

To: Mayor and City Council

Date: June 19, 2019

From:

Ed Zuercher **City Manager** 

Subject: GENERAL FUND REVENUE REPORT – 11 MONTHS ACTUAL REVENUE

The 2018-19 year-to-date (YTD) General Fund (GF) revenue collections at 11 months were \$43.0 million or 4.0% higher than the 2017-18 collections of \$1,070.0 million. This increase is driven by higher revenue collections in city sales tax, primary property tax, state-shared sales and vehicle license taxes, and interest earnings. This increase is offset by less revenue collections in Library and state-shared income tax. The reduced revenue in Library is due to the one-time insurance proceeds for Burton Barr Central Library last year, and the loss of state-shared income tax is because of the decreased Phoenix population share relative to the state. Although the decreased Phoenix population share also impacts the revenue collections in state-shared sales and vehicle license taxes, the extra revenue due to economic growth surpasses the loss from the decreased Phoenix population share.

The revised 2018-19 GF Revenue Estimate is \$1.208 billion, representing 3.0% growth over 2017-18 actuals. YTD GF revenues are 1.0% higher than the revised estimate, with the variance mostly attributable to city sales tax and primary property tax.

# **General Fund Sales Tax**

Through eleven months of 2018-19, combined GF revenue from city and state sales tax was \$577.3 million, reflecting growth of 6.8% compared to the eleven months of 2017-18.

*City Sales Tax*- Year-to-date (YTD) 2018-19 city sales tax collections were \$427.6 million, which represents 7.2% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 6.7%
- contracting: 31.3%
- restaurants & bars: 5.3%
- hotel/motel: 8.0%
- telecommunications: -10.4%
- commercial property rentals: 7.0%

*State Sales Tax*- YTD 2018-19 state sales tax collections were \$149.7 million, representing 5.6% growth over 2017-18.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 6.3%
- contracting: 15.4%
- restaurants & bars: 5.9%
- hotel/motel: 9.2%
- communications: -7.1%

### SUMMARY OF GENERAL FUND REVENUE (In Thousands of Dollars)

Revenue Source		Actuals 2013-14		Actuals 2014-15		Actuals 2015-16		Actuals 2016-17		Actuals 2017-18	17-18 Act to 16-17 Act % Change	11 Mo Actua 2017-	als	ļ	I Month Actuals 2018-19	% Change from PY	Revised Estimate 2018-19	18-19 Rev Est to 17-18 Act. % Change	Base FY2019-20	19/20 Base to 18/19 Est % Change
Local Taxes																				
Primary Property Tax	\$	143,930	\$	138,244	\$	141,309	\$	146,121	\$	154,560	5.8%	6 134	.817	\$	148,951	10.5% \$	161,586	4.5%	170,899	5.8%
Sales Taxes	•	410,970	•	407,014	•	416,522	•	421,239	•	432,358	2.6%		3,915	•	427,612	7.2%	460,963	6.6%	483,874	5.0%
Privilege License Fees		2,483		2,477		2,476		1,485		2,893	94.8%	2	2,375		2,580	8.6%	2,780	-3.9%	2,779	0.0%
Other General Fund Excise Taxes		7,187		17,174		17,832		17,984		18,138	0.9%	16	6,644		17,024	2.3%	18,580	2.4%	18,776	1.1%
Subtotal	\$	564,570	\$	564,909	\$	578,139	\$	586,829	\$	607,949	3.6%	\$ 552	2,751	\$	596,167	7.9% \$	643,909	5.9% \$	676,328	5.0%
Non Taxes																				
Licenses & Permits		2,775		2,783		2,754		2,879		2,872	-0.2%	2	2,369		2,670	12.7%	3,003	4.6%	2,998	-0.2%
Cable Communications		9,720		9,574		10,028		10,391		10,884	4.7%	8	3,384		8,276	-1.3%	11,042	1.5%	11,152	1.0%
Fines & Forfeitures		17,540		15,676		13,460		12,039		12,711	5.6%	12	2,112		11,566	-4.5%	12,665	-0.4%	12,663	0.0%
Court Default Fee		1,013		897		1,047		1,164		1,273	9.4%	1	,157		1,218	5.3%	1,409	10.7%	1,409	0.0%
Parks & Libraries		9,207		8,937		8,308		8,272		18,221	120.3%	17	7,119		7,222	-57.8%	7,779	-57.3%	7,733	-0.6%
Planning		1,251		1,312		1,647		1,690		1,752	3.7%	1	,577		1,617	2.5%	1,654	-5.6%	1,755	6.1%
Police		13,111		14,687		13,729		13,720		14,347	4.6%	13	3,251		14,148	6.8%	14,396	0.3%	14,230	-1.2%
Street Transportation		4,426		4,672		4,369		5,194		5,863	12.9%	6	6,272		6,382	1.8%	4,897	-16.5%	4,786	-2.3%
Emergency Transportation		30,785		34,502		37,005		34,518		35,884	4.0%	33	3,402		33,546	0.4%	36,258	1.0%	36,964	1.9%
Hazardous Materials Inspection Fee		1,239		1,312		1,358		1,388		1,364	-1.7%	1	,248		1,212	-2.9%	1,400	2.6%	1,400	0.0%
Other Service Charges		13,935		14,710		17,245		16,752		20,302	21.2%	18	3,736		20,805	11.0%	22,152	9.1%	22,530	1.7%
All Others		16,351		15,923		14,052		14,168		16,456	16.1%	15	5,580		13,677	-12.2%	15,487	-5.9%	15,499	0.1%
Subtotal	\$	121,353	\$	124,985	\$	125,002	\$	122,175	\$	141,929	16.2%	\$ 131	,207	\$	122,339	-6.8% \$	132,142	-6.9% \$	133,119	0.7%
State Shared Revenues																				
Sales Tax		127,005		132,218		137,544		143,976		155,998	8.4%	141	,813		149,702	5.6%	164,226	5.3%	172,557	5.1%
Income Tax		161,580		175,184		174,234		191,225		200,036	4.6%	183	3,366		180,508	-1.6%	196,918	-1.6%	215,228	9.3%
Vehicle License Tax		51,689		55,293		59,801		61,586		66,784	8.4%	60	),827		64,229	5.6%	71,040	6.4%	75,597	6.4%
Subtotal	\$	340,274	\$	362,695	\$	371,579	\$	396,787	\$	422,818	6.6%	386	6,006	\$	394,439	2.2% \$	432,184	2.2% \$	463,382	7.2%
TOTAL	\$	1,026,197	\$	1,052,589	\$	1,074,720	\$	1,105,791	\$	1,172,696	6.1%	5 1,069	9,964	<b>\$</b> 1	1,112,945	4.0% \$	1,208,235	3.0% \$	<b>1,272,829</b>	5.3%

4.0%

3.0%

Change from Prior Year		% Change from Prior Year and Estimate
17-18 - 11 Month Actual Revenue:	\$ 1,069,964	18-19 % Change from Prior Year Actual:
18-19 - 11 Month Actual Revenue:	\$ 1,112,945	
		18-19 Estimate % Change
Dollars Over/Under Prior Year:	\$42,981	from Prior Year Actual:
Percent Over/Under Prior Year:	4.0%	

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# CITY PLT BY MONTH (In Thousands) (11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$40,676	7.0%
August	36,182	38,023	39,071	8.0%	39,071	8.0%	40,377	3.3%
September	36,412	36,874	39,531	8.6%	39,531	8.6%	39,893	0.9%
October	36,451	38,397	38,640	6.0%	38,640	6.0%	41,719	8.0%
November	35,071	36,246	38,370	9.4%	38,370	9.4%	39,755	3.6%
December	34,067	35,894	37,085	8.9%	37,085	8.9%	38,590	4.1%
January	39,254	40,303	41,824	6.5%	41,824	6.5%	44,233	5.8%
February	34,733	34,425	36,673	5.6%	36,673	5.6%	37,405	2.0%
March	34,205	35,460	37,026	8.2%	37,026	8.2%	38,100	2.9%
April	39,392	39,143	42,047	6.7%	42,047	6.7%	43,001	2.3%
May	36,082	36,505	39,345	9.0%	39,345	9.0%	39,869	1.3%
June	37,538	36,977	0	NA	32,392	-13.7%	40,600	25.3%
Subtotal:	\$436,453	\$445,463	\$427,612	NA	\$460,003	5.4%	\$484,218	5.3%
Year End Adjustments	(4,095)	(900)	0	NA	960	NA	(344)	NA
TOTAL:	\$432,358	\$444,563	\$427,612	NA	\$460,963	6.6%	\$483,874	5.0%

### Actual vs. Estimate

YTD Actual Revenue:	\$427,612
YTD Actual Revenue: YTD Revised Estimate:	421,479
Dollars Over/Under Rev Est:	\$6,132
Percent Over/Under Rev Est:	1.5%

## Actual vs. PY

YTD Actual Revenue:	\$427,612
YTD Actual Revenue: YTD Prior Year Actual:	398,915
Dollars Over/Under PY:	28,697
Dollars Over/Under PY: Percent Over/Under PY:	7.2%

### PLT CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000's)

						(	-,								
	Jul	Aug	Sep <sup>1</sup>	Oct <sup>1</sup>	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		% Change from PY
Category	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	TOTAL	ACTUA
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	1,995	1,680	1,980	1,792	1,912	1,670	2,381	1,898	1,930	1,809	2,256	1,057	22,361	22,361	25.0%
(% change from prior year)	32.0%	49.8%	44.2%	39.7%	29.5%	6.5%	52.2%	32.8%	33.9%	8.3%	25.1%	-35.7%	25.0%	701	0.00/
Job Printing (% change from prior year)	55 0.6%	42 -15.2%	71 17.9%	66 14.5%	65 -2.4%	78 43.4%	76 33.2%	58 -19.1%	62 9.5%	61 -3.0%	159 181.7%	(72) -228.3%	721 2.3%	721	2.3%
Publishing	12	14	13	13	18	43.4%	5	-13.1%	3.3%	-3.0%	2	68	157	157	4.6%
(% change from prior year)	8.9%	13.2%	25.5%	13.0%	13.7%	-77.9%	-66.7%	-54.1%	-80.0%	-73.0%	-87.3%	508.5%	4.6%	107	4.07
Transportation & Towing	2	2	0	1	1	0	0	0	0	0	14	(15)	7	7	45.8%
(% change from prior year)	551.2%	458.1%	224.2%	29.2%	380.8%	9.1%	-36.8%	-40.6%	-14.7%	-49.5%	4266.1%	-5551.3%	45.8%		
Restaurants & Bars	2,085	2,005	1,971	2,135	2,251	2,215	2,259	2,354	2,353	2,814	2,515	3,020	27,979	27,979	7.7%
(% change from prior year)	10.9%	12.9%	6.3%	5.4%	5.8%	10.7%	-7.2%	8.7%	3.1%	5.9%	1.1%	32.2%	7.7%		
Leases & Rentals (Property)	1,440	1,509	1,469	1,450	1,695	1,615	1,722	1,798	2,114	2,135	1,967	1,361	20,274	20,274	7.9%
(% change from prior year)	2.5%	13.9%	8.6%	7.0%	9.5%	3.0%	13.6%	11.1%	14.6%	7.4%	14.8%	-12.6%	7.9%		
Commercial Rentals	3,592	3,344	3,223	3,396	3,398	3,495	3,935	3,396	3,325	3,891	3,842	2,547	41,385	41,385	4.9%
(% change from prior year)	11.1%	11.2%	11.2%	-2.1%	3.5%	14.5%	5.1%	7.4%	4.8%	9.5%	7.2%	-22.6%	4.9%		
Hotel/Motel	649	561	548	732	1,063	915	692	691	1,302	1,883	1,190	1,737	11,963	11,963	16.0%
(% change from prior year)	15.0%	27.9%	11.9%	19.5%	21.8%	16.4%	-10.2%	-29.9%	7.2%	11.6%	13.7%	105.3%	16.0%		
Residential Property Rentals	1,969	2,139	2,052	2,049	1,971	2,341	2,287	2,101	2,127	2,455	2,239	818	24,547	24,547	4.8%
(% change from prior year)	4.2%	18.9%	-3.4%	5.5%	1.3%	24.0%	15.0%	7.6%	2.7%	21.1%	20.0%	-57.6%	4.8%		
Retail	16,193	15,458	16,137	15,992	16,420	16,637	20,063	15,760	15,397	18,261	17,054	14,347	197,717	197,717	4.9%
(% change from prior year)	-2.1%	6.6%	8.8%	7.3%	14.7%	12.3%	6.3%	5.9%	3.7%	3.8%	8.3%	-13.8%	4.9%		
Food	0	19	1	0	0	0	(0)	0	0	2	0	(21)	(0)	(0)	NA
(% change from prior year)	-75.0%	-98721.1%	525900.0%	-100.0%	-100.0%	-100.0%	-223.6%	-100.0%	-100.3%	4785.7%	-100.0%	-12483.7%	-99.2%		
Amusements	388	342	411	381	329	350	402	402	476	672	429	212	4,794	4,794	0.0%
(% change from prior year)	13.9%	5.9%	-16.9%	-4.7%	-7.1%	-16.3%	35.2%	8.6%	22.9%	14.7%	9.2%	-50.7%	0.0%		10.10
	1,034	1,027	1,132	946	952	914	921	941	956	990	1,019	945	11,777	11,777	-10.4%
(% change from prior year)	-20.4%	2.7%	-0.2%	-14.5%	-16.4%	-13.8%	-15.8%	-16.8%	-5.3%	-6.8%	-3.6%	-10.1%	-10.4%	71.000	0.00/
Other Utilities <sup>1</sup> (% change from prior year)	6,225	8,880	8,405	7,637	6,250	4,726	4,556	4,940	5,012	4,436	4,339	5,875	71,280	71,280	0.0%
Use	-5.5% 2.186	-3.0% 1,887	3.5% 1,919	0.9% 1,855	-1.8% 1,898	-5.9% 1,963	-1.1% 2,403	3.4% 2,162	29.6% 1.774	-1.8% 2,382	4.9%- 2,067	-4.3% 685	0.0% 23,182	23,182	14.8%
(% change from prior year)	41.2%	27.1%	25.9%	16.9%	30.7%	15.3%	2,403	2,102	-3.9%	2,302	2,007 32.5%	-54.8%	23,102	23,102	14.0/0
Penalty & Interest	177	162	199	196	147	163	121	168	194	253	250	(171)	1,859	1,859	0.0%
	<u> </u>	<b>*</b> ~~ ~ <b>~</b> ~	<b>***</b>	<u> </u>	<b>***</b>	<b>*</b> • <b>7</b> •• <b>5</b>	<u> </u>	<b>*•••••••••••••</b>	<b>*</b> • <b>--</b> • • • •	10.017			100.000	100.000	<u> </u>
Subtotal	\$38,000	\$39,072	\$39,531	\$38,640	\$38,371	\$37,085	\$41,823	\$36,673	\$37,026	42,047	39,344	32,392	460,003	460,003	5.4%
Increase over PY	2.5%	8.0%	8.6%	6.0%	9.4%	8.8%	6.5%	5.6%	8.2%	6.7%	9.0%	-13.7%	5.4%	5.4%	
Balance to Cash	0	(1)	0	0	(1)	0	1	0	0	0	1	0	0	0	NA
TOTAL	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$36,673	\$37,026	\$42,047	\$39,345	\$32,392	\$460,003	\$460,003	5.4%
(% change from prior year)	2.5%	8.0%	8.6%	6.0%	9.4%	8.9%	6.5%	5.6%	8.2%	6.7%	9.0%	-5.0%			
	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$36,673	\$37,026	\$42,047	\$39,345	\$32,392	\$460,003		
1. Growth rates for utilities in Septem	ber and Oct	tober 2017 w	ere impacted	by timing is	sues that oc	curred due	to the transi	tion of seve	ral large utilit	y providers					
to the ADOR collection system in Sep													ar End (A/D)	(0, 500)	<b>N I A</b>
								3	,			Ye	ar End (A/R)	(2,500)	NA

