

Date: September 21, 2018

From:

To:

Ed Zuercher **City Manager** 

Mayor and City Council

Subject: GENERAL FUND REVENUE REPORT – 2 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$170.0 million at 2 months into the fiscal year were \$0.2 million or 0.1% higher than the 2017-18 collections of \$169.8 million. This slight increase is driven by higher revenue collections in city and state-shared sales taxes, and it is offset by less revenue collections in Library and state-shared income tax. The reduced revenue in Library is due to the one-time insurance proceeds for Burton Barr Central Library last year, and the loss of state-shared income tax is because of the decreased Phoenix population share relative to the state. Although the decreased Phoenix population share also impacts the revenue collections in state-shared sales and vehicle license taxes, the extra revenue due to economic growth surpasses the loss from the decreased Phoenix population share.

# **General Fund Sales Tax**

In the second month of 2018-19, combined GF revenue from city and state sales tax was \$102.9 million, reflecting growth of 5.5% compared to the first two months of 2017-18.

*City Sales Tax*- Year-to-date (YTD) 2018-19 city sales tax collections were \$77.1 million, which represents 5.2% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 2.0%
- contracting: 41.8%
- restaurants & bars: 11.9%
- hotel/motel: 20.6%
- telecommunications: -10.4%
- commercial property rentals: 11.1%

*State Sales Tax-* YTD 2018-19 state sales tax collections were \$25.9 million, representing 6.4% growth over 2017-18.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 6.4%
- contracting: 18.1 %
- restaurants & bars: 8.2%
- hotel/motel: 9.4%
- communications: 1.3%

#### SUMMARY OF GENERAL FUND REVENUE (In Thousands of Dollars)

Revenue Source		Actuals 2013-14		Actuals 2014-15		Actuals 2015-16		Actuals 2016-17		Actuals 2017-18	17-18 Act to 16-17 Act % Change	2 Month Actuals 2017-18		2 Month Actuals 2018-19	% Change from PY	Budget 2018-19	17-		18-19 Bud to 17-18 Actual % Change
Local Taxes																			
Primary Property Tax	\$	143,930	\$	138,244	\$	141.309	\$	146,121	\$	154,560	5.8% \$	(943	3) \$	(287)	+100% \$	161,586	\$	7.026	4.5%
Sales Taxes	•	410,970	•	407,014	•	416,522	•	421,239	•	432,358	2.6%	73,248	<i>,</i> .	77,071	5.2%	444,563	•	12,205	2.8%
Privilege License Fees		2,483		2,477		2,476		1,485		2,893	94.8%	113	3	235	+100%	2,080		(813)	-28.1%
Other General Fund Excise Taxes		7,187		17,174		17,832		17,984		18,138	0.9%	2,956	6	2,995	1.3%	18,310		172	0.9%
Subtotal	\$	564,570	\$	564,909	\$	578,139	\$	586,829	\$	607,949	3.6% \$	5 75,374	\$	80,014	6.2% \$	626,539	\$	0 18,590	3.1%
Non Taxes																			
Licenses & Permits		2,775		2,783		2,754		2,879		2,872	-0.2%	588	3	226	-61.6%	3,558		686	23.9%
Cable Communications		9,720		9,574		10,028		10,391		10,884	4.7%	(86	5)	233	+100%	10,105		(779)	-7.2%
Fines & Forfeitures		17,540		15,676		13,460		12,039		12,711	5.6%	2,045	5	2,109	3.1%	12,667		(44)	-0.3%
Court Default Fee		1,013		897		1,047		1,164		1,273	9.4%	173	3	212	22.5%	1,308		35	2.7%
Parks & Libraries		9,207		8,937		8,308		8,272		18,221	120.3%	7,607	7	1,236	-83.8%	7,758		(10,463)	-57.4%
Planning		1,251		1,312		1,647		1,690		1,752	3.7%	286	6	307	7.3%	1,860		108	6.2%
Police		13,111		14,687		13,729		13,720		14,347	4.6%	1,445	5	1,468	1.6%	14,010		(337)	-2.3%
Street Transportation		4,426		4,672		4,369		5,194		5,863	12.9%	779	)	708	-9.1%	4,682		(1,181)	-20.1%
Emergency Transportation		30,785		34,502		37,005		34,518		35,884	4.0%	5,805	5	5,899	1.6%	36,200		316	0.9%
Hazardous Materials Inspection Fee		1,239		1,312		1,358		1,388		1,364	-1.7%	119	)	117	-1.7%	1,400		36	2.6%
Other Service Charges		13,935		14,710		17,245		16,752		20,302	21.2%	3,584		3,158	-11.9%	19,648		(654)	-3.2%
All Others		16,351		15,923		14,052		14,168		16,457	16.2%	2,748	3	3,035	10.4%	15,448		(1,009)	-6.1%
Subtotal	\$	121,353	\$	124,985	\$	125,002	\$	122,175	\$	141,930	16.2% \$	25,093	3\$	18,708	-25.4% \$	128,644	\$	(13,286)	-9.4%
State Shared Revenues																			
Sales Tax		127,005		132,218		137,544		143,976		155,998	8.4%	24,313	3	25,873	6.4%	159,407		3,409	2.2%
Income Tax		161,580		175,184		174,234		191,225		200,035	4.6%	33,339	)	32,819	-1.6%	198,297		(1,738)	-0.9%
Vehicle License Tax		51,689		55,293		59,801		61,586		66,784	8.4%	11,690	)	12,565	7.5%	70,794		4,010	6.0%
Subtotal	\$	340,274	\$	362,695	\$	371,579	\$	396,787	\$	422,817	6.6% \$	69,342	2 \$	71,257	2.8% \$	428,498	\$	5,681	1.3%
TOTAL	\$	1,026,197	\$	1,052,589	\$	1,074,720	\$	1,105,791	\$	1,172,696	6.1% \$	169,809	)\$	169,979	0.1% \$	1,183,681	\$	10,985	0.9%

0.1%

0.9%

Change from Prior Year		% Change from Prior Year		
17-18 - 2 Month Actual Revenue:	\$ 169,809	18-19 % Change from Prior Year Actual:	,809	r Actual:
18-19 - 2 Month Actual Revenue:	\$ 169,979		,979	
		18-19 Budget % Change		
Dollars Over/Under Prior Year:	\$170	from Prior Year Actual:	\$170	
Percent Over/Under Prior Year:	0.1%		0.1%	

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### CITY PLT BY MONTH (In Thousands) (2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$0	NA
August	36,182	38,023	39,071	8.0%	39,071	8.0%	0	NA
September	36,412	36,874	0	NA	0	NA	0	NA
October	36,451	38,397	0	NA	0	NA	0	NA
November	35,071	36,246	0	NA	0	NA	0	NA
December	34,067	35,894	0	NA	0	NA	0	NA
January	39,254	40,303	0	NA	0	NA	0	NA
February	34,733	34,425	0	NA	0	NA	0	NA
March	34,205	35,460	0	NA	0	NA	0	NA
April	39,392	39,143	0	NA	0	NA	0	NA
Мау	36,082	36,505	0	NA	0	NA	0	NA
June	37,538	36,977	0	NA	0	NA	0	NA
Subtotal:	\$436,453	\$445,463	\$77,071	NA	\$77,071	-82.3%	\$0	NA
Year End Adjustments	(4,095)	(900)	0	NA	0	NA	0	NA
TOTAL:	\$432,358	\$444,563	\$77,071	NA	\$77,071	-82.2%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$77,071
YTD Budget Estimate:	75,239
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Dollars Over/Under Budget:	\$1,832
Percent Over/Under Budget:	2.4%

#### Actual vs. PY

YTD Actual Revenue:	\$77,071
YTD Actual Revenue: YTD Prior Year Actual:	73,248
Dollars Over/Under PY:	3,823
Percent Over/Under PY:	5.2%

