



## City of Phoenix

To: Mayor and City Council

Date: June 19, 2019

From: Ed Zuercher  
City Manager

A blue ink signature of Ed Zuercher, the City Manager.

Subject: GENERAL FUND REVENUE REPORT – 11 MONTHS ACTUAL REVENUE

The 2018-19 year-to-date (YTD) General Fund (GF) revenue collections at 11 months were \$43.0 million or 4.0% higher than the 2017-18 collections of \$1,070.0 million. This increase is driven by higher revenue collections in city sales tax, primary property tax, state-shared sales and vehicle license taxes, and interest earnings. This increase is offset by less revenue collections in Library and state-shared income tax. The reduced revenue in Library is due to the one-time insurance proceeds for Burton Barr Central Library last year, and the loss of state-shared income tax is because of the decreased Phoenix population share relative to the state. Although the decreased Phoenix population share also impacts the revenue collections in state-shared sales and vehicle license taxes, the extra revenue due to economic growth surpasses the loss from the decreased Phoenix population share.

The revised 2018-19 GF Revenue Estimate is \$1.208 billion, representing 3.0% growth over 2017-18 actuals. YTD GF revenues are 1.0% higher than the revised estimate, with the variance mostly attributable to city sales tax and primary property tax.

### **General Fund Sales Tax**

Through eleven months of 2018-19, combined GF revenue from city and state sales tax was \$577.3 million, reflecting growth of 6.8% compared to the eleven months of 2017-18.

*City Sales Tax*- Year-to-date (YTD) 2018-19 city sales tax collections were \$427.6 million, which represents 7.2% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 6.7%
- contracting: 31.3%
- restaurants & bars: 5.3%
- hotel/motel: 8.0%
- telecommunications: -10.4%
- commercial property rentals: 7.0%

*State Sales Tax*- YTD 2018-19 state sales tax collections were \$149.7 million, representing 5.6% growth over 2017-18.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 6.3%
- contracting: 15.4%
- restaurants & bars: 5.9%
- hotel/motel: 9.2%
- communications: -7.1%

**SUMMARY OF GENERAL FUND REVENUE**  
(In Thousands of Dollars)

Revenue Source	Actuals 2013-14	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	17-18 Act to 16-17 Act % Change	11 Month Actuals 2017-18	11 Month Actuals 2018-19	% Change from PY	Revised Estimate 2018-19	18-19 Rev Est to 17-18 Act. % Change	Base FY2019-20	19/20 Base to 18/19 Est % Change
<b>Local Taxes</b>													
Primary Property Tax	\$ 143,930	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	5.8%	\$ 134,817	\$ 148,951	10.5%	\$ 161,586	4.5%	\$ 170,899	5.8%
Sales Taxes	410,970	407,014	416,522	421,239	432,358	2.6%	398,915	427,612	7.2%	460,963	6.6%	483,874	5.0%
Privilege License Fees	2,483	2,477	2,476	1,485	2,893	94.8%	2,375	2,580	8.6%	2,780	-3.9%	2,779	0.0%
Other General Fund Excise Taxes	7,187	17,174	17,832	17,984	18,138	0.9%	16,644	17,024	2.3%	18,580	2.4%	18,776	1.1%
Subtotal	\$ 564,570	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	3.6%	\$ 552,751	\$ 596,167	7.9%	\$ 643,909	5.9%	\$ 676,328	5.0%
<b>Non Taxes</b>													
Licenses & Permits	2,775	2,783	2,754	2,879	2,872	-0.2%	2,369	2,670	12.7%	3,003	4.6%	2,998	-0.2%
Cable Communications	9,720	9,574	10,028	10,391	10,884	4.7%	8,384	8,276	-1.3%	11,042	1.5%	11,152	1.0%
Fines & Forfeitures	17,540	15,676	13,460	12,039	12,711	5.6%	12,112	11,566	-4.5%	12,665	-0.4%	12,663	0.0%
Court Default Fee	1,013	897	1,047	1,164	1,273	9.4%	1,157	1,218	5.3%	1,409	10.7%	1,409	0.0%
Parks & Libraries	9,207	8,937	8,308	8,272	18,221	120.3%	17,119	7,222	-57.8%	7,779	-57.3%	7,733	-0.6%
Planning	1,251	1,312	1,647	1,690	1,752	3.7%	1,577	1,617	2.5%	1,654	-5.6%	1,755	6.1%
Police	13,111	14,687	13,729	13,720	14,347	4.6%	13,251	14,148	6.8%	14,396	0.3%	14,230	-1.2%
Street Transportation	4,426	4,672	4,369	5,194	5,863	12.9%	6,272	6,382	1.8%	4,897	-16.5%	4,786	-2.3%
Emergency Transportation	30,785	34,502	37,005	34,518	35,884	4.0%	33,402	33,546	0.4%	36,258	1.0%	36,964	1.9%
Hazardous Materials Inspection Fee	1,239	1,312	1,358	1,388	1,364	-1.7%	1,248	1,212	-2.9%	1,400	2.6%	1,400	0.0%
Other Service Charges	13,935	14,710	17,245	16,752	20,302	21.2%	18,736	20,805	11.0%	22,152	9.1%	22,530	1.7%
All Others	16,351	15,923	14,052	14,168	16,456	16.1%	15,580	13,677	-12.2%	15,487	-5.9%	15,499	0.1%
Subtotal	\$ 121,353	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	16.2%	\$ 131,207	\$ 122,339	-6.8%	\$ 132,142	-6.9%	\$ 133,119	0.7%
<b>State Shared Revenues</b>													
Sales Tax	127,005	132,218	137,544	143,976	155,998	8.4%	141,813	149,702	5.6%	164,226	5.3%	172,557	5.1%
Income Tax	161,580	175,184	174,234	191,225	200,036	4.6%	183,366	180,508	-1.6%	196,918	-1.6%	215,228	9.3%
Vehicle License Tax	51,689	55,293	59,801	61,586	66,784	8.4%	60,827	64,229	5.6%	71,040	6.4%	75,597	6.4%
Subtotal	\$ 340,274	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	6.6%	\$ 386,006	\$ 394,439	2.2%	\$ 432,184	2.2%	\$ 463,382	7.2%
<b>TOTAL</b>	<b>\$ 1,026,197</b>	<b>\$ 1,052,589</b>	<b>\$ 1,074,720</b>	<b>\$ 1,105,791</b>	<b>\$ 1,172,696</b>	<b>6.1%</b>	<b>\$ 1,069,964</b>	<b>\$ 1,112,945</b>	<b>4.0%</b>	<b>\$ 1,208,235</b>	<b>3.0%</b>	<b>\$ 1,272,829</b>	<b>5.3%</b>

**Change from Prior Year**

17-18 - 11 Month Actual Revenue:	\$ 1,069,964
18-19 - 11 Month Actual Revenue:	\$ 1,112,945
Dollars Over/Under Prior Year:	\$42,981
Percent Over/Under Prior Year:	4.0%

**% Change from Prior Year and Estimate**

18-19 % Change from Prior Year Actual:	4.0%
18-19 Estimate % Change from Prior Year Actual:	3.0%

**CITY PLT BY MONTH**  
**(In Thousands)**  
**(11+1)**

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$40,676	7.0%
August	36,182	38,023	39,071	8.0%	39,071	8.0%	40,377	3.3%
September	36,412	36,874	39,531	8.6%	39,531	8.6%	39,893	0.9%
October	36,451	38,397	38,640	6.0%	38,640	6.0%	41,719	8.0%
November	35,071	36,246	38,370	9.4%	38,370	9.4%	39,755	3.6%
December	34,067	35,894	37,085	8.9%	37,085	8.9%	38,590	4.1%
January	39,254	40,303	41,824	6.5%	41,824	6.5%	44,233	5.8%
February	34,733	34,425	36,673	5.6%	36,673	5.6%	37,405	2.0%
March	34,205	35,460	37,026	8.2%	37,026	8.2%	38,100	2.9%
April	39,392	39,143	42,047	6.7%	42,047	6.7%	43,001	2.3%
May	36,082	36,505	39,345	9.0%	39,345	9.0%	39,869	1.3%
June	37,538	36,977	0	NA	32,392	-13.7%	40,600	25.3%
<b>Subtotal:</b>	<b>\$436,453</b>	<b>\$445,463</b>	<b>\$427,612</b>	<b>NA</b>	<b>\$460,003</b>	<b>5.4%</b>	<b>\$484,218</b>	<b>5.3%</b>
Year End Adjustments	(4,095)	(900)	0	NA	960	NA	(344)	NA
<b>TOTAL:</b>	<b>\$432,358</b>	<b>\$444,563</b>	<b>\$427,612</b>	<b>NA</b>	<b>\$460,963</b>	<b>6.6%</b>	<b>\$483,874</b>	<b>5.0%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$427,612
YTD Revised Estimate:	421,479
Dollars Over/Under Rev Est:	\$6,132
Percent Over/Under Rev Est:	1.5%

**Actual vs. PY**

YTD Actual Revenue:	\$427,612
YTD Prior Year Actual:	398,915
Dollars Over/Under PY:	28,697
Percent Over/Under PY:	7.2%