impacted in September and October due to other taxpayers transition to the State collection system.

 I
 (2,500)
 NA

 Year End (A/R)
 (2,500)
 NA

 GASB
 3,460
 10801.7%

 Clearing Account/Adj
 0
 NA

 TOTAL:
 \$460,963
 6.6%

#### Budget & Research :plt1911

#### GENERAL FUND PLT CATEGORY ANALYSIS May 2019

	2017-18		2018-19		[ [	Actual/A	Actual	Actual/Es	
Category	Actual	Budget	Estimate	Actual		Amount	Percent	Amount	Percent
Contracting	1,803	1,290	1,571	2,256		453	25.1%	685	43.6%
Job Printing	56	62	43	159		102	181.7%	116	269.3%
Publishing	16	16	41	2		(14)	-87.3%	(39)	-94.9%
Transportation & Towing	0	0	0	14		14	4266.1%	14	NA
Restaurants & Bars	2,488	2,442	2,883	2,515		27	1.1%	(367)	-12.7%
Leases & Rentals (Property)	1,713	1,656	1,704	1,967		254	14.8%	263	15.4%
Commercial Rentals	3,583	3,254	3,156	3,842		259	7.2%	687	21.8%
Hotel/Motel	1,046	1,087	1,710	1,190		144	13.7%	(520)	-30.4%
Residential Property Rentals	1,866	1,927	1,508	2,239		373	20.0%	730	48.4%
Retail	15,740	16,703	15,486	17,054		1,314	8.3%	1,568	10.1%
Food	0	0	0	0		(0)	-100.0%	0	NA
Amusements	393	384	307	429		36	9.2%	122	39.9%
Telecommunications	1,057	958	991	1,019		(38)	-3.6%	28	2.8%
Other Utilities	4,561	4,822	4,756	4,339		(222)	-4.9%	(417)	-8.8%
Use	1,560	1,750	1,349	2,067		508	32.5%	719	53.3%
Penalty & Interest	197	154	41	250		53	26.9%	209	504.9%
Subtotal	\$36,082	\$36,505	\$35,546	\$39,344		\$3,261	9.0%	3,798	10.7%
Balance to Cash	0	0	0	1		1	NA	1	NA
TOTAL	\$36,082	\$36,505	\$35,546	\$39,345		\$3,262	9.0%	\$3,799	10.7%

18-Jun-19

#### Budget & Research :plt1911

### PLT CATEGORY ANALYSIS CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2018-19 ACTUALS COMPARED TO 2017-18 (11+1)

(11+1)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Est
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	32.0%	40.5%	41.8%	41.3%	38.7%	32.6%	35.7%	35.3%	35.2%	32.1%	31.3%		25.0%
Job Printing	0.6%	-6.9%	2.1%	5.3%	3.5%	9.8%	13.2%	8.2%	8.4%	7.2%	22.4%		2.3%
Publishing	8.9%	11.2%	15.6%	14.9%	14.6%	-2.6%	-13.0%	-17.0%	-24.2%	-29.0%	-35.9%		4.6%
Transportation & Towing	551.2%	496.0%	459.0%	304.8%	317.3%	255.4%	173.0%	134.7%	115.4%	89.1%	409.2%		54.0%
Restaurants & Bars	10.9%	11.9%	10.0%	8.8%	8.1%	8.6%	5.8%	6.2%	5.8%	5.8%	5.3%		7.7%
Leases & Rentals (Property)	2.5%	8.0%	8.2%	7.9%	8.3%	7.3%	8.2%	8.6%	9.4%	9.2%	10.1%		7.9%
Commercial Rentals	11.1%	11.1%	9.5%	6.3%	5.7%	7.1%	6.8%	6.9%	6.6%	6.9%	7.0%		4.9%
Hotel/Motel	15.0%	20.6%	17.8%	18.3%	19.3%	18.7%	13.8%	6.0%	6.2%	7.3%	8.0%		16.0%
Residential Property Rentals	4.2%	11.4%	6.0%	5.8%	4.9%	8.0%	9.1%	8.9%	8.1%	9.5%	10.4%		4.8%
Retail	-2.1%	2.0%	4.2%	4.9%	6.8%	7.7%	7.5%	7.3%	6.9%	6.5%	6.7%		4.9%
Food	-75.0%	11015.4%	11326.6%	2137.7%	1622.7%	1382.0%	1298.0%	1176.4%	-828.2%	-919.0%	-1093.2%		NA
Amusements	13.9%	10.0%	-1.5%	-2.3%	-3.2%	-5.6%	-0.9%	0.2%	2.8%	4.6%	5.0%		0.0%
Telecommunications	-20.4%	-10.4%	-7.0%	-8.8%	-10.4%	-10.9%	-11.6%	-12.3%	-11.5%	-11.1%	-10.4%		-10.4%
Other Utility	-5.5%	-4.0%	-1.5%	-0.9%	-1.0%	-1.6%	-1.6%	-1.1%	1.0%	0.8%	0.4%		0.0%
Use	41.2%	34.3%	31.5%	27.7%	28.3%	25.9%	23.9%	21.4%	18.3%	19.3%	20.5%		14.8%
Penalty & Interest	-14.7%	-13.6%	0.9%	10.6%	14.0%	17.4%	6.8%	7.1%	9.5%	17.8%	18.8%		0.0%
Subtotal	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%		5.4%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%		5.4%
Year End Adj.													NA
TOTAL	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%		6.6%

## CONVENTION CENTER EXCISE TAX BY MONTH

(In Thousands) (11+1)

_	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$4,768	11.4%
August	3,065	3,440	3,829	24.9%	3,829	24.9%	4,280	11.8%
September	3,436	3,516	4,007	16.6%	4,007	16.6%	4,343	8.4%
October	3,717	3,816	4,383	17.9%	4,383	17.9%	4,801	9.5%
November	4,395	4,379	5,220	18.8%	5,220	18.8%	5,580	6.9%
December	4,220	4,256	4,719	11.8%	4,719	11.8%	5,212	10.4%
January	4,678	4,593	4,828	3.2%	4,828	3.2%	5,900	22.2%
February	4,527	4,068	5,987	32.2%	5,987	32.2%	5,505	-8.0%
March	5,046	4,761	5,459	8.2%	5,459	8.2%	6,233	14.2%
April	6,276	5,306	6,659	6.1%	6,659	6.1%	7,643	14.8%
Мау	5,187	4,734	5,692	9.7%	5,692	9.7%	6,263	10.0%
June	4,523	4,077	0	NA	5,498	21.5%	5,785	5.2%
Subtotal:	\$52,735	\$50,666	\$55,063	NA	\$60,561	14.8%	\$66,311	9.5%
Year End Adjustment	(5)	241	0	NA	1,050	NA	315	-70%
TOTAL:	\$52,730	\$50,907	\$55,063	NA	\$61,611	16.8%	\$66,626	8.1%

## Actual vs. Estimate

YTD Actual Revenue:	\$55,063
YTD Revised Estimate:	55,296
Dollars Over/Under Rev Est:	(\$233)
Dollars Over/Under Rev Est: Percent Over/Under Rev Est:	-0.4%

YTD Actual Revenue:	\$55,063
YTD Actual Revenue: YTD Prior Year Actual:	48,211
Dollars Over/Under PY:	6,851
Percent Over/Under PY:	14.2%

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### CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000'S)

						(	-,								
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun	TOTAL		% Change from PY
Category	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL
Advertising	\$158 -23.5%	\$157 -18.3%	\$163 -20.5%	\$243 26.0%	\$357 91.5%	\$279 43.2%	\$277 50.6%	\$187 33.3%	\$226 39.1%	<b>\$184</b> 21.9%	\$178 -7.0%	(\$3) -101.6%	\$2,407 9.6%	\$2,407	9.6%
Contracting	1,425 32.0%	1,200 49.8%	1,414 44.2%	1,280 39.7%	1,366 29.5%	1,193 6.5%	1,701 52.2%	1,355 32.8%	1,379 33.9%	1,292 8.3%	1,611 25.1%	755 -35.7%	15,972 <sub>25.0%</sub>	15,972	25.0%
Job Printing	<b>39</b> 0.6%	<b>30</b> -15.2%	50 17.9%	47 14.5%	46 -2.4%	55 43.4%	55 33.2%	<b>41</b> -19.1%	45 9.5%	43 -3.0%	113 181.7%	(52) -228.3%	515 2.3%	515	2.3%
Publishing	<b>8</b> 8.9%	10 13.2%	9 25.5%	9 13.0%	13 13.7%	2 -77.9%	3 -66.7%	3 -54.1%	2 -80.0%	2 -73.0%	1 -87.3%	49 508.5%	112 4.6%	112	4.6%
Transportation & Towing	<b>1</b> 551.2%	<b>1</b> 458.1%	0 224.2%	0 29.2%	1 380.8%	0 9.1%	0 -36.8%	0 -40.6%	0 -14.7%	0 -49.5%	10 4266.1%	(11) -5551.3%	5 45.8%	5	45.8%
Restaurants & Bars	1,489 10.9%	1,432 12.9%	1,408 6.3%	1,525 <sub>5.4%</sub>	1,608 5.8%	1,582 10.7%	1,614 -7.2%	1,681 8.7%	1,681 3.1%	2,010 5.9%	1,797 1.1%	2,157 32.1%	19,985 7.7%	19,985	7.7%
Hotel/Motel	1,159 17.2%	997 31.5%	962 9.9%	1,278 15.0%	1,830 16.2%	1,607 12.6%	1,180 -25.6%	2,717 54.4%	2,126 -2.1%	3,126 4.9%	1,981 <sub>5.5%</sub>	2,604 75.8%	21,565 16.0%	21,565	16.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,280	\$3,828	\$4,007	\$4,383	\$5,220	\$4,719	\$4,829	\$5,986	\$5,459	\$6,659	\$5,692	\$5,499	\$60,561	\$60,561	14.8%
Balance to Cash	16.8% 0	24.9% 1	16.6% 0	17.9% 0	18.8% 0	11.8% 0	3.2% (1)	32.3% 1	8.2% 0	6.1% 0	9.7% 0	21.5% (1)	0	0	-99.9%
TOTAL	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$4,719	\$4,828	\$5,987	\$5,459	\$6,659	\$5,692	\$5,498	\$60,561	\$60,561	14.8%
(% change from prior year) REVISED ESTIMATE	16.8% \$4,280	24.9% \$3,829	16.6% \$4,007	17.9% \$4,383	18.8% \$5,220	11.8% \$4,719	3.2% \$4,828	32.2% \$5,987	8.2% \$5,459	6.1% \$6,659	9.7% \$5,692	21.5% \$5,498	60,561		
													Year End Adjustment	1,050	NA

