



City of Phoenix

To: Mayor and City Council

Date: January 3, 2019

From: Ed Zuercher
City Manager

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Subject: GENERAL FUND REVENUE REPORT – 5 MONTHS ACTUAL REVENUE

The 2018-19 year-to-date (YTD) General Fund (GF) revenue collections at 5 months were \$8.0 million or 1.7% higher than the 2017-18 collections of \$483.0 million. This increase is driven by higher revenue collections in city sales tax, state-shared sales and vehicle license taxes. The increase is offset by less revenue collections in Library and state-shared income tax. The reduced revenue in Library is due to the one-time insurance proceeds for Burton Barr Central Library last year, and the loss of state-shared income tax is because of the decreased Phoenix population share relative to the state. Although the decreased Phoenix population share also impacts the revenue collections in state-shared sales and vehicle license taxes, the extra revenue due to economic growth surpasses the loss from the decreased Phoenix population share.

Staff is currently working to develop more refined revenue estimates for the current and upcoming fiscal year. These estimates will be reflected in upcoming budget discussions with the City Council during the annual budget development process that will take place over the next few months.

General Fund Sales Tax

In the first five months of 2018-19, combined GF revenue from city and state sales tax was \$258.4 million, reflecting growth of 6.6% compared to the first five months of 2017-18.

City Sales Tax- Year-to-date (YTD) 2018-19 city sales tax collections were \$193.6 million, which represents 6.9% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 6.8%
- contracting: 38.3%
- restaurants & bars: 8.1%
- hotel/motel: 19.3%
- telecommunications: -10.4%
- commercial property rentals: 5.7%

State Sales Tax- YTD 2018-19 state sales tax collections were \$64.8 million, representing 5.9% growth over 2017-18.

SUMMARY OF GENERAL FUND REVENUE
(In Thousands of Dollars)

Revenue Source	Actuals 2013-14	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	17-18 Act to 16-17 Act % Change	5 Month Actuals 2017-18	5 Month Actuals 2018-19	% Change from PY	Budget 2018-19	18-19 Bud to 17-18 Actual \$ Change	18-19 Bud to 17-18 Actual % Change
Local Taxes												
Primary Property Tax	\$ 143,930	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	5.8%	\$ 63,558	\$ 63,905	0.5%	\$ 161,586	\$ 7,026	4.5%
Sales Taxes	410,970	407,014	416,522	421,239	432,358	2.6%	181,181	193,612	6.9%	444,563	12,205	2.8%
Privilege License Fees	2,483	2,477	2,476	1,485	2,893	94.8%	607	426	-29.8%	2,080	(813)	-28.1%
Other General Fund Excise Taxes	7,187	17,174	17,832	17,984	18,138	0.9%	7,390	7,502	1.5%	18,310	172	0.9%
Subtotal	\$ 564,570	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	3.6%	\$ 252,736	\$ 265,445	5.0%	\$ 626,539	\$ 18,590	3.1%
Non Taxes												
Licenses & Permits	2,775	2,783	2,754	2,879	2,872	-0.2%	1,049	984	-6.2%	3,558	686	23.9%
Cable Communications	9,720	9,574	10,028	10,391	10,884	4.7%	2,853	2,919	2.3%	10,105	(779)	-7.2%
Fines & Forfeitures	17,540	15,676	13,460	12,039	12,711	5.6%	5,380	5,021	-6.7%	12,667	(44)	-0.3%
Court Default Fee	1,013	897	1,047	1,164	1,273	9.4%	421	478	13.5%	1,308	35	2.7%
Parks & Libraries	9,207	8,937	8,308	8,272	18,221	120.3%	11,660	3,364	-71.1%	7,758	(10,463)	-57.4%
Planning	1,251	1,312	1,647	1,690	1,752	3.7%	714	695	-2.7%	1,860	108	6.2%
Police	13,111	14,687	13,729	13,720	14,347	4.6%	3,192	3,550	11.2%	14,010	(337)	-2.3%
Street Transportation	4,426	4,672	4,369	5,194	5,863	12.9%	2,307	1,874	-18.8%	4,682	(1,181)	-20.1%
Emergency Transportation	30,785	34,502	37,005	34,518	35,884	4.0%	13,864	13,846	-0.1%	36,200	316	0.9%
Hazardous Materials Inspection Fee	1,239	1,312	1,358	1,388	1,364	-1.7%	337	341	1.2%	1,400	36	2.6%
Other Service Charges	13,935	14,710	17,245	16,752	20,302	21.2%	9,189	9,613	4.6%	19,648	(654)	-3.2%
All Others	16,351	15,923	14,052	14,168	16,457	16.2%	7,175	6,673	-7.0%	15,448	(1,009)	-6.1%
Subtotal	\$ 121,353	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,930	16.2%	\$ 58,141	\$ 49,358	-15.1%	\$ 128,644	\$ (13,286)	-9.4%
State Shared Revenues												
Sales Tax	127,005	132,218	137,544	143,976	155,998	8.4%	61,122	64,756	5.9%	159,407	3,409	2.2%
Income Tax	161,580	175,184	174,234	191,225	200,035	4.6%	83,348	82,048	-1.6%	198,297	(1,738)	-0.9%
Vehicle License Tax	51,689	55,293	59,801	61,586	66,784	8.4%	27,636	29,347	6.2%	70,794	4,010	6.0%
Subtotal	\$ 340,274	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,817	6.6%	\$ 172,106	\$ 176,151	2.4%	\$ 428,498	\$ 5,681	1.3%
TOTAL	\$ 1,026,197	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	6.1%	\$ 482,983	\$ 490,954	1.7%	\$ 1,183,681	\$ 10,985	0.9%

Change from Prior Year

17-18 - 5 Month Actual Revenue:	\$ 482,983
18-19 - 5 Month Actual Revenue:	\$ 490,954
Dollars Over/Under Prior Year:	\$7,971
Percent Over/Under Prior Year:	1.7%

% Change from Prior Year

18-19 % Change from Prior Year Actual:	1.7%
18-19 Budget % Change from Prior Year Actual:	0.9%

CITY PLT BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$0	NA
August	36,182	38,023	39,071	8.0%	39,071	8.0%	0	NA
September	36,412	36,874	39,531	8.6%	39,531	8.6%	0	NA
October	36,451	38,397	38,640	6.0%	38,640	6.0%	0	NA
November	35,071	36,246	38,370	9.4%	38,370	9.4%	0	NA
December	34,067	35,894	0	NA	0	NA	0	NA
January	39,254	40,303	0	NA	0	NA	0	NA
February	34,733	34,425	0	NA	0	NA	0	NA
March	34,205	35,460	0	NA	0	NA	0	NA
April	39,392	39,143	0	NA	0	NA	0	NA
May	36,082	36,505	0	NA	0	NA	0	NA
June	37,538	36,977	0	NA	0	NA	0	NA
Subtotal:	\$436,453	\$445,463	\$193,612	NA	\$193,612	-55.6%	\$0	NA
Year End Adjustments	(4,095)	(900)	0	NA	0	NA	0	NA
TOTAL:	\$432,358	\$444,563	\$193,612	NA	\$193,612	-55.2%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$193,612
YTD Budget Estimate:	186,756
Dollars Over/Under Budget:	\$6,856
Percent Over/Under Budget:	3.7%

