



City of Phoenix

To: Mayor and City Council

Date: March 28, 2019

From: Ed Zuercher
City Manager

Subject: GENERAL FUND REVENUE REPORT – 8 MONTHS ACTUAL REVENUE

The 2018-19 year-to-date (YTD) General Fund (GF) revenue collections at 8 months were \$21 million or 2.7% higher than the 2017-18 collections of \$767.8 million. This increase is driven by higher revenue collections in city sales tax, primary property tax, and state-shared sales and vehicle license taxes. This increase is offset by less revenue collections in Library and state-shared income tax. The reduced revenue in Library is due to the one-time insurance proceeds for Burton Barr Central Library last year, and the loss of state-shared income tax is because of the decreased Phoenix population share relative to the state. Although the decreased Phoenix population share also impacts the revenue collections in state-shared sales and vehicle license taxes, the extra revenue due to economic growth surpasses the loss from the decreased Phoenix population share.

The revised 2018-19 GF Revenue Estimate is \$1.208 billion, representing 3.0% growth over 2017-18 actuals. Several revenue categories were adjusted from the 2018-19 GF Budgeted Revenue of \$1.184 billion to more closely align with YTD actual growth, most notably increases to city and state sales taxes, and interest earnings.

General Fund Sales Tax

In the eighth month of 2018-19, combined GF revenue from city and state sales tax was \$416.2 million, reflecting growth of 6.6% compared to the eight months of 2017-18.

City Sales Tax- Year-to-date (YTD) 2018-19 city sales tax collections were \$309.2 million, which represents 6.9% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 7.3%
- contracting: 35.3%
- restaurants & bars: 6.2%
- hotel/motel: 6.0%
- telecommunications: -12.3%
- commercial property rentals: 6.9%

State Sales Tax- YTD 2018-19 state sales tax collections were \$107 million, representing 5.7% growth over 2017-18.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 6.5%
- contracting: 15.8%
- restaurants & bars: 6.2%
- hotel/motel: 11.1%
- communications: -5.9%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2013-14	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	17-18 Act to 16-17 Act % Change	8 Month Actuals 2017-18	8 Month Actuals 2018-19	% Change from PY	Revised Estimate 2018-19	18-19 Rev Est to 17-18 Act. % Change	Base FY2019-20	19/20 Base to 18/19 Est % Change
Local Taxes													
Primary Property Tax	\$ 143,930	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	5.8%	\$ 89,969	\$ 94,506	5.0%	\$ 161,586	4.5%	\$ 169,213	4.7%
Sales Taxes	410,970	407,014	416,522	421,239	432,358	2.6%	289,235	309,193	6.9%	460,963	6.6%	483,874	5.0%
Privilege License Fees	2,483	2,477	2,476	1,485	2,893	94.8%	2,366	2,214	-6.4%	2,780	-3.9%	2,779	0.0%
Other General Fund Excise Taxes	7,187	17,174	17,832	17,984	18,138	0.9%	12,156	12,498	2.8%	18,390	1.4%	18,580	1.0%
Subtotal	\$ 564,570	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	3.6%	\$ 393,726	\$ 418,411	6.3%	\$ 643,719	5.9%	\$ 674,446	4.8%
Non Taxes													
Licenses & Permits	2,775	2,783	2,754	2,879	2,872	-0.2%	1,778	1,773	-0.3%	3,003	4.6%	2,998	-0.2%
Cable Communications	9,720	9,574	10,028	10,391	10,884	4.7%	5,514	5,594	1.5%	10,500	-3.5%	10,600	1.0%
Fines & Forfeitures	17,540	15,676	13,460	12,039	12,711	5.6%	8,546	8,102	-5.2%	12,856	1.1%	12,854	0.0%
Court Default Fee	1,013	897	1,047	1,164	1,273	9.4%	725	783	8.0%	1,446	13.6%	1,446	0.0%
Parks & Libraries	9,207	8,937	8,308	8,272	18,221	120.3%	13,295	4,865	-63.4%	7,779	-57.3%	7,733	-0.6%
Planning	1,251	1,312	1,647	1,690	1,752	3.7%	1,188	1,084	-8.8%	1,754	0.1%	1,805	2.9%
Police	13,111	14,687	13,729	13,720	14,347	4.6%	9,362	9,123	-2.6%	14,278	-0.5%	14,230	-0.3%
Street Transportation	4,426	4,672	4,369	5,194	5,863	12.9%	4,553	3,924	-13.8%	4,577	-21.9%	4,798	4.8%
Emergency Transportation	30,785	34,502	37,005	34,518	35,884	4.0%	23,874	24,232	1.5%	36,258	1.0%	36,964	1.9%
Hazardous Materials Inspection Fee	1,239	1,312	1,358	1,388	1,364	-1.7%	620	550	-11.3%	1,400	2.6%	1,400	0.0%
Other Service Charges	13,935	14,710	17,245	16,752	20,302	21.2%	14,087	15,661	11.2%	22,053	8.6%	22,460	1.8%
All Others	16,351	15,923	14,052	14,168	16,456	16.1%	11,943	10,462	-12.4%	15,487	-5.9%	15,455	-0.2%
Subtotal	\$ 121,353	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	16.2%	\$ 95,485	\$ 86,153	-9.8%	\$ 131,391	-7.4%	\$ 132,743	1.0%
State Shared Revenues													
Sales Tax	127,005	132,218	137,544	143,976	155,998	8.4%	101,213	106,999	5.7%	164,226	5.3%	172,557	5.1%
Income Tax	161,580	175,184	174,234	191,225	200,036	4.6%	133,357	131,278	-1.6%	196,918	-1.6%	215,228	9.3%
Vehicle License Tax	51,689	55,293	59,801	61,586	66,784	8.4%	44,050	45,954	4.3%	71,590	7.2%	76,370	6.7%
Subtotal	\$ 340,274	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	6.6%	\$ 278,620	\$ 284,231	2.0%	\$ 432,734	2.3%	\$ 464,155	7.3%
TOTAL	\$ 1,026,197	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	6.1%	\$ 767,831	\$ 788,795	2.7%	\$ 1,207,844	3.0%	\$ 1,271,344	5.3%

Change from Prior Year

17-18 - 8 Month Actual Revenue:	\$ 767,831
18-19 - 8 Month Actual Revenue:	\$ 788,795
Dollars Over/Under Prior Year:	\$20,964
Percent Over/Under Prior Year:	2.7%

% Change from Prior Year and Estimate

18-19 % Change from Prior Year Actual:	2.7%
18-19 Estimate % Change from Prior Year Actual:	3.0%

CITY PLT BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$40,676	7.0%
August	36,182	38,023	39,071	8.0%	39,071	8.0%	40,377	3.3%
September	36,412	36,874	39,531	8.6%	39,531	8.6%	39,893	0.9%
October	36,451	38,397	38,640	6.0%	38,640	6.0%	41,719	8.0%
November	35,071	36,246	38,370	9.4%	38,370	9.4%	39,755	3.6%
December	34,067	35,894	37,085	8.9%	37,085	8.9%	38,590	4.1%
January	39,254	40,303	41,824	6.5%	41,824	6.5%	44,233	5.8%
February	34,733	34,425	36,673	5.6%	36,673	5.6%	37,405	2.0%
March	34,205	35,460	0	NA	35,591	4.1%	38,100	7.1%
April	39,392	39,143	0	NA	40,108	1.8%	43,001	7.2%
May	36,082	36,505	0	NA	37,148	3.0%	39,869	7.3%
June	37,538	36,977	0	NA	37,962	1.1%	40,600	6.9%
Subtotal:	\$436,453	\$445,463	\$309,193	NA	\$460,003	5.4%	\$484,218	5.3%
Year End Adjustments	(4,095)	(900)	0	NA	960	NA	(344)	NA
TOTAL:	\$432,358	\$444,563	\$309,193	NA	\$460,963	6.6%	\$483,874	5.0%

Actual vs. Estimate

YTD Actual Revenue:	\$309,193
YTD Revised Estimate:	307,185
Dollars Over/Under Rev Est:	\$2,008
Percent Over/Under Rev Est:	0.7%

Actual vs. PY

YTD Actual Revenue:	\$309,193
YTD Prior Year Actual:	289,235
Dollars Over/Under PY:	19,958
Percent Over/Under PY:	6.9%

PLT CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)