TOTAL

\$61,611

16.8%

# SPORTS FACILITIES EXCISE TAX BY MONTH (In Thousands)

(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$1,369	8.9%
August	994	993	1,144	15.1%	1,144	15.1%	1,141	-0.2%
September	1,081	1,059	1,154	6.7%	1,154	6.7%	1,244	7.9%
October	1,177	1,218	1,340	13.9%	1,340	13.9%	1,364	1.8%
November	1,678	1,652	1,877	11.9%	1,877	11.9%	1,944	3.6%
December	1,591	1,521	1,647	3.6%	1,647	3.6%	1,840	11.7%
January	1,472	1,465	1,330	-9.6%	1,330	-9.6%	1,718	29.2%
February	1,733	1,500	2,234	28.9%	2,234	28.9%	2,016	-9.7%
March	2,187	1,891	2,084	-4.7%	2,084	-4.7%	2,543	22.1%
April	3,087	2,522	2,973	-3.7%	2,973	-3.7%	3,582	20.5%
Мау	2,074	1,924	1,998	-3.7%	1,998	-3.7%	2,400	20.1%
June	1,591	1,301	0	NA	2,903	82.5%	1,842	-36.5%
Subtotal:	\$19,851	\$18,216	\$19,038	NA	\$21,941	10.5%	\$23,005	4.9%
Year End Adjustment	128	71	0	NA	200	56.3%	58	-71.0%
TOTAL:	\$19,979	\$18,287	\$19,038	NA	\$22,141	10.8%	\$23,063	4.2%

## Actual vs. Estimate

YTD Actual Revenue:	\$19,038
YTD Actual Revenue: YTD Revised Estimate:	20,185
Dollars Over/Under Rev Est:	(\$1,147)
Dollars Over/Under Rev Est: Percent Over/Under Rev Est:	-5.7%

YTD Actual Revenue:	\$19,038
YTD Prior Year Actual:	18,261
Dollars Over/Under PY:	777
Percent Over/Under PY:	4.3%

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### SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000'S)

					(	-,								
														% Change
Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL
\$579	\$499	\$481	\$639	\$915	\$804	\$590	\$1 359	\$1.063	\$1 563	\$990	\$1 302	\$10 783	\$10 783	16.0%
	-	-	-	•		-					. ,	. ,	φ10,700	10.070
678	645	674	701	962	844	740	875	1,021	1,410	1,007	1,600	11,158	11,158	5.7%
-2.2%	4.9%	4.7%	12.9%	8.1%	-3.8%	9.1%	2.6%	-7.4%	-11.7%	-11.3%	88.4%			
0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
\$1,257	\$1,144	\$1,155	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,084	\$2,973	\$1,998	\$2,902	\$21,941	\$21,941	10.5%
5.9%	15.1%	6.8%	13.9%	11.9%	3.6%	-9.6%	28.9%	-4.8%	-3.7%	-3.7%				
0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-99.9%
\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,084	\$2,973	\$1,998	\$2,903	\$21,941	\$21,941	10.5%
5 9%	15.1%	6.7%	13.9%	11 9%	3.6%	-9.6%	28.9%	-4 7%	-3.7%	-3.7%	82.5%			
\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$2,234	\$2,084	\$2,973	\$1,998	\$2,903	\$21,941		
												Year End		
													200	56.3%
	(Act) \$579 17.2% 678 -2.2% 0 \$1,257 5.9% 0 \$1,257 5.9%	(Act)         (Act)           \$579         \$499           17.2%         31.5%           678         645           -2.2%         4.9%           0         0           \$1,257         \$1,144           5.9%         15.1%           0         0           \$1,257         \$1,144           5.9%         15.1%	(Act)         (Act)         (Act)           \$579         \$499         \$481           17.2%         31.5%         9.9%           678         645         674           -2.2%         4.9%         4.7%           0         0         0           \$1,257         \$1,144         \$1,155           5.9%         15.1%         6.8%           0         0         (1)           \$1,257         \$1,144         \$1,154           5.9%         15.1%         6.7%	(Act)         (Act)         (Act)           \$579         \$499         \$481         \$639           17.2%         31.5%         9.9%         15.0%           678         645         674         701           -2.2%         4.9%         4.7%         12.9%           0         0         0         0           \$1,257         \$1,144         \$1,155         \$1,340           5.9%         15.1%         6.8%         13.9%           0         0         (1)         0           \$1,257         \$1,144         \$1,154         \$1,340           5.9%         15.1%         6.8%         13.9%           0         0         (1)         0           \$1,257         \$1,144         \$1,154         \$1,340           \$1,257         \$1,144         \$1,154         \$1,340	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Jul (Act)         Aug (Act)         Sep (Act)         Oct (Act)         Nov (Act)         Dec (Act)           \$579         \$499         \$481         \$639         \$915         \$804           17.2%         31.5%         9.9%         15.0%         16.2%         12.6%           678         645         674         701         962         844           -2.2%         4.9%         4.7%         12.9%         8.1%         -3.8%           0         0         0         0         0         0         0           \$1,257         \$1,144         \$1,155         \$1,340         \$1,877         \$1,647           5.9%         15.1%         6.8%         13.9%         11.9%         3.6%           0         0         (1)         0         0         0           \$1,257         \$1,144         \$1,154         \$1,340         \$1,877         \$1,647           5.9%         15.1%         6.7%         13.9%         11.9%         3.6%	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Jul (Act)Aug (Act)Sep (Act)Oct (Act)Nov (Act)Dec (Act)Jan (Act)Feb (Act)\$579\$499\$481\$639\$915\$804\$590\$1,35917.2%31.5%9.9%15.0%16.2%12.6%-25.6%54.5%678645674701962844740875-2.2%4.9%4.7%12.9%8.1%-3.8%9.1%2.6%000000000\$1,257\$1,144\$1,155\$1,340\$1,877\$1,647\$1,330\$2,2345.9%15.1%6.8%13.9%11.9%3.6%-9.6%28.9%00(1)000002.2345.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%5.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%	Jul (Act)Aug (Act)Sep (Act)Oct (Act)Nov (Act)Dec (Act)Jan (Act)Feb (Act)Mar (Act)\$579\$499\$481\$639\$915\$804\$590\$1,359\$1,06317.2%31.5%9.9%15.0%16.2%12.6%-25.6%54.5%-2.1%6786456747019628447408751,021-2.2%4.9%4.7%12.9%8.1%-3.8%9.1%2.6%-7.4%0000000000\$1,257\$1,144\$1,155\$1,340\$1,877\$1,647\$1,330\$2,234\$2,0845.9%15.1%6.8%13.9%11.9%3.6%-9.6%28.9%-4.8%00(1)0000000\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234\$2,0845.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%-4.7%5.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%-4.7%	Jul (Act)Aug (Act)Sep (Act)Oct (Act)Nov (Act)Dec (Act)Jan (Act)Feb (Act)Mar (Act)Apr (Act)\$579\$499\$481\$639\$915\$804\$590\$1,359\$1,063\$1,563 $17.2\%$ $31.5\%$ $9.9\%$ $15.0\%$ $16.2\%$ $12.6\%$ $-25.6\%$ $54.5\%$ $-2.1\%$ $4.9\%$ $678$ $645$ $674$ 701 $962$ $844$ 740 $875$ $1,021$ $1,410$ $-2.2\%$ $4.9\%$ $4.7\%$ $12.9\%$ $8.1\%$ $-3.8\%$ $9.1\%$ $2.6\%$ $-7.4\%$ $-11.7\%$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $$1,257$ $$1,144$ $$1,155$ $$1,340$ $$1,877$ $$1,647$ $$1,330$ $$2,234$ $$2,084$ $$2,973$ $5.9\%$ $15.1\%$ $6.8\%$ $13.9\%$ $11.9\%$ $3.6\%$ $-9.6\%$ $28.9\%$ $-4.8\%$ $-3.7\%$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $$1,257$ $$1,144$ $$1,154$ $$1,340$ $$1,877$ $$1,647$ $$1,330$ $$2,234$ $$2,084$ $$2,973$ $5.9\%$ $15.1\%$ $6.7\%$ $13.9\%$ $$1.877$ $$1,647$ $$1,330$ $$2,234$ $$2,084$ $$2,973$ $5.9\%$ $15.1\%$ $6.7\%$ $13.9\%$ $$1.9\%$ $3.6\%$ $-9.6\%$ $28.9\%$ $-4.7\%$ $-3.7\%$ $5.9$	Jul (Act)         Aug (Act)         Sep (Act)         Oct (Act)         Nov (Act)         Dec (Act)         Jan (Act)         Feb (Act)         Mar (Act)         Apr (Act)         May (Act)           \$579         \$499         \$481         \$639         \$915         \$804         \$590         \$1,359         \$1,063         \$1,563         \$990           17.2%         31.5%         9.9%         15.0%         16.2%         12.6%         -25.6%         54.5%         -2.1%         4.9%         5.5%           678         645         674         701         962         844         740         875         1,021         1,410         1,007           -2.2%         4.9%         4.7%         12.9%         8.1%         -3.8%         9.1%         2.6%         -7.4%         -11.7%         -11.3%           0 <td< td=""><td>Jul (Act)Aug (Act)Sep (Act)Oct (Act)Nov (Act)Dec (Act)Jan (Act)Feb (Act)Mar (Act)Apr (Act)May (Act)Jun (Est)\$579\$499\$481\$639\$915\$804\$590\$1,359\$1,063\$1,563\$990\$1,30217.2%31.5%9.9%15.0%16.2%12.6%-25.6%54.5%-2.1%4.9%5.5%75.8%6786456747019628447408751,0211,4101,0071,600-2.2%4.9%4.7%12.9%8.1%-3.8%9.1%2.6%-7.4%-11.7%-11.3%88.4%0000000000000\$1,257\$1,144\$1,155\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,9025.9%15.1%6.8%13.9%11.9%3.6%-9.6%28.9%-4.8%-3.7%-3.7%82.5%5.9%15.1%6.7%13.940\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$5,9%</td><td>Jul (Act)Aug (Act)Sep (Act)Oct (Act)Nov (Act)Dec (Act)Jan (Act)Feb (Act)Mar (Act)Apr (Act)May (Act)Jun (Act)TOTAL (Act/Est)\$579\$499\$481\$639\$915\$804\$590\$1,359\$1,063\$1,563\$990\$1,302\$10,78317.2%31.5%9.9%15.0%16.2%12.6%-25.6%54.5%-2.1%4.9%5.5%75.8%6786456747019628447408751,0211,4101,0071,60011,158-2.2%4.9%4.7%12.9%8.1%-3.8%9.1%2.6%-7.4%-11.7%-11.3%88.4%0000000000000\$1,257\$1,144\$1,155\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,988\$2,902\$21,9415.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%-4.7%-3.7%-3.7%82.5%\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$21,9415.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%-4.7%-3.7%-3.7%\$2.5%\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234<t< td=""><td><math display="block"> \begin{array}{ c c c c c c c c c c c c c c c c c c c</math></td></t<></td></td<>	Jul (Act)Aug (Act)Sep (Act)Oct (Act)Nov (Act)Dec (Act)Jan (Act)Feb (Act)Mar (Act)Apr (Act)May (Act)Jun (Est)\$579\$499\$481\$639\$915\$804\$590\$1,359\$1,063\$1,563\$990\$1,30217.2%31.5%9.9%15.0%16.2%12.6%-25.6%54.5%-2.1%4.9%5.5%75.8%6786456747019628447408751,0211,4101,0071,600-2.2%4.9%4.7%12.9%8.1%-3.8%9.1%2.6%-7.4%-11.7%-11.3%88.4%0000000000000\$1,257\$1,144\$1,155\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,9025.9%15.1%6.8%13.9%11.9%3.6%-9.6%28.9%-4.8%-3.7%-3.7%82.5%5.9%15.1%6.7%13.940\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$5,9%	Jul (Act)Aug (Act)Sep (Act)Oct (Act)Nov (Act)Dec (Act)Jan (Act)Feb (Act)Mar (Act)Apr (Act)May (Act)Jun (Act)TOTAL (Act/Est)\$579\$499\$481\$639\$915\$804\$590\$1,359\$1,063\$1,563\$990\$1,302\$10,78317.2%31.5%9.9%15.0%16.2%12.6%-25.6%54.5%-2.1%4.9%5.5%75.8%6786456747019628447408751,0211,4101,0071,60011,158-2.2%4.9%4.7%12.9%8.1%-3.8%9.1%2.6%-7.4%-11.7%-11.3%88.4%0000000000000\$1,257\$1,144\$1,155\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,988\$2,902\$21,9415.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%-4.7%-3.7%-3.7%82.5%\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234\$2,084\$2,973\$1,998\$2,903\$21,9415.9%15.1%6.7%13.9%11.9%3.6%-9.6%28.9%-4.7%-3.7%-3.7%\$2.5%\$1,257\$1,144\$1,154\$1,340\$1,877\$1,647\$1,330\$2,234 <t< td=""><td><math display="block"> \begin{array}{ c c c c c c c c c c c c c c c c c c c</math></td></t<>	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$

18-Jun-19

TOTAL:

\$22,141

10.8%

## JET FUEL EXCISE TAX BY MONTH (In Thousands) (11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate <sup>1</sup>	% Change from PY	2019-20 Estimate <sup>1</sup>	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$59	0.6%
August	0	89	55	NA	55	NA	57	2.8%
September	0	89	54	NA	54	NA	55	1.2%
October	0	89	44	NA	44	NA	45	3.2%
November	0	89	33	NA	33	NA	48	45.9%
December	63	89	44	-30.9%	44	-30.9%	48	9.7%
January	68	89	53	-22.9%	53	-22.9%	48	-8.6%
February	185	117	205	10.3%	205	10.3%	210	2.7%
March	58	89	55	-4.9%	55	-4.9%	50	-8.9%
April	96	89	108	13.3%	108	13.3%	51	-52.9%
May	64	89	60	-6.5%	60	-6.5%	51	-14.5%
June	66	89	0	NA	10	-84.7%	57	465.0%
Subtotal:	\$600	\$1,066	\$769	NA	\$779	29.9%	\$779	0.0%
Year End Adjustment	58	0	0	NA	1	-98.3%	0	NA
TOTAL:	\$658	\$1,066	\$769	NA	\$780	18.6%	\$779	-0.1%

<sup>1</sup>Revised 2018-19 and 2019-20 estimates in April 2019.

