



City of Phoenix

To: Mayor and City Council

Date: August 20, 2019

From: Ed Zuercher
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 12 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections for the 2018-19 fiscal year were \$1,220.8 million or 4.1% more than 2017-18 collections of \$1,172.7 million. This increase is primarily attributable to higher revenue collections in primary property tax, city and state sales taxes, vehicle license tax, and interest earnings.

The revised 2018-19 GF Revenue Estimate was \$1.208 billion, representing 3.0% growth over 2017-18 actuals. GF revenues are 1.0% higher than the revised estimate, with the variance mostly attributable to city and state sales taxes, various fees associated with providing services, and interest earnings.

General Fund Sales Tax

For the full 2018-19 fiscal year, combined GF revenue from city and state sales tax was \$633.1 million, reflecting growth of 7.6% compared to the 2017-18 fiscal year.

City Sales Tax- City sales tax collections for the 2018-19 fiscal year were \$468.0 million, which represents 8.2% growth compared to the prior year. The increase is mainly attributed to retail, contracting, restaurants, hotel/motel, use, leases and rentals, amusements, and residential and commercial property rental taxes. In addition, the city sales tax growth was elevated by positive year-end accounting adjustments. Prior to year-end adjustments, the city sales tax growth rate was 7.1% compared to the prior year.

The year-end growth rates in the key categories of city sales tax are highlighted below:

- retail: 6.4%
- contracting: 31.7%
- restaurants & bars: 5.6%
- hotel/motel: 7.9%
- telecommunications: -9.6%
- commercial property rentals: 6.8%

State Sales Tax- State sales tax collections for the 2018-19 fiscal year were \$165.1 million, representing 5.8% growth over 2017-18.

The year-end growth percentages in the key categories of state sales tax were:

- retail: 6.3%
- contracting: 15.1%

- restaurants & bars: 6.2%
- hotel/motel: 9.1%
- communications: -7.2%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2013-14	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	17-18 Act to 16-17 Act % Change	12 Month Actuals 2017-18	12 Month Actuals 2018-19	% Change from PY	Revised Estimate 2018-19	18-19 Rev Est to 17-18 Act. % Change	Base FY2019-20	19/20 Base to 18/19 Est % Change
Local Taxes													
Primary Property Tax	\$ 143,930	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	5.8%	\$ 154,560	\$ 162,130	4.9%	\$ 161,586	4.5%	\$ 170,899	5.8%
Sales Taxes	410,970	407,014	416,522	421,239	432,358	2.6%	432,358	468,015	8.2%	460,963	6.6%	483,874	5.0%
Privilege License Fees	2,483	2,477	2,476	1,485	2,893	94.8%	2,893	2,957	2.2%	2,780	-3.9%	2,779	0.0%
Other General Fund Excise Taxes	7,187	17,174	17,832	17,984	18,138	0.9%	18,138	18,535	2.2%	18,580	2.4%	18,776	1.1%
Subtotal	\$ 564,570	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	3.6%	\$ 607,949	\$ 651,637	7.2%	\$ 643,909	5.9%	\$ 676,328	5.0%
Non Taxes													
Licenses & Permits	2,775	2,783	2,754	2,879	2,872	-0.2%	2,872	2,970	3.4%	3,003	4.6%	2,998	-0.2%
Cable Communications	9,720	9,574	10,028	10,391	10,884	4.7%	10,884	10,876	-0.1%	11,042	1.5%	11,152	1.0%
Fines & Forfeitures	17,540	15,676	13,460	12,039	12,711	5.6%	12,711	12,456	-2.0%	12,665	-0.4%	12,663	0.0%
Court Default Fee	1,013	897	1,047	1,164	1,273	9.4%	1,273	1,320	3.7%	1,409	10.7%	1,409	0.0%
Parks & Libraries	9,207	8,937	8,308	8,272	18,221	120.3%	18,221	8,629	-52.6%	7,779	-57.3%	7,733	-0.6%
Planning	1,251	1,312	1,647	1,690	1,752	3.7%	1,752	1,783	1.8%	1,654	-5.6%	1,755	6.1%
Police	13,111	14,687	13,729	13,720	14,347	4.6%	14,347	15,332	6.9%	14,396	0.3%	14,230	-1.2%
Street Transportation	4,426	4,672	4,369	5,194	5,863	12.9%	5,863	6,497	10.8%	4,897	-16.5%	4,786	-2.3%
Emergency Transportation	30,785	34,502	37,005	34,518	35,884	4.0%	35,884	36,910	2.9%	36,258	1.0%	36,964	1.9%
Hazardous Materials Inspection Fee	1,239	1,312	1,358	1,388	1,364	-1.7%	1,364	1,369	0.4%	1,400	2.6%	1,400	0.0%
Other Service Charges	13,935	14,710	17,245	16,752	20,302	21.2%	20,302	23,486	15.7%	22,152	9.1%	22,530	1.7%
All Others	16,351	15,923	14,052	14,168	16,456	16.1%	16,456	15,308	-7.0%	15,487	-5.9%	15,499	0.1%
Subtotal	\$ 121,353	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	16.2%	\$ 141,929	\$ 136,936	-3.5%	\$ 132,142	-6.9%	\$ 133,119	0.7%
State Shared Revenues													
Sales Tax	127,005	132,218	137,544	143,976	155,998	8.4%	155,998	165,066	5.8%	164,226	5.3%	172,557	5.1%
Income Tax	161,580	175,184	174,234	191,225	200,036	4.6%	200,036	196,918	-1.6%	196,918	-1.6%	215,228	9.3%
Vehicle License Tax	51,689	55,293	59,801	61,586	66,784	8.4%	66,784	70,210	5.1%	71,040	6.4%	75,597	6.4%
Subtotal	\$ 340,274	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	6.6%	\$ 422,818	\$ 432,194	2.2%	\$ 432,184	2.2%	\$ 463,382	7.2%
TOTAL	\$ 1,026,197	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	6.1%	\$ 1,172,696	\$ 1,220,767	4.1%	\$ 1,208,235	3.0%	\$ 1,272,829	5.3%

Change from Prior Year

17-18 - 12 Month Actual Revenue:	\$ 1,172,696
18-19 - 12 Month Actual Revenue:	\$ 1,220,767
Dollars Over/Under Prior Year:	\$48,071
Percent Over/Under Prior Year:	4.1%

% Change from Prior Year and Estimate

18-19 % Change from Prior Year Actual:	4.1%
18-19 Estimate % Change from Prior Year Actual:	3.0%

CITY PLT BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$40,676	7.0%
August	36,182	38,023	39,071	8.0%	39,071	8.0%	40,377	3.3%
September	36,412	36,874	39,531	8.6%	39,531	8.6%	39,893	0.9%
October	36,451	38,397	38,640	6.0%	38,640	6.0%	41,719	8.0%
November	35,071	36,246	38,370	9.4%	38,370	9.4%	39,755	3.6%
December	34,067	35,894	37,085	8.9%	37,085	8.9%	38,590	4.1%
January	39,254	40,303	41,824	6.5%	41,824	6.5%	44,233	5.8%
February	34,733	34,425	36,673	5.6%	36,673	5.6%	37,405	2.0%
March	34,205	35,460	37,026	8.2%	37,026	8.2%	38,100	2.9%
April	39,392	39,143	42,047	6.7%	42,047	6.7%	43,001	2.3%
May	36,082	36,505	39,345	9.0%	39,345	9.0%	39,869	1.3%
June	37,538	36,977	39,618	5.5%	32,392	-13.7%	40,600	25.3%
Subtotal:	\$436,453	\$445,463	\$467,230	7.1%	\$460,003	5.4%	\$484,218	5.3%
Year End Adjustments	(4,095)	(900)	785	NA	960	NA	(344)	-135.8%
TOTAL:	\$432,358	\$444,563	\$468,015	8.2%	\$460,963	6.6%	\$483,874	5.0%

Actual vs. Estimate

YTD Actual Revenue:	\$468,016
YTD Revised Estimate:	460,963
Dollars Over/Under Rev Est:	\$7,052
Percent Over/Under Rev Est:	1.5%

Actual vs. PY

YTD Actual Revenue:	\$468,015
YTD Prior Year Actual:	432,358
Dollars Over/Under PY:	35,657
Percent Over/Under PY:	8.2%