Category	Jul	Aug	Sep ¹	Oct ¹	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	1,995	1,680	1,980	1,792	1,912	1,670	2,381	1,898	1,545	1,784	1,766	1,958	22,361	22,361	25.0%
(% change from prior year)	32.0%	49.8%	44.2%	39.7%	29.5%	6.5%	52.2%	32.8%	7.1%	6.8%	-2.1%	19.0%	25.0%		
Job Printing	55	42	71	66	65	78	76	58	51	54	52	53	721	721	2.3%
(% change from prior year)	0.6%	-15.2%	17.9%	14.5%	-2.4%	43.4%	33.2%	-19.1%	-10.1%	-13.8%	-8.0%	-6.2%	2.3%		
Publishing	12	14	13	13	18	3	5	4	18	19	23	16	157	157	4.6%
(% change from prior year)	8.9%	13.2%	25.5%	13.0%	13.7%	-77.9%	-66.7%	-54.1%	46.4%	53.4%	37.4%	44.3%	4.6%		
Transportation & Towing	2	2	0	1	1	0	0	0	0	0	0	(0)	7	7	46.7%
(% change from prior year)	551.2%	458.1%	224.2%	29.2%	380.8%	9.1%	-36.8%	-40.6%	-100.0%	-100.0%	-100.0%	-136.1%	46.7%		
Restaurants & Bars	2,085	2,005	1,971	2,135	2,251	2,215	2,259	2,354	2,561	2,851	2,756	2,536	27,979	27,979	7.7%
(% change from prior year)	10.9%	12.9%	6.3%	5.4%	5.8%	10.7%	-7.2%	8.7%	12.2%	7.2%	10.8%	11.0%	7.7%		
Leases & Rentals (Property)	1,440	1,509	1,469	1,450	1,695	1,615	1,722	1,798	1,827	2,224	1,805	1,721	20,274	20,274	7.9%
(% change from prior year)	2.5%	13.9%	8.6%	7.0%	9.5%	3.0%	13.6%	11.1%	-0.9%	11.9%	5.4%	10.6%	7.9%		
Commercial Rentals	3,592	3,344	3,223	3,396	3,398	3,495	3,935	3,396	3,267	3,442	3,406	3,489	41,385	41,385	4.9%
(% change from prior year)	11.1%	11.2%	11.2%	-2.1%	3.5%	14.5%	5.1%	7.4%	3.0%	-3.1%	-4.9%	6.0%	4.9%		
Hotel/Motel	649	561	548	732	1,063	915	692	691	1,594	2,075	1,427	1,016	11,963	11,963	16.0%
(% change from prior year)	15.0%	27.9%	11.9%	19.5%	21.8%	16.4%	-10.2%	-29.9%	31.3%	23.0%	36.4%	20.1%	16.0%		
Residential Property Rentals	1,969	2,139	2,052	2,049	1,971	2,341	2,287	2,101	1,919	1,918	1,876	1,925	24,547	24,547	4.8%
(% change from prior year)	4.2%	18.9%	-3.4%	5.5%	1.3%	24.0%	15.0%	7.6%	-7.4%	-5.4%	0.5%	-0.1%	4.8%		
Retail	16,193	15,458	16,137	15,992	16,420	16,637	20,063	15,760	15,061	17,340	16,106	16,551	197,717	197,717	4.9%
(% change from prior year)	-2.1%	6.6%	8.8%	7.3%	14.7%	12.3%	6.3%	5.9%	1.4%	-1.4%	2.3%	-0.5%	4.9%		
Food	0	19	1	0	0	0	(0)	0	0	0	0	(19)	0	0	NA
(% change from prior year)	-75.0%	-98721.1%	525900.0%	-100.0%	-100.0%	-100.0%	-223.6%	-100.0%	-100.0%	-100.0%	-100.0%	-11262.8%	-101.1%		
Amusements	388	342	411	381	329	350	402	402	396	574	392	428	4,794	4,794	0.0%
(% change from prior year)	13.9%	5.9%	-16.9%	-4.7%	-7.1%	-16.3%	35.2%	8.6%	2.2%	-2.1%	-0.2%	-0.6%	0.0%		
Telecommunications	1,034	1,027	1,132	946	952	914	921	941	975	974	990	971	11,777	11,777	-10.4%
(% change from prior year)	-20.4%	2.7%	-0.2%	-14.5%	-16.4%	-13.8%	-15.8%	-16.8%	-3.4%	-8.3%	-6.4%	-7.5%	-10.4%		
Other Utilities ¹	6,225	8,880	8,405	7,637	6,250	4,726	4,556	4,940	4,563	4,688	4,848	5,563	71,280	71,280	0.0%
(% change from prior year)	-5.5%	-3.0%	3.5%	0.9%	-1.8%	-5.9%	-1.1%	3.4%	18.0%	3.8%	6.3%	-9.4%	0.0%		
Use	2,186	1,887	1,919	1,855	1,898	1,963	2,403	2,162	1,666	2,047	1,566	1,630	23,182	23,182	14.8%
(% change from prior year)	41.2%	27.1%	25.9%	16.9%	30.7%	15.3%	15.1%	6.9%	-9.8%	10.0%	0.4%	7.5%	14.8%		
Penalty & Interest	177	162	199	196	147	163	121	168	149	119	136	123	1,859	1,859	0.0%
Subtotal	\$38,000	\$39,072	\$39,531	\$38,640	\$38,371	\$37,085	41,823	36,673	35,591	40,108	37,148	37,961	460,003	460,003	5.4%
Increase over PY	2.5%	8.0%	8.6%	6.0%	9.4%	8.8%	6.5%	5.6%	4.1%	1.8%	3.0%	1.1%	5.4%	5.4%	
Balance to Cash	0	(1)	0	0	(1)	0	1	0	0	0	0	1	0	0	NA
TOTAL	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$36,673	\$35,591	\$40,108	\$37,148	\$37,962	\$460,003	\$460,003	5.4%
(% change from prior year)	2.5%	8.0%	8.6%	6.0%	9.4%	8.9%	6.5%	5.6%	4.1%	1.8%	3.0%	11.3%			
REVISED ESTIMATE	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$36,673	\$35,591	\$40,108	\$37,148	\$37,962	\$460,003		

1. Growth rates for utilities in September and October 2017 were impacted by timing issues that occurred due to the transition of several large utility providers to the ADOR collection system in September 2016, which delayed receipt of payments until October 2016. Growth rates in other categories may be similarly impacted in September and October due to other taxpayers transition to the State collection system.

Year End (A/R)	(2,500)	NA
GASB	3,460	10801.7%
Clearing Account/Adj	0	NA
TOTAL:	\$460,963	6.6%

