



City of Phoenix

To: Mayor and City Council

Date: March 19, 2019

From: Ed Zuercher
City Manager

A blue ink signature of Ed Zuercher, consisting of stylized initials 'EZ' followed by a horizontal line.

Subject: GENERAL FUND REVENUE REPORT – 7 MONTHS ACTUAL REVENUE

The 2018-19 year-to-date (YTD) General Fund (GF) revenue collections at 7 months were \$22.2 million or 3.3% higher than the 2017-18 collections of \$680.3 million. This increase is driven by higher revenue collections in city sales tax, primary property tax, and state-shared sales and vehicle license taxes. This increase is offset by less revenue collections in Library and state-shared income tax. The reduced revenue in Library is due to the one-time insurance proceeds for Burton Barr Central Library last year, and the loss of state-shared income tax is because of the decreased Phoenix population share relative to the state. Although the decreased Phoenix population share also impacts the revenue collections in state-shared sales and vehicle license taxes, the extra revenue due to economic growth surpasses the loss from the decreased Phoenix population share.

The revised 2018-19 GF Revenue Estimate is \$1.208 billion, representing 3.0% growth over 2017-18 actuals. Several revenue categories were adjusted from the 2018-19 GF Budgeted Revenue of \$1.184 billion to more closely align with YTD actual growth, most notably increases to city and state sales taxes, and interest earnings. A detailed “General Fund Revenue Estimates” report will be included with the City Manager’s Trial Budget to be presented at the March 19th Policy meeting.

General Fund Sales Tax

In the seventh month of 2018-19, combined GF revenue from city and state sales tax was \$366.5 million, reflecting growth of 6.8% compared to the seven months of 2017-18.

City Sales Tax- Year-to-date (YTD) 2018-19 city sales tax collections were \$272.5 million, which represents 7.1% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 7.5%
- contracting: 35.7%
- restaurants & bars: 5.8%
- hotel/motel: 13.8%
- telecommunications: -11.6%
- commercial property rentals: 6.8%

State Sales Tax- YTD 2018-19 state sales tax collections were \$93.9 million, representing 5.9% growth over 2017-18.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 6.9%
- contracting: 16.8 %
- restaurants & bars: 5.7%
- hotel/motel: 11.0%
- communications: -5.7%

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2013-14	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	17-18 Act to 16-17 Act % Change	7 Month Actuals 2017-18	7 Month Actuals 2018-19	% Change from PY	Revised Estimate 2018-19	18-19 Rev Est to 17-18 Act. % Change	Base FY2019-20	19/20 Base to 18/19 Est % Change
Local Taxes													
Primary Property Tax	\$ 143,930	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	5.8%	\$ 85,609	\$ 91,149	6.5%	\$ 161,586	4.5%	\$ 169,213	4.7%
Sales Taxes	410,970	407,014	416,522	421,239	432,358	2.6%	254,502	272,520	7.1%	460,963	6.6%	483,874	5.0%
Privilege License Fees	2,483	2,477	2,476	1,485	2,893	94.8%	2,278	2,025	-11.1%	2,780	-3.9%	2,779	0.0%
Other General Fund Excise Taxes	7,187	17,174	17,832	17,984	18,138	0.9%	10,671	11,003	3.1%	18,390	1.4%	18,580	1.0%
Subtotal	\$ 564,570	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	3.6%	\$ 353,060	\$ 376,697	6.7%	\$ 643,719	5.9%	\$ 674,446	4.8%
Non Taxes													
Licenses & Permits	2,775	2,783	2,754	2,879	2,872	-0.2%	1,928	1,668	-13.5%	3,003	4.6%	2,998	-0.2%
Cable Communications	9,720	9,574	10,028	10,391	10,884	4.7%	5,429	5,594	3.0%	10,500	-3.5%	10,600	1.0%
Fines & Forfeitures	17,540	15,676	13,460	12,039	12,711	5.6%	7,369	7,079	-3.9%	12,856	1.1%	12,854	0.0%
Court Default Fee	1,013	897	1,047	1,164	1,273	9.4%	593	656	10.6%	1,446	13.6%	1,446	0.0%
Parks & Libraries	9,207	8,937	8,308	8,272	18,221	120.3%	12,691	4,311	-66.0%	7,779	-57.3%	7,733	-0.6%
Planning	1,251	1,312	1,647	1,690	1,752	3.7%	1,010	936	-7.3%	1,754	0.1%	1,805	2.9%
Police	13,111	14,687	13,729	13,720	14,347	4.6%	6,920	8,375	21.0%	14,278	-0.5%	14,230	-0.3%
Street Transportation	4,426	4,672	4,369	5,194	5,863	12.9%	3,200	2,587	-19.2%	4,577	-21.9%	4,798	4.8%
Emergency Transportation	30,785	34,502	37,005	34,518	35,884	4.0%	20,257	20,428	0.8%	36,258	1.0%	36,964	1.9%
Hazardous Materials Inspection Fee	1,239	1,312	1,358	1,388	1,364	-1.7%	491	496	1.0%	1,400	2.6%	1,400	0.0%
Other Service Charges	13,935	14,710	17,245	16,752	20,302	21.2%	12,660	13,813	9.1%	22,053	8.6%	22,460	1.8%
All Others	16,351	15,923	14,052	14,168	16,456	16.1%	10,735	10,048	-6.4%	15,487	-5.9%	15,455	-0.2%
Subtotal	\$ 121,353	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,929	16.2%	\$ 83,283	\$ 75,991	-8.8%	\$ 131,391	-7.4%	\$ 132,743	1.0%
State Shared Revenues													
Sales Tax	127,005	132,218	137,544	143,976	155,998	8.4%	88,711	93,934	5.9%	164,226	5.3%	172,557	5.1%
Income Tax	161,580	175,184	174,234	191,225	200,036	4.6%	116,687	114,868	-1.6%	196,918	-1.6%	215,228	9.3%
Vehicle License Tax	51,689	55,293	59,801	61,586	66,784	8.4%	38,573	40,994	6.3%	71,590	7.2%	76,370	6.7%
Subtotal	\$ 340,274	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,818	6.6%	\$ 243,971	\$ 249,796	2.4%	\$ 432,734	2.3%	\$ 464,155	7.3%
TOTAL	\$ 1,026,197	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	6.1%	\$ 680,314	\$ 702,484	3.3%	\$ 1,207,844	3.0%	\$ 1,271,344	5.3%

Change from Prior Year

17-18 - 7 Month Actual Revenue:	\$ 680,314
18-19 - 7 Month Actual Revenue:	\$ 702,484
Dollars Over/Under Prior Year:	\$22,170
Percent Over/Under Prior Year:	3.3%

% Change from Prior Year and Estimate

18-19 % Change from Prior Year Actual:	3.3%
18-19 Estimate % Change from Prior Year Actual:	3.0%