## Actual vs. Estimate

YTD Actual Revenue:	\$769
YTD Actual Revenue: YTD Revised Estimate:	720
Dollars Over/Under Rev Est:	\$49
Dollars Over/Under Rev Est: Percent Over/Under Rev Est:	6.8%

YTD Actual Revenue: YTD Prior Year Actual:	\$769
YTD Prior Year Actual:	534
Dollars Over/Under PY:	\$235
Percent Over/Under PY:	43.9%

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### JET FUEL EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000's)

						(-							_		
															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Est)	(Act/Est)	Total	ACTUAL										
Jet Fuel Sales	\$31	\$52	\$49	\$41	\$28	\$38	\$39	\$202	\$51	\$66	\$56	\$33	\$687	\$687	30.7%
Jet Fuel Use	28	4	6	3	4	6	14	3	4	42	4	-25	92	92	27.7%
Subtotal	\$59	\$56	\$54	\$45	\$32	\$44	\$53	\$205	\$55	\$108	\$61	\$8	\$779	\$779	30.3%
Balance to Cash	0	(1)	0	(1)	1	0	0	0	0	0	(1)	2	0	0	-100.0%
TOTAL	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$55	\$108	\$60	\$10	\$779	\$779	29.9%
(% change from prior year) REVISED ESTIMATE	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$55	\$108	\$60	\$10	\$779	\$779	29.9%
													Year End Adjustment	1	-98.3%
													TOTAL:	\$780	18.6%

18-Jun-19

### Budget & Research :plt1911

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# TRANSPORTATION 2050 EXCISE TAX BY MONTH (In Thousands) (11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$20,373	7.7%
August	15,591	17,443	17,866	14.6%	17,866	14.6%	18,948	6.1%
September	16,484	17,284	18,388	11.5%	18,388	11.5%	19,452	5.8%
October	16,912	17,503	18,482	9.3%	18,482	9.3%	19,856	7.4%
November	16,953	17,578	19,261	13.6%	19,261	13.6%	20,192	4.8%
December	17,314	18,272	19,297	11.5%	19,297	11.5%	20,223	4.8%
January	20,329	20,876	22,359	10.0%	22,359	10.0%	23,769	6.3%
February	17,701	17,223	19,098	7.9%	19,098	7.9%	19,528	2.3%
March	17,987	18,200	19,223	6.9%	19,223	6.9%	20,318	5.7%
April	20,791	20,383	22,421	7.8%	22,421	7.8%	23,281	3.8%
Мау	18,855	18,655	21,021	11.5%	21,021	11.5%	21,347	1.5%
June	18,703	18,787	0	NA	16,115	-13.8%	21,421	32.9%
Subtotal:	\$215,210	\$220,077	\$216,331	NA	\$232,446	8.0%	\$248,708	7.0%
Year End Adjustment	596	777	0	NA	2,500	319.5%	1,228	-50.9%
TOTAL:	\$215,806	\$220,854	\$216,331	NA	\$234,946	8.9%	\$249,936	6.4%

### Actual vs. Estimate

YTD Actual Revenue:	\$216,331
YTD Revised Estimate:	212,444
Dollars Over/Under Rev Est:	\$3,886
Percent Over/Under Rev Est:	1.8%

Actua	l vs.	Prior	Year

YTD Actual Revenue:	\$216,331
YTD Prior Year Actual:	196,507
Dollars Over/Under PY:	19,824
Percent Over/Under PY:	10.1%

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#### TRANSPORTATION 2050 - TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000'S)

						(000)	5)							1	
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)		Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	1,718	1,450	1,704	1,542	1,643	1,435	2,050	1,634	1,663	1,558	1,941	902	19,241	19,241	25.8%
Job Printing	48	36	61	57	56	67	66	50	54	52	108	(34)	621	621	2.7%
Publishing	10	12	11	11	15	3	4	4	2	3	2	58	135	135	4.3%
Transportation & Towing	1	2	0	0	1	0	0	0	0	0	12	(13)	6	6	48.8%
Restaurants & Bars	1,797	1,728	1,699	1,839	1,940	1,910	1,947	2,029	2,028	2,425	2,167	2,601	24,110	24,110	7.7%
Leases & Rentals (Property)	724	753	739	729	852	812	866	904	1,063	1,074	989	671	10,176	10,176	7.9%
Commercial Rentals	1,672	1,566	1,441	1,580	1,577	1,626	1,840	1,578	1,545	1,811	1,786	1,227	19,248	19,248	4.9%
Hotel/Motel	326	290	275	368	534	460	348	348	655	947	598	866	6,015	6,015	16.0%
Residential Property Rentals	987	1,071	1,032	1,029	990	1,177	1,150	1,056	1,069	1,234	1,125	397	12,318	12,318	4.7%
Retail (amounts = or < \$10k)	7,416	6,985	7,333	7,242	7,525	7,597	9,101	7,216	6,950	8,173	7,721	6,566	89,824	89,824	5.7%
Retail (amounts > \$10k)	417	456	447	461	419	437	567	406	455	578	490	392	5,524	5,524	1.6%
Amusements	195	170	207	192	166	176	202	202	239	338	216	103	2,406	2,406	-0.2%
Use (amounts = or < \$10k)	860	802	809	823	793	860	1,037	970	791	1,054	892	(22)	9,670	9,670	10.5%
Use (amounts > \$10k)	137	85	89	60	92	71	97	67	58	82	84	214	1,135	1,135	47.2%
Subtotal	\$16,308	\$15,404	\$15,847	\$15,934	\$16,604	\$16,631	\$19,274	\$16,464	\$16,573	\$19,328	\$18,131	\$13,929	\$200,428	\$200,428	8.1%
Balance to Cash	7.6% 0	14.6% 0	11.6% 0	9.3% (1)	13.6% 0	11.6% 0	9.9% 1	7.9% (1)	6.9% 0	7.8% 0	11.5% (1)	-13.6% 2	\$0	0	-100.0%
TOTAL	\$16,308	\$15,404	\$15,847	\$15,933	\$16,604	\$16,631	\$19,275	\$16,463	\$16,573	\$19,328	\$18,130	\$13,931	\$200,428	\$200,428	8.0%
(% change from prior year)* REVISED ESTIMATE	7.6% \$16,308	14.6% \$15,404	11.6% \$15,847	9.3% \$15,933	13.6% \$16,604	11.6% \$16,631	9.9% \$19,275	7.9% \$16,463	6.9% \$16,573	7.8% \$19,328	11.5% \$18,130		\$200,428		
													Year End Adjustment	2,158	329.0%
													TOTAL:	\$202,586	8.9%

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#### TRANSPORTATION 2050 - STREETS EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000'S)

JuliAugSepOctNovDecJuliFebMarAprMarAprMayJunTOTALmemorizationdvertising\$0<							(000 0)									
ontracting       275       233       273       247       282       229       328       262       266       249       310       142       3,076       251         ob Printing       8       6       10       9       9       11       1       8       8       4       99       99       3.38         ublishing       2       2       2       2       2       0       1       1       0       0       9       21       1       52.55         ransportation & Towing       0       0       0       0       0       0       0       0       0       9       21       1       52.55         setaturants & Bars       267       276       272       294       310       306       312       325       325       388       346       415       3.657       7.77         sease & Rentais (Propeny)       116       119       118       117       136       130       139       145       170       172       158       103       1.623       7.89         sommercial Rentais       526       294       244       59       866       74       56       56       105       152 <th>Category</th> <th></th> <th></th> <th></th> <th></th> <th>-</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>Total</th> <th>% Change from PY ACTUAL</th>	Category					-									Total	% Change from PY ACTUAL
ob Printing861099111118988499993.38ubilshing222220111000921213.68ansportation & Towing0000000000002(2)1152.58leataurants & Bars2872762722943103063123253253883464153.8573.8577.79cases & Bentals (Property)1161191181171361301391451701721581031.6231.623ormercial Rentals2682542532522602952532472902861893.0813.0813.0814.99ortel/Motel52494459867456561051529613696396316.05leadential Property Rentals1.771.7651.651.651.1131.3081.231.0444.59leadil (amounts $\leq r< $10k$ )1.1871.1181.7741.591.2051.2161.4571.1551.1131.3081.2361.05114.3081.430leadil (amounts $\leq r< $10k$ )1.381281291.2651.2771381661551.113.13<	Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
ublishing       2       2       2       2       2       0       1       1       0       0       9       21       21       21       3.67         ransportation & Towing       0       0       0       0       0       0       0       0       0       2       (2)       1       1       52.57         ransportation & Towing       267       276       272       294       310       306       312       325       325       388       346       415       3.857       3.857       7.79         eases & Rentals (Property)       116       119       118       117       136       130       139       145       170       158       103       1.623       1.623       7.89         ommercial Rentals       268       254       235       253       255       260       295       253       247       290       286       189       3.081       4.99         otel/Motel       52       49       44       59       86       74       56       105       115       1.961       1.496       1.499       1.498       1.499       1.498       1.499       1.498       1.499       1.498       1.499 <td>Contracting</td> <td>275</td> <td>233</td> <td>273</td> <td>247</td> <td>262</td> <td>229</td> <td>328</td> <td>262</td> <td>266</td> <td>249</td> <td>310</td> <td>142</td> <td>3,076</td> <td>3,076</td> <td>25.1%</td>	Contracting	275	233	273	247	262	229	328	262	266	249	310	142	3,076	3,076	25.1%
anaportation & Towing       0	Job Printing	8	6	10	9	9	11	11	8	9	8	8	4	99	99	3.3%
testaurants & Bars       287       276       272       294       310       306       312       325       325       388       346       415       3,857       7,79         eases & Rentals (Property)       116       119       118       117       136       130       139       145       170       172       158       103       1,623       1,623       7,89         commercial Rentals       268       254       235       255       260       295       253       247       290       286       189       3,081       4,99         lotel/Motel       52       49       44       59       86       74       56       56       105       152       96       136       963       963       16.09         tesidential Property Rentals       157       170       165       165       158       188       184       169       171       198       180       1,964       4.59         retail (amounts - or <\$10k)	Publishing	2	2	2	2	2	0	1	1	0	0	0	9	21	21	3.6%
eases & Rentals (Property)       116       119       118       117       136       130       139       145       170       172       158       103       1,623       1,623       7,89         commercial Rentals       268       254       235       253       252       260       295       253       247       290       286       189       3,081       3,081       4,99         ole//Motel       52       49       44       59       86       74       56       56       105       152       96       136       963       1660         leasidential Property Rentals       157       170       165       165       158       188       184       169       171       198       180       59       1,964       4,59         letail (amounts = or <\$10k)	Transportation & Towing	0	0	0	0	0	0	0	0	0	0	2	(2)	1	1	52.5%
commercial Rentals2682542352532532522602952532472902861893,0813,0814,99lobel/Motel52494459867456561051529613696396316.09lesidential Property Rentals157170165165158188184169171198180591,9644,59letail (amounts = or <\$10k)	Restaurants & Bars	287	276	272	294	310	306	312	325	325	388	346	415	3,857	3,857	7.7%
Index with the second secon	Leases & Rentals (Property)	116	119	118	117	136	130	139	145	170	172	158	103	1,623	1,623	7.8%
Lesidential Property Rentals157170165165158188184169171198180591,9641,9644.59Letail (amounts = or < \$10k)	Commercial Rentals	268	254	235	253	252	260	295	253	247	290	286	189	3,081	3,081	4.9%
Letail (amounts = or < \$10k)1,1871,1181,1741,1591,2051,2161,4571,1551,1131,3081,2361,05114,38014,3805.79Letail (amounts > \$10k)656671696673886470917638837837-4.99musements312733312728323238543515384384-0.69lse (amounts = or < \$10k)	Hotel/Motel	52	49	44	59	86	74	56	56	105	152	96	136	963	963	16.0%
Letail (amounts > \$10k)656671696673886470917638837837-4.99musements312733312728323238543515384384-0.69lse (amounts = or < \$10k)	Residential Property Rentals	157	170	165	165	158	188	184	169	171	198	180	59	1,964	1,964	4.5%
musements312733312728323238543515384384-0.69ise (amounts = or < \$10k)	Retail (amounts = or < \$10k)	1,187	1,118	1,174	1,159	1,205	1,216	1,457	1,155	1,113	1,308	1,236	1,051	14,380	14,380	5.7%
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Retail (amounts > \$10k)	65	66	71	69	66	73	88	64	70	91	76	38	837	837	-4.9%
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Amusements	31	27	33	31	27	28	32	32	38	54	35	15	384	384	-0.6%
Subtotal       \$2,607       \$2,461       \$2,541       \$2,549       \$2,656       \$2,666       \$3,084       \$2,651       \$3,092       \$2,890       \$2,186       \$32,018       \$7.89         alance to Cash       0       0       0       0       11.5%       9.0%       13.6%       10.5%       10.2%       7.8%       6.9%       8.0%       11.3%       -15.3%       -15.3%       -15.3%       -15.3%       0	Use (amounts = or < \$10k)	138	128	129	132	127	138	166	155	127	169	143	(4)	1,548	1,548	10.4%
7.4%       14.2%       11.5%       9.0%       13.6%       10.5%       10.2%       7.8%       6.9%       8.0%       11.3%       -15.3%       0       0       30.6%         alance to Cash       0       0       0       0       1       0       0       0       0       1       (2)       \$0       0       30.6%         TOTAL       \$2,607       \$2,461       \$2,541       \$2,549       \$2,657       \$2,666       \$3,084       \$2,651       \$3,092       \$2,891       \$4       \$32,018       \$32,018       7.8%         (% change from prior year)*       7.4%       14.2%       11.5%       8.9%       13.7%       10.5%       10.2%       7.8%       6.9%       7.9%       11.4%       \$32,018       \$32,018       7.8%         (% change from prior year)*       7.4%       14.2%       11.5%       8.9%       13.7%       10.5%       10.2%       7.8%       6.9%       7.9%       11.4%       \$32,018       \$32,018       \$32,018         REVISED ESTIMATE       \$2,607       \$2,461       \$2,541       \$2,549       \$2,657       \$2,666       \$3,084       \$2,634       \$2,651       \$3,092       \$2,891       \$2,184       \$32,018       \$32,018       \$3	Use (amounts > \$10k)	22	13	14	13	15	13	16	11	9	13	13	29	182	182	37.0%
7.4%       14.2%       11.5%       9.0%       13.6%       10.5%       10.2%       7.8%       6.9%       8.0%       11.3%       -15.3%       0       0       30.6%         alance to Cash       0       0       0       0       1       0       0       0       0       1       (2)       \$0       0       30.6%         TOTAL       \$2,607       \$2,461       \$2,541       \$2,549       \$2,657       \$2,666       \$3,084       \$2,651       \$3,092       \$2,891       \$4       \$32,018       \$32,018       7.8%         (% change from prior year)*       7.4%       14.2%       11.5%       8.9%       13.7%       10.5%       10.2%       7.8%       6.9%       7.9%       11.4%       \$32,018       \$32,018       7.8%         (% change from prior year)*       7.4%       14.2%       11.5%       8.9%       13.7%       10.5%       10.2%       7.8%       6.9%       7.9%       11.4%       \$32,018       \$32,018       \$32,018         REVISED ESTIMATE       \$2,607       \$2,461       \$2,541       \$2,549       \$2,657       \$2,666       \$3,084       \$2,634       \$2,651       \$3,092       \$2,891       \$2,184       \$32,018       \$32,018       \$3	Subtotal	\$2.607	\$2.461	\$2.541	\$2.549	\$2.656	\$2.666	\$3.084	\$2.634	\$2.651	\$3.092	\$2.890	\$2.186	\$32.018	\$32.018	7.8%
(% change from prior year)*       7.4%       14.2%       11.5%       8.9%       13.7%       10.5%       10.2%       7.8%       6.9%       7.9%       11.4%       -15.4%         REVISED ESTIMATE       \$2,607       \$2,461       \$2,541       \$2,549       \$2,657       \$2,666       \$3,084       \$2,651       \$3,092       \$2,891       \$2,184       \$32,018	Balance to Cash	7.4%	14.2%	11.5%	9.0%	13.6%	10.5%	10.2%	7.8%	6.9%	8.0%	11.3%	-15.3%			30.6%
REVISED ESTIMATE \$2,607 \$2,461 \$2,541 \$2,549 \$2,657 \$2,666 \$3,084 \$2,634 \$2,651 \$3,092 \$2,891 \$2,184 \$32,018	TOTAL	\$2,607	\$2,461	\$2,541	\$2,549	\$2,657	\$2,666	\$3,084	\$2,634	\$2,651	\$3,092	\$2,891	\$2,184	\$32,018	\$32,018	7.8%
	(% change from prior year)* REVISED ESTIMATE													\$32,018		