GENERAL FUND PLT CATEGORY ANALYSIS
February 2019

Category	2017-18	2018-19			Actual/Actual		Actual/Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,429	1,098	1,512	1,898	469	32.8%	386	25.5%
Job Printing	72	61	57	58	(14)	-19.1%	1	2.5%
Publishing	9	15	17	4	(5)	-54.1%	(12)	-73.8%
Transportation & Towing	1	0	0	0	(0)	-40.6%	0	NA
Restaurants & Bars	2,166	2,212	2,413	2,354	188	8.7%	(59)	-2.4%
Leases & Rentals (Property)	1,618	1,633	1,736	1,798	180	11.1%	62	3.6%
Commercial Rentals	3,162	3,031	3,178	3,396	235	7.4%	218	6.9%
Hotel/Motel	986	1,063	1,196	691	(294)	-29.9%	(504)	-42.2%
Residential Property Rentals	1,953	1,806	1,836	2,101	148	7.6%	265	14.4%
Retail	14,884	14,991	14,892	15,760	876	5.9%	868	5.8%
Food	0	0	0	0	(0)	-100.0%	0	NA
Amusements	370	430	386	402	32	8.6%	16	4.0%
Telecommunications	1,131	1,045	1,009	941	(190)	-16.8%	(68)	-6.8%
Other Utilities	4,775	5,053	5,051	4,940	164	3.4%	(111)	-2.2%
Use	2,023	1,820	1,982	2,162	140	6.9%	180	9.1%
Penalty & Interest	154	167	140	168	14	9.3%	28	20.0%
Subtotal	\$34,733	\$34,425	\$35,404	\$36,673	\$1,941	5.6%	1,269	3.6%
Balance to Cash	0	0	0	0	0	NA	0	NA
TOTAL	\$34,733	\$34,425	\$35,404	\$36,673	\$1,941	5.6%	\$1,269	3.6%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2018-19 ACTUALS COMPARED TO 2017-18
(8+4)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Est
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	32.0%	40.5%	41.8%	41.3%	38.7%	32.6%	35.7%	35.3%	---	---	---	---	25.0%
Job Printing	0.6%	-6.9%	2.1%	5.3%	3.5%	9.8%	13.2%	8.2%	---	---	---	---	2.3%
Publishing	8.9%	11.2%	15.6%	14.9%	14.6%	-2.6%	-13.0%	-17.0%	---	---	---	---	4.6%
Transportation & Towing	551.2%	496.0%	459.0%	304.8%	317.3%	255.4%	173.0%	134.7%	---	---	---	---	54.0%
Restaurants & Bars	10.9%	11.9%	10.0%	8.8%	8.1%	8.6%	5.8%	6.2%	---	---	---	---	7.7%
Leases & Rentals (Property)	2.5%	8.0%	8.2%	7.9%	8.3%	7.3%	8.2%	8.6%	---	---	---	---	7.9%
Commercial Rentals	11.1%	11.1%	9.5%	6.3%	5.7%	7.1%	6.8%	6.9%	---	---	---	---	4.9%
Hotel/Motel	15.0%	20.6%	17.8%	18.3%	19.3%	18.7%	13.8%	6.0%	---	---	---	---	16.0%
Residential Property Rentals	4.2%	11.4%	6.0%	5.8%	4.9%	8.0%	9.1%	8.9%	---	---	---	---	4.8%
Retail	-2.1%	2.0%	4.2%	4.9%	6.8%	7.7%	7.5%	7.3%	---	---	---	---	4.9%
Food	-75.0%	11015.4%	11326.6%	2137.7%	1622.7%	1382.0%	1298.0%	1176.4%	---	---	---	---	NA
Amusements	13.9%	10.0%	-1.5%	-2.3%	-3.2%	-5.6%	-0.9%	0.2%	---	---	---	---	0.0%
Telecommunications	-20.4%	-10.4%	-7.0%	-8.8%	-10.4%	-10.9%	-11.6%	-12.3%	---	---	---	---	-10.4%
Other Utility	-5.5%	-4.0%	-1.5%	-0.9%	-1.0%	-1.6%	-1.6%	-1.1%	---	---	---	---	0.0%
Use	41.2%	34.3%	31.5%	27.7%	28.3%	25.9%	23.9%	21.4%	---	---	---	---	14.8%
Penalty & Interest	-14.7%	-13.6%	0.9%	10.6%	14.0%	17.4%	6.8%	7.1%	---	---	---	---	0.0%
Subtotal	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	---	---	---	---	5.4%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	2.5%	5.2%	6.3%	6.2%	6.9%	7.2%	7.1%	6.9%	---	---	---	---	5.4%
Year End Adj.													NA
TOTAL	2.5%	5.2%	6.3%	6.2%	6.9%	7.2%	7.1%	6.9%	---	---	---	---	6.6%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$4,768	11.4%
August	3,065	3,440	3,829	24.9%	3,829	24.9%	4,280	11.8%
September	3,436	3,516	4,007	16.6%	4,007	16.6%	4,343	8.4%
October	3,717	3,816	4,383	17.9%	4,383	17.9%	4,801	9.5%
November	4,395	4,379	5,220	18.8%	5,220	18.8%	5,580	6.9%
December	4,220	4,256	4,719	11.8%	4,719	11.8%	5,212	10.4%
January	4,678	4,593	4,828	3.2%	4,828	3.2%	5,900	22.2%
February	4,527	4,068	5,987	32.2%	5,987	32.2%	5,505	-8.0%
March	5,046	4,761	0	NA	5,631	11.6%	6,233	10.7%
April	6,276	5,306	0	NA	6,933	10.5%	7,643	10.2%
May	5,187	4,734	0	NA	5,616	8.3%	6,263	11.5%
June	4,523	4,077	0	NA	5,128	13.4%	5,785	12.8%
Subtotal:	\$52,735	\$50,666	\$37,253	NA	\$60,561	14.8%	\$66,311	9.5%
Year End Adjustment	(5)	241	0	NA	1,050	NA	315	-70%
TOTAL:	\$52,730	\$50,907	\$37,253	NA	\$61,611	16.8%	\$66,626	8.1%

Actual vs. Estimate

YTD Actual Revenue:	\$37,253
YTD Revised Estimate:	36,789
Dollars Over/Under Rev Est:	\$465
Percent Over/Under Rev Est:	1.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$37,253
YTD Prior Year Actual:	31,703
Dollars Over/Under PY:	5,550
Percent Over/Under PY:	17.5%

CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$158 -23.5%	\$157 -18.3%	\$163 -20.5%	\$243 26.0%	\$357 91.5%	\$279 43.2%	\$277 50.6%	\$187 33.3%	\$138 -15.4%	\$128 -15.4%	\$162 -15.4%	\$158 -15.7%	\$2,407 9.6%	\$2,407	9.6%	
Contracting	1,425 32.0%	1,200 49.8%	1,414 44.2%	1,280 39.7%	1,366 29.5%	1,193 6.5%	1,701 52.2%	1,355 32.8%	1,103 7.1%	1,274 6.8%	1,261 -2.1%	1,399 19.0%	15,972 25.0%	15,972	25.0%	
Job Printing	39 0.6%	30 -15.2%	50 17.9%	47 14.5%	46 -2.4%	55 43.4%	55 33.2%	41 -19.1%	37 -10.1%	39 -13.8%	37 -8.0%	38 -6.2%	515 2.3%	515	2.3%	
Publishing	8 8.9%	10 13.2%	9 25.5%	9 13.0%	13 13.7%	2 -77.9%	3 -66.7%	3 -54.1%	13 46.4%	13 53.4%	16 37.4%	12 44.3%	112 4.6%	112	4.6%	
Transportation & Towing	1 551.2%	1 458.1%	0 224.2%	0 29.2%	1 380.8%	0 9.1%	0 -36.8%	0 -40.6%	0 -100.0%	0 -100.0%	0 -100.0%	0 -136.1%	5 46.7%	5	46.7%	
Restaurants & Bars	1,489 10.9%	1,432 12.9%	1,408 6.3%	1,525 5.4%	1,608 5.8%	1,582 10.7%	1,614 -7.2%	1,681 8.7%	1,829 12.2%	2,036 7.2%	1,968 10.8%	1,812 11.0%	19,985 7.7%	19,985	7.7%	
Hotel/Motel	1,159 17.2%	997 31.5%	962 9.9%	1,278 15.0%	1,830 16.2%	1,607 12.6%	1,180 -25.6%	2,717 54.4%	2,511 15.6%	3,442 15.6%	2,171 15.6%	1,711 15.6%	21,565 16.0%	21,565	16.0%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,280 16.8%	\$3,828 24.9%	\$4,007 16.6%	\$4,383 17.9%	\$5,220 18.8%	\$4,719 11.8%	\$4,829 3.2%	\$5,986 32.3%	\$5,631 11.6%	\$6,933 10.5%	\$5,616 8.3%	\$5,129 13.4%	\$60,561	\$60,561	14.8%	
Balance to Cash	0	1	0	0	0	0	(1)	1	0	0	0	(1)	0	0	-100.0%	
TOTAL	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$4,719	\$4,828	\$5,987	\$5,631	\$6,933	\$5,616	\$5,128	\$60,561	\$60,561	14.8%	
(% change from prior year)	16.8%	24.9%	16.6%	17.9%	18.8%	11.8%	3.2%	32.2%	11.6%	10.5%	8.3%	13.4%	60,561			
REVISED ESTIMATE	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$4,719	\$4,828	\$5,987	\$5,631	\$6,933	\$5,616	\$5,128	60,561			
														Year End Adjustment	1,050	NA
														TOTAL	\$61,611	16.8%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$1,369	8.9%
August	994	993	1,144	15.1%	1,144	15.1%	1,141	-0.2%
September	1,081	1,059	1,154	6.7%	1,154	6.7%	1,244	7.9%
October	1,177	1,218	1,340	13.9%	1,340	13.9%	1,364	1.8%
November	1,678	1,652	1,877	11.9%	1,877	11.9%	1,944	3.6%
December	1,591	1,521	1,647	3.6%	1,647	3.6%	1,840	11.7%
January	1,472	1,465	1,330	-9.6%	1,330	-9.6%	1,718	29.2%
February	1,733	1,500	2,234	28.9%	2,234	28.9%	2,016	-9.7%
March	2,187	1,891	0	NA	2,441	11.6%	2,543	4.2%
April	3,087	2,522	0	NA	3,439	11.4%	3,582	4.2%
May	2,074	1,924	0	NA	2,307	11.2%	2,400	4.0%
June	1,591	1,301	0	NA	1,770	11.3%	1,842	4.0%
Subtotal:	\$19,851	\$18,216	\$11,984	NA	\$21,941	10.5%	\$23,005	4.9%
Year End Adjustment	128	71	0	NA	200	56.3%	58	-71.0%
TOTAL:	\$19,979	\$18,287	\$11,984	NA	\$22,141	10.8%	\$23,063	4.2%