**PLT CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)**

Category	Jul	Aug	Sep ¹	Oct ¹	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	TOTAL	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	1,995	1,680	1,980	1,792	1,912	1,670	2,381	1,898	1,930	1,809	2,256	2,228	23,532	23,532	31.5%
(% change from prior year)	32.0%	49.8%	44.2%	39.7%	29.5%	6.5%	52.2%	32.8%	33.9%	8.3%	25.1%	35.5%	31.5%		
Job Printing	55	42	71	66	65	78	76	58	62	61	159	57	850	850	20.7%
(% change from prior year)	0.6%	-15.2%	17.9%	14.5%	-2.4%	43.4%	33.2%	-19.1%	9.5%	-3.0%	181.7%	1.2%	20.7%		
Publishing	12	14	13	13	18	3	5	4	3	3	2	5	94	94	-37.4%
(% change from prior year)	8.9%	13.2%	25.5%	13.0%	13.7%	-77.9%	-66.7%	-54.1%	-80.0%	-73.0%	-87.3%	-56.2%	-37.4%		
Transportation & Towing	2	2	0	1	1	0	0	0	0	0	14	0	22	22	383.5%
(% change from prior year)	551.2%	458.1%	224.2%	29.2%	380.8%	9.1%	-36.8%	-40.6%	-14.7%	-49.5%	4266.1%	-12.6%	383.5%		
Restaurants & Bars	2,085	2,005	1,971	2,135	2,251	2,215	2,259	2,354	2,353	2,814	2,515	2,470	27,429	27,429	5.6%
(% change from prior year)	10.9%	12.9%	6.3%	5.4%	5.8%	10.7%	-7.2%	8.7%	3.1%	5.9%	1.1%	8.1%	5.6%		
Leases & Rentals (Property)	1,440	1,509	1,469	1,450	1,695	1,615	1,722	1,798	2,114	2,135	1,967	1,703	20,616	20,616	9.7%
(% change from prior year)	2.5%	13.9%	8.6%	7.0%	9.5%	3.0%	13.6%	11.1%	14.6%	7.4%	14.8%	9.4%	9.7%		
Commercial Rentals	3,592	3,344	3,223	3,396	3,398	3,495	3,935	3,396	3,325	3,891	3,842	3,462	42,300	42,300	7.2%
(% change from prior year)	11.1%	11.2%	11.2%	-2.1%	3.5%	14.5%	5.1%	7.4%	4.8%	9.5%	7.2%	5.2%	7.2%		
Hotel/Motel	649	561	548	732	1,063	915	692	691	1,302	1,883	1,190	904	11,130	11,130	7.9%
(% change from prior year)	15.0%	27.9%	11.9%	19.5%	21.8%	16.4%	-10.2%	-29.9%	7.2%	11.6%	13.7%	6.8%	7.9%		
Residential Property Rentals	1,969	2,139	2,052	2,049	1,971	2,341	2,287	2,101	2,127	2,455	2,239	2,013	25,742	25,742	9.9%
(% change from prior year)	4.2%	18.9%	-3.4%	5.5%	1.3%	24.0%	15.0%	7.6%	2.7%	21.1%	20.0%	4.5%	9.9%		
Retail	16,193	15,458	16,137	15,992	16,420	16,637	20,063	15,760	15,397	18,261	17,054	17,210	200,581	200,581	6.4%
(% change from prior year)	-2.1%	6.6%	8.8%	7.3%	14.7%	12.3%	6.3%	5.9%	3.7%	3.8%	8.3%	3.5%	6.4%		
Food	0	19	1	0	0	0	(0)	0	0	2	0	0	21	21	NA
(% change from prior year)	-75.0%	-98721.1%	525900.0%	-100.0%	-100.0%	-100.0%	-223.6%	-100.0%	-100.3%	4785.7%	-100.0%	-22.1%	-1186.7%		
Amusements	388	342	411	381	329	350	402	402	476	672	429	597	5,178	5,178	8.0%
(% change from prior year)	13.9%	5.9%	-16.9%	-4.7%	-7.1%	-16.3%	35.2%	8.6%	22.9%	14.7%	9.2%	38.8%	8.0%		
Telecommunications	1,034	1,027	1,132	946	952	914	921	941	956	990	1,019	1,051	11,883	11,883	-9.6%
(% change from prior year)	-20.4%	2.7%	-0.2%	-14.5%	-16.4%	-13.8%	-15.8%	-16.8%	-5.3%	-6.8%	-3.6%	0.0%	-9.6%		
Other Utilities ¹	6,225	8,880	8,405	7,637	6,250	4,726	4,556	4,940	5,012	4,436	4,339	5,582	70,987	70,987	-0.4%
(% change from prior year)	-5.5%	-3.0%	3.5%	0.9%	-1.8%	-5.9%	-1.1%	3.4%	29.6%	-1.8%	-4.9%	-9.1%	-0.4%		
Use	2,186	1,887	1,919	1,855	1,898	1,963	2,403	2,162	1,774	2,382	2,067	2,044	24,541	24,541	21.5%
(% change from prior year)	41.2%	27.1%	25.9%	16.9%	30.7%	15.3%	15.1%	6.9%	-3.9%	28.0%	32.5%	34.8%	21.5%		
Penalty & Interest	177	162	199	196	147	163	121	168	194	253	250	294	2,324	2,324	25.0%
Subtotal	\$38,000	\$39,072	\$39,531	\$38,640	\$38,371	\$37,085	\$41,823	\$36,673	\$37,026	\$42,047	\$39,344	\$39,618	\$467,231	\$467,231	7.1%
Increase over PY	2.5%	8.0%	8.6%	6.0%	9.4%	8.8%	6.5%	5.6%	8.2%	6.7%	9.0%	5.5%	7.1%	7.1%	
Balance to Cash	0	(1)	0	0	(1)	0	1	0	0	0	1	(1)	(1)	(1)	NA
TOTAL	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$36,673	\$37,026	\$42,047	\$39,345	\$39,618	\$467,230	\$467,230	7.1%
(% change from prior year)	2.5%	8.0%	8.6%	6.0%	9.4%	8.9%	6.5%	5.6%	8.2%	6.7%	9.0%	-5.0%			
REVISED ESTIMATE	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$36,673	\$37,026	\$42,047	\$39,345	\$32,392	\$460,003		

1. Growth rates for utilities in September and October 2017 were impacted by timing issues that occurred due to the transition of several large utility providers to the ADOR collection system in September 2016, which delayed receipt of payments until October 2016. Growth rates in other categories may be similarly impacted in September and October due to other taxpayers transition to the State collection system.

Year End (A/R)	(2,500)	NA
GASB	3,460	10801.7%
Clearing Account/Adj	(175)	NA
TOTAL:	\$468,015	8.2%

GENERAL FUND PLT CATEGORY ANALYSIS
June 2019

Category	2017-18	2018-19			Actual/Actual		Actual/Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,645	1,466	1,057	2,228	583	35.5%	1,171	110.8%
Job Printing	56	61	(72)	57	1	1.2%	129	NA
Publishing	11	9	68	5	(6)	-56.2%	(63)	-92.8%
Transportation & Towing	0	4	(15)	0	(0)	-12.6%	15	NA
Restaurants & Bars	2,286	2,307	3,020	2,470	184	8.1%	(550)	-18.2%
Leases & Rentals (Property)	1,556	1,575	1,361	1,703	147	9.4%	342	25.1%
Commercial Rentals	3,291	3,366	2,547	3,462	171	5.2%	915	35.9%
Hotel/Motel	846	779	1,737	904	58	6.8%	(833)	-48.0%
Residential Property Rentals	1,926	1,965	818	2,013	87	4.5%	1,195	146.2%
Retail	16,636	17,167	14,347	17,210	574	3.5%	2,863	20.0%
Food	0	0	(21)	0	(0)	-22.1%	21	NA
Amusements	430	432	212	597	167	38.8%	384	181.3%
Telecommunications	1,051	945	945	1,051	0	0.0%	106	11.2%
Other Utilities	6,138	5,210	5,875	5,582	(556)	-9.1%	(293)	-5.0%
Use	1,516	1,552	685	2,044	528	34.8%	1,359	198.3%
Penalty & Interest	150	139	(171)	294	144	96.2%	465	NA
Subtotal	\$37,538	\$36,977	\$32,392	\$39,619	\$2,081	5.5%	7,227	22.3%
Balance to Cash	0	0	0	(1)	(1)	NA	(1)	NA
TOTAL	\$37,538	\$36,977	\$32,392	\$39,618	\$2,080	5.5%	\$7,226	22.3%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2018-19 ACTUALS COMPARED TO 2017-18
(12+0)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Est
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	32.0%	40.5%	41.8%	41.3%	38.7%	32.6%	35.7%	35.3%	35.2%	32.1%	31.3%	31.7%	25.0%
Job Printing	0.6%	-6.9%	2.1%	5.3%	3.5%	9.8%	13.2%	8.2%	8.4%	7.2%	22.4%	20.7%	2.3%
Publishing	8.9%	11.2%	15.6%	14.9%	14.6%	-2.6%	-13.0%	-17.0%	-24.2%	-29.0%	-35.9%	-37.4%	4.6%
Transportation & Towing	551.2%	496.0%	459.0%	304.8%	317.3%	255.4%	173.0%	134.7%	115.4%	89.1%	409.2%	383.5%	54.0%
Restaurants & Bars	10.9%	11.9%	10.0%	8.8%	8.1%	8.6%	5.8%	6.2%	5.8%	5.8%	5.3%	5.6%	7.7%
Leases & Rentals (Property)	2.5%	8.0%	8.2%	7.9%	8.3%	7.3%	8.2%	8.6%	9.4%	9.2%	10.1%	10.1%	7.9%
Commercial Rentals	11.1%	11.1%	9.5%	6.3%	5.7%	7.1%	6.8%	6.9%	6.6%	6.9%	7.0%	6.8%	4.9%
Hotel/Motel	15.0%	20.6%	17.8%	18.3%	19.3%	18.7%	13.8%	6.0%	6.2%	7.3%	8.0%	7.9%	16.0%
Residential Property Rentals	4.2%	11.4%	6.0%	5.8%	4.9%	8.0%	9.1%	8.9%	8.1%	9.5%	10.4%	9.9%	4.8%
Retail	-2.1%	2.0%	4.2%	4.9%	6.8%	7.7%	7.5%	7.3%	6.9%	6.5%	6.7%	6.4%	4.9%
Food	-75.0%	11015.4%	11326.6%	2137.7%	1622.7%	1382.0%	1298.0%	1176.4%	-828.2%	-919.0%	-1093.2%	-1186.7%	NA
Amusements	13.9%	10.0%	-1.5%	-2.3%	-3.2%	-5.6%	-0.9%	0.2%	2.8%	4.6%	5.0%	8.0%	0.0%
Telecommunications	-20.4%	-10.4%	-7.0%	-8.8%	-10.4%	-10.9%	-11.6%	-12.3%	-11.5%	-11.1%	-10.4%	-9.6%	-10.4%
Other Utility	-5.5%	-4.0%	-1.5%	-0.9%	-1.0%	-1.6%	-1.6%	-1.1%	1.0%	0.8%	0.4%	-0.4%	0.0%
Use	41.2%	34.3%	31.5%	27.7%	28.3%	25.9%	23.9%	21.4%	18.3%	19.3%	20.5%	21.5%	14.8%
Penalty & Interest	-14.7%	-13.6%	0.9%	10.6%	14.0%	17.4%	6.8%	7.1%	9.5%	17.8%	18.8%	25.0%	0.0%
Subtotal	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%	7.1%	5.4%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%	7.1%	5.4%
Year End Adj.													
TOTAL	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%	7.1%	6.6%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$4,768	11.4%
August	3,065	3,440	3,829	24.9%	3,829	24.9%	4,280	11.8%
September	3,436	3,516	4,007	16.6%	4,007	16.6%	4,343	8.4%
October	3,717	3,816	4,383	17.9%	4,383	17.9%	4,801	9.5%
November	4,395	4,379	5,220	18.8%	5,220	18.8%	5,580	6.9%
December	4,220	4,256	4,719	11.8%	4,719	11.8%	5,212	10.4%
January	4,678	4,593	4,828	3.2%	4,828	3.2%	5,900	22.2%
February	4,527	4,068	5,987	32.2%	5,987	32.2%	5,505	-8.0%
March	5,046	4,761	5,459	8.2%	5,459	8.2%	6,233	14.2%
April	6,276	5,306	6,659	6.1%	6,659	6.1%	7,643	14.8%
May	5,187	4,734	5,692	9.7%	5,692	9.7%	6,263	10.0%
June	4,523	4,077	5,087	12.5%	5,498	21.5%	5,785	5.2%
Subtotal:	\$52,735	\$50,666	\$60,150	14.1%	\$60,561	14.8%	\$66,311	9.5%
Year End Adjustment	(5)	241	1,050	NA	1,050	NA	315	-70%
TOTAL:	\$52,730	\$50,907	\$61,200	16.1%	\$61,611	16.8%	\$66,626	8.1%