**PLT CATEGORY ANALYSIS  
FY 2018-19 ACTUALS  
(11+1)  
(000's)**

Category	Jul	Aug	Sep <sup>1</sup>	Oct <sup>1</sup>	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	TOTAL	from PY ACTUAL	
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	1,995	1,680	1,980	1,792	1,912	1,670	2,381	1,898	1,930	1,809	2,256	1,057	22,361	22,361	25.0%	
(% change from prior year)	32.0%	49.8%	44.2%	39.7%	29.5%	6.5%	52.2%	32.8%	33.9%	8.3%	25.1%	-35.7%	25.0%			
Job Printing	55	42	71	66	65	78	76	58	62	61	159	(72)	721	721	2.3%	
(% change from prior year)	0.6%	-15.2%	17.9%	14.5%	-2.4%	43.4%	33.2%	-19.1%	9.5%	-3.0%	181.7%	-228.3%	2.3%			
Publishing	12	14	13	13	18	3	5	4	3	3	2	68	157	157	4.6%	
(% change from prior year)	8.9%	13.2%	25.5%	13.0%	13.7%	-77.9%	-66.7%	-54.1%	-80.0%	-73.0%	-87.3%	508.5%	4.6%			
Transportation & Towing	2	2	0	1	1	0	0	0	0	0	14	(15)	7	7	45.8%	
(% change from prior year)	551.2%	458.1%	224.2%	29.2%	380.8%	9.1%	-36.8%	-40.6%	-14.7%	-49.5%	4266.1%	-5551.3%	45.8%			
Restaurants & Bars	2,085	2,005	1,971	2,135	2,251	2,215	2,259	2,354	2,353	2,814	2,515	3,020	27,979	27,979	7.7%	
(% change from prior year)	10.9%	12.9%	6.3%	5.4%	5.8%	10.7%	-7.2%	8.7%	3.1%	5.9%	1.1%	32.2%	7.7%			
Leases & Rentals (Property)	1,440	1,509	1,469	1,450	1,695	1,615	1,722	1,798	2,114	2,135	1,967	1,361	20,274	20,274	7.9%	
(% change from prior year)	2.5%	13.9%	8.6%	7.0%	9.5%	3.0%	13.6%	11.1%	14.6%	7.4%	14.8%	-12.6%	7.9%			
Commercial Rentals	3,592	3,344	3,223	3,396	3,398	3,495	3,935	3,396	3,325	3,891	3,842	2,547	41,385	41,385	4.9%	
(% change from prior year)	11.1%	11.2%	11.2%	-2.1%	3.5%	14.5%	5.1%	-2.1%	4.8%	9.5%	7.2%	-22.6%	4.9%			
Hotel/Motel	649	561	548	732	1,063	915	692	691	1,302	1,883	1,190	1,737	11,963	11,963	16.0%	
(% change from prior year)	15.0%	27.9%	11.9%	19.5%	21.8%	16.4%	-10.2%	-29.9%	7.2%	11.6%	13.7%	105.3%	16.0%			
Residential Property Rentals	1,969	2,139	2,052	2,049	1,971	2,341	2,287	2,101	2,127	2,455	2,239	818	24,547	24,547	4.8%	
(% change from prior year)	4.2%	18.9%	-3.4%	5.5%	1.3%	24.0%	15.0%	7.6%	2.7%	21.1%	20.0%	-57.6%	4.8%			
Retail	16,193	15,458	16,137	15,992	16,420	16,637	20,063	15,760	15,397	18,261	17,054	14,347	197,717	197,717	4.9%	
(% change from prior year)	-2.1%	6.6%	8.8%	7.3%	14.7%	12.3%	6.3%	5.9%	3.7%	3.8%	8.3%	-13.8%	4.9%			
Food	0	19	1	0	0	0	(0)	0	0	2	0	(21)	(0)	(0)	NA	
(% change from prior year)	-75.0%	-98721.1%	525900.0%	-100.0%	-100.0%	-100.0%	-223.6%	-100.0%	-100.3%	4785.7%	-100.0%	-12483.7%	-99.2%			
Amusements	388	342	411	381	329	350	402	402	476	672	429	212	4,794	4,794	0.0%	
(% change from prior year)	13.9%	5.9%	-16.9%	-4.7%	-7.1%	-16.3%	35.2%	8.6%	22.9%	14.7%	9.2%	-50.7%	0.0%			
Telecommunications	1,034	1,027	1,132	946	952	914	921	941	956	990	1,019	945	11,777	11,777	-10.4%	
(% change from prior year)	-20.4%	2.7%	-0.2%	-14.5%	-16.4%	-13.8%	-15.8%	-16.8%	-5.3%	-6.8%	-3.6%	-10.1%	-10.4%			
Other Utilities <sup>1</sup>	6,225	8,880	8,405	7,637	6,250	4,726	4,556	4,940	5,012	4,436	4,339	5,875	71,280	71,280	0.0%	
(% change from prior year)	-5.5%	-3.0%	3.5%	0.9%	-1.8%	-5.9%	-1.1%	3.4%	29.6%	-1.8%	-4.9%	-4.3%	0.0%			
Use	2,186	1,887	1,919	1,855	1,898	1,963	2,403	2,162	1,774	2,382	2,067	685	23,182	23,182	14.8%	
(% change from prior year)	41.2%	27.1%	25.9%	16.9%	30.7%	15.3%	15.1%	6.9%	-3.9%	28.0%	32.5%	-54.8%	14.8%			
Penalty & Interest	177	162	199	196	147	163	121	168	194	253	250	(171)	1,859	1,859	0.0%	
<b>Subtotal</b>	<b>\$38,000</b>	<b>\$39,072</b>	<b>\$39,531</b>	<b>\$38,640</b>	<b>\$38,371</b>	<b>\$37,085</b>	<b>\$41,823</b>	<b>\$36,673</b>	<b>\$37,026</b>	<b>42,047</b>	<b>39,344</b>	<b>32,392</b>	<b>460,003</b>	<b>460,003</b>	<b>5.4%</b>	
Increase over PY	2.5%	8.0%	8.6%	6.0%	9.4%	8.8%	6.5%	5.6%	8.2%	6.7%	9.0%	-13.7%	5.4%	5.4%		
Balance to Cash	0	(1)	0	0	(1)	0	1	0	0	0	1	0	0	0	NA	
<b>TOTAL</b>	<b>\$38,000</b>	<b>\$39,071</b>	<b>\$39,531</b>	<b>\$38,640</b>	<b>\$38,370</b>	<b>\$37,085</b>	<b>\$41,824</b>	<b>\$36,673</b>	<b>\$37,026</b>	<b>\$42,047</b>	<b>\$39,345</b>	<b>\$32,392</b>	<b>\$460,003</b>	<b>\$460,003</b>	<b>5.4%</b>	
(% change from prior year)	2.5%	8.0%	8.6%	6.0%	9.4%	8.9%	6.5%	5.6%	8.2%	6.7%	9.0%	-5.0%				
<b>REVISED ESTIMATE</b>	<b>\$38,000</b>	<b>\$39,071</b>	<b>\$39,531</b>	<b>\$38,640</b>	<b>\$38,370</b>	<b>\$37,085</b>	<b>\$41,824</b>	<b>\$36,673</b>	<b>\$37,026</b>	<b>\$42,047</b>	<b>\$39,345</b>	<b>\$32,392</b>	<b>\$460,003</b>			

1. Growth rates for utilities in September and October 2017 were impacted by timing issues that occurred due to the transition of several large utility providers to the ADOR collection system in September 2016, which delayed receipt of payments until October 2016. Growth rates in other categories may be similarly impacted in September and October due to other taxpayers transition to the State collection system.

Year End (A/R)	(2,500)	NA
GASB	3,460	10801.7%
Clearing Account/Adj	0	NA
<b>TOTAL:</b>	<b>\$460,963</b>	<b>6.6%</b>

**GENERAL FUND PLT CATEGORY ANALYSIS**  
**May 2019**

Category	2017-18	2018-19			Actual/Actual		Actual/Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,803	1,290	1,571	2,256	453	25.1%	685	43.6%
Job Printing	56	62	43	159	102	181.7%	116	269.3%
Publishing	16	16	41	2	(14)	-87.3%	(39)	-94.9%
Transportation & Towing	0	0	0	14	14	4266.1%	14	NA
Restaurants & Bars	2,488	2,442	2,883	2,515	27	1.1%	(367)	-12.7%
Leases & Rentals (Property)	1,713	1,656	1,704	1,967	254	14.8%	263	15.4%
Commercial Rentals	3,583	3,254	3,156	3,842	259	7.2%	687	21.8%
Hotel/Motel	1,046	1,087	1,710	1,190	144	13.7%	(520)	-30.4%
Residential Property Rentals	1,866	1,927	1,508	2,239	373	20.0%	730	48.4%
Retail	15,740	16,703	15,486	17,054	1,314	8.3%	1,568	10.1%
Food	0	0	0	0	(0)	-100.0%	0	NA
Amusements	393	384	307	429	36	9.2%	122	39.9%
Telecommunications	1,057	958	991	1,019	(38)	-3.6%	28	2.8%
Other Utilities	4,561	4,822	4,756	4,339	(222)	-4.9%	(417)	-8.8%
Use	1,560	1,750	1,349	2,067	508	32.5%	719	53.3%
Penalty & Interest	197	154	41	250	53	26.9%	209	504.9%
Subtotal	\$36,082	\$36,505	\$35,546	\$39,344	\$3,261	9.0%	3,798	10.7%
Balance to Cash	0	0	0	1	1	NA	1	NA
<b>TOTAL</b>	<b>\$36,082</b>	<b>\$36,505</b>	<b>\$35,546</b>	<b>\$39,345</b>	<b>\$3,262</b>	<b>9.0%</b>	<b>\$3,799</b>	<b>10.7%</b>