CITY PLT BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$40,676	7.0%
August	36,182	38,023	39,071	8.0%	39,071	8.0%	40,377	3.3%
September	36,412	36,874	39,531	8.6%	39,531	8.6%	39,893	0.9%
October	36,451	38,397	38,640	6.0%	38,640	6.0%	41,719	8.0%
November	35,071	36,246	38,370	9.4%	38,370	9.4%	39,755	3.6%
December	34,067	35,894	37,085	8.9%	37,085	8.9%	38,590	4.1%
January	39,254	40,303	41,824	6.5%	41,824	6.5%	44,233	5.8%
February	34,733	34,425	0	NA	35,404	1.9%	37,405	5.7%
March	34,205	35,460	0	NA	35,874	4.9%	38,100	6.2%
April	39,392	39,143	0	NA	40,409	2.6%	43,001	6.4%
May	36,082	36,505	0	NA	37,465	3.8%	39,869	6.4%
June	37,538	36,977	0	NA	38,332	2.1%	40,600	5.9%
Subtotal:	\$436,453	\$445,463	\$272,520	NA	\$460,003	5.4%	\$484,218	5.3%
Year End Adjustments	(4,095)	(900)	0	NA	960	NA	(344)	NA
TOTAL:	\$432,358	\$444,563	\$272,520	NA	\$460,963	6.6%	\$483,874	5.0%

Actual vs. Estimate

YTD Actual Revenue:	\$272,520
YTD Revised Estimate:	271,622
Dollars Over/Under Rev Est:	\$898
Percent Over/Under Rev Est:	0.3%

Actual vs. PY

YTD Actual Revenue:	\$272,520
YTD Prior Year Actual:	254,503
Dollars Over/Under PY:	18,018
Percent Over/Under PY:	7.1%

**PLT CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000's)**

Category	Jul	Aug	Sep ¹	Oct ¹	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	1,995	1,680	1,980	1,792	1,912	1,670	2,381	1,512	1,629	1,882	1,863	2,065	22,361	22,361	25.0%
(% change from prior year)	32.0%	49.8%	44.2%	39.7%	29.5%	6.5%	52.2%	5.8%	13.0%	12.6%	3.3%	25.6%	25.0%		
Job Printing	55	42	71	66	65	78	76	57	52	54	52	53	721	721	2.3%
(% change from prior year)	0.6%	-15.2%	17.9%	14.5%	-2.4%	43.4%	33.2%	-21.1%	-9.5%	-13.2%	-7.3%	-5.6%	2.3%		
Publishing	12	14	13	13	18	3	5	17	15	16	19	14	157	157	4.6%
(% change from prior year)	8.9%	13.2%	25.5%	13.0%	13.7%	-77.9%	-66.7%	75.6%	22.8%	28.7%	15.3%	21.1%	4.6%		
Transportation & Towing	2	2	0	1	1	0	0	0	0	0	0	0	7	7	46.6%
(% change from prior year)	551.2%	458.1%	224.2%	29.2%	380.8%	9.1%	-36.8%	-100.0%	-100.0%	-100.0%	-100.0%	-27.8%	46.6%		
Restaurants & Bars	2,085	2,005	1,971	2,135	2,251	2,215	2,259	2,413	2,547	2,835	2,741	2,522	27,979	27,979	7.7%
(% change from prior year)	10.9%	12.9%	6.3%	5.4%	5.8%	10.7%	-7.2%	11.4%	11.5%	6.6%	10.1%	10.4%	7.7%		
Leases & Rentals (Property)	1,440	1,509	1,469	1,450	1,695	1,615	1,722	1,736	1,842	2,243	1,820	1,735	20,274	20,274	7.9%
(% change from prior year)	2.5%	13.9%	8.6%	7.0%	9.5%	3.0%	13.6%	7.3%	-0.1%	12.8%	6.2%	11.5%	7.9%		
Commercial Rentals	3,592	3,344	3,223	3,396	3,398	3,495	3,935	3,178	3,320	3,497	3,461	3,545	41,385	41,385	4.9%
(% change from prior year)	11.1%	11.2%	11.2%	-2.1%	3.5%	14.5%	5.1%	0.5%	4.6%	-1.6%	-3.4%	7.7%	4.9%		
Hotel/Motel	649	561	548	732	1,063	915	692	1,196	1,462	1,903	1,310	932	11,963	11,963	16.0%
(% change from prior year)	15.0%	27.9%	11.9%	19.5%	21.8%	16.4%	-10.2%	21.3%	20.4%	12.8%	25.1%	10.2%	16.0%		
Residential Property Rentals	1,969	2,139	2,052	2,049	1,971	2,341	2,287	1,836	1,985	1,984	1,941	1,992	24,547	24,547	4.8%
(% change from prior year)	4.2%	18.9%	-3.4%	5.5%	1.3%	24.0%	15.0%	-6.0%	-4.2%	1.9%	4.0%	3.4%	4.8%		
Retail	16,193	15,458	16,137	15,992	16,420	16,637	20,063	14,892	15,262	17,571	16,321	16,772	197,717	197,717	4.9%
(% change from prior year)	-2.1%	6.6%	8.8%	7.3%	14.7%	12.3%	6.3%	0.1%	2.8%	-0.1%	3.7%	0.8%	4.9%		
Food	0	19	1	0	0	0	(0)	0	0	0	0	(19)	0	0	NA
(% change from prior year)	-75.0%	-98721.1%	525900.0%	-100.0%	-100.0%	-100.0%	-223.6%	-100.0%	-100.0%	-100.0%	-100.0%	-11262.8%	-101.1%		
Amusements	388	342	411	381	329	350	402	386	399	579	396	431	4,794	4,794	0.0%
(% change from prior year)	13.9%	5.9%	-16.9%	-4.7%	-7.1%	-16.3%	35.2%	4.4%	3.0%	-1.2%	0.7%	0.3%	0.0%		
Telecommunications	1,034	1,027	1,132	946	952	914	921	1,009	958	957	972	954	11,777	11,777	-10.4%
(% change from prior year)	-20.4%	2.7%	-0.2%	-14.5%	-16.4%	-13.8%	-15.8%	-10.8%	-5.1%	-9.9%	-8.0%	-9.2%	-10.4%		
Other Utilities ¹	6,225	8,880	8,405	7,637	6,250	4,726	4,556	5,051	4,537	4,662	4,820	5,531	71,280	71,280	0.0%
(% change from prior year)	-5.5%	-3.0%	3.5%	0.9%	-1.8%	-5.9%	-1.1%	5.8%	17.3%	3.2%	5.7%	-9.9%	0.0%		
Use	2,186	1,887	1,919	1,855	1,898	1,963	2,403	1,982	1,709	2,100	1,607	1,673	23,182	23,182	14.8%
(% change from prior year)	41.2%	27.1%	25.9%	16.9%	30.7%	15.3%	15.1%	-2.0%	-7.4%	30.7%	3.0%	10.3%	14.8%		
Penalty & Interest	177	162	199	196	147	163	121	140	157	125	143	129	1,859	1,859	0.0%
Subtotal	\$38,000	\$39,072	\$39,531	\$38,640	\$38,371	\$37,085	41,823	35,404	35,874	40,409	37,465	38,331	460,003	460,003	5.4%
Increase over PY	2.5%	8.0%	8.6%	6.0%	9.4%	8.8%	6.5%	1.9%	4.9%	2.6%	3.8%	2.1%	5.4%	5.4%	
Balance to Cash	0	(1)	0	0	(1)	0	1	0	0	0	0	1	0	0	NA
TOTAL	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$35,404	\$35,874	\$40,409	\$37,465	\$38,332	\$460,003	\$460,003	5.4%
(% change from prior year)	2.5%	8.0%	8.6%	6.0%	9.4%	8.9%	6.5%	1.9%	4.9%	2.6%	3.8%	12.4%			
REVISED ESTIMATE	\$38,000	\$39,071	\$39,531	\$38,640	\$38,370	\$37,085	\$41,824	\$35,404	\$35,874	\$40,409	\$37,465	\$38,332	\$460,003		

1. Growth rates for utilities in September and October 2017 were impacted by timing issues that occurred due to the transition of several large utility providers to the ADOR collection system in September 2016, which delayed receipt of payments until October 2016. Growth rates in other categories may be similarly impacted in September and October due to other taxpayers transition to the State collection system.