# PLT CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000's)

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	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	i	% Change from PY
Category	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	TOTAL	ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Contracting	1,995	1,680	1,233	1,276	1,342	1,245	1,507	1,105	1,191	1,376	1,362	1,510	16,822	16,822	-6.0%
(% change from prior year)	32.0%	49.8%	-10.2%	-0.5%	-9.2%	-20.7%	-3.6%	-22.7%	-17.4%	-17.7%	-24.5%	-8.2%	-6.0%		- aa(
Job Printing	55 0.6%	42	62 4 3%	61	69 3 2%	61	61	67	61 7.2%	65 2 0%	62 9.8%	63	730	730	3.6%
(% change from prior year) Publishing	0.6%	-15.2% 14	4.3% 11	6.7% 12	3.2% 15	13.1% 13	6.3% 13	-6.5% 14	7.2% 13	2.9% 13	9.8% 16	11.9% <b>11</b>	3.6% 156	156	3.9%
(% change from prior year)	12 8.9%	14 13.2%	10.7%	⊺∠ 7.8%	C۱ 6.0%	-3.6%	-9.3%	14 44.4%	1.0%	5.8%	-5.2%	-0.4%	3.9%	100	0.070
Transportation & Towing	2	2	0	0	0.078	0.078	0	0	0	0	0	0.478	4	4	-11.0%
(% change from prior year)	551.2%	458.1%	-	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	8.3%	-11.0%	í	· · · ·
Restaurants & Bars	2,085	2,005	1,858	1,961	2,116	2,024	2,257	2,162	2,281	2,540	2,455	2,260	26,004	26,004	0.1%
(% change from prior year)	10.9%	12.9%	0.2%	-3.2%	-0.5%	1.1%	-7.3%	-0.2%	-0.1%	-4.5%	-1.3%	-1.1%	0.1%	í	I
Leases & Rentals (Property)	1,440	1,509	1,360	1,321	1,613	1,570	1,496	1,553	1,648	2,006	1,628	1,552	18,695	18,695	-0.5%
(% change from prior year)	2.5%	13.9%	0.5%	-2.5%	4.2%	0.1%	-1.3%	-4.0%	-10.6%	0.9%	-5.0%	-0.3%	-0.5%	i	I
Commercial Rentals	3,592	3,344	2,918	3,089	3,168	3,101	3,208	2,962	3,094	3,259	3,225	3,305	38,265	38,265	-3.0%
(% change from prior year)	11.1%	11.2%	0.7%	-11.0%	-3.5%	1.6%	-14.3%	-6.3%	-2.5%	-8.3%	-10.0%	0.4%	-3.0%	í	I
Hotel/Motel	649	561	457	593	832	753	628	969	1,185	1,542	1,061	755	9,986	9,986	-3.2%
(% change from prior year)	15.0%	27.9%	-6.6%	-3.2%	-4.6%	-4.1%	-18.5%	-1.7%	-2.4%	-8.6%	1.4%	-10.7%	-3.2%		· <b>-</b> 70/
Residential Property Rentals	1,969	2,139	2,158	1,867	1,822	1,808	1,896	1,766	1,910	1,909	1,867	1,916	23,026	23,026	-1.7%
(% change from prior year)	4.2%	18.9% 15 459	1.5% 16 197	-3.9% 16 274	-6.3% 15 976	-4.2% 16 797	-4.7%	-9.6% 15 210	-7.8% 15 600	-5.8% 19.064	0.1% 16 770	-0.5%	-1.7%	000 656	6.5%
Retail (% change from prior year)	16,193 -2.1%	15,458 6.6%	16,137 8.8%	16,274 <sub>9.2%</sub>	15,876 10.9%	16,787 13.3%	20,846 10.4%	15,310 2.9%	15,690 5.7%	18,064 2.7%	16,779 <sub>6.6%</sub>	17,242 3.6%	200,656 6.5%	200,656	0.070
Food	-2.1%	<sup>6.6%</sup>	8.8% 0	9.2%	10.9%	13.3%	10.4%	2.9%	5.7%	2.7%	6.6% 0	3.6%		(0)	NA
(% change from prior year)	-75.0%	-98721.1%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	(19) -11030.2%	(0) -99.2%	(0)	IN/A
Amusements	388	-96/21.1%	479	420	434	385	343	386	399	579	396	431	4,982	4,982	3.9%
(% change from prior year)	13.9%	5.9%	-3.3%	420 5.0%	434 22.4%	-7.9%	15.4%	4.4%	3.1%	-1.2%	0.7%	0.3%	4,902	7,002	0.0 /0
Telecommunications	1,034	1,027	1,059	1,042	1,052	1,043	1,037	1,012	961	960	975	957	12,157	12,157	-7.5%
(% change from prior year)	-20.4%	2.7%	-6.6%	-5.9%	-7.6%	-1.7%	-5.3%	-10.6%	-4.9%	-9.6%	-7.8%	-8.9%	-7.5%		
Other Utilities	6,225	8,880	7,398	8,681	6,385	4,956	4,690	4,964	4,458	4,581	4,737	5,435	71,390	71,390	0.2%
(% change from prior year)	-5.5%	-3.0%	-8.9%	14.7%	0.3%	-1.4%	1.8%	3.9%	15.2%	1.5%	3.8%	-11.4%	0.2%	,	
Use	2,186	1,887	1,487	1,757	1,578	1,551	2,231	1,785	1,539	1,892	1,447	1,506	20,847	20,847	3.2%
(% change from prior year)	41.2%	27.1%	-2.5%	10.7%	8.7%	-8.9%	6.9%	-11.7%	-16.6%	1.6%	-7.2%	-0.6%	3.2%		
Penalty & Interest	177	162	143	124	120	140	148	147	165	131	150	136	1,743	1,743	-6.2%
Subtotal	\$38,000	\$39,072	\$36,760	\$38,478	\$36,421	\$35,438	40,360	34,201	34,595	38,916	36,160	37,062	445,463	445,463	2.1%
Increase over PY	2.5%	8.0%	1.0%	5.6%	3.9%	4.0%	2.8%	-1.5%	1.1%	-1.2%	0.2%	-1.3%	2.1%	2.1%	
Balance to Cash	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	NA
TOTAL	\$38,000	\$39,071	\$36,760	\$38,478	\$36,421	\$35,438	\$40,360	\$34,201	\$34,595	\$38,916	\$36,160	\$37,063	\$445,463	\$445,463	2.1%
(% change from prior year)	2.5%	8.0%	1.0%	5.6%	3.9%	4.0%	2.8%	-1.5%	1.1%	-1.2%	0.2%	8.7%		1	
	\$38,000	\$39,071	\$36,760	\$38,478	\$36,421	\$35,438	\$40,360	\$34,201	\$34,595	\$38,916		\$37,063	\$445,463	í	
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													ar End (A/B)	(2,500)	NA

NA 4941.2% NA 2.8% Year End (A/R) (2,500) GASB 1,600 0

Clearing Account/Adj TOTAL: \$444,563

#### 21-Sep-18

#### 2017-18 2018-19 Actual/Actual Actual/Budget Category Actual Budget Estimate Actual Amount Percent Amount Percent Contracting 1,122 1,624 1,624 1,680 559 49.8% 56 3.5% 57 Job Printing 50 57 42 (8) -15.2% (15) -25.6% Publishing 12 16 16 14 2 13.2% (2) -14.3% Transportation & Towing 0 0 0 2 2 458.1% 2 NA Restaurants & Bars 1,882 1,882 2,005 229 12.9% 123 6.5% 1,776 Leases & Rentals (Property) 1,325 1,434 1,434 1,509 184 13.9% 75 5.2% Commercial Rentals 3,008 3,164 3,164 3,344 337 11.2% 180 5.7% Hotel/Motel 439 485 485 561 123 27.9% 76 15.8% **Residential Property Rentals** 1,799 1,907 1,907 2,139 340 18.9% 232 12.2% 15,883 15,458 6.6% -2.7% Retail 14,502 15,883 955 (425) Food (0) 0 0 19 19 NA 19 NA 372 Amusements 323 372 342 19 5.9% (30) -8.2% 1.027 27 Telecommunications 1,000 1.066 1.066 2.7% (39) -3.7% Other Utilities 6.7% 9,155 8,326 8,326 8,880 (274) -3.0% 554 Use 1,638 1,887 1,485 1.638 402 27.1% 249 15.2% Penalty & Interest 185 169 169 162 (23) -12.3% -4.0% (7) Subtotal \$36,180 \$38,023 38,023 \$39,072 \$2,891 8.0% 1,049 2.8% Balance to Cash 2 0 0 (1) NA (1) NA (3) TOTAL \$36,182 \$38,023 \$38,023 \$39,071 \$2,888 8.0% \$1,048 2.8%

#### GENERAL FUND PLT CATEGORY ANALYSIS August 2018

### PLT CATEGORY ANALYSIS CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2018-19 ACTUALS COMPARED TO 2017-18 (2+10)

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Budget
Advertising	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA
Contracting	32.0%	41.8%											-6.0%
Job Printing	0.6%	-6.9%											3.6%
Publishing	8.9%	11.2%											3.9%
Transportation & Towing	551.2%	496.0%											-12.7%
Restaurants & Bars	10.9%	11.9%											0.1%
Leases & Rentals (Property)	2.5%	8.0%											-0.5%
Commercial Rentals	11.1%	11.1%											-3.0%
Hotel/Motel	15.0%	20.6%											-3.2%
Residential Property Rentals	4.2%	11.4%											-1.7%
Retail	-2.1%	2.0%											6.5%
Food	-75.0%	11015.4%											NA
Amusements	13.9%	10.0%											3.9%
Telecommunications	-20.4%	-10.4%											-7.5%
Other Utility	-5.5%	-4.0%											0.2%
Use	41.2%	34.3%											3.2%
Penalty & Interest	-14.7%	-13.6%											-6.2%
Subtotal	2.5%	5.2%											2.1%
Balance to Cash	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SUBTOTAL	2.5%	5.2%											2.1%
Year End Adj.													NA
TOTAL	2.5%	5.2%											2.8%

# CONVENTION CENTER EXCISE TAX BY MONTH (In Thousands)

(2+10)

_	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$0	NA
August	3,065	3,440	3,829	24.9%	3,829	24.9%	0	NA
September	3,436	3,516	0	NA	0	NA	0	NA
October	3,717	3,816	0	NA	0	NA	0	NA
November	4,395	4,379	0	NA	0	NA	0	NA
December	4,220	4,256	0	NA	0	NA	0	NA
January	4,678	4,593	0	NA	0	NA	0	NA
February	4,527	4,068	0	NA	0	NA	0	NA
March	5,046	4,761	0	NA	0	NA	0	NA
April	6,276	5,306	0	NA	0	NA	0	NA
May	5,187	4,734	0	NA	0	NA	0	NA
June	4,523	4,077	0	NA	0	NA	0	NA
Subtotal:	\$52,735	\$50,666	\$8,110	NA	\$8,110	-84.6%	\$0	NA
Year End Adjustment	(5)	241	0	NA	0	NA	0	NA
TOTAL:	\$52,730	\$50,907	\$8,110	NA	\$8,110	-84.6%	\$0	NA