**PLT CATEGORY ANALYSIS  
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE  
2018-19 ACTUALS COMPARED TO 2017-18  
(11+1)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Est
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	32.0%	40.5%	41.8%	41.3%	38.7%	32.6%	35.7%	35.3%	35.2%	32.1%	31.3%	---	25.0%
Job Printing	0.6%	-6.9%	2.1%	5.3%	3.5%	9.8%	13.2%	8.2%	8.4%	7.2%	22.4%	---	2.3%
Publishing	8.9%	11.2%	15.6%	14.9%	14.6%	-2.6%	-13.0%	-17.0%	-24.2%	-29.0%	-35.9%	---	4.6%
Transportation & Towing	551.2%	496.0%	459.0%	304.8%	317.3%	255.4%	173.0%	134.7%	115.4%	89.1%	409.2%	---	54.0%
Restaurants & Bars	10.9%	11.9%	10.0%	8.8%	8.1%	8.6%	5.8%	6.2%	5.8%	5.8%	5.3%	---	7.7%
Leases & Rentals (Property)	2.5%	8.0%	8.2%	7.9%	8.3%	7.3%	8.2%	8.6%	9.4%	9.2%	10.1%	---	7.9%
Commercial Rentals	11.1%	11.1%	9.5%	6.3%	5.7%	7.1%	6.8%	6.9%	6.6%	6.9%	7.0%	---	4.9%
Hotel/Motel	15.0%	20.6%	17.8%	18.3%	19.3%	18.7%	13.8%	6.0%	6.2%	7.3%	8.0%	---	16.0%
Residential Property Rentals	4.2%	11.4%	6.0%	5.8%	4.9%	8.0%	9.1%	8.9%	8.1%	9.5%	10.4%	---	4.8%
Retail	-2.1%	2.0%	4.2%	4.9%	6.8%	7.7%	7.5%	7.3%	6.9%	6.5%	6.7%	---	4.9%
Food	-75.0%	11015.4%	11326.6%	2137.7%	1622.7%	1382.0%	1298.0%	1176.4%	-828.2%	-919.0%	-1093.2%	---	NA
Amusements	13.9%	10.0%	-1.5%	-2.3%	-3.2%	-5.6%	-0.9%	0.2%	2.8%	4.6%	5.0%	---	0.0%
Telecommunications	-20.4%	-10.4%	-7.0%	-8.8%	-10.4%	-10.9%	-11.6%	-12.3%	-11.5%	-11.1%	-10.4%	---	-10.4%
Other Utility	-5.5%	-4.0%	-1.5%	-0.9%	-1.0%	-1.6%	-1.6%	-1.1%	1.0%	0.8%	0.4%	---	0.0%
Use	41.2%	34.3%	31.5%	27.7%	28.3%	25.9%	23.9%	21.4%	18.3%	19.3%	20.5%	---	14.8%
Penalty & Interest	-14.7%	-13.6%	0.9%	10.6%	14.0%	17.4%	6.8%	7.1%	9.5%	17.8%	18.8%	---	0.0%
Subtotal	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%	---	5.4%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
<b>SUBTOTAL</b>	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%	---	5.4%
Year End Adj.													NA
<b>TOTAL</b>	2.5%	5.2%	6.3%	6.3%	6.9%	7.2%	7.1%	6.9%	7.0%	7.0%	7.2%	---	6.6%

**CONVENTION CENTER EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(11+1)**

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$4,768	11.4%
August	3,065	3,440	3,829	24.9%	3,829	24.9%	4,280	11.8%
September	3,436	3,516	4,007	16.6%	4,007	16.6%	4,343	8.4%
October	3,717	3,816	4,383	17.9%	4,383	17.9%	4,801	9.5%
November	4,395	4,379	5,220	18.8%	5,220	18.8%	5,580	6.9%
December	4,220	4,256	4,719	11.8%	4,719	11.8%	5,212	10.4%
January	4,678	4,593	4,828	3.2%	4,828	3.2%	5,900	22.2%
February	4,527	4,068	5,987	32.2%	5,987	32.2%	5,505	-8.0%
March	5,046	4,761	5,459	8.2%	5,459	8.2%	6,233	14.2%
April	6,276	5,306	6,659	6.1%	6,659	6.1%	7,643	14.8%
May	5,187	4,734	5,692	9.7%	5,692	9.7%	6,263	10.0%
June	4,523	4,077	0	NA	5,498	21.5%	5,785	5.2%
<b>Subtotal:</b>	<b>\$52,735</b>	<b>\$50,666</b>	<b>\$55,063</b>	<b>NA</b>	<b>\$60,561</b>	<b>14.8%</b>	<b>\$66,311</b>	<b>9.5%</b>
Year End Adjustment	(5)	241	0	NA	1,050	NA	315	-70%
<b>TOTAL:</b>	<b>\$52,730</b>	<b>\$50,907</b>	<b>\$55,063</b>	<b>NA</b>	<b>\$61,611</b>	<b>16.8%</b>	<b>\$66,626</b>	<b>8.1%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$55,063
YTD Revised Estimate:	55,296
Dollars Over/Under Rev Est:	(\$233)
Percent Over/Under Rev Est:	-0.4%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$55,063
YTD Prior Year Actual:	48,211
Dollars Over/Under PY:	6,851
Percent Over/Under PY:	14.2%



**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS**  
**FY 2018-19 ACTUALS**  
**(11+1)**  
**(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$158 -23.5%	\$157 -18.3%	\$163 -20.5%	\$243 26.0%	\$357 91.5%	\$279 43.2%	\$277 50.6%	\$187 33.3%	\$226 39.1%	\$184 21.9%	\$178 -7.0%	(\$3) -101.6%	\$2,407 9.6%	\$2,407	9.6%
Contracting	1,425 32.0%	1,200 49.8%	1,414 44.2%	1,280 39.7%	1,366 29.5%	1,193 6.5%	1,701 52.2%	1,355 32.8%	1,379 33.9%	1,292 8.3%	1,611 25.1%	755 -35.7%	15,972 25.0%	15,972	25.0%
Job Printing	39 0.6%	30 -15.2%	50 17.9%	47 14.5%	46 -2.4%	55 43.4%	55 33.2%	41 -19.1%	45 9.5%	43 -3.0%	113 181.7%	(52) -228.3%	515 2.3%	515	2.3%
Publishing	8 8.9%	10 13.2%	9 25.5%	9 13.0%	13 13.7%	2 -77.9%	3 -66.7%	3 -54.1%	2 -80.0%	2 -73.0%	1 -87.3%	49 508.5%	112 4.6%	112	4.6%
Transportation & Towing	1 551.2%	1 458.1%	0 224.2%	0 29.2%	1 380.8%	0 9.1%	0 -36.8%	0 -40.6%	0 -14.7%	0 -49.5%	10 4266.1%	(11) -5551.3%	5 45.8%	5	45.8%
Restaurants & Bars	1,489 10.9%	1,432 12.9%	1,408 6.3%	1,525 5.4%	1,608 5.8%	1,582 10.7%	1,614 -7.2%	1,681 8.7%	1,681 3.1%	2,010 5.9%	1,797 1.1%	2,157 32.1%	19,985 7.7%	19,985	7.7%
Hotel/Motel	1,159 17.2%	997 31.5%	962 9.9%	1,278 15.0%	1,830 16.2%	1,607 12.6%	1,180 -25.6%	2,717 54.4%	2,126 -2.1%	3,126 4.9%	1,981 5.5%	2,604 75.8%	21,565 16.0%	21,565	16.0%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$4,280</b> 16.8%	<b>\$3,828</b> 24.9%	<b>\$4,007</b> 16.6%	<b>\$4,383</b> 17.9%	<b>\$5,220</b> 18.8%	<b>\$4,719</b> 11.8%	<b>\$4,829</b> 3.2%	<b>\$5,986</b> 32.3%	<b>\$5,459</b> 8.2%	<b>\$6,659</b> 6.1%	<b>\$5,692</b> 9.7%	<b>\$5,499</b> 21.5%	<b>\$60,561</b> 45.8%	<b>\$60,561</b>	<b>14.8%</b>
Balance to Cash	0	1	0	0	0	0	(1)	1	0	0	0	(1)	0	0	-99.9%
<b>TOTAL</b>	<b>\$4,280</b>	<b>\$3,829</b>	<b>\$4,007</b>	<b>\$4,383</b>	<b>\$5,220</b>	<b>\$4,719</b>	<b>\$4,828</b>	<b>\$5,987</b>	<b>\$5,459</b>	<b>\$6,659</b>	<b>\$5,692</b>	<b>\$5,498</b>	<b>\$60,561</b>	<b>\$60,561</b>	<b>14.8%</b>
(% change from prior year)	16.8%	24.9%	16.6%	17.9%	18.8%	11.8%	3.2%	32.2%	8.2%	6.1%	9.7%	21.5%			
REVISED ESTIMATE	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$4,719	\$4,828	\$5,987	\$5,459	\$6,659	\$5,692	\$5,498	60,561		
														Year End Adjustment	NA
														TOTAL	\$61,611 16.8%

**SPORTS FACILITIES EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(11+1)**

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$1,369	8.9%
August	994	993	1,144	15.1%	1,144	15.1%	1,141	-0.2%
September	1,081	1,059	1,154	6.7%	1,154	6.7%	1,244	7.9%
October	1,177	1,218	1,340	13.9%	1,340	13.9%	1,364	1.8%
November	1,678	1,652	1,877	11.9%	1,877	11.9%	1,944	3.6%
December	1,591	1,521	1,647	3.6%	1,647	3.6%	1,840	11.7%
January	1,472	1,465	1,330	-9.6%	1,330	-9.6%	1,718	29.2%
February	1,733	1,500	2,234	28.9%	2,234	28.9%	2,016	-9.7%
March	2,187	1,891	2,084	-4.7%	2,084	-4.7%	2,543	22.1%
April	3,087	2,522	2,973	-3.7%	2,973	-3.7%	3,582	20.5%
May	2,074	1,924	1,998	-3.7%	1,998	-3.7%	2,400	20.1%
June	1,591	1,301	0	NA	2,903	82.5%	1,842	-36.5%
<b>Subtotal:</b>	<b>\$19,851</b>	<b>\$18,216</b>	<b>\$19,038</b>	<b>NA</b>	<b>\$21,941</b>	<b>10.5%</b>	<b>\$23,005</b>	<b>4.9%</b>
Year End Adjustment	128	71	0	NA	200	56.3%	58	-71.0%
<b>TOTAL:</b>	<b>\$19,979</b>	<b>\$18,287</b>	<b>\$19,038</b>	<b>NA</b>	<b>\$22,141</b>	<b>10.8%</b>	<b>\$23,063</b>	<b>4.2%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$19,038
YTD Revised Estimate:	20,185
Dollars Over/Under Rev Est:	(\$1,147)
Percent Over/Under Rev Est:	-5.7%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$19,038
YTD Prior Year Actual:	18,261
Dollars Over/Under PY:	777
Percent Over/Under PY:	4.3%



**JET FUEL EXCISE TAX BY MONTH**  
**(In Thousands)**  
**(11+1)**

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate <sup>1</sup>	% Change from PY	2019-20 Estimate <sup>1</sup>	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$59	0.6%
August	0	89	55	NA	55	NA	57	2.8%
September	0	89	54	NA	54	NA	55	1.2%
October	0	89	44	NA	44	NA	45	3.2%
November	0	89	33	NA	33	NA	48	45.9%
December	63	89	44	-30.9%	44	-30.9%	48	9.7%
January	68	89	53	-22.9%	53	-22.9%	48	-8.6%
February	185	117	205	10.3%	205	10.3%	210	2.7%
March	58	89	55	-4.9%	55	-4.9%	50	-8.9%
April	96	89	108	13.3%	108	13.3%	51	-52.9%
May	64	89	60	-6.5%	60	-6.5%	51	-14.5%
June	66	89	0	NA	10	-84.7%	57	465.0%
<b>Subtotal:</b>	<b>\$600</b>	<b>\$1,066</b>	<b>\$769</b>	<b>NA</b>	<b>\$779</b>	<b>29.9%</b>	<b>\$779</b>	<b>0.0%</b>
Year End Adjustment	58	0	0	NA	1	-98.3%	0	NA
<b>TOTAL:</b>	<b>\$658</b>	<b>\$1,066</b>	<b>\$769</b>	<b>NA</b>	<b>\$780</b>	<b>18.6%</b>	<b>\$779</b>	<b>-0.1%</b>

<sup>1</sup>Revised 2018-19 and 2019-20 estimates in April 2019.

