



City of Phoenix

To: Mayor and City Council

Date: September 21, 2018

From: Ed Zuercher
City Manager

Subject: GENERAL FUND REVENUE REPORT – 2 MONTHS ACTUAL REVENUE

General Fund (GF) revenue collections of \$170.0 million at 2 months into the fiscal year were \$0.2 million or 0.1% higher than the 2017-18 collections of \$169.8 million. This slight increase is driven by higher revenue collections in city and state-shared sales taxes, and it is offset by less revenue collections in Library and state-shared income tax. The reduced revenue in Library is due to the one-time insurance proceeds for Burton Barr Central Library last year, and the loss of state-shared income tax is because of the decreased Phoenix population share relative to the state. Although the decreased Phoenix population share also impacts the revenue collections in state-shared sales and vehicle license taxes, the extra revenue due to economic growth surpasses the loss from the decreased Phoenix population share.

General Fund Sales Tax

In the second month of 2018-19, combined GF revenue from city and state sales tax was \$102.9 million, reflecting growth of 5.5% compared to the first two months of 2017-18.

City Sales Tax- Year-to-date (YTD) 2018-19 city sales tax collections were \$77.1 million, which represents 5.2% growth compared to the prior year.

The cumulative annual growth rates in the key categories of city sales tax are highlighted below:

- retail: 2.0%
- contracting: 41.8%
- restaurants & bars: 11.9%
- hotel/motel: 20.6%
- telecommunications: -10.4%
- commercial property rentals: 11.1%

State Sales Tax- YTD 2018-19 state sales tax collections were \$25.9 million, representing 6.4% growth over 2017-18.

The cumulative annual growth percentages in the key categories of state sales tax were:

- retail: 6.4%
- contracting: 18.1 %
- restaurants & bars: 8.2%
- hotel/motel: 9.4%
- communications: 1.3%

SUMMARY OF GENERAL FUND REVENUE

(In Thousands of Dollars)

Revenue Source	Actuals 2013-14	Actuals 2014-15	Actuals 2015-16	Actuals 2016-17	Actuals 2017-18	17-18 Act to 16-17 Act % Change	2 Month Actuals 2017-18	2 Month Actuals 2018-19	% Change from PY	Budget 2018-19	18-19 Bud to 17-18 Actual \$ Change	18-19 Bud to 17-18 Actual % Change
Local Taxes												
Primary Property Tax	\$ 143,930	\$ 138,244	\$ 141,309	\$ 146,121	\$ 154,560	5.8%	\$ (943)	\$ (287)	+100%	\$ 161,586	\$ 7,026	4.5%
Sales Taxes	410,970	407,014	416,522	421,239	432,358	2.6%	73,248	77,071	5.2%	444,563	12,205	2.8%
Privilege License Fees	2,483	2,477	2,476	1,485	2,893	94.8%	113	235	+100%	2,080	(813)	-28.1%
Other General Fund Excise Taxes	7,187	17,174	17,832	17,984	18,138	0.9%	2,956	2,995	1.3%	18,310	172	0.9%
											0	
Subtotal	\$ 564,570	\$ 564,909	\$ 578,139	\$ 586,829	\$ 607,949	3.6%	\$ 75,374	\$ 80,014	6.2%	\$ 626,539	\$ 18,590	3.1%
Non Taxes												
Licenses & Permits	2,775	2,783	2,754	2,879	2,872	-0.2%	588	226	-61.6%	3,558	686	23.9%
Cable Communications	9,720	9,574	10,028	10,391	10,884	4.7%	(86)	233	+100%	10,105	(779)	-7.2%
Fines & Forfeitures	17,540	15,676	13,460	12,039	12,711	5.6%	2,045	2,109	3.1%	12,667	(44)	-0.3%
Court Default Fee	1,013	897	1,047	1,164	1,273	9.4%	173	212	22.5%	1,308	35	2.7%
Parks & Libraries	9,207	8,937	8,308	8,272	18,221	120.3%	7,607	1,236	-83.8%	7,758	(10,463)	-57.4%
Planning	1,251	1,312	1,647	1,690	1,752	3.7%	286	307	7.3%	1,860	108	6.2%
Police	13,111	14,687	13,729	13,720	14,347	4.6%	1,445	1,468	1.6%	14,010	(337)	-2.3%
Street Transportation	4,426	4,672	4,369	5,194	5,863	12.9%	779	708	-9.1%	4,682	(1,181)	-20.1%
Emergency Transportation	30,785	34,502	37,005	34,518	35,884	4.0%	5,805	5,899	1.6%	36,200	316	0.9%
Hazardous Materials Inspection Fee	1,239	1,312	1,358	1,388	1,364	-1.7%	119	117	-1.7%	1,400	36	2.6%
Other Service Charges	13,935	14,710	17,245	16,752	20,302	21.2%	3,584	3,158	-11.9%	19,648	(654)	-3.2%
All Others	16,351	15,923	14,052	14,168	16,457	16.2%	2,748	3,035	10.4%	15,448	(1,009)	-6.1%
Subtotal	\$ 121,353	\$ 124,985	\$ 125,002	\$ 122,175	\$ 141,930	16.2%	\$ 25,093	\$ 18,708	-25.4%	\$ 128,644	\$ (13,286)	-9.4%
State Shared Revenues												
Sales Tax	127,005	132,218	137,544	143,976	155,998	8.4%	24,313	25,873	6.4%	159,407	3,409	2.2%
Income Tax	161,580	175,184	174,234	191,225	200,035	4.6%	33,339	32,819	-1.6%	198,297	(1,738)	-0.9%
Vehicle License Tax	51,689	55,293	59,801	61,586	66,784	8.4%	11,690	12,565	7.5%	70,794	4,010	6.0%
Subtotal	\$ 340,274	\$ 362,695	\$ 371,579	\$ 396,787	\$ 422,817	6.6%	\$ 69,342	\$ 71,257	2.8%	\$ 428,498	\$ 5,681	1.3%
TOTAL	\$ 1,026,197	\$ 1,052,589	\$ 1,074,720	\$ 1,105,791	\$ 1,172,696	6.1%	\$ 169,809	\$ 169,979	0.1%	\$ 1,183,681	\$ 10,985	0.9%

Change from Prior Year

17-18 - 2 Month Actual Revenue:	\$ 169,809
18-19 - 2 Month Actual Revenue:	\$ 169,979
Dollars Over/Under Prior Year:	\$170
Percent Over/Under Prior Year:	0.1%

% Change from Prior Year

18-19 % Change from Prior Year Actual:	0.1%
18-19 Budget % Change from Prior Year Actual:	0.9%