Actual vs. PY

YTD Actual Revenue:	\$193,612
YTD Prior Year Actual:	181,181
Dollars Over/Under PY:	12,431
Percent Over/Under PY:	6.9%

GENERAL FUND PLT CATEGORY ANALYSIS
November 2018

Category	2017-18	2018-19			Actual/Actual		Actual/Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,477	1,414	1,414	1,912	435	29.5%	498	35.2%
Job Printing	66	66	66	65	(2)	-2.4%	(1)	-1.8%
Publishing	16	14	14	18	2	13.7%	4	27.1%
Transportation & Towing	0	0	0	1	1	380.8%	1	NA
Restaurants & Bars	2,127	2,064	2,064	2,251	124	5.8%	187	9.0%
Leases & Rentals (Property)	1,548	1,635	1,635	1,695	147	9.5%	60	3.7%
Commercial Rentals	3,283	3,165	3,165	3,398	115	3.5%	233	7.4%
Hotel/Motel	872	837	837	1,063	191	21.8%	226	27.0%
Residential Property Rentals	1,945	1,778	1,778	1,971	26	1.3%	193	10.8%
Retail	14,317	15,659	15,659	16,420	2,103	14.7%	761	4.9%
Food	0	0	0	0	(0)	NA	0	NA
Amusements	355	424	424	329	(25)	-7.1%	(95)	-22.3%
Telecommunications	1,139	1,042	1,042	952	(187)	-16.4%	(90)	-8.7%
Other Utilities	6,364	6,370	6,370	6,250	(114)	-1.8%	(120)	-1.9%
Use	1,452	1,668	1,668	1,898	446	30.7%	230	13.8%
Penalty & Interest	109	110	110	147	38	34.9%	37	33.9%
Subtotal	\$35,070	\$36,246	36,246	\$38,371	\$3,301	9.4%	2,125	5.9%
Balance to Cash	1	0	0	(1)	(2)	NA	(1)	NA
TOTAL	\$35,071	\$36,246	\$36,246	\$38,370	\$3,299	9.4%	\$2,124	5.9%

**PLT CATEGORY ANALYSIS
CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE
2018-19 ACTUALS COMPARED TO 2017-18
(5+7)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Budget
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting ¹	32.0%	39.6%	41.2%	40.8%	38.3%	---	---	---	---	---	---	---	-6.0%
Job Printing	0.6%	-6.9%	2.1%	5.3%	3.5%	---	---	---	---	---	---	---	3.6%
Publishing	8.9%	11.2%	15.6%	14.9%	14.6%	---	---	---	---	---	---	---	3.9%
Transportation & Towing	551.2%	496.0%	459.0%	304.8%	317.3%	---	---	---	---	---	---	---	-12.7%
Restaurants & Bars	10.9%	11.9%	10.0%	8.8%	8.1%	---	---	---	---	---	---	---	0.1%
Leases & Rentals (Property)	2.5%	8.0%	8.2%	7.9%	8.3%	---	---	---	---	---	---	---	-0.5%
Commercial Rentals	11.1%	11.1%	9.5%	6.3%	5.7%	---	---	---	---	---	---	---	-3.0%
Hotel/Motel	15.0%	20.6%	17.8%	18.3%	19.3%	---	---	---	---	---	---	---	-3.2%
Residential Property Rentals	4.2%	11.4%	6.0%	5.8%	4.9%	---	---	---	---	---	---	---	-1.7%
Retail	-2.1%	2.0%	4.2%	4.9%	6.8%	---	---	---	---	---	---	---	6.5%
Food	-75.0%	11015.4%	11326.6%	2137.7%	1622.7%	---	---	---	---	---	---	---	NA
Amusements	13.9%	10.0%	-1.5%	-2.3%	-3.2%	---	---	---	---	---	---	---	3.9%
Telecommunications	-20.4%	-10.4%	-7.0%	-8.8%	-10.4%	---	---	---	---	---	---	---	-7.5%
Other Utility	-5.5%	-4.0%	-1.5%	-0.9%	-1.0%	---	---	---	---	---	---	---	0.2%
Use	41.2%	34.3%	31.5%	27.7%	28.3%	---	---	---	---	---	---	---	3.2%
Penalty & Interest	-14.7%	-13.6%	0.9%	10.6%	14.0%	---	---	---	---	---	---	---	-6.2%
Subtotal	2.5%	5.2%	6.3%	6.3%	6.9%	---	---	---	---	---	---	---	2.1%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	2.5%	5.2%	6.3%	6.2%	6.9%	---	---	---	---	---	---	---	2.1%
Year End Adj.													NA
TOTAL	2.5%	5.2%	6.3%	6.2%	6.9%	---	---	---	---	---	---	---	2.8%

1. A small revision was made to the August growth rate to reflect a technical adjustment.

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$0	NA
August	3,065	3,440	3,829	24.9%	3,829	24.9%	0	NA
September	3,436	3,516	4,007	16.6%	4,007	16.6%	0	NA
October	3,717	3,816	4,383	17.9%	4,383	17.9%	0	NA
November	4,395	4,379	5,220	18.8%	5,220	18.8%	0	NA
December	4,220	4,256	0	NA	0	NA	0	NA
January	4,678	4,593	0	NA	0	NA	0	NA
February	4,527	4,068	0	NA	0	NA	0	NA
March	5,046	4,761	0	NA	0	NA	0	NA
April	6,276	5,306	0	NA	0	NA	0	NA
May	5,187	4,734	0	NA	0	NA	0	NA
June	4,523	4,077	0	NA	0	NA	0	NA
Subtotal:	\$52,735	\$50,666	\$21,720	NA	\$21,720	-58.8%	\$0	NA
Year End Adjustment	(5)	241	0	NA	0	NA	0	NA
TOTAL:	\$52,730	\$50,907	\$21,720	NA	\$21,720	-58.8%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$21,720
YTD Budget Estimate:	18,870
Dollars Over/Under:	\$2,850
Percent Over/Under:	15.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$21,720
YTD Prior Year Actual:	18,277
Dollars Over/Under PY:	3,442
Percent Over/Under PY:	18.8%

**CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$158 -23.5%	\$157 -18.3%	\$163 -20.5%	\$243 26.0%	\$357 91.5%	\$246 26.4%	\$232 26.4%	\$177 26.4%	\$206 26.4%	\$191 26.4%	\$242 26.4%	\$237 26.4%	\$2,610 18.9%	\$2,610	18.9%	
Contracting	1,425 32.0%	1,200 49.8%	1,414 44.2%	1,280 39.7%	1,366 29.5%	714 -36.3%	864 -22.6%	634 -37.9%	683 -33.7%	789 -33.9%	781 -39.4%	866 -26.3%	12,016 -6.0%	12,016	-6.0%	
Job Printing	39 0.6%	30 -15.2%	50 17.9%	47 14.5%	46 -2.4%	43 10.8%	43 4.1%	47 -8.4%	43 5.1%	45 0.8%	43 7.6%	44 9.7%	521 3.6%	521	3.6%	
Publishing	8 8.9%	10 13.2%	9 25.5%	9 13.0%	13 13.7%	9 -9.0%	9 -14.4%	9 36.3%	9 -4.7%	9 -0.1%	10 -10.5%	8 -6.0%	111 3.9%	111	3.9%	
Transportation & Towing	1 551.2%	1 458.1%	0 224.2%	0 29.2%	1 380.8%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	(1) -677.6%	3 -10.5%	3	-10.5%	
Restaurants & Bars	1,489 10.9%	1,432 12.9%	1,408 6.3%	1,525 5.4%	1,608 5.8%	1,408 -1.5%	1,570 -9.7%	1,503 -2.8%	1,586 -2.7%	1,766 -7.0%	1,707 -3.9%	1,571 -3.7%	18,574 0.1%	18,574	0.1%	
Hotel/Motel	1,159 17.2%	997 31.5%	962 9.9%	1,278 15.0%	1,830 16.2%	1,140 -20.1%	1,264 -20.3%	1,405 -20.1%	1,735 -20.1%	2,378 -20.2%	1,500 -20.1%	1,182 -20.2%	16,830 -9.5%	16,830	-9.5%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,280 16.8%	\$3,828 24.9%	\$4,007 16.6%	\$4,383 17.9%	\$5,220 18.8%	\$3,559 -15.7%	\$3,981 -14.9%	\$3,776 -16.6%	\$4,262 -15.5%	\$5,178 -17.5%	\$4,284 -17.4%	\$3,907 -13.6%	\$50,666	\$50,666	-3.9%	
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	-100.0%	
TOTAL	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$3,559	\$3,981	\$3,776	\$4,262	\$5,178	\$4,284	\$3,906	\$50,666	\$50,666	-3.9%	
(% change from prior year)	16.8%	24.9%	16.6%	17.9%	18.8%	-15.7%	-14.9%	-16.6%	-15.5%	-17.5%	-17.4%	-13.6%				
REVISED ESTIMATE	\$4,280	\$3,829	\$4,007	\$4,383	\$5,220	\$3,559	\$3,981	\$3,776	\$4,262	\$5,178	\$4,284	\$3,906	50,666			
														Year End Adjustment	241	NA
														TOTAL	\$50,907	-3.5%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$0	NA
August	994	993	1,144	15.1%	1,144	15.1%	0	NA
September	1,081	1,059	1,154	6.7%	1,154	6.7%	0	NA
October	1,177	1,218	1,340	13.9%	1,340	13.9%	0	NA
November	1,678	1,652	1,877	11.9%	1,877	11.9%	0	NA
December	1,591	1,521	0	NA	0	NA	0	NA
January	1,472	1,465	0	NA	0	NA	0	NA
February	1,733	1,500	0	NA	0	NA	0	NA
March	2,187	1,891	0	NA	0	NA	0	NA
April	3,087	2,522	0	NA	0	NA	0	NA
May	2,074	1,924	0	NA	0	NA	0	NA
June	1,591	1,301	0	NA	0	NA	0	NA
Subtotal:	\$19,851	\$18,216	\$6,772	NA	\$6,772	-65.9%	\$0	NA
Year End Adjustment	128	71	0	NA	0	NA	0	NA
TOTAL:	\$19,979	\$18,287	\$6,772	NA	\$6,772	-66.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$6,772
YTD Budget Estimate:	6,091
Dollars Over/Under:	\$681
Percent Over/Under:	11.2%

Actual vs. Prior Year

YTD Actual Revenue:	\$6,772
YTD Prior Year Actual:	6,117
Dollars Over/Under PY:	656
Percent Over/Under PY:	10.7%

**SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Hotel/Motel	\$579	\$499	\$481	\$639	\$915	\$570	\$632	\$703	\$868	\$1,189	\$750	\$591	\$8,416	\$8,416	-9.5%
	17.2%	31.5%	9.9%	15.0%	16.2%	-20.1%	-20.3%	-20.1%	-20.1%	-20.1%	-20.1%	79.8%			
Car Rental	678	645	674	701	962	759	587	738	954	1,382	983	735	9,800	9,800	-7.1%
	-2.2%	4.9%	4.7%	12.9%	8.1%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%	-13.4%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,257	\$1,144	\$1,155	\$1,340	\$1,877	\$1,329	\$1,220	\$1,441	\$1,822	\$2,572	\$1,733	\$1,326	\$18,216	\$18,216	-8.2%
	5.9%	15.1%	6.8%	13.9%	11.9%	-16.4%	-17.1%	-16.8%	-16.7%	-16.7%	-16.4%	-16.6%			
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	-100.0%
TOTAL	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,329	\$1,220	\$1,441	\$1,822	\$2,572	\$1,733	\$1,327	\$18,216	\$18,216	-8.2%
(% change from prior year)	5.9%	15.1%	6.7%	13.9%	11.9%	-16.4%	-17.1%	-16.8%	-16.7%	-16.7%	-16.4%	-16.6%			
REVISED ESTIMATE	\$1,257	\$1,144	\$1,154	\$1,340	\$1,877	\$1,329	\$1,220	\$1,441	\$1,822	\$2,572	\$1,733	\$1,327	\$18,216		
													Year End Adjustment	71	-44.5%
													TOTAL:	\$18,287	-8.5%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$0	NA
August	0	89	55	NA	55	NA	0	NA
September	0	89	54	NA	54	NA	0	NA
October	0	89	44	NA	44	NA	0	NA
November	0	89	33	NA	33	NA	0	NA
December	63	89	0	NA	0	NA	0	NA
January	68	89	0	NA	0	NA	0	NA
February	185	117	0	NA	0	NA	0	NA
March	58	89	0	NA	0	NA	0	NA
April	96	89	0	NA	0	NA	0	NA
May	64	89	0	NA	0	NA	0	NA
June	66	89	0	NA	0	NA	0	NA
Subtotal:	\$600	\$1,066	\$245	NA	\$245	-59.1%	\$0	NA
Year End Adjustment	58	0	0	NA	0	NA	0	NA
TOTAL:	\$658	\$1,066	\$245	NA	\$245	-62.8%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$245
YTD Budget Estimate:	415
Dollars Over/Under:	(\$170)
Percent Over/Under:	-40.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$245
YTD Prior Year Actual:	0
Dollars Over/Under PY:	\$245
Percent Over/Under PY:	NA

JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Jet Fuel Sales	\$31	\$52	\$49	\$41	\$28	\$95	\$95	\$98	\$99	\$99	\$99	\$99	\$885	\$885	68.3%
Jet Fuel Use	28	4	6	3	4	18	18	18	18	19	22	23	181	181	152.0%
Subtotal	\$59	\$56	\$54	\$45	\$32	\$113	\$113	\$116	\$117	\$118	\$121	\$122	\$1,066	\$1,066	78.4%
Balance to Cash	0	(1)	0	(1)	1	0	0	0	0	0	0	1	0	0	-100.0%
TOTAL	\$59	\$55	\$54	\$44	\$33	\$113	\$113	\$116	\$117	\$118	\$121	\$123	\$1,066	\$1,066	77.8%
(% change from prior year) REVISED ESTIMATE	\$59	\$55	\$54	\$44	\$33	\$113	\$113	\$116	\$117	\$118	\$121	\$123	\$1,066	\$1,066	77.8%
													Year End Adjustment	0	-100.0%
													TOTAL:	\$1,066	62.1%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$0	NA
August	15,591	17,443	17,866	14.6%	17,866	14.6%	0	NA
September	16,484	17,284	18,388	11.5%	18,388	11.5%	0	NA
October	16,912	17,503	18,482	9.3%	18,482	9.3%	0	NA
November	16,953	17,578	19,261	13.6%	19,261	13.6%	0	NA
December	17,314	18,272	0	NA	0	NA	0	NA
January	20,329	20,876	0	NA	0	NA	0	NA
February	17,701	17,223	0	NA	0	NA	0	NA
March	17,987	18,200	0	NA	0	NA	0	NA
April	20,791	20,383	0	NA	0	NA	0	NA
May	18,855	18,655	0	NA	0	NA	0	NA
June	18,703	18,787	0	NA	0	NA	0	NA
Subtotal:	\$215,210	\$220,077	\$92,911	NA	\$92,911	-56.8%	\$0	NA
Year End Adjustment	596	777	0	NA	0	NA	0	NA
TOTAL:	\$215,806	\$220,854	\$92,911	NA	\$92,911	-56.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$92,911
YTD Budget Estimate:	87,681
Dollars Over/Under:	\$5,230
Percent Over/Under:	6.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$92,911
YTD Prior Year Actual:	83,531
Dollars Over/Under PY:	9,381
Percent Over/Under PY:	11.2%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$0	NA
August	2,294	2,565	2,620	14.2%	2,620	14.2%	0	NA
September	2,419	2,543	2,691	11.2%	2,691	11.2%	0	NA
October	2,479	2,577	2,706	9.2%	2,706	9.2%	0	NA
November	2,483	2,586	2,816	13.4%	2,816	13.4%	0	NA
December	2,520	2,679	0	NA	0	NA	0	NA
January	2,998	3,081	0	NA	0	NA	0	NA
February	2,589	2,529	0	NA	0	NA	0	NA
March	2,638	2,672	0	NA	0	NA	0	NA
April	3,048	3,005	0	NA	0	NA	0	NA
May	2,760	2,754	0	NA	0	NA	0	NA
June	2,733	2,765	0	NA	0	NA	0	NA
Subtotal:	\$31,546	\$32,378	\$13,605	NA	\$13,605	-56.9%	\$0	NA
Year End Adjustment	48	139	0	NA	0	NA	0	NA
TOTAL:	\$31,594	\$32,517	\$13,605	NA	\$13,605	-56.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$13,605
YTD Budget Estimate:	12,893
Dollars Over/Under:	\$712
Percent Over/Under:	5.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$13,605
YTD Prior Year Actual:	12,260
Dollars Over/Under PY:	1,345
Percent Over/Under PY:	11.0%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA	
Contracting	285	240	283	256	273	143	173	127	137	158	156	173	2,403	\$2,403	-6.0%	
Job Printing	8	6	10	9	9	9	9	9	9	9	9	9	104	\$104	3.6%	
Publishing	2	2	2	2	3	2	2	2	2	2	2	2	22	\$22	3.9%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	1	\$1	-10.5%	
Restaurants & Bars	298	286	282	305	322	282	314	301	317	353	341	314	3,715	\$3,715	0.1%	
Leases & Rentals (Property)	120	126	122	121	141	127	121	126	134	163	132	126	1,558	\$1,558	-0.5%	
Commercial Rentals	277	258	236	262	262	232	240	221	231	244	241	247	2,950	\$2,950	-3.0%	
Hotel/Motel	54	47	46	61	89	59	49	75	92	120	83	59	832	\$832	-3.2%	
Residential Property Rentals	164	178	171	171	164	148	155	145	156	156	153	157	1,919	\$1,919	-1.7%	
Retail	1,349	1,288	1,345	1,333	1,368	1,396	1,733	1,273	1,305	1,502	1,395	1,434	16,721	\$16,721	6.8%	
Food	0	3	0	0	0	0	0	0	0	0	0	(3)	0	\$0	NA	
Amusements	32	28	34	32	27	34	31	35	36	52	35	39	415	\$415	3.9%	
Use	182	157	160	155	158	120	173	138	119	146	112	117	1,737	\$1,737	3.6%	
Subtotal	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,551	\$2,999	\$2,452	\$2,537	\$2,904	\$2,659	\$2,671	\$32,378	\$32,378	2.6%	
Balance to Cash	7.3% 0	14.2% 0	11.2% 0	9.1% 0	13.4% 0	1.2% 0	0.0% 0	-5.3% 0	-3.8% 0	-4.7% 0	-3.6% 0	-2.3% 0	0	0	-50.0%	
TOTAL	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,551	\$2,999	\$2,452	\$2,537	\$2,904	\$2,659	\$2,671	\$32,378	\$32,378	2.6%	
(% change from prior year)	7.3%	14.2%	11.2%	9.1%	13.4%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-2.2%				
REVISED ESTIMATE	\$2,772	\$2,620	\$2,691	\$2,706	\$2,816	\$2,551	\$2,999	\$2,452	\$2,537	\$2,904	\$2,659	\$2,671	\$32,378			
														Year End Adjustment	139	189.6%
														TOTAL:	\$32,517	2.9%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$0	NA
August	2,293	2,565	2,620	14.2%	2,620	14.2%	0	NA
September	2,419	2,543	2,690	11.2%	2,690	11.2%	0	NA
October	2,478	2,577	2,707	9.2%	2,707	9.2%	0	NA
November	2,484	2,586	2,814	13.3%	2,814	13.3%	0	NA
December	2,520	2,679	0	NA	0	NA	0	NA
January	2,998	3,081	0	NA	0	NA	0	NA
February	2,589	2,529	0	NA	0	NA	0	NA
March	2,638	2,672	0	NA	0	NA	0	NA
April	3,047	3,005	0	NA	0	NA	0	NA
May	2,761	2,754	0	NA	0	NA	0	NA
June	2,734	2,764	0	NA	0	NA	0	NA
Subtotal:	\$31,546	\$32,377	\$13,603	NA	\$13,603	-56.9%	\$0	NA
Year End Adjustment	47	139	0	NA	0	NA	0	NA
TOTAL:	\$31,593	\$32,516	\$13,603	NA	\$13,603	-56.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$13,603
YTD Budget Estimate:	12,893
Dollars Over/Under:	\$710
Percent Over/Under:	5.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$13,603
YTD Prior Year Actual:	12,259
Dollars Over/Under PY:	1,344
Percent Over/Under PY:	11.0%

POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000'S)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	200	168	198	179	191	100	121	89	96	110	109	121	1,682	1,682	-6.0%
Job Printing	6	4	7	7	6	6	6	7	6	6	6	6	73	73	3.5%
Publishing	1	1	1	1	2	1	1	1	1	1	1	1	16	16	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-10.5%
Restaurants & Bars	209	201	197	213	225	197	220	210	222	247	239	220	2,600	2,600	0.1%
Leases & Rentals (Property)	84	88	86	85	99	89	85	88	93	114	92	88	1,091	1,091	-0.5%
Commercial Rentals	194	180	165	183	183	162	168	155	162	170	169	173	2,065	2,065	-3.0%
Hotel/Motel	38	33	32	43	62	41	34	53	64	84	58	41	583	583	-3.2%
Residential Property Rentals	115	125	120	120	115	104	109	101	109	109	107	110	1,343	1,343	-1.7%
Retail	945	902	941	933	958	977	1,213	891	913	1,051	977	1,003	11,704	11,704	6.8%
Food	0	2	0	0	0	0	0	0	0	0	0	(2)	0	0	NA
Amusements	23	20	24	22	19	24	21	24	25	36	25	27	291	291	4.0%
Use	128	110	112	108	111	84	121	97	83	103	78	82	1,216	1,216	3.6%
Subtotal	\$1,940	\$1,834	\$1,883	\$1,894	\$1,971	\$1,785	\$2,099	\$1,716	\$1,776	\$2,033	\$1,862	\$1,869	\$22,664	22,664	2.6%
Balance to Cash	7.3% 0	14.2% 0	11.2% (1)	9.1% 1	13.4% (1)	1.2% 0	0.0% 0	-5.3% 0	-3.8% 0	-4.7% 0	-3.6% 0	-2.3% 1	0	0	-99.9%
TOTAL	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,785	\$2,099	\$1,716	\$1,776	\$2,033	\$1,862	\$1,870	\$22,664	22,664	2.6%
(% change from prior year)	7.3%	14.3%	11.2%	9.2%	13.3%	1.2%	0.0%	-5.3%	-3.9%	-4.7%	-3.7%	-2.2%			
REVISED ESTIMATE	\$1,940	\$1,834	\$1,882	\$1,895	\$1,970	\$1,785	\$2,099	\$1,716	\$1,776	\$2,033	\$1,862	\$1,870	\$22,664		
														Year End Adjustment	97 185.3%
														TOTAL:	22,761 2.9%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change	
														Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	14	12	14	13	14	7	9	6	7	8	8	9	120	120	-6.0%
Job Printing	0	0	1	0	0	0	0	0	0	0	0	0	5	5	3.6%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-10.5%
Restaurants & Bars	15	14	14	15	16	14	16	15	16	18	17	16	186	186	0.1%
Leases & Rentals (Property)	6	6	6	6	7	6	6	6	7	8	7	6	78	78	-0.5%
Commercial Rentals	14	13	12	13	13	12	12	11	12	12	12	12	147	147	-3.0%
Hotel/Motel	3	2	2	3	4	3	2	4	5	6	4	3	42	42	-3.2%
Residential Property Rentals	8	9	9	9	8	7	8	7	8	8	8	8	96	96	-1.7%
Retail	67	64	67	67	68	70	87	64	65	75	70	72	836	836	6.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	NA
Amusements	2	1	2	2	1	2	2	2	2	3	2	2	21	21	3.9%
Use	9	8	8	8	8	6	9	7	6	7	6	6	87	87	3.6%
Subtotal	\$139	\$131	\$135	\$135	\$141	\$128	\$150	\$123	\$127	\$145	\$133	\$134	\$1,619	\$1,619	2.6%
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-2.3%	0	0	-72.1%
TOTAL	\$139	\$131	\$135	\$135	\$140	\$128	\$150	\$123	\$127	\$145	\$133	\$135	\$1,619	\$1,619	2.6%
(% change from prior year)	7.3%	14.2%	11.2%	9.1%	12.6%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-1.5%			
REVISED ESTIMATE	\$139	\$131	\$135	\$135	\$140	\$128	\$150	\$123	\$127	\$145	\$133	\$135	\$1,619		
													Year End Adjustment	7	250.0%
													TOTAL:	\$1,626	3.0%

FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change from PY	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	71	60	71	64	68	36	43	32	34	39	39	43	601	601	-6.0%
Job Printing	2	2	3	2	2	2	2	2	2	2	2	2	26	26	3.6%
Publishing	0	0	0	0	1	0	0	0	0	0	1	0	6	6	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-10.5%
Restaurants & Bars	74	72	70	76	80	70	78	75	79	88	85	79	929	929	0.1%
Leases & Rentals (Property)	30	31	31	30	35	32	30	31	33	41	33	31	389	389	-0.5%
Commercial Rentals	69	64	59	65	65	58	60	55	58	61	60	62	737	737	-3.0%
Hotel/Motel	14	12	11	15	22	15	12	19	23	30	21	15	208	208	-3.2%
Residential Property Rentals	41	45	43	43	41	37	39	36	39	39	38	39	480	480	-1.7%
Retail	337	322	336	333	342	349	433	318	326	376	349	358	4,180	4,180	6.8%
Food	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	NA
Amusements	8	7	9	8	7	9	8	9	9	13	9	10	104	104	3.9%
Use	46	39	40	39	40	30	43	35	30	37	28	29	434	434	3.6%
Subtotal	\$693	\$655	\$673	\$676	\$704	\$638	\$750	\$613	\$634	\$726	\$665	\$668	\$8,094	\$8,094	2.6%
Balance to Cash	7.3%	14.2%	11.2%	9.1%	13.4%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-2.3%	0	0	-99.8%
TOTAL	\$693	\$655	\$673	\$676	\$704	\$638	\$750	\$613	\$634	\$726	\$665	\$668	\$8,094	\$8,094	2.6%
(% change from prior year)	7.3%	14.2%	11.2%	9.3%	13.4%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-2.5%			
REVISED ESTIMATE	\$693	\$655	\$673	\$676	\$704	\$638	\$750	\$613	\$634	\$726	\$665	\$668	\$8,094		
													Year End Adjustment	35	218.2%
													TOTAL:	\$8,129	2.9%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$0	NA
August	740	790	761	2.8%	761	2.8%	0	NA
September	840	780	838	-0.2%	838	-0.2%	0	NA
October	820	768	701	-14.5%	701	-14.5%	0	NA
November	844	772	705	-16.5%	705	-16.5%	0	NA
December	785	771	0	NA	0	NA	0	NA
January	811	735	0	NA	0	NA	0	NA
February	838	774	0	NA	0	NA	0	NA
March	747	721	0	NA	0	NA	0	NA
April	787	708	0	NA	0	NA	0	NA
May	783	710	0	NA	0	NA	0	NA
June	779	700	0	NA	0	NA	0	NA
Subtotal:	\$9,737	\$9,006	\$3,771	NA	\$3,771	-61.3%	\$0	NA
Year End Adjustment	(163)	28	0	NA	0	NA	0	NA
TOTAL:	\$9,574	\$9,034	\$3,771	NA	\$3,771	-60.6%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$3,771
YTD Budget Estimate:	3,887
Dollars Over/Under:	(\$116)
Percent Over/Under:	-3.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$3,771
YTD Prior Year Actual:	4,207
Dollars Over/Under PY:	(436)
Percent Over/Under PY:	-10.4%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY		
														Total	ACTUAL	
Telecommunications	766	760	838	701	705	786	782	763	724	723	735	723	9,006	9,006	-7.5%	
% Change	-20.5%	2.6%	-0.2%	-14.5%	-16.4%	0.0%	-3.6%	-8.9%	-3.2%	-8.1%	-6.1%	-7.1%	-7.5%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$766	\$760	\$838	\$701	\$705	\$786	\$782	\$763	\$724	\$723	\$735	\$723	\$9,006	\$9,006	-7.5%	
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	NA	
TOTAL	\$766	\$761	\$838	\$701	\$705	\$786	\$782	\$763	\$724	\$723	\$735	\$722	\$9,006	\$9,006	-7.5%	
(% change from prior year)	-20.5%	2.8%	-0.2%	-14.5%	-16.5%	0.1%	-3.6%	-8.9%	-3.1%	-8.1%	-6.1%	-7.3%				
REVISED ESTIMATE	\$766	\$761	\$838	\$701	\$705	\$786	\$782	\$763	\$724	\$723	\$735	\$722	\$9,006			
														Year End Adjustment	28	NA
														TOTAL:	\$9,034	-5.6%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$0	NA
August	2,705	2,761	2,899	7.2%	2,899	7.2%	0	NA
September	2,662	2,715	2,925	9.9%	2,925	9.9%	0	NA
October	2,836	2,892	2,811	-0.9%	2,811	-0.9%	0	NA
November	2,412	2,348	2,259	-6.3%	2,259	-6.3%	0	NA
December	1,860	1,731	0	NA	0	NA	0	NA
January	1,834	1,852	0	NA	0	NA	0	NA
February	1,890	2,116	0	NA	0	NA	0	NA
March	2,302	1,788	0	NA	0	NA	0	NA
April	1,733	1,897	0	NA	0	NA	0	NA
May	1,753	1,733	0	NA	0	NA	0	NA
June	2,130	2,080	0	NA	0	NA	0	NA
Subtotal:	\$26,115	\$25,950	\$13,365	NA	\$13,365	-48.8%	\$0	NA
Year End Adjustment	(\$318)	\$63	0	NA	0	NA	0	NA
TOTAL:	\$25,797	\$26,013	\$13,365	NA	\$13,365	-48.2%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$13,365
YTD Budget Estimate:	12,753
Dollars Over/Under:	\$612
Percent Over/Under:	4.8%