Year End		
Adjustment	342	267.7%
TOTAL:	\$32,360	8.6%

18-Jun-19

### Budget & Research :plt1911

18-Jun-19 09:17 AM

# PARKS & PRESERVES EXCISE TAX BY MONTH

(In Thousands) (11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,294	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,691	11.2%	2,691	11.2%	2,850	5.9%
October	2,479	2,577	2,706	9.2%	2,706	9.2%	2,909	7.5%
November	2,483	2,586	2,816	13.4%	2,816	13.4%	2,953	4.9%
December	2,520	2,679	2,821	12.0%	2,821	12.0%	2,957	4.8%
January	2,998	3,081	3,277	9.3%	3,277	9.3%	3,491	6.5%
February	2,589	2,529	2,787	7.7%	2,787	7.7%	2,857	2.5%
March	2,638	2,672	2,809	6.5%	2,809	6.5%	2,975	5.9%
April	3,048	3,005	3,286	7.8%	3,286	7.8%	3,411	3.8%
Мау	2,760	2,754	3,081	11.6%	3,081	11.7%	3,128	1.5%
June	2,733	2,765	0	NA	2,381	-12.9%	3,134	31.6%
Subtotal:	\$31,546	\$32,378	\$31,666	NA	\$34,048	7.9%	\$36,422	7.0%
Year End Adjustment	48	139	0	NA	359	647.9%	197	-45.1%
TOTAL:	\$31,594	\$32,517	\$31,666	NA	\$34,407	8.9%	\$36,619	6.4%

## Actual vs. Estimate

YTD Actual Revenue:	\$31,666
YTD Actual Revenue: YTD Revised Estimate:	31,122
Dollars Over/Under Rev Est:	\$544
Percent Over/Under Rev Est:	1.7%

Actual vs. Prior Year	
YTD Actual Revenue:	\$31,666
YTD Prior Year Actual:	28,813
Dollars Over/Under PY:	2,853
Percent Over/Under PY:	9.9%

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### PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000'S)

						(000	(0)						1		
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)		Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	285	240	283	256	273	239	340	271	276	258	322	151	3,194	\$3,194	25.0%
Job Printing	8	6	10	9	9	11	11	8	9	9	23	(10)	103	\$103	2.3%
Publishing	2	2	2	2	3	0	1	1	0	0	0	10	22	\$22	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	2	(2)	1	\$1	45.8%
Restaurants & Bars	298	286	282	305	322	316	323	336	336	402	359	431	3,997	\$3,997	7.7%
Leases & Rentals (Property)	120	126	122	121	141	135	144	150	176	178	164	113	1,690	\$1,690	7.9%
Commercial Rentals	277	258	236	262	262	270	305	261	256	300	296	207	3,190	\$3,190	4.9%
Hotel/Motel	54	47	46	61	89	76	58	58	108	157	99	145	997	\$997	16.0%
Residential Property Rentals	164	178	171	171	164	195	191	175	177	205	187	68	2,046	\$2,046	4.8%
Retail	1,349	1,288	1,345	1,333	1,368	1,386	1,672	1,313	1,283	1,522	1,421	1,196	16,477	\$16,477	5.2%
Food	0	3	0	0	0	0	(0)	0	0	0	0	(4)	(0)	(\$0)	NA
Amusements	32	28	34	32	27	29	33	33	40	56	36	18	400	\$400	0.0%
Use	182	157	160	155	158	164	200	180	148	198	172	57	1,932	\$1,932	15.2%
Subtotal	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,821	\$3,277	\$2,787	\$2,810	\$3,286	\$3,081	\$2,380	\$34,047	\$34,047	7.9%
Balance to Cash	7.3% 0	14.2% 0	11.2% 0	9.1% 0	13.4% 0	12.0% 0	9.3% 0	7.7% 0	6.5% (1)	7.8% 0	11.7% 0	-12.9% 1	0	0	11.0%
TOTAL	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,821	\$3,277	\$2,787	\$2,809	\$3,286	\$3,081	\$2,381	\$34,047	\$34,047	7.9%
(% change from prior year)* REVISED ESTIMATE	7.3% \$2,772	14.2% \$2,620	11.2% \$2,691	9.1% \$2,706	13.4% \$2,816	12.0% \$2,821	9.3% \$3,277	7.7% \$2,787	6.5% \$2,809	7.8% \$3,286	11.7% \$3,081	-12.9% \$2,381	\$34,047		
													Year End Adjustment	359	647.9%

TOTAL: \$34,406 8.9%

# Budget & Research :plt1911

# NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH (In Thousands)

(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,293	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,690	11.2%	2,690	11.2%	2,850	5.9%
October	2,478	2,577	2,707	9.2%	2,707	9.2%	2,909	7.5%
November	2,484	2,586	2,814	13.3%	2,814	13.3%	2,953	4.9%
December	2,520	2,679	2,822	12.0%	2,822	12.0%	2,957	4.8%
January	2,998	3,081	3,278	9.3%	3,278	9.3%	3,491	6.5%
February	2,589	2,529	2,786	7.6%	2,786	7.6%	2,857	2.5%
March	2,638	2,672	2,811	6.5%	2,811	6.5%	2,975	5.8%
April	3,047	3,005	3,286	7.8%	3,286	7.8%	3,411	3.8%
Мау	2,761	2,754	3,080	11.6%	3,080	11.6%	3,128	1.5%
June	2,734	2,764	0	NA	2,381	-12.9%	3,133	31.6%
Subtotal:	\$31,546	\$32,377	\$31,666	NA	\$34,047	7.9%	\$36,422	7.0%
Year End Adjustment	47	139	0	NA	359	663.8%	197	-45.1%
TOTAL:	\$31,593	\$32,516	\$31,666	NA	\$34,406	8.9%	\$36,619	6.4%

## Actual vs. Estimate

YTD Actual Revenue:	\$31,666
YTD Revised Estimate:	31,122
Dollars Over/Under Rev Est:	\$544
Percent Over/Under Rev Est:	1.7%

YTD Actual Revenue:	\$31,666
YTD Actual Revenue: YTD Prior Year Actual:	28,812
Dollars Over/Under PY:	2,854
Dollars Over/Under PY: Percent Over/Under PY:	9.9%

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## POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS

(11+1) (000'S)

						(000	, 3)						1		
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	200	168	198	179	191	167	238	190	193	181	226	106	2,236	2,236	25.0%
Job Printing	6	4	7	7	6	8	8	6	6	6	16	(7)	72	72	2.3%
Publishing	1	1	1	1	2	0	0	0	0	0	0	7	16	16	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	(2)	1	1	45.8%
Restaurants & Bars	209	201	197	213	225	222	226	235	235	281	252	302	2,798	2,798	7.7%
Leases & Rentals (Proper	84	88	86	85	99	94	100	105	123	125	115	79	1,183	1,183	7.9%
Commercial Rentals	194	180	165	183	183	189	213	183	179	210	207	145	2,233	2,233	4.9%
Hotel/Motel	38	33	32	43	62	53	40	40	76	110	69	101	698	698	16.0%
Residential Property Rent	115	125	120	120	115	137	133	123	124	143	131	48	1,432	1,432	4.8%
Retail	945	902	941	933	958	970	1,170	919	898	1,065	995	837	11,534	11,534	5.2%
Food	0	2	0	0	0	0	(0)	0	0	0	0	(2)	(0)	(0)	NA
Amusements	23	20	24	22	19	20	23	23	28	39	25	12	280	280	0.0%
Use	128	110	112	108	111	115	140	126	103	139	121	40	1,352	1,352	15.2%
Subtotal	\$1,940	\$1,834	\$1,883	\$1,894	\$1,971	\$1,975	\$2,294	\$1,951	\$1,967	\$2,300	\$2,157	\$1,666	\$23,833	23,833	7.9%
	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%	+ -)	- )	
Balance to Cash	0	0	(1)	1	(1)	0	0	0	0	0	0	1	0	0	-99.6%
TOTAL	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,951	\$1,967	\$2,300	\$2,157	\$1,667	\$23,833	23,833	7.9%
(% change from prior year)* REVISED ESTIMATE	7.3% \$1,940	14.3% \$1,834	11.2% \$1,882	9.2% \$1,895	13.3% \$1,970	12.0% \$1,975	9.3% \$2,294	7.7% \$1,951	6.5% \$1,967	7.8% \$2,300	11.6% \$2,157	-12.9% \$1,667	\$23,833		
													Year End Adjustment	251	638.2%