CITY PLT BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$37,065	\$37,216	\$38,000	2.5%	\$38,000	2.5%	\$0	NA
August	36,182	38,023	39,071	8.0%	39,071	8.0%	0	NA
September	36,412	36,874	0	NA	0	NA	0	NA
October	36,451	38,397	0	NA	0	NA	0	NA
November	35,071	36,246	0	NA	0	NA	0	NA
December	34,067	35,894	0	NA	0	NA	0	NA
January	39,254	40,303	0	NA	0	NA	0	NA
February	34,733	34,425	0	NA	0	NA	0	NA
March	34,205	35,460	0	NA	0	NA	0	NA
April	39,392	39,143	0	NA	0	NA	0	NA
May	36,082	36,505	0	NA	0	NA	0	NA
June	37,538	36,977	0	NA	0	NA	0	NA
Subtotal:	\$436,453	\$445,463	\$77,071	NA	\$77,071	-82.3%	\$0	NA
Year End Adjustments	(4,095)	(900)	0	NA	0	NA	0	NA
TOTAL:	\$432,358	\$444,563	\$77,071	NA	\$77,071	-82.2%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$77,071
YTD Budget Estimate:	75,239
Dollars Over/Under Budget:	\$1,832
Percent Over/Under Budget:	2.4%

Actual vs. PY

YTD Actual Revenue:	\$77,071
YTD Prior Year Actual:	73,248
Dollars Over/Under PY:	3,823
Percent Over/Under PY:	5.2%

GENERAL FUND PLT CATEGORY ANALYSIS
August 2018

Category	2017-18	2018-19			Actual/Actual		Actual/Budget	
	Actual	Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Contracting	1,122	1,624	1,624	1,680	559	49.8%	56	3.5%
Job Printing	50	57	57	42	(8)	-15.2%	(15)	-25.6%
Publishing	12	16	16	14	2	13.2%	(2)	-14.3%
Transportation & Towing	0	0	0	2	2	458.1%	2	NA
Restaurants & Bars	1,776	1,882	1,882	2,005	229	12.9%	123	6.5%
Leases & Rentals (Property)	1,325	1,434	1,434	1,509	184	13.9%	75	5.2%
Commercial Rentals	3,008	3,164	3,164	3,344	337	11.2%	180	5.7%
Hotel/Motel	439	485	485	561	123	27.9%	76	15.8%
Residential Property Rentals	1,799	1,907	1,907	2,139	340	18.9%	232	12.2%
Retail	14,502	15,883	15,883	15,458	955	6.6%	(425)	-2.7%
Food	(0)	0	0	19	19	NA	19	NA
Amusements	323	372	372	342	19	5.9%	(30)	-8.2%
Telecommunications	1,000	1,066	1,066	1,027	27	2.7%	(39)	-3.7%
Other Utilities	9,155	8,326	8,326	8,880	(274)	-3.0%	554	6.7%
Use	1,485	1,638	1,638	1,887	402	27.1%	249	15.2%
Penalty & Interest	185	169	169	162	(23)	-12.3%	(7)	-4.0%
Subtotal	\$36,180	\$38,023	38,023	\$39,072	\$2,891	8.0%	1,049	2.8%
Balance to Cash	2	0	0	(1)	(3)	NA	(1)	NA
TOTAL	\$36,182	\$38,023	\$38,023	\$39,071	\$2,888	8.0%	\$1,048	2.8%

CONVENTION CENTER EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$3,664	\$3,718	\$4,280	16.8%	\$4,280	16.8%	\$0	NA
August	3,065	3,440	3,829	24.9%	3,829	24.9%	0	NA
September	3,436	3,516	0	NA	0	NA	0	NA
October	3,717	3,816	0	NA	0	NA	0	NA
November	4,395	4,379	0	NA	0	NA	0	NA
December	4,220	4,256	0	NA	0	NA	0	NA
January	4,678	4,593	0	NA	0	NA	0	NA
February	4,527	4,068	0	NA	0	NA	0	NA
March	5,046	4,761	0	NA	0	NA	0	NA
April	6,276	5,306	0	NA	0	NA	0	NA
May	5,187	4,734	0	NA	0	NA	0	NA
June	4,523	4,077	0	NA	0	NA	0	NA
Subtotal:	\$52,735	\$50,666	\$8,110	NA	\$8,110	-84.6%	\$0	NA
Year End Adjustment	(5)	241	0	NA	0	NA	0	NA
TOTAL:	\$52,730	\$50,907	\$8,110	NA	\$8,110	-84.6%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$8,110
YTD Budget Estimate:	7,159
Dollars Over/Under:	\$951
Percent Over/Under:	13.3%

Actual vs. Prior Year

YTD Actual Revenue:	\$8,110
YTD Prior Year Actual:	6,730
Dollars Over/Under PY:	1,380
Percent Over/Under PY:	20.5%

CONVENTION CENTER EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Advertising	\$158 -23.5%	\$157 -18.3%	\$262 27.7%	\$247 27.7%	\$238 27.7%	\$249 27.7%	\$235 27.7%	\$179 27.7%	\$208 27.7%	\$193 27.7%	\$244 27.7%	\$240 27.7%	\$2,610 18.8%	\$2,610	18.8%	
Contracting	1,425 32.0%	1,200 49.8%	881 -10.2%	911 -0.5%	958 -9.2%	889 -20.7%	1,077 -3.6%	789 -22.7%	851 -17.4%	983 -17.7%	973 -24.5%	1,079 -8.2%	12,016 -6.0%	12,016	-6.0%	
Job Printing	39 0.6%	30 -15.2%	45 4.3%	44 6.7%	49 3.2%	44 13.1%	44 6.3%	48 -6.5%	44 7.2%	46 2.9%	44 9.8%	45 11.9%	521 3.6%	521	3.6%	
Publishing	8 8.9%	10 13.2%	8 10.7%	9 7.8%	11 -6.0%	9 -3.6%	9 -9.3%	10 44.4%	9 1.0%	9 5.8%	11 -5.2%	8 -0.4%	111 3.9%	111	3.9%	
Transportation & Towing	1 551.2%	1 458.1%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 -100.0%	0 8.3%	3 -11.0%	3	-11.0%	
Restaurants & Bars	1,489 10.9%	1,432 12.9%	1,327 0.2%	1,401 -3.2%	1,511 -0.5%	1,446 1.1%	1,612 -7.3%	1,544 -0.2%	1,630 -0.1%	1,814 -4.5%	1,754 -1.3%	1,614 -1.1%	18,574 0.1%	18,574	0.1%	
Hotel/Motel	1,159 17.2%	997 31.5%	762 -12.9%	969 -12.9%	1,372 -12.9%	1,244 -12.9%	1,380 -13.0%	1,533 -12.8%	1,893 -12.9%	2,595 -12.9%	1,637 -12.8%	1,290 -12.9%	16,830 -9.5%	16,830	-9.5%	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$4,280	\$3,828	\$3,285	\$3,580	\$4,139	\$3,881	\$4,356	\$4,104	\$4,634	\$5,640	\$4,663	\$4,276	\$50,666	\$50,666	-3.9%	
Balance to Cash	0 16.8%	1 24.9%	0 -4.4%	0 -3.7%	0 -5.8%	0 -8.1%	0 -6.9%	0 -9.3%	0 -8.2%	0 -10.1%	0 -10.1%	(1) -5.5%	0	0	-100.0%	
TOTAL	\$4,280	\$3,829	\$3,285	\$3,580	\$4,139	\$3,881	\$4,356	\$4,104	\$4,634	\$5,640	\$4,663	\$4,275	\$50,666	\$50,666	-3.9%	
(% change from prior year)	16.8%	24.9%	-4.4%	-3.7%	-5.8%	-8.0%	-6.9%	-9.4%	-8.2%	-10.1%	-10.1%	-5.5%				
REVISED ESTIMATE	\$4,280	\$3,829	\$3,285	\$3,580	\$4,139	\$3,881	\$4,356	\$4,104	\$4,634	\$5,640	\$4,663	\$4,275	50,666			
														Year End Adjustment	241	NA
														TOTAL	\$50,907	-3.5%