Actual vs. Estimate

YTD Actual Revenue:	\$11,984
YTD Revised Estimate:	12,059
Dollars Over/Under Rev Est:	(\$75)
Percent Over/Under Rev Est:	-0.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$11,984
YTD Prior Year Actual:	10,912
Dollars Over/Under PY:	1,072
Percent Over/Under PY:	9.8%

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY	ACTUAL
Hotel/Motel	\$579	\$499	\$481	\$639	\$915	\$804	\$590	\$1,359	\$1,256	\$1,721	\$1,086	\$856	\$10,783	\$10,783	16.0%	
	17.2%	31.5%	9.9%	15.0%	16.2%	12.6%	-25.6%	54.5%	15.6%	15.6%	15.6%	15.6%				
Car Rental	678	645	674	701	962	844	740	875	1,186	1,718	1,221	914	11,158	11,158	5.7%	
	-2.2%	4.9%	4.7%	12.9%	8.1%	-3.8%	9.1%	2.6%	7.6%	7.6%	7.6%	7.6%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,257	\$1,144	\$1,155	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,441	\$3,439	\$2,307	\$1,769	\$21,941	\$21,941	10.5%	
	5.9%	15.1%	6.8%	13.9%	11.9%	3.6%	-9.6%	28.9%	11.6%	11.4%	11.2%	11.3%				
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-99.9%	
TOTAL	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,441	\$3,439	\$2,307	\$1,770	\$21,941	\$21,941	10.5%	
(% change from prior year)	5.9%	15.1%	6.7%	13.9%	11.9%	3.6%	-9.6%	28.9%	11.6%	11.4%	11.2%	11.3%				
REVISED ESTIMATE	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,441	\$3,439	\$2,307	\$1,770	\$21,941			
														Year End Adjustment	200	56.3%
														TOTAL:	\$22,141	10.8%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$59	0.6%
August	0	89	55	NA	55	NA	57	2.8%
September	0	89	54	NA	54	NA	55	1.2%
October	0	89	44	NA	44	NA	45	3.2%
November	0	89	33	NA	33	NA	48	45.9%
December	63	89	44	-30.9%	44	-30.9%	48	9.7%
January	68	89	53	-22.9%	53	-22.9%	48	-8.6%
February	185	117	205	10.3%	205	10.3%	48	-76.5%
March	58	89	0	NA	12	-79.2%	48	300.0%
April	96	89	0	NA	12	-87.4%	48	300.0%
May	64	89	0	NA	12	-81.2%	48	300.0%
June	66	89	0	NA	16	-75.6%	52	224.4%
Subtotal:	\$600	\$1,066	\$546	NA	\$598	-0.3%	\$604	1.0%
Year End Adjustment	58	0	0	NA	1	-98.3%	0	NA
TOTAL:	\$658	\$1,066	\$546	NA	\$599	-8.9%	\$604	0.9%

Actual vs. Estimate

YTD Actual Revenue:	\$546
YTD Revised Estimate:	404
Dollars Over/Under Rev Est:	\$142
Percent Over/Under Rev Est:	35.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$546
YTD Prior Year Actual:	317
Dollars Over/Under PY:	\$229
Percent Over/Under PY:	72.2%

JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY	
														Total	ACTUAL
Jet Fuel Sales	\$31	\$52	\$49	\$41	\$28	\$38	\$39	\$202	\$9	\$9	\$9	\$10	\$517	\$517	-1.6%
Jet Fuel Use	28	4	6	3	4	6	14	3	3	3	3	5	81	81	12.9%
Subtotal	\$59	\$56	\$54	\$45	\$32	\$44	\$53	\$205	\$12	\$12	\$12	\$15	\$598	\$598	0.1%
Balance to Cash	0	(1)	0	(1)	1	0	0	0	0	0	0	1	0	0	-100.0%
TOTAL	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$12	\$12	\$12	\$16	\$598	\$598	-0.2%
(% change from prior year) REVISED ESTIMATE	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$12	\$12	\$12	\$16	\$598	\$598	-0.2%
													Year End Adjustment	1	-98.3%
													TOTAL:	\$599	-8.9%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$20,373	NA
August	15,591	17,443	17,866	14.6%	17,866	14.6%	18,948	NA
September	16,484	17,284	18,388	11.5%	18,388	11.5%	19,452	NA
October	16,912	17,503	18,482	9.3%	18,482	9.3%	19,856	NA
November	16,953	17,578	19,261	13.6%	19,261	13.6%	20,192	NA
December	17,314	18,272	19,297	11.5%	19,297	11.5%	20,223	NA
January	20,329	20,876	22,359	10.0%	22,359	10.0%	23,769	NA
February	17,701	17,223	19,098	7.9%	19,098	7.9%	19,528	2.3%
March	17,987	18,200	0	NA	18,558	3.2%	20,318	9.5%
April	20,791	20,383	0	NA	21,271	2.3%	23,281	9.5%
May	18,855	18,655	0	NA	19,448	3.1%	21,347	9.8%
June	18,703	18,787	0	NA	19,504	4.3%	21,421	9.8%
Subtotal:	\$215,210	\$220,077	\$153,665	NA	\$232,446	8.0%	\$248,708	7.0%
Year End Adjustment	596	777	0	NA	2,500	319.5%	1,228	-50.9%
TOTAL:	\$215,806	\$220,854	\$153,665	NA	\$234,946	8.9%	\$249,936	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$153,665
YTD Revised Estimate:	151,885
Dollars Over/Under Rev Est:	\$1,780
Percent Over/Under Rev Est:	1.2%

Actual vs. Prior Year

YTD Actual Revenue:	\$153,665
YTD Prior Year Actual:	138,874
Dollars Over/Under PY:	14,792
Percent Over/Under PY:	10.7%