Actual vs. Budget	
YTD Actual Revenue:	\$8,110
YTD Budget Estimate:	7,159
Dollars Over/Under:	\$951
Percent Over/Under:	13.3%
Actual vs. Prior Year	
YTD Actual Revenue:	\$8,110
	\$8,110 6,730

### Budget & Research

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#### CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000'S)

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	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		% Change from PY
Category	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
	(100)	(****)	()	()	()	(,	(,	()	()	()	(,	()	(*****=**)		
Advertising	\$158	\$157	\$262	\$247	\$238	\$249	\$235	\$179	\$208	\$193	\$244	\$240	\$2,610	\$2,610	18.8%
	-23.5%	-18.3%	27.7%	27.7%	27.7%	27.7%	27.7%	27.7%	27.7%	27.7%	27.7%	27.7%	18.8%		
Contracting	1,425	1,200	881	911	958	889	1,077	789	851	983	973	1,079	12,016	12,016	-6.0%
	32.0%	49.8%	-10.2%	-0.5%	-9.2%	-20.7%	-3.6%	-22.7%	-17.4%	-17.7%	-24.5%	-8.2%	-6.0%		
Job Printing	39	30	45	44	49	44	44	48	44	46	44	45	521	521	3.6%
	0.6%	-15.2%	4.3%	6.7%	3.2%	13.1%	6.3%	-6.5%	7.2%	2.9%	9.8%	11.9%	3.6%		0.00/
Publishing	8	10	8	9	11	9	9	10	9	9	11	8	111	111	3.9%
Transaction 0 Tanian	8.9% 1	13.2%	10.7%	7.8%	-6.0%	-3.6%	-9.3%	44.4%	1.0%	5.8%	-5.2%	-0.4%	3.9%	3	11.00/
Transportation & Towing	ا 551.2%	1 458.1%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 8.3%	3 -11.0%	3	-11.0%
Restaurants & Bars	1,489	1,432	1,327	1,401	1,511	1.446	1,612	1,544	1,630	1,814	1,754	1,614	18,574	18,574	0.1%
nesidurariis & Bars	1,409	1,432	0.2%	-3.2%	-0.5%	1,440	-7.3%	-0.2%	-0.1%	-4.5%	-1.3%	-1.1%	0.1%	10,574	0.176
Hotel/Motel	1,159	997	762	969	1,372	1.244	1,380	1,533	1,893	2,595	1,637	1,290	16,830	16,830	-9.5%
	17.2%	31.5%	-12.9%	-12.9%	-12.9%	-12.9%	-13.0%	-12.8%	-12.9%	-12.9%	-12.8%	-12.9%	-9.5%	10,000	0.070
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,280	\$3,828	\$3,285	\$3,580	\$4,139	\$3,881	\$4,356	\$4,104	\$4,634	\$5,640	\$4,663	\$4,276	\$50,666	\$50,666	-3.9%
Oublotal	φ <del>4</del> ,200 16.8%	φ0,020 24.9%	-4.4%	-3.7%	-5.8%	-8.1%	-6.9%	-9.3%	-8.2%	-10.1%	-10.1%	-5.5%	ψ50,000	ψ00,000	-0.078
Balance to Cash	0	1	0	0	0	0.1%	0.5%	0	0.2%	0	0	(1)	0	0	-100.0%
TOTAL	\$4,280	\$3,829	\$3,285	\$3,580	\$4,139	\$3,881	\$4,356	\$4,104	\$4,634	\$5,640	\$4,663	\$4,275	\$50.666	\$50,666	-3.9%
IUTAL	φ4,200	φ <u>3</u> ,029	φ <u>3</u> ,205	φ3,560	φ4,139	40,00 I	φ <del>4</del> ,350	φ4,104	φ <del>4</del> ,034	\$5,640	φ4,003	<b>φ</b> 4,275	φ50,000	\$50,000	-3.9%
(% change from prior year)	16.8%	24.9%	-4.4%	-3.7%	-5.8%	-8.0%	-6.9%	-9.4%	-8.2%	-10.1%	-10.1%	-5.5%			
REVISED ESTIMATE	\$4,280	\$3,829	\$3,285	\$3,580	\$4,139	\$3,881	\$4,356	\$4,104	\$4,634	\$5,640	\$4,663	\$4,275	50,666		
													Year End		
													Adjustment	241	NA

TOTAL

\$50,907

-3.5%

### SPORTS FACILITIES EXCISE TAX BY MONTH (In Thousands) (2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$0	NA
August	994	993	1,144	15.1%	1,144	15.1%	0	NA
September	1,081	1,059	0	NA	0	NA	0	NA
October	1,177	1,218	0	NA	0	NA	0	NA
November	1,678	1,652	0	NA	0	NA	0	NA
December	1,591	1,521	0	NA	0	NA	0	NA
January	1,472	1,465	0	NA	0	NA	0	NA
February	1,733	1,500	0	NA	0	NA	0	NA
March	2,187	1,891	0	NA	0	NA	0	NA
April	3,087	2,522	0	NA	0	NA	0	NA
May	2,074	1,924	0	NA	0	NA	0	NA
June	1,591	1,301	0	NA	0	NA	0	NA
Subtotal:	\$19,851	\$18,216	\$2,401	NA	\$2,401	-87.9%	\$0	NA
Year End Adjustment	128	71	0	NA	0	NA	0	NA
TOTAL:	\$19,979	\$18,287	\$2,401	NA	\$2,401	-88.0%	\$0	NA

### Actual vs. Budget

\$2,401
2,162
\$239
11.1%

# Actual vs. Prior Year

YTD Actual Revenue:	\$2,401
YTD Prior Year Actual:	2,181
Dollars Over/Under PY:	220
Percent Over/Under PY:	10.1%

# SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000'S)

						(000	· •,								
															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
	<b>Ф</b> Е <b>Т</b> О	¢400	<b>#001</b>	¢404	<b>#COC</b>	<b>#</b> COO	<b>#COO</b>	<b>MZCZ</b>	<b>0</b> 047	¢1.000	<b>010</b>	ФС 4 <b>Г</b>	¢0.410	<b>0.410</b>	0.5%
Hotel/Motel	\$579	\$499	\$381	\$484	\$686	\$622	\$690	\$767	\$947	\$1,298	\$818	\$645	\$8,416	\$8,416	-9.5%
	17.2%	31.5%	-12.9%	-12.9%	-12.9%	-12.9%	-13.0%	-12.8%	-12.8%	-12.9%	-12.8%	87.1%			
Car Rental	678	645	590	569	816	804	622	782	1,011	1,464	1,041	779	9,800	9,800	-7.1%
	-2.2%	4.9%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	,		
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
	<u> </u>	<u> </u>	<b>*•--·</b>	<u> </u>	A . 500	<u> </u>	<u> </u>	<u> </u>	<b>*</b> + • = =	<b>*</b> • <b>=</b> ••	<u> </u>	<u> </u>	<u> </u>		0.00/
Subtotal	\$1,257	\$1,144	\$971	\$1,054	\$1,502	\$1,426	\$1,312	\$1,549	\$1,957	\$2,762	\$1,859	\$1,424	\$18,216	\$18,216	-8.2%
	5.9%	15.1%	-10.2%	-10.5%	-10.5%	-10.4%	-10.8%	-10.6%	-10.6%	-10.5%	-10.4%	-10.4%			
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%
TOTAL	\$1,257	\$1.144	\$971	\$1,054	\$1,502	\$1,426	\$1,312	\$1,549	\$1,957	\$2,762	\$1,859	\$1,424	\$18,216	\$18,216	-8.2%
	ψ1, <b>20</b> 7	ψι,ι.ι	<i>\\</i>	ψ1,001	\$1,00L	ψ1, i20	ψ1,01 <u></u>	ψ1,010	ψ1,007	φב,/ οε	ψ1,000	ψ1,121	\$10, <u></u> 210	φ10, <b>2</b> 10	0.270
(% change from prior year)	5.9%	15.1%	-10.2%	-10.5%	-10.5%	-10.4%	-10.8%	-10.6%	-10.5%	-10.5%	-10.4%	-10.5%			
REVISED ESTIMATE	\$1,257	\$1,144	\$971	\$1,054	\$1,502	\$1,426	\$1,312	\$1,549	\$1,957	\$2,762	\$1,859	\$1,424	\$18,216		
													Year End		
													Adjustment	71	-44.5%

Year End Adjustment	71	-44.5%
TOTAL:	\$18,287	-8.5%

21-Sep-18

### JET FUEL EXCISE TAX BY MONTH (In Thousands) (2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$0	NA
August	0	89	55	NA	55	NA	0	NA
September	0	89	0	NA	0	NA	0	NA
October	0	89	0	NA	0	NA	0	NA
November	0	89	0	NA	0	NA	0	NA
December	63	89	0	NA	0	NA	0	NA
January	68	89	0	NA	0	NA	0	NA
February	185	117	0	NA	0	NA	0	NA
March	58	89	0	NA	0	NA	0	NA
April	96	89	0	NA	0	NA	0	NA
May	64	89	0	NA	0	NA	0	NA
June	66	89	0	NA	0	NA	0	NA
Subtotal:	\$600	\$1,066	\$114	NA	\$114	-81.0%	\$0	NA
Year End Adjustment	58	0	0	NA	0	NA	0	NA
TOTAL:	\$658	\$1,066	\$114	NA	\$114	-82.7%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$114
YTD Budget Estimate:	147
Dollars Over/Under:	(\$33.3)
Percent Over/Under:	-22.6%
Fercent Over/Onder.	-22.0/0
Actual vs. Prior Year	