**Actual vs. Estimate**

YTD Actual Revenue:	\$769
YTD Revised Estimate:	720
Dollars Over/Under Rev Est:	\$49
Percent Over/Under Rev Est:	6.8%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$769
YTD Prior Year Actual:	534
Dollars Over/Under PY:	\$235
Percent Over/Under PY:	43.9%

**JET FUEL EXCISE TAX CATEGORY ANALYSIS**  
**FY 2018-19 ACTUALS**  
**(11+1)**  
**(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Jet Fuel Sales	\$31	\$52	\$49	\$41	\$28	\$38	\$39	\$202	\$51	\$66	\$56	\$33	\$687	\$687	30.7%	
Jet Fuel Use	28	4	6	3	4	6	14	3	4	42	4	-25	92	92	27.7%	
Subtotal	\$59	\$56	\$54	\$45	\$32	\$44	\$53	\$205	\$55	\$108	\$61	\$8	\$779	\$779	30.3%	
Balance to Cash	0	(1)	0	(1)	1	0	0	0	0	0	(1)	2	0	0	-100.0%	
<b>TOTAL</b>	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$55	\$108	\$60	\$10	\$779	\$779	29.9%	
(% change from prior year)																
REVISED ESTIMATE	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$205	\$55	\$108	\$60	\$10	\$779	\$779	29.9%	
														Year End Adjustment	1	-98.3%
														TOTAL:	\$780	18.6%

**TRANSPORTATION 2050 EXCISE TAX BY MONTH**  
(In Thousands)  
(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$20,373	7.7%
August	15,591	17,443	17,866	14.6%	17,866	14.6%	18,948	6.1%
September	16,484	17,284	18,388	11.5%	18,388	11.5%	19,452	5.8%
October	16,912	17,503	18,482	9.3%	18,482	9.3%	19,856	7.4%
November	16,953	17,578	19,261	13.6%	19,261	13.6%	20,192	4.8%
December	17,314	18,272	19,297	11.5%	19,297	11.5%	20,223	4.8%
January	20,329	20,876	22,359	10.0%	22,359	10.0%	23,769	6.3%
February	17,701	17,223	19,098	7.9%	19,098	7.9%	19,528	2.3%
March	17,987	18,200	19,223	6.9%	19,223	6.9%	20,318	5.7%
April	20,791	20,383	22,421	7.8%	22,421	7.8%	23,281	3.8%
May	18,855	18,655	21,021	11.5%	21,021	11.5%	21,347	1.5%
June	18,703	18,787	0	NA	16,115	-13.8%	21,421	32.9%
<b>Subtotal:</b>	<b>\$215,210</b>	<b>\$220,077</b>	<b>\$216,331</b>	<b>NA</b>	<b>\$232,446</b>	<b>8.0%</b>	<b>\$248,708</b>	<b>7.0%</b>
Year End Adjustment	596	777	0	NA	2,500	319.5%	1,228	-50.9%
<b>TOTAL:</b>	<b>\$215,806</b>	<b>\$220,854</b>	<b>\$216,331</b>	<b>NA</b>	<b>\$234,946</b>	<b>8.9%</b>	<b>\$249,936</b>	<b>6.4%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$216,331
YTD Revised Estimate:	212,444
Dollars Over/Under Rev Est:	\$3,886
Percent Over/Under Rev Est:	1.8%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$216,331
YTD Prior Year Actual:	196,507
Dollars Over/Under PY:	19,824
Percent Over/Under PY:	10.1%

**TRANSPORTATION 2050 - TRANSIT  
EXCISE TAX CATEGORY ANALYSIS  
FY 2018-19 ACTUALS  
(11+1)  
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	1,718	1,450	1,704	1,542	1,643	1,435	2,050	1,634	1,663	1,558	1,941	902	19,241	19,241	25.8%	
Job Printing	48	36	61	57	56	67	66	50	54	52	108	(34)	621	621	2.7%	
Publishing	10	12	11	11	15	3	4	4	2	3	2	58	135	135	4.3%	
Transportation & Towing	1	2	0	0	1	0	0	0	0	0	12	(13)	6	6	48.8%	
Restaurants & Bars	1,797	1,728	1,699	1,839	1,940	1,910	1,947	2,029	2,028	2,425	2,167	2,601	24,110	24,110	7.7%	
Leases & Rentals (Property)	724	753	739	729	852	812	866	904	1,063	1,074	989	671	10,176	10,176	7.9%	
Commercial Rentals	1,672	1,566	1,441	1,580	1,577	1,626	1,840	1,578	1,545	1,811	1,786	1,227	19,248	19,248	4.9%	
Hotel/Motel	326	290	275	368	534	460	348	348	655	947	598	866	6,015	6,015	16.0%	
Residential Property Rentals	987	1,071	1,032	1,029	990	1,177	1,150	1,056	1,069	1,234	1,125	397	12,318	12,318	4.7%	
Retail (amounts = or < \$10k)	7,416	6,985	7,333	7,242	7,525	7,597	9,101	7,216	6,950	8,173	7,721	6,566	89,824	89,824	5.7%	
Retail (amounts > \$10k)	417	456	447	461	419	437	567	406	455	578	490	392	5,524	5,524	1.6%	
Amusements	195	170	207	192	166	176	202	202	239	338	216	103	2,406	2,406	-0.2%	
Use (amounts = or < \$10k)	860	802	809	823	793	860	1,037	970	791	1,054	892	(22)	9,670	9,670	10.5%	
Use (amounts > \$10k)	137	85	89	60	92	71	97	67	58	82	84	214	1,135	1,135	47.2%	
<b>Subtotal</b>	<b>\$16,308</b>	<b>\$15,404</b>	<b>\$15,847</b>	<b>\$15,934</b>	<b>\$16,604</b>	<b>\$16,631</b>	<b>\$19,274</b>	<b>\$16,464</b>	<b>\$16,573</b>	<b>\$19,328</b>	<b>\$18,131</b>	<b>\$13,929</b>	<b>\$200,428</b>	<b>\$200,428</b>	<b>8.1%</b>	
	7.6%	14.6%	11.6%	9.3%	13.6%	11.6%	9.9%	7.9%	6.9%	7.8%	11.5%	-13.6%				
Balance to Cash	0	0	0	(1)	0	0	1	(1)	0	0	(1)	2	\$0	0	-100.0%	
<b>TOTAL</b>	<b>\$16,308</b>	<b>\$15,404</b>	<b>\$15,847</b>	<b>\$15,933</b>	<b>\$16,604</b>	<b>\$16,631</b>	<b>\$19,275</b>	<b>\$16,463</b>	<b>\$16,573</b>	<b>\$19,328</b>	<b>\$18,130</b>	<b>\$13,931</b>	<b>\$200,428</b>	<b>\$200,428</b>	<b>8.0%</b>	
(% change from prior year)*	7.6%	14.6%	11.6%	9.3%	13.6%	11.6%	9.9%	7.9%	6.9%	7.8%	11.5%	-13.6%				
REVISED ESTIMATE	\$16,308	\$15,404	\$15,847	\$15,933	\$16,604	\$16,631	\$19,275	\$16,463	\$16,573	\$19,328	\$18,130	\$13,931	\$200,428			
														Year End Adjustment	2,158	329.0%
														TOTAL:	\$202,586	8.9%





**PARKS & PRESERVES EXCISE TAX BY MONTH**  
(In Thousands)  
(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,294	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,691	11.2%	2,691	11.2%	2,850	5.9%
October	2,479	2,577	2,706	9.2%	2,706	9.2%	2,909	7.5%
November	2,483	2,586	2,816	13.4%	2,816	13.4%	2,953	4.9%
December	2,520	2,679	2,821	12.0%	2,821	12.0%	2,957	4.8%
January	2,998	3,081	3,277	9.3%	3,277	9.3%	3,491	6.5%
February	2,589	2,529	2,787	7.7%	2,787	7.7%	2,857	2.5%
March	2,638	2,672	2,809	6.5%	2,809	6.5%	2,975	5.9%
April	3,048	3,005	3,286	7.8%	3,286	7.8%	3,411	3.8%
May	2,760	2,754	3,081	11.6%	3,081	11.7%	3,128	1.5%
June	2,733	2,765	0	NA	2,381	-12.9%	3,134	31.6%
<b>Subtotal:</b>	<b>\$31,546</b>	<b>\$32,378</b>	<b>\$31,666</b>	<b>NA</b>	<b>\$34,048</b>	<b>7.9%</b>	<b>\$36,422</b>	<b>7.0%</b>
Year End Adjustment	48	139	0	NA	359	647.9%	197	-45.1%
<b>TOTAL:</b>	<b>\$31,594</b>	<b>\$32,517</b>	<b>\$31,666</b>	<b>NA</b>	<b>\$34,407</b>	<b>8.9%</b>	<b>\$36,619</b>	<b>6.4%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$31,666
YTD Revised Estimate:	31,122
Dollars Over/Under Rev Est:	\$544
Percent Over/Under Rev Est:	1.7%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$31,666
YTD Prior Year Actual:	28,813
Dollars Over/Under PY:	2,853
Percent Over/Under PY:	9.9%



**NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH**  
(In Thousands)  
(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,293	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,690	11.2%	2,690	11.2%	2,850	5.9%
October	2,478	2,577	2,707	9.2%	2,707	9.2%	2,909	7.5%
November	2,484	2,586	2,814	13.3%	2,814	13.3%	2,953	4.9%
December	2,520	2,679	2,822	12.0%	2,822	12.0%	2,957	4.8%
January	2,998	3,081	3,278	9.3%	3,278	9.3%	3,491	6.5%
February	2,589	2,529	2,786	7.6%	2,786	7.6%	2,857	2.5%
March	2,638	2,672	2,811	6.5%	2,811	6.5%	2,975	5.8%
April	3,047	3,005	3,286	7.8%	3,286	7.8%	3,411	3.8%
May	2,761	2,754	3,080	11.6%	3,080	11.6%	3,128	1.5%
June	2,734	2,764	0	NA	2,381	-12.9%	3,133	31.6%
<b>Subtotal:</b>	<b>\$31,546</b>	<b>\$32,377</b>	<b>\$31,666</b>	<b>NA</b>	<b>\$34,047</b>	<b>7.9%</b>	<b>\$36,422</b>	<b>7.0%</b>
Year End Adjustment	47	139	0	NA	359	663.8%	197	-45.1%
<b>TOTAL:</b>	<b>\$31,593</b>	<b>\$32,516</b>	<b>\$31,666</b>	<b>NA</b>	<b>\$34,406</b>	<b>8.9%</b>	<b>\$36,619</b>	<b>6.4%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$31,666
YTD Revised Estimate:	31,122
Dollars Over/Under Rev Est:	\$544
Percent Over/Under Rev Est:	1.7%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$31,666
YTD Prior Year Actual:	28,812
Dollars Over/Under PY:	2,854
Percent Over/Under PY:	9.9%

**POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2018-19 ACTUALS**  
**(11+1)**  
**(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA	
Contracting	200	168	198	179	191	167	238	190	193	181	226	106	2,236	2,236	25.0%	
Job Printing	6	4	7	7	6	8	8	6	6	6	16	(7)	72	72	2.3%	
Publishing	1	1	1	1	2	0	0	0	0	0	0	7	16	16	4.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	(2)	1	1	45.8%	
Restaurants & Bars	209	201	197	213	225	222	226	235	235	281	252	302	2,798	2,798	7.7%	
Leases & Rentals (Proper	84	88	86	85	99	94	100	105	123	125	115	79	1,183	1,183	7.9%	
Commercial Rentals	194	180	165	183	183	189	213	183	179	210	207	145	2,233	2,233	4.9%	
Hotel/Motel	38	33	32	43	62	53	40	40	76	110	69	101	698	698	16.0%	
Residential Property Rent	115	125	120	120	115	137	133	123	124	143	131	48	1,432	1,432	4.8%	
Retail	945	902	941	933	958	970	1,170	919	898	1,065	995	837	11,534	11,534	5.2%	
Food	0	2	0	0	0	0	(0)	0	0	0	0	(2)	(0)	(0)	NA	
Amusements	23	20	24	22	19	20	23	23	28	39	25	12	280	280	0.0%	
Use	128	110	112	108	111	115	140	126	103	139	121	40	1,352	1,352	15.2%	
<b>Subtotal</b>	<b>\$1,940</b>	<b>\$1,834</b>	<b>\$1,883</b>	<b>\$1,894</b>	<b>\$1,971</b>	<b>\$1,975</b>	<b>\$2,294</b>	<b>\$1,951</b>	<b>\$1,967</b>	<b>\$2,300</b>	<b>\$2,157</b>	<b>\$1,666</b>	<b>\$23,833</b>	<b>23,833</b>	<b>7.9%</b>	
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%	0	0	-99.6%	
	0	0	(1)	1	(1)	0	0	0	0	0	0	1	0	0		
<b>TOTAL</b>	<b>\$1,940</b>	<b>\$1,834</b>	<b>\$1,882</b>	<b>\$1,895</b>	<b>\$1,970</b>	<b>\$1,975</b>	<b>\$2,294</b>	<b>\$1,951</b>	<b>\$1,967</b>	<b>\$2,300</b>	<b>\$2,157</b>	<b>\$1,667</b>	<b>\$23,833</b>	<b>23,833</b>	<b>7.9%</b>	
(% change from prior year)*	7.3%	14.3%	11.2%	9.2%	13.3%	12.0%	9.3%	7.7%	6.5%	7.8%	11.6%	-12.9%				
REVISED ESTIMATE	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,951	\$1,967	\$2,300	\$2,157	\$1,667	\$23,833			
														Year End Adjustment	251	638.2%
														TOTAL:	24,084	8.9%

**POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS**  
**FY 2018-19 ACTUALS**  
**(11+1)**  
**(000'S)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Act)	May (Act)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	14	12	14	13	14	12	17	14	14	13	16	8	160	160	25.0%	
Job Printing	0	0	1	0	0	1	1	0	0	0	1	(1)	5	5	2.3%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	4.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	45.8%	
Restaurants & Bars	15	14	14	15	16	16	16	17	17	20	18	22	200	200	7.7%	
Leases & Rentals (Propert	6	6	6	6	7	7	7	7	9	9	8	6	84	84	7.9%	
Commercial Rentals	14	13	12	13	13	13	15	13	13	15	15	10	159	159	4.9%	
Hotel/Motel	3	2	2	3	4	4	3	3	5	8	5	7	50	50	16.0%	
Residential Property Renta	8	9	9	9	8	10	10	9	9	10	9	3	102	102	4.8%	
Retail	67	64	67	67	68	69	84	66	64	76	71	60	824	824	5.2%	
Food	0	0	0	0	0	0	(0)	0	0	0	0	(0)	(0)	(0)	NA	
Amusements	2	1	2	2	1	1	2	2	2	3	2	1	20	20	0.0%	
Use	9	8	8	8	8	8	10	9	7	10	9	3	97	97	15.2%	
<b>Subtotal</b>	<b>\$139</b>	<b>\$131</b>	<b>\$135</b>	<b>\$135</b>	<b>\$141</b>	<b>\$141</b>	<b>\$164</b>	<b>\$139</b>	<b>\$140</b>	<b>\$164</b>	<b>\$154</b>	<b>\$119</b>	<b>\$1,702</b>	<b>\$1,702</b>	<b>7.9%</b>	
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%	0	0	-27.0%	
<b>TOTAL</b>	<b>\$139</b>	<b>\$131</b>	<b>\$135</b>	<b>\$135</b>	<b>\$140</b>	<b>\$142</b>	<b>\$164</b>	<b>\$139</b>	<b>\$140</b>	<b>\$164</b>	<b>\$154</b>	<b>\$119</b>	<b>\$1,702</b>	<b>\$1,702</b>	<b>7.9%</b>	
(% change from prior year)*	7.3%	14.2%	11.2%	9.1%	12.6%	12.8%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%				
REVISED ESTIMATE	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$139	\$140	\$164	\$154	\$119	\$1,702			
														Year End Adjustment	18	800.0%
														TOTAL:	\$1,720	8.9%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS  
FY 2018-19 ACTUALS  
(11+1)  
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	71	60	71	64	68	60	85	68	69	65	81	38	799	799	25.0%	
Job Printing	2	2	3	2	2	3	3	2	2	2	6	(3)	26	26	2.3%	
Publishing	0	0	0	0	1	0	0	0	0	0	0	2	6	6	4.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	(1)	0	0	45.8%	
Restaurants & Bars	74	72	70	76	80	79	81	84	84	101	90	108	999	999	7.7%	
Leases & Rentals (Property)	30	31	31	30	35	34	36	37	44	44	41	28	422	422	7.9%	
Commercial Rentals	69	64	59	65	65	67	76	65	64	75	74	52	797	797	4.9%	
Hotel/Motel	14	12	11	15	22	19	14	14	27	39	25	36	249	249	16.0%	
Residential Property Rentals	41	45	43	43	41	49	48	44	44	51	47	17	511	511	4.8%	
Retail	337	322	336	333	342	347	418	328	321	380	355	299	4,119	4,119	5.2%	
Food	0	1	0	0	0	0	(0)	0	0	0	0	(1)	(0)	(0)	NA	
Amusements	8	7	9	8	7	7	8	8	10	14	9	4	100	100	0.0%	
Use	46	39	40	39	40	41	50	45	37	50	43	14	483	483	15.2%	
<b>Subtotal</b>	<b>\$693</b>	<b>\$655</b>	<b>\$673</b>	<b>\$676</b>	<b>\$704</b>	<b>\$705</b>	<b>\$819</b>	<b>\$697</b>	<b>\$702</b>	<b>\$821</b>	<b>\$770</b>	<b>\$595</b>	<b>\$8,512</b>	<b>\$8,512</b>	<b>7.9%</b>	
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%	0	0	-99.7%	
<b>TOTAL</b>	<b>\$693</b>	<b>\$655</b>	<b>\$673</b>	<b>\$676</b>	<b>\$704</b>	<b>\$705</b>	<b>\$820</b>	<b>\$696</b>	<b>\$703</b>	<b>\$821</b>	<b>\$769</b>	<b>\$595</b>	<b>\$8,512</b>	<b>\$8,512</b>	<b>7.9%</b>	
(% change from prior year)*	7.3%	14.2%	11.2%	9.3%	13.4%	12.0%	9.4%	7.5%	6.7%	7.8%	11.5%	-13.1%				
<b>REVISED ESTIMATE</b>	<b>\$693</b>	<b>\$655</b>	<b>\$673</b>	<b>\$676</b>	<b>\$704</b>	<b>\$705</b>	<b>\$820</b>	<b>\$696</b>	<b>\$703</b>	<b>\$821</b>	<b>\$769</b>	<b>\$595</b>	<b>\$8,512</b>			
														Year End Adjustment	90	718.2%
														<b>TOTAL:</b>	<b>\$8,602</b>	<b>8.9%</b>