Year End (A/R)	(2,500)	NA
GASB	3,460	10801.7%
Clearing Account/Adj	0	NA
TOTAL:	\$460,963	6.6%

GENERAL FUND PLT CATEGORY ANALYSIS
January 2019

Category	2017-18	2018-19			Actual/Actual		Actual/Estimate	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,564	1,620	2,113	2,381	816	52.2%	267	12.7%
Job Printing	57	60	58	76	19	33.2%	18	30.9%
Publishing	14	12	13	5	(10)	-66.7%	(8)	-62.9%
Transportation & Towing	1	0	0	0	(0)	-36.8%	0	NA
Restaurants & Bars	2,434	2,192	2,468	2,259	(175)	-7.2%	(208)	-8.4%
Leases & Rentals (Property)	1,516	1,476	1,649	1,722	206	13.6%	73	4.4%
Commercial Rentals	3,745	3,095	3,526	3,935	190	5.1%	409	11.6%
Hotel/Motel	770	594	770	692	(79)	-10.2%	(78)	-10.2%
Residential Property Rentals	1,989	1,901	2,080	2,287	298	15.0%	207	10.0%
Retail	18,877	20,808	20,441	20,063	1,186	6.3%	(378)	-1.8%
Food	0	0	0	(0)	(0)	NA	(0)	NA
Amusements	297	365	335	402	105	35.2%	67	20.1%
Telecommunications	1,095	992	991	921	(173)	-15.8%	(70)	-7.0%
Other Utilities	4,605	4,747	4,681	4,556	(49)	-1.1%	(125)	-2.7%
Use	2,087	2,309	2,528	2,403	316	15.1%	(125)	-4.9%
Penalty & Interest	202	132	146	121	(81)	-39.9%	(25)	-16.9%
Subtotal	\$39,254	\$40,303	41,798	\$41,823	\$2,569	6.5%	25	0.1%
Balance to Cash	0	0	0	0	-	NA	0	NA
TOTAL	\$39,254	\$40,303	\$41,798	\$41,823	\$2,569	6.5%	\$25	0.1%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$4,768	11.4%
August	3,065	3,440	3,829	24.9%	3,829	24.9%	4,280	11.8%
September	3,436	3,516	4,007	16.6%	4,007	16.6%	4,343	8.4%
October	3,717	3,816	4,383	17.9%	4,383	17.9%	4,801	9.5%
November	4,395	4,379	5,220	18.8%	5,220	18.8%	5,580	6.9%
December	4,220	4,256	4,719	11.8%	4,719	11.8%	5,212	10.4%
January	4,678	4,593	4,828	3.2%	4,828	3.2%	5,900	22.2%
February	4,527	4,068	0	NA	5,137	13.5%	5,505	7.2%
March	5,046	4,761	0	NA	5,837	15.7%	6,233	6.8%
April	6,276	5,306	0	NA	7,199	14.7%	7,643	6.2%
May	5,187	4,734	0	NA	5,812	12.1%	6,263	7.8%
June	4,523	4,077	0	NA	5,309	17.4%	5,785	9.0%
Subtotal:	\$52,735	\$50,666	\$31,267	NA	\$60,561	14.8%	\$66,311	9.5%
Year End Adjustment	(5)	241	0	NA	1,050	NA	315	-70%
TOTAL:	\$52,730	\$50,907	\$31,267	NA	\$61,611	16.8%	\$66,626	8.1%

Actual vs. Estimate

YTD Actual Revenue:	\$31,267
YTD Revised Estimate:	31,736
Dollars Over/Under Rev Est:	(\$469)
Percent Over/Under Rev Est:	-1.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$31,267
YTD Prior Year Actual:	27,176
Dollars Over/Under PY:	4,091
Percent Over/Under PY:	15.1%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$1,369	8.9%
August	994	993	1,144	15.1%	1,144	15.1%	1,141	-0.2%
September	1,081	1,059	1,154	6.7%	1,154	6.7%	1,244	7.9%
October	1,177	1,218	1,340	13.9%	1,340	13.9%	1,364	1.8%
November	1,678	1,652	1,877	11.9%	1,877	11.9%	1,944	3.6%
December	1,591	1,521	1,647	3.6%	1,647	3.6%	1,840	11.7%
January	1,472	1,465	1,330	-9.6%	1,330	-9.6%	1,718	29.2%
February	1,733	1,500	0	NA	1,987	14.7%	2,016	1.5%
March	2,187	1,891	0	NA	2,505	14.5%	2,543	1.5%
April	3,087	2,522	0	NA	3,526	14.2%	3,582	1.6%
May	2,074	1,924	0	NA	2,361	13.8%	2,400	1.7%
June	1,591	1,301	0	NA	1,813	14.0%	1,842	1.6%
Subtotal:	\$19,851	\$18,216	\$9,750	NA	\$21,941	10.5%	\$23,005	4.8%
Year End Adjustment	128	71	0	NA	200	56.3%	58	-71.0%
TOTAL:	\$19,979	\$18,287	\$9,750	NA	\$22,141	10.8%	\$23,063	4.2%

Actual vs. Estimate

YTD Actual Revenue:	\$9,750
YTD Revised Estimate:	10,138
Dollars Over/Under Rev Est:	(\$388)
Percent Over/Under Rev Est:	-3.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$9,750
YTD Prior Year Actual:	9,179
Dollars Over/Under PY:	571
Percent Over/Under PY:	6.2%

**SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL						
Hotel/Motel	\$579	\$499	\$481	\$639	\$915	\$804	\$590	\$1,076	\$1,328	\$1,820	\$1,148	\$905	\$10,783	\$10,783	16.0%
	17.2%	31.5%	9.9%	15.0%	16.2%	12.6%	-25.6%	22.3%	22.3%	22.2%	22.3%	22.2%			
Car Rental	678	645	674	701	962	844	740	911	1,177	1,705	1,212	907	11,158	11,158	5.7%
	-2.2%	4.9%	4.7%	12.9%	8.1%	-3.8%	9.1%	6.8%	6.8%	6.8%	6.8%	6.8%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,257	\$1,144	\$1,155	\$1,340	\$1,877	\$1,647	\$1,330	\$1,987	\$2,505	\$3,526	\$2,361	\$1,812	\$21,941	\$21,941	10.5%
	5.9%	15.1%	6.8%	13.9%	11.9%	3.6%	-9.6%	14.7%	14.5%	14.2%	13.8%	14.0%			
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-99.9%
TOTAL	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$1,987	\$2,505	\$3,526	\$2,361	\$1,813	\$21,941	\$21,941	10.5%
(% change from prior year)	5.9%	15.1%	6.7%	13.9%	11.9%	3.6%	-9.6%	14.7%	14.5%	14.2%	13.8%	14.0%			
REVISED ESTIMATE	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,647	\$1,330	\$1,987	\$2,505	\$3,526	\$2,361	\$1,813	\$21,941		
													Year End Adjustment	200	56.3%
													TOTAL:	\$22,141	10.8%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$59	0.6%
August	0	89	55	NA	55	NA	57	2.8%
September	0	89	54	NA	54	NA	55	1.2%
October	0	89	44	NA	44	NA	45	3.2%
November	0	89	33	NA	33	NA	48	45.9%
December	63	89	44	-30.9%	44	-30.9%	48	9.7%
January	68	89	53	-22.9%	53	-22.9%	48	-8.6%
February	185	117	0	NA	50	-73.0%	48	-4.0%
March	58	89	0	NA	50	-13.4%	48	-4.0%
April	96	89	0	NA	50	-47.7%	48	-4.0%
May	64	89	0	NA	50	-21.6%	48	-4.0%
June	66	89	0	NA	57	-13.1%	52	-8.9%
Subtotal:	\$600	\$1,066	\$341	NA	\$598	-0.2%	\$604	1.0%
Year End Adjustment	58	0	0	NA	1	-98.3%	0	NA
TOTAL:	\$658	\$1,066	\$341	NA	\$599	-8.9%	\$604	0.8%

Actual vs. Estimate

YTD Actual Revenue:	\$341
YTD Revised Estimate:	356
Dollars Over/Under Rev Est:	(\$15)
Percent Over/Under Rev Est:	-4.2%

Actual vs. Prior Year

YTD Actual Revenue:	\$341
YTD Prior Year Actual:	131
Dollars Over/Under PY:	\$210
Percent Over/Under PY:	159.5%

JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL						
Jet Fuel Sales	\$31	\$52	\$49	\$41	\$28	\$38	\$39	\$47	\$47	\$47	\$47	\$51	\$517	\$517	-1.6%
Jet Fuel Use	28	4	6	3	4	6	14	3	3	3	3	5	81	81	12.9%
Subtotal	\$59	\$56	\$54	\$45	\$32	\$44	\$53	\$50	\$50	\$50	\$50	\$56	\$598	\$598	0.1%
Balance to Cash	0	(1)	0	(1)	1	0	0	0	0	0	0	1	0	0	-100.0%
TOTAL	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$50	\$50	\$50	\$50	\$57	\$598	\$598	-0.2%
(% change from prior year)															
REVISED ESTIMATE	\$59	\$55	\$54	\$44	\$33	\$44	\$53	\$50	\$50	\$50	\$50	\$57	\$598	\$598	-0.2%
													Year End Adjustment	1	-98.3%
													TOTAL:	\$599	-8.9%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$20,373	NA
August	15,591	17,443	17,866	14.6%	17,866	14.6%	18,948	NA
September	16,484	17,284	18,388	11.5%	18,388	11.5%	19,452	NA
October	16,912	17,503	18,482	9.3%	18,482	9.3%	19,856	NA
November	16,953	17,578	19,261	13.6%	19,261	13.6%	20,192	NA
December	17,314	18,272	19,297	11.5%	19,297	11.5%	20,223	NA
January	20,329	20,876	22,359	10.0%	22,359	10.0%	23,769	NA
February	17,701	17,223	0	NA	18,090	2.2%	19,528	7.9%
March	17,987	18,200	0	NA	18,783	4.4%	20,318	8.2%
April	20,791	20,383	0	NA	21,515	3.5%	23,281	8.2%
May	18,855	18,655	0	NA	19,698	4.5%	21,347	8.4%
June	18,703	18,787	0	NA	19,792	5.8%	21,421	8.2%
Subtotal:	\$215,210	\$220,077	\$134,568	NA	\$232,446	8.0%	\$248,708	7.0%
Year End Adjustment	596	777	0	NA	2,500	319.5%	1,228	-50.9%
TOTAL:	\$215,806	\$220,854	\$134,568	NA	\$234,946	8.9%	\$249,936	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$134,568
YTD Revised Estimate:	133,616
Dollars Over/Under Rev Est:	\$951
Percent Over/Under Rev Est:	0.7%

Actual vs. Prior Year

YTD Actual Revenue:	\$134,568
YTD Prior Year Actual:	121,173
Dollars Over/Under PY:	13,395
Percent Over/Under PY:	11.1%