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TOTAL: 24,084 8.9%

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### POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1)

(000'S)

						•	,						Г	-	% Change
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	14	12	14	13	14	12	17	14	14	13	16	8	160	160	25.0%
Job Printing	0	0	1	0	0	1	1	0	0	0	1	(1)	5	5	2.3%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	45.8%
Restaurants & Bars	15	14	14	15	16	16	16	17	17	20	18	22	200	200	7.7%
Leases & Rentals (Property	6	6	6	6	7	7	7	7	9	9	8	6	84	84	7.9%
Commercial Rentals	14	13	12	13	13	13	15	13	13	15	15	10	159	159	4.9%
Hotel/Motel	3	2	2	3	4	4	3	3	5	8	5	7	50	50	16.0%
Residential Property Renta	8	9	9	9	8	10	10	9	9	10	9	3	102	102	4.8%
Retail	67	64	67	67	68	69	84	66	64	76	71	60	824	824	5.2%
Food	0	0	0	0	0	0	(0)	0	0	0	0	(0)	(0)	(0)	NA
Amusements	2	1	2	2	1	1	2	2	2	3	2	1	20	20	0.0%
Use	9	8	8	8	8	8	10	9	7	10	9	3	97	97	15.2%
Subtotal	\$139	\$131	\$135	\$135	\$141	\$141	\$164	\$139	\$140	\$164	\$154	\$119	\$1,702	\$1,702	7.9%
	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%			
Balance to Cash	0	0	0	0	(1)	1	0	0	0	0	0	0	0	0	-27.0%
TOTAL	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$139	\$140	\$164	\$154	\$119	\$1,702	\$1,702	7.9%
(% change from prior year)* REVISED ESTIMATE	7.3% \$139	14.2% \$131	11.2% \$135	9.1% \$135	12.6% \$140	12.8% \$142	9.3% \$164	7.7% \$139	6.5% \$140	7.8% \$164	11.7% \$154	-12.9% \$119	\$1,702		

Year End Adjustment	18	800.0%
TOTAL:	\$1,720	8.9%

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(11+1) (000's)

															% Change
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	71	60	71	64	68	60	85	68	69	65	81	38	799	799	25.0%
Job Printing	2	2	3	2	2	3	3	2	2	2	6	(3)	26	26	2.3%
Publishing	0	0	0	0	1	0	0	0	0	0	0	2	6	6	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	(1)	0	0	45.8%
Restaurants & Bars	74	72	70	76	80	79	81	84	84	101	90	108	999	999	7.7%
Leases & Rentals (Property	30	31	31	30	35	34	36	37	44	44	41	28	422	422	7.9%
Commercial Rentals	69	64	59	65	65	67	76	65	64	75	74	52	797	797	4.9%
Hotel/Motel	14	12	11	15	22	19	14	14	27	39	25	36	249	249	16.0%
Residential Property Renta	41	45	43	43	41	49	48	44	44	51	47	17	511	511	4.8%
Retail	337	322	336	333	342	347	418	328	321	380	355	299	4,119	4,119	5.2%
Food	0	1	0	0	0	0	(0)	0	0	0	0	(1)	(0)	(0)	NA
Amusements	8	7	9	8	7	7	8	8	10	14	9	4	100	100	0.0%
Use	46	39	40	39	40	41	50	45	37	50	43	14	483	483	15.2%
Subtotal	\$693	\$655	\$673	\$676	\$704	\$705	\$819	\$697	\$702	\$821	\$770	\$595	\$8,512	\$8,512	7.9%
Balance to Cash	7.3% 0	14.2% 0	11.2% 0	9.1% 0	13.4% 0	12.0% 0	9.3% 1	7.7% (1)	6.5% 1	7.8% 0	11.7% (1)	-12.9% 0	0	0	-99.7%
TOTAL	\$693	\$655	\$673	\$676	\$704	\$705	\$820	\$696	\$703	\$821	\$769	\$595	\$8,512	\$8,512	7.9%
(% change from prior year)* REVISED ESTIMATE	7.3% \$693	14.2% \$655	11.2% \$673	9.3% \$676	13.4% \$704	12.0% \$705	9.4% \$820	7.5% \$696	6.7% \$703	7.8% \$821	11.5% \$769	-13.1% \$595	\$8,512		
													Year End Adjustment	90	718.2%

18-Jun-19

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TOTAL:

\$8,602

8.9%

# Budget & Research :plt1911

# CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands)

(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$787	2.7%
August	740	790	761	2.8%	761	2.8%	727	-4.5%
September	840	780	838	-0.2%	838	-0.2%	756	-9.8%
October	820	768	701	-14.5%	701	-14.5%	744	6.1%
November	844	772	705	-16.5%	705	-16.5%	752	6.7%
December	785	771	677	-13.8%	677	-13.8%	744	9.9%
January	811	735	683	-15.8%	683	-15.8%	741	8.5%
February	838	774	696	-16.9%	696	-16.9%	722	3.7%
March	747	721	708	-5.2%	708	-5.2%	686	-3.1%
April	787	708	733	-6.9%	733	-6.9%	685	-6.5%
Мау	783	710	755	-3.6%	755	-3.6%	696	-7.8%
June	779	700	0	NA	701	-10.0%	684	-2.4%
Subtotal:	\$9,737	\$9,006	\$8,023	NA	\$8,724	-10.4%	\$8,724	0.0%
Year End Adjustment	(163)	28	0	NA	10	NA	19	90.0%
TOTAL:	\$9,574	\$9,034	\$8,023	NA	\$8,734	-8.8%	\$8,743	0.1%

### Actual vs. Estimate

Actual VS. Estimate	
YTD Actual Revenue:	\$8,023
YTD Revised Estimate:	8,048
Dollars Over/Under Rev Est:	(\$25)
Percent Over/Under Rev Est:	-0.3%

\$8,023
8,958
(935)
-10.4%

### Budget & Research :plt1911

CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000's)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Telecommunications	766	760	838	701	705	677	682	697	708	733	755	702	8,724	8,724	-10.4%
% Change	-20.5%	2.6%	-0.2%	-14.5%	-16.4%	-13.9%	-15.9%	-16.8%	-5.3%	-6.9%	-3.6%	-9.8%	-10.4%		
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$766	\$760	\$838	\$701	\$705	\$677	\$682	\$697	\$708	\$733	\$755	\$702	\$8,724	\$8,724	-10.4%
	-20.5%	2.6%	-0.2%	-14.5%	-16.4%	-13.9%	-15.9%	-16.8%	-5.3%	-6.9%	-3.6%	-9.8%			
Balance to Cash	0	1	0	0	0	0	1	(1)	0	0	0	(1)	0	0	NA
TOTAL	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$696	\$708	\$733	\$755	\$701	\$8,724	\$8,724	-10.4%
(% change from prior year)	-20.5%	2.8%	-0.2%	-14.5%	-16.5%	-13.8%	-15.8%	-16.9%	-5.2%	-6.9%	-3.6%	-10.0%			
REVISED ESTIMATE	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$696	\$708	\$733	\$755	\$701	\$8,724		
													Year End Adjustment	10	NA
													TOTAL:	\$8,734	-8.8%

18-Jun-19

# Budget & Research :plt1911

# PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH

(In Thousands) (11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$2,527	2.3%
August	2,705	2,761	2,898	7.1%	2,898	7.1%	2,967	2.4%
September	2,662	2,715	2,927	10.0%	2,927	10.0%	2,992	2.2%
October	2,836	2,892	2,811	-0.9%	2,811	-0.9%	2,876	2.3%
November	2,412	2,348	2,259	-6.3%	2,259	-6.3%	2,311	2.3%
December	1,860	1,731	1,745	-6.2%	1,745	-6.2%	1,785	2.3%
January	1,834	1,852	1,788	-2.5%	1,788	-2.5%	1,829	2.3%
February	1,890	2,116	2,051	8.5%	2,051	8.5%	2,099	2.4%
March	2,302	1,788	1,461	-36.5%	1,461	-36.5%	1,495	2.3%
April	1,733	1,897	1,608	-7.2%	1,608	-7.2%	1,645	2.3%
Мау	1,753	1,733	1,630	-7.0%	1,630	-7.0%	1,667	2.3%
June	2,130	2,080	0	NA	3,716	74.4%	3,805	2.4%
Subtotal:	\$26,115	\$25,950	\$23,648	NA	\$27,363	4.8%	\$27,998	2.3%
Year End Adjustment	(\$318)	\$63	0	NA	490	NA	79	-83.9%
TOTAL:	\$25,797	\$26,013	\$23,648	NA	\$27,853	8.0%	\$28,077	0.8%

### Actual vs. Estimate

YTD Actual Revenue:	\$23,648
YTD Revised Estimate:	24,932
Dollars Over/Under Rev Est:	(\$1,285)
Percent Over/Under Rev Est:	-5.2%

YTD Actual Revenue:	\$23,648
YTD Actual Revenue: YTD Prior Year Actual:	\$23,648 23,985
Dollars Over/Under PY:	(337) -1.4%
Percent Over/Under PY:	-1.4%

### POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL
Utilities	1,532	1,798	1,813	1,743	1,401	1,082	1,109	1,272	906	997	1,010	2,303	16,965	16,965	4.8%
Other	23.7% 0	7.1% 0	9.9% 0	-0.9% 0	-6.4% 0	-6.1% 0	-2.5% 0	8.6% 0	-36.5% 0	-7.3% 0	-7.0% 0	74.4% 0	0	0	NA
Subtotal	\$1,532	\$1,798	\$1,813	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$906	\$997	\$1,010	\$2,303	\$16,965	\$16,965	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	74.4%			
Balance to Cash	0	(1)	1	0	0	0	0	0	0	0	0	0	0	0	12.5%
TOTAL	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$906	\$997	\$1,010	\$2,303	\$16,965	\$16,965	4.8%
(% change from prior year) REVISED ESTIMATE	23.6% \$1,532	7.1% \$1,797	9.9% \$1,814	-0.9% \$1,743	-6.4% \$1,401	-6.2% \$1,082	-2.5% \$1,109	<sup>8.6%</sup> \$1,272	-36.5% \$906	-7.3% \$997	-7.0% \$1,010	74.6% \$2,303	\$16,965		
													Year End Adjustment TOTAL:	304 \$17,269	NA 8.0%

18-Jun-19

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### FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (11+1) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL
Utilities	939	1,102	1,111	1,068	859	663	679	780	555	611	619	1,412	10,398	10,398	4.8%
Other	23.7% 0	7.1% 0	10% 0	-1% 0	-6% 0	-6% 0	-3% 0	9% 0	-36% 0	-7% 0	-7% 0	74% 0	0	0	NA
Subtotal	\$939	\$1,102	\$1,111	\$1,068	\$859	\$663	\$679	\$780	\$555	\$611	\$619	\$1,412	\$10,398	\$10,398	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	74.4%			
Balance to Cash	0	(1)	1	0	0	0	0	(1)	0	0	0	1	0	0	125.8%
TOTAL	\$939	\$1,101	\$1,112	\$1,068	\$859	\$663	\$679	\$779	\$555	\$611	\$619	\$1,413	\$10,398	\$10,398	4.8%
(% change from prior year)	23.7%	7.1%	10.0%	-0.9%	-6.3%	-6.2%	-2.4%	8.4%	-36.5%	-7.2%	-7.0%	74.4%			
REVISED ESTIMATE	\$939	\$1,101	\$1,112	\$1,068	\$859	\$663	\$679	\$779	\$555	\$611	\$619	\$1,413	\$10,398		
													Year End		
													Adjustment	186	NA
													TOTAL:	\$10,584	8.0%

18-Jun-19

# Budget & Research :plt1911

# 2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH (In Thousands)

(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$5,961	7.5%
August	4,589	5,130	5,246	14.3%	5,246	14.3%	5,557	5.9%
September	4,838	5,087	5,381	11.2%	5,381	11.2%	5,700	5.9%
October	4,958	5,154	5,411	9.1%	5,411	9.1%	5,819	7.5%
November	4,966	5,171	5,633	13.4%	5,633	13.4%	5,906	4.8%
December	5,040	5,358	5,642	11.9%	5,642	11.9%	5,914	4.8%
January	5,997	6,162	6,554	9.3%	6,554	9.3%	6,982	6.5%
February	5,178	5,059	5,575	7.7%	5,575	7.7%	5,713	2.5%
March	5,275	5,344	5,620	6.5%	5,620	6.5%	5,949	5.9%
April	6,098	6,009	6,573	7.8%	6,573	7.8%	6,823	3.8%
Мау	5,519	5,508	6,162	11.7%	6,162	11.7%	6,255	1.5%
June	5,467	5,529	0	NA	4,762	-12.9%	6,266	31.6%
Subtotal:	\$63,092	\$64,755	\$63,339	NA	\$68,101	7.9%	\$72,844	7.0%
Year End Adjustment	96	276	0	NA	718	647.9%	393	-45.3%
TOTAL:	\$63,188	\$65,031	\$63,339	NA	\$68,819	8.9%	\$73,237	6.4%