Actual vs. Prior Year

YTD Actual Revenue:	\$13,365
YTD Prior Year Actual:	12,613
Dollars Over/Under PY:	751
Percent Over/Under PY:	6.0%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	Total	% Change from PY ACTUAL
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)		
Utilities	1,532	1,798	1,813	1,743	1,401	1,074	1,060	1,092	1,330	1,002	1,013	1,231	16,089	16,089	-0.6%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,532	\$1,798	\$1,813	\$1,743	\$1,401	\$1,074	\$1,060	\$1,092	\$1,330	\$1,002	\$1,013	\$1,231	\$16,089	\$16,089	-0.6%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%			
Balance to Cash	0	(1)	1	0	0	0	0	0	0	0	0	0	0	0	-62.5%
TOTAL	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,074	\$1,060	\$1,092	\$1,330	\$1,002	\$1,013	\$1,231	\$16,089	\$16,089	-0.6%
(% change from prior year)	23.6%	7.1%	9.9%	-0.9%	-6.4%	-6.9%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.7%			
REVISED ESTIMATE	\$1,532	\$1,797	\$1,814	\$1,743	\$1,401	\$1,074	\$1,060	\$1,092	\$1,330	\$1,002	\$1,013	\$1,231	\$16,089		
													Year End Adjustment	39	NA
													TOTAL:	\$16,128	0.8%

**FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Utilities	939	1,102	1,111	1,068	859	658	650	669	815	614	621	754	9,861	9,861	-0.6%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$939	\$1,102	\$1,111	\$1,068	\$859	\$658	\$650	\$669	\$815	\$614	\$621	\$754	\$9,861	\$9,861	-0.6%
	23.7%	7.1%	9.9%	-0.9%	-6.4%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%	-6.8%			
Balance to Cash	0	0	(1)	0	0	0	0	0	0	0	0	1	0	0	0.0%
TOTAL	\$939	\$1,102	\$1,110	\$1,068	\$859	\$658	\$650	\$669	\$815	\$614	\$621	\$755	\$9,861	\$9,861	-0.6%
(% change from prior year)	23.7%	7.2%	9.8%	-0.9%	-6.3%	-6.9%	-6.6%	-6.8%	-6.8%	-6.6%	-6.8%	-6.8%			
REVISED ESTIMATE	\$939	\$1,102	\$1,110	\$1,068	\$859	\$658	\$650	\$669	\$815	\$614	\$621	\$755	\$9,861		
													Year End Adjustment	24	NA
													TOTAL:	\$9,885	0.8%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(5+7)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$0	NA
August	4,589	5,130	5,246	14.3%	5,246	14.3%	0	NA
September	4,838	5,087	5,381	11.2%	5,381	11.2%	0	NA
October	4,958	5,154	5,411	9.1%	5,411	9.1%	0	NA
November	4,966	5,171	5,633	13.4%	5,633	13.4%	0	NA
December	5,040	5,358	0	NA	0	NA	0	NA
January	5,997	6,162	0	NA	0	NA	0	NA
February	5,178	5,059	0	NA	0	NA	0	NA
March	5,275	5,344	0	NA	0	NA	0	NA
April	6,098	6,009	0	NA	0	NA	0	NA
May	5,519	5,508	0	NA	0	NA	0	NA
June	5,467	5,529	0	NA	0	NA	0	NA
Subtotal:	\$63,092	\$64,755	\$27,215	NA	\$27,215	-56.9%	\$0	NA
Year End Adjustment	96	276	0	NA	0	NA	0	NA
TOTAL:	\$63,188	\$65,031	\$27,215	NA	\$27,215	-56.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$27,215
YTD Budget Estimate:	25,785
Dollars Over/Under:	\$1,430
Percent Over/Under:	5.5%

Actual vs. Prior Year

YTD Actual Revenue:	\$27,215
YTD Prior Year Actual:	24,520
Dollars Over/Under PY:	2,696
Percent Over/Under PY:	11.0%

POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000's)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change	
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	456	389	453	410	437	228	277	203	219	252	250	272	3,845	3,845	-6.0%
Job Printing	13	10	16	15	15	14	14	15	14	14	14	14	167	167	3.6%
Publishing	3	3	3	3	4	3	3	3	3	3	3	2	36	36	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	1	1	-10.5%
Restaurants & Bars	477	458	451	488	514	450	502	481	508	565	546	503	5,944	5,944	0.1%
Leases & Rentals (Property)	192	201	196	193	226	204	194	201	214	260	211	201	2,493	2,493	-0.5%
Commercial Rentals	443	412	378	419	419	371	384	354	370	390	386	395	4,720	4,720	-3.0%
Hotel/Motel	86	75	73	98	142	94	78	121	147	192	132	94	1,331	1,331	-3.2%
Residential Property Rentals	263	285	274	273	263	237	248	231	250	250	245	251	3,070	3,070	-1.7%
Retail	2,159	2,061	2,152	2,132	2,189	2,233	2,773	2,037	2,087	2,403	2,232	2,294	26,754	26,754	6.8%
Food	0	5	0	0	0	0	0	0	0	0	0	(5)	0	0	NA
Amusements	52	46	55	51	44	55	49	55	57	83	57	62	664	664	3.9%
Use	291	252	256	247	253	192	276	221	191	234	179	187	2,780	2,780	3.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,435	\$4,198	\$4,305	\$4,329	\$4,506	\$4,081	\$4,798	\$3,922	\$4,059	\$4,647	\$4,255	\$4,269	\$51,804	\$51,804	2.6%
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-2.4%	0	0	-39.2%
	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	
TOTAL	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,081	\$4,798	\$3,922	\$4,059	\$4,647	\$4,255	\$4,270	\$51,804	\$51,804	2.6%
(% change from prior year)	7.3%	14.3%	11.2%	9.1%	13.4%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-2.4%			
REVISED ESTIMATE	\$4,435	\$4,197	\$4,305	\$4,329	\$4,506	\$4,081	\$4,798	\$3,922	\$4,059	\$4,647	\$4,255	\$4,270	\$51,804		
														Year End Adjustment	221 190.8%
														TOTAL:	\$52,025 2.9%

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(5+7)
(000's)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Act)	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	113	102	109	57	69	51	55	63	62	67	961	961	-6.0%	
Job Printing	3	2	4	4	4	3	3	4	3	4	3	4	42	42	3.6%	
Publishing	1	1	1	1	1	1	1	1	1	1	1	1	9	9	3.9%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	(0)	0	0	-10.5%	
Restaurants & Bars	119	115	113	122	129	113	126	120	127	141	137	126	1,486	1,486	0.1%	
Leases & Rentals (Property)	48	50	49	48	56	51	48	50	53	65	53	50	623	623	-0.5%	
Commercial Rentals	111	103	94	105	105	93	96	89	92	97	96	99	1,180	1,180	-3.0%	
Hotel/Motel	22	19	18	24	35	23	20	30	37	48	33	23	333	333	-3.2%	
Apartment Rentals	66	71	68	68	66	59	62	58	63	63	61	63	768	768	-1.7%	
Retail	540	515	538	533	547	558	693	509	522	601	558	573	6,689	6,689	6.8%	
Food	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	NA	
Amusements	13	11	14	13	11	14	12	14	14	21	14	15	166	166	3.9%	
Use	73	63	64	62	63	48	69	55	48	59	45	47	695	695	3.6%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,020	\$1,200	\$981	\$1,015	\$1,162	\$1,064	\$1,067	\$12,951	\$12,951	2.6%	
Balance to Cash	7.3%	14.3%	11.2%	9.1%	13.4%	1.2%	0.0%	-5.3%	-3.8%	-4.7%	-3.6%	-2.4%	0	0	-49.2%	
	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
TOTAL	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,020	\$1,200	\$981	\$1,015	\$1,162	\$1,064	\$1,067	\$12,951	\$12,951	2.6%	
(% change from prior year)	7.3%	14.3%	11.2%	9.1%	13.4%	1.2%	0.0%	-5.2%	-3.9%	-4.7%	-3.6%	-2.4%				
REVISED ESTIMATE	\$1,109	\$1,049	\$1,076	\$1,082	\$1,127	\$1,020	\$1,200	\$981	\$1,015	\$1,162	\$1,064	\$1,067	\$12,951			
														Year End Adjustment	55	175.0%
														TOTAL:	\$13,006	2.9%

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
5+7

	2017-18 Actual	2018-19 Budget	% Change from PY Actual	2018-19 Actual	% Change from PY Actual	% Change from CY Budget	2018-19 Estimate	% Change from PY Actual	2019-20 Base	% Change from PY Estimate
July	\$12,549	\$12,546	0.0%	\$13,215	5.3%	5.3%	\$13,215	5.3%	0	NA
August	11,764	12,447	5.8%	12,658	7.6%	1.7%	12,658	7.6%	0	NA
September	12,103	12,383	2.3%	12,893	6.5%	4.1%	12,893	6.5%	0	NA
October	12,413	12,546	1.1%	12,875	3.7%	2.6%	12,875	3.7%	0	NA
November	12,293	12,600	2.5%	13,114	6.7%	4.1%	13,114	6.7%	0	NA
December	12,691	13,065	2.9%	0	NA	NA	0	NA	0	NA
January	14,897	15,410	3.4%	0	NA	NA	0	NA	0	NA
February	12,502	12,522	0.2%	0	NA	NA	0	NA	0	NA
March	12,611	13,209	4.7%	0	NA	NA	0	NA	0	NA
April	14,895	14,781	-0.8%	0	NA	NA	0	NA	0	NA
May	13,094	13,535	3.4%	0	NA	NA	0	NA	0	NA
June	13,413	13,736	2.4%	0	NA	NA	0	NA	0	NA
Subtotal	\$155,225	\$158,780	2.3%	\$64,756	NA	NA	\$64,756	-58.3%	\$0	NA
Year end adjust. (GASB)	773	627	-18.9%	0	NA	NA	0	NA	0	NA
TOTAL:	\$155,998	\$159,407	2.2%	\$64,756	NA	NA	\$64,756	-58.5%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$64,756
YTD Budget:	62,522
Dollars Over/(Under):	\$2,234
Percent Over/(Under):	3.6%