SPORTS FACILITIES EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,187	\$1,169	\$1,257	5.9%	\$1,257	5.9%	\$0	NA
August	994	993	1,144	15.1%	1,144	15.1%	0	NA
September	1,081	1,059	0	NA	0	NA	0	NA
October	1,177	1,218	0	NA	0	NA	0	NA
November	1,678	1,652	0	NA	0	NA	0	NA
December	1,591	1,521	0	NA	0	NA	0	NA
January	1,472	1,465	0	NA	0	NA	0	NA
February	1,733	1,500	0	NA	0	NA	0	NA
March	2,187	1,891	0	NA	0	NA	0	NA
April	3,087	2,522	0	NA	0	NA	0	NA
May	2,074	1,924	0	NA	0	NA	0	NA
June	1,591	1,301	0	NA	0	NA	0	NA
Subtotal:	\$19,851	\$18,216	\$2,401	NA	\$2,401	-87.9%	\$0	NA
Year End Adjustment	128	71	0	NA	0	NA	0	NA
TOTAL:	\$19,979	\$18,287	\$2,401	NA	\$2,401	-88.0%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$2,401
YTD Budget Estimate:	2,162
Dollars Over/Under:	\$239
Percent Over/Under:	11.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$2,401
YTD Prior Year Actual:	2,181
Dollars Over/Under PY:	220
Percent Over/Under PY:	10.1%

**SPORTS FACILITIES EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000'S)**

Category	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	% Change		
	(Act)	(Act)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Est)	(Act/Est)	Total	from PY ACTUAL	
Hotel/Motel	\$579	\$499	\$381	\$484	\$686	\$622	\$690	\$767	\$947	\$1,298	\$818	\$645	\$8,416	\$8,416	-9.5%	
	17.2%	31.5%	-12.9%	-12.9%	-12.9%	-12.9%	-13.0%	-12.8%	-12.8%	-12.9%	-12.8%	87.1%				
Car Rental	678	645	590	569	816	804	622	782	1,011	1,464	1,041	779	9,800	9,800	-7.1%	
	-2.2%	4.9%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%	-8.3%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,257	\$1,144	\$971	\$1,054	\$1,502	\$1,426	\$1,312	\$1,549	\$1,957	\$2,762	\$1,859	\$1,424	\$18,216	\$18,216	-8.2%	
	5.9%	15.1%	-10.2%	-10.5%	-10.5%	-10.4%	-10.8%	-10.6%	-10.6%	-10.5%	-10.4%	-10.4%				
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-100.0%	
TOTAL	\$1,257	\$1,144	\$971	\$1,054	\$1,502	\$1,426	\$1,312	\$1,549	\$1,957	\$2,762	\$1,859	\$1,424	\$18,216	\$18,216	-8.2%	
(% change from prior year)	5.9%	15.1%	-10.2%	-10.5%	-10.5%	-10.4%	-10.8%	-10.6%	-10.5%	-10.5%	-10.4%	-10.5%				
REVISED ESTIMATE	\$1,257	\$1,144	\$971	\$1,054	\$1,502	\$1,426	\$1,312	\$1,549	\$1,957	\$2,762	\$1,859	\$1,424	\$18,216			
														Year End Adjustment	71	-44.5%
														TOTAL:	\$18,287	-8.5%

JET FUEL EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$0	\$58	\$59	NA	\$59	NA	\$0	NA
August	0	89	55	NA	55	NA	0	NA
September	0	89	0	NA	0	NA	0	NA
October	0	89	0	NA	0	NA	0	NA
November	0	89	0	NA	0	NA	0	NA
December	63	89	0	NA	0	NA	0	NA
January	68	89	0	NA	0	NA	0	NA
February	185	117	0	NA	0	NA	0	NA
March	58	89	0	NA	0	NA	0	NA
April	96	89	0	NA	0	NA	0	NA
May	64	89	0	NA	0	NA	0	NA
June	66	89	0	NA	0	NA	0	NA
Subtotal:	\$600	\$1,066	\$114	NA	\$114	-81.0%	\$0	NA
Year End Adjustment	58	0	0	NA	0	NA	0	NA
TOTAL:	\$658	\$1,066	\$114	NA	\$114	-82.7%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$114
YTD Budget Estimate:	147
Dollars Over/Under:	(\$33.3)
Percent Over/Under:	-22.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$114
YTD Prior Year Actual:	0
Dollars Over/Under PY:	\$114
Percent Over/Under PY:	NA

JET FUEL EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY	
														Total	ACTUAL
Jet Fuel Sales	\$31	\$52	\$75	\$75	\$75	\$75	\$75	\$75	\$82	\$90	\$90	\$90	\$885	\$885	68.2%
Jet Fuel Use	28	4	13	13	13	13	13	13	13	13	22	24	181	181	152.1%
Subtotal	\$59	\$56	\$88	\$88	\$88	\$88	\$88	\$88	\$95	\$103	\$112	\$113	\$1,066	\$1,066	78.3%
Balance to Cash	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	-100.0%
TOTAL	\$59	\$55	\$88	\$88	\$88	\$88	\$88	\$88	\$95	\$103	\$112	\$114	\$1,066	\$1,066	77.7%
(% change from prior year) REVISED ESTIMATE	\$59	\$55	\$88	\$88	\$88	\$88	\$88	\$88	\$95	\$103	\$112	\$114	\$1,066	\$1,066	77.7%
													Year End Adjustment	0	-100.0%
													TOTAL:	\$1,066	62.0%

TRANSPORTATION 2050 EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$17,590	\$17,873	\$18,915	7.5%	\$18,915	7.5%	\$0	NA
August	15,591	17,443	17,866	14.6%	17,866	14.6%	0	NA
September	16,484	17,284	0	NA	0	NA	0	NA
October	16,912	17,503	0	NA	0	NA	0	NA
November	16,953	17,578	0	NA	0	NA	0	NA
December	17,314	18,272	0	NA	0	NA	0	NA
January	20,329	20,876	0	NA	0	NA	0	NA
February	17,701	17,223	0	NA	0	NA	0	NA
March	17,987	18,200	0	NA	0	NA	0	NA
April	20,791	20,383	0	NA	0	NA	0	NA
May	18,855	18,655	0	NA	0	NA	0	NA
June	18,703	18,787	0	NA	0	NA	0	NA
Subtotal:	\$215,210	\$220,077	\$36,780	NA	\$36,780	-82.9%	\$0	NA
Year End Adjustment	596	777	0	NA	0	NA	0	NA
TOTAL:	\$215,806	\$220,854	\$36,780	NA	\$36,780	-83.0%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$36,780
YTD Budget Estimate:	35,316
Dollars Over/Under:	\$1,464
Percent Over/Under:	4.1%