### Actual vs. Estimate

YTD Actual Revenue:	\$63,339
YTD Revised Estimate:	62,250
Dollars Over/Under Rev Est:	\$1,089
Percent Over/Under Rev Est:	1.7%

YTD Actual Revenue:	\$63,339
YTD Prior Year Actual:	57,625
Dollars Over/Under PY:	5,714
Percent Over/Under PY:	9.9%

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## POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS

(11+1) (000's)

Juli         Aug         Sep         Oct         Nov         Dec         Jan         Feb         Mar         Apr         May         Jun         TOTAL           Advertising         \$0 <td< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th>(000</th><th>, 0,</th><th></th><th></th><th></th><th></th><th></th><th>1</th><th></th><th></th></td<>							(000	, 0,						1		
Contracting       456       389       453       410       437       382       544       434       441       414       516       242       5,116       5,113	Category					-									Total	% Change from PY ACTUAL
Job Printing       13       10       16       15       15       18       17       13       14       14       36       (16)       165       2         Publishing       3       3       3       3       3       4       1 <td>Advertising</td> <td>\$0</td> <td>NA</td>	Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Publishing         3         3         3         3         3         4         1 <th1< td=""><td>Contracting</td><td>456</td><td>389</td><td>453</td><td>410</td><td>437</td><td>382</td><td>544</td><td>434</td><td>441</td><td>414</td><td>516</td><td>242</td><td>5,116</td><td>5,116</td><td>25.1%</td></th1<>	Contracting	456	389	453	410	437	382	544	434	441	414	516	242	5,116	5,116	25.1%
Transportation & Towing       0 <td>Job Printing</td> <td>13</td> <td>10</td> <td>16</td> <td>15</td> <td>15</td> <td>18</td> <td>17</td> <td>13</td> <td>14</td> <td>14</td> <td>36</td> <td>(16)</td> <td>165</td> <td>165</td> <td>2.3%</td>	Job Printing	13	10	16	15	15	18	17	13	14	14	36	(16)	165	165	2.3%
Restaurants & Bars       477       458       451       488       514       506       516       538       538       643       575       6690       6.395       6.395       7.         Leases & Rentals (Property)       192       201       196       193       226       215       230       240       282       285       262       181       2.703       2.703       7.         Commercial Rentals       443       412       378       419       419       431       488       418       410       480       474       331       5.103       5.103       4.103         Hotel/Motel       86       75       73       98       142       122       92       92       174       251       159       2.32       1.595       1.595       16         Residential Property Rentals       263       285       274       273       2.63       312       2.057       2.101       2.053       2.435       2.274       1.913       26.632       26.632       2.632       2.63       2.639       6.395       0.00       0.00       0.00       1       0       6.69       6.99       6.99       6.99       6.99       6.99       6.99       6.99	Publishing	3	3	3	3	4	1	1	1	1	1	0	16	36	36	4.6%
Leases & Rentals (Property)       192       201       196       193       226       215       230       240       282       285       262       181       2,703       2,703       7.7         Commercial Rentals       443       412       378       419       419       431       488       418       410       480       474       331       5,103       5,103       4.4         Hote//Motel       86       75       7.3       98       142       122       92       92       174       251       159       232       1,595       1,595       16         Residential Property Rentals       263       285       274       273       263       312       305       280       284       327       299       109       3,273       3,273       4         Retail       2,159       2,061       2,152       2,132       2,189       2,218       2,675       2,101       2,053       2,435       2,274       1,913       26,362       26,362       5         Food       0       5       0       0       0       0       0       0       0       1       0       0       0       0       1       3,091	Transportation & Towing	0	0	0	0	0	0	0	0	0	0	3	(3)	2	2	45.8%
Commercial Rentals       443       412       378       419       419       431       488       418       410       480       474       331       5,103       5,125	Restaurants & Bars	477	458	451	488	514	506	516	538	538	643	575	690	6,395	6,395	7.7%
Hotel/Model       86       75       73       98       142       122       92       92       174       251       159       232       1,595       1,595       1,695         Residential Property Rentals       263       285       274       273       263       312       305       280       284       327       299       109       3,273       3,273       4,         Retail       2,159       2,061       2,152       2,132       2,189       2,218       2,675       2,101       2,053       2,245       2,245       1,913       26,362       26,362       26,362       26,362       26,362       26,362       26,369       30       30       30       3,01       3,073       4,4         Amusements       52       46       55       51       44       47       54       54       63       90       57       228       639       <	Leases & Rentals (Property)	192	201	196	193	226	215	230	240	282	285	262	181	2,703	2,703	7.9%
Residential Property Rentals       263       285       274       273       263       312       305       280       284       327       299       109       3,273       3,273       4.         Retail       2,159       2,061       2,152       2,132       2,189       2,218       2,675       2,101       2,053       2,435       2,274       1,913       26,362       26,3	Commercial Rentals	443	412	378	419	419	431	488	418	410	480	474	331	5,103	5,103	4.9%
Retail       2,159       2,061       2,152       2,132       2,189       2,218       2,675       2,101       2,053       2,435       2,274       1,913       26,362       26,363       26,363       26,	Hotel/Motel	86	75	73	98	142	122	92	92	174	251	159	232	1,595	1,595	16.0%
Food       0       5       0       0       0       0       0       1       0       (6)       (0)       (0)         Amusements       52       46       55       51       44       47       54       54       63       90       57       28       639       639       0.0         Use       291       252       256       247       253       262       320       288       237       318       276       91       3,091       3,091       15.0         Other       0	Residential Property Rentals	263	285	274	273	263	312	305	280	284	327	299	109	3,273	3,273	4.8%
Amusements       52       46       55       51       44       47       54       54       63       90       57       28       639       639       0         Use       291       252       256       247       253       262       320       288       237       318       276       91       3,091       3,091       15         Other       0	Retail	2,159	2,061	2,152	2,132	2,189	2,218	2,675	2,101	2,053	2,435	2,274	1,913	26,362	26,362	5.2%
Use       291       252       256       247       253       262       320       288       237       318       276       91       3,091       3,091       15.         Other       0<	Food	0	5	0	0	0	0	(0)	0	0	1	0	(6)	(0)	(0)	NA
Other       0 <td>Amusements</td> <td>52</td> <td>46</td> <td>55</td> <td>51</td> <td>44</td> <td>47</td> <td>54</td> <td>54</td> <td>63</td> <td>90</td> <td>57</td> <td>28</td> <td>639</td> <td>639</td> <td>0.0%</td>	Amusements	52	46	55	51	44	47	54	54	63	90	57	28	639	639	0.0%
Subtotal       \$4,435       \$4,198       \$4,305       \$4,329       \$4,506       \$4,514       \$5,243       \$4,460       \$4,496       \$5,257       \$4,930       \$3,808       \$54,481       \$54,481       7.7%         Balance to Cash       0       (1)       0       0       0       0       0       0       0       0       11.2%       9.1%       13.4%       12.0%       9.3%       7.7%       6.5%       7.8%       11.7%       -12.9%       0	Use	291	252	256	247	253	262	320	288	237	318	276	91	3,091	3,091	15.2%
Total       7.3%       14.3%       11.2%       9.1%       13.4%       12.0%       9.3%       7.7%       6.5%       7.8%       11.7%       -12.9%       1       0       0       58.         Total       \$4,435       \$4,197       \$4,305       \$4,329       \$4,506       \$4,514       \$5,243       \$4,496       \$5,257       \$4,930       \$3,809       \$54,481       \$54,481       7.         (% change from prior year)*       7.3%       14.3%       11.2%       9.1%       13.4%       11.9%       9.3%       7.6%       6.6%       7.8%       11.7%       -12.9%       \$54,481       \$54,481       7.         (% change from prior year)*       7.3%       14.3%       11.2%       9.1%       13.4%       11.9%       9.3%       7.6%       6.6%       7.8%       11.7%       -12.9%       \$54,481       7.         (% change from prior year)*       7.3%       14.3%       11.2%       9.1%       13.4%       11.9%       9.3%       7.6%       6.6%       7.8%       11.7%       \$3,809       \$54,481       7.         (% change from prior year)*       7.3%       14.335       \$4,305       \$4,329       \$4,506       \$4,514       \$5,243       \$4,460       \$4,496	Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
7.3%       14.3%       11.2%       9.1%       13.4%       12.0%       9.3%       7.7%       6.5%       7.8%       11.7%       -12.9%       0	Subtotal	\$4,435	\$4,198	\$4.305	\$4.329	\$4,506	\$4,514	\$5.243	\$4,460	\$4,496	\$5.257	\$4,930	\$3.808	\$54,481	\$54.481	7.9%
TOTAL       \$4,435       \$4,197       \$4,305       \$4,329       \$4,506       \$4,514       \$5,243       \$4,460       \$4,496       \$5,257       \$4,930       \$3,809       \$54,481       \$54,481       7.86         (% change from prior year)*       7.3%       14.3%       11.2%       9.1%       13.4%       11.9%       9.3%       7.6%       6.6%       7.8%       11.7%       -12.9%       \$54,481       7.8%         REVISED ESTIMATE       \$4,435       \$4,197       \$4,305       \$4,329       \$4,506       \$4,514       \$5,243       \$4,460       \$4,496       \$5,257       \$4,930       \$3,809       \$54,481       Year End		. ,			1 7	, ,		1 7	1 7						1- 1 -	
(% change from prior year)* 7.3% 14.3% 11.2% 9.1% 13.4% 11.9% 9.3% 7.6% 6.6% 7.8% 11.7% -12.9% REVISED ESTIMATE \$4,435 \$4,197 \$4,305 \$4,329 \$4,506 \$4,514 \$5,243 \$4,460 \$4,496 \$5,257 \$4,930 \$3,809 \$54,481	Balance to Cash	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	58.8%
<u>REVISED ESTIMATE</u> \$4,435 \$4,197 \$4,305 \$4,329 \$4,506 \$4,514 \$5,243 \$4,460 \$4,496 \$5,257 \$4,930 \$3,809 \$54,481 Year End	TOTAL	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,460	\$4,496	\$5,257	\$4,930	\$3,809	\$54,481	\$54,481	7.9%
															575	656.6%

TOTAL: \$55,056 8.9%

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(11+1) (000's)

						•									% Change
Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	113	102	109	95	136	108	110	103	129	60	1,279	1,279	25.1%
Job Printing	3	2	4	4	4	4	4	3	4	3	9	(4)	41	41	2.3%
Publishing	1	1	1	1	1	0	0	0	0	0	0	4	9	9	4.6%
ransportation & Towing	0	0	0	0	0	0	0	0	0	0	1	(1)	0	0	45.8%
Restaurants & Bars	119	115	113	122	129	127	129	135	134	161	144	173	1,599	1,599	7.7%
eases & Rentals (Property)	48	50	49	48	56	54	57	60	70	71	66	45	676	676	7.9%
Commercial Rentals	111	103	94	105	105	108	122	105	102	120	118	83	1,276	1,276	4.9%
lotel/Motel	22	19	18	24	35	30	23	23	43	63	40	58	399	399	16.0%
partment Rentals	66	71	68	68	66	78	76	70	71	82	75	27	818	818	4.8%
Retail	540	515	538	533	547	555	669	525	513	609	568	478	6,591	6,591	5.2%
ood	0	1	0	0	0	0	(0)	0	0	0	0	(1)	(0)	(0)	NA
musements	13	11	14	13	11	12	13	13	16	22	14	7	160	160	0.0%
Jse	73	63	64	62	63	65	80	72	59	79	69	23	773	773	15.2%
Dther	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,129	\$1,311	\$1,115	\$1,124	\$1,314	\$1,233	\$952	\$13,620	\$13,620	7.9%
Balance to Cash	7.3% 0	14.3% 0	11.2% 0	9.1% 0	13.4% 0	12.0% (1)	9.3% 0	7.7% 0	6.5% 0	7.8%	11.7% (1)	-12.9% 1	0	0	0.0%
TOTAL	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,128	\$1,311	\$1,115	\$1,124	\$1,315	\$1,232	\$953	\$13,620	\$13,620	7.9%
(% change from prior year)* REVISED ESTIMATE	7.3% \$1,109	14.3% \$1,049	11.2% \$1,076	9.1% \$1,082	13.4% \$1,127	11.9% <b>\$1,128</b>	9.3% \$1,311	<sup>7.8%</sup> \$1,115	6.4% \$1,124	<sup>7.9%</sup> \$1,315	11.6% \$1,232	-12.9% \$953	\$13,620		
													Year End Adjustment	143	615.0%