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL							
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	275	233	273	247	262	229	328	208	224	258	256	284	3,076	3,076	25.1%	
Job Printing	8	6	10	9	9	11	11	8	7	7	7	7	99	99	3.3%	
Publishing	2	2	2	2	2	0	1	2	2	2	3	2	21	21	3.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	53.3%	
Restaurants & Bars	287	276	272	294	310	306	312	333	351	391	378	348	3,857	3,857	7.7%	
Leases & Rentals (Property)	116	119	118	117	136	130	139	139	147	179	145	138	1,623	1,623	7.8%	
Commercial Rentals	268	254	235	253	252	260	295	236	247	260	257	264	3,081	3,081	4.9%	
Hotel/Motel	52	49	44	59	86	74	56	96	117	152	105	75	963	963	16.0%	
Residential Property Rentals	157	170	165	165	158	188	184	146	158	158	155	159	1,964	1,964	4.5%	
Retail (amounts = or < \$10k)	1,187	1,118	1,174	1,159	1,205	1,216	1,457	1,080	1,107	1,275	1,184	1,217	14,380	14,380	5.7%	
Retail (amounts > \$10k)	65	66	71	69	66	73	88	63	64	74	69	71	837	837	-4.9%	
Amusements	31	27	33	31	27	28	32	31	32	46	32	34	384	384	-0.6%	
Use (amounts = or < \$10k)	138	128	129	132	127	138	166	129	111	137	105	109	1,548	1,548	10.4%	
Use (amounts > \$10k)	22	13	14	13	15	13	16	17	14	18	13	14	182	182	37.0%	
Subtotal	\$2,607	\$2,461	\$2,541	\$2,549	\$2,656	\$2,666	\$3,084	\$2,486	\$2,582	\$2,957	\$2,708	\$2,721	\$32,018	\$32,018	7.8%	
	7.4%	14.2%	11.5%	9.0%	13.6%	10.5%	10.2%	1.8%	4.1%	3.3%	4.3%	5.4%				
Balance to Cash	0	0	0	0	1	0	0	0	0	0	0	(1)	\$0	0	-17.7%	
TOTAL	\$2,607	\$2,461	\$2,541	\$2,549	\$2,657	\$2,666	\$3,084	\$2,486	\$2,582	\$2,957	\$2,708	\$2,720	\$32,018	\$32,018	7.8%	
(% change from prior year)*	7.4%	14.2%	11.5%	8.9%	13.7%	10.5%	10.2%	1.8%	4.1%	3.2%	4.3%	5.3%				
REVISED ESTIMATE	\$2,607	\$2,461	\$2,541	\$2,549	\$2,657	\$2,666	\$3,084	\$2,486	\$2,582	\$2,957	\$2,708	\$2,720	\$32,018			
														Year End Adjustment	342	267.7%
														TOTAL:	\$32,360	8.6%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,294	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September ¹	2,419	2,543	2,691	11.2%	2,691	11.2%	2,850	5.9%
October	2,479	2,577	2,706	9.2%	2,706	9.2%	2,909	7.5%
November	2,483	2,586	2,816	13.4%	2,816	13.4%	2,953	4.9%
December	2,520	2,679	2,821	12.0%	2,821	12.0%	2,957	4.8%
January	2,998	3,081	3,277	9.3%	3,277	9.3%	3,491	6.5%
February	2,589	2,529	0	NA	2,654	2.5%	2,857	7.6%
March	2,638	2,672	0	NA	2,752	4.3%	2,975	8.1%
April	3,048	3,005	0	NA	3,154	3.5%	3,411	8.2%
May	2,760	2,754	0	NA	2,886	4.6%	3,128	8.4%
June	2,733	2,765	0	NA	2,899	6.1%	3,134	8.1%
Subtotal:	\$31,546	\$32,378	\$19,703	NA	\$34,048	7.9%	\$36,422	7.0%
Year End Adjustment	48	139	0	NA	359	647.9%	197	-45.1%
TOTAL:	\$31,594	\$32,517	\$19,703	NA	\$34,407	8.9%	\$36,619	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$19,703
YTD Revised Estimate:	19,581
Dollars Over/Under Rev Est:	\$122
Percent Over/Under Rev Est:	0.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$19,703
YTD Prior Year Actual:	17,778
Dollars Over/Under PY:	1,925
Percent Over/Under PY:	10.8%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$2,980	7.5%
August	2,293	2,565	2,620	14.2%	2,620	14.2%	2,778	6.0%
September	2,419	2,543	2,690	11.2%	2,690	11.2%	2,850	5.9%
October	2,478	2,577	2,707	9.2%	2,707	9.2%	2,909	7.5%
November	2,484	2,586	2,814	13.3%	2,814	13.3%	2,953	4.9%
December	2,520	2,679	2,822	12.0%	2,822	12.0%	2,957	4.8%
January	2,998	3,081	3,278	9.3%	3,278	9.3%	3,491	6.5%
February	2,589	2,529	0	NA	2,654	2.5%	2,857	7.6%
March	2,638	2,672	0	NA	2,752	4.3%	2,975	8.1%
April	3,047	3,005	0	NA	3,154	3.5%	3,411	8.2%
May	2,761	2,754	0	NA	2,886	4.5%	3,128	8.4%
June	2,734	2,764	0	NA	2,898	6.0%	3,133	8.1%
Subtotal:	\$31,546	\$32,377	\$19,703	NA	\$34,047	7.9%	\$36,422	7.0%
Year End Adjustment	47	139	0	NA	359	663.8%	197	-45.1%
TOTAL:	\$31,593	\$32,516	\$19,703	NA	\$34,406	8.9%	\$36,619	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$19,703
YTD Revised Estimate:	19,581
Dollars Over/Under Rev Est:	\$122
Percent Over/Under Rev Est:	0.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$19,703
YTD Prior Year Actual:	17,777
Dollars Over/Under PY:	1,926
Percent Over/Under PY:	10.8%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL						
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	200	168	198	179	191	167	238	151	163	188	186	207	2,236	2,236	25.0%
Job Printing	6	4	7	7	6	8	8	6	5	5	5	5	72	72	2.3%
Publishing	1	1	1	1	2	0	0	2	2	2	2	1	16	16	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	46.6%
Restaurants & Bars	209	201	197	213	225	222	226	241	255	283	274	252	2,798	2,798	7.7%
Leases & Rentals (Proper	84	88	86	85	99	94	100	101	107	131	106	101	1,183	1,183	7.9%
Commercial Rentals	194	180	165	183	183	189	213	173	181	190	188	193	2,233	2,233	4.9%
Hotel/Motel	38	33	32	43	62	53	40	70	85	111	76	54	698	698	16.0%
Residential Property Rent	115	125	120	120	115	137	133	107	116	116	113	116	1,432	1,432	4.8%
Retail	945	902	941	933	958	970	1,170	869	890	1,025	952	978	11,533	11,533	5.2%
Food	0	2	0	0	0	0	(0)	0	0	0	0	(2)	0	0	NA
Amusements	23	20	24	22	19	20	23	23	23	34	23	25	280	280	0.0%
Use	128	110	112	108	111	115	140	116	100	123	94	98	1,352	1,352	15.2%
Subtotal	\$1,940	\$1,834	\$1,883	\$1,894	\$1,971	\$1,975	\$2,294	\$1,858	\$1,927	\$2,208	\$2,020	\$2,029	\$23,833	23,833	7.9%
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	2.5%	4.4%	3.5%	4.6%	6.0%	0	0	-99.8%
	0	0	(1)	1	(1)	0	0	0	0	0	0	1	0	0	
TOTAL	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,858	\$1,927	\$2,208	\$2,020	\$2,030	\$23,833	23,833	7.9%
(% change from prior year)*	7.3%	14.3%	11.2%	9.2%	13.3%	12.0%	9.3%	2.5%	4.3%	3.5%	4.5%	6.1%			
REVISED ESTIMATE	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,975	\$2,294	\$1,858	\$1,927	\$2,208	\$2,020	\$2,030	\$23,833		
													Year End Adjustment	251	638.2%
													TOTAL:	24,084	8.9%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL							
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	14	12	14	13	14	12	17	11	12	13	13	15	160	160	25.0%	
Job Printing	0	0	1	0	0	1	1	0	0	0	0	0	5	5	2.3%	
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	4.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	46.6%	
Restaurants & Bars	15	14	14	15	16	16	16	17	18	20	20	18	200	200	7.7%	
Leases & Rentals (Propert	6	6	6	6	7	7	7	7	8	9	8	7	84	84	7.9%	
Commercial Rentals	14	13	12	13	13	13	15	12	13	14	13	14	159	159	4.9%	
Hotel/Motel	3	2	2	3	4	4	3	5	6	8	5	4	50	50	16.0%	
Residential Property Renta	8	9	9	9	8	10	10	8	8	8	8	8	102	102	4.8%	
Retail	67	64	67	67	68	69	84	62	64	73	68	70	824	824	5.2%	
Food	0	0	0	0	0	0	(0)	0	0	0	0	(0)	0	0	NA	
Amusements	2	1	2	2	1	1	2	2	2	2	2	2	20	20	0.0%	
Use	9	8	8	8	8	8	10	8	7	9	7	7	97	97	15.2%	
Subtotal	\$139	\$131	\$135	\$135	\$141	\$141	\$164	\$133	\$138	\$158	\$144	\$145	\$1,702	\$1,702	7.9%	
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	12.0%	9.3%	2.5%	4.4%	3.5%	4.6%	6.0%	0	0	-63.1%	
	0	0	0	0	(1)	1	0	0	0	0	0	0				
TOTAL	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$133	\$138	\$158	\$144	\$145	\$1,702	\$1,702	7.9%	
(% change from prior year)*	7.3%	14.2%	11.2%	9.1%	12.6%	12.8%	9.3%	2.5%	4.4%	3.5%	4.6%	6.0%				
REVISED ESTIMATE	\$139	\$131	\$135	\$135	\$140	\$142	\$164	\$133	\$138	\$158	\$144	\$145	\$1,702			
														Year End Adjustment	18	800.0%
														TOTAL:	\$1,720	8.9%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$787	2.7%
August	740	790	761	2.8%	761	2.8%	727	-4.5%
September	840	780	838	-0.2%	838	-0.2%	756	-9.8%
October	820	768	701	-14.5%	701	-14.5%	744	6.1%
November	844	772	705	-16.5%	705	-16.5%	752	6.7%
December	785	771	677	-13.8%	677	-13.8%	744	9.9%
January	811	735	683	-15.8%	683	-15.8%	741	8.5%
February	838	774	0	NA	747	-10.9%	722	-3.3%
March	747	721	0	NA	710	-5.0%	686	-3.4%
April	787	708	0	NA	709	-9.9%	685	-3.4%
May	783	710	0	NA	720	-8.0%	696	-3.3%
June	779	700	0	NA	707	-9.2%	684	-3.3%
Subtotal:	\$9,737	\$9,006	\$5,131	NA	\$8,724	-10.4%	\$8,724	0.0%
Year End Adjustment	(163)	28	0	NA	10	NA	19	90.0%
TOTAL:	\$9,574	\$9,034	\$5,131	NA	\$8,734	-8.8%	\$8,743	0.1%