Actual vs. Prior Year

YTD Actual Revenue:	\$36,780
YTD Prior Year Actual:	33,182
Dollars Over/Under PY:	3,599
Percent Over/Under PY:	10.8%

**TRANSPORTATION 2050 - STREETS
EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000'S)**

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL		
														Total		
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA	
Contracting	275	233	171	177	186	173	209	154	166	191	189	210	2,335	2,335	-5.0%	
Job Printing	8	6	9	8	9	8	8	9	8	9	9	9	100	100	4.3%	
Publishing	2	2	2	2	2	2	2	2	2	2	2	2	22	22	4.9%	
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-11.6%	
Restaurants & Bars	287	276	256	270	292	279	311	298	314	350	338	312	3,584	3,584	0.1%	
Leases & Rentals (Property)	116	119	110	106	130	127	121	125	133	162	131	125	1,504	1,504	-0.1%	
Commercial Rentals	268	254	216	229	235	230	238	220	229	242	239	245	2,844	2,844	-3.2%	
Hotel/Motel	52	49	37	48	67	60	50	78	95	124	85	61	804	804	-3.2%	
Residential Property Rentals	157	170	174	150	147	146	153	142	154	154	150	154	1,850	1,850	-1.6%	
Retail (amounts = or < \$10.3k)	1,187	1,118	1,147	1,157	1,129	1,194	1,482	1,089	1,116	1,284	1,193	1,226	14,322	14,322	5.3%	
Retail (amounts > \$10.3k)	65	66	79	79	77	82	102	75	77	88	82	84	955	955	8.5%	
Amusements	31	27	39	34	35	31	28	31	32	47	32	35	401	401	3.9%	
Use (amounts = or < \$10.3k)	138	128	106	125	113	111	159	127	110	135	103	107	1,462	1,462	4.3%	
Use (amounts > \$10.3k)	22	13	11	13	11	11	16	13	11	14	10	10	155	155	16.9%	
Subtotal	\$2,607	\$2,461	\$2,355	\$2,399	\$2,433	\$2,453	\$2,879	\$2,362	\$2,446	\$2,800	\$2,564	\$2,579	\$30,338	\$30,338	2.1%	
	7.4%	14.2%	3.3%	2.6%	4.0%	1.7%	2.9%	-3.3%	-1.4%	-2.2%	-1.2%	-0.1%				
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	\$0	0	-82.3%	
TOTAL	\$2,607	\$2,461	\$2,355	\$2,399	\$2,433	\$2,453	\$2,879	\$2,362	\$2,446	\$2,800	\$2,564	\$2,579	\$30,338	\$30,338	2.1%	
(% change from prior year)	7.4%	14.2%	3.3%	2.6%	4.1%	1.7%	2.9%	-3.3%	-1.3%	-2.3%	-1.2%	-0.1%				
REVISED ESTIMATE	\$2,607	\$2,461	\$2,355	\$2,399	\$2,433	\$2,453	\$2,879	\$2,362	\$2,446	\$2,800	\$2,564	\$2,579	\$30,338			
														Year End Adjustment	108	15.6%
														TOTAL:	\$30,446	2.1%

PARKS & PRESERVES EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$0	NA
August	2,294	2,565	2,620	14.2%	2,620	14.2%	0	NA
September	2,419	2,543	0	NA	0	NA	0	NA
October	2,479	2,577	0	NA	0	NA	0	NA
November	2,483	2,586	0	NA	0	NA	0	NA
December	2,520	2,679	0	NA	0	NA	0	NA
January	2,998	3,081	0	NA	0	NA	0	NA
February	2,589	2,529	0	NA	0	NA	0	NA
March	2,638	2,672	0	NA	0	NA	0	NA
April	3,048	3,005	0	NA	0	NA	0	NA
May	2,760	2,754	0	NA	0	NA	0	NA
June	2,733	2,765	0	NA	0	NA	0	NA
Subtotal:	\$31,546	\$32,378	\$5,392	NA	\$5,392	-82.9%	\$0	NA
Year End Adjustment	48	139	0	NA	0	NA	0	NA
TOTAL:	\$31,594	\$32,517	\$5,392	NA	\$5,392	-82.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$5,392
YTD Budget Estimate:	5,187
Dollars Over/Under:	\$205
Percent Over/Under:	4.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$5,392
YTD Prior Year Actual:	4,879
Dollars Over/Under PY:	513
Percent Over/Under PY:	10.5%

NEIGHBORHOOD PROTECTION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$2,584	\$2,621	\$2,772	7.3%	\$2,772	7.3%	\$0	NA
August	2,293	2,565	2,620	14.2%	2,620	14.2%	0	NA
September	2,419	2,543	0	NA	0	NA	0	NA
October	2,478	2,577	0	NA	0	NA	0	NA
November	2,484	2,586	0	NA	0	NA	0	NA
December	2,520	2,679	0	NA	0	NA	0	NA
January	2,998	3,081	0	NA	0	NA	0	NA
February	2,589	2,529	0	NA	0	NA	0	NA
March	2,638	2,672	0	NA	0	NA	0	NA
April	3,047	3,005	0	NA	0	NA	0	NA
May	2,761	2,754	0	NA	0	NA	0	NA
June	2,734	2,764	0	NA	0	NA	0	NA
Subtotal:	\$31,546	\$32,377	\$5,392	NA	\$5,392	-82.9%	\$0	NA
Year End Adjustment	47	139	0	NA	0	NA	0	NA
TOTAL:	\$31,593	\$32,516	\$5,392	NA	\$5,392	-82.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$5,392
YTD Budget Estimate:	5,187
Dollars Over/Under:	\$205
Percent Over/Under:	4.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$5,392
YTD Prior Year Actual:	4,878
Dollars Over/Under PY:	514
Percent Over/Under PY:	10.5%

POLICE BLOCK WATCH EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000'S)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY	
														Total	ACTUAL
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	14	12	9	9	10	9	11	8	9	10	10	11	120	120	-6.0%
Job Printing	0	0	0	0	0	0	0	0	0	0	0	0	5	5	3.6%
Publishing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-11.0%
Restaurants & Bars	15	14	13	14	15	14	16	15	16	18	18	16	186	186	0.1%
Leases & Rentals (Property)	6	6	6	6	7	7	6	6	7	8	7	6	78	78	-0.5%
Commercial Rentals	14	13	11	12	12	12	12	11	12	13	12	13	147	147	-3.0%
Hotel/Motel	3	2	2	2	3	3	3	4	5	6	4	3	42	42	-3.2%
Residential Property Rentals	8	9	9	8	8	8	8	7	8	8	8	8	96	96	-1.7%
Retail	67	64	67	68	66	70	87	64	65	75	70	72	836	836	6.8%
Food	0	0	0	0	0	0	0	0	0	0	0	(0)	(0)	(0)	NA
Amusements	2	1	2	2	2	2	1	2	2	2	2	2	21	21	3.9%
Use	9	8	6	7	7	6	9	7	6	8	6	6	87	87	3.6%
Subtotal	\$139	\$131	\$126	\$128	\$130	\$131	\$154	\$126	\$130	\$149	\$137	\$138	\$1,619	\$1,619	2.6%
Balance to Cash	7.3%	14.2%	4.0%	3.4%	4.6%	4.0%	2.8%	-2.6%	-1.1%	-2.0%	-0.8%	0.6%	0	0	-90.1%
TOTAL	\$139	\$131	\$126	\$128	\$130	\$131	\$154	\$126	\$130	\$149	\$137	\$138	\$1,619	\$1,619	2.6%
(% change from prior year)	7.3%	14.2%	4.0%	3.4%	4.6%	4.0%	2.8%	-2.6%	-1.1%	-2.0%	-0.8%	0.6%			
REVISED ESTIMATE	\$139	\$131	\$126	\$128	\$130	\$131	\$154	\$126	\$130	\$149	\$137	\$138	\$1,619		
													Year End Adjustment	7	250.0%
													TOTAL:	\$1,626	3.0%

