA
Bed Tax - Hotel/Motel	10.9%	9.1%	10.7%	10.3%									5.5%
Other	NA	81.8%	42.9%	29.0%									-64.2%
Subtotal (State)	4.8%	6.2%	6.9%	6.3%									5.1%
Cities Share (25%)	4.8%	6.2%	6.9%	6.3%									5.1%
TOTAL (Phoenix Share)	4.6%	6.0%	6.6%	6.1%									4.9%

GASB (Y/E Adj) ---- -41.1%

--- 4.5%