TOTAL: \$13,763 8.9%

# STATE SALES TAX BY MONTH PHOENIX SHARE (In Thousands) 11+1

	2017-18 Actual	2018-19 Actual	% Change from PY Actual	2018-19 Estimate	% Change from PY Actual	2019-20 Base	% Change from PY Estimate
July	\$12,549	\$13,215	5.3%	\$13,215	5.3%	13,762	4.1%
August	11,764	12,658	7.6%	12,658	7.6%	13,397	5.8%
September	12,103	12,893	6.5%	12,893	6.5%	13,384	3.8%
October	12,413	12,875	3.7%	12,875	3.7%	13,662	6.1%
November	12,293	13,114	6.7%	13,114	6.7%	13,738	4.8%
December	12,691	13,682	7.8%	13,682	7.8%	14,060	2.8%
January	14,897	15,496	4.0%	15,496	4.0%	16,561	6.9%
February	12,502	13,065	4.5%	13,065	4.5%	13,650	4.5%
March	12,611	12,857	2.0%	12,857	2.0%	14,053	9.3%
April	14,895	15,547	4.4%	15,547	4.4%	16,107	3.6%
Мау	13,094	14,299	9.2%	14,299	9.2%	14,620	2.2%
June	13,413	0	NA	13,309	-0.8%	14,847	11.6%
Subtotal	\$155,225	\$149,702	NA	\$163,010	5.0%	\$171,841	5.4%
Year end adjust. (GASB)	773	0	NA	1,216	57.3%	716	-41.2%
TOTAL:	\$155,998	\$149,702	NA	\$164,226	5.3%	\$172,557	5.1%

Actual vs. PY	
YTD Actual Revenue:	\$149,702
YTD Actual Revenue: YTD Prior Year Actual:	141,813
Dollars Over/(Under):	\$7,889
Percent Over/(Under):	5.6%

#### Actual vs. Estimate

YTD Actual Revenue: YTD Estimate:	\$149,702 148,956
Dollars Over/(Under):	\$745
Percent Over/(Under):	0.5%

#### STATE SALES TAX - CATEGORY ANALYSIS FY 2018-19 ACTUALS (in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$47	\$39	\$27	\$25	\$32	\$23	\$18	\$18	\$21	\$24	\$19	\$67	360	16.0%
% change from PY actual	99.0%	-19.8%	12.4%	11.6%	88.2%	41.3%	-29.9%	-13.2%	-0.8%	-57.8%	-6.8%	411.2%	4 050	10.00/
Mining-Oil & Gas Production	\$147	\$132	\$160	\$138	\$132	\$132	\$120	\$140	\$113	\$132	\$139	\$367	1,852	19.9%
% change from PY actual	6.9%	16.3%	19.2%	43.6%	-4.8%	26.1%	-10.9%	-7.5%	2.6%	-5.1%	1.9%	147.8%	400.400	0.00/
Utilities	\$9,455	\$11,919	\$11,998	\$10,449	\$9,074	\$6,857	\$7,055	\$8,037	\$7,270	\$6,841	\$6,651	\$7,799	103,403	0.0%
% change from PY actual	2.1%	-4.1%	6.5%	-3.7%	-1.2%	-2.7%	4.5%	4.4%	5.6%	-1.3%	-3.0%	-5.4%	00 70 4	0.00/
Communications	\$1,688	\$1,704	\$1,704	\$1,577	\$1,639	\$1,481	\$1,577	\$1,606	\$1,473	\$1,608	\$1,540	\$3,196	20,794	0.6%
% change from PY actual	-4.7%	8.0%	-0.7%	-10.6%	-5.9%	-14.8%	-10.1%	-7.1%	-12.0%	-9.6%	-9.4%	85.2%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual											<u> </u>			
Private Car & Pipelines	\$27	\$27	\$28	\$28	\$28	\$28	\$28	\$28	\$28	\$27	\$28	\$1	307	1.8%
% change from PY actual	9.3%	1.4%	0.2%	-2.0%	15.5%	0.3%	-2.3%	0.0%	-4.8%	5410.0%	4.3%	-96.4%		
Publishing	\$74	\$63	\$63	\$74	\$88	\$25	\$36	\$25	\$29	\$30	\$25	\$367	901	6.5%
% change from PY actual	20.4%	-14.6%	9.0%	15.3%	19.1%	-66.5%	-56.2%	-65.0%	-60.6%	-56.6%	-68.4%	479.2%		
Printing	\$172	\$160	\$235	\$233	\$218	\$217	\$210	\$188	\$179	\$192	\$238	\$530	2,773	26.5%
% change from PY actual	-5.3%	-58.8%	-290.4%	25.8%	4.1%	15.1%	15.7%	-10.7%	-3.3%	5.1%	9.7%	188.0%		
Restaurants & Bars	\$23,416	\$22,229	\$22,087	\$23,859	\$24,679	\$24,498	\$25,772	\$25,993	\$25,994	\$31,375	\$27,590	\$26,102	303,594	5.8%
% change from PY actual	8.1%	8.3%	6.0%	4.4%	4.9%	9.3%	0.0%	9.8%	2.0%	9.2%	3.9%	4.8%		
Amusements	\$3,090	\$1,993	\$1,806	\$1,926	\$2,031	\$2,546	\$2,559	\$2,746	\$2,463	\$3,630	\$2,256	\$1,855	28,902	-0.0%
% change from PY actual	3.8%	0.7%	-8.9%	2.6%	-0.3%	8.1%	4.0%	8.6%	-1.8%	9.2%	-13.4%	-18.2%		
Rentals-Real Property	\$0	\$0	\$0	\$0	(\$0)	(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Rentals-Personal Property	\$8,402	\$7,042	\$7,098	\$7,152	\$7,754	\$7,566	\$7,631	\$8,074	\$8,774	\$9,182	\$8,503	\$6,039	93,218	9.0%
% change from PY actual	25.7%	6.0%	12.0%	2.9%	11.2%	3.2%	4.3%	8.8%	19.0%	14.7%	17.4%	-16.5%		
Contracting	\$11,441	\$10,947	\$10,945	\$10,830	\$11,039	\$10,717	\$12,718	\$10,819	\$10,475	\$11,708	\$12,050	\$6,880	130,569	10.4%
% change from PY actual	14.8%	21.7%	8.8%	29.7%	7.9%	14.2%	23.1%	9.3%	17.0%	9.6%	16.9%	-38.0%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$114,876	\$109,862	\$113,539	\$111,921	\$112,986	\$124,547	\$146,687	\$111,242	\$108,018	\$132,827	\$125,404	\$117,036	1,428,945	5.7%
% change from PY actual	3.5%	9.6%	7.0%	5.0%	8.8%	10.1%	4.9%	4.2%	1.1%	4.0%	12.3%	-0.9%		
Severance - Mining	\$1,656	\$1,034	\$1,043	\$1,078	\$1,062	\$1,077	\$1,310	\$956	\$933	\$1,337	\$1,249	\$4,948	17,684	-10.0%
% change from PY actual	101.3%	-33.9%	23.4%	-62.7%	-23.4%	-46.0%	-33.2%	-45.8%	-34.2%	-24.7%	-14.5%	180.0%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$6,469	\$6,190	\$5,824	\$7,018	\$8,817	\$7,648	\$6,475	\$9,033	\$10,292	\$13,987	\$10,108	\$7,058	98,919	7.6%
% change from PY actual	5.1%	14.2%	9.5%	12.3%	13.4%	12.5%	9.6%	11.4%	3.8%	5.9%	9.4%	-9.9%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-16.0%
State Total	180,959	173,342	176,557	176,307	179,580	187,363	212,199	178,905	176,061	212,899	195,802	182,245	2,232,221	5.7%
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Cities Share (25%)	45,240	43,335	44,139	44,077	44,895	46,841	53,050	44,726	44,015	53,225	48,950	45,561	558,055	5.7%
	00.010	00.016	00.010	00.010	00.010	00.010	00.010	00.010	00.010	00.010	00.010	00.010		
Phoenix Population Percentage	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%		
Phoenix TOTAL	\$13,215	\$12,658	\$12,893	\$12,875	\$13,114	\$13,682	\$15,496	\$13,065	\$12,857	\$15,547	\$14,299	\$13,309	\$163,010	5.0%

	1,216	57.3%
Total	<u>\$164,226</u>	5.3%

### STATE SALES TAX CATEGORY ANALYSIS STATEWIDE COLLECTIONS (000's) 11+1

	Prior Year		CY Actual/F	PY Actual	CY Actual/CY Estimate			
Category	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$21	\$24	\$44	\$19	(\$1)	-6.8%	(\$25)	-56.1%
Mining-Oil & Gas Production	\$136	\$129	\$254	\$139	3	1.9%	(115)	-45.3%
Utilities	\$6,854	\$6,620	\$6,672	\$6,651	(203)	-3.0%	(21)	-0.3%
Communications	\$1,699	\$1,648	\$2,380	\$1,540	(159)	-9.4%	(840)	-35.3%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$27	\$145	\$18	\$28	1	4.3%	10	57.8%
Publishing	\$80	\$83	\$223	\$25	(55)	-68.4%	(198)	-88.6%
Printing	\$217	\$170	\$387	\$238	21	9.7%	(149)	-38.6%
Restaurants & Bars	\$26,554	\$27,380	\$27,564	\$27,590	1,036	3.9%	26	0.1%
Amusements	\$2,605	\$2,618	\$2,153	\$2,256	(349)	-13.4%	103	4.8%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,246	\$6,766	\$7,423	\$8,503	1,257	17.4%	1,080	14.5%
Contracting	\$10,310	\$9,153	\$8,924	\$12,050	1,740	16.9%	3,126	35.0%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$111,631	\$117,838	\$119,025	\$125,404	13,773	12.3%	6,379	5.4%
Severance - Mining	\$1,462	\$1,504	\$2,964	\$1,249	(212)	-14.5%	(1,715)	-57.8%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$9,238	\$10,001	\$9,462	\$10,108	869	9.4%	646	6.8%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$178,080	\$184,078	\$187,493	\$195,802	\$17,722	10.0%	\$8,309	4.4%
Distribution to Cities	44,520	46.020	46,873	48,950	4,430	10.0%	2,077	4.4%
(25% of distribution base) Phoenix Share of Distribution		,			-			
(actual is 29.2104605%)	\$13,094	\$13,535	\$13,692	\$14,299	\$1,205	9.2%	\$607	4.4%

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# CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2018-19 COMPARED TO 2017-18

11+1

Category	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Est
Transportation & Towing	99.0%	19.0%	17.4%	16.3%	25.2%	27.0%	18.5%	15.2%	13.6%	-1.0%	-1.4%		16.0%
Mining-Oil & Gas Production	6.9%	11.1%	13.9%	19.9%	14.3%	16.0%	11.8%	8.9%	8.3%	6.8%	6.3%		19.9%
Utilities	2.1%	-1.5%	1.3%	0.0%	-0.2%	-0.5%	0.0%	0.5%	0.9%	0.7%	0.5%		0.0%
Communications	-4.7%	1.3%	0.6%	-2.3%	-3.0%	-5.0%	-5.7%	-5.9%	-6.6%	-6.9%	-7.1%		0.6%
Railroads & Aircraft	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		NA
Private Car & Pipelines	9.3%	5.2%	3.4%	2.0%	4.5%	3.7%	2.8%	2.5%	1.6%	12.5%	11.6%		1.8%
Publishing	20.4%	1.3%	3.6%	6.5%	9.3%	-4.4%	-13.2%	-19.8%	-24.5%	-27.6%	-31.8%		6.5%
Printing	-5.3%	-41.8%	26.8%	26.5%	20.9%	19.9%	19.2%	14.8%	12.7%	11.9%	11.7%		26.5%
Restaurants & Bars	8.1%	8.2%	7.5%	6.7%	6.3%	6.8%	5.7%	6.2%	5.7%	6.1%	5.9%		5.8%
Amusements	3.8%	2.6%	-0.7%	-0.0%	-0.1%	1.4%	1.8%	2.7%	2.2%	3.2%	1.5%		0.0%
Rentals-Real Property	NA	NA	NA	-132.3%	-131.6%	-119.1%	-119.1%	-119.1%	-119.1%	-119.1%	-119.1%		NA
Rentals-Personal Property	25.7%	15.9%	14.6%	11.6%	11.5%	10.0%	9.1%	9.1%	10.2%	10.7%	11.4%		9.0%
Contracting	14.8%	18.1%	14.8%	18.2%	16.0%	15.7%	16.8%	15.8%	16.0%	15.3%	15.4%		10.4%
Feed - Wholesale	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		NA
Retail	3.5%	6.4%	6.6%	6.2%	6.7%	7.3%	6.9%	6.5%	6.0%	5.7%	6.3%		5.7%
Severance - Mining	101.3%	12.7%	15.5%	-21.4%	-21.8%	-26.8%	-27.9%	-30.3%	-30.7%	-30.1%	-28.8%		-10.0%
Severance - Timber	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		NA
Bed Tax - Hotel/Motel	5.1%	9.4%	9.4%	10.2%	11.0%	11.3%	11.0%	11.1%	9.9%	9.2%	9.2%		7.6%
Other	0.0%	-90.0%	-30.0%	-22.5%	-18.0%	-15.0%	-12.9%	-11.3%	-10.0%	-9.0%	-8.2%		-16.0%
Subtotal (State)	6.0%	7.1%	7.2%	6.5%	6.7%	7.0%	6.6%	6.4%	6.0%	5.9%	6.3%		5.7%
Cities Share (25%)	6.0%	7.1%	7.2%	6.5%	6.7%	7.0%	6.6%	6.4%	6.0%	5.9%	6.3%		5.7%
TOTAL (Phoenix Share)	5.3%	6.4%	6.5%	5.8%	5.9%	6.3%	5.9%	5.7%	5.3%	5.2%	5.6%		5.0%

GASB (Y/E Adj) ---- 57.3%

--- 5.3%