YTD Actual Revenue:	\$114
YTD Actual Revenue: YTD Prior Year Actual:	0
Dollars Over/Under PY:	\$114
Dollars Over/Under PY: Percent Over/Under PY:	NA

# Budget & Research

:plt1902

#### JET FUEL EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000's)

						(0	100 S)								
															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Jet Fuel Sales	\$31	\$52	\$75	\$75	\$75	\$75	\$75	\$75	\$82	\$90	\$90	\$90	\$885	\$885	68.2%
Jet Fuel Use	28	4	13	13	13	13	13	13	13	13	22	24	181	181	152.1%
Subtotal	\$59	\$56	\$88	\$88	\$88	\$88	\$88	\$88	\$95	\$103	\$112	\$113	\$1,066	\$1,066	78.3%
Balance to Cash	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	-100.0%
TOTAL	\$59	\$55	\$88	\$88	\$88	\$88	\$88	\$88	\$95	\$103	\$112	\$114	\$1,066	\$1,066	77.7%
(% change from prior year)															
REVISED ESTIMATE	\$59	\$55	\$88	\$88	\$88	\$88	\$88	\$88	\$95	\$103	\$112	\$114	\$1,066	\$1,066	77.7%
													Year End		
													Adjustment	0	-100.0%
													TOTAL:	\$1,066	62.0%

10-Aug-18

### TRANSPORTATION 2050 EXCISE TAX BY MONTH (In Thousands) (2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$0	NA
August	15,591	17,443	17,866	14.6%	17,866	14.6%	0	NA
September	16,484	17,284	0	NA	0	NA	0	NA
October	16,912	17,503	0	NA	0	NA	0	NA
November	16,953	17,578	0	NA	0	NA	0	NA
December	17,314	18,272	0	NA	0	NA	0	NA
January	20,329	20,876	0	NA	0	NA	0	NA
February	17,701	17,223	0	NA	0	NA	0	NA
March	17,987	18,200	0	NA	0	NA	0	NA
April	20,791	20,383	0	NA	0	NA	0	NA
May	18,855	18,655	0	NA	0	NA	0	NA
June	18,703	18,787	0	NA	0	NA	0	NA
Subtotal:	\$215,210	\$220,077	\$36,780	NA	\$36,780	-82.9%	\$0	NA
Year End Adjustment	596	777	0	NA	0	NA	0	NA
TOTAL:	\$215,806	\$220,854	\$36,780	NA	\$36,780	-83.0%	\$0	NA

### Actual vs. Budget

\$36,780
35,316
\$1,464
4.1%

Actual vs. Prior Year	
YTD Actual Revenue:	\$36,780
YTD Actual Revenue: YTD Prior Year Actual:	33,182
Dollars Over/Under PY:	3,599
Percent Over/Under PY:	10.8%

#### TRANSPORTATION 2050 - TRANSIT EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000'S)

						(000	3)								
Category	Jul (Act)	Aug (Act)	•	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)		May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	1,718	1,450	1,046	1,083	1,139	1,057	1,279	938	1,011	1,168	1,156	1,282	14,325	14,325	-6.3%
Job Printing	48	36	54	53	59	53	52	58	53	56	53	54	628	628	3.9%
Publishing	10	12	10	11	13	11	11	12	11	11	13	10	134	134	3.9%
Transportation & Towing	1	2	0	0	0	0	0	0	0	0	0	0	3	3	-11.2%
Restaurants & Bars	1,797	1,728	1,601	1,690	1,823	1,744	1,945	1,863	1,966	2,188	2,115	1,947	22,406	22,406	0.1%
Leases & Rentals (Property)	724	753	684	664	811	790	752	781	829	1,009	819	781	9,398	9,398	-0.4%
Commercial Rentals	1,672	1,566	1,355	1,435	1,471	1,440	1,490	1,376	1,437	1,514	1,498	1,535	17,789	17,789	-3.1%
Hotel/Motel	326	290	229	298	418	378	315	486	595	774	533	379	5,021	5,021	-3.2%
Residential Property Rentals	987	1,071	1,085	939	916	909	953	888	960	960	939	963	11,570	11,570	-1.7%
Retail (amounts = or < \$10.3k)	7,416	6,985	7,167	7,228	7,051	7,455	9,258	6,800	6,968	8,023	7,452	7,658	89,460	89,460	5.3%
Retail (amounts > \$10.3k)	417	456	549	554	540	571	710	521	534	615	571	587	6,626	6,626	21.8%
Amusements	195	170	241	211	218	194	173	194	201	292	199	217	2,505	2,505	3.9%
Use (amounts = or < \$10.3k)	860	802	662	783	703	691	994	795	686	843	645	671	9,133	9,133	4.3%
Use (amounts > \$10.3k)	137	85	46	54	49	48	69	55	47	58	45	46	739	739	-4.2%
Subtotal	\$16,308	\$15,404	\$14,730	\$15,002	\$15,211	\$15,342	\$18,001	\$14,767	\$15,298	\$17,509	\$16,038	\$16,130	\$189,739	\$189,739	2.3%
Balance to Cash	7.6%	14.6% 0	3.7% 0	2.9% 0	4.1% 0	3.0% 0	2.7%	-3.2%	-1.4% 0	-2.3% 0	-1.4% 0	0.1% 0	\$0	0	-100.0%
TOTAL	\$16,308	\$15,404	\$14,730	\$15,002	\$15,211	\$15,342	\$18,001	\$14,767	\$15,298	\$17,509	\$16,038	\$16,130	\$189,739	\$189,739	2.3%
(% change from prior year) REVISED ESTIMATE	7.6% \$16,308	14.6% \$15,404	3.7% \$14,730	2.9% \$15,002	4.1% \$15,211	3.0% \$15,342	2.7% \$18,001	-3.2% \$14,767	-1.4% \$15,298	-2.3% \$17,509	-1.4% \$16,038	0.1% \$16,130	\$189,739		
													Year End Adjustment	669	33.1%

21-Sep-18

TOTAL:

\$190,408

2.4%

#### TRANSPORTATION 2050 - STREETS EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000'S)

						(000 0)							г		
Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	275	233	171	177	186	173	209	154	166	191	189	210	2,335	2,335	-5.0%
Job Printing	8	6	9	8	9	8	8	9	8	9	9	9	100	100	4.3%
Publishing	2	2	2	2	2	2	2	2	2	2	2	2	22	22	4.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-11.6%
Restaurants & Bars	287	276	256	270	292	279	311	298	314	350	338	312	3,584	3,584	0.1%
Leases & Rentals (Property)	116	119	110	106	130	127	121	125	133	162	131	125	1,504	1,504	-0.1%
Commercial Rentals	268	254	216	229	235	230	238	220	229	242	239	245	2,844	2,844	-3.2%
Hotel/Motel	52	49	37	48	67	60	50	78	95	124	85	61	804	804	-3.2%
Residential Property Rentals	157	170	174	150	147	146	153	142	154	154	150	154	1,850	1,850	-1.6%
Retail (amounts = or < \$10.3k)	1,187	1,118	1,147	1,157	1,129	1,194	1,482	1,089	1,116	1,284	1,193	1,226	14,322	14,322	5.3%
Retail (amounts > \$10.3k)	65	66	79	79	77	82	102	75	77	88	82	84	955	955	8.5%
Amusements	31	27	39	34	35	31	28	31	32	47	32	35	401	401	3.9%
Use (amounts = or < \$10.3k)	138	128	106	125	113	111	159	127	110	135	103	107	1,462	1,462	4.3%
Use (amounts > \$10.3k)	22	13	11	13	11	11	16	13	11	14	10	10	155	155	16.9%
Subtotal	\$2,607	\$2,461	\$2,355	\$2,399	\$2,433	\$2,453	\$2,879	\$2,362	\$2,446	\$2,800	\$2,564	\$2,579	\$30,338	\$30,338	2.1%
Balance to Cash	7.4% 0	14.2% 0	3.3% 0	2.6% 0	4.0% 0	1.7% 0	2.9% 0	-3.3% 0	-1.4% 0	-2.2% 0	-1.2% 0	-0.1% 0	\$0	0	-82.3%
TOTAL	\$2,607	\$2,461	\$2,355	\$2,399	\$2,433	\$2,453	\$2,879	\$2,362	\$2,446	\$2,800	\$2,564	\$2,579	\$30,338	\$30,338	2.1%
(% change from prior year) REVISED ESTIMATE	7.4% \$2,607	14.2% \$2,461	3.3% \$2,355	2.6% \$2,399	4.1% \$2,433	1.7% \$2,453	2.9% \$2,879	-3.3% \$2,362	-1.3% \$2,446	-2.3% \$2,800	-1.2% \$2,564	-0.1% \$2,579	\$30,338		
		<u> </u>													