Actual vs. Estimate

YTD Actual Revenue:	\$61,200
YTD Revised Estimate:	61,611
Dollars Over/Under Rev Est:	(\$411)
Percent Over/Under Rev Est:	-0.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$61,200
YTD Prior Year Actual:	52,730
Dollars Over/Under PY:	8,470
Percent Over/Under PY:	16.1%

CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL	
Advertising	\$158 -23.5%	\$157 -18.3%	\$163 -20.5%	\$243 26.0%	\$357 91.5%	\$279 43.2%	\$277 50.6%	\$187 33.3%	\$226 39.1%	\$184 21.9%	\$178 -7.0%	\$178 -5.0%	\$2,589 17.9%	\$2,589	17.9%	
Contracting	1,425 32.0%	1,200 49.8%	1,414 44.2%	1,280 39.7%	1,366 29.5%	1,193 6.5%	1,701 52.2%	1,355 32.8%	1,379 33.9%	1,292 8.3%	1,611 25.1%	1,592 35.5%	16,809 31.5%	16,809	31.5%	
Job Printing	39 0.6%	30 -15.2%	50 17.9%	47 14.5%	46 -2.4%	55 43.4%	55 33.2%	41 -19.1%	45 9.5%	43 -3.0%	113 181.7%	41 1.2%	607 20.7%	607	20.7%	
Publishing	8 8.9%	10 13.2%	9 25.5%	9 13.0%	13 13.7%	2 -77.9%	3 -66.7%	3 -54.1%	2 -80.0%	2 -73.0%	1 -87.3%	3 -56.2%	67 -37.4%	67	-37.4%	
Transportation & Towing	1 551.2%	1 458.1%	0 224.2%	0 29.2%	1 380.8%	0 9.1%	0 -36.8%	0 -40.6%	0 -14.7%	0 -49.5%	10 4266.1%	0 -12.6%	16 383.5%	16	383.5%	
Restaurants & Bars	1,489 10.9%	1,432 12.9%	1,408 6.3%	1,525 5.4%	1,608 5.8%	1,582 10.7%	1,614 -7.2%	1,681 8.7%	1,681 3.1%	2,010 5.9%	1,797 1.1%	1,764 8.0%	19,591 5.6%	19,591	5.6%	
Hotel/Motel	1,159 17.2%	997 31.5%	962 9.9%	1,278 15.0%	1,830 16.2%	1,607 12.6%	1,180 -25.6%	2,717 54.4%	2,126 -2.1%	3,126 4.9%	1,981 5.5%	1,509 1.9%	20,470 10.1%	20,470	10.1%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,280 16.8%	\$3,828 24.9%	\$4,007 16.6%	\$4,383 17.9%	\$5,220 18.8%	\$4,719 11.8%	\$4,829 3.2%	\$5,986 32.3%	\$5,459 8.2%	\$6,659 6.1%	\$5,692 9.7%	\$5,087 12.4%	\$60,149	\$60,149	14.1%	
Balance to Cash	0	1	0	0	0	0	(1)	1	0	0	0	0	1	1	0.0%	
TOTAL	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$4,719	\$4,828	\$5,987	\$5,459	\$6,659	\$5,692	\$5,087	\$60,150	\$60,150	14.1%	
(% change from prior year)	16.8%	24.9%	16.6%	17.9%	18.8%	11.8%	3.2%	32.2%	8.2%	6.1%	9.7%	12.5%				
REVISED ESTIMATE	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$4,719	\$4,828	\$5,987	\$5,459	\$6,659	\$5,692	\$5,498	60,561			
														Year End Adjustment	1,050	NA
														TOTAL	\$61,200	16.1%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$1,369	8.9%
August	994	993	1,144	15.1%	1,144	15.1%	1,141	-0.2%
September	1,081	1,059	1,154	6.7%	1,154	6.7%	1,244	7.9%
October	1,177	1,218	1,340	13.9%	1,340	13.9%	1,364	1.8%
November	1,678	1,652	1,877	11.9%	1,877	11.9%	1,944	3.6%
December	1,591	1,521	1,647	3.6%	1,647	3.6%	1,840	11.7%
January	1,472	1,465	1,330	-9.6%	1,330	-9.6%	1,718	29.2%
February	1,733	1,500	2,234	28.9%	2,234	28.9%	2,016	-9.7%
March	2,187	1,891	2,084	-4.7%	2,084	-4.7%	2,543	22.1%
April	3,087	2,522	2,973	-3.7%	2,973	-3.7%	3,582	20.5%
May	2,074	1,924	1,998	-3.7%	1,998	-3.7%	2,400	20.1%
June	1,591	1,301	1,494	-6.1%	2,903	82.5%	1,842	-36.6%
Subtotal:	\$19,851	\$18,216	\$20,532	3.4%	\$21,941	10.5%	\$23,005	4.9%
Year End Adjustment	128	71	200	56.3%	200	56.3%	58	-71.0%
TOTAL:	\$19,979	\$18,287	\$20,732	3.8%	\$22,141	10.8%	\$23,063	4.2%

Actual vs. Estimate

YTD Actual Revenue:	\$20,732
YTD Revised Estimate:	22,141
Dollars Over/Under Rev Est:	(\$1,409)
Percent Over/Under Rev Est:	-6.4%

Actual vs. Prior Year

YTD Actual Revenue:	\$20,732
YTD Prior Year Actual:	19,979
Dollars Over/Under PY:	753
Percent Over/Under PY:	3.8%

SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY	ACTUAL
Hotel/Motel	\$579	\$499	\$481	\$639	\$915	\$804	\$590	\$1,359	\$1,063	\$1,563	\$990	\$754	\$10,235	\$10,235	10.1%	
	17.2%	31.5%	9.9%	15.0%	16.2%	12.6%	-25.6%	54.5%	-2.1%	4.9%	5.5%	1.9%				
Car Rental	678	645	674	701	962	844	740	875	1,021	1,410	1,007	739	10,296	10,296	-2.4%	
	-2.2%	4.9%	4.7%	12.9%	8.1%	-3.8%	9.1%	2.6%	-7.4%	-11.7%	-11.3%	-13.0%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,257	\$1,144	\$1,155	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,084	\$2,973	\$1,998	\$1,493	\$20,532	\$20,532	3.4%	
	5.9%	15.1%	6.8%	13.9%	11.9%	3.6%	-9.6%	28.9%	-4.8%	-3.7%	-3.7%	-6.1%				
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-99.9%	
TOTAL	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,084	\$2,973	\$1,998	\$1,494	\$20,532	\$20,532	3.4%	
(% change from prior year)	5.9%	15.1%	6.7%	13.9%	11.9%	3.6%	-9.6%	28.9%	-4.7%	-3.7%	-3.7%	-6.1%				
REVISED ESTIMATE	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,084	\$2,973	\$1,998	\$2,903	\$21,941			
													Year End Adjustment	200	56.3%	
													TOTAL:	\$20,732	3.8%	

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate ¹	% Change from PY	2019-20 Estimate ¹	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$59	0.6%
August	0	89	55	NA	55	NA	57	2.8%
September	0	89	54	NA	54	NA	55	1.2%
October	0	89	44	NA	44	NA	45	3.2%
November	0	89	33	NA	33	NA	48	45.9%
December	63	89	44	-30.9%	44	-30.9%	48	9.7%
January	68	89	53	-22.9%	53	-22.9%	48	-8.6%
February	185	117	205	10.3%	205	10.3%	210	2.7%
March	58	89	55	-4.9%	55	-4.9%	50	-8.9%
April	96	89	108	13.3%	108	13.3%	51	-52.9%
May	64	89	60	-6.5%	60	-6.5%	51	-14.5%
June	66	89	47	-28.8%	10	-84.7%	57	465.0%
Subtotal:	\$600	\$1,066	\$815	36.0%	\$779	29.9%	\$779	0.0%
Year End Adjustment	58	0	1	-98.3%	1	-98.3%	0	NA
TOTAL:	\$658	\$1,066	\$816	24.1%	\$780	18.6%	\$779	-0.1%

¹Revised 2018-19 and 2019-20 estimates in April 2019.

Actual vs. Estimate

YTD Actual Revenue:	\$816
YTD Revised Estimate:	780
Dollars Over/Under Rev Est:	\$37
Percent Over/Under Rev Est:	4.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$816
YTD Prior Year Actual:	658
Dollars Over/Under PY:	\$159
Percent Over/Under PY:	24.1%

JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Act)	TOTAL (Act)	% Change from PY	
														Total	ACTUAL
Jet Fuel Sales	\$31	\$52	\$49	\$41	\$28	\$38	\$39	\$202	\$51	\$66	\$56	\$39	\$692	\$692	31.7%
Jet Fuel Use	28	4	6	3	4	6	14	3	4	42	4	6	123	123	71.2%
Subtotal	\$59	\$56	\$54	\$45	\$32	\$44	\$53	\$205	\$55	\$108	\$61	\$45	\$815	\$815	36.4%
Balance to Cash	0	(1)	0	(1)	1	0	0	0	0	0	(1)	2	0	0	-100.0%
TOTAL	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$55	\$108	\$60	\$47	\$815	\$815	36.0%
(% change from prior year) REVISED ESTIMATE	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$55	\$108	\$60	\$10	\$779		
													Year End Adjustment	1	-98.3%
													TOTAL:	\$816	24.1%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$20,373	7.7%
August	15,591	17,443	17,866	14.6%	17,866	14.6%	18,948	6.1%
September	16,484	17,284	18,388	11.5%	18,388	11.5%	19,452	5.8%
October	16,912	17,503	18,482	9.3%	18,482	9.3%	19,856	7.4%
November	16,953	17,578	19,261	13.6%	19,261	13.6%	20,192	4.8%
December	17,314	18,272	19,297	11.5%	19,297	11.5%	20,223	4.8%
January	20,329	20,876	22,359	10.0%	22,359	10.0%	23,769	6.3%
February	17,701	17,223	19,098	7.9%	19,098	7.9%	19,528	2.3%
March	17,987	18,200	19,223	6.9%	19,223	6.9%	20,318	5.7%
April	20,791	20,383	22,421	7.8%	22,421	7.8%	23,281	3.8%
May	18,855	18,655	21,021	11.5%	21,021	11.5%	21,347	1.5%
June	18,703	18,787	20,349	8.8%	16,115	-13.8%	21,421	32.9%
Subtotal:	\$215,210	\$220,077	\$236,679	10.0%	\$232,446	8.0%	\$248,708	7.0%
Year End Adjustment	596	777	2,500	319.5%	2,500	319.5%	1,228	-50.9%
TOTAL:	\$215,806	\$220,854	\$239,179	10.8%	\$234,946	8.9%	\$249,936	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$239,179
YTD Revised Estimate:	234,946
Dollars Over/Under Rev Est:	\$4,233
Percent Over/Under Rev Est:	1.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$239,179
YTD Prior Year Actual:	215,806
Dollars Over/Under PY:	23,373
Percent Over/Under PY:	10.8%

**TRANSPORTATION 2050 - TRANSIT
EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	1,718	1,450	1,704	1,542	1,643	1,435	2,050	1,634	1,663	1,558	1,941	1,921	20,260	20,260	32.5%	
Job Printing	48	36	61	57	56	67	66	50	54	52	108	49	703	703	16.3%	
Publishing	10	12	11	11	15	3	4	4	2	3	2	4	81	81	-37.5%	
Transportation & Towing	1	2	0	0	1	0	0	0	0	0	12	0	19	19	378.3%	
Restaurants & Bars	1,797	1,728	1,699	1,839	1,940	1,910	1,947	2,029	2,028	2,425	2,167	2,129	23,638	23,638	5.6%	
Leases & Rentals (Property)	724	753	739	729	852	812	866	904	1,063	1,074	989	856	10,361	10,361	9.8%	
Commercial Rentals	1,672	1,566	1,441	1,580	1,577	1,626	1,840	1,578	1,545	1,811	1,786	1,614	19,635	19,635	7.0%	
Hotel/Motel	326	290	275	368	534	460	348	348	655	947	598	454	5,604	5,604	8.1%	
Residential Property Rentals	987	1,071	1,032	1,029	990	1,177	1,150	1,056	1,069	1,234	1,125	1,010	12,930	12,930	9.9%	
Retail (amounts = or < \$10k)	7,416	6,985	7,333	7,242	7,525	7,597	9,101	7,216	6,950	8,173	7,721	7,674	90,932	90,932	7.0%	
Retail (amounts > \$10k)	417	456	447	461	419	437	567	406	455	578	490	562	5,694	5,694	4.7%	
Amusements	195	170	207	192	166	176	202	202	239	338	216	300	2,602	2,602	8.0%	
Use (amounts = or < \$10k)	860	802	809	823	793	860	1,037	970	791	1,054	892	897	10,588	10,588	21.0%	
Use (amounts > \$10k)	137	85	89	60	92	71	97	67	58	82	84	75	997	997	29.2%	
Subtotal	\$16,308	\$15,404	\$15,847	\$15,934	\$16,604	\$16,631	\$19,274	\$16,464	\$16,573	\$19,328	\$18,131	\$17,544	\$204,043	\$204,043	10.0%	
Balance to Cash	7.6% 0	14.6% 0	11.6% 0	9.3% (1)	13.6% 0	11.6% 0	9.9% 1	7.9% (1)	6.9% 0	7.8% 0	11.5% (1)	8.8% 1	(\$1)	(1)	NA	
TOTAL	\$16,308	\$15,404	\$15,847	\$15,933	\$16,604	\$16,631	\$19,275	\$16,463	\$16,573	\$19,328	\$18,130	\$17,545	\$204,042	\$204,042	10.0%	
(% change from prior year)*	7.6%	14.6%	11.6%	9.3%	13.6%	11.6%	9.9%	7.9%	6.9%	7.8%	11.5%	8.8%				
REVISED ESTIMATE	\$16,308	\$15,404	\$15,847	\$15,933	\$16,604	\$16,631	\$19,275	\$16,463	\$16,573	\$19,328	\$18,130	\$13,931	\$200,428			
													Year End Adjustment	2,158	329.0%	
													TOTAL:	\$206,200	10.9%	