Actual vs. PY

YTD Actual Revenue:	\$64,756
YTD Prior Year Actual:	61,122
Dollars Over/(Under):	\$3,633
Percent Over/(Under):	5.9%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Act)	OCT (Act)	NOV (Act)	DEC (Est)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$47	\$39	\$27	\$25	\$32	\$11	\$26	\$23	\$18	\$28	\$18	\$15	308	-0.8%
% change from PY actual	99.0%	-19.8%	12.4%	11.6%	88.2%	-33.6%	-1.3%	9.6%	-13.7%	-50.7%	-13.1%	14.4%		
Mining-Oil & Gas Production	\$147	\$132	\$160	\$138	\$132	\$104	\$124	\$119	\$113	\$122	\$136	\$134	1,561	1.0%
% change from PY actual	6.9%	16.3%	19.2%	43.6%	-4.8%	-0.7%	-8.0%	-21.6%	2.6%	-12.3%	-0.2%	-9.5%		
Utilities	\$9,455	\$11,919	\$11,998	\$10,449	\$9,074	\$7,365	\$7,267	\$7,980	\$7,193	\$6,949	\$6,958	\$8,111	104,716	1.3%
% change from PY actual	2.1%	-4.1%	6.5%	-3.7%	-1.2%	4.5%	7.6%	3.7%	4.5%	0.2%	1.5%	-1.6%		
Communications	\$1,688	\$1,704	\$1,704	\$1,577	\$1,639	\$1,781	\$1,752	\$1,846	\$1,782	\$1,812	\$1,761	\$1,743	20,790	0.6%
% change from PY actual	-4.7%	8.0%	-0.7%	-10.6%	-5.9%	2.5%	-0.1%	6.7%	6.4%	1.8%	3.6%	1.0%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Private Car & Pipelines	\$27	\$27	\$28	\$28	\$28	(\$74)	\$82	\$18	\$62	\$37	\$66	\$42	371	23.1%
% change from PY actual	9.3%	1.4%	0.2%	-2.0%	15.5%	-360.8%	185.1%	-34.8%	110.8%	7364.6%	142.3%	53.3%		
Publishing	\$74	\$63	\$63	\$74	\$88	\$65	\$64	\$74	\$62	\$68	\$74	\$57	828	-2.2%
% change from PY actual	20.4%	-14.6%	9.0%	15.3%	19.1%	-12.0%	-22.4%	3.4%	-14.6%	-1.9%	-7.7%	-10.0%		
Printing	\$172	\$160	\$235	\$233	\$218	\$173	\$148	\$151	\$148	\$155	\$165	\$164	2,122	-3.2%
% change from PY actual	-5.3%	-58.8%	-290.4%	25.8%	4.1%	-8.3%	-18.4%	-28.3%	-20.2%	-15.2%	-23.8%	-11.2%		
Restaurants & Bars	\$23,416	\$22,229	\$22,087	\$23,859	\$24,679	\$23,104	\$25,307	\$24,661	\$26,050	\$28,895	\$27,194	\$25,778	297,258	3.6%
% change from PY actual	8.1%	8.3%	6.0%	4.4%	4.9%	3.0%	-1.8%	4.2%	2.2%	0.6%	2.4%	3.5%		
Amusements	\$3,090	\$1,993	\$1,806	\$1,926	\$2,031	\$2,339	\$2,545	\$2,889	\$2,557	\$3,408	\$2,872	\$2,612	30,068	4.0%
% change from PY actual	3.8%	0.7%	-8.9%	2.6%	-0.3%	-0.7%	3.4%	14.3%	2.0%	2.5%	10.2%	15.2%		
Rentals-Real Property	\$0	\$0	\$0	\$0	(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Rentals-Personal Property	\$8,402	\$7,042	\$7,098	\$7,152	\$7,754	\$6,589	\$6,839	\$6,791	\$6,856	\$8,122	\$7,016	\$6,728	86,390	1.0%
% change from PY actual	25.7%	6.0%	12.0%	2.9%	11.2%	-10.1%	-6.6%	-8.5%	-7.0%	1.5%	-3.2%	-7.0%		
Contracting	\$11,441	\$10,947	\$10,945	\$10,830	\$11,039	\$9,166	\$10,461	\$8,805	\$8,910	\$10,151	\$9,917	\$11,118	123,729	4.6%
% change from PY actual	14.8%	21.7%	8.8%	29.7%	7.9%	-2.3%	1.3%	-11.1%	-0.5%	-4.9%	-3.8%	0.1%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$114,876	\$109,862	\$113,539	\$111,921	\$112,986	\$114,228	\$141,985	\$105,599	\$108,106	\$124,015	\$112,704	\$116,862	1,386,683	2.6%
% change from PY actual	3.5%	9.6%	7.0%	5.0%	8.8%	1.0%	1.5%	-1.1%	1.2%	-2.9%	1.0%	-1.1%		
Severance - Mining	\$1,656	\$1,034	\$1,043	\$1,078	\$1,062	\$2,376	\$2,602	\$2,171	\$2,036	\$2,634	\$2,497	\$2,725	22,914	16.6%
% change from PY actual	101.3%	-33.9%	23.4%	-62.7%	-23.4%	19.1%	32.6%	23.1%	43.5%	48.4%	70.8%	54.2%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$6,469	\$6,190	\$5,824	\$7,018	\$8,817	\$7,031	\$5,902	\$8,227	\$10,194	\$13,083	\$9,810	\$7,987	96,552	5.0%
% change from PY actual	5.1%	14.2%	9.5%	12.3%	13.4%	3.4%	-0.1%	1.5%	2.9%	-1.0%	6.2%	1.9%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-66.0%
State Total	180,959	173,342	176,557	176,307	179,580	174,258	205,104	169,354	174,087	199,479	181,188	184,075	2,174,290	2.9%
Cities Share (25%)	45,240	43,335	44,139	44,077	44,895	43,565	51,276	42,339	43,522	49,870	45,297	46,019	543,573	2.9%
Phoenix Population Percentage	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%		
Phoenix TOTAL	\$13,215	\$12,658	\$12,893	\$12,875	\$13,114	\$12,725	\$14,978	\$12,367	\$12,713	\$14,567	\$13,231	\$13,442	\$158,780	2.3%

	627	-18.8%
Total	\$159,407	2.2%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
5+7

Category	Prior Year Actual	Current Year			CY Actual/PY Actual		CY Actual/CY Budget	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$17	\$19	\$19	\$32	\$15	88.2%	\$12	64.1%
Mining-Oil & Gas Production	\$139	\$115	\$115	\$132	(7)	-4.8%	17	14.9%
Utilities	\$9,181	\$8,884	\$8,884	\$9,074	(108)	-1.2%	189	2.1%
Communications	\$1,741	\$1,724	\$1,724	\$1,639	(102)	-5.9%	(85)	-4.9%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$24	\$11	\$11	\$28	4	15.5%	16	148.2%
Publishing	\$74	\$75	\$75	\$88	14	19.1%	13	16.7%
Printing	\$210	\$175	\$175	\$218	9	4.1%	43	24.8%
Restaurants & Bars	\$23,526	\$23,696	\$23,696	\$24,679	1,153	4.9%	983	4.1%
Amusements	\$2,037	\$2,051	\$2,051	\$2,031	(5)	-0.3%	(20)	-1.0%
Rentals-Real Property	\$0	\$0	\$0	(\$0)	0	NA	(0)	NA
Rentals-Personal Property	\$6,973	\$6,288	\$6,288	\$7,754	781	11.2%	1,467	23.3%
Contracting	\$10,233	\$9,977	\$9,977	\$11,039	806	7.9%	1,062	10.6%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$103,874	\$108,746	\$108,746	\$112,986	9,113	8.8%	4,241	3.9%
Severance - Mining	\$1,386	\$1,547	\$1,547	\$1,062	(324)	-23.4%	(485)	-31.3%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$7,776	\$8,056	\$8,056	\$8,817	1,041	13.4%	761	9.5%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$167,191	\$171,365	\$171,365	\$179,580	\$12,389	7.4%	\$8,216	4.8%
Distribution to Cities (25% of distribution base)	41,798	42,841	42,841	44,895	3,097	7.4%	2,054	4.8%
Phoenix Share of Distribution (actual is 29.2104605%)	\$12,293	\$12,600	\$12,600	\$13,114	\$821	6.7%	\$514	4.1%