Year End Adjustment 108 15.6% TOTAL: \$30,446 2.1%

21-Sep-18

### PARKS & PRESERVES EXCISE TAX BY MONTH (In Thousands) (2+10)

-	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$0	NA
August	2,294	2,565	2,620	14.2%	2,620	14.2%	0	NA
September	2,419	2,543	0	NA	0	NA	0	NA
October	2,479	2,577	0	NA	0	NA	0	NA
November	2,483	2,586	0	NA	0	NA	0	NA
December	2,520	2,679	0	NA	0	NA	0	NA
January	2,998	3,081	0	NA	0	NA	0	NA
February	2,589	2,529	0	NA	0	NA	0	NA
March	2,638	2,672	0	NA	0	NA	0	NA
April	3,048	3,005	0	NA	0	NA	0	NA
Мау	2,760	2,754	0	NA	0	NA	0	NA
June	2,733	2,765	0	NA	0	NA	0	NA
Subtotal:	\$31,546	\$32,378	\$5,392	NA	\$5,392	-82.9%	\$0	NA
Year End Adjustment	48	139	0	NA	0	NA	0	NA
TOTAL:	\$31,594	\$32,517	\$5,392	NA	\$5,392	-82.9%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$5,392
YTD Budget Estimate:	5,187
-	
Dollars Over/Under:	\$205
Percent Over/Under:	4.0%

Actual vs. Prior Year	
YTD Actual Revenue:	\$5,392
YTD Prior Year Actual:	4,879
Dollars Over/Under PY:	513
Percent Over/Under PY:	10.5%

PARKS AND PRESERVES EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000'S)

						(000	-,								
Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	285	240	176	182	192	178	215	158	170	197	195	216	2,403	\$2,403	-6.0%
Job Printing	8	6	9	9	10	9	9	10	9	9	9	9	104	\$104	3.6%
Publishing	2	2	2	2	2	2	2	2	2	2	2	2	22	\$22	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	\$1	-11.0%
Restaurants & Bars	298	286	265	280	302	289	322	309	326	363	351	323	3,715	\$3,715	0.1%
Leases & Rentals (Property)	120	126	113	110	134	131	125	129	137	167	136	129	1,558	\$1,558	-0.5%
Commercial Rentals	277	258	225	238	244	239	247	228	238	251	249	255	2,950	\$2,950	-3.0%
Hotel/Motel	54	47	38	49	69	63	52	81	99	129	88	63	832	\$832	-3.2%
Residential Property Rentals	164	178	180	156	152	151	158	147	159	159	156	160	1,919	\$1,919	-1.7%
Retail	1,349	1,288	1,345	1,356	1,323	1,399	1,737	1,276	1,307	1,505	1,398	1,437	16,721	\$16,721	6.8%
Food	0	3	0	0	0	0	0	0	0	0	0	(3)	(0)	(\$0)	NA
Amusements	32	28	40	35	36	32	29	32	33	48	33	36	415	\$415	3.9%
Use	182	157	124	146	132	129	186	149	128	158	121	126	1,737	\$1,737	3.6%
Subtotal	\$2,772	\$2,620	\$2,517	\$2,564	\$2,596	\$2,621	\$3,082	\$2,521	\$2,609	\$2,988	\$2,737	\$2,751	\$32,378	\$32,378	2.6%
Balance to Cash	7.3% 0	14.2% 0	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.6% 0	0	0	-86.6%
TOTAL	\$2,772	\$2,620	\$2,517	\$2,564	\$2,596	\$2,621	\$3,082	\$2,521	\$2,609	\$2,988	\$2,737	\$2,751	\$32,378	\$32,378	2.6%
(% change from prior year) REVISED ESTIMATE	7.3% \$2,772	14.2% \$2,620	4.0% \$2,517	<sup>3.4%</sup> \$2,564	4.6% \$2,596	4.0% \$2,621	2.8% \$3,082	-2.6% \$2,521	-1.1% \$2,609	-2.0% \$2,988	-0.8% \$2,737	0.7% \$2,751	\$32,378		

Year End Adjustment	139	189.6%
TOTAL:	\$32,517	2.9%

### NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH (In Thousands) (2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$0	NA
August	2,293	2,565	2,620	14.2%	2,620	14.2%	0	NA
September	2,419	2,543	0	NA	0	NA	0	NA
October	2,478	2,577	0	NA	0	NA	0	NA
November	2,484	2,586	0	NA	0	NA	0	NA
December	2,520	2,679	0	NA	0	NA	0	NA
January	2,998	3,081	0	NA	0	NA	0	NA
February	2,589	2,529	0	NA	0	NA	0	NA
March	2,638	2,672	0	NA	0	NA	0	NA
April	3,047	3,005	0	NA	0	NA	0	NA
Мау	2,761	2,754	0	NA	0	NA	0	NA
June	2,734	2,764	0	NA	0	NA	0	NA
Subtotal:	\$31,546	\$32,377	\$5,392	NA	\$5,392	-82.9%	\$0	NA
Year End								
Adjustment	47	139	0	NA	0	NA	0	NA
TOTAL:	\$31,593	\$32,516	\$5,392	NA	\$5,392	-82.9%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$5,392
YTD Budget Estimate:	5,187
Dollars Over/Under:	\$205
Percent Over/Under:	4.0%

### Actual vs. Prior Year

YTD Actual Revenue:	\$5,392
YTD Prior Year Actual:	4,878
Dollars Over/Under PY:	514
Percent Over/Under PY:	10.5%

# POLICE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000'S)

						(000	3)						г		
Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	NA
Contracting	200	168	123	128	134	124	151	111	119	138	136	151	1,682	1,682	-6.0%
Job Printing	6	4	6	6	7	6	6	7	6	6	6	6	73	73	3.5%
Publishing	1	1	1	1	1	1	1	1	1	1	2	1	16	16	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-11.0%
Restaurants & Bars	209	201	186	196	212	202	226	216	228	254	246	226	2,600	2,600	0.1%
Leases & Rentals (Property)	84	88	79	77	94	92	87	91	96	117	95	91	1,091	1,091	-0.5%
Commercial Rentals	194	180	157	167	171	167	173	160	167	176	174	178	2,065	2,065	-3.0%
Hotel/Motel	38	33	27	35	49	44	37	57	69	90	62	44	583	583	-3.2%
Residential Property Rentals	115	125	126	109	106	105	111	103	111	111	109	112	1,343	1,343	-1.7%
Retail	945	902	941	949	926	979	1,216	893	915	1,054	979	1,005	11,704	11,704	6.8%
Food	0	2	0	0	0	0	0	0	0	0	0	(2)	(0)	(0)	NA
Amusements	23	20	28	25	25	22	20	23	23	34	23	25	291	291	4.0%
Use	128	110	87	102	92	91	130	104	90	110	84	88	1,216	1,216	3.6%
Subtotal	\$1,940	\$1,834	\$1,762	\$1,795	\$1,817	\$1,835	\$2,158	\$1,764	\$1,827	\$2,091	\$1,916	\$1,925	\$22,664	22,664	2.6%
Balance to Cash	7.3% 0	14.2% 0	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.6% 0	0	0	-99.9%
TOTAL	\$1,940	\$1,834	\$1,762	\$1,795	\$1,817	\$1,835	\$2,158	\$1,764	\$1,827	\$2,091	\$1,916	\$1,925	\$22,664	22,664	2.6%
(% change from prior year) REVISED ESTIMATE	7.3% \$1,940	14.3% \$1,834	4.0% \$1,762	3.4% \$1,795	4.5% \$1,817	4.0% \$1,835	2.8% \$2,158	-2.6% \$1,764	-1.1% \$1,827	-1.9% \$2,091	-0.9% \$1,916	0.6% \$1,925	\$22,664		

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TOTAL: 22,761 2.9%

97

185.3%

Year End Adjustment

### Budget & Research

:plt1902

#### POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000'S)

							•						Г		
Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	14	12	9	9	10	9	11	8	9	10	10	11	120	120	-6.0%
Job Printing	0	0	0	0	0	0	0	0	0	0	0	0	5	5	3.6%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-11.0%
Restaurants & Bars	15	14	13	14	15	14	16	15	16	18	18	16	186	186	0.1%
Leases & Rentals (Property)	6	6	6	6	7	7	6	6	7	8	7	6	78	78	-0.5%
Commercial Rentals	14	13	11	12	12	12	12	11	12	13	12	13	147	147	-3.0%
Hotel/Motel	3	2	2	2	3	3	3	4	5	6	4	3	42	42	-3.2%
Residential Property Rentals	8	9	9	8	8	8	8	7	8	8	8	8	96	96	-1.7%
Retail	67	64	67	68	66	70	87	64	65	75	70	72	836	836	6.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	2	1	2	2	2	2	1	2	2	2	2	2	21	21	3.9%
Use	9	8	6	7	7	6	9	7	6	8	6	6	87	87	3.6%
Subtotal	\$139	\$131	\$126	\$128	\$130	\$131	\$154	\$126	\$130	\$149	\$137	\$138	\$1,619	\$1,619	2.6%
Balance to Cash	7.3% 0	14.2% 0	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.6% 0	0	0	-90.1%
TOTAL	\$139	\$131	\$126	\$128	\$130	\$131	\$154	\$126	\$130	\$149	\$137	\$138	\$1,619	\$1,619	2.6%
(% change from prior year) REVISED ESTIMATE	7.3% \$139	14.2% \$131	4.0% \$126	3.4% \$128	4.6% \$130	4.0% \$131	2.8% \$154	-2.6% \$126	-1.1% \$130	-2.0% \$149	-0.8% \$137	<sup>0.6%</sup> \$138	\$1,619		

 Year End
 7
 250.0%

 TOTAL:
 \$1,626
 3.0%

00-Jan-00

(2+10) (000's)