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,294	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,691	11.2%	2,691	11.2%	2,850	5.9%
October	2,479	2,577	2,706	9.2%	2,706	9.2%	2,909	7.5%
November	2,483	2,586	2,816	13.4%	2,816	13.4%	2,953	4.9%
December	2,520	2,679	2,821	12.0%	2,821	12.0%	2,957	4.8%
January	2,998	3,081	3,277	9.3%	3,277	9.3%	3,491	6.5%
February	2,589	2,529	2,787	7.7%	2,787	7.7%	2,857	2.5%
March	2,638	2,672	2,809	6.5%	2,809	6.5%	2,975	5.9%
April	3,048	3,005	3,286	7.8%	3,286	7.8%	3,411	3.8%
May	2,760	2,754	3,081	11.6%	3,081	11.7%	3,128	1.5%
June	2,733	2,765	2,988	9.3%	2,381	-12.9%	3,134	31.6%
Subtotal:	\$31,546	\$32,378	\$34,654	9.9%	\$34,048	7.9%	\$36,422	7.0%
Year End Adjustment	48	139	359	647.9%	359	647.9%	197	-45.1%
TOTAL:	\$31,594	\$32,517	\$35,013	10.8%	\$34,407	8.9%	\$36,619	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$35,013
YTD Revised Estimate:	34,407
Dollars Over/Under Rev Est:	\$606
Percent Over/Under Rev Est:	1.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$35,013
YTD Prior Year Actual:	31,594
Dollars Over/Under PY:	3,419
Percent Over/Under PY:	10.8%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	285	240	283	256	273	239	340	271	276	258	322	318	3,362	\$3,362	31.5%
Job Printing	8	6	10	9	9	11	11	8	9	9	23	8	121	\$121	20.7%
Publishing	2	2	2	2	3	0	1	1	0	0	0	1	13	\$13	-37.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	2	0	3	\$3	383.5%
Restaurants & Bars	298	286	282	305	322	316	323	336	336	402	359	353	3,918	\$3,918	5.6%
Leases & Rentals (Property)	120	126	122	121	141	135	144	150	176	178	164	142	1,718	\$1,718	9.7%
Commercial Rentals	277	258	236	262	262	270	305	261	256	300	296	268	3,250	\$3,250	6.9%
Hotel/Motel	54	47	46	61	89	76	58	58	108	157	99	75	927	\$927	7.9%
Residential Property Rentals	164	178	171	171	164	195	191	175	177	205	187	168	2,145	\$2,145	9.9%
Retail	1,349	1,288	1,345	1,333	1,368	1,386	1,672	1,313	1,283	1,522	1,421	1,434	16,715	\$16,715	6.7%
Food	0	3	0	0	0	0	(0)	0	0	0	0	0	4	\$4	NA
Amusements	32	28	34	32	27	29	33	33	40	56	36	50	432	\$432	8.0%
Use	182	157	160	155	158	164	200	180	148	198	172	170	2,045	\$2,045	21.9%
Subtotal	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,821	\$3,277	\$2,787	\$2,810	\$3,286	\$3,081	\$2,987	\$34,654	\$34,654	9.9%
Balance to Cash	7.3% 0	14.2% 0	11.2% 0	9.1% 0	13.4% 0	12.0% 0	9.3% 0	7.7% 0	6.5% (1)	7.8% 0	11.7% 0	9.3% 1	0	0	11.0%
TOTAL	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,821	\$3,277	\$2,787	\$2,809	\$3,286	\$3,081	\$2,988	\$34,654	\$34,654	9.9%
(% change from prior year)* REVISED ESTIMATE	7.3% \$2,772	14.2% \$2,620	11.2% \$2,691	9.1% \$2,706	13.4% \$2,816	12.0% \$2,821	9.3% \$3,277	7.7% \$2,787	6.5% \$2,809	7.8% \$3,286	11.7% \$3,081	9.3% \$2,381			
													Year End Adjustment	359	647.9%
													TOTAL:	\$35,013	10.8%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,293	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,690	11.2%	2,690	11.2%	2,850	5.9%
October	2,478	2,577	2,707	9.2%	2,707	9.2%	2,909	7.5%
November	2,484	2,586	2,814	13.3%	2,814	13.3%	2,953	4.9%
December	2,520	2,679	2,822	12.0%	2,822	12.0%	2,957	4.8%
January	2,998	3,081	3,278	9.3%	3,278	9.3%	3,491	6.5%
February	2,589	2,529	2,786	7.6%	2,786	7.6%	2,857	2.5%
March	2,638	2,672	2,811	6.5%	2,811	6.5%	2,975	5.8%
April	3,047	3,005	3,286	7.8%	3,286	7.8%	3,411	3.8%
May	2,761	2,754	3,080	11.6%	3,080	11.6%	3,128	1.5%
June	2,734	2,764	2,988	9.3%	2,381	-12.9%	3,133	31.6%
Subtotal:	\$31,546	\$32,377	\$34,654	9.9%	\$34,047	7.9%	\$36,422	7.0%
Year End Adjustment	47	139	359	663.8%	359	663.8%	197	-45.1%
TOTAL:	\$31,593	\$32,516	\$35,013	10.8%	\$34,406	8.9%	\$36,619	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$35,013
YTD Revised Estimate:	34,406
Dollars Over/Under Rev Est:	\$607
Percent Over/Under Rev Est:	1.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$35,013
YTD Prior Year Actual:	31,593
Dollars Over/Under PY:	3,420
Percent Over/Under PY:	10.8%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	200	168	198	179	191	167	238	190	193	181	226	223	2,353	2,353	31.5%
Job Printing	6	4	7	7	6	8	8	6	6	6	16	6	85	85	20.7%
Publishing	1	1	1	1	2	0	0	0	0	0	0	0	9	9	-37.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	0	2	2	383.5%
Restaurants & Bars	209	201	197	213	225	222	226	235	235	281	252	247	2,743	2,743	5.6%
Leases & Rentals (Proper	84	88	86	85	99	94	100	105	123	125	115	99	1,203	1,203	9.7%
Commercial Rentals	194	180	165	183	183	189	213	183	179	210	207	187	2,275	2,275	6.9%
Hotel/Motel	38	33	32	43	62	53	40	40	76	110	69	53	649	649	7.9%
Residential Property Rent	115	125	120	120	115	137	133	123	124	143	131	117	1,502	1,502	9.9%
Retail	945	902	941	933	958	970	1,170	919	898	1,065	995	1,004	11,701	11,701	6.7%
Food	0	2	0	0	0	0	(0)	0	0	0	0	0	2	2	NA
Amusements	23	20	24	22	19	20	23	23	28	39	25	35	302	302	8.0%
Use	128	110	112	108	111	115	140	126	103	139	121	119	1,432	1,432	21.9%
Subtotal	\$1,940	\$1,834	\$1,883	\$1,894	\$1,971	\$1,975	\$2,294	\$1,951	\$1,967	\$2,300	\$2,157	\$2,091	\$24,258	24,258	9.9%
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	9.3%	0	0	-99.6%
	0	0	(1)	1	(1)	0	0	0	0	0	0	1	0	0	
TOTAL	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,951	\$1,967	\$2,300	\$2,157	\$2,092	\$24,258	24,258	9.9%
(% change from prior year)*	7.3%	14.3%	11.2%	9.2%	13.3%	12.0%	9.3%	7.7%	6.5%	7.8%	11.6%	-12.9%			
REVISED ESTIMATE	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,951	\$1,967	\$2,300	\$2,157	\$1,667	\$23,833		
													Year End Adjustment	251	638.2%
													TOTAL:	24,509	10.8%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Act)	TOTAL (Act)	% Change from PY ACTUAL	
														Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	14	12	14	13	14	12	17	14	14	13	16	16	168	168	31.5%
Job Printing	0	0	1	0	0	1	1	0	0	0	1	0	6	6	20.7%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-37.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	383.5%
Restaurants & Bars	15	14	14	15	16	16	16	17	17	20	18	18	196	196	5.6%
Leases & Rentals (Propert	6	6	6	6	7	7	7	7	9	9	8	7	86	86	9.7%
Commercial Rentals	14	13	12	13	13	13	15	13	13	15	15	13	163	163	6.9%
Hotel/Motel	3	2	2	3	4	4	3	3	5	8	5	4	46	46	7.9%
Residential Property Renta	8	9	9	9	8	10	10	9	9	10	9	8	107	107	9.9%
Retail	67	64	67	67	68	69	84	66	64	76	71	72	836	836	6.7%
Food	0	0	0	0	0	0	(0)	0	0	0	0	0	0	0	NA
Amusements	2	1	2	2	1	1	2	2	2	3	2	2	22	22	8.0%
Use	9	8	8	8	8	8	10	9	7	10	9	9	102	102	21.9%
Subtotal	\$139	\$131	\$135	\$135	\$141	\$141	\$164	\$139	\$140	\$164	\$154	\$149	\$1,733	\$1,733	9.9%
Balance to Cash	7.3% 0	14.2% 0	11.2% 0	9.1% 0	13.4% (1)	12.0% 1	9.3% 0	7.7% 0	6.5% 0	7.8% 0	11.7% 0	9.3% 0	0	0	-27.0%
TOTAL	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$139	\$140	\$164	\$154	\$149	\$1,733	\$1,733	9.9%
(% change from prior year)*	7.3%	14.2%	11.2%	9.1%	12.6%	12.8%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%			
REVISED ESTIMATE	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$139	\$140	\$164	\$154	\$119	\$1,702		
													Year End Adjustment	18	800.0%
													TOTAL:	\$1,751	10.9%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	71	60	71	64	68	60	85	68	69	65	81	79	840	840	31.6%
Job Printing	2	2	3	2	2	3	3	2	2	2	6	2	30	30	20.7%
Publishing	0	0	0	0	1	0	0	0	0	0	0	0	3	3	-37.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	0	1	1	383.5%
Restaurants & Bars	74	72	70	76	80	79	81	84	84	101	90	88	980	980	5.6%
Leases & Rentals (Property)	30	31	31	30	35	34	36	37	44	44	41	35	429	429	9.7%
Commercial Rentals	69	64	59	65	65	67	76	65	64	75	74	67	813	813	6.9%
Hotel/Motel	14	12	11	15	22	19	14	14	27	39	25	19	232	232	7.9%
Residential Property Rentals	41	45	43	43	41	49	48	44	44	51	47	42	536	536	9.9%
Retail	337	322	336	333	342	347	418	328	321	380	355	359	4,179	4,179	6.7%
Food	0	1	0	0	0	0	(0)	0	0	0	0	0	1	1	NA
Amusements	8	7	9	8	7	7	8	8	10	14	9	12	108	108	8.0%
Use	46	39	40	39	40	41	50	45	37	50	43	43	511	511	21.9%
Subtotal	\$693	\$655	\$673	\$676	\$704	\$705	\$819	\$697	\$702	\$821	\$770	\$747	\$8,663	\$8,663	9.9%
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	9.3%	0	0	-99.7%
TOTAL	\$693	\$655	\$673	\$676	\$704	\$705	\$820	\$696	\$703	\$821	\$769	\$747	\$8,663	\$8,663	9.8%
(% change from prior year)*	7.3%	14.2%	11.2%	9.3%	13.4%	12.0%	9.4%	7.5%	6.7%	7.8%	11.5%	-13.1%			
REVISED ESTIMATE	\$693	\$655	\$673	\$676	\$704	\$705	\$820	\$696	\$703	\$821	\$769	\$595	\$8,512		
													Year End Adjustment	90	718.2%
													TOTAL:	\$8,753	10.8%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$787	2.7%
August	740	790	761	2.8%	761	2.8%	727	-4.5%
September	840	780	838	-0.2%	838	-0.2%	756	-9.8%
October	820	768	701	-14.5%	701	-14.5%	744	6.1%
November	844	772	705	-16.5%	705	-16.5%	752	6.7%
December	785	771	677	-13.8%	677	-13.8%	744	9.9%
January	811	735	683	-15.8%	683	-15.8%	741	8.5%
February	838	774	696	-16.9%	696	-16.9%	722	3.7%
March	747	721	708	-5.2%	708	-5.2%	686	-3.1%
April	787	708	733	-6.9%	733	-6.9%	685	-6.5%
May	783	710	755	-3.6%	755	-3.6%	696	-7.8%
June	779	700	779	0.0%	701	-10.0%	684	-2.4%
Subtotal:	\$9,737	\$9,006	\$8,802	-9.6%	\$8,724	-10.4%	\$8,724	0.0%
Year End Adjustment	(163)	28	10	NA	10	NA	19	90.0%
TOTAL:	\$9,574	\$9,034	\$8,812	-8.0%	\$8,734	-8.8%	\$8,743	0.1%