Actual vs. Estimate

YTD Actual Revenue:	\$5,131
YTD Revised Estimate:	5,283
Dollars Over/Under Rev Est:	(\$152)
Percent Over/Under Rev Est:	-2.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$5,131
YTD Prior Year Actual:	5,803
Dollars Over/Under PY:	(672)
Percent Over/Under PY:	-11.6%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL						
Telecommunications	766	760	838	701	705	677	682	747	710	709	720	709	8,724	8,724	-10.4%
% Change	-20.5%	2.6%	-0.2%	-14.5%	-16.4%	-13.9%	-15.9%	-10.9%	-5.1%	-9.9%	-8.0%	-8.9%	-10.4%		
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$766	\$760	\$838	\$701	\$705	\$677	\$682	\$747	\$710	\$709	\$720	\$709	\$8,724	\$8,724	-10.4%
Balance to Cash	0	1	0	0	0	0	1	0	0	0	0	(2)	0	0	NA
TOTAL	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$747	\$710	\$709	\$720	\$707	\$8,724	\$8,724	-10.4%
(% change from prior year)	-20.5%	2.8%	-0.2%	-14.5%	-16.5%	-13.8%	-15.8%	-10.9%	-5.0%	-9.9%	-8.0%	-9.2%			
REVISED ESTIMATE	\$766	\$761	\$838	\$701	\$705	\$677	\$683	\$747	\$710	\$709	\$720	\$707	\$8,724		
													Year End Adjustment	10	NA
													TOTAL:	\$8,734	-8.8%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$2,527	2.3%
August	2,705	2,761	2,898	7.1%	2,898	7.1%	2,967	2.4%
September	2,662	2,715	2,927	10.0%	2,927	10.0%	2,992	2.2%
October	2,836	2,892	2,811	-0.9%	2,811	-0.9%	2,876	2.3%
November	2,412	2,348	2,259	-6.3%	2,259	-6.3%	2,311	2.3%
December	1,860	1,731	1,745	-6.2%	1,745	-6.2%	1,785	2.3%
January	1,834	1,852	1,788	-2.5%	1,788	-2.5%	1,829	2.3%
February	1,890	2,116	0	NA	2,016	6.7%	2,063	2.3%
March	2,302	1,788	0	NA	2,455	6.7%	2,512	2.3%
April	1,733	1,897	0	NA	1,850	6.8%	1,893	2.3%
May	1,753	1,733	0	NA	1,871	6.7%	1,913	2.3%
June	2,130	2,080	0	NA	2,272	6.7%	2,330	2.5%
Subtotal:	\$26,115	\$25,950	\$16,898	NA	\$27,363	4.8%	\$27,998	2.3%
Year End Adjustment	(\$318)	\$63	0	NA	490	NA	79	-83.9%
TOTAL:	\$25,797	\$26,013	\$16,898	NA	\$27,853	8.0%	\$28,077	0.8%

Actual vs. Estimate

YTD Actual Revenue:	\$16,898
YTD Revised Estimate:	17,341
Dollars Over/Under Rev Est:	(\$443)
Percent Over/Under Rev Est:	-2.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$16,898
YTD Prior Year Actual:	16,307
Dollars Over/Under PY:	591
Percent Over/Under PY:	3.6%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL						
Utilities	1,532	1,798	1,813	1,743	1,401	1,082	1,109	1,250	1,522	1,147	1,160	1,409	16,965	16,965	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	6.7%	6.7%	6.7%	6.7%	6.7%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,532	\$1,798	\$1,813	\$1,743	\$1,401	\$1,082	\$1,109	\$1,250	\$1,522	\$1,147	\$1,160	\$1,409	\$16,965	\$16,965	4.8%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.1%	-2.5%	6.7%	6.7%	6.7%	6.7%	6.7%			
Balance to Cash	0	(1)	1	0	0	0	0	0	0	0	0	0	0	0	-37.5%
TOTAL	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,250	\$1,522	\$1,147	\$1,160	\$1,409	\$16,965	\$16,965	4.8%
(% change from prior year)	23.6%	7.1%	9.9%	-0.9%	-6.4%	-6.2%	-2.5%	6.7%	6.7%	6.7%	6.7%	6.8%			
REVISED ESTIMATE	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,082	\$1,109	\$1,250	\$1,522	\$1,147	\$1,160	\$1,409	\$16,965		
													Year End Adjustment	304	NA
													TOTAL:	\$17,269	8.0%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(7+5)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$5,961	7.5%
August	4,589	5,130	5,246	14.3%	5,246	14.3%	5,557	5.9%
September ¹	4,838	5,087	5,381	11.2%	5,381	11.2%	5,700	5.9%
October	4,958	5,154	5,411	9.1%	5,411	9.1%	5,819	7.5%
November	4,966	5,171	5,633	13.4%	5,633	13.4%	5,906	4.8%
December	5,040	5,358	5,642	11.9%	5,642	11.9%	5,914	4.8%
January	5,997	6,162	6,554	9.3%	6,554	9.3%	6,982	6.5%
February	5,178	5,059	0	NA	5,307	2.5%	5,713	7.6%
March	5,275	5,344	0	NA	5,505	4.4%	5,949	8.1%
April	6,098	6,009	0	NA	6,308	3.4%	6,823	8.2%
May	5,519	5,508	0	NA	5,772	4.6%	6,255	8.4%
June	5,467	5,529	0	NA	5,799	6.1%	6,266	8.1%
Subtotal:	\$63,092	\$64,755	\$39,410	NA	\$68,101	7.9%	\$72,844	7.0%
Year End Adjustment	96	276	0	NA	718	647.9%	393	-45.3%
TOTAL:	\$63,188	\$65,031	\$39,410	NA	\$68,819	8.9%	\$73,237	6.4%