						(000	3)						F		
Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	71	60	44	46	48	44	54	39	43	49	49	54	601	601	-6.0%
Job Printing	2	2	2	2	2	2	2	2	2	2	2	2	26	26	3.6%
Publishing	0	0	0	0	1	0	0	0	0	0	1	0	6	6	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-11.0%
Restaurants & Bars	74	72	66	70	76	72	81	77	81	91	88	81	929	929	0.1%
Leases & Rentals (Property)	30	31	28	28	34	33	31	32	34	42	34	32	389	389	-0.5%
Commercial Rentals	69	64	56	60	61	60	62	57	60	63	62	64	737	737	-3.0%
Hotel/Motel	14	12	10	12	17	16	13	20	25	32	22	16	208	208	-3.2%
Residential Property Rentals	41	45	45	39	38	38	39	37	40	40	39	40	480	480	-1.7%
Retail	337	322	336	339	331	350	434	319	327	376	350	359	4,180	4,180	6.8%
Food	0	1	0	0	0	0	0	0	0	0	0	(1)	(0)	(0)	NA
Amusements	8	7	10	9	9	8	7	8	8	12	8	9	104	104	3.9%
Use	46	39	31	37	33	32	46	37	32	39	30	31	434	434	3.6%
Subtotal	\$693	\$655	\$629	\$641	\$649	\$655	\$771	\$630	\$652	\$747	\$684	\$688	\$8,094	\$8,094	2.6%
Balance to Cash	7.3% 0	14.2% 0	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.6% 0	0	0	-99.9%
TOTAL	\$693	\$655	\$629	\$641	\$649	\$655	\$771	\$630	\$652	\$747	\$684	\$688	\$8,094	\$8,094	2.6%
(% change from prior year) REVISED ESTIMATE	7.3% \$693	14.2% \$655	4.0% \$629	3.6% \$641	4.6% \$649	4.0% \$655	2.8% \$771	-2.6% \$630	-1.1% \$652	-2.0% \$747	-0.8% \$684	0.5% \$688	\$8,094		
													Year End Adjustment	35	218.2%

-0	5%	

00-Jan-00

TOTAL: \$8,129 2.9%

# CAPITAL CONSTRUCTION EXCISE TAX BY MONTH (In Thousands)

(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$0	NA
August	740	790	761	2.8%	761	2.8%	0	NA
September	840	780	0	NA	0	NA	0	NA
October	820	768	0	NA	0	NA	0	NA
November	844	772	0	NA	0	NA	0	NA
December	785	771	0	NA	0	NA	0	NA
January	811	735	0	NA	0	NA	0	NA
February	838	774	0	NA	0	NA	0	NA
March	747	721	0	NA	0	NA	0	NA
April	787	708	0	NA	0	NA	0	NA
May	783	710	0	NA	0	NA	0	NA
June	779	700	0	NA	0	NA	0	NA
Subtotal:	\$9,737	\$9,006	\$1,527	NA	\$1,527	-84.3%	\$0	NA
Year End Adjustment	(163)	28	0	NA	0	NA	0	NA
TOTAL:	\$9,574	\$9,034	\$1,527	NA	\$1,527	-84.1%	\$0	NA

#### Actual vs. Budget

YTD Actual Revenue:	\$1,527
YTD Budget Estimate:	1,567
Dollars Over/Under:	(\$40)
Percent Over/Under:	-2.6%

#### Actual vs. Prior Year

YTD Actual Revenue:	\$1,527
YTD Prior Year Actual:	1,703
Dollars Over/Under PY:	(176)
Percent Over/Under PY:	-10.3%

### CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000's)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		% Change from PY
Category	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Telecommunications	766	760	784	771	780	772	768	749	712	711	722	711	9,006	9,006	-7.5%
% Change	-20.5%	2.6%	-6.7%	-6.0%	-7.5%	-1.8%	-5.3%	-10.6%	-4.8%	-9.7%	-7.8%	-8.7%	-7.5%	•	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$766	\$760	\$784	\$771	\$780	\$772	\$768	\$749	\$712	\$711	\$722	\$711	\$9,006	\$9,006	-7.5%
	-20.5%	2.6%	-6.7%	-6.0%	-7.5%	-1.8%	-5.3%	-10.6%	-4.8%	-9.7%	-7.8%	-8.7%			
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	NA
TOTAL	\$766	\$761	\$784	\$771	\$780	\$772	\$768	\$749	\$712	\$711	\$722	\$710	\$9,006	\$9,006	-7.5%
(% change from prior year)	-20.5%	2.8%	-6.7%	-6.0%	-7.6%	-1.7%	-5.3%	-10.6%	-4.7%	-9.7%	-7.8%	-8.9%			
REVISED ESTIMATE	\$766	\$761	\$784	\$771	\$780	\$772	\$768	\$749	\$712	\$711	\$722	\$710	\$9,006		
													Year End		
													Adjustment	28	NA
													TOTAL:	\$9,034	-5.6%

21-Sep-18

## PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH (In Thousands)

(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$0	NA
August	2,705	2,761	2,899	7.2%	2,899	7.2%	0	NA
September	2,662	2,715	0	NA	0	NA	0	NA
October	2,836	2,892	0	NA	0	NA	0	NA
November	2,412	2,348	0	NA	0	NA	0	NA
December	1,860	1,731	0	NA	0	NA	0	NA
January	1,834	1,852	0	NA	0	NA	0	NA
February	1,890	2,116	0	NA	0	NA	0	NA
March	2,302	1,788	0	NA	0	NA	0	NA
April	1,733	1,897	0	NA	0	NA	0	NA
May	1,753	1,733	0	NA	0	NA	0	NA
June	2,130	2,080	0	NA	0	NA	0	NA
Subtotal:	\$26,115	\$25,950	\$5,370	NA	\$5,370	-79.4%	\$0	NA
Year End Adjustment	(\$318)	\$63	0	NA	0	NA	0	NA
TOTAL:	\$25,797	\$26,013	\$5,370	NA	\$5,370	-79.2%	\$0	NA

#### Actual vs. Budget

YTD Actual Revenue:	\$5,370
YTD Budget Estimate:	4,799
Dollars Over/Under:	\$571
Percent Over/Under:	11.9%

# Actual vs. Prior Year

YTD Actual Revenue:	\$5,370
YTD Prior Year Actual:	4,704
Dollars Over/Under PY:	666
Dollars Over/Under PY: Percent Over/Under PY:	14.2%

### POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Est)	(Act/Est)	Total	ACTUAL									
	1 500	1 700	1 500	1 000	1 400	1 107	1 000	1 100	1 071	1 000	1.045	1 000	10,000	10.000	0.00/
Utilities	1,532	1,798	1,586	1,690	1,438	1,107	1,093	1,126	1,371	1,033	1,045	1,269	16,089	16,089	-0.6%
Other	23.7% 0	7.1% 0	-3.9% 0	0	0	NA									
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	INA
Subtotal	\$1,532	\$1,798	\$1,586	\$1,690	\$1,438	\$1,107	\$1,093	\$1,126	\$1,371	\$1,033	\$1,045	\$1,269	\$16,089	\$16,089	-0.6%
	23.7%	7.1%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%			
Balance to Cash	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	-87.5%
TOTAL	\$1,532	\$1,797	\$1,586	\$1,690	\$1,438	\$1,107	\$1,093	\$1,126	\$1,371	\$1,033	\$1,045	\$1,270	\$16,089	\$16,089	-0.6%
(% change from prior year)	23.6%	7.1%	-3.9%	-3.9%	-3.9%	-4.0%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.7%			
REVISED ESTIMATE	\$1,532	\$1,797	\$1,586	\$1,690	\$1,438	\$1,107	\$1,093	\$1,126	\$1,371	\$1,033	\$1,045	\$1,270	\$16,089		
													Vaan End		
													Year End	39	NIA
													Adjustment	39	NA
													TOTAL:	\$16,128	0.8%

### FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS FY 2018-19 ACTUALS (2+10) (000's)

															% Change
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL		from PY
Category	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	ACTUAL
Utilities	939	1,102	972	1,036	881	679	670	690	841	633	640	778	9,861	9,861	-0.6%
	23.7%	7.1%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%			
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$939	\$1,102	\$972	\$1,036	\$881	\$679	\$670	\$690	\$841	\$633	\$640	\$778	\$9,861	\$9,861	-0.6%
	23.7%	7.1%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%			
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-64.5%
TOTAL	\$939	\$1,102	\$972	\$1,036	\$881	\$679	\$670	\$690	\$841	\$633	\$640	\$778	\$9,861	\$9,861	-0.6%
(% change from prior year)	23.7%	7.2%	-3.8%	-3.9%	-3.8%	-4.0%	-3.7%	-3.9%	-3.9%	-3.7%	-3.9%	-4.0%			
REVISED ESTIMATE	\$939	\$1,102	\$972	\$1,036	\$881	\$679	\$670	\$690	\$841	\$633	\$640	\$778	\$9,861		
													Year End		
													Adjustment	24	NA
												-	TOTAL:	\$9,885	0.8%