**FIRE NEIGHBORHOOD PROTECTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
Contracting	71	60	44	46	48	44	54	39	43	49	49	54	601	601	-6.0%
Job Printing	2	2	2	2	2	2	2	2	2	2	2	2	26	26	3.6%
Publishing	0	0	0	0	1	0	0	0	0	0	1	0	6	6	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-11.0%
Restaurants & Bars	74	72	66	70	76	72	81	77	81	91	88	81	929	929	0.1%
Leases & Rentals (Property)	30	31	28	28	34	33	31	32	34	42	34	32	389	389	-0.5%
Commercial Rentals	69	64	56	60	61	60	62	57	60	63	62	64	737	737	-3.0%
Hotel/Motel	14	12	10	12	17	16	13	20	25	32	22	16	208	208	-3.2%
Residential Property Rentals	41	45	45	39	38	38	39	37	40	40	39	40	480	480	-1.7%
Retail	337	322	336	339	331	350	434	319	327	376	350	359	4,180	4,180	6.8%
Food	0	1	0	0	0	0	0	0	0	0	0	(1)	(0)	(0)	NA
Amusements	8	7	10	9	9	8	7	8	8	12	8	9	104	104	3.9%
Use	46	39	31	37	33	32	46	37	32	39	30	31	434	434	3.6%
Subtotal	\$693	\$655	\$629	\$641	\$649	\$655	\$771	\$630	\$652	\$747	\$684	\$688	\$8,094	\$8,094	2.6%
Balance to Cash	7.3% 0	14.2% 0	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.6% 0	0	0	-99.9%
TOTAL	\$693	\$655	\$629	\$641	\$649	\$655	\$771	\$630	\$652	\$747	\$684	\$688	\$8,094	\$8,094	2.6%
(% change from prior year)	7.3%	14.2%	4.0%	3.6%	4.6%	4.0%	2.8%	-2.6%	-1.1%	-2.0%	-0.8%	0.5%			
REVISED ESTIMATE	\$693	\$655	\$629	\$641	\$649	\$655	\$771	\$630	\$652	\$747	\$684	\$688	\$8,094		
													Year End Adjustment	35	218.2%
													TOTAL:	\$8,129	2.9%

CAPITAL CONSTRUCTION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$963	\$777	\$766	-20.5%	\$766	-20.5%	\$0	NA
August	740	790	761	2.8%	761	2.8%	0	NA
September	840	780	0	NA	0	NA	0	NA
October	820	768	0	NA	0	NA	0	NA
November	844	772	0	NA	0	NA	0	NA
December	785	771	0	NA	0	NA	0	NA
January	811	735	0	NA	0	NA	0	NA
February	838	774	0	NA	0	NA	0	NA
March	747	721	0	NA	0	NA	0	NA
April	787	708	0	NA	0	NA	0	NA
May	783	710	0	NA	0	NA	0	NA
June	779	700	0	NA	0	NA	0	NA
Subtotal:	\$9,737	\$9,006	\$1,527	NA	\$1,527	-84.3%	\$0	NA
Year End Adjustment	(163)	28	0	NA	0	NA	0	NA
TOTAL:	\$9,574	\$9,034	\$1,527	NA	\$1,527	-84.1%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$1,527
YTD Budget Estimate:	1,567
Dollars Over/Under:	(\$40)
Percent Over/Under:	-2.6%

Actual vs. Prior Year

YTD Actual Revenue:	\$1,527
YTD Prior Year Actual:	1,703
Dollars Over/Under PY:	(176)
Percent Over/Under PY:	-10.3%

**CAPITAL CONSTRUCTION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Telecommunications	766	760	784	771	780	772	768	749	712	711	722	711	9,006	9,006	-7.5%
% Change	-20.5%	2.6%	-6.7%	-6.0%	-7.5%	-1.8%	-5.3%	-10.6%	-4.8%	-9.7%	-7.8%	-8.7%	-7.5%		
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$766	\$760	\$784	\$771	\$780	\$772	\$768	\$749	\$712	\$711	\$722	\$711	\$9,006	\$9,006	-7.5%
Balance to Cash	0	1	0	0	0	0	0	0	0	0	0	(1)	0	0	NA
TOTAL	\$766	\$761	\$784	\$771	\$780	\$772	\$768	\$749	\$712	\$711	\$722	\$710	\$9,006	\$9,006	-7.5%
(% change from prior year)	-20.5%	2.8%	-6.7%	-6.0%	-7.6%	-1.7%	-5.3%	-10.6%	-4.7%	-9.7%	-7.8%	-8.9%			
REVISED ESTIMATE	\$766	\$761	\$784	\$771	\$780	\$772	\$768	\$749	\$712	\$711	\$722	\$710	\$9,006		
													Year End Adjustment	28	NA
													TOTAL:	\$9,034	-5.6%

PUBLIC SAFETY ENHANCEMENT EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$1,998	\$2,037	\$2,471	23.6%	\$2,471	23.6%	\$0	NA
August	2,705	2,761	2,899	7.2%	2,899	7.2%	0	NA
September	2,662	2,715	0	NA	0	NA	0	NA
October	2,836	2,892	0	NA	0	NA	0	NA
November	2,412	2,348	0	NA	0	NA	0	NA
December	1,860	1,731	0	NA	0	NA	0	NA
January	1,834	1,852	0	NA	0	NA	0	NA
February	1,890	2,116	0	NA	0	NA	0	NA
March	2,302	1,788	0	NA	0	NA	0	NA
April	1,733	1,897	0	NA	0	NA	0	NA
May	1,753	1,733	0	NA	0	NA	0	NA
June	2,130	2,080	0	NA	0	NA	0	NA
Subtotal:	\$26,115	\$25,950	\$5,370	NA	\$5,370	-79.4%	\$0	NA
Year End Adjustment	(\$318)	\$63	0	NA	0	NA	0	NA
TOTAL:	\$25,797	\$26,013	\$5,370	NA	\$5,370	-79.2%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$5,370
YTD Budget Estimate:	4,799
Dollars Over/Under:	\$571
Percent Over/Under:	11.9%