Actual vs. Estimate

YTD Actual Revenue:	\$8,812
YTD Revised Estimate:	8,734
Dollars Over/Under Rev Est:	\$78
Percent Over/Under Rev Est:	0.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$8,812
YTD Prior Year Actual:	9,574
Dollars Over/Under PY:	(762)
Percent Over/Under PY:	-8.0%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	ACTUAL
Telecommunications	766	760	838	701	705	677	682	697	708	733	755	778	8,800	8,800	-9.6%
% Change	-20.5%	2.6%	-0.2%	-14.5%	-16.4%	-13.9%	-15.9%	-16.8%	-5.3%	-6.9%	-3.6%	0.0%	-9.6%		
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$766	\$760	\$838	\$701	\$705	\$677	\$682	\$697	\$708	\$733	\$755	\$778	\$8,800	\$8,800	-9.6%
Balance to Cash	0	1	0	0	0	0	1	(1)	0	0	0	1	2	2	NA
TOTAL	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$696	\$708	\$733	\$755	\$779	\$8,802	\$8,802	-9.6%
(% change from prior year)	-20.5%	2.8%	-0.2%	-14.5%	-16.5%	-13.8%	-15.8%	-16.9%	-5.2%	-6.9%	-3.6%	0.0%			
REVISED ESTIMATE	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$696	\$708	\$733	\$755	\$701	\$8,724		
													Year End Adjustment	10	NA
													TOTAL:	\$8,812	-8.0%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$2,527	2.3%
August	2,705	2,761	2,898	7.1%	2,898	7.1%	2,967	2.4%
September	2,662	2,715	2,927	10.0%	2,927	10.0%	2,992	2.2%
October	2,836	2,892	2,811	-0.9%	2,811	-0.9%	2,876	2.3%
November	2,412	2,348	2,259	-6.3%	2,259	-6.3%	2,508	11.0%
December	1,860	1,731	1,745	-6.2%	1,745	-6.2%	1,899	8.8%
January	1,834	1,852	1,788	-2.5%	1,788	-2.5%	1,973	10.3%
February	1,890	2,116	2,051	8.5%	2,051	8.5%	2,113	3.0%
March	2,302	1,788	1,461	-36.5%	1,461	-36.5%	1,931	32.1%
April	1,733	1,897	1,608	-7.2%	1,608	-7.2%	1,913	19.0%
May	1,753	1,733	1,630	-7.0%	1,630	-7.0%	1,808	10.9%
June	2,130	2,080	1,881	-11.7%	3,716	74.4%	2,491	-33.0%
Subtotal:	\$26,115	\$25,950	\$25,529	-2.2%	\$27,363	4.8%	\$27,998	2.3%
Year End Adjustment	(\$318)	\$63	490	NA	490	NA	79	-83.9%
TOTAL:	\$25,797	\$26,013	\$26,019	0.9%	\$27,853	8.0%	\$28,077	0.8%

Actual vs. Estimate

YTD Actual Revenue:	\$26,019
YTD Revised Estimate:	27,853
Dollars Over/Under Rev Est:	(\$1,835)
Percent Over/Under Rev Est:	-6.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$26,019
YTD Prior Year Actual:	25,797
Dollars Over/Under PY:	222
Percent Over/Under PY:	0.9%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL
Utilities	1,532	1,798	1,813	1,743	1,401	1,082	1,109	1,272	906	997	1,010	1,166	15,828	15,828	-2.2%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	-11.7%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,532	\$1,798	\$1,813	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$906	\$997	\$1,010	\$1,166	\$15,828	\$15,828	-2.2%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	-11.7%			
Balance to Cash	0	(1)	1	0	0	0	0	0	0	0	0	0	0	0	25.0%
TOTAL	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$906	\$997	\$1,010	\$1,166	\$15,828	\$15,828	-2.2%
(% change from prior year)	23.6%	7.1%	9.9%	-0.9%	-6.4%	-6.2%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	-11.6%			
REVISED ESTIMATE	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$906	\$997	\$1,010	\$2,303	\$16,965		
													Year End Adjustment	304	NA
													TOTAL:	\$16,132	0.9%

**FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL
Utilities	939	1,102	1,111	1,068	859	663	679	780	555	611	619	714	9,701	9,701	-2.2%
	23.7%	7.1%	10%	-1%	-6%	-6%	-3%	9%	-36%	-7%	-7%	-12%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$939	\$1,102	\$1,111	\$1,068	\$859	\$663	\$679	\$780	\$555	\$611	\$619	\$714	\$9,701	\$9,701	-2.2%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	-11.7%			
Balance to Cash	0	(1)	1	0	0	0	0	(1)	0	0	0	1	0	0	125.8%
TOTAL	\$939	\$1,101	\$1,112	\$1,068	\$859	\$663	\$679	\$779	\$555	\$611	\$619	\$715	\$9,701	\$9,701	-2.2%
(% change from prior year)	23.7%	7.1%	10.0%	-0.9%	-6.3%	-6.2%	-2.4%	8.4%	-36.5%	-7.2%	-7.0%	74.4%			
REVISED ESTIMATE	\$939	\$1,101	\$1,112	\$1,068	\$859	\$663	\$679	\$779	\$555	\$611	\$619	\$1,413	\$10,398		
													Year End Adjustment	186	NA
													TOTAL:	\$9,887	0.9%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(12+0)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$5,961	7.5%
August	4,589	5,130	5,246	14.3%	5,246	14.3%	5,557	5.9%
September	4,838	5,087	5,381	11.2%	5,381	11.2%	5,700	5.9%
October	4,958	5,154	5,411	9.1%	5,411	9.1%	5,819	7.5%
November	4,966	5,171	5,633	13.4%	5,633	13.4%	5,906	4.8%
December	5,040	5,358	5,642	11.9%	5,642	11.9%	5,914	4.8%
January	5,997	6,162	6,554	9.3%	6,554	9.3%	6,982	6.5%
February	5,178	5,059	5,575	7.7%	5,575	7.7%	5,713	2.5%
March	5,275	5,344	5,620	6.5%	5,620	6.5%	5,949	5.9%
April	6,098	6,009	6,573	7.8%	6,573	7.8%	6,823	3.8%
May	5,519	5,508	6,162	11.7%	6,162	11.7%	6,255	1.5%
June	5,467	5,529	5,976	9.3%	4,762	-12.9%	6,266	31.6%
Subtotal:	\$63,092	\$64,755	\$69,315	9.9%	\$68,101	7.9%	\$72,844	7.0%
Year End Adjustment	96	276	718	647.9%	718	647.9%	393	-45.3%
TOTAL:	\$63,188	\$65,031	\$70,033	10.8%	\$68,819	8.9%	\$73,237	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$70,033
YTD Revised Estimate:	68,819
Dollars Over/Under Rev Est:	\$1,213
Percent Over/Under Rev Est:	1.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$70,033
YTD Prior Year Actual:	63,188
Dollars Over/Under PY:	6,845
Percent Over/Under PY:	10.8%

POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY ACTUAL	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	456	389	453	410	437	382	544	434	441	414	516	509	5,384	5,384	31.7%
Job Printing	13	10	16	15	15	18	17	13	14	14	36	13	194	194	20.7%
Publishing	3	3	3	3	4	1	1	1	1	1	0	1	21	21	-37.4%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	3	0	5	5	383.5%
Restaurants & Bars	477	458	451	488	514	506	516	538	538	643	575	565	6,269	6,269	5.6%
Leases & Rentals (Property)	192	201	196	193	226	215	230	240	282	285	262	227	2,749	2,749	9.7%
Commercial Rentals	443	412	378	419	419	431	488	418	410	480	474	428	5,200	5,200	6.9%
Hotel/Motel	86	75	73	98	142	122	92	92	174	251	159	120	1,484	1,484	7.9%
Residential Property Rentals	263	285	274	273	263	312	305	280	284	327	299	268	3,432	3,432	9.9%
Retail	2,159	2,061	2,152	2,132	2,189	2,218	2,675	2,101	2,053	2,435	2,274	2,295	26,744	26,744	6.7%
Food	0	5	0	0	0	0	(0)	0	0	1	0	0	6	6	NA
Amusements	52	46	55	51	44	47	54	54	63	90	57	80	690	690	8.0%
Use	291	252	256	247	253	262	320	288	237	318	276	273	3,272	3,272	21.9%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,435	\$4,198	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,460	\$4,496	\$5,257	\$4,930	\$4,779	\$55,452	\$55,452	9.9%
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	9.3%	0	0	58.8%
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	
TOTAL	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,460	\$4,496	\$5,257	\$4,930	\$4,780	\$55,452	\$55,452	9.9%
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	7.6%	6.6%	7.8%	11.7%	9.3%			
REVISED ESTIMATE	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,460	\$4,496	\$5,257	\$4,930	\$3,809	\$54,481		
													Year End Adjustment	575	656.6%
													TOTAL:	\$56,027	10.8%

FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(12+0)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	113	102	109	95	136	108	110	103	129	127	1,346	1,346	31.7%	
Job Printing	3	2	4	4	4	4	4	3	4	3	9	3	49	49	20.7%	
Publishing	1	1	1	1	1	0	0	0	0	0	0	0	5	5	-37.4%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	0	1	1	383.5%	
Restaurants & Bars	119	115	113	122	129	127	129	135	134	161	144	141	1,567	1,567	5.6%	
Leases & Rentals (Property)	48	50	49	48	56	54	57	60	70	71	66	57	687	687	9.7%	
Commercial Rentals	111	103	94	105	105	108	122	105	102	120	118	107	1,300	1,300	6.9%	
Hotel/Motel	22	19	18	24	35	30	23	23	43	63	40	30	371	371	7.9%	
Apartment Rentals	66	71	68	68	66	78	76	70	71	82	75	67	858	858	9.9%	
Retail	540	515	538	533	547	555	669	525	513	609	568	574	6,686	6,686	6.7%	
Food	0	1	0	0	0	0	(0)	0	0	0	0	0	1	1	NA	
Amusements	13	11	14	13	11	12	13	13	16	22	14	20	173	173	8.0%	
Use	73	63	64	62	63	65	80	72	59	79	69	68	818	818	21.9%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,129	\$1,311	\$1,115	\$1,124	\$1,314	\$1,233	\$1,195	\$13,863	\$13,863	9.9%	
Balance to Cash	7.3% 0	14.3% 0	11.2% 0	9.1% 0	13.4% 0	12.0% (1)	9.3% 0	7.7% 0	6.5% 0	7.8% 1	11.7% (1)	9.3% 1	0	0	0.0%	
TOTAL	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,128	\$1,311	\$1,115	\$1,124	\$1,315	\$1,232	\$1,196	\$13,863	\$13,863	9.9%	
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	7.8%	6.4%	7.9%	11.6%	9.3%				
REVISED ESTIMATE	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,128	\$1,311	\$1,115	\$1,124	\$1,315	\$1,232	\$953	\$13,620			
													Year End Adjustment	143	615.0%	
													TOTAL:	\$14,006	10.8%	

**STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
12+0**

	2017-18 Actual	2018-19 Actual	% Change from PY Actual	2018-19 Estimate	% Change from PY Actual	2019-20 Base	% Change from PY Estimate
July	\$12,549	\$13,215	5.3%	\$13,215	5.3%	13,762	4.1%
August	11,764	12,658	7.6%	12,658	7.6%	13,397	5.8%
September	12,103	12,893	6.5%	12,893	6.5%	13,384	3.8%
October	12,413	12,875	3.7%	12,875	3.7%	13,662	6.1%
November	12,293	13,114	6.7%	13,114	6.7%	13,738	4.8%
December	12,691	13,682	7.8%	13,682	7.8%	14,060	2.8%
January	14,897	15,496	4.0%	15,496	4.0%	16,561	6.9%
February	12,502	13,065	4.5%	13,065	4.5%	13,650	4.5%
March	12,611	12,857	2.0%	12,857	2.0%	14,053	9.3%
April	14,895	15,547	4.4%	15,547	4.4%	16,107	3.6%
May	13,094	14,299	9.2%	14,299	9.2%	14,620	2.2%
June	13,413	14,148	5.5%	13,309	-0.8%	14,847	11.6%
Subtotal	\$155,225	\$163,850	5.6%	\$163,010	5.0%	\$171,841	5.4%
Year end adjust. (GASB)	773	1,216	57.3%	1,216	57.3%	716	-41.2%
TOTAL:	\$155,998	\$165,066	5.8%	\$164,226	5.3%	\$172,557	5.1%

Actual vs. PY

YTD Actual Revenue:	\$165,066
YTD Prior Year Actual	155,998
Dollars Over/(Under):	\$9,068
Percent Over/(Under):	5.8%