**CAPITAL CONSTRUCTION EXCISE TAX BY MONTH**  
(In Thousands)  
(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$787	2.7%
August	740	790	761	2.8%	761	2.8%	727	-4.5%
September	840	780	838	-0.2%	838	-0.2%	756	-9.8%
October	820	768	701	-14.5%	701	-14.5%	744	6.1%
November	844	772	705	-16.5%	705	-16.5%	752	6.7%
December	785	771	677	-13.8%	677	-13.8%	744	9.9%
January	811	735	683	-15.8%	683	-15.8%	741	8.5%
February	838	774	696	-16.9%	696	-16.9%	722	3.7%
March	747	721	708	-5.2%	708	-5.2%	686	-3.1%
April	787	708	733	-6.9%	733	-6.9%	685	-6.5%
May	783	710	755	-3.6%	755	-3.6%	696	-7.8%
June	779	700	0	NA	701	-10.0%	684	-2.4%
<b>Subtotal:</b>	<b>\$9,737</b>	<b>\$9,006</b>	<b>\$8,023</b>	<b>NA</b>	<b>\$8,724</b>	<b>-10.4%</b>	<b>\$8,724</b>	<b>0.0%</b>
Year End Adjustment	(163)	28	0	NA	10	NA	19	90.0%
<b>TOTAL:</b>	<b>\$9,574</b>	<b>\$9,034</b>	<b>\$8,023</b>	<b>NA</b>	<b>\$8,734</b>	<b>-8.8%</b>	<b>\$8,743</b>	<b>0.1%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$8,023
YTD Revised Estimate:	8,048
Dollars Over/Under Rev Est:	(\$25)
Percent Over/Under Rev Est:	-0.3%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$8,023
YTD Prior Year Actual:	8,958
Dollars Over/Under PY:	(935)
Percent Over/Under PY:	-10.4%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS  
FY 2018-19 ACTUALS  
(11+1)  
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL	
Telecommunications	766	760	838	701	705	677	682	697	708	733	755	702	8,724	8,724	-10.4%	
% Change	-20.5%	2.6%	-0.2%	-14.5%	-16.4%	-13.9%	-15.9%	-16.8%	-5.3%	-6.9%	-3.6%	-9.8%	-10.4%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
<b>Subtotal</b>	<b>\$766</b>	<b>\$760</b>	<b>\$838</b>	<b>\$701</b>	<b>\$705</b>	<b>\$677</b>	<b>\$682</b>	<b>\$697</b>	<b>\$708</b>	<b>\$733</b>	<b>\$755</b>	<b>\$702</b>	<b>\$8,724</b>	<b>\$8,724</b>	<b>-10.4%</b>	
Balance to Cash	0	1	0	0	0	0	1	(1)	0	0	0	(1)	0	0	NA	
<b>TOTAL</b>	<b>\$766</b>	<b>\$761</b>	<b>\$838</b>	<b>\$701</b>	<b>\$705</b>	<b>\$677</b>	<b>\$683</b>	<b>\$696</b>	<b>\$708</b>	<b>\$733</b>	<b>\$755</b>	<b>\$701</b>	<b>\$8,724</b>	<b>\$8,724</b>	<b>-10.4%</b>	
(% change from prior year)	-20.5%	2.8%	-0.2%	-14.5%	-16.5%	-13.8%	-15.8%	-16.9%	-5.2%	-6.9%	-3.6%	-10.0%				
<b>REVISED ESTIMATE</b>	<b>\$766</b>	<b>\$761</b>	<b>\$838</b>	<b>\$701</b>	<b>\$705</b>	<b>\$677</b>	<b>\$683</b>	<b>\$696</b>	<b>\$708</b>	<b>\$733</b>	<b>\$755</b>	<b>\$701</b>	<b>\$8,724</b>			
														Year End Adjustment	10	NA
														<b>TOTAL:</b>	<b>\$8,734</b>	<b>-8.8%</b>



**PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH**  
(In Thousands)  
(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$2,527	2.3%
August	2,705	2,761	2,898	7.1%	2,898	7.1%	2,967	2.4%
September	2,662	2,715	2,927	10.0%	2,927	10.0%	2,992	2.2%
October	2,836	2,892	2,811	-0.9%	2,811	-0.9%	2,876	2.3%
November	2,412	2,348	2,259	-6.3%	2,259	-6.3%	2,311	2.3%
December	1,860	1,731	1,745	-6.2%	1,745	-6.2%	1,785	2.3%
January	1,834	1,852	1,788	-2.5%	1,788	-2.5%	1,829	2.3%
February	1,890	2,116	2,051	8.5%	2,051	8.5%	2,099	2.4%
March	2,302	1,788	1,461	-36.5%	1,461	-36.5%	1,495	2.3%
April	1,733	1,897	1,608	-7.2%	1,608	-7.2%	1,645	2.3%
May	1,753	1,733	1,630	-7.0%	1,630	-7.0%	1,667	2.3%
June	2,130	2,080	0	NA	3,716	74.4%	3,805	2.4%
<b>Subtotal:</b>	<b>\$26,115</b>	<b>\$25,950</b>	<b>\$23,648</b>	<b>NA</b>	<b>\$27,363</b>	<b>4.8%</b>	<b>\$27,998</b>	<b>2.3%</b>
Year End Adjustment	(\$318)	\$63	0	NA	490	NA	79	-83.9%
<b>TOTAL:</b>	<b>\$25,797</b>	<b>\$26,013</b>	<b>\$23,648</b>	<b>NA</b>	<b>\$27,853</b>	<b>8.0%</b>	<b>\$28,077</b>	<b>0.8%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$23,648
YTD Revised Estimate:	24,932
Dollars Over/Under Rev Est:	(\$1,285)
Percent Over/Under Rev Est:	-5.2%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$23,648
YTD Prior Year Actual:	23,985
Dollars Over/Under PY:	(337)
Percent Over/Under PY:	-1.4%

**POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS**  
**FY 2018-19 ACTUALS**  
**(11+1)**  
**(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	1,532	1,798	1,813	1,743	1,401	1,082	1,109	1,272	906	997	1,010	2,303	16,965	16,965	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	74.4%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,532	\$1,798	\$1,813	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$906	\$997	\$1,010	\$2,303	\$16,965	\$16,965	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	74.4%			
Balance to Cash	0	(1)	1	0	0	0	0	0	0	0	0	0	0	0	12.5%
<b>TOTAL</b>	<b>\$1,532</b>	<b>\$1,797</b>	<b>\$1,814</b>	<b>\$1,743</b>	<b>\$1,401</b>	<b>\$1,082</b>	<b>\$1,109</b>	<b>\$1,272</b>	<b>\$906</b>	<b>\$997</b>	<b>\$1,010</b>	<b>\$2,303</b>	<b>\$16,965</b>	<b>\$16,965</b>	<b>4.8%</b>
(% change from prior year)	23.6%	7.1%	9.9%	-0.9%	-6.4%	-6.2%	-2.5%	8.6%	-36.5%	-7.3%	-7.0%	74.6%			
REVISED ESTIMATE	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,272	\$906	\$997	\$1,010	\$2,303	\$16,965		
													Year End Adjustment	304	NA
													TOTAL:	\$17,269	8.0%



**2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH**  
(In Thousands)  
(11+1)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$5,961	7.5%
August	4,589	5,130	5,246	14.3%	5,246	14.3%	5,557	5.9%
September	4,838	5,087	5,381	11.2%	5,381	11.2%	5,700	5.9%
October	4,958	5,154	5,411	9.1%	5,411	9.1%	5,819	7.5%
November	4,966	5,171	5,633	13.4%	5,633	13.4%	5,906	4.8%
December	5,040	5,358	5,642	11.9%	5,642	11.9%	5,914	4.8%
January	5,997	6,162	6,554	9.3%	6,554	9.3%	6,982	6.5%
February	5,178	5,059	5,575	7.7%	5,575	7.7%	5,713	2.5%
March	5,275	5,344	5,620	6.5%	5,620	6.5%	5,949	5.9%
April	6,098	6,009	6,573	7.8%	6,573	7.8%	6,823	3.8%
May	5,519	5,508	6,162	11.7%	6,162	11.7%	6,255	1.5%
June	5,467	5,529	0	NA	4,762	-12.9%	6,266	31.6%
<b>Subtotal:</b>	<b>\$63,092</b>	<b>\$64,755</b>	<b>\$63,339</b>	<b>NA</b>	<b>\$68,101</b>	<b>7.9%</b>	<b>\$72,844</b>	<b>7.0%</b>
Year End Adjustment	96	276	0	NA	718	647.9%	393	-45.3%
<b>TOTAL:</b>	<b>\$63,188</b>	<b>\$65,031</b>	<b>\$63,339</b>	<b>NA</b>	<b>\$68,819</b>	<b>8.9%</b>	<b>\$73,237</b>	<b>6.4%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	\$63,339
YTD Revised Estimate:	62,250
Dollars Over/Under Rev Est:	\$1,089
Percent Over/Under Rev Est:	1.7%

**Actual vs. Prior Year**

YTD Actual Revenue:	\$63,339
YTD Prior Year Actual:	57,625
Dollars Over/Under PY:	5,714
Percent Over/Under PY:	9.9%

**POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS  
FY 2018-19 ACTUALS  
(11+1)  
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	456	389	453	410	437	382	544	434	441	414	516	242	5,116	5,116	25.1%
Job Printing	13	10	16	15	15	18	17	13	14	14	36	(16)	165	165	2.3%
Publishing	3	3	3	3	4	1	1	1	1	1	0	16	36	36	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	3	(3)	2	2	45.8%
Restaurants & Bars	477	458	451	488	514	506	516	538	538	643	575	690	6,395	6,395	7.7%
Leases & Rentals (Property)	192	201	196	193	226	215	230	240	282	285	262	181	2,703	2,703	7.9%
Commercial Rentals	443	412	378	419	419	431	488	418	410	480	474	331	5,103	5,103	4.9%
Hotel/Motel	86	75	73	98	142	122	92	92	174	251	159	232	1,595	1,595	16.0%
Residential Property Rentals	263	285	274	273	263	312	305	280	284	327	299	109	3,273	3,273	4.8%
Retail	2,159	2,061	2,152	2,132	2,189	2,218	2,675	2,101	2,053	2,435	2,274	1,913	26,362	26,362	5.2%
Food	0	5	0	0	0	0	(0)	0	0	1	0	(6)	(0)	(0)	NA
Amusements	52	46	55	51	44	47	54	54	63	90	57	28	639	639	0.0%
Use	291	252	256	247	253	262	320	288	237	318	276	91	3,091	3,091	15.2%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
<b>Subtotal</b>	<b>\$4,435</b>	<b>\$4,198</b>	<b>\$4,305</b>	<b>\$4,329</b>	<b>\$4,506</b>	<b>\$4,514</b>	<b>\$5,243</b>	<b>\$4,460</b>	<b>\$4,496</b>	<b>\$5,257</b>	<b>\$4,930</b>	<b>\$3,808</b>	<b>\$54,481</b>	<b>\$54,481</b>	<b>7.9%</b>
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%	0	0	58.8%
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	
<b>TOTAL</b>	<b>\$4,435</b>	<b>\$4,197</b>	<b>\$4,305</b>	<b>\$4,329</b>	<b>\$4,506</b>	<b>\$4,514</b>	<b>\$5,243</b>	<b>\$4,460</b>	<b>\$4,496</b>	<b>\$5,257</b>	<b>\$4,930</b>	<b>\$3,809</b>	<b>\$54,481</b>	<b>\$54,481</b>	<b>7.9%</b>
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	7.6%	6.6%	7.8%	11.7%	-12.9%			
<b>REVISED ESTIMATE</b>	<b>\$4,435</b>	<b>\$4,197</b>	<b>\$4,305</b>	<b>\$4,329</b>	<b>\$4,506</b>	<b>\$4,514</b>	<b>\$5,243</b>	<b>\$4,460</b>	<b>\$4,496</b>	<b>\$5,257</b>	<b>\$4,930</b>	<b>\$3,809</b>	<b>\$54,481</b>		
														Year End Adjustment	575 656.6%
														TOTAL:	\$55,056 8.9%