Actual vs. Prior Year

YTD Actual Revenue:	\$5,370
YTD Prior Year Actual:	4,704
Dollars Over/Under PY:	666
Percent Over/Under PY:	14.2%

POLICE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL		
														Total		
Utilities	1,532	1,798	1,586	1,690	1,438	1,107	1,093	1,126	1,371	1,033	1,045	1,269	16,089	16,089	-0.6%	
	23.7%	7.1%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$1,532	\$1,798	\$1,586	\$1,690	\$1,438	\$1,107	\$1,093	\$1,126	\$1,371	\$1,033	\$1,045	\$1,269	\$16,089	\$16,089	-0.6%	
	23.7%	7.1%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%				
Balance to Cash	0	(1)	0	0	0	0	0	0	0	0	0	1	0	0	-87.5%	
TOTAL	\$1,532	\$1,797	\$1,586	\$1,690	\$1,438	\$1,107	\$1,093	\$1,126	\$1,371	\$1,033	\$1,045	\$1,270	\$16,089	\$16,089	-0.6%	
(% change from prior year)	23.6%	7.1%	-3.9%	-3.9%	-3.9%	-4.0%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.7%				
REVISED ESTIMATE	\$1,532	\$1,797	\$1,586	\$1,690	\$1,438	\$1,107	\$1,093	\$1,126	\$1,371	\$1,033	\$1,045	\$1,270	\$16,089			
														Year End Adjustment	39	NA
														TOTAL:	\$16,128	0.8%

**FIRE PUBLIC SAFETY ENHANCEMENT EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change		
														Total	from PY ACTUAL	
Utilities	939	1,102	972	1,036	881	679	670	690	841	633	640	778	9,861	9,861	-0.6%	
	23.7%	7.1%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%				
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA	
Subtotal	\$939	\$1,102	\$972	\$1,036	\$881	\$679	\$670	\$690	\$841	\$633	\$640	\$778	\$9,861	\$9,861	-0.6%	
	23.7%	7.1%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%	-3.9%				
Balance to Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-64.5%	
TOTAL	\$939	\$1,102	\$972	\$1,036	\$881	\$679	\$670	\$690	\$841	\$633	\$640	\$778	\$9,861	\$9,861	-0.6%	
(% change from prior year)	23.7%	7.2%	-3.8%	-3.9%	-3.8%	-4.0%	-3.7%	-3.9%	-3.9%	-3.7%	-3.9%	-4.0%				
REVISED ESTIMATE	\$939	\$1,102	\$972	\$1,036	\$881	\$679	\$670	\$690	\$841	\$633	\$640	\$778	\$9,861			
														Year End Adjustment	24	NA
														TOTAL:	\$9,885	0.8%

2007 PUBLIC SAFETY EXPANSION EXCISE TAX BY MONTH
(In Thousands)
(2+10)

	2017-18 Actual	2018-19 Budget	2018-19 Actual	% Change from PY	2018-19 Estimate	% Change from PY	2019-20 Estimate	% Change from PY
July	\$5,169	\$5,243	\$5,544	7.3%	\$5,544	7.3%	\$0	NA
August	4,589	5,130	5,246	14.3%	5,246	14.3%	0	NA
September	4,838	5,087	0	NA	0	NA	0	NA
October	4,958	5,154	0	NA	0	NA	0	NA
November	4,966	5,171	0	NA	0	NA	0	NA
December	5,040	5,358	0	NA	0	NA	0	NA
January	5,997	6,162	0	NA	0	NA	0	NA
February	5,178	5,059	0	NA	0	NA	0	NA
March	5,275	5,344	0	NA	0	NA	0	NA
April	6,098	6,009	0	NA	0	NA	0	NA
May	5,519	5,508	0	NA	0	NA	0	NA
June	5,467	5,529	0	NA	0	NA	0	NA
Subtotal:	\$63,092	\$64,755	\$10,790	NA	\$10,790	-82.9%	\$0	NA
Year End Adjustment	96	276	0	NA	0	NA	0	NA
TOTAL:	\$63,188	\$65,031	\$10,790	NA	\$10,790	-82.9%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$10,790
YTD Budget Estimate:	10,373
Dollars Over/Under:	\$417
Percent Over/Under:	4.0%

Actual vs. Prior Year

YTD Actual Revenue:	\$10,790
YTD Prior Year Actual:	9,757
Dollars Over/Under PY:	1,032
Percent Over/Under PY:	10.6%

POLICE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000's)

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	456	389	282	292	307	285	345	253	272	314	311	340	3,845	3,845	-6.0%
Job Printing	13	10	14	14	16	14	14	15	14	15	14	14	167	167	3.6%
Publishing	3	3	3	3	3	3	3	3	3	3	4	3	36	36	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	1	1	-11.0%
Restaurants & Bars	477	458	425	448	484	463	516	494	521	580	561	517	5,944	5,944	0.1%
Leases & Rentals (Property)	192	201	181	176	215	209	199	207	220	268	217	207	2,493	2,493	-0.5%
Commercial Rentals	443	412	360	381	391	382	396	365	382	402	398	408	4,720	4,720	-3.0%
Hotel/Motel	86	75	61	79	111	100	84	129	158	206	141	101	1,331	1,331	-3.2%
Residential Property Rentals	263	285	288	249	243	241	253	236	255	254	249	255	3,070	3,070	-1.7%
Retail	2,159	2,061	2,152	2,170	2,117	2,238	2,779	2,041	2,092	2,409	2,237	2,299	26,754	26,754	6.8%
Food	0	5	0	0	0	0	0	0	0	0	0	(5)	(0)	(0)	NA
Amusements	52	46	64	56	58	51	46	51	53	77	53	58	664	664	3.9%
Use	291	252	198	234	210	207	297	238	205	252	193	201	2,780	2,780	3.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$4,435	\$4,198	\$4,027	\$4,102	\$4,154	\$4,194	\$4,932	\$4,033	\$4,175	\$4,780	\$4,378	\$4,396	\$51,804	\$51,804	2.6%
Balance to Cash	7.3% 0	14.3% (1)	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.5% 1	0	0	-98.0%
TOTAL	\$4,435	\$4,197	\$4,027	\$4,102	\$4,154	\$4,194	\$4,932	\$4,033	\$4,175	\$4,780	\$4,378	\$4,397	\$51,804	\$51,804	2.6%
(% change from prior year)	7.3%	14.3%	4.0%	3.4%	4.6%	4.0%	2.8%	-2.7%	-1.0%	-2.0%	-0.8%	0.6%			
REVISED ESTIMATE	\$4,435	\$4,197	\$4,027	\$4,102	\$4,154	\$4,194	\$4,932	\$4,033	\$4,175	\$4,780	\$4,378	\$4,397	\$51,804		
													Year End Adjustment	221	190.8%
													TOTAL:	\$52,025	2.9%