Actual vs. Estimate

YTD Actual Revenue:	\$39,410
YTD Revised Estimate:	39,168
Dollars Over/Under Rev Est:	\$242
Percent Over/Under Rev Est:	0.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$39,410
YTD Prior Year Actual:	35,557
Dollars Over/Under PY:	3,854
Percent Over/Under PY:	10.8%

POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL						
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	456	389	453	410	437	382	544	345	372	430	426	472	5,116	5,116	25.1%
Job Printing	13	10	16	15	15	18	17	13	12	12	12	12	165	165	2.3%
Publishing	3	3	3	3	4	1	1	4	4	4	4	3	36	36	4.6%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	2	2	46.6%
Restaurants & Bars	477	458	451	488	514	506	516	552	582	648	626	577	6,395	6,395	7.7%
Leases & Rentals (Property)	192	201	196	193	226	215	230	231	246	299	243	231	2,703	2,703	7.9%
Commercial Rentals	443	412	378	419	419	431	488	395	413	435	430	441	5,104	5,104	4.9%
Hotel/Motel	86	75	73	98	142	122	92	159	195	254	175	124	1,595	1,595	16.0%
Residential Property Rentals	263	285	274	273	263	312	305	245	265	265	259	266	3,273	3,273	4.8%
Retail	2,159	2,061	2,152	2,132	2,189	2,218	2,675	1,986	2,035	2,343	2,176	2,236	26,362	26,362	5.2%
Food	0	5	0	0	0	0	(0)	0	0	0	0	(5)	0	0	NA
Amusements	52	46	55	51	44	47	54	51	53	77	53	57	639	639	0.0%
Use	291	252	256	247	253	262	320	264	228	280	214	223	3,091	3,091	15.2%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,435	\$4,198	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,246	\$4,404	\$5,046	\$4,618	\$4,637	\$54,481	\$54,481	7.9%
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	12.0%	9.3%	2.5%	4.4%	3.5%	4.6%	6.0%	0	0	0.0%
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	0.0%
TOTAL	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,246	\$4,404	\$5,046	\$4,618	\$4,638	\$54,481	\$54,481	7.9%
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	2.5%	4.4%	3.4%	4.6%	6.1%			
REVISED ESTIMATE	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,514	\$5,243	\$4,246	\$4,404	\$5,046	\$4,618	\$4,638	\$54,481		
														Year End Adjustment	575 656.6%
														TOTAL:	\$55,056 8.9%

FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(7+5)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL							
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	113	102	109	95	136	86	93	108	106	118	1,279	1,279	25.1%	
Job Printing	3	2	4	4	4	4	4	3	3	3	3	3	41	41	2.3%	
Publishing	1	1	1	1	1	0	0	1	1	1	1	1	9	9	4.6%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	46.6%	
Restaurants & Bars	119	115	113	122	129	127	129	138	146	162	157	144	1,599	1,599	7.7%	
Leases & Rentals (Property)	48	50	49	48	56	54	57	58	61	75	61	58	676	676	7.9%	
Commercial Rentals	111	103	94	105	105	108	122	99	103	109	108	110	1,276	1,276	4.9%	
Hotel/Motel	22	19	18	24	35	30	23	40	49	63	44	31	399	399	16.0%	
Apartment Rentals	66	71	68	68	66	78	76	61	66	66	65	66	818	818	4.8%	
Retail	540	515	538	533	547	555	669	496	509	586	544	559	6,591	6,591	5.2%	
Food	0	1	0	0	0	0	(0)	0	0	0	0	(1)	0	0	NA	
Amusements	13	11	14	13	11	12	13	13	13	19	13	14	160	160	0.0%	
Use	73	63	64	62	63	65	80	66	57	70	54	56	773	773	15.2%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,129	\$1,311	\$1,061	\$1,101	\$1,262	\$1,154	\$1,159	\$13,620	\$13,620	7.9%	
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	12.0%	9.3%	2.5%	4.4%	3.5%	4.6%	6.0%	0	0	-32.8%	
	0	0	0	0	0	(1)	0	0	0	0	0	1	0	0		
TOTAL	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,128	\$1,311	\$1,061	\$1,101	\$1,262	\$1,154	\$1,160	\$13,620	\$13,620	7.9%	
(% change from prior year)*	7.3%	14.3%	11.2%	9.1%	13.4%	11.9%	9.3%	2.6%	4.3%	3.5%	4.6%	6.1%				
REVISED ESTIMATE	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,128	\$1,311	\$1,061	\$1,101	\$1,262	\$1,154	\$1,160	\$13,620			
													Year End Adjustment	143	615.0%	
													TOTAL:	\$13,763	8.9%	

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
7+5

	2017-18 Actual	2018-19 Actual	% Change from PY Actual	2018-19 Estimate	% Change from PY Actual	2019-20 Base	% Change from PY Estimate
July	\$12,549	\$13,215	5.3%	\$13,215	5.3%	13,762	4.1%
August	11,764	12,658	7.6%	12,658	7.6%	13,397	5.8%
September	12,103	12,893	6.5%	12,893	6.5%	13,384	3.8%
October	12,413	12,875	3.7%	12,875	3.7%	13,662	6.1%
November	12,293	13,114	6.7%	13,114	6.7%	13,738	4.8%
December	12,691	13,682	7.8%	13,682	7.8%	14,060	2.8%
January	14,897	15,496	4.0%	15,496	4.0%	16,561	6.9%
February	12,502	0	NA	12,880	3.0%	13,650	6.0%
March	12,611	0	NA	13,245	5.0%	14,053	6.1%
April	14,895	0	NA	15,173	1.9%	16,107	6.2%
May	13,094	0	NA	13,780	5.2%	14,620	6.1%
June	13,413	0	NA	13,999	4.4%	14,847	6.1%
Subtotal	\$155,225	\$93,934	NA	\$163,010	5.0%	\$171,841	5.4%
Year end adjust. (GASB)	773	0	NA	1,216	57.3%	716	-41.2%
TOTAL:	\$155,998	\$93,934	NA	\$164,226	5.3%	\$172,557	5.1%

Actual vs. PY

YTD Actual Revenue:	\$93,934
YTD Prior Year Actual:	88,711
Dollars Over/(Under):	\$5,223
Percent Over/(Under):	5.9%