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS**  
**FY 2018-19 ACTUALS**  
**(11+1)**  
**(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	113	102	109	95	136	108	110	103	129	60	1,279	1,279	25.1%	
Job Printing	3	2	4	4	4	4	4	3	4	3	9	(4)	41	41	2.3%	
Publishing	1	1	1	1	1	0	0	0	0	0	0	4	9	9	4.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	1	(1)	0	0	45.8%	
Restaurants & Bars	119	115	113	122	129	127	129	135	134	161	144	173	1,599	1,599	7.7%	
Leases & Rentals (Property)	48	50	49	48	56	54	57	60	70	71	66	45	676	676	7.9%	
Commercial Rentals	111	103	94	105	105	108	122	105	102	120	118	83	1,276	1,276	4.9%	
Hotel/Motel	22	19	18	24	35	30	23	23	43	63	40	58	399	399	16.0%	
Apartment Rentals	66	71	68	68	66	78	76	70	71	82	75	27	818	818	4.8%	
Retail	540	515	538	533	547	555	669	525	513	609	568	478	6,591	6,591	5.2%	
Food	0	1	0	0	0	0	(0)	0	0	0	0	(1)	(0)	(0)	NA	
Amusements	13	11	14	13	11	12	13	13	16	22	14	7	160	160	0.0%	
Use	73	63	64	62	63	65	80	72	59	79	69	23	773	773	15.2%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
<b>Subtotal</b>	<b>\$1,109</b>	<b>\$1,049</b>	<b>\$1,076</b>	<b>\$1,082</b>	<b>\$1,127</b>	<b>\$1,129</b>	<b>\$1,311</b>	<b>\$1,115</b>	<b>\$1,124</b>	<b>\$1,314</b>	<b>\$1,233</b>	<b>\$952</b>	<b>\$13,620</b>	<b>\$13,620</b>	<b>7.9%</b>	
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	12.0%	9.3%	7.7%	6.5%	7.8%	11.7%	-12.9%	0	0	0.0%	
	0	0	0	0	0	(1)	0	0	0	1	(1)	1	0	0	0.0%	
<b>TOTAL</b>	<b>\$1,109</b>	<b>\$1,049</b>	<b>\$1,076</b>	<b>\$1,082</b>	<b>\$1,127</b>	<b>\$1,128</b>	<b>\$1,311</b>	<b>\$1,115</b>	<b>\$1,124</b>	<b>\$1,315</b>	<b>\$1,232</b>	<b>\$953</b>	<b>\$13,620</b>	<b>\$13,620</b>	<b>7.9%</b>	
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	7.8%	6.4%	7.9%	11.6%	-12.9%				
<b>REVISED ESTIMATE</b>	<b>\$1,109</b>	<b>\$1,049</b>	<b>\$1,076</b>	<b>\$1,082</b>	<b>\$1,127</b>	<b>\$1,128</b>	<b>\$1,311</b>	<b>\$1,115</b>	<b>\$1,124</b>	<b>\$1,315</b>	<b>\$1,232</b>	<b>\$953</b>	<b>\$13,620</b>			
													Year End Adjustment	143	615.0%	
													<b>TOTAL:</b>	<b>\$13,763</b>	<b>8.9%</b>	

**STATE SALES TAX BY MONTH**  
**PHOENIX SHARE**  
(In Thousands)  
**11+1**

	<b>2017-18 Actual</b>	<b>2018-19 Actual</b>	<b>% Change from PY Actual</b>	<b>2018-19 Estimate</b>	<b>% Change from PY Actual</b>	<b>2019-20 Base</b>	<b>% Change from PY Estimate</b>
<b>July</b>	\$12,549	\$13,215	5.3%	\$13,215	5.3%	13,762	4.1%
<b>August</b>	11,764	12,658	7.6%	12,658	7.6%	13,397	5.8%
<b>September</b>	12,103	12,893	6.5%	12,893	6.5%	13,384	3.8%
<b>October</b>	12,413	12,875	3.7%	12,875	3.7%	13,662	6.1%
<b>November</b>	12,293	13,114	6.7%	13,114	6.7%	13,738	4.8%
<b>December</b>	12,691	13,682	7.8%	13,682	7.8%	14,060	2.8%
<b>January</b>	14,897	15,496	4.0%	15,496	4.0%	16,561	6.9%
<b>February</b>	12,502	13,065	4.5%	13,065	4.5%	13,650	4.5%
<b>March</b>	12,611	12,857	2.0%	12,857	2.0%	14,053	9.3%
<b>April</b>	14,895	15,547	4.4%	15,547	4.4%	16,107	3.6%
<b>May</b>	13,094	14,299	9.2%	14,299	9.2%	14,620	2.2%
<b>June</b>	13,413	0	NA	13,309	-0.8%	14,847	11.6%
<b>Subtotal</b>	<b>\$155,225</b>	<b>\$149,702</b>	<b>NA</b>	<b>\$163,010</b>	<b>5.0%</b>	<b>\$171,841</b>	<b>5.4%</b>
<b>Year end adjust. (GASB)</b>	773	0	NA	1,216	57.3%	716	-41.2%
<b>TOTAL:</b>	<b>\$155,998</b>	<b>\$149,702</b>	<b>NA</b>	<b>\$164,226</b>	<b>5.3%</b>	<b>\$172,557</b>	<b>5.1%</b>

**Actual vs. PY**

YTD Actual Revenue:	<b>\$149,702</b>
YTD Prior Year Actual:	<b>141,813</b>
Dollars Over/(Under):	<b>\$7,889</b>
Percent Over/(Under):	<b>5.6%</b>

**Actual vs. Estimate**

YTD Actual Revenue:	<b>\$149,702</b>
YTD Estimate:	<b>148,956</b>
Dollars Over/(Under):	<b>\$745</b>
Percent Over/(Under):	<b>0.5%</b>