## 2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH (In Thousands)

(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$0	NA
August	4,589	5,130	5,246	14.3%	5,246	14.3%	0	NA
September	4,838	5,087	0	NA	0	NA	0	NA
October	4,958	5,154	0	NA	0	NA	0	NA
November	4,966	5,171	0	NA	0	NA	0	NA
December	5,040	5,358	0	NA	0	NA	0	NA
January	5,997	6,162	0	NA	0	NA	0	NA
February	5,178	5,059	0	NA	0	NA	0	NA
March	5,275	5,344	0	NA	0	NA	0	NA
April	6,098	6,009	0	NA	0	NA	0	NA
May	5,519	5,508	0	NA	0	NA	0	NA
June	5,467	5,529	0	NA	0	NA	0	NA
Subtotal:	\$63,092	\$64,755	\$10,790	NA	\$10,790	-82.9%	\$0	NA
Year End Adjustment	96	276	0	NA	0	NA	0	NA
TOTAL:	\$63,188	\$65,031	\$10,790	NA	\$10,790	-82.9%	\$0	NA

#### Actual vs. Budget

YTD Actual Revenue:	\$10,790
YTD Budget Estimate:	10,373
Dollars Over/Under:	\$417
Percent Over/Under:	4.0%

### Actual vs. Prior Year

YTD Actual Revenue:	\$10,790
YTD Prior Year Actual:	9,757
Dollars Over/Under PY:	1,032
Percent Over/Under PY:	10.6%

# Budget & Research

(2+10)	
(000's)	

						(000	)'s)							-	
Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)		Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	456	389	282	292	307	285	345	253	272	314	311	340	3,845	3,845	-6.0%
Job Printing	13	10	14	14	16	14	14	15	14	15	14	14	167	167	3.6%
Publishing	3	3	3	3	3	3	3	3	3	3	4	3	36	36	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-11.0%
Restaurants & Bars	477	458	425	448	484	463	516	494	521	580	561	517	5,944	5,944	0.1%
Leases & Rentals (Property)	192	201	181	176	215	209	199	207	220	268	217	207	2,493	2,493	-0.5%
Commercial Rentals	443	412	360	381	391	382	396	365	382	402	398	408	4,720	4,720	-3.0%
Hotel/Motel	86	75	61	79	111	100	84	129	158	206	141	101	1,331	1,331	-3.2%
Residential Property Rentals	263	285	288	249	243	241	253	236	255	254	249	255	3,070	3,070	-1.7%
Retail	2,159	2,061	2,152	2,170	2,117	2,238	2,779	2,041	2,092	2,409	2,237	2,299	26,754	26,754	6.8%
Food	0	5	0	0	0	0	0	0	0	0	0	(5)	(0)	(0)	NA
Amusements	52	46	64	56	58	51	46	51	53	77	53	58	664	664	3.9%
Use	291	252	198	234	210	207	297	238	205	252	193	201	2,780	2,780	3.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,435	\$4,198	\$4,027	\$4,102	\$4,154	\$4,194	\$4,932	\$4,033	\$4,175	\$4,780	\$4,378	\$4,396	\$51,804	\$51,804	2.6%
Balance to Cash	7.3% 0	14.3% (1)	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.5% 1	0	0	-98.0%
TOTAL	\$4,435	\$4,197	\$4,027	\$4,102	\$4,154	\$4,194	\$4,932	\$4,033	\$4,175	\$4,780	\$4,378	\$4,397	\$51,804	\$51,804	2.6%
(% change from prior year) REVISED ESTIMATE	7.3% \$4,435	14.3% \$4,197	4.0% \$4,027	3.4% \$4,102	4.6% \$4,154	4.0% \$4,194	2.8% \$4,932	-2.7% \$4,033	-1.0% \$4,175	-2.0% \$4,780	-0.8% \$4,378	0.6% \$4,397	\$51,804		
													Year End Adjustment	221	190.8%

TOTAL:

\$52,025

2.9%

## Budget & Research

(2+10) (000's)

						(000	, 0,								
Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	Total	% Change from PY ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	70	73	77	71	86	63	68	79	78	84	961	961	-6.0%
Job Printing	3	2	4	4	4	3	3	4	3	4	4	4	42	42	3.6%
Publishing	1	1	1	1	1	1	1	1	1	1	1	1	9	9	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-11.0%
Restaurants & Bars	119	115	106	112	121	116	129	124	130	145	140	129	1,486	1,486	0.1%
Leases & Rentals (Property)	48	50	45	44	54	52	50	52	55	67	54	52	623	623	-0.5%
Commercial Rentals	111	103	90	95	98	96	99	91	95	100	99	102	1,180	1,180	-3.0%
Hotel/Motel	22	19	15	20	28	25	21	32	39	51	35	25	333	333	-3.2%
Apartment Rentals	66	71	72	62	61	60	63	59	64	64	62	64	768	768	-1.7%
Retail	540	515	538	542	529	560	695	510	523	602	559	575	6,689	6,689	6.8%
Food	0	1	0	0	0	0	0	0	0	0	0	(1)	(0)	(0)	NA
Amusements	13	11	16	14	14	13	11	13	13	19	13	14	166	166	3.9%
Use	73	63	50	59	53	52	74	60	51	63	48	50	695	695	3.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,109	\$1,049	\$1,007	\$1,026	\$1,039	\$1,049	\$1,233	\$1,008	\$1,044	\$1,195	\$1,095	\$1,099	\$12,951	\$12,951	2.6%
Balance to Cash	7.3% 0	14.3% 0	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.5% 0	0	0	-82.0%
TOTAL	\$1,109	\$1,049	\$1,007	\$1,026	\$1,039	\$1,049	\$1,233	\$1,008	\$1,044	\$1,195	\$1,095	\$1,099	\$12,951	\$12,951	2.6%
(% change from prior year) REVISED ESTIMATE	7.3% \$1,109	14.3% \$1,049	4.0% \$1,007	3.4% \$1,026	4.6% \$1,039	4.0% \$1,049	2.8% \$1,233	-2.5% \$1,008	-1.2% \$1,044	-2.0% \$1,195	-0.8% \$1,095	0.5% \$1,099	\$12,951		
													Year End		

Year End Adjustment 55 175.0%

TOTAL: \$13,006 2.9%

#### STATE SALES TAX BY MONTH PHOENIX SHARE (In Thousands) 2+10

	2017-18 Actual	2018-19 Budget	% Change from PY Actual	2018-19 Actual	% Change from PY Actual	% Change from CY Budget	2018-19 Estimate	% Change from PY Actual	2019-20 Base	% Change from PY Estimate
July	\$12,549	\$12,546	0.0%	\$13,215	5.3%	5.3%	\$13,215	5.3%	0	NA
August	11,764	12,447	5.8%	12,658	7.6%	1.7%	12,658	7.6%	0	NA
September	12,103	12,383	2.3%	0	NA	NA	0	NA	0	NA
October	12,413	12,546	1.1%	0	NA	NA	0	NA	0	NA
November	12,293	12,600	2.5%	0	NA	NA	0	NA	0	NA
December	12,691	13,065	2.9%	0	NA	NA	0	NA	0	NA
January	14,897	15,410	3.4%	0	NA	NA	0	NA	0	NA
February	12,502	12,522	0.2%	0	NA	NA	0	NA	0	NA
March	12,611	13,209	4.7%	0	NA	NA	0	NA	0	NA
April	14,895	14,781	-0.8%	0	NA	NA	0	NA	0	NA
Мау	13,094	13,535	3.4%	0	NA	NA	0	NA	0	NA
June	13,413	13,736	2.4%	0	NA	NA	0	NA	0	NA
Subtotal	\$155,225	\$158,780	2.3%	\$25,873	NA	NA	\$25,873	-83.3%	\$0	NA
Year end adjust. (GASB)	773	627	-18.9%	0	NA	NA	0	NA	0	NA
TOTAL:	\$155,998	\$159,407	2.2%	\$25,873	NA	NA	\$25,873	-83.4%	\$0	NA

### Actual vs. Budget

YTD Actual Revenue:	\$25,873
YTD Budget:	24,993
Dollars Over/(Under):	\$880
Percent Over/(Under):	3.5%

Actual vs. PY	
YTD Actual Revenue:	\$25,873
YTD Actual Revenue: YTD Prior Year Actual:	24,313
Dollars Over/(Under):	\$1,560
Percent Over/(Under):	6.4%