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	275	233	273	247	262	229	328	262	212	245	242	269	3,076	3,076	25.1%	
Job Printing	8	6	10	9	9	11	11	8	7	7	7	7	99	99	3.3%	
Publishing	2	2	2	2	2	0	1	1	3	3	3	2	21	21	3.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	53.4%	
Restaurants & Bars	287	276	272	294	310	306	312	325	353	393	380	349	3,857	3,857	7.7%	
Leases & Rentals (Property)	116	119	118	117	136	130	139	145	146	177	144	137	1,623	1,623	7.8%	
Commercial Rentals	268	254	235	253	252	260	295	253	243	256	253	259	3,081	3,081	4.9%	
Hotel/Motel	52	49	44	59	86	74	56	56	127	166	114	81	963	963	16.0%	
Residential Property Rentals	157	170	165	165	158	188	184	169	153	153	149	153	1,964	1,964	4.5%	
Retail (amounts = or < \$10k)	1,187	1,118	1,174	1,159	1,205	1,216	1,457	1,155	1,090	1,255	1,166	1,198	14,380	14,380	5.7%	
Retail (amounts > \$10k)	65	66	71	69	66	73	88	64	64	74	68	70	837	837	-4.9%	
Amusements	31	27	33	31	27	28	32	32	32	46	31	34	384	384	-0.6%	
Use (amounts = or < \$10k)	138	128	129	132	127	138	166	155	105	129	99	103	1,548	1,548	10.4%	
Use (amounts > \$10k)	22	13	14	13	15	13	16	11	16	19	15	15	182	182	37.0%	
Subtotal	\$2,607	\$2,461	\$2,541	\$2,549	\$2,656	\$2,666	\$3,084	\$2,634	\$2,549	\$2,921	\$2,671	\$2,679	\$32,018	\$32,018	7.8%	
Balance to Cash	7.4%	14.2%	11.5%	9.0%	13.6%	10.5%	10.2%	7.8%	2.8%	2.0%	2.9%	3.8%	0	0	-1.6%	
TOTAL	\$2,607	\$2,461	\$2,541	\$2,549	\$2,657	\$2,666	\$3,084	\$2,634	\$2,549	\$2,921	\$2,671	\$2,678	\$32,018	\$32,018	7.8%	
(% change from prior year)*	7.4%	14.2%	11.5%	8.9%	13.7%	10.5%	10.2%	7.8%	2.8%	2.0%	2.9%	3.7%				
REVISED ESTIMATE	\$2,607	\$2,461	\$2,541	\$2,549	\$2,657	\$2,666	\$3,084	\$2,634	\$2,549	\$2,921	\$2,671	\$2,678	\$32,018			
														Year End Adjustment	342	267.7%
														TOTAL:	\$32,360	8.6%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,294	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September ¹	2,419	2,543	2,691	11.2%	2,691	11.2%	2,850	5.9%
October	2,479	2,577	2,706	9.2%	2,706	9.2%	2,909	7.5%
November	2,483	2,586	2,816	13.4%	2,816	13.4%	2,953	4.9%
December	2,520	2,679	2,821	12.0%	2,821	12.0%	2,957	4.8%
January	2,998	3,081	3,277	9.3%	3,277	9.3%	3,491	6.5%
February	2,589	2,529	2,787	7.7%	2,787	7.7%	2,857	2.5%
March	2,638	2,672	0	NA	2,723	3.2%	2,975	9.2%
April	3,048	3,005	0	NA	3,122	2.4%	3,411	9.3%
May	2,760	2,754	0	NA	2,853	3.4%	3,128	9.6%
June	2,733	2,765	0	NA	2,860	4.6%	3,134	9.6%
Subtotal:	\$31,546	\$32,378	\$22,490	NA	\$34,048	7.9%	\$36,422	7.0%
Year End Adjustment	48	139	0	NA	359	647.9%	197	-45.1%
TOTAL:	\$31,594	\$32,517	\$22,490	NA	\$34,407	8.9%	\$36,619	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$22,490
YTD Revised Estimate:	22,257
Dollars Over/Under Rev Est:	\$233
Percent Over/Under Rev Est:	1.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$22,490
YTD Prior Year Actual:	20,367
Dollars Over/Under PY:	2,123
Percent Over/Under PY:	10.4%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL (Act/Est)	% Change from PY ACTUAL	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)		Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	285	240	283	256	273	239	340	271	221	255	252	280	3,194	\$3,194	25.0%
Job Printing	8	6	10	9	9	11	11	8	7	8	7	8	103	\$103	2.3%
Publishing	2	2	2	2	3	0	1	1	3	3	3	2	22	\$22	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	1	\$1	46.7%
Restaurants & Bars	298	286	282	305	322	316	323	336	366	407	394	362	3,997	\$3,997	7.7%
Leases & Rentals (Property)	120	126	122	121	141	135	144	150	152	185	150	143	1,690	\$1,690	7.9%
Commercial Rentals	277	258	236	262	262	270	305	261	254	268	265	272	3,190	\$3,190	4.9%
Hotel/Motel	54	47	46	61	89	76	58	58	133	173	119	85	997	\$997	16.0%
Residential Property Rentals	164	178	171	171	164	195	191	175	160	160	156	160	2,046	\$2,046	4.8%
Retail	1,349	1,288	1,345	1,333	1,368	1,386	1,672	1,313	1,255	1,445	1,342	1,379	16,477	\$16,477	5.2%
Food	0	3	0	0	0	0	(0)	0	0	0	0	(3)	0	\$0	NA
Amusements	32	28	34	32	27	29	33	33	33	48	33	36	400	\$400	0.0%
Use	182	157	160	155	158	164	200	180	139	171	131	136	1,932	\$1,932	15.2%
Subtotal	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,821	\$3,277	\$2,787	\$2,723	\$3,122	\$2,853	\$2,860	\$34,048	\$34,048	7.9%
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	3.2%	2.4%	3.4%	4.6%	0	0	-13.4%
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,821	\$3,277	\$2,787	\$2,723	\$3,122	\$2,853	\$2,860	\$34,048	\$34,048	7.9%
(% change from prior year)*	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	3.2%	2.4%	3.4%	4.6%			
REVISED ESTIMATE	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,821	\$3,277	\$2,787	\$2,723	\$3,122	\$2,853	\$2,860	\$34,048		
														Year End Adjustment	359 647.9%
														TOTAL:	\$34,407 8.9%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,293	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,690	11.2%	2,690	11.2%	2,850	5.9%
October	2,478	2,577	2,707	9.2%	2,707	9.2%	2,909	7.5%
November	2,484	2,586	2,814	13.3%	2,814	13.3%	2,953	4.9%
December	2,520	2,679	2,822	12.0%	2,822	12.0%	2,957	4.8%
January	2,998	3,081	3,278	9.3%	3,278	9.3%	3,491	6.5%
February	2,589	2,529	2,786	7.6%	2,786	7.6%	2,857	2.5%
March	2,638	2,672	0	NA	2,723	3.2%	2,975	9.2%
April	3,047	3,005	0	NA	3,122	2.4%	3,411	9.3%
May	2,761	2,754	0	NA	2,853	3.3%	3,128	9.6%
June	2,734	2,764	0	NA	2,860	4.6%	3,133	9.5%
Subtotal:	\$31,546	\$32,377	\$22,489	NA	\$34,047	7.9%	\$36,422	7.0%
Year End Adjustment	47	139	0	NA	359	663.8%	197	-45.1%
TOTAL:	\$31,593	\$32,516	\$22,489	NA	\$34,406	8.9%	\$36,619	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$22,489
YTD Revised Estimate:	22,257
Dollars Over/Under Rev Est:	\$232
Percent Over/Under Rev Est:	1.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$22,489
YTD Prior Year Actual:	20,366
Dollars Over/Under PY:	2,123
Percent Over/Under PY:	10.4%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	200	168	198	179	191	167	238	190	154	178	177	196	2,236	2,236	25.0%
Job Printing	6	4	7	7	6	8	8	6	5	5	5	5	72	72	2.3%
Publishing	1	1	1	1	2	0	0	0	2	2	2	2	16	16	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	1	1	46.7%
Restaurants & Bars	209	201	197	213	225	222	226	235	256	285	276	254	2,798	2,798	7.7%
Leases & Rentals (Proper	84	88	86	85	99	94	100	105	107	130	105	100	1,183	1,183	7.9%
Commercial Rentals	194	180	165	183	183	189	213	183	178	188	186	190	2,233	2,233	4.9%
Hotel/Motel	38	33	32	43	62	53	40	40	93	121	83	59	698	698	16.0%
Residential Property Rent	115	125	120	120	115	137	133	123	112	112	109	112	1,432	1,432	4.8%
Retail	945	902	941	933	958	970	1,170	919	879	1,011	940	965	11,534	11,534	5.2%
Food	0	2	0	0	0	0	(0)	0	0	0	0	(2)	0	0	NA
Amusements	23	20	24	22	19	20	23	23	23	33	23	25	280	280	0.0%
Use	128	110	112	108	111	115	140	126	97	119	91	95	1,352	1,352	15.2%
Subtotal	\$1,940	\$1,834	\$1,883	\$1,894	\$1,971	\$1,975	\$2,294	\$1,951	\$1,906	\$2,185	\$1,997	\$2,002	\$23,833	23,833	7.9%
	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	3.2%	2.4%	3.4%	4.6%			
Balance to Cash	0	0	(1)	1	(1)	0	0	0	0	0	0	1	0	0	-99.8%
TOTAL	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,951	\$1,906	\$2,185	\$1,997	\$2,003	\$23,833	23,833	7.9%
(% change from prior year)*	7.3%	14.3%	11.2%	9.2%	13.3%	12.0%	9.3%	7.7%	3.2%	2.5%	3.3%	4.7%			
REVISED ESTIMATE	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,951	\$1,906	\$2,185	\$1,997	\$2,003	\$23,833		
													Year End Adjustment	251	638.2%
													TOTAL:	24,084	8.9%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	14	12	14	13	14	12	17	14	11	13	13	14	160	160	25.0%
Job Printing	0	0	1	0	0	1	1	0	0	0	0	0	5	5	2.3%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	46.7%
Restaurants & Bars	15	14	14	15	16	16	16	17	18	20	20	18	200	200	7.7%
Leases & Rentals (Propert	6	6	6	6	7	7	7	7	8	9	8	7	84	84	7.9%
Commercial Rentals	14	13	12	13	13	13	15	13	13	13	13	14	159	159	4.9%
Hotel/Motel	3	2	2	3	4	4	3	3	7	9	6	4	50	50	16.0%
Residential Property Renta	8	9	9	9	8	10	10	9	8	8	8	8	102	102	4.8%
Retail	67	64	67	67	68	69	84	66	63	72	67	69	824	824	5.2%
Food	0	0	0	0	0	0	(0)	0	0	0	0	(0)	0	0	NA
Amusements	2	1	2	2	1	1	2	2	2	2	2	2	20	20	0.0%
Use	9	8	8	8	8	8	10	9	7	9	7	7	97	97	15.2%
Subtotal	\$139	\$131	\$135	\$135	\$141	\$141	\$164	\$139	\$136	\$156	\$143	\$143	\$1,702	\$1,702	7.9%
Balance to Cash	7.3% 0	14.2% 0	11.2% 0	9.1% 0	13.4% (1)	12.0% 1	9.3% 0	7.7% 0	3.2% 0	2.4% 0	3.4% 0	4.6% 0	0	0	-54.1%
TOTAL	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$139	\$136	\$156	\$143	\$143	\$1,702	\$1,702	7.9%
(% change from prior year)*	7.3%	14.2%	11.2%	9.1%	12.6%	12.8%	9.3%	7.7%	3.2%	2.4%	3.4%	4.6%			
REVISED ESTIMATE	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$139	\$136	\$156	\$143	\$143	\$1,702		
													Year End Adjustment	18	800.0%
													TOTAL:	\$1,720	8.9%

FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	71	60	71	64	68	60	85	68	55	64	63	70	799	799	25.0%
Job Printing	2	2	3	2	2	3	3	2	2	2	2	2	26	26	2.3%
Publishing	0	0	0	0	1	0	0	0	1	1	1	1	6	6	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	46.7%
Restaurants & Bars	74	72	70	76	80	79	81	84	91	102	98	91	999	999	7.7%
Leases & Rentals (Property)	30	31	31	30	35	34	36	37	38	46	38	36	422	422	7.9%
Commercial Rentals	69	64	59	65	65	67	76	65	64	67	66	68	797	797	4.9%
Hotel/Motel	14	12	11	15	22	19	14	14	33	43	30	21	249	249	16.0%
Residential Property Rental	41	45	43	43	41	49	48	44	40	40	39	40	511	511	4.8%
Retail	337	322	336	333	342	347	418	328	314	361	336	345	4,119	4,119	5.2%
Food	0	1	0	0	0	0	(0)	0	0	0	0	(1)	0	0	NA
Amusements	8	7	9	8	7	7	8	8	8	12	8	9	100	100	0.0%
Use	46	39	40	39	40	41	50	45	35	43	33	34	483	483	15.2%
Subtotal	\$693	\$655	\$673	\$676	\$704	\$705	\$819	\$697	\$681	\$781	\$713	\$715	\$8,512	\$8,512	7.9%
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	3.2%	2.4%	3.4%	4.6%	0	0	-99.7%
TOTAL	\$693	\$655	\$673	\$676	\$704	\$705	\$820	\$696	\$681	\$781	\$713	\$715	\$8,512	\$8,512	7.9%
(% change from prior year)*	7.3%	14.2%	11.2%	9.3%	13.4%	12.0%	9.4%	7.5%	3.2%	2.4%	3.4%	4.4%			
REVISED ESTIMATE	\$693	\$655	\$673	\$676	\$704	\$705	\$820	\$696	\$681	\$781	\$713	\$715	\$8,512		
													Year End Adjustment	90	718.2%
													TOTAL:	\$8,602	8.9%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$787	2.7%
August	740	790	761	2.8%	761	2.8%	727	-4.5%
September	840	780	838	-0.2%	838	-0.2%	756	-9.8%
October	820	768	701	-14.5%	701	-14.5%	744	6.1%
November	844	772	705	-16.5%	705	-16.5%	752	6.7%
December	785	771	677	-13.8%	677	-13.8%	744	9.9%
January	811	735	683	-15.8%	683	-15.8%	741	8.5%
February	838	774	696	-16.9%	696	-16.9%	722	3.7%
March	747	721	0	NA	722	-3.3%	686	-5.0%
April	787	708	0	NA	722	-8.3%	685	-5.1%
May	783	710	0	NA	733	-6.4%	696	-5.0%
June	779	700	0	NA	720	-7.6%	684	-5.0%
Subtotal:	\$9,737	\$9,006	\$5,827	NA	\$8,724	-10.4%	\$8,724	0.0%
Year End Adjustment	(163)	28	0	NA	10	NA	19	90.0%
TOTAL:	\$9,574	\$9,034	\$5,827	NA	\$8,734	-8.8%	\$8,743	0.1%

Actual vs. Estimate

YTD Actual Revenue:	\$5,827
YTD Revised Estimate:	5,999
Dollars Over/Under Rev Est:	(\$172)
Percent Over/Under Rev Est:	-2.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$5,827
YTD Prior Year Actual:	6,641
Dollars Over/Under PY:	(814)
Percent Over/Under PY:	-12.3%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL	
Telecommunications	766	760	838	701	705	677	682	697	722	722	733	721	8,724	8,724	-10.4%	
% Change	-20.5%	2.6%	-0.2%	-14.5%	-16.4%	-13.9%	-15.9%	-16.8%	-3.5%	-8.3%	-6.4%	-7.3%	-10.4%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$766	\$760	\$838	\$701	\$705	\$677	\$682	\$697	\$722	\$722	\$733	\$721	\$8,724	\$8,724	-10.4%	
Balance to Cash	0	1	0	0	0	0	1	(1)	0	0	0	(1)	0	0	NA	
TOTAL	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$696	\$722	\$722	\$733	\$720	\$8,724	\$8,724	-10.4%	
(% change from prior year)	-20.5%	2.8%	-0.2%	-14.5%	-16.5%	-13.8%	-15.8%	-16.9%	-3.3%	-8.3%	-6.4%	-7.6%				
REVISED ESTIMATE	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$696	\$722	\$722	\$733	\$720	\$8,724			
														Year End Adjustment	10	NA
														TOTAL:	\$8,734	-8.8%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$2,527	2.3%
August	2,705	2,761	2,898	7.1%	2,898	7.1%	2,967	2.4%
September	2,662	2,715	2,927	10.0%	2,927	10.0%	2,992	2.2%
October	2,836	2,892	2,811	-0.9%	2,811	-0.9%	2,876	2.3%
November	2,412	2,348	2,259	-6.3%	2,259	-6.3%	2,311	2.3%
December	1,860	1,731	1,745	-6.2%	1,745	-6.2%	1,785	2.3%
January	1,834	1,852	1,788	-2.5%	1,788	-2.5%	1,829	2.3%
February	1,890	2,116	2,051	8.5%	2,051	8.5%	2,099	2.4%
March	2,302	1,788	0	NA	2,445	6.2%	2,502	2.3%
April	1,733	1,897	0	NA	1,843	6.3%	1,885	2.3%
May	1,753	1,733	0	NA	1,863	6.3%	1,905	2.3%
June	2,130	2,080	0	NA	2,264	6.3%	2,320	2.5%
Subtotal:	\$26,115	\$25,950	\$18,949	NA	\$27,363	4.8%	\$27,998	2.3%
Year End Adjustment	(\$318)	\$63	0	NA	490	NA	79	-83.9%
TOTAL:	\$25,797	\$26,013	\$18,949	NA	\$27,853	8.0%	\$28,077	0.8%

Actual vs. Estimate

YTD Actual Revenue:	\$18,949
YTD Revised Estimate:	19,407
Dollars Over/Under Rev Est:	(\$458)
Percent Over/Under Rev Est:	-2.4%

Actual vs. Prior Year

YTD Actual Revenue:	\$18,949
YTD Prior Year Actual:	18,197
Dollars Over/Under PY:	752
Percent Over/Under PY:	4.1%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	1,532	1,798	1,813	1,743	1,401	1,082	1,109	1,272	1,516	1,142	1,155	1,403	16,965	16,965	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	6.2%	6.2%	6.2%	6.2%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,532	\$1,798	\$1,813	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$1,516	\$1,142	\$1,155	\$1,403	\$16,965	\$16,965	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	6.2%	6.2%	6.2%	6.2%			
Balance to Cash	0	(1)	1	0	0	0	0	0	0	0	0	0	0	0	-25.0%
TOTAL	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$1,516	\$1,142	\$1,155	\$1,403	\$16,965	\$16,965	4.8%
(% change from prior year)	23.6%	7.1%	9.9%	-0.9%	-6.4%	-6.2%	-2.5%	8.6%	6.2%	6.2%	6.2%	6.3%			
REVISED ESTIMATE	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$1,516	\$1,142	\$1,155	\$1,403	\$16,965		
													Year End Adjustment	304	NA
													TOTAL:	\$17,269	8.0%

FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	939	1,102	1,111	1,068	859	663	679	780	929	700	708	860	10,398	10,398	4.8%
	23.7%	7.1%	10%	-1%	-6%	-6%	-3%	9%	6%	6%	6%	6%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$939	\$1,102	\$1,111	\$1,068	\$859	\$663	\$679	\$780	\$929	\$700	\$708	\$860	\$10,398	\$10,398	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	6.3%	6.3%	6.3%	6.3%			
Balance to Cash	0	(1)	1	0	0	0	0	(1)	0	0	0	1	0	0	61.3%
TOTAL	\$939	\$1,101	\$1,112	\$1,068	\$859	\$663	\$679	\$779	\$929	\$700	\$708	\$861	\$10,398	\$10,398	4.8%
(% change from prior year)	23.7%	7.1%	10.0%	-0.9%	-6.3%	-6.2%	-2.4%	8.4%	6.2%	6.4%	6.3%	6.3%			
REVISED ESTIMATE	\$939	\$1,101	\$1,112	\$1,068	\$859	\$663	\$679	\$779	\$929	\$700	\$708	\$861	\$10,398		
													Year End Adjustment	186	NA
													TOTAL:	\$10,584	8.0%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(8+4)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$5,961	7.5%
August	4,589	5,130	5,246	14.3%	5,246	14.3%	5,557	5.9%
September ¹	4,838	5,087	5,381	11.2%	5,381	11.2%	5,700	5.9%
October	4,958	5,154	5,411	9.1%	5,411	9.1%	5,819	7.5%
November	4,966	5,171	5,633	13.4%	5,633	13.4%	5,906	4.8%
December	5,040	5,358	5,642	11.9%	5,642	11.9%	5,914	4.8%
January	5,997	6,162	6,554	9.3%	6,554	9.3%	6,982	6.5%
February	5,178	5,059	5,575	7.7%	5,575	7.7%	5,713	2.5%
March	5,275	5,344	0	NA	5,445	3.2%	5,949	9.2%
April	6,098	6,009	0	NA	6,244	2.4%	6,823	9.3%
May	5,519	5,508	0	NA	5,706	3.4%	6,255	9.6%
June	5,467	5,529	0	NA	5,721	4.7%	6,266	9.5%
Subtotal:	\$63,092	\$64,755	\$44,985	NA	\$68,101	7.9%	\$72,844	7.0%
Year End Adjustment	96	276	0	NA	718	647.9%	393	-45.3%
TOTAL:	\$63,188	\$65,031	\$44,985	NA	\$68,819	8.9%	\$73,237	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$44,985
YTD Revised Estimate:	44,520
Dollars Over/Under Rev Est:	\$465
Percent Over/Under Rev Est:	1.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$44,985
YTD Prior Year Actual:	40,734
Dollars Over/Under PY:	4,251
Percent Over/Under PY:	10.4%

POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	456	389	453	410	437	382	544	434	353	408	404	448	5,116	5,116	25.1%
Job Printing	13	10	16	15	15	18	17	13	12	12	12	12	165	165	2.3%
Publishing	3	3	3	3	4	1	1	1	4	4	5	4	36	36	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	2	2	46.7%
Restaurants & Bars	477	458	451	488	514	506	516	538	585	652	630	580	6,395	6,395	7.7%
Leases & Rentals (Property)	192	201	196	193	226	215	230	240	244	297	241	229	2,703	2,703	7.9%
Commercial Rentals	443	412	378	419	419	431	488	418	407	429	424	435	5,104	5,104	4.9%
Hotel/Motel	86	75	73	98	142	122	92	92	212	277	190	135	1,595	1,595	16.0%
Residential Property Rentals	263	285	274	273	263	312	305	280	256	256	250	257	3,273	3,273	4.8%
Retail	2,159	2,061	2,152	2,132	2,189	2,218	2,675	2,101	2,008	2,312	2,147	2,207	26,362	26,362	5.2%
Food	0	5	0	0	0	0	(0)	0	0	0	0	(5)	0	0	NA
Amusements	52	46	55	51	44	47	54	54	53	77	52	57	639	639	0.0%
Use	291	252	256	247	253	262	320	288	222	273	209	217	3,091	3,091	15.2%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,435	\$4,198	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,460	\$4,356	\$4,995	\$4,565	\$4,575	\$54,481	\$54,481	7.9%
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	3.2%	2.4%	3.4%	4.6%	0	0	19.6%
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	
TOTAL	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,460	\$4,356	\$4,995	\$4,565	\$4,576	\$54,481	\$54,481	7.9%
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	7.6%	3.3%	2.4%	3.4%	4.6%			
REVISED ESTIMATE	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,460	\$4,356	\$4,995	\$4,565	\$4,576	\$54,481		
														Year End Adjustment	575 656.6%
														TOTAL:	\$55,056 8.9%

FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(8+4)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	113	102	109	95	136	108	88	102	101	112	1,279	1,279	25.1%
Job Printing	3	2	4	4	4	4	4	3	3	3	3	3	41	41	2.3%
Publishing	1	1	1	1	1	0	0	0	1	1	1	1	9	9	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	46.7%
Restaurants & Bars	119	115	113	122	129	127	129	135	146	163	157	145	1,599	1,599	7.7%
Leases & Rentals (Property)	48	50	49	48	56	54	57	60	61	74	60	57	676	676	7.9%
Commercial Rentals	111	103	94	105	105	108	122	105	102	107	106	109	1,276	1,276	4.9%
Hotel/Motel	22	19	18	24	35	30	23	23	53	69	48	34	399	399	16.0%
Apartment Rentals	66	71	68	68	66	78	76	70	64	64	63	64	818	818	4.8%
Retail	540	515	538	533	547	555	669	525	502	578	537	552	6,591	6,591	5.2%
Food	0	1	0	0	0	0	(0)	0	0	0	0	(1)	0	0	NA
Amusements	13	11	14	13	11	12	13	13	13	19	13	14	160	160	0.0%
Use	73	63	64	62	63	65	80	72	56	68	52	54	773	773	15.2%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,129	\$1,311	\$1,115	\$1,089	\$1,249	\$1,141	\$1,144	\$13,620	\$13,620	7.9%
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	3.2%	2.4%	3.4%	4.6%	0	0	-16.4%
	0	0	0	0	0	(1)	0	0	0	0	0	1	0	0	
TOTAL	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,128	\$1,311	\$1,115	\$1,089	\$1,249	\$1,141	\$1,145	\$13,620	\$13,620	7.9%
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	7.8%	3.1%	2.4%	3.4%	4.7%			
REVISED ESTIMATE	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,128	\$1,311	\$1,115	\$1,089	\$1,249	\$1,141	\$1,145	\$13,620		
													Year End Adjustment	143	615.0%
													TOTAL:	\$13,763	8.9%

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
8+4

	2017-18 Actual	2018-19 Actual	% Change from PY Actual	2018-19 Estimate	% Change from PY Actual	2019-20 Base	% Change from PY Estimate
July	\$12,549	\$13,215	5.3%	\$13,215	5.3%	13,762	4.1%
August	11,764	12,658	7.6%	12,658	7.6%	13,397	5.8%
September	12,103	12,893	6.5%	12,893	6.5%	13,384	3.8%
October	12,413	12,875	3.7%	12,875	3.7%	13,662	6.1%
November	12,293	13,114	6.7%	13,114	6.7%	13,738	4.8%
December	12,691	13,682	7.8%	13,682	7.8%	14,060	2.8%
January	14,897	15,496	4.0%	15,496	4.0%	16,561	6.9%
February	12,502	13,065	4.5%	13,065	4.5%	13,650	4.5%
March	12,611	0	NA	13,200	4.7%	14,053	6.5%
April	14,895	0	NA	15,122	1.5%	16,107	6.5%
May	13,094	0	NA	13,736	4.9%	14,620	6.4%
June	13,413	0	NA	13,954	4.0%	14,847	6.4%
Subtotal	\$155,225	\$106,999	NA	\$163,010	5.0%	\$171,841	5.4%
Year end adjust. (GASB)	773	0	NA	1,216	57.3%	716	-41.2%
TOTAL:	\$155,998	\$106,999	NA	\$164,226	5.3%	\$172,557	5.1%