**STATE SALES TAX - CATEGORY ANALYSIS**  
**FY 2018-19 ACTUALS**  
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Act)	MAR (Act)	APR (Act)	MAY (Act)	JUN (Est)	TOTAL	% Change fr PY Acts
<b>Transportation &amp; Towing</b>	\$47	\$39	\$27	\$25	\$32	\$23	\$18	\$18	\$21	\$24	\$19	\$67	360	16.0%
% change from PY actual	99.0%	-19.8%	12.4%	11.6%	88.2%	41.3%	-29.9%	-13.2%	-0.8%	-57.8%	-6.8%	411.2%		
<b>Mining-Oil &amp; Gas Production</b>	\$147	\$132	\$160	\$138	\$132	\$132	\$120	\$140	\$113	\$132	\$139	\$367	1,852	19.9%
% change from PY actual	6.9%	16.3%	19.2%	43.6%	-4.8%	26.1%	-10.9%	-7.5%	2.6%	-5.1%	1.9%	147.8%		
<b>Utilities</b>	\$9,455	\$11,919	\$11,998	\$10,449	\$9,074	\$6,857	\$7,055	\$8,037	\$7,270	\$6,841	\$6,651	\$7,799	103,403	0.0%
% change from PY actual	2.1%	-4.1%	6.5%	-3.7%	-1.2%	-2.7%	4.5%	4.4%	5.6%	-1.3%	-3.0%	-5.4%		
<b>Communications</b>	\$1,688	\$1,704	\$1,704	\$1,577	\$1,639	\$1,481	\$1,577	\$1,606	\$1,473	\$1,608	\$1,540	\$3,196	20,794	0.6%
% change from PY actual	-4.7%	8.0%	-0.7%	-10.6%	-5.9%	-14.8%	-10.1%	-7.1%	-12.0%	-9.6%	-9.4%	85.2%		
<b>Railroads &amp; Aircraft</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
<b>Private Car &amp; Pipelines</b>	\$27	\$27	\$28	\$28	\$28	\$28	\$28	\$28	\$28	\$27	\$28	\$1	307	1.8%
% change from PY actual	9.3%	1.4%	0.2%	-2.0%	15.5%	0.3%	-2.3%	0.0%	-4.8%	5410.0%	4.3%	-96.4%		
<b>Publishing</b>	\$74	\$63	\$63	\$74	\$88	\$25	\$36	\$25	\$29	\$30	\$25	\$367	901	6.5%
% change from PY actual	20.4%	-14.6%	9.0%	15.3%	19.1%	-66.5%	-56.2%	-65.0%	-60.6%	-56.6%	-68.4%	479.2%		
<b>Printing</b>	\$172	\$160	\$235	\$233	\$218	\$217	\$210	\$188	\$179	\$192	\$238	\$530	2,773	26.5%
% change from PY actual	-5.3%	-58.8%	-290.4%	25.8%	4.1%	15.1%	15.7%	-10.7%	-3.3%	5.1%	9.7%	188.0%		
<b>Restaurants &amp; Bars</b>	\$23,416	\$22,229	\$22,087	\$23,859	\$24,679	\$24,498	\$25,772	\$25,993	\$25,994	\$31,375	\$27,590	\$26,102	303,594	5.8%
% change from PY actual	8.1%	8.3%	6.0%	4.4%	4.9%	9.3%	0.0%	9.8%	2.0%	9.2%	3.9%	4.8%		
<b>Amusements</b>	\$3,090	\$1,993	\$1,806	\$1,926	\$2,031	\$2,546	\$2,559	\$2,746	\$2,463	\$3,630	\$2,256	\$1,855	28,902	-0.0%
% change from PY actual	3.8%	0.7%	-8.9%	2.6%	-0.3%	8.1%	4.0%	8.6%	-1.8%	9.2%	-13.4%	-18.2%		
<b>Rentals-Real Property</b>	\$0	\$0	\$0	\$0	(\$0)	(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
<b>Rentals-Personal Property</b>	\$8,402	\$7,042	\$7,098	\$7,152	\$7,754	\$7,566	\$7,631	\$8,074	\$8,774	\$9,182	\$8,503	\$6,039	93,218	9.0%
% change from PY actual	25.7%	6.0%	12.0%	2.9%	11.2%	3.2%	4.3%	8.8%	19.0%	14.7%	17.4%	-16.5%		
<b>Contracting</b>	\$11,441	\$10,947	\$10,945	\$10,830	\$11,039	\$10,717	\$12,718	\$10,819	\$10,475	\$11,708	\$12,050	\$6,880	130,569	10.4%
% change from PY actual	14.8%	21.7%	8.8%	29.7%	7.9%	14.2%	23.1%	9.3%	17.0%	9.6%	16.9%	-38.0%		
<b>Feed - Wholesale</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
<b>Retail</b>	\$114,876	\$109,862	\$113,539	\$111,921	\$112,986	\$124,547	\$146,687	\$111,242	\$108,018	\$132,827	\$125,404	\$117,036	1,428,945	5.7%
% change from PY actual	3.5%	9.6%	7.0%	5.0%	8.8%	10.1%	4.9%	4.2%	1.1%	4.0%	12.3%	-0.9%		
<b>Severance - Mining</b>	\$1,656	\$1,034	\$1,043	\$1,078	\$1,062	\$1,077	\$1,310	\$956	\$933	\$1,337	\$1,249	\$4,948	17,684	-10.0%
% change from PY actual	101.3%	-33.9%	23.4%	-62.7%	-23.4%	-46.0%	-33.2%	-45.8%	-34.2%	-24.7%	-14.5%	180.0%		
<b>Severance - Timber</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
<b>Bed Tax - Hotel/Motel</b>	\$6,469	\$6,190	\$5,824	\$7,018	\$8,817	\$7,648	\$6,475	\$9,033	\$10,292	\$13,987	\$10,108	\$7,058	98,919	7.6%
% change from PY actual	5.1%	14.2%	9.5%	12.3%	13.4%	12.5%	9.6%	11.4%	3.8%	5.9%	9.4%	-9.9%		
<b>Other</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-16.0%
<b>State Total</b>	<b>180,959</b>	<b>173,342</b>	<b>176,557</b>	<b>176,307</b>	<b>179,580</b>	<b>187,363</b>	<b>212,199</b>	<b>178,905</b>	<b>176,061</b>	<b>212,899</b>	<b>195,802</b>	<b>182,245</b>	<b>2,232,221</b>	<b>5.7%</b>
<b>Cities Share (25%)</b>	45,240	43,335	44,139	44,077	44,895	46,841	53,050	44,726	44,015	53,225	48,950	45,561	558,055	5.7%
<b>Phoenix Population Percentage</b>	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%		
<b>Phoenix TOTAL</b>	<b>\$13,215</b>	<b>\$12,658</b>	<b>\$12,893</b>	<b>\$12,875</b>	<b>\$13,114</b>	<b>\$13,682</b>	<b>\$15,496</b>	<b>\$13,065</b>	<b>\$12,857</b>	<b>\$15,547</b>	<b>\$14,299</b>	<b>\$13,309</b>	<b>\$163,010</b>	<b>5.0%</b>
													1,216	57.3%
<b>Total</b>													<b>\$164,226</b>	5.3%



**STATE SALES TAX CATEGORY ANALYSIS**  
**STATEWIDE COLLECTIONS**  
(000's)  
11+1

Category	Prior Year Actual	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$21	\$24	\$44	\$19	(\$1)	-6.8%	(\$25)	-56.1%
Mining-Oil & Gas Production	\$136	\$129	\$254	\$139	3	1.9%	(115)	-45.3%
Utilities	\$6,854	\$6,620	\$6,672	\$6,651	(203)	-3.0%	(21)	-0.3%
Communications	\$1,699	\$1,648	\$2,380	\$1,540	(159)	-9.4%	(840)	-35.3%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$27	\$145	\$18	\$28	1	4.3%	10	57.8%
Publishing	\$80	\$83	\$223	\$25	(55)	-68.4%	(198)	-88.6%
Printing	\$217	\$170	\$387	\$238	21	9.7%	(149)	-38.6%
Restaurants & Bars	\$26,554	\$27,380	\$27,564	\$27,590	1,036	3.9%	26	0.1%
Amusements	\$2,605	\$2,618	\$2,153	\$2,256	(349)	-13.4%	103	4.8%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,246	\$6,766	\$7,423	\$8,503	1,257	17.4%	1,080	14.5%
Contracting	\$10,310	\$9,153	\$8,924	\$12,050	1,740	16.9%	3,126	35.0%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$111,631	\$117,838	\$119,025	\$125,404	13,773	12.3%	6,379	5.4%
Severance - Mining	\$1,462	\$1,504	\$2,964	\$1,249	(212)	-14.5%	(1,715)	-57.8%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$9,238	\$10,001	\$9,462	\$10,108	869	9.4%	646	6.8%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
<b>DISTRIBUTION BASE TOTAL</b>	<b>\$178,080</b>	<b>\$184,078</b>	<b>\$187,493</b>	<b>\$195,802</b>	<b>\$17,722</b>	<b>10.0%</b>	<b>\$8,309</b>	<b>4.4%</b>
<b>Distribution to Cities</b> (25% of distribution base)	44,520	46,020	46,873	<b>48,950</b>	4,430	10.0%	2,077	4.4%
<b>Phoenix Share of Distribution</b> (actual is 29.2104605%)	\$13,094	\$13,535	\$13,692	<b>\$14,299</b>	\$1,205	9.2%	\$607	4.4%

**CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE**  
**2018-19 COMPARED TO 2017-18**  
**11+1**

Category	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Est	
Transportation & Towing	99.0%	19.0%	17.4%	16.3%	25.2%	27.0%	18.5%	15.2%	13.6%	-1.0%	-1.4%	---	16.0%	
Mining-Oil & Gas Production	6.9%	11.1%	13.9%	19.9%	14.3%	16.0%	11.8%	8.9%	8.3%	6.8%	6.3%	---	19.9%	
Utilities	2.1%	-1.5%	1.3%	0.0%	-0.2%	-0.5%	0.0%	0.5%	0.9%	0.7%	0.5%	---	0.0%	
Communications	-4.7%	1.3%	0.6%	-2.3%	-3.0%	-5.0%	-5.7%	-5.9%	-6.6%	-6.9%	-7.1%	---	0.6%	
Railroads & Aircraft	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	NA	
Private Car & Pipelines	9.3%	5.2%	3.4%	2.0%	4.5%	3.7%	2.8%	2.5%	1.6%	12.5%	11.6%	---	1.8%	
Publishing	20.4%	1.3%	3.6%	6.5%	9.3%	-4.4%	-13.2%	-19.8%	-24.5%	-27.6%	-31.8%	---	6.5%	
Printing	-5.3%	-41.8%	26.8%	26.5%	20.9%	19.9%	19.2%	14.8%	12.7%	11.9%	11.7%	---	26.5%	
Restaurants & Bars	8.1%	8.2%	7.5%	6.7%	6.3%	6.8%	5.7%	6.2%	5.7%	6.1%	5.9%	---	5.8%	
Amusements	3.8%	2.6%	-0.7%	-0.0%	-0.1%	1.4%	1.8%	2.7%	2.2%	3.2%	1.5%	---	0.0%	
Rentals-Real Property	NA	NA	NA	-132.3%	-131.6%	-119.1%	-119.1%	-119.1%	-119.1%	-119.1%	-119.1%	---	NA	
Rentals-Personal Property	25.7%	15.9%	14.6%	11.6%	11.5%	10.0%	9.1%	9.1%	10.2%	10.7%	11.4%	---	9.0%	
Contracting	14.8%	18.1%	14.8%	18.2%	16.0%	15.7%	16.8%	15.8%	16.0%	15.3%	15.4%	---	10.4%	
Feed - Wholesale	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	NA	
Retail	3.5%	6.4%	6.6%	6.2%	6.7%	7.3%	6.9%	6.5%	6.0%	5.7%	6.3%	---	5.7%	
Severance - Mining	101.3%	12.7%	15.5%	-21.4%	-21.8%	-26.8%	-27.9%	-30.3%	-30.7%	-30.1%	-28.8%	---	-10.0%	
Severance - Timber	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	---	NA	
Bed Tax - Hotel/Motel	5.1%	9.4%	9.4%	10.2%	11.0%	11.3%	11.0%	11.1%	9.9%	9.2%	9.2%	---	7.6%	
Other	0.0%	-90.0%	-30.0%	-22.5%	-18.0%	-15.0%	-12.9%	-11.3%	-10.0%	-9.0%	-8.2%	---	-16.0%	
Subtotal (State)	6.0%	7.1%	7.2%	6.5%	6.7%	7.0%	6.6%	6.4%	6.0%	5.9%	6.3%	---	5.7%	
Cities Share (25%)	6.0%	7.1%	7.2%	6.5%	6.7%	7.0%	6.6%	6.4%	6.0%	5.9%	6.3%	---	5.7%	
<b>TOTAL (Phoenix Share)</b>	<b>5.3%</b>	<b>6.4%</b>	<b>6.5%</b>	<b>5.8%</b>	<b>5.9%</b>	<b>6.3%</b>	<b>5.9%</b>	<b>5.7%</b>	<b>5.3%</b>	<b>5.2%</b>	<b>5.6%</b>	---	<b>5.0%</b>	
												GASB (Y/E Adj)	---	57.3%
													---	<u>5.3%</u>