#### STATE SALES TAX - CATEGORY ANALYSIS FY 2018-19 ACTUALS (in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Est)	OCT (Est)	NOV (Est)	DEC (Est)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$47	\$39	\$28	\$22	\$19	\$12	\$29	\$25	\$19	\$31	\$19	\$18	308	-0.8%
% change from PY actual	99.0%	-19.8%	17.9%	-2.7%	13.5%	-27.6%	10.1%	19.1%	-8.9%	-45.4%	-8.3%	38.9%	4 504	1.10/
Mining-Oil & Gas Production	\$147	\$132	\$150	\$111	\$130	\$109	\$130	\$125	\$118	\$128	\$142	\$140	1,561	1.1%
% change from PY actual	6.9%	16.3%	11.5%	15.6%	-6.5%	4.0%	-3.6%	-17.6%	7.1%	-8.0%	4.2%	-5.5%	404 740	1.00/
Utilities	\$9,455	\$11,919	\$12,019	\$11,048	\$9,311	\$7,243	\$7,146	\$7,848	\$7,074	\$6,834	\$6,843	\$7,976	104,716	1.3%
% change from PY actual	2.1%	-4.1%	6.7%	1.8%	1.4%	2.7%	5.8%	2.0%	2.7%	-1.4%	-0.2%	-3.3%	00 700	0.00/
Communications	\$1,688	\$1,704	\$1,783	\$1,767	\$1,748	\$1,727	\$1,699	\$1,790	\$1,729	\$1,758	\$1,708	\$1,688	20,790	0.6%
% change from PY actual	-4.7%	8.0%	3.9%	0.2%	0.4%	-0.6%	-3.1%	3.5%	3.3%	-1.2%	0.5%	-2.2%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	<b>*</b> 07			<b></b>		(\$20)				<b></b>		<b>*</b> 00		00.40/
Private Car & Pipelines	\$27	\$27	\$38	\$40	\$44 84.1%	(\$62)	\$68	\$15	\$52	\$31	\$55	\$36	371	23.1%
% change from PY actual	9.3%	1.4%	34.7%	42.4%		-318.5%	136.4%	-45.7%	76.8%	6154.2%	101.9%	29.6%	000	0.10/
Publishing	\$74	\$63	\$58	\$60 7.00/	\$72	\$70	\$69	\$80	\$67	\$73	\$80 0.0%	\$61	828	-2.1%
% change from PY actual	20.4%	-14.6%	0.0%	-7.0%	-2.7%	-5.2%	-16.4%	11.8%	-7.7%	5.3%	-0.2%	-3.7%	0.400	
Printing	\$172	\$160	\$75	\$186	\$200 -4.7%	\$208	\$178	\$182	\$178	\$187	\$199	\$196	2,122	-3.2%
% change from PY actual	-5.3%	-58.8%	-160.8%	0.5%		10.2%	-1.9%	-13.5%	-4.0%	2.3%	-8.1%	6.6%	007.050	0.00/
Restaurants & Bars	\$23,416	\$22,229	\$21,654	\$22,650	\$24,189	\$23,376	\$25,605	\$24,952	\$26,357	\$29,235	\$27,515	\$26,080	297,258	3.6%
% change from PY actual	8.1%	8.3%	3.9%	-0.9%	2.8%	4.2%	-0.7%	5.4%	3.4%	1.7%	3.6%	4.7%	00.000	4.00/
Amusements	\$3,090	\$1,993	\$1,996	\$1,857	\$2,170	\$2,307	\$2,511	\$2,850	\$2,522	\$3,362	\$2,833	\$2,577	30,068	4.0%
% change from PY actual	3.8%	0.7%	0.7%	-1.1%	6.5%	-2.1%	2.0%	12.7%	0.6%	1.2%	8.7%	13.6%		NIA
Rentals-Real Property % change from PY actual	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Rentals-Personal Property	\$8,402	\$7,042	\$6,618	\$6.929	\$6.549	\$6,846	\$7,105	\$7,056	\$7,124	\$8,438	\$7,290	\$6,991	86,390	1.0%
% change from PY actual	25.7%	6.0%	4.4%	-0.3%	-6.1%	-6.6%	-2.9%	-5.0%	-3.4%	φ0, <del>4</del> 30 5.4%	0.6%	-3.4%	00,550	1.0 /8
Contracting	\$11,441	\$10,947	\$9,854	\$9,601	\$10,490	\$9,549	\$10,899	\$9,173	\$9,283	\$10,576	\$10,332	\$11,585	123,729	4.6%
% change from PY actual	14.8%	21.7%	-2.1%	15.0%	2.5%	1.7%	5.5%	-7.4%	3.7%	-1.0%	0.2%	4.3%	120,120	1.070
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual	ψŪ	40	ψũ	40	40	40	ψu	<b>4</b> 0	ψu	ψŪ	ψu	φu	•	
Retail	\$114,876	\$109,862	\$107,256	\$108,958	\$107,920	\$116,213	\$144,453	\$107,434	\$109.985	\$126,171	\$114,663	\$118,893	1,386,683	2.6%
% change from PY actual	3.5%	9.6%	1.1%	2.2%	3.9%	2.7%	3.3%	0.7%	2.9%	-1.2%	2.7%	0.6%	.,,	21070
Severance - Mining	\$1,656	\$1,034	\$1,533	\$2,430	\$1,948	\$1,996	\$2,185	\$1,823	\$1,710	\$2,212	\$2,098	\$2,289	22,914	16.6%
% change from PY actual	101.3%	-33.9%	81.4%	-15.8%	40.5%	0.1%	11.4%	3.3%	20.5%	24.6%	43.5%	29.5%	,-	
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$6,469	\$6,190	\$5,587	\$6,621	\$8,115	\$7,182	\$6,028	\$8,403	\$10,412	\$13,364	\$10,021	\$8,161	96,552	5.0%
% change from PY actual	5.1%	14.2%	5.0%	5.9%	4.4%	5.6%	2.0%	3.6%	5.1%	1.2%	8.5%	4.2%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-91.0%
State Total	180,959	173,342	168,649	172,280	172,905	176,776	208,105	171,756	176,630	202,400	183,798	186,690	2,174,290	2.9%
Cities Share (25%)	45,240	43,335	42,162	43,070	43,226	44,194	52,026	42,939	44,158	50,600	45,950	46,673	543,573	2.9%
Phoenix Population Percentage	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%		
Phoenix TOTAL	\$13,215	\$12,658	\$12,316	\$12,581	\$12,627	\$12,909	\$15,197	\$12,543	\$12,899	\$14,780	\$13,422	\$13,633	\$158,780	2.3%

	627	-18.8%
Total	<u>\$159,407</u>	2.2%

#### STATE SALES TAX CATEGORY ANALYSIS STATEWIDE COLLECTIONS (000's) 2+10

	Prior Year	Current Year			CY Actual/P	Y Actual	CY Actual/CY Budget		
Category	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent	
Transportation & Towing	\$48	\$22	\$22	\$39	(\$10)	-19.8%	\$17	77.4%	
Mining-Oil & Gas Production	\$113	\$189	\$189	\$132	18	16.3%	(57)	-30.2%	
Utilities	\$12,433	\$11,926	\$11,926	\$11,919	(514)	-4.1%	(7)	-0.1%	
Communications	\$1,578	\$1,787	\$1,787	\$1,704	127	8.0%	(82)	-4.6%	
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA	
Private Car & Pipelines	\$27	\$50	\$50	\$27	0	1.4%	(22)	-44.9%	
Publishing	\$74	\$78	\$78	\$63	(11)	-14.6%	(14)	-18.3%	
Printing	\$389	\$185	\$185	\$160	(229)	-58.8%	(24)	-13.2%	
Restaurants & Bars	\$20,518	\$21,406	\$21,406	\$22,229	1,711	8.3%	824	3.8%	
Amusements	\$1,979	\$1,907	\$1,907	\$1,993	14	0.7%	87	4.6%	
Rentals-Real Property	(\$0)	\$0	\$0	\$0	0	NA	0	NA	
Rentals-Personal Property	\$6,641	\$6,899	\$6,899	\$7,042	402	6.0%	143	2.1%	
Contracting	\$8,998	\$10,121	\$10,121	\$10,947	1,949	21.7%	825	8.2%	
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA	
Retail	\$100,211	\$107,433	\$107,433	\$109,862	9,650	9.6%	2,429	2.3%	
Severance - Mining	\$1,565	\$1,477	\$1,477	\$1,034	(531)	-33.9%	(443)	-30.0%	
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA	
Bed Tax - Hotel/Motel	\$5,422	\$5,803	\$5,803	\$6,190	768	14.2%	387	6.7%	
Other	\$0	\$0	\$0	\$0	0	NA	0	NA	
DISTRIBUTION BASE TOTAL	\$159,997	\$169,279	\$169,279	\$173,342	\$13,345	8.3%	\$4,062	2.4%	
Distribution to Cities	39,999	42 320	42 320	13 325	3 336	Q 20/	1 016	2.4%	
(25% of distribution base) Phoenix Share of Distribution	-	42,320	42,320	43,335	3,336	8.3%	1,016		
(actual is 29.2104605%)	\$11,764	\$12,447	\$12,447	\$12,658	\$894	7.6%	\$211	1.7%	

#### Budget & Research

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#### CUMULATIVE YEAR-TO-DATE PERCENTAGE CHANGE 2018-19 COMPARED TO 2017-18 2+10

Budgeted JUL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN Annual Growth Category Transportation & Towing 99.0% 19.0% --0.8% Mining-Oil & Gas Production 6.9% 11.1% 1.1% ------------------------------Utilities 2.1% 1.3% -1.5% -----------------------------------Communications -4.7% 1.3% 0.6% --------------------------------Railroads & Aircraft NA NA -----------------------------------NA Private Car & Pipelines 9.3% 23.1% 5.2% ----------------------------------Publishing 20.4% 1.3% -2.1% ----------------------------------Printing -5.3% -41.8% -3.2% ----------------------------------Restaurants & Bars 8.1% 8.2% 3.6% --------------------------------Amusements 3.8% 2.6% 4.0% ---------------------------------**Rentals-Real Property** NA NA NA ---------------------------------Rentals-Personal Property 25.7% 15.9% 1.0% -------------------------------14.8% 18.1% 4.6% Contracting -------------------------------Feed - Wholesale NA NA --------------------------NA Retail 3.5% 6.4% 2.6% --------------------------------Severance - Mining 101.3% 12.7% 16.6% ----------------------------------Severance - Timber NA NA NA --------------------------------Bed Tax - Hotel/Motel 5.1% 9.4% ---------------5.0% --------------------Other 0.0% -90.0% -91.0% --------------------------------Subtotal (State) 6.0% 7.1% ----2.9% -------------------------------Cities Share (25%) 6.0% 7.1% 2.9% ----------------------------------5.3% TOTAL (Phoenix Share) 6.4% --------------------------------------2.3%

GASB (Y/E Adj) ---- -18.8%

--- 2.2%