Actual vs. PY

YTD Actual Revenue:	\$106,999
YTD Prior Year Actual:	101,213
Dollars Over/(Under):	\$5,785
Percent Over/(Under):	5.7%

Actual vs. Estimate

YTD Actual Revenue:	\$106,999
YTD Estimate:	106,577
Dollars Over/(Under):	\$421
Percent Over/(Under):	0.4%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$47	\$39	\$27	\$25	\$32	\$23	\$18	\$18	\$29	\$46	\$29	\$27	360	16.0%
% change from PY actual	99.0%	-19.8%	12.4%	11.6%	88.2%	41.3%	-29.9%	-13.2%	39.1%	-19.0%	40.0%	106.0%		
Mining-Oil & Gas Production	\$147	\$132	\$160	\$138	\$132	\$132	\$120	\$140	\$168	\$182	\$201	\$199	1,852	19.8%
% change from PY actual	6.9%	16.3%	19.2%	43.6%	-4.8%	26.1%	-10.9%	-7.5%	52.5%	30.9%	47.5%	34.4%		
Utilities	\$9,455	\$11,919	\$11,998	\$10,449	\$9,074	\$6,857	\$7,055	\$8,037	\$7,033	\$6,794	\$6,803	\$7,931	103,403	0.0%
% change from PY actual	2.1%	-4.1%	6.5%	-3.7%	-1.2%	-2.7%	4.5%	4.4%	2.1%	-2.0%	-0.7%	-3.8%		
Communications	\$1,688	\$1,704	\$1,704	\$1,577	\$1,639	\$1,481	\$1,577	\$1,606	\$1,963	\$1,996	\$1,939	\$1,919	20,794	0.6%
% change from PY actual	-4.7%	8.0%	-0.7%	-10.6%	-5.9%	-14.8%	-10.1%	-7.1%	17.3%	12.2%	14.1%	11.2%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Private Car & Pipelines	\$27	\$27	\$28	\$28	\$28	\$28	\$28	\$28	\$25	\$15	\$27	\$18	307	1.9%
% change from PY actual	9.3%	1.4%	0.2%	-2.0%	15.5%	0.3%	-2.3%	0.0%	-15.0%	2926.2%	-0.9%	-34.3%		
Publishing	\$74	\$63	\$63	\$74	\$88	\$25	\$36	\$25	\$108	\$117	\$129	\$97	901	6.5%
% change from PY actual	20.4%	-14.6%	9.0%	15.3%	19.1%	-66.5%	-56.2%	-65.0%	48.7%	68.8%	60.9%	53.1%		
Printing	\$172	\$160	\$235	\$233	\$218	\$217	\$210	\$188	\$267	\$280	\$298	\$294	2,773	26.5%
% change from PY actual	-5.3%	-58.8%	-290.4%	25.8%	4.1%	15.1%	15.7%	-10.7%	44.0%	53.2%	37.6%	59.7%		
Restaurants & Bars	\$23,416	\$22,229	\$22,087	\$23,859	\$24,679	\$24,498	\$25,772	\$25,993	\$26,809	\$29,737	\$27,987	\$26,528	303,594	5.8%
% change from PY actual	8.1%	8.3%	6.0%	4.4%	4.9%	9.3%	0.0%	9.8%	5.2%	3.5%	5.4%	6.5%		
Amusements	\$3,090	\$1,993	\$1,806	\$1,926	\$2,031	\$2,546	\$2,559	\$2,746	\$2,279	\$3,037	\$2,560	\$2,329	28,902	0.0%
% change from PY actual	3.8%	0.7%	-8.9%	2.6%	-0.3%	8.1%	4.0%	8.6%	-9.1%	-8.6%	-1.7%	2.7%		
Rentals-Real Property	\$0	\$0	\$0	\$0	(\$0)	(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Rentals-Personal Property	\$8,402	\$7,042	\$7,098	\$7,152	\$7,754	\$7,566	\$7,631	\$8,074	\$7,757	\$9,189	\$7,938	\$7,614	93,218	9.0%
% change from PY actual	25.7%	6.0%	12.0%	2.9%	11.2%	3.2%	4.3%	8.8%	5.2%	14.8%	9.6%	5.2%		
Contracting	\$11,441	\$10,947	\$10,945	\$10,830	\$11,039	\$10,717	\$12,718	\$10,819	\$9,136	\$10,409	\$10,168	\$11,400	130,569	10.4%
% change from PY actual	14.8%	21.7%	8.8%	29.7%	7.9%	14.2%	23.1%	9.3%	2.1%	-2.5%	-1.4%	2.7%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$114,876	\$109,862	\$113,539	\$111,921	\$112,986	\$124,547	\$146,687	\$111,242	\$113,163	\$129,817	\$117,976	\$122,328	1,428,945	5.7%
% change from PY actual	3.5%	9.6%	7.0%	5.0%	8.8%	10.1%	4.9%	4.2%	5.9%	1.7%	5.7%	3.5%		
Severance - Mining	\$1,656	\$1,034	\$1,043	\$1,078	\$1,062	\$1,077	\$1,310	\$956	\$1,742	\$2,254	\$2,138	\$2,334	17,684	-10.0%
% change from PY actual	101.3%	-33.9%	23.4%	-62.7%	-23.4%	-46.0%	-33.2%	-45.8%	22.8%	27.0%	46.3%	32.1%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$6,469	\$6,190	\$5,824	\$7,018	\$8,817	\$7,648	\$6,475	\$9,033	\$10,285	\$13,201	\$9,898	\$8,061	98,919	7.6%
% change from PY actual	5.1%	14.2%	9.5%	12.3%	13.4%	12.5%	9.6%	11.4%	3.8%	-0.1%	7.1%	2.9%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-41.0%
State Total	180,959	173,342	176,557	176,307	179,580	187,363	212,199	178,905	180,764	207,074	188,091	191,079	2,232,221	5.7%
Cities Share (25%)	45,240	43,335	44,139	44,077	44,895	46,841	53,050	44,726	45,191	51,769	47,023	47,770	558,055	5.7%
Phoenix Population Percentage	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%		
Phoenix TOTAL	\$13,215	\$12,658	\$12,893	\$12,875	\$13,114	\$13,682	\$15,496	\$13,065	\$13,200	\$15,122	\$13,736	\$13,954	\$163,010	5.0%

	1,216	57.3%
Total	\$164,226	5.3%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
8+4

Category	Prior Year	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$21	\$30	\$33	\$18	(\$3)	-13.2%	(\$15)	-44.8%
Mining-Oil & Gas Production	\$152	\$94	\$170	\$140	(11)	-7.5%	(30)	-17.5%
Utilities	\$7,696	\$7,671	\$7,853	\$8,037	341	4.4%	184	2.3%
Communications	\$1,729	\$1,699	\$1,944	\$1,606	(123)	-7.1%	(338)	-17.4%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$28	\$28	\$9	\$28	(0)	-0.0%	19	206.8%
Publishing	\$72	\$87	\$106	\$25	(47)	-65.0%	(81)	-76.4%
Printing	\$210	\$158	\$257	\$188	(23)	-10.7%	(69)	-26.9%
Restaurants & Bars	\$23,664	\$24,544	\$25,494	\$25,993	2,329	9.8%	499	2.0%
Amusements	\$2,528	\$2,730	\$2,609	\$2,746	218	8.6%	137	5.3%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,425	\$6,576	\$7,758	\$8,074	650	8.8%	316	4.1%
Contracting	\$9,902	\$7,974	\$9,351	\$10,819	917	9.3%	1,468	15.7%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$106,739	\$108,694	\$110,670	\$111,242	4,504	4.2%	572	0.5%
Severance - Mining	\$1,764	\$1,170	\$1,696	\$956	(809)	-45.8%	(740)	-43.7%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$8,109	\$8,850	\$8,423	\$9,033	925	11.4%	610	7.2%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$170,038	\$170,304	\$176,373	\$178,905	\$8,867	5.2%	\$2,532	1.4%
Distribution to Cities (25% of distribution base)	42,509	42,576	44,093	44,726	2,217	5.2%	633	1.4%
Phoenix Share of Distribution (actual is 29.2104605%)	\$12,502	\$12,522	\$12,880	\$13,065	\$563	4.5%	\$185	1.4%