Actual vs. Estimate

YTD Actual Revenue:	\$93,934
YTD Estimate:	93,647
Dollars Over/(Under):	\$287
Percent Over/(Under):	0.3%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Act)	JAN (Act)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$47	\$39	\$27	\$25	\$32	\$23	\$18	\$33	\$26	\$41	\$26	\$23	360	15.9%
% change from PY actual	99.0%	-19.8%	12.4%	11.6%	88.2%	41.3%	-29.9%	57.2%	24.7%	-27.8%	25.5%	75.5%		
Mining-Oil & Gas Production	\$147	\$132	\$160	\$138	\$132	\$132	\$120	\$170	\$161	\$175	\$193	\$192	1,852	19.9%
% change from PY actual	6.9%	16.3%	19.2%	43.6%	-4.8%	26.1%	-10.9%	12.1%	46.1%	25.8%	41.6%	29.6%		
Utilities	\$9,455	\$11,919	\$11,998	\$10,449	\$9,074	\$6,857	\$7,055	\$7,853	\$7,078	\$6,838	\$6,847	\$7,981	103,403	-0.0%
% change from PY actual	2.1%	-4.1%	6.5%	-3.7%	-1.2%	-2.7%	4.5%	2.0%	2.8%	-1.4%	-0.1%	-3.2%		
Communications	\$1,688	\$1,704	\$1,704	\$1,577	\$1,639	\$1,481	\$1,577	\$1,944	\$1,878	\$1,909	\$1,855	\$1,837	20,794	0.6%
% change from PY actual	-4.7%	8.0%	-0.7%	-10.6%	-5.9%	-14.8%	-10.1%	12.4%	12.2%	7.3%	9.2%	6.5%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Private Car & Pipelines	\$27	\$27	\$28	\$28	\$28	\$28	\$28	\$9	\$31	\$18	\$33	\$22	307	2.0%
% change from PY actual	9.3%	1.4%	0.2%	-2.0%	15.5%	0.3%	-2.3%	-67.4%	5.4%	3531.4%	21.2%	-19.7%		
Publishing	\$74	\$63	\$63	\$74	\$88	\$25	\$36	\$106	\$89	\$96	\$106	\$80	901	6.6%
% change from PY actual	20.4%	-14.6%	9.0%	15.3%	19.1%	-66.5%	-56.2%	48.1%	22.6%	38.5%	32.2%	26.2%		
Printing	\$172	\$160	\$235	\$233	\$218	\$217	\$210	\$257	\$251	\$263	\$280	\$276	2,773	26.5%
% change from PY actual	-5.3%	-58.8%	-290.4%	25.8%	4.1%	15.1%	15.7%	22.1%	35.3%	43.9%	29.3%	50.0%		
Restaurants & Bars	\$23,416	\$22,229	\$22,087	\$23,859	\$24,679	\$24,498	\$25,772	\$25,494	\$26,929	\$29,870	\$28,112	\$26,649	303,594	5.8%
% change from PY actual	8.1%	8.3%	6.0%	4.4%	4.9%	9.3%	0.0%	7.7%	5.6%	3.9%	5.9%	7.0%		
Amusements	\$3,090	\$1,993	\$1,806	\$1,926	\$2,031	\$2,546	\$2,559	\$2,609	\$2,309	\$3,078	\$2,594	\$2,361	28,902	-0.0%
% change from PY actual	3.8%	0.7%	-8.9%	2.6%	-0.3%	8.1%	4.0%	3.2%	-7.9%	-7.4%	-0.4%	4.1%		
Rentals-Real Property	\$0	\$0	\$0	\$0	(\$0)	(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Rentals-Personal Property	\$8,402	\$7,042	\$7,098	\$7,152	\$7,754	\$7,566	\$7,631	\$7,758	\$7,833	\$9,278	\$8,016	\$7,687	93,218	9.0%
% change from PY actual	25.7%	6.0%	12.0%	2.9%	11.2%	3.2%	4.3%	4.5%	6.2%	15.9%	10.6%	6.2%		
Contracting	\$11,441	\$10,947	\$10,945	\$10,830	\$11,039	\$10,717	\$12,718	\$9,351	\$9,462	\$10,780	\$10,531	\$11,808	130,569	10.4%
% change from PY actual	14.8%	21.7%	8.8%	29.7%	7.9%	14.2%	23.1%	-5.6%	5.7%	1.0%	2.1%	6.3%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$114,876	\$109,862	\$113,539	\$111,921	\$112,986	\$124,547	\$146,687	\$110,670	\$113,297	\$129,971	\$118,116	\$122,473	1,428,945	5.7%
% change from PY actual	3.5%	9.6%	7.0%	5.0%	8.8%	10.1%	4.9%	3.7%	6.0%	1.8%	5.8%	3.7%		
Severance - Mining	\$1,656	\$1,034	\$1,043	\$1,078	\$1,062	\$1,077	\$1,310	\$1,696	\$1,590	\$2,057	\$1,951	\$2,129	17,684	-10.0%
% change from PY actual	101.3%	-33.9%	23.4%	-62.7%	-23.4%	-46.0%	-33.2%	-3.9%	12.1%	15.9%	33.5%	20.5%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$6,469	\$6,190	\$5,824	\$7,018	\$8,817	\$7,648	\$6,475	\$8,423	\$10,437	\$13,396	\$10,044	\$8,178	98,919	7.6%
% change from PY actual	5.1%	14.2%	9.5%	12.3%	13.4%	12.5%	9.6%	3.9%	5.3%	1.4%	8.7%	4.4%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-49.4%
State Total	180,959	173,342	176,557	176,307	179,580	187,363	212,199	176,373	181,371	207,770	188,704	191,695	2,232,221	5.7%
Cities Share (25%)	45,240	43,335	44,139	44,077	44,895	46,841	53,050	44,093	45,343	51,943	47,176	47,924	558,055	5.7%
Phoenix Population Percentage	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%		
Phoenix TOTAL	\$13,215	\$12,658	\$12,893	\$12,875	\$13,114	\$13,682	\$15,496	\$12,880	\$13,245	\$15,173	\$13,780	\$13,999	\$163,010	5.0%

	1,216	57.3%
Total	\$164,226	5.3%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
7+5

Category	Prior Year Actual	Current Year			CY Actual/PY Actual		CY Actual/CY Estimate	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$26	\$32	\$37	\$18	(\$8)	-29.9%	(\$19)	-50.1%
Mining-Oil & Gas Production	\$135	\$110	\$162	\$120	(15)	-10.9%	(42)	-25.9%
Utilities	\$6,753	\$7,198	\$7,064	\$7,055	302	4.5%	(9)	-0.1%
Communications	\$1,754	\$1,661	\$1,733	\$1,577	(177)	-10.1%	(156)	-9.0%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$29	\$111	\$56	\$28	(1)	-2.3%	(28)	-49.8%
Publishing	\$83	\$67	\$75	\$36	(46)	-56.2%	(39)	-51.8%
Printing	\$181	\$156	\$230	\$210	28	15.7%	(20)	-8.7%
Restaurants & Bars	\$25,775	\$25,658	\$26,184	\$25,772	(2)	-0.0%	(412)	-1.6%
Amusements	\$2,461	\$2,363	\$2,387	\$2,559	97	4.0%	172	7.2%
Rentals-Real Property	\$0	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$7,319	\$6,609	\$7,863	\$7,631	312	4.3%	(232)	-3.0%
Contracting	\$10,331	\$10,469	\$11,501	\$12,718	2,387	23.1%	1,217	10.6%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$139,889	\$147,503	\$149,496	\$146,687	6,798	4.9%	(2,809)	-1.9%
Severance - Mining	\$1,962	\$1,608	\$1,730	\$1,310	(651)	-33.2%	(420)	-24.3%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$5,909	\$6,033	\$6,174	\$6,475	567	9.6%	301	4.9%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$202,607	\$209,578	\$214,692	\$212,199	\$9,592	4.7%	(\$2,493)	-1.2%
Distribution to Cities (25% of distribution base)	50,652	52,395	53,673	53,050	2,398	4.7%	(623)	-1.2%
Phoenix Share of Distribution (actual is 29.2104605%)	\$14,897	\$15,410	\$15,678	\$15,496	\$599	4.0%	(\$182)	-1.2%