Actual vs. Estimate

YTD Actual Revenue:	\$165,066
YTD Estimate:	164,226
Dollars Over/(Under):	\$840
Percent Over/(Under):	0.5%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Act)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$47	\$39	\$27	\$25	\$32	\$23	\$18	\$18	\$21	\$24	\$19	\$23	315	1.7%
% change from PY actual	99.0%	-19.8%	12.4%	11.6%	88.2%	41.3%	-29.9%	-13.2%	-0.8%	-57.8%	-6.8%	72.3%		
Mining-Oil & Gas Production	\$147	\$132	\$160	\$138	\$132	\$132	\$120	\$140	\$113	\$132	\$139	\$155	1,641	6.2%
% change from PY actual	6.9%	16.3%	19.2%	43.6%	-4.8%	26.1%	-10.9%	-7.5%	2.6%	-5.1%	1.9%	4.9%		
Utilities	\$9,455	\$11,919	\$11,998	\$10,449	\$9,074	\$6,857	\$7,055	\$8,037	\$7,270	\$6,841	\$6,651	\$7,560	103,164	-0.2%
% change from PY actual	2.1%	-4.1%	6.5%	-3.7%	-1.2%	-2.7%	4.5%	4.4%	5.6%	-1.3%	-3.0%	-8.3%		
Communications	\$1,688	\$1,704	\$1,704	\$1,577	\$1,639	\$1,481	\$1,577	\$1,606	\$1,473	\$1,608	\$1,540	\$1,581	19,180	-7.2%
% change from PY actual	-4.7%	8.0%	-0.7%	-10.6%	-5.9%	-14.8%	-10.1%	-7.1%	-12.0%	-9.6%	-9.4%	-8.3%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Private Car & Pipelines	\$27	\$27	\$28	\$28	\$28	\$28	\$28	\$28	\$28	\$27	\$28	\$29	335	11.0%
% change from PY actual	9.3%	1.4%	0.2%	-2.0%	15.5%	0.3%	-2.3%	0.0%	-4.8%	5410.0%	4.3%	5.0%		
Publishing	\$74	\$63	\$63	\$74	\$88	\$25	\$36	\$25	\$29	\$30	\$25	\$27	561	-33.7%
% change from PY actual	20.4%	-14.6%	9.0%	15.3%	19.1%	-66.5%	-56.2%	-65.0%	-60.6%	-56.6%	-68.4%	-57.2%		
Printing	\$172	\$160	\$235	\$233	\$218	\$217	\$210	\$188	\$179	\$192	\$238	\$177	2,420	10.4%
% change from PY actual	-5.3%	-58.8%	-290.4%	25.8%	4.1%	15.1%	15.7%	-10.7%	-3.3%	5.1%	9.7%	-4.0%		
Restaurants & Bars	\$23,416	\$22,229	\$22,087	\$23,859	\$24,679	\$24,498	\$25,772	\$25,993	\$25,994	\$31,375	\$27,590	\$27,166	304,658	6.2%
% change from PY actual	8.1%	8.3%	6.0%	4.4%	4.9%	9.3%	0.0%	9.8%	2.0%	9.2%	3.9%	9.1%		
Amusements	\$3,090	\$1,993	\$1,806	\$1,926	\$2,031	\$2,546	\$2,559	\$2,746	\$2,463	\$3,630	\$2,256	\$2,603	29,649	2.6%
% change from PY actual	3.8%	0.7%	-8.9%	2.6%	-0.3%	8.1%	4.0%	8.6%	-1.8%	9.2%	-13.4%	14.8%		
Rentals-Real Property	\$0	\$0	\$0	\$0	(\$0)	(\$0)	\$0	\$0	\$0	\$0	\$0	(\$0)	0	NA
% change from PY actual														
Rentals-Personal Property	\$8,402	\$7,042	\$7,098	\$7,152	\$7,754	\$7,566	\$7,631	\$8,074	\$8,774	\$9,182	\$8,503	\$8,067	95,247	11.4%
% change from PY actual	25.7%	6.0%	12.0%	2.9%	11.2%	3.2%	4.3%	8.8%	19.0%	14.7%	17.4%	11.5%		
Contracting	\$11,441	\$10,947	\$10,945	\$10,830	\$11,039	\$10,717	\$12,718	\$10,819	\$10,475	\$11,708	\$12,050	\$12,413	136,101	15.1%
% change from PY actual	14.8%	21.7%	8.8%	29.7%	7.9%	14.2%	23.1%	9.3%	17.0%	9.6%	16.9%	11.8%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$114,876	\$109,862	\$113,539	\$111,921	\$112,986	\$124,547	\$146,687	\$111,242	\$108,018	\$132,827	\$125,404	\$124,928	1,436,837	6.3%
% change from PY actual	3.5%	9.6%	7.0%	5.0%	8.8%	10.1%	4.9%	4.2%	1.1%	4.0%	12.3%	5.7%		
Severance - Mining	\$1,656	\$1,034	\$1,043	\$1,078	\$1,062	\$1,077	\$1,310	\$956	\$933	\$1,337	\$1,249	\$1,065	13,801	-29.8%
% change from PY actual	101.3%	-33.9%	23.4%	-62.7%	-23.4%	-46.0%	-33.2%	-45.8%	-34.2%	-24.7%	-14.5%	-39.7%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$6,469	\$6,190	\$5,824	\$7,018	\$8,817	\$7,648	\$6,475	\$9,033	\$10,292	\$13,987	\$10,108	\$8,429	100,290	9.1%
% change from PY actual	5.1%	14.2%	9.5%	12.3%	13.4%	12.5%	9.6%	11.4%	3.8%	5.9%	9.4%	7.6%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-7.7%
% change from PY actual														
State Total	180,959	173,342	176,557	176,307	179,580	187,363	212,199	178,905	176,061	212,899	195,802	194,222	2,244,197	6.2%
Cities Share (25%)	45,240	43,335	44,139	44,077	44,895	46,841	53,050	44,726	44,015	53,225	48,950	48,555	561,049	6.2%
Phoenix Population Percentage	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.14%		
Phoenix TOTAL	\$13,215	\$12,658	\$12,893	\$12,875	\$13,114	\$13,682	\$15,496	\$13,065	\$12,857	\$15,547	\$14,299	\$14,148	\$163,850	5.6%

	1,216	57.3%
Total	\$165,066	5.8%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
12+0

Category	Prior Year Actual	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$13	\$25	\$67	\$23	\$9	72.3%	(\$44)	-66.3%
Mining-Oil & Gas Production	\$148	\$117	\$367	\$155	7	4.9%	(212)	-57.7%
Utilities	\$8,245	\$7,775	\$7,799	\$7,560	(686)	-8.3%	(240)	-3.1%
Communications	\$1,725	\$1,656	\$3,196	\$1,581	(144)	-8.3%	(1,615)	-50.5%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$27	\$33	\$1	\$29	1	5.0%	28	2777.2%
Publishing	\$63	\$66	\$367	\$27	(36)	-57.2%	(340)	-92.6%
Printing	\$184	\$171	\$530	\$177	(7)	-4.0%	(353)	-66.7%
Restaurants & Bars	\$24,907	\$26,580	\$26,102	\$27,166	2,259	9.1%	1,063	4.1%
Amusements	\$2,268	\$2,500	\$1,855	\$2,603	335	14.8%	748	40.3%
Rentals-Real Property	\$0	\$0	\$0	(\$0)	0	NA	(0)	NA
Rentals-Personal Property	\$7,235	\$6,520	\$6,039	\$8,067	832	11.5%	2,028	33.6%
Contracting	\$11,105	\$10,153	\$6,880	\$12,413	1,308	11.8%	5,533	80.4%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$118,144	\$121,290	\$117,036	\$124,928	6,784	5.7%	7,892	6.7%
Severance - Mining	\$1,767	\$1,717	\$4,948	\$1,065	(702)	-39.7%	(3,883)	-78.5%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$7,836	\$8,222	\$7,058	\$8,429	593	7.6%	1,371	19.4%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$183,667	\$186,825	\$182,245	\$194,222	\$10,555	5.7%	\$11,977	6.6%
Distribution to Cities (25% of distribution base)	45,917	46,706	45,561	48,555	2,639	5.7%	2,994	6.6%
Phoenix Share of Distribution (actual is 29.14%)	\$13,413	\$13,736	\$13,309	\$14,148	\$735	5.5%	\$839	6.3%

CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2018-19 COMPARED TO 2017-18
12+0

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Est
Transportation & Towing	99.0%	19.0%	17.4%	16.3%	25.2%	27.0%	18.5%	15.2%	13.6%	-1.0%	-1.4%	1.7%	16.0%
Mining-Oil & Gas Production	6.9%	11.1%	13.9%	19.9%	14.3%	16.0%	11.8%	8.9%	8.3%	6.8%	6.3%	6.2%	19.9%
Utilities	2.1%	-1.5%	1.3%	0.0%	-0.2%	-0.5%	0.0%	0.5%	0.9%	0.7%	0.5%	-0.2%	0.0%
Communications	-4.7%	1.3%	0.6%	-2.3%	-3.0%	-5.0%	-5.7%	-5.9%	-6.6%	-6.9%	-7.1%	-7.2%	0.6%
Railroads & Aircraft	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Private Car & Pipelines	9.3%	5.2%	3.4%	2.0%	4.5%	3.7%	2.8%	2.5%	1.6%	12.5%	11.6%	11.0%	1.8%
Publishing	20.4%	1.3%	3.6%	6.5%	9.3%	-4.4%	-13.2%	-19.8%	-24.5%	-27.6%	-31.8%	-33.7%	6.5%
Printing	-5.3%	-41.8%	26.8%	26.5%	20.9%	19.9%	19.2%	14.8%	12.7%	11.9%	11.7%	10.4%	26.5%
Restaurants & Bars	8.1%	8.2%	7.5%	6.7%	6.3%	6.8%	5.7%	6.2%	5.7%	6.1%	5.9%	6.2%	5.8%
Amusements	3.8%	2.6%	-0.7%	-0.0%	-0.1%	1.4%	1.8%	2.7%	2.2%	3.2%	1.5%	2.6%	0.0%
Rentals-Real Property	NA	NA	NA	-132.3%	-131.6%	-119.1%	-119.1%	-119.1%	-119.1%	-119.1%	-119.1%	-118.8%	NA
Rentals-Personal Property	25.7%	15.9%	14.6%	11.6%	11.5%	10.0%	9.1%	9.1%	10.2%	10.7%	11.4%	11.4%	9.0%
Contracting	14.8%	18.1%	14.8%	18.2%	16.0%	15.7%	16.8%	15.8%	16.0%	15.3%	15.4%	15.1%	10.4%
Feed - Wholesale	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Retail	3.5%	6.4%	6.6%	6.2%	6.7%	7.3%	6.9%	6.5%	6.0%	5.7%	6.3%	6.3%	5.7%
Severance - Mining	101.3%	12.7%	15.5%	-21.4%	-21.8%	-26.8%	-27.9%	-30.3%	-30.7%	-30.1%	-28.8%	-29.8%	-10.0%
Severance - Timber	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Bed Tax - Hotel/Motel	5.1%	9.4%	9.4%	10.2%	11.0%	11.3%	11.0%	11.1%	9.9%	9.2%	9.2%	9.1%	7.6%
Other	0.0%	-90.0%	-30.0%	-22.5%	-18.0%	-15.0%	-12.9%	-11.3%	-10.0%	-9.0%	-8.2%	-7.5%	-16.0%
Subtotal (State)	6.0%	7.1%	7.2%	6.5%	6.7%	7.0%	6.6%	6.4%	6.0%	5.9%	6.3%	6.2%	5.7%
Cities Share (25%)	6.0%	7.1%	7.2%	6.5%	6.7%	7.0%	6.6%	6.4%	6.0%	5.9%	6.3%	6.2%	5.7%
TOTAL (Phoenix Share)	5.3%	6.4%	6.5%	5.8%	5.9%	6.3%	5.9%	5.7%	5.3%	5.2%	5.6%	5.6%	5.0%
											GASB (Y/E Adj)	57.3%	57.3%
												5.8%	5.3%