**FIRE 2007 PUBLIC SAFETY EXPANSION EXCISE TAX CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(2+10)
(000's)**

Category	Jul (Act)	Aug (Act)	Sep (Est)	Oct (Est)	Nov (Est)	Dec (Est)	Jan (Est)	Feb (Est)	Mar (Est)	Apr (Est)	May (Est)	Jun (Est)	TOTAL (Act/Est)	% Change from PY ACTUAL	
														Total	
Advertising	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA
Contracting	114	97	70	73	77	71	86	63	68	79	78	84	961	961	-6.0%
Job Printing	3	2	4	4	4	3	3	4	3	4	4	4	42	42	3.6%
Publishing	1	1	1	1	1	1	1	1	1	1	1	1	9	9	3.9%
Transportation & Towing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-11.0%
Restaurants & Bars	119	115	106	112	121	116	129	124	130	145	140	129	1,486	1,486	0.1%
Leases & Rentals (Property)	48	50	45	44	54	52	50	52	55	67	54	52	623	623	-0.5%
Commercial Rentals	111	103	90	95	98	96	99	91	95	100	99	102	1,180	1,180	-3.0%
Hotel/Motel	22	19	15	20	28	25	21	32	39	51	35	25	333	333	-3.2%
Apartment Rentals	66	71	72	62	61	60	63	59	64	64	62	64	768	768	-1.7%
Retail	540	515	538	542	529	560	695	510	523	602	559	575	6,689	6,689	6.8%
Food	0	1	0	0	0	0	0	0	0	0	0	(1)	(0)	(0)	NA
Amusements	13	11	16	14	14	13	11	13	13	19	13	14	166	166	3.9%
Use	73	63	50	59	53	52	74	60	51	63	48	50	695	695	3.6%
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NA
Subtotal	\$1,109	\$1,049	\$1,007	\$1,026	\$1,039	\$1,049	\$1,233	\$1,008	\$1,044	\$1,195	\$1,095	\$1,099	\$12,951	\$12,951	2.6%
Balance to Cash	7.3% 0	14.3% 0	4.0% 0	3.4% 0	4.6% 0	4.0% 0	2.8% 0	-2.6% 0	-1.1% 0	-2.0% 0	-0.8% 0	0.5% 0	0	0	-82.0%
TOTAL	\$1,109	\$1,049	\$1,007	\$1,026	\$1,039	\$1,049	\$1,233	\$1,008	\$1,044	\$1,195	\$1,095	\$1,099	\$12,951	\$12,951	2.6%
(% change from prior year)	7.3%	14.3%	4.0%	3.4%	4.6%	4.0%	2.8%	-2.5%	-1.2%	-2.0%	-0.8%	0.5%			
REVISED ESTIMATE	\$1,109	\$1,049	\$1,007	\$1,026	\$1,039	\$1,049	\$1,233	\$1,008	\$1,044	\$1,195	\$1,095	\$1,099	\$12,951		
													Year End Adjustment	55	175.0%
													TOTAL:	\$13,006	2.9%

STATE SALES TAX BY MONTH
PHOENIX SHARE
(In Thousands)
2+10

	2017-18 Actual	2018-19 Budget	% Change from PY Actual	2018-19 Actual	% Change from PY Actual	% Change from CY Budget	2018-19 Estimate	% Change from PY Actual	2019-20 Base	% Change from PY Estimate
July	\$12,549	\$12,546	0.0%	\$13,215	5.3%	5.3%	\$13,215	5.3%	0	NA
August	11,764	12,447	5.8%	12,658	7.6%	1.7%	12,658	7.6%	0	NA
September	12,103	12,383	2.3%	0	NA	NA	0	NA	0	NA
October	12,413	12,546	1.1%	0	NA	NA	0	NA	0	NA
November	12,293	12,600	2.5%	0	NA	NA	0	NA	0	NA
December	12,691	13,065	2.9%	0	NA	NA	0	NA	0	NA
January	14,897	15,410	3.4%	0	NA	NA	0	NA	0	NA
February	12,502	12,522	0.2%	0	NA	NA	0	NA	0	NA
March	12,611	13,209	4.7%	0	NA	NA	0	NA	0	NA
April	14,895	14,781	-0.8%	0	NA	NA	0	NA	0	NA
May	13,094	13,535	3.4%	0	NA	NA	0	NA	0	NA
June	13,413	13,736	2.4%	0	NA	NA	0	NA	0	NA
Subtotal	\$155,225	\$158,780	2.3%	\$25,873	NA	NA	\$25,873	-83.3%	\$0	NA
Year end adjust. (GASB)	773	627	-18.9%	0	NA	NA	0	NA	0	NA
TOTAL:	\$155,998	\$159,407	2.2%	\$25,873	NA	NA	\$25,873	-83.4%	\$0	NA

Actual vs. Budget

YTD Actual Revenue:	\$25,873
YTD Budget:	24,993
Dollars Over/(Under):	\$880
Percent Over/(Under):	3.5%

Actual vs. PY

YTD Actual Revenue:	\$25,873
YTD Prior Year Actual:	24,313
Dollars Over/(Under):	\$1,560
Percent Over/(Under):	6.4%

STATE SALES TAX - CATEGORY ANALYSIS
FY 2018-19 ACTUALS
(in thousands)

Category	JUL (Act)	AUG (Act)	SEP (Est)	OCT (Est)	NOV (Est)	DEC (Est)	JAN (Est)	FEB (Est)	MAR (Est)	APR (Est)	MAY (Est)	JUN (Est)	TOTAL	% Change fr PY Acts
Transportation & Towing	\$47	\$39	\$28	\$22	\$19	\$12	\$29	\$25	\$19	\$31	\$19	\$18	308	-0.8%
% change from PY actual	99.0%	-19.8%	17.9%	-2.7%	13.5%	-27.6%	10.1%	19.1%	-8.9%	-45.4%	-8.3%	38.9%		
Mining-Oil & Gas Production	\$147	\$132	\$150	\$111	\$130	\$109	\$130	\$125	\$118	\$128	\$142	\$140	1,561	1.1%
% change from PY actual	6.9%	16.3%	11.5%	15.6%	-6.5%	4.0%	-3.6%	-17.6%	7.1%	-8.0%	4.2%	-5.5%		
Utilities	\$9,455	\$11,919	\$12,019	\$11,048	\$9,311	\$7,243	\$7,146	\$7,848	\$7,074	\$6,834	\$6,843	\$7,976	104,716	1.3%
% change from PY actual	2.1%	-4.1%	6.7%	1.8%	1.4%	2.7%	5.8%	2.0%	2.7%	-1.4%	-0.2%	-3.3%		
Communications	\$1,688	\$1,704	\$1,783	\$1,767	\$1,748	\$1,727	\$1,699	\$1,790	\$1,729	\$1,758	\$1,708	\$1,688	20,790	0.6%
% change from PY actual	-4.7%	8.0%	3.9%	0.2%	0.4%	-0.6%	-3.1%	3.5%	3.3%	-1.2%	0.5%	-2.2%		
Railroads & Aircraft	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Private Car & Pipelines	\$27	\$27	\$38	\$40	\$44	(\$62)	\$68	\$15	\$52	\$31	\$55	\$36	371	23.1%
% change from PY actual	9.3%	1.4%	34.7%	42.4%	84.1%	-318.5%	136.4%	-45.7%	76.8%	6154.2%	101.9%	29.6%		
Publishing	\$74	\$63	\$58	\$60	\$72	\$70	\$69	\$80	\$67	\$73	\$80	\$61	828	-2.1%
% change from PY actual	20.4%	-14.6%	0.0%	-7.0%	-2.7%	-5.2%	-16.4%	11.8%	-7.7%	5.3%	-0.2%	-3.7%		
Printing	\$172	\$160	\$75	\$186	\$200	\$208	\$178	\$182	\$178	\$187	\$199	\$196	2,122	-3.2%
% change from PY actual	-5.3%	-58.8%	-160.8%	0.5%	-4.7%	10.2%	-1.9%	-13.5%	-4.0%	2.3%	-8.1%	6.6%		
Restaurants & Bars	\$23,416	\$22,229	\$21,654	\$22,650	\$24,189	\$23,376	\$25,605	\$24,952	\$26,357	\$29,235	\$27,515	\$26,080	297,258	3.6%
% change from PY actual	8.1%	8.3%	3.9%	-0.9%	2.8%	4.2%	-0.7%	5.4%	3.4%	1.7%	3.6%	4.7%		
Amusements	\$3,090	\$1,993	\$1,996	\$1,857	\$2,170	\$2,307	\$2,511	\$2,850	\$2,522	\$3,362	\$2,833	\$2,577	30,068	4.0%
% change from PY actual	3.8%	0.7%	0.7%	-1.1%	6.5%	-2.1%	2.0%	12.7%	0.6%	1.2%	8.7%	13.6%		
Rentals-Real Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Rentals-Personal Property	\$8,402	\$7,042	\$6,618	\$6,929	\$6,549	\$6,846	\$7,105	\$7,056	\$7,124	\$8,438	\$7,290	\$6,991	86,390	1.0%
% change from PY actual	25.7%	6.0%	4.4%	-0.3%	-6.1%	-6.6%	-2.9%	-5.0%	-3.4%	5.4%	0.6%	-3.4%		
Contracting	\$11,441	\$10,947	\$9,854	\$9,601	\$10,490	\$9,549	\$10,899	\$9,173	\$9,283	\$10,576	\$10,332	\$11,585	123,729	4.6%
% change from PY actual	14.8%	21.7%	-2.1%	15.0%	2.5%	1.7%	5.5%	-7.4%	3.7%	-1.0%	0.2%	4.3%		
Feed - Wholesale	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Retail	\$114,876	\$109,862	\$107,256	\$108,958	\$107,920	\$116,213	\$144,453	\$107,434	\$109,985	\$126,171	\$114,663	\$118,893	1,386,683	2.6%
% change from PY actual	3.5%	9.6%	1.1%	2.2%	3.9%	2.7%	3.3%	0.7%	2.9%	-1.2%	2.7%	0.6%		
Severance - Mining	\$1,656	\$1,034	\$1,533	\$2,430	\$1,948	\$1,996	\$2,185	\$1,823	\$1,710	\$2,212	\$2,098	\$2,289	22,914	16.6%
% change from PY actual	101.3%	-33.9%	81.4%	-15.8%	40.5%	0.1%	11.4%	3.3%	20.5%	24.6%	43.5%	29.5%		
Severance - Timber	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	NA
% change from PY actual														
Bed Tax - Hotel/Motel	\$6,469	\$6,190	\$5,587	\$6,621	\$8,115	\$7,182	\$6,028	\$8,403	\$10,412	\$13,364	\$10,021	\$8,161	96,552	5.0%
% change from PY actual	5.1%	14.2%	5.0%	5.9%	4.4%	5.6%	2.0%	3.6%	5.1%	1.2%	8.5%	4.2%		
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	-91.0%
% change from PY actual														
State Total	180,959	173,342	168,649	172,280	172,905	176,776	208,105	171,756	176,630	202,400	183,798	186,690	2,174,290	2.9%
Cities Share (25%)	45,240	43,335	42,162	43,070	43,226	44,194	52,026	42,939	44,158	50,600	45,950	46,673	543,573	2.9%
Phoenix Population Percentage	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%	29.21%		
Phoenix TOTAL	\$13,215	\$12,658	\$12,316	\$12,581	\$12,627	\$12,909	\$15,197	\$12,543	\$12,899	\$14,780	\$13,422	\$13,633	\$158,780	2.3%

	627	-18.8%
Total	\$159,407	2.2%

STATE SALES TAX CATEGORY ANALYSIS
STATEWIDE COLLECTIONS
(000's)
2+10

Category	Prior Year Actual	Current Year			CY Actual/PY Actual		CY Actual/CY Budget	
		Budget	Estimate	Actual	Amount	Percent	Amount	Percent
Transportation & Towing	\$48	\$22	\$22	\$39	(\$10)	-19.8%	\$17	77.4%
Mining-Oil & Gas Production	\$113	\$189	\$189	\$132	18	16.3%	(57)	-30.2%
Utilities	\$12,433	\$11,926	\$11,926	\$11,919	(514)	-4.1%	(7)	-0.1%
Communications	\$1,578	\$1,787	\$1,787	\$1,704	127	8.0%	(82)	-4.6%
Railroads & Aircraft	\$0	\$0	\$0	\$0	0	NA	0	NA
Private Car & Pipelines	\$27	\$50	\$50	\$27	0	1.4%	(22)	-44.9%
Publishing	\$74	\$78	\$78	\$63	(11)	-14.6%	(14)	-18.3%
Printing	\$389	\$185	\$185	\$160	(229)	-58.8%	(24)	-13.2%
Restaurants & Bars	\$20,518	\$21,406	\$21,406	\$22,229	1,711	8.3%	824	3.8%
Amusements	\$1,979	\$1,907	\$1,907	\$1,993	14	0.7%	87	4.6%
Rentals-Real Property	(\$0)	\$0	\$0	\$0	0	NA	0	NA
Rentals-Personal Property	\$6,641	\$6,899	\$6,899	\$7,042	402	6.0%	143	2.1%
Contracting	\$8,998	\$10,121	\$10,121	\$10,947	1,949	21.7%	825	8.2%
Feed - Wholesale	\$0	\$0	\$0	\$0	0	NA	0	NA
Retail	\$100,211	\$107,433	\$107,433	\$109,862	9,650	9.6%	2,429	2.3%
Severance - Mining	\$1,565	\$1,477	\$1,477	\$1,034	(531)	-33.9%	(443)	-30.0%
Severance - Timber	\$0	\$0	\$0	\$0	0	NA	0	NA
Bed Tax - Hotel/Motel	\$5,422	\$5,803	\$5,803	\$6,190	768	14.2%	387	6.7%
Other	\$0	\$0	\$0	\$0	0	NA	0	NA
DISTRIBUTION BASE TOTAL	\$159,997	\$169,279	\$169,279	\$173,342	\$13,345	8.3%	\$4,062	2.4%
Distribution to Cities (25% of distribution base)	39,999	42,320	42,320	43,335	3,336	8.3%	1,016	2.4%
Phoenix Share of Distribution (actual is 29.2104605%)	\$11,764	\$12,447	\$12,447	\$12,658	\$894	7.6%	\$211	1.7%

